One of a series of 12 booklets in the
decretarial/clerical area for the vocational instructor, the
decretary/shorthand task list competency record contains a job
description, a task list of areas of competency, an occupational
tasks competency record (suggested as replacement for the traditional
report card), a list of industry representatives and educators
involved in developing the project, and statements of competencies
and a separate competency record for the area of human relations and
personal development. Job duties listed for the secretary include a
wide variety of office tasks and general clerical tasks with emphasis
on transcription of shorthand and machine transcription. Other
general responsibilities noted are in the areas of reception, office
coordination, recordkeeping, written communication, telephone and
mail handling, and reprographics. Areas of competency in human
relations and personal development are given as are communication,
self-development, personal appearance, office attitude, social and
business etiquette, and job-seeking skills. Statements of
competencies may be graded at either the secondary or postsecondary
level, and the competency records are intended to follow the student
through vocational training at both levels. (MF)
Secretary/Shorthand

TASK LIST
COMPETENCY RECORD
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CROSS REFERENCE SYSTEM

Task Lists in the secretarial/clerical area include: office services aid, typist, general office/typist, receptionist, secretary/non-shorthand, secretary/shorthand, educational office personnel, medical secretary, legal secretary, administrative assistant, correspondence specialist, correspondence supervisor, and data entry operator. All Task Lists contain an add-on list of human relations/personal development qualities desirable for graduates seeking secretarial/clerical positions.

The task lists for office services aid, typist, general office/typist, receptionist, secretary/non-shorthand, and secretary/shorthand are referred to as "GENERAL" secretarial/clerical lists and all additional lists are referred to as "SPECIALIZED" lists.

The * and the numbering system is the key to cross-referencing for the specialized lists. The specialized list is compared to the lists for typist, general office/typist, receptionist, secretary/non-shorthand, and secretary/shorthand. When there is something on the specialized list that is not on the general lists a * appears. The position of the * indicates the level of change made in the AREA OF COMPETENCY, the Statement of Competency, or the Task. For example, if the * appears before the AREA OF COMPETENCY the entire AREA OF COMPETENCY is new. If the * appears before a Statement of Competency or Task then only that Statement or Task is new. If the * appears before a word then only that word is new or different. It may be necessary to refer to more than one general task list when comparing statements of competency.

The Task List for Data Entry Operator is not referenced to the general lists because the tasks are unique in that area and need specialized training. The Task Lists for Correspondence Specialist and Correspondence Supervisor are not referenced to the general lists because tasks in these areas are applied to a word processing/correspondence center and the procedure for completing the tasks is different from the tasks in the general lists. The Task List for Correspondence Supervisor is cross-referenced as an add-on to the Correspondence Specialist Task List.
Industry representatives have made several suggestions to students who will seek employment upon completion of this occupational program. These suggestions are general in nature and describe the kind of individual whom they wish to hire. A competent worker is one who satisfactorily performs the tasks listed in this document and one who is mature and responsible. It is important that an employee have a positive attitude toward work and that he/she continues to learn on the job.

One way an employee continues to learn is through reading articles in professional journals and publications. It is very important for a person in this position to intelligently communicate with employers, associates, and the general public.

The employee who is an asset to the business assumes responsibility for communications (both written and oral) that leave the office. This includes using correct grammar and punctuation, spelling words correctly, and proofreading carefully so that neat and accurate corrections are made. Accuracy and confidentiality are extremely important in all secretarial/clerical occupations.
JOB DESCRIPTION

Secretary/Shorthand

A secretary performs a wide variety of office duties and general clerical tasks with the emphasis being on transcription of shorthand and machine transcription.

A secretary may perform duties in the areas of reception, office coordination (including scheduling), recordkeeping and maintenance of office supplies. Additional verbal responsibilities include written communication, telephone, mail handling, filing, and reprographics. Skill in operating power typewriting equipment (mag card or memory) may be necessary.

The secretary must have the ability to work well with people and be extremely proficient in the use of English, grammar, spelling, etc., as it applies to his/her transcription responsibilities.

Graduates of the secretarial program find employment in any size or type of office.
The following Task List gives you, the vocational instructor, recommendations about what your students should be able to do when they take a job as a SECRETARY/SHORTHAND. It was developed by a working committee of secretarial/clerical instructors and industry representatives throughout the state of Minnesota.

The Task List on the following pages includes the Tasks and the AREAS OF COMPETENCY recommended for a graduate of the general secretarial/clerical occupational program.

As you utilize this task list, you will need to continue working with your local advisory committee and with other instructors in your geographic area. Judgments must be made, by you, concerning the amount of time to spend in teaching various tasks, the conditions surrounding the performance of each task and the performance level for each task that will be acceptable.
AREA OF COMPETENCY: TYPEWRITTEN COMMUNICATIONS (VERY IMPORTANT)

IV.A. Types general business correspondence from: typed rough draft, handwritten rough draft, verbal instruction, verbal dictation at the typewriter, machine transcription, information compiled and composed at the typewriter, and shorthand note transcription.

1. Types employer's business and personal letters in several styles including any of the following features:
   a. attention line
   b. carbon notations
   c. company name in closing
   d. enclosure notations
   e. listed materials
   f. mailing notations
   g. multiple page headings
   h. postscripts
   i. quoted material
   j. reference material
   k. special closings
   l. special-sized stationery
      (1) executive size
      (2) half size
      (3) legal size
   m. statistical data in tabular form
   n. subject line

2. Types addresses on envelopes
   a. addresses for window envelopes
   b. mailing address (including ZIP Code)
   c. name above printed return address
   d. return address
   e. special notations
3. types interoffice memoranda
   a. plain paper with appropriate headings
   b. pre-printed forms

IV.B. Types multiple copies of general business forms that are pertinent to the specific
      business from: typed rough draft, handwritten rough draft, verbal instruction, verbal
dictation at the typewriter, machine transcription, information compiled and composed
      at the typewriter, and shorthand note transcription

1. types general business forms
   a. bills of lading
   b. credit memorandums
   c. financial reports
   d. insurance forms
   e. invoices
   f. purchase orders
   g. purchase requisitions
   h. statements of account
   i. voucher checks
   j. vouchers

IV.C. Types miscellaneous material from: typed rough draft, handwritten rough draft, verbal instruction,
      verbal dictation at the typewriter, machine transcription, information compiled and composed at
      the typewriter, and shorthand note transcription

1. types miscellaneous material
   a. address, file folder, file drawer labels
   b. index cards
   c. form letters, form paragraphs, and fill-in information
   d. lists (e.g. mailing)
   e. summary of minutes of meetings or conferences
   f. telegrams, cablegrams, mailgrams
   g. postcards
   h. meeting agendas
i. daily work schedules
j. manuscripts
k. personnel forms
l. expense reports
m. speed-reply letters and memos
n. itineraries
o. other materials pertinent to the specific business

III.D. Types reports (carbons may be required) from: typed rough draft, handwritten rough draft, machine transcription, and shorthand note transcription

1. types reports
   a. end-of-month reports
   b. financial reports
   c. multiple page reports
      (1) unbound
      (2) top bound
      (3) left bound
   d. summary reports
   e. abstracts
   f. legal documents (contracts, policies, etc.)
   g. payroll reports
   h. reports unique to the business

I.E. Types or prepares copy for reproduction

1. types offset masters
2. types masters for photo reproduction

IV.F. Types correspondence, records, reports, forms, and miscellaneous material from: typed rough draft, handwritten rough draft, verbal instruction, verbal dictation at the typewriter, machine transcription, information compiled and composed at the typewriter, and shorthand note transcription with carbon copies
1. types materials with carbon copies
   a. to mail
   b. for office files
I.G. Proofreads and makes neat and accurate corrections of typed materials
   1. makes corrections on
      a. copies typed with fabric ribbons
      b. copies typed with carbon ribbons
      c. carbon copies
      d. offset masters

AREA OF COMPETENCY: COMMUNICATIONS COMPOSITION (VERY IMPORTANT)

I.A. Composes business letters under direct supervision
   1. composes business letters under direct supervision
      a. requesting information and/or services
      b. expressing appreciation
      c. supplying information
      d. responding to complaints
      e. declining a request
      f. acknowledging correspondence
      g. expressing acceptance
      h. requesting payment
      i. giving confirmation
      j. expressing condolence
      k. extending congratulations

I.B. Composes business and informational reports under direct supervision

I.C. Composes and/or edits other materials under direct supervision
1. gives dictation (such as to a correspondence center)
2. edits letters dictated by others
3. edits manuscripts prepared by others
4. proofreads typewritten/handwritten copy (very important)
5. prepares articles, announcements, news releases, form letters, and cover letters
6. prepares audio and visual materials
7. collects related materials from several reference sources

AREA OF COMPETENCY: RECORDS FILING AND MANAGEMENT

II.A. Maintains the currently used filing system

1. codes documents for filing
2. adds new folders
3. locates and retrieves documents
4. refiles documents that have been removed
   a. single pieces in file folders
   b. entire file folder in drawer
5. searches for missing and misplaced materials
6. maintains records of materials taken out of the files
7. follows-up on released materials

II.B. Revises files to keep them current

1. follows employer's directions for retention and disposal
2. follows office procedures for transferring files to inactive files

II.C. Cross-references documents and prepares cross-reference materials

II.D. Maintains index files

II.E. Maintains "tickler" files for follow-up responsibilities

II.F. Maintains personal "work in progress" file
I.G. Operates micro-reproducing equipment (Optional)

I.H. Selects materials for micro-reproducing (Optional)

I.I. Determines recordkeeping needs and suggests a filing system

I.J. Establishes and sets up a filing system

1. requisitions necessary equipment and supplies
2. prepares folders and guides
3. files documents

I.K. Maintains files for shorthand notebooks

AREA OF COMPETENCY: PUBLIC RELATIONS AND STAFF SERVICES (VERY IMPORTANT)

II.A. Screens persons who enter the office

1. screens visitors in compliance with company/institution security policy
2. makes visitors comfortable
3. gives appropriate information to visitors or answers questions about where needed information can be obtained
4. escorts visitors to appropriate office area
5. makes introductions
6. delivers oral or written messages from visitors to proper persons
7. handles business cards
8. provides company services within the scope of his/her authority
9. arranges for outside services such as taxi or limousine

I.B. Manages appointment information

1. schedules appointments
2. records appointments and keeps appointment book current
3. reminds persons of appointments
4. records cancellations and "no shows"
5. maintains guest book
AREA OF COMPETENCY: OFFICE FUNCTIONS

I.A. Keeps the reception area in order
I.B. Operates intercom system
I.C. Maintains a bulletin board of announcements, news, etc.
I.D. Maintains employee information directory
I.E. Writes/prints legibly

AREA OF COMPETENCY: OFFICE EQUIPMENT

II.A. Maintains office equipment
1. changes equipment ribbons
2. cleans office equipment
3. recommends service on equipment
4. handles service calls on equipment
5. handles routine maintenance of equipment
6. makes minor repairs on office equipment

II.B. Selects and keeps equipment current
1. prepares requisitions for equipment
2. maintains records of equipment inventory
3. determines requirements for equipment

AREA OF COMPETENCY: OFFICE SUPPLIES (IMPORTANT)

III.A. Maintains and keeps up to date personal and office inventory of supplies
1. determines requirements for personal and office supplies
2. prepares requisitions or requests
3. maintains and checks inventory records to determine if minimum quantities of supplies are on hand
4. orders and obtains supplies as needed from suppliers
5. checks incoming supplies with packing slip or invoice
6. unpacks and stores incoming supplies
7. maintains suppliers contact file
8. distributes and controls office supplies
9. prepares purchase orders
10. authorizes ordering of supplies

AREA OF COMPETENCY: MEETING/TRAVEL ARRANGEMENTS (VERY IMPORTANT)

I.A. Makes travel arrangements

1. plans a schedule using
   a. travel agency
   b. printed schedules from transportation companies
   c. travel department within company
2. composes, types, and mails letters of reservation
3. purchases and/or prepares tickets
4. prepares materials for employer's briefcase
5. prepares itinerary
6. makes and confirms transportation reservations
7. makes and confirms hotel and motel reservations
8. obtains necessary travel funds
9. compiles and types expense reports
10. maintains telephone and mail digest for absent employer

I.B. Schedules meetings and/or conferences

1. contacts speakers
2. mails or distributes notices and specifics regarding location of meetings
3. schedules meeting times.
4. sends confirmation notes as reminders of meetings
5. makes and notifies participants of changes or cancellations of meetings
6. reserves meeting room and arranges for refreshments
7. prepares and inspects meeting room for arrangements and equipment
8. processes registration for conference participants
9. assembles needed materials for use during meetings
10. prepares agenda for meetings
11. attends meeting and reads minutes
12. attends meeting and takes minutes
13. distributes the typed minutes in person or by mail

AREA OF COMPETENCY: TELEPHONE COMMUNICATIONS (VERY IMPORTANT)

I.A. Answers incoming telephone calls

1. uses single line
2. uses multiple line
3. transfers calls to correct department or person
4. screens incoming calls
5. answers inquiries posed by telephone callers
6. records telephone messages (date and time)
7. requests complete information to make return calls
8. delivers telephone messages promptly

I.B. Places outgoing telephone calls

1. places local calls
2. places long distance calls
   a. direct distance dial (ddd)
   b. person-to-person
   c. station-to-station
   d. collect
   e. credit card
3. places calls using specialized telephone services
   a. conference calls
   b. overseas long-distance calls
   c. telephone facsimile equipment
   d. specialized long-distance networks such as WATS
I.C. Places outgoing and receives incoming calls using specialized telephone equipment

1. operates speakerphone
2. operates picture phone (optional)
3. uses bell-boy service (pager service)
4. uses card dialers
5. operates after hours message recorder
6. contacts mobile phone

I.D. Finds needed information by using the telephone directory

1. uses the white pages
2. uses the yellow pages

II.E. Maintains internal telephone records and checks them against billing

1. keeps list of frequently called numbers current
2. records long distance calls made
3. reminds employer to return calls
4. checks bill from telephone company with record of long distance calls made

I.F. -Omit-

AREA OF COMPETENCY: MAIL (VERY IMPORTANT)

II.A. Receives and processes incoming mail

1. collects mail from post office or mailing department (optional)
2. sorts unopened incoming mail for delivery to departments or individuals
   a. business
   b. personal
3. mends torn or damaged mail
4. prepares and attaches a routing slip
5. delivers incoming mail to proper persons or departments
6. makes notation in mail register
7. signs for packages received from shippers or UPS
8. pays for packages received COD
9. determines disposition of inadequately addressed mail
10. opens incoming business mail, sorts contents, checks enclosures, time/date stamps
11. attaches pertinent information to incoming mail
12. makes filing notations and/or calendar notations

I.B. Prepares outgoing mail

1. collects mail from other offices or departments (optional)
2. folds and stuffs envelopes for mailing
3. addresses envelopes for mass mailings
4. decides on least expensive and/or most desirable method of communication or delivery
5. processes outgoing letters and packages requiring special handling and/or special rates
6. processes bulk mailings
7. prepares and sends telegrams, cablegrams, or mailgrams
8. prepares, updates, and checks mailing lists
9. operates a postage meter
10. records use of postage meter in "Meter Record Book"
11. takes postage meter to post office to be refilled (optional)
12. operates a postage scale to determine correct postage
13. attaches correct postage
14. wraps packages for mailing
15. writes zip codes on incoming or outgoing mail
16. files return receipts from registered or certified mail
17. insures mail
18. registers mail

AREA OF COMPETENCY: REPROGRAPHIC SERVICES

II.A. Supervises and/or creates needed copies

1. operates duplicating equipment
a. offset
b. copier

2. collates materials
   a. manually
   b. by machine

3. binds materials
   a. manually
   b. by machine

4. folds pages
   a. manually
   b. by machine

5. proofreads to insure accuracy

I.B. Makes decisions about reprographic needs

1. decides what materials need to be copied
2. decides on the least expensive and/or most desirable method to duplicate materials
3. makes arrangements to have materials duplicated

AREA OF COMPETENCY: NUMERICAL DATA (IF NO PAYROLL OR ACCOUNTING DEPARTMENT EXISTS)

I.A. Maintains a petty cash fund (Optional)

1. obtains checks to establish or replenish petty cash fund
2. makes payments from petty cash
3. prepares vouchers for money taken out or received
4. records petty cash entries in a journal or check register
5. prepares petty cash reports
I.B. Maintains a pegboard accounting system as needed for specific business (e.g. payroll, cash receipts).

I.C. Prepares Payroll

1. distributes W-4 Forms to new employees
2. maintains personnel records
3. prepares time cards for employees
4. computes payroll
   a. time worked
      (1) timeclock
      (2) handwritten records
5. computes city, state, or federal taxes using printed tax tables
6. records time, earnings, etc., on employee's earnings record
7. prepares payroll checks
8. distributes payroll checks
9. compiles payroll information to prepare employer's quarterly and annual tax forms
10. prepares and mails payroll tax reports
11. prepares and mails/distributes end of year reports (W-2 Forms)
12. keeps records of vacation time
13. keeps personnel records of sick leave

I.D. Maintains checking account

1. prepares receipts for incoming cash
2. endorses incoming checks for deposit
3. prepares bank deposits from incoming cash
4. enters amount of deposit in checkbook
5. enters deposits in journals or check register
6. takes deposits to bank according to accepted procedure
7. prepares checks
8. uses check protector
9. enters checks written in journal or check register
10. reconciles bank statements
11. files cancelled checks
12. signs a check signature card to sign checks
13. signs checks (optional)
14. purchases special checks from the bank
   a. certified
   b. bank drafts
   c. money orders

I.E. Handles payment of bills and statements

1. checks accuracy of source documents
2. verifies items and checks accuracy and figures on statements
3. calculates discounts
4. prepares checks
5. records on the invoices or statements the date paid, check number, initials
6. attaches stubs of bills to checks and presents for signature
7. files invoices/statements marked paid

I.F. Maintains accounts receivable records

1. calculates accounts receivable from source documents to keep customer ledger cards current
2. prepares billing for accounts receivable
   a. makes a copy of the bill
   b. mails the bill
3. prepares list of delinquent accounts

I.G. Maintains accounts payable records

1. calculates accounts payable from source documents to keep accounts payable records current
2. records payments

I.H. Maintains journals

1. prepares purchase orders, invoices, vouchers, receipts or other source documents to record in journals
2. records data in journals for financial statements
3. prepares periodic trial balance of the books
I.I. Keeps necessary records for the business

1. records promissory notes and drafts
2. records maturity dates
3. records insurance
4. records taxes

AREA OF COMPETENCY: DATA PROCESSING (VERY IMPORTANT)

I.A. Codes forms for data entry

I.B. Reads computer printouts to obtain information to prepare required reports

I.C. Checks source documents against computer printouts for accuracy

I.D. Operates CRT display screen to check for accuracy or verification of information (Optional)

AREA OF COMPETENCY: REFERENCE MATERIALS (VERY IMPORTANT)

III.A. Uses general reference materials to look up spelling, pronunciation, definition of terms, compose, edit, and aid in research

1. uses general reference materials

   a. office or company's procedures manuals
   b. dictionary
   c. telephone directory and yellow pages
   d. quick reference words manual
   e. thesaurus
   f. outside agencies (both internal and external to the profession)
   g. city directory
   h. postal manual
   i. ZIP Code directory
   j. secretary's reference manual
   k. company files
   l. past records
   m. word division manual
   n. equipment operator manual
   o. library
I.B. Maintains a reference library

AREA OF COMPETENCY: MACHINE OPERATIONS (VERY IMPORTANT)

I.A. Operates the standard manual typewriter to perform basic office duties
I.B. Operates the standard electric typewriter to perform basic office duties
I.C. Operates the selectric typewriter to perform basic office duties
I.D. Operates the self-correcting typewriter to perform basic office duties (Optional)
I.E. Operates the proportional spacing typewriter to perform basic office duties (Optional)
I.F. Operates the automatic/power typewriter to perform basic office duties
I.G. Operates the 10-key adding machine to perform basic office duties
I.H. Operates the electronic display calculator to perform basic office duties
I.I. Operates the electronic printing calculator to perform basic office duties
I.J. Operates the printing calculator to perform basic office duties (Optional)
I.K. Operates the full-key adding machine to perform basic office duties (Optional)
I.L. Operates the transcribing machine to perform basic office duties

AREA OF COMPETENCY: SUPERVISED WORK EXPERIENCE, OFFICE SIMULATION, STUDENT ORGANIZATIONS (OPTIONAL)

I.A. Participates in supervised work experience training (co-op or internship)
I.B. Participates in a simulated office program
I.C. Participates in co-curricular student organizations
COMPETENCY RECORD

The COMPETENCY RECORD that appears in this section is suggested as a replacement for the traditional report card. It can be used to give employers, teachers, counselors, students and parents information about what each student can and cannot do.

The COMPETENCY RECORD should follow the student through his or her vocational training in the secondary and/or the post-secondary school. The recommended grading scale is shown on the COMPETENCY RECORD. The COMPETENCY RECORD on the following pages includes ALL the AREAS OF COMPETENCY recommended for a graduate of the Secretary/Shorthand Occupational Program.
This competency record tells what the student, who is named above, has demonstrated that he or she can do. A graduate is one who has demonstrated competent performance of all the tasks designated for this occupational program. This competency record is to be used as an expansion of and/or supplement to the traditional report card. Student performance can be rated at the secondary and/or post secondary level.

RATING SCALE:

5 - Performs task(s) with ability that consistently exceed(s) program minimum standards set for job entry level; very competent.

4 - Performs task(s) at job entry level; competent.

3 - Performs task(s) with periodic assistance.

2 - Performs task(s) with constant assistance.

1 - Is unable to perform task(s).

T - Demonstrated ability to perform task(s) at or above job entry level by taking a challenge test.

PWPM - Actual production words per minute (PWPM) obtained by student.

SCHOOL(S) ATTENDED: DATES ATTENDED INSTRUCTOR'S NAME(S)
### AREA OF COMPETENCY: TYPEWRITTEN COMMUNICATIONS (VERY IMPORTANT)

<table>
<thead>
<tr>
<th>MINIMUM PROGRAM STANDARD</th>
<th>SECONDARY RATING</th>
<th>POST SECONDARY RATING</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>RATING YR. INSTR.</td>
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</table>

**IV.A.** Types general business correspondence from: typed rough draft, handwritten rough draft, verbal instruction, verbal dictation at the typewriter, machine transcription, information compiled and composed at the typewriter, and shorthand note transcription

**IV.B.** Types multiple copies of general business forms that are pertinent to the specific business form: typed rough draft, handwritten rough draft, verbal instruction, verbal dictation at the typewriter, machine transcription, information compiled and composed at the typewriter, and shorthand note transcription

**IV.C.** Types miscellaneous material from: typed rough draft, handwritten rough draft, verbal instruction; verbal dictation at the typewriter, machine transcription, information compiled and composed at the typewriter, and shorthand note transcription

**IV.D.** Types reports (carbons may be required) from: typed rough draft, handwritten rough draft, machine transcription, and shorthand note transcription

**IV.E.** Types or prepares copy for reproduction

**IV.F.** Types correspondence, records, reports, forms, and miscellaneous material from: typed rough draft, handwritten rough draft, verbal instruction, verbal dictation at the typewriter, machine transcription, information compiled and composed at the typewriter, and shorthand note transcription with carbon copies
**Minimum Program Standard**

<table>
<thead>
<tr>
<th></th>
<th>Minimum Program Standard</th>
<th>Secondary Rating</th>
<th>Post Secondary Rating</th>
</tr>
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<tbody>
<tr>
<td>I.G. Proofreads and makes neat and accurate corrections of typed material</td>
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<td></td>
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</table>

* Rough draft **____ ppm** (**ppm standard**) for **____ minutes** (**minimum minutes**): Machine transcription **____ ppm** (**ppm standard**) for **____ minutes** (**minimum minutes**): Shorthand (Kind: **____**) taken at **____ wpm** (**wpm standard**) for **____ minutes** (**minimum minutes**): Shorthand (Kind: **____**) note transcription at **____ ppm** (**ppm minimum standard**)

**Area of Competency:** Communications Composition (Very Important)

**I.A.** Composes business letters under direct supervision

**I.B.** Composes business and informational reports under direct supervision

**I.C.** Composes and/or edits other material under direct supervision

**Comments:**

**Area of Competency:** Records Filing and Management

**II.A.** Maintains the currently used filing system

**Comments:**

**ERIC**
<table>
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<th>MINIMUM PROGRAM STANDARD</th>
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<td>Revises files to keep them current</td>
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<td>Cross-references documents and prepares cross-reference materials</td>
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<td>I.D.</td>
<td>Maintains index files</td>
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<td>Operates micro-reproducing equipment (Optional)</td>
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<tr>
<td>I.H.</td>
<td>Selects materials for micro-reproducing (Optional)</td>
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<tr>
<td>I.I.</td>
<td>Determines recordkeeping needs and suggests a filing system</td>
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<td>I.J.</td>
<td>Establishes and sets up a filing system</td>
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<td>I.K.</td>
<td>Maintains files for shorthand notebooks</td>
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<td>I.B. Manages appointment information</td>
</tr>
<tr>
<td>Comments:</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>AREA OF COMPETENCY: OFFICE FUNCTIONS</th>
</tr>
</thead>
<tbody>
<tr>
<td>I.A. Keeps the reception area in order</td>
</tr>
<tr>
<td>I.B. Operates intercom system</td>
</tr>
<tr>
<td>I.C. Maintains a bulletin board of announcements, news, etc.</td>
</tr>
<tr>
<td>I.D. Maintains employee information directory</td>
</tr>
<tr>
<td>I.E. Writes/prints legibly</td>
</tr>
<tr>
<td>Comments:</td>
</tr>
<tr>
<td>AREA OF COMPETENCY: OFFICE EQUIPMENT</td>
</tr>
<tr>
<td>------------------------------------</td>
</tr>
<tr>
<td></td>
</tr>
<tr>
<td>II.A. Maintains office equipment</td>
</tr>
<tr>
<td></td>
</tr>
<tr>
<td>II.B. Selects and keeps equipment current</td>
</tr>
<tr>
<td>Comments:</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>AREA OF COMPETENCY: OFFICE SUPPLIES (IMPORTANT)</th>
<th>MINIMUM PROGRAM STANDARD</th>
<th>SECONDARY</th>
<th>POST SECONDARY</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>III.A. Maintains and keeps up to date personal and office inventory of supplies</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Comments:</td>
<td></td>
<td></td>
<td></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>AREA OF COMPETENCY: MEETING/TRAVEL ARRANGEMENTS (VERY IMPORTANT)</th>
<th>MINIMUM PROGRAM STANDARD</th>
<th>SECONDARY</th>
<th>POST SECONDARY</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>I.A. Makes travel arrangements</td>
<td></td>
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<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>I.B. Schedules meetings and/or conferences</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Comments:

AREA OF COMPETENCY: TELEPHONE COMMUNICATIONS (VERY IMPORTANT)

I.A. Answers incoming telephone calls

I.B. Places outgoing telephone calls

I.C. Places outgoing and receives incoming calls using specialized telephone equipment

I.D. Finds needed information by using the telephone directory

II.E. Maintains internal telephone records and checks them against billing

II.F. --Omit--

Comments:

AREA OF COMPETENCY: MAIL (VERY IMPORTANT)

II.A. Receives and processes incoming mail
<table>
<thead>
<tr>
<th>AREA OF COMPETENCY: REPROGRAPHIC SERVICES (IMPORTANT)</th>
</tr>
</thead>
<tbody>
<tr>
<td>II.A. Supervises and/or creates needed copies</td>
</tr>
<tr>
<td>I.B. Makes decisions about reprographic needs</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>AREA OF COMPETENCY: NUMERICAL DATA (IF NO PAYROLL OR ACCOUNTING DEPARTMENT EXISTS)</th>
</tr>
</thead>
<tbody>
<tr>
<td>I.A. Maintains a petty cash fund (optional)</td>
</tr>
<tr>
<td>I.B. Maintains a pegboard accounting system as needed for specific business (e.g. payroll, cash receipts)</td>
</tr>
<tr>
<td>I.C. Prepares payroll</td>
</tr>
<tr>
<td>I.D. Maintains checking account</td>
</tr>
<tr>
<td>MINIMUM PROGRAM STANDARD</td>
</tr>
<tr>
<td>--------------------------</td>
</tr>
<tr>
<td>I.E. Handles payment of bills and statements</td>
</tr>
<tr>
<td>I.F. Maintains accounts receivable records</td>
</tr>
<tr>
<td>I.G. Maintains accounts payable records</td>
</tr>
<tr>
<td>I.H. Maintains journals</td>
</tr>
<tr>
<td>I.I. Keeps necessary records for the business</td>
</tr>
</tbody>
</table>

Comments:

AREA OF COMPETENCY: DATA PROCESSING (VERY IMPORTANT)

I.A. Codes forms for data entry

I.B. Reads computer printouts to obtain information to prepare required reports

I.C. Checks source documents against computer printouts for accuracy

I.D. Operates CRT display screen to check for accuracy or verification of information (optional)
### AREA OF COMPETENCY: REFERENCE MATERIALS (VERY IMPORTANT)

<table>
<thead>
<tr>
<th>III.A.</th>
<th>Uses general reference materials to look up spelling, pronunciation, definition of terms, compose, edit, and aid in research</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>I.B.</td>
<td>Maintains a reference library</td>
</tr>
</tbody>
</table>

### AREA OF COMPETENCY: MACHINE OPERATION (VERY IMPORTANT)

<table>
<thead>
<tr>
<th>I.A.</th>
<th>Operates the standard manual typewriter to perform basic office duties</th>
</tr>
</thead>
<tbody>
<tr>
<td>I.B.</td>
<td>Operates the standard electric typewriter to perform basic office duties</td>
</tr>
<tr>
<td>I.C.</td>
<td>Operates the selectric typewriter to perform basic office duties</td>
</tr>
<tr>
<td>MINIMUM PROGRAM STANDARD</td>
<td>SECONDARY RATING</td>
</tr>
<tr>
<td>--------------------------</td>
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</tr>
<tr>
<td>I.A. Operates the self-correcting typewriter to perform basic office duties. (Optional)</td>
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</tr>
<tr>
<td>I.B. Operates the proportional spacing typewriter to perform basic office duties. (Optional)</td>
<td></td>
</tr>
<tr>
<td>I.C. Operates the automatic/lever typewriter to perform basic office duties. (Optional)</td>
<td></td>
</tr>
<tr>
<td>I.D. Operates the 10-key adding machine to perform basic office duties.</td>
<td></td>
</tr>
<tr>
<td>I.E. Operates the electronic display calculator to perform basic office duties.</td>
<td></td>
</tr>
<tr>
<td>I.F. Operates the electronic printing calculator to perform basic office duties.</td>
<td></td>
</tr>
<tr>
<td>I.G. Operates the printing calculator to perform basic office duties. (Optional)</td>
<td></td>
</tr>
<tr>
<td>I.H. Operates the full-key adding machine to perform basic office duties. (Optional)</td>
<td></td>
</tr>
<tr>
<td>I.I. Operates the transcription machine to perform basic office duties.</td>
<td></td>
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</tbody>
</table>

Comments:
<table>
<thead>
<tr>
<th>AREA OF COMPETENCY: SUPERVISED WORK EXPERIENCE, OFFICE SIMULATION, STUDENT ORGANIZATIONS (OPTIONAL)</th>
</tr>
</thead>
<tbody>
<tr>
<td>I.A. Participates in supervised work experience training (co-op or internship)</td>
</tr>
<tr>
<td>I.B. Participates in a simulated office program</td>
</tr>
<tr>
<td>I.C. Participates in co-curricular student organizations</td>
</tr>
<tr>
<td>Comments:</td>
</tr>
</tbody>
</table>

Statements of competencies can be graded at either the secondary or post-secondary level.
INDUSTRY REPRESENTATIVES

THE FOLLOWING INDUSTRY REPRESENTATIVES WERE INVOLVED
IN THE DEVELOPMENT OF THE TASK LIST FOR THIS OCCUPATIONAL PROGRAM

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Corporation Division
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St. Paul, MN 55107

Ms. Nell Ingles
Univac Plant 8
3333 Pilot Knob
Eagan, MN 55121

Ms. Kathleen Aubert
Jankraus
St. Paul Companies
385 Washington
St. Paul, MN 55102

Ms. Mary Challenger
First National Bank of Minneapolis
120 South 6th Street
Minneapolis, MN 55402

Ms. Ann Thomas
Northwestern Bell Telephone
408 St. Peter
Suite 100
St. Paul, MN 55102

Ms. Phylis Ward
Office Manager
Willmar AVTI
Box 1097
Willmar, MN 56201

Mr. H. B. Eichinger
S.B. Foot - Kenning Bench Street
Red Wing, MN 55066

Ms. Mary Ruprecht
140 West Myrtle Street
Duluth, MN 55811

Ms. Barbara Mark
Olsten's Temporary Service
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St. Paul, MN 55101
DEVELOPERS

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Statewide Curriculum Articulation Project
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White Bear Lake, MN  55110

Ms. Copnie Kohls, Curriculum Specialist
Statewide Curriculum Articulation Project
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Brainerd, MN  56401

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Lois Johnson
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P.O. Drawer K
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Alexandria, MN  56308

Sue Thompson
Simley High School
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Inver Grove Heights, MN  55075

Frank Jordon
Richfield Sr. High
8100 Harriet South
Richfield, MN

-continued-

SS 33
Cheryl Boche  
So. Washington Co. Schools  
Park High  
8040 80th Street South  
Cottage Grove, MN  55016

Sylvia Lee  
Hennepin Technical Center  
North Campus  
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Brooklyn Center, MN  55445

Dorothy Hansen  
Hennepin Technical Center  
9200 Flying Cloud Drive  
South Campus  
Eden Prairie, MN  55343

Eva Sova  
St. Cloud A.V.T.I.  
St. Cloud, MN  56301

Richard Olson  
Granite Falls A.V.T.I.  
Granite Falls, MN  56241
Secretarial/clerical personnel work with people. For this reason additional competencies in the area of Human Relations and Personal Development are needed by the student who wishes to become employed. People work together when they have an understanding of themselves and their co-workers and when they willingly make appropriate adjustments in their own behavior.

The STATEMENTS OF COMPETENCY shown in the following section of this task list represent the minimal Human Relationship and Personal Development skills needed by graduates of secretarial/clerical programs. It should be recognized that students will continue to learn about themselves and others through daily experiences they have in their careers.
HUMAN RELATIONS AND PERSONAL DEVELOPMENT

AREA OF COMPETENCY: COMMUNICATIONS

A. Demonstrates acceptance of people in a friendly business-like manner

1. interacts verbally with people in communicating a message
   a. enunciates clearly
   b. uses correct grammar and appropriate choice of words
   c. shows/demonstrates tact
   d. responds courteously
   e. uses a pleasant speaking tone, rate and volume

2. asks, remembers and uses persons' names in communicating with people

3. interacts non-verbally with people in communicating a message
   a. recognizes the meaning of facial expression
   b. recognizes the meaning of body language
   c. recognizes the meaning of eye contact
   d. recognizes the meaning of hidden messages

B. Listens to and responds to the messages received from co-workers, supervisors and visitors

1. takes notes when receiving instructions
2. periodically looks at the person who is speaking to obtain visual cues
3. asks for clarification when the message is not understood
4. concentrates on one thing at a time as directions are given

C. Gives directions and responds to other people

1. makes use of an understanding of human behavior
2. displays an ability to be assertive without being offensive
3. deals effectively with angry or defensive co-workers/customers
4. recognizes the uniqueness of and differences in individuals

AREA OF COMPETENCY: SELF-DEVELOPMENT

A. Demonstrates a disposition for continued personal growth and understanding of self
1. thinks positively about himself/herself and his/her future
2. does not show off to bolster his/her self-confidence
3. waits for what he/she wants
4. makes up his/her mind decisively
5. admits his/her shortcomings
6. recognizes and builds on his/her strengths without becoming vain
7. seeks out new ways to develop his/her talents
8. has a realistic self-image based upon the way that others see him/her
9. has a positive attitude about self and others

B. Displays personal development for social living

1. handles personal finances
2. chooses lifestyle and housing options
   a. displays an ability to live and work with others harmoniously
3. chooses safe and reliable transportation
4. identifies personal biases, prejudices, and stereotypes

C. Shows emotional maturity

1. tolerates frustrations
2. thinks for himself/herself
3. is calm and exerts extra effort to keep on an even level
4. tackles unpleasant tasks without self-pity
5. takes responsibility for his/her own actions
6. understands his/her role in group dynamics
7. takes orders without becoming obstinate
8. is motivated by a long-range plan, not by whims or desires of each passing week
9. does not nurse grudges or try to get even

D. Maintains professional maturity

1. has clearly defined career goals
   a. views his/her job professionally, rather than as only a means of obtaining a pay check
   b. sees job satisfaction as part of good mental health
   c. sets realistic goals based on his/her abilities

AREA OF COMPETENCY: PERSONAL APPEARANCE

A. Maintains good physical fitness behavior patterns

1. gets sufficient sleep
2. shows good nutrition
3. gets proper exercise
4. has annual dental and medical check-ups
5. has good posture

B. Shows good visual poise
1. demonstrates an appropriate method of standing, walking, sitting, bending and lifting

C. Selects and wears proper office attire
1. is groomed attractively and tastefully
   a. wears clean, wrinkle free garments.
   b. wears flattering colors and garment styles for his/her figure
   c. chooses accessories that are appropriate for work
      (1) fads
      (2) fashions
   d. coordinates colors of garments and accessories worn together.
   e. plans a wardrobe for a limited budget.
   f. wears shoes that are quiet, polished, fastened and in good repair
   g. shops for clothing that is well constructed so that it will last

D. Has good personal hygiene habits
1. bathes his/her body regularly
2. uses antiperspirant
3. has clean hair, skin, teeth, nails, and breath
4. wears clean clothes that have been laundered properly
5. removes hair properly and regularly from selected areas of the body
6. applies cosmetics in a skillful way to enhance features
7. subtly applies body fragrances

AREA OF COMPETENCY: OFFICE ATTITUDE

A. Relates to male and female co-workers of all ages, skills, backgrounds, and positions
1. contributes to a team effort
   a. requests and/or gives assistance to other people
   b. handles constructive/non-constructive criticism and profits from it
   c. declines invitations gracefully
   d. responds cheerfully and gives praise when appropriate
   e. is supportive and encouraging to co-workers
2. assumes individual job responsibility
3. deals effectively with friction and tension within the office
   a. coworkers who don't assume full share of workload
   b. moodiness of coworkers/supervisors
   c. favoritism among staff
   d. personal problems which interfere with work
   e. offensive language or behavior of coworkers, supervisor or customers
   f. improper hygiene of coworkers which is offensive to others
   g. angry customers
   h. chronic complainers
   i. short-tempered coworkers, supervisor or self

B. Supports company and employer by exhibiting professionalism

1. shows loyalty to company
2. follows company's policies
3. maintains confidentiality of company/institutional information
4. anticipates needs of supervisor
5. demonstrates cost control
   a. conserve supplies
   b. use time efficiently
   c. develop and improve personal work methods and procedures
6. displays good housekeeping habits
   a. cleans and maintains work area
   b. cleans and organizes employer's work area as instructed
   c. makes coffee and keeps coffee area neat and clean
7. shows professional commitment to his/her employer
   a. shows flexibility and willingness to try new approaches
   b. is versatile and willing to adopt his/her behavior to new situations
   c. willingly works overtime to meet scheduled deadlines
   d. asserts his/her feeling, needs, and competence in communicating with his/her employer
      about salary, benefits, and company policy

Shows that he/she is dependable in the office situation
1. has work habits that ensure work being accomplished on time and correctly
2. arrives at work on time and maintains scheduled working hours
3. plans and schedules work assignments and priorities
4. takes reasonable coffee breaks and lunch breaks
5. has a good attendance record with sick leave and personal days taken when necessary
6. pays attention to detail so that high quality work is maintained consistently
7. follows through to completion work that has been started

D. Shows initiative in gaining professional advancements

1. seeks job/self enhancement experiences
   a. updates his/her skills and knowledge through formal education, in-house training, and informal communication
   b. participates in professional organizations
2. selects or rejects job promotions based on opportunity, personal goals, and circumstances
   a. examines alternatives and engages in career planning
      (1) long term
      (2) short term

AREA OF COMPETENCY: SOCIAL AND BUSINESS ETIQUETTE

A. Displays proper social etiquette

1. etiquette for social functions (e.g. introductions, table manners, common courtesy)

B. Displays proper business etiquette

1. converses with co-workers and guests in a socially acceptable manner, within the time constraint of the office situation
   a. office business (non-confidential)
   b. personal business
   c. social events
   d. topics of general interest
2. uses the informal communications network (grapevine) within the office in a positive way
3. refrains from contributing to office gossip
4. addresses superior properly (e.g. Mr., Dr., Ms., etc.)
   a. formal
   b. non-formal

AREA OF COMPETENCY: JOB SEEKING SKILLS

A. Identifies job opportunities for which he/she is qualified
   1. checks school bulletin board
   2. reads newspaper ads
   3. contacts employment agencies
      a. state
      b. private
   4. uses personal contacts

B. Prepares for job interview
   1. writes and types a resume
   2. composes and types a letter of application
   3. contacts a prospective employer
   4. arrives on time
   5. conveys an optimistic outlook and willingness to learn

C. Participates in a job interview
   1. dresses and grooms himself/herself appropriately
   2. obtains job information from perspective employer
      a. job requirements
      b. benefits
      c. environment
      d. salary
      e. opportunity for advancement
      f. company's purpose and function

D. Follows-up on the job interview
   1. sends an acknowledgment letter
   2. makes a phone call
COMPETENCY RECORD
HUMAN RELATIONS AND PERSONAL DEVELOPMENT

OCCUPATIONAL PROGRAM: Secretary/Shorthand

This competency record tells what the student, who is named above, has demonstrated that he or she can do. A graduate is one who has demonstrated competent performance of all the tasks designated for this occupational program. This competency record is to be used as an expansion of and/or supplement to the traditional report card. Student performance can be rated at the secondary and/or post secondary levels.

RATING SCALE:

5 - Performs task(s) with ability that consistently exceed(s) program minimum standards set for job entry level; very competent.
4 - Performs task(s) at job entry level; competent.
3 - Performs task(s) with periodic assistance.
2 - Performs task(s) with constant assistance.
1 - Is unable to perform task(s).
T - Demonstrated ability to perform task(s) at or above job entry level by taking a challenge test.

PWPM - Actual production words per minute (PWPM) obtained by student.

SCHOOL(S) ATTENDED:  

DATES ATTENDED  INSTRUCTOR'S NAME(S)
### AREA OF COMPETENCY: COMMUNICATIONS

<table>
<thead>
<tr>
<th></th>
<th>MINIMUM PROGRAM STANDARD</th>
<th>SECONDARY</th>
<th>POST SECONDARY</th>
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</thead>
<tbody>
<tr>
<td>A</td>
<td>Demonstrates acceptance of people in a friendly-business-like manner</td>
<td></td>
<td></td>
</tr>
<tr>
<td>B</td>
<td>Listens to and responds to the messages received from coworkers, supervisors and visitors</td>
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<td></td>
</tr>
<tr>
<td>C</td>
<td>Gives directions and responds to other people</td>
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**Comments:**

### AREA OF COMPETENCY: SELF-DEVELOPMENT

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<td>A</td>
<td>Demonstrates a disposition for continued personal growth and understanding of self</td>
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<td>B</td>
<td>Displays personal development for social living</td>
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<tr>
<td>C</td>
<td>Shows emotional maturity</td>
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<tr>
<td>D</td>
<td>Maintains professional maturity</td>
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</tbody>
</table>

**Comments:**

### AREA OF COMPETENCY: PERSONAL APPEARANCE

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<tbody>
<tr>
<td>A</td>
<td>Maintains good physical fitness behavior patterns</td>
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<tr>
<td>B</td>
<td>Shows good visual poise</td>
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</tr>
<tr>
<td>C</td>
<td>Selects and wears proper office attire</td>
<td></td>
<td></td>
</tr>
<tr>
<td>D</td>
<td>Has good personal hygiene habits</td>
<td></td>
<td></td>
</tr>
<tr>
<td>AREA OF COMPETENCY: OFFICE ATTITUDE</td>
<td>MINIMUM PROGRAM STANDARD</td>
<td>SECONDARY RATING</td>
<td>INSTR.</td>
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<tr>
<td>------------------------------------</td>
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</tr>
<tr>
<td>A. Relates to male and female co-workers of all ages, skills, backgrounds, and positions</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>B. Supports company and employer by exhibiting professionalism</td>
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<tr>
<td>C. Shows that he/she is dependable in the office situation</td>
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<tr>
<td>D. Shows initiative in gaining professional advancements</td>
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Comments:

<table>
<thead>
<tr>
<th>AREA OF COMPETENCY: SOCIAL AND BUSINESS ETIQUETTE</th>
<th>MINIMUM PROGRAM STANDARD</th>
<th>SECONDARY RATING</th>
<th>INSTR.</th>
<th>POST SECONDARY RATING</th>
<th>INSTR.</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Displays proper social etiquette</td>
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<td></td>
</tr>
<tr>
<td>B. Displays proper business etiquette</td>
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Comments:

<table>
<thead>
<tr>
<th>AREA OF COMPETENCY: JOB SEEKING SKILLS</th>
<th>MINIMUM PROGRAM STANDARD</th>
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<th>INSTR.</th>
<th>POST SECONDARY RATING</th>
<th>INSTR.</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Identifies job opportunities for which he/she is qualified</td>
<td></td>
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<tr>
<td>B. Prepares for job interview</td>
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Comments:
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D. Follows-up on the job interview

Comments:

Statements of competencies can be graded at either the secondary or post-secondary level.
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