This publication celebrates a quarter century of Elementary and Secondary Education Act programs in Ohio. Characteristics of Title I from its origin in 1965, through the change of Title I to Chapter 1 in 1982, to the present, are reviewed. Of particular concern are basic premises of Title I, administrative problems in getting the program going, school districts' responses to the availability of the new federal funds, factors associated with the success of the program in Ohio, the use of Ohio's Title I program as a sounding board in shaping Title I nationally, the role of Ohio's Spring Conferences for Title I and Chapter 1 personnel in providing staff with current information about a constantly changing program, and the long-term growth of the program. It is concluded that Ohio has kept Chapter 1's promises and that the Ohio program has stood the test of time. (RH)
Promises To Keep:

1

Title I/ Chapter 1 in Ohio
1965-1990
To the teachers, administrators, students, and parents of Chapter 1 students in Ohio:

This publication marks a milestone in American education. For 25 years, Chapter 1 (formerly Title I) of the Elementary and Secondary Education Act has been changing lives. Over the past quarter century, Chapter 1 for literally millions of children has removed the educational barriers that keep people from full participation in our society.

Ohio’s role in the development of Chapter 1 has been called exemplary, and each of you has played a part in it. This publication describes how you have made Chapter 1 history by

- Grasping an unprecedented opportunity to level the educational playing field for all children;
- Narrowing the focus to educational activities that best fulfilled the intent of the new law;
- Disseminating winning strategies throughout the state by encouragement and example;
- Channeling resources where they would score the greatest gains against educational disadvantage;
- Providing a forum for statewide sharing of information and inspiration; and
- Adhering to the spirit that created Title I while evolving to meet changing needs.

To have done these tasks, done them well, and done them well consistently for a quarter century—this is a sterling accomplishment. I congratulate you.

FRANKLIN B. WALTER
Superintendent of Public Instruction
A child's face: now an uncomprehending mask, the next moment alight with understanding. For some children, such moments are too few.

Chapter 1 is the promise that this does not have to be so. This is the story of the men and women who kept that promise in Ohio.
In 1965, Congress enacted the Elementary and Secondary Education Act . . . a promise of opportunity for educationally disadvantaged children.

Title I of the Elementary and Secondary Education Act (ESEA) was enacted 25 years ago. Now known as Chapter I, the program gives substance to a simple truth: all children can learn.

Title I was not the beginning of federal aid to education, but it was the largest. Moreover, it was the first to target a specific population at a time when most educators were challenged to spread ever fewer dollars among growing school populations.

Title I was based on the premise that there is a correlation between low income and educational deprivation that can be addressed with supplemental instruction. Preventive medicine was coming into its own. Might not there be "preventive education"? It was a question that American education had not asked.

Title I was controversial. It was intended to supplement, not supplant, local effort. But many educators wanted to direct Title I funds to their poorest schools, leaving more of the district's own funds for the rest. Local control was a jealously guarded tradition in American education. There were fears that Title I might usurp it.
But Title I's newness had a positive side—the excitement of a new venture. Schools were to have funds to address the needs of a group of children who had long been ignored—"the ones," as former Ohio Title I consultant Eileen Young describes them, "who were apt to fall between the cracks, the ones who didn't qualify for any special education program but were apt to be struggling."

Ohio and its school districts were going to have the opportunity to see if, by concentrating resources on the lowest-achieving students, they would be able to put them on an equal academic footing with their peers. There was even the heady thought that if it worked, Title I was not going to be needed forever.

It was incredible—the feeling that was in the air about this program—the fact that we were starting something brand new and that we were given the opportunity, in effect, to make history.

John F. Hughes, Director
ESEA Title I, U. S. Office of Education
1965-1969
Early years of Title I were a time of exploration and fine-tuning...a promise to find the most effective ways to overcome educational disadvantage.

Arlie Cox says he came to work in 1965 with "$39 million to use for something and a copy of the [Title I] law. No regulations." Later to be appointed director of the Division of Federal Assistance in the Ohio Department of Education, Cox was one of four consultants who had to disburse the first round of funding in accordance with the new law even as U.S. Office of Education's John Staehle and his rule-writing task force in Washington struggled to determine what Congress had meant by such key terms as disadvantaged children and low-income attendance areas.

Led by first-year assistant director Thomas Stephens, the consultants put in 12-hour days mimeographing, stuffing, and mailing applications to the districts. With hand calculators they figured the allocations. They hired 25 university people to help the school districts and were deluged with 1,050 applications, only to find that though the academic consultants knew what was educationally sound, they were not good judges of what fit Title I guidelines.

"Firm but flexible" was the state agency's style from the start. "There were always two questions," former consultant and director James Kilter remembers: "Is it legal? and Is it good for kids?" The department was firm in its insistence on the former; flexible in helping the school district achieve the latter.

Title I funds came at a time when school districts were short of everything but students. Local school people wanted to use the money for books, audiovisual equipment, food programs, camping, summer school, library materials, counselors, nurses, and teacher aides. Teacher aides were favored because they were less expensive than teachers. Many districts bought equipment; they hesitated to hire personnel for fear they would have to fire them if the funding was not renewed.
Summer school was a frequent choice because, in the
days before carryover, funds had to be spent by year's end, or lost. But summer school did not reach the intended clientele: "The children who really needed the help didn't appear at summer school," recalls former consultant David Merrick. "They were already a failure in school, so why go to school in the summer and fail some more?"

One by one, the problems were identified and the system fine-tuned. The department asked districts to have at least one teacher for every teacher aide. In Cleveland, where 50 percent of low-income students moved from one attendance area to another each year, the schools began to follow the children as they moved from one Title I school to another. Title I teachers began to work with classroom teachers to reinforce lessons children were learning in the regular class.

For the first time, a federal program included funds for serving children in non-public schools. Service to neglected and delinquent youth, handicapped students, and children of migrant families was added, too.
Like good teachers, Ohio's Title I staff led by encouragement and example, not edict... to fulfill a promise that every child might experience a measure of success.

What helped Ohio get Title I off to a good start? Then-director of federal assistance Raymond A. Horn and his Title I staff adopted a set of priorities early on that fulfilled both the letter and the spirit of the law. Title I money was not to be used for general aid, but targeted to the educationally neediest. It was to provide as much direct service to young children as possible, in as intensive a manner as possible. The division has remained steadfast on that policy for 25 years.

Two other factors were important in Ohio's success: the organization of the State Board and Department of Education, and the manner in which the staff did its job.

As John and Anne Hughes point out in their book on Title I, Equal Education, Ohio was one of very few states to seize the opportunity to forge a strong new administrative role. Responding to the new law “required that major changes take place within the state agencies themselves: changes that involved attitudes toward the purposes of education, the role of the school, the learning capacities and needs of poor children, and the re-ordering of priorities.”

The department was able to do this because it had the full backing of Superintendent of Public Instruction E. E. Holt and his successors, Martin Essex and Franklin Walter, who were not governor appointees but answerable to an elected State Board of Education. Consequently, Ohio's Title I program was free of political pressure.

“Ray Horn and Arlie Cox backed you. You felt confident and comfortable, when you went out to a district,” recalls former consultant Park Lipp. “If you found something wrong... it was going to be corrected.”
Ohio also avoided the pitfall of designing a model program and insisting that every district follow it. Ray Horn's philosophy—"Bring the districts along one step at a time"—served the districts, the Department, and Ohio's children well.

James B. French, Youngstown director of state and federal programs, describes the Ohio Department of Education's approach: "I've never seen that Department in 25 years try to superimpose its will upon the local school district. They will try to encourage; they'll work with you to do things. If they see something that needs improving, they'll discuss it with you and try to help you change it. They've been a 'working with' rather than a 'working over' group."

Federal officials used Ohio's Title I program as a sounding board in shaping Title I nationally. "They were people we could count on that would help us make policy that made sense," says John Hughes. "If it made sense to us, and it made sense to them, then we could work on it as national policy."

"States have personalities," Genevieve Dane, then USOE operations officer, remarked, "and the word that Ohio brings to mind is efficiency."

The idea that you would take the Title I funds and say, "They're limited, concentrate them, do the best you can with a [limited] group of kids"—that was hard to do and Ohio had the leadership to do it.

John Staeile
USOE Assistant
Director for Policy
1965-1985
A nonpartisan elected State Board of Education gave Ohio an administrative climate in which Title I could be effective . . . a promise to keep children's needs foremost.

State Board of Education of Ohio when Title I began:

Bottom row, left
Elliott E. Meyers
Robert A. Manchester II
Wayne E. Shaffer
Francis W. Spicer
Robert W. Walker
Edward C. Ames
Jeannette S. Wagner
Russell Hoy

Middle row, left
Ward M. Miller
Cecil M. Sims
Francis E. Gaul
James E. Henderson
William T. Monroe
John M. Scott
Ralph S. Regula
Chester K. Gillespie
Jay E. Wagner, Jr.

Top row, left
Paul L. Walker
Lorin E. Bixler
Walter E. Beckjord
Bryce L. Weiker
Ray W. Kimmey
John F. McCormick
State Board of Education of Ohio as Title I marks a quarter century:

Bottom row, left
- Paul Brickner
- Jean F. Bender
- Virginia E. Jacobs
- C. J. Prentiss
- Paul F. Pfeiffer
- Jo A. Thatcher
- Constance Rice
- Mary R. Lindner
- Chester A. Roush

Middle row, left
- Anthony J. Russo
- Sue Ann Norton
- Jack C. Hunter
- Patricia Smith
- J. James Bishop
- Sally R. Southard
- Martha W. Wise

Top row, left
- William E. Moore
- Edwin C. Price, Jr.
- Joseph D. Roman
- Mary Goodrich
- Wayne E. Shaffer
Through the 1970's, Title I choices were guided by the need for measurable results . . . a promise to focus resources where they would yield the greatest educational dividends.

Administering Title I required making choices. Ohio's choices were guided by a close reading of the law and the always-paramount consideration of how to bring about the greatest improvement in the most severely disadvantaged children.

Reading was identified as the major instructional area, on the sensible assumption that children who could read could begin to keep up in their other classes.

The department encouraged districts to spend their Title I dollars for teachers. “Getting the teacher in the classroom was the most important thing Title I did,” recalls Urton Anderson. “The dollars that went to pay teachers were the best money we spent. We got more out of those dollars than we did out of machines and materials and books.”

It seemed more cost-effective to treat educational deficiencies before they are compounded by the attitudinal, psychological, health, and attendance problems that develop over time. Accordingly, Title I programs focused increasingly on younger children.

Always, the neediest and youngest were targeted first. As funds permitted, older and less deficient children were served. In general, Ohio schools have confined Title I/Chapter I services to children below the 36th percentile. Schools with large disadvantaged populations may not go above the 20th percentile.

But the hallmark of Title I instruction in Ohio, felt by many to be its most effective component, has been low student-to-teacher ratios. Though there are many variations on the small-group pull-out format, that has been the standard Title I unit.
Here at last, timid, under-achieving children have gotten a teacher's full attention. Here is someone who looks not just at their academic competence but at their personal needs, their family situations, perhaps health or mental problems. Here is a class where no one laughs at wrong answers. Here—maybe for the first time—is someone who cares.

With such concentrated effort, it was necessary to account not only for the dollars spent, but for the results achieved. Title I had the "spin-off" benefit of restoring accountability to a higher priority than financially strapped school systems had given it. Children are tested before and after Title I/Chapter 1 instruction. In Ohio, they have consistently scored NCE (normal curve equivalent) gains far higher than the level indicating significant improvement.

The state Title I office itself was audited for 48 months during 1966 to 1970, first by the General Accounting Office and then by the U. S. Department of Health, Education, and Welfare. Title I leaders say that this early and sustained scrutiny helped Ohio get off to a strong start.

I think one of the big advantages of the program was that it forced the school districts to look at kids as individuals rather than as groups. . . . These were the kids, normally, that became invisible in the regular classroom because they weren't the ones that always had their hands raised.

Carl Evans
Title I Consultant
1968-1987
In 1982, the Education Consolidation and Improvement Act changed Title I to Chapter 1, but its premise and purpose remained the same... a promise of renewed commitment to serving the needs of the educationally disadvantaged.

"There was a sort of missionary zeal. A lot of kids who had been neglected and not given the help they needed were suddenly given a lot of attention... We had people from rural schools mixing with suburban districts and city districts, all focusing on the same topic: kids with the same needs."

Former Title 1 consultant James Miller reminisces about Ohio's Spring Conferences; today's Chapter 1 teachers look forward to them. The Spring Conference is a tradition that grew out of the need to share constantly changing information.

Change has been the one constant in the evolution of Chapter 1. With each reauthorization of the law have come new regulations. One very important change has been the requirement for parental involvement in the planning, operation, and evaluation of the program. It has long been recognized that the involvement of the parent is an essential ingredient in the education of the disadvantaged child.

The Spring Conference has become a forum for the constantly evolving program. There are speakers and workshops on new requirements, methods, and techniques. There is recognition of outstanding programs, teachers, and administrators. Perhaps most rewarding are the fellowship of a shared goal, the camaraderie that may span a quarter century, the pride in being part of a state effort nationally recognized as exemplary.

Chapter 1 people have much in common. They are committed to the children who need them. They are adept at teaching the students who have difficulty in school.

Chapter 1 staff relate easily to district teachers and administrators, for they
have been there. In contrast to other states, where administrators may come from university faculties or other disciplines, Chapter 1 staff members in Ohio have had at least five years' local school administrative experience. They know firsthand the difficulties of operating local programs.

Other organizational principles strengthen rapport: Staff members are each assigned some urban, some rural, and some suburban districts, and the districts are not contiguous. This "mix" is deliberate. The Ohio strategy is to encourage less successful schools to emulate the more effective programs. This way, consultants can carry success stories all over the state.

Assignments are rotated every few years so that consultants have the opportunity to view new programs, and district people get exposure to new personalities and points of view. "This way," recalls a former consultant, "I could plant a seed for change this year, and a year or so later, another consultant coming in, seeing the same thing, would nurture that seed. And we'd be getting things growing that way."

The cooperation and the dedication that we have seen from the people working in the local school districts have contributed to the success of this program.

Arlie Cox, Director
Division of Federal Assistance
Today and tomorrow, Chapter 1 will evolve to meet changing needs ... a promise to continue to grow within the spirit of the legislation that created ESEA.

Early hopes that Title I could eradicate poverty have, of course, been frustrated. However, 25 years after ESEA raised that hope, Congress has not only renewed Chapter 1 funding but increased it by the largest margin ever.

Chapter 1 is now a $5 billion enterprise. Ohio's share has grown from $39 million to $175 million. Chapter 1 staff now number 18 instead of four—indicative of increased responsibilities as well as funding. The newest regulations take up 47 pages; the original rules were contained on four.

Chapter 1 continues to keep its promises because it continues to evolve to meet the needs of educationally disadvantaged children. Today's trend is away from treating selected children in isolation to working with groups in the context of other learning. Among exemplary innovations are a Secretary's Initiative Award-winning program in Youngstown City School District that teaches mathematics and reading concurrently, and the same district's use of Chapter 1 to provide an extra half day of learning for at-risk kindergartners.

Cleveland's Lafayette Contemporary Academy, instead of failing slow-reading first graders, assigns them to a room staffed by two teachers who teach the regular curriculum as well as tutor those who need it.

Lafayette is a magnet school where pupils are selected by lottery and guaranteed an uninterrupted elementary school education. Next year it will adopt a schoolwide Chapter 1 program. Principal Jack Nairus explains how this will work: "The
bottom line is to improve the total school reading score from what it was three years earlier. When we structure our building for the year, we'll put the at-risk kids all in the same room and just throw all kinds of services at that room."

While admitting the difficulty of measuring Chapter 1 gains once children are no longer receiving special help, educators do not question the program's value. One child saved from welfare or prison because he learned to read and to achieve may be vindication enough. Thomas Stephens, who guided Ohio's Title I program in its first year, remembers how it was before Title I: "We had kids who weren't able to learn because they came to school ill-prepared or they were hungry, or both. We had teachers who didn't know how to deal with them."

Looking back (as well as forward to the "bottom line"), Jack Nairus asks, "Could we afford not to have had it? Probably not."

Too much young promise was at stake.

I just know that at one time there was no help for youngsters like this, and they fell by the wayside and they dropped out of school, and they went into the factories, and now they have the opportunity. Not all of them use it, but more of them have the opportunity.

James French, Director Federal and State Programs Youngstown City Schools
Ohio has kept Chapter 1's promises through commitment to program improvement by means of consistent on-site reviews. Much of the credit goes to local school teachers and administrators who have steadily attended to details, developed and refined programs, weeded out faddish, unrealistic approaches, and adhered to an instructional style that has proven to work best for their own students.

There have been claims of more thorough, efficient approaches, but Chapter 1 has stood the test of time. And though Ohio has a distance yet to go in serving completely the needs of all educationally disadvantaged students, yet it confidently approaches the end of the century renewing the promises of Chapter 1.
Chapter 1
Elementary and Secondary Education Act
Ohio Department of Education
Franklin B. Walter, State Superintendent of Public Instruction
Raymond A. Horn, Assistant Superintendent of Public Instruction
Arlie E. Cox, Director, Division of Federal Assistance
933 High Street, Worthington, Ohio 43085-4087

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Cincinnati City Schools
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The Ohio Department of Education ensures equal employment and equal educational opportunities regardless of race, color, creed, national origin, handicap, or sex, in compliance with state directives and federal recommendations.
In a review of the program after the first eighteen months, the company found that absences decreased an average of 4.5 days per pregnant employee. They also reported a reduction in average time off per employee. Since the beginning of its prenatal program in 1979, the average time off dropped from 15 weeks to nine weeks.68

A new trend in corporate programs is to offer financial incentives to pregnant employees who participate in company sponsored prenatal care programs. Marriott Corporation gives a $100 bonus to pregnant employees or their spouses who complete its Healthy Expectations program. The rationale for the program was expressed by its founder during the seminar:

"Taking care of our employees is a key philosophy of Marriott. A healthy family life means a happy employee and a happy employee is a productive employee. That's the reason why the program is in effect... Last year, we had claims in excess of $416,000.00 for premature births. If we can eliminate one such premature birth the program will have paid for itself."

Mara Puri
Health Benefits Department
Marriott Corporation

The Healthy Expectations program requires that participants visit their doctor before the end of their fourth month of pregnancy as well as three times in their second trimester and five times in their third trimester. In addition, a personal Healthy Expectations consultant calls each participant regularly to give information and answer questions. Once they have completed an evaluation form for the program, the employee receives $100. Approximately 1,000 women have participated in the program since its inception and the outcomes have been impressive. Ms. Puri indicated during the seminar that preliminary data show an 11.5 percent decrease in the number of premature births and a 16 percent decrease in claims paid for premature births during the life of the program.

The General Electric Lighting Division in Cleveland, Ohio began a voluntary prenatal prevention program in May 1989 which involves at least monthly phone consultations with pregnant employees. The program is particularly geared to identifying and counseling high risk mothers (who may receive additional phone consultations) and in giving information about C-sections both to first time mothers and those who have had one previous C-section. Upon successful completion of the program, the employee can receive $125. The GE program manager addressed the particular outreach made to the physician community to make them aware and supportive of the GE program:
"First of all, we tried to position this by getting some endorsement from reputable organizations including the State of Ohio Department of Health. We also contacted one of the key medical institutions in Cleveland that does a lot with high-risk neonate care and they gave us a written endorsement which we use in our communication. We also tested some of the physicians in the community. Many thought that we were taking business away from them; others supported the program. We actually wrote a letter to every physician in Cleveland that was an OB/GYN physician, explaining the program and trying to communicate as best we could, indicating that we were going to do the program, and we'd like their support."

Charlie Meuman
Program Manager, Health Care Management
GE Power Generation Division

Corporate meeting attendees were particularly sensitive to the equity issues inherent in designing a program that targets only a portion of the workforce. A corporate representative described the problem in her company and then how it was solved:

"People say, 'Why are you spending this money just for this small group of people? We only have 1,800 pregnancies out of 53,100 people covered under this one plan and why are you doing this for them?' So people do say that you're taking a dollar they could use and giving it to someone else. It is an issue that should be faced... What was key for our program was the support from the chairman. He just nodded and said, 'This is the right thing to do.' And so, of course, we have the figures to back up why we wanted to do it and what results we wanted. But I think having senior management support is critical."

Kathi Child
Manager, Benefits Development
J.C. Penney

These programs are not isolated examples of the cost-effectiveness of worksite prenatal programs. Other companies such as those at Burlington Industries, First National Bank of Chicago, PepsiCo, Georgia Pacific, First Bank System of Minnesota and Ameritrust have implemented successful prenatal programs. Companies across the nation are reaping the benefits of such worksite initiatives. They are realizing the value of addressing the educational needs of not only those employees who are already pregnant, but all potential mothers and fathers. Prospective parents can also learn much in prenatal seminars about the stresses that may be experienced by both parents. Co-workers of pregnant employees can be encouraged to attend so they can lend support, and supervisors also can get a contemporary perspective on pregnancy and work performance from worksite prenatal education.

While the activities of major companies is encouraging, seminar participants were concerned that more could be done:
"I suspect that, although there has been no study done, the number of companies that offer prenatal education is probably much lower. I don't really see prenatal health as a critical component of work site health promotion today. I think it's been left out. It's left out of the literature... Some of the big companies are doing a great job, but they have the resources to do that, whether it's financial or human. I don't think that we're making that same kind of impact in the small businesses."

Irene McKirgan
Director, Health Promotion Programs
The March of Dimes Birth Defects Foundation

In addition to small business the public sector employer could also be a target for worksite prenatal programs. The magnitude of the public sector was noted by one meeting attendee:

The federal government employs about two and a half million employees. When you look at public employment as you go down through state and county and municipal levels, you're talking about, if I remember the statistics, 20 million employees in the United States that are working at some level of public service."

Frank Gavin
Assistant Director of Personnel
Office of Personnel Management

Other Cost Management Efforts Targeting Maternity Care

In addition to recognizing the value of prenatal education as a cost management strategy, companies are exploring other avenues for keeping maternity costs down and increasing employee productivity. Some employers promote the use of alternative free-standing or hospital-based birth centers as a means to control the costs of hospitalizations for low risk pregnancies. According to the Health Insurance Association of America, birth centers serve less than one-half of one percent of American women. The usual delivery in a birth center involves a stay of less than 24 hours and cost an average of $2,611 in 1989 including prenatal and neonatal care by a certified nurse-midwife, a physician or a combination of the two. Birth centers are not only less expensive but are also more personalized as they allow for spouse, and often sibling, participation in the birthing process."

Certified nurse-midwives (registered nurses with advanced education in midwifery) most commonly practice in hospitals and birth centers. In addition, other nurse-midwives and lay midwives are licensed in a number of states to assist in deliveries. The cost of a licensed midwife's service was $1,060 in metropolitan areas and $915 in nonmetropolitan areas in 1989."

Some companies are implementing short-stay maternity programs which give new mothers who have had normal deliveries an incentive to leave the hospital after two days rather than the traditional three days. The General Electric Division in Cleveland, Ohio
offers short stay mothers who voluntarily enter the program, the service of a maternity nurse for one visit and 8 hours of a homemaker service to assist the transition home. The company figures they save $500 on every mother who voluntarily participates.

Other services employers are providing include worksite accommodations for new mothers, such as rest areas for the working mother who is breast feeding. Employee Assistance Programs (EAPs) provide pregnant workers with support and help in solving problems that arise either at work or at home, both before and after child birth.

Employers are also using utilization review and/or case management companies to identify and monitor high risk pregnancies. Once identified, optimally by the early second trimester of the pregnancy, case managers can assist high risk employees to manage in their homes with the use of homemakers, assist in medication which prevents premature labor, and identify and monitor specialist care or therapies which may be necessary. If an extremely premature baby is born, professionals from the case management company can also assist in locating the appropriate level of hospital care, monitor the early bonding process of mother and child and arrange for home care when feasible.

Southland, a diversified retail and distribution company headquartered in Dallas with a workforce that is 50 percent female, is in the process of implementing a maternity program which involves coordination with their claims payer on the following components: 1) insuring that the pregnant employee (or spouse) has added dependent coverage prior to delivery; 2) identifying potential high risk mothers in order to link them with the services of their case management firm; and 3) providing pregnant women with information about a healthy pregnancy.

ALTERING THE WORK ENVIRONMENT

For employers, addressing the special needs of pregnant women may involve a variety of alternative work arrangements including making alterations in the workplace, itself. For example, if a female employee's job requires heavy lifting or other strenuous types of activities, it is likely that she may have to alter her job assignment for a period of time. Other environmental hazards such as exposure to heavy metals, radiation, anesthetic gases, and stress may require worksite alterations for pregnant employees.
Environmental Hazards

Substances which can cause abnormal fetal development are known as teratogens, and include physical, chemical, and biological agents. Only a few such substances have been confirmed as teratogens in humans.¹

Little is understood about the mechanisms that produce toxic effects. One substance may cause a variety of effects, while a particular effect may be produced by a variety of causes. Consequently, the correlation of a given exposure with a fetal abnormality in a population does not necessarily prove a causal relationship in any individual case. The current lack of definitive knowledge makes it difficult for practitioners to provide meaningful advice when consulting patients concerned about environmental hazardous exposure.²

The American College of Obstetricians and Gynecologists (ACOG) reports that exposure of pregnant women to certain chemicals, metals, and other substances may cause abnormal fetal development resulting in possible miscarriages, defects present at birth, or problems that appear later in life. Exposure to heavy metal such as lead and mercury has been linked with miscarriage, still birth, mental retardation, and other birth defects.³ Women working in industries involving lead smelting, battery and paint manufacturing, printing, pottery glazing, and ceramics are at higher risk of lead poisoning. Toll booth attendants and others who work on heavily travelled roads may also have high levels of lead in their blood. Dentists, lab workers, dental hygienists and technicians may inhale mercury while on the job.

Ionizing radiation can also cause harmful effects on fetal development. Exposure to high levels of X-rays is suspected of causing cancer, genetic damage, and miscarriages. Alterations in the work environment can be made, however, which reduce the risk of high level exposure. For example, X-ray technicians, can use shields for protection from frequent exposures to high levels of radiation. Also, women planning a pregnancy who are exposed to ionizing radiation in industrial and medical settings can monitor the amount of radiation to which they have been exposed.⁴

Women who are continually exposed to anesthetic gases while working in operating rooms and dentists' offices may also be at increased risk for miscarriage and birth defects. However, many hospital operating rooms protect pregnant employees by installing systems which remove anesthetic gases from the room.

One diversified chemical manufacturing company has instituted a program in some of its plants to address and allay concerns of women who have become pregnant and may be concerned about their work environment. The company urges employees to contact the medical clinics when they become pregnant. The employee's
workplace can then be evaluated and altered, if necessary, to insure safety for the pregnant employee. Company medical personnel also urge pregnant employees and their physicians to raise any concerns they have about working at the company while pregnant.

**Stress and Pregnancy**

While stress is an unavoidable part of daily living and causes certain physical changes including muscle tension, faster breathing, and increased blood pressure; chronic stress can lead to physical and emotional problems ranging from fatigue to heart disease. There is some evidence suggesting that excessive stress during pregnancy can contribute to premature labor. Studies also indicate that extreme psychological stress may play a role in low birth weight. However, simple lifestyle changes and relaxation techniques can assist in keeping stress manageable.

While the work environment and relationships may contribute to increased levels of stress, it is also an environment in which employees may learn helpful coping techniques in dealing with stress through worksite health education programs. These programs can be geared toward workers in general or specifically for pregnant employees. Whatever the selected audience, the worksite provides a good environment for addressing the issues concerning stress, pregnancy and work.

**Visual Display Terminals (VDTs)**

Many VDT workers have complained of psychological stress. Others have reported eye strain, pain in the neck and back, dull headaches, blurred vision, dizziness and nausea, tension, and irritability. These discomforts can add to psychological stress; however, there has been little evidence that working on VDTs affect the outcome of pregnancy. A 1988 study by the Kaiser Permanente Program in Oakland, CA, found that women who used VDTs more than 20 hours a week in their first three months of pregnancy had an elevated risk of miscarriages compared to non-VDT users. The authors note that the kinds of jobs where VDTs are heavily used (i.e. clerical) might contribute to reproductive risk. Women who sit at a VDT for most of their working day are generally in a different work environment than women who have access to VDTs but use them only intermittently.

**Heavy Work**

While many pregnant women can usually continue to perform accustomed physical activities, those tasks involving heavy lifting, climbing or carrying may cause discomfort in some. However, few jobs require sustained periods of strenuous activity,
and high-energy outputs are usually required for only brief periods. Often a pregnant worker may continue to perform physically demanding work by simply eliminating peak efforts and varying the rhythm of work-rest cycles. However, if nausea, dizziness, or fatigue occur while engaged in physical activity, the risk of injuries increases.\textsuperscript{7}

As women increasingly enter jobs that were traditionally male dominated such as police, fire, and construction work, telephone line and forklift operation, etc., the demands of the position in terms of physical stamina and stress factors must be considered. Further alterations or arrangements may be required in these special situations for pregnant women.
CHAPTER THREE

CHILD HEALTH ISSUES

Introduction

Children under age five represent society's most vulnerable citizens. The early years of life are crucial for all aspects of human development and also represent a period when children are completely dependent on others for care and nurturing.

The overview of statistics about children's health presented in this chapter indicates that young children are generally healthy. However, a significant minority of children experience troubling early years—particularly those who are uninsured, low income, suffering from a chronic disease or subject to child abuse.

Employers have traditionally had little interaction with the nation's very young children. Increasingly, as will be discussed in Chapter 4, child care issues have made the nation's children visible to employers of all sizes. The costs of dependent care or family coverage in employer's health insurance plans has also become an increasingly visible issue, though many employers still don't know much about the dependents they cover. Large employers have also become more actively involved in promoting the educational health of children in school systems nationwide. Few however, have examined their potential roles in insuring healthy children prior to school entry. The importance of doing so was underscored by Dr. David Heppel from the Office of Maternal and Child Health:

"Kids are a form of capital and the supply of qualified young workers is tightening. The work force of the future is going to be made up of the children today, one in five of whom is poor. One-third of the new entrants into the work force between now and the turn of the century will be minorities. Almost half of all black children and 40 percent of Latino children are at or below the poverty level. Children in poverty tend to do less well in school and become less competent workers. Children must have a good start, good prenatal care. But a good beginning is not enough; this is a long-term investment."

Dr. David Heppel
Director
Division of Maternal, Child and Infant Health, OMCH

The Office of Technology Assessment (OTA) in their assessment of the nation's children concluded:

"First, the evidence suggests that the United States is not doing as well as it could in preventing health problems in children, despite the improvements to date.
"Second, prevention or treatment of health care problems in early childhood can benefit a child for a lifetime, and, conversely, failure to prevent such problems can be costly to the child, the child's family, and the Nation.

"Finally, the burdens of illness, disability, and death are not borne evenly. Some American children are at particularly high risk for poor health, and many of them have only limited access to medical services."

Demographics/Health Status of Children

In 1985, there were approximately 18 million children under the age of five years. This represented 8 percent of the total population, a number that is expected to decrease slightly to 7 percent by the year 2000. Children under the age of five are generally healthy, with 53.8 percent reported in excellent health in 1986.

Differences in perceived health status, however, are related to income and race, with 55.9 percent of white children reported in excellent health and 42.4 percent of black children reported in excellent health. The difference in income levels is even more dramatic - with 63.9 percent of children under five in households with more than $35,000 reported in excellent health compared to 40.9 percent in households with less than $10,000.

Children report more acute conditions than persons of any other age group. The 1986 National Health Interview Survey reported four acute conditions per child/per year for children under five. This compared to one condition per person/per year for those age 65 and over. Respiratory conditions were the most common acute conditions cited for children. Between 10-15 percent of all children have a chronic condition - most of which are mild such as allergies, skin problems and minor respiratory diseases. Children under age five have 4.9 bed days per year and 10.8 restricted days per year due to acute or chronic conditions.

In 1985, 5 percent of all deaths occurred among the under age 25 population. The leading causes of death among children under one year of age were conditions originating in the perinatal period, congenital anomalies, and diseases of the heart. Among the one to four age group, the major causes were injuries, congenital anomalies and malignant neoplasms.

Health Care Utilization of Children Under Age Five

Children under age five averaged 6.7 physician contacts per year in 1987. Surveys that same year found that nearly 10 percent
of white and 15 percent of black children ages 1-4 had not been seen by a physician in the previous year. In 1980, 75 percent of physician visits for children under age five were for diagnosis/treatment, 15 percent were for checkups, 8.1 percent were for immunizations and .2 percent were for other reasons.

In 1987, 6.3 percent of the population under age five had one or more hospital episodes with an average length of stay of 7.6 days. According to data from 1983, respiratory disease accounted for much of the reason for hospital stays, followed by diseases of the nervous system and sense organs, digestive diseases and injuries and poisoning.

In a study of nine Blue Cross and Blue Shield plans from around the country, the Actuarial Research Corporation found that the weighted mean fee for pediatric visits was $44 in 1988. This compares to the mean charge of $27 for pediatricians found in the AMA Survey of Socioeconomic Characteristics of Medical Practice and a median charge of $36 for pediatricians in a 1988 Medical Economics survey. The American Academy of Pediatrics estimated in 1988 that child health expenses approximate $500 per capita per year for children under age 17.

Well Child Care/Immunizations

"Companies have started by providing prenatal care. But now they must move to be sure that they don't just get the healthy baby and then say good luck. They need to follow through with well child care."

Lori Cooper
Executive Director
Healthy Mother, Healthy Babies

Well-child care involves a variety of preventive health services given by physicians or other health professionals throughout a child's life, beginning soon after birth and extending into adulthood. The goal of well child care is to improve the physical, cognitive, and psycho-social health of children. Well child care includes two types of prevention: immunizations and health supervision, consisting of physical examinations and other tests that screen for illness or developmental problems, health education, and parental guidance.

Children today are generally vaccinated against eight diseases: diphtheria, tetanus, pertussis (whooping cough), polio, measles, mumps, rubella (German measles) and most recently, Hemophilus influenza b (Hib). Immunizations are required by states for school attendance. In its review of child health, the Office of Technology Assessment (OTA) concluded, "the cost effectiveness of the childhood vaccines is well established in the literature — indeed, such vaccines not only confer medical benefits but are cost-saving." The House Select Committee on Children,
Youth and Families reported the benefit-cost ratio for the measles, mumps and rubella immunization program as approximately 14:1. The Committee also cites a CDC study which indicated that the $180 million spent on a measles vaccination program saved $1.3 billion in medical and long-term care by reducing hearing impairment, retardation and other problems.

Concerns in the 70's and 80's with vaccine related reactions in children led to a liability crisis and a decrease in the number of vaccine manufacturers. This, in turn has led to higher vaccine costs which may, according to the OTA, affect whether childhood immunizations continue to be cost-saving. Research compiled by the American Academy of Pediatrics (AAP) indicates the steep rise in costs for fully immunizing a child. In 1982, the private sector cost for complete immunization was $23.29. This cost had risen to $117.06 by 1988.

Immunization rates in the United States have been declining. In 1980, slightly over 22 percent of children aged one to four years were not fully immunized against polio or rubella. In 1985, slightly over 24 percent of the same age group had not been immunized against either disease. While reported cases of measles and mumps have declined since 1980, the number of reported pertussis cases has increased 3-fold - from 1,730 in 1980 to 3,589 in 1985.

While the AAP immunization schedule of seven well-child care visits for normal infants and children in the first 6 years of life has been found to be cost effective, the overall well-child schedule recommended by AAP calls for 13 visits in the first 6 years of life. The additional visits include such health supervision procedures as measurements, sensory screenings, developmental/behavioral assessments, and physical examinations. The OTA report Healthy Children concluded that researchers have yet to document the effectiveness of the health supervision aspects of well-child care in terms of improved health outcomes. Pediatric providers argue, however, that there are positive benefits for children resulting from health supervision procedures, but documentation of these benefits needs to be developed:

"I think the question about routine health supervision visits beyond the very clearly demonstrated cost benefits of immunizations is problematic. The Academy of Pediatrics is intensively looking at what might be available in the literature to help document that."

Dr. Antoinette Eaton
Vice President
American Academy of Pediatrics
Health Insurance Coverage of Children

Between 1979 and 1986, the percent of the population under age 65 who were uninsured increased from 14.6 percent to 17.5 percent. The most dramatic trend related to insurance coverage during this period is the decline in the percent of the population covered by employment based plans through a family member. The percent of the population receiving coverage through another family member's employment based health insurance dropped from 34.3 percent in 1979 to 31.4 percent in 1986. While some of this change is due to population shifts related to children under age 18, another significant percentage is associated with a decrease in coverage rates for children under age 18. The Congressional Research Service reports that there is no clear explanation for this decrease but postulates the movement away from employer-provided noncash benefits and the increase in the required employee share of premiums for dependent coverage.

Sixty seven percent of children under 18 received health insurance through private insurance in 1986, 16 percent received publicly sponsored health insurance, and 19 percent, or 10.6 million children, had no health insurance coverage. These aggregate statistics mask key differences by family income, and parents' employment status. In 1986, 33 percent of children living in families with incomes less than the federal poverty level were uninsured. Over one-half of all uninsured children resided in families whose head was employed full-time and full-year. Another one-third of children without insurance lived in families whose head was a part-time or part-year worker. Only 12 percent of all uninsured children were from families with unemployed parents.

Not surprisingly, access to health insurance affects access to services and health status. Only 11.3 percent of children under 18 who had no health insurance coverage reported excellent health in 1984, while 78.1 percent of children with private coverage reported excellent health. Children who did not visit a doctor in the last year were twice as likely to be uninsured as compared to children who made more than four visits.

According to a report by Actuarial Research Corporation, while coverage has increased in recent years, preventive care services are still not covered by the majority of health plans. The report cites the findings of INSURE, a demonstration project testing prevention as a health insurance benefit in the early to mid 1980s. Of the 1364 persons studied at three sites, 30 percent of the adults had preventive services covered, while 23 percent of the children had preventive services covered.
Of the companies attending the WBGH/HRSA seminar, only about half provided coverage for well-child care. Texas Instruments is one company which will be implementing a program in January, 1990:

"We're following the American Academy of Pediatrics' recommendation for immunization schedules. What we're doing is tying the health supervisory aspects of well baby care and exams directly to the immunization schedule. We're saying we will reimburse -- and deductibles and copayments do not apply -- up to our usual and customary fee for the exam and immunization... so we've linked these two procedures together."

Susan Nelson
Corporate Insurance Manager
Texas Instruments

Preferred provider organizations (PPOs) seem to be an exception to the lack of coverage for preventive health care. Of the 197 PPOs with 18 million employees and dependents studied in a 1986 survey, 72 percent covered immunizations for children under two years of age, 75 percent covered well child care for children under two, and 56 percent covered well child care for children older than two. A representative from Pepsico described their PPO program:

"We put in a PPO with Metropolitan Life in January of 1989 for two of our divisions. The PPO covers three well baby care visits per year for each child two years of age or under. It also covers routine physicals up to $100 every two years. Employees are encouraged to use the PPO because they also receive $25 per visit up to 5 visits per year per family. The emphasis is to offer quality care and control costs."

Lori Gage
Manager, Benefits Operations
Pepsico

SPECIAL ISSUES RELATING TO CHILD HEALTH CARE

Injury Prevention

Injuries are the leading cause of death in American children after the first year of life. Childhood injuries are very costly to American society. In 1980, it is estimated that injuries and poisonings (intentional and unintentional) accounted for 13.3 percent of acute medical care costs for children under age 17, or nearly $2 billion. Injuries to children also result in huge indirect costs, owing to years of potential life lost and productivity foreclosed.

Vehicle-related injuries are by far the most common type of injury resulting in fatalities for children age 0-4. Other types of fatal injuries for this age group include fires and burns, drownings, choking, and falls.
The OTA outlined three broad strategies for preventing accidental childhood injuries:

* Persuasion/education: persuading people to increase their self-protection (i.e., through education or reminders to use seatbelts).
* Regulation of behavior: requiring people to increase their self-protection (i.e., by passing laws requiring the use of seatbelts).
* Automatic protection: providing automatic protection from injury through product or environmental design (i.e., by designing automobiles so that a person is automatically seatbelted when in the vehicle). 117

Regulation and automatic protection have been very effective in reducing deaths due to motor vehicles. By 1984, all 50 states had enacted laws requiring the use of safety restraints for children in automobiles. These laws contributed to the 36 percent decline in motor vehicle occupant deaths among children under age five between 1980 and 1984. 118

Other examples of actions that could fall under one of the three prevention strategies include: helmets for bicyclists, barriers around swimming pools, universal use of smoke detectors, window bars in windows above the first floor, hot water heater temperatures of no more than 120 degrees Fahrenheit, and "no right turn on red" laws. 119

In designing injury prevention strategies, the particular issues of children living in rural areas should be addressed, as farming is a very hazardous occupation. Farm machinery, such as tractors, wagons, combines and forklifts represent particular hazards to small children when not used safely. 120

Firearm fatalities, one of the most preventable of all childhood fatalities, still accounts for at least 400 deaths annually among children - 45 of those to children under age 5. The number of unintentional firearm fatalities prompted the American Academy of Pediatrics to state in testimony, "You cannot be an advocate for child safety and ignore the issue of guns." 121

Lead Poisoning

In addition to being a significant hazard facing young children, lead poisoning is an important measure of child health status as it indicates both the presence of a potentially disabling condition and the quality of the environment in which a child lives. While formerly considered a problem associated primarily with severe acute poisoning resulting from activities such as
ingestion of lead paint, lead toxicity is increasingly associated with chronic, low-level poisoning from exposure to contaminated air, soil and water.\textsuperscript{122}

Lead poisoning can permanently damage the central nervous system of children and can lead to developmental delay, impaired intellectual development, and, in severe cases, death.

In a study conducted by the Department of Health and Human Services, researchers found that an estimated 3-4 million children younger than six had elevated blood lead levels in 1984. Children living in cities were more likely to be exposed to lead, with the highest prevalence of lead poisoning found among poor black children living in large inner cities.\textsuperscript{123}

Lead screening has been determined to be highly cost effective. A June, 1982 report in the New England Journal of Medicine calculates that in areas where the prevalence of lead toxicity is 7 percent or more, lead screening averts morbidity and results in net dollar savings.\textsuperscript{124}

**Child Abuse and Neglect**

The incidence of reported child abuse and neglect has increased, as has the visibility of the problem in the professional and lay community. Children under age three are more likely to suffer major physical abuse and are more likely to die from abuse or neglect than are older children.\textsuperscript{125}

All 50 states and the District of Columbia have laws defining child maltreatment and mandating that professionals working with children report suspected cases. In 1985, 1.9 million cases of child maltreatment were reported.\textsuperscript{126} The American Humane Association reports that 30 percent of the abused child population is under the age of 3. This represents 22 percent of the general population under age 3.\textsuperscript{127}

OTA reports that few child maltreatment prevention programs have been evaluated to study their short-term and long-term outcomes. The use of home health visitors to families at high-risk for child maltreatment has been studied more than any other preventive approach. In four out of five studies of programs evaluated, researchers found that home care services were effective in reducing actual rates of child maltreatment. The elements of the programs which seem to be effective include reaching parents who lack self confidence and trust in formal service providers, obtaining a more accurate and direct assessment of the home environment, linking parents with other support services, and reminding parents that excessive punishment or neglect of children is not condoned in society.\textsuperscript{128}
AIDS

AIDS is an increasingly serious problem among children. By April, 1989, 1,561 cases of AIDS in children younger than age 13 had been reported, representing 1.7 percent of all AIDS cases. The majority of pediatric AIDS cases resulted from transmission in utero or at birth by HIV infected mothers, with a disproportionate number of cases occurring in black and Hispanic children.129

According to the Children's Defense Fund, between January 1988 and January 1989, nearly 600 new cases were reported among children younger than 13 and the number of pediatric AIDS cases virtually doubled for each racial and ethnic group. The vast majority of young children with, and exposed to, perinatally transmitted AIDS live in poor, inner-city neighborhoods with high concentrations of minority families. Of the total number of pediatric AIDS cases reported since 1981, black children accounted for 52 percent of all cases and 56 percent of cases among children younger than five. In contrast, black children account for only 15 percent of all children younger than five.130

Employers and all of society will feel the impact of these tragic trends in two ways. First, the rising number of children with AIDS will demand more resources from an already strained public health and welfare system. However, the costs of care and the demand for resources are small in comparison to the costs our society will bear in terms of human life lost.

Mental Health

A substantial number of children in the United States suffer from seriously handicapping mental disorders. These disorders include a broad range of emotional disturbances involving depression, anxiety or both; behavioral problems characterized by disruptive and antisocial acts; and developmental conditions that limit a child's ability to think or learn, form social attachments or to communicate effectively with others.131

Young children's mental health problems are often related to environmental stressors such as poverty, parental divorce, and abuse and neglect. Many experts believe that children exposed to such environmental stressors, in addition to children with diagnosable disorders, are in need of preventive or other mental health services.132

A 1979 study in a New York county on the incidence of mental health problems in children seen by pediatricians found children under four represented 16 percent of the patients diagnosed with problems. The report found that children with a parent absent from home are twice as likely to be identified as having a problem as those living with both natural parents. In addition, more than 50
percent of those identified as having a mental health problem were "at least moderately impaired" by the condition.\textsuperscript{133}

The issue of mental health was addressed at the WBGH/HRSA seminar, particularly in relation to the need for more training among pediatric providers regarding mental health:

"I think there's been a tremendous advancement in the recognition by pediatricians that mental health is a very important part of pediatric practice. When you do surveys and ask pediatricians about their needs, particularly their needs in continuing medical education or did they receive adequate preparation during the training program, you will generally find a large percentage of pediatricians saying that they feel like they need more information, more training, better preparation on behavioral, developmental pediatrics... The Academy of Pediatrics has met with the American Board of Pediatrics, which is the certifying organization of pediatricians, pushing for more board requirements for behavioral developmental pediatrics."

\textbf{Dr. Antoinette Eaton}
\textit{Vice President}
\textit{American Academy of Pediatrics}

\textbf{Chronically Ill/Technology Dependent Children}

While the majority of children are primarily healthy, a significant minority suffer from chronic health impairments which can emotionally and financially devastate families. Between 10 percent and 15 percent of all children suffer a chronic illness, with about 10 percent of these, or one million children, suffering a severe chronic illness.\textsuperscript{134} Childhood chronic diseases include muscular dystrophy, cystic fibrosis, spina bifida, sickle cell anemia, chronic kidney disease, hemophilia, and other neuromuscular disorders.

Contributing to the numbers of the chronically ill, are children who formerly faced the probability of early death. Advances in the care and use of technology to aid extremely premature infants has led to the dramatic 55 percent decline in their death rates since 1969.\textsuperscript{135} It has also led to new issues of chronic care and dependence on intensive medical interventions and technology.

The Task Force on Technology Dependent Children established by Congress in 1985 defined a "technology dependent child" as one who is under age 21, has a chronic disability, requires the routine use of a specific medical device to compensate for the loss of a life sustaining body function; and requires daily, ongoing care or monitoring by trained personnel.\textsuperscript{136} Estimates of the size of the population of such children made by OTA range from 2,300 to 17,000.\textsuperscript{137}

The Task Force reports that more than half of all children with major health problems are covered by some private health insurance. However, many of these plans do not provide coverage of catastrophic expenses associated with technology dependent
conditions such as durable medical equipment, home health aide services, outpatient professional nursing services, mental health counselling, and the spectrum of therapies. Exclusion from plans based on pre-existing conditions is also a serious problem for this population. As Dr. McPherson noted about her work and discussions with families nationwide:

"Families had insurance; it paid for major medical. But the kinds of home and community based services that we're talking about often were not available because there was no way to reimburse for them. And while we had demonstrated repeatedly that they gave us good outcomes for mothers and children, we really haven't solved how to finance these services."

Dr. Merle McPherson
Director
Division of Services for Children
with Special Health Needs, OMCH

The improvement in employer provisions for maximum lifetime benefits, out-of-pocket spending limits, and case management represent positive trends for families with chronically ill or technology dependent children. In 1984, almost 40 percent of participants in medium and large employer health plans had either unlimited lifetime benefits or a $1 million lifetime maximum.

Case management, often implemented on a case-by-case basis, offers the opportunity for coverage of services that are not part of the regular benefit package. For example the coverage of home care services would be funded in lieu of hospital care. In a 1987 survey by a benefits consulting firm, less than 20 percent of surveyed employer health plans had incorporated individual case management into their benefits plan.

Early Identification and Treatment

Early identification of children with special health care needs is a primary concern of parents, health care providers, social service professionals, and increasingly of public and private purchasers of health care. The principle behind early intervention programs is to prevent or minimize the adverse effects of a handicapping condition through early identification of the condition, designing subsequent strategies to facilitate the child's development and providing support for the family. Infants and young children who may need early intervention are those at risk of developing problems due to biological conditions (i.e. Downs syndrome), medically related factors (i.e. low birth weight) or environmental situations (i.e. parental drug abuse). It has been estimated that between 5 and 20 percent of children in the United States have chronic health impairments or significant developmental disabilities that require specialized health and related services.
Several federal/state initiatives are designed to target and serve children with special needs. The 1986 Education of the Handicapped Act Amendments (P.L. 99-457) established a new optional program of early intervention education to assist states in serving infants and toddlers with disabilities and to provide support services to their families. Infants and young children eligible for services include those a) experiencing developmental delays in cognitive, physical, language and speech, or psychosocial development or self-help skills or b) having a diagnosed physical or mental condition which has a high probability of resulting in developmental delay. Services designed to fit individual needs include family training, counseling and home visits; speech pathology and audiology; special instruction; occupational or physical therapy; psychological services; and medical care.

The Medicaid program, jointly administered by the federal government and states includes an early and periodic screening, diagnosis and treatment (EPSDT) program for children under age 21. In FY 1986 9.95 million children under 21 received Medicaid services, including 2.14 million screened under the EPSDT program. Evaluation of the program has indicated fewer abnormalities at periodic exams among children who receive EPSDT preventive services than among those not receiving them and that health care costs are lower for children participating in the program.

The Medicaid program has also authorized the use of innovative managed care programs targeting maternal and infant health:

"I think, for years, you have always heard, 'Go to the private sector and learn your lessons, replicate it in the public sector.' This may be an area where the private sector may want to go to the Medicaid program and see what experience there has been in moving to managed care and targeted case management programs for pregnant women and children. We have three waiver programs which are operational. For example, in South Carolina, during their first two years of operation, the state saved over $3.2 million and decreased the infant mortality rate by ten percent."

Joyce Jackson
Office of Eligibility Policy
HCFA

The Head Start program provides comprehensive services to low income and handicapped preschool children and their families to improve both learning and social skills and their health and nutrition so they may begin school better equipped to learn. Evaluation of children participating in Head Start program and other preschool education programs have shown the following results: increased school success; reduced dependence on public assistance; improved child self confidence, self esteem, and expectations; positive family effects; and cost effectiveness. Despite this success, the number of children served by the program is problematic:
"Head Start serves almost half a million children, but this is less than 20 percent of the two and a half million kids who need the services. Hundreds of thousands of underprivileged preschoolers are on the Head Start waiting lists. Most of these children will never get into the program and those who do will almost always be limited to a one-year experience."

Dr. David Heppel
Director
Division of Maternal, Child and Infant Health, OMC

Finally, a major national initiative in early intervention is being conducted by the federal Office of Maternal and Child Health with a view toward the provision of family-centered, community-based comprehensive services for children with special health needs. This effort includes the participation of a number of federal agencies and programs from the public and private sector, including those programs mentioned above.

PUBLIC-PRIVATE PARTNERSHIPS IN CHILD HEALTH

"We acknowledge at the federal level that we cannot succeed unless we are partners with business and industry, with state and local government and with private medical practitioners. We must begin working together, each with individual points of view and each with different resources, different skills, different opportunities. But only if we all work together can we really succeed with many of the problems that confront our nation today."

Dr. James O. Mason
Assistant Secretary for Health
Department of Health and Human Services

While corporate programs targeting child health issues are not as common as those addressing prenatal concerns, there are several public private partnerships that have focussed on children.

The Success by Six program is a community-wide effort in the city of Minneapolis to promote school readiness of the city's children by coordinating a continuum of comprehensive, community based services that support and assist all parents in meeting the needs of their children from conception through age five. In the words of Richard Green, Director of Community Programs at Honeywell, "We're trying to effect systemic change in Minneapolis."

The Success by Six program has three components. The first, a public education campaign, will include working with employer groups like the Chamber of Commerce to assess the ways in which their member companies' corporate policies support or don't support employee's families. The second program component involves strengthening neighborhood based coordination of maternal and child services. Currently Honeywell and the United Way of Minneapolis are involved in pilot testing a prenatal program called "Way to Grow" which involves training neighborhood paraprofessionals. If
successful, the program will be replicated in other Minneapolis neighborhoods and expanded to include health information relevant to pre-school children. Finally, the program involves increasing collaboration with other groups in the Minneapolis area to expand the reach of program information.

Another program initiated in 1985 in western Pennsylvania seeks to provide health insurance benefits to children under the age of 19. The Caring Program for Children of the Western Pennsylvania Caring Foundation has provided funding to purchase health insurance benefits for 12,000 children. The Foundation receives funding from a variety of sources including small employers and large corporations such as USX and Westinghouse. The funds are used to purchase health insurance from the Blue Cross of Western Pennsylvania and Pennsylvania Blue Shield. The insurance provides coverage for routine physician visits, immunizations, and outpatient hospital services. The program has been so successful that it is being replicated through Blue Cross/Blue Shield plans in several other states including Alabama, Maryland, Missouri, North Carolina, North Dakota, Kansas, and central New York. Currently, evaluation of the program's impact on the health status of the children participating is being conducted under a federal grant.

The role of local health care coalitions in creating or replicating innovative maternal and child health projects was discussed at the seminar:

"There are over 100 coalitions nationwide made up of local purchasers which could be a tremendous resource in spreading the word on maternal and child health. We are working formally with 25 through the National Business Coalition Forum.

Carol Cronin
Vice President
Washington Business Group on Health"
CHAPTER FOUR

WORKING PARENTS' ISSUES

Introduction

Companies wishing to remain competitive will need to rethink their benefits policies and labor practices to accommodate the workforce of tomorrow. They will need to seek creative and innovative approaches for addressing maternal and child health care issues as mothers become a permanent part of the workforce and as more fathers become involved in caregiving activities. The combination of rigid work schedules and shortage of reliable and affordable child care can result in stress, lower productivity, and increased absenteeism as parents juggle work and child rearing responsibilities.

Several employers have already begun to address maternal and child health issues by altering their work policies or by developing innovative child care assistance programs to make it easier for parents to balance their work and family responsibilities. Union leaders and management have worked together to find solutions that match the specific needs of their workers. Public agencies, schools and businesses have joined forces to develop programs to improve community child care services. Employer initiatives across the country have eased the work-family conflicts of those parents involved, and employers have gained benefit through the improved work performance of parents.

A study by the U.S. Department of Labor revealed that more than 10 percent of the nation's employers provide specific benefits or services to help their workers arrange for child care and 50 percent have established work practices such as flexible work hours and leave policies, job-sharing and voluntary part-time arrangements that can help working parents care for their children.

The survey also found that large businesses with more than 250 workers were much more likely to establish day care centers and provide financial services for child care than small employers. However, smaller businesses were more likely to allow flexible hours, extended leaves, job-sharing and temporary part-time arrangements, with reduced pay and benefits, to enable their employees to care for their children.
ALTERNATIVE WORK ARRANGEMENTS

Many employers and employees are exploring innovative scheduling proposals. In recognition of the difficulty new parents may experience as they cope with the daily stresses of caring for a new child, many employers have introduced policies allowing for flexible work time. A flexible or reduced work schedule takes into account the special needs of new parents, and is particularly helpful in allowing employees to return to work sooner.

Flexible Scheduling

Flexible scheduling allows employees to choose arrival and departure times within a range set by the employer. All employees work during a core period and work the required number of hours daily. It has been estimated that 13 percent of the organizations employing 50 or more persons have introduced flex-time into their employment patterns. The system allows for parents to choose their arrival and departure times to better match their child care services or the local school schedule.

The benefits of flex-time have become widely apparent to many of the companies which have instituted such policies. Some of the benefits they report include reduced absenteeism and tardiness and improved employee morale.

Part-Time Employment

In order to seek balance between work and family, many parents opt to work only part-time after the birth of a child. In 1985 the U.S. labor force was comprised of 27 percent women and 10 percent men in part time positions. However, parents often sacrifice a great deal by changing to a part-time schedule, as the job is generally lower paying, fewer benefits are provided, and promotions and advancement are usually less available.

Many employers, however, are establishing part-time positions with pro-rated benefits and a ladder for advancement, particularly in certain industries such as retail and financial services. In a 1987 survey, the Chamber of Commerce found that in those industries where part-time employment comprised over 10 percent of the workforce (such as hospitals, banks, insurance companies and publishers), 18 percent of the firms reported that part-timers receive benefits. Overall, the Chamber found that 21.2 percent of firms offer health benefits to part-time employees.

Part time positions assist parents in meeting family responsibilities while continuing with their careers. By offering part-time employment opportunities for new parents in a company,
the employer may be able to retain a trained worker who may have otherwise left the firm.

CHILD CARE PROGRAMS AND ASSISTANCE

One of the most critical concerns of employees today and in the future will be quality, cost-efficient child care services. Though a few companies are beginning to implement progressive programs for employees in need of child care services, many more have yet to address these intensifying work-family concerns. According to the U.S. Department of Labor, in 1988, only four percent of U.S. workers were eligible for employer-subsidized child care benefits, up from one percent in 1985. Six percent of white-collar workers were eligible for such benefits, compared with two percent of blue-collar workers. These benefits included reimbursement for child care expenses, as well as facilities provided by the employer.

A study by the U.S. Census Bureau reported that over 29 million children, 9 million of them younger than 5, spend a portion of the day in a second home costing families over $14 billion in 1986. The average weekly payment for child care was about $45 per week or 6 percent of their monthly family income. The poorest women in the survey paid $32 a week. The wealthiest -- those with incomes of more than $3,750 a month -- paid $58 a week.

Even if families can afford adequate child care facilities, many have trouble locating them. In a 1986 California survey, one out of every four of the 1,200 unemployed parents interviewed blamed inadequate child care arrangements as the reason for being unable to return to work or to attend training programs. About one-third of those surveyed were single parents.

Also of concern to employers is the increasing number of working men who are assuming care giving responsibilities. Many of them are turning down promotions or transfers because of family and child care concerns.

In a study of Merck & Co. employees, Bank Street College of Education researchers found that supervisors insensitive to family responsibilities increased the level of stress and psychosomatic complaints of working fathers. Another study by Boston University of 1,600 employees in two major Northeast corporations found that working fathers are as likely to get depressed or unhappy as working mothers when they have increased household duties.

Today, about 3,000 of the nation's large employers offer some form of child care assistance - ranging from on-site facilities to noon-time seminars on parent education or the art of screening babysitters.
Direct Child Care Services

Direct child care services include employer provision of, or contribution to, child care centers, family day care homes, school-age child care programs, summer day camps, and programs for the mildly ill child. According to a corporate directory listing employers providing child care services in the U.S., all direct services have increased since 1982, and the number of company-sponsored centers increased from approximately 200 in 1982 to 700 in 1987.154

There are a wide range of direct child care services, and the type of program offered varies according to company size and the number of existing child care facilities available in the community. For example a child care center located on-site or near the worksite is more easily sponsored by a large employer or union. One advantage for the employee is that reliable child care is available which accommodates employees' work schedules. An on-site child care center is also a very visible program and creates a positive public image for the employer or union. However, one on-site center may only serve a portion of the employees, if workers are located at various sites at a distance from the center.

By keeping the child care center as part of the company, the employer retains control over quality and functioning, but is also liable for the center and responsible for its operation. Other employers may elect on-site and near-site centers to be run by a parent organization rather than the company, thus avoiding program management problems and reducing their liability.

A company can also hire a child care management business or a child care chain of centers to operate its center. By contracting with professionals, companies can also avoid including child care workers as company employees.

Consortium programs, in which a child care center is supported by several companies that share expenses, risks, and benefits, are yet another direct service alternative many companies have chosen. Under this type of program, cost and liabilities are shared. In addition, the program can be an effective recruitment tool, small employers can participate, and fluctuations in enrollment are reduced with multiple company participation. Disadvantages include possible limited space for each employer, a less convenient location for some employers, less individual control over quality, and potentially complicated negotiations.155

Child care home networks are coordinated systems of licensed family child care center homes. The network may be run by the employer or by an outside agency. Advantages to this type of arrangement include lower cost than on-site or consortium programs, a design that can meet flexible schedules, providers that are close to parents' homes, and the ability to reduce or expand the number
of providers. Drawbacks include possible high provider turnover, difficulty in ensuring quality, and possible high insurance costs.6

Resource and Referral (R&R)

Other companies are opting for R&R programs which offer greater flexibility for employees and lower start-up costs for the employer. These programs provide referral names for employees, often at lower cost than many community programs available, address a wide variety of child care needs, and stimulate an increase in child care providers.

The number of companies offering child care information services to employees has increased dramatically in the 1980s. Between 1984 and 1985, for example, the companies offering R&R programs increased from 300 to 500.6 Child care referral agencies often provide child care referral, parent seminars and brochures for employees on choosing child care. Agencies also keep records on all requests for child care referrals, if referral is provided. Referral, however, does not increase the amount of community child care services available unless there is an aggressive resource component to increase the supply of care.

Parent seminars are also offered at many companies as the sole part of a company child care program. Parent seminars often are a part of R&R programs. The seminars are usually conducted during lunch breaks, release time from work, and after work hours. Seminar topics include child development, child care and work-family conflicts. A series of seminars may be designed to cover a particular topic, or a group of employees may meet regularly and choose topics of interest to the group. Seminars are offered at such companies as AT&T, Avon, CBS, Levi Strauss, Polaroid, and Time.6

Information concerning child care issues for employees is also communicated in the workplace through child care fairs, brochures, employee newsletters and publications, and videotapes. Employers often acquire information on child care centers from the local day care licensing agency, and may procure access to brochures on evaluating the quality of child care from local child care organizations and the licensing agencies.

The Ford Motor Company and the United Auto Workers (UAW) provide child care referral service for union employees in 26 plant locations. The program assists parents in locating quality child care providers and offers a 24-hour emergency telephone number that children or parents can call for help. The resource and referral offices allow third-shift workers to have dinner with their children in plant cafeterias and provide summer day-camp programs, safe-toy programs, assistance to families with handicapped children...
and seminars for child care providers to acquaint them with the particular needs of Ford families. The referral options include day-care center, nursery schools, licensed day-care homes, and programs for school-age children.

According to consultants, other companies which sponsor R&R programs include Aetna, Contel, Digital, General Foods, IBM, Lockheed, Procter & Gamble, and Xerox. 159

Financial Assistance

Another way in which employers are addressing the child care needs of employees is by providing financial assistance to help employees pay for the expense of care. Though financial assistance does not increase the number of services available in a community, it does ease the financial strain, or perhaps allows employees to choose a more reliable and better quality center. Employers' financial assistance has been in the form of discounts at community centers, subsidies for a percentage of the child care expenses or a tax savings through a salary set aside program.

Employer discounts and subsidies occur through a variety of arrangements. For example, an employer may provide a flat amount, or subsidize a percentage of the child care expenses, for all employees or only for low income employees. The employer may pay the child care provider directly or reimburse the parents for child care expenses. The eligible child care arrangements for which a parent can receive a subsidy varies among employers.

Employers also offer child care subsidies as one option within a flexible benefit plan, a plan which allows employees to choose benefits from among two or more alternatives. Employers hesitate to offer child care services as a fixed benefit because only a small proportion of employees need the services each year, but an employer can add child care services to a flexible benefits package without being concerned about equity issues.

Hewitt & Associates, Minneapolis, MN, estimates that approximately 20 percent of major employers have flexible benefits plans, and 86 percent of those plans include a flexible spending account, either employer-funded or employee-funded, that can be used for child care expenses. 16

Flexible spending accounts are funded by an employer contribution or through a salary reduction agreement with the employee. If an employer meets the Internal Revenue Service requirements for a Dependent Care Assistance Program and a Flexible Benefits Program, each employee can reduce his or her salary by as much as $5,000 a year and place that money into a flexible spending account which can be used to pay for eligible child care services with pretax dollars.
Public-Private Partnerships Providing Child Care Services

Employers interested in accessing those services already existing within the community are forging ahead to create partnerships with public agencies providing child care services. Partnership projects have increased the supply of child care services and improved the quality of care through provider training programs. By providing financial assistance and leadership, an employer can work with other groups in assessing a community’s needs and developing a strategy for child care expansion.

Examples of such partnerships include statewide programs, city projects, and the expansion of family day care homes. For example the Texas Department of Human Resources and the Levi Strauss Foundation formed the Corporate Child Development Fund of Texas in 1979. The Fund uses private industry donations to support community-based child care programs in smaller towns and in rural areas of Texas.

In Los Angeles, a consortium was formed to develop a child care center to serve the downtown area. The Alliance of Business for Childcare Development (ABCD) is a consortium of downtown public and private employers and voluntary organizations. ABCD has opened one child care center and plans to create three additional centers by the end of 1990 for a total capacity of 300 children from 6 weeks to five years of age. ABCD develops the centers and gives preferential enrollment to employees of contributing companies.
CONCLUSION

As employers plan for the workforce of the future, maternal and child health issues will become increasingly important. An indication of the growing corporate recognition of these issues is seen in the recent development of corporate departments or taskforces examining the interaction between work and family. The departments focus on a wide range of issues including childcare and eldercare, alternative work schedules, employee benefits planning and employee productivity. Recognition of the positive or negative role worksites can play in promoting healthy families and indirectly healthy communities is a natural extension of the generally accepted idea that worksites can promote individual health and well-being.

Another factor increasing the visibility of maternal and child health and family issues for employers is the level of public policy activity addressing these issues. Child care; parental leave; access to health care for pregnant women and children through Medicaid expansion, tax credits or employer mandates; malpractice issues affecting the availability of obstetrical care; childhood prevention funding and research; teenage pregnancy; and infant mortality are all the subject of legislation being considered at the state or federal level. Through local, state and national coalitions, employers are working with other interested parties to help insure the health and productivity of the nation's future workforce. As one participant noted:

"We need to create a vision. We don't have the vision of what should be there for our moms and kids in America. Where we have to go is to convince all the players -- several of the companies here are convinced that these issues are important. But we have to have the entire population convinced that this is where we should invest a significant amount of our resources, whether they be dollars or personnel or both."

Jim Guilty, M.D.
President
Association of Maternal and Child Health Programs
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AGENDA

November 8, 1989

9:00  Registration and Coffee

10:00  Welcoming Remarks

   Willis B. Goldbeck
   President
   Washington Business Group on Health (WBGH)

   John H. Kelso
   Acting Administrator
   Health Resources and Services Administration
   Department of Health and Human Services (DHHS)

Maternal and Child Health Programs - An Overview

   Merle McPherson, M.D.
   Director
   Division of Services for Children with Special Health Needs
   DHHS

Corporate Perspective on Maternal and Child Health - An Overview

   Carol Cronin
   Vice President
   Washington Business Group on Health

11:00  Federal Perspectives on Maternal and Child Health Issues

   Audrey Manley, M.D.
   Deputy Assistant Secretary for Health
   U.S. Public Health Service
   DHHS
11:30  Maternal and Child Health Programs and Epidemiology

David Heppel, M.D.
Director
Division of Maternal and Child and Infant Health
DHHS

Woodie Kessel, M.D., M.P.H.
Director
Division of Maternal and Child Health Program
Coordination and Systems Development
DHHS

12:30  Lunch

James O. Mason, M.D., Dr. P.H.
Assistant Secretary for Health
DHHS

2:00  Corporate Examples of Maternal Programs

Mara Puri
Health Benefits Department
Marriott Corporation

Charlie Newman
Program Manager, Health Care Management
General Electric

2:30  Roundtable Discussion

   o Prenatal care
   o Maternal health/disability benefits

5:00  Reception

November 9, 1989

9:00  Roundtable Discussion

   o Well child care
   o Childhood prevention strategies
   o Mental health

11:30  Adjournment
Cathy Armstrong  
Coordinator  
Children and Schools Program, ODPHP

Heinz Berendes, M.D.  
Prevention Research Program Director  
National Institute of Child Health and Human Development, NIH

Sarah Brown  
Study Director  
Institute of Medicine

Susan Campbell  
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J.C. Penney

Joseph A. Cislowski  
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Levi Strauss

Raul Cuervo-Rubio  
Alcohol Drug Abuse and Mental Health Administration

Antoinette Eaton, M.D.  
Vice President  
American Academy of Pediatrics

Florence Fiori, Dr. P.H.  
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HRSA

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President  
Fox Health Policy Consultant

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Pepsico

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Office of Personnel Management

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Associate, Public Policy  
Washington Business Group on Health

Willis Goldbeck  
President  
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Director of Honeywell Comm.
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Mary Anne Hardy
Options and Choices

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Director
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and Infant Health, OMCH

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Branch Chief
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Lynn Squire
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