Although workplaces are searching for ways to increase productivity, older workers asking for increased career development opportunities are neglected by most workplaces. Age alone may not be a defining characteristic of an older worker. Perhaps becoming an older worker is more situational than chronological. Retirement for future older workers is becoming an outdated notion. It may become a self-imposed status determined by the worker rather than an institutional norm. Rather than declining in productivity, older workers are becoming viewed as an asset that should not be neglected by organizations or by society. The trend is toward providing increasing career development opportunities for older workers. The continued skill development of older workers can provide workplaces with a pool of experienced, motivated, and engaged employees in an era in which older adults will comprise a greater proportion of the population. Helping older adults to consider second or even third careers, adjust to new technologies, and modify workplace ecology can become the new realities of the workplace. (Contains 39 references.) (YLB)
The Older Worker
Myths and Realities No. 18

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The workplace for older adults is becoming a dynamic space rather than a unidirectional journey leading to retirement. Work life for older adults is situated in a dynamic pattern of periods of active employment, temporary disengagement from the workplace, and reentry into the same or a new career. The new older worker is developing a third stage of working life, the period beyond the traditional retirement age and final disengagement from the work role. The third age of life has been associated with choice, personal fulfillment, and liberation (Sousby 2000). Using this idea, we posit a third stage of working life where older workers are active agents negotiating various roles within the workplace. The actions, depending on life circumstances, might include the decision to remain in, retire from, or return to periods of part-time, full-time, or part-season work. Thus, although workplaces are searching for ways to increase productivity, older workers are asking for increased career development opportunities and yet are still neglected by most workplaces. This publication discusses some of the misconceptions about older workers and the reality of a more active and involved older adult work force.

There Is an Age When One Becomes an Older Worker: The Age Myth

There appears to be considerable variation in the concept of older workers defined by age alone. The term older worker extends from 40 to 75 years of age. When workers at age 40 refer to as older workers, age is linked to beginning thoughts about retirement decisions (Rosen and Jerdee 1986) the decline in training opportunities (Cooke 1995), the dispelling of myths about the productivity of an aging workforce (Kaufert 1995a), or the need for older workers to stay on the job to mentor younger workers (McShulski 1997b). At the other end of the age continuum, older workers are identified as those in need of preretirement education and planning (Evans, Ekerdt, and Bosse 1985) or those considering gradual work reduction or seeking training for alternative careers (Salomon 1982). The concept of older worker encompasses different ages depending on the purpose of the organization as well as the needs of the worker. Age alone may not be a defining characteristic of an older worker. Perhaps becoming an older worker is more situational than chronological.

Retirement Is the Final Stage of Working Life: The Retirement Myth

Retirement for future older workers is becoming an outdated notion. From a societal perspective, the issue has changed from assisting older workers to retire and use leisure time to retainer and recruiting older workers. Recruitment and retention (Levine 1988) become a key policy issue to satisfy the increasing demands for productivity, worker shortages, and retaining corporate knowledge (Crampton 1995; Kinderlan 1995; National Alliance of Business 1995; Ohio Bureau of Employment Services 1995).

From a national policy perspective, increasing work life eases the social security burden (Cowans 1994; Reynolds 1994), reduces age discrimination (Perry 1995), and requires programs for reemployment and continued employment of older workers (New York State Office for the Aging 1992; O’Donoghue 1998). In the future, retirement will be interspersed with older workers cycling in and out of periods of active employment. Work will become an integral part of living (Oeer 1997; Kortas 1998; Stalak 1995). In the future, baby boomers may not be able to retire due to frequent job changes, underemployment, and not having acquired a consistent retirement package such as one might earn over a working life in a one-career job (Rusinowitz, Wilson, Marks, Krach, and Welch 1998). LaRock (1997) suggests that the small number of septuagenarians in the workplace indicates that workers are making the decision not to return to work. Retirement may become a self-imposed status determined by the worker rather than an institutional norm.

Older Workers Are Liabilities: The Declining Productivity Myth

Organizations are experiencing an attitudinal shift, seeing the value and importance of training older workers. During the past decade, advocates concentrated on convincing employers that older workers are capable of learning (American Association of Retired Persons 1993). Today, advocates are demonstrating that with training and experience, enhance, or update skills, older workers are contributing to organizational productivity and may even surpass younger workers in reliability and consistency (Allen and Hart 1998; Ennis-Cole and Allen 1998; Poulos and Nightingale 1997). By implementing ecological changes in training and workplace design, the productivity of older adults can be enhanced (Labich 1996; Sterns and Miklos 1995). Older adults are now viewed as assets in terms of work ethic, reliability, accuracy, and stability (Caronna 1999; Kaeter 1995b). However, myths about aging still are present (McShulski 1997a; Yeatts, Tolts, and Knapp 1999) and some workplace supervisors still are unsure that hiring older workers is a sound investment (Sullivan and Duplaga 1997).

Older workers are also asking more of the workplace and asserting their right to make decisions to return or remain in the workplace based on availability of training, need to be engaged, or desire to develop a second career. Older workers are becoming entrepreneurs, beginning new businesses and hiring other older workers (Minier 1999). Managers are advised to create meaningful work and to consider the role of work in the lifestyle of an older adult (Fyock 1994). States are considering planning processes to expand meaningful work and to help create work environments attractive to older adults (New York State Office 1992). Rather than declining in productivity, older workers are becoming viewed as an asset that should not be neglected by organizations or by society.

Older Workers Do Not Need Lifelong Development: The Career Development Myth

There is a trend toward providing increasing career development opportunities for older workers. Career development programs for older adults are a worthwhile societal investment. Community colleges and community agencies (Newman 1995) are taking a role in providing advocacy for employment, counseling, and development of new workplace skills. Partnerships among community agencies, educational institutions, and employers are suggested as an integrated approach to retraining and for providing reentry for older workers (Beatty and Burroughs 1999; Burris 1995; Choi and Diner 1998). The continued skill development of older workers can provide workplaces with a pool of experienced, motivated, and engaged employees in an era in which older adults will comprise a greater proportion of the population.
The New Workplace Realities for Older Workers

The literature on older workers shows a shift from concern for the individual worker perspective to that of societal concerns for engaging a significant component of the population in work. Increasing needs for productivity, financial strains on retirement systems, and a changing demographic structure are increasing the interest in older workers. The older worker is becoming viewed as a recruitable, retrainable, and retainable organizational asset. More prominent is the portrait of the older worker as an agent with needs, concerns, and work aspirations that need to be accounted for by employers. Older adults are becoming decision makers, choosing when and where to return to the workforce. Investment in developing new skills for older workers is seen as a strategy for improving productivity as well as the quality of life for older adults. Rather than being seen as a liability, the older worker is becoming an investment in continuing productivity. Programs focusing on retirement may be replaced with programs and services concerned with preparing older workers for future employment. Retirement as an issue may be replaced with recruitment and retention as organizational issues. Employers will need to address flexible work schedules as well as policies such as elder care to attract and retain older workers. Challenges to institutions at both the corporate, community, and governmental levels will include creating meaningful work opportunities and addressing issues of ageism in the workplace. Helping older adults to consider second or even third careers, adjust to new technologies, and modify workplace ecology can become the new realities of the workplace.

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