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ABSTRACT

This paper provides an introduction to basic issues concerning structural equation modeling (SEM), a research methodology increasingly being used in social science research. First, seven key issues that must be considered in any SEM analysis are explained. These include matrix of associations to analyze, model identification, parameter estimation theory, multivariate normality, model misspecification and specification searches, sample size, and measurement model adequacy. Second, heuristic SEM analyses involving structural models are presented to demonstrate how SEM takes score measurement reliability into account and how SEM may shed light on causal issues. Finally, ten commandments for proper SEM use are presented, among which are the following: (1) never conclude that a model has been definitely proven; (2) for specification searches that require larger samples, test the re-specified model with a "hold-out" or independent sample and never change a specification without a theoretical justification; (3) test multiple plausible rival models; and (4) don't use SEM with small samples. Appendices provide five examples of statistical analyses using SEM. (Contains 66 references.) (DB)

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The Ten Commandments of Good Structural Equation Modeling Behavior:  
A User-friendly, Introductory Primer on SEM

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Abstract

The present paper provides a user-friendly introduction to and guidance regarding some of the basic issues that must be resolved to conduct structural equation modeling (SEM). The paper incorporates many of the latest findings regarding covariance structure analysis, and presumes no SEM background on the part of the reader. First, *seven key issues* that must be considered in any SEM analysis are explained. Second, *heuristic SEM analyses* involving structural models are presented to make clear in a concrete fashion (a) how SEM takes score measurement reliability into account and (b) how SEM may shed some limited light on causal issues. Third, *10 commandments* for proper SEM behavior are presented.

Structural equation modeling (SEM; also variously called covariance structure analysis and, somewhat speciously, causal modeling) is being increasingly used within the social science literature. Indeed, it would be difficult to locate recent issues of social science journals in which some SEM applications were not reported. And one new journal--Structural Equation Modeling: A Multidisciplinary Journal--has been created that is exclusively devoted to SEM reports and issues. SEM has been termed "the single most important contribution of statistics to the social and behavioral sciences during the past twenty years" (Lomax, 1989, p. 171). Similarly, Stevens (1996) argued that SEM techniques "have been touted as one of the most important advances in quantitative methodology in many years" (p. 415). Many would regard this as an understatement, though it is also clear that SEM is sometimes used when much simpler methods would suffice.

It is also clear that SEM is sometimes not correctly used. Of course, some misuses and errors are to be expected with a method that is relatively new, that is still undergoing refinement at a seemingly exponential rate, and that many social scientists are still learning.

SEM has historical roots in two major classical traditions. First, SEM always invokes a "*measurement model*" specifying that the *measured/observed* variables reflect underlying *latent/synthetic* variables, and sometimes is even used exclusively to investigate measurement issues (i.e., "confirmatory factor analysis"); this aspect of structural modeling dates back to factor analysis theory

articulated by Spearman (1904). Second, sometimes a regression structure among the latent/synthetic variables defined by the measurement model(s), called a "*structural model*", is also specified and tested; this aspect of SEM can be traced back to path analysis methods (cf. Wright, 1921, 1934).

However, the modern roots of SEM can be traced especially to the theoretical developments formulated by Karl Jöreskog (cf. 1967, 1969, 1970, 1971, 1978), and to the computer program, LISREL (i.e., analysis of Linear Structural Relationships) developed by Jöreskog and his colleagues (e.g., Jöreskog & Sörbom, 1989). Today, modern SEM software is extremely user-friendly, and allows users of microcomputers to declare models to be tested using software-aided drawings and point-and-click menus. Particularly respected today for both their technical accuracy and their user-friendliness are the two microcomputer software packages, EQS (Bentler, 1992a) and AMOS (Arbuckle, 1997).

Accessible short treatments of SEM have been provided by Baldwin (1989), Mueller (1997), and Lomax (1989). Extraordinarily good longer treatments, which include numerous examples and focus on EQS and LISREL, are the various works by Barbara Byrne (cf. 1994, 1998; also see Long (1983a, 1983b)).

The purpose of the present paper is to provide a user-friendly introduction to and guidance regarding some of the basic issues that must be resolved to conduct structural equation modeling. First, *seven key issues* that must be considered in any SEM analysis are explained. Second, *heuristic SEM analyses* involving structural

models are presented to make clear in a concrete fashion (a) how SEM takes score measurement reliability into account and (b) how SEM may shed some limited light on causal issues. Third, 10 *commandments* for proper SEM behavior are proffered.

### Seven Key Decisions in SEM Analysis

#### 1. Matrix of Associations to Analyze

Most researchers today (hopefully) realize that all parametric statistical analyses are special cases within a single general linear model (GLM) family. In one of his innumerable seminal contributions, the late Jacob "Jack" Cohen (1968) demonstrated that multiple regression subsumes all the univariate parametric methods (e.g., t-test, ANOVA, ANCOVA) as special cases. Subsequently, Knapp (1978) presented mathematical theory showing that canonical correlation analysis subsumes all the parametric analyses, both univariate and multivariate, as special cases. Fan (1996a) and Thompson (1984, 1991) present concrete demonstrations of these relationships.

However, structural equation modeling (SEM) is an even bigger conceptual tent subsuming narrower special cases (Bagozzi, Fornell & Larcker, 1981), including both canonical correlation analysis and multiple regression. Illustrations of these relationships have been offered by Fan (1997) and by Thompson (1998a).

The general linear model is a powerful heuristic device that can help researchers see three important commonalities that exist across various analytic methods. First, all these methods use weights (e.g., regression beta weights, standardized canonical

function coefficients) to optimize explained variance and minimize model error variance. Second, all the methods focus on the latent synthetic variables (e.g., the regression  $\hat{Y}$  variable, factor scores) created by applying the weights (e.g., beta weights) to scores on measured/observed variables (e.g., regression predictor variables); we take these latent/synthetic variables as measures of our constructs. Third, all analytic methods are correlational (Knapp, 1978; Thompson, 1998a) and yield variance-accounted-for effect sizes analogous to  $\underline{r}^2$  (e.g.,  $R^2$ ,  $\eta^2$ ,  $\omega^2$ ).

The commonality that all parametric methods apply weights to the measured/observed variables to compute latent/synthetic variables is obscured by the inherently confusing language of traditional statistics. As I have noted elsewhere, the weights in different analyses

...are all analogous, but are given different names in different analyses (e.g., beta weights in regression, pattern coefficients in factor analysis, discriminant function coefficients in discriminant analysis, and canonical function coefficients in canonical correlation analysis), mainly to obfuscate the commonalities of [all] parametric methods, and to confuse graduate students. (Thompson, 1992, pp. 906-907)

Indeed, both the weight systems (e.g., regression equation, factor, canonical function) and the synthetic variables (e.g., the regression  $\hat{Y}$  variable, factor scores, discriminant function scores)

are also arbitrarily given different names across the analyses, again mainly so as to confuse the graduate students.

The first step of GLM analyses often involves the computation of a matrix of associations (e.g., Pearson product-moment correlation matrix, variance/covariance matrix) among the measured/observed variables. In fact, with only this matrix (as will be seen momentarily) many GLM analyses can be replicated.

SEM analyses can be based on numerous matrices of association (e.g., product-moment correlation, polychoric correlation). Some researchers prefer to analyze Pearson correlation coefficients. These association coefficients are "scale-free," because the standard deviations of a given pair of variables have been removed from the covariance of the two variables by division (i.e.,  $r_{XY} = \text{COV}_{XY} / [\text{SD}_X * \text{SD}_Y]$ ). Thus, the weights derived from these correlations are themselves "scale-free," and can be more readily interpreted in relation to each other because all the measured variables have been effectively "standardized" by this process.

However, most SEM theory was developed for application with the matrix of associations among the measured/observed variables being a variance/covariance matrix (i.e., variances on the diagonal, covariances off the diagonal). And it has been established that while using the product-moment correlation matrix may be appropriate with some models, for other models some SEM statistics will be incorrect unless the variance/covariance matrix is employed (Cudeck, 1989).

It is also very important that the level of scale of the



measured variables (e.g., categorical/nominal, ordinal/ranked, continuous/interval) is honored when selecting a given matrix of associations to be computed and analyzed. Of course, to some degree judgments about measurement scale are subjective, and researchers may reasonably disagree regarding some of these decisions. However, data might be analyzed using a variety of plausible matrices of association, to confirm that results are not artifacts of methods choices.

## 2. Model Identification

When we conduct analyses, we are fitting a model to our data and estimating the weights and other parameters (e.g., latent variable variances and/or covariances) associated with that model. A critically important issue in this process involves determining whether the model is "*identified*". A model is identified if, given the model and the data, a single set of weights and other model parameters can be computed. If infinitely many sets of weights and other parameters are plausible, the parameters are mathematically indeterminate, and the model is not identified (i.e., "under-identified"). As Byrne (1998) noted, "statistical identification is a complex topic that is difficult to explain in nontechnical terms" (p. 28; see Mueller (1997, pp. 358-359) for a fairly accessible summary of the conditions sufficient for model identification).

One key issue as regards identification involves degrees of freedom. The notion of identification can be partially explored in the context of classical statistics (e.g., product-moment correlation, multiple regression). The degrees of freedom total in

classical univariate analyses equals  $n-1$ . If we have scores of only two people on only two variables, the model degrees of freedom is 1 and the degrees of freedom error is 0; here, no matter what the scores on the two variables, the  $r^2$  value can only be 1.0. This result can be computed, although the computation is a waste of time, because only one result is plausible when a model is "just-identified". Similarly, scores of three people on one criterion variable and two predictor variables would yield a degrees of freedom error of 0, and an inescapable  $R^2$  value of 1.0.

In SEM degrees of freedom total is a function of the number of nonredundant pieces of information present in the matrix of associations being analyzed (and not of the number of people). For example, with eight measured variables, there would be eight variances and 28 nonredundant (either below or above the diagonal) covariances ( $[8 * (8-1)] / 2 = [8 * 7] / 2 = 56 / 2 = 28$ ). This would result in 36 ( $8 + 28 = 36 = [8 * (8+1)] / 2 = 72 / 2$ ) degrees of freedom being available for any SEM model being fit to these data.

In SEM each parameter (e.g., weight, path coefficient, variance of or covariance among latent/synthetic variables) that we estimate takes one degree of freedom. Thus, for the problem involving eight measured variables, if we specify a model involving the estimation of 36 model parameters, the model will be just-identified. These parameters can be estimated (i.e., the parameters are mathematically determined, with only one plausible set of estimates). However, the results from a just-identified SEM model

are just as interesting as were the results from an  $r^2$  analysis involving scores of two people on two measured/observed variables (i.e., interest in the results for a model with zero degrees of freedom equals that degrees of freedom), because such models will always exactly reproduce the analyzed matrix of associations.

We are scientifically most interested in SEM models that spend fewer degrees of freedom (i.e., estimate fewer model parameters), and are thus more parsimonious. When models have more degrees of freedom (i.e., there are a lot more degrees of freedom total than the number of estimated parameters), but still do reasonably well at reproducing the matrix of associations, there are more ways in which the models are potentially falsifiable, and so such models represent more rigorous and persuasive tests of our conceptions of latent constructs (Mulaik, 1987, 1988; Mulaik, James, van Alstine, Bennett, Lind & Stilwell, 1989). In other words, we prefer models that are considerably "over-identified."

Having more than zero degrees of freedom is a necessary-but-not-sufficient condition for model identification. That is, we simply cannot estimate the parameters for any "under-identified" model.

SEM computer programs tend to run diagnostics that indicate when models have not been identified. When this occurs, some parameters for which estimates were initially requested (i.e., "freed" to be estimated) must be "fixed" as not being estimated (e.g., a weight or the latent/synthetic variable's variance is "fixed" to equal 1.0, or the error variance of a measured/observed

variable is "fixed" to equal .0).

### 3. Parameter Estimation Theory

Classical univariate and multivariate parametric analyses (e.g.,  $t$ -tests, ANOVA, descriptive discriminant analysis) invoke a statistical theory of parameter estimation called "*ordinary least squares*". There are, in fact, numerous other statistical theories that can be invoked to estimate freed model parameters. Among these various alternatives are "*maximum likelihood*" (ML), "*generalized least squares*" (GLS), and "*asymptotically distribution-free*" (ADF; Browne, 1984) estimation theories. The various estimation theories differ as regards both their assumptions and their theoretical properties.

For example, as regards assumptions both maximum likelihood and generalized least squares estimations presume that the data have a multivariate normal distribution. Of course, this distributional assumption also invokes issues involving the measurement scale of the measured/observed variables, because, for example, dichotomous variables cannot be even univariate normally distributed, even if the dichotomous variable scores are symmetrical. ADF estimation, on the other, does not require the assumption of multivariate normal distribution. West, Finch and Curran (1995) review some relevant issues and choices regarding distributional assumptions.

In most SEM computer programs ML estimation is the default. Perhaps for this reason maximum likelihood estimation is used with considerable frequency. ML estimates seek to estimate parameters

that best reproduce the estimated *population* variance/covariance matrix. Of course, this may be another reason for the frequent use of this estimation method, since accurate estimates of population parameters in theory should result in result replicability.

#### 4. Multivariate Normality

A necessary but not sufficient condition for multivariate normality is bivariate normality of all pairwise combinations of the measured/observed variables. In turn, a necessary but not sufficient condition for bivariate normality is univariate normality of all the measured/observed variables.

However, even just univariate normality is a more elusive concept than most researchers realize (Bump, 1991). There are infinitely many univariate normal data distributions, each differing in appearance. [Some researchers have been lulled into the misconception that all univariate normal distributions have a single classic "bell shape," because almost all textbooks only present graphs of the normal distributions of  $z$ -scores. However, for data not in  $z$ -score form, there are infinitely many plausible symmetrical distributions that are normal, but that differ markedly in appearance.]

There is no definitely superior method by which to establish that the multivariate normal distribution assumption has been met, so that certain estimation theories can then be employed. Ashcraft (1998) reviews some of the available choices.

One user-friendly method for evaluating multivariate normality invokes a graphical procedure. Thompson (1990) describes this

method in more detail. Appendix A presents an SPSS for Windows version of this program. Fan (1996b) has made available a SAS version of this program.

#### 5. Model Misspecification and Specification Searches

All over-identified models portray the relationships among measured and latent variables. The goal is to specify these relationships for the population, so that future samples from the same population will yield comparable findings. The model is over-identified partly so that the model is falsifiable, but also because we seek simplifications of reality that remain useful but make our understandings of reality more manageable. As Mueller (1997) noted,

A structural equation model is nothing more than an oversimplified approximation of reality, no matter how carefully conceptualized. A good model can be characterized as featuring an appropriate balance between efforts to represent a complex phenomenon in the simplest [most parsimonious] way and to retain enough complexity that [still] leads to the most meaningful [and true] interpretations possible. (p. 365)

A perfectly "specified" over-identified model would perfectly reproduce the associations among the measured/observed variables. However, because the model is over-identified, the model will never perfectly reproduce data in either the sample or the population. Thus, we must somehow evaluate whether the model is sufficiently

adequate to remain both reasonably manageable and reasonably correct.

Model Misspecification. If the model is deemed to not be correct, the model is deemed "*misspecified*". Making this judgment is critical, because the SEM parameter (e.g., weights, variances, covariances) estimation processes

all fail to provide correct sample estimates, standard errors, and data-model fit chi-square statistics... if the model under consideration is misspecified and does not reflect at least a very close approximation to the true structure in the population. (Mueller, 1997, p. 359)

Of course, since a simplified model of reality is always at least partially misspecified, making the judgment as to when a model is misspecified can be challenging.

Through the years myriad fit statistics have been developed to aid in making these judgments. Byrne (1998, pp. 109-119) reviews some of the fit statistics provided by the SEM computer programs. Arbuckle (1997, pp. 551-572) summarizes some of the relevant formulae used to compute these statistics, and summarizes a bit of the literature on rules of thumb for interpreting these values.

However, the stark, harsh reality is that we still have much to learn regarding both how these SEM fit statistics operate under different conditions and what should be the cutoffs for declaring reasonable model fit. Indeed, until recently too much of the Monte Carlo simulation work on these issues failed to use misspecified

models, meaning that the results did not directly bear upon the real-world situation in which the model is at least partially misspecified and the researcher does not know for certain which or how many features of the model specification are correct (Fan, Thompson & Wang, in press; Fan, Wang & Thompson, 1997).

A very important consideration in evaluating the fit of a given model involves the modeling context of this judgment. The most persuasive case that a model has been correctly specified is created when a researcher finds differentially better fit of a given model against the fit of numerous other defensible, thoughtfully-formulated, rival plausible models. Thus, multiple models should usually be evaluated in any SEM project.

It is also critical to remember that even such findings do not conclusively establish that a single given model is definitively correct. Infinitely many models can fit a given data set. Thus, the fit of a single tested model is always an artifact of having not tested all possible models.

In any case, also remember that we are defining an over-identified model to simplify reality. We seek a simplification that we subjectively judge to be inherently somewhat inaccurate but still reasonably useful and more manageable. We are not seeking a single truth in the context of a simplification that inherently distorts some features of reality. We use model fit statistics to assist us in making these judgments, but the judgment we make is inherently subjective. We then must accept the responsibility for the construct definitions we formulate (Mulaik, 1994).



Model Fit Statistics. Given space limitations, only a few of the myriad model fit statistics can be reviewed here (Bentler, 1994). A  $\chi^2$  *goodness-of-fit test statistic* can be computed to test the null hypothesis that the variance/covariance matrix reproduced by the freed model parameter estimates equals the variance/covariance matrix (i.e., that the model exactly reproduces all observed relationships). This statistic is printed by all the SEM computer programs. Note that here, as against in traditional statistical significance testing, the researcher hopes to not reject this null hypothesis, so that the model can be taken as fitting the data.

Even though this application of statistical testing is a variant on usual practice, one of the numerous criticisms of classical statistical significance testing applies here also: the result is partially an artifact of sample size (cf. Cohen, 1994; Thompson, 1996, 1998b, in press-a, in press-b, in press-c). As Bentler and Bonett (1980) made very clear,

[I]n very large samples virtually all models that one might consider would have to be rejected as statistically untenable... This procedure cannot be justified, since the chi-square variate  $\chi^2$  can be made small by simply reducing sample size. (p. 591)

However, the chi-square statistic can be of some use in comparing the fits of models for a given data set with a single sample size, particularly if the models are "nested" within each other (cf. Jöreskog & Sörbom, 1989, pp. 230-233).

The *Goodness-of-Fit Index* (GFI) and the *Adjusted Goodness-of-Fit Index* (AGFI) (Jöreskog & Sörbom, 1984) essentially compare the ability of a model to reproduce the variance/covariance matrix to the ability of no model at all to do so. The AGFI adjusts the GFI for the number of degrees of freedom expended in estimating the model parameters. Indices less than zero are treated as zero, and range up to one, with one indicating perfect model fit. Most researchers expect these values to be greater than .9 or .95 for correctly specified models.

The *Root Mean-square Residual* (RMR) evaluates the average residual value for the variance/covariance matrix reproduced by the model parameters and the actual variance/covariance matrix. The RMR can range down to zero, which would indicate perfect model fit. A well-fitting model will have values of "say, .05 or less" (Byrne, 1998, p. 115).

Bentler and Bonett (1980) proposed a *Normed Fit Index* (NFI), which compares model fit to that of a model for the same data presuming independence of the measured/observed variables. NFI ranges between zero and one, with higher values indicating better fit. Usually values greater than .9 or .95 are considered as reflecting adequate fit.

The Bentler and Bonett article has been one of the most widely cited articles in the psychological literature (see Bentler (1992b)). However, NFI has been shown to be an underestimate when small samples are used. Consequently, Bentler (1990) proposed an adjustment to the NFI, the *Comparative Fit Index* (CFI), which takes

sample size into account. Some have suggested that the CFI should be a fit statistic of choice in SEM research (Byrne, 1998).

Various *parsimony-weighted fit indices* have been proposed (see Mulaik et al. (1989), but also Marsh and Hu (1998)). These fit statistic weights, which range up to one and down to zero for just-identified models, are multiplied times indices such as the NFI, to take model complexity into account and reward models that estimate fewer parameters.

Some fit indices focus on estimated population fit. Steiger and Lind (1980) proposed a *Root Mean Square Error of Approximation* (RMSEA). As Byrne (1998) noted, RMSEA "has only recently been recognized as one of the most informative criteria in covariance structure modeling" (p. 112). Values approaching zero are desired, and "a value of .08 or less for RMSEA would indicate a reasonable error of approximation" (Browne & Cudeck, 1993).

The various fit indices provide a constellation of information about the competing models being considered in an SEM analysis. Because some of the different fit indices evaluate different aspects of fit, it is important to evaluate fit based on multiple fit statistics, so that judgments will not be an artifact of analytic choice. Furthermore, as Byrne (1998) so correctly emphasized, "[A]ssessment of model adequacy must be based on multiple criteria that take into account theoretical, statistical, and practical considerations" (p. 119).

Specification Search. In addition to providing fit indices for a given model, SEM analyses also provide important information

regarding exactly where potential model specification errors may have occurred. There are two possible types of errors, and different information is used to evaluate each of the possibilities.

First, model misspecification may involve having "freed" a parameter to be estimated when, in fact, the parameter is not very useful in reproducing relationships, and should instead have been "fixed" (e.g., two latent/synthetic variables should have been constrained to be uncorrelated in the model, or the measurement error variance of a measured/observed variable should have been constrained to be zero). In classical statistics, the ratio of a mean to the standard error of the mean can be computed, and is called the calculated test statistic,  $t$ . For most sample sizes, a  $t_{\text{CALCULATED}}$  greater than two in absolute value is statistically significant at approximately the  $\alpha=.05$  level.

In SEM  $t$  statistics (sometimes also called Wald statistics) can be computed by dividing any given parameter estimate by its standard error. Any ratio less than  $|2|$  suggests a possible model specification error in the form of "freeing" a parameter than instead might have been "fixed."

Second, model misspecification may involve having "fixed" a parameter to not be estimated when, in fact, the parameter might be very useful in reproducing relationships, and should instead have been "freed." SEM computer programs upon request will provide *modification indices* for each "fixed" model parameter; these modification indices indicate approximately how much smaller (i.e.,

better) the model chi-square statistic would get if a given "fixed" parameter was instead "freed." Large values for these indices may indicate that freeing a given fixed parameter should be considered.

The process of modifying an *a priori* model based on such results is called a *specification search*. This practice is considerably controversial (see Mueller (1997)), unless the model is changed based on statistical results for one sample, and then the re-specified model is evaluated in an independent sample. Clearly, the more model features that are altered based on sample results, the greater is the likelihood that sampling error variance (i.e., the variability reflecting the idiosyncratic and non-replicable features of a given sample) is being capitalized on, leading then to non-replicable model fit.

Furthermore, model specification should never be based on blind dust-bowl empiricism. Models should only be re-specified in those cases where the researcher can articulate a persuasive rationale as to why the modification is theoretically and practically defensible.

## 6. Sample Size

Structural equation modeling is inherently a **large-sample** technique. At least four cases in which especially even larger samples are needed can be noted. First, even larger samples are needed as more measured/observed variables are employed. Second, even larger samples are required as more complex models are evaluated. Third, even larger samples are needed when more elegant parameter estimation theories (e.g., asymptotically distribution-

free estimation) are employed. Fourth, even larger samples are needed if the researcher is going to do any model search specification.

Some have suggested that sample size should be at least 200 (Baldwin, 1989). Similarly, Lomax (1989) suggested "a sample size of at least 100 (if not 200)" (p. 189). Furthermore, it has been suggested that the ratio of the number of people to the number of measured/observed variables should be at least 10:1 (Mueller, 1998), if not 15:1 or 20:1. Thus, in even the most straightforward SEM applications, sample size should probably be the minimum of (a) 100 to 200 people, or (b) an n:v ratio of at least 10:1 or 15:1. MacCallum, Browne and Sugawara (1996) have provided some statistical methods for more precisely estimating the sample size necessary for a given SEM problem.

### 7. Measurement Model Adequacy

As noted previously, SEM structural models incorporate several measurement models in which measured/observed variables are taken as reflecting underlying latent constructs in the form of latent/synthetic variables, and the regression path models of some of these latent/synthetic variables with each other are then estimated. Researchers have increasingly recognized that the measurement models within SEM structural models have often been the weak links in past SEM analyses.

Put simply, if the specified measurement models do not fit the measured variables, then knowing the relationships among the latent/synthetic variables defined by these measurement models is

essentially useless. Thus, some researchers (cf. Anderson & Gerbing, 1988) have recommended that SEM structural analyses should be approached as a two-step hierarchical process: first confirm that the specified measurement models all fit their respective data, and only then explore the structural relationships among the latent/synthetic variables.

It has been generally agreed that it is useful to explore the measurement models embedded within structural models prior to evaluating the structural models. However, some have argued that measurement models may also be reasonably re-evaluated and perhaps respecified within the subsequent structural model analyses (see Hayduk, 1996).

But it is quite clear that bad measurement models make the related structural models uninteresting. And some researchers have paid inadequate attention to the fit of the measurement models they have specified within their structural models.

#### Heuristic SEM Application

To make this discussion concrete, heuristic SEM analyses involving the data reported by Bagozzi (1980) will be summarized (also see Jöreskog & Sörbom (1989, pp. 151-156)). The study investigated the job satisfaction and job performance of 122 workers. The relevant data are presented in Table 1.

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INSERT TABLE 1 ABOUT HERE.

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Here only selected models are evaluated to illustrate previously made ideas and to emphasize some new concepts as well. Given space considerations, all relevant analyses are not reported.

For example, here measurement model adequacy is not initially evaluated prior to structural equation modeling.

Here the primary model of interest is portrayed in Figure 1. This model will be referenced as Model A. In Model A, as is conventional, (a) measured/observed variables are designated within boxes, (b) latent/synthetic variables are represented within circles or ovals, and (c) correlations or covariances are represented by two-headed arrows.

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INSERT FIGURE 1 ABOUT HERE.

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Also as is conventional, measured/observed variables are taken as being the joint function of measurement error plus the underlying construct (thus the arrows proceed from the latent variables to the relevant measured variables, and not vice versa). This model asserts (a) that job satisfaction is a function of both achievement motivation and verbal intelligence, (b) that job performance is solely a function of task-specific self esteem, and that (c) job performance predicts job satisfaction, and not vice versa.

The relevant maximum-likelihood parameter estimates for this structural model are also presented in Table 2. Table 3 presents some fit statistics for this model (and others) for these data.

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INSERT TABLES 2 AND 3 ABOUT HERE.

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Variations on this model test are explored here to emphasize two major ideas. First, the integral and unique role of *measurement error variance* within structural equation modeling is explained and



explored. Second, the mechanisms and nature of SEM *causal modeling* are illustrated.

#### Role of Measurement Error Variance Within SEM

Too few researchers understand either what reliability is, or how reliability impacts statistical analyses. For example, some researchers persist in erroneously referring to the "reliability of the test" (see Reinhardt (1996), Thompson (1994), and especially Vacha-Haase (1998)).

In classical statistical analyses (e.g., ANOVA, regression, canonical correlation analysis), measurement error impacts parameter estimates and attenuates detected effect sizes (Thompson, 1994). But in classical analyses these measurement effects are not directly explored and evaluated. The primary distinguishing feature of structural equation modeling is that score reliability (i.e.,  $[1 - \text{measurement error variance}] / \text{total score variance}$ ) is directly considered (Stevens, 1996, p. 415).

In the present model, some of the measurement error variances (i.e.,  $[1 - \text{the score reliability coefficients}] * \text{the score variances}$ ) were "freed" to be estimated. For example, as reported in both Figure 1 and Table 2, the measurement error variance of the measured variable "Achievement Motivation measure #1" was estimated to be  $\delta_1=2.571$ . Since the variance of this measured variable, reported in Table 1, was 3.802, the reliability coefficient for this measured/observed variable was poor (i.e.,  $[1 - 2.571] / 3.802 = .324$ ).

Also in Model A some measured variables were presumed to be

measured with perfect reliability (i.e.,  $\epsilon_1=0$  for the measured job performance variable). But the measurement error variance for the measured "Verbal Intelligence Variable," although also "fixed" (i.e., not estimated), was not constrained to equal zero. Instead, a score reliability coefficient of .85 was presumed, based on previous reliability generalization research (Vacha-Haase, 1998) or some theoretical expectation. Therefore, the measurement error variance was "fixed" as 1.998 (i.e.,  $[1 - .85] * \text{the measured score variance of } 13.323 \text{ reported in Table 1} = .15 * 13.323 = 1.998$ ).

For heuristic purposes, a second model (Model B) was fit to the Table 1 data. The only difference in Model A and Model B was that score reliability for the measured variable, "Verbal Intelligence Variable," was "fixed" to zero in Model B (i.e., perfect score reliability on this measured variable was assumed). Table 2 also presents the parameter estimates for Model B.

Compare the Table 2 parameters estimated for these two models. Notice how changing just slightly the error variance for just one measured variables changes (at least slightly) the parameter estimates throughout the entire model.

Classical statistical analyses (e.g., ANOVA, canonical correlation analyses) presume no measurement error variance for any of the measured variables, while SEM models are usually specified to estimate and to take into account measurement error variance for all or most of the measured/observed variables. Think how different the parameter estimates even for the same data may therefore be across SEM as against non-SEM analyses, since usually all or none,

respectively, of the score reliability coefficients are taken into account in making parameter estimates! Which analytic model best honors a reality where measured/observed variables are not measured with perfect reliability?

### SEM as "Causal Modeling"

As noted at the outset, historically some have referred to structural equation modeling as "causal modeling." Here the mechanisms for this thinking are illustrated. But some strong cautions are also noted.

Model A specified that the latent/synthetic variable "Job Performance" predicts "Job Satisfaction," and not vice versa. Model C was identical to Model A except that "Job Performance" and "Job Satisfaction" were presumed to reciprocally predict each other. Finally, Model D specified that "Job Satisfaction" predicts "Job Performance," and not vice versa.

The maximum-likelihood parameters estimates for these three models are all presented in Table 2. Table 3 presents various fit and other statistics for these three rival models. The tabled results indicate that Model D ("Job Satisfaction" predicts "Job Performance," and not vice versa) is less satisfactory than the other two models. For example, the chi-square and the chi-square-to-df ratio (1.556) is considerably inferior (i.e., larger) for Model D.

As regards the judgment between Model A and Model C, the critical issue involves the Wold or  $\underline{t}$  statistics for the freed parameters. As reported in Table 3, the  $\underline{t}$  value for estimating "Job

Satisfaction" predicted by "Job Performance" was 4.239 (.594 / .140). In Model C the same  $t$  value was 3.887 (.816 / 3.887). However, in Model C the  $t$  statistic for estimating "Job Performance" predicted by "Job Satisfaction" was  $|1.362|$  ( $|- .220|$  / .161). These results suggest that Model A may be more correctly specified.

But does this suggest that Model A is a superior "causal model"? Certainly some insight regarding causality might be inferred from the comparisons made here.

However, making such inferences would be extremely controversial. The view here is that definitive causal evidence can only be extrapolated from thoughtfully designed true experiments. Given a non-experimental design, such as yielded the present data, correlational analysis of such data yield inherently ambiguous causal results.

The argument can be framed as regards the context-specificity of all GLM weights (see Thompson (1998)). If we added or subtracted a single measured/observed variable, all the parameters might change quite dramatically. This is one aspect of model specification (i.e., are the exactly correct and only the exactly correct measured variables present?).

If we were certain that we had exactly (and only) the correct measured variables, then SEM might bear more powerfully on issues of causality. But as Pedhazur (1982) has noted, "The rub, however, is that the true model is seldom, if ever, known" (p. 229). And as Duncan (1975) has noted, "Indeed it would require no elaborate

sophistry to show that we will never have the 'right' model in any absolute sense" (p. 101).

The Ten Commandments for Good SEM Behavior

Huberty and Morris (1998) have observed that, "As in all of statistical inference, subjective judgment cannot be avoided. Neither can reasonableness!" (p. 573). This is true throughout the panorama of statistical methods. But judgment and reasonableness are especially the *sine qua non* of structural equation modeling.

Here some basic precepts and principles have been laid out to guide the novice modeler is exercising this judgment. Some of the principles can be summarized in the form of the following 10 *Commandments for Good SEM Behavior*:

10. Don't use SEM with small samples.
9. Carefully consider the levels of scale and distributions of measured/observed variables when selecting the matrix of associations to be analyzed.
8. All things equal, prefer well-fitting more parsimonious models, since their fit is least an artifact of the model being nearly just-identified.
7. When using estimation theories requiring multivariate normality, use measured/observed variables that can be normally distributed, and empirically evaluate whether the distributional assumption is met.
6. Use multiple fit statistics, because several fit statistics consider different aspects or conceptions of fit, so that a judgment of correct specification will not be an artifact of analytic choice, and because we still have much to learn about the behavior of these statistics.
5. In evaluating model specification, in addition to considering statistical evidence, "assessment of model adequacy must be based on multiple criteria that [also] take into account theoretical... and practical considerations" (Byrne, 1998, p. 119) [i.e., remember that we define the constructs we use, and are responsible for making and defending these decisions].

4. Individually evaluate the measurement models prior to evaluating a structural equation model [but consider reformulating measurement models if structural modeling then suggests this may be appropriate].
3. Test multiple plausible rival models, so that stronger evidence supporting the correct specification of a model can be adduced.
2. Regarding specification searches, require larger samples, test the re-specified model with a "hold-out" or independent sample, and never change a specification unless you can offer a theoretical justification for the changes to the *a priori* model.
1. Never conclude that a model has been definitively proven, because infinitely many models can fit any given data set [thus, the fit of a single tested model is always an artifact of having tested too few models].

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Table 1  
 Pearson Correlation Coefficients, Standard Deviations,  
 and Variances/Covariances of the 8 Measured/Observed Variables

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	y1	y2	y3	x1	x2	x3	x4	x5
<u>SD</u>	2.09	3.43	2.81	1.95	2.06	2.16	2.06	3.65
y1	1.000 <sup>a</sup> 2.090 <sup>b</sup> 2.090 <sup>c</sup> 4.368 <sup>d</sup>							
y2	0.418 2.090 3.430 2.997	1.000 3.430 3.430 11.765						
y3	0.394 2.090 2.810 2.314	0.627 3.430 2.810 6.043	1.000 2.810 2.810 7.896					
x1	0.129 2.090 1.950 0.526	0.202 3.430 1.950 1.351	0.266 2.810 1.950 1.458	1.000 1.950 1.950 3.802				
x2	0.189 2.090 2.060 0.814	0.284 3.430 2.060 2.007	0.208 2.810 2.060 1.204	0.365 1.950 2.060 1.466	1.000 2.060 2.060 4.244			
x3	0.544 2.090 2.160 2.456	0.281 3.430 2.160 2.082	0.324 2.810 2.160 1.967	0.201 1.950 2.160 0.847	0.161 2.060 2.160 0.716	1.000 2.160 2.160 4.666		
x4	0.507 2.090 2.060 2.183	0.225 3.430 2.060 1.590	0.314 2.810 2.060 1.818	0.172 1.950 2.060 0.691	0.174 2.060 2.060 0.738	0.546 2.160 2.060 2.429	1.000 2.060 2.060 4.244	
x5	-0.357 2.090 3.650 -2.723	-0.156 3.430 3.650 -1.953	-0.038 2.810 3.650 -0.390	-0.199 1.950 3.650 -1.416	-0.277 2.060 3.650 -2.083	-0.294 2.160 3.650 -2.318	-0.174 2.060 3.650 -1.308	1.000 3.650 3.650 13.323

Note. "y1" = Performance measure; "y2" = Job Satisfaction measure #1; "y3" = Job Satisfaction measure #2; "x1" = Achievement Motivation measure #1; "x2" = Achievement Motivation measure #2; "x3" = Task-specific Self Esteem measure #1; "x4" = Task-specific Self Esteem measure #2; "x5" = Verbal Intelligence measure.

<sup>a</sup>Pearson  $r$  between two measured/observed variables ( $r_{XY} = \text{COV}_{XY} / (\text{SD}_X \times \text{SD}_Y)$ )

<sup>b</sup>Standard deviation of one measured/observed variable in a given variable pair

<sup>c</sup>Standard deviation of the other measured/observed variable in a given variable pair

<sup>d</sup>Variance of a given measured/observed variable, if on the diagonal, or the covariance between two measured/observed variables ( $\text{COV}_{XY} = r_{XY} (\text{SD}_X) (\text{SD}_Y)$ ), if off-diagonal

Table 2  
Parameter Estimates for 4 Model Variations

Maximum-Likelihood Freed/Estimated and the Fixed, Non-zero (in Parentheses) Parameters for the Figure 1 Model (Performance Predicts Job Satisfaction; *Reliability of Verbal Intelligence ( $X_5$ ) Scores Fixed as .85*) [see Appendix B for the LISREL commands and results]

Predictor Measurement Error	Predictor Measurement Parameters	Predictor Synthetic Covariances	Predictor Construct Path Coefficients	Criterion Synthetic Path Coefficients	Criterion Synthetic Error Variances	Criterion Measurement Error Variances
$\delta_1=2.571$	$(\lambda_{1,1}=1)$	$\phi_{2,1}=0.751$	$\gamma_{2,1}=1.228$	$\beta_{2,1}=0.594$	$\zeta_2=3.865$	$\epsilon_2=4.492$
$\delta_2=2.566$	$\lambda_{2,1}=1.168$	$\phi_{3,1}=-1.627$	$\gamma_{2,3}=0.213$		$\zeta_1=2.038$	$\epsilon_3=2.875$
$(\delta_5=1.998)$	$(\lambda_{5,3}=1)$	$\phi_{3,2}=-2.303$	$\gamma_{1,2}=0.923$			$[\epsilon_1=0]$
$\delta_3=1.931$	$(\lambda_{3,2}=1)$					
$\delta_4=2.213$	$\lambda_{4,2}=0.862$					

Maximum-Likelihood Freed/Estimated and the Fixed, Non-zero (in Parentheses) Parameters for the Model that Performance Predicts Job Satisfaction with *Reliability of Verbal Intelligence Scores ( $X_5$ ) Fixed as 1.0* [see Appendix C for the LISREL commands and results]

Predictor Measurement Error	Predictor Measurement Parameters	Predictor Synthetic Covariances	Predictor Construct Path Coefficients	Criterion Synthetic Path Coefficients	Criterion Synthetic Error Variances	Criterion Measurement Error Variances
$\delta_1=2.571$	$(\lambda_{1,1}=1)$	$\phi_{2,1}=0.747$	$\gamma_{2,1}=1.179$	$\beta_{2,1}=0.583$	$\zeta_2=3.925$	$\epsilon_2=4.517$
$\delta_2=2.562$	$\lambda_{2,1}=1.169$	$\phi_{3,1}=-1.628$	$\gamma_{2,3}=0.175$		$\zeta_1=2.038$	$\epsilon_3=2.858$
$\Rightarrow [\delta_5=0]$	$(\lambda_{5,3}=1)$	$\phi_{3,2}=-2.316$	$\gamma_{1,2}=0.923$			$[\epsilon_1=0]$
$\delta_3=1.930$	$(\lambda_{3,2}=1)$					
$\delta_4=2.215$	$\lambda_{4,2}=0.861$					

Table 2 (cont.)

Maximum-Likelihood Freed/Estimated and the Fixed, Non-zero (in Parentheses) Parameters for the Model that *Performance and Job Satisfaction Reciprocally Predict Each Other* with Reliability of Verbal Intelligence Scores ( $X_5$ ) Fixed as .85 [see Appendix D for the LISREL commands and results]

Predictor Measurement Error Variances	Predictor Measurement Parameters	Predictor Synthetic Covariances	Predictor Construct Path Coefficients	Criterion Synthetic Path Coefficients	Criterion Synthetic Error Variances	Criterion Measurement Parameters	Criterion Measurement Error Variances
$\delta_1=2.506$	$(\lambda_{1,1}=1)$	$\phi_{2,1}=0.773$	$\gamma_{2,1}=1.057$			$(\lambda_{2,2}=1)$	$\epsilon_2=4.921$
$\delta_2=2.566$	$\lambda_{2,1}=1.138$	$\phi_{3,1}=-1.648$	$\gamma_{2,3}=0.265$			$\lambda_{3,2}=0.881$	$\epsilon_3=2.578$
[ $\delta_5=1.998$ ]	$(\lambda_{5,3}=1)$	$\phi_{3,2}=-2.235$	$\gamma_{1,2}=1.111$			$(\lambda_{1,1}=1)$	[ $\epsilon_1=0$ ]
$\delta_3=1.955$	$(\lambda_{3,2}=1)$						
$\delta_4=2.212$	$\lambda_{4,2}=0.866$						
	Criterion Synthetic Path Coefficients	Criterion Synthetic Error Variances					
=====>	$\beta_{2,1}=0.816$	$\zeta_2=3.904$					
	$\beta_{1,2}=-.220$	$\zeta_1=2.573$					

Maximum-Likelihood Freed/Estimated and the Fixed, Non-zero (in Parentheses) Parameters for the Model that *Job Satisfaction Predicts Performance* with Reliability of Verbal Intelligence ( $X_5$ ) Scores Fixed as .85 [see Appendix E for the LISREL commands and results]

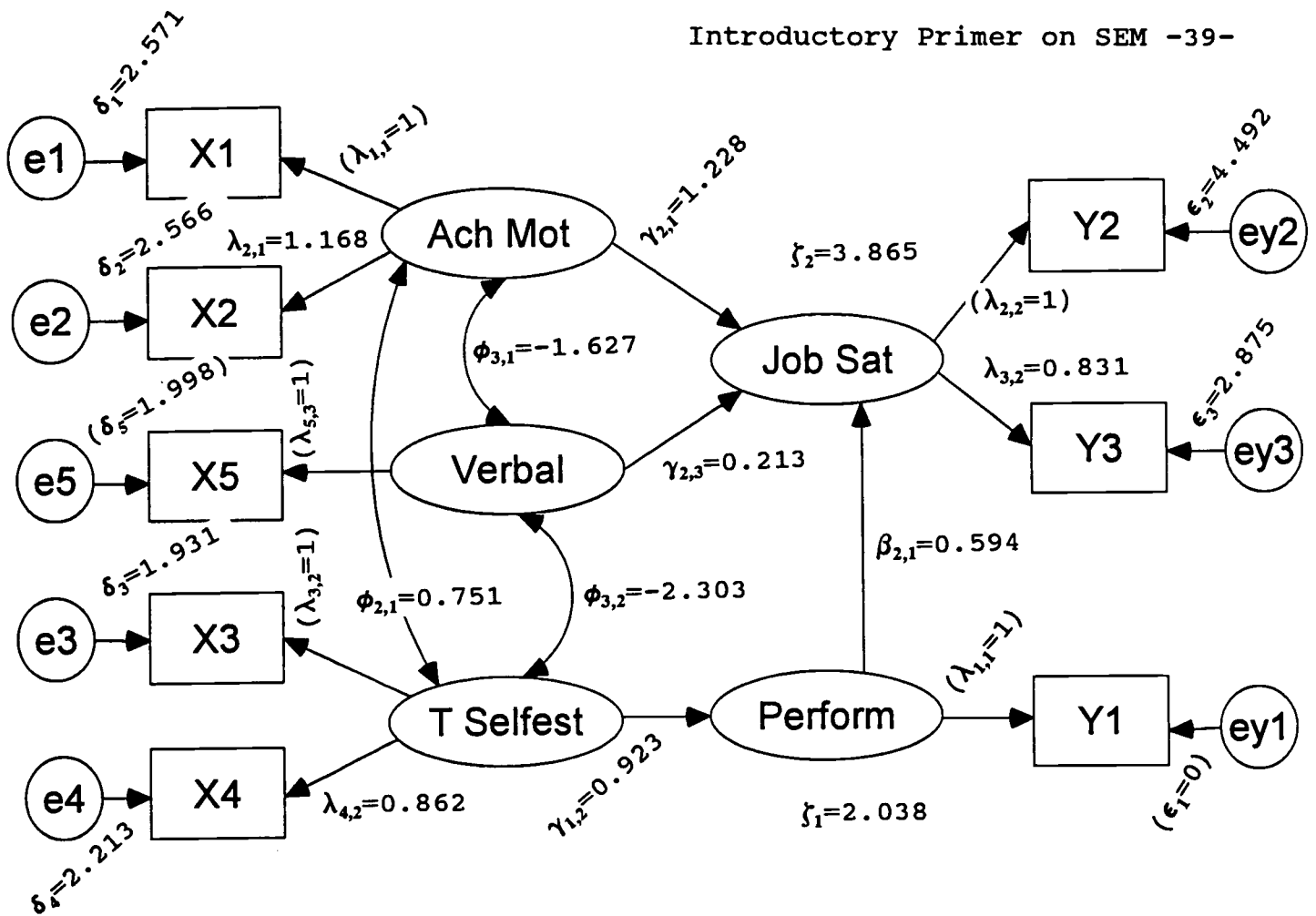
Predictor Measurement Error Variances	Predictor Measurement Parameters	Predictor Synthetic Covariances	Predictor Construct Path Coefficients	Criterion Synthetic Path Coefficients	Criterion Synthetic Error Variances	Criterion Measurement Parameters	Criterion Measurement Error Variances
$\delta_1=3.123$	$(\lambda_{1,1}=1)$	$\phi_{2,1}=0.870$	$\gamma_{2,1}=3.208$			$(\lambda_{2,2}=1)$	$\epsilon_2=4.475$
$\delta_2=3.293$	$\lambda_{2,1}=1.184$	$\phi_{3,1}=-1.629$	$\gamma_{2,3}=0.348$			$\lambda_{3,2}=0.834$	$\epsilon_3=2.822$
[ $\delta_5=1.998$ ]	$(\lambda_{5,3}=1)$	$\phi_{3,2}=-2.296$	$\gamma_{1,2}=0.801$			$(\lambda_{1,1}=1)$	[ $\epsilon_1=0$ ]
$\delta_3=1.911$	$(\lambda_{3,2}=1)$						
$\delta_4=2.214$	$\lambda_{4,2}=0.858$						
	Criterion Synthetic Path Coefficients	Criterion Synthetic Error Variances					
=====>	$\beta_{1,2}=0.150$	$\zeta_2=4.475$					
	[ $\beta_{2,1}=0$ ]	$\zeta_1=2.822$					

Table 3  
A Few Fit Statistics for the Three  
Substantively Competitive Models (A, C, D)

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Statistic	Model		
	A	C	D
chi square	14.19	12.12	23.34
n of parameter estimates	21	22	21
df	15	14	15
chi square to df ratio	0.946	0.866	1.556
goodness of fit index (GFI)	0.969	0.974	0.953
adjusted goodness of fit index (AGFI)	0.926	0.932	0.886
root mean-square residual (RMR)	0.285	0.287	0.304
coef of determination for 5 $X$ variables	0.974	0.974	0.961
coef of determination for structural equations	0.663	0.547	0.797
$\beta_{(2,1)}$	0.594	0.816	--
SE $\beta_{(2,1)}$	0.140	0.210	--
$\beta_{(2,1)} / SE$	4.239	3.887	--
$\beta_{(1,2)}$	--	-0.220	0.150
SE $\beta_{(1,2)}$	--	0.161	0.078
$\beta_{(1,2)} / SE$	--	-1.362	1.928

Note. With 8 observed variables, available degrees of freedom equal 36 ( $[8 * 9] / 2$ ). If, for example, 21 parameters are estimated, the model's degrees of freedom equal 15 ( $36 - 21$ ).



Declaration of Freed/Estimated (in Greek letters) and Fixed (numbers) Model Parameters

Theta Delta

$$\begin{bmatrix} \delta_1 \\ \delta_2 \\ 1.998_5 \\ \delta_3 \\ \delta_4 \end{bmatrix}$$

Lambda X

$$\begin{bmatrix} 1_{1,1} & 0_{1,2} & 0_{1,3} \\ \lambda_{2,1} & 0_{2,2} & 0_{2,3} \\ 0_{5,1} & 0_{5,2} & 1_{5,3} \\ 0_{3,1} & 1_{3,2} & 0_{3,3} \\ 0_{4,1} & \lambda_{4,2} & 0_{4,3} \end{bmatrix}$$

Phi

$$\begin{bmatrix} \phi_{1,1} \\ \phi_{2,1} & \phi_{2,2} \\ \phi_{3,1} & \phi_{3,2} & \phi_{3,3} \end{bmatrix}$$

Gamma

$$\begin{bmatrix} 0_{1,1} & \gamma_{1,2} & 0_{1,3} \\ \gamma_{2,1} & 0_{2,2} & \gamma_{2,3} \end{bmatrix}$$

Beta

$$\begin{bmatrix} 0_{1,1} & 0_{1,2} \\ \beta_{2,1} & 0_{2,2} \end{bmatrix}$$

Psi

$$\begin{bmatrix} \zeta_1 & \zeta_2 \end{bmatrix}$$

Lambda Y

$$\begin{bmatrix} 1_{1,1} & 0_{1,2} \\ 0_{2,1} & 1_{2,2} \\ 0_{3,1} & \lambda_{3,2} \end{bmatrix}$$

Theta Epsilon

$$\begin{bmatrix} \epsilon_1 \\ \epsilon_2 \\ \epsilon_3 \end{bmatrix}$$

N.B. Given the reliability of the Verbal Intelligence scores was fixed (constrained) as equaling .85, the fixed error variance for this variable in this model equals the variance of this measured variable (13.323 from Table 1) times (1 - .85) [(1 - .85) 13.323 = (.15) 13.323 = 1.998].

Figure 1  
Performance Predicts Job Satisfaction;  
Reliability of Verbal Intelligence Scores Fixed as .85



Appendix A  
SPSS for Windows Version of Program MULTINOR  
to Evaluate Multivariate Normality

multino2.aer 10/11/97

```
multinor.sps
SET BLANKS=SYSMIS UNDEFINED=WARN printback=list.
TITLE 'MULTINOR.SPS  tests multivar normality graphically****'.
COMMENT *****.
COMMENT The original MULTINOR computer program was presented,
COMMENT with examples, in:
COMMENT Thompson, B. (1990). MULTINOR: A FORTRAN program that
COMMENT assists in evaluating multivariate normality.
COMMENT Educational and Psychological Measurement_, 50,
COMMENT 845-848.
COMMENT
COMMENT The logic and the data source for the example are from:
COMMENT Stevens, J. (1986). Applied multivariate statistics
COMMENT for the social sciences_. Hillsdale, NJ: Erlbaum.
COMMENT (pp. 207-212)
COMMENT *****.
COMMENT Here there are 3 variables for which multivariate
COMMENT normality is being confirmed.
COMMENT Note. The number of cases in actual practice should be
COMMENT at least 25-30 for the graphical procedure to function
COMMENT effectively.
DATA LIST
  FILE='c:\spsswin\multinor.dat' FIXED RECORDS=1 TABLE
  /1 x1 1-3 (1) x2 5-7 (1) x3 9-11 (1).
list variables=all/cases=9999/format=numbered .
COMMENT 'y' is a variable automatically created by the program, and
COMMENT does not have to modified for different data sets.
compute y=$casenum .
print formats y(F5) .
regression variables=y x1 to x3/
  descriptive=mean stddev corr/
  dependent=y/enter x1 to x3/
  save=mahal(mahal) .
sort cases by mahal(a) .
execute .
list variables=y x1 to x3 mahal/cases=9999/format=numbered .
COMMENT In the next TWO lines, for a given data set put the actual n
COMMENT in place of the number '12' used for the example data set.
loop #i=1 to 12 .
COMMENT In the next line, change '3' to whatever is the number
COMMENT of variables.
COMMENT The p critical value of chi square for a given case
COMMENT is set as [the case number (after sorting) - .5] / the
COMMENT sample size].
compute p=($casenum - .5) / 12. .
compute chisq=idf.chisq(p,3) .
end loop .
print formats p chisq (F8.5) .
list variables=y p mahal chisq/cases=9999/format=numbered .
plot
  vertical='chi square'/
  horizontal='Mahalabis distance'/
  plot=chisq with mahal .
```

multinor.dat

```
2.4 2.1 2.4
3.5 1.8 3.9
6.7 3.6 5.9
5.3 3.3 6.1
5.2 4.1 6.4
3.2 2.7 4.0
4.5 4.9 5.7
3.9 4.7 4.7
4.0 3.6 2.9
5.7 5.5 6.2
2.4 2.9 3.2
2.7 2.6 4.1
```

multinor.lst

```
-> SET BLANKS=SYSMIS UNDEFINED=WARN PRINTBACK=LIST.

-> TITLE 'MULTINOR.SPS  tests multivar normality graphically*****'.

-> COMMENT *****.
-> COMMENT The original MULTINOR computer program was presented,
-> COMMENT with examples, in:
-> COMMENT     Thompson, B. (1990). MULTINOR: A FORTRAN program that
-> COMMENT     assists in evaluating multivariate normality.
-> COMMENT     Educational and Psychological Measurement_, 50,
-> COMMENT     845-848.
-> COMMENT
-> COMMENT The logic and the data source for the example are from:
-> COMMENT     Stevens, J. (1986). Applied multivariate statistics
-> COMMENT     for the social sciences_. Hillsdale, NJ: Erlbaum.
-> COMMENT     (pp. 207-212)
-> COMMENT *****.

-> COMMENT Here there are 3 variables for which multivariate
-> COMMENT normality is being confirmed.

-> DATA LIST
->   FILE='c:\spsswin\multinor.dat' FIXED RECORDS=1 TABLE
->   /1 x1 1-3 (1) x2 5-7 (1) x3 9-11 (1).

-> list variables=all/cases=9999/format=numbered .

      X1   X2   X3
1     2.4   2.1   2.4
2     3.5   1.8   3.9
3     6.7   3.6   5.9
4     5.3   3.3   6.1
5     5.2   4.1   6.4
6     3.2   2.7   4.0
7     4.5   4.9   5.7
8     3.9   4.7   4.7
9     4.0   3.6   2.9
10    5.7   5.5   6.2
11    2.4   2.9   3.2
12    2.7   2.6   4.1

Number of cases read:  12   Number of cases listed:  12

-> COMMENT 'y' is a variable automatically created by the program, and
-> COMMENT does not have to be modified for different data sets.

-> compute y=$casenum .
```

```
-> print formats y(F5) .
-> regression variables=y x1 to x3/
-> descriptive=mean stddev corr/
-> dependent=y/enter x1 to x3/
-> save=mahal(mahal) .
```

```
***** MULTIPLE REGRESSION *****
Listwise Deletion of Missing Data
      Mean Std Dev Label
Y      6.500   3.606
X1     4.125   1.384
X2     3.483   1.147
X3     4.625   1.406
```

N of Cases = 12

Correlation:

	Y	X1	X2	X3
Y	1.000	-.207	.376	-.044
X1	-.207	1.000	.606	.845
X2	.376	.606	1.000	.656
X3	-.044	.845	.656	1.000

\*\*\*\*\* MULTIPLE REGRESSION \*\*\*\*\*

Equation Number 1 Dependent Variable.. Y  
Descriptive Statistics are printed on Page 83

Block Number 1. Method: Enter X1 X2 X3

Variable(s) Entered on Step Number  
1.. X3  
2.. X2  
3.. X1

Multiple R .66417  
R Square .44112  
Adjusted R Square .23154  
Standard Error 3.16069

Analysis of Variance

	DF	Sum of Squares	Mean Square
Regression	3	63.08053	21.02684
Residual	8	79.91947	9.98993

F = 2.10480 Signif F = .1780

----- Variables in the Equation -----

Variable	B	SE B	Beta	T	Sig T
X1	-1.909097	1.296480	-.733029	-1.473	.1791
X2	2.445453	1.110369	.778083	2.202	.0588
X3	.165296	1.345478	.064454	.123	.9053
(Constant)	5.092203	3.454771		1.474	.1787

End Block Number 1 All requested variables entered.

\*\*\*\*\* MULTIPLE REGRESSION \*\*\*\*\*

Equation Number 1 Dependent Variable.. Y

Residuals Statistics:

	Min	Max	Mean	Std Dev	N
*PRED	2.0801	9.9172	6.5000	2.3947	12
*ZPRED	-1.8457	1.4270	.0000	1.0000	12
*SEPRE	1.2118	2.4798	1.7932	.3534	12
*ADJPRED	.6074	10.6661	6.2406	2.9511	12
*RESID	-5.0425	5.0265	.0000	2.6954	12
*ZRESID	-1.5954	1.5903	.0000	.8528	12
*SRESID	-1.9334	1.8781	.0291	1.0420	12
*DRESID	-7.4057	7.0104	.2594	4.0901	12
*SDRESID	-2.4778	2.3496	.0287	1.2152	12
*MAHAL	.7004	5.8543	2.7500	1.5070	12
*COOK D	.0000	.4543	.1364	.1713	12
*LEVER	.0637	.5322	.2500	.1370	12

Total Cases = 12

\* \* \* \* \*

From Equation 1: 1 new variables have been created.

Name	Contents
MAHAL	Mahalanobis' Distance

-> sort cases by mahal(a) .  
-> execute .

-> list variables=x1 to x3 mahal/cases=9999/format=numbered .

	X1	X2	X3	MAHAL
1	3.2	2.7	4.0	.70038
2	2.4	2.9	3.2	1.65042
3	5.2	4.1	6.4	1.98854
4	3.9	4.7	4.7	2.17303
5	2.7	2.6	4.1	2.19634
6	4.5	4.9	5.7	2.22174
7	5.3	3.3	6.1	2.37118
8	3.5	1.8	3.9	2.53196
9	2.4	2.1	2.4	2.59346
10	5.7	5.5	6.2	3.12622
11	4.0	3.6	2.9	5.59246
12	6.7	3.6	5.9	5.85428

Number of cases read: 12      Number of cases listed: 12

-> COMMENT In the next TWO lines, for a given data set put the actual  
-> COMMENT in place of the number '12' used for the example data set.

-> loop #i=1 to 12 .

-> COMMENT In the next line, change '3' to whatever is the number  
-> COMMENT of variables.  
-> COMMENT The p critical value of chi square for a given case  
-> COMMENT is set as [the case number (after sorting) - .5] / the  
-> COMMENT sample size].

-> compute p=(\$casenum - .5) / 12. .

-> compute chisq=idf.chisq(p,3) .

-> end loop .

-> print formats p chisq (F8.5) .

```
-> list variables=y p mahal chisq/cases=9999/format=numbered .
```

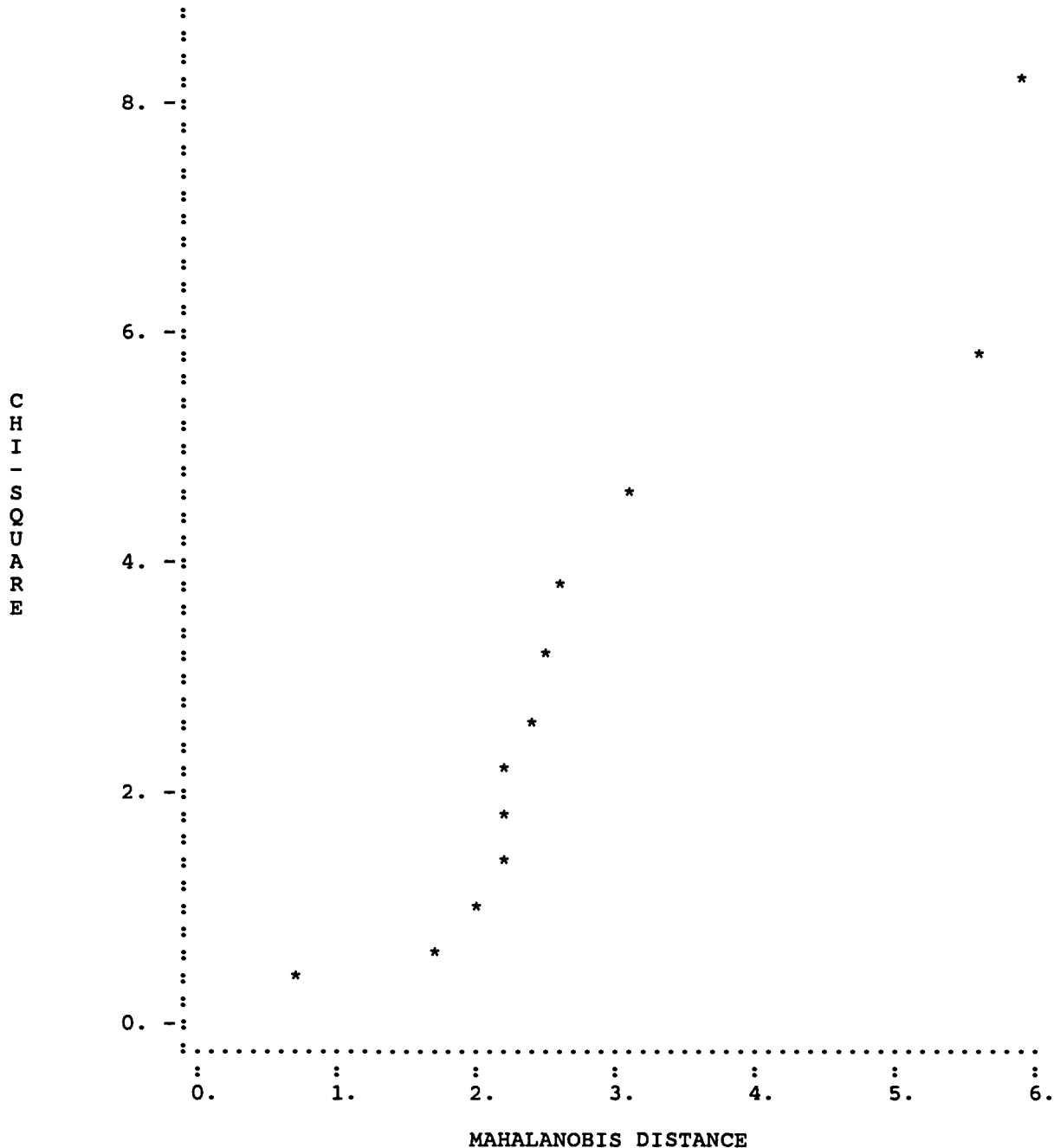
	Y	P	MAHAL	CHISQ
1	6	.04167	.70038	.30897
2	11	.12500	1.65042	.69236
3	5	.20833	1.98854	1.03962
4	8	.29167	2.17303	1.38807
5	12	.37500	2.19634	1.75398
6	7	.45833	2.22174	2.15099
7	4	.54167	2.37118	2.59519
8	2	.62500	2.53196	3.10983
9	1	.70833	2.59346	3.73392
10	10	.79167	3.12622	4.54475
11	9	.87500	5.59246	5.73941
12	3	.95833	5.85428	8.22056

```
Number of cases read: 12      Number of cases listed: 12
```

```
-> plot  
-> vertical='chi square'/  
-> horizontal='Mahalabis distance'/  
-> plot=chisq with mahal .
```

```
Hi-Res Chart # 6:Plot of chisq with mahal
```

SCATTERPLOT OF D SQ AND CHI SQUARE FOR GROUP #2



**Note.** For data sets involving at least 25-30 data points, the graph will define a straight line for multivariate normal data.

Appendix B  
Maximum-Likelihood Analysis for the Figure 1 Model  
(Performance Predicts Job Satisfaction;  
Reliability of Verbal Intelligence ( $X_3$ ) Scores Fixed as .85)

lisr152a.lst 7/9/98

08-Jul-98 SPSS RELEASE 4.1 FOR IBM OS/MVS  
15:44:29 TEXAS A&M UNIVERSITY: CIS IBM 3090-400J MVS/ESA/JES3

Page 1

For MVS/ESA/JES3 TEXAS A&M UNIVERSITY: CIS License Number 1267  
This software is functional through August 31, 1998.

```
1 0 title 'LISR152a.SPS Bagozzi (1980) / J&S, 1989, pp. 151-156'
2 0 data list file=abc records=3 table/1 id 1-4
3 0 /2 /3
This command will read 3 records from 'E100BT.ARTHUR.DAT'
Variable Rec Start End Format
ID 1 1 4 F4.0

4 0 lisrel
5 0 /"Joreskog/Sorbom pp. 155-156 Model ****"
6 0 /DA NI=8 NO=122 MA=CM
7 0 /LA
8 0 /'PERFORMM' 'JBSATIS1' 'JBSATIS2' 'ACHIMOT1'
9 0 /'ACHIMOT2' 'TASKSEL1' 'TASKSEL2' 'VERBALIQ'
10 0 /KM SY
11 0 /(<8F8.3)
12 0 / 4.368
13 0 / 2.997 11.765
14 0 / 2.314 6.043 7.896
15 0 / 0.526 1.351 1.458 3.802
16 0 / 0.814 2.007 1.204 1.466 4.244
17 0 / 2.456 2.082 1.967 0.847 0.716 4.666
18 0 / 2.183 1.590 1.818 0.691 0.738 2.429 4.244
19 0 / -2.723 -1.953 -0.390 -1.416 -2.083 -2.318 -1.308 13.323
20 0 /MO NY=3 NX=5 NE=2 NK=3 BE=FU,FI PS=DI,FR
21 0 /LE
22 0 /'PERFORMN' 'JOBSATIS'
23 0 /LK
24 0 /'AMOTIVAT' 'TASKSELF' 'VERBINTL'
25 0 /FR LY(3,2) LX(2,1) LX(4,2) BE(2,1)
26 0 /FI GA(1,1) GA(2,2) GA(1,3) TE(1,1) TD(5,5)
27 0 /VA 1 LY(1,1) LY(2,2) LX(1,1) LX(3,2) LX(5,3)
28 0 /VA 1.998 TD(5,5)
29 0 /OU SE SS SC TV MI ND=3
```

There are 3,033,288 bytes of memory available.  
The largest contiguous area has 3,026,960 bytes.

LISREL 7: ESTIMATION OF LINEAR STRUCTURAL EQUATION SYSTEMS  
PROGRAM VERSION 7.16 DISTRIBUTED BY

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1369 NEITZEL ROAD  
MOORESVILLE, INDIANA 46158  
(317) 831-6336

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Introductory Primer on SEM -47-  
Appendix B

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MVS - L I S R E L 7.16  
BY  
KARL G JORESKOG AND DAG SORBOM

THE FOLLOWING LISREL CONTROL LINES HAVE BEEN READ :

```
Joreskog/Sorbom pp. 155-156 Model ****
DA NI=8 NO=122 MA=CM
LA
PERFORMM  JBSATIS1  JBSATIS2  ACHIMOT1
ACHIMOT2  TASKSEL1  TASKSEL2  VERBALIQ
KM SY
(8F8.3)
MO NY=3 NX=5 NE=2 NK=3 BE=FU,FI PS=DI,FR
LE
PERFORMN  JOBSATIS
LK
AMOTIVAT  TASKSELF  VERBINTL
FR LY(3,2) LX(2,1) LX(4,2) BE(2,1)
FI GA(1,1) GA(2,2) GA(1,3) TE(1,1) TD(5,5)
VA 1 LY(1,1) LY(2,2) LX(1,1) LX(3,2) LX(5,3)
VA 1.998 TD(5,5)
OU SE SS SC TV MI ND=3
```

```
Joreskog/Sorbom pp. 155-156 Model ****
                                NUMBER OF INPUT VARIABLES  8
                                NUMBER OF Y - VARIABLES      3
                                NUMBER OF X - VARIABLES      5
                                NUMBER OF ETA - VARIABLES    2
                                NUMBER OF KSI - VARIABLES    3
                                NUMBER OF OBSERVATIONS      122
```

```
Joreskog/Sorbom pp. 155-156 Model ****
COVARIANCE MATRIX TO BE ANALYZED
PERFORMM  JBSATIS1  JBSATIS2  ACHIMOT1  ACHIMOT2  TASKSEL1  TASKSEL2  VERBALIQ
PERFORMM  4.368
JBSATIS1  2.997  11.765
JBSATIS2  2.314  6.043  7.896
ACHIMOT1  0.526  1.351  1.458  3.802
ACHIMOT2  0.814  2.007  1.204  1.466  4.244
TASKSEL1  2.456  2.082  1.967  0.847  0.716  4.666
TASKSEL2  2.183  1.590  1.818  0.691  0.738  2.429  4.244
VERBALIQ  -2.723  -1.953  -0.390  -1.416  -2.083  -2.318  -1.308  13.323
Joreskog/Sorbom pp. 155-156 Model ****
```

PARAMETER SPECIFICATIONS

```
LAMBDA Y
PERFORMN  JOBSATIS
PERFORMN  0  0
JBSATIS1  0  0
JBSATIS2  0  1

LAMBDA X
AMOTIVAT  TASKSELF  VERBINTL
ACHIMOT1  0  0  0
ACHIMOT2  2  0  0
TASKSEL1  0  0  0
TASKSEL2  0  3  0
VERBALIQ  0  0  0

BETA
PERFORMN  JOBSATIS
PERFORMN  0  0
JOBSATIS  4  0

GAMMA
```



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	AMOTIVAT	TASKSELF	VERBINTL		
PERFORMN	0	5	0		
JOBSATIS	6	0	7		
PHI					
	AMOTIVAT	TASKSELF	VERBINTL		
AMOTIVAT	8				
TASKSELF	9	10			
VERBINTL	11	12	13		
PSI					
	PERFORMN	JOBSATIS			
	14	15			
THETA EPS					
	PERFORMM	JBSATIS1	JBSATIS2		
	0	16	17		
THETA DELTA					
	ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	18	19	20	21	0

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*  
INITIAL ESTIMATES (TSL)

LAMBDA Y					
	PERFORMN	JOBSATIS			
PERFORMM	1.000	0.000			
JBSATIS1	0.000	1.000			
JBSATIS2	0.000	0.797			
LAMBDA X					
	AMOTIVAT	TASKSELF	VERBINTL		
ACHIMOT1	1.000	0.000	0.000		
ACHIMOT2	0.877	0.000	0.000		
TASKSEL1	0.000	1.000	0.000		
TASKSEL2	0.000	0.939	0.000		
VERBALIQ	0.000	0.000	1.000		
BETA					
	PERFORMN	JOBSATIS			
PERFORMN	0.000	0.000			
JOBSATIS	0.707	0.000			
GAMMA					
	AMOTIVAT	TASKSELF	VERBINTL		
PERFORMN	0.000	0.926	0.000		
JOBSATIS	0.989	0.000	0.208		
COVARIANCE MATRIX OF ETA ANO KSI					
	PERFORMN	JOBSATIS	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	4.368				
JOBSATIS	3.478	8.316			
AMOTIVAT	0.759	1.810	1.671		
TASKSELF	2.395	2.114	0.820	2.587	
VERBINTL	-1.744	-0.692	-1.833	-1.885	11.325
PSI					
	PERFORMN	JOBSATIS			
	2.151	4.209			
THETA EPS					
	PERFORMM	JBSATIS1	JBSATIS2		
	0.000	4.181	3.081		
THETA DELTA					
	ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	2.131	2.958	2.079	1.963	1.998
SQUARED MULTIPLE CORRELATIONS FOR Y - VARIABLES					
	PERFORMM	JBSATIS1	JBSATIS2		

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1.000	0.665	0.632			
SQUARED MULTIPLE CORRELATIONS FOR X - VARIABLES					
ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ	
0.440	0.303	0.554	0.537	0.850	

TOTAL COEFFICIENT OF DETERMINATION FOR X - VARIABLES IS 0.976

SQUARED MULTIPLE CORRELATIONS FOR STRUCTURAL EQUATIONS					
PERFORMN	JOBSATIS				
0.507	0.494				

TOTAL COEFFICIENT OF DETERMINATION FOR STRUCTURAL EQUATIONS IS 0.626  
Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

LISREL ESTIMATES (MAXIMUM LIKELIHOOD)

LAMBDA Y

	PERFORMN	JOBSATIS
PERFORMN	1.000	0.000
JBSATIS1	0.000	1.000
JBSATIS2	0.000	0.831

LAMBDA X

	AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	1.000	0.000	0.000
ACHIMOT2	1.168	0.000	0.000
TASKSEL1	0.000	1.000	0.000
TASKSEL2	0.000	0.862	0.000
VERBALIQ	0.000	0.000	1.000

BETA

	PERFORMN	JOBSATIS
PERFORMN	0.000	0.000
JOBSATIS	0.594	0.000

GAMMA

	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	0.000	0.923	0.000
JOBSATIS	1.228	0.000	0.213

COVARIANCE MATRIX OF ETA AND KSI

	PERFORMN	JOBSATIS	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	4.368				
JOBSATIS	2.995	7.401			
AMOTIVAT	0.694	1.577	1.231		
TASKSELF	2.524	1.932	0.751	2.735	
VERBINTL	-2.125	-0.845	-1.627	-2.303	11.327

PSI

	PERFORMN	JOBSATIS
	2.038	3.865

THETA EPS

	PERFORMN	JBSATIS1	JBSATIS2
	0.000	4.492	2.875

THETA DELTA

	ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	2.571	2.566	1.931	2.213	1.998

SQUARED MULTIPLE CORRELATIONS FOR Y - VARIABLES

	PERFORMN	JBSATIS1	JBSATIS2
	1.000	0.622	0.640

SQUARED MULTIPLE CORRELATIONS FOR X - VARIABLES

	ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	0.324	0.395	0.586	0.479	0.850

TOTAL COEFFICIENT OF DETERMINATION FOR X - VARIABLES IS 0.974

SQUARED MULTIPLE CORRELATIONS FOR STRUCTURAL EQUATIONS					
PERFORMN	JOBSATIS				

0.533      0.478  
TOTAL COEFFICIENT OF DETERMINATION FOR STRUCTURAL EQUATIONS IS 0.663  
W\_A\_R\_N\_I\_N\_G : THETA EPS is not positive definite

CHI-SQUARE WITH 15 DEGREES OF FREEDOM = 14.19 (P = .511)  
GOODNESS OF FIT INDEX = 0.969  
ADJUSTED GOODNESS OF FIT INDEX = 0.926  
ROOT MEAN SQUARE RESIDUAL = 0.285

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

SUMMARY STATISTICS FOR FITTED RESIDUALS

SMALLEST FITTED RESIDUAL = -1.108  
MEDIAN FITTED RESIDUAL = 0.000  
LARGEST FITTED RESIDUAL = 0.676

STEMLEAF PLOT

```
-10|1
- 8|
- 6|0
- 4|
- 2|33
- 0|8776319772200000000
  0|13470557
  2|116
  4|3
  6|8
```

SUMMARY STATISTICS FOR STANDARDIZED RESIDUALS

SMALLEST STANDARDIZED RESIDUAL = -2.053  
MEDIAN STANDARDIZED RESIDUAL = 0.000  
LARGEST STANDARDIZED RESIDUAL = 1.825

STEMLEAF PLOT

```
- 2|1
- 1|8
- 1|3322
- 0|87777
- 0|222110000000
  0|1234
  0|55778
  1|012
  1|8
```

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

STANDARD ERRORS

LAMBDA Y		PERFORMN		JOBSATIS			
PERFORMN	0.000	0.000	0.000				
JBSATIS1	0.000	0.000	0.000				
JBSATIS2	0.000	0.000	0.134				
LAMBDA X		AMOTIVAT		TASKSELF		VERBINTL	
ACHIMOT1	0.000	0.000	0.000	0.000	0.000	0.000	
ACHIMOT2	0.336	0.000	0.000	0.000	0.000	0.000	
TASKSEL1	0.000	0.000	0.000	0.000	0.000	0.000	
TASKSEL2	0.000	0.000	0.138	0.000	0.000	0.000	
VERBALIQ	0.000	0.000	0.000	0.000	0.000	0.000	
BETA		PERFORMN		JOBSATIS			
PERFORMN	0.000	0.000	0.000				
JOBSATIS	0.140	0.000	0.000				
GAMMA		AMOTIVAT		TASKSELF		VERBINTL	
PERFORMN	0.000	0.000	0.144	0.000	0.000	0.000	
JOBSATIS	0.477	0.000	0.000	0.000	0.107	0.000	
PHI		AMOTIVAT		TASKSELF		VERBINTL	

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AMOTIVAT	0.500				
TASKSELF	0.298	0.646			
VERBINTL	0.592	0.683	1.713		
PSI					
PERFORMN		JOBSTATS			
	0.396	1.222			
THETA EPS					
PERFORMM		JBSATIS1	JBSATIS2		
	0.000	1.177	0.799		
THETA DELTA					
ACHIMOT1		ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	0.479	0.574	0.425	0.388	0.000

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

T-VALUES

LAMBDA Y					
PERFORMN		JOBSTATS			
	0.000	0.000			
JBSATIS1	0.000	0.000			
JBSATIS2	0.000	6.195			
LAMBDA X					
AMOTIVAT		TASKSELF	VERBINTL		
	0.000	0.000	0.000		
ACHIMOT1	3.474	0.000	0.000		
ACHIMOT2	0.000	0.000	0.000		
TASKSEL1	0.000	6.254	0.000		
TASKSEL2	0.000	0.000	0.000		
VERBALIQ	0.000	0.000	0.000		
BETA					
PERFORMN		JOBSTATS			
	0.000	0.000			
JOBSTATS	4.239	0.000			
GAMMA					
AMOTIVAT		TASKSELF	VERBINTL		
	0.000	6.395	0.000		
JOBSTATS	2.572	0.000	2.000		
PHI					
AMOTIVAT		TASKSELF	VERBINTL		
	2.464	4.236	6.612		
TASKSELF	2.520	-3.373			
VERBINTL	-2.749				
PSI					
PERFORMN		JOBSTATS			
	5.145	3.163			
THETA EPS					
PERFORMM		JBSATIS1	JBSATIS2		
	0.000	3.816	3.599		
THETA DELTA					
ACHIMOT1		ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	5.371	4.468	4.549	5.702	0.000

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

STANDARDIZED SOLUTION

LAMBDA Y	
PERFORMN	JOBSTATS
	0.000
PERFORMM	2.090
JBSATIS1	0.000
JBSATIS2	0.000

LAMBDA X					
	AMOTIVAT	TASKSELF	VERBINTL		
ACHIMOT1	1.109	0.000	0.000		
ACHIMOT2	1.296	0.000	0.000		
TASKSEL1	0.000	1.654	0.000		
TASKSEL2	0.000	1.425	0.000		
VERBALIQ	0.000	0.000	3.366		
BETA					
	PERFORMN	JOBSATIS			
PERFORMN	0.000	0.000			
JOBSATIS	0.457	0.000			
GAMMA					
	AMOTIVAT	TASKSELF	VERBINTL		
PERFORMN	0.000	0.730	0.000		
JOBSATIS	0.501	0.000	0.264		
CORRELATION MATRIX OF ETA AND KSI					
	PERFORMN	JOBSATIS	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	1.000				
JOBSATIS	0.527	1.000			
AMOTIVAT	0.299	0.522	1.000		
TASKSELF	0.730	0.429	0.410	1.000	
VERBINTL	-0.302	-0.092	-0.436	-0.414	1.000
PSI					
	PERFORMN	JOBSATIS			
	0.467	0.522			
REGRESSION MATRIX ETA ON KSI (STANDARDIZED)					
	AMOTIVAT	TASKSELF	VERBINTL		
PERFORMN	0.000	0.730	0.000		
JOBSATIS	0.501	0.333	0.264		

Joreskog/Sorbon pp. 155-156 Model \*\*\*\*

COMPLETELY STANDARDIZED SOLUTION

LAMBDA Y					
	PERFORMN	JOBSATIS			
PERFORMN	1.000	0.000			
JBSATIS1	0.000	0.789			
JBSATIS2	0.000	0.800			
LAMBDA X					
	AMOTIVAT	TASKSELF	VERBINTL		
ACHIMOT1	0.569	0.000	0.000		
ACHIMOT2	0.629	0.000	0.000		
TASKSEL1	0.000	0.766	0.000		
TASKSEL2	0.000	0.692	0.000		
VERBALIQ	0.000	0.000	0.922		
BETA					
	PERFORMN	JOBSATIS			
PERFORMN	0.000	0.000			
JOBSATIS	0.457	0.000			
GAMMA					
	AMOTIVAT	TASKSELF	VERBINTL		
PERFORMN	0.000	0.730	0.000		
JOBSATIS	0.501	0.000	0.264		
CORRELATION MATRIX OF ETA AND KSI					
	PERFORMN	JOBSATIS	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	1.000				
JOBSATIS	0.527	1.000			
AMOTIVAT	0.299	0.522	1.000		
TASKSELF	0.730	0.429	0.410	1.000	
VERBINTL	-0.302	-0.092	-0.436	-0.414	1.000

PSI				
PERFORMN	JOBSATIS			
	0.467	0.522		
THETA EPS				
PERFORMM	JBSATIS1	JBSATIS2		
	0.000	0.378	0.360	
THETA DELTA				
ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	0.676	0.605	0.414	0.521
				0.150
REGRESSION MATRIX ETA ON KSI (STANDARDIZED)				
AMOTIVAT	TASKSELF	VERBINTL		
PERFORMN	0.000	0.730	0.000	
JOBSATIS	0.501	0.333	0.264	

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

MODIFICATION INDICES AND ESTIMATED CHANGE  
MODIFICATION INDICES FOR LAMBDA Y

PERFORMM	PERFORMN	JOBSATIS
	0.000	1.647
JBSATIS1	0.570	0.000
JBSATIS2	0.570	0.000

ESTIMATED CHANGE FOR LAMBDA Y

PERFORMM	PERFORMN	JOBSATIS
	0.000	-0.153
JBSATIS1	0.192	0.000
JBSATIS2	-0.160	0.000

MODIFICATION INDICES FOR LAMBDA X

ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	0.000	0.009	0.480	0.480
	0.000	0.169	0.480	0.480
	0.044	0.000	0.000	0.000
	0.030	0.000	3.328	0.000
	0.000	0.704	0.000	0.000

ESTIMATED CHANGE FOR LAMBDA X

ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	0.000	-0.016	0.059	0.059
	0.000	-0.080	-0.068	-0.068
	0.049	0.000	0.001	0.001
	-0.038	0.000	0.109	0.109
	0.000	-1.329	0.000	0.000

MODIFICATION INDICES FOR BETA

PERFORMM	PERFORMN	JOBSATIS
	0.000	1.647
JOBSATIS	0.000	0.000

ESTIMATED CHANGE FOR BETA

PERFORMM	PERFORMN	JOBSATIS
	0.000	-0.153
JOBSATIS	0.000	0.000

MODIFICATION INDICES FOR GAMMA

PERFORMM	AMOTIVAT	TASKSELF	VERBINTL
	0.003	0.000	3.068
JOBSATIS	0.000	0.704	0.000

ESTIMATED CHANGE FOR GAMMA

PERFORMM	AMOTIVAT	TASKSELF	VERBINTL
	-0.012	0.000	-0.107
JOBSATIS	0.000	0.284	0.000

NO NON-ZERO MODIFICATION INDICES FOR PHI  
NO NON-ZERO MODIFICATION INDICES FOR PSI

MODIFICATION INDICES FOR THETA EPS				
PERFORMM	JBSATIS1	JBSATIS2		
<u>0.704</u>	<u>0.000</u>	<u>0.000</u>		
ESTIMATED CHANGE FOR THETA EPS				
PERFORMM	JBSATIS1	JBSATIS2		
<u>1.054</u>	<u>0.000</u>	<u>0.000</u>		
MODIFICATION INDICES FOR THETA DELTA				
ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
<u>0.000</u>	<u>0.000</u>	<u>0.000</u>	<u>0.000</u>	<u>0.704</u>
ESTIMATED CHANGE FOR THETA DELTA				
ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
<u>0.000</u>	<u>0.000</u>	<u>0.000</u>	<u>0.000</u>	<u>-19.467</u>

MAXIMUM MODIFICATION INDEX IS 3.33 FOR ELEMENT ( 4, 3) OF LAMBDA X  
 THE PROBLEM USED 8736 BYTES (= 0.3% OF AVAILABLE WORKSPACE)  
 TIME USED : 0.00 SECONDS

08-Jul-98 LISR152a.SPS Bagozzi (1980) / J&S, 1989, pp. 151-156  
 15:44:41 TEXAS A&M UNIVERSITY: CIS IBM 3090-400J MVS/ESA/JES3

Page 2

Preceding task required .40 seconds CPU time; 7.99 seconds elapsed.

30 0  
 29 command lines read.  
 0 errors detected.  
 0 warnings issued.  
 1 seconds CPU time.  
 13 seconds elapsed time.  
 End of job.

Appendix C  
Maximum-Likelihood Analysis for the Model that  
Performance Predicts Job Satisfaction  
(Reliability of Verbal Intelligence ( $X_5$ ) Scores Fixed as 1.0)

lisr152b.lst 7/9/98

08-Jul-98 SPSS RELEASE 4.1 FOR IBM OS/MVS  
15:45:47 TEXAS A&M UNIVERSITY: CIS IBM 3090-400J MVS/ESA/JES3

Page 1

For MVS/ESA/JES3 TEXAS A&M UNIVERSITY: CIS License Number 1267  
This software is functional through August 31, 1998.

1 0 title 'LISR152b.SPS Bagozzi (1980) / J&S, 1989, pp. 151-156'  
2 0 data list file=abc records=3 table/1 id 1-4  
3 0 /2 /3

This command will read 3 records from 'E100BT.ARTHUR.OAT'

Variable Rec Start End Format

10 1 1 4 F4.0

```
4 0 lisrel
5 0 /"Joreskog/Sorbom pp. 155-156 Model ****"
6 0 /OA NI=8 NO=122 MA=CM
7 0 /LA
8 0 /'PERFORMM' 'JBSATIS1' 'JBSATIS2' 'ACHIMOT1'
9 0 /'ACHIMOT2' 'TASKSEL1' 'TASKSEL2' 'VERBALIQ'
10 0 /KM SY
11 0 /(.8F8.3)
12 0 / 4.368
13 0 / 2.997 11.765
14 0 / 2.314 6.043 7.896
15 0 / 0.526 1.351 1.458 3.802
16 0 / 0.814 2.007 1.204 1.466 4.244
17 0 / 2.456 2.082 1.967 0.847 0.716 4.666
18 0 / 2.183 1.590 1.818 0.691 0.738 2.429 4.244
19 0 / -2.723 -1.953 -0.390 -1.416 -2.083 -2.318 -1.308 13.323
20 0 /MO NY=3 NX=5 NE=2 NK=3 BE=FU,FI PS=01,FR
21 0 /LE
22 0 /'PERFORMN' 'JOBSATIS'
23 0 /LK
24 0 /'AMOTIVAT' 'TASKSELF' 'VERBINTL'
25 0 /FR LY(3,2) LX(2,1) LX(4,2) BE(2,1)
26 0 /FI GA(1,1) GA(2,2) GA(1,3) TE(1,1) TO(5,5)
27 0 /VA 1 LY(1,1) LY(2,2) LX(1,1) LX(3,2) LX(5,3)
28 0 /OU SE SS SC TV MI NO=3
```

There are 3,033,680 bytes of memory available.  
The largest contiguous area has 3,027,384 bytes.

LISREL 7: ESTIMATION OF LINEAR STRUCTURAL EQUATION SYSTEMS  
PROGRAM VERSION 7.16 DISTRIBUTED BY

SCIENTIFIC SOFTWARE, INC.  
1369 NEITZEL ROAD  
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Introductory Primer on SEM -56-  
Appendix C

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MVS - L I S R E L 7.16  
BY  
KARL G JORESKOG AND DAG SORBOM

THE FOLLOWING LISREL CONTROL LINES HAVE BEEN READ :

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*  
OA NI=8 NO=122 MA=CM  
LA  
PERFORMM JBSATIS1 JBSATIS2 ACHIMOT1  
ACHIMOT2 TASKSEL1 TASKSEL2 VERBALIQ  
KM SY  
(8F8.3)  
MO NY=3 NX=5 NE=2 NK=3 BE=FU,FI PS=01,FR  
LE  
PERFORMN JOBSATIS  
LK  
AMOTIVAT TASKSELF VERBINTL  
FR LY(3,2) LX(2,1) LX(4,2) BE(2,1)  
FI GA(1,1) GA(2,2) GA(1,3) TE(1,1) TO(5,5)  
VA 1 LY(1,1) LY(2,2) LX(1,1) LX(3,2) LX(5,3)  
OU SE SS SC TV MI NO=3

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*  
NUMBER OF INPUT VARIABLES 8  
NUMBER OF Y - VARIABLES 3  
NUMBER OF X - VARIABLES 5  
NUMBER OF ETA - VARIABLES 2  
NUMBER OF KSI - VARIABLES 3  
NUMBER OF OBSERVATIONS 122

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*  
COVARIANCE MATRIX TO BE ANALYZED

	PERFORMM	JBSATIS1	JBSATIS2	ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
PERFORMM	4.368							
JBSATIS1	2.997	11.765						
JBSATIS2	2.314	6.043	7.896					
ACHIMOT1	0.526	1.351	1.458	3.802				
ACHIMOT2	0.814	2.007	1.204	1.466	4.244			
TASKSEL1	2.456	2.082	1.967	0.847	0.716	4.666		
TASKSEL2	2.183	1.590	1.818	0.691	0.738	2.429	4.244	
VERBALIQ	-2.723	-1.953	-0.390	-1.416	-2.083	-2.318	-1.308	13.323

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

PARAMETER SPECIFICATIONS

LAMBOA Y

	PERFORMN	JOBSATIS
PERFORMM	0	0
JBSATIS1	0	0
JBSATIS2	0	1

LAMBOA X

	AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	0	0	0
ACHIMOT2	2	0	0
TASKSEL1	0	0	0
TASKSEL2	0	3	0
VERBALIQ	0	0	0

BETA

	PERFORMN	JOBSATIS
PERFORMM	0	0
JOBSATIS	4	0

GAMMA

	AMOTIVAT	TASKSELF	VERBINTL

PERFORMN	0	5	0		
JOBSATIS	6	0	7		
PHI					
AMOTIVAT		TASKSELF	VERBINTL		
AMOTIVAT	8				
TASKSELF	9	10			
VERBINTL	11	12	13		
PSI					
PERFORMN		JOBSATIS			
	14	15			
THETA EPS					
PERFORMM		JBSATIS1	JBSATIS2		
	0	16	17		
THETA DELTA					
ACHIMOT1		ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	18	19	20	21	0

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*  
INITIAL ESTIMATES (TSLs)

LAMBDA Y	
PERFORMN	JOBSATIS
PERFORMM	1.000
JBSATIS1	0.000
JBSATIS2	0.000

LAMBDA X		
AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	1.000	0.000
ACHIMOT2	0.877	0.000
TASKSEL1	0.000	1.000
TASKSEL2	0.000	0.939
VERBALIQ	0.000	0.000

BETA	
PERFORMN	JOBSATIS
PERFORMN	0.000
JOBSATIS	0.688

GAMMA		
AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	0.000	0.926
JOBSATIS	0.954	0.000

COVARIANCE MATRIX OF ETA AND KSI					
PERFORMN	JOBSATIS	AMOTIVAT	TASKSELF	VERBINTL	
PERFORMN	4.368				
JOBSATIS	3.437	8.239			
AMOTIVAT	0.759	1.808	1.671		
TASKSELF	2.395	2.114	0.820	2.587	
VERBINTL	-1.744	-0.711	-1.833	-1.885	13.323

PSI				
PERFORMN	JOBSATIS			
	2.151			
	4.269			
THETA EPS				
PERFORMM	JBSATIS1	JBSATIS2		
	0.000	4.181		
		3.081		
THETA DELTA				
ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	2.131	2.958	2.079	1.963
				0.000

SQUARED MULTIPLE CORRELATIONS FOR Y - VARIABLES

PERFORMM	JBSATIS1	JBSATIS2
	1.000	0.663
		0.629

SQUARED MULTIPLE CORRELATIONS FOR X - VARIABLES  
 ACHIMOT1 ACHIMOT2 TASKSEL1 TASKSEL2 VERBALIQ  
 0.440 0.303 0.554 0.537 1.000

SQUARED MULTIPLE CORRELATIONS FOR STRUCTURAL EQUATIONS  
 PERFORMN JOBSATIS  
 0.507 0.482

TOTAL COEFFICIENT OF DETERMINATION FOR STRUCTURAL EQUATIONS IS 0.620  
 Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

LISREL ESTIMATES (MAXIMUM LIKELIHOOD)

LAMBDA Y  
 PERFORMN JOBSATIS  
 PERFORMN 1.000 0.000  
 JBSATIS1 0.000 1.000  
 JBSATIS2 0.000 0.834

LAMBDA X  
 AMOTIVAT TASKSELF VERBINTL  
 ACHIMOT1 1.000 0.000 0.000  
 ACHIMOT2 1.169 0.000 0.000  
 TASKSEL1 0.000 1.000 0.000  
 TASKSEL2 0.000 0.861 0.000  
 VERBALIQ 0.000 0.000 1.000

BETA  
 PERFORMN JOBSATIS  
 PERFORMN 0.000 0.000  
 JOBSATIS 0.583 0.000

GAMMA  
 AMOTIVAT TASKSELF VERBINTL  
 PERFORMN 0.000 0.923 0.000  
 JOBSATIS 1.179 0.000 0.175

COVARIANCE MATRIX OF ETA AND KSI  
 PERFORMN JOBSATIS AMOTIVAT TASKSELF VERBINTL  
 PERFORMN 4.368  
 JOBSATIS 2.987 7.371  
 AMOTIVAT 0.689 1.569 1.231  
 TASKSELF 2.525 1.948 0.747 2.736  
 VERBINTL -2.136 -0.833 -1.628 -2.316 13.323

PSI  
 PERFORMN JOBSATIS  
 2.038 3.925

THETA EPS  
 PERFORMN JBSATIS1 JBSATIS2  
 0.000 4.517 2.858

THETA DELTA  
 ACHIMOT1 ACHIMOT2 TASKSEL1 TASKSEL2 VERBALIQ  
 2.571 2.562 1.930 2.215 0.000

SQUARED MULTIPLE CORRELATIONS FOR Y - VARIABLES  
 PERFORMN JBSATIS1 JBSATIS2  
 1.000 0.620 0.642

SQUARED MULTIPLE CORRELATIONS FOR X - VARIABLES  
 ACHIMOT1 ACHIMOT2 TASKSEL1 TASKSEL2 VERBALIQ  
 0.324 0.396 0.586 0.478 1.000

SQUARED MULTIPLE CORRELATIONS FOR STRUCTURAL EQUATIONS  
 PERFORMN JOBSATIS  
 0.533 0.468

TOTAL COEFFICIENT OF DETERMINATION FOR STRUCTURAL EQUATIONS IS 0.656  
 W\_A\_R\_N\_I\_N\_G : THETA EPS is not positive definite

W\_A\_R\_N\_I\_N\_G : THETA DELTA is not positive definite

CHI-SQUARE WITH 15 DEGREES OF FREEDOM = 14.08 (P = .519)

GOODNESS OF FIT INDEX =0.970

ADJUSTED GOODNESS OF FIT INDEX =0.927

ROOT MEAN SQUARE RESIDUAL = 0.284

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

SUMMARY STATISTICS FOR FITTED RESIDUALS

SMALLEST FITTED RESIDUAL = -1.120

MEDIAN FITTED RESIDUAL = 0.000

LARGEST FITTED RESIDUAL = 0.686

STEMLEAF PLOT

```
-10|2
- 8|
- 6|
- 4|9
- 2|22
- 0|88662099710000000
  0|1113570357
  2|104
  4|2
  6|9
```

SUMMARY STATISTICS FOR STANDARDIZED RESIDUALS

SMALLEST STANDARDIZED RESIDUAL = -2.302

MEDIAN STANDARDIZED RESIDUAL = 0.000

LARGEST STANDARDIZED RESIDUAL = 1.854

STEMLEAF PLOT

```
- 2|31
- 1|8
- 1|3322
- 0|7766
- 0|22100000000
  0|11234
  0|557789
  1|12
  1|9
```

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

STANDARD ERRORS

LAMBDA Y

	PERFORMN	JOBSATIS
PERFORMM	0.000	0.000
JBSATIS1	0.000	0.000
JBSATIS2	0.000	0.135

LAMBDA X

	AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	0.000	0.000	0.000
ACHIMOT2	0.337	0.000	0.000
TASKSEL1	0.000	0.000	0.000
TASKSEL2	0.000	0.138	0.000
VERBALIQ	0.000	0.000	0.000

BETA

	PERFORMN	JOBSATIS
PERFORMN	0.000	0.000
JOBSATIS	0.139	0.000

GAMMA

	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	0.000	0.144	0.000
JOBSATIS	0.454	0.000	0.085

PHI

	AMOTIVAT	TASKSELF	VERBINTL
AMOTIVAT	0.500		
TASKSELF	0.298	0.646	
VERBINTL	0.592	0.683	1.713

PSI					
PERFORMN	JOBSATIS				
<u>0.396</u>	<u>1.204</u>				
THETA EPS					
PERFORMM	JBSATIS1	JBSATIS2			
<u>0.000</u>	<u>1.175</u>	<u>0.799</u>			
THETA DELTA					
ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ	
<u>0.479</u>	<u>0.575</u>	<u>0.424</u>	<u>0.388</u>	<u>0.000</u>	

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

T-VALUES

LAMBDA Y			
PERFORMN	JOBSATIS		
<u>0.000</u>	<u>0.000</u>		
JBSATIS1	0.000		
JBSATIS2	6.196		
LAMBDA X			
AMOTIVAT	TASKSELF	VERBINTL	
<u>0.000</u>	<u>0.000</u>	<u>0.000</u>	
ACHIMOT1	3.469	0.000	
ACHIMOT2	0.000	0.000	
TASKSEL1	0.000	0.000	
TASKSEL2	6.256	0.000	
VERBALIQ	0.000	0.000	

BETA			
PERFORMN	JOBSATIS		
<u>0.000</u>	<u>0.000</u>		
JOBSATIS	4.205		

GAMMA			
AMOTIVAT	TASKSELF	VERBINTL	
<u>0.000</u>	<u>6.399</u>	<u>0.000</u>	
PERFORMN	2.598	0.000	
JOBSATIS		2.056	

PHI			
AMOTIVAT	TASKSELF	VERBINTL	
<u>2.463</u>	<u>4.238</u>	<u>7.778</u>	
TASKSELF	-2.750	-3.388	
VERBINTL			

PSI					
PERFORMN	JOBSATIS				
<u>5.146</u>	<u>3.259</u>				
THETA EPS					
PERFORMM	JBSATIS1	JBSATIS2			
<u>0.000</u>	<u>3.844</u>	<u>3.575</u>			
THETA DELTA					
ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ	
<u>5.366</u>	<u>4.454</u>	<u>4.547</u>	<u>5.708</u>	<u>0.000</u>	

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

STANDARDIZED SOLUTION

LAMBDA Y			
PERFORMN	JOBSATIS		
<u>2.090</u>	<u>0.000</u>		
JBSATIS1	0.000		
JBSATIS2	2.264		
LAMBDA X			
AMOTIVAT	TASKSELF	VERBINTL	
<u>1.110</u>	<u>0.000</u>	<u>0.000</u>	

Introductory Primer on SEM -61-  
Appendix C

ACHIMOT2	1.297	0.000	0.000		
TASKSEL1	0.000	1.654	0.000		
TASKSEL2	0.000	1.425	0.000		
VERBALIQ	0.000	0.000	3.650		
BETA					
	PERFORMN	JOBSATIS			
PERFORMN	0.000	0.000			
JOBSATIS	0.449	0.000			
GAMMA					
	AMOTIVAT	TASKSELF	VERBINTL		
PERFORMN	0.000	0.730	0.000		
JOBSATIS	0.482	0.000	0.235		
CORRELATION MATRIX OF ETA AND KSI					
	PERFORMN	JOBSATIS	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	1.000				
JOBSATIS	0.526	1.000			
AMOTIVAT	0.297	0.521	1.000		
TASKSELF	0.730	0.434	0.407	1.000	
VERBINTL	-0.280	-0.084	-0.402	-0.383	1.000
PSI					
	PERFORMN	JOBSATIS			
	0.467	0.532			
REGRESSION MATRIX ETA ON KSI (STANDARDIZED)					
	AMOTIVAT	TASKSELF	VERBINTL		
PERFORMN	0.000	0.730	0.000		
JOBSATIS	0.482	0.328	0.235		
Joreskog/Sorbom pp. 155-156 Model ****					
COMPLETELY STANDARDIZED SOLUTION					
LAMBDA Y					
	PERFORMN	JOBSATIS			
PERFORMN	1.000	0.000			
JBSATIS1	0.000	0.787			
JBSATIS2	0.000	0.801			
LAMBDA X					
	AMOTIVAT	TASKSELF	VERBINTL		
ACHIMOT1	0.569	0.000	0.000		
ACHIMOT2	0.630	0.000	0.000		
TASKSEL1	0.000	0.766	0.000		
TASKSEL2	0.000	0.691	0.000		
VERBALIQ	0.000	0.000	1.000		
BETA					
	PERFORMN	JOBSATIS			
PERFORMN	0.000	0.000			
JOBSATIS	0.449	0.000			
GAMMA					
	AMOTIVAT	TASKSELF	VERBINTL		
PERFORMN	0.000	0.730	0.000		
JOBSATIS	0.482	0.000	0.235		
CORRELATION MATRIX OF ETA AND KSI					
	PERFORMN	JOBSATIS	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	1.000				
JOBSATIS	0.526	1.000			
AMOTIVAT	0.297	0.521	1.000		
TASKSELF	0.730	0.434	0.407	1.000	
VERBINTL	-0.280	-0.084	-0.402	-0.383	1.000
PSI					
	PERFORMN	JOBSATIS			
	0.467	0.532			

THETA EPS				
PERFORMM	JBSATIS1	JBSATIS2		
0.000	0.380	0.358		
THETA DELTA				
ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
0.676	0.604	0.414	0.522	0.000
REGRESSION MATRIX ETA ON KSI (STANDARDIZED)				
AMOTIVAT	TASKSELF	VERBINTL		
PERFORMM	0.000	0.730	0.000	
JBSATIS	0.482	0.328	0.235	

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

MODIFICATION INDICES AND ESTIMATED CHANGE  
MODIFICATION INDICES FOR LAMBDA Y

PERFORMM	JBSATIS
0.000	1.536
JBSATIS1	0.620
JBSATIS2	0.620

ESTIMATED CHANGE FOR LAMBDA Y

PERFORMM	JBSATIS
0.000	-0.148
JBSATIS1	0.200
JBSATIS2	-0.167

MODIFICATION INDICES FOR LAMBDA X

AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	0.000	0.005
ACHIMOT2	0.000	0.147
TASKSEL1	0.038	0.000
TASKSEL2	0.032	0.000
VERBALIQ	0.000	0.591

ESTIMATED CHANGE FOR LAMBDA X

AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	0.000	-0.012
ACHIMOT2	0.000	-0.075
TASKSEL1	0.046	0.000
TASKSEL2	-0.039	0.000
VERBALIQ	0.000	-1.465

MODIFICATION INDICES FOR BETA

PERFORMM	JBSATIS
0.000	1.536
JBSATIS	0.000

ESTIMATED CHANGE FOR BETA

PERFORMM	JBSATIS
0.000	-0.148
JBSATIS	0.000

MODIFICATION INDICES FOR GAMMA

AMOTIVAT	TASKSELF	VERBINTL
PERFORMM	0.001	0.000
JBSATIS	0.000	0.591

ESTIMATED CHANGE FOR GAMMA

AMOTIVAT	TASKSELF	VERBINTL
PERFORMM	-0.008	0.000
JBSATIS	0.000	0.256

NO NON-ZERO MODIFICATION INDICES FOR PHI  
NO NON-ZERO MODIFICATION INDICES FOR PSI

MODIFICATION INDICES FOR THETA EPS

PERFORMM	JBSATIS1	JBSATIS2
0.591	0.000	0.000

Introductory Primer on SEM -63-  
Appendix C

ESTIMATED CHANGE FOR THETA EPS				
PERFORMM	JBSATIS1	JBSATIS2		
0.971	0.000	0.000		
MODIFICATION INDICES FOR THETA DELTA				
ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
0.000	0.000	0.000	0.000	0.592
ESTIMATED CHANGE FOR THETA DELTA				
ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
0.000	0.000	0.000	0.000	-26.192

MAXIMUM MODIFICATION INDEX IS 3.44 FOR ELEMENT ( 4, 3) OF LAMBDA X  
THE PROBLEM USED 8736 BYTES (= 0.3% OF AVAILABLE WORKSPACE)  
TIME USED : 0.00 SECONDS

08-Jul-98 LISR152b.SPS Bagozzi (1980) / J&S, 1989, pp. 151-156  
15:46:05 TEXAS A&M UNIVERSITY: CIS IBM 3090-400J MVS/ESA/JES3

Page 2

Preceding task required .41 seconds CPU time; 12.51 seconds elapsed.

29 0  
28 command lines read.  
0 errors detected.  
0 warnings issued.  
1 seconds CPU time.  
18 seconds elapsed time.  
End of job.



Appendix D  
Performance and Job Satisfaction  
Reciprocally Predict Each Other

lisr152c.lst 7/9/98

08-Jul-98 SPSS RELEASE 4.1 FOR IBM OS/MVS  
16:03:13 TEXAS A&M UNIVERSITY: CIS IBM 3090-400J MVS/ESA/JES3

Page 1

For MVS/ESA/JES3 TEXAS A&M UNIVERSITY: CIS License Number 1267  
This software is functional through August 31, 1998.

1 0 title 'LISR152c.SPS Bagozzi (1980) / J&S, 1989, pp. 151-156'  
2 0 data list file=abc records=3 table/1 id 1-4  
3 0 /2 /3

This command will read 3 records from 'E100BT.ARTHUR.OAT'

Variable Rec Start End Format

10 1 1 4 F4.0

```
4 0 lisrel
5 0 /"Joreskog/Sorbom pp. 155-156 Model *****"
6 0 /OA NI=8 NO=122 MA=CM
7 0 /LA
8 0 //PERFORMM' 'JBSATIS1' 'JBSATIS2' 'ACHIMOT1'
9 0 //ACHIMOT2' 'TASKSEL1' 'TASKSEL2' 'VERBALIQ'
10 0 /KM SY
11 0 /(8F8.3)
12 0 / 4.368
13 0 / 2.997 11.765
14 0 / 2.314 6.043 7.896
15 0 / 0.526 1.351 1.458 3.802
16 0 / 0.814 2.007 1.204 1.466 4.244
17 0 / 2.456 2.082 1.967 0.847 0.716 4.666
18 0 / 2.183 1.590 1.818 0.691 0.738 2.429 4.244
19 0 / -2.723 -1.953 -0.390 -1.416 -2.083 -2.318 -1.308 13.323
20 0 /MO NY=3 NX=5 NE=2 NK=3 BE=FU,FI PS=OI,FR
21 0 /LE
22 0 //PERFORMM' 'JOBSATIS'
23 0 /LK
24 0 //AMOTIVAT' 'TASKSELF' 'VERBINTL'
25 0 /FR LY(3,2) LX(2,1) LX(4,2) BE(2,1) BE(1,2)
26 0 /FI GA(1,1) GA(2,2) GA(1,3) TE(1,1) TO(5,5)
27 0 /VA 1 LY(1,1) LY(2,2) LX(1,1) LX(3,2) LX(5,3)
28 0 /VA 1.998 TO(5,5)
29 0 /OU SE SS SC TV MI NO=3
```

There are 3,033,048 bytes of memory available.  
The largest contiguous area has 3,026,720 bytes.

LISREL 7: ESTIMATION OF LINEAR STRUCTURAL EQUATION SYSTEMS  
PROGRAM VERSION 7.16 DISTRIBUTED BY

SCIENTIFIC SOFTWARE, INC.  
1369 NEITZEL ROAD  
MOORESVILLE, INDIANA 46158  
(317) 831-6336

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Appendix D

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MVS - L I S R E L 7.16  
BY  
KARL G JORESKOG AND DAG SORBOM

THE FOLLOWING LISREL CONTROL LINES HAVE BEEN READ :

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*  
DA NI=8 NO=122 MA=CM  
LA  
PERFORMM JBSATIS1 JBSATIS2 ACHIMOT1  
ACHIMOT2 TASKSEL1 TASKSEL2 VERBALIQ  
KM SY  
(8F8.3)  
MO NY=3 NX=5 NE=2 NK=3 BE=FU,FI PS=DI,FR  
LE  
PERFORMN JOBSATIS  
LK  
AMOTIVAT TASKSELF VERBINTL  
FR LY(3,2) LX(2,1) LX(4,2) BE(2,1) BE(1,2)  
FI GA(1,1) GA(2,2) GA(1,3) TE(1,1) TD(5,5)  
VA 1 LY(1,1) LY(2,2) LX(1,1) LX(3,2) LX(5,3)  
VA 1.998 TD(5,5)  
OU SE SS SC TV MI ND=3

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*  
NUMBER OF INPUT VARIABLES 8  
NUMBER OF Y - VARIABLES 3  
NUMBER OF X - VARIABLES 5  
NUMBER OF ETA - VARIABLES 2  
NUMBER OF KSI - VARIABLES 3  
NUMBER OF OBSERVATIONS 122

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*  
COVARIANCE MATRIX TO BE ANALYZED

	PERFORMM	JBSATIS1	JBSATIS2	ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
PERFORMM	4.368							
JBSATIS1	2.997	11.765						
JBSATIS2	2.314	6.043	7.896					
ACHIMOT1	0.526	1.351	1.458	3.802				
ACHIMOT2	0.814	2.007	1.204	1.466	4.244			
TASKSEL1	2.456	2.082	1.967	0.847	0.716	4.666		
TASKSEL2	2.183	1.590	1.818	0.691	0.738	2.429	4.244	
VERBALIQ	-2.723	-1.953	-0.390	-1.416	-2.083	-2.318	-1.308	13.323

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

PARAMETER SPECIFICATIONS

LAMBDA Y

	PERFORMN	JOBSATIS
PERFORMM	0	0
JBSATIS1	0	0
JBSATIS2	0	1

LAMBDA X

	AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	0	0	0
ACHIMOT2	2	0	0
TASKSEL1	0	0	0
TASKSEL2	0	3	0
VERBALIQ	0	0	0

BETA

	PERFORMN	JOBSATIS
PERFORMM	0	4
JOBSATIS	5	0

GAMMA

	AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1			
ACHIMOT2			
TASKSEL1			
TASKSEL2			
VERBALIQ			

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Appendix D

PERFORMN	0	6	0		
JOBSATIS	7	0	8		
PHI					
AMOTIVAT	9	10	11		
TASKSELF	10	11	12		
VERBINTL	12	13	14		
PSI					
PERFORMN	15	16			
JOBSATIS	15	16			
THETA EPS					
PERFORMN	0	17	18		
JOBSATIS1	0	17	18		
JOBSATIS2	0	17	18		
THETA DELTA					
ACHIMOT1	19	20	21	22	0
ACHIMOT2	19	20	21	22	0
TASKSEL1	19	20	21	22	0
TASKSEL2	19	20	21	22	0
VERBALIQ	19	20	21	22	0

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

INITIAL ESTIMATES (TSLS)

LAMBDA Y					
PERFORMN	1.000	0.000			
JOBSATIS	0.000	1.000			
JOBSATIS2	0.000	0.797			
LAMBDA X					
AMOTIVAT	1.000	0.000	0.000		
ACHIMOT1	0.877	0.000	0.000		
ACHIMOT2	0.000	1.000	0.000		
TASKSEL1	0.000	0.939	0.000		
TASKSEL2	0.000	0.000	1.000		
VERBALIQ	0.000	0.000	1.000		

BETA					
PERFORMN	0.000	-0.176			
JOBSATIS	0.707	0.000			

GAMMA					
AMOTIVAT	0.000	1.070	0.000		
ACHIMOT1	0.989	0.000	0.208		
ACHIMOT2	0.000	0.000	0.000		

COVARIANCE MATRIX OF ETA AND KSI					
PERFORMN	4.476				
JOBSATIS	2.691	7.149			
AMOTIVAT	0.581	1.683	1.671		
TASKSELF	2.395	2.114	0.820	2.587	
VERBINTL	-1.877	-0.786	-1.833	-1.885	11.325

PSI					
PERFORMN	2.687	4.209			
JOBSATIS	2.687	4.209			
THETA EPS					
PERFORMN	0.000	4.181	3.081		
JOBSATIS1	0.000	4.181	3.081		
JOBSATIS2	0.000	4.181	3.081		
THETA DELTA					
ACHIMOT1	2.131	2.958	2.079	1.963	1.998
ACHIMOT2	2.131	2.958	2.079	1.963	1.998
TASKSEL1	2.131	2.958	2.079	1.963	1.998
TASKSEL2	2.131	2.958	2.079	1.963	1.998
VERBALIQ	2.131	2.958	2.079	1.963	1.998

SQUARED MULTIPLE CORRELATIONS FOR Y - VARIABLES

PERFORMN	1.000	0.631	0.596		
JOBSATIS1	0.631	1.000	0.596		
JOBSATIS2	0.596	0.596	1.000		

SQUARED MULTIPLE CORRELATIONS FOR X - VARIABLES  
 ACHIMOT1 ACHIMOT2 TASKSEL1 TASKSEL2 VERBALIQ  
 0.440 0.303 0.554 0.537 0.850  
 TOTAL COEFFICIENT OF DETERMINATION FOR X - VARIABLES IS 0.976  
 SQUARED MULTIPLE CORRELATIONS FOR STRUCTURAL EQUATIONS  
 PERFORMN JOBSATIS  
 0.400 0.411  
 TOTAL COEFFICIENT OF DETERMINATION FOR STRUCTURAL EQUATIONS IS 0.543  
 Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

LISREL ESTIMATES (MAXIMUM LIKELIHOOD)

LAMBDA Y  
 PERFORMN JOBSATIS  
 PERFORMN 1.000 0.000  
 JBSATIS1 0.000 1.000  
 JBSATIS2 0.000 0.881  
 LAMBDA X  
 AMOTIVAT TASKSELF VERBINTL  
 ACHIMOT1 1.000 0.000 0.000  
 ACHIMOT2 1.138 0.000 0.000  
 TASKSEL1 0.000 1.000 0.000  
 TASKSEL2 0.000 0.866 0.000  
 VERBALIQ 0.000 0.000 1.000  
 BETA  
 PERFORMN JOBSATIS  
 PERFORMN 0.000 -0.220 <=====

GAMMA  
 AMOTIVAT TASKSELF VERBINTL  
 PERFORMN 0.000 1.111 0.000  
 JOBSATIS 1.057 0.000 0.265

COVARIANCE MATRIX OF ETA AND KSI  
 PERFORMN JOBSATIS AMOTIVAT TASKSELF VERBINTL  
 PERFORMN 4.358  
 JOBSATIS 2.793 6.881  
 AMOTIVAT 0.554 1.386 1.296  
 TASKSELF 2.512 2.274 0.773 2.711  
 VERBINTL -2.339 -0.654 -1.648 -2.235 11.324

PSI  
 PERFORMN JOBSATIS  
 2.573 3.904

THETA EPS  
 PERFORMN JBSATIS1 JBSATIS2  
 0.000 4.921 2.578

THETA DELTA  
 ACHIMOT1 ACHIMOT2 TASKSEL1 TASKSEL2 VERBALIQ  
 2.506 2.566 1.955 2.212 1.998

SQUARED MULTIPLE CORRELATIONS FOR Y - VARIABLES  
 PERFORMN JBSATIS1 JBSATIS2

1.000 0.583 0.675  
 SQUARED MULTIPLE CORRELATIONS FOR X - VARIABLES  
 ACHIMOT1 ACHIMOT2 TASKSEL1 TASKSEL2 VERBALIQ

0.341 0.395 0.581 0.479 0.850  
 TOTAL COEFFICIENT OF DETERMINATION FOR X - VARIABLES IS 0.974

SQUARED MULTIPLE CORRELATIONS FOR STRUCTURAL EQUATIONS  
 PERFORMN JOBSATIS  
 0.410 0.433

TOTAL COEFFICIENT OF DETERMINATION FOR STRUCTURAL EQUATIONS IS 0.547  
W\_A\_R\_N\_I\_N\_G : THETA EPS is not positive definite

CHI-SQUARE WITH 14 DEGREES OF FREEDOM = 12.12 (P = .597)  
GOODNESS OF FIT INDEX = 0.974  
ADJUSTED GOODNESS OF FIT INDEX = 0.932  
ROOT MEAN SQUARE RESIDUAL = 0.287

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

SUMMARY STATISTICS FOR FITTED RESIDUALS

SMALLEST FITTED RESIDUAL = -1.299  
MEDIAN FITTED RESIDUAL = -0.004  
LARGEST FITTED RESIDUAL = 0.627

STEMLEAF PLOT

```
-12|0
-10|
- 8|
- 6|
- 4|
- 2|881
- 0|9965864443322100000
  0|11278889
  2|034
  4|3
  6|3
```

SUMMARY STATISTICS FOR STANDARDIZED RESIDUALS

SMALLEST STANDARDIZED RESIDUAL = -2.041  
MEDIAN STANDARDIZED RESIDUAL = -0.036  
LARGEST STANDARDIZED RESIDUAL = 1.682

STEMLEAF PLOT

```
- 2|0
- 1|
- 1|440
- 0|9877655
- 0|31111110000
  0|11334
  0|55889
  1|123
  1|7
```

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

STANDARD ERRORS

LAMBDA Y

	PERFORMN	JOBSATIS
PERFORMM	0.000	0.000
JBSATIS1	0.000	0.000
JBSATIS2	0.000	0.144

LAMBDA X

	AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	0.000	0.000	0.000
ACHIMOT2	0.335	0.000	0.000
TASKSEL1	0.000	0.000	0.000
TASKSEL2	0.000	0.137	0.000
VERBALIQ	0.000	0.000	0.000

BETA

	PERFORMN	JOBSATIS
PERFORMN	0.000	0.161 <=====
JOBSATIS	0.210	0.000

GAMMA

	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	0.000	0.222	0.000
JOBSATIS	0.437	0.000	0.105

PHI

	AMOTIVAT	TASKSELF	VERBINTL
AMOTIVAT	0.523		

TASKSELF	0.304	0.640			
VERBINTL	0.600	0.678	1.713		
PSI					
PERFORMN		JOBSATIS			
	<u>0.751</u>	<u>1.243</u>			
THETA EPS					
PERFORMM		JBSATIS1	JBSATIS2		
	<u>0.000</u>	<u>1.152</u>	<u>0.817</u>		
THETA DELTA					
ACHIMOT1		ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	<u>0.493</u>	<u>0.584</u>	<u>0.419</u>	<u>0.385</u>	<u>0.000</u>

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

T-VALUES

LAMBDA Y					
PERFORMN		JOBSATIS			
	<u>0.000</u>	<u>0.000</u>			
JBSATIS1	<u>0.000</u>	<u>0.000</u>			
JBSATIS2	<u>0.000</u>	<u>6.131</u>			
LAMBDA X					
AMOTIVAT		TASKSELF	VERBINTL		
	<u>0.000</u>	<u>0.000</u>	<u>0.000</u>		
ACHIMOT1	<u>0.000</u>	<u>0.000</u>	<u>0.000</u>		
ACHIMOT2	<u>3.393</u>	<u>0.000</u>	<u>0.000</u>		
TASKSEL1	<u>0.000</u>	<u>0.000</u>	<u>0.000</u>		
TASKSEL2	<u>0.000</u>	<u>6.323</u>	<u>0.000</u>		
VERBALIQ	<u>0.000</u>	<u>0.000</u>	<u>0.000</u>		
BETA					
PERFORMN		JOBSATIS			
	<u>0.000</u>	<u>-1.362</u>			
JOBSATIS	<u>3.887</u>	<u>0.000</u>			
GAMMA					
AMOTIVAT		TASKSELF	VERBINTL		
	<u>0.000</u>	<u>4.998</u>	<u>0.000</u>		
JOBSATIS	<u>2.418</u>	<u>0.000</u>	<u>2.522</u>		
PHI					
AMOTIVAT		TASKSELF	VERBINTL		
	<u>2.476</u>				
TASKSELF	<u>2.545</u>	<u>4.238</u>			
VERBINTL	<u>-2.744</u>	<u>-3.295</u>	<u>6.612</u>		
PSI					
PERFORMN		JOBSATIS			
	<u>3.428</u>	<u>3.141</u>			
THETA EPS					
PERFORMM		JBSATIS1	JBSATIS2		
	<u>0.000</u>	<u>4.272</u>	<u>3.154</u>		
THETA DELTA					
ACHIMOT1		ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	<u>5.087</u>	<u>4.393</u>	<u>4.664</u>	<u>5.749</u>	<u>0.000</u>

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

STANDARDIZED SOLUTION

LAMBDA Y					
PERFORMN		JOBSATIS			
	<u>2.088</u>	<u>0.000</u>			
JBSATIS1	<u>0.000</u>	<u>2.623</u>			
JBSATIS2	<u>0.000</u>	<u>2.312</u>			
LAMBDA X					
AMOTIVAT		TASKSELF	VERBINTL		

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ACHIMOT1	1.138	0.000	0.000		
ACHIMOT2	1.295	0.000	0.000		
TASKSEL1	0.000	1.646	0.000		
TASKSEL2	0.000	1.425	0.000		
VERBALIQ	0.000	0.000	3.365		
BETA					
PERFORMN		JOBSATIS			
PERFORMN	0.000	-0.276			
JOBSATIS	0.649	0.000			
GAMMA					
AMOTIVAT		TASKSELF		VERBINTL	
PERFORMN	0.000	0.876		0.000	
JOBSATIS	0.459	0.000		0.339	
CORRELATION MATRIX OF ETA AND KSI					
PERFORMN		JOBSATIS	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	1.000				
JOBSATIS	0.510	1.000			
AMOTIVAT	0.233	0.464	1.000		
TASKSELF	0.731	0.527	0.412	1.000	
VERBINTL	-0.333	-0.074	-0.430	-0.403	1.000
PSI					
PERFORMN		JOBSATIS			
	0.590	0.567			
REGRESSION MATRIX ETA ON KSI (STANDARDIZED)					
AMOTIVAT		TASKSELF		VERBINTL	
PERFORMN	-0.107	0.743		-0.079	
JOBSATIS	0.389	0.482		0.288	
Joreskog/Sorbom pp. 155-156 Model ****					
COMPLETELY STANDARDIZED SOLUTION					
LAMBDA Y					
PERFORMN		JOBSATIS			
PERFORMN	1.000	0.000			
JBSATIS1	0.000	0.764			
JBSATIS2	0.000	0.821			
LAMBDA X					
AMOTIVAT		TASKSELF		VERBINTL	
ACHIMOT1	0.584	0.000		0.000	
ACHIMOT2	0.629	0.000		0.000	
TASKSEL1	0.000	0.762		0.000	
TASKSEL2	0.000	0.692		0.000	
VERBALIQ	0.000	0.000		0.922	
BETA					
PERFORMN		JOBSATIS			
PERFORMN	0.000	-0.276			
JOBSATIS	0.649	0.000			
GAMMA					
AMOTIVAT		TASKSELF		VERBINTL	
PERFORMN	0.000	0.876		0.000	
JOBSATIS	0.459	0.000		0.339	
CORRELATION MATRIX OF ETA AND KSI					
PERFORMN		JOBSATIS	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	1.000				
JOBSATIS	0.510	1.000			
AMOTIVAT	0.233	0.464	1.000		
TASKSELF	0.731	0.527	0.412	1.000	
VERBINTL	-0.333	-0.074	-0.430	-0.403	1.000
PSI					
PERFORMN		JOBSATIS			

	0.590	0.567			
THETA EPS					
PERFORMM		JBSATIS1	JBSATIS2		
	0.000	0.417	0.325		
THETA DELTA					
ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ	
	0.659	0.605	0.419	0.521	0.150
REGRESSION MATRIX ETA ON KSI (STANDARDIZED)					
AMOTIVAT	TASKSELF	VERBINTL			
PERFORMM	-0.107	0.743	-0.079		
JBSATIS	0.389	0.482	0.288		

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

MODIFICATION INDICES AND ESTIMATED CHANGE  
MODIFICATION INDICES FOR LAMBDA Y

	PERFORMM	JBSATIS
PERFORMM	0.000	0.000
JBSATIS1	1.551	0.000
JBSATIS2	1.551	0.000

ESTIMATED CHANGE FOR LAMBDA Y

	PERFORMM	JBSATIS
PERFORMM	0.000	0.000
JBSATIS1	0.284	0.000
JBSATIS2	-0.250	0.000

MODIFICATION INDICES FOR LAMBDA X

	AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	0.000	0.023	0.661
ACHIMOT2	0.000	0.000	0.661
TASKSEL1	0.078	0.000	0.066
TASKSEL2	0.308	0.000	2.700
VERBALIQ	0.000	0.263	0.000

ESTIMATED CHANGE FOR LAMBDA X

	AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	0.000	0.027	0.070
ACHIMOT2	0.000	0.003	-0.080
TASKSEL1	-0.066	0.000	-0.017
TASKSEL2	-0.120	0.000	0.098
VERBALIQ	0.000	1.132	0.000

NO NON-ZERO MODIFICATION INDICES FOR BETA  
MODIFICATION INDICES FOR GAMMA

	AMOTIVAT	TASKSELF	VERBINTL
PERFORMM	0.843	0.000	1.845
JBSATIS	0.000	0.263	0.000

ESTIMATED CHANGE FOR GAMMA

	AMOTIVAT	TASKSELF	VERBINTL
PERFORMM	0.275	0.000	-0.103
JBSATIS	0.000	-0.299	0.000

NO NON-ZERO MODIFICATION INDICES FOR PHI  
NO NON-ZERO MODIFICATION INDICES FOR PSI

MODIFICATION INDICES FOR THETA EPS

	PERFORMM	JBSATIS1	JBSATIS2
	0.263	0.000	0.000

ESTIMATED CHANGE FOR THETA EPS

	PERFORMM	JBSATIS1	JBSATIS2
	-0.850	0.000	0.000

MODIFICATION INDICES FOR THETA DELTA

	ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ



Introductory Primer on SEM -72-  
Appendix D

0.000	0.000	0.000	0.000	0.263
ESTIMATED CHANGE FOR THETA DELTA				
ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
0.000	0.000	0.000	0.000	17.352

MAXIMUM MODIFICATION INDEX IS 2.70 FOR ELEMENT ( 4, 3) OF LAMBDA X  
THE PROBLEM USED 8960 BYTES (= 0.3% OF AVAILABLE WORKSPACE)  
TIME USED : 0.00 SECONDS

08-Jul-98 LISR152c.SPS Bagozzi (1980) / J&S, 1989, pp. 151-156  
16:03:22 TEXAS A&M UNIVERSITY: CIS IBM 3090-400J MVS/ESA/JES3

Page 2

Preceding task required .41 seconds CPU time; 6.65 seconds elapsed.

30 0  
29 command lines read.  
0 errors detected.  
0 warnings issued.  
1 seconds CPU time.  
8 seconds elapsed time.  
End of job.

Appendix E  
Job Satisfaction Predicts Performance

lisr152d.lst 7/9/98

08-Jul-98 SPSS RELEASE 4.1 FOR IBM OS/MVS  
15:51:04 TEXAS A&M UNIVERSITY: CIS IBM 3090-400J MVS/ESA/JES3

Page 1

For MVS/ESA/JES3 TEXAS A&M UNIVERSITY: CIS License Number 1267  
This software is functional through August 31, 1998.

1 0 title 'LISR152d.SPS Bagozzi (1980) / J&S, 1989, pp. 151-156'  
2 0 data list file=abc records=3 table/1 id 1-4  
3 0 /2 /3

This command will read 3 records from 'E100BT.ARTHUR.DAT'

Variable Rec Start End Format

ID 1 1 4 F4.0

```
4 0 lisrel
5 0 /"Joreskog/Sorbom pp. 155-156 Model ****"
6 0 /DA NI=8 NO=122 MA=CM
7 0 /LA
8 0 //PERFORMM' 'JBSATIS1' 'JBSATIS2' 'ACHIMOT1'
9 0 //ACHIMOT2' 'TASKSEL1' 'TASKSEL2' 'VERBALIQ'
10 0 /KM SY
11 0 /(8F8.3)
12 0 / 4.368
13 0 / 2.997 11.765
14 0 / 2.314 6.043 7.896
15 0 / 0.526 1.351 1.458 3.802
16 0 / 0.814 2.007 1.204 1.466 4.244
17 0 / 2.456 2.082 1.967 0.847 0.716 4.666
18 0 / 2.183 1.590 1.818 0.691 0.738 2.429 4.244
19 0 / -2.723 -1.953 -0.390 -1.416 -2.083 -2.318 -1.308 13.323
20 0 /MO NY=3 NX=5 NE=2 NK=3 BE=FU,FI PS=DI,FR
21 0 /LE
22 0 //PERFORMN' 'JOBSATIS'
23 0 /LK
24 0 //AMOTIVAT' 'TASKSELF' 'VERBINTL'
25 0 /FR LY(3,2) LX(2,1) LX(4,2) BE(1,2)
26 0 /FI GA(1,1) GA(2,2) GA(1,3) TE(1,1) TD(5,5)
27 0 /VA 1 LY(1,1) LY(2,2) LX(1,1) LX(3,2) LX(5,3)
28 0 /VA 1.998 TD(5,5)
29 0 /OU SE SS SC TV MI ND=3 AD=OFF
```

There are 3,033,168 bytes of memory available.  
The largest contiguous area has 3,026,840 bytes.

LISREL 7: ESTIMATION OF LINEAR STRUCTURAL EQUATION SYSTEMS  
PROGRAM VERSION 7.16 DISTRIBUTED BY

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MVS - L I S R E L 7.16  
BY  
KARL G JORESKOG AND DAG SORBOM

THE FOLLOWING LISREL CONTROL LINES HAVE BEEN READ :

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*  
DA NI=8 NO=122 MA=CM  
LA  
PERFORMM JBSATIS1 JBSATIS2 ACHIMOT1  
ACHIMOT2 TASKSEL1 TASKSEL2 VERBALIQ  
KM SY  
(8F8.3)  
MO NY=3 NX=5 NE=2 NK=3 BE=FU,FI PS=DI,FR  
LE  
PERFORMN JOBSATIS  
LK  
AMOTIVAT TASKSELF VERBINTL  
FR LY(3,2) LX(2,1) LX(4,2) BE(1,2)  
FI GA(1,1) GA(2,2) GA(1,3) TE(1,1) TD(5,5)  
VA 1 LY(1,1) LY(2,2) LX(1,1) LX(3,2) LX(5,3)  
VA 1.998 TD(5,5)  
OU SE SS SC TV MI ND=3 AD=OFF

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*  
NUMBER OF INPUT VARIABLES 8  
NUMBER OF Y - VARIABLES 3  
NUMBER OF X - VARIABLES 5  
NUMBER OF ETA - VARIABLES 2  
NUMBER OF KSI - VARIABLES 3  
NUMBER OF OBSERVATIONS 122

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

COVARIANCE MATRIX TO BE ANALYZED

	PERFORMM	JBSATIS1	JBSATIS2	ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
PERFORMM	4.368							
JBSATIS1	2.997	11.765						
JBSATIS2	2.314	6.043	7.896					
ACHIMOT1	0.526	1.351	1.458	3.802				
ACHIMOT2	0.814	2.007	1.204	1.466	4.244			
TASKSEL1	2.456	2.082	1.967	0.847	0.716	4.666		
TASKSEL2	2.183	1.590	1.818	0.691	0.738	2.429	4.244	
VERBALIQ	-2.723	-1.953	-0.390	-1.416	-2.083	-2.318	-1.308	13.323

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

PARAMETER SPECIFICATIONS

LAMBDA Y

	PERFORMN	JOBSATIS
PERFORMM	0	0
JBSATIS1	0	0
JBSATIS2	0	1

LAMBDA X

	AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	0	0	0
ACHIMOT2	2	0	0
TASKSEL1	0	0	0
TASKSEL2	0	3	0
VERBALIQ	0	0	0

BETA

	PERFORMN	JOBSATIS
PERFORMN	0	4
JOBSATIS	0	0

GAMMA

	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	0	5	0

Introductory Primer on SEM -75-  
Appendix E

JOBSTATS	6	0	7		
PHI					
AMOTIVAT		TASKSELF	VERBINTL		
AMOTIVAT	8				
TASKSELF	9	10			
VERBINTL	11	12	13		
PSI					
PERFORMN		JOBSTATS			
	14	15			
THETA EPS					
PERFORMM		JBSATIS1	JBSATIS2		
	0	16	17		
THETA DELTA					
ACHIMOT1		ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	18	19	20	21	0
Joreskog/Sorbom pp. 155-156 Model ****					
INITIAL ESTIMATES (TSLs)					
LAMBDA Y					
PERFORMN		JOBSTATS			
PERFORMM	1.000	0.000			
JBSATIS1	0.000	1.000			
JBSATIS2	0.000	0.797			
LAMBDA X					
AMOTIVAT		TASKSELF	VERBINTL		
ACHIMOT1	1.000	0.000	0.000		
ACHIMOT2	0.877	0.000	0.000		
TASKSEL1	0.000	1.000	0.000		
TASKSEL2	0.000	0.939	0.000		
VERBALIQ	0.000	0.000	1.000		
BETA					
PERFORMN		JOBSTATS			
PERFORMN	0.000	-0.176			
JOBSTATS	0.000	0.000			
GAMMA					
AMOTIVAT		TASKSELF	VERBINTL		
PERFORMN	0.000	1.070	0.000		
JOBSTATS	1.123	0.000	0.060		
COVARIANCE MATRIX OF ETA AND KSI					
PERFORMN		JOBSTATS	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	5.577				
JOBSTATS	-0.471	7.584			
AMOTIVAT	0.566	1.768	1.671		
TASKSELF	2.624	0.809	0.820	2.587	
VERBINTL	-1.772	-1.385	-1.833	-1.885	11.325
PSI					
PERFORMN		JOBSTATS			
	2.687	5.681			
THETA EPS					
PERFORMM		JBSATIS1	JBSATIS2		
	0.000	4.181	3.081		
THETA DELTA					
ACHIMOT1		ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	2.131	2.958	2.079	1.963	1.998
SQUARED MULTIPLE CORRELATIONS FOR Y - VARIABLES					
PERFORMM		JBSATIS1	JBSATIS2		
	1.000	0.645	0.610		
SQUARED MULTIPLE CORRELATIONS FOR X - VARIABLES					

Introductory Primer on SEM -76-  
Appendix E

ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ	
0.440	0.303	0.554	0.537	0.850	
TOTAL COEFFICIENT OF DETERMINATION FOR X - VARIABLES IS					0.976
SQUARED MULTIPLE CORRELATIONS FOR STRUCTURAL EQUATIONS					
PERFORMN	JOBSATIS				
0.518	0.251				
TOTAL COEFFICIENT OF DETERMINATION FOR STRUCTURAL EQUATIONS IS					0.637

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

LISREL ESTIMATES (MAXIMUM LIKELIHOOD)

LAMBDA Y

PERFORMN	JOBSATIS
1.000	0.000
0.000	1.000
0.000	0.834

LAMBDA X

AMOTIVAT	TASKSELF	VERBINTL
1.000	0.000	0.000
1.184	0.000	0.000
0.000	1.000	0.000
0.000	0.858	0.000
0.000	0.000	1.000

BETA

PERFORMN	JOBSATIS
0.000	0.150
0.000	0.000

GAMMA

AMOTIVAT	TASKSELF	VERBINTL
0.000	0.801	0.000
3.208	0.000	0.348

COVARIANCE MATRIX OF ETA AND KSI

PERFORMN	JOBSATIS	AMOTIVAT	TASKSELF	VERBINTL
4.348				
2.689	7.290			
0.938	1.611	0.679		
2.506	1.991	0.870	2.755	
-2.033	-1.289	-1.629	-2.296	11.327

PSI

PERFORMN	JOBSATIS
1.937	2.569

THETA EPS

PERFORMN	JBSATIS1	JBSATIS2
0.000	4.475	2.822

THETA DELTA

ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
3.123	3.293	1.911	2.214	1.998

SQUARED MULTIPLE CORRELATIONS FOR Y - VARIABLES

PERFORMN	JBSATIS1	JBSATIS2
1.000	0.620	0.643

SQUARED MULTIPLE CORRELATIONS FOR X - VARIABLES

ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
0.179	0.224	0.590	0.478	0.850

TOTAL COEFFICIENT OF DETERMINATION FOR X - VARIABLES IS 0.961

SQUARED MULTIPLE CORRELATIONS FOR STRUCTURAL EQUATIONS

PERFORMN	JOBSATIS
0.554	0.648

TOTAL COEFFICIENT OF DETERMINATION FOR STRUCTURAL EQUATIONS IS 0.797

W\_A\_R\_N\_I\_N\_G : THETA EPS is not positive definite

CHI-SQUARE WITH 15 DEGREES OF FREEDOM = 23.34 (P = .077)  
GOODNESS OF FIT INDEX = 0.953  
ADJUSTED GOODNESS OF FIT INDEX = 0.886  
ROOT MEAN SQUARE RESIDUAL = 0.304

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

SUMMARY STATISTICS FOR FITTED RESIDUALS

SMALLEST FITTED RESIDUAL = -0.690  
MEDIAN FITTED RESIDUAL = 0.000  
LARGEST FITTED RESIDUAL = 0.686

STEMLEAF PLOT

```
- 6|96
- 4|1
- 2|9106
- 0|55265422000000
  0|2367901
  2|1119
  4|
  6|669
```

SUMMARY STATISTICS FOR STANDARDIZED RESIDUALS

SMALLEST STANDARDIZED RESIDUAL = -2.781  
MEDIAN STANDARDIZED RESIDUAL = 0.000  
LARGEST STANDARDIZED RESIDUAL = 2.784

STEMLEAF PLOT

```
- 2|821
- 1|75332
- 0|98653211000000
  0|334466
  1|223889
  2|88
```

LARGEST NEGATIVE STANDARDIZED RESIDUALS  
RESIDUAL FOR VERBALIQ AND VERBALIQ = -2.781  
LARGEST POSITIVE STANDARDIZED RESIDUALS

RESIDUAL FOR PERFORMM AND PERFORMM = 2.784  
RESIDUAL FOR ACHIMOT2 AND ACHIMOT1 = 2.784

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

STANDARD ERRORS

LAMBDA Y		
	PERFORMN	JOBSATIS
PERFORMM	0.000	0.000
JBSATIS1	0.000	0.000
JBSATIS2	0.000	0.145

LAMBDA X			
	AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	0.000	0.000	0.000
ACHIMOT2	0.369	0.000	0.000
TASKSEL1	0.000	0.000	0.000
TASKSEL2	0.000	0.137	0.000
VERBALIQ	0.000	0.000	0.000

BETA		
	PERFORMN	JOBSATIS
PERFORMN	0.000	0.078
JOBSATIS	0.000	0.000

GAMMA			
	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	0.000	0.154	0.000
JOBSATIS	1.328	0.000	0.221

PHI			
	AMOTIVAT	TASKSELF	VERBINTL
AMOTIVAT	0.339		
TASKSELF	0.298	0.649	
VERBINTL	0.573	0.687	1.713

PSI					
	PERFORMN	JOBSATIS			
	<u>0.354</u>	<u>1.887</u>			
THETA EPS					
	PERFORMM	JBSATIS1	JBSATIS2		
	<u>0.000</u>	<u>1.257</u>	<u>0.858</u>		
THETA DELTA					
	ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	<u>0.445</u>	<u>0.491</u>	<u>0.427</u>	<u>0.388</u>	<u>0.000</u>

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

T-VALUES

LAMBDA Y			
	PERFORMN	JOBSATIS	
PERFORMM	<u>0.000</u>	<u>0.000</u>	
JBSATIS1	<u>0.000</u>	<u>0.000</u>	
JBSATIS2	<u>0.000</u>	<u>5.741</u>	

LAMBDA X			
	AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	<u>0.000</u>	<u>0.000</u>	<u>0.000</u>
ACHIMOT2	<u>3.207</u>	<u>0.000</u>	<u>0.000</u>
TASKSEL1	<u>0.000</u>	<u>0.000</u>	<u>0.000</u>
TASKSEL2	<u>0.000</u>	<u>6.261</u>	<u>0.000</u>
VERBALIQ	<u>0.000</u>	<u>0.000</u>	<u>0.000</u>

BETA			
	PERFORMN	JOBSATIS	
PERFORMN	<u>0.000</u>	<u>1.928</u>	
JOBSATIS	<u>0.000</u>	<u>0.000</u>	

GAMMA			
	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	<u>0.000</u>	<u>5.211</u>	<u>0.000</u>
JOBSATIS	<u>2.416</u>	<u>0.000</u>	<u>1.574</u>

PHI			
	AMOTIVAT	TASKSELF	VERBINTL
AMOTIVAT	<u>2.004</u>	<u>4.245</u>	<u>6.612</u>
TASKSELF	<u>2.915</u>	<u>-3.342</u>	<u>6.612</u>
VERBINTL	<u>-2.844</u>	<u>-3.342</u>	<u>6.612</u>

PSI					
	PERFORMN	JOBSATIS			
	<u>5.471</u>	<u>1.361</u>			
THETA EPS					
	PERFORMM	JBSATIS1	JBSATIS2		
	<u>0.000</u>	<u>3.561</u>	<u>3.289</u>		
THETA DELTA					
	ACHIMOT1	ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
	<u>7.014</u>	<u>6.700</u>	<u>4.479</u>	<u>5.706</u>	<u>0.000</u>

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

STANDARDIZED SOLUTION

LAMBDA Y			
	PERFORMN	JOBSATIS	
PERFORMM	<u>2.085</u>	<u>0.000</u>	
JBSATIS1	<u>0.000</u>	<u>2.700</u>	
JBSATIS2	<u>0.000</u>	<u>2.253</u>	
LAMBDA X			
	AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	<u>0.824</u>	<u>0.000</u>	<u>0.000</u>

Introductory Primer on SEM -79-  
Appendix E

ACHIMOT2	0.975	0.000	0.000		
TASKSEL1	0.000	1.660	0.000		
TASKSEL2	0.000	1.425	0.000		
VERBALIQ	0.000	0.000	3.365		
BETA					
PERFORMN		JOBSATIS			
PERFORMN	0.000	0.194			
JOBSATIS	0.000	0.000			
GAMMA					
AMOTIVAT		TASKSELF	VERBINTL		
PERFORMN	0.000	0.638	0.000		
JOBSATIS	0.979	0.000	0.433		
CORRELATION MATRIX OF ETA AND KSI					
PERFORMN		JOBSATIS	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	1.000				
JOBSATIS	0.478	1.000			
AMOTIVAT	0.546	0.724	1.000		
TASKSELF	0.724	0.444	0.636	1.000	
VERBINTL	-0.290	-0.142	-0.588	-0.411	1.000
PSI					
PERFORMN		JOBSATIS			
	0.446	0.352			
REGRESSION MATRIX ETA ON KSI (STANDARDIZED)					
AMOTIVAT		TASKSELF	VERBINTL		
PERFORMN	0.190	0.638	0.084		
JOBSATIS	0.979	0.000	0.433		
Joreskog/Sorbom pp. 155-156 Model ****					
COMPLETELY STANDARDIZED SOLUTION					
LAMBDA Y					
PERFORMN		JOBSATIS			
PERFORMN	1.000	0.000			
JBSATIS1	0.000	0.787			
JBSATIS2	0.000	0.802			
LAMBDA X					
AMOTIVAT		TASKSELF	VERBINTL		
ACHIMOT1	0.423	0.000	0.000		
ACHIMOT2	0.473	0.000	0.000		
TASKSEL1	0.000	0.768	0.000		
TASKSEL2	0.000	0.692	0.000		
VERBALIQ	0.000	0.000	0.922		
BETA					
PERFORMN		JOBSATIS			
PERFORMN	0.000	0.194			
JOBSATIS	0.000	0.000			
GAMMA					
AMOTIVAT		TASKSELF	VERBINTL		
PERFORMN	0.000	0.638	0.000		
JOBSATIS	0.979	0.000	0.433		
CORRELATION MATRIX OF ETA AND KSI					
PERFORMN		JOBSATIS	AMOTIVAT	TASKSELF	VERBINTL
PERFORMN	1.000				
JOBSATIS	0.478	1.000			
AMOTIVAT	0.546	0.724	1.000		
TASKSELF	0.724	0.444	0.636	1.000	
VERBINTL	-0.290	-0.142	-0.588	-0.411	1.000
PSI					
PERFORMN		JOBSATIS			
	0.446	0.352			



Introductory Primer on SEM -80-  
Appendix E

THETA EPS		JBSATIS1	JBSATIS2		
PERFORMM	0.000	0.380	0.357		

THETA DELTA		ACHIMOT2	TASKSEL1	TASKSEL2	VERBALIQ
ACHIMOT1	0.821	0.776	0.410	0.522	0.150

REGRESSION MATRIX ETA ON KSI (STANDARDIZED)

	AMOTIVAT	TASKSELF	VERBINTL
PERFORMM	0.190	0.638	0.084
JBSATIS	0.979	0.000	0.433

Joreskog/Sorbom pp. 155-156 Model \*\*\*\*

MODIFICATION INDICES AND ESTIMATED CHANGE  
MODIFICATION INDICES FOR LAMBDA Y

	PERFORMM	JBSATIS
PERFORMM	0.000	0.000
JBSATIS1	2.282	0.000
JBSATIS2	0.017	0.000

ESTIMATED CHANGE FOR LAMBDA Y

	PERFORMM	JBSATIS
PERFORMM	0.000	0.000
JBSATIS1	0.348	0.000
JBSATIS2	0.025	0.000

MODIFICATION INDICES FOR LAMBDA X

	AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	0.000	0.861	0.308
ACHIMOT2	0.000	2.674	0.308
TASKSEL1	0.023	0.000	0.000
TASKSEL2	0.805	0.000	3.376
VERBALIQ	0.000	7.752	0.000

ESTIMATED CHANGE FOR LAMBDA X

	AMOTIVAT	TASKSELF	VERBINTL
ACHIMOT1	0.000	-0.196	0.052
ACHIMOT2	0.000	-0.394	-0.062
TASKSEL1	0.073	0.000	0.001
TASKSEL2	-0.376	0.000	0.111
VERBALIQ	0.000	-5.752	0.000

MODIFICATION INDICES FOR BETA

	PERFORMM	JBSATIS
PERFORMM	0.000	0.000
JBSATIS	9.411	0.000

ESTIMATED CHANGE FOR BETA

	PERFORMM	JBSATIS
PERFORMM	0.000	0.000
JBSATIS	1.321	0.000

MODIFICATION INDICES FOR GAMMA

	AMOTIVAT	TASKSELF	VERBINTL
PERFORMM	0.973	0.000	3.641
JBSATIS	0.000	7.752	0.000

ESTIMATED CHANGE FOR GAMMA

	AMOTIVAT	TASKSELF	VERBINTL
PERFORMM	0.513	0.000	-0.111
JBSATIS	0.000	2.000	0.000

NO NON-ZERO MODIFICATION INDICES FOR PHI  
 NO NON-ZERO MODIFICATION INDICES FOR PSI  
 NO NON-ZERO MODIFICATION INDICES FOR THETA EPS  
 NO NON-ZERO MODIFICATION INDICES FOR THETA DELTA  
 MAXIMUM MODIFICATION INDEX IS 9.41 FOR ELEMENT ( 2, 1) OF BETA



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