Described is a practical approach to continuous reviews, evaluation and weeding (CREW) of library collections, its advantages, and the detailed procedure. Guides by Dewey classes are prepared including information as to age, maximum permissible time without usage, and the presence of various negative factors concerning the material. A bibliography is included. (SC)
THE CREW MANUAL

A Unified System
of
Weeding, Inventory, and Collection-Building
for
Small and Medium-Sized
Public Libraries

by
Joseph P. Segal

TEXAS STATE LIBRARY
and
Fort Worth Major Resource System

1976
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"The weeder is supremely needed if the Garden of the Muses is to persist as a garden."
Ezra Pound's ABC of Reading

"Books are for use."
Ranganathan's First Law of Library Science

INTRODUCTION

This manual is designed for use primarily by community and branch librarians who are the members of the profession shortest on time, space, and budget, but who are nonetheless as anxious as the directors of the largest city libraries to provide their patrons with efficient, effective service in a pleasant, attractive library environment. To achieve these ends, an entire range of indirect, "technical" services, such as selection, cataloging, and weeding must be carried out. However, the scarcity of staff and urgent demand for direct public services, such as reference and circulation, often prevent some of these indirect services being done adequately.

There is little in the professional literature that gives practical, clear, detailed advice on how to carry out the technical services. Library science courses are often more theoretical than practical. The harried community librarian is reluctant to devote her own precious time to devising effective ways of performing routines the value of which may not be very clear. This manual attempts to describe clearly, practically, and step-by-step, a new method of carrying out the five processes of "reverse selection": inventory, collection evaluation, collection maintenance, weeding, and discarding.
THE CIRCLE OF SERVICE: WHERE "CREW" FITS IN

The method called CREW (Continuous Review, Evaluation, and Weeding) integrates all five processes into one smooth, streamlined, and on-going routine that assures that all these necessary indirect services are accomplished and accomplished in an effective way.

The above diagram represents the flow of library services direct and indirect; it is a circle because each process leads into the next. The whole cycle is called "collection building" - a series of on-going routines that continuously adds to, removes from, interprets, and adjusts the collection to fit its users and potential users.

SA is the Selection (through reviews and requests) and the Acquisition (ordering and paying for) of the library's materials.

CP is the Cataloging (including classification) and Processing (accessioning, stamping, pocket-pasting) of the same materials.

CR is the step which includes the preparation of the books for the shelves and their use in Circulation and Reference, the public services.

Immediately after entering Circulation and Reference (CR) use, the library materials enter the CREW processes of inventory and maintenance. When, through evaluation and weeding, the librarian discovers that the material's useful career is over, it is retired by discarding. Meanwhile, CREW is generating information on the current strengths, weaknesses, gaps, and saturation points of the collection which the librarian uses in another round of Selection and Acquisition (SA). At each step, the librarian uses her special knowledge of library science and library materials and the particular community to meet the needs and demands of the library's users and potential users. CREW is a vital part of good library service. A library that does not evaluate, weed, or discard is like a cart wheel with a fourth of its rim missing. Too many community libraries today are having a rough ride on such a broken wheel.
Why are these CREW functions so important, even necessary, for a good, useful community library? Haven't many community libraries done a good job for years without weeding? Isn't CREW simply a fancy name for throwing away books and slowing down a library's growth?

The Six Benefits of Weeding

There are six major benefits of weeding and especially of CREWing.

YOU SAVE SPACE. Discarded materials no longer cost money for cleaning, binding, mending, extra stacks, extra catalog drawers, and all the other hidden costs of maintenance which are not cut by lack of use. The librarian will not need to fill the bottom shelves or pile books on top of the stacks and the library will be more attractive and easier to use. There will be space to furnish tables and chairs for in-house study. And that open, friendly appearance that is the trademark of a good community library will be maintained.

YOU SAVE THE TIME of patrons, of the staff, and best of all, of yourself. Crowded shelves, full of ragged books with illegible markings, cost time for anyone looking for a particular book, for pages trying to shelve, or for the librarian trying to use the collection for reference. Filing and using the catalog are impeded by drawers full of worn cards. Library housekeeping, from dusting to relocating Dewey classes, is impeded and made more back-breaking by an overload of useless books.

YOU MAKE THE LIBRARY MORE APPEALING by replacing ragged and smudged books and unattractive rebounds with attractive new books. Circulation can be increased by simply making the shelves look nicer, even if there are fewer books.

YOU WILL ENHANCE YOUR COLLECTION'S REPUTATION for reliability and up-to-dateness and build public trust. It has been said that patrons feel that library books are selected by experts, and to some, the mere fact that a book is in the library, lends authority to it. A fifteen-year-old "pre-Mariner," book on the planets can give the library a credibility gap of astronomical dimensions.

The CREW method provides a CONTINUOUS CHECK on the need for mending or binding, alerts the librarian to lost or stolen books in need of replacement, and guarantees a more accurate volume count.

Finally, CREW provides CONSTANT FEEDBACK ON THE COLLECTION'S STRENGTHS AND WEAKNESSES. This information can be helpful in inviting donations. For example, knowing that the business books are out-of-date, the librarian can approach an organized group or an individual and request well-defined assistance in building an area of special interest and usefulness to them.
CREW keeps the present shape of the collection clearly in mind and helps in planning future directions for it. CREW integrates, not only its own five functions, but every function performed. CREW helps the librarian see the cohesion of every task performed in the library and to see the purpose of every task in relation to the patrons and the collection.

These advantages of weeding, and in particular of CREW, point out the truth of the old Chinese proverb: "Less is more."
THE CREW METHOD IN TEN STEPS

The actual methodology of CREW is deliberately simple. The original procedures have been streamlined through field tests and careful discussion of the actual situation of real community libraries. Top priority in a community library is rightly given to direct service with a human touch. To cut the time and effort required for indirect services, CREW has been streamlined to ten steps, in four time groups, with allowance for stopping this work to attend to patrons. The first step needs to be done only once; the other nine steps form an on-going process which should be continued for the duration of the collection.

One general question of method, frequently asked: Should weeding be done by the head librarian only, or may it properly be delegated? Since the situation varies greatly from library to library, a rule of thumb should be to never let anyone weed who does not already take part in the selection of new materials. On no account should the librarian delegate this function to a volunteer who cannot view the library from the long-range perspective the staff has developed through many regularly-scheduled hours working with and thinking about the collection.

STEP ONE: MAKE WEEDING A PART OF POLICY. Obtain the Board's approval of a written weeding and discarding policy, as a defense against possible controversy, and as a guide in the day-to-day weeding. If a selection policy (a highly recommended item) already exists, the weeding policy could form an amendment or appendix to it. Check any legal restraints since some town charters contain rules about disposal of public property, including library materials. If a selection policy does not already exist, establish a definite gift policy allowing you to accept, decline, and dispose of gift books according to your discretion. The following are sample sections that can be added to the library's selection policy statement in the areas of weeding and gift books:

WEEDING: "Materials which no longer meet the stated objectives of the library will be discarded according to accepted professional practices as described in the publication, The CREW Manual. Disposition of library materials so weeded will be at the discretion of the librarian, subject to all relevant provisions of the Charter of the Town of ________, and the statutes of the State of Texas."

DONATIONS: "Acceptance of gifts (of books and other library materials) will be determined by the librarian on the basis of their suitability to the library's purposes and needs in accordance with the library's stated acquisitions policy. Use or disposal of gift material will be determined by the librarian."
STEP TWO: BUILD WEEDING INTO THE YEAR'S WORK CALENDAR. Set priorities (those areas of the specific collection most in need of weeding should be weeded first) and schedule the times when you will CREW the collection. As a rule of thumb, one CREWing of an entire collection should take approximately a year, although the first, most thorough, CREWing may well take longer. Allow plenty of time for the CREWing. If done in a careful manner, weeding is a slow process requiring thought and judgment. If there is a peak season for one sort of books (e.g., 500's just before the school science fair), schedule that section for a later time to make the inventory more accurate. Plan to do the weeding during slack hours and slow seasons when there will be minimal distractions.

STEP THREE: SHELF-READ the shelf about to be CREWed to insure proper order which, in turn, will make inventory much easier and more accurate.

STEP FOUR: GATHER EQUIPMENT on a book truck at the shelf intended for CREWing: 1) the appropriate drawer from the shelf list; 2) a sheaf of slips for the various disposal categories (either a mimeographed form, such as the one illustrated, or blank slips of paper); 3) a colored pencil for inventory (change the color each year so you can spot a book returned after inventory); 4) a note pad and pen; 5) a piece of cardboard; and 6) this manual for reference.

DISPOSAL SLIP
ANYWHERE PUBLIC LIBRARY

( ) Bindery
( ) Mend
( ) Consider for Replacement or New Edition
( ) Sell to Public
( ) Sell for Pulp
( ) Donate to _________________
( ) Trade with _________________
( ) Destroy

STEP FIVE: FOR WEEDING, study the shelves one book at a time, allowing stretches and coffee breaks to keep yourself alert. Do not do so much at one time that concentration and good judgment are lost. Use the Guidelines Tables beginning on page 10 of this manual, but also feel free to alter the formulas to fit your particular case, using your experience and knowledge of your community. Note any alterations in the margin of this manual (as with Sears and Dewey tables) to maintain local consistency. Place a slip in those books needing treatment or discard (marking the category of handling needed), and replace the books that are fine "as is." If you stop the work temporarily, mark the stopping point with the cardboard. When you stop for the day, turn the shelf list card for the last
book considered on edge or tag that card, to mark the starting point for the next day. As a double check, note the call number of the last book on the pad. You may also wish to make notes as you proceed, for a later display, booklist, or locally prepared index (e.g., an index to short story anthologies).

STEP SIX: CHECK THE LIBRARY'S HOLDINGS. At the same time you weed, you will take inventory. When examining a book for weeding, make a check mark with the colored pencil on the verso of its title page and on the shelf list card for that book next to the accession number for that copy. Do not check books that are not physically on hand, unless your circulation system is one of the few that file in Dewey order (in which case the books on loan, but not overdue, can be checked in the classes you are doing). In all other cases, take all books returned to the desk after their classes are CREWed without this year's inventory check on their title-page versos, and mark their versos and their shelf list cards prior to placing them on the open shelf. Over a year's time, this method will show you which books are, in fact, lost, stolen, or strayed, and which should be considered for replacement. Any book still unchecked on the shelf list six months after its class is inventoried, may safely be presumed to fall into this category, unless you know it to be at the bindery or long overdue and in process of being retrieved.

STEP SEVEN: CHECK THE PULLED BOOKS AGAINST THE INDEXES the library holds. This process will alert you to a possible high reference-usage item, since the indexes will continually be directing patrons and staff to this book. Such a case might suggest special exemption from the general rules of weeding, and if the book is physically worn, a need for non-circulating status. (See the Bibliography, page 23 for a list of standard library indexes.)

STEP EIGHT: TREAT THE PULLED BOOKS ACCORDING TO THEIR SLIPS.

1) Bindery: Prepare binder forms for books needing binding and store them for the periodic bindery pick-up.
2) Mending: Do the required mending or put the books aside for a clerk or volunteer to mend.
3) Discard: Process the discards by removing all ownership marks; pulling the shelf list and catalog cards for last copies, or crossing out the accession number on the shelf list for duplicates; tearing off the book pockets and book cards; and putting the discards on the book-sale table, storing them for an annual sale, or recycling, or boxing them for burning, garbage pick-up, or the pulp dealer. If recycling, place all cards into the book pocket. The recipient library will have a head start placing the book in circulation if cards accompany the book.
4) Replacement: Place aside for careful consideration, each book needing replacement by a new copy, new edition, or better title on the same subject.

For types of disposal, see page 17 of this manual.
STEP NINE: REPLACEMENT CHECKING AND ORDERING. Make replacements at conclusion of weeding a major Dewey Classification. Compare teeded books with titles in recent editions of selective bibliographies for possible replacement titles. Further, if the lib collection does not contain any recommended titles in a specific area, consider ordering these listed titles (unless they are in little demand). Selective bibliographies might include the following (additional titles are on page 23):

- The Children's Catalog (Wilson)
- Public Library Catalog (Wilson)
- Fiction Catalog (Wilson)
- Books for Public Libraries: Selected Titles for Small Libraries and New Branches (Bowker)
- Reference Books for Small and Medium-Sized Libraries
- Science and Technology: Purchase Guide for Branch and Public Libraries (Carnegie Library, Pittsburg)

It might also be helpful to consult lists of award-winning books such as Pulitzer Prize Books, National Book Awards, Best Books for Young Adults (ALA), Notable Books (ALA), as well as, bibliographies in Library Journal and those prepared by the Regional Public Libraries and Major Resource Centers in Texas. Check reviews of books for the last year and Books in Print for replacement or supplementary titles or new editions.

Place a gold star on the book pocket of each book slated for removal before re-shelving it, and mark "TBR" (To Be Replaced) in black pencil on the author and shelf list cards. (This step will alert you to pull the book and possibly to pull or revise its when the replacement comes in.) Prepare the orders for the replacements, with the note, "Repl. (call number)," on the bottom of order slip as a signal to pull the older book when the new copy received.

STEP TEN: SET UP DISPLAYS for low-circulation, high quality books that would benefit from better exposure. Plan the displays to beeful and relevant to current community concerns. If the book s does not circulate, consider it a candidate for trade with another library or for "recycling."

If done routinely every day, this review of the collection will expand your knowledge of the library's holdings, give you a reservoir of problem solutions, and prepare you for informed selection of new books on the basis of actual usage and the actual strengths and weaknesses of collection. You may possibly want to coordinate selection of new sc books to coincide with CREWing of the 500's. In this way, the feedback between the present collection, its use, and future directions will be strong and direct. This subject-grouping of selection also facilitates allocating purchases evenly to each area of major demand, as opposed an unplanned way of casually scanning issues of Library Journal and list.
The CREW GUIDELINES FOR WEEDING YOUR COLLECTION

The formulas given here for the various Dewey classes are rules of thumb based on professional opinions in the literature and practical experience. The formula in each case consists of three parts: 1) The first figure refers to the years since the book's latest copyright date (age of material in the book); 2) the second figure refers to the maximum permissible time without usage (in terms of years since its last recorded circulation); 3) the third refers to the presence of various negative factors, called MUSTY factors. For example, the formula "8/3/MUSTY" could be read: "Consider a book in this class for discard when its latest copyright is more than eight (8) years ago; and/or, when its last circulation was more than three (3) years ago; and/or, when it possesses one or more of the MUSTY factors." Most formulas include a "3" in the usage category and a MUSTY in the negative factors category. The figure in the age category varies considerably from subject to subject. If any one of the three factors is not applicable to a specific subject, the category is filled with an "X".

MUSTY is an easily remembered acronym for five negative factors which frequently ruin a book's usefulness and mark it for weeding.

M  =  Misleading (and/or factually inaccurate)
U  =  Ugly (worn and beyond mending or rebinding)
S  =  Superseded (by a truly new edition or by a much better book on the subject)
T  =  Trivial (of no discernible literary or scientific merit)
Y  =  Your collection has no use for this book (irrelevant to the needs and interests of your community)

On the following pages are the CREW Guidelines by Dewey Class. On page 21 is an Overview Chart of the CREW Formula.
CREW GUIDELINES BY DEWEY CLASS

000 (General)

020 (Library Science) 10/3/MUSTY

030 (Encyclopedias) 5/X/MUSTY

Stagger replacement sets (e.g., replace Britannica in 1976, World Book in 1978, Americana in 1980, then a new Britannica in 1982); one new encyclopedia at least every ten years.

other 000's 5/X/MUSTY

100 (Philosophy and Psychology)

150 (Psychology) 10/3/MUSTY

Try to have something up-to-date on each religion represented by a church, synagogue, or other assembly in your community.

other 100's (Philosophy) 10/3/MUSTY

Value determined mainly by use.

200 (Religion and Mythology)

Try to have something up-to-date on each religion represented by a church, synagogue, or other assembly in your community. 10/3/MUSTY

Use 10/3/MUSTY except for areas of rapid change such as Roman Catholic and Episcopal liturgy and doctrine which are 5/3/MUSTY.

300 (Social Sciences)

See that controversial issues are represented from all views and that information is current, accurate, and fair.

310 (Almanacs, Yearbooks) 2/X/MUSTY

Seldom of much use after two years; add one, discard one every year, to keep only last three years in the collection.

All public libraries in Texas should have at least one general almanac and the Texas Almanac need only last decennial census.

320 (Political Science) 5/3/MUSTY

For topical books; historical materials are judged more on the basis of use: 10/3/MUSTY.
340 (Law) 10/X/MUSTY
350 (Government) 10/X/MUSTY
Or repeal or constitutional reform, whichever comes first.
370 (Education) 10/3/MUSTY
Keep historical materials only if used. Discard all outdated theories; check with a teacher or principal if in doubt.
390 (Etiquette, Customs)
Etiquette 5/3/MUSTY
Keep only basic, up-to-date titles.
Folklore, Customs 10/3/MUSTY

400 (Linguistics and Languages) 10/3/MUSTY
Discard old-fashioned and unappealing textbooks and school grammars. Need only stock dictionaries for languages being studied or spoken in your community.

500 (Pure Sciences)
510 (Mathematics) 10/3/MUSTY
570 (General Biology and Natural History) 10/3/MUSTY
580 (Botany) 10/3/MUSTY
But keep basic works of significant historical or literary value, such as Darwin's *Origin of Species*, or Faraday's *Chemical History of a Candle*.
other 500's 5/3/MUSTY

600 (Applied Sciences)
610 (Medicine) 5/3/MUSTY
Except Anatomy and Physiology which change very little: X/3/MUSTY
630 (Agriculture) 5/3/MUSTY
Keep up-to-date; be sure to collect information on newest techniques and hybrids, if you serve farmers or ranchers. Keep *Yearbook of Agriculture* for last ten years, earlier if in demand.
<table>
<thead>
<tr>
<th>Category</th>
<th>Code</th>
<th>Date</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>640 (Home Economics)</td>
<td>5/3</td>
<td>MUSTY</td>
<td>Be strict with old sewing and grooming books in which styles change rapidly; however, keep cookbooks unless very little used.</td>
</tr>
<tr>
<td>690 (Manufactures)</td>
<td>10/3</td>
<td>MUSTY</td>
<td>Keep books on old clocks, guns, and toys since these items are often collected.</td>
</tr>
<tr>
<td>other 600's</td>
<td>5/3</td>
<td>MUSTY</td>
<td>Technology is making such rapid advances that any material over five years old is to be viewed with suspicion. One major exception: repair manuals for older cars and appliances should be kept as long as such items are generally kept in your community.</td>
</tr>
<tr>
<td>700 (Arts and Recreations)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>745 (Crafts)</td>
<td>X/3</td>
<td>MUSTY</td>
<td>Retain basic technique books if well illustrated.</td>
</tr>
<tr>
<td>770 (Photography)</td>
<td>5/3</td>
<td>MUSTY</td>
<td>Check closely for outdated techniques and especially outdated equipment; if in doubt, check with local photography club or buffs.</td>
</tr>
<tr>
<td>other 700's</td>
<td>X/X</td>
<td>MUSTY</td>
<td>Keep all basic materials, especially histories of art and music, until worn and unattractive.</td>
</tr>
<tr>
<td>800 (Literature)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>900 (History and Geography)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>910 (Travel and Geography)</td>
<td>5/3</td>
<td>MUSTY</td>
<td>For guidebooks such as the Fodor series and for descriptive or scientific geography.</td>
</tr>
</tbody>
</table>
For personal narratives of travel, unless of high literary or historical value.

Main factors: demand, accuracy of facts, and fairness of interpretation. Discard personal narratives and war memoirs of World War II, the Korean War, and Indochina War, in favor of broader histories of these conflicts, unless the author is a local person, or the book is cited in a bibliography as outstanding in style or insight. Discard dated viewpoints, e.g., the McCarthy Era "World Communist Conspiracy" theory of modern history. Retain all Revolutionary War materials until the bicentennial ends in 1983, since many papers will be required on the subject.

Unless the person treated is of permanent interest or importance, such as a U.S. President, discard a biography as soon as demand lessens. This rule especially applies to ghost-written biographies of faddish celebrities. Poor quality biographies of major figures should be replaced with better ones, if funds permit. Biographies of outstanding literary value, such as Boswell's Life of Johnson, are to be kept until worn, without regard for the biographee's reputation.

Discard works no longer popular, especially second and third copies or old bestsellers. If a book deposit or branch are planned, you might store these for such a purpose. Retain works of durable demand and/or high literary merit; a good, non-topical, well-written novel appealing to universal concerns will continue to circulate at a moderate rate for many years.
YA, J, and E Fiction

X/3/MUSTY

Discard children's and young adult fiction if the format and reading level are not appropriate to the current interest level of the book. Discard topical fiction on dated subjects; discard abridged or simplified classics in favor of the original; discard as many series books, particularly second and third copies, as possible.

J and E Non-Fiction

Use adult criteria, but look especially for inaccuracy and triviality which are common faults of over-simplified children's non-fiction.

Periodicals
(Including Newspapers) 3/X/X

Bind only those periodicals in constant use for research and listed in Reader's Guide and other indexes in your library. If financially feasible, buy microfilms of heavy-demand magazines. For the local newspaper, see section, "Local History." Clip other periodicals and newspapers sparingly for the vertical file before discarding.

Vertical File and Government Documents

VF 1/2/MUSTY

Weed the vertical file rigorously at least once a year. Keep only materials on topics of current interest on which no books yet exist. Often a book will be published on a subject within six months after the material is placed in the vertical file. Date all materials when added to the file.

College Catalogs 2/X/MUSTY

Keep current; keep only those catalogs from colleges of interest to students in your area and one or two universities of national importance.
Audiovisual Materials  WORST

Worn out, Out of date, Rarely used, System headquarters can supply, or Trivial and faddish. Since many media are costly, weeding of such materials, once acquired, must be done as carefully and cautiously as the initial selection and acquisition.

Local History  X/X/X

Your library is also the logical archives of the community, and in many cases, of the county. Retain all books on the history and geography of the city and county; all local newspapers (on microfilm if possible); all accounts of travels through your immediate area; all memoirs of local figures; and all local city directories. Keep most books by local authors (if of any literary value); and some genealogies of important local families. Collect local photographs, playbills, and other ephemera of possible interest to future writers in your area. If possible, start an oral history program; the tapes thus produced, being unique, are not subject to the WORST criteria. If local history materials, particularly unique or rare items, begin to wear or become soiled, make them non-circulating.
WHAT TO DO WITH WEEDED BOOKS: TYPES OF DISPOSAL

The CREW method is well suited to the simple, pre-printed disposal slip (placed in each book when it is pulled) which indicates whether the book is to be sold, recycled, or destroyed; or mended, rebound, or replaced. Mending should be done as soon as possible to forestall further damage. Mending should not require longer than fifteen minutes nor be so extensive as to ruin the book's appearance. Rather than being mended, the book should be sold and replaced (if use warrants) with a newer copy or edition.

There are basically only four ways to dispose of a book:

DESTROY IT: by burning in an incinerator or by tossing it into the trash.

SELL IT: to the public, either at a large annual sale or from a continuous exhibit, or to a used-book dealer or pulp dealer, usually in large lots.

RECYCLE IT: donate book to a hospital, charitable institution, Indian reservation, poor school district, or to a small non-system library struggling toward system membership.

TRADE IT: with another library, or with a used-book dealer, for a book your library can use.

Each method of disposal has its advantages and drawbacks, and, its own pre-conditions.

DESTRUCTION should be reserved for the worst books, the absolutely hopeless cases, and only if the books cannot be sold for pulp. The advantage of this method is that it requires minimal time and effort. The major drawback is that it derives no benefits, in money or public relations, from the discarded books. This method of disposal is also the likeliest to cause a "weeding controversy," since many people are shocked by the "waste" of throwing "good books" on the trash heap. Also, "book burning" has unpleasant connotations. If you can explain that only the worst of the weeded books get this treatment, you will avert unpleasant publicity.

SELLING promotes good public relations and is potentially mildly profitable if you sell books of some residual value and with the clear understanding that the books may contain dated information. Those books which you cannot sell should be destroyed or sold, with other hopeless cases, to a pulp dealer (if one is within driving distance). Make clear the firm policy, explained to each buyer via a sign, never to accept your own discards as donations. Mark all discards clearly to avoid donations from well-intentioned, but ill-informed, patrons.
RECYCLING is not a profitable method, but promotes even better public relations, if only very good discards are disposed of in this way. Giving away junk does not promote good public relations, nor does it help the recipients. A day-care center, for example, will remember your donation of some picture books even if the covers are shabby. You may gain a regular customer for your prettier new picture books and a dozen regular patrons for your preschool story hour by sincerely considering the wants and needs of the recipient of your discards.

TRADING your "best" discards is both excellent public relations and a shrewd financial move. Trading works only with two specific classes of discard: the high-quality (or, at least, well-reviewed) book that is nonetheless of no interest to your community (e.g., a shelf-sitter in Del Rio might be dynamite in Pampa, and vice versa); or the occasional donated duplicate of a good book of less than two-copy demand. Inquiries about trades can be made over the phone, by letter, or as part of the festivities at the Texas Library Association Annual Conference or system meetings.

Before sending a book to a bindery, compare the cost of rebinding with the cost of a new copy or edition. A rebound book is simply not as attractive as a new book. In some cases, however, notably out-of-print titles, rebinding is the best option. However, often a new copy is almost as inexpensive and is more appealing. Possibly, you might want to remove and save the plastic covered dust jacket from the book before sending it to the bindery since it might possibly fit the rebound volume.
ENCOURAGING THE HESITANT WEEDEER - AN EPILOGUE

Hopefully this manual has already shown the place of weeding in the cycle of library service, the benefits of regular CREWing, and the streamlined simplicity of the CREW method. However, there are five often heard objections to rigorous weeding. Since they serve to justify keeping collections unweeded and unreviewed, they need to be considered in this manual.

I AM PROUD OF HAVING A LARGE SELECTION OF BOOKS TO OFFER MY PATRONS. BESIDES, I NEED TO HAVE ENOUGH VOLUMES IN THE COLLECTION TO REMAIN A SYSTEM MEMBER.

BUT - Quality counts more than quantity, both with the patrons and with the Texas State Library. Annual statistics that show virtually no discards, while they will not disqualify you for system membership, could indicate that the collection may be growing outdated and haphazard. A good library is not necessarily a big library. The level and quality of service the library can offer is of utmost importance. Of course, while the collection is still very near the minimum required, you simply cannot weed quite as strictly as a library safely over the requirement. However, once the volume count exceeds 12,000 (or 27,000), full-scale CREWing should be done in earnest. For service, efficiency counts more than raw size.

IF I THROW THIS BOOK OUT, I JUST KNOW SOMEONE WILL ASK FOR IT TOMORROW.

BUT - This situation seldom actually occurs and is certainly less common than a patron asking for a book not acquired by the library. The "weeded needed" will be few, are less harmful to public relations than a habitually cluttered and unreliable collection, and can be accessed through the Texas State Library Communications Network. Moreover, CREW cuts the "asked-for unacquired," by alerting the librarian to gaps, losses, and the full range of materials available.

WELL, THIS OLD BOOK MAY BE RARE AND VALUABLE, EVEN A FIRST EDITION!

BUT - Even if the old book dates back before 1900, chances are one in several thousand that an it is worth as much as $25.00. Only a handful of unique copies, authors' personal copies, or other treasures sell for more than this amount. Old books are overwhelmingly rubbish or cheap curios. They almost never deserve the glass-fronted cases or separate stacks they too often receive at the expense of library space, time, money, and usefulness. "First Editions" are also worth very little except in rare cases where only a handful of copies remain. The first edition of an unimportant
book is worthless, even if it is unique. A high-priced ($30.00 or more) First Edition is almost always a classic or near-classic which was not appreciated when first published. If you have never heard of the title, it almost certainly is not of this sort. If you think you have a valuable book, send a detailed description of it (more than on the catalog card and including a physical description with condition and any printer's marks) to a reputable antiquarian book dealer for his estimated auction value of the book. (Most real rare books are sold at auctions in New York or London.) Otherwise, take the possibly rare book to the Major Resource Center Library to check the description against American Book Prices Current which lists books auctioned during the past year and the price each brought.

IF I DISCLAIM A BOOK BECAUSE IT HAS NOT BEEN USED, ISN'T THAT ADMITTING PUBLICLY THAT I MADE A MISTAKE IN SELECTING IT?

SO? Every librarian makes those kinds of mistakes. Selection is not based on scientific formulas or objective measurements. To a very large extent, selection has to be based on the librarian's judgment of book and people. Judgment can be sharpened by training and experience, but it can never be made infallible.

ISN'T WEEDING REALLY JUST IRRESPONSIBLE DESTRUCTION OF PUBLIC PROPERTY?

NO. As explained in the first part of the manual, weeding is a very constructive process which increases the library's ability to give a "full" service value per dollar and which improves the appearance and comfort of the library building. As for "irresponsibility," the CREW method's very first step involves checking any possible legal constraints specifically to avoid violating civic responsibilities. Further, destruction by trashing or burning, is not the only method of disposal; in fact, it is the last-choice option.

WE NEED TO HAVE SOMETHING ON THIS SUBJECT. AND WE NEED EVERY COPY OF THIS CLASSIC FOR THE SCHOOL RUSH.

BUT - Consider the options: Those extra copies could be kept in a storage room until the rush or replaced with clean, easy-to-store, attractive, inexpensive paperbacks. If "something" is needed on a subject, then something good that will be used is needed. If it will not be used, a book, even the only book on a subject like paleobotany, is simply cluttering the shelves. If an unused book clutters an inaccurate book is worse. If you really need something, acquire something new, accurate, well-written, and sturdily bound.

The point of weeding, and of CREWing, and of all other library functions, technical or public, is to provide your patrons better service, clearer access to the world's knowledge, and entertainment. By streamlining your collection for efficient and reliable use, you are making it easier and faster for the people of your community to find the facts, phrases, and stories they need. Therefore, take this manual and discuss the matter with your Board. Think about it for a while. Then, start working toward efficient, effective service and a high quality collection: Start weeding this year.
# Overview Chart of Crew Formulas

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BIBLIOGRAPHY

Standard Selective Bibliographies


Useful for older Texans; a guide to what to keep in older Texas collections.


Wilson Standard Catalog Series:


Indexes (Consider keeping books which are indexed in these standard works.


   Not highly selective, but useful for determining books to be kept.


   A selective list and index to mystery and suspense fiction, including short story collections and some juvenile novels.


Further Readings


Booklets and Pamphlets


Periodical Articles


How to dispose of weeded books.


Lists thirty "criteria for not discarding books from a public library."


Book fair for systems librarians.

"Weeding the Collection," Unabashed Librarian, v. 16 (Summer, 1975), pages 7-12.


Periodicals

The De-Acquisitions Librarian. The Haworth Press, 174 Fifth Avenue, New York, New York, 10010. Quarterly; $16.00/year; index.

A new periodical created to help librarians in the development, management, and evaluation of an on-going weeding program in their libraries and to provide a great variety of weeding methods and approaches. The purpose of the periodical is to "discuss the problems involved in the creation and maintenance of secondary storage areas; cooperative programs related to weeding; rational collection development and limited library growth; the relegation of weeded stock; and the relationship between weeding, use studies, and improved acquisitions."

The first issue (Spring, 1976) includes an article entitled, "Weeding Monographs in the Harrison Public Library," and a good rationale on the importance of weeding.

Many of the titles listed in this bibliography are available on loan from the Professional Librarianship Collection, Texas State Library, Box 12927 Capitol Station, Austin, Texas 78711.

*Highly recommended.