These appendixes contain (1) correspondence related to selection of exemplary cooperative education programs for study in developing guidelines for planning, managing, and evaluating such programs and (2) materials collected from the programs identified relating to project management, objectives, program evaluation, and followup. (Volume I, the body of the report, which is bound separately, contains a brief description of procedures used in developing the guidelines, discusses the various components of the planning, management, and evaluation process, and outlines a training program for administrators.) (JT)
FINAL REPORT

Project Number: 498AH50102
Grant Number: 300-75-00435

CHARLES L. BLASCHKE
EDUCATION TURNKEY SYSTEMS, INC.
1030 - 15th Street, N. W.,
WASHINGTON, D. C. 20005

JOANN STEIGER
STEIGER, FINK, AND KOSECOFF, INC.
6723 TOWNE LANE ROAD
MCLEAN, VIRGINIA 22101

MODELS AND PROCEDURES FOR IMPROVING THE PLANNING,
MANAGEMENT, AND EVALUATION OF COOPERATIVE EDUCATION
PROGRAMS

JUNE 1976

U. S. DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE
OFFICE OF EDUCATION
BUREAU OF OCCUPATIONAL AND ADULT EDUCATION
Education TURNKEY Systems, Inc., and our associate contractor, Steiger, Fink, and Smith, Inc., were awarded a contract under Part C to design a systematic set of procedures for planning, managing, and evaluating cooperative education programs. The project is described briefly in the enclosed abstract.

One of our initial tasks is to identify particularly noteworthy existing management and evaluation systems for cooperative education programs. The purpose of this letter is to solicit your nomination of two cooperative education programs within your state which have developed effective and well-documented procedures for one or more of the following: needs assessment, planning, management, and/or evaluation. Your assistance would help us enormously in this initial effort.

Once we receive your nomination, and the telephone number of the responsible or knowledgeable LEA officials, we propose to contact them requesting descriptive information or other documentation of their procedures. We will then assess the procedures reported and synthesize appropriate components into our overall management system design. We would be pleased to share our results with you.

We appreciate your cooperation and look forward to the opportunity to build upon exemplary programs developed under your state leadership. Dr. Steiger and I would be delighted to discuss any aspect of this project with you by telephone. Please feel free to call us collect.

Your early response would be greatly appreciated.

Sincerely,

Charles L. Blaschke
President

JoAnn M. Steiger (703-821-2717)

CLB:jmj
Enclosure: Abstract
PROJECT ABSTRACT

PROJECT NO.: 498AH50102

TITLE: Development of a System for Planning, Managing, and Evaluating Cooperative Work-Study Programs

PROJECT MANAGER AND INSTITUTION: Charles L. Blaschke
Education TURNKEY Systems, Inc.
1660 L Street NW, Suite 1213
Washington, D.C. 20036
Tel.: (202) 293-5950

GRANT PERIOD: 1 July 1975 - 30 June 1976 (12 months)

PURPOSE OR OBJECTIVES:

The major objective of this project is to design a systematic set of procedures, forms and implementation instructions for planning, managing, and evaluating cooperative work-study programs conducted by educational institutions in coordination with community and industrial groups. In addition to the overall design, a needs assessment component, including procedures and training exercises, will be produced for use by planning and development staff involved in work-study programs.

PROCEDURES:

Relevant existing models for planning, managing, and evaluating projects, particularly work-study projects, will be analyzed, identifying appropriate components for synthesis into the above design and needs assessment component. Based upon an assessment of project directors'/administrators' needs in planning, managing, and evaluating special projects, the specifications for the overall design will be determined in collaboration with LEA and SEA officials, building upon the strengths of existing techniques. In addition to being practical, the design will also be flexible in order to accommodate situational conditions, urban/rural programs, and various types of industrial settings. Specifications for conducting cost-effectiveness analysis will also be addressed.

PRODUCTS OR RESULTS:

The results of this effort during the initial phase will be: a) a detailed specifications design for the overall model; and b) a needs assessment component available for use by the practitioner during the initial stages of planning and developing a work-study program. Both the design and the needs assessment component will be useful to LEAs in formulating a work-study program, particularly evaluation component.

SIGNIFICANCE:

With increasing placed upon work-study programs in the area of vocational education and the increased priority indicated by the president of Ohio State University's speech, the model design and needs assessment component will provide both a conceptual design and practical procedure for meeting a need which will increasingly expand.
Thank you very much for your prompt reply to our request for nominations of exemplary cooperative education programs presently using noteworthy planning, management, and evaluation techniques. We are in the process of contacting the individuals designated in your letter to request documentation on their projects and, specifically, the techniques used in the above areas.

In light of some recent decisions at the Federal level, regarding priorities assigned to cooperative education (broadly defined), and discussions with Federal as well as state officials, the study effort which we are conducting appears to be significant indeed and very timely. The approach we are taking is a pragmatic one attempting to design a system which will be of practical utility to officials at the SEA and LEA level. Moreover, the documentation of planning, management, and evaluation techniques which we have reviewed indicates that serious thinking and design efforts have already been undertaken at several sites. As we continue to review these documents, we would be pleased to share with you our preliminary findings and observations prior to submission of the final report next year, if you feel such an interaction would be beneficial as you begin initial planning efforts under Part D and other activities. Please feel free to collect.

Thank you again for your cooperation. We look forward to hearing from you.

Sincerely,

Charles Blaschke
President
LETTER SENT TO SITES NOMINATED BY STATE DIRECTORS OF VOCATIONAL EDUCATION AS EXEMPLARY PROJECTS

Under contract to the U.S. Office of Education, Education TURNKEY Systems, and our subcontractor, Steiger, Fink & Smith, are gathering information on exemplary practices to be used in designing a systematic model for needs assessment, planning, administration, evaluation and follow-up in cooperative education/work experience programs. As noted in the enclosed letter, your program has been nominated by your state department of education as possibly contributing to this significant effort.

One of our first problems has been to clearly define three categories of programs which sometimes seem to get confused: cooperative education, work-study, and work-experience. We are using definitions based on those which the State Directors tentatively agreed upon at a recent USOE meeting:

COOPERATIVE EDUCATION: a program of on-the-job work experience related to the student's course of study and chosen occupation. Such programs have educational objectives, including specific skill training objectives, and the work experience is closely tied to classroom instruction.

WORK-STUDY: a program of employment to provide financial assistance to students who are in need of earnings from employment to commence or continue their vocational program. The employment is not necessarily related to the student's course of study.

WORK-EXPERIENCE: a program of on-the-job work experience designed to acquaint the student with the job setting. Such programs have educational objectives -- usually in the area of expanding the student's career horizons or introducing the student to job activities and requirements -- but not skill building objectives. A wide variety of programs, including most career education work units and post-secondary clinical experience programs, fall into this category.

Our study is concerned with both cooperative education and work-experience programs, but not with work-study programs. In gathering information, we feel it is essential to maintain the distinction between cooperative education programs
with skill building objectives and the broader work-experience programs. Both types of programs are extremely valuable, but they differ in purpose and in management requirements.

We would greatly appreciate your cooperating in this project by furnishing us with the following information and materials, where available:

1. Identification of your program as cooperative education or work experience.

2. A written description of the program, its purposes and activities (e.g., excerpts from a proposal, etc.)

3. Description of procedures used for needs assessment, planning, administration, evaluation, and follow-up, particularly those procedures which have proved especially effective.

4. Any documentation of management procedures used such as handbooks, operating instructions, forms and data collection instruments.

5. Any other information you think might be of value to this study.

Thank you very much for your assistance. If you have any questions, please call me or Dr. Steiger collect at (202) 293-5950. When we have completed our study, we will be happy to share our findings with you.

Sincerely,

Charles L. Blaschke
President
Education Turnkey Systems, Inc.

JoAnn Steiger
President
Steiger, Fink & Smith, Inc.

Encl: Letter from SEA
Project Abstract
Ms. JoAnn Steiger  
Education Turnkey Systems Inc.  
1660 L St. N.W.  
Washington, D.C. 20036

Dear Ms. Steiger,

In reference to your letter of September 10, 1975, requesting contacts in noteworthy Cooperative Education programs we are providing the following:

**Post Secondary Technical Community College Level**

Mr. Gary V. Lund, Associate Dean of Instructional Services  
801 E. Benjamin Avenue, Norfolk, NE 68701  
Phone: (402) 371-2020  
Re: Planning and Management

**Secondary, Cooperative Disadvantaged for Adult Drop Out**

Mr. John Sheldon, Coordinator of Adult Education  
3902 Davenport, Omaha, NE 68131  
Phone: (402) 554-1111  
Re: Needs Assessment, Planning and Management

**Secondary, Regular Cooperative Programs**

Mr. Joe Arn, Vocational Director  
14th & Lincoln Road, Bellevue, NE 68005  
Phone: (402) 291-6552  
Re: Planning and Management

Please note that we would appreciate correspondence forwarded to the above be carboned to our office. We look forward to sharing the results of your study.

Sincerely,

GLEN H. STRAIN  
Assistant Commissioner for Vocational Education

cc: Gary Lund, Joe Arn  
    John Sheldon, Larry Loomis
October 20, 1975

Mr. Charles L. Blaschke, President
Education TURNKEY Systems, Inc.
Suite 1213
1660 L Street, N.W.
Washington, D.C. 20036

PART C PROJECT - COOPERATIVE VOCATIONAL EDUCATION

Please excuse our delay in responding to your September 10 letter. The time was used to solicit recommendations from our staff.

Attached is information regarding four outstanding Cooperative Vocational Education Programs in California. If we can be of further assistance, please let us know.

S. L. Barrett
State Director of Vocational Education
916/445-3314

SLB:mr
Attachment
Outstanding Cooperative Vocational Education Programs - CALIFORNIA

Agriculture

Visalia Unified School District
Jack L. Stevens
Secondary Curriculum Assistant
315 East Acequia Street
Visalia, CA  93277
209/733-1400

Medical

Cubberley High School
John Martin, Asst. Supt.
Palo Alto Unified School District
25 Churchill Avenue
Palo Alto, CA  94306
415/327-7100, ext. 4316

Secretary

Office

Lincoln High School
J. C. Bellenger, Asst. Supt.
Adult and Vocational Education
San Jose Unified School District
1605 Park Avenue
San Jose, CA  95114
408/998-6182

Education

Distributive

San Mateo High School
Troy Nuckols, Director
Career Development Programs
San Mateo Union HS District
400 Murchison Drive
Millbrae, CA  94030
415/697-6615
Mr. Charles L. Blaschke, President  
Education Turnkey Systems, Inc.  
Corporate Headquarters  
1660 L St. N. W.  
Washington, D. C. 20036

Dear Mr. Blaschke:

This is a response to your recent letter to Dr. Charles Law, Jr. requesting that we identify two cooperative education programs within the state that are during an effective job in planning and management.

It is difficult to identify the two best programs, however, I think you will find that the two listed below are doing a good job.

Mr. John Massey, ICT Coordinator  
Smithfield-Selma High School  
Smithfield, North Carolina 27577

Contact Person:  
Mr. John Sanderson, Local Director  
Johnston County Schools  
P. O. Box 1336  
Smithfield, North Carolina 27577  
Telephone: (919) 934-4129

Ms. Nina Lineberry, DE Coordinator  
Lumberton High School  
Lumberton, North Carolina 28358

Contact Person:  
Mr. William C. Gay, Principal  
Lumberton High School  
Box 1038  
Lumberton, North Carolina 28358  
Telephone: (919) 738-5271

I trust this information is adequate for your needs.

Sincerely,

V. B. Hairr, Associate Director  
Occupational Education

VBH:fs
September 12, 1975

Mr. Charles L. Blaschke,
Education TURNKEY Systems, Inc.
1660 L Street N.W., Suite 1213
Washington, D.C. 20036

Dear Mr. Blaschke:

In response to your letter dated September 10, 1975, I am recommending the following Local Educational Agencies for your project:

1. Fort Wayne Regional Vocational Center
   1200 South Barr Street
   Fort Wayne, IN 46802
   (219)743-0183
   Contact Person: Dr. William E. Martin, Director

2. Garrett High School
   701 Houston Street
   Garrett, IN 46738
   (219)357-3122
   Contact Person: Mr. Anthony Wesolowski, Jr., Director

We would appreciate receiving the results of the completed project.

Sincerely,

DON K. GENTRY
Executive Officer/State Director of Vocational Education

DKG/IF: pap

cc: Dr. William E. Martin
    Mr. Anthony Wesolowski, Jr.
September 26, 1975

Mr. Charles Blaschke  
Ms. JoAnn Steiger  
Education Turnkey Systems Inc.  
Corporate Headquarters  
1660 L St. N. W.  
Washington, DC 20036

In answer to your letter of September 10 soliciting our nomination of two cooperative education programs within your State which have developed effective and well-documented procedures for one or more of the following criteria:

needs assessment, planning, management, and/ or evaluation

we would like to recommend the following two programs:

Don Amundson, LVEC (Local Vocational Ed. Coordinator)  
Brown Deer Public Schools  
8060 North 60th  
Ms. Pat Good, Instructor  
Brown Deer, WI 53223 / Office Practice Co-op

Eldon Broman, Supervisor  
Milwaukee Public Schools  
Industrial Education  
P. O. Drawer 10K  
Don Strubbe, Instructor, Hamilton H. S.  
Milwaukee, WI 53201 / ICE (Industrial Co-op Ed.)

Good luck in your management design system.

Marlene Dobberfuhl, Secretary to  
Ruel F. Falk, Director  
Bureau for Career and Manpower Development
September 22, 1975

Mr. Charles Blaschke
President
Education Turnkey Systems, Inc.
1660 L Street, N.W.
Washington, D.C. 20036

Dear Mr. Blaschke:

In response to the request in your recent letter, we have identified two cooperative occupational education programs that probably meet the criteria for inclusion in your Part C project.

The following persons have agreed to nomination of their cooperative occupational education programs.

Mr. Robert De Vries, Director
Quincy Area Vocational Center
219 Baldwin Drive
Quincy, Illinois 62301
Phone 217/224-3770

Mr. Willis Shay
Director of Vocational Education
Joliet Township High School District No. 204
201 East Jefferson Street
Joliet, Illinois 60432
Phone 815/727-6890

Best wishes for success in this Part C project.

Sincerely,

Sherwood Dees
Assistant Superintendent
Vocational and Technical Education
September 15, 1975

Mr. Charles L. Blaschke
Education Technology Systems, Inc.
1660 Broadway NW, Suite 1213
Washington, D.C. 20036

Dear Mr. Blaschke:

In response to your request for two cooperative education programs from this State, which have developed effective and well-documented procedures, the following could be contacted:

I - Distributive Education
   Gerald F. Faherty
   Brockton High School
   Forest Avenue
   Brockton, Massachusetts
   Tele-(617) 588-7800

II - Electrical Cooperative
    Daniel Griffin
    Charlestown High School
    30 Monument Square
    Charlestown, Massachusetts
    Tele-(617) 242-1450

Sincerely,

Patrick J. Weagraff
Associate Commissioner
Division of Occupational Education

PJW/PAH/Hy-26
September 17, 1975

Mr. Charles Blaschke  
President  
Education Turnkey System Inc.  
1600 L. Street, N. W.  
Washington, D. C. 20036

Dear Mr. Blaschke:

In response to your letter of September 10 requesting the identification of two noteworthy cooperative education programs in New York State, I recommend the following programs:

New York City Bureau of Cooperative Education  
Ms. Renee C. Sherline, Director  
110 Livingston Street  
Brooklyn, New York 11201 - Phone 212-596-6978

L. A. Wilson Technical Center Cooperative Program  
Mr. Ronald Floor, Coordinator  
Suffolk BOCES #3  
17 Westminster Avenue  
Dix Hills, New York 11746 - 516-549-4900

There are many outstanding cooperative programs in the state, but these have developed the most comprehensive management and evaluation systems.

I hope that this information contributes to the success of your project. Please share the results with me when the system design has been completed.

Sincerely,

Dale M. Post  
Director
September 24, 1975

Mr. Charles L. Blaschke
Education TURNKEY Systems, Inc.
1660 L Street, NW, Suite 1213
Washington, DC 20036

Dear Mr. Blaschke:

In response to your letter of 10 September 1975 to Dr. Neal D. Andrew, Chief of the Division of Vocational-Technical Education, requesting identification of noteworthy existing management and evaluation systems for cooperative education programs, I would like to nominate the following two programs:

1. Mr. Warren Hall
   Co-op Coordinator
   Salem High School
   Salem, NH 03079
   Tel: 603-893-3515

2. Mrs. Theresa Sullivan
   Co-op Coordinator
   Manchester School District
   88 Lowell Street
   Manchester, NH 03104
   Tel: 603-668-8882

If I can be of further assistance to you, please feel free to contact me.

Sincerely,

Rafael S. Adames, Consultant
Cooperative and Distributive Education

cc: Dr. Neal D. Andrew
    Mr. Robert P. Stocking
September 18, 1975

Mr. Charles L. Blaschke, President
Education Turnkey Systems, Inc.
1660 L St. N. W.
Washington, D. C. 20036

Dear Mr. Blaschke:

In response to your recent letter I am pleased to suggest the following two people for contact purposes. They are as follows:

Mr. Richard Foster, COE Coordinator
Ft. Zumwalt School District
110 Virgil
O'Fallon, Missouri 63366
Telephone No. 314-272-6620

Mr. Robert Beaver, COE Coordinator
Nevada R-V School District
Nevada, Missouri 64772
Telephone No. 417-667-3014

We are pleased to furnish you this information.

Sincerely,

B. W. Robinson
Assistant Commissioner
Director, Career and Adult Education

BWR: mcs
Mr. Charles L. Blaschke
Education Turnkey Systems, Inc.
1660 L Street N.W. Suite 1213
Washington, D.C. 20036

Dear Mr. Blaschke:

As per your request, the two individuals below coordinate noteworthy cooperative education programs:

Mr. Louis Zangari
COVEP
Davies Vocational-Technical Facility
Jenckes Hill Road
Lincoln, Rhode Island 02865
728-1500

Mr. Elisha Moniz
Cooperative Education Supervisor
Hanley Vocational-Technical Facility
91 Winter Street
Providence, Rhode Island 02903
272-4900

If you have any further questions, feel free to contact this office at 277-2691.

Sincerely,

Thomas W. Stott
Consultant
Vocational Education

TWS/maa
October 3, 1975

Mr. Charles L. Blaschke
President
Education Turnkey Systems, Inc.
1660 L Street, N.W.
Washington, D.C. 20036

Dear Mr. Blaschke:

We have received your letter of September 10, 1975 requesting that we nominate Michigan Cooperative Education Programs which have developed effective and well-documented procedures. We have identified three such programs; they are:

1. Roy S. Lakanen
   Wyoming Public Schools
   3575 Gladiola, S.W.
   Wyoming, Michigan 49509
   (616) 538-1580

2. Edward Petrongelli
   Muskegon Public Schools
   349 West Webster Avenue
   Muskegon, Michigan 49440
   (616) 722-1602

3. Clifford Jump
   Calhoun Area Vocational Education Center
   475 East Roosevelt
   Battle Creek, Michigan 49017
   (616) 968-2271

Sincerely,

Edwin St. John
Chief
Occupational Skills Program

ESJ/ilh
October 22, 1975

Mr. Charles L. Blaschke
President
Education Turnkey Systems, Inc.
1660 L Street, N. W.
Washington, D. C. 20036

Dear Mr. Blaschke:

In response to your letter of September 10, I wish to identify the cooperative education programs operated in Kennewick and Longview within our state as having developed effective and well-documented procedures in need assessment, planning, management, and/or evaluation. The responsible or knowledgeable LEA officials are as follows:

Mr. Fred Rexus
Kamiakin High School
600 North Arthur
Kennewick, WA 99336
Phone: (509) 783-4151

Mr. Kent Neeley
Longview School Dist. #122
28th and Lilac Streets
Longview, WA 98632
Phone: (206) 425-5000

Sincerely,

Arthur A. Binnie
Executive Director

AAB:mr
October 23, 1975

Mr. Charles L. Blaschke, President
Education Turnkey Systems, Inc.
1660 L Street, Northwest
Washington, D. C. 20036

Dear Mr. Blaschke:

Thank you for your interest in our cooperative vocational education programs. Listed below are the names and addresses of two teacher-coordinators I feel will be able to assist you in your endeavor.

Carole Heim, Liberty High School
Route 5, Box 800, Clarksburg, W.Va. 26301

Robert E. Byus, Boone County Career and Technical Center
General Delivery, Danville, West Virginia 25053

I would appreciate your sharing the results of your research with the Bureau of Vocational, Technical and Adult Education, State Department of Education of West Virginia.

Very truly yours,

[Signature]

JOHN E. COOK, Supervisor
Cooperative and Distributive Education and Work Study Programs
November 5, 1975

Mr. Charles L. Blaschke  
Education Turnkey Systems, Inc.  
1660 L Street, N.W. Suite 1213  
Washington, D. C. 20036

Dear Mr. Blaschke:

In response to your request to Stephen Poliacik, Assistant Commissioner, New Jersey State Department of Education, Division of Vocational Education and the follow-up telephone conversation with JoAnn Steiger, we are pleased to nominate the attached list of Cooperative Education Programs for your project, number 498AH50102, "Development of a System for Planning, Managing, and Evaluating Cooperative Work Study Programs." As I indicated over the phone to JoAnn Steiger, we are nominating a program from each of our cooperative education disciplines. I am sure you will find the programs contain the elements you are researching in the areas of planning, managing and evaluating cooperative education programs.

If we can be of further assistance to you, please do not hesitate to call this office 609-292-6817.

Sincerely,

John A. Wanat, Director  
Cooperative Vocational-Technical Education  
Division of Vocational Education

JAW/1g/T674

Enclosure
Nominations of cooperative education programs for Education Turnkey Systems, Inc. are as follows:

**AGRICULTURAL EDUCATION**

Northern Burlington Senior High School
Columbus, New Jersey 08022
Mr. Ed Evaul
609-298-3900

**COOPERATIVE INDUSTRIAL EDUCATION**

Hanover Park High School
Mount Pleasant Avenue
Hanover Park, New Jersey 07936
Mr. Erick Schmidt
201-887-0300

**DISTRIBUTIVE EDUCATION**

Phillipsburg High School
675 Corliss Avenue
Phillipsburg, New Jersey 08865
Mr. Gene Pambianki
201-454-3400

**BUSINESS EDUCATION**

Livingston High School
Memorial Park Drive
Livingston, New Jersey 07039
Ms. Elaine Gompf
201-994-1550

**HEALTH OCCUPATIONS EDUCATION**

Matawan High School
Atlantic Avenue
Matawan, New Jersey 07747
Mrs. Helen Dolan
201-566-1800

**HOME ECONOMICS EDUCATION**

Keyport High School
Broad Street
Keyport, New Jersey 07735
Ms. Dorothy Spencer
201-264-0902
October 27, 1975

Ms. JoAnne Steiger
Education Turnkey Systems, Inc.
1660 "L" Street, NW.
Washington, DC 20036

Dear Ms. Steiger:

On behalf of the Arizona Department of Education, I would like to nominate the following schools to participate in the Turnkey Project:

1. Glendale Union High School District No. 215
   7650 North 43rd Avenue
   Glendale, AZ 85301
   Representative: Mr. Chezlaw Schmidt, (602) 934-3411

2. Mesa High School District No. 207
   549 North Stapley
   Mesa, AZ 85203
   Representative: Mr. Al France, (602) 962-7380

Thank you for your interest in our cooperative education programs, and please feel free to call on me if I can be of further assistance, (602) 271-5354.

Sincerely,

Charles M. Ardolino, Ed.D.
Specialist, Work Education Programs
Division of Career and Vocational Education

Fl/1z/10/10.24
October 30, 1975

Mr. Charles L. Blaschke, President
Education Turnkey Systems, Inc.
1660 L St. N.W.
Washington, D.C. 20036

Dear Mr. Blaschke:

In reply to your request for our nomination of two cooperative education programs within our state which have developed effective procedures for planning and management of their programs, we submit the following:

Agriculture program--
Dr. L. C. Brown, Head
Department of Agriculture
Western Kentucky University
Bowling Green, KY 42101

Distributive Educ. program--
Mr. William Gottschlich
Teacher Coordinator
Newport High School
Newport, KY 41071

Industrial Educ. program--
Mr. Ishmael Stevens, Teacher Coordinator
Ashland State Vocational-Technical School
Route 4, Box 336, Winslow Road
Ashland, KY 41101

Each program submitted above is unique in its procedures and operations as they are not only on different levels of training and areas of training, but also under different administrative systems. Therefore, we are submitting three candidates, instead of two as requested, for your investigation of procedures on planning, management, and evaluation of cooperative education programs.

Sincerely,

Carl F. Lamar, Assistant Superintendent
for Vocational Education
September 17, 1975

Mr. Charles L. Blaschke, President
Education Turnkey Systems, Inc.
Corporate Headquarters
1660 L Street, N.W.
Washington, D.C. 20036

Dear Mr. Blaschke:

Congratulations on being named the recipient of the grant award for the Commissioner's Part C of the Vocational Education Act of 1963. We wish to commend your staff and that of Steiger, Fink and Smith for submitting a meritorious national priority proposal, "Development of a System for Planning, Managing, and Evaluating Cooperative Education Work Study Programs."

We are keenly interested in the status and progress of this research effort and would like to discuss the project and its implications for the local administration of our cooperative education work study components. Dr. David White, Director of Program Planning and Supervision of this staff may be contacted to arrange admission date.

Again, congratulations, and much success to you in this endeavor.

Sincerely,

Otho E. Jones
Assistant Superintendent

OEJ/JHC/sc
September 25, 1975

Ms. JoAnn M. Steiger
Mr. Charles L. Blaschke
Education TURNKEY Systems, Inc.
Corporate Headquarters
1660 L Street, N. W.
Washington, D. C. 20036

Dear Ms. Steiger and Mr. Blaschke:

I have referred your request of September 10, 1975, to Mr. Ruel Falk, Director of the Bureau of Career and Manpower Development, Department of Public Instruction, 126 Langdon Street, Madison, Wisconsin 53702.

Under agreement with the Department, they administer all cooperative education monies under the 1968 Amendments.

Sincerely,

Donald M. Brill
Assistant State Director
Community and Manpower Education

DMB:pjr

cc: Ruel Falk
Mr. Charles L. Blaschke, President  
Education Turnkey Systems, Inc.  
1660 L Street, NW  
Washington D.C.  20036  

Dear Mr. Blaschke:

I recently received communication from Edwin St. John, Chief of Occupation Skills Programs, Michigan Department of Education, Vocational Education Services, regarding Project No. 498AH50102 titled "Development of a System for Planning, Managing, and Evaluating Cooperative Work-Study Programs".

I have begun to collect and write the materials and information requested in the project format. I have established a completion date of December 15, 1975 to submit the information to you.

If this time schedule does not meet your needs, please advise. My correct telephone number is (616) 538-4200.

Sincerely,

Roy S. Lakanen, Director  
Vocational Education  
Wyoming Public Schools  

RSL:paf
APPENDIX B

EXEMPLARY PROGRAMS
PROJECT MANAGEMENT
BOARD OF EDUCATION OF THE CITY OF NEW YORK
110 Livingston Street
Brooklyn, New York 11201

PRESIDENT: Seymour P. Lachman

VICE-PRESIDENT: James F. Regan

MEMBERS: Isaiah E. Robinson - Murry Bergtraum
Joseph Monserrat

CHANCELLOR: Irving Anker

OFFICE OF HIGH SCHOOLS

EXECUTIVE DIRECTOR
Samuel Polatnick

ASSISTANT SUPERINTENDENTS
James Boffman
Bertha Gordon
Philip Groisser
Roxee Joly
Abraham Wilner

BUREAU OF COOPERATIVE EDUCATION

Renee C. Sherline - Director
c. **Responsibilities of the Coordinator**

1. **Administration of the Program**

   **Administrative Responsibilities to the Cooperative Education Bureau**

   a. Attend monthly meeting of Coordinators at the Board of Education
   b. Attend meetings with the Borough Coordinator
   c. Submit records and reports in accordance with dates specified in the monthly Cooperative Calendar. These include:

   1. Monthly Report (Form 1)
   2. Monthly Cooperative Education Attendance Report (to school secretary) (Form 2)
   3. Summer and Annual Earnings Reports (Forms 3 & 4)
   4. Annual Drop-Out Report (Form 5)
   5. Preparation of Rating Slips for each student in duplicate. (Form 6)
   6. Preparation of Graduate Slips in duplicate (Form 7)
   7. Preparation of a Change-of-Status card, filled in completely, for resignations, discharges, job terminations, returning to regular school program, and graduates. (Form 8)
   8. Roster of employed Co-ops, to Central Office (Form 9)
   9. Any other reports due on the dates specified in the monthly calendar, i.e., commencement information, estimated register, etc. (Form 10)

   d. Make supervisory visits to industry as directed by the Central Office, and submit report. (Form 11)

   e. Requisition materials from the Central Office, i.e., brown envelopes, introduction forms, profile sheets, and change of status cards. (Form 12)

   f. Consult with your Borough Coordinator regarding individual placement problems.

   g. Do not contact employers in private industry. Whenever a problem arises contact the staff coordinator in charge of that account. Civil Service offices may be contacted directly.

   **Administrative Responsibilities Within the School**

   **Principal and Assistant Principals**

   a. Consult the administration concerning school schedules for Cooperative students. ("A" Co-ops may be in school during the first week of the term. Generally, there is a homeroom period. When the "B" Co-ops arrive the following week, the same time must be afforded the official teacher to organize this group.)

   b. Suggest to Assistant Principals (Supervision) teachers who will relate well to Co-ops.

   c. Involve the Assistant Principals (Supervision) in the program and request that they recommend potential Co-ops for the following term. This is especially helpful in the business area.

   d. Discuss with Assistant Principals (Supervision) curricular modifications based on current techniques and trends in industry. Relay information gained from your visits to industry and from students' job experiences.
e. Invite the Assistant Principal (Supervision, Business Department) to special Co-op happenings to increase awareness and acceptance of the Program. Arrange with this Assistant Principal for electric typewriters for Co-op students.

f. Arrange with special advisors and official teachers to repeat weekly announcements to Co-ops. In special cases such as senior photographs, etc., the advisor should make arrangements to accommodate both groups. Follow up to see that this is done.

g. Plan with the administration a procedure for issuing bus passes to all Co-ops.

h. Advise the administration of "success stories" of Co-ops and their accomplishments as evidenced by a good rating slip. Publicize the Program through bulletin boards, school newspapers, brochures and periodicals.

i. Plan periodic term calendars for distribution to homeroom teachers, subject teachers and co-op students.

Program Committee

a. Plan with this committee the programming of Co-ops:
   (1) Subjects
   (2) Periods
   (3) Rooms

Guidance Department

a. Attend Guidance meetings regularly.

b. Advise counselors and grade advisors that you will review records of possible Co-ops. Seek referrals from them.

c. Acquaint the guidance staff with the eligibility requirements, opportunities and purposes of the program and gain their support.

d. Provide each grade advisor with a copy of the Cooperative Education Student Handbook.

Deans

a. Advise Deans that you will handle discipline problems of your Cooperative students.

b. Enlist their aid when help is needed.

c. Submit list of prospective Co-ops to Deans. They may have confidential information about a student which does not appear on the permanent record card.

Attendance Coordinator

a. Obtain daily absentee list from the official teacher. Telephone the homes of absentees to ascertain reason for absence.

b. Request that student bring a note from home explaining absence.

c. Request that students call you if they are ill, thereby encouraging good habits and establishing a pattern for absences from work.
d. Collect "Attendance in Industry" slips each Monday, and enter attendance in the roll book according to school policy. (Enter a "W" if present during work week.) (Forms 13 & 14)
e. Follow up missing "Attendance in Industry" slips:
   (1) Interview each student who fails to submit an "Attendance in Industry" slip on Monday morning.
   (2) Ascertain reason for failure to submit slip on time.
   (3) If this is the first offense, more than likely a personal interview will produce results. If this pattern continues, more drastic measures must be taken.
      (a) Home contact
      (b) Sending student to the employer to obtain slip after school
      (c) Record negligence in returning "Attendance in Industry" slip on the report card for the specific marking period.
      (d) Withhold final report card until all slips have been presented.

Health and Physical Education Department

a. Arrange for physicals with this department for working papers. (See section on Processing)
b. Review health records for limited Co-op placement.
c. Contact physical education and health teachers to stress grooming and personal hygiene.
d. Make arrangements with Assistant Principal (Supervisor of this Department) for a project for Co-ops who have not met Physical Education or Health Learning requirements.

Art and Music Departments

Make arrangements with the Assistant Principals (Supervision) of these departments for Music and Art projects or the programming of these subjects for Co-ops who have not met the requirements.

Homeroom Teachers

Recommend official teachers for Co-op classes.
   a. Keep the official teacher well informed of Co-op schedules.
   d. Instruct official teacher in procedures which differ from a normal official class. Ex: school calendar, roll books, "A" and "B" rosters, etc. (Forms 15 & 16)
   c. Assist the official teacher with records of Co-op students.

Subject Teachers

a. Discuss with the subject teacher the importance of the Co-op program and how meaningful it is to our Co-op students. Work experience should be correlated with school instruction.
   b. Keep teachers constantly aware of the value of drawing upon students' experiences on the job as a motivation and enrichment of instruction.
   c. Handle discipline problems which arise in the subject class.
   d. Suggest curriculum changes that will be particularly helpful to Co-op students. Relay relevant information gained in your visits to industry.
e. Advise these teachers of Co-op schedules for term examinations, city-wide exams, collection of books, distribution of report cards, etc.

f. Arrange to meet with the recitation teachers once a term.

Heads of Special Programs

Contact the Coordinators of Special Programs for referrals of students who have been successful in their programs (i.e. mini-school, STEP program) and have not been returned to regular school.

Parent Groups

a. Attend meetings with parents and community to acquaint them with the Program.
b. Invite parents of "new recruits" to your orientation meeting.
BOARD OF EDUCATION OF THE CITY OF NEW YORK
COOPERATIVE EDUCATION BUREAU
110 Livingston Street
Brooklyn, New York 11201

MONTHLY REPORT

DATE:

TO: Cooperative Education Bureau, Room 237M

FROM: (Name of School)

FOR THE MONTH OF 19

1. Number of students employed in industry (A & B)

2. Number of unplaced students (A & B)

3. Total enrollment in the program (Total of 1 & 2)

4. Gross salary for students working this month $

COORDINATOR'S SIGNATURE

PLACE IN MAIL BY THE END OF THE FIRST WEEK OF THE MONTH

37
BOARD OF EDUCATION OF THE CITY OF NEW YORK  
110 Livingston Street  
Brooklyn, New York 11201  

COORDINATIVE EDUCATION BUREAU  

MONTHLY COORDINATIVE EDUCATION ATTENDANCE REPORT  

Period ___________________ Ending ___________________

<table>
<thead>
<tr>
<th>Grade</th>
<th>Col. 1 Register</th>
<th>Col. 2 Total no. of days in period</th>
<th>Col. 3 Total attend. work and school</th>
<th>Col. 4 Total attend. non-school</th>
<th>Col. 5 Total columns 3 &amp; 4</th>
</tr>
</thead>
<tbody>
<tr>
<td>11</td>
<td>30</td>
<td>20</td>
<td>592</td>
<td>12</td>
<td>600*</td>
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<tr>
<td>12</td>
<td>40</td>
<td>20</td>
<td>785</td>
<td>12</td>
<td>797</td>
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</tbody>
</table>

GENERAL INSTRUCTIONS:

1. PROVIDE YOUR SCHOOL SECRETARY IN CHARGE OF ATTENDANCE WITH THE TOTALS IN COLUMN 5 FOR EACH GRADE.  
2. RETAIN THIS COPY IN YOUR FILE FOR FUTURE REFERENCE.  
3. MAKE SURE THAT COLUMN 5 DOES NOT EXCEED THE TOTAL OF COLUMN 7 ON REPORT OF SD 1001 WHICH THE ATTENDANCE CLERK HAS ON FILE.

SPECIFIC INSTRUCTIONS:

COL. 1 - Register include both "A" & "B" cooperatives, and must conform with figures in school report (attendance secretary.)  
COL. 3 - Multiply column 1 by column 2. Subtract absences.  
COL. 4 - Attendance of students who worked on days when schools were closed. ex. Election Day, Columbus Day, day after Thanksgiving.  
COL. 5 *This total cannot exceed 600 for grade 11 and 800 for grade 12 because these numbers represent 100% attendance for the month.
COOPERATIVE EDUCATION BUREAU

SUMMER EARNINGS REPORT, 197__

(Includes months of July and August, and days in September preceding the opening of school)

Total Earnings of Cooperative students

______________________________

COOPERATIVE COORDINATOR

______________________________

SCHOOL

______________________________

DATE
### NOTE:
Give a copy of this report to your principal, assistant principals, and guidance counselors. This is good publicity.

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<td>FALL TERM</td>
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<td>SPRING TERM</td>
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<tr>
<td>TOTAL EARNINGS</td>
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</table>

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**COOPERATIVE EDUCATION BUREAU**

**ANNUAL EARNINGS REPORT**

**SCHOOL YEAR 197_ - 197_**

---

**COOPERATIVE COORDINATOR**

**SCHOOL**

**DATE**
INDIVIDUAL SCHOOL DROP-OUT REPORT

NOTE: THIS FORM WILL BE SENT TO YOU FROM THE CENTRAL OFFICE.
A PARTIAL SAMPLE IS FILLED IN BELOW:

SCHOOL ___________________________ DATE ___________ COURSE ___________

<table>
<thead>
<tr>
<th>Register at</th>
<th>Added</th>
<th>Dropped</th>
<th>Trans. to Reg. Program</th>
<th>Trans. Other School</th>
<th>Evening, S. S. Diploma</th>
<th>Marriage or Services</th>
<th>ACTUAL DROP-OUTS</th>
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<tr>
<td>beginning of month</td>
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<td>Sept. 75</td>
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<td>1</td>
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<td>TOTALS</td>
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<tr>
<td>Annual Totals</td>
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</tr>
</tbody>
</table>

REPORT OF ACTUAL DROP-OUTS BY MONTH:

<table>
<thead>
<tr>
<th>Month</th>
<th>Name of Student</th>
<th>Reason</th>
</tr>
</thead>
</table>

* For January and June, put in new coops added to course.
** For January and June, list number of graduates.
* Columns 4 to 8 should equal Column 3.
NOTE:

THE RATING SLIP BELOW IS THE FORM USED BY EMPLOYERS TO RATE THE COOPERATIVE EDUCATION STUDENTS.

THESE FORMS ARE MADE OUT IN DUPLICATE. FOLLOW INSTRUCTIONS GIVEN TO YOU IN THE MONTHLY CALENDAR.

WHEN THESE RATING SLIPS ARE RETURNED TO YOU, YOU SHOULD GO OVER EACH RATING SLIP WITH EACH STUDENT. THE GRADING SCALE IS ON THE REVERSE SIDE. THE STUDENT’S GRADE SHOULD BE RECORDED ON THE REPORT CARD AND THE PERMANENT RECORD UNDER THE HEADING, "WORK EXPERIENCE."

RATING SLIP
COOPERATIVE EDUCATION BUREAU

NAME
Mary Sones

DATE
Fall 1973

SCHOOL
Theodore Roosevelt

WORK WEEK
A

FIRM
A B C Company

1. COURTESY 2. COOPERATION AND LOYALTY 3. WILLINGNESS TO WORK 4. ATTENDANCE
5. APPEARANCE 6. ABILITY TO FOLLOW INSTRUCTIONS 7. JOB PERFORMANCE

REMARKS

TO BE RATED ON A SCALE OF 1 TO 5

5 = EXCEPTIONAL
4 = ABOVE AVERAGE
3 = AVERAGE
2 = BELOW AVERAGE = FAILING
1 = EXTREMELY POOR

* ATTENDANCE
NO ABSENCES = 5
2 ABSENCES = 4
3 ABSENCES = 3
4 ABSENCES = 2
5 ABSENCES = 1

* PUNCTUALITY
NO LATENESS = 5
2 LATENESS = 4
3 LATENESS = 3
4 LATENESS = 2
5 LATENESS = 1

ANY CONSECUTIVE ABSENCE SHOULD BE CONSIDERED AS ONE ABSENCE.

SUPERVISOR'S SIGNATURE

STUDENT'S SIGNATURE
The eight items on the reverse side are totaled and the numeric grade on the right side of the guide scale is used as work experience grade on the student's permanent record.

---

**BOARD OF EDUCATION OF THE CITY OF NEW YORK**
Bureau of Cooperative Education
110 Livingston Street
Brooklyn, New York 11201

**GUIDE SCALE FOR INTERPRETATION OF RATING SLIPS**

<table>
<thead>
<tr>
<th>Total of &quot;8&quot; Items on Rating Slip</th>
<th>Student's Mark</th>
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</thead>
<tbody>
<tr>
<td>40</td>
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<tr>
<td>39</td>
<td>98</td>
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<td>35 - 36</td>
<td>92</td>
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<td>32 - 34</td>
<td>90</td>
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<td>30 - 32</td>
<td>85</td>
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<td>28 - 29</td>
<td>80</td>
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<td>24 - 27</td>
<td>75</td>
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<td>23</td>
<td>70</td>
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<td>20 - 22</td>
<td>65*</td>
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<td>15 - 19</td>
<td>60</td>
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<td>10 - 14</td>
<td>55</td>
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<td>5 - 9</td>
<td>50</td>
</tr>
</tbody>
</table>

*Minimum passing grade.

**NB** If you wish, supervisors may add comments regarding a student's over-all adjustment on the job.
GRADUATE SLIP (Form 7)

LAST NAME, FIRST NAME A or B
NAME OF HIGH SCHOOL

NAME OF FIRM
ADDRESS OF BRANCH
ex. Dept. of Hospitals-Morrisania
Alexander's - Rego Park

Date of Graduation Rehearsal
Date of Commencement

INSTRUCTION: THIS CHANGE-OF-STATUS CARD SHOULD BE USED WHENEVER THERE IS A CHANGE DUE TO A TERMINATION, RESIGNATION, TRANSFER TO REGULAR PROGRAM, OR DISCHARGE. IF THE CARD IS MAILED TO YOU FROM THE CENTRAL OFFICE, CHECK THE APPROPRIATE LINE AND SEND IT TO THE CENTRAL OFFICE BY RETURN MAIL. IF YOU KNOW THAT A STUDENT IS BEING DISCHARGED OR TERMINATED, MAKE OUT A CARD AND MAIL IT TO THE STAFF COORDINATOR WHO HANDLES THE ACCOUNT. BE SURE TO FILL IN ALL APPROPRIATE LINES.

STUDENT James, John CIRCLE ONE A B
SCHOOL George Washington
DATE 6/1/73

CHECK ALL APPROPRIATE LINES

Terminated from job
Resigned from job
Unplaced
Graduated

Remaining in prog.
Ret. to reg. sch.
Discharged from sch.

CLEARED BY

44
INSTRUCTION: THIS FORM IS PROVIDED BY THE CENTRAL OFFICE.

COOPERATIVE EDUCATION

Roster

**SCHOOL:**

<table>
<thead>
<tr>
<th>NAME OF STUDENT</th>
<th>NAME OF FIRM</th>
<th>JOB</th>
<th>WORK WEEK</th>
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<tbody>
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</table>
INSTRUCTION: REMEMBER TO ESTIMATE YOUR REGISTER FOR THE SPRING TERM ALSO.

BOARD OF EDUCATION
110 Livingston Street
Brooklyn, N. Y.

Date____________________

COOPERATIVE EDUCATION

SCHOOL__________________ PROGRAM____________________

Estimated register for school year September ___ to June ___:

Coordinator____________________

THIS REPORT MUST BE IN THE CENTRAL OFFICE NOT LATER THAN ________________________________
SCHOOL COORDINATOR'S REPORT ON SUPERVISORY VISIT TO INDUSTRY
(To be prepared in duplicate)

Date of Visit

FIRM: ____________________________

ADDRESS: ____________________________

STUDENTS' NAME | JOB | DEPT.
--- | --- | ---
1. | | |
2. | | |
3. | | |

A. Coordinator's evaluation of firm, jobs, training, etc.

B. Matters to be followed up by school coordinator.

C. Matters to be followed up by Coop office.

Coordinator__________________________

School__________________________
NOTE: ANTICIPATE YOUR SUPPLY NEEDS AND SEND TO THE APPROPRIATE STAFF COORDINATOR AT THE CENTRAL OFFICE.

BOARD OF EDUCATION OF THE CITY OF NEW YORK
110 Livingston Street
Brooklyn, New York 11201

COORDINATE EDUCATION BUREAU
Room 237 M

Coordinator ___________________________ School ___________________________

SUPPLY REQUISITION
FOR ______________________ 197___

<table>
<thead>
<tr>
<th>Quantity</th>
<th>On Hand</th>
<th>Needed</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Arithmetic Tests</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. Arithmetic Answer Sheets</td>
<td></td>
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<tr>
<td>3. Contract Forms</td>
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<tr>
<td>4. Brown Envelopes</td>
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<tr>
<td>5. Introductory Form (Referral Slip)</td>
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<tr>
<td>6. Attendance in Industry Slips</td>
<td></td>
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<tr>
<td>7. Monthly Report Forms</td>
<td></td>
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<tr>
<td>8. Rating Slips</td>
<td></td>
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<tr>
<td>9. Student Record Forms</td>
<td></td>
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</tr>
</tbody>
</table>

COMMENTS: ____________________________________________

_____________________________________________________

_____________________________________________________

_____________________________________________________

_____________________________________________________

_____________________________________________________

Staff Coordinator
Cooperative Education

NOTE: When ordering the above please order for your present needs only.

Thank you for your continued cooperation.
INSTRUCTION:


| BOARD OF EDUCATION OF THE CITY OF NEW YORK |
| OFFICE OF THE SUPERINTENDENT OF SCHOOLS |
| COOPERATIVE EDUCATION BUREAU |
| ATTENDANCE IN INDUSTRY |

Name of Pupil ___________________________ Offic. Cl. ____________

Week of ___________________________ School ___________________________

Mon _______ Tues _______ Wed _______ Thurs _______ Fri _______ Sat _______

Remarks: ____________________________________________________________

______________________________________________________________

Indicate: Abs. = absent; d.o. = Day off; v = present; L = late

Firm ___________________________________________ Supervisor's Signature

Address __________________________________________________________

MUST BE TURNED IN ON MONDAY OF YOUR SCHOOL WEEK

4/28 COED 03 200M 4/72 (Form 13)
<table>
<thead>
<tr>
<th></th>
<th>NAME</th>
<th>FIRM</th>
<th>JOB</th>
<th>SALARY</th>
<th>WORK WEEKS FOR THE GROUP FOR ENTIRE TERM</th>
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</thead>
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<td>17</td>
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</tbody>
</table>

**TOTAL WEEKLY SALARIES**

*If the student worked the entire week, check the box for that week. If the student was absent on a Monday, write "Monday" in the box.*
INSTRUCTION: THE COORDINATOR SHOULD MEET WITH THE OFFICIAL TEACHERS TO DISTRIBUTE THIS BULLETIN AND GO OVER IT WITH THEM. HELP THEM SET UP THEIR ROLL BOOKS ACCORDING TO YOUR INSTRUCTIONS. MODIFY THIS BULLETIN IN ACCORDANCE WITH THE PRACTICES IN YOUR SCHOOL.

SAMPLE

BULLETIN TO TEACHERS RE CO-OPS

Bulletin No. 1

To Official Teachers of Cooperatives:

Thank you for your willingness to work with and for our Cooperative group. The interest you have shown so far indicates your desire to serve these students wholeheartedly.

Since these students attend school every other week, you will receive special instructions from time to time which may differ slightly from standard procedure, it is also important that I receive certain information about them.

The beginning of the term is generally a hectic period since many of the students are new to the group and will look to you for guidance and instructions. Listed below are special instructions and suggestions:

1. Your roll book should be set up so that Groups A & B are separate.

2. Indicate attendance for work week by a W. If absent, W/A should be recorded.

3. Students who have not yet been placed in jobs must attend school every day, but attend classes only during their regular school week (A or B). An unplaced "A" student attends classes during "A" week. During "B" week, he/she reports to an assigned office within the school as a Service Aide. The student should be given an Attendance in Industry Slip on Friday of each school week. Attendance may be handled like that of a student who is working on a regular cooperative job or alternatively student may be required to report to official class daily.

4. Some students will report to the Board of Education for job placement on regular school days. These students are not to be marked absent. You will receive regular notification from me when this occurs.

5. "Attendance-in-Industry" slips are a legal record of the student's attendance at work. They are to be distributed on Friday before the work week and collected on Monday after the work week. After you have recorded the work attendance in the roll book, please put the "Attendance-in-Industry" slips in my mail box.

6. Money for bus tickets must be collected a week in advance.

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7. I am available in Office ________ during periods _________.
I shall be happy to assist you and the students with any problems. Please discourage students from leaving their classes to see me. Have them put their problems in writing, and place the slips in my mail box. I will send for them as soon as possible. This procedure will minimize loss of instruction. STUDENTS MAY NOT BE EXCUSED FROM SCHOOL EARLY TO PICK UP PAY-CHECKS.

8. Students may not be excused from work for any purpose except Regents examinations, 1/2 day of graduation rehearsal, and commencement. An individual slip must be prepared for each student to submit to the employer two weeks in advance of these dates.

9. I check the roll books daily and often make home phone calls. A notation will be made in the back of the roll book.

Once more may I thank you for your assistance. Please feel free to consult with me whenever the need arises.

Cooperative Coordinator
Industrial
Cooperative
Education

OPERATIONAL GUIDELINES
V. DUTIES OF PERSONNEL

A. Teachers

Two different types of instructional content and activity are included within the total in-school phase of the Industrial Cooperative Education (I.C.E.) program. One type of content and activity is directed toward providing each student/learner with information and experiences technically related to his career objective. Since various industrial career objectives are represented within any given group of I.C.E. enrollees, it is necessary to involve various specialized teachers in the process of providing the full spectrum of related technical information and experiences required. For example, it is probable that each Industrial Education teacher on the staff will have several I.C.E. enrollees enrolled in his classes. After being identified by the I.C.E. teacher/coordinator, it will be the responsibility of those teachers to provide the I.C.E. enrollees with information and experiences which are technically related to their respective career objectives. The other type of instructional content and activity included within the total in-school phase of I.C.E. serves to provide each student/learner with an opportunity to become acquainted with numerous general topics considered to be of common importance to all workers in industry. This important part of the in-school phase of I.C.E. is conducted by the teacher/coordinator. In so doing, he accomplishes the teaching duties which comprise a salient portion of his total responsibility as an I.C.E. teacher/coordinator.

B. Teacher/Coordinator

In addition to the actual responsibility for classroom instruction cited above, the Industrial Cooperative Education program teacher/coordinator performs numerous duties which may be classified under several broad headings and categorized as follows:

--- Identifies and Selects Program Student/Learners

Describes the program to students
Works with teachers, guidance counselors, administrators
Provides occupational information
Gathers information on students
Schedules programs for student/learners
Counsels student/learners and their parents
Assists student/learners with career planning

--- Identifies and Selects On-the-Job-Training (O.J.T.) Stations

Enlists participation of cooperating employers
Identifies suitable training stations for each student/learner
Orients employers, training supervisors and co-workers
Prepares students for job interviews
Assists student/learners to obtain placement in on-the-job-training stations
Prepares and processes training agreements
-- Insures that Various and Progressive Training is Given in O.J.T. Stations

Establishes responsibilities for those involved in O.J.T.

Assists in the development of training plans

Consults with and assists the training supervisors

Maintains emphasis on training

Determines and implements mode of evaluating progress of student/learners

-- Coordinates the In-School Related Technical Instruction with the O.J.T. Activities

Determines needed instruction by conferring with in-school teacher and with O.J.T. supervisor

Advises those concerned how to compliment and supplement one another's efforts

Appraises outcomes and makes adjustments as necessary

-- Assists Student/Learners to Make Personal Adjustments

Advises student/learners as regards correction of poor personal habits

Counsels those with socio-economic problems

Assists those with educational problems

Attempts to resolve behavioral problems for those so affected

-- Assists Student/Learners to Adjust to the "World of Work"

Assists student/learners with problems which arise in the O.J.T. situation

Confers with training supervisors regarding "adjustment" problems

Evaluates the student/learners progress in the O.J.T. situation

-- Accomplishes Administrative Activities

Develops localized program objectives

Conducts necessary surveys

Works with program advisory committee

Plans and develops curriculum

Communicates school policy

Prepares reports

Prepares budget requests

Participates in professional meetings
-- Directs Student/Learner Club Activities
  Serves as club advisor
  Guides club members in planning and organizing activities
  Participates in club group activities

-- Evaluates Program Processes
  Determines what needs to be evaluated
  Determines who should do the evaluating
  Determines the most feasible means of accomplishing the evaluation
  Prepares the evaluation instruments
  Activates the evaluation procedure
  Adjusts program processes as necessary in accord with results of evaluation

-- Maintains Good Public Relations
  Relates within the school and the school community
  Cooperates with the industrial community

VI.

PROVISION FOR SPECIAL COMPENSATION FOR TEACHER/COORDINATOR

A. Pre-School-Year Service

Provision will be made by the Board of School Directors to employ each Industrial Cooperative Education teacher/coordinator for twenty full days each summer prior to the beginning of the school year. Each teacher/coordinator will be paid his regular daily rate for each of the twenty days. The primary task to be accomplished during the twenty-day, pre-school-year period is to arrange for placement of each program student/learner in an on-the-job-training station commensurate with his career objective. To accomplish this task, the teacher/coordinator will interview numerous potential employers and he will advise and counsel each student/learner and his parents.

B. Local Travel Allowance

Provision will be made for each Industrial Cooperative Education teacher/coordinator to receive reimbursement for the expense of operating his privately owned automobile in connection with the Industrial Cooperative Education program. Reimbursement will be a per diem function of a flat monthly rate, and will be paid once a month during the regular school year and during the period of pre-school service.

In order to be reimbursed, each month the teacher/coordinator must fill out a Reimbursement for Transportation Expense card. The sample card, which is illustrated, shows what items must be filled out on the card. He must check
November 25, 1975

Charles L. Blaschke, President
Education Turnkey Systems, Inc.
Corporate Headquarters
1660 L. Street, N. W.
Washington, D. C. 20036

Dear Mr. Blaschke:

Mr. Chezlaw Schmidt, Administrator of Career and Vocational Education, Glendale Union High School District No. 205, has asked me to furnish you the information and materials requested in your letter of November 3, 1975.

As Teacher-Leader of Careers and Vocational Education, I am a member of the Glendale Educational Management System, which is responsible for an approved ESEA Title III project, "a comprehensive accountability system for a school district".

The purpose of the project is to provide a systematic process for effective planning, implementing, monitoring and evaluation for all aspects of the educational program with cooperative relationships among the general public and various segments of the educational enterprise. More specifically, to provide effective communication and decision making and to improve instruction and student learning.

This project is in the second year of its efforts to achieve intensive evaluation of the top priority learner goals and general evaluation of the remaining goals of the Glendale Union High School District, as well as evaluation of achievement of each local school's learner goals priorities. The documents which I am sending are extracts from this project as they relate to Cooperative Education. The materials I am enclosing are those which I feel most accurately meet your request. These documents
are not complete, as this project is on-going and you may have additional questions.

If you have questions, please call me at (602) 934-3411.

Sincerely,

John H. (Jack) Barry, Jr.
Teacher-Leader
Career and Vocational Education

Encl (3)

cc: Charles M. Ardolino
SUBJECT: Position-Description for Vocational Coordinators

QUALIFICATIONS: 1. A Bachelor's degree from an accredited college or university.
3. Completion of appropriate course work in cooperative education with emphasis on particular discipline.
4. Appropriate teaching experience.
5. Appropriate work experience.

RESPONSIBLE TO: The Local Principal

FUNCTION: To plan, develop, manage and implement cooperative education program for the Glendale Union High School District.

GENERAL RESPONSIBILITIES:
1. Develop and maintain a system for promoting work education program.
2. Implement a plan for the placement of work education students.
3. Develop and improve personal and professional growth through local, state, and national activities.
4. Maintain, develop, and evaluate work education curriculum.
5. To coordinate and evaluate work education on the job.
6. Develop and maintain a systems manual for work education programs.
7. Performs other duties as assigned by the principal.

TERMS OF EMPLOYMENT: Salary as established by Board of Education.

EVALUATION:
SUBJECT: Critical Work Activities Expressed as Coordinator Process Objectives

1.1 Beginning August 1 and continuing throughout the year, the coordinator will make initial contact, sales presentation, and follow up with business, community, and parents as evidenced by coordinator's report on file with local principal.

2.1 Beginning August 1 and continuing throughout the year, the coordinator will implement the placement of students as evidenced by a training plan and agreement on file for each student.

3.1 Beginning August 1 and throughout the year, the coordinator will administer personal and professional growth as evidenced by coordinator's activities checklist on file with principal.

4.1 Beginning August 1 and throughout the year, the coordinator will maintain, develop, and evaluate work education curriculum as evidenced by lesson plans and training plans on file in coordinator's office.

5.1 Beginning August 1 and throughout the year, the coordinator will coordinate and evaluate student progress on the job as evidenced by student's personal folder on file in coordinator's office.

6.1 Beginning October 1973, the vocational coordinators will initiate a systems manual for work education program as evidenced by completed segments submitted to principals and Administrator of GEMS and State, Federal, and Vocational programs.
<table>
<thead>
<tr>
<th>Responsibility</th>
<th>Step</th>
<th>Action</th>
<th>Expected/Actual Completion Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Occupational Coordinator</td>
<td>1.1</td>
<td>Preparation and updating of sales presentation.</td>
<td>August 1</td>
</tr>
<tr>
<td></td>
<td>1.2</td>
<td>Survey business community and selection of appropriate business for training station.</td>
<td>August 1-- continuous</td>
</tr>
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<td></td>
<td>1.3</td>
<td>Make personal contact with students and parents.</td>
<td>August 1-- continuous</td>
</tr>
<tr>
<td></td>
<td>1.4</td>
<td>Make initial contact with business.</td>
<td>August 1-- continuous</td>
</tr>
<tr>
<td></td>
<td>1.5</td>
<td>Make sales presentation to parents and business.</td>
<td>August 1-- continuous</td>
</tr>
<tr>
<td></td>
<td>1.6</td>
<td>Follow up with business contact.</td>
<td>August 1-- continuous</td>
</tr>
<tr>
<td></td>
<td>1.7</td>
<td>Make business contact with Mr. Big and communicate information to other coordinators.</td>
<td>August 1-- continuous</td>
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<tr>
<td></td>
<td>1.8</td>
<td>Develop and promote public relations activities with mass media, community, school systems, etc.</td>
<td>August 1-- continuous</td>
</tr>
</tbody>
</table>
SUBJECT: System for Placement of Students

<table>
<thead>
<tr>
<th>Responsibility</th>
<th>Step</th>
<th>Action</th>
<th>Expected/Actual Completion Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coordinator</td>
<td>2.1</td>
<td>Organize individual student files and record forms.</td>
<td>August 1-- continuous</td>
</tr>
<tr>
<td></td>
<td>2.2</td>
<td>Contact and meet with all students (See CWA-1, Step 3).</td>
<td>Aug. 1 - Aug. 15</td>
</tr>
<tr>
<td></td>
<td>2.3</td>
<td>Teach and review job application and interviewing with each student.</td>
<td>Aug. 2 - Sept. 7</td>
</tr>
<tr>
<td></td>
<td>2.4</td>
<td>Develop individual curriculum needs to give students pre-employment knowledge and skills, i.e. basic attitudes on the job, typing, etc.</td>
<td>August 1-- continuous</td>
</tr>
<tr>
<td></td>
<td>2.5</td>
<td>Educate training station sponsors as to their responsibility for education of coop students.</td>
<td>August 1-- continuous</td>
</tr>
<tr>
<td></td>
<td>2.6</td>
<td>Determine characteristics of the training station in regard to type of career qualifications needed, location, working hours of student, number of students needed.</td>
<td>August 1-- continuous</td>
</tr>
<tr>
<td></td>
<td>2.7</td>
<td>If several students are needed by the training station, contact other coordinators in appropriate disciplines to explain job openings (See CWA-1, Step 1.8).</td>
<td>August 1-- continuous</td>
</tr>
<tr>
<td></td>
<td>2.8</td>
<td>Attend coordinator placement meetings regularly to share placement information.</td>
<td>August 1-- continuous</td>
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<td></td>
<td>2.9</td>
<td>Match students in coop with appropriate training station and call employer to set up interview time and give names of students.</td>
<td>August 1-- continuous</td>
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<tr>
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<td>2.10</td>
<td>Call student to explain job and interview, confirm interview with employer.</td>
<td>August 1-- continuous</td>
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</tbody>
</table>

(63)

(more)
**SUBJECT:** System for Placement of Students (continued)

<table>
<thead>
<tr>
<th>Responsibility</th>
<th>Step</th>
<th>Action</th>
<th>Expected/Actual Completion Dates</th>
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</thead>
<tbody>
<tr>
<td>Coordinator</td>
<td>2.11</td>
<td>Call employer after interview to find out results, student performance, and improvements students can make.</td>
<td>August 1--continuous</td>
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<tr>
<td></td>
<td>2.12</td>
<td>Call students to give feedback and discuss interview strong and weak points.</td>
<td>August 1--continuous</td>
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</table>
### Work Education Program

#### SUBJECT: System for Personal and Professional Growth

<table>
<thead>
<tr>
<th>Responsibility</th>
<th>Step</th>
<th>Action</th>
<th>Expected/Actual Completion Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>CWA Coordinator</td>
<td>1.</td>
<td>Keep vocational and coordinator certificates in force.</td>
<td>Summers and Evenings</td>
</tr>
<tr>
<td></td>
<td>2.</td>
<td>Keep reference library up to date.</td>
<td>August and continuous</td>
</tr>
<tr>
<td></td>
<td>3.</td>
<td>Review and revise instructional materials and A. V.</td>
<td>August and continuous</td>
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<td></td>
<td>4.</td>
<td>Attend and participate in valley-wide coordinators' meetings.</td>
<td>August and continuous</td>
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<td>5.</td>
<td>Attend and participate in district-wide coordinators' meetings.</td>
<td>August and continuous</td>
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<td></td>
<td>6.</td>
<td>Attend and participate in discipline coordinators' meetings.</td>
<td>August and continuous</td>
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<td></td>
<td>7.</td>
<td>Vocational Co-op program workshops.</td>
<td>July and August</td>
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<td></td>
<td>8.</td>
<td>Renew memberships in Professional Organizations.</td>
<td>August</td>
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<td></td>
<td>9.</td>
<td>Review professional magazines and literature.</td>
<td>August and continuous</td>
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<td></td>
<td>10.</td>
<td>Implement and attend local, state, and national youth group conferences.</td>
<td>August - July</td>
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<td></td>
<td>11.</td>
<td>Guest lecture for civic and educational group.</td>
<td>August and continuous</td>
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<td></td>
<td>12.</td>
<td>Participate in local, state, and national advisory boards.</td>
<td>August and continuous</td>
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<td></td>
<td>13.</td>
<td>Act as consultant for new work education programs.</td>
<td>August and continuous</td>
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<td></td>
<td>14.</td>
<td>Attend and participate in WACOP meetings.</td>
<td>August and continuous</td>
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<td></td>
<td>15.</td>
<td>Make progress and other reports to local principal, district, state, and national personnel.</td>
<td>August and continuous</td>
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</tbody>
</table>
**SUBJECT:** System for Developing and Evaluating Curriculum

<table>
<thead>
<tr>
<th>Responsibility</th>
<th>Step</th>
<th>Action</th>
<th>Expected/Actual Completion Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coordinator</td>
<td>1.</td>
<td>Counsel with student on career goals.</td>
<td>August 1 &amp; continuous</td>
</tr>
<tr>
<td></td>
<td>2.</td>
<td>Develop independent study packet for student.</td>
<td>August 1 &amp; continuous</td>
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<td></td>
<td>3.</td>
<td>Prepare 1st semester unit outline.</td>
<td>August 1 &amp; continuous</td>
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<td>4.</td>
<td>Physically prepare curriculum materials.</td>
<td>August 1 &amp; continuous</td>
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<td>5.</td>
<td>Involve community resources as a classroom aide, i.e., speakers, printed matter, hands on material, etc.</td>
<td>August 1 &amp; continuous</td>
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<td>6.</td>
<td>Develop resources file.</td>
<td>August 1 &amp; continuous</td>
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<td></td>
<td>7.</td>
<td>Preview A. V. material.</td>
<td>August 1 &amp; continuous</td>
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<tr>
<td></td>
<td>8.</td>
<td>Preview printed material.</td>
<td>August 1 &amp; continuous</td>
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<tr>
<td></td>
<td>9.</td>
<td>Plan team teaching units.</td>
<td>August 1 &amp; continuous</td>
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<tr>
<td></td>
<td>10.</td>
<td>Assist in state curriculum development.</td>
<td>August 1 &amp; continuous</td>
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<tr>
<td></td>
<td>11.</td>
<td>Develop Unipacs.</td>
<td>August 1 &amp; continuous</td>
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<td></td>
<td>12.</td>
<td>Review work education program, monitoring, and evaluation procedures with principal and Administrator of GEMS, Federal, and State Vocational Programs.</td>
<td>August 1 &amp; continuous</td>
</tr>
<tr>
<td>Responsibility</td>
<td>Step</td>
<td>Action</td>
<td>Expected/Actual Completion Dates</td>
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</tr>
<tr>
<td>Coordinator</td>
<td>1.</td>
<td>Set up training plan. Write on the job work experiences with the employer.</td>
<td>August 1 &amp; continuous</td>
</tr>
<tr>
<td></td>
<td>2.</td>
<td>Obtain signed training agreement.</td>
<td>30 Days after Employment</td>
</tr>
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<td></td>
<td>3.</td>
<td>Obtain student progress reports from employer.</td>
<td>Every nine-weeks</td>
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<td>4.</td>
<td>Make systematic job visitations.</td>
<td>August 1 &amp; continuous</td>
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</tbody>
</table>

SUBJECT: System for Coordinating and Evaluating Students on the Job
<table>
<thead>
<tr>
<th>Responsibility</th>
<th>Step</th>
<th>Action</th>
<th>Expected/Actual Completion Dates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Coordinators</td>
<td>1.</td>
<td>Write position description.</td>
<td>October -- continuous</td>
</tr>
<tr>
<td></td>
<td>2.</td>
<td>Identify general responsibilities.</td>
<td>October -- continuous</td>
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<td></td>
<td>3.</td>
<td>Develop coordinator progress objectives.</td>
<td>October -- continuous</td>
</tr>
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<td>4.</td>
<td>Document critical work activities.</td>
<td>October -- continuous</td>
</tr>
<tr>
<td></td>
<td>5.</td>
<td>Implement coordinator monitor device.</td>
<td>August -- continuous</td>
</tr>
</tbody>
</table>
I.C.E. STUDENT/LEARNER IDENTIFICATION AND SELECTION PROCEDURE

NOV.
- LETTERS TO PARENTS OF JUNIORS
- APPLICATIONS AVAILABLE

DEC.
- I.C.E. TRAINERS SPEAKING TO JR. HOMEROOMS
- DISTRIBUTE APPLICATIONS

JAN.
- OBTAIN COPIES OF SCHOLASTIC ATTENDANCE AND CONDUCT RECORDS
- INTERVIEW AND DATA STUDY
- STUDENT RESUME
- STUDENT/LEARNER EVALUATIONS
- CONFERENCE WITH VOC. GUID. DIRECTOR

FEB.
- TESTING Kuder D.A.T.
- STUDY OF NUMBER OF TRAINING AREAS AVAILABLE
- STUDENT/LEARNER COMPOSITE FOLDER
- STUDY OF TYPES OF TRAINING STATIONS AVAILABLE
- STUDENT/LEARNER IDENTIFIED

MARCH-APRIL
- I.C.E. PROJECTED CLASS FOLDER
- W.D.P./STUDENTS/LEARNERS DISADVANTAGED
- STUDENT/LEARNER IDENTIFICATION

NOTIFY APPLICANT OF REJECTION GIVE REASONING RECORD FILE COUNSEL APPLICANT

DEADLINE FOR PROGRAM VARY WITH HIGH SCHOOL
AUGUST

RELATED INSTRUCTION

Arrange for purchase of individual instruction materials
Aug. 1

PUBLIC RELATIONS

Work with businessmen, parents, counselors, and administrators
Continuous through May 31, 1976

VICA

Inactive

ADMINISTRATION

Recruitment of training stations and placement of students
Begin parent visitations
Aug. 1-31

COORDINATION

Check on student enrollment
Aug. 1

Reports of activities
Due Aug. 11, 18, 25
<table>
<thead>
<tr>
<th>SEPTEMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>INSTRUCTION</strong></td>
</tr>
<tr>
<td>Orientation to coop</td>
</tr>
<tr>
<td>Sept. 5-8</td>
</tr>
<tr>
<td><strong>PUBLICATIONS</strong></td>
</tr>
<tr>
<td>Talk to service club</td>
</tr>
<tr>
<td><strong>VICA</strong></td>
</tr>
<tr>
<td>Re-charter VICA</td>
</tr>
<tr>
<td>Sept. 8</td>
</tr>
<tr>
<td><strong>ADMINISTRATION</strong></td>
</tr>
<tr>
<td>Submit mileage for August</td>
</tr>
<tr>
<td>Sept. 1</td>
</tr>
<tr>
<td><strong>COORDINATION</strong></td>
</tr>
<tr>
<td>Complete recruitment of job training stations and placement of students</td>
</tr>
<tr>
<td></td>
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<tr>
<td>Date Range</td>
</tr>
<tr>
<td>------------</td>
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<tr>
<td>Oct. 1-31</td>
</tr>
<tr>
<td>Oct. 3</td>
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<td>Oct. 3</td>
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<td>Oct. 9</td>
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<td>Oct. 9</td>
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<tr>
<td>Oct. 20-21</td>
</tr>
<tr>
<td>Oct. 2</td>
</tr>
<tr>
<td>Oct. 31</td>
</tr>
<tr>
<td>Oct. 2</td>
</tr>
<tr>
<td>Oct. 9</td>
</tr>
<tr>
<td>Oct. 23-27</td>
</tr>
<tr>
<td>Oct. 28</td>
</tr>
<tr>
<td>Oct. 9</td>
</tr>
</tbody>
</table>
### NOVEMBER

#### RELATED INSTRUCTION

<table>
<thead>
<tr>
<th></th>
<th>Nov. 1-10</th>
<th>Nov. 13-24</th>
<th>Nov. 27-30</th>
<th>Specific related instruction continuous</th>
</tr>
</thead>
<tbody>
<tr>
<td>Human relations</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Labor laws</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Occupational safety</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### PUBLIC RELATIONS

<table>
<thead>
<tr>
<th></th>
<th>Complete ICE slide presentation and display by Nov. 3</th>
<th>Prepare recruitment articles for Tribune, school papers by Nov. 30</th>
<th>Submit article for district newsletter by Nov. 30</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### VICA

<table>
<thead>
<tr>
<th></th>
<th>Plan for Christmas activities Nov. 1-30</th>
<th>Plan for Dec. fund raising, order candy Nov. 6</th>
<th>VICA breakfast or lunch meeting Nov. 13</th>
</tr>
</thead>
</table>

#### ADMINISTRATION

<table>
<thead>
<tr>
<th></th>
<th>Submit mileage for Oct. Nov. 1</th>
<th>Get in-put into school budgets for ICE instructional materials Nov. 1</th>
<th>Clear VICA breakfast or lunch meetings Nov. 1</th>
<th>Compile grades and complete report cards Due Nov. 7</th>
</tr>
</thead>
</table>

#### COORDINATION

<table>
<thead>
<tr>
<th></th>
<th>Routine visitations Nov. 20-24</th>
<th>Student evaluation forms to employers Nov. 27-30</th>
<th>Retrieve evaluation forms from employers Nov. 27-30</th>
</tr>
</thead>
</table>


<table>
<thead>
<tr>
<th>DECISIONS</th>
<th>DECEMBER</th>
</tr>
</thead>
<tbody>
<tr>
<td>RELATED INSTRUCTION</td>
<td></td>
</tr>
<tr>
<td>Occupational safety</td>
<td>Specific related instruction</td>
</tr>
<tr>
<td>Dec. 1-20</td>
<td>continuous</td>
</tr>
</tbody>
</table>

| PUBLIC RELATIONS | |
| ICE displays placed in schools | Article in school papers, Tribune, concerning VICA Christmas activities |
| Dec. 1-15 | By Dec. 20 |
| Cards or letters to employers in mail by Dec. 20 |

| VIC A | |
| Fund raising event (candy sale) | Plan VICA display |
| Dec. 4-15 | Dec. 1-20 |
| Order materials for VICA display | Christmas activities |
| Dec. 20 | Dec. 18-31 |

| ADMINISTRATION | |
| Submit mileage for November | Find sponsor for an outstanding ICE student award |
| Dec. 3 | |
| Submit bi-monthly report to administration Dec. 20 |

| COORDINATION | |
| Routine visitations |

| | | |
| | | |
JANUARY

INSTRUCTION

State compensation
Jan. 8-12

Taxes
Jan. 15-31

Specific related instruction
continuous

RELATIONS

Cooperative program recruitment schedules Tribune
By Jan. 19

ICA

Build VICA display
Jan. 2-31

Plan fund raising event
Jan. 8

Breakfast or lunch meeting
Jan. 22

Plan VICA Week activities

ADMINISTRATION

Submit mileage for December
Jan. 2

Compile grades, complete report cards
Due Jan. 24

Clear fund raising event for Feb. 19-28
Jan. 25

COORDINATION

Routine visitations

Recruitment talks to junior classes
Jan. 29-31

Student profiles to employers for completion
Jan. 8-12

Retrieve profiles
By Jan. 18
FEBRUARY

RELATED INSTRUCTION

Social Security
Feb. 1-9

Budgeting
Feb. 12-16

Purchasing
Feb. 20-28

Specific related instruction continuous

PUBLIC RELATIONS

VICA activities
Tribune
By Feb. 6

Place VICA display in shopping area
Feb. 9-19

ICE student spotlights
Tribune
By Feb. 23

VICA

Fund raising event
Feb. 19-28

VICA Week activities

ADMINISTRATION

Submit mileage for January
Feb. 1

Submit bi-monthly report to administration
Feb. 28

Request school vehicles for VICA
spring conference
Feb. 28

COORDINATION

Routine visitations

Recruitment talks to junior classes
complete by Feb. 6

Student interviews, compile selection information
Feb. 6-28

Prepare letters of student acceptance
By Feb. 28
MARCH

RELATED INSTRUCTION

- Purchasing: March 1-9
- Credit: March 12-16
- Savings and investment: March 19-30
- Specific related instruction: continuous

SCHOLARSHIPS

- Students selected, their career goals, school papers
  - By March 23
- Service club talk by coordinator
  - March 5-9
- Service club talks by students
  - March 5-9
- VICA activities display in Shopping area

VICA

- Field trip: March 15
- Employer-employee banquet planning
- VICA spring conference registration
  - By March 30

ADMINISTRATION

- Submit mileage for Feb.
  - March 1
- Request check for spring conference
  - March 2
- Forward lists of 1976-77 students to school officials
  - March 9
- Submit travel request for spring conference
  - March 23
- Compile grades, complete report cards
  - March 27

COORDINATION

- Routine visitation
- Select students for 1976-77
  - By March
- Mail letters to students selected
  - By March 9
- Student evaluation forms to employers
  - March 12-16
- Retrieve evaluations
  - March 19-22
APRIL

RELATED INSTRUCTION:
- Insurance: April 2-6
- Bank services: April 9-13
- Legal relations: April 16-20
- Business organization: April 26-30
- Specific related instruction: continuous

PUBLIC RELATIONS:
- "VICA spring activities: articles for Tribune, school newspapers" April 6-7
- "VICA display: at CCD" April 16-20
- Articles to VICA Voice, National VICA Submit by April 20

VICA:
- Spring conference: April 13-14
- Employer-employee banquet arrangements

ADMINISTRATION:
- Submit mileage for March: April 2
- Request funds transfer from VICA accounts to employer-employee banquet accounts
- Submit bi-monthly report to administration: April 30

COORDINATION:
- Routine visitations
- Meet with 1976-77 students about job interviews and applications: Check of April 23
MAY

RELATIONSHIP
Business organization May 1-4
Seeking employment May 14-25
Specific related instruction continuous

PUBLIC RELATIONS
Employer-employee banquet publicity
May 14
Letters to cooperating employers
Hailed by May 17.

ACCA
Employer-employee banquet
May 15
Breakfast or lunch meeting
May 29

ADMINISTRATION
Submit mileage for April
May 1
Determine identities of outstanding ICE students,
work with sponsors and counselors
May 1-11
Compile grades, complete report cards
May 25

COORDINATION
Routine visitations, check for possible
employer participation for 1976-77
Student profiles to employer for completion
May 14-18
Retrieve profiles
May 21-25
JUNE

RELATED INSTRUCTION: Both general and specific related instruction are ended.

PUBLIC RELATIONS: Inactive

VICA: Inactive

ADMINISTRATION: Submit annual report to administration June 1

COORDINATION: Inactive

Submit inventories and VICA records June 1
A. State the potential objectives of the recycling project:

1. Establishment of a District Planning Unit
2. Establishment of Local Steering Committee

Proposed Program Description:

Recycling Path for 1974-75 School Year

- Nov 12 - Oct 17
- GEORGE INLY TRAIN PLANS, AGR, VALUE ADAPTATION OF DISTRICT UNIT & STEER, COMM.
- KENT PROCESS OBS #5,1,2
- PROCESS OB, a, & BEGIN MANAGE. ON.
- TWO, OP SELECTED SCHOOL PERSONNEL INCLUDING SEQUENCE DESIGN FOR EVALUATION SYSTEM
- DEVELOPMENT OF
- PROCESS OBJECTIVES ADMINISTRATOR...
DEVELOPMENT OF RELIABLE DEMONSTRATION PROCESS OBJECTIVE

COMPLETION OF LEARNER NEEDS ASSESSMENT (DOCUMENTATION OF LEARNER NEEDS) PROCESS OBJECTIVE #11.

EDUCATIONAL NEEDS RECOMMENDATIONS RELATING TO ELIMINATING EDUCATIONAL NEEDS PROCESS OBJECTIVE #15.

REVISING ACTIVITIES INDIRECTLY RELATED DOCUMENTING RECOMMENDATIONS PROCESS OBJECTIVE #22.

3. REVIEW DOCUMENTATION.
APPENDIX C

EXEMPLARY PROGRAMS

OBJECTIVES
STUDENT COMPETENCIES FOR COOPERATIVE EDUCATION

The student will possess skills and positive attitudes towards performing his assigned tasks.

The student will represent the business favorably to customers and outside business associates.

The student will be able to demonstrate initiative and creativity in selected problem solving situations.

The student will be able to talk clearly and pleasantly, conveying spirit and enthusiasm.

The student will become aware of others' needs and motivations in order to work more cooperatively with fellow employees, supervisors, and management.

The student will develop the attitude that personnel policies are established for the benefit of the store and the employees.

The student will be able to demonstrate the application of selected personality traits necessary for successful job performance.

The student will be able to state or write why a positive attitude is needed in one's work.

The student will attempt to maintain good health practices to improve his job performance.

They will be able to dress appropriately for a selected job and maintain a well-groomed appearance.

The student will develop the need for joining and participating in meetings and activities which will improve personal and professional development.

The student will use effective vocabulary and speech in dealing with others.

The student will demonstrate skill in interpreting business policies to customers or clients.

The student will demonstrate an awareness that certain thoughtlessly used terms or words can be misinterpreted by the listener.
The student will develop the skills necessary that will allow him to receive and give telephone orders, complaints and messages.

The student will be able to state or write how small savings in some expense areas can mean a substantial gain in profits.

The student will be able to recognize and handle incidents of business security.

The student will develop an awareness that a personnel organization enables the policies of the firm to be carried out and enables each person employed to make a contribution to its successful operation.

The student will demonstrate proper handling and care of equipment.

The student will develop skills in using forms and records necessary in control.

The student will demonstrate the ability to participate in counts for physical inventories.

The student will be able to use and translate percentage with facility.

The student will be able to multiply and extend figures with facility.
Form VE-139

Vocational Education Project
Application for Funds Under the
Vocational Education Amendments of 1968 (P.L. 90-576)
Part G, Cooperative Vocational Education
School Year July 1, 1975—June 30, 1976

<table>
<thead>
<tr>
<th>REGION</th>
<th>CODE</th>
<th>COUNTY</th>
<th>CODE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Central</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Visalia Unified School District</td>
<td>Tulare</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

ADDRESS
315 E. Acequia Street, Visalia, California 93277

SUPERINTENDENT
Dr. H. D. Lovik

PROJECT TITLE
Distributive, Office, Agriculture, Trade & Industry Cooperative Work Experience Vocational Education Project

The attached Budget Summary and Statement of Assurances, plus the District Plan for Vocational Education, dated July 1, 1974, constitute a firm request for assistance from funds available through the Vocational Education Amendments of 1968, Public Law 90-576, Part G—Cooperative Vocational Education.

I certify that:

All programs, services, and activities covered by this application will be operated in accordance with the Act, Regulations, Statement of Assurances, and the current California State Plan for Vocational Education, except as noted.

(Signed) District Superintendent or designate
(Original signature required on one copy)

Date

Person preparing this application:
Name Jack Stevens
Title Director Secondary Education
Phone (209) 733-1400, Ext. 239

Check appropriate space

<table>
<thead>
<tr>
<th></th>
<th>Previous years of funding:</th>
</tr>
</thead>
<tbody>
<tr>
<td>X New program</td>
<td>1974-75 $ 19,279</td>
</tr>
<tr>
<td>X Expanding program</td>
<td>1973-74 $ -0-</td>
</tr>
<tr>
<td></td>
<td>1972-73 $ -0-</td>
</tr>
</tbody>
</table>

103
Form VE-4.1g (Cont.)

3. Goal

Identify the goal of the program as described in this project. (A goal is a statement of broad direction, purpose, or intent based on the identified needs. A goal is general and timeless; it is not conceived with a specific achievement within a specified time period.) Refer to Part I of the instruction booklet.

To offer a cooperative agriculture education vocational work experience program, including an individualized, self-pacing, continuous progress curriculum, designed to help students acquire those skills/competencies necessary for entry level employment in the agriculture field.

4. Measurable Performance Objectives

Performance objectives for the program, service, or activity must be stated in measurable terms. To be measurable, the objective statement must include the outcome desired, the level of achievement, the conditions of evaluation, and the time required for completion.

The proposed project must list the program objectives and should avoid listing student objectives. There should be a direct relationship between the listed objectives and the goals listed in Part I of the instruction booklet.

1. During the 1975-76 school year, cooperative agriculture education will be provided for a minimum of twenty students of whom at least eighteen will acquire saleable skills necessary for employment.

2. By the end of 1975-76 school year, each student enrolled in the program will have had an opportunity to complete 175 hours of related classroom instruction.

3. By the end of the 1975-76 school year, each student enrolled in the program will have been provided an opportunity to complete a minimum of 350 hours of paid cooperative work experience.

4. During the 1975-76 school year, the teacher/coordinator will continue to use an individualized self-pacing, continuous progress curriculum.

5. By December 1975, at least 80% of the students enrolled in this program will be members of the Future Farmers of America (FFA).

6. Each student who completes the program will have developed job entry level skills necessary to retain employment and to be certified employable by the teacher/coordinator and the cooperative work experience sponsor.

7. By June 1976, the teacher/coordinator will have attended at least five hours of work experience education in-service training.

8. By June 1976, the coordinator will have made at least two visitations per quarter to each work experience station where a student is employed.

9. By June 1976, the coordinator will have made at least one evaluation of the students' work per quarter with the assistance of the employer.
4. Measurable Performance Objectives (continued)

10. Fall Semester: By October 15, 1975 the coordinator will have averaged 6 contacts per week for possible work stations.

Spring Semester: By March 1, 1976 the coordinator will have averaged 6 contacts per week for possible work stations.

11. By June 1976, the coordinator will have an individualized record on each cooperative work experience student.

12. By June of 1976, the coordinator will have a written report evaluating the efficiency of fulfilling the performance objectives.

13. During the 1975-76 school year, the coordinator will have established working relations with labor, employment offices and other agencies to assist in identifying jobs.

14. During the 1975-76 school year, a minimum of 35% of the students enrolled in the program will be minority, handicapped, or disadvantaged students.

15. By June 1976, the teacher/coordinator will have conducted a follow-up study of at least 90% of the cooperative work experience students through the use of a questionnaire and/or personal interview method.
A Cooperative Program in Education

Elisha C. Moniz
Supervisor

June 1975
PROGRAM OBJECTIVES

To:

1. Develop an awareness in the student of the real relationship that exists in the world of work and learning in school thereby maintaining the student to seek further growth and development which will enhance his future lifestyle.

2. Develop in the student individual qualifications for subsequent full-time employment or advanced study.

3. Encourage the student to continue his schooling by permitting him to satisfy his financial needs through part-time employment.

4. Enhance the student's occupational preparation by involving him in the real world of work.

5. Help the student develop the necessary social skills and work attitudes and habits necessary for job tenure or entry into other vocational training programs.

6. Help the student develop a viable career plan based on realistic self-appraisal and accurate occupational information.

7. Provide the student with early occupational experiences which are vital in making immediate and long range career decisions.

DEFINITION

COOPERATIVE VOCATIONAL EDUCATION: A program of vocational education for students who, through a cooperative arrangement between the school and employers, receive instruction - including required in-school academic courses and related vocational instruction - by the alternation of study in school with a job in a related occupational field. These two experiences must be planned and supervised by the school and employers so that each contributes to the student's education and to his employability. Work periods or school attendance may be on alternate half-days, full days, weeks, or other periods of time. (R. I. State Plan for the Administration of Vocational Education).
COOPERATIVE EDUCATION MANUAL

Livingston High School
Livingston, New Jersey

Elaine Gompf, Coordinator
AIMS AND OBJECTIVES

To provide students with specific vocational training in order to
provide for articulation between classroom and the job.

To have the student examine the necessity of good human relations
and put them into practice.

To allow the student to put his classroom learnings to practical use.

To provide an opportunity for the development of certain desirable
work habits such as industriousness, responsibility, self-reliance, and
punctuality.

To provide opportunities and experiences for the development of
social skills and the ability to get along with others.

To gain a better insight into the problems involving employer and
employee relationships.

To develop a better understanding between schools and the business
community.

To allow the student to gain a certain degree of salable work experi-
ence for post-graduation employment.

To expose students to various office occupations which may not have
been considered in the classroom.

To provide needed learning experiences which cannot be gained in
the classroom.

ADVANTAGES

For the Student:

Provides practical training of the kind that makes the student more
efficient and valuable to his future employer.

Provides experience for meaningful vocational guidance.
APPENDIX D

EXEMPLARY PROGRAMS
EVALUATION

110
## COOPERATIVE VOCATIONAL EDUCATION PROGRAM
**PROVIDENCE PUBLIC SCHOOLS**

### STUDENT EVALUATION REPORT

<table>
<thead>
<tr>
<th></th>
<th>EXCELLENT</th>
<th>ABOVE AVERAGE</th>
<th>AVERAGE</th>
<th>BELOW AVERAGE</th>
<th>POOR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality of Work</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Quantity of Work</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Works Well With others</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Attendance</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Appearance</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Initiative</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Comments and Personal Observations:**

---

**Student:** [Name]

**Company Name:** [Name]

**School:** [Name]

**Evaluated By:** [Name]
#### Employee's Monthly Progress Report of Student Worker

**Instructions:** Please evaluate student worker's progress and mail completed form to CO-OP Coordinator.

<table>
<thead>
<tr>
<th>Student's Name</th>
<th>Shop</th>
<th>Group</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Employer's Name and Address**

**Note:** Please rate student by selecting the rating factor which most clearly describes the student for each trait.

A = Always or Excellent; B = Nearly always or above average; C = Generally or average; D = Seldom or acceptable; F = Never or not acceptable.

<table>
<thead>
<tr>
<th>Dependability - Regular and punctual attendance; carries out assigned duties with little or no follow up.</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
<th>F</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Initiative - A self-starter, does routine work without waiting to be told.</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
<th>F</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Cooperation - Cooperates well with supervisor and co-workers; attitude favorable toward work.</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
<th>F</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Organization of Work - Plans ahead; makes good use of time.</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
<th>F</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Job Knowledge - Has basic understanding of job; interested in and learns new elements of job well.</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
<th>F</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Quality of Work - Meets standards for a starting worker. Takes pride in doing a job well.</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
<th>F</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Quantity of Work - Meets standards for a starting worker. Does not waste time.</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
<th>F</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Safety - Consistently follows safe practices and safety requirements.</th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
<th>F</th>
</tr>
</thead>
</table>

**Attendance and Punctuality Record**

<table>
<thead>
<tr>
<th>Days Late</th>
<th>Please insert dates of absences below.</th>
<th>Days Absent</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Please make general comment as to student's performance and/or indicate specific area in which student needs help. (Use reverse side if necessary)

9/75

Evaluator's Signature

---

112
TRAINING PROFILE
ARCHITECTURAL DRAFTSMAN
17.13

A combination of knowledges, understandings, and abilities an individual should have to give him a good opportunity for entrance into the occupation of architectural draftsman.

TRAINEE ____________________________ TRAINING STATION ____________________________

SCHOOL YEAR ____________________________ HIGH SCHOOL ____________________________

DEGREE OF PROGRESS
1. Trainee has had NO training.
2. Trainee has had VERY LITTLE training.
3. Trainee has had ADEQUATE training.
4. Trainee has had a GREAT AMOUNT of training.

DATE OF TRAINING PROGRESS EVALUATION* A_____ B_____ C_____ D_____ E_____ 

<table>
<thead>
<tr>
<th>JOB SCHOOL TASKS</th>
<th>TRAINING PROGRESS*</th>
</tr>
</thead>
<tbody>
<tr>
<td>ORIENTATION- The trainee understands:</td>
<td>A</td>
</tr>
<tr>
<td>1. Company policies concerning absenteeism, tardiness, holidays, and personal grooming.</td>
<td></td>
</tr>
<tr>
<td>2. Company pay policies.</td>
<td></td>
</tr>
<tr>
<td>3. The organization of the firm.</td>
<td></td>
</tr>
<tr>
<td>4. The types of tools he must own.</td>
<td></td>
</tr>
<tr>
<td>5. The procedures for getting materials.</td>
<td></td>
</tr>
<tr>
<td>6. The opportunities for advancement.</td>
<td></td>
</tr>
<tr>
<td>7.</td>
<td></td>
</tr>
<tr>
<td>BASIC SKILLS- The trainee has the ability to:</td>
<td></td>
</tr>
<tr>
<td>1. Make detail drawings or sections.</td>
<td></td>
</tr>
<tr>
<td>2. Draw floor plans.</td>
<td></td>
</tr>
<tr>
<td>3. Draw elevations.</td>
<td></td>
</tr>
<tr>
<td>4. Draw plot plans.</td>
<td></td>
</tr>
<tr>
<td>5. Letter neatly and rapidly.</td>
<td></td>
</tr>
<tr>
<td>6. Dimension drawings.</td>
<td></td>
</tr>
<tr>
<td>7. Ink drawings.</td>
<td></td>
</tr>
<tr>
<td>8. Make free-hand sketches.</td>
<td></td>
</tr>
<tr>
<td>9. Use drafting tools efficiently and accurately.</td>
<td></td>
</tr>
<tr>
<td>10. Make drawings that meet reproduction standards.</td>
<td></td>
</tr>
<tr>
<td>11. Apply drafting principles to solve problems.</td>
<td></td>
</tr>
<tr>
<td>12. Operate reproducing equipment.</td>
<td></td>
</tr>
<tr>
<td>14. Make mathematical computations necessary in the trade.</td>
<td></td>
</tr>
<tr>
<td>15. Build architectural models.</td>
<td></td>
</tr>
<tr>
<td>16. Originate and write construction schedules.</td>
<td></td>
</tr>
<tr>
<td>17.</td>
<td></td>
</tr>
<tr>
<td>BASIC KNOWLEDGE</td>
<td>TASKS</td>
</tr>
<tr>
<td>----------------</td>
<td>-------</td>
</tr>
<tr>
<td>The trainee knows or understands:</td>
<td></td>
</tr>
<tr>
<td>1. Symbols, abbreviations, and terminology of the trade.</td>
<td></td>
</tr>
<tr>
<td>2. Types, standards, and uses of building materials.</td>
<td></td>
</tr>
<tr>
<td>3. Drafting standards.</td>
<td></td>
</tr>
<tr>
<td>4. Accepted procedures for dimensioning.</td>
<td></td>
</tr>
<tr>
<td>5. The properties of materials.</td>
<td></td>
</tr>
<tr>
<td>6. The role of architectural licensing and regulations.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>MISCELLANEOUS</th>
<th></th>
<th>A</th>
<th>B</th>
<th>C</th>
<th>D</th>
<th>E</th>
</tr>
</thead>
<tbody>
<tr>
<td>The trainee:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1. Keeps time and job cards.</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>2. Keeps his work space clean and neat.</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>3. Works well with others.</td>
<td></td>
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</tr>
<tr>
<td>4. Is reliable.</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>5. Is able to work without close supervision.</td>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>6. Is courteous, self-reliant, and respectful.</td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>7. Is able to produce high quality work.</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### INDUSTRIAL COOPERATIVE EDUCATION
#### PROGRESS REVIEW RECORD

- **STUDENT NAME:**
- **EMPLOYER:**

**INSTRUCTIONS:** PLACE A CHECK MARK IN THE BOX LOCATED BELOW THAT WHICH EXPRESSES YOUR OPINION OF THE STUDENT

**RATING CHARACTERISTICS**

<table>
<thead>
<tr>
<th>1. Quantity (Amount of work turned out)</th>
<th>High Volume</th>
<th>Above Average Quantity</th>
<th>Average</th>
<th>Output below Average</th>
<th>Score</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality (accuracy and neatness of work)</td>
<td>Inaccurate, Careless</td>
<td>Work Needs Frequent Checking</td>
<td>Work is Passable</td>
<td>Above Average in Accuracy and Neatness</td>
<td>Excellent Quality</td>
</tr>
<tr>
<td>Dependability (can be relied upon to do the job)</td>
<td>Always Reliable</td>
<td>Does Work with Minimum of Supervision</td>
<td>Satisfactory Steady Worker</td>
<td>Tends to Neglect Work</td>
<td>Unreliable, Needs Constant Supervision</td>
</tr>
<tr>
<td>Attitude (Feeling toward work and people)</td>
<td>Cooperates only on Demand, with Supervision</td>
<td>Accepts all work assignments enthusiastically</td>
<td>Frequently gripes about work assignment</td>
<td>Accepts work assignment satisfactorily</td>
<td>Does work willingly, follows rules and orders</td>
</tr>
<tr>
<td>Adaptability (rate of adjustment to the job)</td>
<td>Slow adjustment to new assignment</td>
<td>Below average, needs frequent assistance</td>
<td>Average, Need for occasional follow-up</td>
<td>Good adjustment</td>
<td>Rapid Adjustment to any assignment</td>
</tr>
<tr>
<td>Attendance (Regularity on the job)</td>
<td>Continually absent and/or Tardy</td>
<td>Irregular</td>
<td>Satisfactory</td>
<td>Rarely absent and/or tardy</td>
<td>Excellent</td>
</tr>
</tbody>
</table>

**DATE RATED:**

**RATED BY:**

**STUDENT**

**TOTAL**

*IF YOU DO NOT WISH THE STUDENT TO SEE THIS REPORT, PLEASE CHECK HERE*
CO-OP TRAINEE PROGRESS REPORT

Employer ____________________________ Trainee ____________________________ School ____________________________

Ratings should be in comparison with other employees at the same level of experience.

<table>
<thead>
<tr>
<th>Factors To Be Rated</th>
<th>2nd Quarter</th>
<th>3rd Quarter</th>
<th>4th Quarter</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Excellent</td>
<td>Above Average</td>
<td>Average</td>
</tr>
<tr>
<td>Quality of Work</td>
<td>A</td>
<td>B</td>
<td>C</td>
</tr>
<tr>
<td>Quantity of Work</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Use of Time</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Judgment</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Initiative</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cooperation</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Appearance</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Favorable</td>
<td></td>
<td>Questionable</td>
</tr>
<tr>
<td></td>
<td>Comments</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(Please Check)

Date of Rating ____________________________

Employer's Signature ____________________________

117
EMPLOYER'S REPORT ON COOPERATIVE OCCUPATIONAL TRAINEE
In Cooperation with the Cooperative Programs
of
Muskegon Area High Schools

Place of Employment
Supervisor
Trainee
High School
Coordinator

Year 19 ___ - ___
APPENDIX E

EXEMPLARY PROGRAMS
FOLLOW-UP
1. NAME (Please Print) ____________________________________________________________

2. MAILING ADDRESS (Please Print) ____________________________________________
   street
   city state zip

3. __________________________________________

4. AGE ______

5. SEX (circle one)
   1. Male
   2. Female

6. RACIAL-ETHNIC GROUP (circle one)
   1. American Indian
   2. Black
   3. Spanish Surnamed American
   4. White
   5. Other

7. During your last two years of school, in which of the following PROGRAMS were you enrolled? (In other words, what kind of courses did you take?)
   (circle one)
   1. CP:  a COLLEGE PREPARATORY program in which you got ready to go on for more schooling
   2. G:  a GENERAL program in which you prepared to graduate from school
   3. VE:  a VOCATIONAL EDUCATION program in which you prepared for a particular type of job

8. If you circled the VE program, in which of the following areas did you take most of your vocational courses?
   (circle one)
   1. AGRICULTURAL EDUCATION: production, equipment mechanics, farm supply
   2. BUSINESS AND OFFICE: secretarial, accounting, office management
   3. DISTRIBUTIVE EDUCATION: district marketing & retailing, salesmanship, product & service marketing
   4. HOME ECONOMICS: consumer education, food preparation, clothing construction/sales, child care
   5. HEALTH OCCUPATIONS: nurse's aide, licensed practical nurse, registered nurse, dental assistant
   6. TECHNICAL: architectural drafting, sanitation technician, civil engineering technician
   7. TRADE AND INDUSTRIAL: automotive, refrigeration, electrical, carpentry, welding

9. How well did your program (CP, G or VE) prepare you for what you're doing now? (circle one)
   1. Poor
   2. Fair
   3. Good
   4. Excellent

10. Was this program (CP, G or VE) what you really wanted? (Circle one)
    1. YES
    2. NO

11. What reason BEST describes why you took this program? (Circle one)
    1. Prepare for college.
    2. My friends were in it.
    3. My parents wanted me to take it.
    4. I liked the teachers or the courses.
    5. So I could get the job I wanted.
    6. The counselor told me I should take it.
    7. The program I really wanted was full.
    8. Some other reason.
BEFORE YOU ENROLLED in this program (CP, G or VE), HOW WELL PREPARED were you to know: (Circle one for each)

12. What your personal career goals were at that time
   Not Prepared  Poorly Prepared  Somewhat Prepared  Well Prepared
   1  2  3  4

13. What programs you could choose from
   1  2  3  4

14. How to choose the one program that would get you where you wanted to go
   1  2  3  4

WHILE YOU WERE ENROLLED in this program (CP, G or VE), HOW WELL PREPARED were you to know: (Circle one for each)

15. What skills you would learn
   1  2  3  4

16. How your work in class would be graded or evaluated
   1  2  3  4

17. What kind of job you could get
   1  2  3  4

18. Where to find employers who would hire you
   1  2  3  4

19. What the employers would require of you
   1  2  3  4

20. How to apply for a job
   1  2  3  4

21. The role of trade unions
   1  2  3  4

22. Other schools or colleges you would go to for further training
   1  2  3  4

HOW MUCH do you agree or disagree with the following statements? (Circle one number for each.)

23. The COURSES in my program definitely taught me the skills I needed for my job or new school program.
   Strongly Disagree  Disagree  Agree  Strongly Agree
   1  2  3  4

24. The TEACHERS in my program made sure I really learned the skills they were teaching.
   1  2  3  4

25. Both the teachers and the courses were UP TO DATE in terms of the tools and equipment I needed to know about.
   1  2  3  4

26. Graduates from vocational training programs, when compared with non-vocational graduates:
   a. are able to get better jobs
      1  2  3  4
   b. know how to work with people better
      1  2  3  4
   c. will probably get more promotions
      1  2  3  4

27. For how many MONTHS were you enrolled in one or more vocational courses? (If none, put 0)______MONTHS
28. Did the program from which you graduated (CP, G or VE) have PERFORMANCE OBJECTIVES? (A performance objective is like a definite goal that you can measure. You know what you're going to learn to DO -- and you know when you've learned to do it RIGHT.)

(circle one)

1. NO - not as far as I know.
2. YES - but only in a few courses.
3. YES - in about half my courses.
4. YES - in many of my courses.
5. YES - in all of my courses.

IF NONE OF YOUR COURSES HAD PERFORMANCE OBJECTIVES GO ON TO ITEM 34

HOW WOULD YOU RATE the performance objectives in your classes? (Circle one number for each question.)

29. They helped me get a clear picture of where I was going in class.
30. They made it easier to learn than it was in classes without performance objectives.
31. They made it easier for me to understand how I was being graded.
32. They helped me to see how all the skills I was learning fit together.
33. They helped the teacher know when I was having trouble.
34. Were any of your courses CO-OPERATIVE ones where you actually went out and worked on a job to fulfill courses requirements?

IF YOU ANSWERED NO, GO ON TO ITEM 39.

35. How much did your related school work prepare you for your CO-OP experience?

36. How satisfied were you with your CO-OP experience?

37. Were the people you worked with in any union?

38. Are you now working for the employer with whom you CO-OPED?

AS A GRADUATE

39. Would you take the same program again? (CP, G, VE)

40. Would you recommend the program to a friend?

41. Would you like to work on a committee making recommendations about what should be taught in a particular vocational area?
42. Since you graduated, has anyone asked your opinions about how the program that you took (CP, G or VE) might be improved?

(circle one)

1. No one has asked me.
2. A teacher
3. A guidance counselor
4. A placement coordinator
5. A letter from the school
6. Other

43. How well did your school prepare you to do the following? (Circle one number for each question.)

- To write a resume that gets you an interview
- To handle an interview well enough to get a definite job offer
- To do high quality work
- To know the skills required by the job
- To use the tools and equipment needed on the job
- To handle any math required by the job
- To accept responsibility
- To finish assignments on time
- To follow directions from supervisors
- To get along with other employees
- To learn the skills needed for promotions

Choose one option:
1. Not at all
2. A little
3. O.K.
4. Well
5. Very well

54. Which of the following statements describes your present status? (Circle ALL that apply to you.)

- I am now employed and I work about ________ hours per week.
- I am not now employed.
- I am looking for a job.
- I am not looking for a job.
- I am a full-time student.
- I am a part-time student.
- I am a homemaker.
- I am in (or will be by January 1976) the military service.

62. How many FULL-TIME JOBS have you had since graduation? (circle one)

- 1
- 2
- 3
- 4
- 5 or more
IF YOU ARE UNEMPLOYED, SKIP TO ITEM 77.

63. YOUR JOB TITLE (Please print)_______________________________________________

EMPLOYER'S MAILING
ADDRESS (including military)
__________________________________________________________________________

employer’s name
company
street

city state zip

64. How long did it take you after graduation to get your first full-time job? (circle one)
1. I had it before graduation
2. 1 - 2 weeks
3. 3 - 4 weeks
4. 5 - 6 weeks
5. 7 - 8 weeks
6. Over 2 months

65. How far is your present job from the school where you graduated?
1. 1 - 25 miles
2. 26 - 50 miles
3. 51 - 75 miles
4. 76 - 100 miles
5. Over 100 miles

66. On your present job, about how much are you paid per hour?

$_________

67. On your present job, how much do you use the training you received in school?
1. None
2. A little
3. More than a little but less than a lot
4. A lot

68. Is your present job related to the training you got in school?
1. YES - directly related
2. YES - somewhat related
3. NO - I couldn't find a related job
4. NO - the union didn't have any apprentice openings
5. NO - I like this job better than the one I was trained for
6. NO - the pay was better here
7. NO - I never intended to get a related job
8. NO - (other reason)

69. What did your school, college or training center do to help you find a job? (Circle ALL that apply)
1. Told me about job openings
2. Sent me for an interview
3. Taught me how to fill out job applications
4. Gave information about me to my employer
5. Other (please specify)
6. None of these things

70. Who helped you find a job? (Circle ALL that apply)
1. Counselor
2. Teacher or co-op coordinator
3. Relative or friend
4. School placement office
5. Public employment agency
6. Private employment agency
7. 4 year college placement office
8. I found it myself
9. Other

71. In those areas of your job where you were NOT well prepared, how long did it take you to learn what you needed to handle the job well? (Circle one)
1. Less than 1 month
2. From 1 - 3 months
3. From 4 - 6 months
4. From 7 - 12 months
5. Over a year
HOW SATISFIED ARE YOU with: (circle one)

<table>
<thead>
<tr>
<th>Item</th>
<th>Very Unsatisfied</th>
<th>Slightly Unsatisfied</th>
<th>Slightly Satisfied</th>
<th>Very Satisfied</th>
</tr>
</thead>
<tbody>
<tr>
<td>72. Your present job</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
</tr>
<tr>
<td>73. Your present wages</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
</tr>
<tr>
<td>74. Your working conditions</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
</tr>
<tr>
<td>75. The help you got from your school in getting the job</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
</tr>
<tr>
<td>76. The job skills you now have</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
</tr>
</tbody>
</table>

IF YOU ARE NOT TAKING COURSES AT THIS TIME, SKIP TO ITEM 82.

77. What is the NAME of your present school, training or apprentice program? (Please print)

78. What TYPE of school or program are you now in? (Circle one)

1. 2 year college (vocational/technical program)
2. 2 year college (liberal arts program)
3. 4 year college or university
4. Business or trade school
5. Apprentice program
6. Other (please specify)

79. What is your major area of study or training? (Please print)

80. In your major area of study or training, how much do you use the training you received in your previous school? (Circle one)

1. None
2. A little
3. More than a little but less than a lot
4. A lot

81. Who helped you to find and/or get into your present educational program? (Circle ALL that apply)

1. Counselor at school
2. Teacher or co-op coordinator
3. Relative or friend
4. School placement office
5. Training or apprentice program recruiter
6. I did it myself
7. Other (please specify)

IF YOU ARE PRESENTLY UNEMPLOYED AND ARE LOOKING FOR A JOB, COMPLETE ITEM 82.

82. Whom have you asked for help in finding a job? (Circle ALL that apply)

1. Counselor at school
2. Teacher or co-op coordinator
3. Relative or friend
4. School placement agency
5. Public employment agency
6. Private employment agency
7. 4 year college placement office
8. Other (please specify)
9. None of these
COMMUNITY COLLEGE
GRADUATES
SKIP TO ITEM 85.

83. Did you belong to a Youth Club during your last year of school? (Circle one)
1. None
2. FFA
3. BOEC
4. DECA

84. Was your Youth Club helpful in preparing you for the job you wanted? (Circle one)
1. no help
2. just a little help
3. some help
4. a lot of help

HIGH SCHOOL STUDENTS STOP HERE

IF YOU GRADUATED FROM A COMMUNITY COLLEGE, COMPLETE THE FOLLOWING ITEMS.

85. Were you enrolled in a vocational program during high school? (Circle one)
1. YES
2. NO

IF YOU CIRCLED NO, SKIP TO ITEM 88. AND CONTINUE FROM THERE.

86. How much did your high school vocational training prepare you to meet the requirements of your community college vocational program?

<table>
<thead>
<tr>
<th>None at All</th>
<th>A Little</th>
<th>Some</th>
<th>A Lot</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
</tr>
</tbody>
</table>

87. How much overlap in content was there between the two programs?

<table>
<thead>
<tr>
<th>None at All</th>
<th>A Little</th>
<th>Some</th>
<th>A Lot</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
</tr>
</tbody>
</table>

88. How much did your high school vocational teachers help you prepare to enter the community college?

<table>
<thead>
<tr>
<th>None at All</th>
<th>A Little</th>
<th>Some</th>
<th>A Lot</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
</tr>
</tbody>
</table>

89. If you were doing it over, what plans would you make to get the skills you need for the job you want? (Circle one)
1. Take just the high school vocational program.
2. Take just the community college vocational program.
3. Take both programs.
4. Take neither program.
5. Other

SCHOOL USE ONLY

1. [ ]
2. [ ]
3. O.E. Code _____________ Name of Program _____________
4. [ ]
5. [ ]

If an AREA CENTER, report student's home district identification.

CEPD CODE ___________

SCHOOL S. A. C., I. D. NUMBER __________________________

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FOLLOW-UP SURVEY OF 1975 GRADUATES

By answering the following questions you can help us to plan better educational programs for present high school students. The information you return will be used for educational purposes only. Thank you for your cooperation and assistance in completing this survey. Your name will not be released or otherwise connected with the information you provide.

PART I.

DIRECTIONS: Everyone should complete Part I.

1. Racial-Ethnic Group:
   14 American Indian
   2 Black
   3 Oriental
   4 Spanish Surnamed American
   5 White
   6 Other

2. Sex:
   16 Male
   2 Female

3. Check the WORD that best describes how well your high school (or area vocational education center) courses prepared you to do what you are doing now.
   (Check ONE only.)
   1 Excellent
   2 Good
   3 Fair
   4 Poor

1. Which of the following statements describe your present status?
   (Check ALL that apply.)
   A. 17 I am now employed.
   B. 20 \( \square \) I am not now employed.
   C. 21 I am looking for a job.
   D. 22 I am a full time student.
   E. 23 I am a part time student.
   F. 24 I am in (or will be by January 1976) the military service.

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PART 2.
DIRECTIONS FOR PART 2

If you are employed full or part time now, or if you are in the military, please complete this part of the questionnaire. Otherwise, go directly to Part 3, question 10.

<table>
<thead>
<tr>
<th>Name of Company</th>
<th>City</th>
<th>State</th>
</tr>
</thead>
<tbody>
<tr>
<td>Your Job Title</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

5. What did your HIGH SCHOOL or AREA VOCATIONAL EDUCATION CENTER do to help you find a job?
   (Check ALL that apply.)
   25 [ ] Told me about job openings
   26 [ ] Sent me for an interview
   27 [ ] Taught me to fill out a job application
   28 [ ] Gave information about me to my employer
   29 [ ] Other (please specify) ____________________________
   30 [ ] None of the above

6. Who helped you to find a job?
   (Check ALL that apply.)
   31 [ ] High school or area vocational education center counselor
   32 [ ] Teacher or co-op coordinator
   33 [ ] Relative or friend
   34 [ ] Public employment agency
   35 [ ] Private employment agency
   36 [ ] College placement office
   37 [ ] Other (Please specify) ____________________________
   38 [ ] None of the above

7. On your present job, how much do you use the vocational training you received in high school or area vocational education center?
   (Check ONE only.)
   40 [ ] A lot
   41 [ ] Some
   42 [ ] Hardly any
   43 [ ] None

8. Overall, how satisfied are you with your present job?
   (Check ONE only.)
   44 [ ] Very satisfied
   45 [ ] Somewhat satisfied
   46 [ ] Not very satisfied
   47 [ ] Not at all satisfied

9. On my present job I am paid about $_______ per hour.
PART 3.

DIRECTIONS FOR PART 3.

If you are now attending school or are enrolled in a training or apprenticeship program, please complete this part of the questionnaire. Otherwise, go directly to Part 4, question 14.

Name of School, Training or Apprentice Program | City | State

10. Check the type of school or program you are now attending.
   (Check ONE only)
   46 [ ] 2 year college (vocational-technical training program)
   2 [ ] 2 year college (liberal arts program)
   4 [ ] 4 year college or university
   6 [ ] Business or trade school
   8 [ ] Apprentice Program
   10 [ ] Other (Please specify)_

1. My major area of study (or training) is ________________________________

2. In your major area of study (or training), how much do you use the vocational training you received in high school or area vocational education center?
   (Check ONE only.)
   47 [ ] A lot
   4 [ ] Some
   6 [ ] Hardly any
   8 [ ] None

3. Check all who assisted you in finding and/or getting into your present educational program.
   (Check ALL that apply)
   48 [ ] High school or area vocational education center counselor
   50 [ ] Teacher or co-op coordinator
   52 [ ] Relative or friend
   54 [ ] High school or area vocational education center placement office
   56 [ ] Training or apprentice program recruiter
   58 [ ] Other (Please specify) ________________________________

PART 4.

DIRECTIONS FOR PART 4.

If you are presently unemployed and are looking for a job, complete this part of the questionnaire. Otherwise, go directly to Part 5.

4. Have you asked for help in finding a job?
   (Check ALL that apply.)
   49 [ ] High school or area vocational education center counselor
   51 [ ] Teacher or co-op coordinator
   53 [ ] Relative or friend
   55 [ ] High school or area vocational education center placement office
   57 [ ] Public employment agency
   59 [ ] Private employment agency
   61 [ ] College placement office
   63 [ ] Other (Please specify) ________________________________

6. None of the above

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PART 5.

DIRECTIONS FOR PART 5

Any comments or suggestions you may have can be written in the space below. (Include any type of assistance you might need now or things you would have liked to have had in your high school program.)

Comments and/or Suggestions:

SCHOOL USE ONLY

If an AREA CENTER, report student's home district identification.

O. E. Code

Name of Program

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SYSTEM FOR IMPLEMENTING REVIEW AND FOLLOW-UP

developed by
Purdue University
West Lafayette, Indiana

in cooperation with
Indiana State Board
for Vocational-Technical Education
Abstract

Title: Development of a Statewide System for Follow-Up of Vocational Graduates That Has Implementation for Usage by Local Educational Agencies

Project Director: Dr. William B. Richardson

Institution: Purdue University

Effective Dates: October 15, 1974 - October 14, 1975

Objectives of Project:
1. To identify instruments that could be utilized to obtain follow-up information of vocational graduates.
2. To develop a methodology that could be used to obtain follow-up information of vocational graduates.
3. To field test the instrument and methodology for data collection on sample schools.
4. To develop a method for summarizing and analyzing data that could be used by both local and state agencies.
5. To provide a system for interpretation of the data to insure usage of the data at local levels in addition to usage at statewide levels.
6. Train local vocational guidance personnel to use system developed.

Procedures of Implementation: This project developed a statewide follow-up system for vocational graduates. An advisory committee was appointed to guide the staff in the selection of instruments and methodologies. Three to five local schools were used as pilot centers to test instruments and methodologies developed. Job performance as assessed by the student and by the employer was obtained. Perception of guidance and placement assistance was secured as well as an interview with a sample of guidance personnel at the local level. A handbook was developed which will provide an interpretation of the data. Workshops were held for state staff personnel so that they could determine how the system operates.

Contribution to Vocational & Technical Education:

The primary outcomes of this project were the development and field-testing of instruments and methodologies that could be utilized in a statewide system for follow-up of vocational graduates.

The unique aspects of the proposed projects were objectives 5 and 6 as it is proposed to provide a system for interpretation of the data and provide for workshops to train local guidance personnel in the usage of the data.

Also, the project varied from the traditional and obtained the students' perception of guidance and placement. In like manner, perception of job performance as assessed by the student was obtained.
PROCEDURES FOR CONDUCTING

A SIRF FOLLOW-UP

STEP BY STEP USE:

The balance of this booklet will be devoted to specific step by step procedures to implement the SIRF system in your school. The remaining discussion will be divided into 4 parts:

1. Preparing for the followup
2. Carry out the followup
3. Summarizing and analyzing the data using the computer
4. Hand analysis of the data
5. Interpreting the data and reporting results.
Step 1: The part of the model at the right outlines the major activities in Step 1. The step is designed to unify data on students as they enter, interact with, and exit the program.

A. Obtain basic descriptive data on each student. Please refer to student data cards, Form A located on p. 27 of the SIRF manual. These cards should be filled out, filed and continuously updated on each student.

B. Fill out Form B on p. 29 on any student who changes status during the program prior to completion. Examples of the use of this form include: termination, change of study option, unsatisfactory progress, etc.

C. Form C on p. 31 should be completed on each student as he exits the program.

These three forms are the heart of the student data storage. A well kept, up-to-date file on each student is essential to the successful operation of the SIRF system.
CARRYING OUT THE FOLLOWUP

Step 2: The part of the model at the right outlines the major activities in Step 2. These activities are aimed preparation for Follow-Up.

A. Identify students for follow-up is first activity. Please refer to pages 9-10 of SIRF manual. It is our recommendation that:
   1) Follow-up all recent grads
   2) Sample at 3 and 5 years

B. Once decisions are made as to what students are to be followed-up, the next activity is to prepare a cover letter and instrument for each student. On page 33 is the instrument for you to review. Also, on pages 45-47 are three samples of cover letters. You should use an instrument and cover letter that best suit your needs.

C. Identification numbers.
   Before the questionnaires are sent out, each student needs to be given an identification number. This number will be used to keep track of which students have responded. They may also be used to sort students into areas. For example, if you have two programs in Agriculture, Agriculture and Horticulture, you may wish to give the students in Ag numbers between 1 and 99 while the students in Horticulture get numbers between 100 and 199. You may use up to
seven digits for this ID number. An alternative method is to assign every student a five digit number for identification purposes and use an O.E. Code to designate areas. In this case, a list should be made as follows:

<table>
<thead>
<tr>
<th>ID #</th>
<th>Name and Address</th>
<th>O.E. Code</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>(indicating area)</td>
</tr>
</tbody>
</table>

The ID number is then placed on the questionnaire before it is sent out. When the questionnaire is returned and ready to be decoded, the ID number is looked on the list. Then the O.E. Code is entered in the first seven columns, and the ID number in the last five columns of the coding form.

---

O.E. Code student #
school

D. Mail the questionnaire and cover letter.

E. Non-respondents. After 14 days, mail a non-personal reminder letter to each non-respondent. After 28 days mail a personalized letter and second instrument.

F. After 45 days, telephone a percentage (10-15%) of those still not responding. Keep this 10-15% separate so that comparisons can be made to determine non-respondent bias.
G. Try to update addresses of students whose questionnaires are returned undeliverable. Correct the student data storage. Determine number of non-respondents whose addresses are unknown for final report purposes.

H. It is important that all efforts be exerted to get a high return rate of questionnaires. Please refer to page 44 in the manual for clues to increasing the return rate.
ANALYZING AND SUMMARIZING THE DATA
USING A COMPUTER

IF YOU ARE NOT GOING TO USE COMPUTER TO ANALYZE DATA GO TO STEP 4.

Step 3: Analyzing and Summarizing data. As questionnaires are returned they should be carefully examined to detect errors. All completed questionnaires should be sorted neatly according to anticipated computer usage.

A. After questionnaires are examined for correctness, they are to be coded on a code form. Please refer to pages 50-52 of the SIRF manual. Page 52 opens out.

B. Decoding: During this discussion refer to pages 50 and 51 in the Appendix.

Page 50 is a sample copy of a returned questionnaire. Page 52 is a sample copy of a coding form. These should be available to you from wherever you get computer cards.

Step 1: Transfer ID or OE Code to first seven columns. If OE code is used, ID number may be placed in last five columns.

Step 2: The answer to question one goes in column 8 on the coding form. Put a one in column 8 if the answer is male and a two if the answer is female (this corresponds to...
the numbers beside the answers). Questions 3, 4, 5, 6, 8, 9, 10, 11, 12, 13, 15, 17, 20, 23, 24, 27, 28, 29, 32, 33, 34, are handled in the same manner.

Step 3: Write in the age (from question two) in columns 9 and 10.

Step 4: On question 7, May becomes 05, and 1975 becomes 75. Enter 0575 in columns 15-18.

Step 5: Questions 14, 18, and 22 are two part questions--a yes-no response and a reason response. The yes-no response goes in one column (#25 for question 14) and the reason response in another (#26 for question 14).

Step 6: Questions 16 and 31 have multiple responses. If an answer is marked that number should be placed in the column indicated.

Step 7: Questions 18 and 26 are wage questions. The wage should be entered as four digits in columns 38-41. Example: 0250 = $2.50/hour.

Step 8: Question 30 is treated as six separate questions, each with five answers. Each question is treated like question one.
C. When all questionnaires are coded on the code form(s) you are ready to consult a computer person about the computer analysis. Three things will need to be done:

1. Key punch computer cards from code form.
2. Transfer computer program to your computer.
3. Run cards through computer to obtain summary of data.

D. The cards may be keypunched in your data processing center. Care should be taken to insure that the keypunching is accurate.

E. The computer program is included in Appendix. This program is designed for a 360/60 IBM computer. It is ready to be put in this computer or a similar one. A computer consultant is needed to install the program.

F. Once the program is operational, the cards prepared, it is then a matter of running the cards and obtaining output.
HAND ANALYSIS OF THE DATA

IF YOU USED THE COMPUTER SKIP TO STEP 5.

Step 4: Analyzing the data by hand can be accomplished by traditional methods of frequency counts and percentages. Please examine the tables in the SIRF manual on pages for a guide in hand tabulating data.
Step 5: The computer program produces 9 computer tables. Also, the user is asked to read page 12 of the manual for some ideas on the capabilities of the program. By use of card sorts several comparative analyses can be produced.
FORM A

Enrollment Data

1. Name ____________________________

2. Permanent Address ____________________________

3. Permanent Telephone No. ____________________________

4. Parent or Guardian's Name ____________________________

5. Parent or Guardian's Address ____________________________

6. Parent or Guardian's Phone No. ____________________________

7. List the name, address and phone number of someone (other than your parent or guardian) who will always know your address.

   Name ____________________________
   Address ____________________________
   Phone No. ____________________________

8. Date of Birth ____________________________

   month   day   year

9. Sex: 
   □ Male 
   □ Female 

10. Race: 
    □ Caucasian 
    □ Oriental 
    □ American Indian 
    □ Negro 
    □ Spanish Surname 

11. Marital Status: 
    □ Single 
    □ Married 
    □ Other 

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12. Are you a U.S. citizen? □ Yes □ No
13. Do you have any physical handicaps? □ Yes □ No
   If yes, briefly describe: ________________________________________________
14. How many years of school have you completed? ____________________________
15. Name and location (city and state) of last school attended:
   Name ________________________________________________________________
   City ___________________________ State _________________________________
16. How did you spend most of last year?
   □ Going to School   □ Military Service
   □ Employed         □ Other, please specify: _______________________________
   □ Unemployed, seeking work
17. Have you ever held a full- or part-time job?
   □ Yes, full-time   □ No
   □ Yes, part-time
   If yes, was the job related to the program of study in which you are now enrolling? □ Yes □ No
18. Have you ever had any previous vocational training? □ Yes □ No
19. What influenced you to choose the program of study in which you are now enrolling?
   □ Books, Magazines   □ Relatives   □ Friend
   □ School Counselor   □ Teacher   □ Work Experience
   □ Job Opportunities   □ Television   □ Other (list below)
   ________________________________________________________________

Do Not Mark Below This Line

20. Program of Study Code
21. High School Enrolling In
22. Vocational School
23. Enrollment Date: No. Day Year

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FORM B

Change of Status Report

1. Student's Name ___________________________ ID Number __________________
2. High School _______________________________ __________________
3. Vocational School ___________________________ __________________
4. Program of Study (Before Change) ___________________________ __________________
5. Change of Status (check one):
   □ Termination
   □ Program of Study Change to: ___________________________ __________________
6. If student terminated, mark reason below:
   □ Unsatisfactory performance □ Personal problems
   □ Entered Military Service □ Transferred to another school
   □ Took job in related area □ Reason unknown
   □ Took job in unrelated area □ Graduated
7. Date of Change: _______ _______ _______
   Mo.   Day   Year
8. Grade Average at Time of Change:
   □ A □ B □ C □ D □ F
9. Percentage of Vocational Program Completed Before Change: _______ __________ %
1. Name ________________________________

2. Permanent Address ________________________________

3. Permanent Phone Number ________________________________

4. Parent or Guardian ________________________________
   Parent or Guardian's Address ________________________________

5. Parent or Guardian's Phone Number ________________________________

6. List the name, address and phone number of someone (other than your parent or guardian) who will always know your address:
   Name ________________________________
   Address ________________________________
   Phone No. ________________________________

7. Marital Status:  [ ] Single  [ ] Married  [ ] Other

8. What are your plans for the future? (Mark all that apply.)
   [ ] Transfer to another high school
   [ ] Complete a related or same vocational program
   [ ] Complete a different vocational program
   [ ] 2-Year College
   [ ] 4-Year College
   [ ] Post-High School Voc. Training

(continued on following page)
10. If you are accepting a job offer or seeking employment, which of the following is most important to you?

- Salary
- Opportunity for Promotion
- Working Conditions
- Location of Job
- Job Security
- Job Related to my Training
- Personal Interest in Job
- Other, explain below

11. Are you generally satisfied with the vocational training you received at this school?  

- Yes
- No

12. Would you recommend this program to others?  

- Yes
- No

13. Please mark the amount of help you got from the guidance services in the following areas:

<table>
<thead>
<tr>
<th>Area</th>
<th>Much</th>
<th>Some</th>
<th>None</th>
<th>Did Not Seek Help</th>
<th>Not Offered</th>
</tr>
</thead>
<tbody>
<tr>
<td>Career Planning</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Seeking Employment</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Planning Future Education</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Military Service Information</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Personal Counseling</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Recognizing Your Abilities &amp; Interests</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deciding Courses To Take</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

14. Are you generally satisfied with the help you got from the guidance services?  

- Yes
- No
FOLLOW-UP OF INDIANA VOCATIONAL STUDENTS

SECTION ONE

1. Sex
   □ Male  □ Female

2. Age ________

3. Race
   □ Caucasian  □ Oriental  □ Indian
   □ Negro  □ Spanish

4. Are you a U.S. Citizen?
   □ Yes  □ No

5. High school grade average?
   □ A  □ B  □ C  □ D

6. Did you graduate from high school?
   □ Yes  □ No

7. If you graduated from high school, write the month and year of graduation.
   Month ________ Year ________

8. Did you complete a vocational program while in school?
   □ Yes  □ No

9. Mark the vocational program you were in:
   □ Agriculture  □ Health
   □ Distributive Education  □ Home Economics
   □ Business  □ Trade & Industry

10. Were you in a co-op program?
    □ Yes  □ No

11. If you have moved from the community where you lived while in high school, how long after you left school did you move?
    □ Have not moved (Blacken square and skip to Question 14)
    □ Within one month
    □ Two to six months
    □ Seven to 12 months
    □ More than twelve months

12. How far did you move?
    □ Did not move out of county
    □ Moved out of county
    □ Moved out of state

13. Why did you move?
    □ Take a job  □ Transferred by employer
    □ Seek a job  □ Military service
    □ Parents moved  □ Attend school
    □ Marriage  □ Wanted a change

14. Since you left school did you seek a full time job?
    □ Yes  □ No, mark reason below.

15. Have you had a full-time job since leaving high school?
    □ Yes  □ No; skip to Question 28.

16. What sources did you use in looking for your first job?
    □ Private employment agency  □ School counselor
    □ State employment agency  □ On my own.
    □ Parent or relative  □ School placement
    □ Friend  □ Other, describe
    □ Teacher

17. In taking your first full-time job which of the following was most important to you?
    □ Salary  □ Location
    □ Working conditions  □ Related to training
    □ Job Security  □ Personal interest
    □ Chance for promotion  □ Other, ________

18. Write in the amount of your gross earnings (before deductions) for your first full-time job.
    Hourly rate $________

19. Was your first full-time job in the trade or field for which you were trained?
    □ Yes  □ No
    □ No job available in area of training
    □ Learned new job by continuing school
    □ Learned new job in military service
    □ Decided I liked other work better
    □ Not accepted as apprentice in trade
    □ Other, specify ________

20. On the following scale indicate how you felt about your first job.
    □ Highly liked
    □ Moderately liked
    □ Indifferent
    □ Moderately disliked
    □ Highly disliked

21. Print the job title of your first full-time job

   ____________________________

   Print the name and business address of your first full-time employer.
   ____________________________

   If you are not currently employed, skip to Question 27.
22. Is your present job in the trade or field for which you were trained in high school?
   1. Yes  2. No
   If YES: Indicate how well your vocational course prepared you for your present job.
   1. Exceptionally well prepared; training covered all essentials required by present job.
   2. Well prepared on the whole, but there were some important gaps in training.
   3. Poorly prepared; much that I needed to know was not covered in vocational course.
   If NO: Mark reason below:
   1. No job available in area of training
   2. Learned new job by military service
   3. Learned new job by continuing school
   4. Decided I liked other work better
   5. Not accepted as apprentice in trade
   6. Other (specify)

23. On the following scale, indicate your feelings about your present job.
   1. Highly like
   2. Moderately like
   3. Indifferent
   4. Moderately dislike
   5. Highly dislike

24. In taking your present job, which of the following was most important to you?
   1. Salary
   2. Working conditions
   3. Job security
   4. Opportunity for promotion
   5. Other, explain below

25. Print the job title of your present job

26. What are your present gross earnings? Write in the amount below.
   Hourly rate $__________

27. How many full-time jobs (30 or more hours per week) have you held since leaving school?
   1. One  2. Two  3. Three  4. Four or more

28. What is your current employment status?
   1. Employed full time
   2. Employed part time (less than 30 hrs/week)
   3. Not employed but seeking work
   4. In military service
   5. Not employed and not seeking work

29. Do you have any physical handicaps that keep you from certain jobs in the vocational field in which you were trained?
   1. Yes  2. No

30. Mark the degree of help you feel you got from your high school guidance services.
   Much  Some  None  Did Not Seek Help  Not Offered by School
   Career planning
   Seeking employment
   Planning for Future Education
   Personal counseling
   Recognizing your abilities and interests
   Deciding what courses to take

31. Below are ways students are influenced to select a vocational program. Mark those that most influenced you to the program you took in school.
   1. Books, magazines
   2. Area or Voc. School Counselor
   3. Relatives
   4. Neighbor or adult friend
   5. Friend your own age
   6. Teacher
   7. Part-time job
   8. Counselor
   9. Graduate of program
   10. Other

32. Are you generally satisfied with the help you got from the guidance services at school?
   1. Yes  2. No

33. Are you generally satisfied with the vocational training you received in high school?
   1. Yes  2. No

34. Would you recommend this vocational program to others?
   1. Yes  2. No