

National Framework of Professional Standards for Change Leadership in Education

By:

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Online:

< <http://cnx.org/content/col10638/1.2/> >

C O N N E X I O N S

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Collection structure revised: February 11, 2009

PDF generated: October 26, 2012

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Chapter 1

1. The Need for Systemic Transformational Change in School Districts¹



NOTE: This manuscript has been peer-reviewed, accepted, and sanctioned by the National Council of Professors of Educational Administration (NCPEA) as a significant contribution to the scholarship and practice of education administration. In addition to publication in the Connexions Content Commons, this is published in the **International Journal of Educational Leadership Preparation**, Volume 4, Number 1 (January - March 2009) at <http://ijelp.expressacademic.org>², formatted and edited by Theodore Creighton, Virginia Tech.

1.1 Introduction

The ten professional standards form what I call a *National Framework of Professional Standards for Change Leadership in Education*. Each standard has examples of the knowledge, skills, and dispositions that the research suggests are important for effective change leadership. It is my hope that this proposed national framework will result in a) state departments of education creating a professional license for change leadership in school districts, and b) schools of education in colleges and universities designing new graduate-level programs specializing in preparing educators to become change leaders.

Following the presentation of the proposed standards, I offer an innovative design for a graduate-level program to prepare teams of change leaders in education. This idealized program of study incorporates learning experiences that prepare educators at the education specialist degree level to lead the process of creating and sustaining systemic transformational change in school districts. The learning experiences, in conjunction with the proposed standards, can then be used by state departments of education to create a professional license for change leadership in education.

¹This content is available online at <http://cnx.org/content/m19579/1.4/>.

²<http://ijelp.expressacademic.org>

1.2 The Need for Systemic Transformational Change in School Districts

Our society has undergone, and is still undergoing, a significant paradigm shift—one that is moving our institutions away from the requirements of the Industrial Age toward the requirements of the Information Age. This societal paradigm shift is large and pervasive, and it is affecting most of our society’s organizations as they transform to create more customized, personalized approaches to organization design, serving customers, and providing services. A few examples of changes in the design of organizations are shown in Table 1, below. However, the organizations in our society that are lagging significantly behind our society’s transformation curve are school systems.

Table 1: Examples of paradigm change in American organizations		
<i>Industrial Age</i> Organization Design	Shift to	<i>Information Age</i> Organization Design
Bureaucratic design		Team design
Autocratic leadership		Distributed leadership
Centralized control		Autonomy with accountability
Compliance by employees		Initiative by employees
Forced conformity		Managed diversity
Compartmentalization(Division of labor, vertical communication)		Holism(Integration, coordination, horizontal communication)

Table 1.1

One of the hallmark characteristics of the Information Age is a form of work called knowledge work, which has become the predominate form of work in our American Information Age society. Knowledge work, a term coined by Peter Drucker (1959), is a work process where a worker manipulates information or develops and uses knowledge in the workplace. Knowledge workers are now estimated to outnumber all other workers in North America by at least a four to one margin (Haag, Cummings, McCubbrey, Pinsonneault, & Donovan, 2006, p. 4).

Now that knowledge work predominates in our society, America needs a system of education that has as its purpose to ensure that every individual who enters public education leaves having mastered a variety of important knowledge and skills. To achieve this purpose, some thought-leaders in education believe that we need to transform the current profession-wide paradigm for teaching and learning to a new paradigm that is more closely aligned with the requirements of the Information Age. A paradigm of education that meets the requirements of the Information Age would not hold time constant, which forces achievement to vary; instead, it would hold achievement constant so that students can attain required learning standards. Within this new paradigm, each student would be given as much time as he or she needs to master mandated standards of learning. Further, to enrich their learning, students would benefit from having opportunities to select and study topics of their own choosing or to engage with others in community projects in which they would have opportunities to meet state-mandated standards of learning. The current reforms that predominate in education, however, fail to do this. Instead, these reforms leave the old education paradigm intact; therefore, these reforms cannot, and will not, meet the needs of our Information Age society. We must transform rather than reform our school systems.

I feel strongly that it is a moral imperative for federal and state education officials, school system leaders, school board members, and other key stakeholders for school systems to: a) understand the societal transformation is occurring; b) recognize that the design and functioning of most current school systems are incompatible with our transforming society; and, c) recognize the kinds of key organization design features

that would make school systems compatible with our changing society—features such as those displayed in Table 2. I also think that individual state education agencies and local school systems must decide on what their transformed school districts should be like in response to the requirements of the Information Age; that is, there is not a single one-size-fits-all ideal organization design for school systems to replicate.

1.2.1 Paradigm Change Requires Systemic Transformation

Much has been written about the need for paradigm change in education (e.g., see Ackoff, 2001; Banathy, 1992; Bar-Yam, 2003; Branson, 1987; Darling-Hammond, 1990; Duffy, 2003; Duffy, Rogerson & Blick, 2000; Egol, 2003; Elmore, 2004; Emery, 1977; Fullan, 2004; Kaufman, 2000; Pasmore, 1988; Reigeluth, 1994; Schlechty, 2003; Senge, et al., 2000; Toffler, 1984; Tyack & Cuban, 1997). There is also a growing recognition that the Information Age, with its predominance of knowledge work replacing the Industrial Age's predominance of manual labor, requires a shift from a standardized, sorting-focused paradigm of education to a customized, learner-centered paradigm.

There is also substantial research supporting the efficacy of the customized, learner-centered paradigm of education. McCombs and Whisler (1997) summarize much of the research literature about learner-centered learning. Lambert and McCombs (1998) do an even more thorough review of the extensive research supporting the efficacy of learner-centered education (Reigeluth, Watson, Lee Watson, Dutta, Zengguan, & Powell, 2008). Finally, Bransford, Brown, and Cocking (1999) also provide substantial research and theoretical support for learner-centered learning.

1.2.2 The Failure of Piecemeal Change to Transform Schooling

American school districts were designed to respond to the needs of the Industrial Age, but our society has evolved into the Information Age, which has different requirements for education. This mismatch is what Banathy (1992) calls “co-evolutionary imbalance,” and it places our country in peril because children are not being educated to succeed in our Information Age society. To correct this co-evolutionary imbalance whole school systems must be transformed to provide children with a customized, personalized education.

As children receive a personalized, learner-centered education, fewer of them will be left behind. Actually, many of us who are advocates for learner-centered education believe that there will be a dramatic end to children being left behind in their pursuit of an education. Think about it. If children are receiving an education that is customized and personalized to meet their individual needs, interests, and abilities, and if they are given the time they need to master required knowledge and skills, how can they possibly be left behind? By contrast, the current approach to teaching and learning—the dominant paradigm—is designed to leave children behind and will continue to do so if left in place.

Table 2: What A Paradigm Shift in Education Could Look Like		
Current Paradigm for Schooling is Suited to the Industrial Age	Shift to	Desired Paradigm for Schooling Must be Suited to the Information Age and 21 st Century Needs
Paradigmatic Principles		
<ul style="list-style-type: none"> • Standardized, one-size-fits-all instruction • Autocratic classroom environment • Students assumed to learn by being told • Linear thinking 		<ul style="list-style-type: none"> • Customized, tailored instruction • Democratic classroom environment • Students assumed to learn by doing • Systemic thinking
Practices Derived from the Paradigm		
<ul style="list-style-type: none"> • Teacher doing <u>to</u> students • Teacher-directed student learning • Grade-level classes • Emphasis on discrete subjects • Teaching is content-oriented 		<ul style="list-style-type: none"> • Teacher doing with students • Self-directed student learning • Multi-age grouping • Interdisciplinary courses • Teaching is process/performance-oriented
<ul style="list-style-type: none"> • Extrinsic motivation is used to encourage student learning • Age-based grouping • Large-group instruction in classes • Limited access to knowledge • Limited resources • Textbooks/teaching aids • Lock-step student progress 		<ul style="list-style-type: none"> • Intrinsic motivation creates meaningful student engagement • Student readiness and interest grouping • Individual, small-group and large-group activities • Plentiful access to knowledge • Multiple resources of various kinds • Multimedia technologies • Customized student progress based on learning
<i>continued on next page</i>		

Learning Outcomes Within the Paradigm		
<ul style="list-style-type: none"> • Norm-based, competitive assessment • Fixed response testing • Convergent learning with rote memory • Student unmotivated to learn • Student dependent on teacher for learning • Compliant learner 		<ul style="list-style-type: none"> • Mastery assessment in progressive levels • Authentic testing • Convergent and divergent learning • Student motivated to learn • Student independence/interdependence for learning (self-actualization) • Engaged, life-long learner
<p>Above adapted and modified from McBeath, R.J. (1969, spring). Is Education Becoming? <i>AudioVisual Communication Review</i> , 36-40.</p>		

Table 1.2

School systems, however, are not making this required transformation journey. In fact, after many years of applying the traditional approach to improving education (one school, one program at a time), very little has changed in how America's children are educated in school systems. The old paradigm persists and is sustained by the one-school-at-a-time approach to improvement. This approach, although important and still needed as one element of a transformational change strategy, is inherently insufficient as a stand-alone change strategy because it disregards the nature of school districts as intact, organic systems governed by classic principles of system functioning. Further, the one-school-at-a-time approach often fails because changes to one part of a system makes that part incompatible with the rest of the system, which then works to change it back to its pre-change state. Therefore, the piecemeal approach to change is insufficient because it fails to transform an entire school district and it unintentionally maintains the system's status quo.

Given the insufficiency of the one-school-at-a-time approach to improvement, change efforts are now being scaled up to the level of the whole district—but the whole-district improvement methodologies currently being used are not creating and sustaining the paradigm shift in teaching and learning that is required for the Information Age because these approaches to whole-district change do not apply principles of systemic transformational change. Instead, all these approaches to change are doing is tweaking school systems in ways that maintain the status quo—the old paradigm.

One of the key reasons why current efforts to change whole-districts are failing to create transformational paradigm change is because there is definitional confusion about the meaning of “system” and “systemic change.” Many approaches to change that are characterized as systemic are not; e.g., high school reform is not systemic change; developing a new curriculum is not systemic change; and introducing new instructional technology is not systemic change. However, some of these approaches can be used as elements of a whole-system change methodology.

Further, not all systemic change efforts aim to create transformational, paradigm-shifting change. For example, some systemic change efforts aim to make systemic (system-wide) improvements to a system's current operations (its existing mental model for how to function). Making system-wide improvements to current operations is called continuous improvement, and this does not create transformational change. Transformational change, on the other hand, seeks organizational reinvention rather than simply trying to replicate best practices, discontinuity rather than incrementalism, and true innovation rather than periodic reordering of the system (Lazlo & Laugel, 2000, p. 184).

Transformational change also requires simultaneous improvements along three change paths: Path 1—transform the system's core and supporting work processes; Path 2—transform the system's internal social infrastructure; and, Path 3—transform the system's relationship with its external environment. Only one contemporary approach to improving school systems (Duffy & Riegeluth, 2008) follows these three paths,

and failure to create changes along these paths is part of the explanation of why so many contemporary change efforts failed or are failing to create systemic transformational change.

Despite the paucity of real-life examples of system-wide transformational change, there are many examples of school-wide change that were very successful until the larger system that they were part of (i.e., the school system) changed them back to be compatible with the district's dominant, controlling mental model for teaching and learning. The power of the unchanged parts of a system to attack and destroy a changing part is not to be ignored or minimized. This phenomenon is real, it is common, and it is yet one more reason why whole districts need to be transformed, not pieces of them.

Chapter 2

2. Change Leadership Competencies¹



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2.1 Change Leadership Competencies

This section summarizes selected research on key competencies for leading change in organizations. The section concludes with an analysis of the reported research that identifies patterns within the data.

Duffy and Reigeluth (2008) identified ten change leadership competencies for the *FutureMinds: Transforming American School Systems* initiative that they co-direct. They believe that leaders who want to facilitate systemic transformational change must:

1. Have strong interpersonal and group facilitation skills
2. Have a positive mindset about empowering and enabling others to participate effectively in a transformation journey
3. Have experience in preK-12 education
4. Have an understanding of the dynamics of complex systemic change and how to create and sustain this kind of change
5. Have a personal presence and track record that commands respect
6. Have a likeable personality
7. Be organized
8. Be flexible and open-minded about how change occurs with ability to tolerate the messiness of the change process
9. Have a positive, can-do attitude

¹This content is available online at <<http://cnx.org/content/m19578/1.4/>>.

²<http://ijelp.expressacademic.org>

10. Be creative thinkers

Duffy and Reigeluth assumed that very few current leaders in America's school systems have all the requisite technical knowledge and skills they need to guide a school district's transformation journey (characteristic #4, above). But they do believe that there are many current education leaders who have all of the other idiosyncratic characteristics and dispositions listed above (e.g., characteristics 5 through 10). Knowledge and skills can be taught, but the other dispositions probably cannot be taught because they are functions of a person's personality, personal style, and who they are as people. However, I believe that these non-trainable dispositions can be enhanced and refined through professional development opportunities.

Conner (1998) identified six distinct leadership styles related to change: Anti-Change, Rational, Panacea, Bolt-On, Integrated, and Continuous. Each leadership style "represents a unique set of perceptions, attitudes, and behaviors regarding how organizational disruption should be addressed" (Conner, 1998, p. 148). Stopper (1999, pp. 1-6) characterized each of Conner's leadership styles in this way:

The anti-change leader. A leader embracing this style seeks to avoid as much change as possible. "The Anti-Change leader operates from an underlying assumption that organizational life should be a mostly calm experience; therefore, significant modifications of any kind are undesirable. Their message is, "Stay the course. Keep adjustments small. No need to change in any major way." (p. 3)

The rational leader. This leader focuses on how to constrain and control change with logic and linear, sequential, recipe-like execution. "Rational leaders tend to see life as a binary experience in which things are either good or bad, right or wrong, on track or off. They view organizational change as something to be implemented in as unemotional a fashion as possible. Good planning and carefully worded announcements are the keys to the rational leader's change strategy." (p. 3)

The panacea leader. The Panacea Leader believes that the way to respond to pressure for change is to communicate and motivate. "These senior officers have reconciled themselves to the fact that unforeseen, disconcerting transitions have become an inevitable part of their organization's life. It is their contention that negative emotions about change impede its progress and should, therefore, be either prevented or converted into positive feelings. These leaders place a high premium on a 'happy' workforce." One sign of this style is a high degree of emphasis on building enthusiasm for a change with little or no effort to address the deeper human issues." (p. 4)

The bolt-on leader. This leader strives to regain control of a changing situation by attaching (bolting on) change management techniques to ad hoc projects that are created in response to pressure for change. "The Bolt-on leader's approach to change recognizes the importance of addressing the human dimension of change 'whenever we have the time and resources to do so.' While these leaders see change management as an important component of the change initiative, they maintain the belief that only a cursory review of people issues may be necessary." (p. 4)

The integrated leader. The Integrated Leader searches for ways to use the structure and discipline of what Harding and Rouse (2007) called "human due diligence" (the leadership practice of understanding the culture of an organization and the roles, capabilities, and attitudes of its people) as individual change projects are created and implemented. "The cornerstone of this style of change leadership is the respect and emphasis placed on the psycho-social-cultural issues associated with accomplishing important initiatives. These leaders move beyond operating as if the intellectual power of their ideas alone can compensate for the lack of careful diagnosis and skillful navigation. Instead, they blend a balanced concern for both the human and technical aspects of orchestrating change into their decision-making process as well as their execution tactics." (p.4)

The continuous leader. The Continuous Leader works to create an agile and quick-responding organization that can quickly anticipate threats and seize opportunities as change initiatives are designed and implemented. Continuous Leaders believe that to drive success during turbulent times they "...must deal with ongoing disruption. . . For Continuous Leaders, what is paramount is not whether their organization can execute any current, singular change efforts, but whether it can sustain an endless avalanche of dramatic, overlapping alterations in its key success factors." (p. 5)

Conner also believed that the above leadership styles are related to two different types of organizational change: First-order change and second-order change. First-order change is incremental, piecemeal change

that is common in the field of education. According to Conner, second-order change (which is what transformational change is) is “. . .nonlinear in nature and reflects movement that is fundamentally different from anything seen before within the existing framework” (pp. 148-149).

Conner asserted that the first four leadership styles that he identified are appropriate for managing first-order change. However, he argues that the last two leadership styles are more appropriate for leading second-order change because that kind of change process “. . .requires shifting context; it represents a substantial variation in substance and form that discontinues whatever stability existed before.” (p. 149) In other words, when an organization is engaging in discontinuous, transformational change, the Integrated and Continuous leadership styles are more appropriate.

Stopper (1999) also identified what he believes are essential traits for change leaders. Those traits are:

Technical competence. Change leaders must have the technical knowledge and skills required to lead change.

Personal resilience. Stopper (1999, pp. 1-6) offered specific behavioral indicators for this characteristic:

- Positive - Resilient people effectively identify opportunities in turbulent environments and have the personal confidence to believe they can succeed.
- Focused - Resilient people have a clear vision of what they want to achieve and use this as a lodestar to guide them when they become disoriented.
- Flexible - Resilient people draw effectively on a wide range of internal and external resources to develop creative, pliable strategies for responding to change.
- Organized - Resilient people use structured approaches to managing ambiguity; they plan and coordinate effectively in implementing their change strategies.
- Proactive - Resilient people act in the face of uncertainty, taking calibrated risks rather than seeking comfort.

Cultural alignment. Change leaders must “fit” the culture, mission, and vision of their organizations.

Leadership approach to change. Change leaders use effective change leadership styles. Five leadership styles identified by Conner (1998) and characterized by Stopper (1999) were presented above. Both Conner and Stopper believed that only the last two styles (i.e., the Integrated Leader and the Continuous Leader) are suited to the challenges of discontinuous, second-order change, which is what systemic transformational change in school districts is.

The National Training Center (2008) identified a set of essential change leadership competencies. In addition to defining each competency, they also offered advice on how leaders can develop each one. The competencies they identified and examples of behavioral indicators for each one are presented below.

Vision

- Taking a long-term view and acting as a catalyst for organizational change.
- Collaborating with others to build a shared vision.
- Influencing others to translate vision into action.

External Awareness

- Identifying and keeping up-to-date on key policies and economic, political, and social trends that affect the organization.
- Determining how to best position the organization to achieve a competitive advantage.
- Anticipating potential threats or opportunities.

Creativity and Innovation

- Developing new insights into situations
- Applying innovative solutions to make organizational improvements.
- Creating a work environment that encourages creative thinking and innovation.
- Designing and implementing cutting-edge programs and processes.

Strategic Thinking

- Formulating effective strategies consistent with the organization’s new mission, vision, and strategic direction.
- Examining policy issues that might constrain the strategic planning process.
- Determining short-term objectives and setting priorities.

Continual Learning

- Grasping the essence of new information.
- Mastering new knowledge and skills.
- Recognizing personal strengths and weaknesses.
- Pursuing self-development opportunities.
- Seeking feedback from others about their performance.

Resilience

- Dealing effectively with pressure.
- Maintaining focus and intensity.
- Remaining optimistic and persistent, even under adversity.
- Recovering quickly from setbacks.
- Balancing personal life and work.

Flexibility

- Remaining open to change and new information.
- Adapting behavior and work methods in response to new information, changing conditions, or unexpected obstacles.
- Adjusting rapidly to new situations.

Service Motivation

- Creating and sustaining an organizational culture that encourages others to provide the quality of service essential to high performance.
- Enabling others to acquire the tools and support they need to perform well.
- Influencing others toward a spirit of service and meaningful contributions to mission accomplishment.

Higgs and Rowland (2000) identified a set of change leadership competencies that I think are probably the most comprehensive and clearly articulated change leadership competencies available. They identified these competencies by benchmarking them against “world class” best practices in the field of change management. The competencies are:

1. *Change Initiation*—ability to create the case for change and secure credible sponsorship.
2. *Change Impact*—ability to scope the breadth, depth, sustainability and returns of a change strategy.
3. *Change Facilitation*—ability to help others, through effective facilitation, to gain insight into the human dynamics of change and to develop the confidence to achieve the change goals.
4. *Change Leadership*—ability to influence and enthruse others, through personal advocacy, vision and drive, and to access resources to build a solid platform for change.
5. *Change Learning*—ability to scan, reflect and identify learning and ensure insights are used to develop individual, group and organizational capabilities.
6. *Change Execution*— ability to formulate and guide the implementation of a credible change plan with appropriate goals, resources, metrics and review mechanisms.
7. *Change Presence*— demonstrates high personal commitment to achievement of change goals through integrity and courage, while maintaining objectivity and individual resilience (‘a non-anxious presence in a sea of anxiety’).

8. *Change Technology*— knowledge, generation and skilful application of change theories, tools and processes.

Kotter (1995) identified eight causes of failed transformational change. The opposites of those eight causes (described below) represent change leadership competencies. The derived competencies and sample behavioral indicators of those competencies are presented below.

1. Change leaders *increase urgency* by

- Assessing threats, opportunities, and trends in the external environment.
- Collecting and interpreting data from outside the organization that change is necessary.
- Change leaders *build a guiding team* by
 - Assembling a group with enough power to lead the change effort
 - Attracting key change leaders by showing enthusiasm and commitment
 - Encouraging the group to work together as a team
 - Change leaders *get the vision right* by
 - Creating a vision to help direct the change effort
 - Developing strategies for achieving that vision
 - Change leaders *communicate for buy-in* by
 - Using every means available to communicate the new vision and strategies
 - Keeping communication simple and heartfelt
 - Teaching new behaviors with the guiding coalition as role models
 - Designing and executing a strategic communication plan.
 - Change leaders *empower for action* by
 - Eliminating of obstacles to the change
 - Revising or discarding managerial systems, policies, procedures, or structures that seriously undermine the vision
 - Encouraging and rewarding risk-taking and non-traditional ideas, activities, and actions
 - Change leaders *create short term wins* by
 - Planning for visible performance improvements in the near-term
 - Creating those improvements quickly
 - Recognizing and rewarding people who help create successful short-term wins
 - Change leaders *do not let up* by
 - Planning for visible successful change in all areas of the organization
 - Implementing action plans
 - Recognizing and rewarding people who contribute to the success of the implementation
 - Evaluating the change process and outcomes periodically and making necessary course corrections.
 - Change leaders *make change stick* by
 - Describing and reinforcing connections between the desirable changes that were made and the organization's on-going and future success.
 - Creating and sustaining strategic alignment among all elements of the organization.

Chapter 3

3. Emotional Intelligence and Change Leadership¹



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3.1 Emotional Intelligence and Change Leadership

Emotional Intelligence is a popular topic in the leadership literature. It is most often associated with Daniel Goleman (1995). However, there is a history of others who actually developed the concept before Goleman (please visit <http://eqi.org/mayer.htm>³ to see an annotated history of the concept).

Higgs (2002) commented on the fact that there is a lot of confusion, misunderstanding and differences of opinion about the concept of Emotional Intelligence. It seems that there is also not an agreed upon definition of the term. Dulewicz, Higgs and Slaski (2001), for example, categorized several definitions of the term by grouping them as follows: definitions based on an interpretation of Emotional Intelligence as an ability (Salovey & Mayer 1990); definitions that define Emotional Intelligence as a set of competencies (e.g., Goleman, 1996); and definitions that define Emotional Intelligence as a set of personal capabilities (e.g., Higgs & Dulewicz, 1999; Bar-On, 2000). According to Higgs, the personal capabilities approach is more easily operationalized while retaining psychometric rigor. Using the personal abilities characterization of Emotional Intelligence, Higgs and Dulewicz (1999, p. 20) offered the following definition:

¹This content is available online at <<http://cnx.org/content/m19577/1.6/>>.

²<http://ijelp.expressacademic.org>

³<http://eqi.org/mayer.htm>

3.2

Achieving one's goals through the ability to manage one's own feelings and emotions, to be sensitive to, and influence other key people, and to balance one's motives and drives with conscientious and ethical behaviour.

In an extensive review of the literature on Emotional Intelligence, Dulewicz and Higgs (2000) identified the core elements of Emotional Intelligence that were subsequently validated in empirical studies. These elements are:

1. *Self-awareness*. The awareness of your own feelings and the ability to recognize and manage those feelings.
2. *Emotional resilience*. The ability to perform well and consistently in a range of situations and when under pressure.
3. *Motivation*. The drive and energy that you have to achieve results, balance short and long-term goals, and pursue your goals in the face of challenge and rejection.
4. *Interpersonal sensitivity*. The ability to be aware of the needs and feelings of others and to use this awareness effectively in interacting with them and arriving at decisions impacting on them.
5. *Influence*. The ability to persuade others to change their viewpoint on a problem, issue, or decision.
6. *Intuitiveness*. The ability to use insight and interaction to arrive at and implement decisions when faced with ambiguous or incomplete information.
7. *Conscientiousness and integrity*. The ability to display commitment to a course of action in the face of challenge, to act consistently and in line with understood ethical requirements.

3.2.1 The Relationship Between Emotional Intelligence and Change Leadership Competencies

There is a relationship between Emotional Intelligence and change leadership competencies. Higgs (2002) compared the characteristics of Emotional Intelligence identified by Higgs and Dulewicz (1999) to the Higgs and Rowland (2000) change leadership competencies (identified above). Based on his review, Higgs concluded that it is feasible to hypothesize a number of relationships between the change leadership competencies and the Emotional Intelligence traits.

In reviewing the proposed relationships between Emotional Intelligence and change leadership competencies, Higgs asserts that there is an over-arching hypothesis that there will be a clear and positive relationship between an individual's Emotional Intelligence and his or her overall change leadership competencies.

3.3 Identifying Patterns in the Research on Change Leadership Competencies

Below, I offer a comparative analysis of the various change leadership competencies and traits identified above, including Emotional Intelligence. To conduct the analysis, I used Higgs and Rowland's (2000) change competencies as a benchmark. I chose them as a benchmark because they have a substantial research base supporting them, and I think they are the most comprehensive change leadership competencies available.

Next, I created a matrix by listing all of Higgs and Rowland's change competencies in the left column of the matrix. Then, the authors of the five sets of change leadership traits and competencies described in this article were inserted across the top of the matrix (i.e., Duffy and Reigeluth, Conner, the National Training Center, Kotter, and, Higgs and Dulewicz). Then, I sorted all of the change leadership traits and competencies described above into the cells created by the intersection of Higgs and Rowland's change leadership competencies and the authors of change leadership traits and competencies. The results are displayed in Table 1.

Duffy and Reigeluth's change leader traits were the only ones to align with all eight of Higgs and Rowland's change leadership competencies. All the traits and competencies identified by the remaining authors fit into the matrix, but not all of those competencies and traits aligned with Higgs and Rowland's competencies.

Higgs & Rowland's (2000) Change Leadership Competencies	Table 1: Comparative Analysis of Change Leadership Competencies and Traits				
	Duffy & Reigeluth(2008)	Stopper (1999)	National Training Center (2008)	Kotter (1995)	Dulewicz & Higgs (2000)Emotional Intelligence
Change Initiation —ability to create the case for change and secure credible sponsorship.	Have an understanding of the dynamics of complex systemic change		External AwarenessService Motivation	Change leaders increase urgencyChange leaders communicate for buy-in	InfluenceConscientiousness and integrity
Change Impact —ability to scope the breadth, depth, sustainability and returns of a change strategy.	Have an understanding of the dynamics of complex systemic change				
Change Facilitation — ability to help others, through effective facilitation, to gain insight into the human dynamics of change and to develop the confidence to achieve the change goals.	Have strong interpersonal and group facilitation skillsHave a positive mindset about empowering and enabling others to participate effectively in transformation	Leadership Approach to Change (integrated leader and continuous leader styles)		Change leaders build a guiding team	Interpersonal sensitivity
<i>continued on next page</i>					

<p>Change Leadership—ability to influence and enthuse others, through personal advocacy, vision and drive, and to access resources to build a solid platform for change.</p>	<p>Have a personal presence and track record that commands respectHave a likeable personalityHave experience in K-12 education</p>	<p>Cultural Alignment</p>	<p>Vision</p>	<p>Change leaders get the vision right Change leaders empower for action</p>	
<p>Change Learning—ability to scan, reflect and identify learning and ensure insights are used to develop individual, group and organizational capabilities.</p>	<p>Have an understanding of the dynamics of complex systemic change</p>		<p>Continual LearningFlexibility</p>		<p>Self-awarenessIntuitiveness</p>
<p>Change Execution—ability to formulate and guide the implementation of a credible change plan with appropriate goals, resources, metrics and review mechanisms.</p>	<p>Are organizedHave an understanding of the dynamics of complex systemic change</p>	<p>Technical Competence</p>	<p>Creativity and InnovationStrategic Thinking</p>	<p>Change leaders create short term winsChange leaders do not let up</p>	
<p><i>continued on next page</i></p>					

<p>Change Presence— demonstrates high personal commitment to achievement of change goals through integrity and courage, while maintaining objectivity and individual resilience ('a non-anxious presence in a sea of anxiety').</p>	<p>Have a positive, can-do attitude Have a personal presence and track record that commands respectHave a likeable personality</p>	<p>Personal Resilience</p>	<p>Resilience</p>	<p>Change leaders make change stick</p>	<p>Emotional resilienceMotivation</p>
<p>Change Technology — knowledge, generation and skilful application of change theories, tools and processes.</p>	<p>Have an understanding of the dynamics of complex systemic change</p>				

Table 3.1

Chapter 4

4. The Need for Effective Change Leadership Standards and Preparation Programs¹



NOTE: This module has been peer-reviewed, accepted, and sanctioned by the National Council of Professors of Educational Administration (NCPEA) as a significant contribution to the scholarship and practice of education administration. In addition to publication in the Connexions Content Commons, this is published in the **International Journal of Educational Leadership Preparation**, Volume 4, Number 1 (January - March 2009), at <http://ijelp.expressacademic.org>², formatted and edited by Theodore Creighton, Virginia Tech.

4.1 The Need for Effective Change Leadership Standards and Preparation Programs

It is clear that there is a stunning need for effective change leadership in America's school systems. If nothing else validates this need, the failure of piecemeal school reform to transform teaching and learning, the cynical characterization of proposed changes as "flavors of the month," and the astonishing inability to sustain change in school systems all stand as stark examples of why effective change leadership is needed. Yet, this need is not being effectively responded to by the field of education leadership.

The Interstate School Leaders Licensure Consortium (Council of Chief State School Officers, 2008) and the Educational Leadership Constituents Council (National Policy Board for Educational Administration, 2002) share a set of high-quality standards for preparing future education leaders at the district and building levels. Their standards have a sub-element that expects future education leaders to possess knowledge of change models and processes. These elements are appropriately embedded within broader standards for preparing school-based and district-level education leaders. However, as long as change leadership competencies are

¹This content is available online at <<http://cnx.org/content/m19576/1.4/>>.

²<http://ijelp.expressacademic.org>

sub-elements of other professional standards for leaders, the field of education will not meet the need for effective change leadership in school systems.

Given the need for effective change leadership and given the significant lack of response to that need, I propose that state departments of education should adopt a set of research-based change leadership standards and then create a professional license (or certificate) for change leadership based on those standards. Then, universities and colleges with graduate-level education leadership programs should create new graduate-level programs tailored to satisfy the change leadership standards—programs that specialize in preparing change leaders about the how, what, and why of creating and sustaining systemic transformational change in school districts (e.g., the Education Specialist Degree Program in Change Leadership in Education at Gallaudet University in Washington, D.C.).

4.2 Standards for Preparing Change Leaders in Education

The standards for preparing change leaders in education presented below are intended to define the practice of effective change leadership in school systems. The standards are derived from an analysis of the research and literature cited above, but adapted for the challenge of transforming school systems.

The formal development of change leaders' knowledge, dispositions, and skills, I believe, must occur within a rigorous team-based³ graduate-level preparation program that provides participants with learning experiences focusing on topics such as systems theory, systems thinking, systems dynamics, transformational change, change facilitation, interpersonal and group behavior in organizations, and organization theory and design, among others. Although completing a change leadership preparation program will help professionals master the art and science of systemic transformational change, effective change leadership requires a career-long devotion to learning about systemic transformational change. The standards presented below also can be used to guide change leaders' on-going professional development.

If teams of educators in change leadership preparation programs are to satisfy these standards, it will be vitally important for these teams to become part of an organized nationwide "community of change leaders" that is endorsed and facilitated by state departments of education, local school systems, university faculty, and change partners from other sectors of American society. Being connected to an organized community of change leaders will also help each individual member of the change leadership teams to sustain his or her personal knowledge, skills, and dispositions for providing effective change leadership.

When implemented, the standards presented in Table 4 and the related indicators should ensure high quality change leadership in education by:

- Providing a clear vision of high-quality change leadership;
- Providing a framework that focuses on the requirements of transforming school systems to align with the requirements of the Information Age and beyond; and,
- Allocating resources to support change leadership priorities at the federal, state, and local levels of education.

Ten Standards for Preparing Change Leaders in Education

Ten standards for preparing change leaders in education are displayed in Table 4. Each standard has sample sub-elements identified as knowledge, dispositions, and skills (which will need to be refined before adoption). The standards were developed by reviewing the research and literature on change competencies that was summarized above and then adjusted to fit school systems.

Validation of the Standards is Required

³The team-based design is absolutely essential to the success of training programs. We are all too familiar with the failure of individuals who attend training programs to transfer their learning from the training context to their work context. Training teams of change leaders who then return to their systems to apply what they learned is a significantly more effective way to transfer learning from training environments to work environments. There are, of course, other reasons for why learning is not transferred from the training environment to the work environment. An excellent summary of the research about the transfer of learning is found in a National Science Foundation report titled *Transfer of Learning: Issues and Research Agenda* available at http://www.nsf.gov/pubs/2003/nsf03212/nsf03212_1.pdf (<http://www.nsf.gov/pubs/2003/nsf03212/nsf03212_1.pdf>)

It is strongly recommended that the proposed standards and rubrics be validated. One validation design that could be used is a “competency study.” The ultimate outcome of this kind of study is a validated model of change leadership competencies.

Table 4: A National Framework of Professional Standards for Change Leadership in Education	
Performance Standards, Criteria and Rubrics for the Graduate-Level Change Leadership in Education Programs	
Standards of Performance	Sample Knowledge, Skills, and Dispositions for Each Standard
Standard 1.0—Systems Thinking: A change leader perceives school districts as intact, organic systems and explains how districts function as systems.	Knowledge. . .explains in detail the key features of school district as a system. Skill. . .analyzes in detail the functional properties of school districts as systems. Disposition. . .fully accepts that school districts intact, organic systems.
Standard 2.0—Focus of Systemic Transformational Change: A change leader understands that transforming an entire school district requires improvements in student, faculty and staff, and whole-system learning.	Knowledge. . .describes the importance of whole-system improvement in rich detail. Skill. . . Collects and interprets data about the need for change. Disposition. . .accepts the importance of whole-district learning and can explain that importance in rich detail.
Standard 3.0—Initiating Change: A change leader creates the case for systemic transformation within school districts and in communities by providing data to support the both the <u>need</u> for change and the <u>opportunities</u> that can be seized by engaging in change.	Knowledge. . .explains in rich detail a strong rationale for creating and sustaining whole-district change. Skill. . .explains in rich detail tools and processes for gaining and sustaining internal and external political support for change. Disposition. . .enthusiastically endorses the concept of whole-system change.
Standard 4.0—Assessing the Impact of Change: A change leader assesses the breadth, depth, sustainability and anticipated positive outcomes of a systemic transformational change strategy.	Knowledge. . .can explain in rich detail the breadth, depth, sustainability and expected returns from engaging in whole-system change. Skill. . .able to conduct an in-depth analysis of the breadth, depth, sustainability and expected returns from engaging in whole-system change. Disposition. . .accepts the fact that whole-system change is complex and requires careful planning and acts on this acceptance.
<i>continued on next page</i>	

<p>Standard 5.0—Facilitating Change: A change leader helps colleagues and community members gain insight into the human dynamics of system transformation and develops their confidence to achieve transformation goals.</p>	<p>Knowledge. . . . possesses advanced level of knowledge of facilitation skills. Skill. . . . possesses advanced level of skill for facilitating interpersonal and group behavior. Disposition. . . . is a strong advocate for helping people understand the nature of change prior to launching a change effort.</p>
<p>Standard 6.0: Developing Political Support for Change: A change leader develops political support for systemic transformation through effective change leadership.</p>	<p>Knowledge. . . . explains in rich detail strategies and tactics for building political support. Skill. . . . demonstrates sophisticated skills for developing political support. Disposition. . . . is a staunch advocate for acting in a political way to gain political support for change.</p>
<p>Standard 7.0—Expanding Mindsets: A change leader engages in and shares with colleagues personal learning to deepen and broaden personal mindsets about why systemic transformation of school districts is necessary and about the best strategy for creating and sustaining transformational change.</p>	<p>Knowledge. . . . provides a detailed and cogent rationale for engaging in personal learning. Skill. . . . develops a detailed and feasible plan to engage in personal learning. Disposition. . . . is a strong advocate for engaging in personal learning.</p>
<p>Standard 8.0—Planning Systemic Transformational Change: A change leader formulates and leads the implementation of a plan to create and sustain systemic transformation in school districts.</p>	<p>Knowledge. . . . understands the complexity of planning for change and describes the key elements of change plans. Skill. . . . possesses advanced skills for planning for system-wide change. Disposition. . . . is a powerful advocate for engaging in good planning for change.</p>
<p>Standard 9.0: Demonstrating Disposition for Change Leadership: A change leader demonstrates high personal emotional intelligence while leading transformational change.</p>	<p>Knowledge. . . . provides a powerful rationale for leading with a high level of emotional intelligence. Skill. . . . demonstrates advanced skills for emotional intelligence. Disposition. . . . is a strong advocate for the importance of leading change with a high level of emotional intelligence and teaches others how to develop their emotional intelligence.</p>
<p>Standard 10.0—Mastering the art and science of systemic transformational change: A change leader is familiar with and skillful in using a variety of change theories, tools, and methodologies derived from interdisciplinary perspectives on change leadership and systemic transformation.</p>	<p>Knowledge. . . . can explain in great detail at least one methodology for creating and sustaining whole-system change; including tools and processes that are part of that methodology. Skill. . . . can apply at least one methodology for creating and sustaining whole-system change; including tools and processes that are part of that methodology. Disposition. . . . is a vocal advocate for the importance of change leaders knowing, understanding, and applying change theories and tools.</p>

Table 4.1

Competencies are clusters of knowledge, skills, and dispositions required for job success. Job competency models are used to guide the professional development of employees. A competency model, according to Workitect (2008), is

... a description of those competencies possessed by the top performers in a specific job or job family. In effect, a competency model is a ‘blueprint for outstanding performance.’ Models usually contain 8-16

competencies with definitions, often grouped into ‘clusters’ along with behavioral descriptors.

Boulter, Dalziel, and Hill (1998) described a six stage competency development model. The six stages are:

1. Performance criteria - Defining the criteria for superior performance in the targeted role.
2. Criterion sample - Choosing a sample of people performing the targeted role for data collection.
3. Data collection - Collecting sample data about behaviors that lead to success in the targeted role.
4. Data analysis - Developing hypotheses about the competencies of outstanding performers and how these competencies work together to produce desired results.
5. Validation - Validating the results of data collection and analysis.
6. Application - Applying the competency models in human resource activities.

Bernthal, Colteryahn, Davis, Naughton, Rothwell, and Wellins (2004, pp. 89-94) designed and conducted a competency study for the American Society for Training and Development (ASTD). Their study is an example of how to design and implement a competency study that results in valid competencies for guiding professional behavior. Their competency development methodology has four phases and specific tasks within each phase. The four phases and specific tasks are:

Phase 1: Needs Assessment and Data Collection

- Conduct a review of the literature
- Interview experts possessing the competencies you wish to identify
- Summarize and report Phase 1 findings

Phase 2: Development of Competency Model

- Integrate the data collected from Phase 1
- Develop a first draft of a competency model
- Invite groups of experts to review and offer input to the first draft of the competency model
- Use input from the groups of experts to develop a second draft of a competency model
- Invite groups of experts to review and offer input to the second draft of the competency model
- Use input from the groups of experts to develop a third draft of a competency model

Phase 3: Validate the Competency Model

- Design a survey asking questions about the third draft of a competency model and distribute it to experts and practitioners asking them to validate the competencies identified in the survey

Phase 4: Final Refinement of the Competency Model

- Review the results of the survey conducted in Phase 3 and uses the data to refine the competency model
- Disseminate final competency model to the field

The ten standards for change leadership presented in Table 4, I believe, satisfy the first stage of the Boulter, Dalziel, and Hill’s six stage competency development model and the first phase of the ASTD competency modeling process. The implication of this conclusion is that further research is needed to validate the ten standards of performance.

*CHAPTER 4. 4. THE NEED FOR EFFECTIVE CHANGE LEADERSHIP
STANDARDS AND PREPARATION PROGRAMS*

Chapter 5

5. A Proposed Program of Study for Preparing Change Leaders in Education ¹



NOTE: This module has been peer-reviewed, accepted, and sanctioned by the National Council of Professors of Educational Administration (NCPEA) as a significant contribution to the scholarship and practice of education administration. In addition to publication in the Connexions Content Commons, this is published in the **International Journal of Educational Leadership Preparation**, Volume 4, Number 1 (January - March 2009) at <http://ijelp.expressacademic.org>², formatted and edited by Theodore Creighton, Virginia Tech.

5.1 A Proposed Program of Study for Preparing Change Leaders in Education

Having validated standards for preparing change leaders in education is important, but insufficient. If the standards are to respond to the serious need for highly trained and competent change leaders in education, then state departments of education should develop a professional license (or certificate) for change leadership based on the standards. Then schools and colleges of education could use the standards to design graduate-level programs of study focusing on change leadership in education. Below, you will find an idealized mission, vision, and design for an innovative graduate-level program for preparing change leaders in education.

5.2 The Institute for Change Leadership in Education

In this section, I present an idealized design for a graduate-level program of study focusing on change leadership in education. While the design suggests that the program should lead to an education specialist degree, it could be modified to offer a doctor of education or doctor of philosophy degree in change leadership in education.

¹This content is available online at <<http://cnx.org/content/m19574/1.4/>>.

²<http://ijelp.expressacademic.org>

5.2.1 The Mission of the Institute

The Institute for Change Leadership in Education prepares teams of district-based change leaders to create and sustain systemic transformational change in their respective school systems.

5.2.2 The Vision for the Institute

Visualize community leaders, parents, students, and teachers working together in a large-group framing and defining their dreams, aspirations, and strategic goals for their school district. See all these participants energized by their productive collaboration and developing feelings of ownership for the dreams, aspirations, and goals. Where there is a need, envision participants becoming inspired to fill that need. Where there is an opportunity, hear others defining the goals for those opportunities.

Imagine the excitement in the air as school administrators, principals, teachers, and support personnel use the outcomes of the earlier community gathering to redesign their district. Feel the palpable energy of school system transformation fueled by grassroots involvement, unleashed creativity and, most of all, commitment from all the key players that contribute to a school system's success. Taste the sweetness of success as dreams, aspirations, and goals are realized as never before.

Sense the power of a school system in which teachers come together often in "communities of practice" to create more effective strategies for teaching and learning; where teachers, parents, and administrators collaborate on teams to find creative solutions to help students become more proficient in their learning; where students pool their learning to present knowledgeable presentations and documents on various topics.

Imagine a school system that cares as much for the adults who work in the system as it does for the students. See these professionals creating student, teacher, and system knowledge and then using that knowledge to move their district toward higher and higher levels of performance.

Observe a school district not engaged in yearly rapid-fire change. Instead, imagine that district having the capacity to sustain change over time. See that school district harnessing the collective power of its human, technical, financial and time resources and focusing them on creating and sustaining a high performing school system.

Note that this is the vision for *The Institute for Change Leadership in Education*—a vision that will create teams of highly trained and motivated change leaders who can facilitate the challenging and complex task of creating and sustaining systemic transformational change in their school districts.

Now, imagine this Institute in a school of education within a Department of Change Leadership in Education. Envision faculty training teams of district-based change leaders about how to create and sustain systemic transformational change in their districts. Imagine that this training not only teaches these educators how to create and sustain transformational change, but actually expects them to go back to their districts to apply what they learn. Imagine faculty in the department providing coaching and technical assistance to those change leaders as they plan and implement a transformational change methodology.

Imagine the benefit to the school districts, the children they serve, and the educators working in those districts as the participating teams of change leaders begin applying cutting-edge principles for transforming their districts to enhance the quality of student, teacher, and system learning. Imagine these districts becoming communities of learners engaged in a never-ending journey of district-wide improvement.

5.2.3 Institute Design

A proposed design for this special institute is displayed in Table 5. The key characteristics of this institute design are:

1. It spans an academic year with two, two-week summer sessions on either end;
2. It is a 30 credit post-master's program that leads to an education specialist degree in change leadership in education;
3. Training activities are designed to teach knowledge, develop skills, and refine dispositions for change leadership;

4. It is team-based; that is, individuals may not apply for admission to the program; and,
5. It expects participating teams to apply what they learned to transform their school systems.

Table 5: An Innovative Design for a 30 Credit Education Specialist Degree Program in Change Leadership in Education		
The [fill in the name of a college or university] Institute on Leading Transformational Change in School Systems		
Curriculum		
Summer	1:(10 credits)	<p>A two week residential workshop/seminar with following topics:</p> <ul style="list-style-type: none"> • The need for a paradigm shift in education • Customized, learner-centered teaching and learning • Disposition for change leadership • Emotional Intelligence for change leadership • Principles of systemic transformational change • Systems thinking and system dynamics • Principles of organization theory and design • Interpersonal and group dynamics during times of change • The School System Transformation Protocol • Phase 1: Prepare • Phase 2: Envision • Phase 3: Transform • Phase 4: Sustain • Phase 5: Evaluate • Financing systemic transformational change • Reshaping organization culture • Expanding mindsets • Action planning for the 1-year interim between summer sessions
<i>continued on next page</i>		

Fall and Spring Interim:(10 Credits)	Each team returns to its respective school system to apply learning from the first summer. This application requires them to conduct the SST Protocol “Phase 1: Prepare” activities that prepare their school system to begin systemic transformation. During the interim, teams from all universities offering this institute will be connected through an Internet web-site that includes a virtual forum for everyone to talk to each other and with the instructors about what they are doing. An example of this kind of web site is http://www.theworldcafe.com/ ³
Summer 2:(10 credits)	<p>A two week residential workshop/seminar on the following topics:</p> <ul style="list-style-type: none"> • Review of Summer 1 concepts and principles • Review and assessment of interim activities • Managing and rewarding performance in transformed school systems • Power and politics during times of change • Creative thinking and problem solving • Strategic communication • Evaluating systemic transformational change • “What do we do next?” action planning to transform the teams’ school systems <p>Participating teams return to the Institute for their second summer to debrief their Interim activities. Lessons learned will be shared. Concepts and principles of systemic transformational change will be reviewed and reinforced and new change leadership concepts and principles will be introduced.Each team will then design an action plan to implement fully the SST Protocol in their school systems. Each plan will be shared with the other teams for their reaction and suggestions.The teams will also evaluate the Institute and the instructors’ performance.At the end of the second summer, participants who successfully completed the institute experience will receive an Education Specialist Degree in Change Leadership in Education.</p>
<i>continued on next page</i>	

<p>Capstone Experience/Product The capstone product for the participants is an action plan to transform their school systems to align with the requirements of the Information Age. The capstone experience is the implementation of that action plan; but this experience will not commence until after teams complete the institute. During the implementation period, teams of change leaders from throughout the United States who completed this institute will remain connected through an on-line, virtual change leadership community.</p>
<p>Other Services and Added Values</p>
<p><i>The Institute</i> will not just be a training program. It will also:</p> <ul style="list-style-type: none"> • Offer an Internet-based nationwide network to support participants during the interim between summers as they implement their action plans. Graduates of the program will be able to continue participating in the network after they graduate. • Provide opportunities to graduate students in the department to do action research on systemic transformational change and then publish their findings. • Provide department faculty with research, publishing and consulting opportunities. • Develop policy to influence state and federal policy on systemic transformational change in school districts.
<p>General Admissions Criteria</p>
<ul style="list-style-type: none"> • <i>Team Participation.</i> Only teams of educators from a school system are eligible to apply for admission to the program. • <i>Commitment to Transform Their Systems.</i> To be accepted to the Institute each team must have a firm, written commitment from their key stakeholders to transform their school systems using what they learn in the Institute. • <i>Work Experience.</i> Each member of the team applying for admission to the Institute must have a minimum of five years of professional post-bachelor degree experience working in a school system. • <i>Master's Degree.</i> Further, a graduate-level program for preparing change leaders should be at the post-master's level. Each member of the team applying for admission to the Institute must have a master's degree or higher in an education field. • <i>Disposition for Change Leadership.</i> Not everyone is cut out for change leadership. This challenging responsibility requires a special breed of leader with identifiable traits (see Duffy and Reigeluth's traits earlier in this chapter). Some of these traits are trainable, but others, like personality, are not. People either have those non-trainable traits, or they don't. <p>The disposition for change leadership should be a trait of the team applying for admission rather than traits held by each individual on the team. The disposition for change leadership can be assessed by surveying the attitudes of each member of a team applying for admission and then calculating a team profile. If the profile indicates that the team, as a whole, has a disposition for change leadership then that team may be considered for admission to the Institute. During Summer 1 some of the learning activities will focus on refining and enhancing the team's disposition for change leadership. If individual members enter the Institute without a clearly defined disposition for change leadership these learning activities will aim to help reshape their pre-dispositions.</p>
<p><i>continued on next page</i></p>

Specific Admissions Criteria		
Criteria		Rationale for Each Criterion
<p>Only district-based teams of 5 or more practitioners may participate in the Institute. The teams must be staffed by teachers and administrators who meet the general admissions criteria and the team membership must represent the entire instructional program in their district; e.g., in a preK-12th grade district members of the team must represent the early childhood, elementary, middle, and high school levels of schooling in that district. One member of the team must be the superintendent of schools. If a district sends multiple teams, then the superintendent only has to be part of the first team.</p>	→→→	<p>Training teams of practitioners is critical for successful change. Leading systemic transformational change requires representation of the whole-system, thus the need for this kind of membership on the team. School superintendents are key players for their districts' transformation journeys. They must be unequivocally committed to their districts' transformation if they want that journey to succeed. Their participation in the Institute sends a clear and powerful message about their commitment to lead this kind of change effort.</p>
<i>continued on next page</i>		

Institute Management	
Institute Director: The institute should be based in a newly created Department of Change Leadership in Education. The Department Chairman will be coordinator of the Institute.	
Financing the Institute: Participation in the Institute will be on a for-fee basis. Given the need for this kind of training it is likely that federal or philanthropic grant to support it could be secured. A research component could also be designed into the Institute so that research grant money could be awarded.	
Adjunct Instructors and Tenure-Track Faculty	
<p>Adjunct Instructors and Tenure-Track Faculty will be selected and hired for their expertise in and experience with systemic transformational change. Possible adjunct instructors/guest speakers include:</p> <ul style="list-style-type: none"> • Charles Reigeluth, Professor, Instructional Systems, Indiana University and co-director of the <i>FutureMinds: Transforming American School Systems</i> initiative • Tom Houlihan, retired executive director for the Council of Chief State School Officers • Barbara McCombs, Director, Center for Human Motivation, Learning, and Development, University of Denver. • Jack Dale, Superintendent, Fairfax County Public Schools, Virginia • Joe Simpson, Deputy State Superintendent of Schools, Wyoming. • Michael Fullan, Professor Emeritus of the Ontario Institute for Studies in Education of the University of Toronto. • Stephanie Pace Marshall, founding President and President Emerita of Illinois Mathematics and Science Academy. • Libia Gil, Senior Fellow, American Institutes of Research. • Don Stinson, Superintendent, Metropolitan School District of Decatur Township, Indiana <p>Note: The people identified above are listed as examples of the kind of professionals required to teach or make guest appearances in this Institute. None of them have expressed an interest in doing this.</p>	<p>Specialty areas needed tenured faculty include, but are not limited to:</p> <ul style="list-style-type: none"> • Systems Thinking and System Dynamics • Systemic transformation and change leadership • Interpersonal and group dynamics during times of change • Power and politics during change • Strategic communication • Managing diversity during times of change • Expanding mindsets • Learner-centered teaching and learning • Emotional Intelligence • Creative Thinking and Problem Solving • Organization Theory and Design • Strategic Communication • Personalized, Student-Centered Learning • Reshaping Organization Culture

Table 5.1

5.3 Conclusion

I believe there is a striking need for effective change leadership in America's school systems. This need is not being responded to by state departments of education or graduate-level education leadership programs. Further, I believe that an effective and proactive response to this need is for state departments of education to adopt research-based standards to develop a professional license for change leaders in education and for

³<http://www.theworldcafe.com/>

schools and colleges of education to design a graduate-level program specializing in preparing change leaders about the why, what, and how of creating and sustaining systemic transformational change in school districts.

If America's school systems are to be transformed to meet the demands of the Information Age, then they will need effective change leadership. Responding to this need will require courage, passion, and vision from state department of education leaders and university faculty if they are to do what's required to adopt a framework for preparing change leaders.

Some readers of this article will say, "Impossible, can't be done!" Call me a dreamer, a believer in the impossible becoming possible, but I think that once the proposed standards are validated they can be applied to create a cadre of knowledgeable and highly skilled change leaders in education. I believe that university faculty who also have personal courage, passion, and vision can design and operate an institute like the one described in this article. Finally, in the words of Kris Kruger (a singer and songwriter), "...when we seek the unseekable, when we speak the unspeakable, when we think the unthinkable, when we achieve the unachievable, the impossible is possible."

Chapter 6

6. References¹



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¹This content is available online at <<http://cnx.org/content/m19575/1.2/>>.

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C change, § 1(1)

P preparation of school leaders, § 1(1)

L leadership, § 1(1)

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This manuscript has been peer-reviewed, accepted, and sanctioned by the National Council of Professors of Educational Administration (NCPEA) as a significant contribution to the scholarship and practice of education administration. In addition to publication in the Connexions Content Commons, this is published in the International Journal of Educational Leadership Preparation, Volume 4, Number 1 (January - March 2009), formatted and edited by Theodore Creighton, Virginia Tech. See Supplemental Links. This publication aligns with the Interstate School Leaders Licensure Consortium (ISSLC) Standard 6: "An education leader promotes the success of every student by understanding, responding to, and influencing the political, social, economic, legal and cultural context."

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