A workshop was developed to address what needs to be taught about listening and how students can be taught to listen effectively. The workshop suggests that listening must be taught as a skill, and presents a model that serves as a basis for understanding and teaching listening as a skill. Deciding how to teach listening can be based on examining the use of listening abilities, and/or examining listening through literature. Students can become more aware of listening through exploring when and where they use the skill of listening. A checklist of listening in the classroom for teachers and students, a form to evaluate language arts programs, an outline of listening concepts, a listing of listening opportunities in the curriculum, an outline of instructional issues about listening to be raised in literature, a listing of initiators for units, projects, and lesson involving listening, and a poem about listening are attached. (RS)
FINDING NATURAL OPPORTUNITIES
TO TEACH STUDENTS HOW TO LISTEN:
A Workshop
by
Charles H. Swanson and Barbara J. Swanson

An Introduction

Discovering that listening is crucial in most learning and that listening can be taught, teachers soon find that textbook information and instructional materials are scarce. Unfortunately much of the available information about listening is too general for concrete skill instruction. Consequently, teachers struggle to find some means of instruction beyond "Pay attention" and "Listen carefully."

Believing that teachers know best what and how their students can learn, we designed this workshop to address two basic concerns. First, what about listening needs to be taught? And second, how, by what means, can students be taught to listen effectively?

Addressing the issue of what about listening needs to be taught, this workshop suggests that listening must be taught as a skill. Confronting the ambiguity of the word, skill, the P.A.T. model presents a basis for understanding and teaching listening as a skill. This model assumes that any skill is composed of specific components that, when practiced sufficiently, will take on the necessary condition of automaticity, using a skill automatically without thought.

Deciding how to teach listening can be based on examining the use of listening abilities, and/or examining listening through literature. Students can become more aware of listening through exploring when and where they use the skill of listening. Once the context for listening becomes conscious, applications of the various components follow. In addition, literature provides an excellent source for revealing listening, its applications and values. Once the door to listening is opened, students can be involved in understanding how and why this vital skill is employed.
FINDING NATURAL OPPORTUNITIES TO TEACH STUDENTS HOW TO LISTEN

A Workshop presented by

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and

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Presented at the annual convention of the International Listening Association in Little Rock, Arkansas  
March 11, 1995
INVITATION

If you are a dreamer, come in,
If you are a dreamer, a wisher, a liar,
A hope-er, a pray-er, a magic bean buyer...
If you're a pretender, come sit by my fire
For we have some flax-golden tales to spin.
Come in!
Come in!

(Shel Silverstein: *Where the Sidewalk Ends*)
LISTENING IN YOUR CLASSROOM

THE TEACHER:
1. On a scale of 10, how do you rate yourself as a listener? ______
2. Who taught you to listen? ______________________________
3. How often do you create opportunities to listen to each individual student?
   Frequently ______ Occasionally ______ Sometimes ______ Never ______
4. How well can you distinguish between listening and non-listening behaviors?
   Excellent ______ Good ______ Fair ______ Poor ______
5. How many courses have you taken containing teaching how to listen?
   Whole listening courses? ____ Listening units ____ Listening lessons? ____
6. How many courses have you taken containing instruction in how to teach listening?
   Whole listening courses? ____ Listening units ____
7. How many articles or audiovisual materials about listening have you studied?
8. How many books about listening have you read? ______

THE STUDENTS:
1. Only students with hearing disabilities cannot listen. (True __ False __)
2. The ability to listen is natural at birth. (True __ False __)
3. Listening ability develops naturally with maturation. (True __ False __)
4. Since children have to listen so much, they don't need instruction. (True __ False __)
5. The percentage of children whose parents model effective listening behaviors is about: 100% __ 75% __ 50% __ 25% __ 10% __
6. The percentage of younger receiving explicit instruction in how to listen prior to my class is about: 100% __ 75% __ 50% __ 25% __ 10% __
7. The percentage of clatertime given to explicitly teaching my students how to listen is about: 100% __ 75% __ 50% __ 25% __ 10% __
8. If listening is not in the curriculum guide, it is not important. (T __ F __)
9. If students do not know how to listen before they get to my class, they will never know. (True __ False __)
10. Students in my class(es) must listen about ____ percent of the average class hour. 100% __ 75% __ 50% __ 25% __ 10% __
11. Students in my class(es) are expected to learn ____ percent of what they listen to. 100% __ 75% __ 50% __ 25% __ zero% __
12. The percentage of students able to pass my class without being able to listening is about. 100% __ 75% __ 50% __ 25% __ zero% __
Reading maketh man full,
writing maketh him exact,
and
conference maketh him ready.

(from "On Reading" by Francis Bacon)
Language Arts Program Analysis

Directions: Under each of the four language arts skills, identify whether each component is a part of the English-Language Arts program in your school, your district or county, and your state. Mark an "X" in the space for each level when this aspect is present. Mark an "O" in the space for each level when this aspect of programming is not present. Mark a "?" (question mark) in the space for each level when this aspect of programming is not known to you.

<table>
<thead>
<tr>
<th>Programmatic Component</th>
<th>Reading</th>
<th>Writing</th>
<th>Speaking</th>
<th>Listening</th>
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<tr>
<td>Published Objectives Or Outcomes</td>
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<td>Published Program Plans/ Curriculum Guides</td>
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<td>Testing Programs:</td>
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<td>2. Achievement Tests</td>
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<td>Prior In-service/College Education Dedicated To Each Skill</td>
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<td>Dedicated/Scheduled Instructional Time For Each Skill</td>
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<td>Professional Resources/ Materials Available (Books, Audiovisual)</td>
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<td>Instructional Support Textbooks Used:</td>
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<td>Achievement Cited On Reportcard</td>
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BEST COPY AVAILABLE
We *write* a book a year;

we *read* a book a month;

we *speak* a book a week;

and

we *listen* a book a day.

(Source unknown)
WHEN “PAY ATTENTION” OR “LISTEN CAREFULLY” ARE NOT ENOUGH.

LISTENING CONCEPTS

FOUNDATIONS: (THE P.A.T. MODEL)
CONCEPTS
SKILL
PRINCIPLES OF LISTENING:
TECHNIQUES:
PHYSICAL
EYES
FACE
BODY
MOUTH
ATTITUDES
MAKING COMMUNICATION WORK
SELFISH LISTENING
DIFFICULT LISTENING (VS. EASY LISTENING)
CHALLENGING YOURSELF (VS. AGREEABLE LISTENING)
THINKING
PREPARING TO LISTEN
RECOGNIZING NONVERBAL MESSAGES
IDENTIFYING ORGANIZATIONAL PATTERNS
NOTETAKING

PURPOSES FOR LISTENING:

1. DISCRIMINATING SOUNDS

2. COMPREHENDING MESSAGES

3. APPRECIATING LITERATURE, MUSIC, AND OTHER EXPRESSIONS.

4. VISUALIZING IMAGES

5. EVALUATING / CRITICAL LISTENING

PRACTICING LISTENING TECHNIQUES .... (LIKE EVERY SKILL)

1. SKILLS ARE ACQUIRED AND PERFECTED BY PRACTICE
2. LEARNING A SKILL OCCURS AS A “BREAKTHROUGH” (AH HA!) AFTER INDIVIDUALLY VARYING AMOUNTS OF PRACTICE
3. SKILL PERFORMERS, AT NO MATTER HOW HIGH A LEVEL, ALL RETURN TO POLISH THE BASICS OF THEIR SKILL(S) PERIODICALLY.
I just heard about . . . .
(Notes)

A child is not GOING to be somebody;
the child ALREADY IS somebody.

(Emily Dunn)
LISTENING OPPORTUNITIES
IN THE CURRICULUM

LISTENING TO PEOPLE:
IN SCHOOL:
   TO TEACHER(S)
   TO PEERS
OUT OF SCHOOL:
   TO PARENTS
   TO SIBLINGS
   TO FRIENDS
   TO OTHERS

LISTENING TO MATERIALS
IN SCHOOL:
   TO STORIES
   TO POETRY
   TO LECTURES
   TO DISCUSSIONS
OUT OF (OR, IN) SCHOOL:

TELEVISION:
   NEWS
   MUSIC
   DRAMA
   ADVERTISING (PROPAGANDA)

RADIO:
   NEWS
   MUSIC
   DRAMA
   ADVERTISING (PROPAGANDA)

LISTENING TO SOUNDS:
IN SCHOOL
OUT OF SCHOOL

LISTENING TO NONVERBALS:
IN SCHOOL
OUT OF SCHOOL

LISTENING TO FEELINGS:
IN SCHOOL
OUT OF SCHOOL

LISTENING FOR MEANINGS

LISTENING FOR PATTERNS (ORGANIZATION)

LISTENING IN SCIENCE
   "LISTENING WITHOUT EARS" (FROGS, SNAKES, BUTTERFLIES)
Have you heard about . . . .
(Notes)

DISCOVERY:
Questioning the answer;
Not answering the question.

The mind is not a vessel to be filled,
but a fire to be kindled.
INSTRUCTIONAL ISSUES ABOUT LISTENING TO BE RAISED IN LITERATURE

IDENTIFYING MESSAGE SOURCES (WHERE DO MESSAGES COME FROM?)
- WORDS
- SOUNDS
- SIGHTS

WHO LISTENS?
- HOW DO THEY LISTEN?
  - BEHAVIORAL TECHNIQUES
  - ATTITUDE TECHNIQUES
  - THINKING TECHNIQUES

WHAT HAPPENS DURING LISTENING?
- TO THE LISTENER?
- TO THE SPEAKER?
- TO OTHERS?

WHAT ARE THE CONSEQUENCES OF LISTENING?
- TO THE LISTENER?
- TO THE SPEAKER?
- TO OTHERS?

WHO SERVES AS A MODEL LISTENER?
- TEACHERS
- FRIENDS
- FAMILY
- TOYS
- IMAGINARY FRIENDS

HOW DO LISTENERS LISTEN BEYOND WORDS?

WHAT HAPPENS WHEN POOR LISTENING TAKES PLACE?
- WHAT HAPPENS DURING POOR LISTENING?
- WHAT HAPPENS AS A CONSEQUENCE OF POOR LISTENING?
- WHO SERVES AS A MODEL OF POOR LISTENING?
  - FAMILY
  - FRIENDS
  - TEACHERS
  - OTHER KIDS

WHEN AND HOW DO ANIMALS LISTEN? (ALL CREATURES DO NOT HAVE EARS)
- HOW DO ANIMALS LISTEN?
- HOW DO ANIMALS GIVE FEEDBACK?

WHAT IS THE VALUE OF LISTENING?

DISCOVERING HOW THE SPEAKER FEELS ABOUT
- THE SUBJECT
- THE AUDIENCE
- HIM/HER SELF
Listen to this . . . . .

(Notes)

Creative teachers are not born,
they are made by the teacher next door.

I hear, I forget.
I see, I remember.
I do, I understand.

(Chinese proverb)
SPARKS/STARTERS/INITIATORs FOR
UNITS, PROJECTS, AND LESSONS
INVoLVING LISTENING
(BUT, NOT LIMITED TO . . . .)

TOPICS:

RELATIONSHIPS
FRIENDSHIP
INNER LISTENING (WHEN WE TALK TO
OURSelves)

ENVIRONMENTAL LISTENING:
MANMADE SOUNDS
SOUNDS OF NATURE

LISTENING IN SCIENCE: (BUTTERFLIES DON'T
HAVE EARS)

SUPPORTING DEVICES:

OPINION BOARD:

DIRECTED/GUIDED LISTENING:

EXAMINED/EVALUATING LISTENING
You really need to hear about . . .
(Notes)

It's not what is poured into a student that counts . . .
but what is planted
(Source Unknown)
LISTEN

When I ask you to listen to me,
and you start giving me advice,
you have not done what I asked.

When I ask you to listen to me,
and you begin to tell me why I shouldn't feel that way,
you are trampling on my feelings.

When I ask you to listen to me,
and you feel you have to do something to solve my problem,
you have failed me, strange as it may seem.

Listen! All I asked, was that you listen,
not to talk or nag -- just hear me.

Advice is cheap: 35 cents will get you
both Dear Abby and Billy Graham in the newspaper.

And I can do for myself; I'm not helpless.
Maybe discouraged and flattering, but not helpless.

When you do something for me
that I can and need to do for myself,
you contribute to my fear and weakness.

But when you accept as a simple fact
that I do feel what I feel, no matter how irrational,
then I can quit trying to convince you
and can get about the business of understanding
what's behind this irrational feeling.

Irrational feelings make sense
when we understand what's behind them.

So, please listen and hear me.
and if you want to talk,
wait a minute for your turn,
and I'll listen to you.

Ray Houton, M.D.
TEEN TIMES, (Nov /Dec, 1975)
The greatest source of energy is **PRIDE** in your work.