The purpose of this study was to reanalyze the national counseling center data set with the goal of exploring the role of process variables in the prediction of clients' probabilities of various categories of counseling outcome. Specifically, the study focused on the contribution (if any) of the counselor-client working alliance to enhancing earlier prediction regarding therapy outcome category membership. Results demonstrate that adding information regarding perceptions of the quality of the unfolding process of counseling--specifically, the counselor's view of the working alliance--can significantly enhance predictions of therapy outcome category membership. (Contains 15 references.) (GCP)
Predicting categories of improvement:
The role of the working alliance

Thomas J. Hummel
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Predicting categories of improvement:
The role of the working alliance

The study represents our continuing refinement of the prediction of therapeutic change among university counseling center clients. This analysis (as was the case with its predecessors, which were presented at the previous two AERA annual meetings) begins with the assumption that a basic question to which most clients want and deserve an answer prior to entering into counseling is, “Am I going to get better?” The answer to this question is a categorical one, and in order to answer such a question, counselors need their own answers to questions regarding “What kinds of outcomes are likely with what types of clients?” For both clients and counselors, the answers to these questions are probabilistic in nature, communicating the likelihood of improvement or the likelihoods of various categories of improvement or types of outcome.

Hummel (1995) proposed a rationale and framework for examining counseling outcomes in terms of categorical dependent variables. In that paper he argued the merit of focusing research attention on how independent variables affect the probability that a particular client would have a particular outcome or be in a particular outcome category (e.g., “greatly improved,” “improved,” “unchanged,” “deteriorated”). At the 2000 annual meeting of the AERA, we reported on an analysis of the outcomes of 1811 counseling clients seen at 38 different U.S. college and university counseling centers (Lichtenberg & Hummel, 2001). Client intake information (e.g., age, gender, ethnicity, readiness for counseling, symptom severity, history of previous counseling, current medication)—the limited sort of information that counselors might have on which to base an answer to a client’s question regarding the likelihood of improvement prior to the client’s
decision to enter counseling—was used to predicted client outcome. The outcome variable in this study was a dichotomous variable (improved = a reduction in client symptoms; unimproved = lack of change or an increase in client symptoms).

In the discussion following that presentation, it was suggested that outcome findings might be enhanced by considering (a) additional categories of improvement, (b) whether or not the clients entered counseling at a "clinical level" of distress, (c) the reliability of client change, and (d) the length of counseling (number of sessions) received by the client. Following these suggestions, a reanalysis of the counseling center data was undertaken and presented at last year's annual meeting (Hummel & Lichtenberg, 2001). The goal was to build upon and further clarify and enhance the prediction of clients' probabilities of various categories of counseling outcome based on those earlier suggestions. An ordinal logistic regression analysis was used to estimate the probabilities of four categories of client improvement: (a) some degree of reliable negative change (i.e., the client became worse), (b) no reliable change (i.e., the change could not be reliably distinguished from measurement error), (c) small to moderate reliable positive change (i.e., the client became better); and (d) large positive reliable ["clinically significant"] change (i.e., the client was much better; ES ≥.80). For the analysis, we used six independent variables. Four of these variables were those that had been found to be significant predictors of outcome in the 2000 analysis; two were included as a result of discussions about that previous study. Five of these variables were based on information that a counselor meeting a client for the first time would (or could) reasonably have available prior to a client's commitment to counseling. The results of the analysis showed that previous experience as a client, readiness to change, level of symptomatic and interpersonal distress, pre-counseling clinical status, and the number of
Role of the Working Alliance

Counseling sessions clients in which a client might be involved were significantly related to probabilities of outcome category membership.

The purpose of this study was to reanalyze the national counseling center data set with the goal of exploring the role of process variables in the prediction of clients' probabilities of various categories of counseling outcome. Specifically, the study focused on the contribution (if any) of the counselor-client working alliance to enhancing our earlier predictions regarding therapy outcome category membership.

Method

Instruments

Outcome Questionnaire-45 (version 2) (OQ-45; Lambert, Hansen, Umpress, Lunnen, Okiishi, Burglingame, & Reisinger, 1999). Pre- and post-counseling data were derived from the Outcome Questionnaire-45. The OQ-45 is designed to measure client progress in therapy along three dimensions conceptualized by Lambert (1983) as important aspects of a client's life: (a) subjective discomfort (i.e., how a person feels inside), (b) interpersonal relationships (i.e., how a person gets along with significant others), and (c) social role performance (i.e., how they manage in important life tasks such as work and school).

Stages of Change Scale (SCS; McConnaughy, Prochaska & Velcier, 1983). The Stages of Change Scale (SCS) is designed to assess clients' readiness for change and their readiness to enter into and benefit from counseling. The scale assesses clients in terms of Prochaska's stages of change—stages at which clients might enter and begin counseling: Precontemplation, Contemplation, Action, Maintenance.

Working Alliance Inventory (WAI; Horvath & Greenberg, 1986, 1989). The WAI was developed to measure the components of the therapeutic working alliance of Bordin's (1979)
working alliance model. Two forms of the WAI, a client version (WAI-C) and a therapist version (WAI-T) were used in our analyses. Both versions contain three subscales: therapist and client agreement on therapeutic tasks, agreement on therapeutic goals, and the development of the bond between the therapist and client.

Data Sources

Participants in this study (n=862) were a subset of the 4679 clients participating in a nationwide study of college and university counseling centers conducted by the Research Consortium of Counseling and Psychological Services in Higher Education. The clients and counselors whose data were analyzed were those clients on whom we had pre- and post-counseling OQ45 scores and at least 2 complete scale scores among the 6 WAI subscales (Therapist and Client: Task, Goal, Bond). Missing values for WAI scores and other variables were estimated using the SPSS 10.0 expectation maximization (EM) algorithm and imputed into the data set for inclusion in our analyses. (Note: In all, 8.35% of the values in the data matrix were missing and imputed using this procedure; 16.63% of the WAI scales scores were missing; and among counselors 20.59% of the WAI scales scores were missing. Had missing values not been imputed, 42.11% of the sample would have been lost.)

Of our client sample, approximately one third were male. The majority (75.1%) of clients were Caucasian. The counselors who saw the clients included practicum students, interns, and professional staff of the centers and represented a variety of fields, although most were counseling psychologists. They represented diverse ethnic backgrounds, although most were Caucasian. The majority were female, although a significant minority of the counselors were male. Approximately half of the counselors were student trainees, the majority of whom were counseling center interns, although a significant minority were practicum students.
The data for this study were provided by the Research Consortium of Counseling and Psychological Services in Higher Education, which was established in 1990 to further research efforts on the practices of college and university counseling centers and the concerns of their clients. The data analyzed were collected over the period of 1997 and 1998 and represent a subset of the data available from the consortium.

Analyses

Using their intake (pre-counseling) scores on the OQ-45, clients were designated as either "clinical" or "non-clinical" at the onset of their counseling. In accordance with the OQ-45 manual, clients with total scores greater than or equal to 63 were designated as "clinical." Intake and post-counseling ratings on the OQ-45 were used to calculate a categorical index of improvement. The ordered classification of four categories of client improvement (our dependent variable) was based on the OQ-45's "reliable change index" (RCI) (Jacobson, Follette, & Revenstorf, 1984) as reported in the instrument's manual (RCI =14). We used the RCI to construct an approximately 90% confidence interval on the true change score (observed change score plus or minus 14). Our four categories of improvement were: (1) some degree of negative change, (2) no statistically significant change, (3) small to moderate positive change; and (4) large positive ["clinically significant"] change (effect size ≥ .80).

An ordinal logistic regression$^1$ was used to estimate probabilities of categories of improvement as a function of the same variables found to be significant predictors in our most recent prediction model, i.e., clients’ intake scores on the OQ-45 social and interpersonal functioning scales and on the Contemplation subscale of the SCS and their history of previous

---

$^1$ The ordinal logistic regression results were obtained using both MINITAB and SPSS. The results agreed perfectly except in one respect. While the weights for the independent variables were the same in absolute value, in every case they had opposite signs. Using the weights from both MINITAB and SPSS to estimate probabilities of category
counseling, length of counseling completed by the client, and their clinical status at intake (clinical/nonclinical), plus the addition of the therapist and client WAI subscales.

**Results**

Using the four categories defined above as the dependent measure and the independent variables from the previous year's study (i.e., client intake scores on the OQ-45 social and interpersonal functioning scales and on the Contemplation subscale of the SCS and their history of previous counseling, length of counseling completed by the client, and their clinical status at intake), a ordinal logistic regression was run but without inclusion of the process measures (i.e., the therapist and client WAI ratings). The result was highly significant, $\chi^2 (6) = 182.349$, $p < 1.0 \times 10^{-307}$. The results of our analysis of clients' ratings of the working alliance alone as predictors of outcome category were non-significant, $\chi^2 (3) = .779$, $p = .855$. The addition of the clients' WAI ratings did not significantly enhance the prediction over that of the model without the inclusion of the clients' WAI ratings, $\chi^2 (3) = .721$, $p = .868$. The result of our analysis of therapists' ratings of the working alliance alone as predictors of outcome category was significant, $\chi^2 (3) = 15.973$, $p = .001$. The addition of the therapists' WAI ratings significantly enhanced the prediction over that of the model without the inclusion of the therapists' WAI ratings, $\chi^2 (3) = 10.562$, $p = .014$. At this point, the full model contained nine variables, six that were found in earlier research to be significant, and the therapist's three WAI scales, $\chi^2 (9) = 192.911$, $p < 1.0 \times 10^{-307}$. However, the weights of two predictors were non-significant in this model. Since it was our intent to build a simulation model to see how probabilities of category membership changed as function of varying predictor values, we did not want to manipulate the values of non-significant variables. For this reason, two variables, clinical/non-clinical and membership, it became clear to us that, given our way of evaluating the cumulative logistic distribution, $(1+e^x)^{-1}$,
therapist's WAI Goal Scale, were eliminated from the model. The final, then, was based on seven variables, $\chi^2 (7) = 187.549, p<1.0*E-307$.

The following table presents the constants and weights used to compute the probabilities of category membership. When the means for the predictors are used in computing the probabilities of category membership, the following probabilities result: .069, .507, .302, and .122. These can be compared to actual proportion of clients in each category: .096, .478, .275, and .151.2

<table>
<thead>
<tr>
<th>Predictor</th>
<th>Coef</th>
<th>StDev</th>
<th>Z</th>
<th>P</th>
</tr>
</thead>
<tbody>
<tr>
<td>Const(1)</td>
<td>2.04760</td>
<td>0.97840</td>
<td>2.09</td>
<td>0.036</td>
</tr>
<tr>
<td>Const(2)</td>
<td>4.95060</td>
<td>0.99140</td>
<td>4.99</td>
<td>0.000</td>
</tr>
<tr>
<td>Const(3)</td>
<td>6.62100</td>
<td>1.00200</td>
<td>6.61</td>
<td>0.000</td>
</tr>
<tr>
<td>Previous Counseling</td>
<td>0.29230</td>
<td>0.13370</td>
<td>2.19</td>
<td>0.029</td>
</tr>
<tr>
<td>Number of Sessions</td>
<td>-0.04855</td>
<td>0.01603</td>
<td>-3.03</td>
<td>0.002</td>
</tr>
<tr>
<td>Symptom</td>
<td>-0.04155</td>
<td>0.00491</td>
<td>-8.45</td>
<td>0.000</td>
</tr>
<tr>
<td>Discomfort</td>
<td>-0.03209</td>
<td>0.01142</td>
<td>-2.81</td>
<td>0.005</td>
</tr>
<tr>
<td>Interpersonal Relationships</td>
<td>-0.04477</td>
<td>0.01863</td>
<td>-2.40</td>
<td>0.016</td>
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<tr>
<td>Contemplation</td>
<td>0.02852</td>
<td>0.01310</td>
<td>2.18</td>
<td>0.030</td>
</tr>
<tr>
<td>Therapist WAI Task</td>
<td>-0.03893</td>
<td>0.01456</td>
<td>-2.67</td>
<td>0.007</td>
</tr>
</tbody>
</table>

Care must be taken when interpreting these weights. While the signs of the weights are correct, the weights' influence on the probabilities of category membership are the opposite of what would be expected based on those signs. Having had previous counseling and increases in Therapist WAI Task are associated with decreases in the probability of a positive outcome.

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2 Had the incorrect weight signs in the SPSS results been used (see Footnote One), the probabilities of category membership would bear no resemblance to the to actual proportion of clients in each category.
Increases in the remaining predictors, all of which have negative signs, are associated with
increases in the probability of a positive outcome.

The fact that Therapist WAI Task and Therapist WAI Bond have different signs in the
model is counterintuitive, especially since for these 862 clients they correlate .701. The situation
is clarified by viewing Therapist WAI Task as an error suppressor, in this case, a variable that
correlates with another predictor but has essentially no relationship to the criterion.

The following figure presents the interactive spreadsheet model that we use to simulate
the probabilities of category membership for various types of clients. The model uses common
controls, e.g., a drop-down list box and spinners, to set the values of the predictors. Several
features are not obvious and deserve explanation. “Clinical” has no spinner because it was
dropped from the model. However, if Symptom Discomfort and Interpersonal Relations are high
enough or low enough, then the client maybe deemed “clinical” or not regardless of the value of
Social Role Performance, which is not in the model. A note next to “Therapist Task” points out
that it is an “Error suppressor slaved to Therapist Bond.” This means that if “Therapist Bond”
is changed, then “Therapist Task” is set to the predicted value of “Therapist Task” given
“Therapist Bond.” Further, “Therapist Task” cannot be set to a value higher than the lesser of
the predicted value plus (approximately) two standard errors of the estimate or 84. Likewise,
“Therapist Task” cannot be set to a value lower than the greater of the predicted value minus
(approximately) two standard errors of the estimate or 12.³

³ A copy of the interactive model may be obtained from either author. The model requires Microsoft Excel and
macros must be enabled.
Discussion

Our previous studies demonstrated that the likelihood of various therapy outcomes (i.e., negative change, non-significant change, small to moderate positive change, large positive ["clinically significant"] change) could be predicted given only basic information that a counselor meeting a client for the first time would (or could) reasonably have available prior to a client's commitment to counseling. The results of the present study demonstrate that adding to those predictors information regarding perceptions of the quality of the unfolding process of counseling—specifically, the counselor's view of the working alliance—can significantly enhance those predictions. That therapist, rather than client, perceptions of the working alliance proved to be an additional predictor seems to be at odds with previous literature (e.g., Horvath, 1994; Horvath & Greenberg, 1986; Horvath & Symonds, 1991) that suggests that client, rather than therapist, ratings of the working alliance are more strongly related to therapeutic outcome ratings.

Counseling centers, like other behavioral healthcare settings, need to be able to meet the primary goals of health care, namely, to help the client when possible and to do no harm (Lyons, Howard, O'Mahoney & Lish, 1997; Ogles, Lambert & Masters, 1996; Sederer, Dickey & Hermann, 1996). Meeting these goals requires being able to establish and communicate realistic probabilities for various counseling outcomes for the individual clients that are seen by their counseling staff so that these clients can make informed decisions about entering into counseling. Awareness of those variables that are predictive of various therapy outcomes will help counselors provide the information that clients need to make such decisions.

References

Role of the Working Alliance


Who gets better?

<table>
<thead>
<tr>
<th>Probability</th>
<th>Worse</th>
<th>Can't tell</th>
<th>Better</th>
<th>Much better</th>
</tr>
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<tbody>
<tr>
<td>0.064</td>
<td>0.490</td>
<td>0.315</td>
<td>0.132</td>
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</table>

Better + Much better = 0.447
Who gets better?

Probabilities

- Worse: 0.020
- Can't tell: 0.255
- Better: 0.393
- Much better: 0.331

Better + Much better = 0.724

Therapist Task
- Error suppressor slaved to Therapist Bond

Therapist Bond
- 69
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