The results of a study on the way federal government guidelines influenced the administration of 132 Teacher Corps projects at the local level are reported. Research was oriented primarily toward determining those guideline provisions that seemed to have the most powerful impact on local actions during the early years of a project. Major findings apply to federal or state agency policymakers who construct or revise policy guidelines. This volume of the final report on the study is divided into three parts. Part One contains chapters that summarize the findings and conclusions and discuss the issues that are now facing educational policymakers. Part Two gives the background of the Teacher Corps program and presents evidence supporting the report's major findings, focusing on three provisions in the Teacher Corps Rules and Regulations: (1) the five-year time horizon and designated planning year; (2) the requirement for collaboration with local institutions and community agencies; and (3) the provision for local specifications of objectives. Research methods used in the study are discussed in Part Three. The appendices contain Teacher Corps Rules and Regulations, reprinted from the Federal Register, and excerpts from guidelines used to define research techniques at the local sites. (FG)
POLICY FRAMEWORKS FOR LOCAL ACTION
Lessons from Implementing the Teacher Corps Guidelines

Volume 1

Final Report
Teacher Corps Implementation Study
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January 1982

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SRI Project 7702

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APPENDICES
This foreword gives an overview of the Teacher Corps program and of the Teacher Corps Program National Evaluation conducted over the past 3 years by the Education and Human Services Research Center of SRI International. This report is one of a series of reports resulting from the SRI study.

The Teacher Corps Program

In November 1965, Congress enacted the Higher Education Act (PL 89-329), Title V of which authorized the Teacher Corps program. This program was an outgrowth of similar social programs initiated during the Kennedy and Johnson presidencies. Its purpose was primarily to train teachers to be more effective in teaching children in low-income areas of our country. In October 1976, the authorization for the Teacher Corps program was amended. The statement of purpose for the Teacher Corps program under this authorization states:

The purpose of this part [the Teacher Corps program] is to strengthen the educational opportunities available to children in areas having concentrations of low-income families and to encourage colleges and universities to broaden their programs of teacher preparation and to encourage institutions of higher education and local education agencies to improve programs of training and retraining for teachers, teacher aides, and other educational personnel--

(1) attracting and training qualified teachers who will be made available to local educational agencies for teaching in such areas;

(2) attracting and training inexperienced teacher-interns who will be made available for teaching and inservice training to local educational agencies in such areas in teams led by an experienced teacher.
(3) attracting volunteers to serve as part-time tutors or full-time instructional assistants in programs carried out by local educational agencies and institutions of higher education serving such areas;

(4) attracting and training educational personnel to provide relevant remedial, basic, and secondary educational training, including literacy and communication skills for juvenile delinquents, youth offenders, and adult criminal offenders;

(5) supporting demonstration projects for retraining experienced teachers and teacher aides, and other educational personnel serving in local educational agencies. [PL 94-482, Title V, Part A, Sec. 511 (a)]

With this modified statement of purpose in mind, Teacher Corps officials amended the federal regulations governing Teacher Corps and published these in the Federal Register in February 1978. These new regulations specified four outcomes that Teacher Corps projects were to achieve with the grant money they received from the federal government:

(a) An improved school climate which fosters the learning of children from low-income families.

(b) An improved educational personnel development system for persons who serve or who are preparing to serve in schools for children of low-income families.

(c) The continuation of educational improvements (including products, processes, and practices) made as a result of the project, after federal funding ends.

(d) The adoption or adaptation of those educational improvements by other educational agencies and institutions.

In addition to these four outcomes of the Teacher Corps program, the new Rules and Regulations also stated a number of key program features that, it was thought, would enhance the ability of the projects to achieve the four outcomes. Some of these key features were:

(1) Education that is multicultural.

(2) Diagnostic/prescriptive teaching.

(3) Integrated pre- and inservice training designs.
(4) Community-based education.
(5) An elected community council.
(6) A representative policy board.
(7) A collaborative mode of operation involving the associated institutions, communities, and other vested-interest groups.

In a further analysis of these Rules and Regulations, the evaluation team at SRI found many more key features than the seven listed above. The perspective taken by SRI during this evaluation was that, as a whole, the Rules and Regulations could be viewed as a strategy for implementing a Teacher Corps project. The particular key features making up the strategy could be interpreted as tactics to be used by the projects to achieve the four outcomes.

The new Rules and Regulations modified the Teacher Corps program substantially. Some of the differences between the old program and the new program are listed below.

<table>
<thead>
<tr>
<th>New Program</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Five-year project duration</td>
<td>Two-year project duration</td>
</tr>
<tr>
<td>Funding of $1.2 million per project</td>
<td>Funding $0.25 million per project</td>
</tr>
<tr>
<td>Incorporates a full feeder system of schools</td>
<td>Used only one school</td>
</tr>
<tr>
<td>Concerned with training of all school personnel</td>
<td>Concerned with training of teachers and interns only</td>
</tr>
<tr>
<td>Includes the community along with the local education agency (LEA) and an institution of higher education (IHE) in the planning and operation of the project</td>
<td>Only IHE and LEA involved in planning and operation of the project</td>
</tr>
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</table>
The program is service-oriented, but includes demonstration/dissemination and institutionalization as additional outcomes. The changes in the Federal Rules and Regulations governing Teacher Corps caused the program at the local level to be quite different from what it had been in previous cycles. A typical Teacher Corps project funded under the new Rules and regulations spent its first year in planning its particular program. During this first year, a community council was elected, collaborative arrangements were established between the LEA, IHE, and community, and the four major goals of Teacher Corps were restated in terms of local conditions and local needs. About 8 months into the first year, projects were required to submit their continuation proposals for the second year of operation. These proposals were to contain the specific objectives, a description of the community council elections, and other activities that occurred during the planning year. Soon after the submission of the continuation proposal, many projects recruited a teacher-intern team leader and four interns to receive training. The team leader was the person who generally was in charge of monitoring and setting up the program for the training of the interns. The project then sent these people to the Corps Member Training Institute (CMTI).

Starting with the second year of the Teacher Corps project, training was conducted for all educational personnel in the teacher system of schools selected to participate in the project. The training programs planned during the first year were put into action during the second and third years, which are termed the operational phase of the project. In addition, the preservice training for the Teacher Corps interns was also begun at the beginning of the second year. The intern training consisted primarily of coursework taken at the IHE, classroom experience in the Teacher Corps.
schools, and a community component that required the interns to become more aware of the importance of the community in the education process. The training for educational personnel in the Teacher Corps schools (including principals, teachers, aides, and others who deal with children in the schools) generally involved the assessment of the needs within the schools (conducted during the first year), the translation of these needs into objectives and goals for training, and the implementation of training sessions designed to achieve these objectives and goals. The training program for the interns was to have been finished by the end of the third year, at which point the interns would have received a master's degree and would also have been certified.

The SRI study covered only the first 3 years of the 5-year program. The fourth and fifth years of each project's life were to have been devoted to dissemination of project products and to the institutionalization of successful practices developed by the project. Because of federal funding termination, the program ends in July 1982. Program 78 thus ends after only 4 years of the intended 5-year cycle, and Program 79, after 3 years.

The administrative structure of a Teacher Corps project did not change much over 3 years. A policy board was established at the beginning of the planning year to oversee all project activities. This policy board consisted of the superintendent of schools from the LEA, the dean of the school of education in the LEA, and the elected community council chairperson. The typical project included other persons on this policy board (e.g., the project director and the team leader) to keep the board informed of project activities and to make recommendations for future courses of action. The elected community council was consulted on all community activities that were planned under the project. The ultimate responsibility for carrying out the Teacher Corps project rested with the project director, who frequently consulted with the policy board members on decisions regarding project direction and expenditure of project funds.
Concurrent with the development of new Rules and Regulations for Teacher Corps, the specifications for a national evaluation of this new program were being created. In the summer of 1977, an evaluation task force was charged with developing a design for such an evaluation. The results of this task force report set the direction for the preparation of a request for proposal issued in June 1978.

The task force recommended that an 8-year evaluation be conducted by an independent evaluator selected through a competitive RFP. Subsequently, this requirement was modified to a 5-year period, which included three phases of the evaluation. The first phase covered the first year of the evaluation and was considered a planning phase, wherein the study design would be finalized and instruments created to collect baseline information. The second phase covered the next 2 years of the evaluation and was basically considered a data collection phase, in which intensive cross-site observations and local documentation would be collected in the local projects. An option was provided for the funding of phase three (for Years 4 and 5 of the evaluation), which would allow some additional data collection and analysis, synthesis, and reporting of the major results of the study.

In addition to this basic study schedule, two additional special studies were requested in the RFP. Special Study 1, to be conducted within the first 18 months of the contract, was focused on the issues of collaboration and multicultural education. Special Study II, also to be conducted within the first 18 months of the project, focused its efforts on institutionalization of project practices in the institutions associated with the Teacher Corps program.
The SRI Evaluation Design

The evaluation design proposed by SRI in the summer of 1978 consisted of multiple substudies of different aspects of the Teacher Corps program, a special policy monitoring activity, and the two special studies on collaboration and multicultural education and on institutionalization. There were three overarching goals of the evaluation:

1. To describe the Teacher Corps program as it existed in the field and describe the strategies used by local projects to implement the Teacher Corps guidelines.

2. To assess program outcomes in a time-series fashion over the course of the project's life—referred to in the analysis plan as assessing the "impacts" of Teacher Corps.

3. To describe and assess the efficacy of the processes used to achieve the outcomes—in other words, the implementation practices associated with particular program outcomes or impacts.

Multiple methodologies were employed to study the issues described in the evaluation's RFP. Both quantitative and qualitative methods were used to collect data on Teacher Corps processes and outcomes. Qualitative data sources included local project documentation, case-study interviews, open-ended questionnaires, and structured interviews. Quantitative data sources included self-report questionnaires mailed to local project participants, structured observations of Teacher Corps training activities and the physical environment of Teacher Corps schools, and demographic questionnaires mailed to IHEs, LEAs, and local schools.

In the summer of 1978, 79 Teacher Corps projects were funded for the new Program 78 5-year cycle. In addition, in the summer of 1979, 53 Program 79 projects were funded. The scope of the evaluation was to include all 132 Teacher Corps projects funded in the two cohorts. Using a stratified random sampling procedure, SRI selected 30 projects for in-depth study. Additionally, smaller case-study samples were selected for special purposes.
As a result of the first year of the program evaluation, a Project Guide to the Teacher Corps Program Evaluation was prepared by SRI. This guide summarized the design activities that took place during that first year. These guides were distributed to all Teacher Corps project directors, deans, superintendents, and principals of local schools. The Project Guide described the operational plans for the evaluation over the remaining 4 years (given that the additional 2-year option would be exercised); it also described the instrumentation, sampling designs, and evaluation issues to be addressed. A reaction panel (REAP) was also formed during the first year to act as an advisory group to the evaluation team.

During the second and third years of the evaluation, SRI conducted site visits to collect information for the substudies described above, administered questionnaires to various role groups within each project, and conducted case-study visits to selected projects. An interim annual report, submitted in October 1980, presented the evaluation's initial descriptive information on the Teacher Corps program.

The interim annual report summarized information collected during the planning year in Program 78 projects. This included the bringing together of the IHE and the LEA, and the involvement of school personnel and the community. A chapter on the initial description of staff development activities was also included.

The final report was prepared in the fall of 1981 and submitted in January 1982. The final report included three pieces of work: a study of how the Teacher Corps guidelines were implemented in the local projects, a study of the degree to which Teacher Corps practices were institutionalized in the IHEs, and a preliminary report on the characteristics and effectiveness of the staff development programs created in the Teacher Corps projects.
During the course of the evaluation, certain changes in the Teacher Corps program made it necessary for SRI to have the flexibility to adapt to the changing conditions. For example, our initial conception of the effects of a staff development program was observable behavior change on the part of the teachers. After our first round of site visits, we found that many projects did not emphasize behavior change, but rather attitude change which may or may not be apparent in the teachers' observed behavior. Because of this initial finding, we had to modify our design to reflect more what was occurring in the projects. In the summer of 1980, a new director of Teacher Corps was named, Dr. John Minor. Dr. Minor had felt that more emphasis should be given to exceptionality, multicultural, and community-based education. As a result, SRI modified some aspects of the evaluation design to be more sensitive to these issues.

Throughout the course of the evaluation, SRI monitored congressional policy concerns. One issue was repeatedly mentioned by congressional staffers, and that was whether Teacher Corps was duplicating the efforts of other education programs. In an attempt to shed light on this issue, SRI modified the interview and documentation procedures to collect information about other education programs existing at the local site, and their relationship to the Teacher Corps project.

These adaptations to changing conditions and concerns were accomplished through a continual monitoring of evaluation issues and through interactions with the project officer, the Teacher Corps Washington staff, and the evaluation's reaction panel. Although SRI received much useful advice and many suggestions for the design of the evaluation, the results and recommendations provided in the final report are the sole responsibility of SRI and no official endorsement by any agency in the Department of Education is implied or should be inferred.
Acknowledgments

We would like to acknowledge the assistance of the staff in the national Teacher Corps office who have given us thoughtful guidance and support throughout the study. We are especially appreciative of the help of Dr. William Smith, director of the Teacher Corps program at the time the SRI project was initiated and Dr. John Minor, who succeeded Dr. Smith as director. Special thanks are also due to Dr. Robert Maroney and Mr. Eugene Tucker from the Office of Planning, Budget, and Evaluation and to Ms. Jean Narayanan from the Office of Dissemination and Professional Development for their assistance and understanding in their role as technical monitors of this contract.

Our thanks also to the staff of the Education and Human Services Research Center at SRI International whose diligence and hard work made this evaluation possible. We are especially grateful to Marion Collins, Beth Hiseler, and Shelia Warrington without whose time and patience this document could not have been produced.

We are appreciative of the assistance of our two consultants, Dr. Andrew Porter and Dr. David Flório, whose insights and timely comments contributed much to this effort.

Most of all, we appreciate the active support received from the project directors and local documenters in the 132 Teacher Corp projects. They gave freely of their time, welcomed SRI into their projects, and provided insights that are the foundation of these reports. Our special thanks also extend to all school, college and community personnel in these Teacher Corps projects who contributed to this effort. Thank you.

Nicholas Stayrook
Project Director
Acknowledgments

Evaluators of a program of the scope, diversity, and complexity of Teacher Corps depend critically on the cooperation and patience of local and regional program personnel. The implementation study team is grateful for the excellent assistance and hospitality we received throughout the 3 years of the study. This research effort has been truly collaborative, and we have enjoyed the opportunities to share work and ideas. We are aware of the demands made on educational personnel; parents, and other community members, and so we especially appreciate that the Teacher Corps project participants were most generous with their time and ideas during our visits to local sites and regional network meetings, and were such gracious hosts to us as outside observers.

We are particularly grateful to the local project documenters who gave us insights into project operations through the quarterly essays submitted to SRI. Those persons in the field with responsibilities for documenting local experiences had opportunities to observe and reflect on implementation processes and the impacts they produced over time. Such an in-depth perspective on each project was not available to SRI's implementation study team members, who were able to visit only a few Teacher Corps sites for short periods of time. The contribution of the documenters through the quarterly essays has been invaluable. Their work has produced the central data source for this report.

We also would like to thank the consultants to SRI's evaluation of the Teacher Corps program, who have given excellent assistance to the implementation study team. Dr. Robert N. Bush and Dr. Andrew Porter have
been available when we needed them and have contributed in crucial ways to the planning of the study and the analysis and interpretation of the data. Outside reviewers and critics also have been most helpful. Among these persons, David Florio deserves special mention.

We have appreciated the excellent management support provided by Nicholas G. Stayrook, the present project director for the Teacher Corps National Evaluation, and his predecessor, Richard A. Marciano. The SRI project supervisors and the staff of the U.S. Department of Education associated with this project who are acknowledged in the Foreword deserve special recognition from us here as well.

Study Participants

C. David Beers has been the principal investigator for the implementation study. Four people made key contributions to various aspects of the study: James L. Deslonde in his role as assistant study director, especially in the planning phases; Christine K. Finnan, especially in her writing on the second-year report (Volume 2 of this report); Dorothy E. Stewart, especially in work with interview and essay data; and Michael S. Knapp in his key role in the local documentation task and in writing for both Volumes 1 and 2 of this report. The other members of the implementation study team likewise have been valuable contributors: Daniel G. Broussard, James S. Fairweather, and Mary A. Wilcox. All these team members conducted site visits and analyzed documentation essays.

Across the 3 years of the implementation study, other SRI staff have participated for various specific purposes and for various lengths of time. During the first year of the study, Jay Cross and Anne Fitzmaurice were involved in preparations for and processing of documentation submissions from Teacher Corps projects. Other members of the SRI national evaluation staff have made contributions to the implementation study when their counsel
has been sought. Among them have been Rhonda Cooperstein, Douglas Hall, James Marver, Teresa Middleton, and John Bock. Finally, there were those who patiently helped process data, type manuscripts, and attend to the multitude of other details necessary to our study operations and report preparation, especially Shelia Warrington, Linda Burr, Marion Collins, and Rhondda Dennis.
This report is about the way government-defined guidelines influence government-supported project activity at the local level. In the study, we tracked the implementation of policy guidelines formulated by a federal agency to govern the activities of a broad-focus educational program (Teacher Corps). From this descriptive research base, we drew inferences about the way agency guidelines affect local project development. Our research was oriented primarily toward determining those guideline provisions that seemed to have the most powerful impacts on local action during the early years of a project's life cycle.

The major findings of the study apply most directly to the agency-level policymaker in either federal or state government who constructs or revises program guidelines. The implications of the study have particular relevance to state education agencies, as responsibility for educational matters shifts increasingly from the federal government to other levels in the system. Our findings suggest answers to four issues that have confronted policymakers for more than a decade:

1. Over what period of time should government support be provided?
2. Should an explicit planning period be required during the period of government support? If so, how long should it be?
3. Should separate institutions and groups at the local level be expected to work together within the project? How complex a collaborative arrangement is desirable and feasible?
4. How much local discretion should be exercised in the design of projects? Can a workable balance be struck between local discretion and government initiative?
Our answers to these questions derive from the study of one federal program (Teacher Corps) as it operated over a 3-year period. The findings apply to a wide range of educational and other social programs, because (1) the broad focus of the program took many different forms in school districts and training institutions across the nation, and (2) key guideline provisions were generic requirements related more to the process of project activity than to program-specific content.

Our basic conclusion is that the Teacher Corps guidelines stimulated a constructive series of responses across the diversity of sites served by the program. They set up a flexible framework within which collaborative local action took place to solve educational problems confronting schools serving low-income children.

The overall message for policymakers at the federal or state level is a hopeful one, extending beyond the specific focus of Teacher Corps to other government initiatives. It appears that "wise" guidelines are possible, and that a flexible interplay between local initiative/resources and government intervention/support can be achieved. In an era when government regulations may too quickly be regarded as unnecessarily constraining or counterproductive, our findings may contribute to a more reasoned rethinking of the roles of federal and state governments in relation to local projects.

The report is organized as follows: Volume 1 of Policy Frameworks for Local Action is divided into three main sections. Part One presents a summary of major findings and conclusions (Chapter II), a discussion of the related issues facing policymakers (Chapter III), and a brief discussion of the way these apply to issues now under debate in educational policy circles (Chapter IV). Part Two presents a review of the evidence supporting the major findings. The section begins by describing the Teacher Corps program in more detail (Chapter V), followed by three chapters, each of which concentrates on a key provision in the Teacher Corps Rules and Regulations: the 5-year time horizon and designated planning year (Chapter VI), the
requirement for collaboration of local institutions and community (Chapter VII), and the provision for local specification of objectives (Chapter VIII). Part Three (Chapter IX) explains the methods used in the research, with emphasis on the qualitative "local documentation" data base.

Volume 2 of this report provides additional perspective on the implementation process through a more detailed description of the various components of the Teacher Corps program during the planning period and first year of training activities. Several differences in point of view between the two volumes should be noted. Volume 2 was written a year earlier (in 1980) as an interim report to the study's sponsor, with the intention of describing the implementation process for both policymakers and local practitioners (especially those involved in the Teacher Corps program). Volume 1 which draws on an additional year of data collection and analysis, aims at a broader audience of state and federal agency policymakers beyond Teacher Corps.
II MAJOR FINDINGS: CRUCIAL PROVISIONS IN THE TEACHER CORPS GUIDELINES

In this chapter we review the major findings of the Teacher Corps implementation study. The findings are organized around the provisions of the Teacher Corps Rules and Regulations that seemed to have the most influence on project activity at the local level. Before we present the major findings, however, a brief review of the research strategy we employed will help to clarify the basis for our conclusions.

The Strategy of Research

The Teacher Corps implementation study sought to answer one basic question: how did the federal Rules and Regulations that define the program get translated into action in diverse project settings? We arrived at answers to the question by listening carefully to what project participants said about the Rules and Regulations (principally through narrative documentation essays and field interviews) and by observing what they did through periodic field visits.

Teacher Corps is a national demonstration program designed to use innovative staff development activities to improve educational practices in schools serving low-income families. The program has a history extending back to the mid-1960s. In 1978 new Rules and Regulations were promulgated, reflecting the previous decade's experiences in Teacher Corps and an increasingly sophisticated view of the implementation process held by government and the research community. Concurrently, SRI International was awarded a contract to evaluate the National Teacher Corps program. This report deals with the question of how the Rules and Regulations were put into action by the local Teacher Corps' projects starting in 1978.
For the purposes of our study, we viewed the whole set of provisions in the 1978 Teacher Corps Rules and Regulations as comprising a government-defined "strategy" for program implementation, and we sought to understand how that strategy worked in practice. (See Appendix A for a copy of the Rules and Regulations.) We use the term "program implementation" or "policy implementation" in its broadest sense to refer to the process through which an agency policy embodied in guidelines takes form or is put into action in local settings (see boxed note and Figure II-1 on page 7). The policy was thus a given, the starting point, consisting of an allocation of funds and the official language that defined how the funds were to be used. In this case, the policy formulated by the Teacher Corps agency allocated grant funds to 132 Teacher Corps projects throughout the country, and it specified the uses of these funds through its Rules and Regulations.

The provisions of the Teacher Corps policy were examined by SRI to determine its major dimensions. From this analysis we derived a list of key features (see Table II-1). These elements serve as a short description of the policy and of the program. Each of the key features could be viewed as a "tactic" within that strategic policy. We were interested to learn how the Rules and Regulations were interpreted as a full "strategy" for improving schools and, within that strategy, which of the tactics were most and least effective.
Throughout our report we distinguish the use of the term "policy implementation" from a second, more narrow meaning of the word "implementation" which refers to a stage of project activity in a sequence that would include planning, implementation, and dissemination, for example. To avoid confusion, we use the term "operations stage" to refer to this narrow meaning of a stage in project development. We consider it important to be explicit about this distinction because many who hear the term "implementation" assume that a detailed program design already exists and that implementation is the process of putting that design into operation. In the case of Teacher Corps, the thing to be implemented was a general policy that provided for local projects to design the specifics of the program in light of fairly broad conceptual guidelines. Thus, policy implementation does not divide into precise segments along a linear timeline. It includes the planning stage, the operations stage, and the institutionalization stage. We have indicated this distinction in Figure II-1.

*Chronology presented for projects funded in 1978.

*Sometimes referred to as "project implementation stage" in other discussions or research studies.
Table II-I

KEY FEATURES DERIVED FROM TEACHER CORPS RULES AND REGULATIONS

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<th>Program Focus/Timelines</th>
<th>Rules and Regulations</th>
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<tr>
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<td>172.60</td>
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<tr>
<td>2. A 5-year funding cycle for projects</td>
<td></td>
<td>172.30</td>
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<tr>
<td>3. An initial developmental year with emphasis on project development, organization, and planning</td>
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<td>172.40</td>
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<tr>
<td>4. A waiting period of 3 years before grantees may apply for a new project after the end of their 5-year cycle</td>
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<td>5. Local design of objectives to achieve the improved school climate outcome</td>
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<td>6. Local design objectives to achieve the institution for improved personnel development system</td>
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Our research methods, as in most studies of implementation, draw primarily on qualitative research traditions. We relied heavily on reports from people in the local projects who had had direct experience with trying to translate the Rules and Regulations into action. In our analysis we combined data from two primary sources: (1) site visits by SRI staff to a sample of projects and (2) narrative essays from all 132 projects across the nation. These essays were prepared by local documenters, in-house research specialists employed by each Teacher Corps project, who wrote quarterly essay reports following instructions provided by SRI. Documenters were invited to report in an open-ended way on how the key features of the Rules and Regulations and unanticipated events had influenced the implementation process in each project. We were thus able to compare the findings from a small number of sites that we had personally visited with findings from documentation that came from across the whole national program. We analyzed these data in light of their implications for policy.

This analysis is particularly timely because the roles of state and federal agencies in American education are being fundamentally reconsidered. As block grants go into effect, many of the policy concerns that have resided at the federal level will shift to the state and local level. State and local education agencies, for example, will find themselves increasingly responsible for drafting guidelines for disbursing educational funds. In such activities, one of the major aims of local, state, and federal policymakers is to construct program guidelines that can operate effectively in real-world settings. The lessons learned from the local implementation of the Teacher Corps guidelines should prove especially useful in this present policymaking climate.

The data base we amassed pertains to the first 3 years of the 5-year Teacher Corps funding cycle, which includes project start-up activity and operational phases. This is the time in a program's life cycle when government action probably has its greatest effect.
The Major Findings

We found that the existing Teacher Corps Rules and Regulations, considered as a whole strategy, were too lengthy, too detailed, and too complex to serve as a model for drafting future agency policy. But within the Rules and Regulations we found that a number of provisions particularly facilitated project implementation and, in fact, accounted for the positive view of the Rules and Regulations that most project participants had. Our analysis indicates that four primary provisions explicitly recognize the realities of what local projects face when they try to implement agency guidelines:

1. An extended time horizon (5 years of federal support).
2. A designated lengthy period in the beginning for planning and development.
3. Required collaboration of an institution of higher education (IHE), a local education agency (LEA), and the associated low-income community.
4. Local specification of project objectives and program strategies.

These four provisions collectively generated or supported project activity perceived to be "effective" by local participants in a majority of cases. Their conceptions of effectiveness varied considerably, as did their programs. In most cases, informal measures, such as the enthusiasm of teachers or community people, were cited as indicators of effectiveness; in other cases, the accomplishment of specified organizational milestones was cited; in a few cases, improvements in teacher or student classroom performance were cited.

These four are generic provisions, which could be incorporated in some fashion into a wide variety of government-sponsored education programs, not just those concentrating on school improvement or staff development. For this reason, coupled with the fact that the Teacher Corps program is in reality many different kinds of programs built around locally defined goals, our findings have broad applicability.
Time Horizon

We found that the time horizon provided by the policy was critically important. The 1978 Rules and Regulations departed from the practice of Teacher Corps' previous 13-year history in this respect: the total length of the project was extended from 2 years to 5 years, and the time was segmented into various stages, including an initial planning and development stage. For Teacher Corps, providing a 5-year time horizon contributed to project efforts in the early years of project activity primarily by increasing the willingness of teachers, community members, and others to commit themselves to the project and by allowing realistic schedules for developing genuinely collaborative needs-assessment and goal-setting processes that were in tune with local conditions, which vary enormously from place to place.

We also found that prior experience in Teacher Corps or similar projects facilitated implementation efforts; some projects had conscientiously continued to build their capabilities over periods as long as 10 years. This finding represents an important perspective on what agency policymakers can expect from placing money tied to guidelines into an ongoing educational system that has its own standard operating procedures. For example, in one Native American project the present Teacher Corps IHE staff started coming together in the mid-1960s under the auspices of another federal program whose mission was to train low-income teacher aides at the lower-division college level. When Teacher Corps funds were later secured, the professional staff and the pool of interns both were drawn from the operation of the aide training program. Over the years, an increasing proportion of the professional education curriculum at this IHE has been adapted to a cross-cultural field-based approach until now this approach is offered as an alternative path to a full 4-year B.A. and teaching credential program. The development of this new 4-year field-based degree program could not have happened without long-term financial support.
Unanticipated events were frequent occurrences across the total pool of 132 projects, though some projects reported none. Sometimes this difference was an accident of geography. One project was slowed by the "snow storm of the century" in one year and by the Mt. St. Helens volcano ash fall in another year. Such unanticipated events can be handled with relative composure within a long time frame, whereas they could utterly derail a project conducted within a shorter time frame.

Designated Planning Period

An explicit and lengthy planning period was viewed by most local participants as a necessary stage in the project life cycle, especially in retrospect. Although problems often surfaced in carrying out the planning process itself, almost all projects reported that it was valuable. Unanticipated events had significant impacts on planning in many projects, delaying proposed actions and altering project directions in mid-course. The most extreme examples were seen in a handful of projects where one or more policy board members refused to sign off on the plans as proposed, with such consequences as cancellation of the project or a change in the IHE. Most unanticipated events related to planning were, of course, not quite so dramatic.

Again, the prior experience of the project with Teacher Corps influenced how the planning period was utilized. For new projects, initial start-up considerations were dominant and typically a longer period was needed for planning. For experienced projects, plans were formulated for such activities as expanding existing programs into new schools, refining ongoing working procedures, or developing new program components, such as multicultural education. Both types of projects reported that they learned much from their participation in planning, even though some (especially experienced sites) had originally thought the planning period would not be useful. The struggle many projects had in carrying out the planning function suggests that planning is still an emerging art among educators.
The time taken by different projects to accomplish similar planning tasks varied considerably, suggesting that a fixed period of time is probably less useful than a policy framework that establishes milestones to be completed before entering the operations stage. Such milestones might include forming various groups, like a community council, policy board, and various planning task forces, and having these groups develop and authorize an agreed-on set of local objectives for the operations stage.

**Required Collaboration**

In addition to time and planning, a third important component of the Teacher Corps Rules and Regulations is the requirement that various stakeholder organizations collaboratively plan and carry out project objectives. The 1978 regulation called for an institute of higher education, a local education agency, and an elected community council to work together in translating the terms of the regulation into action.

Four basic findings emerged from our study of collaboration in Teacher Corps:

1. Most projects said that collaboration was difficult. A wide spectrum of people were brought together, and they brought with them different goals and experiences.

2. Most project participants grew to appreciate the importance of collaboration. Originally, they may have agreed to collaborate because the Rules and Regulations said that they must, but they developed a commitment to it as a process and realized that they could achieve their own objectives as well as those of others by working together.

3. Collaborative arrangements were usually unbalanced. It proved difficult to achieve parity among the participants in collaborative planning and action. In most Teacher Corps projects, the IHE and the LEA have learned to work together quite well, but typically one or the other tends to lead in terms of control over financial and other resources, work distribution, and priority given to competing goals and objectives.
Most often it was the community component that was "odd man out," but this was seldom from lack of trying. In some intriguing projects, the community component was given much prominence, with results that went far beyond a narrow definition of "improving schools." For example, in some Native American projects, Teacher Corps has been used to encourage Native Americans themselves to get teaching credentials and work as teachers in the communities in which they live. This has had an important economic impact in bringing these rural Native Americans from low-income to middle-income status. In one project, for example, 14 of 17 elementary school teachers are local Native Americans who have gained B.A.s and teaching credentials through Teacher Corps.

(4) The requirement to collaborate stimulated new working relationships. Some relationships were between peers, such as between teachers at different grade levels. Other relationships developed between insiders to educational practice (teachers) and outsiders (such as IHE faculty or community persons).

Stated more conceptually, increasing the complexity of the local project by requiring collaboration appears to enhance the chance of effective local action in several ways. The synergistic effect of combining resources from various organizations appears to be one major reason. Substantial change in an institution seems to be more likely where there is an outside stimulus or source of expertise combined with an inside willingness to accept that an outsider's expertise could be useful. In most cases we observed, this perception developed slowly over time and thus is unlikely to occur in more temporary consulting arrangements. Also, increased complexity decreased the vulnerability of the project to unanticipated events that might affect one or another of the collaborating partners more powerfully. For example, the IHE "held down the fort" in one project while the LEA went through the throes of a severe teachers' strike. When the strike was over, the IHE had certain things ready to go that helped the project get quickly back on track.

Local Definition of Objectives

The fourth important component of the Teacher Corps guidelines is their heavy emphasis on local definition of project objectives and activities within a framework of broad goals defined by the federal agency. A
mechanism for developing these local objectives was provided by designating the first year of funding as a time for planning and development and by requiring collaborative efforts. The emphasis on local program definition contrasts sharply with former versions of Teacher Corps and the practices of a number of other federal programs.

In the 1978 Rules and Regulations, the provisions for local specification of project objectives made a positive contribution to local action in three principal ways:

1. By orienting project efforts toward particular local needs.
2. By building "ownership" of project activity among local participants.
3. By accepting the great diversity in local needs and contexts.

This provision did not, however, exempt local projects from numerous other requirements in the Rules and Regulations, and there was considerable tension in certain sites when locally specified objectives were in conflict with other requirements. This tension was usually resolved by projects implementing the Rules and Regulations selectively with the concurrence—through flexible monitoring—of project officers.* However, a few projects reported severe problems in trying to adapt local and federal agency definitions to one another.

The process of specifying local objectives turned out to be as important as the product (a list of objectives); it was a mechanism for participants to discover what they truly wanted to accomplish in their projects. The commitment to project activities that developed out of this process was a key to project effectiveness, for specifying local objectives combined a powerful learning process with genuine collaborative commitment.

* It should be noted that all comments about monitoring and the Washington, D.C., Teacher Corps office are from the local projects, no interviews were conducted with the Washington staff.
Guidelines and the Implementation Process

The experience of the Teacher Corps practitioners working with the 1978 Rules and Regulations largely confirmed the major findings of implementation research conducted elsewhere. The following themes are one way of highlighting what we have learned in conducting the Teacher Corps implementation study:

(1) Local-level actors "make policy," in effect, by the way they interpret and carry out directives from agency guidelines. It is particularly important to recognize that this happens at the point of service delivery, where teachers and principals face demanding work loads and have considerable discretion in the way they meet those demands. The behavior of people at the point of service delivery becomes the "policy put into practice."

(2) The particular features of each local setting are the factors that most profoundly shape government policy. In Teacher Corps we found that local demography and institutional standard operating procedures, for example, put far more pressure on local service deliverers, such as teachers and principals, than did the more abstract words on paper that embodied the agency guidelines. This means that state or federal agency policy, in comparison with local context, has less immediacy and relatively less impact in most cases. The Teacher Corps projects, like most educational intervention efforts, tended to be small, peripheral entities, operating in the margins around a large, complicated, and powerful set of local institutional and community influences. As organizations, such projects are typically fragile, relatively ineffective at moving the larger institutions, and, at least in the beginning, considered quite expendable by most people on the local scene.

(3) Changes in local educational practices are slow to occur, if they occur at all. Persistent efforts over a long time seem to be necessary for the practices of local institutions to change significantly. The path of change in any given setting is, for all the reasons outlined above, highly complex as well as vulnerable to unanticipated events. Only over the long term are such forces and events likely to accommodate to each other and permit a new way of doing things to take root and become the standard operating procedure.

These themes are congruent with the major findings from Williams (1980), and Berman and McLaughlin (1978), for example.
In conclusion, it is important to keep what we have been saying in perspective. Agency guidelines are only one part of the complicated process by which government initiatives are implemented. Our research and that of others establish the primary influence of local conditions on implementation, especially the skills and commitment of the people and their previous history with this kind of program. In our view, however, guidelines are the most important component of the process that rests within the control of government agencies. Funding decisions and broad legislative mandates are handed down from higher levels of government; the actual work supported by funding takes place out in the field and is thus in many respects beyond the control of the government agency.

Our overall message is this: policy in the form of agency guidelines can contribute to improved practices at the local level, but guidelines must be adapted to the local context in order to do so. Because a temporary project can be easily ignored, local personnel will carry it out only to the extent that they feel that they "own it," a sense that develops over time as different people contribute to project design and decisionmaking. However, in shaping the project around local needs, their efforts and attention can be directed through judicious guidelines toward goals and activities, favored in the original policy formulated by the agency. This process of "mutual adaptation" (Berman and McLaughlin, 1978, p. 16) appears to be a key element in understanding how local projects translate agency guidelines into action.
In this chapter we discuss the meaning of our findings for the agency-level policymaker in federal or state government. The major findings suggest some answers to issues facing the policymaker who is responsible for constructing guidelines for future educational programs of various kinds. Underlying these more specific suggestions is a fundamental message: government-constructed guidelines that are based on an understanding of policy implementation dynamics have a better chance of generating constructive responses at the local level than guidelines which ignore these dynamics.

Four important issues facing the agency staff responsible for constructing guidelines can be addressed on the basis of the findings of the Teacher Corps implementation study:

1. Over what period of time should government support be provided?
2. Should an explicit planning period be required during the period of government support? If so, how long should it be?
3. Should separate institutions and groups at the local level be expected to work together within the project? How complex a collaborative arrangement is desirable and feasible?
4. How much local discretion should be exercised in the design of projects? Can a workable balance be struck between local discretion and government initiative?

Although these do not exhaust the many facets of program design that the agency policymaker must consider, they capture basic dimensions of the relationship between the government agency and the local project. In the past two decades of federal aid to education, these issues have proven particularly hard to resolve.
The importance of implementation issues for the policymaker has been emphasized in the literature. The title of an earlier implementation study hinted at the message that has emerged across the decade of the 1970s: Implementation: How Great Expectations in Washington Are Dashed in Oakland; or, Why It's Amazing That Federal Programs Work at All (Pressman and Wildavsky, 1973). The authors pointed out:

Implementation in recent years has been much discussed but rarely studied. Presidents and their advisers, department secretaries and their subordinates, local officials and groups in their communities complain that good ideas are dissipated in the process of execution. (p. xiii)

People now appear to think that implementation should be easy; they are, therefore, upset when expected events do not occur or turn out badly. We would consider our effort a success if more people began with the understanding that implementation, under the best of circumstances, is exceedingly difficult. (pp. xii-xiii)

This is a perspective on implementation that we at SRI have come to appreciate even more as we have analyzed the data from the Teacher Corps implementation study. People in the field trying to make Teacher Corps projects work in accordance with the federal rules and regulations fully appreciate that implementation is "exceedingly difficult," especially because circumstances are often far from the best in settings that receive Teacher Corps funding.

Once legislation has been enacted and funds allocated for educational or other social programs, the hard work of defining more specifically the uses of those funds begins. Although it is always an option for government agencies to distribute funds by formula with no strings attached, much government aid to education has been and will most likely continue to be more targeted, even under the present political conditions. Defining the use of funds in the form of guidelines or rules and regulations presents the agency-level policymaker with difficult decisions, which have to be based on assumptions about the way guidelines will be implemented in the field. These assumptions may be only implicit, but our study design is intended to
help the policymaker think about these issues with more explicit research-based data.

The lessons learned from the Teacher Corps implementation study with respect to each issue apply not only to federal policymakers but also to their counterparts at the state level. Many states have already developed programs parallel to those of the federal government, and a number of federal programs are already administered by state agencies. Under present block grant proposals, much of the existing federal program structure will be dismantled and the funding will move to state education agencies, with little restriction from the federal level on the uses to which the funds can be put. Thus, issues that have been debated for a long time among federal agency personnel will arise once again at the state level (if they haven't already).

**Issue 1: Time Frame for Government Support**

The Teacher Corps experience points to the critical importance of an extended time horizon for program support. Without adequate time to develop a program at the local level, almost nothing else intended by legislation, guidelines, or local people for that matter, has much chance of working. With adequate time, many alternative solutions to local problems can be developed. Thus, though not a "sufficient condition" for effective project activity at the local level, an extended span of time is clearly a "necessary condition".

The reasons for the importance of a long period of support are not unique to Teacher Corps. Unanticipated events crop up with great regularity in many kinds of programs. The interactive nature of most social programs prolongs the period necessary to get up and settle into a productive working relationship. A decade of implementation research has established the point across a range of different kinds of programs, as is well summarized in a recent synthesis;
A long time horizon is needed for implementing major institutional changes because organizations generally exhibit both strong resistance to such changes and high susceptibility to prolonged disturbances when experiencing significant changes. (Williams, 1980, p. 13)

How much time to allow is an open question. Beyond a certain minimum period, the answer most likely varies with the type of program in question. At least for educational programs, it is likely to be a number of years. The 1978 Teacher Corps Rules and Regulations provided 5 years for all phases of project activity, from initial planning through institutionalization and dissemination of improvements by host organizations. Many of the recipients of Teacher Corps grants had also participated in earlier cycles of Teacher Corps, and some had benefited from extended federal support for periods beyond 10 years. The most impressive accomplishments among Teacher Corps projects (in our opinion) nearly always occurred in those that had several years of operational experience behind them when they started the current cycle. This suggests that extended periods of outside support (a decade or more) can be put to good use by conscientious local projects. One staff member in a project with a long history of outside support put the matter this way in an interview:

I don't see any way that a new project could even attempt the kind of inservice we offer. It has taken us years of hard work to develop our present capability, and this has been a supportive environment with no major breakdowns. What we could do after 1 or 2 years was really shallow compared to what we can do now.

The optimal length of time for project funding can, of course, be debated; it certainly varies by project. We can say that the 1- or 2-year time periods that have characterized much of federal funding, including early cycles of Teacher Corps, were perceived by practitioners as much too short; on the basis of what we observed, 10 years may not be too much time. The challenges of improving the schools are indeed immense.

Time requirements, of course, have implications for government funding and support, which need to be recognized. A longer time frame requires more money or, at least, an amount of support that can be depended on over a
period of years. This assurance is politically more difficult to give; and, in an era of belt-tightening, a long-term project is always subject to the charge that other, more immediate social problems deserve the limited resources. A longer time frame also means a longer period of sustained government agency attention, and may lead to a more binding commitment of the state or federal government to situations that may be in fact "disasters," from which it might be politically easier to retreat under short-term funding arrangements.

Fears of a binding agency commitment to disastrous projects do not seem well founded, based on our experience. Five-year funding in Teacher Corps required continuation proposals and reports at annual intervals, with the implied threat of discontinuation of federal support where projects did not demonstrate "continued effectiveness." More important, the time period provided an opportunity for a more extended supportive relationship to develop between government agencies and local projects. Making such a relationship supportive is not easy in practical terms, and Teacher Corps appears to have had mixed success with this matter. Many projects reported that monitoring recognized the local autonomy inherent in the project, but others reported friction between federal agency and local persons. Although our research remains inconclusive on this matter, we can point out that a long time horizon potentially allows mutually supportive government and local relationships to develop in the same way that it enhances the chances of effective relationships at the local level.

Issue 2: Local Project Planning Period

In Teacher Corps the 5-year funding cycle started with an explicit planning and development phase. Most local participants viewed this as a valuable requirement, especially in retrospect. A few projects reported that initially they had questioned the need for extended planning beyond the proposal, especially those that had prior experience in Teacher Corps. But there was strong support across virtually all kinds of projects for the planning requirement after it had been directly experienced.
Other research literature on implementation points to the importance of planning across a wide variety of government programs, and how problematic it can be for the agency sponsor. For example, one of the major findings from the Experimental Schools evaluation was that an inappropriate federal monitoring process during the start-up phase undermined the local projects' own planning called for in the funding guidelines (Cowden and Cohen, 1979). The Rand Change Agent study pointed out that patterns of support developed among participants during project start-up or "mobilization" activities "deserve close attention from policymakers. They are crucial to the project's implementation and continuation..." (Berman and McLaughlin, 1978, p. 15).

Most Teacher Corps projects interpreted the Rules and Regulations to mandate a full year for planning. Many projects thought that was too long, and many others thought the full year was necessary. Some projects planned more quickly than others, especially where prior experience had built some basis for it. Although the Rules and Regulations permitted shorter time periods for planning and development, some projects complained about "spinning wheels" during the latter part of the year when continuation proposals had been submitted to Washington and they were waiting for authorization to proceed with training. In other projects, "planning" was seen as part of "operations": the two phases interpenetrated and questions about the length of time became moot. It seems that, on balance, more rather than less time was valuable for planning. Most projects seemed to believe that a planning requirement between 6 months and a year was useful. The exact length of time may be less important than providing a set of milestones to be met through the planning process and making the start-up of operations contingent on completing the planning milestones.

Providing an explicit planning and development period in the agency guidelines recognizes certain facts of life about setting a project in motion. If a lengthy time period is to be used effectively, participants have to take stock of their needs and resources. Even more important, they have to build a mutual understanding of the common ground between them and
develop ongoing communication channels. Most of all, they need to develop a flexible basis for responding to the numerous unanticipated events that crop up in even the most orderly institutional and community settings.

In the case of Teacher Corps we questioned whether planning would have happened anyway, at least as an extension of proposal development. Local project personnel were, after all, intelligent, experienced, and aware of the need for careful preparation to lead into complicated programs. To this we can only say that we were struck by how many participants reported having little or no experience with complex, collaborative planning processes, and how grateful they were in retrospect for having been required to go through the exercise. From this point of view, a government requirement for a formal extended period of preparation seems a wise investment. It appears that effective planning skills are not now part of most practicing educators' repertoires. Our findings suggest that the development of skills during the mandated planning process was an important unplanned outcome in Teacher Corps.

Issue 3: Collaborative Arrangements Within Local Projects

The Teacher Corps experience provides many examples of productive collaboration between diverse local groups and institutions. The requirement that a training institution, a school district, and the community served by the schools come together within each project appeared to generate, in most cases, new kinds of working relationships and joint action to solve particular educational problems. Though not easy, the arrangements seemed to pay off in the long run.

Not all program situations are similar to Teacher Corps, but we would argue that, in many cases, local institutions with expertise for training or supplying other specialized services exist alongside institutions serving social needs without having developed a mutually supportive relationship.
Furthermore, the client population is frequently not consulted or otherwise included in the design and delivery of services. Even though there are clear obstacles to bringing these elements together, it is probably possible in many if not most cases. Government discretionary funding appears to be one important incentive. Certainly it worked this way in Teacher Corps.

Is it necessary to require collaboration? It was clear that some of the Teacher Corps projects would have sought collaborative relationships on their own or already had done so prior to federal funding. Although many recognized a need for this, we were often told that such arrangements would not have happened without the nudge from outside the local setting. One project reported this view:

In our experience, without regulations mandating a collaborative mode of operation, each component would probably veer off in its own direction. Even after two full years in operation, it tends to happen—not intentionally, but out of long-time habits. The IHE is committed to developing a process for a field-based, site-specific master's degree program which can be institutionalized within the three graduate degree programs of the college. Without this collaborative structure with the LEA, it would have been more difficult to develop the process. However, our project still has some distance to go before the community council's role fits into the design.

It is perhaps easier to sit down together as potential collaborators when an external incentive (grant funds) defines an easily recognized mutual interest. Also, as a voluntary grant program, Teacher Corps did not "arrange the marriage": institutions found each other in the process of seeking federal funding and, along the way, found at least some basis for joining forces.

If collaboration is to be required, what agencies or groups should be included? That depends, of course, on the particular program and on the degree to which potential collaborators can perceive a common interest. Teacher Corps' experience leaves it an open question whether all three of the collaborating partners needed to play equally central roles in the project. Flexibly interpreted, the Rules and Regulations permitted
alternative arrangements dominated by one partner, as described in
Chapter VII, with supporting or even minor roles played by the other two.
And, as noted in the quote above, most projects found it difficult or
impossible to involve the low-income community as a full partner in the
collaboration.

Requiring collaboration does have implications for funding and
government support. On the surface, more complex projects might appear to
cost more: there are more stakeholders interested in the funds (three in
the case of Teacher Corps), and the collaborative process takes longer to
set in motion. But by bringing together different sets of local resources,
the full cost of project activity need not be borne by the government. This
was an explicit intention of Teacher Corps, which proclaimed
"institutionalization" as one of its four major goals. Monitoring, as well,
takes on an added complexity with multiple partners. Government project
officers or some other outsider had to function, in some cases, as a
"marriage counselor." A delicate judgment had to be made at various stages
(original selection of projects, yearly grant renewal, monitoring visits)
about whether each project adequately met the collaborative requirement,
especially since the provision for local specification of objectives and
activities was also part of the Teacher Corps regulation. Flexible
interpretation, once again, seemed more facilitative than strict adherence
to the letter of the law.

Issue 4: Balancing Government Initiative and Local Discretion

The Teacher Corps experience points to the possibility of striking a
workable balance between government initiative and local discretion. The
Teacher Corps Rules and Regulations did set out explicitly many detailed
requirements, but at the same time left considerable room for local projects
to define their purposes in ways that suited their needs. The balance
struck in this way was on the whole workable, largely because local
responsibilities were given priority in the monitoring process; but
the balance was not always smoothly achieved.
As with the planning issue, one can ask whether local projects might have gone their own way regardless of government intentions. Implementation research suggests that, in one way or another, this is usually the case (see, for example, Berman and McLaughlin, 1978, p. 16; Williams, 1980, p. 3). Government influence over local activity is only indirect, and the dynamics of local project activity are such that, regardless of the type of program, local actors have considerable control over what ultimately gets done. But in the Teacher Corps case, this process was facilitated by making the exercise of local discretion—particularly in the form of development of local objectives—part of the terms for funding. The general effect in Teacher Corps was to shift responsibility for project activities toward local institutions and persons close to the point of service delivery, such as teachers in low-income schools. It is important for the policymaker to recognize explicitly this fact of life, as noted in a recent literature review:

Increasingly we are coming to recognize the crucial place in implementation of the front line professional staff, labeled "street-level bureaucrats," who man the point of service delivery. The discretionary judgments by front line professionals about particular services and how they will be delivered to those served are among the most powerful determinants of government policy. (Williams, 1980, p. 17)

The requirement for local development of objectives has implications for government funding and technical assistance. Local objectives take time to develop, especially where many groups are represented in the planning process; time is money (though, as we have argued in a preceding section, in this respect it is a valuable investment). Furthermore, some projects need help in formulating their objectives and often turn to the government or some other outside group for assistance. That can mean technical assistance arrangements, such as those provided by Teacher Corps regional networks (at additional expense), or more active support by government project officers, or both. We found certain projects more likely to search for outside assistance: those in areas with few local resources, such as in rural areas, or projects without prior experience in Teacher Corps or similar
government-sponsored programs. In this way, placing responsibility for program definition on local shoulders does not remove responsibility entirely from the government. Projects did not desire only autonomy; many wanted and needed guidance as well.

The issue of technical assistance was problematic in Teacher Corps, as it has been in other programs (e.g., Williams, 1980, p. 94). In a few cases, we heard reports of excellent technical assistance being found and delivered, but more often the projects reported disappointment. It appears that technical assistance is both hard to give and hard to receive. We also have evidence to suggest that a major consideration in judging the effectiveness of technical assistance is its match with specific local project conditions. For example, we had mixed reports in interviews and documentation regarding the usefulness of the same technical assistance offered to different projects. The regional networks that provided technical assistance to numerous projects in a geographic area would get high praise from some projects and low ratings from others for the same services. The major lesson here for policymakers is that there is no such thing as "good technical assistance" taken by itself. There needs to be a two-way matching process between the providers and the receivers. Setting up such a mutual relationship was difficult for most Teacher Corps projects, and some turned inward almost altogether in the face of the difficulties. For the few that found useful technical assistance relationships, the rewards were great, however. For example, in one project that received high praise from local school participants, an opinion-leading teacher said:

I have respect for the Teacher Corps project staff, partly because they were quick to learn from their mistakes. They started out trying to lead teacher inservice sessions themselves, but soon saw that they needed to find "real pros" to do this specialized work. Much to their credit, they have been able to find excellent people from around the country to lead inservice sessions, while the project staff serves well as facilitators and coordinators.
Relationships Among the Four Issues

Our discussion of these four issues is intended to suggest not principles to be blindly followed, but rather perspectives on policymaking to be applied with sensitivity to the specifics of each new policy problem. We view these issues as interrelated elements of agency guidelines that operate in a reciprocal fashion. Successful guidelines can probably be constructed taking into account only one or two of the issues, but the positive effects from the interrelations of the four need to be kept in mind.

Adequate time we view as the most important. Other elements of any set of guidelines or rules and regulations ultimately depend on the time framework. The requirement that time be structured to provide a planning period is not necessarily so fundamental, but we would argue that it comes close, particularly if program objectives are to be locally defined. Locally defined programs, given adequate time, may create large or small opportunities for collaboration among participants. Collaboration can evolve naturally over time; although as we have been told by some Teacher Corps projects, this might not happen unless the agency requires it. Finally, the issue of local autonomy is likewise important. In some form or other, local program objectives will be developed anyway, particularly if adequate time is available, but it is better for the sponsoring agency to recognize that fact and provide for it explicitly.

This report deals with an area of research characterized in these words in a recent major synthesis of implementation research: "The importance of regulations and guidelines, written by middle or lower echelon staff to explicate legislation, has seldom been recognized. Brown and Frieden (1976) point out: '...the guideline process constitutes the cutting edge of administrative power...' (Williams, 1980, p. 54). Elsewhere in the same book the author states, "I consider implementation problems to be the major substantive, as opposed to purely monetary or political, obstacles to the improvement of social service delivery programs" (Williams; 1980, p. 4).
These two quotes reinforce our own sense of why this study has importance beyond the Teacher Corps program, for our larger subject of inquiry is the implementation of guidelines written by agency staff. The Teacher Corps experience embodies a hopeful message for agency policymakers as well as educators at the local level: it is possible to achieve a mutually supportive balance between government initiative and local discretion.
IV APPLICATIONS TO THE CURRENT POLICY DEBATE

What we have learned from the study of Teacher Corps implementation bears on matters currently debated by policymakers at both the federal and state levels of government. At the heart of the debate are questions of the appropriate role for government in support of local educational efforts. Many people question whether government has any useful or legitimate role to play. Others call for more modest efforts by government, marked by a shift from an interventionist philosophy to one emphasizing noninterference and support. We believe that the findings of the Teacher Corps implementation study provide useful information that bears on these questions and give grounds for some optimism about the contribution of government to local action.

We discuss below four issues that have been central to recent debate over the changing role of federal government aid to education. Two of these issues—deregulation and program consolidation—are concerned with the process of government action. The other two—school/staff improvement and equity—have more to do with the substance of government action. These issues are generic. What has been learned about Teacher Corps has something of general value to contribute to each.

Although these issues have been raised principally at the federal level and most visibly debated there, they apply to state government as well. In those states that have developed categorical programs parallel to the federal program array, similar questions have long been under discussion anyway. Given the present climate of opinion in national policy circles, our message has even more relevance to state and local education agencies, which will be struggling with decisions about targeting and accounting for
funds shifted to state and local authority under current block grant measures. The problems that led to the creation of government categorical programs will not go away, and state government increasingly will be called on to assist where local institutions feel unable to cope. Categorical programs are not the only strategy, but, if wisely done, they can make important contributions to solving local problems, as we believe the teacher Corps findings demonstrate. At the least, our findings may help state and local education agencies avoid some of the mistakes made at the federal level; at best, states can pick up where the federal government left off, with full awareness of the positive lessons learned from federal programs such as Teacher Corps.

Deregulation

Reducing the number and complexity of regulations, along with associated burdens (e.g., paperwork), is a high priority throughout government. The underlying theme of this movement is to reduce government and "get it off the backs" of local institutions, particularly in areas such as education, which are thought to be largely the province of local government. The goal is to encourage local problem solving while reducing the size and intrusiveness of the federal government. An easy implication is often drawn: that regulations are inherently "bad" in the sense that they intrude on local activities and unnecessarily constrain them.

Our findings suggest otherwise. The Teacher Corps Rules and Regulations serve as an example of workable government guidelines. For one thing, they generally were interpreted as "guidelines," even though they technically had the force of law. At the same time, they were taken seriously by most projects. As a result, the Rules and Regulations operated as a flexible yet powerful instrument to promote local action addressing the intent of the Teacher Corps legislation. This achievement can be attributed in part to the broad language used to define the use of funds (e.g., project efforts devoted to "school climate improvement"), in part to specific provisions that increased local discretion (e.g., local specification of objectives), and in part to sensible federal monitoring and program support.
efforts. These three elements made selective implementation of specific provisions, such as diagnostic/prescriptive teaching, both possible and highly likely as projects tailored their activities to particular local priorities. At the same time, the major provisions defining program process (e.g., the planning year, collaboration) were, on the whole, well implemented in all but a few projects. As a result, the Rules and Regulations appear to have generated and/or supported a range of approaches to school improvement and staff development problems along lines most appropriate to diverse local contexts. We saw relatively little evidence that projects felt constrained by the government guidelines.

One can, of course, debate whether Teacher Corps policy was appropriately cast as "regulations" in the formal sense, as opposed to the more permissive form of "guidelines." Our evidence suggests that at least some important features of the program took place because they were required (e.g., an extended planning period, collaborative arrangement of institutions and community) and that, through the experience of complying, project participants formed new working relationships and developed constructive approaches to educational problems. The patterns suggest that a balance between requirement and flexibility can be struck by government agencies in their efforts to assist localities. From this point of view, agency guidelines may be an important stimulus to local action. As the federal government strips away regulations as part of its effort to reduce its role, state agencies would do well to consider the constructive uses such guidelines can play.

Program Consolidation

Related to the concern over excessive regulations are fears about program proliferation and overlap. Despite good intentions regarding each program supported by government funds, the effect is often seen as unmanageable complexity at the local level. The problem, as many see it, is that programs targeted to specific populations or needs interfere with one another in schools and school districts, causing needless administrative
burdens for local school officials and fragmented instructional efforts. A parallel concern has to do with costs: the existence of many separate government programs requires large outlays of resources.

The basic solution advocated by many is to dissolve, in varying degrees, the categories that define the uses of funds. Current federal block grant schemes do essentially that by combining funds and purposes into "blocks" and shifting responsibility for distributing and targeting funds to other levels, particularly the states. At the state level, similar consolidation schemes have been proposed—and in a few cases enacted—for state-generated categorical programs. But short of revenue-sharing approaches, which funnel resources to LEAs through general aid formulas, the problem of prescribing to some degree the use of government funds cannot be avoided at some level of government. The question becomes particularly appropriate for state agencies, which face decisions about what to do with federal block grants as well as their own categorical programs.

Our study of the Teacher Corps experience suggests one approach for broad-purpose categorical aid to schools. Technically, the program is "categorical," with numerous provisions specifying how government funds should be spent. But the program's targets are very broad—school improvement and staff development—and the program's framework of regulations is flexible, as previously explained. In most projects, Teacher Corps created a process in which local problems were defined and solved locally. The process typically took into account the variety of existing local programs and created around these programs a staff development and support system that could, in principle, enhance all these efforts. In some local settings, Teacher Corps was described as an "umbrella program," which merged separate program thrusts into a more integrated whole. In reality, the program acted in most projects like a mini block grant at the local level, only with some strings and broad goals attached. Taken as a whole, the 1978 Teacher Corps Rules and Regulations are too long and complex to serve as a model; however, the selected provisions we have highlighted in this report seem to provide a viable and flexible framework for federal or state support to local educational institutions.
Improving Schools and School Staffs

There is much public concern over the apparent deterioration of public schools, with particular emphasis on the quality of the teaching force. Many of the roots of the problem are well recognized, among them the fiscal squeeze stemming from declining enrollments and the need for renewal of an aging teacher force. Improved inservice training has grown to be an essential element in the process of renewal.

Although this report does not undertake to analyze the quality of Teacher Corps staff development per se, the implementation story it tells points to several promising patterns. The collaborative nature of the program appears to have brought together underutilized training resources represented by IHEs with the increased demand for training services represented by LEAs. In certain projects, the low-income community has been brought into constructive interplay with one or both of the other institutions, as well.

Improving the quality of schools and school staffs is likely to be a matter of concern to government at the state level (if not at the federal level) in the future. The forces of demography and retrenchment that contribute so centrally to lower school quality are often larger than individual schools' or school districts' abilities to cope. The consequences of an inadequately educated citizenry are felt far beyond the boundaries of a given LEA, and are hence not just a local concern. In this context, Teacher Corps presents one way for government to invest in the solution of these problems without prescribing remedies that may not fit local circumstances.

Equal Educational Opportunity

People still worry about the degree to which equal opportunity for the nation's children is being provided. That goal has been the central
justification for most federal intervention in education, including Teacher Corps. But today some express concern on at least three fronts: first, that the efforts to improve equity have failed; second, that they cost too much; and third, that they have diverted attention from other valuable goals (such as academic excellence). At the same time, others fear that the federal government appears to be moving away from vigorous efforts to meet equity goals.

The patterns we observed in the implementation of Teacher Corps bear on the attainment of equity goals. First, by emphasizing local program definition, Teacher Corps ran the risk that projects would downplay or ignore the thrust of the national program toward improving the education of low-income children. In a few cases, some deemphasis on serving low-income children seemed to occur, but they represent a distinct minority among projects as a whole. For reasons probably related to the broad-based constituencies involved in the planning process, low-income children and the classrooms in which they were taught most often were an important focus of project activity. Whether these activities significantly improved the performance of the children in question lies beyond the scope of an implementation study such as this, but the Teacher Corps' efforts represented at least visible progress toward that goal. This kind of program does not, then, mean that the interests of low-income children get shortchanged.

Second, through its requirement of bringing the community into formal collaboration with education institutions, the program strove to achieve a kind of higher-level equity goal (which would also contribute to the goal of improving the education of low-income children): that of sharing control over school improvement or staff development programs with those whose children were the intended beneficiaries. Teacher Corps has demonstrated, as other programs have found, that this kind of collaboration is not easily achieved. More often than not, the flexibility of the program and the inertial forces that separate professional and lay people resulted in an unequal distribution of power within most projects, such that the
representatives of the community were excluded from a large or meaningful role in program design and operations. There were some striking exceptions, as noted elsewhere in this report; perhaps to have achieved those few arrangements that can serve as examples for others justifies the investment in shared responsibility with community members. But by allowing flexible collaboration among unlike partners, the Teacher Corps program in effect favored the more dominant educational institutions. This issue, of course, cannot be resolved without reference to strongly held values, but there is at least the possibility that the experience represented by Teacher Corps does not on the whole provide much useful guidance for future government action in obtaining for low-income adults a substantial role in the efforts of educational institutions.

* * * * *

Other issues on the current federal agenda also may be addressed as the story of Teacher Corps implementation continues to evolve, among them the concern for dissemination of successful practices and the institutionalization of improvements in participating educational organizations (see Bush and Bock 1981, for a study of IHM institutionalization). But much of that story lies in the future, as Teacher Corps programs originally conceived as 5-year efforts adjust to federal block grant decisions and perhaps settle for less than they originally hoped for. At present, we can conclude with only partial answers about the processes of implementation in Teacher Corps. As far as we have been able to observe, the Rules and Regulations have worked well, in the sense that certain provisions have stimulated constructive responses at the local level, addressing important local needs, with a minimum of the counterproductive side-effects often associated with government programs. As of this writing, a collaborative foundation for program efforts seems to have been built in most local sites, and staff development activities are well under way. Accomplishing that makes Teacher Corps an example from which other programs can learn much.
PART TWO
The Teacher Corps program was authorized by the Higher Education Act of 1965 to strengthen the educational opportunities available to children in schools in areas having concentrations of low-income families and to encourage colleges and universities to broaden their programs of teacher education. The original concept for the program was to improve schools by attracting talented young college graduates to teaching, especially those from minority groups, and to bring colleges and public schools closer together in providing a practical, field-based training that went beyond traditional practice teaching and on-campus courses. To achieve this goal and to meet the requirements of the legislation, the Teacher Corps program has awarded grants through a competitive process to institutions of higher education and local education agencies to cooperatively develop and implement local Teacher Corps projects.

In the early years of the program, when school enrollment was still rising, Teacher Corps emphasized a program of attracting and training novice teachers. During the 1970s, however, as enrollments declined, the emphasis shifted to providing inservice education to practicing teachers in schools serving low-income neighborhoods and to encouraging the use of aides and volunteers in the schools. Also, Teacher Corps became increasingly concerned with the training of all school personnel and with the involvement of parents and community members as informed partners in the educational process.

The growing maturity of the Teacher Corps program culminated in broadened legislation and rules and regulations, commencing in 1978 with Program 78—the 13th cycle of Teacher Corps. Primary emphasis within the
program was shifted from a service orientation to a demonstration orientation. There were other changes as well, starting with Program 78 operations:

- The length of the grant period was extended from 2 to 5 years to accommodate new requirements for institutionalization and demonstration and to provide for a planning year in which to initiate and implement the project. Funding is on an annual basis, renewable each year of the project.

- A third party—the community—was included as an active and collaborative partner in planning and operations.

- The program was built on a full feeder school system: elementary, junior high or middle, and secondary.

- Inservice and preservice training were tied more closely together.

- Training was extended to include inservice for all school personnel and for parents and other community members.

- Mechanisms were established to promote collaboration and equal participation by all stakeholders (e.g., a policy board with representation from the institution of higher education, the local education agency, and the community).

- An elected community council was required.

There were changes in the internal content of the program also. For example, emphasis was placed on individualization of instruction, concern for school climate, attention to the exceptional child, and multicultural education.

All these changes were meant to facilitate achievement of the four basic outcomes for the program that are specified in the Teacher Corps Rules and Regulations:

- Improved school climate which fosters the learning of children from low-income families.

- An improved educational personnel development system for persons who serve or who are preparing to serve in schools for children of low-income families.
The continuation of educational improvements (including products, processes, and practices) made as a result of the project after federal funding ends.

The adoption or adaptation of those educational improvements by other educational agencies and institutions.

Organization of a Local Teacher Corps Project

Each of the five years of a Teacher Corps project has been designated for certain primary activities by the national Teacher Corps program office:

Year 1: Planning/Development
Years 2 and 3: Operations
Year 4: Institutionalization
Year 5: Dissemination

Table V-1 shows the chronology of project events from the grant application stage through the fifth year.

At the local project level, the Teacher Corps Rules and Regulations require that a collaborative arrangement be entered into by a university, a school district, and the community served by the target schools. One of the three collaborating entities usually took the initiative in preparing the grant application and organizing for the project, typically under the direction of the person who became the project director. Often this was the IHE, but a small number have been initiated by the LEA or by a balanced combination of two or three stakeholder groups.

Two official groups are mandated to guide the project, share information, and provide community-based support. One is a community council that is representative of the community served; it is elected early
### Table V-1
CHRONOLOGY OF MAJOR EVENTS IN A 5-YEAR TEACHER CORPS PROJECT

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<tr>
<th>Prior to Project Initiation</th>
<th>Year 1</th>
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<td>Prior Grant Experience</td>
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<td>Local history relevant to project such as participation in a prior Teacher Corps project or similar program</td>
<td>Grant Application</td>
<td>PLANNING/DEVELOPMENT</td>
<td>OPERATIONS</td>
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<td>Proposal preparation</td>
<td>Organize project staff</td>
<td>Conduct preservice training for interns</td>
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<td>Temporary community council</td>
<td>Elect community council</td>
<td>Offer inservice training to school personnel</td>
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<td>Preliminary needs assessment</td>
<td>Establish policy board</td>
<td>Offer community education and training activities</td>
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<td>Grant award</td>
<td>Set up collaborative mechanisms</td>
<td>Continue collaborative mechanisms</td>
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<td>Develop specific plans</td>
<td>Continue project planning</td>
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<td>Update needs assessment</td>
<td>Start preparations for institutionalization and dissemination</td>
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<td>Select interns and team leader</td>
<td>Prepare continuation proposal</td>
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in the first year of the project. The other, the project policy board, includes the dean of the school of education at the IHE, the superintendent of the LEA, and the community council chairperson as the required nucleus group. Additional members can be added to the policy board at the discretion of the local project.

A team of persons is assembled to carry out the day-to-day operations of the project. The typical Teacher Corps project staff consists of the equivalent of three to four full-time persons, spread over these roles: a project director, a documenter/evaluator, a local community coordinator, an inservice program director, and a team leader whose responsibilities include the organization and supervision of the teacher-intern training program. (Each project is required to recruit and train at least four interns.) Other project staff members are added as needed to successfully achieve project goals. Typically, there are a number of part-time staff members who also have other responsibilities as graduate students, IHE faculty, LEA central office administrators, etc.

The organization of a typical Teacher Corps project also includes at least one school from each of the three levels in the feeder system: elementary, junior high or middle school, and secondary. The elementary schools must be eligible for ESEA Title I funding, and these are in low-income neighborhoods.

Figure V-1 shows the skeleton organization and the participants for a typical Teacher Corps project. Because local conditions and objectives dictate the configuration in each project, no attempt has been made to show adjunct institutions or agencies that may be involved (correctional institutions, teacher organizations, professional associations, social service agencies, etc.).

It should be clear from this description that there is a host of participants, each with a concept of what a Teacher Corps project is and what it should be. All Teacher Corps projects involve a college dean, college faculty (actively or indirectly involved with Teacher Corps), a
FIGURE V-1 ORGANIZATION OF A TYPICAL TEACHER CORPS PROJECT
school superintendent, district staff, principals, teachers, parents, interested community members, and several teacher-interns training to become teachers through involvement in Teacher Corps.

Each of the people mentioned above may see Teacher Corps' projects differently, according to their degree of involvement, personal interests, and role position. It is likely that, instead of one "objective truth" about the Teacher Corps, there are many truths; and we consider it our responsibility to attend to these in a systematic way. To capture these varied perceptions, we needed to develop an evaluation methodology sensitive to different "constructions of reality" (Berger and Luckmann, 1966) and capable of capturing these perceptions in the participants' own words. These needs and the following basic assumptions shaped the direction we took with this study.

A beginning assumption is that people with direct experience in a program's operation are in a position to perceive and understand aspects of that program that may not be captured by outsiders. A second assumption is that people who have lived with a program over time have gathered a tremendous amount of information that researchers can usefully record, with appropriate safeguards for respondent bias and the distortion of memory. Another assumption is that people learn much about the world by talking with others—through questions, discussions, and dialogue. This "oral history" perspective opens up the possibility of utilizing conversation and dialogue in direct ways to create data and to write reports. This perspective underlies our open-ended interview strategy for site visits made by SRI staff and our use of local documentation "essays" written by in-house research specialists employed by each project.

Important Features of the Teacher Corps Program

The original impetus for this approach to this implementation study came from the recognition that the people directly involved in the Teacher
Corps program would have important opportunities to learn about the difficult process of trying to implement innovative educational programs. The Teacher Corps program has a number of characteristics that make the lessons learned by people who participate in it especially valuable to document.

One of these characteristics is the diversity in educational philosophies and practices represented among participants in the nationwide Teacher Corps program. Also, the local communities involved in Teacher Corps represent different ethnic, cultural, and geographic settings. This diversity provides an important opportunity for comparing programs in order to discern general perspectives on implementation that are valid across diverse educational philosophies, practices, and local demographic circumstances.

Another important characteristic of Teacher Corps is the commitment of the federal funding agency to a 5-year program sequence that includes developmental activities, operational activities, institutionalization activities, and dissemination activities. This coherent planning sequence provides a considerably more expanded timeframe for experiencing the problems and achievements of involvement in educational change than the more typical short-term funding cycle allows.

The planned timeframe emphasizes the importance of an implementation process that is mutually supportive, involving the associated institutions, communities, and other vested-interest groups. The collaborative mode of operation means also that the lessons learned by Teacher Corps participants can be rooted in the pragmatic world of public schools and local communities as well as in the more scholarly traditions of educational program development and research.

The Teacher Corps program attempts directly to overcome certain problems encountered in the implementation of federally aided education programs. The 1978 federal Rules and Regulations governing the Teacher
Corps program clearly reflect lessons learned from previous implementation experiences. The key features derived from the Rules and Regulations were summarized in Table II-1 (page 8). This table serves as a brief description of the Teacher Corps program for the reader who may be unfamiliar with it.

Relative Importance of Teacher Corps Features

Although we organized our data collection around the list of key features from the Rules and Regulations that are shown in Table II-1, we also paid attention to the complete set of Teacher Corps requirements that were published in the February 23, 1978, issue of the Federal Register (see Appendix A). Since these rules provided the framework within which the local projects applied for funding and under which they are now operating, we asked Teacher Corps project staff in the local projects to comment on the complete set of Rules and Regulations as a strategy for changing staff development programs, both in the IHE and the local school, and for improving school climate. In general, projects seemed to consider the Rules and Regulations as adequately reflecting the prerequisites for establishing and operating a successful program. The absence of complaint about the requirements as a whole was a striking feature of the local response to them, although there were exceptions and individual regulations received mixed reviews.

The Rules and Regulations were generally reported to be flexible and comprehensive, allowing each project to develop local goals and objectives as well as the processes through which they, and ultimately the desired basic outcomes of the national program, would be achieved. Project staff appreciated this flexibility, which allowed each project's interpretation of the language of the rules to reflect local conditions, interests, and needs. These local interpretations resulted in selective translation of the Rules and Regulations into operational form as the projects were implemented. Those requirements that were most appropriate to local conditions became the ones considered to be most important in the project,
while those that were less pertinent received relatively less emphasis in
the day-to-day operations. The succeeding chapters discuss the features of
the Rules and Regulations that proved generally to be most important to
project operations.

At the present time, 3 years into the 5-year funding cycle (for those
receiving funds in 1978; 2 years for those starting in 1979), it is possible
to comment on the relative importance and interrelationships of these
features as stimuli for local-level implementation. We asked local
participants about the relative importance of the key features at several
times—early in the planning year, at the end of the planning year, and
midway in both operational years. Data from multiple time points allowed us
to detect provisions with persisting influence and those with more temporary
importance, as well as those seen to have little relevance during the first
3 years. Table V-2 shows the importance of the provisions across time and
across projects as perceived by project participants.

Those provisions with only distant implications for local activities
were naturally given little attention. The restriction on reapplication for
funding after 5 years was too far in the future for most projects to give it
much thought. State education agencies were generally remote from local
projects; and, although efforts at coordination beyond state-level signoff
on funding applications were made, these were more often than not pro forma
and inconsequential, at least during the early years of each project's
funding cycle.

Provisions that seemed to be relevant in some projects and not in
others have been classified as of "mixed" importance because there was great
variety in their "fit" with local project conditions and priorities. In
some cases, the nature of the target population made a provision more or
less relevant. For example, projects in more heterogeneous communities
appeared more likely to emphasize multicultural education. In other cases,
## Table V-2

**RELATIVE PERCEIVED IMPORTANCE OF KEY PROVISIONS IN THE RULES AND REGULATIONS**

<table>
<thead>
<tr>
<th>Most Importance*</th>
<th>Mixed Importance*</th>
<th>Little Importance*</th>
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<tbody>
<tr>
<td>Five-year funding</td>
<td>Low-income focus</td>
<td>Three-year ban on reapplication for funds</td>
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<td>Planning year</td>
<td>Feeder system requirement</td>
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<tr>
<td>Local specification of objectives to meet four basic outcomes</td>
<td>Integrated preservice and inservice training</td>
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<td>Field-based training</td>
<td>Multicultural education</td>
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<td>Intern teams</td>
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<td>Collaborative mode of operation</td>
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<td>Coordination with SEA</td>
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<td>Joint participation of IHE, LEA, community</td>
<td>Elected community council</td>
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<td>Local project documentation</td>
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*"Most importance" indicates broad consensus on importance across time points and different types of projects. All the features in this column receive extensive attention in this report, except for field-based training, which is a major topic in another component of the national evaluation. "Mixed importance" indicates that the feature was important to some projects, unimportant to others, or of temporary importance. "Little importance" indicates wide agreement on lack of importance during the first 3 years."
the nature of the participating institutions was a determining factor; for example, the policy board was often seen to be less workable in projects with large IHEs and LEAs whose deans and superintendents were less able or willing to commit time to active board participation.

These kinds of findings are neither surprising nor particularly profound. Teacher Corps projects operate in a diverse array of settings. If anything, one would expect such varied responses to the Rules and Regulations, and it is to the credit of the federal policymakers that the Teacher Corps framework is flexible enough to accommodate variety.

The most striking finding derived from the documentation essays has to do with the importance of certain of the key features across all projects and across several phases of project activity during the first 3 years of the 5-year funding cycle. It is convenient to group these most important provisions into three themes: (1) the time and planning frameworks for project operations, (2) frameworks for promoting the collaborative process, and (3) frameworks for the local development of objectives and strategies. These three themes are discussed in the subsequent three chapters.
VI TIME AND PLANNING FRAMEWORKS

The Teacher Corps Rules and Regulations provided a substantial amount of time for projects to develop: 5 years, as opposed to the 2 years formerly allotted to Teacher Corps projects. Within this framework, some structure was imposed on the flow of time, especially in the beginning of each project's life cycle, through the requirement for an initial year of planning and development. These two provisions set the stage for much of what happened in the 3 years during which we have observed the program. Accordingly, we have devoted this chapter to the time dynamics of Teacher Corps implementation, especially as seen in program start-up and operations phases.

Both of these provisions represented a departure from previous practice in the Teacher Corps program, as demonstrated by this excerpt from the summary of major issues preceding the rules and regulations:

In §172.30 of the regulation, the term of a Teacher Corps project is extended from the present two years to the newly authorized five years. The two-year limitation was placed on projects before 1974, when they were primarily concerned with graduate level pre-service training of teacher-interns in master of arts-type projects. Section 513(a)(1) of the statute was amended to authorize a project length of five years. The newly authorized five-year project duration will give all parties concerned with a Teacher Corps project (i.e., an institution of higher education, a local educational agency, and a community council) sufficient time to plan a worthwhile project, carry it out, document it, and disseminate the results. (Federal Register, 1978, p. 7524)

The expanded framework of time made a year for development and planning a possibility.

Our basic message about time is simply this: a long time horizon for project activity, coupled with a designated year for planning and
development, was extremely useful, if not essential, to local project efforts, as least during the first 3 years. Each provision required the other. Without the framework of 5 years' funding, a long planning and development period was meaningless. Without an extended period in the beginning to lay the foundation for collaboration and to determine project directions, the 5 years could easily be misspent.

Projects did, however, raise many questions about the usefulness of a full year for planning. The long period of preparation, sometimes perceived as a time of inactivity by local groups, was not always well used. The data suggest that a more flexible rule might be more productive. In many cases, this would mean a somewhat shortened period—say, 6 months. In other cases, the full year might be necessary.

A third provision, that projects could not reapply for funding until 3 years after the 5-year period had ended, further structured the flow of time. During the early years of the grant period, most projects considered this provision to be relatively unimportant, naturally enough. However, the requirement guarantees the "temporary" nature of the project itself, and may well contribute directly to institutionalization, as it was no doubt intended to do. That issue lies beyond the scope of this report, but is covered in another part of the SRI study (Bush and Bock, 1981).

Finally, project development over time was not linear. First the "planning" activities often intermingled with "operations." Second, important external and internal factors complicated project efforts over time, in some cases enhancing local efforts and in some cases inhibiting them. Three such factors, which have emerged from our research as especially important, are discussed at the close of the chapter: unanticipated events, prior project experience, and concurrent actions by the federal government.
The following quote from a documenter's essay captures the spirit of most reactions to the 5-year time frame for federal funding:

When local Teacher Corps participants were asked the question, "What would you want a policymaker to know about your project and the lessons you have learned when he or she is designing future educational programs?" a response heard so often was--"Fund more 5-year programs." If there is one lesson many of the Teacher Corps participants are painfully aware of, it is that change comes slowly. It is very easy for even the best teachers and administrators to become comfortable with old habits and ideas. And having anything new is usually met with resistance or indifference. This is why it often takes months and, in a few instances, years of careful prodding before a school administrator or teacher will change a strategy that he or she has used for 5, 10, or 20 years.

Our team leader mentioned that one striking difference that he had noticed between the 2-year and 5-year programs was that teachers in the 5-year program were making an emotional as well as intellectual commitment to the program. They realized that Teacher Corps was making a long-term commitment to them and their schools, and so they were more likely to commit themselves to Teacher Corps goals. As far as he and many of the other Teacher Corps personnel at this IHE and LEA are concerned, long-range federal funding is essential if meaningful educational change is to take place.

The pattern is not surprising: who would complain about the prospect of long-term federal support? There was much to do in each project. Anyone with experience in such endeavors knew that extended project support provided a better chance of successfully managing the complexity of the collaborative action required.

The pattern we have observed is, of course, not a statement about 5 years of effort in retrospect. At this time, midway through the 5-year funding cycle, we can only guess at what a more inclusive appraisal of this period might look like. But we can say with certainty that this provision had a positive influence on participants' perceptions of their own project.
and its future. To the extent that such perceptions are a basic determinant of future commitment, they are as good a projection of each project's health as any.

How did the prospect of long-term funding contribute to, and help shape, the implementation process? We were able to identify the following ways:

- Long-term funding communicated seriousness of purpose on the part of the federal government, thereby increasing the credibility of its part of the bargain.

- Participants were more willing to commit themselves to a project that had a longer potential lifespan. Professional people, for whom a briefer stint with the project might represent career disruption, especially appreciated and responded to the provision. But community people, who had experienced "hit-and-run" federal intervention programs in the past, also found the prospect of 5-year funding a welcome change.

- Participants were more able to think in terms of changing systems, rather than small pieces of systems. Although some of this thinking was unrealistically ambitious, much was aimed at fundamental dimensions of local educational problems and the capacity of institutions to deal with the problems.

- Not all projects, however, tackled their task with such a global view. Many "started where the participants were," with small pieces of the problem. The 5-year time frame gave them time to achieve some small successes, which provided a foundation for further, more ambitious action.

One further theme emerged repeatedly from essays and case-study accounts. Five years allowed projects to separate their efforts into distinct phases, especially a phase of trial (and often error) and a phase of incorporating the results of these trials into more routine practice. As one documenter put it:

Support evolves in phases with differing types of client groups. There is always one group of enthusiastic risk takers who have a very positive attitude toward change and incorporate it readily. Another group gravitates toward structure and faces change with trepidation. This second group often will incorporate the change in the second phase, after the first group has tested the new
program or practice. A third phase occurs when the change has majority support and the foot-draggers accept the new practice, either as an alternative to their "out" position or as acceptance of the inevitable.

In the language of the Rules and Regulations, 5 years more realistically allowed for institutionalization (i.e., establishment as a continuing function) of project accomplishments. Whether this will happen as widely as now predicted remains to be seen; however, we can say that in many projects the prospects for substantial institutionalization appear good.

But institutionalization presumes that there is something worth continuing. That something—a successfully functioning activity deemed valuable by a spectrum of local opinion—has come about in large measure through the success of the planning year, to which we turn next.

A Year for Planning and Development

Quotes such as the following from documenters' essays expressed a widely held view regarding the provision for a year of planning and development. From a rural Northeastern project:

The year of planning was disorienting initially, as we were all wondering what we could possibly do with all the time! We were also reacting to our public's demands of "when are you going to do something?" We have struggled to restrain our impulse to produce and have merged planning and programming into an action mode. By organizing workshops in response to identified needs in the system, we are gathering data for future program implementation and satisfying the demands of the district.

The year-long period is essential to developing the foundation for future programming. We are beginning to observe the benefits from slow, thoughtful planning. By interviewing a high percentage of our target population, spending a great deal of time making ourselves available to committees, councils, and individuals, and keeping an ear close to the ground, we have increased our visibility and have defused rumors and potential misunderstandings.
about the Teacher Corps project. Our developing trust and understanding will be the basis of our success. The identification of reliable support people in the community is only possible if you have time to feel out a system informally as well as formally. For example, we have a commitment for support from the principals in the LEA, a previously skeptical group of administrators, and we have a teacher representative on the policy board, which is an indicator of the teachers' trust in our intentions.

From a project in a Midwestern urban area:

Having been in the Teacher Corps in two previous cycles, it seemed foolish and wasteful to have a developmental year for project development, organization, and planning. Our experiences this first quarter, however, would support this "tactic" as one of the best requirements for any project.

Starting a 5-year project was very different from the previous projects. We had three schools, rather than one, with two of the schools new to Teacher Corps ideas and activities. The teachers in the new schools needed time to discuss, question, propose activities, and interact with others involved in the planning process. While frustrating to some participants, the "brainstorming" sessions without predetermined outcomes helped to develop a sense of "ownership" for the plans which emerged from the planning task forces.

The much broader community to serve also made the developmental year a valuable tactic. New community council members, more social agencies to contact, and many more parents to reach required time and repeated efforts to share the Teacher Corps message. This time helped the community council discuss thoroughly how to improve school-home communications, how to promote more community involvement in school activities, and how to work collaboratively with the schools and the university in the Teacher Corps project.

The third reason why the developmental year tactic has proved so valuable is the "long-range outlook" that many of the teachers, community council members, and others developed while planning with each other. There has been a "revolution of rising expectations" and an excitement about starting the things that have been planned. While this feeling might have developed without the extensive planning, it appears that this process of looking ahead 5 years and setting goals, objectives, and programs together has worked very well to promote the project's activities.
The striking thing about the pattern illustrated by these quotes was its pervasiveness. It described experiences across the full range of projects, those with and without prior Teacher Corps experience, in isolated rural areas as well as urban areas, in projects oriented toward LEA agendas as well as those oriented toward the IHE. There were very few dissenting voices. Not only was the pattern consistent across projects during the planning year, it appeared to persist over time. Responding to essay assignments a year after the planning year had ended, a majority of the Program 78 projects still viewed it as one of the most important features of the program, as can be seen in Table VI-1.

Table VI-1

<table>
<thead>
<tr>
<th>IMPORTANCE OF THE PLANNING YEAR*</th>
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<tr>
<td>Most Important</td>
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<tr>
<td>Program 78</td>
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<td>Program 79</td>
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*Fifty-three of the 79 Program 78 projects submitted ratings; 34 of the 53 Program 79 projects submitted ratings. Program 78 projects completed their ratings a year after the completion of the planning year; Program 79 projects made their ratings about 4 months into the planning year.
Differences between Program 78 and Program 79 projects may be smaller than the ratings imply. The two programs were in different stages of development when the ratings were made, as noted in Table VI-1. It is not surprising that the planning year was considered very important when program development was uppermost in the minds of Program 79 participants. The fact that Program 78 projects viewed the planning year as important, even though it had occurred a year before the ratings were made, is perhaps even stronger testimony in support of that program feature.

The Importance of the Planning Year

The importance of the planning/developmental year lay with factors other than the creation of a plan or blueprint for subsequent action, even though this was the ostensible purpose of the year and its most visible product. We identified several aspects of the process of planning that can be argued to be equally, if not more, important.

Assembling the Core Staff Team--The following documenter's observation applies equally well to most projects:

Teamwork and cooperative staff spirit are essential for implementation. Persons chosen for staff membership should demonstrate a willingness to work long and unusual hours, availability to travel frequently, and flexibility in scheduling. Staff personnel should possess a unique blend of skills to both work autonomously and collaboratively as needed. Without a dedicated, hard-working staff, project management will be ineffective.

At the heart of each project, certain key roles were created, comprising what may be called the "core staff": project director, documenter, team leader, interns, secretarial staff, and (usually) several specialized staff roles (e.g., program development specialist, community
coordinator, sometimes site school coordinator). This team was assembled in the proposal preparation stage and as the planning year progressed. Before plans had formed to any great degree, it was imperative that the members of the team know and trust each other, as well as understand the interrelationships between their roles. Though past Teacher Corps practices could be looked to as a guide, there was no way to replace the process of articulating these roles face to face. This articulation did not happen overnight and was complicated by factors such as project geography or the institutional identity of team members. Team members "learned their jobs by doing"; the planning/developmental year provided the opportunity for that learning to take place.

Developing Momentum in the Larger Participant Pool--Project design and operations required the participation of a much larger pool of people than the core staff team. Most of these people were occupied full-time in other jobs or pursuits: teachers, IHE and LEA administrators, and community people. The community council did not even exist; elections had to be organized and conducted, consuming a huge proportion of staff time during the first quarter of the planning/developmental year (the worth of this investment of time was questioned by many projects). The project had little authority over such people's activities. It could only explain, persuade, and cajole in order to elicit voluntary commitment and excitement on the other end of the line. The fact that certain members of the larger participant pool had formal leadership roles in the project (dean of the IHE, superintendent of the LEA, or chairperson of the community council) was no guarantee of their active involvement. They had to be cultivated and shown that their input was wanted and needed and that their own agendas could be realized through the vehicle of the project. The following documenter's description of rapport building between LEA and project staff was typical:
Even though project activities are on schedule and the staff is presently working as a unit, initially there was a considerable amount of time spent in building a relationship with the LEA administration and staff. It was understood by the staff that developing positive relationships takes time. It was not anticipated that, even after the staff had been involved in staff development activities and several staff meetings, the level of misunderstanding concerning project operations, parameters, and staff functions would still exist.

Even though this period of trust building did cost the project a certain amount of time at the onset of the project, the staff feels that the time spent in this endeavor was very worthwhile and well spent because of the relationship that did evolve and become established as a result of the staff meetings where concerns and attitudes were discussed.

It was disheartening to the staff to constantly discuss the same things, but it was not futile because once the LEA administration understood what Teacher Corps is designed to do and that the staff is only interested in doing those things, they gave the staff their wholehearted support.

Teachers at project schools were, on the whole, wary of project intentions at first; many projects encountered significant skepticism or indifference among the potential consumers of training. Developing participative momentum took time. Given the number and diversity of role groups to be brought into the collaborative network, a year could easily be productively used. In fact, many projects reported that in retrospect the need for an extended planning period was more obvious than it had been originally.

Learning How to Plan Collaboratively—Once assembled and in contact with each other, the core staff and other participants had the task of defining project directions together and detailing the plans for subsequent operational years. Projects accomplished this in a variety of ways (e.g., elaborate committee or task force arrangements, retreats, teacher and community needs analyses), but the process was generally slow and cumbersome. There was abundant evidence that most participants in most
projects did not initially know how to go about a complex planning process together. One documenter's observations about a major planning-year problem spoke for many:

Dealing with inexperienced planners: We had to prepare each group for the planning process by training them in problem-solving techniques, decision-making, and communication skills (particularly listening). The subcommittee leaders are also receiving leadership and facilitation training.

Participants from different institutions or institutional levels did not usually share priorities, problems, or styles of action. Many projects reported that community members felt "lost at sea" among professional educators of any kind. The whole affair required masterful choreography on the part of organizers (chiefly, the project director) and continuing flexibility on the part of all participants. Once again, organizers and participants tended to learn by doing, making many errors in the process.

Most projects did not close in on a set of objectives in a rapid-fire, orderly progression. More often, there were tentative movements back and forth, as groups gained trust, unanticipated events were coped with, and a refined sense of "real" needs emerged. Our conclusion is that the apparent inefficiency of this process was entirely necessary, even desirable, as a way of enabling the full array of potential stakeholders to build ownership in the project.

Questions Raised About the Planning Year

It was not surprising, considering the great diversity among projects, to find them moving through the planning/developmental period at different rates. This fact, coupled with the fixed timing of the formal plan's completion as a "continuation proposal" to Teacher Corps Washington, prompted many projects to question the utility of a full year.
for planning. For example, the following comments from a documenter in an isolated rural project reflect widely held opinions:

It is apparent that the process did not last a whole year and did not concern the development of the whole program. Proper planning is no doubt important; requiring a whole year for it may not always be appropriate. No amount of advance planning could take into account all the possible ramifications of decisions or all external events. Therefore, it may be better to think in terms of ongoing planning and development activities and to create a way that programs may receive funding for such short-term, limited processes when needed. Had the funding not been available the above process would not have worked out so well.

From a documenter in a large urban project:

Planning is a process, not a product, and those who are not involved in the process very seldom see anything happening. They feel the project or program isn't "doing anything." Therefore, some activities must be held during the planning year that will allow everyone to see Teacher Corps and to know that the project is doing something.

The quotes illustrate an important issue of flexible timing for the planning/developmental year. The issue included two sets of questions. First, it raised questions about the way internal planning needs and external requirements intersected. Second, it raised questions about the way plans and "planning" related to "action" or "operations." On either score, projects met major frustrations, which they resolved with varying degrees of success.

With regard to external requirements, there was a basic fact of life interpreted by many projects as unfortunate. Teacher Corps Washington required an elaborate "continuing proposal" in the spring of the planning/developmental year. This meant that many planning decisions had to be made by January or early February of that year, a tight timetable given that task force and community council machinery had been put in place only a few months before, in most cases. As was frequently pointed out to us, the
planning "year" was hardly 12 months long. Projects encountering the most turmoil during the early months of the year felt rushed into premature plans. The spring deadline also left projects with a gap of 2 or 3 months following the proposal's submission in which projects had to busy themselves before the operations phase officially began. This period was experienced by many as a "spinning of wheels"; the frustration expressed by the following documenter's comments was experienced by many:

A second example of the negative effects of the federal Rules and Regulations is related to the writing of the project amendments for continued funding. Because the amendments are due in April, much of the planning must be completed by this date. The project staff was comfortable with this. What concerned them was their inability to begin the program until the following year. Because the first year was a planning year, no training could occur. Although many important improvements were made on the training design after the annual deadline, everyone involved was anxious to get to work on its implementation. The long delay between the conclusion of the planning and the beginning of the training resulted in a decrease in enthusiasm.

Others reported no problems and moved ahead with further planning and more focused preparations for training. Some projects held an opening round of training events, apparently with the blessing of Teacher Corps Washington.

With regard to the relationship between planning and action, a delicate balance had to be struck between maintaining momentum and precise planning. One documenter's description of the problem represents the experience of many projects:

Although National Teacher Corps' designation of the first project year for planning is undoubtedly wise and the product of past experience, it creates some risks of increasing skepticism about the project because of lack of visible accomplishment during this period. The nature of the risk was evident in occasional statements by teachers and administrators, who expressed doubts
about whether anything was ever really going to happen, about the possibility of bringing about change, even about the good faith of Teacher Corps (based partly on bitter past experience in the sixties when a Teacher Corps project could, in fact, be said to have failed). The staff was aware of this hazard of disenchantment throughout the year and encouraged several concrete, visible changes within the schools as reassurance rather than as significant elements of change in themselves.

Although the planning year was finally seen as a necessary period for transforming reactions into workable ideas, it is also apparent now that people in this community are holding judgment in abeyance, waiting to see if in fact the college "comes through" with technical assistance, courses, workshops, etc., and particularly if there is some match between the issues identified through the long, somewhat repetitious processes carried out the first year and progress made during the second year. It will be important for the staff to return to last year's lists and formulations as reference points for this year's planning.

This kind of experience, coupled with the "dead time" following the submission of continuation proposals, led many projects to advocate a shorter, though still substantial, planning period. Although a small minority advocated doing away with the planning year, and another small group wanted the full planning year to be retained, the following observation represented a more broadly held view:

Thorough planning also takes time, and the development year offered the requisite time. It was a new experience for personnel in the project to be involved in a planning effort without simultaneous implementation. The year-long planning effort was valuable in terms of broadening the base for involvement. Perhaps a six-month period would allow for adequate planning time; however, condensing the planning time beyond that point would not be productive. Long-range plans are necessary if institutionalization is to occur.

**External Factors Affecting Project Timelines**

Certainly sets of external factors had particular influence on the time dimension of project activity and, by implication, on government policy.
intended to structure that time-dimension. We describe three: unanticipated events, prior project experience, and concurrent federal actions.

Unanticipated Events

Major unanticipated events in the local setting of the project were noted by a majority of projects during the first 3 years of the grant period. A documenter described coping with the unexpected during the planning year:

The interesting fact that emerged was that the unexpected happens much more frequently than not and that project personnel learned to cope and continue on with the goal of the project. A few examples of these unanticipated happenings that occurred during our planning year: national director changed, budget cuts, networks dissolved, local superintendent fired, director out for surgery, assistant director given grand jury duty once a week. We survived it all and one instance even proved a boon for us. The new superintendent of our local school district was the former dean of our university and IHE administrative officer for Teacher Corps. So cooperation with the LEA in the future looks better than ever.

Though the impact of such events on projects varied from nuisance-level contingencies to catastrophes, their general effect was to delay projects considerably. In a limited number of cases, the project direction was altered substantially as well.

Table VI-2 lists the most common events included in the category of unanticipated events, though in some cases project personnel had prior knowledge of them.
### Table VI-2

**MOST COMMONLY REPORTED UNANTICIPATED EVENTS**

<table>
<thead>
<tr>
<th>Internal to Project</th>
<th>External to Project</th>
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<tbody>
<tr>
<td>Staff turnover</td>
<td>Financial shifts, reorganization within LEA (including closing of project schools)</td>
</tr>
<tr>
<td>- Director &amp; key staff</td>
<td>Local political actions (including teacher strikes)</td>
</tr>
<tr>
<td>- Secretarial</td>
<td>Community demographic shifts</td>
</tr>
<tr>
<td>- Interns</td>
<td>Leadership change, reorganization at the IHE</td>
</tr>
<tr>
<td>Project reorganization (in response to other unanticipated events)</td>
<td></td>
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<tr>
<td>Prolonged illness of key staff</td>
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</table>

Although unanticipated events are largely outside the control of the project and beyond the reach of government policy, they are important to our story because of their crucial role in the activities of most projects. Although they often appeared to frustrate both the best laid plans of local people and the intentions of government policymakers, they represent in our view a basic fact of life to which projects and government guidelines must accommodate themselves.

They also provided local projects with an important kind of opportunity. The most successful projects were those that coped flexibly with the unanticipated—which meant, among other things, that objectives and management charts were constructed or interpreted with a corresponding flexibility. In this spirit, personnel in a minority of cases were able to turn unexpected adverse circumstances into opportunities for creative
action. A crippling teacher strike became in one large city a focus for training efforts aimed at teacher morale; in a community experiencing massive enrollment decline, the necessity of reorganizing schools gave the project a theme for planning-year activities: the planning of new educational programs for school buildings utilized in new ways. These are but two examples of constructive responses to unanticipated events, which underscore the fact that agency guidelines, various support mechanisms, and flexible local planning interact in creating such responses.

Prior Project Experience

Projects did not, of course, start from scratch when they received government funds. In all cases, some groundwork was laid during the proposal process, which we were not able to study directly. But we did learn by reviewing proposals and by evidence from the planning year that commitment on paper (in the proposal) and commitment in fact (during the planning process) were two separate things. The latter, not surprisingly, was much harder to achieve.

A different and more important kind of groundwork had been laid in projects with former Teacher Corps experience or other related program activity at an earlier time. This did make considerable difference during the planning year. Approximately two-thirds of the 132 sites had experience with Teacher Corps during former cycles of federal funding. Although the program in those days was more limited in scope and was targeted more specifically on certain types of activity, it still contained many of the elements included in the current version. That experience appeared in most cases to provide an important foundation on which to build the efforts in the present cycle. By contrast, cases which started from scratch had to build this foundation.

This kind of project history (or experience with similar government-sponsored programs) implied several things about time. Projects with that background tended to move more quickly through the preliminary stages toward
an operational stage (and such projects were more apt to be impatient with a full year of planning). Once operational activities were under way, these projects more quickly attended to efforts at institutionalization or dissemination. For example, some projects conducted community council elections by building on the efforts of past community advisory boards, thus saving considerable time and energy during the early months of the planning/developmental year. In other projects, personnel from former Teacher Corps cycles became key core staff members; their familiarity with the program and contacts with project schools, in particular, did much to establish credibility as projects were getting underway. By comparison, a number of projects new to Teacher Corps spent most of the planning/developmental year trying to "get their feet in the door."

Projects with former Teacher Corps experience also provide evidence of the effects of long-term federal funding. On the whole, we saw more evidence of continued positive growth from long-term funding than the opposite. In a sense, projects that had used several cycles of Teacher Corps funding to build and establish strong programs give some evidence that institutionalization of government-funded improvements can take place. Another SRI report (Bush and Bock, 1981) explores this matter in greater detail, with emphasis on lasting change in IHEs.

Concurrent Federal Actions

In several ways, concurrent actions and events at the federal level influenced efforts to implement the Rules and Regulations at the local level. For one thing, the Rules and Regulations projected levels of funding for each of the 5 years in the grant cycle, subject, of course, to the availability of funds and continued effectiveness of the project. The availability of funds decreased unexpectedly twice in the 3 years we studied—Teacher Corps; at present, further (and potentially drastic) cuts are possible.
Unexpected cuts in project budgets had predictable effects at the local level—loss of morale, loss of credibility, cancellation of certain project schedules—each with important implications for project timelines. First, projects experienced considerable delay as they regrouped and redirected their activities; in a phrase, it took longer to do less. Second, projects lost momentum as morale dropped and hoped-for activities were cancelled. In short, some of the benefits of the 5-year federal "promise" were undermined.

Some participants who had been willing to become a part of the project backed off, especially community people and some project school teachers. Staff cuts were necessary in most projects, with a consequent loss of accumulated expertise and manpower. The broad scope of project operations had to be narrowed somewhat. Had the cuts happened only once, they might have been readily absorbed. But the repetition of such cutbacks more seriously diminished what many projects could do. The following quotes illustrate the effect on many projects:

By the time that the refunding proposal was sent to Washington, we had learned that we had to submit two budgets—one operating on the original amount and the second budget with a $50,000 reduction. This event was detrimental in two specific ways. First, we now had to look at the plans for the second year and decide which things had the highest priority and find ways to either cut personnel, cut programs, or reduce the amount of thrust in various areas. This was not an easy task since task force personnel had worked very hard during the planning year and were very excited about what might be accomplished during the first year of program implementation. Second, when efforts were made to cut the budget, they had a negative impact on the enthusiasm that personnel had for the project. It became evident that, although personnel understood intellectually the cut was going to be a reality and we could not do the things we had planned to do, it was a difficult time for many people emotionally. It was emotionally difficult because for almost a year they had given of their own time and energy to make plans for a program which they had created and felt very good about, and now because of lack of funds it had to be reduced and would not be what they hoped it would be.
Another project made these comments about budget cuts:

Budget negotiations strained the collaborative efforts of the project. Amendments responding to current assessments of the program and suggestions from Washington about role designations and descriptions moved smoothly into implementation plans which were acceptable to all. Budget cuts, however, were not easily shared and agreement was not easily reached.

Both before and after submission, many informal, off-the-record meetings were held by various subgroups to try to sort out budget supports and cuts. These were accompanied by rumors of political maneuvers, withdrawal threats, and attacks on one or another group or program element. Feelings of distrust and animosity between groups and individuals appeared (or resurfaced). Activity on other fronts slowed down, shifted focus, or became hectic. The project finally submitted a budget with a $25,000 cut all could agree on, along with a $50,000 reduced budget which all agreed was unacceptable. The former was turned down in Washington.

Budgetary instability at the federal level is an easy target for complaint and a difficult contingency to accommodate. To some extent, cutbacks in Teacher Corps funding lay outside the control of anyone directly connected to the program and came about as a result of decisions at higher political levels. But the government mechanisms of funding from year to year bear some scrutiny, and deserve to be considered carefully when long-term federal or state funding commitments are undertaken. To the extent that safeguards that preserve local viability can be built in, the investment and potential impact of long-term government initiatives may be enhanced.

More within the control of the agency sponsoring Teacher Corps, its procedures for monitoring project activities (either to verify proper use of grant funds or to provide general assistance to projects) appeared to have noticeable though sporadic effects on local efforts. On the positive side, we had some reports that monitoring undid logjams encountered as projects struggled with the problems of collaboration and became bogged down in such issues as the location of the directorship. Outside intervention in such cases helped speed up what otherwise could have been an interminable process; such support was particularly helpful early in the planning/development year. The following quote illustrates this kind of event:
The visitation and, especially, the exit interview conducted by the Washington program specialist mark a significant "turnaround" in many project activities, particularly in the LEA arena.

First, she was received by teachers and school officials as an impartial "authority" figure. She was, thus, successful in facilitating staff activities and, for example, in having such things as workspace designated.

Second, the program specialist was able to help the community council "rethink" important decisions, for example, its "life term of office" provision in the council bylaws.

Third, the exit interview itself, as a medium through which all project constituents could communicate, was an opportunity to correct misunderstandings, air differences, and gain informal as well as formal consensus about project activities and directions.

Fourth, the site visitation experience was a kind of on-site orientation and training activity which gave useful additional perspective to prior national and network conferences. The specialist was most helpful in providing specific examples in local terms to clarify further issues to which the project staff had addressed itself.

On the negative side, monitoring sometimes was perceived by projects as adhering too rigidly to the "letter" of the Rules and Regulations, and thus as contributing to project rigidity, with particularly counterproductive effects when projects faced difficult unanticipated events. In a few cases, projects seemed to lose time and momentum as a result, to say nothing of losing the all-important sense of local control proclaimed by the Rules and Regulations.

The reports we received from documentation essays on agency monitoring were far from systematic, so that these comments should be considered "provocative hints" rather than substantial findings.

These three factors—unanticipated events, prior project experience, and concurrent federal actions—had a powerful collective influence on local projects. If one can talk about a "bottom-line" implication, it was that more time for local action was required in order to take these factors into account.
account in the conduct of project affairs. The fact that Teacher Corps provided a correspondingly long time frame helped different projects cope with these factors. In that way, the federal policy provided local participants with their most critical resource: time in which to carry out their interpretations of federal goals.

Summary

The following observations summarize our findings regarding the time dimensions of local project response to the Rules and Regulations:

1. As far as we have pursued the study (the first 3 years out of a 5-year program), the extended time frame for project activity appears to be particularly useful, if not essential, for enabling a complex collaborative program to take place.

2. An extended period for planning and development contributed to a stronger foundation for subsequent operations. The designated year for planning was not always the most productive length of time; the data suggest that a shorter but flexible planning period would be more useful to accommodate the range of project conditions encountered.

3. Unanticipated events, in the local/institutional setting of the project was a major factor for most projects, with the general result that things took longer than expected. Several types of events predominated:

   - External to the project: sudden shifts in community demography, sudden changes in institutional funding or organization, unexpected political actions (e.g., teacher strikes) affecting one partner or the project as a whole.
   - Internal to the project: unexpected staff turnover; project reorganization; prolonged illness of key staff.

4. Prior history of related project activity tended to facilitate planning/development and subsequent operations, with the general result that things went more quickly. Seen in a more long-term perspective, these cases represented an extended federal commitment to Teacher Corps activity, which had a positive effect on local project capacity to establish strong training programs over time.
Federal policy actions both facilitated and impeded project efforts during the planning and operations phases. Two aspects of federal action were most noticeable:

- Federal budgetary action created instability at the local level.
- Monitoring had both positive and negative effects, depending on the flexibility and style of monitoring, as well as on local circumstances that made a given outside intervention either helpful or meddlesome.
VII FRAMEWORKS FOR COLLABORATION

This chapter presents four lessons about the collaborative process that we learned from the Teacher Corps experience:

1. Collaboration was difficult.
   Despite the difficulties, projects persisted in their efforts to achieve a viable collaboration beyond minimal compliance with federal requirements.

2. Collaborative arrangements were usually unbalanced.

3. Collaboration produced working relationships that previously did not exist.

"Collaboration" is not explicitly defined in the Teacher Corps Rules and Regulations, although it is specified in two provisions. Section 172.10 states that "the institutions, agencies and community council which participate in a project shall collaborate in planning, carrying out, and evaluating the project." Section 172.61 requires that "project objectives must be developed jointly by the institution of higher education, the local educational agency, and the community council." Most projects interpreted these provisions to mean that a wide array of people would participate in the project and that collaborative arrangements formed in the beginning of the project would continue throughout the life of the project. (Another SRI report also deals with the topic of collaboration in Teacher Corps projects; see Deslende, 1980).

The Difficulty of Collaboration

There would be little disagreement among Teacher Corps project participants that collaboration is difficult. As one documenter wrote:
According to Webster, collaboration can mean working jointly with others on a project or cooperating with an enemy occupying one's territory. Both definitions have been used in our project...

Four conditions in most projects appeared to make collaborative working arrangements difficult:

- The diversity of participants
- The lack of established vehicles for collaboration
- The need to agree on a single set of objectives
- Differences in definitions and expectations of collaboration

**Diversity of Participants**—First, a wide range of actors were brought together to plan, carry out, and evaluate the program. Table VII-1 lists potential recipients and providers of Teacher Corps services. Although all of these people are concerned with education, in the typical project few of them had worked together to plan and carry out an educational improvement plan before their involvement in Teacher Corps.

**Vehicles for Collaboration**—Second, established vehicles for collaboration did not exist in most projects. Even within institutions and individual schools, channels for joint work had to be created. Most projects quickly learned that they had to create both communication networks and collaborative working groups. For example, a documenter wrote:

The major lesson learned was the difficulty in keeping the lines of communication open to this large, diverse group of people. I am reminded of the story regarding the feather pillow that was scattered to the wind. It is impossible to regain all the feathers that were originally there. Our communication process is a lot like this. One misstep, one forgotten person or group, and you can spend days trying to mend the broken channels—an almost impossible task.
Table VII-1

PARTICIPANTS IN A TYPICAL TEACHER CORPS PROJECT

<table>
<thead>
<tr>
<th>Institute of Higher Education (IHE)</th>
<th>Local Education Agency (LEA)</th>
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<tr>
<td>IHE President</td>
<td>School board members</td>
</tr>
<tr>
<td>Federal projects administrator</td>
<td>Federal projects administrator</td>
</tr>
<tr>
<td>Dean of school of education</td>
<td>Superintendent</td>
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<tr>
<td>Department chairperson</td>
<td>Staff development personnel</td>
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<tr>
<td>Selected faculty</td>
<td>e.g., curriculum coordinators</td>
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<tr>
<td>Project core staff*</td>
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<tr>
<td>Director</td>
<td>Principal</td>
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<tr>
<td>Specialized professional staff</td>
<td>Other school administrators</td>
</tr>
<tr>
<td>(e.g., documenter, community</td>
<td>Teachers</td>
</tr>
<tr>
<td>coordinator, program development</td>
<td>Counselors</td>
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<tr>
<td>specialist)</td>
<td>Aides</td>
</tr>
<tr>
<td>Clerical staff</td>
<td>(Students)</td>
</tr>
<tr>
<td>Team leader</td>
<td></td>
</tr>
<tr>
<td>Interns</td>
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</table>

<table>
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<tr>
<th>Community</th>
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<tbody>
<tr>
<td>Community council chairperson</td>
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<tr>
<td>Community council members</td>
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<tr>
<td>Other involved community people</td>
<td></td>
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<tr>
<td>(parents, representatives from</td>
<td></td>
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<tr>
<td>service agencies and neighborhood</td>
<td></td>
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<tr>
<td>social, civic, and business</td>
<td></td>
</tr>
<tr>
<td>organizations, etc.)</td>
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</tr>
</tbody>
</table>

*Project core staff and selected IHE faculty received payment, full- or part-time, from project funds. Most Teacher Corps projects were based in an IHE, though some were LEA-based.
All projects had to establish vehicles for collaborative action. The Teacher Corps Rules and Regulations specified that projects form a policy board with a minimal composition of the dean of the school of education, the superintendent of the LEA, and the chairperson of the community council. The policy board, thus composed, gives equal representation to the three principal groups brought together in Teacher Corps projects. Many projects added other members (e.g., teachers, union representatives, principals, students, other community members), which created a different balance on the board.

The policy board was rarely the only vehicle for collaboration. In fact, it was often seen as an ineffective vehicle, because some of its members had limited involvement in the project and were not active in the day-to-day project activities. As one documenter put it:

In practice, however, the policy board may not be nearly as effective as it is meant to be. This is due to the fact that for at least two of its members (those representing the IHE and the LEA) and possibly for the third member (representing the community council) the board meeting may tend to be simply an additional "lay-on" in a schedule that is already overcrowded. While every effort may be made to keep members informed as the project develops, they may have insufficient personal contact with the day-to-day operations and, as a result, have only a more or less impersonal interest. The viewpoint of the community person, who usually represents the grassroots, may be quite different from the viewpoints of the IHE and LEA representatives, who are administrators. As a result, members of the policy board may tend to talk past each other when they express their opinions or to be satisfied with only surface impressions of what the project is doing.

Whether the policy board was seen as effective or ineffective, other avenues were developed for collaboration between people involved in the actual project activities. Projects developed task forces, working groups, and committees that met regularly through the planning year and into the operations years. Such committees often included teachers and administrators, community council members, and IHE staff. Some collaborative committees generated and evaluated projectwide activities; others focused on specific tasks (e.g., the needs of one school, techniques to increase parent involvement).
Some projects tried to encourage collaboration through retreats or special workshops. These devices were effective if held in conjunction with ongoing collaborative activities but were of limited utility as the sole vehicle for collaboration.

**Agreement on Objectives**—A third source of difficulty was the need to agree collaboratively on a set of objectives for the project. Often, quite divergent sets of goals and objectives were suggested by collaborating members, and priorities had to be set. The following documenter's observation illustrates this point:

It became evident in the course of the initial year that expectations of what the project was going to accomplish for the schools, community, and college varied widely from one individual to the next, depending on his/her particular orientation, experience, and needs. Judgment about the effectiveness of Teacher Corps was, of course, directly dependent on the expectations brought to it.

The superintendent of schools was hopeful that the project would successfully cooperate with other plans in the city to bring about a revitalized and imaginative educational system, "the LEA Learning System," as he conceived it. A second member of the policy board, the dean of the IHE, saw the project as being of benefit to the college by broadening the awareness and sense of responsibility of the college as a socially involved institute. The chairman of the community council looked to the project generally, to improve education in the schools and, particularly, to provide greater opportunities for serious students. Teachers hoped for help with many problems, from student discipline to adequate parking facilities. One principal was quoted as seeing the project as "an instrument of assistance" to help provide training and retraining for teachers; another principal considered it a resource "to help devise strategies to confront issues." Parents also had varying hopes and expectations, from gaining advanced programs for gifted children to finding ways of participating directly in decisions affecting their children's learning.

There were several sources of problems in reaching agreement on priorities to be given to different objectives:
Miscommunication. Miscommunication was easy when community members, LEA central office staff, IHE faculty, and classroom teachers tried to share ideas about education. They spoke and thought differently about the world of schools, reflecting their own involvement.

Position in the educational hierarchy. Ideas and opinions of participants were often judged in light of their position in the educational hierarchy. Many groups had difficulty overcoming status distinctions between professors, administrators, teachers, and community members.

Time commitments to the project. The amount of time people could devote to Teacher Corps was determined by their other commitments and by project decisions on whom to include as part of the staff. Relatively few participants were centrally involved in Teacher Corps, and those centrally involved tended to influence decisions more than other participants.

Responsibilities outside the project. Participants' objectives for the project were usually based on problems they had outside the project. Teachers looked for help with problems in their classroom; parents wanted help for their children and for their community; while IHE faculty and LEA administrators often wanted to develop new systems for service delivery or to test innovative educational practices.

Cultural differences. Most projects were culturally heterogeneous in makeup. Low-income communities were often minority communities, and many projects and project schools had ethnically mixed staffs. Although most project participants had previously worked in ethnically heterogeneous situations, differences in style and world view still had to be faced in order to work collaboratively.

Definitions and Expectations of Collaboration—The fourth reason collaboration was difficult was that definitions and expectations of collaboration differed. Although the term "collaboration" means to work jointly, there was an expectation among many project participants that it also implied parity or equality. Some groups farthest from project decisionmaking, such as community members and teachers, often complained because they did not receive an equal share of the budget or because they felt they did not have as much input into plans as did other participants. They also felt their goals were given a lower priority than the goals of other groups. Many of the groups that called for parity had had negative experiences with prior involvement in educational projects where they felt
they had been included only to "rubber stamp" plans made by other groups; they did not want a similar role in Teacher Corps.

Other voices urging that collaboration be taken to mean "parity" came from certain project staff members, who acted as advocates for less powerful participant groups. As a documenter indicated, this kind of sentiment reflects, among other things, a deep commitment to altering power relationships embedded in the society at large that are resistant to change. These advocates, and those they tried to represent, were a strong constituency to be accommodated within many projects, which made the effort to collaborate more difficult. A number of documenters reflect this orientation, such as the following:

It is unrealistic for Teacher Corps, or any other change mechanism, to expect a dismantling of the present system. It is also unrealistic to expect those in influential positions to slash their own power base. However, education is indeed in a state of transition, and what will make education an efficacious agent will be a commitment to a conceptual framework that will synthesize fragmented visions. Only a system which will allow educators to encompass the collective experience of IHUs, LEAs, and communities can provide a clear and rational course.

As in other places, the educational system in our community is divided politically. Primarily, a division exists between camps in favor of advancing the interests of the oppressed or the elite groups. These groups often disagree, because they perceive an imbalance in the allocation of resources and access to power. Yet Teacher Corps has been able to breach differences by inviting participation from both camps and other independents who have offered conciliatory visions. The result has been a successful planning year consisting of an effort of a wide social base rather than a model designed by an elite few.

Developing Awareness of the Value of Collaboration

Projects started to collaborate for several reasons. First, all projects had to collaborate in order to comply with the Teacher Corps Rules and Regulations. At the least, they had to convene a representative policy board. Some projects never went beyond perfunctory collaboration. They may have held an occasional planning workshop, but they did not systematically
bring together diverse people to plan and do the work of the project.
Second, some project participants may have started collaborating before the
current cycle of Teacher Corps. Many IHEs and LEAs had been linked through
previous Teacher Corps projects, desegregation plans, and other educational
improvement efforts. Many members of community councils were active in
other community organizations and advisory boards and had previous
experience working with LEA staff. Third, some participants realized that
the mandate to collaborate gave them a vehicle to begin work on some plans
indirectly related to Teacher Corps. For example, professors were able to
test theories of learning or innovations in teachers' classrooms, IHEs could
experiment with ways to serve a new clientele (e.g., provide field-based and
community-based programs), and LEAs could use the expertise of IHE staff to
address district problems. Fourth, the strong commitment of some project
staff or community people to achieve greater parity among participant groups
kept a number of projects in active pursuit of a workable collaborative
arrangement despite the difficulties.

Once most projects started working and learned that collaboration is
not easy, they continued to juggle agendas and develop or mend communication
channels. Many projects moved from one problem to another during the early
stages of collaboration. They seemed to believe that "if we can just get
over this crisis, our problems will be over." Although no one problem was
their last, collaboration become smoother with time, and most projects began
to realize additional benefits from collaborative work.

Once collaborative arrangements were developed and people with
expertise in different areas knew each other, they began combining talents
to tackle problems. For example, by the beginning of the second year of one
Program 78 project, the district office staff and several IHE faculty had
been working together for 1 year. In September, the city superintendent
unexpectedly required that all elementary schools develop a comprehensive
reading plan within a few weeks. The schools turned to the district reading
specialists, who, in turn, called on two members of the IHE faculty for
help. Through their Teacher Corps planning experience, they knew where to
find expertise applicable to the problem.
Other projects discovered that the IHE, LEA, and community shared the same objectives and that, collectively, they could tackle a problem better than if they approached it alone. A documenter wrote about how a policy board served to coalesce ideas on how to meet a mutual objective:

The workings of our policy board are necessarily complex. It consists of a variety of formal and informal relationships among individuals representing both defined and obscure constituents. Yet, despite this diversity, the group has functioned as a task-oriented, project-specific unit. The most recent example of the group's ability to function in a collaborative manner resulted in a series of public brainstorming sessions addressing one of the primary goals of the project: increased community involvement and participation in the schools.

Policy board members individually identified this topic as a project-related concern of primary importance, each for his own set of reasons. Yet, these individual agendas reflected an understanding of and sympathy toward other positions. For example, the district superintendent was convinced, long before Teacher Corps, that community support was essential for running successful schools and school districts. Over the years, he has searched for and tried many ideas to involve the community in the schools. His premise is "Involvement leads to genuine support." This involvement is perhaps one reason that the district has not lost an operation levy in many years.

The community council chairperson is convinced that district policy should reflect community standards. One of the ways to ensure that the professional staff of the school district understands these standards is to get the community into the schools. He advocates opening buildings for community activities, expanding the parent-teacher conferences to include home visits, and offering continuing education courses.

The IHE dean is acutely aware of the changing role of the university. His perception is that the university can no longer expect individuals to come to its campus. In order to thrive in the future, it must offer more to older learners and begin to examine their special needs. A facet of this redirection must involve working more with communities and meeting their needs in their settings.

The discovery of mutual interest took many forms. In projects such as the one just quoted from, it happened at the level of the policy board; in other cases, it happened within school-site planning groups or training sessions combining IHE and LEA personnel.
In their efforts to achieve workable collaborative arrangements, most projects moved far beyond minimal compliance with collaboration requirements specified by Teacher Corps. Field visits to a representative, 30-project sample suggest that this pattern of persistence occurred in as many as three-quarters of all projects. The pattern was further confirmed by documentation essays in which nearly all projects rated the collaboration requirement among the most important provisions in the Teacher Corps Rules and Regulations. This in itself is a significant finding, considering the formidable obstacles that stood in the way of effective collaboration.

**Collaborative Imbalance**

As mentioned above, collaboration rarely meant equal participation in project activities. There were three primary areas in which collaboration was not equal:

- Distribution of responsibility and involvement in the project
- Control over financial and resource distribution
- Priority given to goals and objectives of various groups.

Table VII-2 summarizes SKI field visitor observations about imbalance in the three areas of project activity. As the table shows, nearly three-fourths of the representative sample projects were considered unbalanced for each area of activity.

Projects were characterized by different kinds of collaborative imbalance. In some projects, one group dominated all three areas of project activity. Sometimes, this group was dominant because its members were interested primarily in furthering their own ends (e.g., an IHE that wanted to develop an off-campus program; an LEA that wanted to create an inservice staff development program). Sometimes, certain participants did not have the same level of interest in the project or experience in planning and carrying out programs (e.g., teachers or community council members who allowed the IHE or LEA to determine the objectives for the project; an LEA
Site Visitor Judgments on Degree of Imbalance in Project Collaborative Arrangements

<table>
<thead>
<tr>
<th>Area of Project Activity</th>
<th>Site Visitor Judgments*</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Yes</td>
</tr>
<tr>
<td>Collaborative arrangements were unbalanced, either throughout the project or within given components, in terms of which group(s):</td>
<td></td>
</tr>
<tr>
<td>Did the bulk of the work</td>
<td>79%</td>
</tr>
<tr>
<td>Controlled resource distribution</td>
<td>76%</td>
</tr>
<tr>
<td>Had primary input into defining objectives</td>
<td>78%</td>
</tr>
<tr>
<td>Had higher priority given to its (their) needs and desires</td>
<td>80%</td>
</tr>
</tbody>
</table>

Note: Percentages are based on number of cases (shown in parentheses), excluding "don't know" responses.

Site visitors who visited projects (N=25) in the representative sample were asked to react to the summary statement in the table. Explanatory comments and field reports added substance to the ratings. Where site visitors were unable to make a judgment, they indicated "don't know."
that provided access to schools but was otherwise inactive. In a few cases, one group dominated because it had a well-defined mission to perform in the schools, and the other participants agreed to help accomplish it. For example, in one project the LEA had a sophisticated staff development center before Teacher Corps. It deliberately sought out an IHE that would support that center's initiatives rather than compete with it, and a successful collaborative relationship resulted. In the majority of projects, however, no one group dominated all activities.

The fact of imbalance within each project's collaborative arrangement raises an important question: if the arrangement permitted one group of participants to dominate others, was there, in fact, any collaboration at all? Our answer is, in most cases, yes. The degree of collaboration exhibited within a project as a whole, or within component parts of the project, could usually be placed along a continuum from "extremely unbalanced" (at which point "collaboration" ceased to be a useful description) to "extremely balanced" (at which point collaborating partners worked together jointly and relatively equally). Movement toward the more balanced end of the continuum was slow and difficult, for the reasons discussed previously in this chapter. Most cases fell somewhere in the middle. In such cases, diverse groups were productively engaged in common tasks, despite the fact that one group had a greater influence over the course of events.

Formation of New Working Relationships

A major benefit of participating in a collaborative venture was that new working relationships formed or were strengthened. Teacher Corps projects brought together a group of people concerned about education for low-income children. Although they shared a common interest, most had not worked together previously. In most projects, they discovered through working collaboratively that each had a contribution to make toward solving jointly identified problems.
New working relationships formed between and within institutions, between individuals, and between the community and the institutions. In some cases, relationships that had existed previously were strengthened by Teacher Corps. In many more cases, groups that had never worked together developed a basis for doing so. Some working relationships were horizontal, bringing together groups with similar backgrounds and daily concerns. For example, LEA central office staff development personnel began working with IHE faculty on the task of providing training. IHE deans found common ground with LEA superintendents through their interaction on Teacher Corps policy boards. Teachers from different schools and different grade levels formed working groups. Other working relationships were vertical, cutting across levels of the educational hierarchy: teachers began working closely with LEA administrators and IHE faculty. Still other relationships spanned the boundary between educators and the community by bringing parents in closer contact with teachers, administrators, and IHE faculty. The following discussion provides examples of these relationships from Teacher Corps projects.

Relationships Between the IHE and LEA—Horizontal working relationships often developed between individual IHE faculty members and LEA staff. In one site, for example, an IHE professor and the LEA curriculum coordinator team-taught a course on curriculum development. The professor taught the theory, and the curriculum coordinator related theory to practice in the context of the district. The teachers were asked to develop a new reading curriculum for the district as their assignment. The course was highly praised by teachers, because it combined the expertise of the college professor and that of the district curriculum coordinator. The professor said that he hoped to continue working with the coordinator and to develop similar working relationships in other districts.

Teacher Corps also provided a vehicle for IHEs and LEAs to work more closely together as institutions. Often, IHEs needed to reach out to new clienteles because of declining enrollments on campus; many LEAs needed to improve their staff development capability. These goals, although
different, are complementary. One Teacher Corps project, for example, brought together a state university that wanted to expand its capabilities in rural education and a rural LEA that was extremely isolated. The LEA did not have an existing staff development capability. Despite complementary goals, the two institutions were very dissimilar. The IHE, a large and respected university in the state, was located in the state's largest city. The LEA, in contrast, was small and served a rural, largely Hispanic population. In addition, the IHE and LEA were separated by more than 200 miles. Although it was not easy to develop a working relationship between these institutions, most of the misunderstandings and mutual suspicion had been resolved by the end of the second operational year, and a relationship was established that met the needs of each institution. There is even some evidence that the institutions will keep their working relationship alive after Teacher Corps funds are no longer available.

**Relationships Among Teachers**—Many projects reported that increased communication among teachers was an unanticipated result of the Teacher Corps experience. Many projects set up planning teams that included representatives from all schools. (The Rules and Regulations encouraged projects to develop projectwide planning teams by stating that "all project schools must jointly participate in developing objectives.") In many projects, teachers said they were surprised to hear that teachers at different grade levels had similar problems. Also, inservice activities often brought together teachers from different schools. In one such project, many teachers in the project schools (and in other schools) were interested in the field-based master's degree program offered by Teacher Corps. Few teachers had advanced degrees because the LEA was not close to an IHE. Although only 14 teachers were enrolled in the master's program, nearly three times that number enrolled in each of the courses. When asked to assess the effectiveness of Teacher Corps, many teachers said exposure to their counterparts from other schools was the most valuable part of the experience. A high school teacher said she had a new respect for the demands placed on elementary school teachers. An elementary school teacher
said she hoped secondary teachers learned that elementary teachers can be a resource in dealing with reading problems.

These examples give a glimpse of a broad pattern: as teachers were brought together through a collaborative venture, their sense of isolation was diminished and their exposure to different perspectives on their jobs was broadened.

**Relationships Between Design and Delivery Personnel**—In many projects, working relationships formed between people responsible for designing educational programs (such as LEA central office staff or IHE faculty) and people who delivered these services to students (classroom teachers). Conventionally, the two groups tend to interact very little; but in Teacher Corps projects, the exchange between the two was typically extensive as they collaborated on planning committees.

In one project with a long history of involvement in Teacher Corps, for example, an IHE professor and a group of teachers had related interests. The professor was interested in the practical application of theories of child development to classroom organization. The teachers were interested in finding new ways to group children for instructional purposes. The professor and teachers began working together in hopes that understanding levels of child development would be of benefit to teachers and that the teachers' experience with children would make the theoretical information more useful. Through the Teacher Corps project, the professor shared ideas about child behavior and the teachers provided access to classrooms so that together they could experiment with ways to apply theory to practice. The teachers saw the relevance of the professor's theoretical interests, and they were given the opportunity to volunteer to be involved in the project. Teachers remained interested because the professor committed a great deal of time to working in the classrooms with the teachers and their students. In-classroom participation of outside experts and voluntary teacher participation seemed in this case to be the key components of a good collaborative relationship.
The example illustrates collaboration between insiders (teachers) and outsiders (professors), which was common in Teacher Corps. The insider knows the problems faced in the school, but often lacks perspective on how to approach these problems differently. The outsider brings a thorough knowledge of concepts of educational change, child development, or curriculum innovation, but often lacks the "feel" for how these ideas can be applied to the daily routine of teaching. Together, they can take conceptual ideas and design practical, classroom-level programs.

Relationship Between the Community and the Institutions--The community had a rather ambiguous role in most projects. Like the IHE faculty and the LEA central office staff, community members were outsiders to the day-to-day problems of service delivery in the classroom. Unlike the other outsiders, however, their potential contributions in educational matters were not often recognized by professional educators, and productive working relationships between community persons and educators formed less often than relationships among educators themselves. Problems arose because "the community" was not an established institution with a well-defined role to play in schools. As one documenter wrote:

It is important for staff members to remember that community people are at a different place when it comes to operating within the formal system. This difference is heightened by the fact that both the superintendent and dean are administrators of institutions with vested interests. Probably, the two institutions have had a prior history of accommodation and negotiation. There are potentially strong currents or norms, which may work against the theoretically equal tripartnership of community, school system, and university.

Few projects solved the dilemma inherent in this situation. As one community council chairperson commented on an open-ended portion of the questionnaire, "The community council is required by law, but it really is segregated from the project, which is designed almost exclusively for teachers. The community feels left out and pushed out."

Although the community was more often than not excluded from an effective role as a working partner in the project, some striking exceptions...
occurred. In one case, the community played a central role in project planning and delivery. The project is atypical for several reasons. First, it is one of several Native American Teacher Corps' projects, serving geographically isolated and ethnically homogeneous communities. Second, the project has a long history of involvement in Teacher Corps. Although unusual, it shows that the community can have a much more active role than was seen in most projects and that viable working relationships can form.

The primary focus of this Teacher Corps project was to train Native Americans that live in rural areas to be certified teachers. Teacher Corps staff members at the IHE decided that the key to success would lie in their ability to be responsive to the community's definition of what was needed. In most Teacher Corps projects, the community council chairperson was the only community member on the policy board. In this project, the entire 12-member community council was voted onto the policy board, to join the dean and the superintendent. The Teacher Corps project director explicitly took the position of "executive secretary" to the policy board. He served at the board's pleasure and was its agent, although in practice this did not mean that the community council got its way on every point of controversy. The community council itself wanted the teacher training program both to meet the needs of rural Native Americans and to be recognized as a legitimate credential by the world at large. Thus, the major decisions facing the policy board needed to be played off against the realities of life both in the rural Native American village and in the academic setting in which teacher training credentials are authorized. This project achieved a powerful alignment between community interests and traditional academic forces, resulting in an alternative mode of teacher preparation that has graduated far more Native Americans in a few years than the state's traditional, on-campus programs have graduated in their entire history.

This Native American project, along with a handful of others, stands in contrast to the more typical pattern in Teacher Corps, which might be summarized something like this: In most Teacher Corps projects, there are concerned, committed educators who believe in what they call "community involvement," but, somehow, the programs that have emerged from this kind of
Many projects we observed showed the existence of a competent, well-organized educational bureaucracy that was accustomed to making school-related decisions. In a strange, paradoxical way, this very competence served to undermine the opportunity for significant input from community members. The professional educators may have worked hard to involve the community and see themselves as having devoted a great deal of sincere time, energy, and thought to the challenges of achieving good community involvement. We observed many projects in which these qualities were evident in abundance, and yet the community really was the least enfranchised of the three partners. The self-assurance and competence of the professional educators seemed inadvertently to send signals to interested low-income people that they really were not needed, because the educators had everything under control.

Summary

Four primary points were made concerning collaboration:

- Collaboration was difficult. The requirement for collaboration brought together a wide range of actors without benefit of established collaborative vehicles. Project participants had to cross a number of boundaries before agreeing on priorities, and they had to establish compatible definitions of collaboration.

- Projects persisted in their efforts to achieve a workable collaborative arrangement, beyond minimal compliance with Teacher Corps requirements. Their persistence was rewarded, and collaboration was seen as a valuable aspect of project operations. Not all projects immediately saw the value of collaboration and collaborated in order to comply with the Teacher Corps Rules and Regulations. However, in the long run, most projects developed a commitment to the collaborative mode of operation, despite its difficulties.
Collaborative arrangements were not equal. Some projects were dominated by one of the collaborative parties, while others were relatively balanced across all activities (although they were sometimes unbalanced within individual project activities). There was often imbalance in these areas: the distribution of responsibility and involvement in the project, control over financial and resource distribution, and the attention paid to the goals and objectives of different groups.

In most cases, new working relationships formed between groups that previously had had few opportunities to work together. Some relationships formed across institutions, between people occupying similar positions who began working together (e.g., IHE administrators and faculty with central office administrators and staff; teachers across different grade levels). Relationships also formed between people occupying different positions in the educational hierarchy within a single institution, especially between design personnel and delivery personnel (e.g., LEA teachers and central office staff working together to plan training programs). In some cases, workable relationships developed between the community and the IHE and LEA, although arrangements in which the community took an other than advisory role in "setting the agenda" of the project were more the exception than the rule.
In this chapter, we discuss the influence of a third key provision of the Teacher Corps Rules and Regulations on local project activity. Projects were required to specify objectives so that the four broad goals of the program—school climate improvement, staff development, system improvement, institutionalization, and dissemination of improvements—would be met. As set out in section 172.61 of the Rules and Regulations:

(a) Each project must include objectives that are designed to achieve the outcomes described [in the Rules and Regulations].

(b) These project objectives must be developed jointly by the institution of higher education, the local educational agency, and the community council.

(c) Each project objective must be adopted by the policy board.

Although this provision may seem to require the obvious, Teacher Corps policy had not always explicitly asked for it. The preamble to the 1978 Rules and Regulations describes this provision as one of six major departures of the current Teacher Corps from earlier versions of the program:

Local development of objectives. Section 172.61 of the regulation requires local educational agencies, institutions of higher education, and community councils to jointly establish their own local objectives. Previously published funding criteria...required a project to adopt one of five broadly defined strategies that included:
(a) Establishment of training complexes including teacher centers;
(b) implementing competency-based teacher education; (c) training for implementing alternative school designs; (d) inter-disciplinary training; and (e) training for the systematic adaptation of research findings. ... It is anticipated that the commitment of people involved in a project and the prospects of achieving lasting benefits will be enhanced by leaving much of the substance of a project to local determination. (Federal Register, 1978, p. 7525).
In the sections that follow, we report the ways in which this change in regulation influenced the efforts and perceptions of project participants.

A theme runs through the chapter: the provision for local development of objectives made the Rules and Regulations as a whole more flexible and, in a sense, more responsive to the needs and conditions of local sites. The provision did not exempt projects from other requirements that, in certain instances, constrained them and were a source of considerable frustration. By and large, however, participants appreciated the chance to define for themselves how government funds could be used and became heavily involved in doing so.

A second theme concerns the process of developing objectives: participants gained as much from the act of defining objectives and strategies for meeting them as from the actual choices made. Plans, we have learned, are made to be changed. For a variety of reasons, project objectives were frequently changed from one year to the next. But the process of developing and changing them laid a more enduring foundation for joint action to solve local problems.

The influences of the local specification provision are, in a sense, inseparable from those of the provision discussed in the preceding chapter: collaboration between institutions and community. Part of the evidence pertinent to points made in this chapter has already been presented, and we will simply refer the reader to it. The thrust of the discussion in the following pages will be toward a more vertical dimension of "collaboration" between the local project and the federal program sponsor.

The chapter is divided into three parts. The first presents the positive contributions made by requiring local development of objectives. The second explores the tension between local objectives and federal intentions (as embodied in other requirements of the Rules and Regulations). The third examines more closely the process of developing objectives and what was gained by those who participated in that process.
Orienting Project Efforts Toward Local Needs and Conditions

The provision for local development of objectives was, as one might expect, implemented in virtually all projects. But the fact that objectives were developed locally by itself says very little. In one sense, it could not be avoided, because continuation proposals sent to Teacher Corps Washington had to contain statements of objectives. The more important issue is whether the objectives and strategies for meeting them reflected salient, local needs, with adequate consideration of particular local conditions that might make an objective more or less appropriate. The overwhelming thrust of our evidence is that this was the case.

Match Between Project Objectives and Local Needs

Consider an example in which the project oriented itself to a salient (and unexpected) local need. The documenter described the orientation of the project as follows:

When the local board of education voted to institute middle schools starting this coming August, the emphasis of this Teacher Corps project shifted. District administration began asking how Teacher Corps could help with this change and had some suggestions for areas where assistance was needed.

The working relationship between the project and the district began to change subtly as well. Instead of concentrating on a few changes in the feeder schools with hopes for institutionalization throughout the district, the LEA started looking toward Teacher Corps to provide training. All the identified middle school administrators received training in June, provided by Teacher Corps, about the mental, physical, emotional, and social characteristics of the middle school student population. The district then asked Teacher Corps to provide training to all the district administrators at their annual conference and then to help plan the two-day Opening Institute or teacher meetings. With these completed to satisfaction, the district turned over the inservice training of all district teachers who will teach in the middle schools to Teacher Corps. These teachers will work toward either certification or authorization to teach in middle school. It has now been decided that all 700 teachers in the district, whether or not they plan to teach in middle school, will attend the inservice sessions.
The example is only one of many unexpected opportunities encountered by projects, although opportunities of this magnitude were not common. Nonetheless, local needs considered to be important by key participants became the focus of Teacher Corps activity in most projects. Typically, training activities were built around a pressing problem in the project schools, such as concern for improving discipline in the high school or an improved math teaching capability in an elementary school. As discussed in the previous chapter, not all salient local needs were attended to. Usually, either certain groups were more successful than others in pushing their own agendas or their needs were more generally accepted as high on the project priority list.

Two patterns emerge from our data regarding the match between project objectives, local needs, and special conditions in the project setting. First, the thrust of inservice training in most cases was closely related to particular needs, as perceived by key participants at the local level. In some cases, teachers had the dominant role in defining need; in other cases, IHE members played a greater part. But whoever took the lead, the training activities were in some sense tailored to the requirements of a particular problem. Second, certain conditions in the local setting (e.g., declining student population in the inner city) were closely linked to the nature of the needs, as local people perceived them. These points may seem obvious, but they are easily forgotten in programs conceived on a national scale.

Were the needs "real" and "important"? The question is impossible to answer at a distance; "need" is a concept that resists objective definition. We do know, however, that on the whole the needs selected by projects for close attention represented some degree of consensus among project participants. We did learn that, in all but a few projects, decisions about project objectives were made collaboratively.
The Federal Requirement as an Influence on Local Action

The Rules and Regulations played a somewhat passive role in bringing about a match between project objectives and local needs: the provision for locally developed objectives acted more as an "enabling condition" than as a causal factor. The provision removed a potential constraint from the local planning process by not prescribing what sort of program should appear at the local level as legitimate fulfillment of the federal mandate.

Objectives for project action are, however, one step removed from actual activity. It is possible that the federal requirement succeeded only in generating appropriate-sounding objectives that did not correspond very closely with what projects ended up doing.

Our evidence points to several patterns regarding this possibility. First, objectives emerging from the collaborative planning process were not casually chosen. Typically, participants fought, negotiated, and debated for a considerable time about the objectives the project should adopt. As a result, a fairly concerted effort was made in most cases to meet the objectives. Second, as will be discussed at length later in this chapter, objectives were not immutable. Relevant circumstances changed in many cases. Certain activities failed to generate the desired response, or project members changed their minds about what was important. Sometimes, selected objectives were radically changed in midstream. But usually the change was, if anything, in the direction of another, more pressing local need. In this way, by gradual approximations, the match between project action and local needs was made closer still. One documenter's description illustrates this process:

Initially, a needs assessment survey was administered to the project schools in order to receive feedback on the topics desired for inservice training. Inservices were then established based on this feedback. After talking informally to teachers and other professionals, as well as observing the light turnout of teachers to inservices, we realized that the needs assessment survey was too general and had not focused on the needs of the specific schools. Thus, we moved from a school-district-level approach to a specific school-level approach. From this came the Professional Development
Committees organized at each project school to serve as a coordinating body for collecting data on student and teacher needs and planning inservice activities within their schools.

One might argue that projects would have oriented their efforts to local needs anyway. The finding from past implementation research that local actors "make policy" by the way they interpret and carry out government directives suggests as much. But in Teacher Corps, this happened with relatively little interference from the federal government—in fact, with the active support of the sponsoring agency. In this way, the government guidelines played a facilitating role.

Accepting Diversity

An often-repeated theme in essay documentation is captured by this documenter's comment:

From this project's point of view, the most important provisions in the Rules and Regulations apply more to process and structure than to content. I believe the federal government as a change agent can be most successful by mandating steps, approaches, procedures, and/or methods for effecting change rather than dictating the substance of that change since needs vary considerably from region to region and school to school. Nothing flops harder or faster than a solution to a superimposed issue.

By encouraging projects to develop their own objectives, the federal government implicitly accepted the fact that "improving staff development" could mean many different things, depending on local context. As a result, the Teacher Corps program looked very different in different project sites. The full population of projects, which included a subset within Native American communities and another subset oriented toward delinquent youth problems (the "youth advocacy" projects), was more varied still. Some projects focused heavily on the training of interns; others devoted most of their attention to inservice training. Some brought well-developed training philosophies and curricula to teachers, while others let a "curriculum" emerge from specific teachers' requests. But in the vast majority of cases,
the diverse objectives and the strategies for meeting them were clearly related to the federal goal of improving staff development.

Local project participants apparently appreciated this flexibility. Documenters were invited to comment on the key features of the Rules and Regulations in repeated essay assignments. Their essays rarely called for more explicit requirements. But extensive discussions of needs assessment processes, planning processes, and particular local problems addressed by the project are clear testimony to the way projects profited from the local specification provision. One documenter's comment captures the spirit of the majority of documenters:

The total Teacher Corps thrust, with its key features or "tactics," does constitute an adequate structure for carrying out a program intended to achieve the desired outcomes. They provide goals and objectives, structure/governance, and adequate means to achieve the stated outcomes. At the same time, they allow flexibility so that local projects can meet local needs.

The implementation process is left primarily to the local project to develop, but the guidelines make it clear that a process must be developed, used, and documented.

**Tension Between Locally Developed Objectives and Federal Requirements**

Projects were not entirely free to choose whatever objectives and strategies they pleased. The provision for locally specified objectives was only one of many requirements in the Rules and Regulations. The directions or strategies that local projects chose to pursue could run counter to other provisions in the federal guidelines. The result often was considerable frustration reflecting an underlying tension between local initiatives and government intentions. For example, prescribing the use of the first year for planning only did not fit the conditions of all projects, as the following quote emphasizes:

An assumption made in the Rules and Regulations of Teacher Corps, that productivity is delineated into neat, annual time frames (planning year, implementation years, institutionalization year,
and dissemination year) does not seem to apply thus far in Project 79. Instead, these activities parallel each other in time frames that match the magnitude of the problem and the design for resolving it.

Teachers, administrators, and, to some extent, university people are oriented toward the practical—the trial-and-error method. They generally do not understand personnel development as inquiry in a cyclical arrangement:

- Needs assessment
- Analysis of data
- Proffering strategies to resolve problems
- Experimentation in the classroom
- Feedback evaluation

Thus, in Project 79 it would have been better to have begun with immediate concerns, tried some things in the classroom, evaluated them, and then moved into more complex and in-depth issues—with the sequence repeating itself several times during the year. As it was, a rather elaborate needs assessment process was set into motion; the data were analyzed, with the result of only some general impressions of need, then the project moved directly into lists of activities that may or may not have a relevance to the real-life problems relating to better school climate for low-income children. More time needs to be given to the substance of the goals and the skills to be used in creating new solutions to problems.

Even where the problem was eventually resolved, it diverted energy away from more productive activity and sometimes left a lingering mistrust between the project and the agency monitor.

Areas of Conflict

The Teacher Corps Rules and Regulations contain nearly a hundred provisions besides the one requiring local development of objectives (172.61). Most of these are procedural, specifying the details of governance arrangements, conditions of funding, and rules defining legitimate project participants and their functions. A large subset of the provisions pertains to the teacher-intern team. In principle, at least, local decisions about project direction could be opposed to any of these. In practice, the most significant areas of conflict between local and
federal intentions, besides the planning-year problem already discussed, occurred in the following areas:

- Overall outcomes of the program (four basic outcomes were specified in the regulation).
- Federally specified orientations for teacher training (training for competency in handling variability among children, providing multicultural education, utilizing diagnostic/prescriptive teaching approaches).
- Emphasis on both preservice and inservice training.
- Required election of community council members and the timing of the election.
- Use of funds to compensate teachers, IHE faculty, or community members.

The frequency and intensity of these conflicts across the full population of projects are not easy to estimate, but a few generalizations can reasonably be made. First, the four basic outcomes were exceedingly broad, so a wide range of local activities could be defined as legitimate fulfillment of federal funding purposes. This is what happened in most projects, though in a few cases, even the four outcomes were felt to be constraining:

Presently, Teacher Corps regulations prescribe terminal outcomes for the program. While this makes sense from a national programmatic perspective, it does constrain the project's ability to meet inservice needs which are different from Teacher Corps goals. The result is frustration on the part of some teachers.

Second, federally prescribed orientations for training were more specific and were more frequently at odds with local purposes. Field visits during the first year of operations (Program 78), however, suggest that at least half of all projects emphasized two or more of the federal training orientations (multicultural education, diagnostic/prescriptive teaching, or training for variability) as key training objectives. A documenter's observation in one project suggests something that was probably typical: project sites that had an interest in these training areas to begin with tended to join or be selected into the national program.
Our inservice courses and workshops for teachers have—been held in the district, and are in direct response to the needs expressed by the faculty and community. The success of this tactic depends largely on how the participants perceive their needs. If they see little relationship between Teacher Corps goals and the classroom situations they are facing, the training program will have little chance of attracting students. Fortunately, due to the nature of this LEA, the faculty has a desire for training in multicultural approaches and diagnostic/prescriptive techniques.

Third, the requirement for heavy investment in preservice intern training (widely described as a holdover from earlier versions of the Teacher Corps program) was questioned extensively. In many sites, projects indicated that they would have preferred to mount more elaborate inservice or community programs, while deemphasizing or dropping entirely the intern component. This was probably the most common area of conflict between local and federal purposes. The following quote was one of many:

The operation of the teacher-intern teams requires a great deal from a Teacher Corps project. Twenty-five to thirty percent of financial resources are necessary to sustain the team. This does not include extra time and energy expended in training, supervision, and maintenance. Since the intern teachers themselves have little or no practical teaching experience, there is some concern regarding the "teacher entry crisis" and the support that is necessary at this time. This seems an unnecessary amount of time, money, and energy spent to train four teachers. It appears more logical to use these resources to provide training and development for experienced teachers. Teacher "burnout" is an increasing problem, as evidenced by our Cycle Twelve experience, where we did much counseling with teachers in the area of career development. A more detailed inservice program and diverse experience opportunities would certainly aid in preventing teacher "burnout" and enlighten and enrich the teaching of all involved.

On the other hand, there was a minority of projects that proclaimed the preservice intern program to be the centerpiece of the local project's efforts, a view held by most Native American projects for example.

Fourth, complaints about the elected community council were common, but more because of the difficulties of carrying out a meaningful election in the early months of the project than because of disagreement over the fundamental value of having a council. Where projects experienced
difficulties in this area, they were likely to interpret the problem as a matter of timing, as the following essay excerpt suggests:

Several policy implications arise from this election process. First, this process, in order to be effective, had to be carefully planned. This planning required a great deal of time and energy on the part of everyone involved. The Teacher Corps Rules and Regulations in this case were a deterrent. In order to adhere to the timeline established by Teacher Corps, our planning and election had to take place at a time most inconvenient to both school and community.

A number of other projects complained about the elected nature of the council, as the following quote indicates:

Elected community councils may cause more problems than all the energy and time spent conducting them is worth. If those who are more influential become active and support a different ethnic group other than that found in the school population, a council may be made up of all Caucasians—those living close to schools—while children who are bused, or are in a minority, may actually populate the school itself. It is very difficult to get people to vote in a presidential election, let alone a community council election. The energy it takes saps T.C. personnel. This could be used elsewhere. Volunteer or appointed councils could function just as well.

Finally, discussions of incentives were often raised by documenters. Projects felt constrained by the Rules and Regulations from using project funds to compensate teachers, IHE faculty, or community volunteers for participation in certain activities. How were certain groups of participants to be adequately motivated to assist with planning, attend training on top of demanding full-time jobs, or perform various other services necessary to project success? The answer was often "compensation," which the Rules and Regulations did not make easy to offer, except under certain circumstances (e.g., "where the LEA can demonstrate in its application that the project is [or will be] placed in jeopardy by the lack of released time [to participate in training]...", 172.92). Although never asked directly about this provision, documenters in many projects responding in Quarters 1 through 5 essays mentioned the problem, as did many persons interviewed in field visits. The following observation by a documenter typified many:
The need for release time at project schools to inform faculty of Teacher Corps goals and to explain the focus of the program is essential. Trying to generate interest and participation in a new program in a few minutes at the end of the school day, or during a faculty meeting, is not an ideal situation. Also, the ability to release key people in an ongoing way and to replace them with substitute teachers would greatly strengthen the program. However, this would mean more money and a change in the regulations.

Overall, it appeared that no one provision conflicted with local intentions in a majority of projects; but, at least for certain kinds of provisions (such as those just described), a sizable minority were affected.

**Sources of Conflict**

As one can see in the preceding quotes, there were several factors which made the conflict between local and federal intentions salient:

- Conditions in some local settings made certain provisions irrelevant or counterproductive. Beginning Teacher Corps projects, for example, had considerable difficulty conducting an adequate community council election within 90 days after receiving funds, as they were required to do; and LEAs with rapidly declining enrollments and corresponding teacher layoffs tended to place little value on intern training. Collaborative arrangements involving large institutions (e.g., big-city LEAs) sometimes rendered a policy board with top management representatives ineffectual because of excessive demands on the time of deans or superintendents.

- Certain groups of participants had no great interest in the program emphases specified by the federal guidelines. Teachers in many project schools, for example, saw little reason to learn about diagnostic/prescriptive approaches, but instead had other priorities, such as coping with burnout or managing classroom discipline. Community people in some all-white communities interpreted requirements for "training in multicultural education" as "preparation in handling black-white relations," which they perceived to be largely irrelevant to their needs.

- Certain projects (especially those less experienced with Teacher Corps or other federal programs) were less free with the language of the Rules and Regulations than others; by attempting to meet the letter of the law, they were more likely to experience conflicts between project objectives and federal requirements. For example, a too literal interpretation of the "planning year" requirement found
some projects frustrated late in the spring of the first year, after their continuation proposals had been submitted, because they were still "supposed to be planning." Or, because community councils had to be "elected," resigned members were often replaced through a cumbersome secondary election rather than by appointment, which might have been easier.

In some instances, federal agency representatives who monitored project progress through site visits and/or review of project requests were reported by projects to take a literal interpretation of the Rules and Regulations, raising a red flag whenever local interpretations deviated from the letter of the law. (What seemed to happen in such cases, in fact, was that the monitor insisted on his/her interpretation of ambiguous guideline provisions rather than the project's.) For example, in one extreme case, a monitor's visit resulted in a mass resignation of project staff, leaving much confusion around the issue of which provisions in the Rules and Regulations had been properly implemented and which had not. More often, projects were told that their requests for specific exceptions were not valid, which simply fueled resentment and often resulted in a less effectively organized project. In one case, a request that the intern team be allowed to be split between two geographically distant LEAs was refused, with the consequence that one LEA had no interns for a year and lost interest in the project, while the other had the full set of interns.

Resolving Conflict

Resolution of conflicts required flexibility on one or both sides. The problem was most successfully dealt with where both sides treated the Rules and Regulations as "guidelines," even though, in technical terms, they have the force of law. To do so, both sides had to recognize the fact that many of the contested provisions had unclear or many meanings. Because of that fact, granting wide latitude in their interpretation was probably healthy. A case in point was the requirement for "preservice and inservice training as an integral process" (§172.63). Many projects struggled over the meaning of this provision, and its interpretation eventually took a wide variety of forms. In some projects it was argued that the integration happened within the classroom experiences of the intern component itself; others said it happened within the IHE curriculum as newly sensitized faculty revised their courses to make them more "field-based." Under a literal (and narrow) interpretation (e.g., that preservice and inservice trainees must somehow
share experiences within project activities), both cases would be considered out of compliance. Fortunately, this kind of literal interpretation was not often forced on projects. However, other provisions were more clear-cut, like the requirement for an intern team, and projects that sought to avoid meeting them were typically called to account.

The Process of Local Objectives Development: Building Commitment

So far, the discussion has focused on the content of project objectives—their fit with local needs and conditions on the one hand and their conflicts with federal provisions on the other. We now examine more closely the process of developing objectives. As we will shortly show, the process by itself made important contributions to effective local action, chiefly by building strong local commitment to the project (and to each other) among participants.

The process of defining a project at the local level proceeded through a series of stages. Although in practice the stages overlapped considerably, they can be analytically separated into a rough sequence.

Our data suggest six stages:

- Assembling stakeholders
- Brainstorming ideas, problems, and possible solutions
- Assessing needs
- Stating objectives
- Negotiating priorities
- Adjusting objectives and priorities to accommodate:
  - Unanticipated events
  - Operational activities.

The process was not neatly chronological or particularly well ordered, in the sense that the participants tackled each task in a straightforward or
self-conscious way. On the contrary, participants typically struggled through the process, as different parts of the collaborating whole gradually coalesced. The struggle over collaboration described in the preceding chapter documents the difficulties in the interaction and the frequent imbalances that resulted. Participants learned, as they went along, about the process itself.

The process generally took place throughout the planning year, spilling over into subsequent operational years as circumstances required (they often did). Objectives were rarely fixed at one point in time, though a stated form of project objectives typically went to Teacher Corps Washington in March or April of the planning year. Projects moved through the stages at different speeds, depending on a host of variables, among them prior experience with Teacher Corps, geographic distance between institutions, project school morale, and LEA retrenchment conditions (see Chapter V for more detail on chronology).

Effects of the Local Specification Process

The activity of defining the project locally had three important effects. First, project participants from various groups became familiar with each other. This may sound like an automatic outcome of any project, but it cannot be taken for granted, especially in a program like Teacher Corps that involves so many different groups. Familiarity could usually be assumed among members of the core project staff, but not among the many other participants who had full-time jobs apart from Teacher Corps. The project had to attract such people and provide tangible incentive for their participation.

The problem with getting people's attention and interest is familiar enough to those who have tried to run a project in schools. Initially, the "local project" was not a reality. A "local setting" comprised separate institutions, a relatively undefined community, and a geographic area ranging up to hundreds of square miles. By calling for local definition of
the program, government regulations called, in effect, for a structure to be created. Consider, for example, the problem encountered in one community, where the Teacher Corps project was confused with a federally sponsored magnet school program being developed at the same time:

During the first months of the academic year, 1979-80, plans for establishing magnet schools in the city were running parallel to the initial organizational processes of the Teacher Corps project in the three feeder schools. Local education authorities moved in the direction of establishing close ties between the magnet and Teacher Corps projects, to the extent that the Teacher Corps project director was, for a short period, appointed to direct both projects.

We were aware of confusion, not only among the Teacher Corps staff members but also among teachers and parents, about the precise aims of the magnet project and whether or not it duplicated those of Teacher Corps. Indeed, a multiplicity of meetings, particularly those designed to outline planning processes, elicited from a few teachers and administrators such comments as, "There is so much talk-talk-talk--is anything ever going to happen?" Gradually this desire for accelerated activity was channeled into an appreciation for the need of planning techniques. However, if the same persons (either teachers, administrators, or parents) had been involved simultaneously in the magnet planning processes, it is not difficult to imagine that confusion, duplication, and eventual lack of involvement might have resulted.

In this case, project staff successfully established in people's minds what Teacher Corps was and what their role in it might be only by repeated explanation.

A second effect of the local definition process was that it simultaneously built local "ownership" of the project and defused the image of government intrusion so prevalent in the communities served by Teacher Corps. Negative perceptions of government "lay-ons" among community members and project school staffs were frequently reported by documenters. In a few projects, local suspicions of government intrusion were a strong element that consumed much energy during the planning year. However, most projects handled this problem relatively smoothly, while recognizing its importance, as noted in the following excerpt from an essay:

The biggest obstacle to implementation in this project is the attitudes of the LEA and community council members to what they see as outside
intervention and forced change. Most members of groups are accustomed to being told what to do, with little stress or value given to their ideas, and they see the larger organization as something they belong to, but they are not (in their estimation) really a part of the process of change.

Since most organizations are managed in the classical style, especially large government bureaucracies, the socially managed style of Teacher Corps is foreign to most people. The elimination of people's erroneous impression of Teacher Corps was the first and foremost obstacle that had to be overcome in carrying out the implementation of our project.

The opening up of avenues for discussion at all levels and the request for input and ideas from all people in the project created a more favorable attitude towards the project and demonstrated that they were, in fact, in the project.

In such cases, it was necessary for what initially appeared to be a "government" program to be seen as a "local" program and, ultimately, "our" program. This development of "ownership" did appear to happen in most projects, particularly among those most intimately involved with the collaboration process. But it did not happen overnight and generally required repeated efforts by project staff and many meetings with participant groups before the image of a government outsider intervening in local affairs faded.

As the image of government intervention faded, participants' commitment to the project increased. This commitment did not necessarily mean that everyone agreed on the value of each objective. Participants became committed to at least three ideas: that the problems addressed by the project were important, that joint efforts to solve these problems were valuable, and that some decisions had to be made on which problems (and solutions) to pursue. As we have seen in the preceding section, this could mean that local directions ran counter to those intended by the federal government, but this tension was for the most part successfully resolved.

The following excerpts from one project's essay documentation tell an often-repeated story:

At the project staff's first meeting with one project principal and his faculty, several questions were consistently repeated:
1. Is this going to be just another federal project?
2. What's in it for me?
3. Are we going to have some feds coming here and trying to tell us what to do?
4. Are we going to have more things laid on us when we're already overburdened?

But following an extensive and patient needs assessment and planning process, the documenter observed that:

All participants developed some sense of ownership in all project activities. Now, instead of saying your project, participants are using the phrase, "our Teacher Corps project," in both the IHE and LEA. Also, with needs carefully identified, IHE faculty members were able to meet project needs with greater success. This success has built a certain momentum within the project and some close working relationships between IHE and LEA corps members. Successful participation by LEA educational personnel has increased their willingness to participate in project activities. Likewise, after IHE faculty witnessed the enthusiasm and interest of the LEA personnel, they responded with equal enthusiasm and vigor. Success by one group has equated to success by all groups. In the project staff's view, all of these successes and the resultant momentum can be linked to successful needs assessment and collaborative planning models.

A third effect of the local definition process was that it provided direction to local efforts. Having reached a point where objectives were established, participants had built a tentative framework around their own subsequent actions. This framework could, and did, change. But at least there was an expressed point of view on what needed changing and how to go about it. In many cases, objectives acted as a benchmark against which future activities could be measured, as indicated by the following example, in which a documenter describes the specifying of school climate objectives as one of the most important features of the program.

Shortly after our project began working with the county public schools, it became apparent that this particular school system faced serious problems. Some problems affected every school in the system; other problems were found just within one particular school. And it soon became clear that a challenge for everyone in our project was to decide which problems were the most critical and, from there, to formulate a
list of objectives that would act as the backbone or blueprint of the project.

The experience of our project has shown that the formulation of such a blueprint was both difficult and essential. It was difficult because it is not easy to get people to agree on a common set of goals, especially when those people (the IHE, the LEA, and the community council) represent so many different viewpoints. But the formulation of such a blueprint was also essential, because these objectives have given direction and guidance to everyone in the project. For the past year and a half, whenever a suggestion was made or an established policy reexamined, it was always measured against one of the stated objectives. And the question was asked, "Will this or does this help us accomplish our goals?"

In addition, other worthwhile benefits were gained by involving key Teacher Corps participants in the formulation of school climate objectives. Anxieties and expectations that arise from any new project were verbalized; the role of each participant was clarified, and a bond of understanding and trust established between the various participants. In addition, these objectives also act as brakes, providing the LEA and the IHE with a basis for saying no when no is the appropriate answer. Particularly when money is involved, the natural tendency is to ask for something, and then feel hurt if your request is denied. Fortunately, these objectives provide IHE and LEA administrators with a sound excuse for saying no and thereby help to ensure that funds are given to only the most worthwhile projects.

These three effects of the local definition process—increasing familiarity among participants, defusing the image of government intrusion while building participant ownership of project activity, and providing direction for activities—resulted in more vigorous collective efforts to make the project happen and, in more resilience to overcome the numerous obstacles and roadblocks along the way. The process was a powerful learning experience for those who took an active part in it. They learned about each other's strengths, weaknesses, and priorities. They learned about particular local problems and they learned about ways to tackle these problems.

Flexibility and Direction

The "blueprint" for action referred to in the preceding quote was often a more flexible concept than the term implies. In a large number of cases,
major external events disrupted the carefully laid plans of the planning year. In other cases, the initial activities in the first operational year did not work, once again with the result that projects returned to the drawing board.

The net effect was that plans often had to be changed, and in fundamental ways. As a result, participants took part in further planning. The process endured while the content of the program changed.

Across projects, evidence of the importance of the process relative to the content can be found in Table VIII-1. Documenters were asked to rate the relative importance of selected provisions in the Rules and Regulations. Those provisions relevant to the process of developing specific objectives and those relevant to the content of the program are displayed in the table.

The pattern in the table is not surprising. The process of developing objectives was as highly valued as any particular set of objectives emerging from the process. After all, if one disagreed with the results of the process, there was always a possibility of amending decisions later as the process continued.

External unanticipated events made flexible planning necessary in a large proportion of the projects. An example of the positive opportunities created by unanticipated events has already been given.
Table VIII-1

RELATIVE IMPORTANCE OF TEACHER CORPS REQUIREMENTS RELATED TO THE PROCESS OF DEVELOPING OBJECTIVES VS. THE CONTENT OF THE OBJECTIVES

<table>
<thead>
<tr>
<th>Most Important</th>
<th>Number</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Provisions related to process of developing objectives</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Planning year</td>
<td>31</td>
<td>58</td>
</tr>
<tr>
<td>Collaborative mode of operation</td>
<td>33</td>
<td>66</td>
</tr>
<tr>
<td>Provisions related to content of objectives</td>
<td></td>
<td></td>
</tr>
<tr>
<td>School climate objectives</td>
<td>27</td>
<td>54</td>
</tr>
<tr>
<td>Staff development objectives</td>
<td>33</td>
<td>66</td>
</tr>
<tr>
<td>Institutionalization objectives</td>
<td>27</td>
<td>54</td>
</tr>
<tr>
<td>Dissemination objectives</td>
<td>20</td>
<td>40</td>
</tr>
</tbody>
</table>

Note: Fifty of the 79 Program 78 projects submitted ratings, except for the "planning year" feature, where 53 projects submitted ratings.
Consider the following excerpt from an essay describing the unexpected closing of a key project school.

Much to everyone's surprise, summer activities have been necessarily adjusted in response to a major unanticipated event. Our project junior high was closed in May, after the fire marshall declared it to be a firetrap. Following a school board decision not to renovate the school, organized resistance emerged in the community, charging that the decision was a political move to prevent the locating of a magnet program at this junior high. The community was organized to stop the school closing, an effort actively supported by students at the junior high. As a result of 2 months of controversy and anxiety, hostility and distrust characterized the relationship between the community and the school district. In the wake of the difficulties, we have maintained a low level of visibility in the community. It has become our policy not to take sides on the issue publicly. In an effort to remain supportive of the junior high teachers and the innovations being implemented in the classroom, we are continuing to offer some professional development options, although the teachers are scattered among eight schools.

The closing of the junior high has been a disappointment to the project staff and was possibly a hindrance to achieving overall project goals, although it is much too early to know. As the impact of the closing began to "sink in," staff collaboration began with a renewed vigor. The contrast between the amount of collaboration before and after the school closing was striking to me. The staff was very busy this spring--finding it difficult to maintain contact and adequate levels of information exchange. The various programs, though characterized by collaboration between university, community, and school district, were operating fairly independently by this time. The event forced staff to regroup, reclarify goals, shift emphases, and design and expand programs, with an emphasis on the two remaining project schools. Of the two remaining schools, the high school had been particularly difficult to impact. Now project focus has been shifted to the high school with renewed determination.

This was but one of many kinds of conditions in the LEA that could alter the direction of project activity drastically, as noted in the Chapter VI discussion of commonly reported kinds of unanticipated events. Besides school closings, other events like teacher strikes, local budget cutbacks, LEA reorganizations and leadership turnover, or project school administrative turnover occurred with surprising frequency among the population of LEAs as a whole. All of these factors had the potential for altering project directions considerably. Only through a replanning process
did projects adequately accommodate these events and reorient activities in a productive direction.

Factors pertaining to the project itself—especially feedback from early activities that things were not going well—could also contribute to a shift in direction. In one case already mentioned, the failure of first-year training activities to arouse interest among teachers caused the planning process itself to be revamped, by shifting from a district-based needs assessment and planning approach to one based on individual schools and more directly responsive to these schools' needs. In other cases, individual courses or workshops, for example, were dropped, with a corresponding shift in project objectives.

What is significant about these patterns is that projects were able, in most cases, to adjust to changed conditions and participant response as smoothly as they did. The key to doing so, in our judgment, was the process some projects used to build this responsive capability into the LEA's staff development system. A documenter from a project in a medium-sized city pointed to the collaborative planning process as one of the major contributions to staff development improvement:

The Teacher Corps project has provided the district with—as opposed to altering or expanding—a personnel development system. The components of that system are:

1. The Inservice Council, a group that represents district teachers and administrators, university persons, and community people, and oversees staff development.

2. Ongoing identification of needs through written needs assessment surveys, oral communication with all the populations in the district, PAP observations, written and oral evaluations of all staff development offerings.

3. Planning how to meet needs.

4. Delivering inservice education.

5. Monitoring application of the inservice education in the classroom.

6. Recycle items 2–5 (above) with the Inservice Council overseeing the process.
Previous to Teacher Corps, the district had no system of organized inservice; inservice training consisted basically of individual teachers taking coursework, attending some conferences, and participating in workshops. Now teachers and administrators are going through programs, involving themselves voluntarily over periods of time (as opposed to one-time offerings), and concentrating on areas which they have indicated as needs/interests.

Moreover, teachers, administrators, and parents are all participating in various aspects of the planning, delivering, and evaluating of staff development activities.

Across the full set of projects responding to an essay on contributions to improved staff development, many mentioned the collaborative planning process as one of the project's major achievements.

Planning as Action

Some projects recognized that the process of developing a staff development program was itself "staff development" of a powerful kind for those who participated in it. From this perspective, projects fulfilled their overall objective (of staff development improvement), whether or not they achieved any of the specific subobjectives (e.g., training for increased competency in diagnostic/prescriptive approaches). Not all projects took this view of the planning process, and there is no real way that such a view can be legislated by the federal government. But the provision for local project development provided an opportunity for people at the local level to make that discovery.

Summary

The federal provision for local development of project objectives and strategies appeared to influence local-level action in the following ways:
(1) It helped orient local project efforts toward salient local needs while taking account of the differing characteristics of localities.

- Locally developed objectives were closely matched to selected local needs.

- The federal requirement acted more as an "enabling condition" than a "cause" of this close matching.

- The federal requirement permitted considerable diversity among projects.

(2) By emphasizing locally developed objectives and programs, federal requirements risked conflict where project goals ran counter to other provisions of the Rules and Regulations. The conflict was most pronounced where:

- Conditions in the local setting made certain provisions irrelevant or counterproductive.

- Local participants had no interest in the goals or objectives specified by federal funding.

- Projects attempted to meet the "letter of the law" in the Rules and Regulations.

- Federal monitors insisted on strict conformity to the Rules and Regulations.

The conflict was successfully resolved where projects or monitors (or both) flexibly interpreted the language of the Rules and Regulations.

(3) The process of developing objectives locally (brought about through the provision for a planning year) had important effects on local action: project members became familiar with each other, the image of government intrusion was diffused, local program "ownership" was built, and local efforts became focused on a few targets. Projects, on the whole, appeared to attach as much importance to this process as to the specific objectives produced by it (which often changed in response to unanticipated events or feedback from program activities).
PART THREE
Overview of the Research Methods

These notes provide a description of how this study of the implementation of the Teacher Corps guidelines was conducted. Our research methods, like those of most implementation studies, draw on qualitative research traditions. In particular, we adapted methods and perspectives from anthropology and oral history to the special conditions of large-scale contract research. In our analysis, we combined data from three primary sources:

1. Site visits made by SRI staff to a specially drawn sample of 10 Teacher Corps projects representative of the total pool of 132 projects along such dimensions as prior experience in Teacher Corps, community size from urban to rural, ethnicity of the student population, and geographic location.

2. Site visits made by SRI staff who are primary authors of the implementation study report. The 10 sites in this group are not representative of the total pool but are widely divergent on the same kinds of dimensions as the 30-project sample.

3. Narrative essays from all 132 projects across the nation. Local documenters, in-house research specialists employed by each Teacher Corps project, wrote quarterly essay reports following SRI instructions. Documenters were invited to report in an open-ended way on how key features of the Rules and Regulations and unanticipated events influenced the implementation process in each project.

Data were collected concurrently with project development, starting in the 1978-79 school year, when the first projects operating under the 1978 Rules and Regulations received funding, until the 1980-81 school year. From these three data sources, an extensive data file has been developed, combining local perceptions of project development over time with observations by SRI researchers in the site visits. We were thus able to...
compare findings from a small number of sites we had personally visited with findings from documenters across the whole national program.

In our research, we felt it important to recognize that human qualities like trust, cooperation, ambition, enthusiasm, and commitment underlie the formal organizational structure of any educational enterprise. In short, people make programs work. This is a perspective that is impossible to ignore when one is actually in the field doing site visits as a researcher; but, since it is difficult to write about in the language of social science, this human perspective often becomes submerged in the analysis and write-up of the data. In our reports, we have tried to tell the story of how such human qualities act to influence the implementation process and how, in turn, they interact with the frameworks provided by agency guidelines.

In the following section of these methodological notes, we describe the process we developed for incorporating local documentation data into the national evaluation of Teacher Corps. We begin by setting the context of implementation research and qualitative case study research and some of the problems that have been confronted in adapting these to large-scale contract research settings. We then discuss the use of local project documentation essays as a response to these problems.

This chapter is not intended to be a technical discussion that describes in detail what we did, but rather is intended quite literally to serve as a series of method notes that should help other researchers think about the data we have presented in this report and help policy-oriented readers judge for themselves how the findings were built-out of our research approach. We think it is important to say more about the rationale and method of our approach to using local documentation because it is an unconventional (but we believe promising) tool for policy research. (More information about our research methods may be found in various papers we prepared for annual meetings of professional organizations: Beers and Finnan, 1979; Beers, 1980; Beers and Knapp, 1980; Beers and Knapp, 1981; Finnan, 1981.)
Studying Implementation: The Research Problem Addressed by Local Documentation Essays

The federal policy community has learned that a complicated story of implementation comes between a government mandate and program outcomes. It has learned this lesson partly through in-depth case studies, which have shown how federal directives and resources filter through layers of authority, interact with local conditions and unanticipated events, and are transformed into diverse variations on the original policy theme (summarized in Williams, 1980). The qualities of case-study approaches, exemplified by ethnographic case studies, make them well suited to the task: focus on a single site, sensitivity to local events and nuances of meaning, and a holistic interpretive perspective. Despite difficulties much discussed in the literature, qualitative case studies are rightfully advocated as part of the methodological tool kit for federal policy research (e.g., Patton, 1980; Cronbach, et al., 1980).

Two substantial issues complicate the contribution of ethnographic case studies to large-scale federal policy research. One problem with case-study accounts of program implementation is that of extracting policy statements from their mass of detail. Describing a series of interrelated events may satisfy the need to know whether the program actually took place, in what form, with what ramifications, and so on, but this descriptive and interpretive richness tends to obscure the relevance of this information for the formulation of government policy.

In reviewing what policy makers say they need from the world of research and what it is ethnography provides, there is an obvious disparity or "mismatch" (Mulhauser, 1975). Policy makers want quick and simple information on variables that can survive the administrative-legislative process. Ethnographers provide broad and dense studies on areas which may or may not be considered to be policy issues. In looking at criticisms of ethnography and its effect on the making of public policy, I am struck by the emphasis on expedience and pragmatics adopted by those in policy circles. This is certainly understandable, for, in the world of action and getting things done, long-term gains are usually surrendered and compromised for short-term effects. (Everhart, 1976, p. 20)
Only some aspects of any implementation story are potentially susceptible to the influence of government resources and requirements. Similarly, only a subset of the story's events fall legitimately within the scope of governmental action—a scope that changes with the political climate but will always remain circumscribed. The analyst faces a challenge of telling a story that captures the nuances of program implementation in the site, while still giving the policy community timely information it can act on.

In a large and diverse program that operates simultaneously in many sites, a second and more serious problem arises: a limited number of case studies can be done with any degree of detail because of the high costs of intensive field research. Multiple-case-study designs can and are done in large studies of complex programs. But even if cost were not an issue, the task of distilling the mass of case details into a useful aggregated form poses a formidable challenge. This is clearly a situation where more information is not necessarily the answer, at least not for the policy community. In a fundamental way, the details of program operations in any given site are not, and should not be, the policy formulator's primary concern. The policy problem is to grasp the range of interpretations given to a policy by practitioners in the field and to judge the social worth of these interpretations in light of other imaginable alternatives. One could put the matter this way: the policy's operation is more than the sum of its translations in all sites to which the policy applies. The contribution of a limited number of case studies to this task is unlikely to capture the whole picture, unless the range of important variation in local conditions, program design, etc., is represented in those cases studied. Our use of local project documentation essays is a response to these considerations.

In the national study of the Teacher Corps program, the challenges just discussed are manifested in a particularly complex way. The Teacher Corps program itself is exceptionally diverse. Its Rules and Regulations were intentionally written so that responsibility for developing innovative teacher education programs rests with each local project. Each teacher training program is designed to address the needs of schools serving
low-income families by involving an institute of higher education (IHE), a local education agency (LEA), and the local community in a collaborative venture to accomplish four major outcomes: (1) an improved school climate, (2) an improved staff development system, and (3) institutionalization and (4) dissemination of successful practices. Add to that ambitious charge the large number of project sites (132 funded across the country), including urban and rural school districts, ethnically diverse and ethnically homogeneous communities, major universities and small teaching colleges, etc. The result is an incredibly broad array of projects differing from one another in many ways.

The freedom of local projects to develop their own objectives and implementation processes presents the evaluator with a challenging design problem: to conduct an evaluation of a program comprising many projects, where no two may be alike and differences among projects are not known in advance. To compound the problem, the evaluation, to be useful, must cover conditions that do not exist at the time the evaluation is designed and planned and must also take into account events and happenings that cannot be anticipated. Our research design for the Teacher Corps implementation study attempts to address this problem through an innovative approach: the use of qualitative essay data generated by local documenters (in-house specialists hired by local projects).

Development of SRI's Essay Approach to Local Documentation

The essay approach to securing useful local documentation grew out of our experiences with an even more open-ended approach used in the first year of our contract (1978-79) with documenters from Program 78 projects. This first year was designated as a planning and development year for the local projects and, in parallel fashion, for the national evaluation contractor. We at SRI started from the position that local documentation that would prove useful in projects would also prove useful to the national evaluation, so we provided very flexible guidelines for 1978-79 that essentially
encouraged local documenters to submit to the national evaluation copies of what they produced locally.

We learned in the course of the first year that there is, in fact, an enormous diversity among Teacher Corps projects, and this diversity was richly expressed through the incredible array of documentation submissions our open-ended approach invited. This diversity is something the Teacher Corps Rules and Regulations encourage, but it underlined the classic research problem that systematic analysis requires some kind of structure to data collection. Our challenge thus became: how do we respect the diversity and yet shape some coherent form out of it? One of the important questions a researcher asks in planning a study is: out of that whole "buzzing universe," to what does one pay attention? The guidelines SRI prepared for local documenters for the second and third years of our contract (1979–81) are one kind of answer to that question (see Appendixes B through E for excerpts).

The planning year proved invaluable for the national evaluation in that major changes were made in our thinking about the role of local documentation, and much credit for whatever virtues the present system has should be given to the opportunities provided by that year for interaction with local documenters, in person and through their documentation.

The national evaluation staff persons responsible for reading and analyzing the data from local project documentation were those who also conducted field visits in the 30-project sample. This way of organizing the task meant that people with hands-on experience with case-study methodology and direct on-site contact with Teacher Corps projects were responsible for handling local documentation essays. The findings from the projects visited by SRI staff thus could be compared directly with the findings from the local documentation from all 132 projects. Both the fieldwork and the analysis of documentation benefited from this arrangement, for the local project documenter could be viewed as a kind of "case-study worker" based in
each local project, and the essays each submitted to the national evaluation, could be treated analytically as a form of relatively open-ended case-study data.

The analysis of local documentation essays received each quarter occurred in several stages. In the initial data processing, records were made of essays received and projects that needed follow-up for late submissions. Working copies of original essays were distributed, and the master files for the documentation task were set up and maintained. In the next stage, each of the six to eight case-study team members did a primary reading and content analysis of a specified set of 15 to 20 project submissions. (The numbers varied over the 3 years of the study.) The purposes of this primary reading were: (1) to determine what, if any, additional information would be useful from the project (occasionally, phone contacts were made with the project documenters to clarify or amplify issues addressed in the essays); (2) to highlight important issues with notes in the margin and on a summary worksheet for each project; and (3) to identify and make separate copies of especially significant passages that could be edited to protect confidentiality and used in national evaluation reports as quotes from local project documentation sources.

After all the projects in an SRI reader's set of essays had been summarized, the reader created an internal memo that synthesized the findings from the set by pointing out such things as major patterns of comparison and contrast and preliminary reactions to guide further thinking. The individual readers' memos were in turn integrated into a single memo that provided an analytic overview of each quarter's findings from local documentation.

Fine-Tuning the Essay Documentation Approach

During the 3 years of the Teacher Corps national study, the essay documentation approach evolved an increasing focus on specific matters of
national policy. The cumulative periodic nature of the technique gave it an important flexibility for addressing particular issues as these became more salient for the program as a whole and as the backlog of experience in each project grew.

Several refinements to the technique have occurred during the most recent year (1980-81 school year). First, essay assignments were directed toward more specific issues. Where earlier assignments had invited comment on the full set of Teacher Corps Rules and Regulations (e.g., "Relative Importance of Implementation Tactics"—see Appendix B), topics in the third year were targeted on specific provisions in the Rules and Regulations (e.g., "Teacher Corps Contributions to Improved School Climates"—see Appendix C) or on specific factors in the implementation process (e.g., "Developing Support Systems for Project Planning and Implementation"—see Appendix D).

Second, the overall population was divided into a larger number of subgroups, with different topics assigned to each group. This regrouping was justified by the specialized nature of certain projects, such as youth advocacy projects, and by data indicating that not all projects needed to respond to a particular assignment to capture the range of local conditions and responses. The essay topic grid for Quarters 5 and 6 (the first two quarters in Year 3), are shown in Table IX-1, which illustrates the more focused array of groups and topics in the third year.

Third, the analysis of essays was amended to streamline the reading and summarizing process while guarding against possible distortions created by analysts. In essence, the analytic task was seen as one of extracting valuable minerals from ore. Initial reading of the essays produced an outline of topic sentences (written by the analyst) that reflected the main points of the essay, selected passages that were, in the judgment of the reader, particularly insightful or vivid descriptions, and perceptive
## Table IX-1

**ESSAY TOPICS FOR QUARTERS 5 AND 6**

<table>
<thead>
<tr>
<th>Group</th>
<th>Number of Projects</th>
<th>Quarter 5 Topic*</th>
<th>Quarter 6 Topic*</th>
</tr>
</thead>
<tbody>
<tr>
<td>A sample of projects that represents the national program on selected demographic characteristics (including the &quot;30-project sample&quot;)</td>
<td>49</td>
<td>Inservice Training for Local School Teachers</td>
<td>Project Contributions to Improved School Climates</td>
</tr>
<tr>
<td>A second representative sample of projects</td>
<td>50</td>
<td>Developing Support Systems for Project Planning and Implementation</td>
<td>The Role of the Community in a Teacher Corps Project</td>
</tr>
<tr>
<td>Native American projects</td>
<td>8</td>
<td>Impacts of Teacher Corps in Native American Communities</td>
<td>Lessons Learned About Native American Leadership in Teacher Corps Projects</td>
</tr>
<tr>
<td>Youth advocacy projects</td>
<td>10</td>
<td>Inservice Training in Youth Advocacy Projects</td>
<td>Four Components of Youth Advocacy Projects</td>
</tr>
<tr>
<td>Projects for intensive study of dissemination</td>
<td>15</td>
<td>Examples of Successful Dissemination</td>
<td>Factors Contributing to Successful Dissemination</td>
</tr>
</tbody>
</table>

* In addition to the designated topic essay, each project submitted each quarter an essay on "Unanticipated Events, Local Problems, Solutions, and Insights."
comments relating to policy issues. Clearly, the process involved considerable judgment on the part of the reader, especially in the choice of quoted passages, but broad criteria for making such judgments had been developed (see Appendix E—"Characteristics of Useful Essays"). The topic sentence outline also provided a more systematic review of points made by all documenters, against which the broader applicability of quotes could be judged.

Essays were read and summarized with key provisions of the Teacher Corps Rules and Regulations in mind. These provisions are the basis of the analytic category system that has guided analysis from the beginning. This category scheme was refined during the past year, paralleling the increasing focus of essay assignments and a growing sense of what information was and was not important.

Initially, essays were read with reference to the category scheme shown in Table IX-2, consisting of 19 key provisions from Teacher Corps legislation plus a dozen broad categories of implementation activity. On the basis of the first three quarters' essay submissions, a few of these categories were dropped. For the remaining ones, subcategories were suggested, each connected with emerging policy themes. The code categories made it possible to link quotes with all pertinent topic sentences. For example, Table IX-3 presents the subdivisions of one category. These categories are in important ways open-ended; they could become increasingly focused as the issues became further clarified. The categories are not mutually exclusive, nor are they intended to be, because neither the phenomenon being studied nor our present understanding of it always subdivides neatly.
Table IX-2

CATEGORY SCHEME FOR ANALYSIS OF LOCAL DOCUMENTATION ESSAYS*

<table>
<thead>
<tr>
<th>Category</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Low-Income Focus</td>
</tr>
<tr>
<td>2.</td>
<td>Five-Year Funding</td>
</tr>
<tr>
<td>3.</td>
<td>Initial Development Year</td>
</tr>
<tr>
<td>4.</td>
<td>3-Year Ban on Reapplication for Funds</td>
</tr>
<tr>
<td>5.</td>
<td>School Climate</td>
</tr>
<tr>
<td>6.</td>
<td>Staff Development</td>
</tr>
<tr>
<td>7.</td>
<td>Institutionalization</td>
</tr>
<tr>
<td>8.</td>
<td>Dissemination</td>
</tr>
<tr>
<td>9.</td>
<td>Field-Based and Community-Based Training</td>
</tr>
<tr>
<td>10.</td>
<td>Integrated Pre/Inservice Teaching</td>
</tr>
<tr>
<td>11.</td>
<td>Multicultural Education</td>
</tr>
<tr>
<td>12.</td>
<td>Diagnostic/Prescriptive Teaching</td>
</tr>
<tr>
<td>13.</td>
<td>Collaborative Mode of Operation</td>
</tr>
<tr>
<td>14.</td>
<td>Joint Participation: IHE, LEA, and Community</td>
</tr>
<tr>
<td>15.</td>
<td>Teacher-Intern Teams</td>
</tr>
<tr>
<td>16.</td>
<td>Elected Community Councils: Role of Community Component</td>
</tr>
<tr>
<td>17.</td>
<td>Representative/Policy Board</td>
</tr>
<tr>
<td>18.</td>
<td>Coordination with SEA</td>
</tr>
<tr>
<td>19.</td>
<td>Documentation</td>
</tr>
<tr>
<td>20.</td>
<td>Feeder System Mandate</td>
</tr>
<tr>
<td>21.</td>
<td>Incentives for Increased Involvement</td>
</tr>
<tr>
<td>22.</td>
<td>Staffing the Teacher Corps Project</td>
</tr>
<tr>
<td>23.</td>
<td>Relationship with Other Programs or Agencies at Local Levels</td>
</tr>
<tr>
<td>24.</td>
<td>Relations with Teacher Corps Washington</td>
</tr>
<tr>
<td>25.</td>
<td>Mechanics and Logistic Problems</td>
</tr>
<tr>
<td>26.</td>
<td>Teacher Corps in Rural Areas</td>
</tr>
<tr>
<td>27.</td>
<td>Inter-Ethnic Relations</td>
</tr>
<tr>
<td>28.</td>
<td>Impact of Specialized Local Conditions and Events on the Teacher Corps Project</td>
</tr>
<tr>
<td>29.</td>
<td>Teacher Unions, Teacher Centers, and Teacher Involvement in Policymaking</td>
</tr>
<tr>
<td>30.</td>
<td>Additions/Amdendments to Key Features: Overall Strategy</td>
</tr>
<tr>
<td>31.</td>
<td>Budget Problems</td>
</tr>
<tr>
<td>32.</td>
<td>Miscellaneous</td>
</tr>
</tbody>
</table>

* Categories 1 through 19 represent key provisions in the Rules and Regulations.
Table IX-3

SUBDIVISIONS OF CATEGORY 9:
FIELD-BASED AND COMMUNITY-BASED TRAINING

<table>
<thead>
<tr>
<th>Section</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>9.1</td>
<td>Definitions, Examples of Field-Based Training</td>
</tr>
<tr>
<td>9.2</td>
<td>IHE Role in the Field Training Process</td>
</tr>
<tr>
<td>9.3</td>
<td>Value of Providing Training in the Field</td>
</tr>
<tr>
<td>9.4</td>
<td>Definitions, Examples of Community-Based Training</td>
</tr>
<tr>
<td>9.5</td>
<td>Value of the Community-Based Training Component</td>
</tr>
<tr>
<td>9.6</td>
<td>Incentives for IHE Involvement in Training</td>
</tr>
</tbody>
</table>
Summary

In these methodological notes, we have outlined an approach for addressing certain persistent problems in large-scale federally funded research in education. In the 3-year national evaluation of Teacher Corps, local documenters—in-house research specialists employed by each Teacher Corps project—have written essays following guidelines provided by the national evaluation staff. These essays provide data that strike a balance between quantitative and qualitative considerations. From all 132 Teacher Corps projects across the country, we obtained information about which sections of the Rules and Regulations facilitate project implementation and which sections hinder it—important information for state and federal policymakers who are responsible for designing new programs and refining existing ones.

The essay guidelines were designed so that we could efficiently construct summary checklists that could be treated as standard questionnaire data, but we could go beyond the checklists into the essays for additional information to elaborate and explain the checklist responses and for case-specific information that probably never could be captured by questionnaire items alone. Since essays were read and analyzed by a team of SRI researchers, each of whom has fieldwork experience in Teacher Corps projects, the data from local documenters could also be extended by SRI's own site-specific case-study data.

The essay format invited each locally based documenter to think about and report on how the federally defined Rules and Regulations have influenced the implementation process in each individual project. Through the essay process, then, we were soliciting answers to questions we never thought to ask; and since we kept the door open by our quarterly requests, we obtained information on issues that people at the local projects likewise did not at first think to tell us about (through the essays on unanticipated events and unintended consequences, for example).
The essays for us have been an especially rich source of descriptive information about the real-life contextual setting that interacts with the abstractions expressed in the Rules and Regulations. One of the major aims of state and federal policymakers is to construct program guidelines that can operate effectively in real-world settings, and one of the major responsibilities of local documentation in the national evaluation of the Teacher Corps has been to express the lessons learned about the implementation process by those who can speak for themselves out of their close association with day-to-day program operation in the field.
REFERENCES


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Finnan, Christine Robinson, "Reporting Descriptive Data to Educational Policymakers," prepared for the annual meeting of the American Education Research Association, Los Angeles, California, 1981.


APPENDIX A

TEACHER CORPS RULES AND REGULATIONS

SUPPLEMENTARY INFORMATION: Section 503 of the Education Amendments of 1973 requires the Commissioner to study all rules, regulations, guidelines, or other published interpretations or orders issued by the Commissioner or the Secretary after June 30, 1965 in connection with, or affecting the administration of Office of Education programs, to report to the Committee on Labor and Public Welfare of the Senate and the Committee on Education and Labor of the House of Representatives, concerning this study; and to publish in the Federal Register these rules, regulations, guidelines, interpretations, and orders with an opportunity for public hearing on the matters published. This regulation implements significant changes as it relates to the Teacher Corps. Upon publication of Part 172, all preceeding rules, regulations, guidelines and other interpretations and orders issued in connection with or affecting the program (except for 12th cycle continuation grants) will be superseded. This regulation does not apply to 12th Cycle Teacher Corps Projects because first year grants for these projects were made for fiscal year 1977 under previously published funding criteria. Continuation grants for the second (final) year of these 12th cycle projects, which will be awarded for fiscal year 1978, are not subject to this regulation.

Overview of the program and regulations. This regulation contains rules and criteria governing grant awards by the Commissioner to institutions of higher education, local educational agencies, and State educational agencies to improve programs of training and retraining for teachers and teacher aides. This regulation clarifies the new directions established for Teacher Corps by the Education Amendments of 1976. In general this regulation reflects: (1) increased attention to improving the school/learning climate through Teacher Corps projects; (2) emphasis on reforming the training and retraining of educational personnel through Teacher Corps projects; and (3) a greater focus on demonstration, documentation, institutionalization, and dissemination of the results of Teacher Corps projects. Major program changes which resulted from the Education Amendments of 1976 include: (1) increasing the project length from two to five years; (2) increasing the collaboration among local educational agencies, institutions of higher education, and communities in the development and carrying out of projects; and (3) greater emphasis on local determination of project objectives and design.

EFFECTIVE DATE: Under section 431(d) of the General Education Provisions Act, as amended (20 U.S.C. 1223(d)), this regulation has been transmitted to the Congress concurrently with its publication in the Federal Register. Section 431(d) provides that regulations subject to that section shall become effective on the 45th day following the date of transmission to the Congress, subject to the provisions in section 431 concerning Congressional action and adjournment.

FOR FURTHER INFORMATION CONTACT:
Russell Wood, Deputy Director.

SUMMARY: This regulation implements significant changes in the Teacher Corps program. The following changes are particularly significant and stem primarily from the Education Amendments of 1976 (Pub. L. 94-182): (1) Project length. In §172.30 of the regulation, the term of a Teacher Corps project is extended from the present two years to the newly authorized five years. The two-year limitation was placed on projects before 1974 when they were primarily designed to give graduate and pre-service training of teacher-interns in masters of arts-type projects. Section 513(a)(1) of the statute was amended to authorize a project length of five years. The newly authorized five-year project duration will give all parties concerned with a Teacher Corps project (i.e., an institution of higher education, a local educational agency, and a community council) sufficient time to plan a worthwhile project, carry it out, document it, and disseminate the results.

12 Community councils: Section 513(e) of the statute requires the full participation of an elected community council in planning, carrying out, and evaluating a Teacher Corps project. Section 172.14(c) of the regulation permits the temporary use of a community council elected for purposes other than the Teacher Corps project (i.e., a community council participating in a Title I, ESEA or a bilingual education project) to serve as a Teacher Corps project council for a maximum of three months after the date of the initial grant award. Thus, §172.14 provides for useful community contributions to early project planning, without requiring a special community council election before the award of a project grant. Past experience shows that only one out of every two or three project applications is finally approved for funding. Therefore, postponing the election of a permanent community council minimizes the creation of unwarranted expectations on the part of communities that are seeking projects. At the same time, a Teacher Corps community council must be elected early in the planning year (the first year of every project) so that it can participate in the project in collaboration with the participating local educational agency and institution of higher education.

Section 172.104 of the regulation requires that the community council for youth advocacy projects must include representation of the parents of juvenile delinquents and youth offenders who are participating in the project.

(3) Reduction of Federal support. Under §172.31 of the regulation, Federal support of a Teacher Corps project is reduced during the fourth and fifth years of the project term. One persistent criticism of Federal project grant programs is that the effects rarely last after Federal project funding terminates. The reduction of Federal funding during the latter project years is designed to encourage an orderly assumption of funding responsibility by the institutions of higher education, local agencies, and other agencies participating in the project.
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(4) Released time compensation. Section 513(f) of the statute permits, in limited circumstances, the use of grant funds to compensate local educational agencies, for the cost of the time educational personnel are released from their duties during the regular school day to participate in Teacher Corps project training. Under §172.92 of the regulation, released time compensation is only paid with grant funds in cases where the continuation of the project is jeopardized without such payment. Thus, §172.92 directly implements the intent of Congress that, "...the Commissioner will use the authority in a limited way only when he determines that a particular local educational agency is confronted with unusual financial difficulties such that the continuation of the Teacher Corps program would be jeopardized without Federal compensation. The managers further expect that compensation will be necessary for only a few days per month during the school year." (p. 204, Conference Report No. 94-1701, U.S. House of Representatives, September 27, 1976).

(5) Number of teacher-interns. Section 172.81 of the regulation requires at least five teacher-interns in each project. This continues the Teacher Corps practice of requiring teacher-interns in each project. The requirement ensures that a project will be able to integrate the pre-service training of new teachers with the inservice training of existing staff and, thus, broaden programs of teacher preparation.

However, if a participating local educational agency provides an assurance (§172.81) that it will employ all teacher-interns who successfully complete their internship, the project may include a ratio of up to one teacher-intern for each five teachers in the Teacher Corps project. Thus, §172.81 responds to section 513(f) of the statute which requires the Teacher Corps to work toward a nationwide Teacher Corps membership ratio of approximately five teachers to each individual not yet employed as a teacher. Section 513(f) also authorizes the Commissioner to waive this goal if there is an insufficient number of qualified teacher applicants, or if there are insufficient employment opportunities for the teacher-interns.

(6) Local development of objectives. Section 172.81 of the regulation requires local educational agencies, institutions of higher education, and community councils to jointly establish their own local objectives. Previously published funding criteria for the Teacher Corps (Textbook, Florida, vol. 42, No. 1, January 3, 1977, p. 77) required a project to adopt one of five broadly defined strategies which included: (a) Establishment of training centers for local in-service training or (b) Implementing competency-based teacher education; (c) Training for implementing alternative school designs; (d) Inter-disciplinary training; and (e) Training for the systematic adoption of research findings. While these strategies remain useful, they are not a requirement of the regulation. It is anticipated that the commitment of people involved in a project and the prospects of achieving lasting benefits will be enhanced by leaving much of the substance of a project to local determination.

(7) The Trust Territory of the Pacific is eligible under section 513(c)(2) of the statute for allocations of Teacher Corps members, but is not defined as a "State" in the general provisions regulations of the Office of Education. Therefore, in this regulation the Trust Territory of the Pacific is specifically included in the definition of "State.

(8) Section 172.113(b) of the regulation urges grantees to give consideration to persons who are broadly representative of the ethnic and cultural characteristics of the community served by the project in recruiting Teacher Corps members and staff. This is consistent with Congressional intent as expressed in Senate Report No. 94-892, 94th Cong., 2nd Sess. (1976).

Summary of comments and responses. A notice of proposed rulemaking for the Teacher Corps program, inviting public comment, was published in the Federal Register on September 20, 1977, and a public hearing was held on October 5, 1977 in Washington, D.C. During the 30-day period of public comment, over 120 written suggestions and recommendations were received from interested persons and organizations. The comments were generally very favorable and supportive of the proposed regulation. The following is a summary of the comments which requested changes in, or clarification of, the regulation and responses to those comments (comments which requested changes that are not authorized by the Teacher Corps statute are not included). The comments and responses are identified with the section number of the regulation to which they refer and are presented in the numerical sequence of the regulation.

§172.111 Institution of Higher Education

Comment. One commenter suggested that the regulation be changed to clarify that the participating institution of higher education must offer teacher preparation programs at both the elementary and secondary education level.

Response. While most projects will include teachers and teacher-interns serving in both elementary and secondary schools, some include only one of these levels. Therefore, §172.111 of the regulation is not changed to require that the institution of higher education offer teacher preparation at both levels.

§172.12 Project Schools

Comment. Many commenters requested revision or clarification of §172.12 of the regulation concerning the number of participating schools required in each Teacher Corps project and clarification of the definition of a "feeder system.

Response. Section 172.12 of the proposed regulation was ambiguous and therefore, is changed to clarify and further define project schools. Section 172.12(a) requires that each project include two or more complete schools which together include all grade levels provided by the local educational agency. In order to enhance the institutional impact of a project, the schools included in the project should be a feeder system. A feeder system is one or more schools that together include all grade levels from where such programs are provided, through grade twelve. Furthermore, to be a feeder system the majority of enrolled students in the elementary school or schools must progress to the high school or to the intermediate school. If an intermediate school is included, the majority of students from the intermediate school must progress to the high school. However if the local educational agency does not have a feeder system as described above, the following are acceptable alternatives:

1. A single school if that school includes grades one through twelve.
2. More than four schools where additional schools are needed to include all grade levels in the feeder system;
3. More than four schools where additional schools in the feeder system employ twelve or fewer teachers or
4. Two to four schools in a feeder system which does not include a high school (grades eight or nine through twelve) if the high school is in a separate local educational agency.

If the alternatives do not meet local needs, the local educational agency may propose another arrangement provided that the entire educational staff of schools serving a definable low income community are included.

§172.14 Community Council

Comment. One person suggested that the regulation be changed to limit each community council to a maximum of 12 members.

Response. The maximum size of each community council is left as a local decision, so that it may best reflect local circumstances.

Comment. One commenter asked whether a local school board could serve as a Teacher Corps project community council.
 Response. The statute and regulation require that a community council be elected specifically to serve as the Teacher Corps community council. However, individual members of a school board may serve on a community council specifically elected for that purpose.

Comment. Two commenters suggested that the regulation be changed to permit a Title I Elementary and Secondary Education Act council similar to the permanent Teacher Corps community council.

Response. No change is made in the regulation. Section 172.14 is based on section 513(e) of the statute which requires an elected community council that is representative of the community in which the project is located and the parents of the students in the elementary or secondary schools participating in the project. A community council elected for another purpose could be used if the Teacher Corps community council is not met.

Comment. One commenter questioned the feasibility of community wide elections where the attendance area of the participating schools is geographically very large.

Response. Community wide elections are required by the representation requirements in section 513(e) of the statute. After initialgrant awards are made, the Teacher Corps program will provide technical assistance to the local projects concerning how to conduct community wide elections.

§ 172.15 POLICY BOARD

Comment. Some commenters stated that potential conflicts existed between the policy board and the elected local school board, because the local school board has responsibility for school policy under State law.

Response. These conflicts should not occur because a Teacher Corps project must be carried out within all established State and local laws, regulations, and policies. The policy board will operate within this framework.

Comment. One commenter suggested that the regulation be changed by eliminating principals' organizations from the list of suggested representatives on the policy board. The commenter felt that principals' organizations should not be highlighted as a suggested additional group.

Response. No change is made in the regulation. Principals, who were not eligible for Teacher Corps training until the Education Amendments of 1976, are now regarded as key elements in a Teacher Corps project.

Comment. One commenter asked whether inclusion of teacher-interns on the policy board is required under §172.15(b)(4).

Response. Section 172.15(b)(4) of the regulation was typographically inaccurate as published in the proposed regulation. The typographical error in §172.15(b)(4) is corrected in the final regulation and teacher-interns may be included on the policy board at local option.

Comment. One commenter requested that the regulation be changed to permit the dean of the school of education to designate a substitute representative on the policy board.

Response. No change is made in the regulation. The effectiveness of the policy board depends upon the inclusion of key education decision makers, such as deans of schools of education.

§ 172.17 INVOLVEMENT OF STATE EDUCATIONAL AGENCY

Comment. One commenter suggested that the regulation be changed to specify a role for State educational agencies in project dissemination.

Response. One commenter suggested an increase in the limitation on the amount a State educational agency may be used to permit projects shorter than five years' duration. Experience with other Federal education programs shows that five years is the optimum project length. However, if the agencies and institutions can demonstrate in their applications that their objectives can be met in a shorter time, then a shorter time period may be used.

Comment. One commenter requested that the regulation be changed by eliminating the requirement for annual applications and that funding be made automatically for years after the first year.

Response. No change is made in the regulation. Automatic continuation funding is prohibited under 31 U.S.C. 665(a). In addition, applications for continuation grants provide a necessary opportunity for review of project experience and effectiveness.

§ 172.31 SIZE OF GRANTS

Comment. Several commenters requested that the regulation be changed to increase or provide more flexibility in the size of grants.

Response. The limitation on grant size for the initial developmental year is clarified to provide "not more than" $150,000. The amounts stated for the other project years are approximate and local projects may apply for smaller sums. The approximate limitation for the amount awarded to a project for the last project year is increased to $150,000. The amounts are based on past project experience and the belief that significantly larger sums would impair the demonstration aspect of the project.

Comment. One commenter suggested that the regulation be changed to base the grant size limitations on the number of individuals who participate in the project.

Response. No change is made in the regulation. The limitations in §172.31 are intended to ensure that project costs do not become so high that the demonstration aspects of the project are jeopardized.

Comment. One commenter requested an increase in the limitation on the amount a State educational agency may be used as a grantee under a project for the first project year if a State educational agency grant is included in the project.

Response. No change is made in the regulation. The limitations in §172.31 are intended to cover all project activities regardless of the number of agencies and institutions involved and whether or not a State educational agency is a grantee.

§ 172.32 SEPARATE GRANTS

Comment. A State educational agency asked if it could set its own approval criteria and require that each application for a project in its State must include the participation of the State educational agency as a grantee.

Response. Under §172.135 of the regulation, the State educational agency must approve all applications that are in conformance with applicable State laws, rules, and regulations and consistent with overall plans for teacher education in that State. A State educational agency may establish its own criteria for determining whether project applications are consistent with overall State plans for teacher education, including requiring the participation of the State educational agency as a joint grantee. However, the Commissioner will not approve any application which does not conform to the Teacher Corps statute and this regulation. The State educational agency must keep in mind that to the extent an application addresses State educational agency criteria which are inconsistent with the criteria in Subpart F of this regulation, the application would receive a lower evaluation by the Commissioner.

§ 172.33 TIME PERIOD BEFORE AGENCIES OR INSTITUTIONS MAY APPLY FOR A NEW PROJECT

Comment. Several commenters requested that the regulation be
changed to reduce the five-year moratorium between the time of project completion and application for a new Teacher Corps project.

Response. The moratorium in §172.33 is designed to enhance the institutionalization of Teacher Corps experience by involving new institutions rather than making additional grants to institutions which have participated. However, to allow more flexibility, §172.33 is changed to reduce the moratorium to three years.

Comment. Several commenters asked whether the moratorium in §172.33 applies to the Teacher Corps 12th cycle grantees.

Response. The moratorium does not apply to 12th cycle grantees since they are not covered by the regulation (see explanation set forth above). Nevertheless, applications from grantees currently participating in 12th cycle projects would probably receive lower evaluations in the grant competition since there would be more limited institutional impact if Teacher Corps programs operated simultaneously or consecutively in the same institution.

§172.40 Initial Developmental Year

Comment. One commenter suggested that the regulation be changed to reflect the developmental year to a period of three months.

Response. The regulation is changed to permit a developmental period of less than a year if the applicant can demonstrate that the full year is not necessary. Experience with similar Federal programs indicates that a year is usually necessary for project development.

§172.42 Functions of Each Participant

Comment. One commenter suggested that the regulation be changed to provide that institutions of higher education be compensated for the cost of released time necessary for higher education staff serving in the project.

Response. No change is made in the regulation. The cost of released time for institution of higher education staff may be a legitimate part of the cost of providing training to Teacher Corps members for which institutions of higher education may be compensated.

§172.45 Training by Institutions of Higher Education

Comment. Two commenters requested that the regulation be changed to permit institutions of higher education to train their own instructional staff as part of the Teacher Corps project.

Response. No change is made in the regulation. The statute does not specifically authorize training of higher education personnel, as such, however.

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er, training of higher education staff who are staff members of the Teacher Corps project is acceptable as a regular administrative function, as long as the training is for their responsibilities in the project.

Comment. One commenter asked if training for teacher aides is possible.

Response. Section 172.45(b) of the regulation permits this training.

§172.47 Training Program for Teacher Interns

Comment. A commenter suggested that the regulation allow more flexibility to local projects in assigning practical classroom experience for teacher-interns.

Response. Section 172.47 of the regulation already permits local flexibility in assigning teacher-interns classroom experience. However, §172.47(c) is changed to make the one-half day school experience requirement an average over the two year internship (permitting fewer classroom hours during the first school year and more hours during the second school year).

§172.48 Graduate Level Training for Teachers and Teacher Interns

Comment. Several commenters requested that the regulation be changed to make the one-half day school experience for teacher-interns more substantial, and reduce the period of time for teacher-intern training.

Response. No change is made in the regulation. The four basic outcomes were developed as a result of an extensive planning process and are the structure around which the entire project must be designed.

Comment. One commenter suggested that the regulation be more specific about expected learner outcomes.

Response. No change is made in the regulation. Teacher Corps believes that the specificity of expected learner outcomes, as a result of Teacher Corps projects, is a matter for local determination.

Comment. One commenter suggested that a project not be held accountable for the adoption or adaptation of educational improvements by other agencies and institutions.

Response. No change is made in the regulation. A project is not held accountable for the adoption or adaptation of educational improvements beyond the legal jurisdiction of the grantees. This means, for example, that the local educational agency is accountable for the adoption and adaptation of educational improvements only in schools within its jurisdiction. However, each project must make efforts to disseminate and disseminate its experiences beyond the local educational agency boundaries.

§172.50 Basic Outcomes

Comment. One commenter suggested that the regulation be made more specific and emphasize basic outcomes and substitute the term “outcomes” in place of “outcomes.”

Response. No change is made in the regulation. However, to help emphasize basic outcomes, §172.50 of the regulation has been changed to make the one-half day school experience for teacher-interns more substantial, and reduce the period of time for teacher-intern training.

Comment. One commenter asked if training for teacher aides is possible.

Response. Section 172.45(b) of the regulation permits this training.

§172.49 Degree and Certification for Teacher-Interns

Comment. Several commenters suggested that team leaders and teacher-interns be employed before the start of the second school year to provide more preservice training for teacher-interns.

Response. Under §172.49 team leaders must be hired and teacher-interns recruited and selected during the initial developmental year. However, to provide for a preservice training period, §172.49 is changed to require that teacher-interns begin their internships three months before the start of the second school year of the project.

Comment. One commenter suggested that advance State educational agency approval be required for the training program to assure consistency with State certification standards.

Response. No change is made in the regulation. State educational agency approval of project applications is required under §172.35.

Comment. One commenter suggested that the regulation be changed to substantially reduce the period of time for teacher-intern training.

Response. No change is made in the regulation. The four basic outcomes were developed as a result of an extensive planning process and are the structure around which the entire project must be designed.

Comment. One commenter suggested that the regulation be more specific about expected learner outcomes.

Response. No change is made in the regulation. Teacher Corps believes that the specificity of expected learner outcomes, as a result of Teacher Corps projects, is a matter for local determination.

Comment. One commenter suggested that a project not be held accountable for the adoption or adaptation of educational improvements by other agencies and institutions.

Response. No change is made in the regulation. A project is not held accountable for the adoption or adaptation of educational improvements beyond the legal jurisdiction of the grantees. This means, for example, that the local educational agency is accountable for the adoption and adaptation of educational improvements only in schools within its jurisdiction. However, each project must make efforts to disseminate and disseminate its experience beyond the local educational agency boundaries.

§172.82 School Objectives

Comment. One commenter suggested that the regulation be changed to om-
phalize the coordination of school outcomes among all project teams.

Response. This suggestion is accepted and §172.62 is changed to require that all project schools must be involved in the development of these specific objectives. This involvement of all project schools is designed to add continuity and provide greater impact at various levels of the educational system.

Comment. One commentator suggested that the regulation be changed to specifically include undergraduates in a definition of volunteer.

Response. No change is made in the regulation. Undergraduates and other persons who volunteer to serve as part-time tutors or full-time instructional assistants in project schools are volunteers under §172.80(b) of the regulation. It should be noted that training for volunteers is limited under regulation §172.81(a)(5)(B) of the statute, to “practicing teachers and instructional assistants for service” in Teacher Corps projects.

§172.81 NUMBER OF TEACHER-INTERNS

Comment. Several commentators asked for clarification of the provision in §172.81(b) which permits each project to include up to one teacher-intern for each five teachers in the project schools if the local educational agency will employ all teacher-interns who complete their internships.

Response. Section 172.81 of the regulation is based on section 513(b)(4) of the statute which provided that “The Commissioner shall establish procedures seeking with respect to the Teacher Corps members enrolled after the date of enactment of the Education Amendments of 1976 a goal of having approximately 5 individuals who are at the time of enrollment, or who previously have been, employed as teachers by local education agencies to one individual who has not been so employed. The Commissioner may waive the procedures established under this subsection if he makes a determination that there are insufficient qualified applicants to maintain the goal sought by this subsection, or that there are insufficient employment opportunities for individuals who are not so employed, and submits a report to Congress of such a determination.”

If the assurance required in §172.124(c) is not given, this is evidence that there are “insufficient employment opportunities” for the teacher-interns and the requirement of four teacher-interns per project under §172.81(a) will then apply.

Comment. One commentator suggested that the regulation be changed to permit less than four teacher-interns in each project, at local option.

Response. No change is made in the regulation. A minimum number of four teacher-interns is required in each project so that there will be sufficient opportunity for the integration of pre-service and in-service training. Past project experience has shown that four is the minimum number that constitutes an effective teacher-intern team.

§172.83 TEACHER-INTERN TEAMS

Comment. One commentator asked if team leaders must be employed full-time by the project.

Response. Team leaders will normally be employed by the project on a full-time basis, since they are expected to participate fully in project activities including supervising teacher-interns. However, there may be exceptional local circumstances in which this is not possible, so employment on less than a full-time basis is permitted.

Comment. One commentator asked whether each team must spend a portion of the internship in each project school where there are multiple teacher-interns between teams.

Response. Section 172.83 of the regulation requires teacher-intern rotation so that each teacher-intern will have experience in all educational levels represented in the project schools.

§172.87 COMPENSATION OF TEAM LEADERS

Comment. One commentator suggested that the regulation be changed to make faculty in institutions of higher education eligible to serve as team leaders.

Response. No change is made in the regulation. Under the present language, any qualified individuals are eligible and may be hired by the local, educational agency as team leaders.

§172.88 TEACHER-INTERN COMPENSATION DURING THEIR TERM OF SERVICE WITH THE PROJECT

Comment. One commentator suggested that the regulation be changed to limit the total compensation paid to teacher-interns to the salary of a beginning teacher.

Response. In order to recognize locally established salary policy, §172.88 is changed to limit total teacher-intern compensation (including stipend and dependent allowance) to not exceed the salary of a full-time beginning teacher.

Comment. Several commentators requested clarification of the term “jeopardy” as used in §172.91 of the regulation.

Response. The term “jeopardy” was used in the Conference Report on the Education Amendments of 1976 cited above. It was the intent of Congress that grant funds should be used to pay for released time only in extremely limited circumstances, where the project is unlikely to succeed without that payment.

§172.90 TEAM LEADER MEDICAL INSURANCE

Comment. One commentator suggested that the regulation be changed to permit fringe benefits in addition to medical insurance.

Response. No change is made in the regulation. In order to recognize locally established policies and circumstances, this is left for determination at the local level.

§172.91 TRAINING STIPENDS FOR TEACHERS AND OTHER EDUCATIONAL PERSONNEL

Comment. One commentator suggested that the decision of whether to pay training stipends to teachers and other educational personnel (as well as the size of such stipends if paid) be left to local option.

Response. This suggestion is adopted. §172.91 of the regulation is changed to permit, rather than require, the payment of these stipends and the upper limit is set at $100 per individual per week. Thus, local projects may have more flexibility to recognize local needs and priorities.

§172.92 RELEASED TIME FOR EDUCATIONAL PERSONNEL

Comment. One commentator asked that the regulation be changed to assure applicants that project applications will not be penalized for requesting funds for released time.

Response. Under the evaluation criteria in Subpart F, no application will be penalized merely for proposing that a portion of grant funds be used for released time if such use is fully justified in the application. However, in reviewing applications the Commissioner considers whether the activities are likely to accomplish the project objectives. An application which proposes to use a large amount of its budget for the costs of released time, may not have activities adequate to achieve its objectives, and therefore might not score as well under the criteria in Subpart F.

Comment. One commentator requested clarification of the term “jeopardy” as used in §172.91 of the regulation.

Response. The term “jeopardy” was used in the Conference Report on the Education Amendments of 1976 cited above. It was the intent of Congress that grant funds should be used to pay for released time only in extremely limited circumstances, where the project is unlikely to succeed without that payment.
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§ 172.93 Compensation of Volunteers

Comment. One commenter suggested that volunteers be paid stipends for participation in summer training.
Response. No change is made in the regulation. In order to reflect local circumstances, § 172.93 provides that volunteers may be paid or not paid according to local policy.

§ 172.94 Travel Expenses of Teacher Corps Members

Comment. One commenter suggested that the regulation be changed to permit travel and transportation payments only to teacher-interns rather than to all Teacher Corps members.
Response. No change is made in the regulation. Travel expenses for any Teacher Corps members, including regular teachers, may be necessary.

Comment. One commenter suggested reducing the 11,000 pound restriction under § 172.94(b)(2)(i) to 6,000 pounds.
Response. This suggestion is not adopted since the 11,000 pound allowance is used in similar federal programs.

§ 172.102 Youth Advocacy Project Joint Participation

Comment. One commenter asked whether a traditional penal institution must be part of a youth advocacy project.
Response. A project is not required to include an incarceratory institution. Section 172.102(b)(4) of the regulation indicates that one, or more, of four types of correctional facilities must be part of a youth advocacy project.

Comment. Two commentators suggested including State educational agencies as eligible participants in youth advocacy projects.
Response. State educational agencies are authorized by the statute and the suggestion is adopted. Section 172.102 of the regulation is changed to permit State educational agencies to participate in youth advocacy projects.

Comment. One commenter asked whether a regular Teacher Corps project may be combined with a youth advocacy project, and if this is feasible whether the funding limitation is increased.
Response. A regular Teacher Corps project cannot be combined with a youth advocacy project. Under the regulation, a youth advocacy project must contain most of the same elements as a regular Teacher Corps project and therefore combination with a regular project is unnecessary.

§ 172.104 Youth Advocacy Project Community Council

Comment. One commenter asked if the community council must be representative of both parents and residents in youth advocacy projects.
Response. Under § 172.104 of the regulation, procedures must be developed at the local level for an election that includes both parents of the youths participating in the project and the residents of the area served by the project schools.

§ 172.108 Correctional Facility Functions

Comment. One commenter asked what purpose grants to correctional institutions may serve in youth advocacy projects.
Response. The functions of a participating correctional facility are described in § 172.108.

§ 172.110 Management Plan

Comment. One commenter asked how much detail is required in the management plan required in the initial project application.
Response. The management plan must address all project years, although the activities and objectives may change over the life of the project experience. The proposed budget for all project years, except the first year, may be in locally determined outline form.

Comment. One commenter suggested that the regulation be changed to describe which indirect costs grantees may be compensated for.
Response. No change is made in the regulation because indirect costs are covered by the applicable cost principles referenced in 45 CFR 100a.81.

Comment. One commenter suggested the establishment of a Teacher Corps management plan on a national level.
Response. A national management plan for the Teacher Corps is being developed so that evolve is included in the project application. The plan is part of national program management and not appropriately covered by the regulation.

Comment. One commenter suggested that the regulation be changed to specify a set amount for the secretarial and administrative expenses of the community council.
Response. No change is made in the regulation. So that these expenses reflect the needs of each project, Teacher Corps chooses not to specify a set amount. However, the secretarial and administrative expenses of the community council, which may include training expenses for the council members themselves, must be a distinctly identifiable category in the project budget required under § 172.116.

§ 172.113 Employment of Project Administrative Staff

Comment. One commenter asked that equal protection of the sexes be required under § 172.113.
Response. This is not covered by the regulation. Title IX of the Education Amendments of 1972 (20 U.S.C. 1681) prohibits sex discrimination in any education program or activity receiving Federal financial assistance to which every applicant must file an assurance of compliance.

Comment. One commenter asked that the regulation be changed to specify that project staff in addition to the director, may be hired during the initial project year.
Response. No change is made in the regulation. Specific designation of project staff is not included in the regulation. Local projects may hire staff as appropriate for the functions to be carried out in the initial project year.

§ 172.125 Community Council

Comment. One commenter suggested that the regulation be changed to require more specificity in the assurance concerning the role of the community council.
Response. No change is made in the regulation. The language in § 172.125(c) of the regulation is based on section 513(e) of the statute. So that local circumstances and situations can be reflected, additional details are left to local determination.

Comment. One commenter suggested that the regulation be changed to clarify how an applicant should describe its community council.
Response. No change is made in the regulation. The initial project application can describe the permanent community council in prospective terms and not as much detail is expected in the initial application as in the second year application.

(UNNUMBERED) Training, Community Council Expenses

Comment. One commenter asked whether a separate budget for the community council's secretarial and administrative expenses must be included in the project application.
Response. A separate budget for the secretarial and administrative expenses of the community council is required.

§ 172.135 Approval of Applications by the State Educational Agency

Comment. One commenter suggested that the regulation be changed to specify a 15 day period for State educational agency approval of applications.
Response. No change is made in the regulation. The length of the approval period is left to State-educational agency determination. However, it should be noted that the more time a State educational agency requires, the less time applicants will have for project application development, which could affect their ability to compete successfully for a project.
Comment. One commenter suggested that the regulation be changed to be more specific about requiring competency-based teacher training and similar approaches. A change is made in the regulation. So that each project may reflect local circumstances. Much of the substance and approaches of the Teacher Corps training is left to local discretion.

CITATIONS OR LEGAL AUTHORITY

As required by section 431(a) of the General Education Provisions Act (20 U.S.C. 1223(a)), a citation of statutory authority for each section of the regulation has been placed in parentheses on the line following the text of the section. Reference to "Sec." in the citations of authority following provisions of the regulation refer to sections of the Higher Education Act of 1965, as amended.


(20 U.S.C. 1101 et seq.)

Note.—The Office of Education has determined that this document does not contain a major proposal requiring preparation of an inflation impact statement under Executive Order 11621 and OMB Circular A-102.

(Catalog of Federal Domestic Assistance No. 13.489, Teacher Corps.)


ERNST L. BOYER,
U.S. Commissioner of Education.


JOSEPH A. CALIFANO, Jr.,
Secretary of Health, Education, and Welfare.

Title 45 of the Code of Federal Regulations is amended by adding a new Part 172 to read as follows:

PART 172—TEACHER CORPS

Subpart A—General

Sec.
172.1 Scope.
172.2 Purpose.
172.3 Definitions.

Subpart B—Elements of a Teacher Corps Project

Participants

172.10 Joint participants.
172.11 Institution of higher education.
172.12 Project schools.
172.13 Involvement of all educational school personnel in the project.
172.14 Community council.
172.15 Policy board.
172.16 Other participating groups.
172.17 Involvement of State educational agency.

GRANTS

172.18 Project duration.
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APPENDIX—PART A OF TITLE V OF THE HIGHER EDUCATION ACT OF 1965, AS AMENDED—TEACHER CORPS PROGRAM STATEMENT OF PURPOSE AND AUTHORIZATION OF APPROPRIATIONS


Subpart A—General

§172.1 Scope
(a) This regulation applies to the Teacher Corps program. The statute that applies to the Teacher Corps program is Title V-A of the Higher Education Act of 1965, as amended. A copy of the statute is included as an appendix to this part.
(b) Each grant under this part is subject to the general provisions regulating programs of the Office of Education (Part 410 and 100a of this chapter).

Sec. 511 et seq. 20 U.S.C. 1101 et seq.)

§172.2 Purpose
The purpose of the Teacher Corps program is to strengthen the educational opportunities available to children in areas having concentrations of low income families, to encourage colleges and universities to broaden their programs of teacher preparation, and to encourage institutions of higher education and local educational agen-
CITIES TO IMPROVE PROGRAMS OF TRAINING AND RETRAINING FOR TEACHERS, TEACHER AIDES, AND OTHER EDUCATIONAL PERSONNEL.

(SEC. 511(a); 20 U.S.C. 1101(a).)

§ 172.2 Definitions.

As used in this part: "Institution of higher education" means an institution of higher education as defined in Section 1201(a) of the Higher Educa-
tion Act of 1965, as amended.

(SEC. 1201(a); 20 U.S.C. 1141(a).)

"Local educational agency" means a local educational agency as defined in section 1201(f) of the Higher Educa-
tion Act of 1965, as amended. The term includes a State educational agency or other public or private non-
profit agency which provides a program or project designed to meet the special educational needs of migratory children of migratory agricultural workers.

(SEC. 1201(c); 20 U.S.C. 1141(c)).

"Low-income family" means a family with a child whom the local educational agency may count under Section 103(b) of the Elementary and Secondary Education Act of 1965, as amended.

(SEC. 513(a)(b); 20 U.S.C. 1103(a)(b)).

"Other educational personnel" means administrators, supervisors, and other specialized educational personnel.

(SEC. 513(a)(c); 20 U.S.C. 1103(a)(c)).

"State" means the several States of the Union, the Commonwealth of Puerto Rico, the District of Columbia, Guam, American Samoa, the Virgin Islands, and the Trust Territory of the Pacific Islands.

(SEC. 513(c)(d); 20 U.S.C. 1103(c)(d)).

"State educational agency" means the State board of education or other agency or officer primarily responsible for the State supervision of public elementary and secondary schools, or, if there is no such officer or agency, an officer or agency designated by the Governor or by State law.

(SEC. 1201(d); 20 U.S.C. 1141(d)).

"Teacher" means a person who has a teaching certificate valid in the State in which the Teacher Corps project is located, and who has had full-time paid teaching experience.

(SEC. 513(a)(e); 20 U.S.C. 1103(a)(e)).

"Teacher-aide" means a person employed as a paraprofessional in a school or correctional facility who assists a teacher in performing educational duties. The term does not include teacher-interns or non-educational personnel. State and local rules determine whether certification is re-
quired for a teacher aide.

(SEC. 513(a)(f); 20 U.S.C. 1103(a)(f)).

"Teacher-intern" means a person re-
cruited to serve in a Teacher Corps project who has a bachelor's degree or its equivalent, with or without a teach-
ing certificate, but who has not had full-time paid teaching experience. However, a person who has completed two or more years of a program for
which credit was given toward a bachelor's degree may serve as a teacher-
intern if there are not enough teacher-
interns candidates who have a bachel-
ers degree.

(SEC. 513(a)(g); 20 U.S.C. 1103(a)(g)).

Subpart B—Elements of a Teacher Corps Project

PARTICIPANTS

§ 172.10 Joint Participants.

(a) Each joint participant must be:

(1) One or more institutions of higher education;

(2) One or more local educational agencies; and

(3) A community council established under § 172.14.

(b) A project may also include participation by a State educational agency. The State educational agency may participate in providing training to the Teacher Corps members.

(c) The State, the educational agencies, and community council which participate in a project shall collaborate in planning, carrying out, and evaluating the project.

(SEC. 513(a)(h); 20 U.S.C. 1103(a)(h)).

§ 172.11 Institution of higher education.

Each project must include at least one institution of higher education which offers academic course work at the graduate level leading to a graduate degree in the field of education, unless none of the teacher-interns has a bachelor's degree.

(SEC. 513(a)(i); 20 U.S.C. 1103(a)(i)).

§ 172.12 Project schools.

(a) Each project must include two to
four complete schools which together include all grade levels provided by the local educational agency. This must include all grades one through twelve. The schools selected must be a feeder system. This means that a majority of pupils enrolled in the elementary school progress to the high school or to the intermediate school, if an intermediate school is included, and that a majority of pupils from the intermediate school progress to the high school. If the applicant local educational agency does not have a feeder system as described in this paragraph, the following are acceptable alternatives.

(1) A single school if that school includes grades one through twelve;

(2) More than four schools where additional schools are needed to include all grade levels in the feeder system;

(3) More than four schools where one or more schools in the feeder system employ twelve or fewer teachers; or

(4) Two to four schools in a feeder system which does not include a high school (grades eight or nine through twelve) if the high school is in a separate local educational agency.

(b) If the alternatives in (a) do not meet the needs of the applicant local educational agency, it may propose another arrangement provided that the entire educational staffs of schools serving a definable low income community are included.

(c) Each school included in the proj-
ject which includes elementary grades must be eligible for a project under Title I of the Elementary and Secondary Education Act of 1965.

(SEC. 513(a)(j); 20 U.S.C. 1103(a)(j)).

§ 172.13 Involvement of all educational school personnel in the project.

All educational personnel employed by a project school must be involved in planning and carrying out the project in that school.

(SEC. 513(a)(k); 20 U.S.C. 1103(a)(k)).

§ 172.14 Community council.

(a) Each project must include an elected community council of at least seven members.

(b) The community council must be representative of:

(1) Parents of the children attending the project schools; and

(2) Other residents of the areas served by the project schools.

(c) An existing elected council which is broadly representative of the community in which the project is located may serve as the community council under this part for up to three months after the date of the initial grant.

(d) A community-wide election must be held to elect a community council for the project within the three months after the date of the initial grant (community-wide means within the attendance boundaries of the project schools).

(SEC. 513(e)(l); 20 U.S.C. 1103(e)(l)).

§ 172.15 Policy board.

(a) Each project must be planned and operated under the supervision of a policy board.

(b) The policy board must include the following members:

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(1) The dean of the school of education, or other component that offers graduate training, in the institution of higher education;

(2) The superintendent of the local educational agency; and

(3) The chairperson of the community council.

c. The policy board members listed in paragraph (b) of this section may agree to add members to the board who represent:

(1) Organizations which represent teachers in the local educational agency;

(2) Organizations which represent principals in the local educational agency;

(3) Students;

(4) Teacher-interns; or

(5) Other persons or organizations which the three board members determine would be appropriate.

d. Each policy board decides its own voting procedures.

[Sec. 513 (a), (e), 20 U.S.C. 1103 (a), (e), (g).]

§ 172.15 Other participating groups.

A project may include the participation of other groups, such as teacher organizations, professional associations, students, and teacher-interns.

[Sec. 513 (a), (g), 20 U.S.C. 1103 (a), (g).]

§ 172.16 Involvement of State educational agency.

(a) The State educational agency must be kept informed of the progress and experience of the project, including:

(b) Project matters which would contribute to the improvement of State teacher certification requirements.

[Sec. 512(a) (2), (3), (5); 20 U.S.C. 1103(a) (2), (3), (5).]

GRANTS

§ 172.20 Project duration.

(a) Each application must be for up to a five-year project duration. The Commissioner awards separate grants for each of those five years, subject to the availability of funds and continued effectiveness of the project.

(b) The Commissioner's assistance to a project may not continue after the fifth year.

[Sec. 513(e); 20 U.S.C. 1103(e).]

§ 172.21 Size of grants.

The total amount which the Commissioner awards to the grantees under a project is limited to:

(a) Not more than $150,000 for the first year;

(b) Approximately $300,000 for each of the second and third years if the project is for five years;

(c) Approximately $200,000 for the next to last year; and

(d) Approximately $150,000 for the last year.

[Sec. 513(e); 20 U.S.C. 1103(e).]

§ 172.22 Separate grants.

(a) If an application is selected for assistance under part this the Commissioner awards a grant to the institution of higher education and a grant to the local educational agency. If a State educational agency participates in a project under § 172.10(b), the Commissioner awards a separate grant to the State educational agency.

(b) If the application includes more than one institution of higher education or more than one local educational agency, the Commissioner may award a grant to one or more of those institutions or agencies.

[Sec. 513 (a), (g); 20 U.S.C. 1103 (a), (g).]

§ 172.23 Time period before agencies or institutions may apply for a new project.

If an institution of higher education or a local educational agency participates in a project it may not apply for a new project until three years after the end of that participation. If a local educational agency is subdivided into districts, this restriction applies only to the district within the local educational agency which participates in the project.

[Sec. 513(g); 20 U.S.C. 1103(g).]

PROJECT PROGRAM

§ 172.24 Initial developmental year.

During the first year of a project:

(a) The project must be developed and organized;

(b) The community council must be elected;

(c) The team leader must be hired;

(d) The teacher-interns must be recruited; and

(e) Any revisions of the objectives adopted under §§ 172.61-172.65 must be planned and developed.

This period may be less than a year if these functions can be completed in a shorter time.

§ 172.25 Achievement of objectives during the remaining four years.

(a) During the remaining four years of a project, activities must be carried out which are designed to achieve the objectives adopted under §§ 172.61-172.66.

(b) Activities during this period must consist primarily of training.

[Sec. 513 (a)(1), (g); 20 U.S.C. 1103 (a)(1), (g).]

§ 172.26 Functions of each participant.

The applicants must agree to the functions each will perform, subject to §§ 172.4-172.45.

[Sec. 513(g); 20 U.S.C. 1103(g).]

§ 172.43 Institution of higher education functions.

An institution of higher education may perform the following functions under its grant:

(a) Recruiting, selecting, and enrolling Teacher Corps members.

(b) Training Teacher Corps members.

(c) Paying the administrative and secretarial costs of the community council.

(d) Paying the costs of project administration, including planning, documentation, evaluation, and dissemination.

[Sec. 513 (a), (e); 20 U.S.C. 1103 (d), (e).]

§ 172.44 Local educational agency functions.

A local educational agency may perform the following functions under its grant:

(a) Recruiting, selecting and enrolling Teacher Corps members.

(b) Training Teacher Corps members.

(c) Paying the compensation of Teacher Corps members.

(d) Paying the compensation for released time for educational personnel while in training, within the limitations in § 172.92.

(e) Paying the administrative and secretarial costs of the community council.

(f) Paying the costs of project administration, including planning, documentation, evaluation, and dissemination.

[Sec. 513 (a), (e); 20 U.S.C. 1103 (a), (e); Sec. 511(f); 20 U.S.C. 1104 (f).]

§ 172.45 Training by institutions of higher education.

(a) Each institution of higher education which receives a grant under this part shall provide training to Teacher Corps members. This must include training designed to achieve the objectives adopted under § 172.62(b) (improvement of competency of educational personnel).

(b) An institution of higher education which does not offer academic course work beyond the bachelor's degree level may provide training for volunteers and teacher aides, if this type of training is designed to achieve the objectives adopted under § 172.62.

[Sec. 513 (a)(2), (5), (b), (g); 20 U.S.C. 1103(a) (2), (5), (b), (g).]

§ 172.46 Pre-service and In-service training.

Training under this part must include pre-service training for teacher-interns and in-service training for other educational personnel employed by the project schools.

[Sec. 513(a)(3); 20 U.S.C. 1103(a)(3).]
§ 172.47 Training program for teacher-interns.

(a) The training program for a teacher-intern must be developed by the project director in consultation with the team leader and the institution of higher education which provides the training.

(b) The training must include:

1. Practical classroom experience in each of the project schools;
2. Academic study;
3. Practical experiences and training in the community served by the project;
4. The practical classroom experience of a teacher-intern may not average more than one half of each school day during the period of his or her internship.

(d) Training may also be provided in a pre-school early childhood setting if that training is consistent with the objectives adopted under §§ 172.61-172.65.

Sec. 513(a)(2), (g); 20 U.S.C. 1103(a)(2), (g).)

§ 172.48 Graduate Level training for teachers and teacher-interns. Training for teachers and teacher-interns who have a bachelor's degree must be at the graduate level. Training for teacher-interns who do not have a bachelor's degree may be at the undergraduate level.

Sec. 513(a)(1), (b), (g); 20 U.S.C. 1103(a)(1), (b), (g).

§ 172.49 Degree and certification for teacher-interns. Training must be designed so that a teacher-intern begins his or her internship three months before the beginning of the second school year of the project and has the opportunity to complete the internship and receive a degree and a teaching certification by the end of the third school year of the project.

Sec. 513(a)(8), (b); 20 U.S.C. 1103(a)(8), (b).

§ 172.50 Field and community based training. Training of Teacher Corps members must be primarily field based and carried out in the community served by the project.


§ 172.51 Training for volunteers. A grantee may provide training to volunteers to prepare them for service in the project.

Sec. 513(a)(5), (b); 20 U.S.C. 1103(a)(5), (b).

§ 172.52 Documentation of project experience.

(a) Each project must include documentation of all significant factors which influence project experience and results, including:

1. The characteristics and condition of the local setting;
2. The usefulness of project processes, practices, and products in the project schools;
3. The documentation under paragraph (a) of this section must be used to:
   (1) Review progress in accomplishing the objectives developed under §§ 172.61-172.65; and
   (2) Revise those objectives if necessary.

(Sec. 511; 20 U.S.C. 1101; Sec. 513(g); 20 U.S.C. 1103(g).)

§§ 172.53 - 172.57.

§ 172.60 Basic outcomes. Each project must be designed to achieve the following outcomes:

(a) An improved school climate which fosters the learning of children of low-income families.
(b) An improved educational personnel development system for persons who serve or who are preparing to serve in schools for children of low-income families.
(c) The continuation of educational improvements (including products, processes, and practices) made as a result of the project, after Federal funding ends.
(d) The adoption or adaptation of those educational improvements by other educational agencies and institutions.

(Sec. 511; 20 U.S.C. 1101; Sec. 513(g); 20 U.S.C. 1103(g).)

§ 172.61 Project objectives.

(a) Each project must include objectives which are designed to achieve the outcomes described in § 172.60.
(b) These project objectives must be developed jointly by the institution of higher education, the local educational agency, and the community council.
(c) Each objective must be adopted by the policy board.

(Sec. 511; 20 U.S.C. 1101; Sec. 513(g); 20 U.S.C. 1103(g).)

§ 172.62 School objectives.

(a) Each project must include specific objectives designed to achieve the outcome under § 172.60(a) (improved school climate) in each of the project schools. These objectives may include curriculum, organizational, or other changes that affect an entire school. All project schools must jointly participate in the development of these specific objectives.

(b) In addition to the objectives under paragraph (a) of this section, each project school must have objectives designed to:
   (1) Improve the competency of all educational personnel employed by the project schools (and the teacher-interns) to provide education that is multicultural and to be knowledgeable of and sensitive to the needs of diverse cultures, regardless of the pupil population served by the project;
   (2) Improve the competency of these educational personnel, the teacher-interns, and the project schools, to deal with a wide range of variability in children; and
   (3) Provide all educational personnel employed by the project schools (and the teacher-interns) with the opportunity to improve their competency to identify children with learning and behavioral problems, diagnose the special needs of those children, and prescribe learning activities to meet those needs.

(Sec. 511(a); 20 U.S.C. 1101(a); Sec. 513(g); 20 U.S.C. 1103(g).)

§ 172.63 Educational personnel development system objectives.

Each project must include specific objectives designed to achieve the outcome under § 172.60(b) (improved educational personnel development system), including objectives to achieve:

(a) Basic and systemic improvements in the methods used by the institution of higher education and the local educational agency to train educational personnel;
(b) The development of the capacity of the institution of higher education to provide training that will achieve the objectives under § 172.63(b); and
(c) Provision of pre-service and in-service training as an integral process.

(Sec. 511(a); 20 U.S.C. 1101(a); Sec. 513(g); 20 U.S.C. 1103(g).)

§ 172.64 Institutionalization objectives.

Each project must include specific objectives designed to achieve the outcome under § 172.60(c) (continuation of educational improvements).

(Sec. 511(a); 20 U.S.C. 1101(a); Sec. 513(g); 20 U.S.C. 1103(g).)

§ 172.65 Demonstration and dissemination objectives.

Each project must include specific objectives designed to achieve the outcome under § 172.60(d) (adaptation of educational improvements by other agencies) by demonstrating and disseminating project processes, practices, and products found useful in the project schools to:

(a) Persons involved in the project;
(b) Schools of the local educational agency and components of the institution of higher education which are not involved in the project;
(c) Other local educational agencies, institutions of higher education, and communities; and
(d) Units interested in educational policy.

(Sec. 511(a); 20 U.S.C. 1101(a); Sec. 513(g); 20 U.S.C. 1103(g).)
TEACHER CORPS MEMBERS

§ 172.80 Educational personnel, teacher-interns, and volunteers.

The following persons are Teacher Corps members:
(a) Teachers and other educational personnel who are employed by a project school.
(b) Volunteers who serve as part-time tutors of full-time instructional assistants in project schools; and
(c) Teacher-interns.

(SEC. 513(a)(1); 20 U.S.C. 1103(a)(1).)

§ 172.81 Number of teacher-interns.

(a) Each project must include at least four teacher-interns.
(b) Each project may include up to one teacher-intern for each five teachers in the project schools if the local educational agency will employ all teacher-interns who complete their internships.

(SEC. 513(f); 20 U.S.C. 1103(g).)

§ 172.82 Recruiting teacher-interns.

(a) The Commissioner provides each grantee with a national listing of qualified applicants for teacher-internships.
(b) A grantee may recruit teacher-interns from the national listing of qualified applicants, but is not required to do so.
(c) A grantee must design its recruitment of teacher-interns so that it gives consideration to persons who are broadly representative of the ethnic and cultural characteristics of the community served by the project.

d) The Commissioner publishes a notice annually in the Federal Register that explains how to apply for teacher-internships.

(SEC. 513(a)(1), (3); 20 U.S.C. 1103(a)(1), (3).)

§ 172.83 Teacher-intern teams.

Teacher-interns must be organized into teams that include at least four teacher-interns and one experienced teacher who serves as leader of the team. Each team must spend a portion of the internship in each project school.

(SEC. 513(a)(3); 20 U.S.C. 1103(a)(3).)

§ 172.84 Teacher-interns may not replace teachers.

(a) A grantee may not use a teacher-intern to replace, or carry out the functions of a teacher who is or would otherwise have been employed in a project school.
(b) A teacher-intern may not be used as a substitute-teacher.

(SEC. 517; 20 U.S.C. 1107.)

§ 172.85 Federal employees.

Members of the Teacher Corps are not considered Federal employees except for the purposes of the Federal Tort Claims Act.

(SEC. 515(a)(c); 20 U.S.C. 1104(a)(c).)

§ 172.86 Other Federal student assistance programs.

Members of the Teacher Corps may not receive a loan under the National Direct Student Loan Program authorized by Title IV-E of the Higher Education Act of 1965 (20 U.S.C. 1078-4a-1087-f), or a grant under the Supplemental Educational Opportunity Grant Program authorized by Title IV-A-2 of the Higher Education Act of 1965 (20 U.S.C. 1070b-1070b-2).

(SEC. 515(d); 20 U.S.C. 1103(d).)

§ 172.87 Compensation of team leaders.

(a) The local educational agency shall employ each teacher-intern team leader.
(b) The local educational agency shall compensate a team leader at a rate comparable to that being paid to other personnel in the same agency who perform similar work.
(c) A local educational agency shall use funds under its grant to pay up to 90 percent of the compensation paid under paragraph (b) of this section.

(SEC. 513(a)(2); 20 U.S.C. 1103(a)(2); 20 U.S.C. 1104(a)(1); 20 U.S.C. 1104(a)(1).)

§ 172.88 Teacher-intern compensation during their term of service with the project.

(a) The local educational agency shall compensate a teacher-intern during each period he or she serves in the project schools at a rate of $150 per week, subject to paragraph (c) of this section.
(b) This compensation must include an additional $15 per week for each dependent who receives more than half of his or her support from the teacher-intern, subject to paragraph (c) of this section.
(c) The local educational agency shall use funds under its grant to pay up to 90 percent of the compensation paid to a beginning teacher employed by the local educational agency for comparable periods of time.
(d) A local educational agency shall use funds under its grant to pay up to 100 percent of the cost of stipends paid under this section.

(SEC. 514(b); 20 U.S.C. 1104(b).)

§ 172.89 Teacher-intern and team leader medical insurance.

(a) The grantees shall provide teacher-interns and team leaders with medical insurance coverage (including hospitalization) during their participation in a project.
(b) Dependents who receive more than one half of their support from a teacher-intern must be included in this insurance coverage.

(SEC. 514(d); 20 U.S.C. 1104(d).)

§ 172.90 Training stipends for teachers and other educational personnel.

(a) The institution of higher education or local educational agency may pay a training stipend to each of the teachers and other educational personnel employed by a project school who participate in training under this part during a period of the year (if any) not covered by a local employment contract.
(b) The training stipend may be at a rate of not more than $100 per individual per week, prorated if the training is part-time.
(c) A local educational agency shall use funds under its grant to pay up to 100 percent of the cost of stipends paid under this section.

(SEC. 514(b); 20 U.S.C. 1104(b).)

§ 172.91 Released time for educational personnel.

(a) If authorized by the Commissioner, the local educational agency may use funds under its grant to pay the cost of releasing educational personnel from their regular duties in a project school to participate in training under this part.
(b) The Commissioner may authorize local educational agencies to use funds under paragraph (a) of this section if the local educational agency demonstrates in its application that the project is or will be in jeopardy by the lack of compensation for released time.

(SEC. 514(f); 20 U.S.C. 1104(f).)
§ 172.93 Compensation of volunteers.
(a) Volunteers who serve as part-time tutors or full-time instructional aides in project schools are paid or unreimbursed, according to local policy, or
(b) If volunteers are paid, they must be compensated at a rate equal to that being paid other volunteers for similar work.
(c) A grantee which pays any compensation under this section shall use funds under its grant to pay up to 90 percent of that compensation.

§ 172.94 Travel expenses of Teacher Corps members.
(a) The grantee shall pay, subject to paragraph (b) of this section:
(1) The necessary travel expenses of Teacher Corps members and their dependents;
(2) The necessary expenses for transportation of the household goods and personal effects of Teacher Corps members and their dependents; and
(3) Other necessary expenses of Teacher Corps members and their dependents which are directly related to their service in the project, including readjustment allowances proportionate to that service.
(b) A teacher-intern whose last permanent address before coming to a project is outside the community served by the project, shall be paid:
(1) By the institution of higher education for his or her necessary travel expenses to the project (by the least expensive common carrier or by private automobile subject to any institutional rules on reimbursement for mileage); and
(2) By the local educational agency for
(i) The necessary travel expenses of teacher-intern dependents to the project (by the least expensive common carrier or by private automobile subject to any agency limits on reimbursement for mileage); and
(ii) The necessary expenses for shipment to the project of up to 11,000 pounds of household goods and personal effects owned by the teacher-intern or his or her dependents.

Subpart C—Youth Advocacy Projects
§ 172.100 Purpose and project design.
(a) Purpose. Under this subpart, the Commissioner provides assistance to projects designed to attract and train educational personnel who provide remedial, basic, and secondary educational training (including literacy and communication skill training) to juvenile delinquents or youth offenders.
(b) Project design. A youth advocacy project must be designed to meet the special educational needs of juvenile delinquents or youth offenders.

RULING AND REGULATIONS
§ 172.101 Other sections in this part apply to youth advocacy projects.
Subject to any exceptions specifically listed in this subpart, all of the sections in this part apply to youth advocacy projects.

§ 172.102 Youth advocacy project joint participation.
(a) Section 172.10 (Joint participants) does not apply to youth advocacy projects.
(b) Each project assisted under this subpart must be carried out jointly by:
(1) One or more institutions of higher education;
(2) One or more local educational agencies;
(3) A community council established under § 172.104; and
(4) One or more of the following correctional facilities:
(i) A detention center;
(ii) An incarcerated institution;
(iii) A public or private non-profit alternative school for delinquent youth; or
(iv) A special center, within a public school, which serves the special needs of juvenile delinquents or youth offenders, or both.
(c) The correctional facility must participate equally under each section of the regulation in this part that requires joint participation or collaboration.
(d) A project assisted under this subpart may also include participation by a State educational agency.

§ 172.103 Project schools.
(a) Section 172.12 (Project schools) does not apply to youth advocacy projects.
(b) A youth advocacy project must include one or more junior high schools or senior high schools, or both, of the local educational agency.
(c) A youth advocacy project may include one or more schools of the correctional facility.

§ 172.104 Youth advocacy project community council.
(a) Each youth advocacy project must include an elected community council of at least seven members.
(b) The community council must be representative of:
(i) The parents of the juvenile delinquents or youth offenders participating in the project; and
(ii) The residential areas served by the project schools.

§ 172.105 Policy board.
The policy board under § 172.15 must include as a member the director of the correctional facility (or his or her equivalent).

§ 172.106 Youth advocacy projects—separate grants.
(a) If an application is selected for assistance under this subpart, the Commissioner awards a grant to the institution of higher education, a grant to the local educational agency, and a grant to the correctional facilities.
(b) If the application includes more than one institution of higher education, more than one local educational agency or more than one correctional facility, the Commissioner may award grants to one or more of those institutions, agencies, or facilities.

§ 172.107 Time period before correctional facility may apply for a new project.
If a correctional facility participates in a project, it may not apply for a new project until three years after the end of that participation.

§ 172.108 Correctional facility functions.
A correctional facility may perform the following functions under its grant:
(a) Recruiting, selecting, and enrolling Teacher Corps members.
(b) Training Teacher Corps members.
(c) Paying the compensation of Teacher Corps members.
(d) Paying compensation for released time for educational personnel while in training, within the limitations in § 172.92.
(e) Paying the administrative and secretarial costs of the community council.
(f) Project administration, including planning, documentation, evaluation, and dissemination.

§ 172.109 Youth advocacy teacher-intern training.
In addition to the training required under § 172.47 (training program for teacher-interns), a youth advocacy project must include teacher-intern training in a correctional facility where youths are:
(a) Incarcerated; or
(b) Having problems adjusting to traditional educational programs; or
(c) Preparing to return to the school-community environment.
SUBPART D—Project Administration

§ 172.110 Management plan.
(a) Each project must have a management plan for the project years, which includes:
1. A description of the activities to be carried out;
2. A description of the sequence and timing of the activities;
3. The assignment of responsibilities;
4. A description of the resources to be used for each activity;
5. A detailed budget for the initial project year (which must be updated in each succeeding year);
6. A budget for later project years in outline form; and
7. An analysis of how the activities contribute to achieving the objectives adopted under §§ 172.61–172.65.
(b) The management plan must be revised at least annually.
(c) The management plan must show in detail how it contributes to meeting each of the objectives adopted under §§ 172.61–172.65.
(d) The permanent project director must be appointed before the end of the initial project year.

§ 172.111 Project director.
(a) Each project must have a project director.
(b) A temporary project director may be appointed at the beginning of the initial project year.
(c) A permanent project director must be appointed before the end of the initial project year.

§ 172.112 Compensation of project director and staff.
(a) The project director and other project administrative staff are not Teacher Corps members. They must be employed by a grantee.
(b) A grantee may use funds under its grant to pay the salaries of the project director and project staff.

§ 172.113 Employment of project administrative staff.
(a) The project administrative staff must be hired from the grantees' regular employees whenever possible.
(b) A grantee may design its hiring of project administrative staff so that it gives consideration to persons who are broadly representative of the ethnic and cultural characteristics of the community served by the project.

§ 172.114 Supervision of Teacher Corps members.
(a) Teacher Corps members are under the direct supervision of the local educational agency to which they are assigned.
(b) Subject to the requirements in §§ 172.81–172.84, (regarding teacher-in-terms), the local educational agency retains the authority to:
1. Assign Teacher Corps members within its system;
2. Transfer Teacher Corps members within its system;
3. Determine the terms and continuation of the assignment of Teacher Corps members within its system.

§ 172.122 Policy board.
An application must include a description of the members, method of selection, and operating procedures of the policy board.

§ 172.123 Institution of higher education.
(a) An application must include a description of each institution of higher education, including:
1. Its degree offerings in education; and
2. Its pre-service and in-service graduate training program.
(b) An application must also include a description of past and current efforts by the institution of higher education to improve its educational personnel training and retraining programs, and the ways those efforts relate to the project.

§ 172.124 Project schools.
An application must include:
1. A brief description of each project school, including the size of the educational staff and the relationships among the schools in the feeder system;
2. A description of past and current efforts to improve each project school, and the ways those efforts relate to the project;
3. A statement that each project school meets the low-income criterion in § 172.12(b);
4. A statement that all educational personnel employed by the project schools will be involved in planning and carrying out the project in that school; and
5. If the project includes more than four teacher-interns, an assurance that the local educational agency will employ all of the teacher-interns who complete their internships.

§ 172.125 Community council.
An application must include:
(a) A description of the temporary community council, including:
1. The purpose for which the council was originally established;
2. The boundaries and composition of the community represented by the council;
3. The terms of the council members;
4. The date and method of election of the council members; and
5. The number of council members.
(b) A description of the permanent community council, including:
1. The boundaries and composition of the community represented by the council;
2. The number of council members;
3. The terms of the council members;
4. The date and method of election of the council members; and
5. The activities to be carried out by the council.
(c) An assurance that the community council participates with the other applicants in planning, carrying out, and evaluating the project.

§ 172.132 Project activities.
An application must include a description of each project objective adopted under §§ 172.61–172.65, including the basis for each objective in research, theory, or practical experience.

§ 172.133 Teacher recruitment methods.
An application must include the management plan required under § 172.110 and a staffing plan.

§ 172.134 Released time.
A local educational agency which wishes to use grant funds under § 172.92 (released time for educational personnel) must demonstrate in the application that the project is or will be placed in jeopardy by the lack of compensation for released time.

§ 172.135 Teacher training program.
An application must include the following:
(a) The teacher-intern recruitment methods;
(b) The organization of each teacher-intern team in each project school;
(c) The training program for teacher-interns;
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§ 172.137 Annual publication of application submission date.

The Commissioner publishes the date and place to submit project applications annually in the Federal Register.

(See. 513(g); 20 U.S.C. 1103(g).)

Subpart F—Evaluation Criteria

§ 172.150 Evaluation procedure.

(a) Applications for grants under this part are evaluated by the Commissioner on the basis of the criteria in this subpart. The criteria in § 100a.26(b) of this chapter do not apply.

(b) Each application for initial project funding is evaluated in competition with all other applications for initial project funding.

(c) Each application for a continuation grant is evaluated noncompetitively based on the effectiveness of the project and the availability of appropriations.

(d) The evaluation of applications for initial project funding is based on a point system. Each criterion is weighted as indicated. The highest possible score under these criteria is 100 points.

(See. 513(g); 20 U.S.C. 1103(g).)

§ 172.151 School learning climate criterion (25 points).

In evaluating an application the Commissioner considers the extent to which:

(a) The objectives developed under § 172.62 (school objectives) (improved school climate) are likely to achieve the outcomes in § 172.60(a) (8 points);

(b) The project activities are likely to accomplish the objectives developed under § 172.62 (9 points);

(c) The management plan for accomplishing the objectives developed under § 172.62 is realistic and economical (6 points).

(See. 513(g); 20 U.S.C. 1103(g).)

§ 172.152 Educational personnel development system criterion (26 points).

In evaluating an application the Commissioner considers the extent to which:

(a) The objectives developed under § 172.63 (educational personnel development) are likely to achieve the outcomes in § 172.60(b) (improved educational personnel development system) (9 points);

(b) The project training activities are likely to accomplish the objectives developed under § 172.63 (b) (improved educational personnel development system) (9 points);

(c) The project activities are likely to accomplish the objectives developed under § 172.63(a) and (c) (9 points); and

(d) The management plan for accomplishing the objectives developed under § 172.63 is realistic and economical (9 points).

(See. 513(g); 20 U.S.C. 1103(g).)

§ 172.153 Institutionalization criterion (21 points).

In evaluating an application the Commissioner considers the extent to which:

(a) The objectives developed under § 172.64 (institutionalization) are likely to achieve the outcome in § 172.60(c) (continuation of educational improvements) (7 points);

(b) The project activities are likely to accomplish the objectives developed under § 172.64 (8 points); and

(c) The management plan for accomplishing the objectives developed under § 172.64 is realistic and economical (6 points).

(See. 513(g); 20 U.S.C. 1103(g).)

§ 172.154 Adaptation of educational improvements criterion (18 points).

In evaluating an application the Commissioner considers the extent to which:

(a) The objectives developed under § 172.65 (demonstration and dissemination) are likely to achieve the outcome in § 172.60(d) (adaptation of educational improvements) (6 points);

(b) The project activities are likely to accomplish the objectives developed under § 172.65 (6 points); and

(c) The management plan for achieving the objectives developed under § 172.65 is realistic and economical (6 points).

(See. 513(g); 20 U.S.C. 1103(g).)

APPENDIX—PART A OF TITLE V OF THE HIGHER EDUCATION ACT OF 1965, AS AMENDED—TEACHER CORPS PROGRAM STATEMENT OF PURPOSE AND AUTHORIZATION OF APPROPRIATIONS

Sec. 511. (a) The purpose of this part is to strengthen the educational opportunities available to children in areas having concentrations of low-income families and to encourage colleges and universities to broaden their programs of teacher preparation and to encourage institutions of higher education and local educational agencies to improve programs of training and retraining for teachers, teacher aides, and other educational personnel by:

(1) Attracting and training qualified teachers who will be made available to local educational agencies for teaching in such areas;

(2) Attracting and training inexperienced teachers or teacher-interns who will be made available for teaching and in-service training to local educational agencies in such areas in teams led by an experienced teacher;

(3) Attracting volunteers to serve as part-time tutors or full-time instructional assistants in programs carried out by local educational agencies and institutions of higher education serving such areas.
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(4) Attracting and training educational personnel to provide relevant remedial, basic, and secondary educational training, including remedial educational skills, for juvenile delinquents, youth offenders, and adult criminal offenders;

(5) Supporting demonstration projects for retaining experienced teachers, teacher aides, and other educational personnel serving in local educational agencies;

(b) For the purpose of carrying out the provisions of this part there are authorized $100,000,000 for the fiscal years 1979, 1978, and $100,000,000 for the fiscal year 1979.

ESTABLISHMENT OF TEACHER CORPS

Sec. 512. In order to carry out the purposes of this part, there is hereby established in the Office of Education a Teacher Corps. The Teacher Corps shall be headed by a Director who shall be compensated at the rate specified for grade 16 of the General Schedule. The Director and the Deputy Director shall be appointed by the Commissioner, except that the President of the United States, or the President of the United States and the Commissioner shall appoint in such manner as they may determine the number of members of the Teacher Corps, and the Commissioner shall prescribe by regulation the duties and responsibilities of the Director and the Deputy Director.

TEACHER CORPS PROGRAM

Sec. 513. (a) For the purpose of carrying out the provisions of this part, the Commissioner is authorized to:

(1) Enter into contracts or other arrangements with institutions of higher education, or local educational agencies, or in- stitutions of secondary education, upon approval by the appropriate State educational agency, under which provisions (including payment of the cost of such arrangements) will be made (A) to carry out programs serving special needs of such educational agencies; (B) to provide such educational agencies with the services of experienced teachers, but not in excess of 90 per centum of the cost of con- pensation for such tutors and instructional assistants; and (C) to provide appropriate training to the prepare tutors and instructional assistants for service in such programs.

(2) Enter into arrangements, through grants or contracts, with State and local educational agencies and institutions of higher education, under which provisions (including payment of the cost of such arrangements) will be made to furnish (A) to local educational agencies, upon approval by the appropriate State educational agency, or upon approval by the Commissioner, to local educational agencies and institutions of secondary education, upon approval by the appropriate State educational agency, to local educational agencies and institutions of higher education, for carrying out arrangements entered into under this section and for such purposes under which provisions (including payment of the cost of such arrangements) will be made to furnish (a) to local educational agencies, upon approval by the appropriate State educational agency, to local educational agencies and institutions of higher education, for carrying out arrangements entered into under this title; and (B) to provide planning, technical assistance, monitoring, documenting, dissemination, and evaluation services for arrangements made under this title.

(b) Arrangements with institutions of higher education to provide training for Teacher Corps members at schools or local educational agencies under the provisions of this part shall provide, whenever possible, for training leading to an appropriate degree.

(2) Whenever the Commissioner determines that the demand for the services of members of the Teacher Corps exceeds the number of members available, he shall, to the extent practicable, allocate the number of members necessary to the Teacher Corps who are available among the States in accordance with paragraph (2).

(3) Not to exceed 5 per centum of the number of members of the Teacher Corps who are available shall be allocated to Puerto Rico, the Virgin Islands, Guam, American Samoa, or the Trust Territory of the Pacific Islands.

(3) The Commissioner is authorized to determine the number of members of the Teacher Corps who shall be allocated among the States, so that the number of members allocated to any State shall not exceed the number being allocated to the number of children enrolled in the elementary and secondary schools of that State bears to the total number of children so en- rolled in all of the States. The number of children so enrolled shall be determined by the Commissioner on the basis of the most recent satisfactory data available.

For purposes of this subsection, the term "State" shall not include Puerto Rico, the Virgin Islands, Guam, American Samoa, or the Trust Territory of the Pacific Islands.

(3) If the Commissioner determines that a State will not require the number of Teach- er Corps members allocated to it under paragraph (2), he shall, from time to time, reallocate the number not required, on such dates as he may fix, to other States in proportion to the otal allocation to such States under paragraph (2), but with such proportionate number for any of such other States being reduced to the extent it exceeds the number the Commissioner determines to be appropriate for such year; and the total of such reductions shall be similarly reallocated among the States whose proportionate numbers were not so reduced.

(4) A local educational agency may utilize members of the Teacher Corps to provide training, in the manner described in section 205(a) of the Education Amendments of 1974, in providing, tri the manner described in the program provided for in section 205(a) of the Education Amendments of 1974, in providing, tri the manner described in the program provided for in section 205(a) (2) of Pub. L. 874, Eighty first Congress, as amended, educational services in which children enrolled in private ele- mentary and secondary schools can participate.

(c) No arrangement may be entered into under the provisions of paragraph (1), (2), (3), or (4) of subsection (a) of this section unless that arrangement is prepared with the participation of an elected council which shall be representative of the commu- nity in which the Teacher Corps members serving in such projects are to be located in the schools of the students of the elementary or secondary schools or both, to be served by such pro- ject.

(2) Each council selected pursuant to this subsection shall participate in the design of the agency or institution of higher education, or both. In the planning, carrying out, and evaluation of projects and arrangements under paragraphs (1), (2), (3), and (4) of subsection (a) of this section,
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(3) The Commissioner is authorized in each fiscal year to arrange for the payment of necessary secretarial and administrative expenses of each council elected pursuant to the provisions of this subsection for the purposes of carrying out its functions under this subsection.

(1) The Commissioner shall establish procedures seeking, with respect to the Teacher Corps members enrolled after the date of enactment of the Education Amendments of 1976, (a) goal of having approximately five individuals who are at the time of enrollment, or who previously have been employed as teachers by local educational agencies to one individual who has not been so employed. The Commissioner may waive the procedure established under this subsection if he makes a determination that there are insufficient qualified applicants to maintain the goal sought by this subsection, or that there are insufficient employment opportunities for individuals who are not so employed, and submits a report to the Congress of such a determination.

(2) Notwithstanding any other provision of law, the Commissioner shall develop and establish specific criteria for entering into arrangements under this part in order to assist applicants for assistance under this part to develop proposals to be submitted. Criteria established under this subsection shall be used by the Commissioner in selecting proposals under this title.

COMPENSATION

Sec. 514. (a) An arrangement made with a local educational agency pursuant to paragraphs (3) of section 513 (a), or an arrangement with a local educational agency or institution of higher education pursuant to paragraph (5) of section 513(a), shall provide for compensation by such agency of Teacher Corps members during the period of their assignment to it at the following rates:

(1) An experienced teacher who is leading a teaching team shall be compensated at such rates as the Commissioner may determine to be consistent with prevailing practices under comparable federally supported work-study programs.

(2) For any period of training under this part the Commissioner shall pay to members of the Teacher Corps such stipends (including allowances for subsistence and other expenses for such members and their dependents) as he may determine to be consistent with prevailing practices under comparable federally supported training programs.

(3) The Commissioner shall pay the necessary travel expenses of members of the Teacher Corps and their dependents and necessary expenses for the transportation of the household goods and personnel effects of such members and their dependents, and such other necessary expenses of such members as are directly related to their services in the Corps, including readjustment allowances proportionate to service.

(4) The Commissioner is authorized to make such arrangements as may be possible, including the payment of any costs incident thereto, to protect the tenure, retirement rights, participation in a medical insurance program, and such other similar employee benefits as the Commissioner deems appropriate, of a member of the Teacher Corps who participates in any program under this part and who indicates his intention to return to the local educational agency or institution of higher education by which he was employed immediately prior to his service under this part.

(5) The Commissioner is authorized to provide medical (including hospitalization) insurance for members of the Teacher Corps who do not otherwise obtain such insurance coverage either under an arrangement made pursuant to subsection (c) of this section or as an incident of an arrangement between the Commissioner and an institution or a State or local educational agency pursuant to section 513.

(6) The Commissioner is authorized to compensate local educational agencies for released time for educational personnel of the agency who are being trained in Teacher Corps projects assisted under this title.

APPLICATION OF PROVISIONS OF FEDERAL LAW

Sec. 515. (a) Except as otherwise specifically provided in this section, a member of the Teacher Corps shall be deemed not to be a Federal employee and shall not be subject to the provisions of laws relating to Federal employment, including those relating to hours of work, rates of compensation, leave, unemployment compensation, and Federal employee benefits.

Note.—Subsection (b) was repealed by Pub. L. 90-83.

(c) Such members shall be deemed to be employees of the Government for the purposes of the Federal tort claims provisions of title 28, United States Code.

(d) Members of the Teacher Corps shall not be eligible to receive payment of a student loan under title II of the National Defense Education Act of 1958 or of an educational opportunity grant under title IV of this Act.

LOCAL CONTROL PRESERVED

Sec. 516. Members of the Teacher Corps shall be under the direct supervision of the appropriate officials of the local educational agencies to which they are assigned. Except as otherwise provided in clause (3) of section 513(a), such agencies shall retain the authority to:

(1) Assign such members within their systems;

(2) Make transfers within their systems;

(3) Determine the subject matter to be taught;

(4) Determine the terms and conditions of the assignment of such members within their systems.

MAINTENANCE OF EFFORT

Sec. 517. No member of the Teacher Corps shall be furnished to any local educational agency under the provisions of this part if such agency will use such member to replace any teacher who is or would otherwise be employed by such agency.

TEACHING CHILDREN OF MIGRATORY AGRICULTURE WORKERS

Sec. 517A. For purposes of this part the term "local educational agency" includes any State educational agency or other public or private nonprofit agency which provides a program or project designed to meet the special educational needs of migratory children of migratory agricultural workers, and any reference in this part to (1) teaching in the schools of a local educational agency includes teaching in any such program or project and (2) "migratory children of migratory agricultural workers" shall be deemed to continue to refer to such children for a period, not in excess of five years, during which they reside in the area served by the local educational agency.

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APPENDIX B

GUIDELINES FOR THE ESSAY ON
THE RELATIVE IMPORTANCE OF IMPLEMENTATION TACTICS

The essay on the Relative Importance of Implementation Tactics will be divided into three sections. Each of these sections should start at the top of a page under its appropriate heading; each section should be one to two pages in length. The headings for the three sections of the essay, along with some guiding questions that are designed to aid in developing discussions around the basic theme are as follows:

1) **The Most Important Implementation Tactics**

   We are interested in your judgement as a local documentor regarding the one or two tactics drawn from the Teacher Corps Rules and Regulations that are most important in the implementation process. Here are the guiding questions for this section of the essay:
   
   - Which of the Teacher Corps tactics are the most effective for achieving the four basic outcomes, or, which tactics are absolutely essential to successful implementation?
   
   - For each of the most important tactics you identify, please explain why you think that feature is important and illustrate with one specific example drawn from your project's experience so far in Teacher Corps.

2) **The Less Important Implementation Tactics**

   Some of the Teacher Corps tactics are probably more important than others in the implementation process. We are interested in your views as a project documentor about the one or two least important tactics, considering the experiences of your project so far. Here are the probing questions for this section of the essay:
   
   - Which of the Teacher Corps tactics are the least effective for achieving the four basic outcomes?
   
   - Could any of the tactics be taken away and yet preserve a viable educational program intended to achieve the four basic outcomes?
Would you characterize any of the tactics as being obstacles to implementation?

For each of the one or two least important tactics you identify, please explain why you think that tactic is less important and illustrate your explanation with one specific example or anecdote drawn from your project's experience.

3) The List of Implementation Tactics Viewed as a Strategy for Educational Change

Each of the tactics taken alone can be viewed as relatively important or unimportant within the overall strategy for implementing an educational program aimed at achieving the four basic outcomes. However, the implementation process cannot be fully understood by looking at one or two components of the system at a time. The list of tactics needs to be examined as an integrated strategy as well. We are interested in your views as a local documentor regarding the Teacher Corps Rules and Regulations considered as a strategy for program implementation. Here are the probing questions for this section of the essay:

- Do you think the tactics taken together constitute an adequate strategy for carrying out a program intended to achieve the Teacher Corps four basic outcomes? Please explain your answer.

- Are the major forces that influence the implementation process identified among the tactics in SRI's list? Explain your answer.

- Are there implementation tactics that should be added to the list to make it a more adequate strategy? Please list any you think apply.

- Are there provisions specified in the Rules and Regulations that do not really operate as implementation tactics, or that are obstacles to implementation? Should these be dropped from the list of implementation tactics? List any that apply.
SUMMARY WORKSHEET ON THE ESSAY ON

THE RELATIVE IMPORTANCE OF IMPLEMENTATION TACTICS

Some of the provisions of the Teacher Corps Rules and Regulations are probably more important than others. Considering the experiences of your project so far, how important is each of the tactics in the list below in accomplishing your project's goals? Please complete this question AFTER you have written your essay. Indicate your answer by placing the number "1" in front of the several tactics that you think are most important; place the number "2" in front of the tactics that you think have moderate importance; place the number "3" in front of the tactics that you think have little or no importance. Please rank each tactic with a single number: 1, 2, or 3.

These are the major "implementation tactics" SRI has identified from the Teacher Corps Rules and Regulations for Program '78 and '79:

1. Program focus on schools serving low-income families. (172.60)
2. A five-year funding cycle for projects. (172.30)
3. An initial developmental year with emphasis on project development, organization, and planning. (172.40)
4. Grantees may not apply for a new project until three years after the end of their five-year cycle. (172.33)
5. Specific objectives be designed to achieve the improved school climate outcome. (172.62)
6. Specific objectives be designed to achieve the outcome for an improved educational development system. (172.63)
7. Specific objectives be designed to achieve the institutionalization outcome. (172.64)
8. Specific objectives be designed to achieve the demonstration and dissemination outcome. (172.65)
9. Field-based and community-based training. (172.50)
10. Integrated preservice and inservice training. (172.63)
11. Multicultural education. (172.62)
12. Diagnostic/prescriptive teaching. (172.62)
13. Collaborative mode of operation. (172.10)
14. Joint participation of institutions of higher education, local education agencies, and community councils. (172.10)
15. Teacher intern teams. (172.83)
16. Elected community councils. (172.14)
17. Representative policy boards. (172.15)
18. Coordination with State Education Agencies. (172.17)
19. Documentation of project experience. (172.52)
One of the four basic outcomes intended for the Teacher Corps program is to improve "school climate," as stated in the Rules and Regulations:

"...Each project must be designed to achieve the following outcomes:

(a) an improved school climate which fosters the learning of children of low-income families..." (172.60)

By now, your project has had time to begin to see evidence of its impact on the school climates within participating feeder schools. The basic guiding question to be answered by this essay is this: In what ways has your project contributed to the improvement of school climate in the project schools? In your 4- to 6-page essay response, please address each of the following four aspects of the basic question.

Section 1: Definition of "Improved School Climate" and Differences Among Schools Within the Feeder System

At present, no single widely accepted definition of improved school climates exists; therefore, we are interested in knowing how your project has chosen to define the concept of "improved school climate." Put another way, to what aspects of school operations has your project been paying the most attention? Considering the fact that your project includes schools at different educational levels, are there important differences between them in terms of the perceived school climate and how conducive each school is to the learning of students from low-income families?
Section 2: Teacher Corps Program Components with Greatest Impact on Improved School Climates to Date

Keeping the full range of program activities in mind—from the beginning of the project planning year to the present—describe the activities or program features that have, in your view, contributed most to the improvement of school climate in the project schools. State in brief the kinds of evidence or observations on which your impressions are based. Have certain program features or activities appeared to have greater effect in certain schools than in others? How do you account for any differences noted?

Section 3: Other Conditions Affecting School Climates

Teacher Corps project activities are of course only one of many interacting influences on the climate for learning in each of the project schools. Are there special local conditions in your LEA as a whole, or in the individual project schools in particular, that you feel have an important influence on school climate, either in support of project efforts or acting as an obstacle to them? Are there important differences in factors affecting each school's climate? Where these conditions stand in the way of project success, what realistic expectations would you suggest for Teacher Corps' ability to counteract their effects in the short term and over the longer term?

Section 4: Advice to Policymakers

Each local documenter has had opportunities to observe and reflect on the efforts of the project to contribute to improving school climates. The lessons learned from these experiences are a potentially valuable resource for planning federally funded education programs. Based on your experiences so far, what suggestions would you make to a federal policymaker who asked about the implications of your project's efforts to improve school climates for planning other federal education programs? For example, in what areas of school climate are the impacts of an intervention like Teacher Corps most likely to be felt? What conditions do you
consider essential to support a project's efforts to improve school climate? What conditions do you consider obstacles to improving school climates? What would you do the same if you had it to do over again because it worked so well? What would you avoid because it caused more problems than it solved?
APPENDIX D

GUIDELINES FOR THE ESSAY ON
DEVELOPING SUPPORT SYSTEMS FOR PROJECT PLANNING AND IMPLEMENTATION

Bringing a Teacher Corps project into being requires support from groups and agencies beyond the immediate participants. The local community may contain resources needed for the emerging training programs, and departments in the institute of higher education (IHE) and local education agency (LEA) not formally linked to Teacher Corps may possess important expertise. Regional, state, or other federal programs can be resources as well. A primary task of the developing Teacher Corps project is to enlist the support of relevant groups, with the aid of the LEA and IHE, state education agencies, or the federal government (including Teacher Corps/Washington).

The basic question for this essay is how your Teacher Corps project coordinates diverse resources and services to meet its legislative mandate. In this essay, please address the following two sections, each of which concerns a dimension of this topic. Probing questions have been added in each section; you need not answer each, but they have been posed to help in guiding your thinking. Your response to the first section should be 1 to 2 pages; your response to the second section should be 4 to 5 pages.

Section 1: What Have Been the Most Useful Sources of Support to Your Project So Far?

To answer this question, consider the following:

- What resources (information, specific expertise, liaison, materials, training, etc.) has the community (individuals, businesses, organizations) provided to your Teacher Corps project?
- What resources (information, specific expertise, liaison, materials, training, etc.) has the LEA made available to your project beyond those which are provided for in the basic grant?
• What resources (information, specific expertise, liaison, materials, training, etc.) has the IHE made available to your project beyond those which are provided for in the basic grant?

• Were Teacher Corps funded support services of particular use (e.g., CMTI, RCTR, SSTA, Networks, and the like)? Which ones have been most critically missed since funding for these services stopped?

• To meet the project's needs, were special organizational or political arrangements necessary? If so, what were they?

• Are there resources not available to your project but that would significantly enhance its capabilities to accomplish its objectives?

Section 2: What is the Nature of Your Project's Relationship With Other Specially Funded Federal or State Programs Operating at Your Local Site?

This essay should be divided into three parts, as follows:

1. Consider the other federal and state programs in operation at the local education agency (LEA) or at the local project schools.

2. Consider the other federal and state programs in operation at the institute of higher education (IHE).

3. Consider the other federal and state programs in operation in the community.

In each part, write about the nature of your project's relationship with these other programs. To answer each section, consider the following:

• Has your Teacher Corps project acted in some sense as an "umbrella," coordinating services or resources from diverse sources? If Teacher Corps has not acted as an umbrella, what type of relationship has it had with other programs?

• Does any problems with duplication of effort exist? If so, how has the problem of duplication been solved? What kinds of special coordinating arrangements have emerged?
• Does your Teacher Corps project compete with other programs in any way for staff, clients, materials, or facilities?; if so, how has this competition been handled?

• Are there federal or state funded programs which if they were not present would seriously detract from your project's capabilities to accomplish its objectives? Describe the nature of this dependency.

• Are those programs also dependent upon Teacher Corps to accomplish their mission? What is the nature of that dependence?
Characteristics of Useful Essays

Last year, we found that certain characteristics in the essays we received made them especially useful for our evaluation. They are offered here only as suggestions, not prescriptions. Our intention is to allow each of you the flexibility, within our overall guidelines, to choose what to report and how to do it.

The characteristics that help make the information useful to the national evaluation include the following:

- **Description** in sufficient detail to help us understand the activity or event being described and the context in which it occurred. How much description is enough? Your first assumption probably should be that we really do not know very much about what is happening in your project (even though we may in fact know something through site visits, for example). If you keep in mind also that we want to be able to use excerpts from your essays to illustrate points in our reports to the Department of Education, you can see that we need enough description so that someone not familiar with your project can understand how and why the activity or event occurred and the consequences that followed. (We emphasize again that any excerpts drawn from your essays will be edited to remove any words that would allow your project or anyone in it to be identified.)

- **Examples and illustrations** from your own project experiences. The descriptive detail in your essays helps put flesh on the bones of general statements and provides the context for analyses and interpretation. If Teacher Corps/Washington and other federal agencies and legislative bodies are to understand what the Teacher Corps Program is, we have to be able to describe what is happening in the name of the program across all sites. The diversity is great and we think it is important to capture that diversity. Let us know what you are doing by giving examples from your project operations.

- **Interpretation and analysis of consequences, relationships among factors, lessons learned, etc.,** that are based on your experiences. This characteristic is perhaps the most important to us, but good analysis and interpretation are not likely to appear in an essay that does not also include good description and illustration. Interpretations based on project experiences will express unusual, interesting, and important relationships among factors. Your essays will help us to explain patterns that emerge as we analyze data from other sources, such as self-report questionnaires.
When we look at your analyses and interpretations, we keep in mind the drawbacks in the use of essay data that were mentioned earlier. For example, in most cases we are unable to corroborate or validate your statements and must take them at face value. Cross-site aggregation of qualitative data from multiple sites does present pitfalls for an analyst. However, our guidelines for essay topics provide a framework within which we can search for general patterns and within which we can categorize the information drawn from your essays.

- **Implications** and suggestions for policymakers that can be drawn from the description of the activity or event and its consequences. This is in a sense the bottom line of the evaluation. If the results of the evaluation are to help shape the design of future federal intervention programs, as well as of Teacher Corps operations, we have to be able to draw implications for federal policy from the description of how the Teacher Corps Rules and Regulations have been translated into implementation processes and the impacts these processes have produced. Your suggestions, from the perspective of someone on the "firing line," will help us in this important task.

- **Generalizations** or overall statements about Teacher Corps policy and program operations. This point may seem to conflict with our request for examples and illustrations. However, we know there will be instances where this type of information will provide us with insight helpful in understanding the Teacher Corps implementation processes in general and in developing recommendations useful to policymakers. You can judge when this kind of writing is appropriate.

These are some of the characteristics of essays that we consider important. In addition, of course, we enjoy especially those essays that are clearly and concisely written in a lively style, whether the style be formal or informal. The choice of style should be your own—what you feel comfortable with. We have given you general suggestions on length of essays—always brief (4 to 6 pages) so as to keep down the paperwork requirement—but we recognize that length will be determined at least in part by the topic on which you are writing and your own writing style. Here again, you choose the appropriate length.

We feel we should also mention characteristics of essays that we did not find as useful. We do emphasize, however, that in only very rare cases could we not derive some information or indication of relationships from essays submitted. Even a brief outline type of statement tells us something about project operations, although this is far less helpful than a statement that includes detailed description and interpretation.
Some of the style characteristics we would prefer that you avoid are
(1) repeating information that is readily available from another source,
such as your original grant or continuation proposal; (2) giving generalizations if they are not supported by specifics; (3) giving a personal opinion that is unlikely to be shared by anyone else in the project; and (4) using program rhetoric and jargon. We realize that there will be situations in which an unsupported generalization, a personal opinion, or a repeat of information will be appropriate, and you should include them in your essay if you really think they are important. We would like you to identify personal opinion as such, however.