This book, which is intended as a resource for trainers, managers, supervisors, union representatives, or writers of training materials, contains six sections dealing with various aspects of the process of writing a wide range of workplace documents. Discussed in section 1 is the importance of identifying the purpose, topic, and audience of workplace documents before actually writing them. Section 2 outlines the process of organizing a document. The effects of different types of language, including technical and personal language, on tone and clarity are described in section 3. Examined in section 4 are various layout and design considerations: typeface, type size, upper and lower case, justification, line length, white space, headings/subheadings, highlighting, and graphic information. The importance of audience feedback and revision are emphasized in section 5. Sections 1-5 each include checklists and examples of workplace documents. Presented in section 6 is a list of six publications providing further information on writing clear, easy-to-understand documents. (MN)
Working Words

A User's Guide to Written Communication at Work
Working Words:
A User's Guide to Written Communication at Work

Jan Kindler
for
Western Metropolitan College of TAFE,
Victoria

Adult, Community and Further Education Board, Victoria
1994
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There are a number of individuals who have helped and encouraged the development of *Working Words: A User's Guide to Written Communication at Work*. They include the members of the Advisory Committee:

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In addition there are many people who contributed to this book by supplying documents used in the workplace and were willing to give their time and advice. Particular thanks go to Margaret Bishop, Adult Migrant Education Services Victoria, Michael Kooperman, Adult Migrant English Services WA and Corinna Ridley, Western Metropolitan College of TAFE.
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Introduction

Most of us would agree that many aspects of work have changed. These changes are due to a number of factors.

- Workplaces are being restructured and work processes reorganised. Many workers now work in teams. These teams need to decide their own work schedule and check their own quality.

- Technology is constantly changing and training is necessary to develop new skills to use the new technology.

- Supervisors now need to help workers to plan and organise themselves. Frequently they are also required to train other workers.

- Managers and workers need to work together and to communicate with each other. Workers cannot make team decisions without a certain amount of information.

- Award restructuring has also changed work. Workers can train to increase their skills and thus become classified at a higher level in the award.

These changes have led to the increased use of written communication in the workplace. Workers must be able to read and write, understand spoken language, participate in discussions, use problem solving techniques and undertake training. Many also need to calculate quite difficult maths problems and read and understand graphs. A growing number also need to be computer literate.

Other factors have further increased the use of written communications in the workplace. For example, the Occupational Health and Safety Act has given greater need for well written documents (signs, procedures, safety booklets) about workplace health and safety.

Purpose of this book

This book is a resource for people who write workplace documents. They may be industry or TAFE trainers, managers, supervisors, union representatives, or writers of training materials. They may write a range of materials - memos, notices, training materials or procedure manuals.

Writing a document is not always easy; writing a document that is clear and easy to understand is often difficult. This book is a guide to making written material easier to write, understand and use.
Structure of the book

This book is divided into six sections.

The first section, Before you begin, discusses what you need to think about before you start to write.

Section 2, Organising a document, looks at how to structure a document.

Section 3, Using language, discusses how language can make documents easier to understand.

Section 4, Presentation: Layout and design, looks at how to produce documents that look better and are easier to read.

Section 5, Does it work? Check with your readers, talks about the importance of trying out a document before using it.

In the last section, Section 6, references are given for those interested in finding out more about writing clearly.

In Sections 2, 3 and 4 the reader is given practical guidelines to use when writing a text. These guidelines are illustrated by the use of four different types of workplace documents - a memo; a notice; a section of an operating procedures manual; and a section of a training manual.

The shaded boxes in the table below indicate the type of workplace documents that are used in this book.

Types of written documents in the workplace

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<th>Workplace context</th>
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<td>Communication between management and employees re organisational matters</td>
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<tr>
<td>Communication with clients, customers</td>
<td>Letters, advice notices, forms</td>
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</table>

Taken from Communication in the Workplace: Plain English in the Workplace. Brown and Solomon, presentation at a workshop conducted for AMES Victoria, September 1993.
Both good and bad examples of documents are included in these sections to show what to do and what not to do.

✔ in the top right hand corner of the sample documents, indicates a well set out and well written document.

❌ shows that the document needs to be reorganised, rewritten or set out differently.

The sample documents, used to illustrate how to write clear workplace documents, are about training in occupational health and safety. However, the guidelines and ideas apply to all workplace documents. Occupational health and safety was chosen as the content of documents because it is a subject relevant to all workplaces.

Sections 1 to 5 also contain checklists of the most important points in each section. The checklists can be used by writers as a quick guide to check they are on the right track.
1. Before you begin

THINK ABOUT YOUR AUDIENCE...

BRAVO! BRAVO!
ENCORE!
ENCORE
1. Before you begin

Why you are writing (purpose), what you are writing about (topic), and who you are writing for (audience) affect how a document will look and sound. You need to think about these things before you begin to write.

Purpose - why am I writing this?

A memo from the General Manager, a notice about a training course and a training manual may all be about the importance of safety in the workplace, but the information, tone of what’s written, and the language used will be very different in each. This is because the purpose of each document is different.

The purpose of a document affects:

• the information you will include
• the tone of what you write
• the language you will use
• the amount of space you will give to different bits of information
• the order in which the information will be presented.

Topic - what am I trying to say

You will need to be clear about the topic and how much you want to say about it.

There are some questions that may help you focus on what you are writing.

☐ What information needs to be included so the purpose is clear?

Jot down all the points that are relevant to the topic. It is very easy to include extra details or other information but these can confuse the readers and put them off.

☐ Are there any points that are more important than others?

Usually one or two points are more important than others. You need to be clear about these so you can make them stand out in some way.
How much information do the readers need?

Too much information can confuse the readers and make it difficult to find the main points.

More space should be given to important points. If you give equal space to minor points the reader may have trouble identifying the important points.

Is there anything that is difficult to explain?

Technical terms and new ideas and information need to be introduced slowly and explained thoroughly.

Often the most difficult points to explain are the ones the writer has the most difficulty understanding. If you have difficulty explaining some points ask someone for 'technical' assistance.

Diagrams and examples may help to illustrate and explain a difficult point.

If you are describing something completely new, start with general information then deal with the specifics.

Audience - who am I writing for?

You also need to be clear who you are writing the document for. This is just as important as being clear about why you are writing.

This means that if you want your readers to understand what you have written you must write in a way they will understand.

How well do they read English?

It is estimated that at least one in seven workers has problems with English language and literacy (DEET, 1990). Limited reading ability is not uncommon and may be due to a number of factors such as disrupted schooling, having had no chance to attend English classes, or simply being out of practice.
Are the readers familiar with the type of document?

It is much easier to understand written documents if you are familiar with the type of document. People who have never picked up a training or procedure manual will not know what to expect. If you give them a way of finding their way around the document, and easily identifying the main sections or pieces of information, they will be able to use it and understand it more quickly.

Workers who left school early, or were at school a long time ago may have less experience of different types of texts. For example, they may not be used to reading technical material or reports.

What do they already know about the topic?

If the readers know a lot about the topic you will be able to use technical terms and jargon with little explanation and introduce new ideas and information quickly. But, if the readers are not experts you have to explain new terms, and explain and introduce new ideas slowly. You should avoid using jargon with readers who are unfamiliar with the topic.

What sort of words do they use to talk about the topic?

Readers find it easier to understand a topic if they are familiar with the language used.

It is usually better to start with the words and terms the readers use and introduce new or technical terms slowly.

How should I present the information?

Before you start writing, think about which format would best help you get across the purpose of the document, explain the topic and be easily accessible to the reader.

Most people write and then think about how to present (or lay out) what they have written. They may find that the best way of presenting the information requires them to rewrite large parts of the document.

The best documents are the ones where the writer has thought about how the document will look before starting to write.

How you expect a document will look, affects what you write and how you organise material in the document.
For example, if you use shaded boxes to give the meanings of technical terms, you will not need to include these definitions in the text. If you don’t make this decision until after you have finished writing you may need to rewrite some parts. The more you think about what the document will look like when you have finished, the less you will have to rewrite.

A good presentation can also help to capture the reader’s interest. A reader who is interested in the topic is more likely to try to understand the written material than one who isn’t. If you can make your writing interesting and make it look interesting more people are going to try to understand it.

The writer has a responsibility to the reader to make the written document as easy to understand as possible. Readers can only use documents well if the writer is conscious of the reader and writes appropriately.
Before you begin

Checklist

☐ Am I clear about why I am writing?
☐ Am I clear about who I am writing for?
☐ Have I included only relevant information?
☐ Have I decided how to explain difficult ideas?
☐ Are the readers likely to be familiar with the type of document I am writing?
☐ Are the readers familiar with the topic?
☐ Do I know what sort of words the readers use to talk about the topic?
☐ Have I got a clear idea what the document will look like when I've finished?

If you answered "yes" to most of these questions, you know you are on the right track.
2. Organising a document
2. Organising a document

The job of the writer is to organise the document so that it can achieve its purpose.

In this section we look at how to organise a document to make it easier to read and find your way around. The same guidelines can be used in writing long documents or short documents, but longer documents will usually require more thought and planning than short ones.

Organise the whole of the document first

You need to think about the organisation of the whole document, the separate parts of the document and how you will show the reader how the document is organised.

☐ List the essential points you need to get across.

☐ Organise your list into a logical order.

Doing this should ensure that the points and sections are linked. This makes understanding easier. Readers find it easier to read sentences or instructions if the actions or events are presented in chronological order.

☐ Give the document a title.

A title lets readers know what the document is about.

☐ Mark the most important points.

These points need more thought and probably more space.

☐ Mark any points that may be difficult to explain.

Diagrams and examples help to explain a difficult point. It is also easier for the reader if you start with information they already know and understand and use that to introduce new or difficult ideas.
Organise separate parts of the document

☐ Group the points that go together.

In short documents these will become your paragraphs. In longer documents they will become separate parts, chapters or sections.

☐ Make headings and sub-headings for each group of points.

Use headings that give the reader an idea of what the information that follows is about.

Help the readers to find important information

☐ Introduce the material.

This tells your readers what to expect, what the document is about and how it is organised.

☐ Show how you have organised the document.

This can be done by using a table of contents, paragraphs, headings, numbered sections and bullets.

☐ Use headings.

Headings:
- help the reader find information quickly and easily
- break up the information into manageable bits
- make the document look less intimidating
- tell the reader where they can take a *breather*
- make it easier for the reader to remember the content
- signal a change in the content.

Headings should:
- always be meaningful and related to the topic
- stand out
- be consistent. The size of print used for the headings of sections should always be the same
- indicate the importance of the information. Smaller print should be used for sub-headings.
In longer documents make a table of contents.

A table of contents tells readers about the organization of the document and makes it easier to find information. Although this is useful to all readers, it is especially important for people with low reading skills, who cannot skim through documents quickly and easily.

A flow chart is another way of telling readers what is in a document and how it is organised.

Divide your document into paragraphs.

Each paragraph should contain sentences about one main idea.

- The first sentence in a paragraph should contain the main idea. This gives the reader a clear idea of what the rest of the paragraph is about.
- The other sentences in the paragraph should be about the one main idea. They may explain it, give examples of it, or more detail about it.
- Complicated information, or a discussion of several different ideas, needs to be broken up into separate paragraphs.

Don't cram information into the one sentence.

Sentences should only be about one thing. If you want to include a similar point or give details, start another sentence.
Number sections of longer documents.

Often in books like Training Manuals and Operating Procedures sections will be numbered. Even in this book each section is numbered.

Numbering sections can help the reader find information quickly, especially when one section refers the reader to another part of the book. But if the numbering system becomes too complicated it may hinder the reader rather than helping.

Dot points help to emphasize important points of a sentence or paragraph.

They also help break up information and show organisation.

- Use bullets (•, †, ○, □) to highlight the points.

- When you have a lot of information on one topic, make a list of the important points.

- Keep the lists short and group similar points together.

At the end of a section, summarise the main points.

This leaves the reader with a clear idea of the most important point.

Graphic information

Graphic information includes photos, illustrations, cartoons, diagrams, flow charts, graphs and charts.

Graphic information can:

- help to explain a point
- highlight a point
- give the readers a clue about the content before starting to read
- add interest to a document.

Link the graphic information to the text.

Graphic information should be placed on the page next to, or close, to the writing about it.
If you use graphs and tables, take into account the maths skills of your readers.
People with poor maths skills can find graphs and tables hard to understand.

Choose graphics appropriate to the content and purpose of the document.

Make sure the meaning of the graphic is clear.
You may also need to give an explanation or to title the graphic.

Symbols are often used in Training Manuals. If you use symbols you should always explain what they are used for.

Organising information logically, linking it together and indicating which information is important, makes it easier for the reader to understand the document.
Organising a document Checklist

☐ Have I included all the important points?

☐ Are the points organised into a logical order?

☐ Does the document have a title?

☐ Do the sections have headings?

☐ Have I introduced the material?

☐ Is there only one main idea in each paragraph?

☐ Is there a summary at the end of each section or at the end of the document?

☐ Is the graphic information linked to the written text?

☐ Am I sure the readers will be able to understand the graphic information I have used?

If you answered "yes" to most of these questions, you are well on your way to writing a well organised document.
Organising a document
Some examples
Bloggs Brothers

Memo

To: All employees
From: Bill Bloggs, General Manager
Subject: Safety record

The company's safety record has not been good lately.

I am particularly concerned about the accident that occurred here last week. I am also concerned about the number of minor accidents that have occurred lately.

Good safety record
The company has always had a good safety record. We believe safety in the workplace is extremely important and we had been working well towards our safety targets for this year.

Safety procedures important
It is important that everyone understands and follows safety procedures.

New workers
New workers may be less familiar with the safety procedures. The Training Manager will contact new workers to organise training in safety procedures.

Be more careful for your own sake and for the company's.

Bill Bloggs

13 May 1994
Organising a Memo - what not to do

BLOGGS BROS. P/L
123 White Crescent, BAYSWATER VIC 3153
Ph 03 567 8899  Fax 03 567 8898

AL MEMORANDUM

All employees
From: Bill Bloggs, General Manager
Subject: Safety procedures
Date: 13/5/94

Most staff will be aware of the accident that occurred last week in the factory involving a company employee.

While the company has a safety policy, this incident highlights the importance of full compliance with the policy and the necessity of meeting safety targets.

Bloggs Bros. success in Australia, and growing success overseas, is due to the quality of our products, employees willingness to 'pull together', and the present economic conditions which have contributed to the favourable price of raw materials. Employee growth in the last six months may have contributed not only to the accident which occurred last week but the recent spate of minor accidents.

The safety performance in the company of late has been far from satisfactory. Bloggs Bros. wishes to avoid any more serious accidents and reduce minor accidents. All staff are asked to ensure a turn around in safety attitudes.

Appropriate action will be taken to improve safety procedures.
Organising a Notice - what to do

The heading clearly tells the reader what the document is about.

The graphic illustration gives the reader a clue to the topic of the notice and catches the reader's attention.

All the points in the notice are about the main heading.

The information is presented in a logical order so the reader can quickly find the information.

Bloggs Brothers

Occupational Health and Safety Courses for new workers

◆ Who should go?
Workers who began work at Bloggs Bros this year.

◆ When?
Course 1 - Tuesday 24th May
Course 2 - Tuesday 28th June

◆ What time?
Tuesday 7.00 - 9.00am

◆ Where?
The Training Room

◆ How long?
5 weeks

◆ The trainer?
Alexandria Dumas, the new Training Officer

◆ Which course will I go to?
A list will be put on the Notice Board the week before the first course starts.

If you have any questions about the course, ask your Supervisor.
Organising a Notice - what not to do

The heading doesn't tell the reader what the notice is about.

It would be better to present the information as a list of points.

There is too much information in one paragraph.

There are too many different ideas in the one paragraph.

Bloggs Bros P/L

NOTICE TO ALL EMPLOYEES WHO COMMENCED WORK AT BLOGGS BROS IN 1994

OH&S courses will be held in the Training Room on Tuesday 7.00 - 9.00am. The first course begins on Tuesday 24th May and will be held over 5 weeks. Another course will start in the following week.

All employees who commenced work at Bloggs Bros this year are required to attend. You will receive notification of which course to attend. Those unable to attend one course due to conflicting work responsibilities should give their names and availability for the alternative course to the supervisor.

SAM SMITH
Training Manager
Organising Operating Procedures
- what to do

Operating Procedures

2. SAFETY INSTRUCTIONS

2.1 Introduction
The mercury cells plant produces chlorine gas, caustic soda and hydrogen gas by the electrolysis of acidified brine. This is a hazardous process.

In the process other chemicals are used (eg mercury, hydrochloric acid, soda ash, sodium sulphide, hydrogen peroxide, nitrogen). These chemicals have their own hazards.

Hazards caused by equipment such as the overhead crane, mercury trolley etc, are also outlined in Section 2.2, Specific Hazards and Precautions.

The numbering system used in these Operating Procedures is simple and makes it easier to find information.

2.2 Compulsory Safety Instructions

Safety Instructions - cell room

All people going into the cell room must:

- wear approved safety boots, glasses, gloves, hats and carry a chlorine gas mask or chlorine escape mask
- carry goggles or a face shield. You should wear them in designated plant areas and when carrying out certain jobs. Goggles and face shields protect your eyes from corrosive and hot liquids
- tell the supervisor or control room operator where they will be working and what job they will be doing
- not smoke in the cell room. This is a precaution against a hydrogen explosion
- understand the Factory Emergency Procedures. You can get a copy of the Factory Emergency Procedures from the Safety Officer
- know where all the safety showers and eyewash bottles are
- treat all liquids on the plant as if they are caustic soda
- not wear a conventional type of watch in the cell room. The magnetic field in the cell room can damage your watch.
Organising Operating Procedures
- what not to do

2. SAFETY INSTRUCTIONS

2.1 INTRODUCTION
The mercury cells plant produces chlorine gas, caustic soda and hydrogen gas by the electrolysis of acidified brine, which is a hazardous process. In the above process other chemicals are used (e.g., mercury, hydrochloric acid, soda ash, sodium sulphide, hydrogen peroxide, nitrogen etc) and these present their own particular hazards. Hazards caused by equipment such as overhead crane, mercury trolley, etc, are also outlined in Section 2.3.

2.2 MANDATORY GENERAL SAFETY INSTRUCTIONS

2.2.1 SAFETY INSTRUCTIONS FOR ALL PERSONS ENTERING THE CELL ROOM

Approved apparel must be worn. Safety apparel consists of safety glasses, gloves, hats and a chlorine gas mask or chlorine escape proved eye and face protection must be carried and worn in associated plant areas and when undertaking certain jobs. This will provide eye protection against corrosive and/or hot liquids.

3. The supervisor or control room operator must be advised of worker’s location and job.

4. As a precaution against hydrogen explosion, smoking in the cell room is prohibited.

5. Persons entering the cell room must be familiar with and have a thorough understanding of the Factory Emergency Procedures.

6. Persons entering the cell room must be familiar with the location of safety showers and eyewash bottles.

7. All liquors on the plant must be treated as for caustic soda.

8. The magnetic field in the cell room may damage the mechanism of analogue watches and as such it is preferable to refrain from wearing them.
Organising a Training Manual - what to do

Chemical Awareness Safety Training

Section 1.
Chemical Awareness Safety Training

Contents

Unit 1. Material Safety Data Sheets
Unit 2. Health Effects of Chemicals Stored on Site
Unit 3. Personal Protection and Engineering Controls
Unit 4. Dangerous Goods Labelling
Unit 5. Handling Skills

Unit 1. Material Safety Data Sheets

What is this unit about?
In this section you will become familiar with Material Safety Data Sheets (MSDS) and the type of information found on the Sheets.

What will I learn in this unit?
In this unit you will learn:
• what Material Safety Data Sheets are
• the purpose of Material Safety Data Sheets
• the type of information found on the Material Safety Data Sheets.

What are Material Safety Data Sheets?
Material Safety Data Sheets provide information about chemicals and how they should be stored and handled. Material Safety Data Sheets are often called MSDSs or MSD Sheets.

The Occupational Health and Safety Act says that MSDS must be kept for each chemical held at the site.

Summary
Material Safety Data Sheets provide information about the chemicals used on site. The Sheets contain information about handling chemicals, their effects on health and first aid.
SECTION 1. CHEMICAL AWARENESS SAFETY TRAINING

UNIT 1. MATERIAL SAFETY DATA SHEETS
Refer to Sections 2.3 and 2.4 of the Operating Procedures Manual.

Objective: By the end of this unit you will know about the chemicals that you will be handling in the mercury cell area, the type and location of safety equipment used in the Mercury Cell Plant and the appropriate time to use it, and also about mercury hygiene.

Material Safety Data Sheets (MSDSs) provide information about the chemical name and symbols, storage, handling, physical properties, health considerations, TLV, personal protection recommendations, first aid, fire/explosion hazards, spills, disposal and toxicity of chemicals. Employers have a legal obligation to provide such information about chemicals used and held at a site.

Activity 1 - Chemicals in the plant
Use Section 2.4 to fill in the table below. List the chemicals (chemical symbols and common name) that you will handle in this area and alongside each one indicate the hazard (including reactivity with other chemicals) and the safety equipment that is correct and necessary when handling that particular chemical.

<table>
<thead>
<tr>
<th>Chemical</th>
<th>Hazard</th>
<th>Protective Equipment</th>
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It would have been better to list the information as dot points.

Activity 1 - Chemicals in the plant

It's not clear how this activity is linked to the unit's objective.

There is nothing to show the reader how the document is organised or what else is covered in it.

Too much information is crammed onto one page. The other training manual takes 4 pages to cover the same information.
3. Using language

ONE ACRONYM OUR STAFF REALLY UNDERSTAND: RDO.
3. Using language

In this section we look at the language of a document and how to use language to create the right tone for the audience and to get across the purpose and information required.

Using technical language

Technical terms are useful because:
- they give a lot of information quickly. Non-technical terms generally take a lot more words to say the same thing;
- a non-technical equivalent is often not available and a description or explanation has to be used instead of the term;
- in training manuals the terms are often part of what the reader must learn.

However, using technical terms can make it difficult for readers who are unfamiliar with the content and the terms.

☐ Use of technical terms will depend on what your readers know.

Readers who are familiar with the content will be able to handle more technical terms than those new to the topic.

Many workers will have heard the technical terms spoken, but may not have seen them written, and therefore may have trouble reading them.

☐ Don't use too many technical terms.

This can make it hard for even a knowledgeable reader to understand the text.
Give the reader some help in understanding technical terms.

You can do this by:
- explaining the terms in the text
  For example - *You should never use the vernacular (jargon)*,
- putting the definition in a box on the same page
- putting the definition in a footnote.

Glossaries (lists and explanations of terms) can also be used. These are usually placed at the end or start of a document. But, because the technical term in the text and the definitions are not together, they are usually more difficult for the reader to use.

Making it clear

Choose words carefully.
- Use a well known word instead of an unfamiliar one.
- Use several familiar words instead of one complicated word.
- Never use a foreign word when an English word will do.
- Never use jargon or the latest expressions in documents that have to last a long time, e.g. Training Manuals and Operating Procedures. Jargon and expressions can go out of fashion and may be misunderstood by people from a non-English speaking background.

Cut out unnecessary words.

Unnecessary words can make it all seem harder than it really is.

If you use acronyms tell your reader what they mean.

Acronyms are formed from the first letter of words which they represent.

Give the full name the first time and the acronym. For example, Western Metropolitan College of TAFE (WMCOT).

Sometimes acronyms are so well known you don't need to give the full name e.g., GMH, ABC, BHP.
Avoid using negatives.

It is better to say what to do than what not to do.
For example, instead of:
If you do not attend the course, you will not be able to operate the crane
use:
You must attend the course if you wish to use the crane.

Sometimes using a negative is effective and can be used to emphasize danger or warnings.
For example: DON'T SMOKE.

Don't use double negatives.

Double negatives are difficult to understand and can be ambiguous.
For example, "I didn't say that it can't be done" may mean it can be done or that it can only be done under some circumstances or that it can be done technically but there is not time to do it.

Don't use too many chains of nouns.

Chains of nouns are strings of two or more nouns used to name one thing.
For example, adult worker attendance. They contain a lot of information but are often difficult to understand and are sometimes ambiguous.

Avoid turning verbs into nouns.

Nominalisation is the term used for turning verbs into nouns. In documents which are 'heavy' and sound 'academic' the verbs have often been turned into nouns.
For example, instead of:
The requirement of the employer .
use:
The employer requires .

Try not to have long sentences.

Long sentences are harder to understand and usually contain more than one idea. Remember sentences should contain only one idea. This was discussed in Section 2, Organising a document.

If the sentence is too long break it up. But don't go overboard as too many short sentences can be difficult to read.
Using personal language

Documents that are hard to read are often written in impersonal language. Others that are written in personal language can sometimes seem patronising. You need to consider the type of document you are writing and who you are writing it for before you decide if you are going to use personal language.

Letters and memos are usually better written in personal language while operating procedures do not need to be personal. Training manuals and training materials can use a combination.

- You can make a document more personal by addressing the reader directly.

Using words like you, we, and I makes the document more personal.

For example:

personal language: I am particularly concerned about . . . . .

and

impersonal language: There is particular concern with . . . .

- Making your writing active rather than passive also makes a document more personal.

Active writing also makes it quite clear who should do what.

For example:

passive: If a fire is started, help should be summoned immediately and a supervisor or manager called.

active: If a fire starts, get help and call a supervisor or manager straight away.

Explaining complex ideas

- Use practical descriptions and examples to explain the theory.

The examples and descriptions should be straightforward and should illustrate one idea only. Diagrams can also be used to explain complex ideas or information.
Using language Checklist

☐ Have I used technical language suitable for the readers?

☐ Have I given the readers some help to understand the technical terms?

☐ Are the words used suitable for the readers?

☐ Have all the unnecessary words been cut?

☐ Is the language used in the document clear?

☐ Is the tone right for the audience and the topic - not too personal or impersonal?

☐ Are the difficult ideas explained clearly?

If you answered "yes" to most of these questions, it is likely you will have written a clear and easy to read document.
Using language
Some examples
Bloggs Brothers

Memo

To: All employees
Bill Bloggs, General Manager

Safety record

The company's safety record has not been good lately.

I am particularly concerned about the accident that occurred here last week. I am also concerned about the number of minor accidents that have occurred lately.

Good safety record

The company has always had a good safety record. We believe safety in the workplace is extremely important and we had been working well towards our safety targets for this year.

New workers

New workers may be less familiar with the safety procedures. The Training Manager will contact new workers to organise training in safety procedures.

Be more careful for your own sake and for the company's.

Bill Bloggs

13 May 1994
INTERNAL MEMORANDUM

To: All employees
From: Bill Bloggs, General Manager
Subject: Safety procedures
Date: 13/5/94

Most staff will be aware of the accident that occurred last week in the factory involving a company employee.

While the company has a safety policy, this incident highlights the importance of full compliance with the policy and the necessity of meeting safety targets.

Bros. success in Australia, and growing success overseas, is, the quality of our products, employees willingness to 'pull together', and the present economic conditions which have contributed to the favourable price of raw materials. Employee growth in the last six months may have contributed not only to the accident which occurred last week but the recent spate of minor accidents.

The safety performance in the company of late has been far from satisfactory. Bloggs Bros. wishes to avoid any more serious accidents and reduce minor accidents. All staff are asked to ensure a turn around in safety attitudes.

Appropriate action will be taken to improve safety procedures.
Writing a Notice - what to do

Bloggs Brothers

Occupational Health and Safety
Courses for new workers

❖ Who should go?
Workers who began work at Bloggs Bros this year.

❖ When?
Course 1 - Tuesday 24th May
Course 2 - Tuesday 28th June

❖ What time?
Tuesday 7.00 - 9.00am

❖ Where?
The Training Room

❖ How long?
5 weeks

❖ The trainer?
Alexandria Dumas, the new Training Officer

❖ Which course will I go to?
A list will be put on the Notice Board the week before the first course starts.

If you have any questions about the course, ask your Supervisor.
Bloggs Bros P/L

NOTICE TO ALL EMPLOYEES WHO COMMENCED WORK AT BLOGGS BROS IN 1994

OH&S courses will be held in the Training Room on Tuesday 7.00 - 9.00am. The first course begins on Tuesday 24th May and will be held over 5 weeks. Another course will start in the following week.

All employees who commenced work at Bloggs Bros this year are required to attend. You will receive notification of which course to attend. Those unable to attend one course due to conflicting work responsibilities should give their names and availability for the alternative course to the supervisor.

SAM SMITH
Training Manager

The notice is written in impersonal and passive language. It doesn’t address the reader directly.

If you use an acronym write the name in full the first time you use it.

Avoid turning verbs into nouns. It would have been better to say “We will notify you . . .”.

Words and phrases that are unnecessary can make a document harder to read.
2. **SAFETY INSTRUCTIONS**

2.1 **Introduction**

The mercury cells plant produces chlorine gas, caustic soda and hydrogen gas by the electrolysis of acidified brine. This is a hazardous process.

In the process other chemicals are used (e.g., mercury, hydrochloric acid, soda ash, sodium sulphide, hydrogen peroxide, nitrogen). These chemicals have their own hazards.

Hazards caused by equipment such as overhead crane, mercury trolley etc. are also outlined in Section 2.2, Specific Hazards and Precautions.

2.2 **Compulsory Safety Instructions**

**Safety Instructions - cell room**

All people going into the cell room must:

- Wear approved safety boots, glasses, gloves, hats and carry a chlorine gas mask or chlorine escape mask.

- Carry goggles or a face shield. You should wear them in designated plant areas and when carrying out certain jobs. Goggles and face shields protect your eyes from corrosive and hot liquids.

- Tell the supervisor or control room operator where they will be working and what job they will be doing.

- Not smoke in the cell room. This is a precaution against a hydrogen explosion.

- Understand the Factory Emergency Procedures. You can get a copy of the Factory Emergency Procedures from the Safety Officer.

- Know where all the safety showers and eyewash bottles are.

- Treat all liquids on the plant as if they are caustic soda.

- Not wear a conventional type of watch in the cell room. The magnetic field in the cell room can damage your watch.
2. **SAFETY INSTRUCTIONS**

2.1 **INTRODUCTION**

The mercury cells plant produces chlorine gas, caustic soda, and hydrogen gas by the electrolysis of acidified brine, which is a hazardous process. In the above process, other chemicals are used (e.g., mercury, hydrochloric acid, soda ash, sodium sulphide, hydrogen peroxide, nitrogen, etc.) and these present their own particular hazards. Hazards caused by equipment such as overhead crane, mercury trolley, etc. are also outlined in Section 2.3.

2.2 **MANDATORY GENERAL SAFETY INSTRUCTIONS**

2.2.1. **SAFETY INSTRUCTIONS FOR ALL PERSONS ENTERING THE CELL ROOM**

1. Approved apparel must be worn. Safety apparel consists of safety boots, glasses, gloves, hats, and a chlorine gas mask or chlorine escape mask.

2. Approved eye and face protection must be carried and worn in designated plant areas and when undertaking certain jobs. All provide eye protection against corrosive and/or hot liquids.

3. The supervisor or control room operator must be advised of worker's location and job.

4. As a precaution against hydrogen explosion, smoking in the cell room is prohibited.

5. Persons entering the cell room must be familiar with and have a thorough understanding of the Factory Emergency Procedures.

6. Persons entering the cell room must be familiar with the location of safety showers and eyewash bottles.

7. All liquors on the plant must be treated as for caustic soda.

8. The magnetic field in the cell room may damage the mechanism of analogue watches, and as such it is preferable to refrain from wearing them.

Use well known words not, unfamiliar ones. For example, it would be better to use liquids instead of liquors and clothes instead of apparel.
Writing a Training Manual - what to do

This Training Manual uses personal and impersonal language. The questions and some of the answers are personal - they address the reader directly.

Even if you think the readers know the acronym, give the full name the first time you use it, just to be sure.

Chapter 1. Material Safety Data Sheets

What is this unit about?
In this section you will become familiar with Material Safety Data Sheets (MSDS) and the type of information found on the Sheets.

What will I learn in this unit?
In this unit you will learn:
• what Material Safety Data Sheets are
• the purpose of Material Safety Data Sheets
• the type of information found on the Material Safety Data Sheets.

What section of the Operating Procedures Manual is relevant to this unit?
Section 2.3 and 2.4.

What are Material Safety Data Sheets?
Material Safety Data Sheets provide information about chemicals and how they should be stored and handled. Material Safety Data Sheets are often called MSDSs or MSD Sheets.

The Occupational Health and Safety Act says that a MSDS must be kept for each chemical held at the site.

Terms you may come across:
- hazard - cause of risk, damage or harm
- toxic - poison
- ingestion - to swallow a substance
- inhalation - to breath in a substance
- corrosive - when a chemical eats away the surface of something

When technical terms are explained on the same page as they are used it helps the reader understand the text.

What is this unit about?
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When technical terms are explained on the same page as they are used it helps the reader understand the text.
Writing a Training Manual
- what not to do

The sentences are long and contain a lot of different, but related information. It would be better to break up the information into separate sentences or use dot points, as in the example of the Training Manual on the opposite page.

So many technical terms are used that it is hard for even a knowledgeable reader to understand the text.

Material Safety Data Sheets (MSDSs) provide information about the chemical name and symbols, storage, handling, physical properties, health considerations, TLV, personal protection recommendations, first aid, fire/explosion hazards, spills, disposal and toxicity of chemicals. Employers have a legal obligation to provide such information about chemicals used and held at a site.

Activity 1 - Chemicals in the plant
Use Section 2.4 to fill in the table below. List the chemicals (chemical symbols and common name) that you will handle in this area and alongside each one indicate the hazard (in reactivity with other chemicals) and the safety equipment to use correctly and necessary when handling that particular chemical.

An acronym is used but the name is not given in full. Readers may not know what it means.

Most of the language used is impersonal. Training Manuals play the role of a trainer and need to talk to the reader as well as providing information. Very little of this page of a Training Manual talks to the reader.
4. Presentation: Layout and design

USE BULLETS TO HIGHLIGHT POINTS...

COULDN'T I JUST (GULP!) UNDERLINE?!
4. Presentation: Layout and design

The way you present information on the page is just as important as the words and sentences you use to present that information. A well written document is easier to read if it is well laid-out.

In this section we consider how you can produce documents that look better and are easier to read and understand.

**Typeface**

Computers have given us many more options in setting out documents and, in particular, in the choice of typeface (or font) we can use.

Typeface refers to the style and appearance of print.

- **Use a plain typeface for the body of the document.**
  
  Plain typefaces are easier to read. Some common ones are:
  - times roman, which has been used for most of the text in this book
  - helvetica
  - geneva, which has been used in this book for headings.

  Other typefaces can be more elaborate. For example:
  - Showtime
  - Brush hand
  - Script
  and there are many others.

  The elaborate typefaces may be useful for headings or to make writing stand out, like the balloons on the document pages, where a typeface called QTechtone has been used. But these typefaces are often hard to read and should not be used for the main part of a document.

- **Use a different typeface for headings.**
  
  This makes the headings stand out more.

- **Don't use too many different typefaces.**
  
  It gives a messy look. Usually you would only use two, or at the most three, different typefaces in a document.
Type size

The size of type is referred to as being a certain point size.

☐ Make sure the size of the type is big enough for your readers.

Most documents are in 12 point, like this is.

This paragraph is in 10 point type size. 10 point type size is usually the smallest size you should use. Small type makes a document look cramped and is harder to read.

A bigger type size (for example, 14 point like this) can be used for headings.

Notices and posters may be in an even bigger type size, for example 30 point.

Upper and lower case

Text in upper case (CAPITALS) is harder to read than text in upper and lower case. If you use all capital letters, the word shapes are rectangular and are less familiar to the reader. But if you use upper and lower case every word has a different shape and is easier to recognise.

For example:

CAPITALS  capitals

CAPITALS can be useful to draw attention to headings or a brief statement, such as: WARNING or DON'T SMOKE
Justification

Justification is the term for the alignment of text on a margin. Documents can be:

- justified on the left margin only

- justified on the right margin only

- justified on both the left and right margins (full justification)

- centred.

☐ Text should be justified on the left margin only.

It is easier to read documents that are only justified on the left margin:

- every line is a different length and looks different. This means the reader's eyes are less likely to stray to another line by mistake
- the space between each word is the same. In documents which are fully justified the space between each word is different and your eyes have to adjust constantly to these changes.

☐ Centering can be used for headings.

This makes headings stand out.
Length of line

- Don't make lines of text too long or too short.

Long lines of text are hard to read because the reader's eye can stray to another line by mistake. Very short lines can also be hard to read.

You should have at least 2 cm margins on each side of the page and at the top and bottom.

White space

- Don't print on every bit of the page.

It is very daunting to be confronted with pages and pages of print. White space can tell readers where to have a break and can draw attention to important information.

- Be generous with margin space.
- Leave space between paragraphs.
- Don't make your paragraphs too long.
- Don't cram text. There should be enough space between lines of writing so that it doesn't look cramped. Use 1 or 1.5 spacing. If lines are too close together they are hard to read. If they are too far apart they are also hard to read.

Headings and sub-headings

We discussed the use of headings in Section 2, Organising a document. Remember headings and sub-headings help readers find their way round a document and help them find specific information.

- Headings and sub-headings should be consistently of the same size and type.

Readers use the size and look of headings and sub-headings to identify the importance of the section or the point.
Highlight important information

☐ Use boxes to separate key information from the rest of your text.
Boxes can also be used to separate instructions and introduce new terms.

☐ Bold important words or phrases.
Heavy type is called bold type.
If only a few words or phrases are bolded, the reader will notice them even when just glancing at the page.

☐ Use italic print to emphasise a phrase or word.
Avoid overusing italic print as it can be difficult to read.

☐ Use bullets for point form lists and summaries.
See Section 2, Organising a document for more detail.

☐ Colour can be used to set text apart.
- Coloured or shaded areas can be used to summarise important points or to separate instructions.
- Dark colour print on light paper is easier to read. For example, black on white paper or navy blue on white or cream paper.

Graphic information

The use of graphic information was discussed in Section 2, Organising a document. Graphics can be used to highlight and explain information and to add interest to a text.
Presentation:
Layout and design
Checklist

☐ Have I used a plain typeface?

☐ Do the headings stand out?

☐ Is the size of the type easy to read?

☐ Is the document justified on the left side only?

☐ Have I left enough space to make it look uncluttered?

☐ Have I been consistent with the size of headings and sub-headings?

☐ Have I highlighted important information?

☐ Have I used graphics to add interest and to help explain information?

If you answered “yes” to most of these questions, your document will probably look clear and easy to read.
Presentation:
Layout and design
Some examples

WE'LL PRINT IT IN ROMAN.

WHAT ABOUT ENGLISH?!
Presenting a Memo - what to do

Bloggs Brothers

Memo

To: All employees
From: Bill Bloggs, General Manager
Subject: Safety record

The company’s safety record has not been good lately.

I am particularly concerned about the accident that occurred here last week. I am also concerned about the number of minor accidents that have occurred lately.

Good safety record
The company has always had a good safety record. We believe safety in the workplace is extremely important and we had been working well towards our safety targets for this year.

Safety procedures important
It is important that everyone understands and follows safety procedures.

New workers
New workers may be less familiar with the safety procedures. The Training Manager will contact new workers to organised training in safety procedures.

Be more careful for your own sake and for the company.

Bill Bloggs
BLOGGS BROS. P/L
123 White Crescent, Bayswater Vic 311
Ph 03 567 8899 Fax 03 567 8898

INTERNAL MEMORANDUM

To: All employees
From: Bill Bloggs, General Manager
Subject: Safety procedures
Date: 13/5/94

Most staff will be aware of the accident that occurred last week in the factory involving a company employee.

While the company has a safety policy, this incident highlights the importance of full compliance with the policy and the necessity of meeting safety targets.

Bloggs Bros. success in Australia, and growing success overseas, is due to the quality of our products, employees' willingness to 'pull together', and the present economic conditions which have contributed to the favourable price of raw materials. Employee growth in the last six months may have contributed not only to the accident which occurred last week but the recent spate of minor accidents.

The safety performance in the company of late has been far from satisfactory. Bloggs Bros. wishes to avoid any more serious accidents and reduce minor accidents. All staff are asked to ensure a turn around in safety attitudes.

Appropriate action will be taken to improve safety.
Presenting a Notice - what to do

A different typeface or font is used for the headings. This makes the headings stand out.

Graphics add interest to a document and give the reader a clue about the content.

Working Words

Bullets can be used to highlight points or sub-headings.

Documents that aren't completely filled with print are less intimidating and more likely to be read.

The print is large and clear and easy to read.

Italics can be used to highlight information.

Occupational Health and Safety Courses for new workers

◆ Who should go?
Workers who began work at Bloggs Bros this year.

◆ When?
Course 1 - Tuesday 24th May
Course 2 - Tuesday 28th June

◆ What time?
Tuesday 7.00 - 9.00am

◆ Where?
The Training Room

◆ How long?
5 weeks

◆ The trainer?
Alexandria Dumas, the new Training Officer

◆ Which course will I go to?
A list will be put on the Notice Board the week before the first course starts.

If you have any questions about the course, ask your Supervisor.
Presenting a Notice - what not to do

This typeface is more elaborate than the others used in this book. Elaborate typefaces are harder to read, especially for people with poor English literacy skills.

Elaborate typefaces are harder to read, especially for people with poor English literacy skills.

Capitals are hard to read because each word has a rectangular shape.

Don't use underlining to highlight information. It can make the print harder to read.

Notices need to be read from a distance. The size of the type in this notice is quite small. It could only be read by a person standing close to the notice.

The notice looks boring and has nothing to attract the reader.

NOTICE TO ALL EMPLOYEES WHO COMMENCED WORK AT BLOGGS BROS IN 1994

OH&S courses will be held in the Training Room on Tuesday 7.00 - 9.00am. The first course begins on Tuesday 24th May and will be held over 5 weeks. Another course will start in the following week.

All employees who commenced work at Bloggs Bros this year are required to attend. You will receive notification of which course to attend. Those unable to attend one course due to conflicting work responsibilities should give their names and availability for the alternative course to the supervisor.

SAM SMITH
Training Manager
2. SAFETY INSTRUCTIONS

2.1 Introduction
The mercury cells plant produces chlorine gas, caustic soda and hydrogen gas by the electrolysis of acidified brine. This is a hazardous process.

In the process other chemicals are used (eg mercury, hydrochloric acid, soda ash, sodium sulphide, hydrogen peroxide, nitrogen). These chemicals have their own hazards.

Hazards caused by equipment such as overhead crane, mercury trolley etc. are also outlined in Section 2.2, Specific Hazards and Precautions.

2.2 Compulsory Safety Instructions

Safety Instructions - cell room

All people going into the cell room must:

- wear approved safety boots, glasses, gloves, hats and carry a chlorine gas mask or chlorine escape mask.
- carry goggles or a face shield. You should wear them in designated plant areas and when carrying out certain jobs. Goggles and face shields protect your eyes from corrosive and hot liquids.
- tell the supervisor or control room operator where they will be working and what job they will be doing.
- not smoke in the cell room. This is a precaution against a hydrogen explosion.
- understand the Factory Emergency Procedures. You can get a copy of the Factory Emergency Procedures from the Safety Officer.
- know where all the safety showers and eyewash bottles are.
- treat all liquids on the plant as if they are caustic soda.
- not wear a conventional type of watch in the cell room. The magnetic field in the cell room can damage your watch.
Presenting Operating Procedures
- what not to do

The headings don't stand out as they are in the same typeface as the body of the document.

2. SAFETY INSTRUCTIONS

2.1 INTRODUCTION
The mercury cells plant produces chlorine gas, caustic soda and hydrogen gas by the electrolysis of acidified brine, which is a hazardous process. In the above process other chemicals are used (e.g., mercury, hydrochloric acid, soda ash, sodium sulphide, hydrogen peroxide, nitrogen etc) and these present their own particular hazards. Hazards caused by equipment such as overhead crane, mercury trolley etc. are also outlined in Section 2.2.

2.2 MANDATORY GENERAL SAFETY INSTRUCTIONS
2.2.1 SAFETY INSTRUCTIONS FOR ALL PERSONS ENTERING THE CELL ROOM

1. Approved apparel must be worn. Safety apparel consists of safety boots, glasses, gloves, hats and a chlorine gas mask or chlorine escape mask.

2. Approved eye and face protection must be carried and worn in designated plant areas and when undertaking certain jobs. This will provide eye protection against corrosive and/or hot liquids.

3. The supervisor or control room operator must be advised of worker's location and job.

4. As a precaution against hydrogen explosion, smoking in the cell room is prohibited.

5. Persons entering the cell room must be familiar with and have a thorough understanding of the Factory Emergency Procedures.

6. Persons entering the cell room must be familiar with the location of safety showers and eyewash bottles.

7. All liquors on the plant must be treated as for caustic soda.

8. The magnetic field in the cell room may damage the mechanism of analogue watches and as such it is preferable to refrain from wearing them.

This example of Operating Procedures uses a plain typeface which is easy to read but the printing on every bit of the page is daunting for readers.
Unit 1. Material Safety Data Sheets

What is this unit about?
In this section you will become familiar with Material Safety Data Sheets (MSDS) and the type of information found on the Sheets.

What will I learn in this unit?
In this unit you will learn:
- what Material Safety Data Sheets are
- the purpose of Material Safety Data Sheets
- the type of information found on the Material Safety Data Sheets.

What section of the Operating Procedures Manual is relevant to this unit?
Section 2.3 and 2.4.

What are Material Safety Data Sheets?
Material Safety Data Sheets provide information about chemicals and how they should be stored and handled. Material Safety Data Sheets are often called MSDSs or MSD Sheets.

The Occupational Health and Safety Act says that a MSDS must be kept for each chemical held at the site.

Terms you may come across
- hazard - cause of risk, damage or harm
- toxic - poison
- ingestion - to swallow a substance
- inhalation - to breath in a substance
- corrosive - when a chemical eats away the surface of something

Shaded boxes can be used to highlight information, such as key points, instructions or terms.
Presenting a Training Manual
- what not to do

SECTION 1. CHEMICAL AWARENESS SAFETY

UNIT 1. MATERIAL SAFETY DATA SHEETS
Refer to Sections 2.3 and 2.4 of the Operating Procedures Manual.

Objective: By the end of this unit you will know about the chemicals that you will be handling in the mercury cell area, the type and location of safety equipment used in the Mercury Cell Plant and the appropriate time to use it, and also about mercury hygiene.

Material Safety Data Sheets (MSDSs) provide information about the chemical name and symbols, storage, handling, physical properties, health considerations, TLV, personal protection equipment, first aid, fire/explosion hazards, spills, disposal procedures. Employers have a legal obligation to inform employees about chemicals used and held at a site.

<table>
<thead>
<tr>
<th>Chemical</th>
<th>Hazard</th>
<th>Protective Equipment</th>
</tr>
</thead>
</table>

If you print on every bit of the page the reader finds it harder to locate important information or different parts of the document.
5. Does it work?
Check with your readers
5. Does it work?  
Check with your readers

The only way of knowing if your document works well is to try it out. It is important to get feedback from people who are likely to use your document.

The extent of testing or trialling will depend on the type of document and how widely it will be used. Documents that are going to be used by a lot of people for a long time should be trialled more extensively than those that will be distributed to only a small group and that have a short life. For example, a training manual should be trialled on a larger group than a notice about a safety course coming up.

On the other hand, you may simply wish to try out a notice on one other person.

There a few steps in testing:
1. Put yourself in the place of the reader and evaluate the document.
2. Test the document on some of the people who are likely to use it.
3. Evaluate the effectiveness of your materials by talking to readers. Did they find some parts confusing/clear? Did they understand the purpose of the document? Did they understand the document? What did they think were the most important points?
4. Don’t wait until you’ve finished writing the document to try it out. You don’t want to finish a 200 page training manual to then find out that the people who need to use it can’t understand it.

Revising

There is no point trialling a document unless you are going to use the information you get. After the trialling comes the revision.

When you revise a document you need to reconsider:
• the structure
• the content
• the language used and
• the presentation of the document.
Does it work?
Check with your readers
Checklist

☐ Have I tested the document on people who will use it?

☐ Have I rewritten the parts that readers found hard to understand?

☐ When I revised the document did I take into account:
  • the structure of the document
  • the content of the document
  • the language used in the document
  • the presentation of the document?

If you answered "yes" to most of these questions, your document probably will be clear and easy to read.
6. References

**BEST SELLERS:**
2. Working Words
3. Hawke Memoirs

I TOLD HIM: "BOB - KEEP IT SIMPLE!"
6. References

The following materials provide further information on how to write documents that are clear and easy to understand.


Adult Education in the Community