This annotated bibliography lists curriculum materials for distributive education which were produced by Federal agencies and are appropriate for these subject matter areas: (1) advertising, (2) apparel and accessories, (3) automotive, (4) finance and credit, (5) food distribution and services, (6) general merchandise, (7) floristry, (8) hardware, building materials, farm, and garden, (9) home furnishings, (10) hotel and lodging, (11) industrial marketing, (12) insurance, (13) international, wholesale, and retail trade, (14) personal services, (15) real estate, (16) recreation and tourism, and (17) transportation. In addition to the distributive education area, instructional materials which may have general application to any vocational area are classified into these categories: (1) basic education, (2) related education, (3) guidance and counseling, (4) teacher education, and (5) disadvantaged/handicapped: internal and external. Entries are arranged by title and include date of publication, number of pages, author or corporate author, brief annotation, special aspects, document contents, relevant instructional areas, and document source. An introductory section explains the coding system, locating and ordering materials and interpreting citations. Related documents are available as VT 014 542-VT 014 548. (SB)
AUGUST 1971


THIS LISTING OF INSTRUCTIONAL MATERIALS WAS DEVELOPED PURSUANT TO CONTRACT NO. OEC-0-70-4480 (357) BY THE NORTHWEST REGIONAL EDUCATIONAL LABORATORY AND THE UNITED STATES DEPARTMENT OF HEALTH, EDUCATION, AND WELFARE, OFFICE OF EDUCATION IN ACCORDANCE WITH PART I, CURRICULUM DEVELOPMENT, OF THE VOCATIONAL EDUCATION AMENDMENTS OF 1968. SEPARATE LISTS OF VOCATIONAL EDUCATION INSTRUCTIONAL MATERIALS DEVELOPED UNDER THIS PROJECT INCLUDE THE INSTRUCTIONAL AREAS OF AGRICULTURE, DISTRIBUTIVE EDUCATION, HEALTH OCCUPATIONS EDUCATION, HOME ECONOMICS, OFFICE OCCUPATIONS, TECHNICAL EDUCATION, AND TRADE AND INDUSTRIAL OCCUPATIONS.
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INTRODUCTION


A BASIC ASSUMPTION OF THIS PROJECT WAS THAT QUALITY CURRICULUM MATERIALS RELEVANT TO VOCATIONAL-TECHNICAL EDUCATION WERE AVAILABLE FROM FEDERAL AGENCIES AND THAT THE AGENCIES WOULD COOPERATE IN THE TASKS REQUIRED TO BRING SUCH MATERIALS TO THE ATTENTION OF TEACHERS. BOTH ASSUMPTIONS PROVED ACCURATE AND THE COOPERATION EXHIBITED BY FEDERAL AGENCY PERSONNEL FAR EXCEEDED EXPECTATIONS.

THE PROJECT STAFF IS DEEPLY INDEBTED TO ALL FEDERAL AGENCIES AND THEIR PERSONNEL WHO COOPERATED SO GENEROUSLY IN VARIOUS ASPECTS OF THIS ACTIVITY. THE JOINT EFFORTS OF THESE FEDERAL AGENCIES AND THEIR PERSONNEL PLUS THE ASSISTANCE OF VOCATIONAL SUBJECT MATTER SPECIALISTS HAVE MADE THE LISTINGS OF VOCATIONAL-INSTRUCTIONAL MATERIALS POSSIBLE. THE STAFF OF THE SUPERINTENDENT OF DOCUMENTS WAS ESPECIALLY HELPFUL IN THE SUCCESSFUL COMPLETION OF THIS PROJECT.

DOUGLAS C. TOWNE, PROJECT DIRECTOR
ALAN D. STOLLER, FIELD STAFF SPECIALIST
SHARON MILCZAREK, FIELD STAFF SPECIALIST
HOW TO USE THIS LISTING

I. EXPLANATION OF THE CODING SYSTEM

THE CURRICULUM MATERIALS HAVE BEEN IDENTIFIED WITH THE INSTRUCTIONAL TITLES AND CODES FROM THE CLASSIFICATION SYSTEM DEVELOPED BY THE OFFICE OF EDUCATION.* THE CODING SYSTEM IS INTENDED TO PROVIDE A DISTINCT IDENTIFICATION FOR EACH EDUCATIONAL PROGRAM AREA AND FOR EACH OF THE CLASSIFIED ITEMS OF INFORMATION WITHIN IT. UTILIZING THE CODES IN THIS LISTING RELATES THE CURRICULUM MATERIALS TO THE INSTRUCTIONAL PROGRAM. SEVEN MAJOR VOCATIONAL EDUCATION AREAS ARE IDENTIFIED IN THIS CODING SYSTEM. SEPARATE LISTINGS HAVE BEEN PREPARED FOR THESE AREAS AND ARE CODED AS FOLLOWS:

01 AGRICULTURE
04 DISTRIBUTIVE EDUCATION
07 HEALTH OCCUPATIONS EDUCATION
09 HOME ECONOMICS
14 OFFICE OCCUPATIONS
16 TECHNICAL EDUCATION
17 TRADE & INDUSTRIAL OCCUPATIONS

THE MAJOR AREAS ARE SUBDIVIDED TO INCLUDE ONE OR MORE RELATED CATEGORIES AS INDICATED IN THE FOLLOWING EXAMPLES:

FIRST PAIR OF DIGITS: SUBJECT MATTER AREA
EXAMPLE: 04. DISTRIBUTIVE EDUCATION

SECOND PAIR OF DIGITS: PRINCIPAL SEGMENT OF SUBJECT MATTER AREA
EXAMPLE: 04.01 ADVERTISING SERVICES

SAMPLE BREAKDOWN:

04. DISTRIBUTIVE EDUCATION (SUBJECT MATTER AREA)
04.01 ADVERTISING SERVICES (PRINCIPAL SEGMENT OF SUBJECT MATTER AREA)

EACH VOCATIONAL AREA LIST INCLUDES A COMPILED LIST OF CURRICULUM MATERIALS WHICH HAS GENERAL APPLICATION TO ALL SEVEN AREAS OF VOCATIONAL EDUCATION. THIS LIST IS TITLED "RELATED CAREER EDUCATION MATERIALS." RELEVANT DOCUMENTS ARE CLASSIFIED AS BASIC EDUCATION, RELATED EDUCATION, GUIDANCE AND COUNSELING, TEACHER EDUCATION, DISADVANTAGED/HANDICAPPED-INTERNAL AND DISADVANTAGED/HANDICAPPED-EXTERNAL.

DEFINITIONS OF ALL CLASSIFICATION AREAS AND CATEGORIES ARE INCLUDED IN EACH LISTING AT THE BEGINNING OF EACH SECTION. THESE DEFINITIONS WERE CLOSELY ADHERED TO IN CLASSIFYING ALL DOCUMENTS IN EACH CATEGORY.

II. HOW TO LOCATE INSTRUCTIONAL MATERIALS

A. CONSULT TABLE OF CONTENTS

B. LOCATE THE INSTRUCTIONAL PROGRAM OF CONCERN AND IDENTIFY RELEVANT PAGE NUMBERS.

C. LOCATE PAGES IN THE LISTING AND READ THE DESCRIPTION FOR THE INSTRUCTIONAL PROGRAM IN QUESTION. BE SURE TO EXAMINE THE GENERAL INSTRUCTIONAL PROGRAM HEADING WHEN SEARCHING FOR SPECIFIC MATERIALS UNDER A SUBHEADING OF THAT INSTRUCTIONAL PROGRAM. MATERIALS WHICH WOULD APPLY TO ALL SUBHEADINGS WITHIN AN INSTRUCTIONAL PROGRAM ARE LISTED IN THE GENERAL HEADING.

D. SCAN THE DOCUMENT CITATIONS FOLLOWING THIS HEADING AND SELECT THOSE OF INTEREST.

III. HOW TO INTERPRET THE DOCUMENT CITATION

A. THE CITATION OF A DOCUMENT BEGINS AT THE LEFT-HAND MARGIN AND IS DIVIDED INTO SIX AREAS OF INFORMATION:

1. THE TITLE, DATE, NUMBER OF PAGES AND, WITHIN PARENTHESES, THE AUTHOR OR CORPORATE AUTHOR.

2. A BRIEF ANNOTATION OF THE TYPE OF DOCUMENT AND ITS POTENTIAL USE.

3. SPECIAL ASPECTS INCLUDE: THIS AREA IDENTIFIES INFORMATION OF SPECIAL INTEREST, IF PRESENT. (THIS CATEGORY IS NOT ALWAYS INCLUDED.)

4. DOCUMENT CONTENTS INCLUDE: THIS AREA LISTS THOSE MAJOR SUBJECT TERMS CONTAINED WITHIN THE CONTENTS OF THE DOCUMENT.

5. RELEVANT TO INSTRUCTION IN: A STATEMENT AS TO THE INSTRUCTIONAL AREAS OR PROGRAMS TO WHICH THE DOCUMENT HAS BEEN ASSIGNED. IN THE LISTING OF RELATED CAREER EDUCATION MATERIALS THIS STATEMENT IS OMITTED.


B. EXAMPLE:


2. TEXTBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. (TRAINING MANUAL)

3. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION, TECHNICAL.

4. DOCUMENT CONTENTS INCLUDE: BLUEPRINT READING, SKETCHING, PROJECTION, ELECTRICAL PRINTS, ELECTRONIC PRINTS, MACHINE DRAWINGS, PIPING PRINTS, SHEETMETAL DRAWINGS, STRUCTURAL DRAWINGS, ARCHITECTURAL DRAWINGS.

5. RELEVANT TO INSTRUCTION IN: 17.05.

IV. HOW TO ORDER SELECTED DOCUMENTS

FOR EACH DOCUMENT DESIRED, PLACE THE ORDER WITH THE APPROPRIATE SOURCE AND PROVIDE THE FOLLOWING INFORMATION:

- **CORRECT AND FULL DOCUMENT TITLE** (INCLUDING VOLUME NUMBER AND SECTION NUMBER IF NECESSARY)
- **CORRECT SOURCE**
- **NUMBER OF COPIES DESIRED**
- **DOCUMENT CODE NUMBER**
- **CORRECT PRICE** (CHECK THE PRICE AND INCLUDE PREPAYMENT WITH THE ORDER)

**NOTE:**
ALWAYS REFER TO THE SECTION SOURCE ORDERING INFORMATION FOR ADDRESS AND POSSIBLE ADDITIONAL INSTRUCTIONS BEFORE COMPLETING AN ORDER. DO NOT INCLUDE A DOCUMENT CLASSIFICATION NUMBER (EXAMPLE: 01.0102) WHEN ORDERING.

PLEASE ALLOW A MINIMUM OF THREE WEEKS FOR DELIVERY. ALL DOCUMENTS LISTED ARE AVAILABLE AS OF SEPTEMBER 1, 1971, AT THE PRICE QUOTED IN THE CITATION. HOWEVER, SUPPLIES AND PRICES ARE SUBJECT TO CHANGE.

V. SOURCE ORDERING INFORMATION

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<tr>
<td>BLS</td>
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<td>BOR</td>
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<tr>
<td>BUREAU OF PRISONS</td>
<td>BUREAU OF PRISONS, ROOM 442, 101 INDIANA AVENUE N. W., WASHINGTON, D. C. 20537, ATTENTION MRS. SYLVIA MC COLLUM</td>
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<td>COMMERCE</td>
<td>CLEARING HOUSE FOR FEDERAL, SCIENTIFIC &amp; TECHNICAL INFORMATION, NATIONAL BUREAU OF STANDARDS, U. S. DEPARTMENT OF COMMERCE, SPRINGFIELD, VIRGINIA 22151</td>
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<td>DAP</td>
<td>BUREAU OF NARCOTICS AND DANGEROUS DRUGS, OFFICE OF SCIENCE AND DRUG ABUSE PREVENTION, WASHINGTON, D. C. 20226</td>
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<td>DRUGS</td>
<td>FOOD AND DRUG ADMINISTRATION, BUREAU OF DRUGS, 5600 FISHERS LANE, ROCKVILLE, MARYLAND 20852</td>
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FOOD AND DRUG ADMINISTRATION.

THESE ARE AVAILABLE FROM ANY OF THE FOLLOWING FIELD OFFICES. PLEASE ORDER MATERIALS FROM THE FIELD OFFICE NEAREST YOU.

1. 60 EIGHTH STREET N. E., ATLANTA, GEORGIA 30309
2. 585 COMMERCIAL STREET, BOSTON, MAINE 02109
3. 1204 U. S. CUSTOMS HOUSE, PHILADELPHIA, PENNSYLVANIA 19106
4. ROOM 1224, 435 W. VAN BUREN, CHICAGO, ILLINOIS 60607
5. 3032 BRYAN STREET, DALLAS, TEXAS 75224
6. 513 U. S. CUSTOMS HOUSE, DENVER, COLORADO 80202
7. WALTER G. CAMPBELL BUILDING, 1009 CHERRY STREET, KANSAS CITY, MISSOURI 64106
8. 850 THIRD AVENUE, BROOKLYN, NEW YORK 11232
9. ROOM 518 FEDERAL OFFICE BUILDING, 50 FULTON STREET SAN FRANCISCO, CALIFORNIA 94102
10. 5003 FEDERAL OFFICE BUILDING, SEATTLE, WASHINGTON 98104

SUPERINTENDENT OF DOCUMENTS, U. S. GOVERNMENT PRINTING OFFICE, WASHINGTON, D. C. 20402

WHEN ORDERING FROM THE GOVERNMENT PRINTING OFFICE, THE FOLLOWING INSTRUCTIONS AND INFORMATION APPLY:

1. ALL ORDERS MUST BE PREPAID
2. GPO DOES NOT DISTRIBUTE FREE MATERIAL
3. USE THE EIGHT-DIGIT NUMBER (EXAMPLE: 0847-0001) WHEN ORDERING
4. YOU MAY USE THE STANDARD SUPERINTENDENT OF DOCUMENTS ORDERING FORM, THEIR COUPON SYSTEM, OR A GPO ACCOUNT NUMBER WHEN ORDERING MATERIALS WHERE GPO IS IDENTIFIED AS THE SOURCE

PUBLIC SERVICES, HASKELL INDIAN JUNIOR COLLEGE, LAWRENCE, KANSAS 66044

NATIONAL COMMITTEE ON HOUSEHOLD EMPLOYMENT, 1346 CONNECTICUT AVENUE N. W., WASHINGTON, D. C. 20036

DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT, DISTRIBUTION SERVICE CENTER, B258, WASHINGTON, D. C. 20410

DEPARTMENT OF THE INTERIOR, BUREAU OF OUTDOOR RECREATION, WASHINGTON, D. C. 20240

LAWRENCE RADIATION LABORATORY, UNIVERSITY OF CALIFORNIA, BERKELEY, CALIFORNIA 94720

MENTAL HEALTH AND HEALTH SERVICES ADMINISTRATION, OFFICE OF PERSONNEL, 9000 ROCKVILLE PIKE, BETHESDA, MARYLAND 20014

U. S. DEPARTMENT OF LABOR, MANPOWER ADMINISTRATION, INQUIRY SECTION, ROOM 6381 MLC, 14TH AND CONSTITUTION AVENUE N. W., WASHINGTON, D. C. 20210

U. S. GEOLOGICAL SURVEY, OFFICE OF MINERAL OPERATIONS, WASHINGTON, D. C. 20242

NATIONAL AUDIOVISUAL CENTER (GSA), WASHINGTON, D. C. 20409

NATIONAL ACADEMY OF SCIENCES, PRINTING AND PUBLISHING OFFICE, 2101 CONSTITUTION AVENUE N. W., WASHINGTON, D. C. 20418
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<tr>
<td>PAMPHLETS</td>
<td>PUBLIC AFFAIRS PAMPHLETS, 381 PARK AVENUE SOUTH, NEW YORK CITY, NEW YORK 10016</td>
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<tr>
<td>SLAC</td>
<td>STANFORD LINEAR ACCELERATOR CENTER, STANFORD UNIVERSITY, STANFORD, CALIFORNIA 94305</td>
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<td>TAXES</td>
<td>TEACHING TAXES PROGRAM, THESE PUBLICATIONS ARE AVAILABLE FROM TEACHING TAXES COORDINATORS LOCATED IN ALL 50 STATES. CONTACT YOUR LOCAL LIBRARIAN FOR ADDRESS IN YOUR STATE.</td>
</tr>
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<td>USAEC</td>
<td>UNITED STATES ATOMIC ENERGY COMMISSION, DOCUMENTS MANAGEMENT BRANCH, DIVISION OF TECHNICAL INFORMATION, PO BOX 62, OAK RIDGE, TENNESSEE 37830 WHEN ORDERING FROM THE USAEC, THE FOLLOWING INSTRUCTIONS APPLY: 1. USE THE ABOVE ADDRESS FOR QUANTITY ORDERS 2. OBTAIN SINGLE COPIES FREE FROM USAEC, EDUCATIONAL SERVICES SECTION, DIVISION OF TECHNICAL INFORMATION, PO BOX 62 OAK RIDGE, TENNESSEE 37830</td>
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<tr>
<td>USDA</td>
<td>U. S. DEPARTMENT OF AGRICULTURE, OFFICE OF INFORMATION, WASHINGTON, D. C. 20250 THE AGRICULTURAL RESEARCH SERVICE OF THE USDA HAS ASSIGNED SOME STOCK NUMBERS TO THEIR MATERIALS. IF ONE OF THESE NUMBERS IS GIVEN, PLEASE USE IT WHEN ORDERING.</td>
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<td>U. S. GEOLOGICAL SURVEY, DISTRIBUTION SECTION, 1200 S. EADS STREET, ARLINGTON, VIRGINIA 22202</td>
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<td>USOE</td>
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DISTRIBUTIVE EDUCATION INCLUDES VARIOUS COMBINATIONS OF SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE PERFORMANCE OF ACTIVITIES THAT DIRECT THE FLOW OF GOODS AND SERVICES, INCLUDING THEIR APPROPRIATE UTILIZATION, FROM THE PRODUCER TO THE CONSUMER OR USER. THESE ACTIVITIES INCLUDE SELLING, AND SUCH SALE-SUPPORTING FUNCTIONS AS BUYING, TRANSPORTING, STORING, PROMOTING, FINANCING, MARKETING RESEARCH AND MANAGEMENT.

AN EMPLOYEE SUGGESTION SYSTEM FOR SMALL COMPANIES. 1964, 18P. (SMALL BUSINESS ADMINISTRATION) PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: SUGGESTION SYSTEM, RELEVANT TO INSTRUCTION IN: 04. SOURCE: GPO, 4500-0020, $0.20.

A SURVEY OF FEDERAL GOVERNMENT PUBLICATIONS OF INTEREST TO SMALL BUSINESS. 1969, 55P. (SBA) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: SURVEY, PUBLICATIONS, SMALL BUSINESS, RELEVANT TO INSTRUCTION IN: 04. SOURCE: GPO, 4500-0073, $0.45.

POST SECONDARY DISTRIBUTIVE EDUCATION: A SUGGESTED GUIDE FOR ADMINISTRATORS AND TEACHERS. 1969, 58P. (U.S. DEPT OF HEALTH, EDUCATION, AND WELFARE, OFFICE OF EDUCATION) TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: POST SECONDARY, DISTRIBUTIVE EDUCATION, PLANNING, DEVELOPING CURRICULUMS, KEY TERMS, INSTRUCTION, COORDINATION, REVIEW, DEVELOPMENT, EVALUATION, STEPS IN DEVELOPING OBJECTIVES, RELEVANT TO INSTRUCTION IN: 04. SOURCE: GPO, 1780-0429, $0.60.

INSURANCE AND RISK MANAGEMENT FOR SMALL BUSINESS. 1970, 72P. (GREENE, MARK R.) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: INSURANCE, RISK MANAGEMENT, SMALL BUSINESS, RELEVANT TO INSTRUCTION IN: 04. SOURCE: GPO, 4500-0037, $0.40.

MANAGEMENT AUDIT FOR SMALL MANUFACTURERS. 1963, 58P. (FAUCET, PHILIP M.) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: MANAGEMENT AUDIT, SMALL MANUFACTURERS, ACCOUNTING, BUDGETING, CREDIT, INSURANCE, INVENTORY, MARKETING, PERSONNEL, PLANT, EQUIPMENT, PRODUCTION, PURCHASING, RESEARCH, DEVELOPMENT, TAXES, RELEVANT TO INSTRUCTION IN: 04, 14, 18, 17, 17. SOURCE: GPO, 4500-0035, $0.35.

SMALL BUSINESS AND GOVERNMENT RESEARCH AND DEVELOPMENT. 1962, 42P. (HOROWITZ, IRA; ALCOTT, JAMES A.) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: SMALL BUSINESS, GOVERNMENT RESEARCH, GOVERNMENT DEVELOPMENT, GOVERNMENT RESEARCH, RELEVANT TO INSTRUCTION IN: 04. SOURCE: GPO, 4500-0034, $0.25.

PROFITABLE COMMUNITY RELATIONS FOR SMALL BUSINESS. 1961, 36P. (MILLER, ROBERT W.) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: COMMUNITY RELATIONS, SMALL BUSINESS, RELEVANT TO INSTRUCTION IN: 04. SOURCE: GPO, 4500-0033, $0.30.

GUIDES FOR PROFIT PLANNING. 1960, 52P. (WOELFEL, B. LASALLE) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. DOCUMENT CONTENTS INCLUDE: PROFIT PLANNING, BREAK-EVEN, PROFIT-VOLUME, ANALYSIS, GROSS PROFIT, INVESTMENT, RELEVANT TO INSTRUCTION IN: 04. SOURCE: GPO, 4500-0031, $0.35.
DISTRIBUTIVE EDUCATION: 04.

RESEARCH RELATIONS BETWEEN ENGINEERING EDUCATIONAL INSTITUTIONS AND INDUSTRIAL ORGANIZATIONS. 1959, 38P. (DUNN, CLARK A., POHLE, HERBERT F., MURRAY, DONALD S.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: RESEARCH, ENGINEERING, INDUSTRIAL ORGANIZATIONS; EDUCATION; RELEVANT TO INSTRUCTION IN: 04.*
SOURCE: GPO, 4500-0030, $0.25.

PROFITABLE SMALL PLANT LAYOUT. 1958, 48P. (IMMER, JOHN R.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. DOCUMENT CONTENTS INCLUDE: SMALL PLANT LAYOUT, COSTS, REQUIREMENTS, FUNCTIONS; RELEVANT TO INSTRUCTION IN: 04.*
SOURCE: GPO, 4500-0029, $0.35.

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. DOCUMENT CONTENTS INCLUDE: SMALL FIRM GROWTH, SURVIVAL, MOTIVATION, AREA CHARACTERISTICS; FINANCIAL RESOURCES; RELEVANT TO INSTRUCTION IN: 04.*
SOURCE: GPO, 4500-0105, $1.25.

PERSONALITY AND SUCCESS: AN EVALUATION OF PERSONAL CHARACTERISTICS OF SUCCESSFUL SMALL BUSINESS MANAGERS. 1964, 84P. (PICKLE, HAL B.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. DOCUMENT CONTENTS INCLUDE: PERSONALITY, SUCCESS, PERSONAL CHARACTERISTICS, SMALL BUSINESS MANAGERS; RELEVANT TO INSTRUCTION IN: 04.*
SOURCE: GPO, 4500-0078, $0.45.

INTERBUSINESS FINANCING: ECONOMIC IMPLICATIONS FOR SMALL BUSINESS. 1962, 157P. (HUNGATE, ROBERT P.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. DOCUMENT CONTENTS INCLUDE: INTERBUSINESS FINANCING, ECONOMIC IMPLICATIONS, SMALL BUSINESS; RELEVANT TO INSTRUCTION IN: 04.*
SOURCE: GPO, 4500-0077, $0.70.

CASH PLANNING IN SMALL MANUFACTURING COMPANIES. 1960, 276P. (SCHABACHER, JOSEPH C.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. DOCUMENT CONTENTS INCLUDE: CASH PLANNING, SMALL MANUFACTURING COMPANIES; RELEVANT TO INSTRUCTION IN: 04.*
SOURCE: GPO, 4500-0076, $1.25.

FINANCIAL RECORDKEEPING FOR SMALL STORES. 1966, 131P. (RAGAN, ROBERT C.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. DOCUMENT CONTENTS INCLUDE: FINANCIAL RECORDKEEPING, SMALL STORES; RELEVANT TO INSTRUCTION IN: 04.*
SOURCE: GPO, 4500-0038, $0.60.

SMALL STORE PLANNING FOR GROWTH. 1966, 99P. (WINGATE, JOHN W., HELFANT, SEYMOUR)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. DOCUMENT CONTENTS INCLUDE: SMALL STORE, GROWTH, ELEMENTS, PLANNING, ORGANIZING, MERCHANDISING, PROMOTION; RELEVANT TO INSTRUCTION IN: 04.*
SOURCE: GPO, 4500-0039, $0.50.

TECHNICAL AIDS FOR SMALL BUSINESS, ANNUAL NO. 2. 1958, 117P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. DOCUMENT CONTENTS INCLUDE: SMALL BUSINESS, CARE, MAINTENANCE, EQUIPMENT, LAYOUT, MATERIALS, PRODUCTION, RESEARCH, DEVELOPMENT, DESIGN; RELEVANT TO INSTRUCTION IN: 04.*
SOURCE: GPO, 4500-0019, $0.50.
DISTRIBUTIVE EDUCATION: 04

IMPROVING MATERIAL HANDLING IN SMALL BUSINESS. 1969, 38P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: MATERIAL HANDLING, SMALL BUSINESS. RELEVANT TO
INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0041, $0.30.

HUMAN RELATIONS IN SMALL BUSINESS. 1969, 38P. (BRUCE, MARTIN M.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: HUMAN RELATIONS, SMALL BUSINESS, MORALE, ORIENTATION,
INDUCTION, TRAINING. RELEVANT TO INSTRUCTION IN: 04, 14.08, 17.17.
SOURCE: GPO, 4500-0036, $0.30.

NEW PRODUCT INTRODUCTION FOR SMALL BUSINESS OWNERS. 1961, 69P. (HILTON, PETER)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: NEW PRODUCT, SMALL BUSINESS, COMPETITION, MARKETING,
MANAGEMENT. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0036, $0.30.

HEALTH MAINTENANCE PROGRAMS FOR SMALL BUSINESS. 1964, 64P. (METCALF, WENDELL O.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: HEALTH MAINTENANCE, SMALL BUSINESS, ELEMENTS, BENEFITS,
COSTS, MANAGEMENT, RESOURCES, ACTION. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0027, $0.30.

TECHNOLOGY AND YOUR NEW PRODUCTS. 1967, 61P. (SMITH, ALAN A.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: NEW PRODUCTS, TECHNOLOGY, QUALITY, DEVELOPMENT, POLICY,
RESEARCH NEEDS, MARKETING. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0028, $0.45.

RATIO ANALYSIS FOR SMALL BUSINESS. 1970, 65P. (SANZO, RICHARD)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RATIO ANALYSIS, SMALL BUSINESS, FAILURE, SUCCESS,
EVALUATING. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0038, $0.45.

A HANDBOOK OF SMALL BUSINESS FINANCE. 1965, 80P. (ZWICK, JACK)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: SMALL BUSINESS, FINANCE. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0029, $0.45.

THE SMALL MANUFACTURER AND HIS SPECIALIZED STAFF. 02/1954, 36P. (COWAN, DONALD R.G.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SMALL MANUFACTURER, SPECIALIZED STAFF. RELEVANT TO
INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0024, $0.30.

COST ACCOUNTING FOR SMALL MANUFACTURERS. 11/1953, 89P. (BRUMET, R. LEE)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: COST ACCOUNTING, SMALL MANUFACTURERS, LABOR COSTS,
OVERHEAD COSTS, COST ESTIMATES. RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0024, $0.40.

CUTTING OFFICE COSTS IN SMALL PLANTS. 1964, 54P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: COSTS, SMALL PLANTS, OFFICE, MACHINERY, LAYOUT, MANPOWER.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0043, $0.25.
DISTRIBUTIVE EDUCATION: 04

BETTER COMMUNICATIONS IN SMALL BUSINESS. 01/1962, 37P. (RAINES, I. I.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: COMMUNICATIONS, SMALL BUSINESS, RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0102, $0.30.

MANAGING FOR PROFITS. 1968, 170P. (KRENTZMAN, HARVEY C.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PROFITS, MARKETING, MERCHANDISING, ADVERTISING, PRODUCTION, FINANCE, SYSTEMS, RECORDS, MANAGEMENT, RELEVANT TO INSTRUCTION IN: 04, 14.08, 17.17.
SOURCE: GPO, 4500-0005, $0.65.

BUYING AND SELLING A SMALL BUSINESS. 1969, 122P. (BUNN, VERNE A.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BUYING, SELLING, SMALL BUSINESS, TRANSACTION, DECISIONS, PROCESS, MARKET, RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0003, $0.75.

STARTING AND MANAGING A SMALL BUSINESS OF YOUR OWN. 1962, 49P. (METCALF, WENDELL 0.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, SMALL BUSINESS, RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0055, $0.35.

MANAGEMENT AIDS FOR SMALL BUSINESS. ANNUAL NO. 1. 1958, 18P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL BUSINESS, GOVERNMENT, INTERNAL MANAGEMENT, EXTERNAL HELP, RELEVANT TO INSTRUCTION IN: 04, 14.08, 17.17.
SOURCE: GPO, 4500-0007, $1.25.

MANAGEMENT AIDS FOR SMALL BUSINESS. ANNUAL NO. 3. 1957, 80P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL BUSINESS, GOVERNMENT, INTERNAL MANAGEMENT, EXTERNAL HELP, RELEVANT TO INSTRUCTION IN: 04, 14.08, 17.17.
SOURCE: GPO, 4500-0012, $0.60.

MANAGEMENT AIDS FOR SMALL MANUFACTURERS. ANNUAL NO. 4. 1958, 78P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL MANUFACTURERS, GOVERNMENT, INTERNAL MANAGEMENT, EXTERNAL HELP, RELEVANT TO INSTRUCTION IN: 04, 14.08, 17.17.
SOURCE: GPO, 4500-0013, $0.45.

MANAGEMENT AIDS FOR SMALL MANUFACTURERS. ANNUAL NO. 5. 1959, 81P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL MANUFACTURERS, INTERNAL MANAGEMENT, EXTERNAL HELP, RELEVANT TO INSTRUCTION IN: 04, 14.08, 17.17.
SOURCE: GPO, 4500-0014, $0.45.

MANAGEMENT AIDS FOR SMALL MANUFACTURERS. 1960, 73P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL MANUFACTURERS, GOVERNMENT, INTERNAL MANAGEMENT, EXTERNAL HELP, RELEVANT TO INSTRUCTION IN: 04, 14.08, 17.17.
SOURCE: GPO, 4500-0015, $0.40.

MANAGEMENT AIDS FOR SMALL MANUFACTURERS. ANNUAL NO. 7. 1961, 66P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS, SMALL MANUFACTURERS, GOVERNMENT, INTERNAL MANAGEMENT, RELEVANT TO INSTRUCTION IN: 04, 14.08, 17.17.
SOURCE: GPO, 4500-0016, $0.30.
DISTRIBUTIVE EDUCATION: 04.

MANAGEMENT AIDS FOR SMALL MANUFACTURERS, ANNUAL NO. 8. 1962, 86P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL,
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS; SMALL MANUFACTURERS; GOVERNMENT; INTERNAL
MANAGEMENT; EXTERNAL HELP; RELEVANT TO INSTRUCTION IN: 04, 14, 08, 17, 17.
SOURCE: GPO, 4500-0017, $0.45.

MANAGEMENT AIDS FOR SMALL MANUFACTURERS, ANNUAL NO. 9. 1963, 82P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL,
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS; SMALL MANUFACTURERS; INTERNAL MANAGEMENT;
EXTERNAL HELP; RELEVANT TO INSTRUCTION IN: 04, 14, 08, 17, 17.
SOURCE: GPO, 4500-0018, $0.35.

MANAGEMENT AIDS FOR SMALL MANUFACTURERS, ANNUAL NO. 10. 1964, 82P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL,
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS; SMALL MANUFACTURERS; INTERNAL MANAGEMENT;
EXTERNAL HELP; RELEVANT TO INSTRUCTION IN: 04, 14, 08, 17, 17.
SOURCE: GPO, 4500-0019, $0.35.

MANAGEMENT AIDS FOR SMALL MANUFACTURERS, ANNUAL NO. 11. 1965, 103P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL,
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS; SMALL MANUFACTURERS; INVENTORY CONTROL;
COMMUNICATION; SALES DECISIONS; FIDELITY LOSSES; PROFIT SHARING; RELEVANT TO INSTRUCTION IN:
04, 14, 08, 17, 17.
SOURCE: GPO, 4500-0020, $0.50.

MANAGEMENT AIDS FOR SMALL MANUFACTURERS, ANNUAL NO. 12. 1966, 85P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL,
DOCUMENT CONTENTS INCLUDE: MANAGEMENT AIDS; SMALL MANUFACTURERS; COLLECTING;
DESIGNING; BORROWING; JOB DESCRIPTIONS; ADVERTISING; FINANCIAL AUDITS; RELEVANT TO INSTRUCTION IN:
04, 14, 08, 17, 17.
SOURCE: GPO, 4500-0021, $0.45.

SMALL MARKETERS AIDS, ANNUAL NO. 1. 1959, 87P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL,
DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS; STOCK CONTROL; CREDIT POLICIES; ADVERTISING;
EMPLOYEE RELATIONS; SALES TRAINING; MANAGEMENT REPLACEMENTS; RELEVANT TO INSTRUCTION IN:
04.
SOURCE: GPO, 4500-0046, $0.45.

SMALL MARKETERS AIDS, ANNUAL NO. 2. 1963, 79P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL,
DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS; BUSINESS-GOVERNMENT RELATIONS; INTERNAL
MANAGEMENT; EXTERNAL HELP; RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0047, $0.55.

SMALL MARKETERS AIDS, ANNUAL NO. 3. 05/1961, 64P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL,
DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS; INTERNAL MANAGEMENT; EXTERNAL HELP;
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0048, $0.40.

SMALL MARKETERS AIDS, ANNUAL NO. 4. 1962, 80P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL,
DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS; INTERNAL MANAGEMENT; EXTERNAL HELP;
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 4500-0049, $0.50.
DISTRIBUTIVE EDUCATION: 04.

SMALL MARKETERS AIDS, ANNUAL NO. 5. 08/1963, 95P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS, EXTERNAL HELP, INTERNAL MANAGEMENT.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 45000050, $0.50.

SMALL MARKETERS AIDS, ANNUAL NO. 6. 1964, 91P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS, INTERNAL MANAGEMENT, EXTERNAL HELP.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 45000051, $0.45.

SMALL MARKETERS AIDS, ANNUAL NO. 7. 1965, 95P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS, INTERNAL MANAGEMENT, EXTERNAL HELP.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 45000052, $0.50.

SMALL MARKETERS AIDS, ANNUAL NO. 9. 1967, 89P. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MARKETERS AIDS, RETIREMENT PLANS, RECORDS KEEPING, ADVERTISING, REMODELING, BANK LOAN.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 45000054, $0.45.

SUGGESTED MANAGEMENT GUIDES. 1962, 308P. (SANGSTON, H. EARL)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANAGEMENT GUIDES, RECORD KEEPING, CREDIT, COLLECTIONS, FINANCE, INSURANCE, TAXATION, PERSONNEL, SELLING, ADVERTISING, SALES PROMOTION, STORE DESIGN.
RELEVANT TO INSTRUCTION IN: 04, 14, 17.
SOURCE: GPO, 45000075, $1.75.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: COMMODITY FUTURES STATISTICS.
RELEVANT TO INSTRUCTION IN: 04, 01, 16.
SOURCE: GPO, 01000148, $0.50.

SMALL BUSINESS LOCATION AND LAYOUT. 1965, 64P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ILLUSTRATIONS ARE INCLUDED.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 45000082, $1.50.

HUMAN FACTORS IN SMALL BUSINESS. 1965, 82P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ILLUSTRATIONS ARE INCLUDED.
RELEVANT TO INSTRUCTION IN: 04, 04, 17.
SOURCE: GPO, 45000079, $1.50.

CHOOSING A FORM OF BUSINESS ORGANIZATION. 1965, 62P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: CHOOSING BUSINESS ORGANIZATION.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 45000080, $1.50.

MARKETING RESEARCH, INSTRUCTOR'S MANUAL, MANAGEMENT DEVELOPMENT PROGRAM. 02/1968, 78P. (SBA)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MARKETING RESEARCH.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: GPO, 45000087, $1.50.
DISTRIBUTIVE EDUCATION: 04.

WHY CUSTOMERS BUY (AND WHY THEY DON'T): ADMINISTRATIVE MANAGEMENT COURSE, SMALL BUSINESS ADMINISTRATION. 08/1967, 52P. (SBA)
Teacher-oriented guidebook which may be used in curriculum design, presented on a secondary level. Illustrations are included.
Document contents include: Customers. Relevant to instruction in: 04.
Source: GPO, 4500-0086, $1.25.

MERCHANDISE PRICING - INSTRUCTOR'S MANUAL, 05/1970, 56P. (SBA)
Teacher-oriented guidebook which may be used in curriculum design, presented on a secondary level. Illustrations are included.
Document contents include: Merchandise, Pricing. Relevant to instruction in: 04, 01.02.
Source: GPO, 4500-0101, $2.00.

PRICING IN A SERVICES BUSINESS - INSTRUCTOR'S MANUAL. 10/1968, 63P. (SBA)
Teacher-oriented guidebook which may be used in curriculum design, presented on a secondary level. Illustrations are included.
Document contents include: Pricing, Services Business. Relevant to instruction in: 04, 01.02.
Source: GPO, 4500-0089, $1.25.

FRANCHISING - INSTRUCTOR'S MANUAL. 1968, 68P. (SBA)
Teacher-oriented guidebook which may be used in curriculum design, presented on a secondary level. Illustrations are included.
Document contents include: Franchising. Relevant to instruction in: 04, 01.02.
Source: GPO, 4500-0088, $1.75.

SOURCES OF ASSISTANCE AND INFORMATION - 1965, 68P. (SBA)
Teacher-oriented guidebook which may be used in curriculum design, presented on a secondary level. Illustrations are included.
Document contents include: Assistance, Information, Small Business. Relevant to instruction in: 04.
Source: GPO, 4500-0085, $1.50.

DEVELOPING YOUR MANPOWER. 1970, 53P. (DEPT. OF LABOR, MANPOWER ADMIN.)
Guidebook which may be used as resource material, presented on a secondary level. Employer checklists are included.
Document contents include: Developing, Manpower, Hiring, Policies. Relevant to instruction in: 04.
Source: GPO, 2900-0021, $0.60.

SUCCESS AND FAILURE FACTORS IN SMALL BUSINESS. 1964, 77P. (SBA)
Teacher-oriented guidebook which may be used in curriculum design, presented on a secondary level. Illustrations are included.
Document contents include: Success, Failure, Small Business. Relevant to instruction in: 04.
Source: GPO, 4500-0083, $1.25.

MANAGING TO SELL. 1964, 74P. (SBA)
Teacher-oriented guidebook which may be used in curriculum design, presented on a secondary level. Illustrations are included.
Document contents include: Sell, Management. Relevant to instruction in: 14.08, 17.17, 04.
Source: GPO, 4500-0089, $1.50.

HOW TRADE ASSOCIATIONS HELP SMALL BUSINESS. 11/1969, 4P. (ELTON, REUEL W.)
 Pamphlet which may be used as resource material, presented on a secondary level. Illustrations are included.
Document contents include: Trade Associations, Small Business. Relevant to instruction in: 14.08, 17.17, 04.
Source: SBA, FREE.

HOW THE PUBLIC EMPLOYMENT SERVICE HELPS SMALL BUSINESS. 10/1967, 4P. (ODELL, CHARLES E.)
Pamphlet which may be used as resource material, presented on a secondary level. Illustrations are included.
Source: SBA, FREE.
DISTRIBUTIVE EDUCATION: 04.

GETTING YOUR PRODUCT ON QUALIFIED PRODUCTS LISTS: 02/1970, 4P. (SMALL BUSINESS ADMIN.)
DOCUMENT CONTENTS INCLUDE: PRODUCT QUALIFIED PRODUCTS LISTS. RELEVANT TO INSTRUCTION IN: 14.08, 17.17, 04.
SOURCE: SBA, FREE.

HOW TO ANALYZE YOUR OWN BUSINESS: 09/1969, 6P. (SOMMER, HOWARD ELLSWORTH)
DOCUMENT CONTENTS INCLUDE: BUSINESS ANALYSIS, RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.

KNOW YOUR PATENTING PROCEDURES: 09/1969, 4P. (SCHWARZTRAUBER, EVELYN M.)
DOCUMENT CONTENTS INCLUDE: PATENTING PROCEDURES, RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.

DOCUMENT CONTENTS INCLUDE: LEGAL STRUCTURE, SMALL MANUFACTURERS.
SOURCE: SBA, FREE.

REDUCING THE RISKS IN PRODUCT DEVELOPMENT: 11/1969, 4P. (ROBERTS, FRANK L.)
DOCUMENT CONTENTS INCLUDE: RISKS, PRODUCT DEVELOPMENT, SMALL MANUFACTURERS, NEW IDEAS, TESTING, LAUNCHING.
SOURCE: SBA, FREE.

WISHING WON'T GET PROFITABLE NEW PRODUCTS: 05/1970, 4P. (FISHER, JR., AUSTIN W.)
DOCUMENT CONTENTS INCLUDE: NEW PRODUCTS, SMALL MANUFACTURERS, DEVELOPMENT, PHYSICAL, HUMAN, FINANCIAL, CAPABILITIES, MANAGEMENT, PROPOSALS.
SOURCE: SBA, FREE.

STEPS IN INCORPORATING A BUSINESS: 08/1970, 4P. (SBA)
DOCUMENT CONTENTS INCLUDE: INCORPORATING, BUSINESS, SMALL MANUFACTURERS, REQUIREMENTS.
SOURCE: SBA, FREE.

SMALL BUSINESS PROFITS FROM UNPATENTABLE IDEAS: 08/1970, 4P. (MANN, C. HOWARD)
DOCUMENT CONTENTS INCLUDE: SMALL BUSINESS, PROFITS, UNPATENTABLE IDEAS.
SOURCE: SBA, FREE.

PROVING FIDELITY LOSSES: 02/1971, 4P. (HUGHES, JOHN E.)
DOCUMENT CONTENTS INCLUDE: FIDELITY LOSSES, SMALL MANUFACTURERS, PROVING.
SOURCE: SBA, FREE.

DESIGNING SMALL PLANTS FOR ECONOMY AND FLEXIBILITY: 01/1969, 4P. (DOUGLASS, LATHROP)
DOCUMENT CONTENTS INCLUDE: SMALL PLANTS, ECONOMY, FLEXIBILITY, DESIGN.
SOURCE: SBA, FREE.

THE ABC'S OF BORROWING: 02/1971, 8P. (SBA)
DOCUMENT CONTENTS INCLUDE: BORROWING, SMALL MANUFACTURERS, CREDIT, MONEY, RESTRICTIONS, LIMITATIONS, APPLICATION, STANDARDS.
SOURCE: SBA, FREE.
DISTRIBUTIVE EDUCATION: 04.

INNOVATION: HOW MUCH IS ENOUGH. 01/1968, 4P.* (ANTHONY, EDWARD L.)
- DISTRIBUTIVE EDUCATION: 04.
- DOCUMENT CONTENTS INCLUDE: INNOVATION, SMALL MANUFACTURERS, DEVELOPMENT, CHANGE, RISKS, PROGRAM, RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
- SOURCE: SBA, FREE.

ELIMINATING WASTE IN SMALL PLANT R AND D. 04/1965, 4P.* (HENKE, RUSSELL)
- DISTRIBUTIVE EDUCATION: 04.
- DOCUMENT CONTENTS INCLUDE: WASTE, SMALL PLANT R AND D, PURPOSE, ORGANIZATION, REVIEW, PROCEDURES, CHANGES, RELEVANT TO INSTRUCTION IN: 17.17, 04.
- SOURCE: SBA, FREE.

PLANNING AND CONTROLLING PRODUCTION FOR EFFICIENCY. 12/1970, 4P. (HOBSON, LELAND S., SCHRADE, GEORGE F.)
- DISTRIBUTIVE EDUCATION: 04.
- DOCUMENT CONTENTS INCLUDE: PLANNING, CONTROLLING, PRODUCTION, EFFICIENCY, SMALL MANUFACTURERS, BUDGET, PRODUCTION RATE, COST, INVENTORY, QUALITY, RELEVANT TO INSTRUCTION IN: 14.08, 17.17, 04.
- SOURCE: SBA, FREE.

GUIDELINES FOR BUILDING A NEW PLANT. 09/1970, 4P.* (ROSE, SAM E.)
- DISTRIBUTIVE EDUCATION: 04.
- DOCUMENT CONTENTS INCLUDE: GUIDELINES, BUILDING, NEW PLANT, SMALL MANUFACTURERS, RELEVANT TO INSTRUCTION IN: 17.17.
- SOURCE: SBA, FREE.

NUMERICAL CONTROL FOR THE SMALL MANUFACTURER. 06/1970, 4P.* (MOORHEAD, JACK)
- DISTRIBUTIVE EDUCATION: 04.
- DOCUMENT CONTENTS INCLUDE: NUMERICAL CONTROL, SMALL MANUFACTURERS, ADVANTAGES, DISADVANTAGES, RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
- SOURCE: SBA, FREE.

EXPANDING SALES THROUGH FRANCHISING. 02/1968, 4P. (LAPIN, JR., AL)
- DISTRIBUTIVE EDUCATION: 04.
- DOCUMENT CONTENTS INCLUDE: EXPANDING SALES, FRANCHISING, SMALL MANUFACTURERS, MONEY, SELLING, TRAINING, RELEVANT TO INSTRUCTION IN: 17.17, 14.08.
- SOURCE: SBA, FREE.

PREPARING FOR NEW MANAGEMENT. 05/1966, 4P.* (HALSTEAD, E. FREDERICK)
- DISTRIBUTIVE EDUCATION: 04.
- DOCUMENT CONTENTS INCLUDE: NEW MANAGEMENT, SMALL MANUFACTURERS, SALES, PRODUCTION, PREPARATION, RELEVANT TO INSTRUCTION IN: 04., 14.08.
- SOURCE: SBA, FREE.

PROGRESSIVE AUTOMATION OF PRODUCTION. 07/1966, 4P.* (BERKOW, WILLIAM F.)
- DISTRIBUTIVE EDUCATION: 04.
- DOCUMENT CONTENTS INCLUDE: AUTOMATION, PRODUCTION, SMALL MANUFACTURERS, LABOR, MATERIALS, FACILITIES, POWER, RELEVANT TO INSTRUCTION IN: 14.08, 04., 17.17.
- SOURCE: SBA, FREE.

MATCHING THE APPLICANT TO THE JOB. 11/1969, 4P.* (RABE, W. F.)
- DISTRIBUTIVE EDUCATION: 04.
- DOCUMENT CONTENTS INCLUDE: JOB APPLICANT, SMALL MANUFACTURERS, EXPECTATIONS, MISCONCEPTIONS, STRONG POINTS, RELEVANT TO INSTRUCTION IN: 14.06, 14.08, 04.
- SOURCE: SBA, FREE.

CHECKLIST FOR DEVELOPING A TRAINING PROGRAM. 03/1967, 8P.* (SHEAL, LEONARD J.)
- DISTRIBUTIVE EDUCATION: 04.
- DOCUMENT CONTENTS INCLUDE: CHECKLIST, TRAINING PROGRAM, SMALL MANUFACTURERS, RELEVANT TO INSTRUCTION IN: 14.08, 04., 14.06.
- SOURCE: SBA, FREE.

USING CENSUS DATA IN SMALL PLANT MARKETING. 12/1969, 8P.* (DUTKA, SOLOMON)
- DISTRIBUTIVE EDUCATION: 04.
- DOCUMENT CONTENTS INCLUDE: CENSUS DATA, SMALL PLANT MARKETING, KINDS, INTERPRETATION, QUESTIONS, ADVERTISING, REPORTS, RELEVANT TO INSTRUCTION IN: 04., 14.08.
- SOURCE: SBA, FREE.
DEVELOPING A LIST OF PROSPECTS* 01/1971, 8P* (LODEN, ERNEST I.)
DOCUMENT CONTENTS INCLUDE: LIST, PROSPECTS, SMALL MANUFACTURERS, DEVELOPMENT, KINDS, LOCATION, DISTRIBUTION. RELEVANT TO INSTRUCTION IN: 04, 14, 08.
SOURCE: SBA, FREE*

SHOULD YOU MAKE OR BUY COMPONENTS* 06/1967, 8P* (HACKAMACK, LAWRENCE C.)
DOCUMENT CONTENTS INCLUDE: MAKE, BUY, COMPONENTS, SMALL MANUFACTURERS, ALTERNATIVES, FACTORS, QUANTITY, QUALITY, MANUFACTURING, SUPPLY, COST. RELEVANT TO INSTRUCTION IN: 14, 08, 17, 17, 04.
SOURCE: SBA, FREE*

MEASURING THE PERFORMANCE OF SALESMEN* 08/1967, 8P. (SBA)
DOCUMENT CONTENTS INCLUDE: MEASURING, PERFORMANCE, SALESMEN, SMALL MANUFACTURERS. RELEVANT TO INSTRUCTION IN: 04, 14, 08, 17, 17, 04, 12.
SOURCE: SBA, FREE.

DELEGATING WORK AND RESPONSIBILITY* 09/1970, 6P. (SBA)
DOCUMENT CONTENTS INCLUDE: DELEGATING WORK, DELEGATING RESPONSIBILITY, SMALL MANUFACTURERS. RELEVANT TO INSTRUCTION IN: 04, 14, 08, 17, 17.
SOURCE: SBA, FREE.

PROFILE YOUR CUSTOMERS TO EXPAND INDUSTRIAL SALES* 02/1968, 8P* (GULICK, JAMES E.)
DOCUMENT CONTENTS INCLUDE: CUSTOMERS, INDUSTRIAL SALES, SMALL MANUFACTURERS, PROFILE, REVIEW, MARKET, TRENDS, MAGNIFY, GAINS, PENETRATE, POTENTIAL. RELEVANT TO INSTRUCTION IN: 04, 17, 17, 14, 08.
SOURCE: SBA, FREE.

WHAT IS THE BEST SELLING PRICE* 1970, 8P. (LENNON, VICTOR A.)
DOCUMENT CONTENTS INCLUDE: SELLING, PRICE, SMAlL MANUFACTURERS, COSTING, PRICE-VOLUME, COMPLICATIONS, MATERIAL. RELEVANT TO INSTRUCTION IN: 04, 14, 08, 17, 17.
SOURCE: SBA, FREE.

MARKETING PLANNING GUIDELINES* 09/1970, 6P* (HAERR, ALVIN R.)
DOCUMENT CONTENTS INCLUDE: MARKETING, GUIDELINES, SMALL MANUFACTURERS, CONSISTENT, COST, CHANGES, FACTS. RELEVANT TO INSTRUCTION IN: 04, 14, 08.
SOURCE: SBA, FREE.

SETTING PAY FOR YOUR MANAGEMENT JOBS* 06/1968, 7P* (CAHILL, THOMAS E.)
DOCUMENT CONTENTS INCLUDE: PAY, MANAGEMENT, SMALL MANUFACTURERS, PLAN, SALARIES, BONUSES. RELEVANT TO INSTRUCTION IN: 04, 14, 08.
SOURCE: SBA, FREE.

TIPS ON SELECTING SALESMEN* 07/1968, 8P* (GRUBB, KENNETH)
DOCUMENT CONTENTS INCLUDE: SALESMEN, SMALL MANUFACTURERS, SELECT, INITIATIVE, PERSEVERANCE, RELIABILITY, ABILITY, TRAVEL, EMOTIONALLY BALANCED. RELEVANT TO INSTRUCTION IN: 04, 14, 08, 04, 12.
SOURCE: SBA, FREE.

POINTER ON PREPARING AN EMPLOYEE HANDBOOK* 05/1970, 8P* (CRUGER, FRANK M.)
DOCUMENT CONTENTS INCLUDE: EMPLOYEE HANDBOOK, SMALL MANUFACTURERS, PREPARING, RELEVANT TO INSTRUCTION IN: 04, 14, 08.
SOURCE: SBA, FREE.
HOW TO FIND A LIKELY SUCCESSOR. 09/1968, 8P. (ROBINSON, JOSEPH A.)

DOCUMENT CONTENTS INCLUDE: SUCCESSOR, SMALL MANUFACTURERS, RECRUITING, CANDIDATES, ADVANTAGES, MANAGEMENT. RELEVANT TO INSTRUCTION IN: 04., 14.08.

SOURCE: SBA, FREE.

IS THE INDEPENDENT SALES AGENT FOR YOU. 12/1968, 8P. (BOBROW, EDWIN E.)

DOCUMENT CONTENTS INCLUDE: INDEPENDENT SALES AGENT, SMALL MANUFACTURERS, COST, CONTROL, TERRITORIES, SELLING, TRAINING, EXPERIENCE, TIME. RELEVANT TO INSTRUCTION IN: 04., 14.08.

SOURCE: SBA, FREE.

LOCATING OR RELOCATING YOUR BUSINESS. 01/1971, 8P. (WEBER, JR., FRED I.)

DOCUMENT CONTENTS INCLUDE: LOCATING, RELOCATING, BUSINESS, MARKET, LABOR FORCE, RAW MATERIALS, BUILDINGS, TRANSPORTATION. RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.

SOURCE: SBA, FREE.

DISCOVER AND USE YOUR PUBLIC LIBRARY. 01/1971, 8P. (BOERM, MARIE)

DOCUMENT CONTENTS INCLUDE: DISCOVER, USE, PUBLIC LIBRARY, SMALL MANUFACTURERS, RESEARCH, REFERENCE. RELEVANT TO INSTRUCTION IN: 14.08, 04., 17.17.

SOURCE: SBA, FREE.

ARE YOUR PRODUCTS AND CHANNELS PRODUCING SALES. 09/1969, 8P. (KONOPA, LEONARD J.)

DOCUMENT CONTENTS INCLUDE: PRODUCTS, CHANNELS, SALES, SMALL MANUFACTURERS, RECORDS, LIFECYCLE, WEAKNESSES, CHANGES. RELEVANT TO INSTRUCTION IN: 14.08, 04., 17.17.

SOURCE: SBA, FREE.

POINTER ON NEGOTIATING DOD CONTRACTS. 10/1969, 8P. (DINKEL, PAUL B.)

DOCUMENT CONTENTS INCLUDE: NEGOTIATING, DOD CONTRACTS, SMALL MANUFACTURERS, TYPES, SPECIFICATIONS, NEGOTIATION. RELEVANT TO INSTRUCTION IN: 14.08, 04., 17.17.

SOURCE: SBA, FREE.

POINTER ON USING TEMPORARY HELP SERVICES. 04/1970, 8P. (OLSTEN, WILLIAM)

DOCUMENT CONTENTS INCLUDE: TEMPORARY HELP SERVICES, SMALL MANUFACTURERS, ADVANTAGES, DISADVANTAGES. RELEVANT TO INSTRUCTION IN: 04., 17.17, 14.08.

SOURCE: SBA, FREE.

KEEP POINTED TOWARD PROFIT. 09/1970, 6P. (FELLER, JR., JACK H.)

DOCUMENT CONTENTS INCLUDE: PROFIT, SMALL MANUFACTURERS. RELEVANT TO INSTRUCTION IN: 14.08, 04., 17.17.

SOURCE: SBA, FREE.

POINTER ON SCHEDULING PRODUCTION. 06/1970, 8P. (KLINE, JOHN B.)

DOCUMENT CONTENTS INCLUDE: PRODUCTION, SMALL MANUFACTURERS, PRODUCTION, LAYOUT, WORKLOAD, CAPABILITY, STANDARDS, SYSTEMS, PROCEDURES. RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.

SOURCE: SBA, FREE.

PROBLEMS IN MANAGING A FAMILY-OWNED BUSINESS. 07/1970, 8P. (LEVINSON, ROBERT E.)

DOCUMENT CONTENTS INCLUDE: PROBLEMS, FAMILY-OWNED BUSINESS, MANAGEMENT, OPERATIONS, TURNOVER, GROWTH. RELEVANT TO INSTRUCTION IN: 14.08, 04.

SOURCE: SBA, FREE.

PREVENTING EMPLOYEE PILFERAGE. 11/1970, 8P. (ASTOR, SAUL D.)

DOCUMENT CONTENTS INCLUDE: EMPLOYEE, PILFERAGE, SMALL MANUFACTURERS, PREVENTING. RELEVANT TO INSTRUCTION IN: 14.08, 04., 14.08.

SOURCE: SBA, FREE.
12 DISTRIBUTIVE EDUCATION: 04.

RECORDS RETENTION: NORMAL AND DISASTER* 10/1970, 8P (SHIFF, ROBERT A*)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RECORDS RETENTION, SMALL MANUFACTURERS, NORMAL, DISASTER.
RELEVANT TO INSTRUCTION IN: 04., 14008.
SOURCE: SBA, FREE.

CHECKLIST FOR GOING INTO BUSINESS* 12/1970, 12P (SBA)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: CHECKLIST, SMALL BUSINESS, YOU, MONEY, PARTNER, CUSTOMERS.
RELEVANT TO INSTRUCTION IN: 04., 14008.
SOURCE: SBA, FREE.

KEEPING MACHINES AND OPERATORS PRODUCTIVE* 06/1970, 4P (PYLE, HOWARD)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SMALL MANUFACTURERS, MACHINES, OPERATORS, PRODUCTIVE.
RELEVANT TO INSTRUCTION IN: 04., 14008.
SOURCE: SBA, FREE.

HOW DISTRIBUTIVE EDUCATION HELPS SMALL BUSINESS* 11/1969, 4P (BEAUMONT, JOHN A*)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DISTRIBUTIVE EDUCATION, SMALL BUSINESS, INSTRUCTION, INDIVIDUALIZED CONSULTATION, CLINICS, INSTITUTES, INFORMATION, COOPERATIVE.
RELEVANT TO INSTRUCTION IN: 04., 14008.
SOURCE: SBA, FREE.

ARE YOU KIDDING YOURSELF ABOUT YOUR PROFITS* 12/1970, 4P (DISNEY, FREDRICK G*)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PROFITS, SMALL MARKETERS, EXISTENCE, SUFFICIENCY, MIX, TREND.
RELEVANT TO INSTRUCTION IN: 04., 14008.
SOURCE: SBA, FREE.

ARE YOUR SALESPEOPLE MISSING OPPORTUNITIES* 03/1970, 4P (GRUBB, KENNETH)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SALESPEOPLE, OPPORTUNITIES, SMALL MARKETERS, SELL, CREATE, TRAIN, DEVELOPMENT, BENEFITS.
RELEVANT TO INSTRUCTION IN: 04., 14008.
SOURCE: SBA, FREE.

POINTERS FOR DEVELOPING YOUR TOP ASSISTANT* 06/1970, 4P (SERIF, MED)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DEVELOPING TOP ASSISTANT, SMALL MARKETERS.
RELEVANT TO INSTRUCTION IN: 04., 14008.
SOURCE: SBA, FREE.

PREVENTING ACCIDENTS IN SMALL STORES* 09/1970, 4P (CURTIS, S. J*)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ACCIDENTS, SMALL STORES, ENGINEERING, EDUCATION, ENFORCEMENT.
RELEVANT TO INSTRUCTION IN: 04., 14008.
SOURCE: SBA, FREE.

A PRICING CHECKLIST FOR MANAGERS* 12/1970, 4P (O'BRIEN, JOSEPH D*)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PRICING CHECKLIST, MANAGERS, SMALL MARKETER, COSTS, BUYER MOTIVATION.
RELEVANT TO INSTRUCTION IN: 04., 14008.
SOURCE: SBA, FREE.

FINDING AND HIRING THE RIGHT EMPLOYEE* 02/1971, 4P (RAPHHELSON, RUODOLPH)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SMALL MARKETERS, FINDING EMPLOYEES, HIRING EMPLOYEES, SKILL, SOURCES, SCREEN.
RELEVANT TO INSTRUCTION IN: 04., 14008.
SOURCE: SBA, FREE.

BUILDING STRONG RELATIONS WITH YOUR BANK* 09/1970, 4P (CASHIN, JAMES A*)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BANK, SMALL MARKETERS, NEEDS, SERVICES, RESPECT, FUTURE, PERSONAL.
RELEVANT TO INSTRUCTION IN: 04., 14008.
SOURCE: SBA, FREE.

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DISTRIBUTIVE EDUCATION: 04

BUILDING REPEAT RETAIL BUSINESS. 04/1970, 4P. (LEVY, JR., STUART G.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS Include: BUILDING, RETAIL BUSINESS, SMALL MARKETERS, PRICE, QUALITY, COURTESY, CONVENIENCE, STOCK, CREDIT, SERVICE. RELEVANT TO INSTRUCTION IN: 04.

SOURCE: SBA, FREE.

STIMULATING IMPULSE BUYING FOR INCREASED SALES. 06/1970, 4P. (WRIGHT, JOHN S., GOLOSTUCKER, JAC L.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS Include: INCREASED SALES, SHOPPER, WANTS, PRICED, ADVERTISING, NONNECESSITY, CONSUMED. RELEVANT TO INSTRUCTION IN: 17+17, 14+08, 04.

SOURCE: SBA, FREE.

CONTROLLING CASH IN SMALL RETAIL AND SERVICE FIRMS. 08/1970, 4P. (CAMPBELL, D. S.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS Include: CASH, SMALL RETAIL, SERVICE FIRMS, RECORDS, CASH FLOW, BALANCES, INCOME. RELEVANT TO INSTRUCTION IN: 14+08, 14+01, 17+17, 04.

SOURCE: SBA, FREE.

SALES POTENTIAL AND MARKET SHARES. 05/1970, 4P. (CORNWELL, ARTHUR W.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS Include: SALES POTENTIAL, MARKET SHARES, SMALL MARKETERS, AREA, COMPETITORS, TOTAL. RELEVANT TO INSTRUCTION IN: 14+08, 04+17, 17+17.

SOURCE: SBA, FREE.

QUALITY AND TASTE AS SALES APPEALS. 11/1969, 4P. (MYERS, ROBERT W.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS Include: QUALITY, TASTE, SALES, TRADE, TRAIN, SUGGESTION SELLING, IDENTITY, PRODUCTS, PERSONAL, YOUNG. RELEVANT TO INSTRUCTION IN: 14+08, 17+17, 04.

SOURCE: SBA, FREE.

PLEASING YOUR BOSS, THE CUSTOMER. 04/1970, 4P. (LAWS, DWAYNE)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS Include: CUSTOMER, SMALL MARKETERS, PATRONAGE, SERVES. RELEVANT TO INSTRUCTION IN: 14+08, 17+17, 04.

SOURCE: SBA, FREE.


PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS Include: FRANCHISING, SMALL MARKETERS, INVESTORS, REPUTATION, RISK. RELEVANT TO INSTRUCTION IN: 17+17, 14+08, 04.

SOURCE: SBA, FREE.

HOW TO SELECT A RESIDENT BUYING OFFICE. 05/1970, 4P. (MILLER, ERNEST A.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS Include: RESIDENT BUYING OFFICE, SMALL MARKETERS, TYPES, SERVICES, GUIDES, ADVANTAGES, COST. RELEVANT TO INSTRUCTION IN: 04+14, 04.

SOURCE: SBA, FREE.

TRAINING THE TECHNICAL SERVICEMAN. 05/1970, 4P. (LOGAN, WILLIAM B.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS Include: TRAINING, TECHNICAL SERVICEMAN, ORIENTATION, INSTRUCTING. RELEVANT TO INSTRUCTION IN: 14+06, 04.

SOURCE: SBA, FREE.

LEGAL SERVICES FOR SMALL RETAIL AND SERVICE FIRMS. 11/1970, 4P. (LAUGHLIN, CHARLES W.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS Include: LEGAL SERVICES, SMALL RETAIL Firms, SERVICE Firms, ORGANIZATION, PROPERTY, MONEY, TAX PLANNING, RELATIONS, LITIGATION, CREDIT. RELEVANT TO INSTRUCTION IN: 04+14, 04.

SOURCE: SBA, FREE.
PREVENTING RETAIL THEFT: 12/1970, 4P. (ASTOR, SAUL D.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RETAIL THEFT, PREVENTION, PERSONNEL, RELEVANT TO INSTRUCTION IN: 04, 14.08, 16.0605.
SOURCE: SBA, FREE.

BUILDING GOOD CUSTOMER RELATIONS: 04/1966, 4P. (COLLARZO, CHARLES J.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BUILDING, CUSTOMER, RELATIONS, ACTIVITIES, COMMUNITY, RELEVANT TO INSTRUCTION IN: 14.08, 04.
SOURCE: SBA, FREE.

CONTROLLING INVENTORY IN SMALL WHOLESALE FIRMS: 10/1970, 6P. (VANDEMARK, ROBERT L.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: CONTROL, INVENTORY, SMALL WHOLESALE FIRMS, STOCK, CLASSIFICATION, ORDER, RELEVANT TO INSTRUCTION IN: 14.08, 04.
SOURCE: SBA, FREE.

STOCK CONTROL FOR SMALL STORES: 09/1969, 8P. (HARLING, EDWIN L.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STOCK, CONTROL, SMALL STORES, RECORDS, SALES, EXCESS, RELEVANT TO INSTRUCTION IN: 04, 14.08, 14.05.
SOURCE: SBA, FREE.

ACCOUNTING SERVICES FOR SMALL SERVICE FIRMS: 04/1967, 8P. (COOPER, IRVING M.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ACCOUNTING SERVICES, SMALL SERVICE FIRMS, BOOKS, ADVICE, ASSISTANCE, RELEVANT TO INSTRUCTION IN: 04, 14.08, 14.01.
SOURCE: SBA, FREE.

SIX METHODS FOR SUCCESS IN A SMALL STORE: 01/1971, 2P. (LEVINSON, ROBERT E.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SUCCESS, SMALL STORE, CUSTOMERS, IMAGE, TEAMWORK, PROFIT, VOLUME, RENT, RELEVANT TO INSTRUCTION IN: 04, 14.08.
SOURCE: SBA, FREE.

BUILDING CUSTOMER CONFIDENCE IN YOUR SERVICE SHOP: 06/1967, 8P. (OTTERBOURG, ROBERT K.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BUILD, CUSTOMER, CONFIDENCE, SERVICE SHOP, RELEVANT TO INSTRUCTION IN: 04, 14.08.
SOURCE: SBA, FREE.

REDUCE SHOPLIFTING LOSSES: 09/1970, 8P. (VERRILL, ADDISON H.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: REDUCE, SHOPLIFTING, LOSSES, METHODS, TYPES, POLICE, DETERRENT, LAYOUT, APPREHENSION, ARRESTS, RELEVANT TO INSTRUCTION IN: 17.17, 04.
SOURCE: SBA, FREE.

RETIREMENT PLANS FOR SELF-EMPLOYED OWNER MANAGERS: 02/1968, 8P. (COSTELLO, JR., FRANK J.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RETIREMENT, SELF-EMPLOYED, OWNER MANAGERS, ELIGIBILITY, REQUIREMENTS, INVESTMENT, CONTRIBUTIONS, BENEFITS, RELEVANT TO INSTRUCTION IN: 14.08, 04.
SOURCE: SBA, FREE.

ANALYZE YOUR RECORDS TO REDUCE COSTS: 04/1970, 6P. (ABRAHAM, ALFRED B.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ANALYZE, RECORDS, REDUCE, COSTS, RELEVANT TO INSTRUCTION IN: 14.01, 04, 14.08, 17.17.
SOURCE: SBA, FREE.

THE FEDERAL WAGE-HOUR LAW IN SMALL FIRMS: 04/1968, 8P. (LUNDQUIST, CLARENCE T.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: WAGE-HOUR LAW, SMALL FIRMS, RELEVANT TO INSTRUCTION IN: 14.06, 14.08, 17.17, 04.
SOURCE: SBA, FREE.
DISTRIBUTIVE EDUCATION: 04

CAN YOU AFFORD DELIVERY SERVICE. 05/1968, 8P. (HALVERSON, GERALD B.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DELIVERY SERVICE, COST. RELEVANT TO INSTRUCTION IN:
17.17, 14.08, 04.
SOURCE: SBA, FREE.

PREVENTING BURGLARY AND ROBBERY LOSS. 05/1968, 8P. (CURTIS, S. J.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PREVENTING, BURGLARY, ROBBERY LOSS. RELEVANT TO
INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.

ARBITRATION: PEACEMAKER IN SMALL BUSINESS. 06/1968, 8P. (STONE, MORRIS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ARBITRATION, SMALL BUSINESS. RELEVANT TO INSTRUCTION IN:
14.08, 17.17, 04.
SOURCE: SBA, FREE.

OUTWITTING BAD CHECK PASSERS. 05/1969, 8P. (KOLOONY, LEONARD)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BAD CHECK PASSERS, TYPES, IDENTIFICATION, POLICY.
RELEVANT TO INSTRUCTION IN: 17.17, 14.08, 04.
SOURCE: SBA, FREE.

SWEEPING PROFIT OUT THE BACK DOOR. 07/1969, 6P. (KOMENDA, FRANK J.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PROFIT, LOSSES, INSTORE PILFERAGE, PENNY STUFF, CONTROL.
RELEVANT TO INSTRUCTION IN: 17.17, 14.08.
SOURCE: SBA, FREE.

DANGER SIGNALS IN A SMALL STORE. 08/1970, 8P. (GOODPASTURE, BRUCE)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SMALL STORE, MANAGEMENT PROBLEMS, ASSISTANCE. RELEVANT TO
INSTRUCTION IN: 04.
SOURCE: SBA, FREE.

GETTING THE FACTS FOR INCOME TAX REPORTING. 06/1970, 12P. (GREENE, WILLIAM C.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: FACTS, INCOME TAX REPORTING, RECORDKEEPING. RELEVANT TO
INSTRUCTION IN: 04.
SOURCE: SBA, FREE.

PERSONAL QUALITIES NEEDED TO MANAGE A STORE. 11/1970, 8P. (SCHWARTZ, IRVING)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PERSONAL QUALITIES, MANAGE, SMALL MARKETERS, OWNER-MANAGER.
RELEVANT TO INSTRUCTION IN: 17.17, 04.
SOURCE: SBA, FREE.

DESIGNING FOR HIGHER PROFITS. 11/1970, 4P. (SLEIGHT, ROBERT B.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DESIGNING, HIGHER PROFITS, EQUIPMENT, WORK PLACES, METHODS.
RELEVANT TO INSTRUCTION IN: 17.17, 14.08.
SOURCE: SBA, FREE.

STEPS IN MEETING YOUR TAX OBLIGATION. 04/1970, 12P. (RADICS, JR., STEPHEN P.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: TAX OBLIGATION, GUIDE, MANAGE TAXES. RELEVANT TO
INSTRUCTION IN: 17.17, 14.08.
SOURCE: SBA, FREE.

IS WORKER FATIGUE COSTING YOU DOLLARS. 11/1969, 4P. (BOSTICCO, I. L.H.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: WORKER FATIGUE, PRODUCTIVITY, ACCIDENTS, COST. RELEVANT TO
INSTRUCTION IN: 14.08, 04.
SOURCE: SBA, FREE.
DISTRIBUTIVE EDUCATION: 04

POINTERS ON DIMENSIONS AND TOLERANCES. 02/1969. 4P. (DEFEHNER, JOSEPH)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: POINTERS, DIMENSIONS, TOLERANCES, SIZE, SHAPE.
RELEVANT TO INSTRUCTION IN: 17, 14, 04.
SOURCE: SBA, FREE.

ARE YOU USING YOUR SPACE EFFECTIVELY. 11/1970. 4P. (ANTHONY, EDWARD L.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: USING, SPACE, EFFECTIVELY.
RELEVANT TO INSTRUCTION IN: 17, 14, 04.
SOURCE: SBA, FREE.

CONTROLLING QUALITY IN DEFENSE PRODUCTION. 09/1970. 4P. (INDERDOHNEN, JOHN F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: CONTROLLING QUALITY, DEFENSE PRODUCTION, INSPECTION,
PROCEDURES, REQUIREMENTS, WASTE.
RELEVANT TO INSTRUCTION IN: 17, 14, 04.
SOURCE: SBA, FREE.

RENTED TOOLS CAN IMPROVE EFFICIENCY. 12/1969. 4P. (HARRISON, N. T.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RENTED TOOLS, EFFICIENCY, MODERNIZATION, SMALL PLANTS.
RELEVANT TO INSTRUCTION IN: 17, 14, 04.
SOURCE: SBA, FREE.

IN-PLANT STORAGE AND HANDLING OF HAZARDOUS MATERIALS. 11/1968. 4P. (SBA)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: IN-PLANT STORAGE, HAZARDOUS MATERIALS, CHEMICALS,
SAFEGUARDS, PROTECTIVE EQUIPMENT.
RELEVANT TO INSTRUCTION IN: 17, 14, 04.
SOURCE: SBA, FREE.

INSPECTION ON DEFENSE CONTRACTS IN SMALL FIRMS. 11/1967. 4P. (INDERDOHNEN, JOHN F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: INSPECTION, DEFENSE CONTRACTS, SMALL FIRMS.
RELEVANT TO INSTRUCTION IN: 17, 14, 04.
SOURCE: SBA, FREE.

JUDGING YOUR ELECTRIC POWER NEEDS*. 03/1970. 4P. (VENNARO, EOWIN)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ELECTRIC POWER, NEEDS, SMALL MANUFACTURING PLANTS, WIRING.
RELEVANT TO INSTRUCTION IN: 17, 14, 04.
SOURCE: SBA, FREE.

PERT/CPM MANAGEMENT SYSTEM FOR THE SMALL SUBCONTRACTOR*. 05/1970. 4P. (ARCHIBALO, RUSSELL D.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PERT/CPM MANAGEMENT, SMALL SUBCONTRACTOR, PROFIT
IMPROVEMENT.
RELEVANT TO INSTRUCTION IN: 14, 04, 17.
SOURCE: SBA, FREE.

VALUE ANALYSIS FOR SMALL BUSINESS*. 05/1970. 4P. (ROMAN, DANIEL D.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: VALUE ANALYSIS, SMALL BUSINESS, REDUCE COSTS, PRINCIPLES.
RELEVANT TO INSTRUCTION IN: 17, 14, 04.
SOURCE: SBA, FREE.

SMALL PLANT ENGINEERING RECORDS PROVIDE EVIDENCE FOR PATENTS. 10/1970. 4P. (GILSON, HIRAM B.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SMALL PLANT ENGINEERING RECORDS, PATENTS, EVIDENCE.
RELEVANT TO INSTRUCTION IN: 14, 04, 17.
SOURCE: SBA, FREE.

OPERATIONS RESEARCH FOR SMALL BUSINESS*. 12/1970. 4P. (HOSFORD, JOHN E.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: OPERATIONS RESEARCH, SMALL BUSINESS, DEFINES, CLARIFIES.
RELEVANT TO INSTRUCTION IN: 17, 14, 04.
SOURCE: SBA, FREE.
A TESTED SYSTEM FOR ACHIEVING QUALITY CONTROL. 01/1969, 12P. (SBA)
DOCUMENT CONTENTS INCLUDE: QUALITY CONTROL, PRODUCTS, STANDARDS, REQUIRED. RELEVANT TO INSTRUCTION IN: 17, 17, 14.08, 04.
SOURCE: SBA, FREE.

BASIC LIBRARY REFERENCE SOURCES. 12/1970, 11P. (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: QUALITY CONTROL, PRODUCTS, STANDARDS.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: SBA, FREE.

DISTRIBUTION COST ANALYSIS. 11/1968, 8P. (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DISTRIBUTION COST ANALYSIS, UNPROFITABLE SALES, GROSS PROFITS.
RELEVANT TO INSTRUCTION IN: 04, 04.04.
SOURCE: SBA, FREE.

RETAIL MERCHANDISING AND PROMOTION. 06/1970, 16P. (CHUTE, A. HAMILTON)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RETAIL MERCHANDISING, PROMOTION, PLANNING, SUPERVISION, INFORMATION, BIBLIOGRAPHY.
RELEVANT TO INSTRUCTION IN: 04, 04.01.
SOURCE: SBA, FREE.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RETAILING, BIBLIOGRAPHY, INFORMATION.
RELEVANT TO INSTRUCTION IN: 04.
SOURCE: SBA, FREE.

RECORDKEEPING SYSTEMS - SMALL STORE AND SERVICE TRADE. 09/1970, 10P. (OLSHAN, NATHAN H.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RECORDKEEPING SYSTEMS, SMALL STORE, SERVICE TRADE, INFORMATION, BIBLIOGRAPHY.
RELEVANT TO INSTRUCTION IN: 04, 14.0102.
SOURCE: SBA, FREE.
ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO PLANNING, DEVELOPMENT, PLACEMENT, AND EVALUATION TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN DEMAND CREATION AND SALES PROMOTION ACTIVITIES UTILIZING DISPLAYS, MERCHANDISING AIDS, AND MASS MEDIA IN SUCH ENTERPRISES AS ADVERTISING AGENCIES, DISPLAY HOUSES, RETAIL AND WHOLESALE ESTABLISHMENTS, AND PRODUCTION INDUSTRIES.

SELECTING ADVERTISING MEDIA - A GUIDE FOR SMALL BUSINESS. 1969; 114P. (COOK, HARVEY R.) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: ADVERTISING, SMALL BUSINESS, MEDIA. RELEVANT TO INSTRUCTION IN: 04.01. SOURCE: GPO, 4500-0040, $0.70.

CONSUMER RESPONSE TO VARIOUS LEVELS OF ADVERTISING FOR FLUID MILK. 10/1967; 12P. (CLEMENT, WENDELL E.; HENDERSON, PETER L.) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. DOCUMENT CONTENTS INCLUDE: CONSUMER RESPONSE, ADVERTISING, FLUID MILK. RELEVANT TO INSTRUCTION IN: 05.0106, 04.01. SOURCE: GPO, 0100-0899, $0.15.

ASPECTS OF SALES PROMOTION. 1966; 64P. (SBA) TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN; PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. DOCUMENT CONTENTS INCLUDE: SALES PROMOTION. RELEVANT TO INSTRUCTION IN: 04.01, 04.12. SOURCE: GPO, 4500-0095, $1.25.

EFFECTIVE ADVERTISING. 07/1965; 65P. (SBA) TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: ADVERTISING. RELEVANT TO INSTRUCTION IN: 04.01. SOURCE: GPO, 4500-0084, $1.25.

PUBLICIZE YOUR COMPANY BY SHARING INFORMATION. 03/1970; 8P. (GREIF, LUCIEN R.) PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: INFORMATION, SMALL MANUFACTURERS, PUBLICITY. RELEVANT TO INSTRUCTION IN: 04.01, 14.08. SOURCE: SRA, FREE.

EFFECTIVE INDUSTRIAL ADVERTISING FOR SMALL PLANTS. 12/1969; 4P. (MARSHALL, HAROLD) PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: INDUSTRIAL ADVERTISING, SMALL PLANTS, COST, PLACING, SELECTING, AGENCY. RELEVANT TO INSTRUCTION IN: 04.01, 17.17, 14.08. SOURCE: SRA, FREE.

CHECKLIST FOR SUCCESSFUL RETAIL ADVERTISING. 07/1970; 8P. (LIPSCOMB JR., CHARLES T.) PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: CHECKLIST, SMALL MARKETERS, RETAIL ADVERTISING, ATTITUDE, ADVERTISING, STORE, MARKET, CUSTOMER, REACH, GOAL. RELEVANT TO INSTRUCTION IN: 14.06, 04.01. SOURCE: SRA, FREE.

INTERIOR DISPLAY: A WAY TO INCREASE SALES. 02/1971; 4P. (VALENTI, GABRIELE M.) PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: INTERIOR DISPLAY, SALES, SMALL MARKETERS, FIXTURES, COLOR, SIGNS, LIGHTS. RELEVANT TO INSTRUCTION IN: 04.01, 14.08, 17.17. SOURCE: SRA, FREE.

MEASURING THE RESULTS OF ADVERTISING. 08/1966; 4P. (SORBET, ELIZABETH M.) PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: MEASURING, RESULTS, ADVERTISING. RELEVANT TO INSTRUCTION IN: 04.01, 14.08. SOURCE: SRA, FREE.
KNOWING YOUR IMAGE. 02/1967, 8P. (BLACKWELL, ROGER D.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: KNOW IMAGE, PRICE POLICY, MERCHANDISE, EMPLOYEES,
APPEARANCE, CLIENTELE, ADVERTISING, MARKETING RESEARCH. RELEVANT TO INSTRUCTION
IN: 04.01, 14.08, 14.05.
SOURCE: SBA, FREE.

POINTER ON DISPLAY LIGHTING. 03/1967, 8P. (ELLIOTT, CHARLES R.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: POINTERS, DISPLAY, LIGHTING, MERCHANDISE, WINDOW,
ASSISTANCE. RELEVANT TO INSTRUCTION IN: 14.08, 04.01.
SOURCE: SBA, FREE.

STATISTICS AND MAPS FOR NATIONAL MARKET ANALYSIS. 11/1969, 8P. (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STATISTICS, MAPS, MARKET ANALYSIS, BIBLIOGRAPHY, REFERENCE.
RELEVANT TO INSTRUCTION IN: 04.01, 04.12.
SOURCE: SBA, FREE.

MARKETING RESEARCH PROCEDURES. 06/1970, 12P. (DEBOER, LLOYD M.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MARKETING RESEARCH PROCEDURES, BIBLIOGRAPHY, RESEARCH.
RELEVANT TO INSTRUCTION IN: 04.01, 14.08, 04.12.
SOURCE: SBA, FREE.

ADVERTISING RETAIL STORE. 10/1966, 8P. (RICE, J. WADE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: ADVERTISING, RETAIL STORE, BIBLIOGRAPHY, INFORMATION.
RELEVANT TO INSTRUCTION IN: 04.01, 14.08.
SOURCE: SBA, FREE.

STORE ARRANGEMENT AND DISPLAY. 02/1966, 8P. (JANEZECK, ELIZABETH G.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STORE ARRANGEMENT, DISPLAY, INFORMATION, BIBLIOGRAPHY.
RELEVANT TO INSTRUCTION IN: 04.01, 14.08.
SOURCE: SBA, FREE.

RETAIL MERCHANDISING AND PROMOTION. 06/1970, 16P. (CHUTE, A. HAMILTON)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RETAIL MERCHANDISING, PROMOTION, PLANNING, SUPERVISION,
INFORMATION, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION IN: 04.01, 04.01.
SOURCE: SBA, FREE.
ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE VARIETY OF SALES, FASHION COORDINATION AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN RETAIL AND WHOLESALE ESTABLISHMENTS PRIMARILY ENGAGED IN SELLING CLOTHING OF ALL KINDS, INCLUDING RELATED ARTICLES FOR PERSONAL WEAR AND ADORNMENT.

WOMEN'S ATTITUDES TOWARD COTTON AND OTHER FIBERS USED IN WEARING APPAREL. 07/1968, 106P. (SKELLY, FLORENCE, GOLDBERG, ROBERT, CLAYTON, L, YVONNE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: WOMEN'S ATTITUDES, COTTON, FIBERS, WEARING APPAREL.
RELEVANT TO INSTRUCTION IN: 09.0104, 04.02.
SOURCE: GPO, 0100-0911, $0.60.

JEWELRY RETAILING. 01/1965, 8P. (WIENSLAW, ARTHUR E.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: JEWELRY RETAILING, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION IN: 04.02.
SOURCE: SBA, FREE.

MEN'S AND BOYS' WEAR STORES. 06/1968, 8P. (DEBOLT, DON)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: MEN'S WEAR STORES, BOYS' WEAR STORES, BIBLIOGRAPHY.
RELEVANT TO INSTRUCTION IN: 04.02.
SOURCE: SBA, FREE.
ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE VARIETY OF SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN RETAIL, WHOLESALE, AND SERVICE ESTABLISHMENTS ENGAGED IN SELLING, RENTING, STORING OR CARING OF CARS AND TRUCKS, AND IN SELLING AUTOMOTIVE PARTS, ACCESSORIES AND EQUIPMENT.

STARTING AND MANAGING A CAR WASH. 1967, 76P. (CHIDAKEL, MYER R.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, CAR WASH. RELEVANT TO INSTRUCTION IN: 04-03.
SOURCE: GPO, $5.00-$0.45.
ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN INSTITUTIONS ENGAGED IN DEPOSIT BANKING AND RELATED SERVICES; EXTENDING CREDIT IN THE FORM OF LOANS; SERVICES ALLIED WITH THE EXCHANGE OF SECURITIES AND COMMODITIES, OR CONSUMER CREDIT AND COLLECTIONS.

STARTING AND MANAGING A SMALL BOOKKEEPING SERVICE* 1962, 64P* (SEVIN, CHARLES H.) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL* DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, BOOKKEEPING SERVICE* RELEVANT TO INSTRUCTION IN: 04.04* SOURCE: GPO, 4500-0066, $0.35*

THE WHY AND WHAT OF BOOKKEEPING, ADM. MANAGEMENT COURSE PROGRAM, TOPIC 4* 1965, 64P* (SBA) TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL* DOCUMENT CONTENTS INCLUDE: BOOKKEEPING* RELEVANT TO INSTRUCTION IN: 14.0102; 04.04; 01.04; SOURCE: GPO, 4500-0078, $1.50*

FINANCING... SHORT AND LONG TERM NEEDS* 06/1965, 74P* (SBA) TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL* ILLUSTRATIONS ARE INCLUDED* DOCUMENT CONTENTS INCLUDE: FINANCING, SHORT TERM, LONG TERM, NEEDS* RELEVANT TO INSTRUCTION IN: 04.04; 14.01; SOURCE: GPO, 4500-0092, $1.50*

HUMAN FACTORS IN SMALL BUSINESS* 1965, 82P* (SBA) TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL* ILLUSTRATIONS ARE INCLUDED* DOCUMENT CONTENTS INCLUDE: HUMAN FACTORS, SMALL BUSINESS* RELEVANT TO INSTRUCTION IN: 04.04, 04.04, 17.01; SOURCE: GPO, 4500-0079, $1.50*

RECORDS AND CREDIT IN PROFITABLE MANAGEMENT* 1964, 66P* (SBA) TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL* ILLUSTRATIONS ARE INCLUDED* DOCUMENT CONTENTS INCLUDE: RECORDS, CREDIT, MANAGEMENT* RELEVANT TO INSTRUCTION IN: 04.04; 01.04; 14.01; 14.04; SOURCE: GPO, 4500-0090, $1.25*

UNDERSTANDING TRUTH IN LENDING 11/1963, 8P* (KASS, BENNY L.) PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL* DOCUMENT CONTENTS INCLUDE: TRUTH IN LENDING; LAW, CREDIT TERMS* RELEVANT TO INSTRUCTION IN: 04.04; 14.08; 14.01; 17.01; SOURCE: SBA, FREE*

DISTRIBUTION COST ANALYSIS 11/1968, 8P* (SBA) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL* DOCUMENT CONTENTS INCLUDE: DISTRIBUTION COST ANALYSIS, UNPROFITABLE SALES, GROSS PROFITS* RELEVANT TO INSTRUCTION IN: 04.04; SOURCE: SBA, FREE*

RETAIL CREDIT AND COLLECTIONS 10/1969, 11P* (BLAKE, WM; HENRY) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL* DOCUMENT CONTENTS INCLUDE: RETAIL CREDIT, COLLECTIONS, BIBLIOGRAPHY, INFORMATION* RELEVANT TO INSTRUCTION IN: 04.04* SOURCE: SBA, FREE*
ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO A VARIETY OF SALES AND
SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN RETAIL
AND WHOLESALE ESTABLISHMENTS ENGAGED IN SELLING FLORAL ARRANGEMENTS, CUT FLOWERS, GROWING
PLANTS, ARTIFICIAL PLANTS, AND RELATED ITEMS FOR ORNAMENTAL USE.

TECHNICAL SERVICES, VOL. B - LANDSCAPE SERVICES* 1968, 250P. (US DEPT. OF JUSTICE, BUREAU
OF PRISONS)
GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: TECHNICAL, LANDSCAPE, SERVICES, NEED, TOOLS, EQUIPMENT,
SAFETY, PLANS, PREPARATION, FERTILIZATION, VALUES, MAINTENANCE, PRACTICES, WEED,
IRRIGATION, INSECT, CONTROL, PLANT DISEASE. RELEVANT TO INSTRUCTION IN: 01.0504,
04.05.
SOURCE: BUREAU OF PRISONS, FREE.

STARTING AND MANAGING A RETAIL FLOWER SHOP* 1970, 121P. (KRONE, PAUL R.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, FLOWER SHOP, FINANCING, TYPES,
PLANNING, EQUIPMENT, PERSONNEL, SELLING, ADVERTISING, PRICING, MANAGEMENT. RELEVANT
TO INSTRUCTION IN: 04.05.
SOURCE: GPO, 4500-0069, $0.55.

A GRAPHIC VIEW OF THE RETAIL FLORIST INDUSTRY* 04/1967, 48P. (HAVAS, NICK)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: FLORIST INDUSTRY, MERCHANDISING, PROMOTION, PRICING,
FINANCING, MANAGEMENT, SALES, SERVICES, ADVERTISING. RELEVANT TO INSTRUCTION IN:
01.0502, 04.05.
SOURCE: GPO, 0100-0889, $0.50.

QUALITY AND DISPLAY LIFE OF CARNATION BLOOMS AFTER STORAGE IN CONTROLLED ATMOSPHERES* 09/1967, 9P. (IOTA, M., GARAZSI, M.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: QUALITY, DISPLAY LIFE, CARNATION BLOOMS, STORAGE,
CONTROLLED ATMOSPHERES. RELEVANT TO INSTRUCTION IN: 01.02, 04.05, 01.0502.
SOURCE: GPO, 0100-0893, $0.10.

RETAIL FLORIST* 12/1967, 8P. (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RETAIL FLORIST, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION
IN: 04.05, 01.0502.
SOURCE: SBA, FREE.
FOOD DISTRIBUTION: 04.06

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO A VARIETY OF SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN ESTABLISHMENTS PRIMARILY ENGAGED IN SELLING FOOD FOR HOME PREPARATION AND CONSUMPTION OR SELLING A GENERAL OR COMMODITY LINE OF FOOD PRODUCTS AT WHOLESALE.

MARKET DISEASES OF TOMATOES, PEPPERS AND EGGPLANTS AG INFO BULLETIN NO. 28. 02/1968, 74P. (USDA, AGRICULTURAL RESEARCH SERVICE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MARKET DISEASES, TOMATOES, PEPPERS, EGGPLANTS.
RELEVANT TO INSTRUCTION IN: 01.02, 04.06.
SOURCE: GPO, 0100-0707, $0.45.

HOW TO PLAN A SELF-SERVICE FOOD DONATION CENTER. 11/1969, 6P. (USDA, FOOD AND NUTRITION SERVICE).

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: SELF-SERVICE, FOOD DONATION CENTER.
RELEVANT TO INSTRUCTION IN: 04.06.
SOURCE: GPO, $0.10.

FOOD, THE YEARBOOK OF AGRICULTURE 1959. 1959, 736P. (USDA)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: FOOD, NUTRIENTS, HEALTH, NEEDS, QUALITY, PREPARATION, COSTS, TRENDS, PROGRAMS.
RELEVANT TO INSTRUCTION IN: 01.0401, 04.06, 09.0107, 09.0203, 04.07, 07.0908.
SOURCE: GPO, 0100-0945, $3.25.

WHOLESALE FOOD DISTRIBUTION FACILITIES FOR HONOLULU, HAWAII. 07/1968, 54P. (OVERHEIM, RICHARD K., BOLES, PATRICK P.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: WHOLESALE FOOD DISTRIBUTION, HONOLULU, HAWAII, COSTS.
RELEVANT TO INSTRUCTION IN: 04.06.
SOURCE: GPO, 0100-0945, $0.40.

EXPORT OF CALIFORNIA STRAWBERRIES TO EUROPE VIA JET AIRFREIGHTER - 1966-1967, FACTORS AFFECTING MARKET QUALITY ON ARRIVAL. 02/1968, 10P. (HARVEY, JOHN M., HARRIS, C. MAX, COUEY, H. MELVIN)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: STRAWBERRIES, FACTORS, MARKET QUALITY.
RELEVANT TO INSTRUCTION IN: 04.06, 01.02.
SOURCE: GPO, 0100-0903, $0.10.

SHIPPING CONTAINERS FOR ICE-PACKED POULTRY - EFFECT ON MICROBIAL COUNTS AND WEIGHTS OF POULTRY AND ICE. 04/1968, 11P. (THOMSON, JAMES E., MERCURI, ARTHUR J., RISSE, LAWRENCE A.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: SHIPPING, ICE-PACKED POULTRY.
RELEVANT TO INSTRUCTION IN: 04.06.
SOURCE: GPO, 0100-0904, $0.15.

SYSTEMS AND EQUIPMENT FOR PACKAGING AND PRICE MARKING MEAT AND POULTRY IN RETAIL FOOD STORES. 01/1967, 24P. (VOLZ, MARVIN O.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: PACKAGING, PRICE MARKING, MEAT, POULTRY, RETAIL FOOD STORES, SYSTEMS, EQUIPMENT.
RELEVANT TO INSTRUCTION IN: 04.06.
SOURCE: GPO, 0100-0885, $0.20.
ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE SALES AND SALES SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN ESTABLISHMENTS SERVING PREPARED FOODS AND DRINKS FOR CONSUMPTION ON THEIR OWN PREMISES OR AT A PLACE DESIGNATED BY THE CUSTOMER.

ORGANIZING A FOOD TRAINING PROGRAM. 1967, 28P. (HEW, OFFICE OF EDUCATION)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: FOOD SERVICE INDUSTRY, HIGH SCHOOL, CURRICULUM. RELEVANT TO INSTRUCTION IN: 04.07, 09.0203, 07.0908.
SOURCE: GPO, 1780-0433, $0.30.

QUANTITY FOOD PREPARATION: A SUGGESTED GUIDE. 1967, 39P. (HEW, OFFICE OF EDUCATION)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: QUANTITY FOOD PREPARATION, SCIENCE, MATHEMATICS, ENGLISH, SAFETY, TEACHING MATERIALS. RELEVANT TO INSTRUCTION IN: 04.07, 09.0203, 07.0908.
SOURCE: GPO, 1780-0427, $0.35.

TRAINING FOOD SERVICE PERSONNEL FOR THE HOSPITALITY INDUSTRY. 1969, 145P. (HEW, OFFICE OF EDUCATION)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: FOOD SERVICE, HOSPITALITY INDUSTRY, FUNCTIONS, OBJECTIVES, QUALIFICATIONS, OPPORTUNITIES, TRAINING METHODS, TRAINING AIDS. RELEVANT TO INSTRUCTION IN: 04.07, 07.0908, 09.0203.
SOURCE: GPO, 1780-0430, $0.65.

A MENU PLANNING GUIDE FOR TYPE A SCHOOL LUNCHES. 05/1966, 16P. (USOA, CONSUMER AND MARKETING SERV., PA-719)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: MENU PLANNING, SCHOOL LUNCHES. RELEVANT TO INSTRUCTION IN: 04.07, 07.0908, 09.0203.
SOURCE: GPO, 0100-0152, $0.15.

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: FOOD, NUTRIENTS, HEALTH NEEDS, QUALITY, PREPARATION, COSTS, TRENDS, PROGRAMS. RELEVANT TO INSTRUCTION IN: 01.0401, 04.07, 09.0107, 09.0203, 04.07, 07.0908.
SOURCE: GPO, 0100-0021, $3.25.

STARTING AND MANAGING A SMALL AUTOMATIC VENDING BUSINESS. 1967, 70P. (REED, WALTER W.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, AUTOMATIC VENDING BUSINESS. RELEVANT TO INSTRUCTION IN: 04.07.
SOURCE: GPO, 1500-0059, $0.40.

STARTING AND MANAGING A SMALL RESTAURANT. 1964, 116P. (FAIRBROOK, PAUL)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, RESTAURANT. RELEVANT TO INSTRUCTION IN: 04.07.
SOURCE: GPO, 1500-0072, $0.65.

HOTEL AND RESTAURANT MEAT PURVEYORS = IMPROVED METHODS AND FACILITIES FOR CUSTOM SERVICE HOUSES. 07/1966, 45P. (BRASINGTON, JR., CLAYTON F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: HOTEL, RESTAURANT, MEAT PURVEYORS, METHODS, FACILITIES, GLOSSARY, CUSTOM SERVICE HOUSE. RELEVANT TO INSTRUCTION IN: 04.07, 04.19.
SOURCE: GPO, 0100-1189, $0.50.
FOOD SERVICES: 04.07

THE FOOD SERVICE INDUSTRY: ITS STRUCTURE AND CHARACTERISTICS, 1966* 02/1968, 370P* (USDA, ECONOMIC RESEARCH SERVICE, MARKETING ECONOMICS DIV.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: FOOD SERVICE INDUSTRY, STRUCTURE, CHARACTERISTICS.
RELEVANT TO INSTRUCTION IN: 04.07, 09.0203, 07.0908.
SOURCE: GPO, 0100-0135, $2.00.

FOOD BUYING GUIDE FOR TYPE A SCHOOL LUNCHES* 01/1964, 75P* (USDA, CONSUMER AND MARKETING SERVICE, AGRICULTURAL RESEARCH SERV, USDI, FISH AND WILDLIFE SERVICE)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: FOOD, SCHOOL LUNCHES, QUANTITY, GUIDE. RELEVANT TO INSTRUCTION IN: 09.0203, 07.0908, 04.07.
SOURCE: GPO, 0100-0482, $1.25.

FOOD SERVICE SANITATION MANUAL* 04/1967, 90P* (HEW, PUBLIC HEALTH SERVICE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: FOOD SERVICE, SANITATION, ORDINANCE. RELEVANT TO INSTRUCTION IN: 07.0908, 04.07, 09.0203.
SOURCE: GPO, 1701-0155, $1.50.

SANITARY FOOD SERVICE - INSTRUCTOR'S GUIDE, 1969 REVISION* 1969, 129P* (HEW, PUBLIC HEALTH SERVICE)
TEACHER-ORIENTED INDEX WHICH MAY BE USED IN CURRICULUM DESIGN, LESSON PLANS PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: FOOD SERVICE, SANITATION. RELEVANT TO INSTRUCTION IN: 07.0908, 09.0203, 04.07.
SOURCE: GPO, 1211-0034, $1.50.

FROM HAND TO MOUTH* 1966, 48P* (HEW, PUBLIC HEALTH SERVICE)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: HEALTH, FOOD. RELEVANT TO INSTRUCTION IN: 09.0203, 07.0908, 04.07.
SOURCE: GPO, 1201-0363, $0.30.

RESTAURANTS AND CATERING* 05/1970, 20P* (WANDERSTOCK, JEREMIAH J.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: RESTAURANTS, CATERING, BIBLIOGRAPHY, INFORMATION, FOOD SERVICE INDUSTRY, LISTING. RELEVANT TO INSTRUCTION IN: 04.07, 17.29.
SOURCE: SBA, FREE.

SOFT FROZEN DESSERT STANDS* 10/1970, 11P* (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SOFT FROZEN DESSERT STANDS, BIBLIOGRAPHY, INFORMATION, DAIRY PRODUCTS. RELEVANT TO INSTRUCTION IN: 04.07.
SOURCE: SBA, FREE.

QUANTITY RECIPES FOR TYPE A SCHOOL LUNCHES* 09/1966* (USDA, CONSUMER AND MARKETING SERVICE AND AGRICULTURAL RESEARCH SERV, USDI, FISH AND WILDLIFE SERVICE)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: QUANTITY RECIPES, SCHOOL LUNCHES. RELEVANT TO INSTRUCTION IN: 04.07, 07.0908, 09.0205.
SOURCE: GPO, 0100-0049, $4.50.
ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO A VARIETY OF SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL ENGAGED PRIMARILY IN SELLING VARIOUS TYPES OF MERCHANDISE AT RETAIL IN DEPARTMENT STORES, JUNIOR DEPARTMENT STORES, VARIETY STORES, GENERAL MERCHANDISE STORES, DISCOUNT STORES, AND CATALOG HOUSES.

STARTING AND MANAGING A SWAP SHOP OR CONSIGNMENT SALE SHOP. 1968, 78P. (WARE, HENRY H.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, SWAP SHOP, CONSIGNMENT SALE SHOP.
RELEVANT TO INSTRUCTION IN: 04.08.
SOURCE: GPO, $5.00=0061, 00.35.

PROFIT BY YOUR WHOLESALERS' SERVICES. 01/1970, 6P. (HILL, RICHARD M.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: PROFIT, WHOLESALERS' SERVICES, ASSISTANCE, COST.
RELEVANT TO INSTRUCTION IN: 04.08.
SOURCE: SBA, FREE.

FACTORS IN CONSIDERING A SHOPPING CENTER LOCATION. 05/1970, 8P. (MCKEEVER, J. ROSS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: FACTORS, SHOPPING CENTER, LOCATION.
RELEVANT TO INSTRUCTION IN: 04.08.
SOURCE: SBA, FREE.

VARIETY STORES. 05/1969, 8P. (HOLLANDER, JR., SIDNEY)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: VARIETY STORES, BIBLIOGRAPHY, RETAILING, LISTING.
RELEVANT TO INSTRUCTION IN: 04.08, 14.08.
SOURCE: SBA, FREE.

BOOKSTORES. 06/1968, 8P. (WILLIAMSON, MAX L.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BOOKSTORES, BIBLIOGRAPHY, INFORMATION.
RELEVANT TO INSTRUCTION IN: 04.08.
SOURCE: SBA, FREE.

DISCOUNT RETAILING. 06/1970, 7P. (WINDESHAUSEN, NICHOLAS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DISCOUNT RETAILING, BIBLIOGRAPHY, INFORMATION.
RELEVANT TO INSTRUCTION IN: 04.08.
SOURCE: SBA, FREE.
SUPPLIES AND EQUIPMENT ORGANIZE SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO VARIOUS SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN ESTABLISHMENTS ENGAGED PRIMARILY IN SELLING ONE OR MORE OF THE FOLLOWING PRODUCT LINES AT RETAIL, AT WHOLESALE, OR TO CONTRACTORS: HARDWARE, PAINT, WALLPAPER, LUMBER, BUILDING MATERIALS, SUPPLIES AND EQUIPMENT FOR HOME CONSTRUCTION, OR FARM AND GARDEN SUPPLIES AND EQUIPMENT.


STARTING AND MANAGING A SMALL RETAIL HARDWARE STORE: 1965, 73P (LAWS, DWAYNE) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, HARDWARE STORE. RELEVANT TO INSTRUCTION IN: 04.09. SOURCE: GPO, 45000079, $0.30.*

CASH VALUES IN INDUSTRIAL SCRAP: 06/1967, 4P (RICE, J. WADE) PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: CASH VALUES, INDUSTRIAL SCRAP. RELEVANT TO INSTRUCTION IN: 17.17, 17.23, 04.09. SOURCE: SBA, FREE.*

HARDWARE RETAILING: 08/1970, 4P* (SBA) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: HARDWARE RETAILING, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.09. SOURCE: SBA, FREE.*

PLUMBING, HEATING, AND AIR CONDITIONING, JOB SHOP: 08/1964, 8P (WEAST, DONALD L) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: PLUMBING, HEATING, AIR CONDITIONING, JOB SHOP, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 16.0110, 17.01, 04.09. SOURCE: SBA, FREE.*
ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO VARIOUS SALES AND SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN RETAIL AND WHOLESALE ESTABLISHMENTS ENGAGED PRIMARILY IN SELLING HOME FURNISHINGS SUCH AS FURNITURE, HOUSEHOLD APPLIANCES, FLOOR COVERINGS, DRAPERIES, AND SPECIALIZED LINES OF HOME ITEMS.

FURNITURE RETAILING. 04/1967, 8P. (RICE, J. WADE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: FURNITURE RETAILING, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.10. SOURCE: SBA, FREE.

INTERIOR DECORATING. 06/1970, 8P. (JELLEY, HERBERT M.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: INTERIOR DECORATING, INFORMATION, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION IN: 04.10, 09.0109, 17.0701, 16.0505. SOURCE: SBA, FREE.

HOUSEHOLD APPLIANCES AND RADIO-TV SELLING AND SERVICING. 03/1966, 11P. (FLEWELLEN, JR., WILLIAM C.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: HOUSEHOLD APPLIANCES, RADIO-TV, SELLING, SERVICING, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.10, 17.02, 17.1502. SOURCE: SBA, FREE.

PAINTING AND WALL DECORATING. 05/1970, 8P. (RICE, J. WADE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: PAINTING, WALL DECORATING, INFORMATION, BIBLIOGRAPHY. RELEVANT TO INSTRUCTION IN: 04.10, 17.1005. SOURCE: SBA, FREE.
ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN ESTABLISHMENTS WHICH PROVIDE LODGING, LODGING AND MEALS, CONVENTION FACILITIES, AND OTHER SERVICES ON A YEAR-ROUND OR SEASONAL BASIS TO THE GENERAL PUBLIC OR TO AN ORGANIZATION'S MEMBERSHIP.

STARTING AND MANAGING A SMALL MOTEL. 1963, 70P. \(\text{WHITTINGTON, HAROLD, WHITTINGTON, HAROLD}^\) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, MOTEL. RELEVANT TO INSTRUCTION IN: 04.11. SOURCE: GPO, *500-0070*, #0.30.

MOBILE HOMES AND PARKS. 06/1969, 12P. \(\text{SBA}^\) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: MOBILE HOMES, PARKS, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.11. SOURCE: SBA, FREE.
ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE TASKS PERFORMED BY SALES AND MANAGEMENT PERSONNEL IN ESTABLISHING MARKET POTENTIALS AND SELLING GOODS AND SERVICES TO BUSINESS AND INSTITUTIONAL BUYERS FOR USE IN THEIR OPERATIONS.

A STUDY OF SMALL BUSINESS IN THE ELECTRONICS INDUSTRY. 1962, 229P. (SMALL BUSINESS ADMIN.) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: STUDY, SMALL BUSINESS, ELECTRONICS INDUSTRY, MARKET CHARACTERISTICS, PROBLEMS. RELEVANT TO INSTRUCTION IN: 04.12, 17.15.
SOURCE: GPO, 4500-0004, $1.25.

ASPECTS OF SALES PROMOTION. 1966, 64P. (SBA) TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: SALES PROMOTION. RELEVANT TO INSTRUCTION IN: 04.01, 04.12.
SOURCE: GPO, 4500-0095, $1.25.

ANALYZING YOUR COST OF MARKETING. 08/1970, 8P. (SEVIN, CHARLES H.) PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: COST, MARKETING, SMALL MANUFACTURERS, EFFICIENCY, STUDIES, CUSTOMERS, ANALYSIS. RELEVANT TO INSTRUCTION IN: 01.02, 04.12, 14.08.
SOURCE: SBA, FREE.

MEASURING THE PERFORMANCE OF SALESMEN. 08/1967, 8P. (SBA) PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MEASURING, PERFORMANCE, SALESMEN, SMALL MANUFACTURERS. RELEVANT TO INSTRUCTION IN: 04.01, 14.08, 17.17, 04.12.
SOURCE: SBA, FREE.

TIPS ON SELECTING SALESMEN. 07/1968, 8P. (GRUBB, KENNETH) TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SALESMEN, SMALL MANUFACTURERS, SELECT, INITIATIVE, PERSEVERANCE, RELIABILITY, ABILITY, TRAVEL, EMOTIONALLY BALANCED. RELEVANT TO INSTRUCTION IN: 04.01, 14.08, 04.12.
SOURCE: SBA, FREE.

STATISTICS AND MAPS FOR NATIONAL MARKET ANALYSIS. 11/1969, 8P. (SBA) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STATISTICS, MAPS, MARKET ANALYSIS, BIBLIOGRAPHY, REFERENCE. RELEVANT TO INSTRUCTION IN: 04.01, 04.12.
SOURCE: SBA, FREE.

MARKETING RESEARCH PROCEDURES. 06/1970, 12P. (DEBOER, LLOYD M.) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MARKETING RESEARCH PROCEDURES, BIBLIOGRAPHY, RESEARCH. RELEVANT TO INSTRUCTION IN: 04.01, 14.08, 04.12.
SOURCE: SBA, FREE.

MANUFACTURERS' SALES REPRESENTATIVE. 06/1970, 11P. (WARREN, JOHN C.) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANUFACTURERS, SALES REPRESENTATIVE, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.31, 04.12.
SOURCE: SBA, FREE.
ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE TASKS PERFORMED BY SALES AND MANAGEMENT PERSONNEL FOR INSURANCE CARRIERS OF ALL TYPES, OR BY AGENTS REPRESENTING CARRIERS AND BROKERS DEALING IN THE SALE OR PLACEMENT OF INSURANCE CONTRACTS WITH CARRIERS.


TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: STRUCTURAL TRENDS, CONDITIONS, AUTOMOBILE INSURANCE, INDUSTRY, REPORT. RELEVANT TO INSTRUCTION IN: 04.13.

SOURCE: GPO, 5000-0020, 00-55.


TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: PUBLIC ATTITUDES, AUTO INSURANCE, REPORT. RELEVANT TO INSTRUCTION IN: 09.0104, 04.13.

SOURCE: GPO, 5000-0016, 01-25.

COMPARATIVE STUDIES IN AUTOMOBILE ACCIDENT COMPENSATION. 04/1970, 181P. (U.S. DEPT. OF TRANSPORTATION, AUTOMOBILE INS. AND COMPENSATION STUDY)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. DOCUMENT CONTENTS INCLUDE: STUDIES, AUTOMOBILE ACCIDENT COMPENSATION. RELEVANT TO INSTRUCTION IN: 07*, 09-0104, 04-13.

SOURCE: GPO, 5000-0017, 00-75.

CONSTITUTIONAL PROBLEMS IN AUTOMOBILE ACCIDENT COMPENSATION REFORM. 04/1970, 94P. (DEPT. OF TRANSPORTATION, AUTOMOBILE INS. AND COMPENSATION STUDY)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: CONSTITUTIONAL PROBLEMS, AUTOMOBILE ACCIDENT, COMPENSATION REFORM. RELEVANT TO INSTRUCTION IN: 09.0104, 04-13.

SOURCE: GPO, 5000-0027, 00-45.


REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: BENEFIT STRUCTURE, PRIVATE HEALTH INSURANCE. RELEVANT TO INSTRUCTION IN: 04-13, 07.

SOURCE: GPO, 1770-0119, 01-00.
INTERNATIONAL TRADE: 04.14

ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN A VARIETY OF BUSINESS ESTABLISHMENTS CONCERNED WITH EXPORT SALES, TRADE CONTROLS, FOREIGN OPERATIONS, ATTITUDES, MONETARY PROBLEMS, AND OTHER ELEMENTS IN INTERNATIONAL MARKETING.

FOREIGN AGRICULTURE (USDA, FOREIGN AGRICULTURAL SERVICE)

WEEKLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: FOREIGN AGRICULTURE, AMERICAN PARTICIPATION, RELEVANT TO INSTRUCTION IN: 01, 04.14.

SOURCE: GPO, SINGLE COPY $0.20, GPO, ANNUAL SUBSCRIPTION $10.00.

WORLD FOOD SITUATION: PROSPECTS FOR WORLD GRAIN PRODUCTION, CONSUMPTION, AND TRADE. 09/1967, 20P. (ABEL, MARTIN E., ROJIKO, ANTHONY S.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: GRAIN PRODUCTION, CONSUMPTION, TRADE, TRENDS, IMPLICATIONS, RELEVANT TO INSTRUCTION IN: 04.14, 01.04.

SOURCE: GPO, 01/19-007, $0.25.

WORLD TRADE IN SELECTED AGRICULTURAL COMMODITIES 1951-65, VOLUME I BEVERAGE CROPS: COFFEE, COCOA AND TEA. 06/1968, 75P. (MACKIE, ARTHUR B)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: WORLD TRADE, AGRICULTURAL COMMODITIES, BEVERAGE CROPS, RELEVANT TO INSTRUCTION IN: 01, 04.14.

SOURCE: GPO, 01/19-004, $0.55.

WORLD TRADE IN SELECTED AGRICULTURAL COMMODITIES 1951-65, VOLUME III TEXTILE FIBERS: COTTON, JUTE, AND OTHER VEGETABLE FIBERS. 06/1968, 76P. (MACKIE, ARTHUR B)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: WORLD TRADE, AGRICULTURAL COMMODITIES, TEXTILE FIBERS, RELEVANT TO INSTRUCTION IN: 01, 04.14.

SOURCE: GPO, 01/19-005, $0.55.

WORLD TRADE IN SELECTED AGRICULTURAL COMMODITIES 1951-65, VOLUME IV SUGAR, FRUITS, AND VEGETABLES. 06/1968, 109P. (MACKIE, ARTHUR B., BLUM, J. LAWRENCE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: WORLD TRADE, AGRICULTURAL COMMODITIES, SUGAR, FRUITS, VEGETABLES, RELEVANT TO INSTRUCTION IN: 01, 04.14.

SOURCE: GPO, 01/19-006, $0.75.

WORLD TRADE IN SELECTED AGRICULTURAL COMMODITIES 1951-65, VOLUME II FOOD AND FEED GRAINS: WHEAT, RICE, MAIZE, BARLEY AND OTHER CEREALS. 06/1968, 170P. (MACKIE, ARTHUR B., FILIPPEDO, A., NICHOLAS, HUTCHISON, JOHN E., KEEPER, JAMES P.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: WORLD TRADE, AGRICULTURAL COMMODITIES, GRAIN, FEED GRAINS, WHEAT, RICE, MAIZE, BARLEY, RELEVANT TO INSTRUCTION IN: 01, 04.14.

SOURCE: GPO, 01/19-007, $1.25.

PREFERENTIAL TRADE ARRANGEMENTS OF FOREIGN COUNTRIES. 03/1968, 24P. (CHRISLER, DONALD)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: PREFERENTIAL TRADE, FOREIGN COUNTRIES, RELEVANT TO INSTRUCTION IN: 01, 04.14.

SOURCE: GPO, 01/19-001, $0.20.

FOOD GRAIN STATISTICS THROUGH 1967: WHEAT, RYE, RICE, FLOUR, BY-PRODUCTS. 04/1968, 64P. (USDA, ECONOMIC RESEARCH SERVICE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: FOOD GRAIN STATISTICS, WHEAT, RYE, RICE, FLOUR, BY-PRODUCT, RELEVANT TO INSTRUCTION IN: 01, 04.01, 04.14.

SOURCE: GPO, 01/00-11.3, $0.55.
INTERNATIONAL TRADE: 04.14

EXPAND OVERSEAS SALES WITH COMMERCE DEPARTMENT HELP: 10/1968, 8P. (MCQUADE, LAWRENCE C.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: EXPAND, OVERSEAS SALES, COMMERCE DEPT., SMALL MANUFACTURERS, RELEVANT TO INSTRUCTION IN: 04.14, 14.08.
SOURCE: SBA, FREE.

AIDS TO BUSINESS (OVERSEAS INVESTMENT): 09/1966, 67P. (US STATE DEPT., AGENCY FOR INTERNATIONAL DEVELOPMENT)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: AIDS, BUSINESS, OVERSEAS INVESTMENT, RELEVANT TO INSTRUCTION IN: 04.14.
SOURCE: GPO, 4401-0004, $0.30.
PERSONAL SERVICES: 04.15

Organized subject matter and learning experiences related to the tasks performed by sales and management personnel in establishments primarily engaged in providing services. Generally, these services are concerned with personal improvement and the care of a person or his apparel. Included in this category are laundries and dry cleaning establishments, shoe repair shops, funeral homes, photographic studios, and dance or art studios.

Textbook which may be used in curriculum design. Training manual presented on a secondary level. Illustrations are included.
Source: GPO, 08-7-0092, $1.75.

Starting and Managing a Small Drycleaning Business. 1966, 80p. (Grady, Noel)
Guidebook which may be used as resource material. Presented on a secondary level.
Document contents include: starting, managing, drycleaning business. Relevant to instruction in: 04.15, 17-1601.
Source: GPO, 450-0058, $0.35.

Starting and Managing a Small Shoe Service Shop. 1968, 86p. (Johnson, Glenn)
Guidebook which may be used as resource material. Presented on a secondary level.
Document contents include: starting, managing, shoe service shop. Relevant to instruction in: 04.15.
Source: GPO, 450-0062, $0.45.

Starting and Managing a Small Retail Camera Shop. 10/1969, 60p. (Bragin, Morrie)
Guidebook which may be used as resource material. Presented on a secondary level.
Document contents include: starting, managing, camera shop, competition, types, location, employees, buying, pricing, selling, records, advertising. Relevant to instruction in: 04.15, 17-09.
Source: GPO, 450-0063, $0.40.

Laundry and Drycleaning = Coin-operated and Nonautomatic. 06/1970, 8p. (Willet, R. P., Graber, J. R.)
Pamphlet which may be used as resource material. Presented on a secondary level.
Source: SBA, FREE.

Photographic Dealers and Studios. 09/1968, 8p. (McClanan, William G.)
Reference book which may be used as resource material. Presented on a secondary level.
Document contents include: photographic studios, photographic dealers, bibliography, information. Relevant to instruction in: 04.15, 17-09.
Source: SBA, FREE.
ORGANIZE SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE VARIETY OF SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN RETAIL OR WHOLESALE ESTABLISHMENTS ENGAGED IN THE DISTRIBUTION OF PETROLEUM PRODUCTS.

STARTING AND MANAGING A SERVICE STATION. 1961, 80p. (SMALL BUSINESS ADMIN.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, SERVICE STATION, RELEVANT TO INSTRUCTION IN: 04.16.
SOURCE: GPO, #500-0067, $0.45.
ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO TASKS PERFORMED BY PERSONS WHO ACT FOR THEMSELVES OR AS AGENTS FOR OTHERS IN REAL ESTATE BROKERAGES OR OTHER FIRMS ENGAGED IN BUYING, SELLING, APPRAISING, RENTING, MANAGING, AND LEASING OF REAL PROPERTY:

URBAN OUTLOOK – A SELECTED BIBLIOGRAPHY OF FILMS, FILMSTRIPS, SLIDES AND AUDIOTAPES, U.S. DEPT. OF HOUSING AND URBAN DEVELOPMENT, 06/1969, 38P. (U.S. DEPT. OF HOUSING AND URBAN DEVELOPMENT)

CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL

FILMS ARE INCLUDED

SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC

DOCUMENT CONTENTS INCLUDE: URBAN OUTLOOK, BIBLIOGRAPHY, FILMS, FILMSTRIPS, SLIDES, AUDIOTAPES

RELEVANT TO INSTRUCTION IN: 04.17, 09.0104, 07.07

SOURCE: GPO, 2300–0124, 90.45

NEIGHBORHOOD CONSERVATION AND PROPERTY REHABILITATION – A BIBLIOGRAPHY, 1969, 78P. (U.S. DEPT. OF HOUSING AND URBAN DEVELOPMENT)

CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL

FILMS ARE INCLUDED

DOCUMENT CONTENTS INCLUDE: CONSERVATION, PROPERTY REHABILITATION, BIBLIOGRAPHY, FINANCING, HOUSING, LANDLORD, TENANT, LAW, PLANNING, FILMS, TRAINING AIDS, COURSES

RELEVANT TO INSTRUCTION IN: 04.17, 09.0104, 07.07

SOURCE: GPO, 2300–0109, 90.70


REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL

DOCUMENT CONTENTS INCLUDE: REAL ESTATE BUSINESS, BIBLIOGRAPHY, INFORMATION

RELEVANT TO INSTRUCTION IN: 04.17

SOURCE: SBA, FREE.
RECREATION AND TOURISM: 04.18

A JIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE VARIETY OF SALES, SERVING, AND SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT STAFF IN ESTABLISHMENTS PRIMARILY ENGAGED IN PROVIDING AMUSEMENT, RECREATION, RETAIL, AND TRAVEL SERVICES. THIS INSTRUCTIONAL AIDS IS ALSO DESIGNED FOR EMPLOYEES AND MANAGEMENT PERSONNEL ENGAGED IN OTHER TRAVEL AND BUSINESSES WHO ASSUME RESPONSIBILITIES FOR STIMULATING THE LOCAL ECONOMY THROUGH TRAVEL.

CREATION PROGRAM LEADERSHIP: A SUGGESTED TWO-YEAR POST HIGH SCHOOL CURRICULUM. 1969, 47P. (NEW, OFFICE OF EDUCATION)

- TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A POST-SECONDARY LEVEL.
- DOCUMENT CONTENTS INCLUDE: RECREATION LEADERSHIP, POST HIGH SCHOOL, CURRICULUM, COURSE OUTLINES, FACILITIES, EQUIPMENT, COSTS, TEXTS, REFERENCES, FILMS, FILMSTRIPS.
- RELEVANT TO INSTRUCTION IN: 01.0602, 04.18.
- SOURCE: GPO, 1780-0462, $1.00.

BARK CANOES AND SKIN BOATS OF NORTH AMERICA. 1964, 2112P. (ADNEY, EDWIN TAPPAN, CHAPELLE, HOWAND I.)

- REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
- ILLUSTRATIONS ARE INCLUDED.
- DOCUMENT CONTENTS INCLUDE: BARK CANOES, SKIN BOATS, NORTH AMERICA, MATERIALS, TOOLS, FORM, CONSTRUCTION.
- RELEVANT TO INSTRUCTION IN: 01.0602, 04.18.
- SOURCE: GPO, 701-0021, $3.75.

STARTING AND MANAGING A PET SHOP. 1970, 40P. (RCSS, JOE, GORES, STAN)

- GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
- DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, PET SHOP, BUYING, PROMOTION, STAFFING.
- RELEVANT TO INSTRUCTION IN: 04.18.
- SOURCE: GPO, 5000-0065, $0.30.

STARTING AND MANAGING A SMALL RETAIL MUSIC STORE. 1970, 41P. (ERLANDSON, PAY S.)

- GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
- DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, MUSIC STORE, LOCATION, EQUIPMENT, MERCHANDISE, FINANCIAL MANAGEMENT, SELLING, CUSTOMERS.
- RELEVANT TO INSTRUCTION IN: 04.18.
- SOURCE: GPO, 5000-0107, $0.55.

SPORTING GOODS. 06/1970, 8P. (WILLETT, P. P., GRABNER, J. R.)

- REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
- DOCUMENT CONTENTS INCLUDE: SPORTING GOODS, INFORMATION, BIBLIOGRAPHY.
- RELEVANT TO INSTRUCTION IN: 04.18.
- SOURCE: SBA, FREE.

PET SHOPS. 06/1967, 4P. (GORES, STAN)

- REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
- DOCUMENT CONTENTS INCLUDE: PET SHOPS, BIBLIOGRAPHY, INFORMATION.
- RELEVANT TO INSTRUCTION IN: 04.18.
- SOURCE: SBA, FREE.

PROGRAM FOR OUTDOOR RECREATION RESEARCH. 1969, 90P. (NATIONAL ACADEMY OF SCIENCES)

- TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
- DOCUMENT CONTENTS INCLUDE: OUTDOOR RECREATION, RESEARCH, SOCIAL DIMENSIONS, BEHAVIORAL DIMENSIONS, ECONOMICS, OPERATION.
- RELEVANT TO INSTRUCTION IN: 01.0602, 04.18.
- SOURCE: NAS.
ORGANIZED SUBJECT MATTER AND LEARNING EXPERIENCES RELATED TO THE PHYSICAL MOVEMENT OF PEOPLE, PERSONAL EFFECTS AND PRODUCTS, AND THE SALES, STORING, AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN ENTERPRISES ENGAGED IN PASSENGER AND FREIGHT TRANSPORTATION, PUBLIC WAREHOUSING, AND SERVICES INCIDENTAL TO TRANSPORTATION.

A RATING METHOD FOR REFRIGERATED TRAILER BODIES HAULING PERISHABLE FOODS* 09/1960, 52P. (PENNEY, R. W.; PHILLIPS, C. W.; GODDARD, W. F.; ACHENBACH, P. R.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.

DOCUMENT CONTENTS INCLUDE: REFRIGERATED TRAILER BODIES, HAULING PERISHABLE FOODS, RELEVANT TO INSTRUCTION IN: 16+011003, 17+30, 04+19.

SOURCE: GPO, 01000879, 00+35.

REDUCING TRANSPORT DAMAGE IN TOP-ICED SHIPMENTS OF FRESH VEGETABLES IN BUSHEL BASKETS(A STUDY OF RAIL SHIPMENTS OF FRESH PEAS) 01/1967, 17P. (BRECKINRICH, PHILIP L.; NICHOLS, C. J.; STEWART, JOSEPH K.; KURTENACKER R. S.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: TRANSPORT DAMAGE, FRESH VEGETABLES, PEAS, TYPES, CAUSES, TESTS, RESULTS. RELEVANT TO INSTRUCTION IN: 04+19, 01+02.

SOURCE: GPO, 01000684, 00+15.

WHOLESALE FOOD DISTRIBUTION FACILITIES FOR MONTGOMERY, ALA* 06/1966, 30P. (OBERHEIM, RICHARD K.; BOLES, PATRICK P.; GLASSCOCK, M. R.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: WHOLESALE, FOOD DISTRIBUTION, FACILITIES, MONTGOMERY, ALA*, SOURCE, MARKET, IMPROVEMENT, FINANCING. RELEVANT TO INSTRUCTION IN: 04+15, 04+06.

SOURCE: GPO, 01000912, 00+25.

HOTEL AND RESTAURANT MEAT PURVEYORS - IMPROVED METHODS AND FACILITIES FOR CUSTOM SERVICE HOUSES. 07/1966, 45P. (BRASINGTON, JR., CLAYTON F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: HOTEL, RESTAURANT, MEAT PURVEYORS, METHODS, FACILITIES, GLOSSARY, CUSTOM SERVICE HOUSE. RELEVANT TO INSTRUCTION IN: 04+15, 04+19.

SOURCE: GPO, 01001189, 00+50.

WAREHOUSE OPERATIONS: 02/1969, 171P. (GENERAL SERVICES ADMIN., FEDERAL SUPPLY SERVICE)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: WAREHOUSE OPERATIONS, STORAGE SPACE, REceiving OPERATIONS, FIRE SAFETY, SHIPMENT, MAINTENANCE, EQUIPMENT, SAFETY PRACTICES. RELEVANT TO INSTRUCTION IN: 04+19, 04+31.

SOURCE: GPO, 22010005, 00+50.

UNIFORM SYSTEM OF ACCOUNTS OF CLASS I AND CLASS II COMMON AND CONTRACT MOTOR CARRIERS OF PROPERTY. 1/01/1969, 68P. *

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: ACCOUNTS, COMMON, CONTRACT, MOTOR CARRIERS. RELEVANT TO INSTRUCTION IN: 04+19.

SOURCE: GPO, 26000354, 00+35.

A MESSAGE FOR FOOD WAREHOUSEMEN 11/1964, 6P. (HEW, FDA)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: FOOD WAREHOUSEMEN, GOOD HOUSEKEEPING, PROTECTION. RELEVANT TO INSTRUCTION IN: 04+19.

SOURCE: FDA.

TRUCKING AND CARTAGE 12/1968, 8P. (FLOOD, KENNETH U.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

DOCUMENT CONTENTS INCLUDE: TRUCKING, CARTAGE, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04+19.

SOURCE: SBA, FREE.
RETAIL TRADE, OTHER: 04.20

INCLUDE HERE OTHER ORGANIZED INSTRUCTIONAL PROGRAMS AND LEARNING EXPERIENCES, EMPHASIZED IN
SALES AND SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL
IN ESTABLISHMENTS ENGAGED IN SELLING MERCHANDISE PURCHASED FOR RESALE TO CUSTOMERS FOR
PERSONAL, HOUSEHOLD, BUSINESS OR FARM USE, WHICH ARE NOT LISTED ABOVE (SPECIFY).

WEEKLY RETAIL SALES: (US DEPT. OF COMMERCE, BUREAU OF THE CENSUS)
WEEKLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
LEVEL. STATISTICS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: RETAIL SALES, TRENDS, RELEVANT TO INSTRUCTION IN:
04.20.
SOURCE: GPO, ANNUAL SUBSCRIPTION, $6.00.

MONTHLY RETAIL TRADE: (US DEPT. OF COMMERCE, BUREAU OF THE CENSUS)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
LEVEL. STATISTICS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: RETAIL TRADE, TRENDS, RELEVANT TO INSTRUCTION IN:
04.20.
SOURCE: GPO, ANNUAL SUBSCRIPTION, $6.00.

STARTING AND MANAGING A SMALL RETAIL DRUGSTORE: 1966, 103P. (GLADWELL, LLOYD)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, DRUGSTORE, RELEVANT TO INSTRUCTION IN:
04.20.
SOURCE: GPO, $0.50.

STARTING AND MANAGING A SMALL BUILDING BUSINESS: 1962, 102P. (IMMER, JOHN R.)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: STARTING, MANAGING, BUILDING BUSINESS, RELEVANT TO
INSTRUCTION IN: 17.10, 04.20.
SOURCE: GPO, $0.50.

HANDICRAFTS AND HOME BUSINESSES: 03/1970, 19P. (RICE, J. WADE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: HANDICRAFTS, HOME BUSINESSES, BIBLIOGRAPHY, INFORMATION,
RELEVANT TO INSTRUCTION IN: 04.20.
SOURCE: SBA, FREE.

TRAINING RETAIL SALESPERSON: 07/1968, 8P. (LOGAN, WILLIAM B.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: TRAINING, RETAIL SALESPERSON, BIBLIOGRAPHY, RELEVANT TO
INSTRUCTION IN: 04.20, 14.06.
SOURCE: SBA, FREE.

DRUGSTORES: 04/1970, 8P. (MCEVILLA, JOSEPH D.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: DRUGSTORES, BIBLIOGRAPHY, MANAGEMENT, RELEVANT TO
INSTRUCTION IN: 04.20.
SOURCE: SBA, FREE.

BUYING FOR RETAIL STORES: 09/1970, 12P. (WINGATE, ISABEL B.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: BUYING, RETAIL STORES, BIBLIOGRAPHY, CAREER, INFORMATION,
RELEVANT TO INSTRUCTION IN: 04.20.
SOURCE: SBA, FREE.

HOBBY SHOPS: 05/1967, 6P. (BEESER, JACK M.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: HOBBY SHOPS, BIBLIOGRAPHY, INFORMATION, RELEVANT TO
INSTRUCTION IN: 04.20.
SOURCE: SBA, FREE.

AUTOMATIC MERCHANDISING: 02/1966, 7P. (TDORUBA, THOMAS R.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: AUTOMATIC MERCHANDISING, INFORMATION, BIBLIOGRAPHY,
RELEVANT TO INSTRUCTION IN: 04.20.
SOURCE: SBA, FREE.
WHOLESALE TRADE, OTHER: 04.31

INCLUDE HERE OTHER INSTRUCTIONAL PROGRAMS AND LEARNING EXPERIENCES EMPHASIZED IN SALES AND SALES-SUPPORTING TASKS PERFORMED BY DISTRIBUTIVE EMPLOYEES AND MANAGEMENT PERSONNEL IN PLACES OF BUSINESS ENGAGED PRIMARILY IN SELLING GOODS TO RETAILERS, INDUSTRIAL, COMMERCIAL, INSTITUTIONAL AND PROFESSIONAL USERS, OR BRINGING BUYER AND SELLER TOGETHER, WHICH ARE NOT LISTED ABOVE. (SPECIFY.)

MONTHLY WHOLESALE TRADE. (US DEPT. OF COMMERCE, BUREAU OF THE CENSUS)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: WHOLESALE TRADE, TRENDS. RELEVANT TO INSTRUCTION IN: 04.31.
SOURCE: GPO, YR. SUBSCRIPTION. $1.50.

WAREHOUSE OPERATIONS. 02/1969, 17P. (GENERAL SERVICES ADMIN., FEDERAL SUPPLY SERVICE)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: WAREHOUSE OPERATIONS, STORAGE SPACE, RECEIVING OPERATIONS, FIRE SAFETY, SHIPMENT, MAINTENANCE, EQUIPMENT, SAFETY PRACTICES. RELEVANT TO INSTRUCTION IN: 04.19, 04.31.
SOURCE: GPO, 2201-0005. $1.50.

MANUFACTURERS' SALES REPRESENTATIVE. 06/1970, 11P. (WARREN, JOHN C.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MANUFACTURERS, SALES REPRESENTATIVE, BIBLIOGRAPHY, INFORMATION. RELEVANT TO INSTRUCTION IN: 04.31, 04.12.
SOURCE: SBA, FREE.
DISTRIBUTIVE EDUCATION, OTHER: 04.99

Here other organized instructional programs and learning experiences, emphasized in
functions performed by employees, managers and/or proprietors in establishments,
in selling products or providing services to individuals and business establishments,
are not classifiable as either retail or wholesale in nature and function (specify).

PRINTING SHOP. 03/1967, 6P. (THOMPSON, JR., WILLIAM W.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: JOB PRINTING, BIBLIOGRAPHY, REFERENCE. RELEVANT TO
INSTRUCTION IN: 17.1902, 04.99.
SOURCE: SBA, FREE.

SELLING BY MAIL ORDER. 01/1971, 12P. (SBA)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: SELLING, MAIL ORDER, BIBLIOGRAPHY. RELEVANT TO
INSTRUCTION IN: 04.99.
SOURCE: SBA, FREE.

MAILING-LIST HOUSES. 05/1970, 8P. (MILLICAN, RICHARD D.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
DOCUMENT CONTENTS INCLUDE: MAILING-LIST HOUSES, SUPPLY, ADVERTISING, BIBLIOGRAPHY.
RELEVANT TO INSTRUCTION IN: 04.99, 14.08.
SOURCE: SBA, FREE.
INSTRUCTIONAL MATERIALS LISTED UNDER THIS MAJOR CATEGORY MAY HAVE GENERAL APPLICATION TO ANY
OF THE SEVEN MAJOR AREAS OF VOCATIONAL EDUCATION AS DEFINED IN THE OFFICE OF EDUCATION
CLASSIFICATION SYSTEM. THESE DOCUMENTS ARE CLASSIFIED INTO ONE OR MORE OF THE FOLLOWING:
BASIC EDUCATION, RELATED EDUCATION, GUIDANCE AND COUNSELING, TEACHER EDUCATION,
DISADVANTAGED/HANDICAPPED=INTERNAL AND DISADVANTAGED/HANDICAPPED=EXTERNAL.
BASIC EDUCATION

INCLUDES MATERIALS ON AN INTRODUCTORY OR FUNDAMENTAL LEVEL. MATERIALS HAVE AN ELEMENTARY PRESENTATION SUITABLE TO ADULT EDUCATION.

MATHEMATICS, VOL. 1. 1966. 227P. (DEPT. OF NAVY; BUREAU OF NAVAL PERSONNEL)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: BASIC EDUCATION: MATHEMATICS.
DOCUMENT CONTENTS INCLUDE: MATHEMATICS, NUMBER SYSTEMS, SETS, COMMON FRACTIONS, DECIMALS, PERCENTAGES, EXPONENTS, RADICALS, LOGARITHMS, SLIDE RULE, ALGEBRA, POLYNOMIALS, LINEAR EQUATIONS, RATIOS, COMPLEX NUMBERS, QUADRATIC EQUATIONS, GEOMETRIC CONSTRUCTIONS, TRIGONOMETRY, FORMULAS.
SOURCE: GPO, 0847-0082, $1.50.

NEW FLIGHTS IN READING. 1960. 173P. (DALE, EDGAR)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: BASIC EDUCATION: READING.
DOCUMENT CONTENTS INCLUDE: READING, STORIES.
SOURCE: GPO, 0800-0063. $0.65.

ARITHMETIC FOR EVERYDAY LIFE. 1951. 71P. (US ARMED FORCES INSTITUTE)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: BASIC EDUCATION: MATHEMATICS.
DOCUMENT CONTENTS INCLUDE: ARITHMETIC.
SOURCE: GPO, 0800-0056. $0.35.

ARITHMETIC FOR EVERYDAY LIFE. LEVEL 6. TEXT. 135P. (BECKMANN, MILTON W.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: BASIC EDUCATION: MATHEMATICS.
DOCUMENT CONTENTS INCLUDE: ARITHMETIC.
SOURCE: GPO, 0800-0059.

ARITHMETIC FOR EVERYDAY LIFE. PART 4: WORKBOOK. 1958. 90P. (BECKMANN, MILTON W.)
WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: BASIC EDUCATION: MATHEMATICS.
DOCUMENT CONTENTS INCLUDE: ARITHMETIC.
SOURCE: GPO, 0800-0051. $0.50.

ARITHMETIC FOR EVERYDAY LIFE. PART 4: INSTRUCTOR'S GUIDE. 37P. (BECKMANN, MILTON W.)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: BASIC EDUCATION: MATHEMATICS.
DOCUMENT CONTENTS INCLUDE: ARITHMETIC.
SOURCE: GPO, 0800-0136. $0.30.

READING INSTRUCTION IN THE ARMED FORCES: A TEACHING GUIDE. 151P. (HARDING, LOWRY W.; BURR, JAMES B.)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: BASIC EDUCATION: READING.
DOCUMENT CONTENTS INCLUDE: READING, INSTRUCTION.
SOURCE: GPO, 0800-0055.

STORIES FOR TODAY. 156P. (DALE, EDGAR)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: BASIC EDUCATION: READING.
DOCUMENT CONTENTS INCLUDE: STORIES, READER.
SOURCE: GPO, 0800-0061. $0.45.

STUDY CARDS FOR USE WITH B 001, B 001-G, AND B 001+43. 157P. (US ARMY)
STUDY CARDS WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: BASIC EDUCATION: READING.
DOCUMENT CONTENTS INCLUDE: STUDY CARDS.
SOURCE: GPO, PER SET. 0800-0064. $0.25.

ARITHMETIC FOR EVERYDAY LIFE. PART 5: TEXTBOOK. 133P. (BECKMANN, MILTON W.)
STUDENT-ORIENTED TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: BASIC EDUCATION: MATHEMATICS.
DOCUMENT CONTENTS INCLUDE: ARITHMETIC.
SOURCE: GPO, 0800-0058. $1.00.
ARITHMETIC FOR EVERYDAY LIFE, PART 5 - WORKBOOK 1955; 94P. (BECKMANN, MILTON W.)
STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE -- BASIC EDUCATION: MATHEMATICS. DOCUMENT CONTENTS INCLUDE: ARITHMETIC.
SOURCE: GPO, 0800-0057, $1.00.

NAVY LIFE: READING AND WRITING FOR SUCCESS IN THE NAVY, BOOK 1 1966; 129P. (BUREAU OF NAVAL PERSONNEL, TRAINING DIVISION)
STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE -- BASIC EDUCATION: READING, WRITING. DISADVANTAGED/HANDICAPPED EXTERNAL EDUCATIONAL DOCUMENT CONTENTS INCLUDE: READING, WRITING.
SOURCE: GPO, 0847-0015, $1.00.

NAVY LIFE: READING AND WRITING FOR SUCCESS IN THE NAVY, BOOK 2 1966; 146P. (U.S. NAVY, BUREAU OF NAVAL PERSONNEL, TRAINING DIVISION)
STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE -- BASIC EDUCATION: READING, WRITING. DOCUMENT CONTENTS INCLUDE: READING, WRITING.
SOURCE: GPO, 0847-0015, $1.00.

ENGLISH AND STATE GOVERNMENT, SECTION 3 FOR THE HELPER 1969; 76P. (U.S. DEPT. OF JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE -- BASIC EDUCATION: READING. DOCUMENT CONTENTS INCLUDE: ENGLISH, STATE GOVERNMENT.
SOURCE: GPO, 2702-0017, $0.75.

ENGLISH, HOME AND COMMUNITY LIFE: SECTION 1 FOR THE HELPER 1971; 56P. (U.S. DEPT. OF JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)
STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE -- BASIC EDUCATION: READING. DOCUMENT CONTENTS INCLUDE: ENGLISH, HOME, COMMUNITY LIFE.
SOURCE: GPO, 2702-0019, $0.60.
RELATED EDUCATION

INCLUDES BASIC MATERIALS ON A SECONDARY OR POST-SECONDARY LEVEL APPLICABLE TO A BROAD SPECTRUM OF VOCATIONAL-TECHNICAL EDUCATION.

MATHEMATICS, VOL. 3. 1969, 181P. (DEPT. OF NAVY, BUREAU OF NAVAL PERSONNEL) STUDENT-ORIENTED TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: TECHNICAL.

DOCUMENT CONTENTS INCLUDE: MATHEMATICS, SEQUENCE, SERIES, INDUCTION, BINOMIAL THEOREM, DESCRIPTIVE STATISTICS; STATISTICAL INFERENCE, NUMBER SYSTEMS, SUBSETS, BOOLEAN ALGEBRA, MATRICES, DETERMINANTS, SETS.

SOURCE: GPO, 0847-0086, $1.75.

MATHEMATICS, VOL. 2. 1968, 273P. (DEPT. OF NAVY, BUREAU OF NAVAL PERSONNEL) STUDENT-ORIENTED TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: TECHNICAL.

DOCUMENT CONTENTS INCLUDE: MATHEMATICS, LOGARITHMS, TRIGONOMETRY, OBLIQUE TRIANGLES, VECTORS, STATIC EQUILIBRIUM, EQUATIONS, STRAIGHT LINES, CONIC SECTIONS, TANGENTS, NORMALS, SLOPES, LIMITS, DIFFERENTIATION, DERIVATIVES, INTEGRATION, PERMUTATIONS, PROBABILITY.

SOURCE: GPO, 0847-0083, $1.75.

FUNDAMENTALS OF ELECTRONICS, VOL. 1A, BASIC ELECTRICITY, DIRECT CURRENT. 1968, 147P. (DEPT. OF NAVY, BUREAU OF NAVAL PERSONNEL) TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: TECHNICAL.

DOCUMENT CONTENTS INCLUDE: BASIC ELECTRICITY, ELECTROSTATICS, MAGNETISM, VOLTAGE, CURRENT, RESISTANCE, DC CIRCUITS.

SOURCE: GPO, 0847-0097, $1.50.

FUNDAMENTALS OF ELECTRONICS, VOL. 1B, BASIC ELECTRICITY, ALTERNATING CURRENT. 1968, 357P. (DEPT. OF NAVY, BUREAU OF NAVAL PERSONNEL) TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: TECHNICAL.

DOCUMENT CONTENTS INCLUDE: BASIC ELECTRICITY, ALTERNATING CURRENT, INDUCTION, CAPACITANCE, SERIES CIRCUITS, RESONANCE, PARALLEL CIRCUITS, NETWORK ANALYSIS, MEASURING DEVICES.

SOURCE: GPO, 0847-0098, $2.00.

BASIC ELECTRONICS. 1968, 538P. (DEPT. OF NAVY, BUREAU OF NAVAL PERSONNEL) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: TECHNICAL.

DOCUMENT CONTENTS INCLUDE: BASIC ELECTRONICS, ELECTRON TUBE, SEMICONDUCTORS, POWER SUPPLIES, TUNED CIRCUITS, AMPLIFIERS, OSCILLATORS, MODULATION, DEMODULATION, TRANSMITTERS, TRANSMISSION LINES, ANTENNAS, PROPAGATION, RECEIVERS, COMPUTERS, TEST EQUIPMENT, TRAINING FILM LIST, GLOSSARY, COLOR CODING, SYMBOLS, DEFINITIONS.

SOURCE: GPO, 0847-0134, $4.00.

BASIC ELECTRICITY. 1969, 490P. (DEPT. OF NAVY, BUREAU OF NAVAL PERSONNEL) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: TECHNICAL.

DOCUMENT CONTENTS INCLUDE: BASIC ELECTRICITY, SAFETY, BATTERIES, DC CIRCUITS, CONDUCTORS, WIRING TECHNIQUES, ELECTROMAGNETISM, ALTERNATING CURRENT, INDUCTANCE, CAPACITANCE, REACTANCE, PROTECTIVE DEVICES, CONTROL DEVICES, INDICATING INSTRUMENTS, GENERATORS, TRANSFORMERS, MOTORS, MAGNETIC AMPLIFIERS, SYNCHROS, SERVOMECHANISMS, ABBREVIATIONS, SYMBOLS, TERMS, COLOR CODE, FORMULAS, TRIGNOMETRIC FUNCTIONS, NETWORK ANALYSIS.

SOURCE: GPO, 0847-0069, $4.25.

STATISTICAL BULLETIN. 05/1971, 25P. (SECURITIES AND EXCHANGE COMMISSION) MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: STATISTICAL, SECURITIES, STOCK.

SOURCE: GPO, SINGLE COPY: $0.15. GPO, ANNUAL SUBSCRIPTION, $1.50.
RELATED EDUCATION

STYLE MANUAL. 01/1967, 286P. (GOVERNMENT PRINTING OFFICE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: STYLE MANUAL.
SOURCE: GPO, REGULAR EDITION, $3.00, GPO, ABRIDGED EDITION, $1.50.

STATISTICAL REPORTER. (EXECUTIVE OFFICE OF THE PRESIDENT, BUDGET BUREAU)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: STATISTICAL DEVELOPMENTS, FEDERAL.
SOURCE: GPO, SINGLE COPY, $0.20, GPO, ANNUAL SUBSCRIPTION, $2.00.

DEVELOPMENT DIGEST. (US DEPT. OF STATE, INTERNATIONAL DEVELOPMENT AGENCY)
QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED.
SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: SUMMARIES, ECONOMIC, SOCIAL.
SOURCE: GPO, SINGLE COPY, $0.75, GPO, ANNUAL SUBSCRIPTION, $3.00.

INTRODUCTORY SOCIAL STUDIES = TEXTBOOK. 1962, 256P. (MEEHAN, EUGENE J.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, SOCIAL STUDIES.
DOCUMENT CONTENTS INCLUDE: WESTERN CIVILIZATION, AMERICAN COLONIES, U.S., GOVERNMENT, CIVIL WAR, RECONSTRUCTION, ECONOMIC, OVERSEAS, EXPANSION, WORLD WAR I, FAR EAST, WORLD WAR II, POSTWAR.
SOURCE: GPO, PER SET, 0800-0053, $2.25.

ENGLISH AS A COMMUNICATION SKILL. 1965, 717P. (BAUER, JOSEPHINE)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: ENGLISH, COMMUNICATION, SKILL, WRITING, SPELLING.
SOURCE: GPO, 0800-0050, $2.25.
RELATED EDUCATION

INTRODUCTORY SOCIAL STUDIES, ENGLISH AS A COMMUNICATION, INTRODUCTORY SCIENCE. 219P. (BAUER, JOSEPHINE)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: INTRODUCTORY, SOCIAL STUDIES, ENGLISH, COMMUNICATION, SCIENCE.
SOURCE: GPO, 0800-0053.

BASIC PLANNING GUIDE FOR VOCATIONAL AND TECHNICAL EDUCATION FACILITIES. 1965, 32P. (CHASE, WILLIAM W., BROWNE, JOHNNY W., RUSSO, MICHAEL)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: PLANNING GUIDE, FACILITIES, AREA NEEDS, CONSULTANT SERVICES, EDUCATIONAL SPECIFICATIONS, PLANNING SUGGESTIONS, CAPITAL OUTLAY, GLOSSARY.
SOURCE: GPO, 1780-0406, $0.20.

SAFETY IN YOUR FUTURE: A SAFETY GUIDE FOR PRE-EMPLOYMENT TRAINING. 1966, 24P. (HEW, OFFICE OF EDUCATION)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. QUIZES ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: SAFETY.
DOCUMENT CONTENTS INCLUDE: SAFETY, PREPARATION, OCCUPATIONAL INSTRUCTORS, COURSE GUIDE, LESSON PLANS, HANDOUT SHEETS.
SOURCE: GPO, 1780-0332, $0.15.

PRETECHNICAL POST HIGH SCHOOL PROGRAMS: A SUGGESTED GUIDE. 1967, 67P. (HEW, OFFICE OF EDUCATION)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A POST-SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: TECHNICAL.
DOCUMENT CONTENTS INCLUDE: PRETECHNICAL, POST HIGH SCHOOL, PREREQUISITES, PROGRAM PLANS, FACILITIES, COST, COURSE OUTLINES, AUDIOVISUAL MATERIALS.
SOURCE: GPO, 1780-0411, $0.45.

OFFICE OF EDUCATION 1968 PUBLICATIONS OE=11000-68. 02/1969, 18P. (HEW, OFFICE OF EDUCATION)
CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: OFFICE OF EDUCATION, PUBLICATIONS, ELEMENTARY EDUCATION, SECONDARY EDUCATION, HIGHER EDUCATION, VOCATIONAL EDUCATION.
SOURCE: GPO, 1780-0082, $0.40+ USOE, SINGLE COPY, FREE.

CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: U.S. OFFICE OF EDUCATION, PUBLICATIONS, HANDICAPPED, RESEARCH, STATISTICS, TEACHER EDUCATION, VOCATIONAL EDUCATION.
SOURCE: GPO, 1780-0082, $0.30+ USOE, SINGLE COPY, FREE.

CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: PUBLICATIONS, OFFICE OF EDUCATION, ELEMENTARY EDUCATION, SECONDARY EDUCATION, HIGHER EDUCATION, VOCATIONAL EDUCATION.
SOURCE: GPO, 1780-0082, $0.40+ USOE, SINGLE COPY, FREE.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EDUCATION DIRECTORY, STATE GOVERNMENTS.
SOURCE: GPO, 1780-0646, $1.00.
RELATED EDUCATION


TEACHER-ORIENTED REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: REFERENCE TOOLS, EDUCATIONAL MATERIALS, ENCYCLOPEDIAS, HANDBOOKS, ATLAS, YEARBOOKS, BIBLIOGRAPHIES, PERIODICALS, DICTIONARIES. SOURCE: GPO, 1780=0080. $0.25. USOE, SINGLE COPY, FREE.

INTRODUCTORY SCIENCE TEXTBOOK 1966, 979P. (MEEHAN, EUGENE J.) TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: INTRODUCTORY, SCIENCE, LAWS, GALAXIES, SUN, SOLIDS, LIQUIDS, GASES, ROCKS, MINERALS, EARTH, WEATHER, ANIMALS, ENERGY, FORCE, MOTION, HEAT, ELECTRICITY, ATOMIC, CHEMISTRY, SPACE. SOURCE: GPO, 0800=0046. $2.25.


FACT FINDER FOR THE NATION 03/1965, 58P. (U.S. DEPT. OF COMMERCE, BUREAU OF CENSUS) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: FACTS, CENSUS BUREAU, NATIONALWIDE CENSUS, STATISTICS, SERVICES. SOURCE: GPO, 0301=0003. $0.65.


RELATED EDUCATION

Teacher-oriented reference book which may be used as resource material, presented on a secondary level. Illustrations are included. Special aspects include - related education: general.
Document contents include: educational statistics, elementary education, secondary education, higher education.
Source: GPO, 1780-0718, $1.25.

COMMERC BUSINESS DAILY  (U.S. DEPT. OF COMMERCE, OFF. OF BUSINESS SERVICES)
Daily periodical which may be used as resource material, presented on a secondary level. Special aspects include - related education: general.
Document contents include: commerce, business, subcontracts, procurement.
Source: GPO, single copy, $0.75. GPO, annual subscription, $25.00.

Teacher-oriented reference book which may be used as resource material, presented on a post-secondary level. Special aspects include - related education: general.
Document contents include: thesaurus preparation, rules, descriptor group guidelines, identifier guidelines.
Source: GPO, 17800109, $0.20.

STORIES WORTH KNOWING  190P+ (DALE, EDGAR)
Student-oriented textbook which may be used as resource material, presented on a secondary level. Special aspects include - related education: general.
Document contents include: stories, reader.
Source: GPO, 0800-0062, $0.70.

FACT SHEETS  1970, 38P+ (U.S. DEPT. OF JUSTICE, BUREAU OF NARCOTICS AND DANGEROUS DRUGS)
Reference book which may be used as resource material, presented on a secondary level. Special aspects include - related education: general, drugs.
Document contents include: fact sheets, narcotics, drugs, films.
Source: GPO, $0.50.

GUIDELINES FOR DRUG ABUSE PREVENTION EDUCATION  6/04/1970, 81P+ (BUREAU OF NARCOTICS AND DANGEROUS DRUGS, OFFICE OF SCIENCE AND DRUG ABUSE PREVENTION CONCERNED BUSINESS COMMITTEE OF PHOENIX, ARIZONA)
Pamphlet which may be used as resource material, presented on an elementary level. Special aspects include - related education: general, drug.
Document contents include: drug abuse prevention, philosophies, objectives, courses of study.
Source: GPO, 2704-0016, $0.75, DAP.

DRUG DEPENDENCE: ITS SIGNIFICANCE AND CHARACTERISTICS  1965, 13P+ (EDDY, NATHAN B.; HALBACH, H.; ISBELL, HARRIS)
Pamphlet which may be used as resource material, presented on a secondary level. Special aspects include - related education: general, drug.
Document contents include: drug dependence, characteristics.
Source: DAP.

EXTENT OF ILLICIT DRUG USE IN THE UNITED STATES  06/1969, 12P+ (BERG, DOROTHY F.)
Pamphlet which may be used as resource material, presented on a secondary level. Special aspects include - related education: general, drug.
Document contents include: illicit drug use.
Source: DAP.

EXTENT OF ILLICIT DRUG USE: A COMPILATION OF STUDIES, SURVEYS, AND POLLS  05/1969, 38P+ (BERG, DOROTHY F.)
Pamphlet which may be used as resource material, presented on a secondary level. Statistics are included. Special aspects include - related education: general, drug.
Document contents include: illicit drug use, studies, surveys, polls.
Source: DAP.
RELATED EDUCATION

DROWNPROOFING CAN SAVE YOUR LIFE. 12/1966, 4P. (USDA, FEDERAL EXTENSION SERVICE, PA-777)
PHANTOM WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL, SAFETY.
DOCUMENT CONTENTS INCLUDE: DROWNPROOFING, NATURAL BUOYANCY, CONTROLLED BREATHING, FLOAT, SWIMMING.
SOURCE: GPO, 0100-0556, $0.05.

THE EFFECTS OF TAXES AND PUBLIC FINANCING PROGRAMS ON LOCAL INDUSTRIAL DEVELOPMENT... A SURVEY OF THE LITERATURE. 05/1968, 24P. (STINSON, THOMAS F.)
PHANTOM WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EFFECTS, TAXES, PUBLIC FINANCING, SURVEYS.
SOURCE: GPO, 0119-0055, $0.20.

FINANCING INDUSTRIAL DEVELOPMENT THROUGH STATE AND LOCAL GOVERNMENTS. 11/1968, 14P. (STINSON, THOMAS F.)
PHANTOM WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: FINANCING, INDUSTRIAL DEVELOPMENT, LOCAL GOVERNMENT, BOND issues, LOAN GUARANTEE.
SOURCE: GPO, 0119-0051, $0.15.

ECONOMIC DEVELOPMENT. (U.S. DEPT. OF COMMERCE, ECONOMIC DEVELOPMENT ADMIN.) MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: COMMUNICATIONS, FEDERAL, LOCAL.
SOURCE: GPO, ANNUAL SUBSCRIPTION, $1.00.

THE WHY AND HOW OF RURAL ZONING. AGRIC. INFORMATION BULLETIN NO. 196. 08/1967, 58P. (SOLBERG, ERLING D.)
PHANTOM WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: RURAL ZONING, PLAN, TOOLS, TYPES.
SOURCE: GPO, 0100-0629, $0.40.

PHANTOM WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
FIRST AID.
DOCUMENT CONTENTS INCLUDE: FIRST AID, FLOODED HOMES, FLOODED FARMS, FOODS, CLOTHING, INSECT CONTROL, RODENT CONTROL, PRECAUTIONS, REHABILITATION STEPS.
SOURCE: GPO, 0100-0758, $0.25.

TECHNICAL BOOKS AND MONOGRAPHS. 01/1971, 111P. (USAECP, DIV. OF TECHNICAL INFORMATION)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE RELATED EDUCATION: TECHNICAL.
DOCUMENT CONTENTS INCLUDE: TECHNICAL BOOKS, MONOGRAPHS, BIOLOGY, MEDICINE, CHEMISTRY, COMPUTERS, ENGINEERING, ENVIRONMENT, HEALTH PHYSICS, METALLURGY, PHYSICS.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

STATE PUBLICATIONS MONTHLY CHECKLIST. (LIBRARY OF CONGRESS, EXCHANGE AND GIFT DIVISION.) MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: DOCUMENTS, FEDERAL, STATE PUBLICATIONS.
SOURCE: GPO, SINGLE COPIES VARY IN PRICE, GPO, ANNUAL SUBSCRIPTION, $8.00.

SCIENCE INFORMATION AVAILABLE FROM THE ATOMIC ENERGY COMMISSION. 01/1971, 28P. (USAECP, DIV. OF TECHNICAL INFORMATION)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL, SCIENCE.
DOCUMENT CONTENTS INCLUDE: INFORMATION, PUBLICATIONS, REFERENCE TOOLS, FILMS, EXHIBITS, DEMONSTRATIONS.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.
RELATED EDUCATION

QUARTERLY JOURNAL OF THE LIBRARY OF CONGRESS* (LIBRARY OF CONGRESS)
QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY
LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: ACQUISITIONS, LIBRARY OF CONGRESS.
SOURCE: GPO, SINGLE COPIES VARY IN PRICE; GPO, ANNUAL SUBSCRIPTION, $35.00.

SCIENCE, MAN AND CHANGE -- SPEECHES BY DR. GLENN T. SEABORG, CHAIRMAN, USAEC. 07/1968,
107P. (SEABORG, GLENN T.*). REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.
SPEECHES ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, SCIENCE.
DOCUMENT CONTENTS INCLUDE: SCIENCE, SPEECHES.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

HUD NEWSLETTER. (HUD, OFF. OF PUBLIC AFFAIRS*) WEEKLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, WELFARE.
DOCUMENT CONTENTS INCLUDE: NEWSLETTER, DEVELOPMENTS, HOUSING, URBAN AFFAIRS, SOCIAL
SOURCE: GPO, ANNUAL SUBSCRIPTION, $1.50.

DIRECTORY OF USAEC SPECIALIZED INFORMATION AND DATA CENTERS 10/1968, 28P. (USAEC, DIV.
OF TECH. INFORMATION) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: DIRECTORY, USAEC INFORMATION AND DATA CENTERS.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

SCIENCE TEACHERS HANDBOOK. 118P. (USAEC, DIV. OF TECH. INFORMATION) TEACHER-ORIENTED REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, SCIENCE.
DOCUMENT CONTENTS INCLUDE: SCIENCE, MATH, ELECTRICITY, TRANSISTORS, ATOMIC STRUCTURE,
CHEMISTRY, RADIOACTIVITY, FISSION, FUSION, BIOLOGY, RADIOASTRONOMY, ROCKETS,
SATELLITES, DEMONSTRATIONS.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

NATURE'S INVISIBLE RAYS. 1970, 44P. (KASTNER, JACOB) TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: TECHNICAL.
DOCUMENT CONTENTS INCLUDE: INVISIBLE RAYS, HARM, EXPERIMENTS.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

SCIENCE, TECHNOLOGY AND THE CITIZEN. 09/1969, 16P. (SEABORG, GLENN T.*) PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: TECHNICAL.
DOCUMENT CONTENTS INCLUDE: SCIENCE, TECHNOLOGY, CITIZEN.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

AMERICAN EDUCATION. (HEW, OFFICE OF EDUCATION) MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL, TEACHER EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EDUCATION, RESEARCH, LEGISLATION, FINANCE.
SOURCE: GPO, SINGLE COPY, $0.50. GPO, ANNUAL SUBSCRIPTION, $4.50.

HUD CHALLENGE. (HUD) MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: INNOVATIONS, MANAGEMENT, POLICIES, PROJECTS.
SOURCE: GPO, SINGLE COPY, $0.50. GPO, YR. SUBSCRIPTION, $6.00.

YOU'RE ON CAMERA. *IN COLOR* A TELEVISION HANDBOOK FOR EXTENSION WORKERS. 10/1969, 21P. (TOKIN, JOE) PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE-- RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: INNOVATIONS, MANAGEMENT, POLICIES, PROJECTS, PROMOTION, MANAGEMENT, GLOSSARY.
SOURCE: GPO, 0100-0610, $0.45.
RELATED EDUCATION

STANDARD TIME IN THE UNITED STATES. 07/1970, 27p. (U.S. DEPT. OF TRANSPORTATION)
Textbook which may be used as resource material, presented on a secondary level. Illustrations are included. Special aspects include: Related Education: General. Document contents include: Standard Time, United States, Daylight Saving Time, History, Laws.
Source: GPO, 5000-0024, $0.35.

QUEST FOR QUALITY. USDI CONSERVATION YEARBOOK. 1965, 96p. (U.S. DEPT. OF THE INTERIOR)
Periodical which may be used as resource material, presented on a secondary level. Illustrations are included. Special aspects include: Related Education: General. Document contents include: Conservation, Public Lands, Natural Resources.
Source: GPO, 2400-0022, $1.00.

THE POPULATION CHALLENGE. WHAT IT MEANS TO AMERICA. 1966, 80p. (U.S. DEPT. OF THE INTERIOR, CONSERVATION YEARBOOK NO. 2)
Periodical which may be used as resource material, presented on a secondary level. Illustrations are included. Special aspects include: Related Education: General. Document contents include: Population Challenge, Natural Resources, Environment, Conservation.
Source: GPO, 2400-0044, $2.00.

Periodical which may be used as resource material, presented on a secondary level. Illustrations are included. Special aspects include: Related Education: General. Document contents include: Natural Resources, Environment, Population, Conservation.
Source: GPO, 2400-0045, $2.00.

MAN...AN ENDANGERED SPECIES. 1968, 100p. (U.S. DEPT. OF THE INTERIOR, CONSERVATION YEARBOOK NO. 4)
Periodical which may be used as resource material, presented on a secondary level. Illustrations are included. Special aspects include: Related Education: General. Document contents include: Population, Environment, Conservation, Natural Resources.
Source: GPO, 2400-0046, $2.00.

Periodical which may be used as resource material, presented on a secondary level. Illustrations are included. Special aspects include: Related Education: General. Document contents include: Water, Environmental, Hydrologic Cycle, Quality, People, Wildlife.
Source: GPO, 2400-0057, $2.00.

NATURAL RESOURCES OF MONTANA. 1964, 68p. (U.S. DEPT. OF THE INTERIOR)
Reference book which may be used as resource material, presented on a secondary level. Illustrations are included. Special aspects include: Related Education: General. Document contents include: Natural Resources, Montana.
Source: GPO, 2400-0047, $0.50.

NATURAL RESOURCES OF WASHINGTON. 1963, 70p. (U.S. DEPT. OF THE INTERIOR)
Reference book which may be used as resource material, presented on a secondary level. Illustrations are included. Special aspects include: Related Education: General. Document contents include: Natural Resources, Washington.
Source: GPO, 2400-0048, $0.50.

NATURAL RESOURCES OF IDAHO. 1965, 72p. (U.S. DEPT. OF THE INTERIOR)
Reference book which may be used as resource material, presented on a secondary level. Illustrations are included. Special aspects include: Related Education: General. Document contents include: Natural Resources, Idaho.
Source: GPO, 2400-0049, $0.50.

NATURAL RESOURCES OF OREGON. 1964, 68p. (U.S. DEPT. OF THE INTERIOR)
Reference book which may be used as resource material, presented on a secondary level. Illustrations are included. Special aspects include: Related Education: General. Document contents include: Natural Resources, Oregon.
Source: GPO, 2400-0050, $0.50.
RELATED EDUCATION

NATURAL RESOURCES OF ALASKA. 1966, 76P. (U.S. DEPT. OF THE INTERIOR)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: NATURAL RESOURCES, ALASKA.
SOURCE: GPO, 2400-0416; $0.85.

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: FORM 1040, INCOME TAX ASSISTANCE.
SOURCE: TAXES, FREE.

STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: INCOME TAX, ASSISTANCE.
SOURCE: TAXES, FREE.

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: INCOME TAX, ASSISTANCE.
SOURCE: TAXES, FREE.

STUDENT'S HANDBOOK = TEACHING BUSINESS TAXES. 01/1971, 102P. (U.S. DEPT. OF THE TREASURY, IRS)
STUDENT-ORIENTED TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: TEACHING, BUSINESS TAXES.
SOURCE: TAXES, FREE.

TEACHING BUSINESS TAXES = TEACHER'S MANUAL. 01/1971, 91P. (U.S. DEPT. OF THE TREASURY, IRS)
TEACHER-ORIENTED TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: TEACHING, BUSINESS TAXES.
SOURCE: TAXES, FREE.

UNDERSTANDING TAXES, FARM EDITION, TEACHING TAXES PROGRAM, 1971 EDITION. 1971, 40P. (U.S. DEPT. OF THE TREASURY, IRS, PUBLICATION 22)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: FARM, TEACHING, TAXES.
SOURCE: TAXES, FREE.

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: TEACHING, TAXES.
SOURCE: TAXES, FREE.

DIRECTORY WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: FEDERAL STATIST.
SOURCE: GPO, 4101-0029; $1.50.

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: POLICIES, AMERICAN, ECONOMIC.
SOURCE: GPO, 4000-0198; $0.35.
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RELATED EDUCATION

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: METROPOLITAN STATISTICS.
SOURCE: GPO, 0301-2274, $0.35.

STANDARD METROPOLITAN STATISTICAL AREAS — 1967, 56P. (EXEC. OFFICE OF THE PRESIDENT/BUREAU
OF THE BUDGET)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: METROPOLITAN STATISTICAL AREAS.
SOURCE: GPO, 101-0005, $0.30.

PRESIDENT/BUREAU OF THE BUDGET, OFFICE OF STATISTICAL STANDARDS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: STATISTICAL SERVICES, U.S., GOVERNMENT.
SOURCE: GPO, 101-0006, $1.50.

NASA STANDARDS AND GUIDELINES FOR VISUAL INFORMATION AND GRAPHIC PRESENTATIONS — 03/1968,
142P. (NATIONAL AERONAUTICS AND SPACE ADMINISTRATION)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: NASA, VISUAL INFORMATION, GRAPHIC, CONCEPTS, BOARD ART,
SLIDES, VIEWGRAPHS, CHARTS, PUBLICATIONS.
SOURCE: GPO, 3300-0135, $1.00.

THIS ISLAND EARTH — 1970, 182P. (NICKS, ORAN W.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EARTH, SUN, ATMOSPHERE, WATERS, LANDS, NORTH AMERICA.
SOURCE: GPO, 3300-0021, $6.00.

EARTH PHOTOGRAPHS FROM GEMINI VI THROUGH XII — 1968, 327P. (NASA)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EARTH, GEMINI.
SOURCE: GPO, 3300-0208, $8.00.

MARKETING INFORMATION GUIDE — (U.S. DEPT. OF COMMERCE, BUREAU OF DOMESTIC COMMERCE)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY
LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: MARKETING, GUIDE, STATISTICS, DISTRIBUTION.
SOURCE: GPO, YR. SUBSCRIPTION, $4.50.

AMERICAN WOMEN 1963-1968 = REPORT OF THE INTERDEPARTMENTAL COMMITTEE ON THE STATUS OF WOMEN
1968, 32P. (INTERDEPARTMENTAL COMMITTEE ON THE STATUS OF WOMEN)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, WOMEN.
DOCUMENT CONTENTS INCLUDE: AMERICAN, WOMEN, EDUCATION, COUNSELING, HOME, COMMUNITY,
EMPLOYMENT, LEADERSHIP.
SOURCE: GPO, 5229-0003, $0.70.

AMERICAN WOMEN, REPORT OF THE PRESIDENT'S COMMISSION ON THE STATUS OF WOMEN 1963
86P. (THE PRESIDENT'S COMMISSION ON THE STATUS OF WOMEN)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, WOMEN.
DOCUMENT CONTENTS INCLUDE: AMERICAN, WOMEN, EDUCATION, COUNSELING, HOME, COMMUNITY,
EMPLOYMENT, CITIZENS.
SOURCE: GPO, 4000-0051, $1.25.
RELATED EDUCATION

DICTIONARY OF ECONOMIC AND STATISTICAL TERMS. 08/1969, 73p. (U.S. DEPT. OF COMMERCE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: DICTIONARY, ECONOMIC TERMS, STATISTICAL TERMS.

SOURCE: GPO, 0300-0099, $1.25.

WRITING WORDS THAT WORK = A GUIDE FOR EXTENSION WORKERS. 1970, 19p. (COKING, AMY)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: WRITING, WORDS, PLAN.

SOURCE: GPO, 0100-1336, $0.20.

EDUCATION IN THE SEVENTIES. 05/1968, 44p. (U.S. DEPT. OF HEW/ OFFICE OF EDUCATION)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: EDUCATION, OUTLOOK, TRENDS, ENROLLMENTS, DEMAND, TEACHERS, EXPENDITURES.

SOURCE: GPO, 1780-0073, $0.40.

FROM SEA TO SHINING SEA = A REPORT ON THE AMERICAN ENVIRONMENT = OUR NATURAL HERITAGE. 1968, 304p. (THE PRESIDENT'S COUNCIL ON RECREATION AND NATURAL BEAUTY)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: SEA, ENVIRONMENT, NATURAL HERITAGE, URBAN, RURAL, FILMS.

SOURCE: GPO, 0000-0126, $2.50.

VOCATIONAL EDUCATION, THE BRIDGE BETWEEN MAN AND HIS WORK. 1968, 220p. (NATIONAL ADVISORY COUNCIL ON VOC. EDUC., NEW, OFF. OF EDUC.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: VOCATIONAL EDUCATION, WORK, GROWTH, ENROLLMENT, FINANCING, ADMINISTRATION, RESEARCH, TEACHER EDUCATION, VOCATIONAL GUIDANCE, EVALUATION, MANPOWER, INNOVATIONS.

SOURCE: GPO, 1780-0549, $2.25.

GOBBLEDYGOOK HAS GOTTA GO. 1966, 112p. (U.S. DEPT. OF THE INTERIOR, BUREAU OF LAND MANAGEMENT)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: WRITE, SENTENCES, PRESS RELEASES, WRITING.

SOURCE: GPO, 2111-0002, $0.25.

GETTING YOUR IDEAS ACROSS THROUGH WRITING. 1970, 44p. (U.S. DEPT. OF HEW, DIV. OF PERSONNEL MANAGEMENT)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: GUIDE, COMMUNICATIONS, WRITING.

SOURCE: GPO, 1700-0046, $0.30.

GUIDE FOR AIR FORCE WRITING. 15/07/1969, 248p. (DEPT. OF THE AIR FORCE)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: GUIDE, WRITING, ORGANIZE, DRAFT, SENTENCES, PARAGRAPHS, REWRITE.

SOURCE: GPO, 0870-0028, $1.25.


REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: INDUSTRIAL CLASSIFICATION.

SOURCE: GPO, 101-0009, $4.50.
LECTURE PREPARATION GUIDE. 03/1966, 60P. (U.S. DEPT. OF HEALTH, PUBLIC HEALTH SERVICE) GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: LECTURE, PREPARATION. SOURCE: GPO, 1523-0018, $0.50.

GEM STONES OF THE UNITED STATES. 1968, 253P. (SCHLEGEL, DOROTHY M.) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL, SCIENCE. DOCUMENT CONTENTS INCLUDE: GEM STONES, U.S., TECHNOLOGY, PRECIOUS, SEMIPRECIOUS, GEOGRAPHIC. SOURCE: GPO, 2401-0006, $0.35.

TREASURY BULLETIN. (U.S. TREASURY DEPT.) MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: TREASURY, FINANCES, BUDGET. SOURCE: GPO, SINGLE COPIES VARY IN PRICE, GPO, ANNUAL SUBSCRIPTION, $13.50.


INDEX TO THE UNDERSTANDING THE ATOM SERIES. 33P. (USAEC, DIV. OF TECHNICAL INFORMATION) INDEX WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: ATOM, SERIES, MATERIALS. SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

ERIC RESEARCH IN EDUCATION. (HEW, OFFICE OF EDUCATION) MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: EDUCATION, ANNOTATIONS. SOURCE: GPO, SINGLE COPY, $1.75, GPO, ANNUAL SUBSCRIPTION, $21.00.

SCIENCE AND OUR SOCIETY. SELECTION OF SPEECHES BY DR. GLENN T. SEABORG, CHAIRMAN, USAEC. 05/1966, 99P. (SEABORG, GLENN T.) TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: SCIENCE, SOCIETY, SPEECHES. SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

ATOMIC PIONEERS, BOOK I. FROM ANCIENT GREECE TO THE 19TH CENTURY. 1970, 65P. (HIEBERT, RAY; HIEBERT, ROSELYN) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: SCIENCE, SOCIETY, SPEECHES. SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

ATOMS AT THE SCIENCE FAIR. EXHIBITING NUCLEAR PROJECTS. 1968, 55P. (LECOMpte, ROBERT G.; WOOD, BURRELL L.) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: ATOMS, SCIENCE FAIR, PROJECTS, EXHIBITS. SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.
RELATED EDUCATION

THE ENVIRONMENT AND WHAT TO DO ABOUT IT: 05/1969, 20P. (SEABORG, GLENN T.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: ENVIRONMENT.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

ENVIRONMENTAL ASPECTS OF OPERATION OF CENTRAL POWER PLANTS: 03/1969, 13P. (TAPE, GERALD F.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED: SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: ENVIRONMENT, CENTRAL POWER.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: PUBLICATIONS, U.S.A.E.C.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

MAGNETISM AND SOME INTERESTING MAGNETS: 8P. (WATSON, GLEN W.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POSTSECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED: SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: TECHNICAL.
DOCUMENT CONTENTS INCLUDE: MAGNETISM, MAGNETS.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED: SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: NUCLEAR ENERGY, FUSION, ENERGY, MEDICINE, INDUSTRY, AGRICULTURE, HUMANITIES.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

NUCLEAR ENERGY IN SPACE EXPLORATION: 20P. (SEABORG, GLENN T.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED: SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: NUCLEAR ENERGY, SPACE EXPLORATION.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

BOOKS ON ATOMIC ENERGY FOR ADULTS AND CHILDREN: 1969, 48P. (USAEC, DIV. OF TECH. INFORMATION)
CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED: SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: BOOKS, ATOMIC ENERGY, ADULTS, CHILDREN.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.

TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, LECTURES PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED: SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: LECTURES, PHYSICS, BIOPHYSICS, CHEMISTRY.
SOURCE: COMMERCE, $3.00.

SAFETY STANDARDS: (US DEPT. OF LABOR, LABOR STANDARDS ADMIN.)
BIMONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED: SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: SAFETY STANDARDS, INDUSTRIAL.
SOURCE: GPO, YR: SUBSCRIPTION, $1.00.

USAEC COMBINED 16 MM FILM CATALOG: 1970, 79P. (USAEC, DIV. OF TECH. INFORMATION)
CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
FILM LISTS ARE INCLUDED: SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: USAEC, FILM.
SOURCE: USAEC, EDUC. SERVICES SECTION, FREE.
18 RELATED EDUCATION


FEDERAL HOME LOAN BANK BOARD JOURNAL. (FEDERAL HOME LOAN BANK BOARD) MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL. DOCUMENT CONTENTS INCLUDE: HOME LOAN, LENDING, REGULATIONS. SOURCE: GPO, YR. SUBSCRIPTION, $3.50.


INSTRUCTOR INSTITUTE: SAFETY IN INDUSTRY, INSTRUCTOR OUTLINE. 1970, 60p. (U.S. DEPT. OF LABOR, WAGE AND LABOR STANDARDS ADMIN.) TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, SAFETY. DOCUMENT CONTENTS INCLUDE: SAFETY, INDUSTRY. SOURCE: GPO, 2903-0056, 0.60.

MAKING HANOTOLWS WORK FOR YOU. 1965, 2p. (U.S. DEPT. OF LABOR, BUR. OF LABOR STANDARDS) FACT SHEET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, SAFETY. DOCUMENT CONTENTS INCLUDE: HANOTOLWS. SOURCE: GPO, 2903-0056, 0.10.

WHEN CAN YOU TRUST A LADDER. 1965, 2p. (U.S. DEPT. OF LABOR, BUR. OF LABOR STANDARDS) FACT SHEET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, SAFETY. DOCUMENT CONTENTS INCLUDE: LADDER. SOURCE: GPO, 0.00.

THE CHALLENGE TO SUPERVISORS...MAKING YOUNG WORKERS SAFE WORKERS. 1964, 12p. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS) STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, SAFETY. DOCUMENT CONTENTS INCLUDE: SUPERVISORS, YOUNG WORKERS, SAFE WORKERS. SOURCE: GPO, 2903-0003, 0.10.

HANDLING ANIMALS WITH SAFETY. 1965, 2p. (DEPT. OF LABOR) FACT SHEET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, SAFETY. DOCUMENT CONTENTS INCLUDE: ANIMALS, SAFETY. SOURCE: GPO, 2903-0059, 0.10.

WORKING SAFELY WITH SUBSTANCES THAT CAN EXPLODE AND BURN. 1965, 2p. (DEPT. OF LABOR, MANPOWER ADMIN.) FACT SHEET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, SAFETY. DOCUMENT CONTENTS INCLUDE: SAFE, SUBSTANCES, EXPLODE, BURN. SOURCE: GPO, 2903-0067, 0.10.
RELATED EDUCATION

PAMPERING PESTICIDES...FOR SAFETY.  1965, 2p.  (DEPT. OF LABOR)
FACT SHEET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: PESTICIDES, SAFETY.
SOURCE:  GPO, 2903-0066, $0.05.

SIZING UP MACHINES FOR SAFETY.  1965, 2p.  (DEPT. OF LABOR)
FACT SHEET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: MACHINES, SAFETY.
SOURCE:  GPO, 2903-0065, $1.00.

GET YOUR LEGS IN THE ACT OF LIFTING.  1965, 2p.  (DEPT. OF LABOR, MANPOWER ADMIN.)
FACT SHEET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: LIFTING, SAFETY.
SOURCE:  GPO, 2903-0062, $1.00.

GLOSSARY OF CURRENT INDUSTRIAL RELATIONS AND WAGE TERMS.  05/1965, 103p.  (DEPT. OF LABOR, BUREAU OF LABOR STATISTICS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: GLOSSARY; INDUSTRIAL RELATIONS TERMS; WAGE TERMS.
SOURCE:  GPO, 2901-0030, $0.20.

USING INJURY STATISTICS.  1969, 20p.  (DEPT. OF LABOR, WAGE AND LABOR STANDARDS ADMIN.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: INJURY STATISTICS; UTILIZATION; RECORDS; COSTS; CAUSES; ANALYSIS.
SOURCE:  GPO, 2903-0021, $0.20.

THE FUNDAMENTALS OF ACCIDENT PREVENTION.  1969, 14p.  (DEPT. OF LABOR, WAGE AND LABOR STANDARDS ADMIN.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: FUNDAMENTALS; ACCIDENT PREVENTION; SAFETY PROGRAM.
SOURCE:  GPO, 2903-0020, $0.15.

SAFE WORKING SURFACES.  1967, 32p.  (DEPT. OF LABOR, BUREAU OF LABOR STANDARDS)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: WORKING SURFACES; PREVENTION; FALLS; STAIRS; LADDER; SAFETY; SCAFFOLDS.
SOURCE:  GPO, 2903-0042, $0.35.

PREVENTIVE MAINTENANCE FOR SAFETY.  1967, 20p.  (DEPT. OF LABOR, BUREAU OF LABOR STANDARDS)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: PREVENTIVE MAINTENANCE; SAFETY; INSPECTION.
SOURCE:  GPO, 2903-0040, $0.25.

JOB HAZARD ANALYSIS.  1967, 22p.  (DEPT. OF LABOR, BUREAU OF LABOR STANDARDS)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: JOB HAZARD ANALYSIS.
SOURCE:  GPO, 2903-0038, $0.25.

ACCIDENT CAUSE ANALYSIS.  1965, 19p.  (DEPT. OF LABOR, BUREAU OF LABOR STANDARDS)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE== RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: ACCIDENT CAUSE ANALYSIS.
SOURCE:  GPO, 2903-0028, $0.20.
APPRAISING SAFETY PERFORMANCE. 1965, 14P. (DEPT. OF LABOR, BUREAU OF LABOR STANDARDS)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE=
RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: SAFETY, APPRAISAL.
SOURCE: GPO, 2903-0027, $0.20.

HANDLING MATERIALS SAFELY. 1967, 52P. (DEPT. OF LABOR, BUREAU OF LABOR STANDARDS)
TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A
POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE=
RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: HANDLING, MATERIALS, SAFELY, MOVEMENT, STORAGE, LIFTING,
EQUIPMENT.
SOURCE: GPO, 2903-0041, $0.40.

PREVENTING INJURY FROM FALLS AND FALLING OBJECTS. 1969, 4P. (DEPT. OF LABOR, BUREAU OF
LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE—RELATED EDUCATION: GENERAL. (SAFETY).
DOCUMENT CONTENTS INCLUDE: PREVENTING INJURY, FALLS, FALLING OBJECTS, STANDARDS.
SOURCE: GPO, 2903-0103, $0.10.

CONDUCTING A JOB HAZARD ANALYSIS. 1967, 8P. (DEPT. OF LABOR, BURE. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE—RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: CONDUCTING, JOB HAZARD ANALYSIS.
SOURCE: GPO, 2903-0089, $0.10.

WHO NEEDS SAFETY TRAINING. 1969, 8P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE—RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: SAFETY TRAINING.
SOURCE: GPO, 2903-0087, $0.10.

SUPERVISORY RESPONSIBILITY FOR SAFETY. 1969, 8P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE—RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: SUPERVISORY, SAFETY.
SOURCE: GPO, 2903-0096, $0.10.

ACCIDENT COST CONTROL. 1969, 10P. (DEPT. OF LABOR, WAGE AND LABOR STANDARDS ADMIN., BUR.
OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE—RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: ACCIDENT COST CONTROL.
SOURCE: GPO, 2903-0098, $0.15.

SAFETY PROGRAM PLANNING. 1969, AP. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE—RELATED EDUCATION: GENERAL.
(SAFETY).
DOCUMENT CONTENTS INCLUDE: SAFETY, PLANNING.
SOURCE: GPO, 2903-0105, $0.10.
RELATED EDUCATION

ELEMENTS OF A SAFETY PROGRAM. 1970, 10P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
(SAFETY)
DOCUMENT CONTENTS INCLUDE: ELEMENTS, SAFETY PROGRAM
SOURCE: GPO, 2903-0102, $0.15

SAFEGUARDING MACHINERY. 1969, 6P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
(SAFETY)
DOCUMENT CONTENTS INCLUDE: SAFEGUARDING MACHINERY, POWER TRANSMISSION, MOVING PARTS
SOURCE: GPO, 2903-0100, $0.10

SAFETY TRAINING TECHNIQUES IN THE CLASSROOM. 05/1970, 6P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
(SAFETY)
DOCUMENT CONTENTS INCLUDE: SAFETY TRAINING, CLASSROOM, SAFETY INSTRUCTOR, METHODS
SOURCE: GPO, 2903-0095, $0.10

GOOD HOUSEKEEPING FOR A SUCCESSFUL SAFETY PROGRAM. 1969, 6P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
(SAFETY)
DOCUMENT CONTENTS INCLUDE: GOOD HOUSEKEEPING, SAFETY PROGRAM
SOURCE: GPO, 2903-0090, $0.10

SAFE LIFTING. 1969, 6P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
(SAFETY)
DOCUMENT CONTENTS INCLUDE: SAFE LIFTING
SOURCE: GPO, 2903-0093, $0.15

APPRENTICESHIP PAST AND PRESENT. 1969, 24P. (DEPT. OF LABOR, BUR. OF APPRENTICESHIP AND TRAINING)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
(SAFETY)
DOCUMENT CONTENTS INCLUDE: APPRENTICESHIP, PAST, PRESENT
SOURCE: GPO, 2906-0001, $0.25

TEACH THEM TO LIFT. 1970, 31P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
(SAFETY)
DOCUMENT CONTENTS INCLUDE: TEACHING, LIFTING, TRAINED
SOURCE: GPO, 2903-0006, $0.25

MECHANICS FOR THE SAFETY MAN. 1969, 21P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL.
(SAFETY)
DOCUMENT CONTENTS INCLUDE: MECHANICS, SAFETY, DEFINITIONS, STATICS, KINETICS
SOURCE: GPO, 2903-0017, $0.25

BASIC EDUCATION. 1970, 17P. (DEPT. OF LABOR, MANPOWER ADMIN.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE RELATED EDUCATION: GENERAL, DISABLED/PHYSICALLY IMPAIRED.
EXTERNAL: ECONOMIC
DOCUMENT CONTENTS INCLUDE: BASIC EDUCATION, DISABLED YOUTH
SOURCE: GPO, 2900-0039, $0.30
RELATED EDUCATION

NEIGHBORHOOD LEGAL SERVICES—NEW DIMENSIONS IN THE LAW. 1966, 79P. (HANDLER, JANE)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE—RELATED EDUCATION; GENERAL.
DOCUMENT CONTENTS INCLUDE: NEIGHBORHOOD LEGAL SERVICES.
SOURCE: GPO, 1760-0092, $0.45.

TAX-EXEMPT FOUNDATIONS AND CHARITABLE TRUSTS: THEIR IMPACT ON OUR ECONOMY—FIFTH INSTALLMENT. 28/04/1967, 113P. (SELECT COMM ON SMALL BUS., HOUSE OF REPRESENTATIVES 90TH CONGRESS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE—RELATED EDUCATION; GENERAL.
DOCUMENT CONTENTS INCLUDE: TAX-EXEMPT FOUNDATIONS, CHARITABLE TRUSTS, ECONOMY.
SOURCE: GPO, 5270-0056, $0.25.

SAFETY REVIEW—(US NAVY, CIVILIAN MANPOWER MANAGEMENT BOARD)
MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE—RELATED EDUCATION; GENERAL (SAFETY).
DOCUMENT CONTENTS INCLUDE: SAFETY, MANAGEMENT.
SOURCE: GPO, SINGLE COPY, $0.15. GPO ANNUAL SUBSCRIPTION, $1.50.

TELEPHONE DIRECTORY OF THE U.S. DEPT. OF TRANSPORTATION—(U.S. DEPT. OF TRANSPORTATION)
QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE—RELATED EDUCATION; GENERAL.
DOCUMENT CONTENTS INCLUDE: TELEPHONE DIRECTORY, DEPARTMENT OF TRANSPORTATION.
SOURCE: GPO, 5000-7002, $1.75.

CATALOG OF FEDERAL DOMESTIC ASSISTANCE—1971, 500P. (EXECUTIVE OFFICE OF THE PRESIDENT, OFFICE OF MANAGEMENT AND BUDGET)
CATALOGUE WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE—RELATED EDUCATION; GENERAL.
DOCUMENT CONTENTS INCLUDE: DOMESTIC ASSISTANCE, FEDERAL PROGRAMS, ACTIVITIES.
SOURCE: GPO, $7.25.

SURVIVAL PREPAREDNESS FOR RURAL AREAS—08/1968, 146P. (USDA, FOREST SERVICE)
PROGRAMMED TEXT WHICH MAY BE USED AS PROGRAMMED INSTRUCTION, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE—RELATED EDUCATION; GENERAL.
DOCUMENT CONTENTS INCLUDE: SURVIVAL PREPAREDNESS, RURAL AREAS, PROTECTION.
SOURCE: GPO, D101-0023.

EQUAL EMPLOYMENT OPPORTUNITY UNDER FEDERAL LAW: A GUIDE TO FEDERAL LAW PROHIBITING DISCRIMINATION ON ACCOUNT OF RACE, RELIGION, OR NATIONAL ORIGIN IN PRIVATE AND PUBLIC EMPLOYMENT—03/1969, 27P. (U.S. COMMISSION ON CIVIL RIGHTS)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE—RELATED EDUCATION; GENERAL.
DOCUMENT CONTENTS INCLUDE: EQUAL EMPLOYMENT, FEDERAL LAW, RACE, RELIGION, NATIONAL ORIGIN.
DISCRIMINATION.
SOURCE: GPO, 0500-0057, $0.25.

REPORT OF THE COMMITTEE ON PRIVATE EMPLOYMENT TO THE PRESIDENT'S COMM. ON THE STATUS OF WOMEN—OCT. 1963. 1964, 55P. (THE PRESIDENT'S COMM. ON THE STATUS OF WOMEN)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE—RELATED EDUCATION; GENERAL.
DOCUMENT CONTENTS INCLUDE: REPORT, PRIVATE EMPLOYMENT, WOMEN, RECOMMENDATIONS.
SOURCE: GPO, 4000-0054, $0.40.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS, MAPS ARE INCLUDED. SPECIAL ASPECTS INCLUDE—RELATED EDUCATION; GENERAL.
DOCUMENT CONTENTS INCLUDE: BOUNDARIES, UNITED STATES, STATES, BORDERS.
SOURCE: GPO, 2401-0053, $1.75.
RELATED EDUCATION

35TH ANNUAL REPORT 1969, SECURITIES AND EXCHANGE COMM. 1970; 201P. (SECURITIES AND EXCHANGE COMM.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: SECURITIES COMMISSION, EXCHANGE COMMISSION, DEVELOPMENTS, ISSUES, DISCLOSURE, REGULATION, CONTROL, MARKETS, INVESTMENT, PUBLIC UTILITY, HOLDING COMPANIES, ACTIVITIES.
SOURCE: GPO. 4600-0003; $1.00.

FEDERAL EDUCATIONAL POLICIES, PROGRAMS AND PROPOSALS = A SURVEY AND HANDBOOK, PART 1.
12/1968, 167P. (QUATTLEBAUM, CHARLES A.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: FEDERAL, EDUCATION, POLICIES, PROGRAMS, PROPOSALS.
SOURCE: GPO. 5271-0046; $0.75.

EDUCATION PARKS = APPRAISALS OF PLANS TO IMPROVE EDUCATIONAL QUALITY AND DESEGREGATE THE SCHOOLS.
10/1967, 104P. (U.S. COMM. ON CIVIL RIGHTS CLEARINGHOUSE PUB. NO. 9)
REFERENCES BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: EDUCATION PARKS, APPRAISALS, QUALITY, RACIAL ISOLATION, DESEGREGATION.
SOURCE: GPO. 0500-0032; $0.35.

A LAYMAN'S GUIDE TO BASIC LAW UNDER THE NATIONAL LABOR RELATIONS ACT.
1970, 59P. (NATIONAL LABOR RELATIONS BOARD)
REFERENCES BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: LAYMAN'S GUIDE, BASIC LAW, NATIONAL LABOR RELATIONS ACT.
SOURCE: GPO. 3100-0083; $0.35.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: VETERANS, SERVICE = DISABLED, INSURANCE, PREMIUM RATES.
SOURCE: GPO. 5100-0018; $0.60.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: RULES, REGULATIONS, SECURITIES EXCHANGE ACT.
SOURCE: GPO. 4600-0014; $0.55.

NOTES ON THE HISTORY AND MATERIAL CULTURE OF THE TONKAWA INDIANS.
1969, 16P. (JONES, WILLIAM K.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: HISTORY, CULTURE, TONKAWA INDIANS.
SOURCE: GPO. 4701-0096; $0.55.

TAX GUIDE FOR SMALL BUSINESS 1971 EDITION.
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.
DOCUMENT CONTENTS INCLUDE: TAX GUIDE, SMALL BUSINESS.
SOURCE: GPO. 4804-0034; $0.75.

ENGLISH AND STATE GOVERNMENT, SECTION 3 FOR THE STUDENT.
1971, 121P. (U.S. DEPT. OF JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)
STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL ETHNIC, EDUCATIONAL.
DOCUMENT CONTENTS INCLUDE: ENGLISH, STATE GOVERNMENT.
SOURCE: GPO. 2702-0018; $1.25.

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL.

DOCUMENT CONTENTS INCLUDE: ENGLISH, FEDERAL GOVERNMENT.

SOURCE: GPO, 2702-0020, $1.00.


WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: GOVERNMENT, CITIZENSHIP, LEGISLATIVE, EXECUTIVE, JUDICIAL, STATE GOVERNMENTS.

SOURCE: GPO, 2702-0092, $1.75.

OUR UNITED STATES: FEDERAL TEXTBOOK ON CITIZENSHIP, BECOMING A CITIZEN SERIES, BOOK 2. 1969, 119P. (U.S. DEPT. OF JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)

STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL.

DOCUMENT CONTENTS INCLUDE: CITIZENSHIP.

SOURCE: GPO, 2702-0096, $1.50.


STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL.

DOCUMENT CONTENTS INCLUDE: CITIZENSHIP.

SOURCE: GPO, 2702-0091, $1.25.

DEVELOPING NEW COMMUNITIES = APPLICATION OF TECHNOLOGICAL INNOVATIONS. 12/1968, 222P. (HUD)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, COMMUNITIES, INNOVATIONS, BUILDING, MECHANICAL.

SOURCE: GPO, 2300-0006, $1.75.

BIBLIOGRAPHY ON COMMUNITY ORGANIZATION. 1965, 88P. (MENDES, RICHARD H. P.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: BIBLIOGRAPHY, COMMUNITY ORGANIZATION.

SOURCE: GPO, 4000-0018, $0.50.


REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: ORIGIN, DEVELOPMENT, NEGLIGENCE ACTION, FAULT, AUTOMOBILE ACCIDENT COMPENSATION LAW.

SOURCE: GPO, 5003-0018, $0.45.

THE NATIONAL DRIVER REGISTER. 09/1967, 24P. (U.S. DEPT. OF TRANSPORTATION, FEDERAL HIGHWAY ADMIN.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: NATIONAL DRIVER REGISTER.

SOURCE: GPO, 5003-0005, $0.25.

COMMUNITY ACTION FOR ENVIRONMENTAL QUALITY. 1970, 42P. (THE CITIZENS ADVISORY COMMITTEE ON ENVIRONMENTAL QUALITY)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, DOCUMENT CONTENTS INCLUDE: COMMUNITY ACTION, ENVIRONMENTAL QUALITY.

SOURCE: GPO, 4000-0182, $0.60.
RELATED EDUCATION

BASIC READINGS IN SOCIAL SECURITY* 1970, 181P. (HEW, SOCIAL SECURITY ADMIN*)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL*
SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL
DOCUMENT CONTENTS INCLUDE: READINGS, SOCIAL SECURITY
SOURCE: GPO, 1770-0142, $0.75*

RESOURCES AFTER RETIREMENT, A STUDY OF INCOME, ASSETS, AND LIVING ARRANGEMENTS OF SOCIAL SECURITY BENEFICIARIES, 1941 THROUGH 1962* 1971, 88P* (WENTWORTH, EDNA C., MOTLEY, DINA K*)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL*
SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL
DOCUMENT CONTENTS INCLUDE: RETIREMENT, INCOME, ASSETS, LIVING ARRANGEMENTS, SOCIAL SECURITY BENEFICIARIES
SOURCE: GPO, 1770-0143, $0.45*

SOCIAL SECURITY PROGRAMS IN THE UNITED STATES* 03/1968, 120P. (HEW, SOCIAL SECURITY ADMIN*)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL*
ILLUSTRATIONS ARE INCLUDED: SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL
DOCUMENT CONTENTS INCLUDE: SOCIAL SECURITY, PROGRAMS
SOURCE: GPO, 1770-0006, $0.55*

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL*
SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL
DOCUMENT CONTENTS INCLUDE: SOCIAL SECURITY PROGRAMS, WORLD
SOURCE: GPO, 1770-0139, $2.75*
GUIDANCE AND COUNSELING

INCLUDES ALL MATERIALS WHICH GIVE SPECIFIC JOB DESCRIPTIONS OR DISCUSS JOB OPPORTUNITIES ON SPECIFIC OR GENERAL LEVELS.


STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: CAREERS; EMPLOYMENT INFORMATION; INTERIOR DEPARTMENT; CAREER OPPORTUNITIES; TRAINING PROGRAMS.

SOURCE: GPO, 2400-0536, $0.50.

EDUCATION FOR CROSS-CULTURAL ENRICHMENT. 1964, 309P. (THOMPSON, HILDEGARD)

TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

TEACHER EDUCATION: GENERAL

DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, INDIAN.

DOCUMENT CONTENTS INCLUDE: CROSS-CULTURAL; CULTURAL FACTORS; INDIAN EDUCATION; PHILOSOPHY; RESEARCH; TEACHING; TEACHING ENGLISH; GUIDANCE; ADULT EDUCATION; INSERVICE EDUCATION.

SOURCE: HASKELL, $1.30.


STUDENT-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON AN ELEMENTARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: GUIDANCE; SOCIAL STUDIES; MUSIC; LANGUAGE ARTS; ART; HEALTH AND PHYSICAL FITNESS; SCIENCE; NUMBER CONCEPTS.

SOURCE: HASKELL.

GUIDE TO FEDERAL CAREER LITERATURE. 09/1969, 32P. (U.S. CIVIL SERVICE COMMISSION)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: CAREER LITERATURE.

SOURCE: GPO, 0600-0477, $0.55.

OCCUPATIONS OF FEDERAL BLUE-COLLAR WORKERS. 08/1968, 41P. (U.S. CIVIL SERVICE COMMISSION, MANPOWER STATISTICS DIVISION)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: OCCUPATIONS; BLUE-COLLAR WORKERS.

SOURCE: GPO, 0600-0432, $0.50.


REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: MANPOWER REPORT; EMPLOYMENT; PROBLEMS; RURAL MANPOWER; REQUIREMENTS.

SOURCE: GPO, 2900-0110, $2.50.

GUIDE TO FEDERAL CAREER LITERATURE. 1969, 35P. (U.S. CIVIL SERVICE COMMISSION)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: GUIDE; FEDERAL CAREER; LITERATURE.

SOURCE: GPO, $0.55.

AGE OF TRANSITION...RURAL YOUTH IN A CHANGING SOCIETY. 10/1967, 41P. (USDA, ECONOMIC RESEARCH SERVICE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: SPECIFIC.

DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL; RURAL.

DOCUMENT CONTENTS INCLUDE: TRANSITION; RURAL YOUTH; ENROLLMENT; FORMAL TRAINING; EMPLOYMENT; HEALTH; WELFARE; RURAL LIFE.

SOURCE: GPO, 0100-0734, $0.75.
GUIDANCE AND COUNSELING

AGE OF TRANSITION: RURAL YOUTH IN A CHANGING SOCIETY HANDBOOK NO. 347. 10/1967, 92P. (USDA, ECONOMIC RESEARCH SERVICE)

MANPOWER RESEARCH INVENTORY FOR FISCAL YEAR 1969. 1970, 171P. (NEW, OFFICE OF EDUCATION NATIONAL CENTER FOR EDUCATIONAL COMMUNICATION ERIC)


OCCUPATIONAL OUTLOOK HANDBOOK = BULLETIN NO. 1650. 1971, 859P. (US DEPT. OF LABOR, BUREAU OF LABOR STATISTICS)

MONTHLY LABOR REVIEW. (US DEPT. OF LABOR)

EMPLOYMENT AND EARNINGS. (US DEPT. OF LABOR)

USAF INSTRUCTORS' JOURNAL. (USAF)
GUIDANCE AND COUNSELING

AN ENGINEERING CAREER FOR YOU IN THE SOIL CONSERVATION SERVICE. 01/1965, 12P. (USDA, SOIL CONSERVATION SERVICE, MISC. PUBLICATION NO. 715)
- Pamphlet which may be used as resource material, presented on a secondary level.
- Special aspects include: Guidance and counseling; specific, engineering.
- Document contents include: Engineering, career, soil conservation service.
- Source: GPO, 0100-0425, $0.10.

A SOIL SCIENCE CAREER FOR YOU IN SCS. 08/1965, 8P. (USDA, SOIL CONSERVATION SERVICE, MISC. PUB. 716)
- Pamphlet which may be used as resource material, presented on a secondary level.
- Special aspects include: Guidance and counseling; specific, soil science.
- Document contents include: Soil science career.
- Source: GPO, 0100-0426, $0.10.

CAREERS IN SOIL CONSERVATION SERVICE. 01/1967, 12P. (USDA, SOIL CONSERVATION SERVICE, MISC. PUBLICATION NO. 717)
- Pamphlet which may be used as resource material, presented on a secondary level.
- Special aspects include: Guidance and counseling; specific, soil conservation.
- Document contents include: Careers, soil conservation, soils, engineering, economics, range conservation, agronomy, biology, geology.
- Source: GPO, 0100-0426, $0.10.

THE CREATIVE SCIENTIST - HIS TRAINING AND HIS ROLE. 07/1964, 12P. (SEABORG, GLENN T.)
- Pamphlet which may be used as resource material, presented on a secondary level.
- Illustrations are included.
- Special aspects include: Guidance and counseling; specific, scientist.
- Document contents include: Creative, scientist, training, role.
- Source: USAEC, EDUC. SERVICES SECTION, FREE.

PERSONNEL LITERATURE. (CIVIL SERVICE COMMISSION)
- Monthly periodical which may be used as resource material, presented on a secondary level.
- Special aspects include: Guidance and counseling; general.
- Document contents include: Personnel, Civil Service Commission.
- Source: GPO, SINGLE COPY, $0.40. GPO, ANNUAL SUBSCRIPTION, $6.00.

- Reference book which may be used as resource material, presented on a secondary level.
- Illustrations are included.
- Special aspects include: Guidance and counseling; general.
- Document contents include: Careers, profiles, salary.
- Source: GPO, 0100-0329, $3.25.

A JOB WITH THE FOREST SERVICE. A GUIDE TO NONPROFESSIONAL EMPLOYMENT. 02/1970, 17P. (USDA, FOREST SERVICE)
- Pamphlet which may be used as resource material, presented on a secondary level.
- Illustrations are included.
- Special aspects include: Guidance and counseling; specific, forestry.
- Document contents include: Job, Forest Service.
- Source: GPO, 0100-0435, $0.15.

YOUR U.S. DEPT. OF AGRICULTURE, HOW IT SERVES PEOPLE ON THE FARM AND IN THE COMMUNITY, NATION, WORLD. 07/1970, 14P. (USDA, OFFICE OF INFORMATION)
- Pamphlet which may be used as resource material, presented on a secondary level.
- Special aspects include: Guidance and counseling; general.
- Document contents include: USDA, serves.
- Source: USDA, FREE.

MANPOWER. (US DEPT. OF LABOR)
- Monthly periodical which may be used as resource material, presented on a secondary level.
- Illustrations are included.
- Special aspects include: Guidance and counseling; general.
- Document contents include: Manpower, Labor, employment.
- Source: GPO, SINGLE COPY, $0.50. GPO, ANNUAL SUBSCRIPTION, $5.50.
GUIDANCE AND COUNSELING

(U.S. CIVIL SERVICE COMMISSION)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE GUIDE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: CIVIL SERVICE, MONEY, COMPETITION, EQUAL EMPLOYMENT, FEDERAL FUTURES, MANPOWER RESOURCES.
SOURCE: GPO, 0600-0003, $0.75.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE GUIDE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: JOBS.
SOURCE: GPO, $1.25.

COUNSELOR'S GUIDE TO MANPOWER INFORMATION - AN ANNOTATED BIBLIOGRAPHY OF GOVERNMENT PUBLICATIONS. 1968, 101P. (U.S. DEPT. OF LABOR, BUREAU OF LABOR STATISTICS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE GUIDE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: COUNSELOR'S GUIDE, MANPOWER, GOVERNMENT PUBLICATIONS, JOB DESCRIPTIONS, PLACEMENT.
SOURCE: GPO, 2901-0126, $1.00.

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE GUIDE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: COUNSELING, GIRLS, MIDWEST, REPORTS, STATUS, FUTURE.
SOURCE: GPO, 2902-0001, $0.30.

JOBFINDING TECHNIQUES FOR MATURE WOMEN. 02/1970, 40P. (U.S. DEPT. OF LABOR, WOMEN'S BUREAU)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE GUIDE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: JOB, WOMEN.
SOURCE: GPO, 2902-0037, $0.30.

CONTINUING EDUCATION PROGRAMS AND SERVICES FOR WOMEN. 01/1968, 104P. (U.S. DEPT. OF LABOR, WOMEN'S BUREAU)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE GUIDE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: EDUCATION PROGRAMS, EDUCATION SERVICES, WOMEN.
SOURCE: GPO, 2902-0026, $0.40.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE GUIDE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: U.S. MANPOWER, OPPORTUNITY, CHALLENGE.
SOURCE: GPO, 2900-0101, $0.55.

APPRENTICESHIP, PAST AND PRESENT. 1969, 24P. (U.S. DEPT. OF LABOR, MANPOWER ADMINISTRATION)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE GUIDE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: APPRENTICESHIP, PAST, PRESENT, CHANGE, DIRECTIONS.
SOURCE: GPO, 2906-0001, $0.25.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL, DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.

DOCUMENT CONTENTS INCLUDE: MINORITY BUSINESS OPPORTUNITIES, PROFESSIONAL, RESOURCES.

SOURCE: GPO, 2300-0155, $3.00.


REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL, GUIDANCE AND COUNSELING: GENERAL, TEACHER EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: VOCATIONAL EDUCATION: WORK, GROWTH, ENROLLMENT, FINANCING, ADMINISTRATION, RESEARCH, TEACHER EDUCATION, VOCATIONAL GUIDANCE, EVALUATION.

SOURCE: GPO, 1780-0543, $2.25.

A HANDBOOK FOR JOB RESTRUCTURING, 1970, 46P. (U.S. DEPT. OF LABOR, MANPOWER ADMIN.)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING:

DOCUMENT CONTENTS INCLUDE: JOB RESTRUCTURING.

SOURCE: GPO, 2900-0047, $0.55.

HANDBOOK ON WOMEN WORKERS = 1969 BULLETIN 294, 1969, 384p. (U.S. DEPT. OF LABOR, WOMEN'S BUREAU)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: WOMEN WORKERS, ECONOMIC, EQUALITY, OPPORTUNITY, MARITAL, FAMILY, EMPLOYMENT, INCOME, EDUCATION, LAWS, POLITICAL, CIVIL.

SOURCE: GPO, 2902-0009, $1.50.

NEGRO WOMEN*** IN THE POPULATION AND IN THE LABOR FORCE, 12/1967, 41P. (U.S. DEPT. OF LABOR, WAGE AND LABOR STANDARDS ADMIN.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL, DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.

DOCUMENT CONTENTS INCLUDE: NEGRO WOMEN, POPULATION, LABOR, EDUCATION, FAMILIES, POVERTY, CHILD CARE.

SOURCE: GPO, 2903-0002, WAGE.

TRENDS IN EDUCATIONAL ATTAINMENT OF WOMEN, 10/1969, 19P. (U.S. DEPT. OF LABOR, BUREAU OF WOMEN)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: EDUCATION, WOMEN, HIGH SCHOOL, COLLEGE, ADVANCED DEGREES, LABOR.

SOURCE: WOMEN.

WOMEN = THEIR SOCIAL AND ECONOMIC STATUS; SELECTED REFERENCES, 12/1970, 41P. (U.S. DEPT. OF LABOR, WOMEN'S BUREAU)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: WOMEN, SOCIAL, ECONOMIC, EDUCATION, EMPLOYMENT, FEMINIST MOVEMENTS, LEGAL, NEGRO, SUFFRAGE.

SOURCE: WOMEN.

CAREERS IN HEALTH, 1969, 16P. (HEW, PUBLIC HEALTH SERVICE)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: CAREERS, HEALTH.

SOURCE: MHA.
GUIDANCE AND COUNSELING

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: INDUSTRIAL, CONSTRUCTION, WOOD, PACKAGING, PRINTING, FOOD, CONSUMER, CHEMICALS, PLASTICS, METALS, PETROLEUM, ELECTRONIC, MEDICAL, BUSINESS, AEROSPACE, TRANSPORTATION, COMMUNICATIONS, WHOLESALE, RETAIL, EDUCATION, POWER.
SOURCE: GPO, $5.00.

CAPSULE. (HEW, OFFICE OF EDUCATION)
QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: COUNSELING, EDUCATION.
SOURCE: ERIC, FREE.

OCCUPATIONAL OUTLOOK QUARTERLY. (US DEPT. OF LABOR, LABOR STATISTICS BUREAU)
QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: OCCUPATIONAL OUTLOOK, EMPLOYMENT, TRENDS, RESEARCH, STATISTICS.
SOURCE: GPO, SINGLE COPY, $0.45, GPO ANNUAL SUBSCRIPTION, $1.50.

CIVIL SERVICE JOURNAL. (US CIVIL SERVICE COMM.)
QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: TRENDS.
SOURCE: GPO, YR. SUBSCRIPTION, $1.00.

YOUTH OPPORTUNITY CENTERS = FOCUS ON YOUTH AND JOBS. 02/1969, 8P. (DEPT. OF LABOR)
STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: YOUTH, JOBS.
SOURCE: GPO, 2900-0036, $0.15.

THE NEIGHBORHOOD YOUTH CORPS=HOPE AND HELP FOR YOUTH. 05/1969, 8P. (DEPT. OF LABOR)
STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: HELP, YOUTH.
SOURCE: GPO, 2900-0023, $0.15.

APPRENTICE TRAINING = SURE WAY TO A SKILLED CRAFT. 07/1970, 10P. (DEPT. OF LABOR, MANPOWER ADMIN.)
STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: APPRENTICE TRAINING, SKILLED CRAFT.
SOURCE: GPO, 2906-0003, $0.15.

AN EMPLOYER'S GUIDE TO ON-THE-JOB TRAINING UNDER THE MANPOWER DEVELOPMENT AND TRAINING ACT. 04/1969, 12P. (DEPT. OF LABOR, MANPOWER ADMIN.)
STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: EMPLOYER'S GUIDE, ON-THE-JOB TRAINING, MANPOWER ACT.
SOURCE: GPO, 2900-0048, $0.15.

MANPOWER DEVELOPMENT AND TRAINING = PREPARING PEOPLE FOR GOOD JOBS. 1969, 8P. (DEPT. OF LABOR, MANPOWER ADMIN.)
STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: MANPOWER DEVELOPMENT, JOBS.
SOURCE: GPO, 2900-0019, $0.15.

DO YOU WANT A JOB. 1969, 8P. (DEPT. OF LABOR, MANPOWER ADMIN.)
STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: JOB.
SOURCE: GPO, 2900-0014, $0.10.
GUIDANCE AND COUNSELING

SCHOOL OR ELSE...... 1965, 10P. (DEPT. OF LABOR, BUR. OF EMPLOYMENT SECURITY)
STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: SCHOOL, JOBS.
SOURCE: GPO, 2913-0016, 10-10.

HANDBOOK FOR YOUNG WORKERS: LABOR LAWS, TRAINING OPPORTUNITIES, SOURCES OF HELP. 1965, 29P. (DEPT. OF LABOR, BUR. OF LABOR STANDARDS)
STUDENT-ORIENTED REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: YOUNG WORKERS, LABOR LAWS, TRAINING, HELP.

IS THERE YOUTH POWER IN YOUR LABOR FORCE. 1969, 7P. (DEPT. OF LABOR, MANPOWER ADMIN.)
STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: YOUTH POWER, LABOR FORCE.
SOURCE: GPO, 2903-0037, 10-10.

TRAINING MANUAL FOR THE DICTIONARY OF OCCUPATIONAL TITLES (THIRD EDITION) PART A, INSTRUCTOR'S GUIDE. 1965, 23P. (DEPT. OF LABOR, BUR. OF EMPLOYMENT SECURITY)
GUIDEBK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: TRAINING MANUAL, D-O-T.
SOURCE: GPO, 2913-0069, 10-10.

USING THE NONPROFESSIONAL. 1970, 18P. (DEPT. OF LABOR, MANPOWER ADMIN.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL, DISADVANTAGED/HANDICAPPED EXTERNAL: EDUCATIONAL, ECONOMIC, ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: NONPROFESSIONAL, HIRING, TRAINING, DISADVANTAGED YOUTH.
SOURCE: GPO, 2900-0041, 10-30.

TESTING, COUNSELING, AND SUPPORTIVE SERVICES. 1970, 55P. (DEPT. OF LABOR, MANPOWER ADMIN.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL, DISADVANTAGED/HANDICAPPED EXTERNAL: EDUCATIONAL.
DOCUMENT CONTENTS INCLUDE: TESTING, COUNSELING, SUPPORTIVE SERVICES, DISADVANTAGED YOUTH.
SOURCE: GPO, 2900-0044, 10-60.

JOB PLACEMENT, CREATION, AND DEVELOPMENT. 1970, 31P. (DEPT. OF LABOR, MANPOWER ADMIN.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL, DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: JOB PLACEMENT, CREATION, DEVELOPMENT, DISADVANTAGED YOUTH.
SOURCE: GPO, 2900-0040, 10-40.

THE COST AND OUTPUT OF GRADUATE SOCIAL WORK EDUCATION: AN EXPLORATORY STUDY. 04/1970, 188P. (HEW, SOCIAL AND REHABILITATION SERVICE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: COST, OUTPUT, GRADUATE SOCIAL WORK, DESCRIPTION.
SOURCE: GPO, 1760-0095, 11-75.

POST-INSTITUTIONAL SERVICES FOR DELINQUENT YOUTH. 1967, 50P. (MANELLA, RAYMOND L.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL, YOUTH, DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: POST-INSTITUTIONAL SERVICES, DELINQUENT YOUTH, LEGAL SUPERVISION, ADMINISTRATIVE, PROGRAM, RELEASE, STANDARDS.
SOURCE: GPO, 1791-0013, 10-25.
GUIDANCE AND COUNSELING

YOUTH INVOLVEMENT* 1970, 30P. (WEBER, J. ROBERT, CUSTER, CARSON)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: YOUTH INVOLVEMENT, SOCIAL, PARTICIPATION, COUNCIL, ACTION, JOB TRAINING.
SOURCE: GPO, 1760=0094, $0.25.

GROUP COUNSELING WITH DELINQUENT YOUTH 1968, 38P. (GILMAN, MERRITT, GORLICH, ELIZABETH)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: GROUP COUNSELING, DELINQUENT YOUTH, STRUCTURE, ROLE, TRAINING, LEADERSHIP.
SOURCE: GPO, 1791=0105, $0.30.

ANALYZING DELINQUENT BEHAVIOR - A NEW APPROACH 1970, 20P. (MARTIN, JOHN M., FITZPATRICK, JOSEPH P., GOULD, M.D., ROBERT E.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DOCUMENT CONTENTS INCLUDE: DELINQUENT BEHAVIOR.
SOURCE: GPO, 1760=0053, $0.20.

NONMETROPOLITAN DELINQUENCY: AN ACTION PROGRAM 1969, 27P. (POLK, KENNETH)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: NONMETROPOLITAN, DELINQUENCY, CRIME, SCHOOL, PROGRAMS.
SOURCE: GPO, 1760=0052, $0.30.

TOWARD A POLITICAL DEFINITION OF JUVENILE DELINQUENCY 08/1970, 17P. (MARTIN, JOHN M.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: POLITICAL, JUVENILE DELINQUENCY.
SOURCE: GPO, 1760=0003, $0.25.

THE CULTURE OF YOUTH 1969, 29P. (WOLFGANG, MARVIN E.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DOCUMENT CONTENTS INCLUDE: CULTURE, YOUTH, SOCIALIZATION, DEPENDENCY, PROTEST, CRIME, PARTICIPATION, NEGR0ES, POOR.
SOURCE: GPO, 1760=0003, $0.20.

YOUTH AND VIOLENCE 1970, 91P. (WOLFGANG, MARVIN E.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL, YOUTH.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: YOUTH, VIOLENCE, SOCIALIZATION, SUBCULTURE, CRIMES,
STUDENT, SOCIETY.
SOURCE: GPO, 1766=0001, $0.55.

REHABILITATION COUNSELOR: HELPER OF THE HANDICAPPED 28P. (OGG, ELIZABETH)
PAMPHLET WHICH MAY BE USED AS A JOB SPECIFICATION, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.
DOCUMENT CONTENTS INCLUDE: REHABILITATION COUNSELOR, HANDICAPPED.
SOURCE: PAMPHLETS, $0.25.

AN INTRODUCTION TO THE VOCATIONAL REHABILITATION PROCESS: A TRAINING MANUAL 07/1967, 201P. (MCGOWAN, JOHN F., PORTER, THOMAS L.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: VOCATIONAL REHABILITATION, INCIDENT, OUTCOMES, LEGISLATION, SOCIETY, PLANNING, MEDICAL, PSYCHOLOGICAL, SOCIOCULTURAL, VOCATIONAL, SERVICES, ROLE.
SOURCE: GPO, 1761=0021, $1.75.
GUIDANCE AND COUNSELING

REPORT OF THE NATIONAL CITIZENS ADVISORY COMMITTEE ON VOCATIONAL REHABILITATION. 26/06/1968. 115P. (NEW)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING; GENERAL; DISADVANTAGED/HANDICAPPED INTERNAL; PHYSIOLOGICAL; DOCUMENT CONTENTS INCLUDE: VOCATIONAL REHABILITATION; RECOMMENDATIONS; PROBLEM; SERVICES; FACILITIES; TRAINING; MANPOWER; INFORMATION; EDUCATION.
SOURCE: GPO, 1700-0023, $0.75.

EMPLOYER MANPOWER PLANNING AND FORECASTING. 1970. 38P. (U.S. DEPT. OF LABOR, MANPOWER ADMIN.)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING; GENERAL.
DOCUMENT CONTENTS INCLUDE: MANPOWER, PLANNING, FORECASTING.
SOURCE: GPO, 2900-0089, $0.50.

US DEPT. OF LABOR NEWS. (US DEPT. OF LABOR)
QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING; GENERAL.
DOCUMENT CONTENTS INCLUDE: MANPOWER, PLANNING, FORECASTING.
SOURCE: US DEPT. OF LABOR, FREE.

A GUIDE TO STUDENT ASSISTANCE. 1970. 129P. (91ST CONGRESS, 2D SESSION, HOUSE DOCUMENT NO. 91-2211; COMMITTEE ON EDUCATION AND LABOR, U.S. HOUSE OF REPRESENTATIVES)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING; GENERAL.
DOCUMENT CONTENTS INCLUDE: STUDENT ASSISTANCE, FEDERAL, PROGRAMS, LOAN, FELLOWSHIP, UNDERGRADUATES, SCHOLARSHIPS.
SOURCE: GPO, 5271-0065, $0.50.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING; GENERAL, YOUTH.
DOCUMENT CONTENTS INCLUDE: PROFILE, YOUTH.
SOURCE: GPO, 5271-0134, $1.75.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING; GENERAL, YOUTH.
DOCUMENT CONTENTS INCLUDE: PROFILE, YOUTH.
SOURCE: GPO, 5271-0135, $1.00.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING; GENERAL.
DOCUMENT CONTENTS INCLUDE: SCIENTIFIC MANPOWER, ENGINEERING MANPOWER, COMMUNIST CHINA.
SOURCE: GPO, 3800-0009, $2.00.

FUTURES IN THE FEDERAL GOVERNMENT. 12/1967. 31P. (U.S. CIVIL SERVICE COMM., PAMPHLET 1)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING; GENERAL.
DOCUMENT CONTENTS INCLUDE: FUTURES, FEDERAL GOVERNMENT.
SOURCE: GPO, 0600-0447, $0.20.
GUIDANCE AND COUNSELING

SCIENCE AND ENGINEERING CAREERS IN GOVERNMENT - DESCRIPTIONS OF BEGINNING JOBS FOR YOUNG PEOPLE. 1967, 21P. (U.S. CIVIL SERVICE COMM.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A POSTSECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: SCIENCE, ENGINEERING, DESCRIPTIONS, JOBS, CAREER.

SOURCE: GPO, 0600-0007, $0.30.


REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: FEDERAL CIVILIAN EMPLOYMENT, GEOGRAPHIC DISTRIBUTION.

SOURCE: GPO, 0600-0434, $1.50.

SELECTIVE PLACEMENT - HIRING THE HANDICAPPED ACCORDING TO THEIR ABILITIES, 08/1963, 25P. (U.S. CIVIL SERVICE COMM.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: HIRING, HANDICAPPED, ABILITIES, FEDERAL, POLICY.

SOURCE: GPO, 0600-0468, $0.15.


REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: EMPLOYMENT, WOMEN, PAY.

SOURCE: GPO, 0600-0436, $1.75.

EMPLOYMENT TESTING: GUIDE SIGNS, NOT STOP SIGNS, 1968, 30P. (KANDEL, MYRON)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: EMPLOYMENT TESTING, GUIDE.

SOURCE: GPO, 0500-0021, $0.20.


PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: SCIENTISTS, ENGINEERS, FEDERAL PERSONNEL SYSTEM.

SOURCE: GPO, 0600-0008, $0.40.

CAREER THRESHOLDS, VOLUME 1, 1970, 266P. (U.S. DEPT. OF LABOR, MANPOWER ADMIN.)*

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: CAREER, VARIABLES, DEMOGRAPHIC CHARACTERISTICS, SOCIAL CHARACTERISTICS, LABOR FORCE, EMPLOYMENT PATTERNS, WORLD OF WORK, JOB SATISFACTION, JOB ATTACHMENT, GLOSSARY.

SOURCE: GPO, 2900-0059, $2.00.

TRANSFERRING MILITARY EXPERIENCE TO CIVILIAN JOBS: A STUDY OF SELECTED AIR FORCE VETERANS, 10/1968, 38P. (U.S. DEPT. OF LABOR, MANPOWER ADMIN.)*

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: TRANSFER, MILITARY EXPERIENCE, CIVILIAN JOBS.

SOURCE: MANPOWER.

WORK FORCE ADJUSTMENTS IN PRIVATE INDUSTRY - THEIR IMPLICATIONS FOR MANPOWER POLICY, 10/1968, 130P. (U.S. DEPT. OF LABOR, MANPOWER ADMIN.)*

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DOCUMENT CONTENTS INCLUDE: WORK FORCE, INDUSTRY, MANPOWER.

SOURCE: MANPOWER.
GUIDANCE AND COUNSELING

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.
DOCUMENT CONTENTS INCLUDE: TRAINING SYSTEM, APPRENTICEABLE OCCUPATIONS.
SOURCE: GPO, 2900-0111, $0.25.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: SPECIFIC.
DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.
DOCUMENT CONTENTS INCLUDE: JOBS, NEGROES, MANAGEMENT.
SOURCE: GPO, 2900-0062, $0.30.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: SPECIFIC.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: RURAL, MANPOWER DEVELOPMENT, TRAINING, FAMILY SERVICE.
SOURCE: MANPOWER.
TEACHER EDUCATION

INCLUDES MATERIALS DIRECTED TO THE PREPARATION OR ORIENTATION OF VOCATIONAL EDUCATORS.*

EDUCATION FOR CROSS-CULTURAL ENRICHMENT.* 1964, 309P. (THOMPSON, HILDEGARD)

TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING; GENERAL. TEACHER EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL; ETHNIC, INDIAN. DOCUMENT CONTENTS INCLUDE: CROSS-CULTURAL; CULTURAL FACTORS, INDIAN EDUCATION, PHILOSOPHY, RESEARCH; TEACHING; TEACHING ENGLISH; GUIDANCE, ADULT EDUCATION, INSERVICE EDUCATION.

SOURCE: HASKELL, $1.30.*

CHANGES IN URBAN AMERICA.* 04/1969, 44P. (NEWMAN, DOROTHY K., SMALL, SYLVIA S.)

TEACHER-ORIENTED REFERENCE BOOK WHICH MAY BE USED IN CURRICULUM DESIGN, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: TEACHER EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL; ENVIRONMENTAL. DOCUMENT CONTENTS INCLUDE: CENTRAL CITIES, SUBURBS, CITIES, UNEMPLOYMENT, URBAN PROBLEMS.

SOURCE: BLS.*

MAKING POSTERS, FLASHCARDS, AND CHARTS FOR EXTENSION TEACHING.* 06/1968, 18P. (POWER, GERTRUDE LENORE)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION; GENERAL. TEACHER EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: POSTERS, FLASHCARDS, CHARTS.

SOURCE: GPO, 0100-0430, 00.15.*

TEACHING CONSERVATION THROUGH OUTDOOR EDUCATION AREAS.* 05/1970, 23P. (USDA, FOREST SERVICE, PA-837)

TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: TEACHER EDUCATION: SPECIFIC, SITE.

DOCUMENT CONTENTS INCLUDE: OUTDOOR EDUCATION, CONSERVATION EDUCATION, PHILOSOPHY, SITE.

SOURCE: GPO, 0100-0570, 00.35.*

AMERICAN EDUCATION.* (HEW, OFFICE OF EDUCATION)

MONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION; GENERAL. TEACHER EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: EDUCATION, RESEARCH, LEGISLATION, FINANCE.

SOURCE: GPO, SINGLE COPY, 00.50.* GPO, ANNUAL SUBSCRIPTION, 00.50.*

VOCATIONAL EDUCATION, THE BRIDGE BETWEEN MAN AND HIS WORK.* 1968, 220P. (NATIONAL ADVISORY COUNCIL ON VOC. EDUC., HEW, OFF. OF EDUC.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS, STATISTICS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: RELATED EDUCATION: GENERAL. GUIDANCE AND COUNSELING: GENERAL. TEACHER EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: VOCATIONAL EDUCATION, WORK, GROWTH, ENROLLMENT, FINANCING, ADMINISTRATION, RESEARCH, TEACHER EDUCATION, VOCATIONAL GUIDANCE, EVALUATION, MANPOWER, INNOVATIONS.

SOURCE: GPO, 1780-0543, 02.25.*

MOTA EXPERIMENTAL AND DEMONSTRATION FINDINGS NO. 5, ORIENTATION, COUNSELING, AND ASSESSMENT IN MANPOWER PROGRAMS.* 1969, 19P. (U.S. DEPT. OF LABOR, MANPOWER ADMIN)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: TEACHER EDUCATION: GENERAL.

DOCUMENT CONTENTS INCLUDE: ORIENTATION, COUNSELING, ASSESSMENT, MANPOWER PROGRAMS.

SOURCE: MANPOWER.*

TEACHING LIFETIME SPORTS SKILLS.* 1966, 52P. (EXECUTIVE OFFICE OF THE PRESIDENT)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: TEACHER EDUCATION: SPECIFIC, PHYSICAL EDUCATION.

DOCUMENT CONTENTS INCLUDE: TEACHING, SPORTS SKILLS, TENNIS, BOWLING, GOLF, BADMINTON.

SOURCE: GPO, 4000-0028, 00.40.*
DISADVANTAGED/HANDICAPPED - INTERNAL

Includes materials relevant to teaching those not profiting from regular educational process due to handicaps or disadvantages arising from causes such as psychological or physiological (i.e., mental, visual, auditory, or motor) defects.

Helping the Handicapped in Rural Areas. 04/1968, 11p. (USDA, Federal Extension Service)
Pamphlet which may be used as resource material, presented on a secondary level. Special aspects include: disadvantaged/handicapped internal; physiological; disadvantaged/handicapped external; environmental.
Document contents include: handicapped, rural areas, rehabilitation.
Source: GPO, 0100-0579, $0.10.

Teacher-oriented reference book which may be used as resource material, presented on a post-secondary level. Illustrations, statistics are included. Special aspects include: disadvantaged/handicapped internal: psychological, physiological.
Document contents include: handicapped children, research.
Source: GPO, 1780-0671.

Design for All Americans. 12/1967, 56p. (HEW, Social and Rehabilitation Service)
Pamphlet which may be used as resource material, presented on a secondary level. Illustrations are included. Special aspects include: disadvantaged/handicapped internal: physiological.
Document contents include: design.
Source: GPO, 1761-0004, $0.50.

Travel Barriers. 1970, 46p. (US Dept. of Transportation)
Pamphlet which may be used as resource material, presented on a secondary level. Illustrations are included. Special aspects include: disadvantaged/handicapped internal: physiological.
Document contents include: handicapped, travel barriers, guidelines, transportation.
Source: GPO.

The Violent Offender. 1968, 39p. (Glaser, Daniel; Kenefick, Donald; O'Leary, Vincent)
Pamphlet which may be used as resource material, presented on a secondary level. Special aspects include: disadvantaged/handicapped internal: psychological.
Document contents include: violent offender, classification, trends, types.
Source: GPO, 1760-0027, $0.20.

Delivering Rehabilitation Services. 1970, 73p. (HEW, Social and Rehabilitation Service)
Reference book which may be used as resource material, presented on a post-secondary level. Illustrations are included. Special aspects include: disadvantaged/handicapped internal: psychological, physiological.
Document contents include: rehabilitation services.
Source: GPO, 1760-0088, $0.40.

Financing Rehabilitation Services. 1969, 36p. (Cope, William C.)
Reference book which may be used as resource material, presented on a post-secondary level. Illustrations are included. Special aspects include: disadvantaged/handicapped internal: psychological, physiological.
Document contents include: financing, rehabilitation services, funds.
Source: GPO, 1760-0090, $0.25.

Reference book which may be used as resource material, presented on a post-secondary level. Illustrations are included. Special aspects include: disadvantaged/handicapped internal: psychological, physiological.
Document contents include: legal rights, disabled, disadvantaged, mentally, physically, socially, economically.
Source: GPO, 1760-0085, $0.50.
A NATIONAL EFFORT FOR THE PHYSICALLY HANDICAPPED - THE REPORT OF THE PRESIDENT'S TASK FORCE ON THE PHYSICALLY HANDICAPPED - JULY 1970. 07/1970. 34P. (EXEC. OFF. OF THE PRESIDENT; PRESIDENT'S TASK FORCE ON THE PHYSICALLY HANDICAPPED.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

GENERAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.

DOCUMENT CONTENTS INCLUDE: PHYSICALLY HANDICAPPED, NATIONAL, INFORMATION, FUNDING, INSURANCE, CHILDREN, BARRIERS, RESEARCH, AGING, PREVENTION, MANPOWER, FACILITIES, PROGRAMS, EMPLOYMENT.

SOURCE: GPO. 40000025, $0.25.

REHABILITATION COUNSELOR: HELPER OF THE HANDICAPPED. 28P. (OGG, ELIZABETH)

PAMPHLET WHICH MAY BE USED AS A JOB SPECIFICATION, PRESENTED ON A POSTSECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.

DOCUMENT CONTENTS INCLUDE: REHABILITATION COUNSELOR, HANDICAPPED.

SOURCE: PAMPHLETS. $0.25.

HEARING AIDS. 10/1970. 24P. (CORLISS, EDITH L.R.

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED.

SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED INTERNAL: AUDITORY.

DOCUMENT CONTENTS INCLUDE: HEARING AIDS.

SOURCE: GPO. 03090751, $0.35.

REPORT OF THE NATIONAL CITIZENS ADVISORY COMMITTEE ON VOCATIONAL REHABILITATION. 26/06/1968, 115P. (HEW)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POSTSECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED.

SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.

DOCUMENT CONTENTS INCLUDE: VOCATIONAL REHABILITATION, RECOMMENDATIONS, PROBLEM, SERVICES, FACILITIES, TRAINING, MANPOWER, INFORMATION, EDUCATION.

SOURCE: GPO. 170000023, $0.75.

HOUSING FOR THE PHYSICALLY IMPAIRED - A GUIDE FOR PLANNING AND DESIGN. 01/1968. 49P. (HUD, HOUSING ASSISTANCE ADMIN.)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED.

SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED INTERNAL: AUDITORY, MOTOR.

DOCUMENT CONTENTS INCLUDE: HOUSING, PHYSICALLY IMPAIRED, PLANNING, DESIGN, NEIGHBORHOOD, SITE, DWELLING STRUCTURES, DWELLING UNITS, COMMUNITY SPACE.

SOURCE: GPO. 23008.0133, $0.45.


TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

ILLUSTRATIONS ARE INCLUDED.

SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL, OLD AGE.

DOCUMENT CONTENTS INCLUDE: AGING, INCOME, OPPORTUNITIES, HEALTH CARE, HOUSING, FACILITIES, SOCIAL SERVICES.

SOURCE: GPO. 52710169, $11.25.

THE KEY STEP - A PROGRAM TO COMBAT PROBLEM DRINKING AMONG EMPLOYEES. 01/1969, 29P. (US CIVIL SERVICE COMM., BUREAU OF RETIREMENT, INSURANCE AND OCCUPATIONAL HEALTH)

GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED INTERNAL: PSYCHOLOGICAL, ALCOHOLIC.

DOCUMENT CONTENTS INCLUDE: PROBLEM DRINKING, EMPLOYEES, ADMINISTRATION, ILLNESS, PROGRAM, SUPERVISOR, SICK LEAVE.

SOURCE: GPO. 06000005, $0.25.

SELECTIVE PLACEMENT - HIRING THE HANDICAPPED ACCORDING TO THEIR ABILITIES. 08/1963. 25P. (U.S. CIVIL SERVICE COMM.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: GENERAL.

DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL.

DOCUMENT CONTENTS INCLUDE: HIRING, HANDICAPPED, ABILITIES, FEDERAL, POLICY.

SOURCE: GPO. 060000468, $0.15.
REPORT OF THE TASK FORCE ON COORDINATION. 08/1963, 46P. (HEW, PUBLIC HEALTH SERVICE)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED INTERNAL: MENTAL.
DOCUMENT CONTENTS INCLUDE: COORDINATION, MENTAL RETARDATION, SERVICES, TRAINING, RESEARCH.
SOURCE: GPO, 4000-0022, $0.35.

REPORT OF THE TASK FORCE ON BEHAVIORAL AND SOCIAL RESEARCH. 03/1964, 73P. (HEW, OFFICE OF THE SECRETARY)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED INTERNAL: MENTAL.
DOCUMENT CONTENTS INCLUDE: RESEARCH, MENTAL RETARDATION.
SOURCE: GPO, 4000-0021, $0.45.

MR 67: A FIRST REPORT TO THE PRESIDENT ON THE NATION'S PROGRESS AND REMAINING GREAT NEEDS IN THE CAMPAIGN TO COMBAT MENTAL RETARDATION. 1967, 32P. (THE PRESIDENT'S COMMITTEE ON MENTAL RETARDATION)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED INTERNAL: MENTAL.
DOCUMENT CONTENTS INCLUDE: REPORT, NATION'S PROGRESS, NEEDS, MENTAL, RETARDATION.
SOURCE: GPO, 4000-0112, $0.50.
DISADVANTAGED/HANDICAPPED = EXTERNAL

INCLUDES MATERIALS RELEVANT TO TEACHING THOSE NOT PROFITING FROM REGULAR EDUCATIONAL PROCESS DUE TO HANDICAPS OR DISADVANTAGES ARISING FROM CAUSES SUCH AS ETHNIC DIFFERENCES, EDUCATIONAL DEFICITS, IMPOVERISHMENT, OR POOR ENVIRONMENT.


GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE — DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, NAVAJO.

DOCUMENT CONTENTS INCLUDE: WORLD OF WORK: NAVAJO.

SOURCE: HASKELL, $1.80.

EDUCATION FOR CROSS-CULTURAL ENRICHMENT. 1964, 309P. (THOMPSON, HILDEGARD)

TEACHER-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE — TEACHER EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, INDIAN.

DOCUMENT CONTENTS INCLUDE: CROSS-CULTURAL, CULTURAL FACTORS, INDIAN EDUCATION, PHILOSOPHY, RESEARCH, TEACHING, TEACHING ENGLISH, GUIDANCE, ADULT EDUCATION, INSERVICE EDUCATION.

SOURCE: HASKELL, $1.90.


STUDENT-ORIENTED GUIDEBOOK WHICH MAY BE USED IN CURRICULUM DESIGN PRESENTED ON AN ELEMENTARY LEVEL. SPECIAL ASPECTS INCLUDE — GUIDANCE AND COUNSELING: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, INDIAN.

DOCUMENT CONTENTS INCLUDE: GUIDANCE, SOCIAL STUDIES, MUSIC, LANGUAGE ARTS, ART, HEALTH AND PHYSICAL FITNESS, SCIENCE, NUMBER CONCEPTS.

SOURCE: HASKELL.

CHANGES IN URBAN AMERICA. 04/1969, 44P. (NEWMAN, DOROTHY K., SMALL, SYLVIA S.)

TEACHER-ORIENTED REFERENCE BOOK WHICH MAY BE USED IN CURRICULUM DESIGN PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE — TEACHER EDUCATION: GENERAL. DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL. DOCUMENT CONTENTS INCLUDE: CENTRAL CITIES, SUBURBS, CITIES, UNEMPLOYMENT, URBAN PROBLEMS.

SOURCE: '96.

HELPING THE HANDICAPPED IN RURAL AREAS. 04/1968, 11P. (USDA, FEDERAL EXTENSION SERVICE)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE — DISADVANTAGED/HANDICAPPED INTERNAL: PHYSIOLOGICAL, DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: HANDICAPPED, RURAL AREAS, REHABILITATION.

SOURCE: GPO, 0100-0579, $0.10.

CIVIL RIGHTS DIGEST. 1970, 48P. (CIVIL RIGHTS COMMISSION)

QUARTERLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE — DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.

DOCUMENT CONTENTS INCLUDE: CIVIL RIGHTS, MINORITY GROUP, ARTICLES.

SOURCE: GPO, SINGLE COPY, $0.35.

WELFARE IN REVIEW. (NEW, WELFARE DEPT.)

BIMONTHLY PERIODICAL WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE — DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.

DOCUMENT CONTENTS INCLUDE: WELFARE, RESEARCH, STATISTICS, HEALTH SERVICES.

SOURCE: GPO, SINGLE COPY, $0.35. GPO, ANNUAL SUBSCRIPTION, $1.75.

AGE OF TRANSITION—RURAL YOUTH IN A CHANGING SOCIETY. 10/1967, 41P. (USDA, ECONOMIC RESEARCH SERVICE)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE — GUIDANCE AND COUNSELING: SPECIFIC. DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL, RURAL.

DOCUMENT CONTENTS INCLUDE: TRANSITION, RURAL YOUTH, ENROLLMENT, FORMAL TRAINING, EMPLOYMENT, HEALTH, WELFARE, RURAL LIFE.

SOURCE: GPO, 0100-0734, $0.75.
OISADVANTAGED/HANDICAPPED = EXTERNAL

AGE OF TRANSITION: RURAL YOUTH IN A CHANGING SOCIETY HANDBOOK NO. 347. 10/1967, 92P.
(USDA, ECONOMIC RESEARCH SERVICE)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING; SPECIFIC.
DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL; RURAL.
DOCUMENT CONTENTS INCLUDE: TRANSITION; RURAL YOUTH; HEALTH; WELFARE.
SOURCE: GPO, 0100-0735, $0.75.

PLANNING EDUCATIONAL CHANGE: VOLUME I. TECHNICAL ASPECTS OF SCHOOL DESEGREGATION.
OE-380-4- 04/1970, 21P. (NEW, OFFICE OF EDUCATION)
ADMINISTRATOR-ORIENTED GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.
DOCUMENT CONTENTS INCLUDE: SCHOOL DESEGREGATION; DESEGREGATION TECHNIQUES; TECHNICAL ASSISTANCE.
SOURCE: GPO, 1780-0314, $0.45.

BREAKTHROUGH FOR DISADVANTAGED YOUTH. 1969, 256P. (U.S. DEPT. OF LABOR, MANPOWER ADMINISTRATION)
GUIDEBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING; GENERAL.
DISADVANTAGED/HANDICAPPED EXTERNAL: EDUCATIONAL; ECONOMIC; ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: DISADVANTAGED YOUTH; RECRUITMENT; TESTING; COUNSELING; BASIC EDUCATION; PREVOCATIONAL TRAINING; VOCATIONAL TRAINING; JOB PLACEMENT.
SOURCE: GPO, 2900-0008, $2.00.

LOW INCOME TEACHING KIT ON CLOTHING - FES PACKET 00. 10/1966, 80P.
(USDA, EXTENSION SERVICE; DIV. OF HOME ECONOMICS)
STUDENT-ORIENTED PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED.
SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: LOW INCOME; CLOTHING; PACKET 00; PANTS STYLES; SEWING MACHINE.
SOURCE: GPO, 0100-0008, $0.75.

NAVY LIFE: READING AND WRITING FOR SUCCESS IN THE NAVY, BOOK 1. 1966, 129P.
(BUREAU OF NAVAL PERSONNEL, TRAINING DIVISION)
STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: ILLUSTRATIONS ARE INCLUDED.
DOCUMENT CONTENTS INCLUDE: READING, WRITING.
SOURCE: GPO, 0847-0115, $0.75.

THE IMPACT OF PUBLIC SPENDING IN A LOW-INCOME RURAL AREA: A CASE STUDY OF FORT LEONARD WOOD, MO. 06/1968, 26P. (HOLMES, O. WENDELL)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED.
SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC; ENVIRONMENTAL; RURAL.
DOCUMENT CONTENTS INCLUDE: LOW-INCOME; RURAL; CASE STUDY; ECONOMY; POPULATION MIGRATION.
SOURCE: GPO, 0119-0056, $0.25.

WHITE AMERICANS IN RURAL POVERTY. 11/1967, 18P. (BIRD, ALAN R.; MCCOY, JOHN L.)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC; ENVIRONMENTAL.
DOCUMENT CONTENTS INCLUDE: RURAL POVERTY; APPROACH; PROBLEM; DEFINITIONS; TYPES; POOR WHITES.
SOURCE: GPO, 0119-0049, $0.15.

DOMESTIC MIGRATORY FARMWORKERS: PERSONAL AND ECONOMIC CHARACTERISTICS. AGRICULTURAL ECONOMIC REPORT NO. 121. 09/1967, 32P. (RAPTON, AVRA)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED.
SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC; ENVIRONMENTAL; MIGRATORY.
DOCUMENT CONTENTS INCLUDE: MIGRATORY FARMWORKERS; PERSONAL CHARACTERISTICS; ECONOMIC CHARACTERISTICS; CHARACTERISTICS; CONDITIONS.
SOURCE: GPO, 0119-0046, $0.25.
DISADVANTAGED/HANDICAPPED = EXTERNAL

ASPIRATIONS AND EXPECTATIONS OF THE RURAL POOR: A GUIDE TO RESEARCH. 10/1967, 37P.
(SLOCUM, WALTER L.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC, ENVIRONMENTAL, RURAL.

DOCUMENT CONTENTS INCLUDE: ASPIRATIONS, EXPECTATIONS, RURAL POOR, EDUCATION, OCCUPATION, RESEARCH METHODOLOGY.
SOURCE: GPO, 0119-0047, $0.25.

RURAL INDUSTRIALIZATION IN THE OZARKS: CASE STUDY OF A NEW SHIRT PLANT AT GASSVILLE, ARK.
AGRICULTURAL ECONOMIC REPORT NO. 123. 11/1967, 23P.
(JORDON, MAX F.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED: SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL, RURAL.

DOCUMENT CONTENTS INCLUDE: RURAL INDUSTRIALIZATION, OZARKS, CASE STUDY, ECONOMY.
SOURCE: GPO, 01190048, $0.25.

EMPLOYMENT, UNEMPLOYMENT, AND LOW INCOMES IN APPALACHIA. AGRIC. ECONOMIC REPORT NO. 73.
05/1965, 48P.
(FULLER, THEODORE E., BAUM, E. L.)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.
STATISTICS ARE INCLUDED: SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC, ENVIRONMENTAL, RURAL.

DOCUMENT CONTENTS INCLUDE: EMPLOYMENT, UNEMPLOYMENT, LOW INCOMES, APPALACHIA, IMPLICATIONS.
SOURCE: GPO, 0119-0108, $0.35.

SCHOOL SEGREGATION: A FREE AND OPEN SOCIETY POLICY STATEMENT BY RICHARD NIXON.
24/03/1970, 30P.
(EXEC. OFF. OF THE PRESIDENT)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.

DOCUMENT CONTENTS INCLUDE: SCHOOL SEGREGATION, POLICY.
SOURCE: GPO, 0000-0179, $0.25.

RACISM IN AMERICA AND HOW TO COMBAT IT. 01/1970, 43P.
(U.S. COMM. ON CIVIL RIGHTS)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED: SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: RACISM, AMERICA, SIGNIFICANCE, COMBATING.
SOURCE: GPO, 0500-0033, $0.50.

THE NEGRO FAMILY = THE CASE FOR NATIONAL ACTION. 03/1965, 78P.
(U.S. DEPT. OF LABOR, OFFICE OF POLICY PLANNING AND RESEARCH)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS, STATISTICS ARE INCLUDED: SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: NEGRO FAMILY, PROBLEM, ACTION.
SOURCE: GPO, 2900-0022, $0.45.

RACE AND PLACE = A LEGAL HISTORY OF THE NEIGHBORHOOD SCHOOL. 1947, 103P.
(WEINBERG, MEYER)

TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED: SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: RACE, SCHOOL, AREAS, ATTENDANCE, SAFETY, SEGREGATION, GERRYMANDERING.
SOURCE: GPO, 1780-0306, $0.45.

THE NEGRO IN THE U.S. = A SELECTED BIBLIOGRAPHY. 1970, 313P.
(PORTER, DOROTHY B.)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL; PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: NEGRO, U.S., REFERENCES, ART, BIOGRAPHY, AUTOBIOGRAPHY, CIVIL RIGHTS, COOKERY, ECONOMIC, EDUCATION, HISTORY, LEGAL STATUS, LITERATURE, MEDICINE, MILITARY SERVICE, ORGANIZATIONS, POLITICS, PRESS, RACE RELATIONS, CHURCH, SOCIAL, SPORTS.
SOURCE: GPO, 3000-0044, $3.25.
DISADVANTAGED/HANDICAPPED = EXTERNAL


DOCUMENT CONTENTS INCLUDE: NEGROES, UNITED STATES, ECONOMIC SITUATION, SOCIAL SITUATION, POPULATION, INCOME.

SOURCE: GPO, 2901-0056, $1.25.

IMPACT ON THE COMMUNITY. 1970, 36P. (DEPT. OF LABOR)

DOCUMENT CONTENTS INCLUDE: IMPACT, COMMUNITY, DISADVANTAGED YOUTH.

SOURCE: GPO, 2900-0039, $0.40.

BASIC EDUCATION. 1970, 17P. (DEPT. OF LABOR, MANPOWER ADMIN.)

DOCUMENT CONTENTS INCLUDE: BASIC EDUCATION, DISADVANTAGED YOUTH.

SOURCE: GPO, 1760-0013, $0.45.

GROUP COUNSELING WITH DELINQUENT YOUTH. 1968, 38P. (GILMAN, MERRITT; GORLICH, ELIZABETH)

DOCUMENT CONTENTS INCLUDE: GROUP COUNSELING, DELINQUENT YOUTH, STRUCTURE, ROLE, TRAINING, LEADERSHIP.

SOURCE: GPO, 1791-0105, $0.30.

NONMETROPOLITAN DELINQUENCY: AN ACTION PROGRAM. 1969, 27P. (POLK, KENNETH)

DOCUMENT CONTENTS INCLUDE: NONMETROPOLITAN, DELINQUENCY, CRIME, SCHOOL, PROGRAMS.

SOURCE: GPO, 1760-0052, $0.30.

TOWARD A POLITICAL DEFINITION OF JUVENILE DELINQUENCY. 08/1970, 17P. (MARTIN, JOHN M.)

DOCUMENT CONTENTS INCLUDE: POLITICAL, JUVENILE DELINQUENCY.

SOURCE: GPO, 1766-0003, $0.25.
DISADVANTAGED/HANDICAPPED = EXTERNAL

YOUTH AND VIOLENCE, 1970, 91p. (WOLFGANG, MARVIN E.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING; GENERAL, YOUTH;
DISADVANTAGED/HANDICAPPED EXTERNAL; ENVIRONMENTAL;
DOCUMENT CONTENTS INCLUDE: YOUTH, VIOLENCE, SoCIALIZATION, SUBCULTURE, CRIMES,
STUDENT, SOCIETY.
SOURCE: GPO, 1766=0001, 40.55.

HEARINGS BEFORE THE NATIONAL COMMISSION ON URBAN PROBLEMS, VOLUME 5, 10/1967, 499P.
(NATIONAL COMM., ON URBAN PROBLEMS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL; ECONOMIC,
ENVIRONMENTAL;
DOCUMENT CONTENTS INCLUDE: URBAN PROBLEMS, HOUSING, INNER CITY.
SOURCE: GPO, 0400=0137, 91.75.

HEARINGS BEFORE THE NATIONAL COMMISSION ON URBAN PROBLEMS, VOLUME 4, 09/1967, 494P.
(NATIONAL COMM., ON URBAN PROBLEMS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL; ECONOMIC,
ENVIRONMENTAL;
DOCUMENT CONTENTS INCLUDE: URBAN PROBLEMS, GHETTOS, HOUSING, JOB OPPORTUNITIES.
SOURCE: GPO, 0400=0138, 91.50.

HEARINGS BEFORE THE NATIONAL COMMISSION ON URBAN PROBLEMS, VOLUME 3, 1968, 387P.
(NATIONAL COMM., ON URBAN PROBLEMS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL; ECONOMIC,
ENVIRONMENTAL;
DOCUMENT CONTENTS INCLUDE: URBAN PROBLEMS, HOUSING, LAND USE CONTROL.
SOURCE: GPO, 0400=0139, 91.75.

HEARINGS BEFORE THE NATIONAL COMMISSION ON URBAN PROBLEMS, VOLUME 2, 1968, 493P.
(NATIONAL COMM., ON URBAN PROBLEMS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL; ECONOMIC,
ENVIRONMENTAL;
DOCUMENT CONTENTS INCLUDE: URBAN PROBLEMS, BUILDING CODES, HOUSING.
SOURCE: GPO, 0400=0140, 91.75.

HEARINGS BEFORE THE NATIONAL COMMISSION ON URBAN PROBLEMS, VOLUME 1, 1968, 361P.
(NATIONAL COMM., ON URBAN PROBLEMS)
REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL; ECONOMIC,
ENVIRONMENTAL;
DOCUMENT CONTENTS INCLUDE: URBAN PROBLEMS, GHETTOS, HOUSING CODES.
SOURCE: GPO, 0400=0141, 91.00.

INDIAN EDUCATION: A NATIONAL TRAGEDY = A NATIONAL CHALLENGE, 11/1969, 220P.
(91ST CONGRESS 1ST SESSION, SENATE, REPORT NO. 91-501; SPECIAL SUBCOMMITTEE ON INDIAN EDUCATION)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL; ETHNIC, EDUCATIONAL,
DOCUMENT CONTENTS INCLUDE: INDIAN, EDUCATION, TRAGEDY, CHALLENGE, POLICY, HISTORICAL
PERSPECTIVE, ALCOHOLISM, MENTAL HEALTH, SCHOOLS, GOALS, ADMINISTRATION.
SOURCE: GPO, 5271=0173, 91.00.

SCHOOLS CAN BE DESEGREGATED, 06/1967, 16P.
(COMM. FOR CIVIL RIGHTS CLEARINGHOUSE PUBLICATION NO. 8)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.
ILLUSTRATIONS ARE INCLUDED; SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL; ETHNIC,
DOCUMENT CONTENTS INCLUDE: SCHOOLS, DESEGREGATION, RACIAL ISOLATION, COMPENSATORY
EFFORTS, REMEDIES.
SOURCE: GPO, 0500=0031, 90.15.

APPENDICES: RACIAL ISOLATION IN THE PUBLIC SCHOOLS* 1967, 293P. (U.S. COMM. ON CIVIL RIGHTS, 1967) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED, SPECIAL ASPECTS INCLUDE: RACIAL ISOLATION IN PUBLIC SCHOOLS, EXTENT, GROWTH, CITY, SUBURBAN, OUTCOMES, ANALYSIS, COMPOSITION. SOURCE: GPO, 0500-0008, $1.00.

DIRECTORY FOR REACHING MINORITY GROUPS* 1970, 255P. (DEPT. OF LABOR, MANPOWER ADMIN.) REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL. DOCUMENT CONTENTS INCLUDE: DIRECTORY, MINORITY GROUPS. SOURCE: GPO, 2906-0004, $2.00.*

AN ANALYSIS OF SOURCES OF INFORMATION ON THE POPULATION OF THE NATIVE AMERICANS* 1966, 220P. (JOHNSTON, DENIS FOSTER) TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED, SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC. DOCUMENT CONTENTS INCLUDE: SOURCES, INFORMATION, NATIVE AMERICANS, ECOLOGY, CULTURE, POPULATION. SOURCE: GPO, 4700-0005, $2.25.*


STRENGTHENING COMMUNITY SERVICES IN LOW-INCOME NEIGHBORHOODS - A FIELD GUIDE* 06/1967, 17P. (HEW, HUD) PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. STATISTICS ARE INCLUDED, SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC. DOCUMENT CONTENTS INCLUDE: COMMUNITY, SERVICES, LOW-INCOME, NEIGHBORHOODS. SOURCE: GPO, 2300-0137, $0.20.


DISADVANTAGED/HANDICAPPED = EXTERNAL

OUR UNITED STATES: FEDERAL TEXTBOOK ON CITIZENSHIP, BECOMING A CITIZEN SERIES, BOOK 2. 1969, 118P. (U.S. DEPT. OF JUSTICE, IMMIGRATION AND NATURALIZATION SERVICE)
STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE—RELATED EDUCATION: GENERAL, DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL.
DOCUMENT CONTENTS INCLUDE: CITIZENSHIP.
SOURCE: GPO, 2702-0096, $1.50.

STUDENT-ORIENTED WORKBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE—RELATED EDUCATION: GENERAL, DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, EDUCATIONAL.
DOCUMENT CONTENTS INCLUDE: CITIZENSHIP.
SOURCE: GPO, 2702-0091, $1.25.

PUTTING THE HARD-CORE UNEMPLOYED INTO JOBS - CASE STUDIES. 1968, 104P. (U.S. DEPT. OF JUSTICE, COMMUNITY RELATIONS SERVICE)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. CASE STUDIES ARE INCLUDED. SPECIAL ASPECTS INCLUDE—DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: UNEMPLOYED, JOBS, CASE STUDIES.
SOURCE: GPO, 2703-0006, $0.65.

A DECENT HOME. 1969, 252P. (THE PRESIDENT'S COMMITTEE ON URBAN HOUSING)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A POST-SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE—DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: HOUSING, URBAN.
SOURCE: GPO, 4000-0134, $2.00.

PROCESS OF CHANGE - THE STORY OF SCHOOL DESEGREGATION IN SYRACUSE, NEW YORK. 06/1968, 28P. (U.S. COMM. ON CIVIL RIGHTS, CLEARINGHOUSE PUB. NO. 12)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE—DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.
DOCUMENT CONTENTS INCLUDE: SCHOOL DESEGREGATION, SYRACUSE, NEW YORK.
SOURCE: GPO, 0500-0025, $0.30.

HOUSING AMERICA'S LOW- AND MODERATE-INCOME FAMILIES. 1968, 30P. (KEITH, NATHANIEL)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE—DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.
DOCUMENT CONTENTS INCLUDE: HOUSING, LOW-INCOME FAMILIES, MODERATE-INCOME FAMILIES.
SOURCE: GPO, 4000-0133, $0.40.

REPORT ON THE TRANSITIONAL HOUSING EXPERIMENT, ROSEBUD INDIAN RESERVATION. 06/1969, 43P. (HUD, LOW INCOME HOUSING DEMONSTRATION PROGRAM)
PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE—DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.
DOCUMENT CONTENTS INCLUDE: TRANSITIONAL HOUSING EXPERIMENT, INDIAN RESERVATION, HISTORY, RESEARCH APPROACH, RESEARCH DESIGN.
SOURCE: GPO, 2300-0027, $0.50.

JOBS AND CIVIL RIGHTS - THE ROLE OF THE FEDERAL GOVERNMENT IN PROMOTING EQUAL OPPORTUNITY IN EMPLOYMENT AND TRAINING. 1969, 318P. (NATHAN, RICHARD P.)
TEXTBOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. SPECIAL ASPECTS INCLUDE—DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC, ECONOMIC.
DOCUMENT CONTENTS INCLUDE: JOBS, CIVIL RIGHTS, FEDERAL GOVERNMENT, EQUAL OPPORTUNITY, EMPLOYMENT, TRAINING.
SOURCE: GPO, 0500-0026, $2.50.
DISADVANTAGED/HANDICAPPED EXTERNAL

CONTINUITY AND CHANGE IN ANTIPOVERTY PROGRAMS. 03/1969, 33P. (NATIONAL ADVISORY COUNCIL ON ECONOMIC OPPORTUNITY)

PAMPHLET WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC.

DOCUMENT CONTENTS INCLUDE: CONTINUITY, CHANGE, ANTIPOVERTY PROGRAMS, STRATEGIES, FEDERAL ANTIPOVERTY ORGANIZATION, STATE ANTIPOVERTY MACHINERY, LOCAL ANTIPOVERTY MACHINERY.

SOURCE: GPO, 4108=0005, $0.30.

FOCUS ON COMMUNITY ACTION, REPORT OF THE NATIONAL ADVISORY COUNCIL ON ECONOMIC OPPORTUNITY, MARCH 1968. 03/1968, 56P. (NATIONAL ADVISORY COUNCIL ON ECONOMIC OPPORTUNITY WITH OFFICE OF ECONOMIC OPPORTUNITY)

REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL. ILLUSTRATIONS ARE INCLUDED. SPECIAL ASPECTS INCLUDE: DISADVANTAGED/HANDICAPPED EXTERNAL: ECONOMIC, ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: COMMUNITY ACTION, REPORT, NATIONAL ADVISORY COUNCIL, ECONOMIC OPPORTUNITY.

SOURCE: GPO, 4108=0004, $0.35.


REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: SPECIFIC, DISADVANTAGED/HANDICAPPED EXTERNAL: ETHNIC.

DOCUMENT CONTENTS INCLUDE: JOBS, NEGROES, MANAGEMENT.

SOURCE: GPO, 2900=0062, $0.30 MANPOWER.


REFERENCE BOOK WHICH MAY BE USED AS RESOURCE MATERIAL, PRESENTED ON A SECONDARY LEVEL.

SPECIAL ASPECTS INCLUDE: GUIDANCE AND COUNSELING: SPECIFIC, DISADVANTAGED/HANDICAPPED EXTERNAL: ENVIRONMENTAL.

DOCUMENT CONTENTS INCLUDE: RURAL, MANPOWER DEVELOPMENT, TRAINING, FAMILY SERVICE.

SOURCE: MANPOWER.