The CTE Equation in Florida

A Research Study
October 2015





The CTE Equation in Florida

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Executive Summary

This report uses data from the Florida Department of Economic Opportunity and the U.S. Department of Labor's Bureau of Labor Statistics to identify high-growth and high-wage occupations in the state of Florida, and the associated CTE Career Clusters. This information can be used to assist educational and private industry CTE stakeholders in identifying whether the CTE Programs of Study that schools and colleges offer are well aligned with current and future local labor market needs.

The report finds that:

- Across the state of Florida, employment is projected to increase by 12.4
 percent between 2014 and 2022, with an average increase of 338,397 job
 openings per year.
- The average annual wage in 2014 for Florida was \$43,651, and a "high-wage" occupation in the state is one paying 20 percent above that (approximately \$52,300). About one-quarter (25.2 percent) of projected new openings will be in occupations that are classified as high-wage.
- Health Science; Business Management & Administration; Education & Training; Finance; Information Technology; and Marketing, Sales & Service are the five CTE Career Clusters associated with the greatest number of projected annual high-growth, high-wage job openings statewide between 2014 and 2022.
- There is considerable variation by Workforce Region in the projected growth in employment, average wages, and CTE Career Clusters most associated with high-growth, high-wage occupations. Thus, the need for education/training in various industries will differ significantly around the state.

The extent to which CTE programs correspond to labor market demands has important implications both for students and for employers. Students want to be prepared for good careers, while employers seek skilled workers to fill jobs in high-demand areas. Recent high school and college graduates make an important contribution to the state's ability to respond to economic growth needs.



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Introduction

Career and technical education (CTE) programs play a vital role in preparing high school students for life after graduation. The Carl D. Perkins Act of 2006 (Perkins) requires states that receive federal CTE funding to align secondary and postsecondary programs, so that students can transition seamlessly from a high school CTE program to a certificate, associate's degree, or bachelor's degree program in their chosen field of study. How well career and technical education programs correspond to labor market needs is important for both students and employers. Students want good careers, and employers want skilled workers who can fill jobs in high-demand areas.

Research shows that many states struggle to align education and training with workforce trends (Dougherty, 2003; Grubb et al., 1999; Leigh & Gill, 2007; Mokher, 2011). Many states have a history of local control over CTE programs, and increasing alignment requires a cultural shift. Strong leadership is needed to promote change, and states may have difficulties sustaining efforts if there is turnover of key staff involved in alignment efforts. Different departments and agencies typically oversee K-12 education, postsecondary education, and workforce development, which makes collaboration challenging. In addition, there are often insufficient fiscal and human resources to implement new CTE programs. Even if resources are available, there may be a lack of technical assistance from state agencies to local providers to support implementation.

Florida offers some 360 secondary and postsecondary CTE programs statewide (Florida State Board of Education, 2008). This report aims to provide a resource for the state of Florida in planning for these programs. School, district, and college staff, as well as state policymakers and local Workforce Investment Boards, can use the report in conjunction with other resources to inform the development and expansion of CTE programs as well as decisions to modify or eliminate programs no longer aligned with labor market needs.



Career Clusters, Career Pathways, and Programs of Study

The National Career Clusters® Framework developed by the National Association of State Directors of Career Technical Education Consortium (NASDCTEc) organizes CTE educational programs into 16 broad career areas.¹ The Career Clusters originated in recognition of a national need to raise the content standards of CTE instructional programs and to better align CTE with the needs of employers (Ruffing, 2006). The Career Clusters organize 79 different "Career Pathways," defined as more specific groups of occupations.

Florida has adopted the 16 National Career Clusters®, as well as a 17th cluster focused on careers in energy (Florida Department of Education, 2015), as follows:

- Agriculture, Food & Natural Resources
- Architecture & Construction
- Arts, A/V Technology & Communication
- Business Management & Administration
- Education & Training
- Energy
- Engineering and Technology Education
- Finance
- Government & Public Administration
- Health Science
- Hospitality & Tourism
- Human Services
- Information Technology
- Law, Public Safety & Security
- Manufacturing
- Marketing, Sales & Service
- Transportation, Distribution & Logistics

The Florida Department of Education (FLDOE) used its Career Clusters and Career Pathways as a basis for developing statewide "Programs of Study"—the aligned

¹ The NASDCTEc represents state heads of secondary, postsecondary, and adult career and technical education programs across the nation.



secondary and postsecondary CTE programs required under Perkins. These Programs of Study within each Career Cluster for high school students then are implemented at the local level. The requirement is that each local Program of Study include a Career Pathway leading to a postsecondary credential and aligning with local industry and economic development needs (Florida State Board of Education, 2008).

Reporting on Florida

This is not the first analysis of Florida job projections organized by Career Cluster. In 2011, researchers at the Georgetown University Center on Education and the Workforce, National Research Center for Career and Technical Education, and NASDCTEc used national data to project job growth by Career Cluster in each of the 50 states. Their study projected that in 2018, the largest number of jobs in Florida would be within the cluster Marketing, while Information Technology would experience the largest percentage growth (Carnevale et al., 2011). However, the Georgetown report was somewhat limited, in that it did not disaggregate data by region and its data extend only to 2018.

By contrast, this report maps Florida's Career Clusters with projections from the Florida Department of Economic Opportunity for high-growth, high-wage jobs between 2014 and 2022 statewide and for each of Florida's 24 Workforce Regions.² School, district, and college staff, as well as state policymakers and local Workforce Investment Boards³, can use the report to inform the development and expansion of CTE programs as well as decisions to modify or eliminate programs no longer aligned with labor market needs.

Method

The Florida Department of Economic Opportunity projects job growth/reduction⁴ for all occupations listed in the U.S. Department of Labor's Standard Occupational

² Workforce Regions are clusters of neighboring counties with similar economic development and labor market characteristics.

³ Local Workforce Investment Boards (WIBs) plan and oversee workforce development activities in each of Florida's 24 Workforce Regions.

⁴ *Growth* includes the total number of annual openings due to both new jobs and replacements for retirement.



Classification (SOC) system.⁵ SOCs are standardized job descriptions and cover practically every occupation.

At the time of this report, projections are available for the period 2014 (the most recent actuals available) through 2022, with the caveat that occupational projections are always subject to uncertainty. (It always is difficult to predict the introduction of new industries into a region or account exactly for every factor affecting the economic environment.)

The Florida Department of Economic Opportunity provides its occupational projections for the state as a whole and by Workforce Region. Table 1 identifies the counties and school districts located within each of the 24 Workforce Regions.

Table 1. Counties and school districts in each of the 24 Florida Workforce Regions.

Florida Workforce Region	Counties	School Districts
1	EscambiaSanta Rose	Escambia County School DistrictSanta Rosa County School District
2	OkaloosaWalton	Okaloosa County School DistrictWalton County School District
3	CalhounHolmesJacksonLibertyWashington	 Calhoun County School District Holmes County School District Jackson County School District Liberty County School District Washington County School District
4	BayFranklinGulf	Bay District SchoolsFranklin County SchoolsGulf County Schools
5	GadsdenLeonWakulla	Gadsden County School DistrictLeon County SchoolsWakulla County School Board

⁵ Standard Occupational Classification (SOC) system developed by the U.S. Bureau of Labor Statistics groups occupations with similar skills or work activities to ease comparisons. The 2000 SOC system classifies occupations using a four-level hierarchy: *major group, minor group, broad occupation*, and *detailed occupation*. Each occupation has a six-digit code: digits 1 and 2 are the major group, digit 3 is the minor group, digits 4 and 5 are the broad occupation, and digit 6 is the detailed occupation. More information about SOCs can be found at http://data.bls.gov/cgi-bin/print.pl/soc/socguide.htm.



Florida Workforce Region	Counties	School Districts
6	HamiltonJeffersonLafayetteMadisonSuwanneeTaylor	 Hamilton County School District Jefferson County School District Lafayette County School District Madison County Schools Suwannee County School District Taylor County School District
7	ColumbiaDixieGilchristUnion	 Columbia County School District Dixie County School District Gilchrist County School District Union County School Board
8	BakerClayDuvalNassauPutnamSt. Johns	 Baker County School District Clay County Schools Duval County Public Schools Nassau County School District Putnam County School District St. Johns County School District
9	AlachuaBradford	Alachua County Public SchoolsBradford County School District
10	CitrusLevyMarion	Citrus County School DistrictLevy County School BoardMarion County Public Schools
11	FlaglerVolusia	Flagler County Public SchoolsVolusia County Schools
12	LakeOrangeOsceolaSeminoleSumter	 Lake County Schools Orange County Public Schools Osceola County School District Seminole County Public Schools Sumter District Schools
13	• Brevard	Brevard County Public Schools
14	 Pinellas 	Pinellas County Schools
15	 Hillsborough 	Hillsborough County Public Schools
16	PascoHernando	Pasco County SchoolsHernando County School Board
17	• Polk	Polk County Public Schools
18	ManateeSarasota	Manatee County School DistrictSarasota County Public Schools
19	DeSotoHardeeHighlands	DeSoto School DistrictHardee County School DistrictHighlands County Schools
20	Indian RiverMartinOkeechobeeSt. Lucie	 Indian River County School District Martin County School District Okeechobee County School Board St. Lucie County School Board
21	Palm Beach	Palm Beach County School District
22	• Broward	Broward County Public Schools



Florida Workforce Region	Counties	School Districts
23	Miami-DadeMonroe	Miami-Dade County Public SchoolsMonroe County School District
24	CharlotteCollierGladesHendryLee	 Charlotte County Public Schools Collier County District School Board Glades County School District Hendry County Schools Lee County School District

"High-growth/high-wage" defined

We used the employment projections and 2014 average hourly wages from the Florida Department of Economic Opportunity's Bureau of Labor Market Statistics (2015) to identify high-growth, high-wage jobs. Data were provided and analyzed separately for each Workforce Region and for the state as a whole.

High-growth occupations. For this analysis, we classified an occupation as "high-growth" if it met the following requirements in the Florida employment projection data:

- Is in demand (i.e., more job openings than workers to fill them) between 2014 and 2022
- Is projected to continue to have positive growth through 2022
- For a specific Workforce Region, is projected to have at least 40 total openings between 2014 and 2022 or an average of 5 or more per year

For each occupation, we looked separately at data statewide (all regions added together) and at data for each Workforce Region individually. This means that an occupation might be classified as high-growth in one region of the state but not in another, or in one or more regions but not statewide or vice versa.

High-growth *and* **high-wage occupations.** Among these high-growth occupations, we then classified an occupation as "high-wage" if it also met the following requirement in the Florida wage data:

Pays 20 percent or more above the average hourly wage (2014 actuals)

Again, for each occupation, we looked at data statewide (compared with the statewide 2014 average wage) and at data for each Workforce Region alone (compared with each region's 2014 average wage). And similarly, the same highgrowth occupation might be classified as high-wage in one region of the state but not in another, or in one or more regions but not statewide or vice versa.



This method of identifying high-wage occupations was used in a report by CNA for the Regional Educational Laboratory (REL) Appalachia to identify and link high-wage jobs in Tennessee with CTE Career Clusters (Mokher, 2011). In addition, for the discussion that follows, we converted the average *hourly* wages provided by the Florida Department of Economic Opportunity to average *annual* wages (full-time equivalent over the course of a year = 2,080 hours).

There is a limitation to our approach. Single criterion for whether an occupation is high-wage is that it masks variability within a Cluster. That is, an occupation might not get an overall classification of high-wage because most of its jobs pay salaries below the 20 percent cutoff, while within that occupation there still could be opportunities for high-wage jobs, particularly for students with higher levels of education. For example, most occupations in the Cluster Agriculture, Food, & Natural Resources are not high-wage; however, the occupation *Veterinarian* is.

To highlight this, we report for each SOC occupational code the minimum level of training/education most commonly needed to enter that high-growth, high-wage occupation, as observed by the Florida Department of Education. We use the following classifications:

- Less than a high school diploma
- High school diploma
- Postsecondary vocational training
- Associate's degree
- Bachelor's degree
- Master's degree or higher

CTE Career Clusters mapping

Finally, we mapped the occupations that we had identified as being high-growth, high-wage, both statewide and individually by Workforce Region, to the 16 nationally recognized Career Clusters. To do this, we used the crosswalk between the SOC system and the National Career Clusters® developed for the U.S. Department of Education (DTI Associates, 2007). This allows for any SOC occupation to be linked to a Career Cluster. Each SOC code can only be matched to a single Career Cluster to avoid double-counting. However, this may underestimate the actual number of highwage and high-growth occupations within each Career Cluster if some occupations are related to multiple Career Clusters. For example, the SOC code for "Accountants and Auditors" is matched with the "Business Management & Administration" Career Cluster, yet this occupation may also be relevant for concentrators in the "Finance" Career Cluster



Florida has an additional 17th Career Cluster available to its students called Energy (Florida Department of Education, 2015). However, a mapping of this Career Cluster to SOC occupations was not available at the time of analysis. As a result, we included each energy-related occupation in one of the other 16 Career Clusters that seemed relevant, instead of reporting those separately.

Findings

The first part of this section presents statewide information on occupational projections and average wages, and describes variation by Workforce Region. Next, we provide the total number of annual projected high-growth, high-wage job openings in Florida for 2014–2022, and the corresponding CTE Career Clusters.

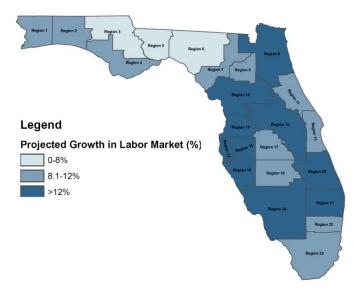
The appendix includes supplemental tables that replicate the statewide results for each of the 24 Workforce Regions.

Workforce projections

Across the state of Florida, the total number of people employed in all occupations is projected to increase by 12.4 percent between 2014 and 2022 (Florida Bureau of Labor Market Statistics, 2015). This is equivalent to an average increase of 338,397 new job openings per year. However, the amount of growth projected varies in different regions of the state (Figure 1 below). The projected change in employment ranges from a low of 4.1 percent in Workforce Region 6, located in northern Florida and encompassing part of the Tallahassee metropolitan area, to a high of 17.2 percent in Workforce Region 24, which includes Fort Myers and Naples.



Figure 1. Projected growth in employment between 2014 and 2022, by Florida Workforce Region.



Source: Florida Department of Economic Opportunity, Bureau of Labor Market Statistics, Quarterly Census of Employment and Wages Program (QCEW), in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics. Released September 2014.

High-wage occupations

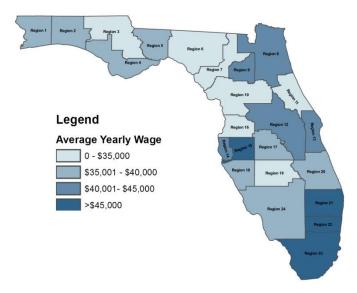
For this report, we classified occupations as high-wage if they pay 20 percent or more above the average wage. One important consideration when examining the results for specific occupations is not only whether an occupation is classified as high-wage, but whether further education in the field can contribute to a lifetime career pathway that leads to higher wages.

According to the most recent available actuals (2014), the average annual wage in Florida was \$43,651 statewide (Florida Bureau of Labor Market Statistics, 2015). This means that statewide a high-wage occupation in Florida pays at least \$52,300 annually.

Looking at the average 2014 annual wage by individual Workforce Region, however, the dollar amount that defines an occupation as high-wage varies: from less than \$35,000 annually in seven regions to more than \$45,000 in four regions (Figure 2 below).



Figure 2. Average yearly wages for all occupations (2014), by Florida Workforce Region.



Source: Florida Department of Economic Opportunity, Bureau of Labor Market Statistics, Quarterly Census of Employment and Wages Program (QCEW), in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics. Released September 2014.

About one-quarter (25.2 percent) of projected new openings will be in occupations that are classified as high-wage. The distribution of projected openings in high-wage occupations is fairly consistent across the state, ranging from 20 percent in Workforce Region 4 to 31 percent in Workforce Region 16.

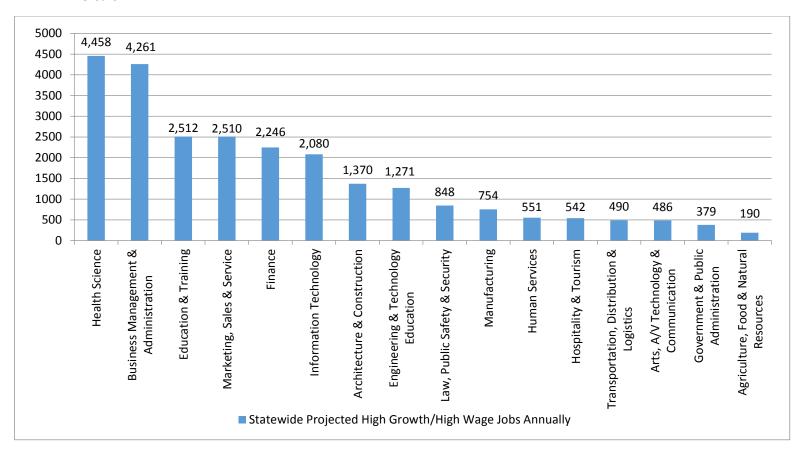
CTE Career Clusters associated with high-growth, highwage occupations

As shown in Figure 3 (below), Health Science is the Florida CTE Career Cluster associated with the greatest number of projected annual high-growth, high-wage job openings statewide between 2014 and 2022 (4,458 projected openings annually). This is followed closely by the Business Management & Administration cluster, which has a projected 4,261 annual job openings.

Other Florida CTE Career Clusters with relatively large numbers of projected high-growth, high-wage job openings are Education & Training; Finance; Information Technology; and Marketing, Sales & Service. Each of these clusters is projected to see an increase in high-growth, high-wage job openings of more than 2,000 annually.



Figure 3. Total number of annual projected high growth/high wage job openings in Florida (2014–2022), by CTE Career Cluster



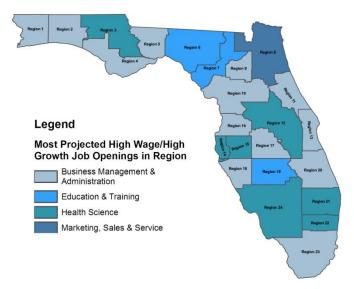
Source: Florida Department of Economic Opportunity, Bureau of Labor Market Statistics, Quarterly Census of Employment and Wages Program (QCEW), in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics. Released September 2014.



Which CTE Career Cluster is associated with the most high-growth, high-wage job openings varies by Workforce Region. As Figure 4 indicates, in more than half of the regions (N=13), Business Management & Administration is the Career Cluster most commonly associated with new high-growth, high-wage jobs. The next most common cluster is Health Science (N=7 regions). In the remaining Workforce Regions, the Career Cluster that has the most projected high-growth and high-wage openings is Education & Training (N=3 regions) or Marketing, Sales & Service (N=1 region).

The appendix provides more detailed information on which occupations are high-growth and high-wage in each region, along with the projected average annual openings, 2014 average wage, minimum education or preparation needed, and associated CTE Career Cluster. Additionally, Table A1 summarizes the information included in all of the preceding maps (Figures 1, 2, and 4).

Figure 4. CTE Career Clusters with the most projected high-growth/high-wage job openings, by Florida Workforce Region.



Source: Florida Department of Economic Opportunity, Bureau of Labor Market Statistics, Quarterly Census of Employment and Wages Program (QCEW), in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics. Released September 2014.

Conclusions

The findings from this report identify what occupations are projected to be high-growth and high-wage in each of Florida's 24 Workforce Regions, along with the



corresponding CTE Career Cluster for each occupation. The findings from this report should be used in conjunction with resources provided by local agencies such as the Florida Department of Economic Opportunity and the Florida Department of Education, as well as national resources from the U.S. Bureau of Labor Statistics. This information can be used by educators to identify which Career Clusters they should be offering, expanding, or otherwise modifying in order to ensure that students are prepared for opportunities in high-wage, high-growth careers. This is important because one of the primary purposes of career and technical education according to the Perkins Act is to prepare students for "high wage, or high demand occupations in current or emerging professions" (Perkins, Sec. 2-1). The results also may be of interest to K-12 and postsecondary administrators as they prioritize CTE Career Clusters to add or expand in their CTE programs.



Appendix

The appendix includes tables for each of Florida's 24 Workforce Regions on the occupations that are classified as high-growth and high-wage. For each occupation, the tables list the average annual openings projected, 2014 average wage, minimum level of education generally needed to enter this occupation, and the associated Florida CTE Career Cluster.



Table A 1. High-growth/high-wage jobs in Workforce Region 1 by number of projected annual job openings: 2014–2022.

Workforce Region 1						
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster	
291141	Registered Nurses	172	\$ 54,766	Associate's	Health Science	
431011	First-Line Superv. of Office and Admin. Support Workers	75	\$ 48,006	Associate's	Business Mgt. & Admin.	
252021	Elementary School Teachers, Except Special Education	70	\$ 63,606	Bachelor's	Education & Training	
413099	Sales Representatives, Services, All Other	64	\$ 50,565	High School	Marketing, Sales & Service	
414012	Sales Representatives, Wholesale and Manufacturing, Other	55	\$ 50,357	Vocational	Marketing, Sales & Service	
131199	Business Operations Specialists, All Other	52	\$ 60,029	Associate's	Business Mgt. & Admin.	
132011	Accountants and Auditors	51	\$ 67,954	Bachelor's	Business Mgt. & Admin.	
253099	Teachers and Instructors, All Other	40	\$ 71,053	Bachelor's	Education & Training	
252031	Secondary School Teachers, Exc. Special and Voc. Ed.	39	\$ 65,333	Bachelor's	Education & Training	
111021	General and Operations Managers	36	\$ 103,043	Associate's	Business Mgt. & Admin.	
231011	Lawyers	36	\$ 111,654	Master's (+)	Law, Public Safety & Security	
413021	Insurance Sales Agents	34	\$ 74,069	Vocational	Finance	
252022	Middle School Teachers, Exc. Special & Voc. Education	32	\$ 63,170	Bachelor's	Education & Training	



Workforce Region 1 Projected Annual **Average Openings** Wage Minimum **Associated Florida CTE** SOC Occupational Title (2014)Education **Career Cluster** (ave.) 471011 First-Line Superv. of Construction and Extraction 32 \$ 53,789 Associate's Architecture & Construction Workers 132072 Loan Officers \$ 73,798 31 Associate's Finance 131111 30 \$83,574 Business Mgt. & Admin. Management Analysts Bachelor's 499051 Electrical Power-Line Installers and Repairers \$ 50,939 Vocational 24 Architecture & Construction 119021 **Construction Managers** 23 \$ 82,784 Associate's Architecture & Construction First-Line Superv. of Mechanics, Installers, and Repairers 491011 20 \$ 62,254 Vocational Manufacturing 493011 Aircraft Mechanics and Service Technicians 20 \$ 54,330 Vocational Transportation, Distribution & Logistics Cost Estimators 18 \$ 53,872 Architecture & Construction 131051 Associate's 151132 Software Developers, Applications 18 \$ 70,450 Associate's Information Technology 291051 **Pharmacists** 17 \$ 120,182 Master's (+) Health Science Securities and Financial Services Sales Agents 413031 17 \$ 77,792 Bachelor's Finance 259031 Instructional Coordinators 16 \$ 54,933 **Education & Training** Master's (+) 131071 Human Resources Specialists 15 \$ 49,525 Bachelor's Business Mgt. & Admin. 15 252012 Kindergarten Teachers, Except Special Education \$ 60,674 Bachelor's **Education & Training** 15 499041 **Industrial Machinery Mechanics** \$ 49,005 Vocational Manufacturing 14 \$ 52,478 292021 Dental Hygienists Associate's Health Science



Workforce Region 1 Projected Annual **Average Openings** Wage Minimum **Associated Florida CTE** SOC Occupational Title (ave.) (2014)Education **Career Cluster** 532012 Commercial Pilots 14 \$ 121,410 Vocational Finance Market Research Analysts and Marketing Specialists 13 \$ 66,227 131161 Bachelor's Business Mgt. & Admin. 291069 Physicians and Surgeons, All Other 13 \$ 236,205 Master's (+) Health Science 291123 Physical Therapists 12 \$ 82,846 Health Science Master's (+) 291062 Family and General Practitioners 11 \$ 154,544 Master's (+) Health Science 292034 Radiologic Technologists 11 \$ 50,419 Vocational Health Science 131081 Logisticians 10 \$ 72,675 Bachelor's Transportation, Distribution & Logistics Training and Development Specialists \$ 50,170 Business Mat. & Admin. 131151 10 Bachelor's \$ 75,920 151143 Computer Network Architects 9 Vocational Information Technology 291171 9 \$ 87,069 Health Science Nurse Practitioners Master's (+) 151134 Web Developers 8 \$ 44,658 Vocational Information Technology 151142 Network and Computer Systems Architects and 8 \$ 65,021 Associate's Information Technology Admins. 211091 Health Educators 8 \$ 44,637 Bachelor's Health Science 8 \$ 51,334 Health Science 291126 Respiratory Therapists Associate's



Table A 2. High-growth/high-wage jobs in Workforce Region 2 by number of projected annual job openings: 2014–2022.

Workfo	Workforce Region 2						
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster		
291141	Registered Nurses	57	\$ 56,285	Associate's	Health Science		
131199	Business Operations Specialists, All Other	50	\$ 67,579	Associate's	Business Mgt. & Admin.		
431011	First-Line Superv. of Office and Admin. Support Workers	36	\$ 47,112	Associate's	Business Mgt. & Admin.		
132011	Accountants and Auditors	27	\$ 72,218	Bachelor's	Business Mgt. & Admin.		
252031	Secondary School Teachers, Exc. Special and Voc. Ed.	24	\$ 63,357	Bachelor's	Education & Training		
119141	Property, Real Estate & Community Association Managers	21	\$ 53,061	Associate's	Business Mgt. & Admin.		
472111	Electricians	20	\$ 47,154	Vocational	Architecture & Construction		
173023	Electrical and Electronic Engineering Technicians	18	\$ 59,925	Associate's	Engineering & Technology Education		
252022	Middle School Teachers, Exc. Special & Voc. Education	18	\$ 61,880	Bachelor's	Education & Training		
471011	First-Line Superv. of Construction and Extraction Workers	17	\$ 50,149	Associate's	Architecture & Construction		
151132	Software Developers, Applications	16	\$ 85,488	Associate's	Information Technology		
172071	Electrical Engineers	15	\$ 94,661	Bachelor's	Engineering & Technology Education		



Workfo	Workforce Region 2					
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster	
119021	Construction Managers	14	\$ 79,061	Associate's	Architecture & Construction	
231011	Lawyers	14	\$ 91,936	Master's (+)	Law, Public Safety & Security	
413021	Insurance Sales Agents	14	\$ 62,982	Vocational	Finance	
132072	Loan Officers	13	\$ 61,090	Associate's	Finance	
151133	Software Developers, Systems Engineering & Technology Software	13	\$ 99,570	Bachelor's	Information Technology	
291069	Physicians and Surgeons, All Other	12	\$ 182,645	Master's (+)	Health Science	
119041	Engineering Managers	11	\$ 117,707	Bachelor's	Business Mgt. & Admin.	
172112	Industrial Engineers	11	\$ 78,874	Bachelor's	Engineering & Technology Education	
291062	Family and General Practitioners	11	\$ 189,155	Master's (+)	Health Science	
131081	Logisticians	10	\$ 76,024	Bachelor's	Transportation, Distribution & Logistics	
113021	Computer and Information Systems Engineering & Technology Managers	9	\$ 96,200	Bachelor's	Information Technology	
151121	Computer Systems Engineering & Technology Analysts	9	\$ 92,040	Associate's	Information Technology	
172051	Civil Engineers	9	\$ 88,254	Bachelor's	Engineering & Technology Education	
413031	Securities and Financial Services Sales Agents	9	\$ 78,978	Bachelor's	Finance	



Workfo	ce Region 2				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
131051	Cost Estimators	8	\$ 53,747	Associate's	Architecture & Construction
131151	Training and Development Specialists	7	\$ 76,710	Bachelor's	Business Mgt. & Admin.



Table A 3. High-growth/high-wage jobs in Workforce Region 3 by number of projected annual job openings: 2014–2022.

Workfor	ce Region 3				
SOC	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
291141	Registered Nurses	21	\$ 54,746	Associate's	Health Science
252021	Elementary School Teachers, Except Special Education	15	\$ 60,216	Bachelor's	Education & Training



Table A 4. High-growth/high-wage jobs in Workforce Region 4 by number of projected annual job openings: 2014–2022.

Workforce Region 4						
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster	
431011	First-Line Superv. of Office and Admin. Support Workers	36	\$ 44,616	Associate's	Business Mgt. & Admin.	
252021	Elementary School Teachers, Except Special Education	30	\$ 53,123	Bachelor's	Education & Training	
413099	Sales Representatives, Services, All Other	29	\$ 48,173	High School	Marketing, Sales & Service	
131199	Business Operations Specialists, All Other	21	\$ 64,896	Associate's	Business Mgt. & Admin.	
471011	First-Line Superv. of Construction and Extraction Workers	21	\$ 52,582	Associate's	Architecture & Construction	
491011	First-Line Superv. of Mechanics, Installers, and Repairers	21	\$ 45,989	Vocational	Manufacturing	
132011	Accountants and Auditors	19	\$ 78,478	Bachelor's	Business Mgt. & Admin.	
172051	Civil Engineers	16	\$ 96,408	Bachelor's	Technology & Engineering	
252022	Middle School Teachers, Exc. Special & Voc. Education	14	\$ 53,082	Bachelor's	Education & Training	
493011	Aircraft Mechanics and Service Technicians	13	\$ 53,227	Vocational	Transportation, Distribution & Logistics	
131111	Management Analysts	12	\$ 68,661	Bachelor's	Business Mgt. & Admin.	
119021	Construction Managers	10	\$ 73,986	Associate's	Architecture & Construction	
231011	Lawyers	10	\$ 122,990	Master's (+)	Law, Public Safety & Security	



Workforce Region 4						
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster	
413021	Insurance Sales Agents	10	\$ 62,067	Vocational	Finance	
291069	Physicians and Surgeons, All Other	9	\$ 224,162	Master's (+)	Health Science	
131051	Cost Estimators	7	\$ 51,667	Associate's	Architecture & Construction	



Table A 5. High-growth/high-wage jobs in Workforce Region 5 by number of projected annual job openings: 2014–2022.

Workfo	Workforce Region 5						
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster		
131199	Business Operations Specialists, All Other	77	\$ 63,523	Associate's	Business Mgt. & Admin.		
413099	Sales Representatives, Services, All Other	55	\$ 55,203	High School	Marketing, Sales & Service		
252021	Elementary School Teachers, Except Special Education	33	\$ 58,843	Bachelor's	Education & Training		
151143	Computer Network Architects	29	\$ 62,421	Vocational	Information Technology		
151121	Computer Systems Analysts	28	\$ 84,760	Associate's	Information Technology		
251199	Postsecondary Teachers, All Other	28	\$ 54,538	Associate's	Education & Training		
273031	Public Relations Specialists	26	\$ 57,304	Bachelor's	Business Mgt. & Admin.		
471011	First-Line Superv. of Construction and Extraction Workers	22	\$ 51,542	Associate's	Architecture & Construction		
253099	Teachers and Instructors, All Other	21	\$ 47,258	Bachelor's	Education & Training		
131071	Human Resources Specialists	20	\$ 52,166	Bachelor's	Business Mgt. & Admin.		
151132	Software Developers, Applications	20	\$ 72,259	Associate's	Information Technology		
151142	Network and Computer Systems Architects and Admins.	20	\$ 66,227	Associate's	Information Technology		
252022	Middle School Teachers, Exc. Special & Voc. Education	20	\$ 58,074	Bachelor's	Education & Training		



Workfo	rce Region 5				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
251071	Health Specialties Teachers, Postsecondary	18	\$ 91,458	Master's (+)	Health Science
131161	Market Research Analysts and Marketing Specialists	17	\$ 54,891	Bachelor's	Business Mgt. & Admin.
251011	Business Teachers, Postsecondary	17	\$ 161,179	Bachelor's	Finance
259031	Instructional Coordinators	17	\$ 54,621	Master's (+)	Education & Training
291051	Pharmacists	17	\$ 108,472	Master's (+)	Health Science
272022	Coaches and Scouts	15	\$ 92,310	High School	Hospitality & Tourism
119021	Construction Managers	14	\$ 75,899	Associate's	Architecture & Construction
211012	Educational, Vocational, and School Counselors	14	\$ 49,691	Master's (+)	Human Services
132072	Loan Officers	13	\$ 71,635	Associate's	Finance
131151	Training and Development Specialists	12	\$ 49,858	Bachelor's	Business Mgt. & Admin.
291069	Physicians and Surgeons, All Other	11	\$ 248,539	Master's (+)	Health Science
292021	Dental Hygienists	10	\$ 56,472	Associate's	Health Science
292034	Radiologic Technologists	10	\$ 49,650	Vocational	Health Science
151141	Database Administrators	9	\$ 64,126	Associate's	Information Technology
131051	Cost Estimators	8	\$ 60,757	Associate's	Architecture & Construction
132052	Personal Financial Advisors	8	\$ 51,792	Bachelor's	Finance
291123	Physical Therapists	8	\$ 84,906	Master's (+)	Health Science



Table A 6. High-growth/high-wage jobs in Workforce Region 6 by number of projected annual job openings: 2014–2022.

Workfo	ce Region 6				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
252021	Elementary School Teachers, Except Special Education	16	\$ 64,875	Bachelor's	Education & Training
291141	Registered Nurses	14	\$ 60,757	Associate's	Health Science



Table A 7. High-growth/high-wage jobs in Workforce Region 7 by number of projected annual job openings: 2014–2022.

Workfo	rce Region 7				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
252021	Elementary School Teachers, Except Special Education	21	\$ 64,875	Bachelor's	Education & Training
291141	Registered Nurses	20	\$ 60,757	Associate's	Health Science
431011	First-Line Superv. of Office and Admin. Support Workers	13	\$ 45,011	Associate's	Business Mgt. & Admin.



Table A 8. High-growth/high-wage jobs in Workforce Region 8 by number of projected annual job openings: 2014–2022.

Workforce Region 8								
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster			
413099	Sales Representatives, Services, All Other	268	\$ 53,706	High School	Marketing, Sales & Service			
111021	General and Operations Managers	148	\$ 117,957	Associate's	Business Mgt. & Admin.			
252031	Secondary School Teachers, Exc. Special and Voc. Ed.	96	\$ 66,602	Bachelor's	Education & Training			
411012	First-Line Supervisors of Non-Retail Sales Workers	72	\$ 85,114	Associate's	Marketing, Sales & Service			
119141	Property, Real Estate & Community Association Managers	56	\$ 57,970	Associate's	Business Mgt. & Admin.			
252012	Kindergarten Teachers, Except Special Education	52	\$ 64,272	Bachelor's	Education & Training			
151131	Computer Programmers	51	\$ 71,302	Vocational	Information Technology			
112022	Sales Managers	50	\$ 136,448	Bachelor's	Marketing, Sales & Service			
113031	Financial Managers	46	\$ 128,315	Bachelor's	Finance			
151152	Computer Network Support Specialists	45	\$ 65,978	Vocational	Information Technology			
172051	Civil Engineers	44	\$ 84,552	Bachelor's	Technology & Engineering			
131023	Purchasing Agents, Except Farm Products & Trade	40	\$ 59,738	Associate's	Manufacturing			
132041	Credit Analysts	40	\$ 69,243	Vocational	Finance			
152031	Operations Research Analysts	39	\$ 56,888	Master's (+)	Business Mgt. & Admin.			



Workforce Region 8 Projected Annual Average **Openings** Wage Minimum **Associated Florida CTE** SOC Occupational Title (2014)Education **Career Cluster** (ave.) 172112 Industrial Engineers 39 \$82,347 Bachelor's Technology & Engineering 35 \$ 55,578 499051 Electrical Power-Line Installers and Repairers Vocational Architecture & Construction 273031 Public Relations Specialists 34 \$ 55,245 Bachelor's Business Mgt. & Admin. 33 119111 Medical and Health Services Managers \$ 102,981 Bachelor's Business Mgt. & Admin. 173023 Electrical and Electronic Engineering Technicians 32 \$ 59,571 Associate's Technology & Engineering 211012 Educational, Vocational, and School Counselors 32 \$ 61,027 Master's (+) **Human Services** 113011 Administrative Services Managers 30 \$100,818 Associate's Business Mgt. & Admin. \$83,304 151141 Database Administrators 30 Associate's Information Technology 291126 29 \$ 53,706 Health Science **Respiratory Therapists** Associate's 291071 Physician Assistants 27 \$ 96,262 Bachelor's Health Science 119051 25 \$ 57,096 Food Service Managers Associate's Hospitality & Tourism 193031 Clinical, Counseling, and School Psychologists 25 \$81,952 Master's (+) **Human Services** 132099 Financial Specialists, All Other 24 \$ 64,792 Finance Vocational Education & Training 259031 Instructional Coordinators 23 \$ 54,870 Master's (+) 474011 Construction and Building Inspectors 23 \$ 55,016 Vocational Architecture & Construction 119041 22 \$ 123,594 Bachelor's Business Mat. & Admin. **Engineering Managers** Compliance Officers, Exc. Safety, Agri, Constr & Transp. 22 \$ 63,357 Government & Public 131041 Vocational Administration



Workfo	rce Region 8				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
172071	Electrical Engineers	22	\$ 87,776	Bachelor's	Technology & Engineering
292011	Medical and Clinical Laboratory Technologists	22	\$ 58,822	Associate's	Health Science
112021	Marketing Managers	20	\$ 127,005	Bachelor's	Marketing, Sales & Service
291127	Speech and Language Pathologists	20	\$ 87,006	Master's (+)	Health Science
312021	Physical Therapist Assistants	19	\$ 65,978	Associate's	Health Science
254021	Librarians	18	\$ 61,360	Master's (+)	Education & Training
292032	Diagnostic Medical Sonographers	17	\$ 62,858	Vocational	Health Science
171011	Architects, Except Landscape and Naval	16	\$ 73,466	Master's (+)	Architecture & Construction
251199	Postsecondary Teachers, All Other	16	\$ 68,848	Associate's	Education & Training
251011	Business Teachers, Postsecondary	15	\$ 115,648	Bachelor's	Finance
252053	Special Education Teachers, Middle School	15	\$ 63,877	Bachelor's	Education & Training
291199	Health Diagnosing and Treating Practitioners, All Other	15	\$ 68,078	Master's (+)	Health Science
272012	Producers and Directors	14	\$ 55,411	Bachelor's	Arts, A/V Technology & Communication
291131	Veterinarians	14	\$ 93,558	Master's (+)	Agriculture, Food & Natural Resources
113051	Industrial Production Managers	13	\$ 106,246	Associate's	Business Mgt. & Admin.
151199	Computer Occupations, All Other	13	\$ 72,821	Vocational	Information Technology



Workforce Region 8 Projected Annual Average Minimum **Associated Florida CTE** Openings Wage SOC Education **Career Cluster** Occupational Title (ave.) (2014)291067 Surgeons 13 \$ 250,494 Master's (+) Health Science 292035 12 \$ 62,525 Health Science Magnetic Resonance Imaging Technologists Vocational 191042 Medical Scientists, Except Epidemiologists 11 \$ 72,883 Master's (+) Health Science 11 \$81,099 Arts, A/V Technology & 251121 Art, Drama, and Music Teachers, Postsecondary Master's (+) Communication 291063 Internists, General 11 \$ 213,886 Master's (+) Health Science Mathematical Science Teachers, Postsecondary 251022 10 \$ 79,123 Master's (+) Technology & Engineering 251069 Social Sciences Teachers, Postsecondary, All Other 10 \$ 59,550 Master's (+) **Human Services** \$ 89,586 251072 Nursing Instructors and Teachers, Postsecondary 10 Health Science Master's (+) 172061 Computer Hardware Engineers 9 \$ 92,144 Bachelor's Technology & Engineering 9 251081 Education Teachers, Postsecondary \$ 101,774 Master's (+) **Education & Training** 251123 English Language & Literature Teachers, Postsecondary 9 \$ 78,478 Master's (+) **Education & Training**



Table A 9. High-growth/high-wage jobs in Workforce Region 9 by number of projected annual job openings: 2014–2022.

Workfor	rce Region 9				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
132011	Accountants and Auditors	48	\$ 59,405	Bachelor's	Business Mgt. & Admin.
252021	Elementary School Teachers, Except Special Education	40	\$ 58,198	Bachelor's	Education & Training
431011	First-Line Superv. of Office and Admin. Support Workers	40	\$ 49,462	Associate's	Business Mgt. & Admin.
273031	Public Relations Specialists	28	\$ 53,622	Bachelor's	Business Mgt. & Admin.
151143	Computer Network Architects	27	\$ 58,427	Vocational	Information Technology
131161	Market Research Analysts and Marketing Specialists	26	\$ 58,906	Bachelor's	Business Mgt. & Admin.
231011	Lawyers	25	\$ 109,762	Master's (+)	Law, Public Safety & Security
413099	Sales Representatives, Services, All Other	25	\$ 58,344	High School	Marketing, Sales & Service
111021	General and Operations Managers	24	\$ 106,766	Associate's	Business Mgt. & Admin.
471011	First-Line Superv. of Construction and Extraction Workers	21	\$ 57,408	Associate's	Architecture & Construction
291051	Pharmacists	20	\$ 104,208	Master's (+)	Health Science
413021	Insurance Sales Agents	20	\$ 61,651	Vocational	Finance
252022	Middle School Teachers, Exc. Special & Voc. Education	19	\$ 56,326	Bachelor's	Education & Training



Workfo	rce Region 9				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
131111	Management Analysts	18	\$ 86,154	Bachelor's	Business Mgt. & Admin.
151132	Software Developers, Applications	17	\$ 58,344	Associate's	Information Technology
132053	Insurance Underwriters	14	\$ 62,774	Vocational	Finance
151121	Computer Systems Analysts	14	\$ 80,184	Associate's	Information Technology
259031	Instructional Coordinators	14	\$ 51,979	Master's (+)	Education & Training
119021	Construction Managers	13	\$ 70,346	Associate's	Architecture & Construction
292021	Dental Hygienists	13	\$ 55,702	Associate's	Health Science
131051	Cost Estimators	12	\$ 51,501	Associate's	Architecture & Construction
131071	Human Resources Specialists	12	\$ 51,834	Bachelor's	Business Mgt. & Admin.
291122	Occupational Therapists	12	\$ 62,504	Master's (+)	Health Science
291123	Physical Therapists	12	\$ 77,189	Master's (+)	Health Science
414011	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	11	\$ 71,198	Vocational	Marketing, Sales & Service
291062	Family and General Practitioners	9	\$ 132,787	Master's (+)	Health Science
291171	Nurse Practitioners	9	\$ 66,352	Master's (+)	Health Science
131041	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	7	\$ 52,499	Vocational	Government & Public Administration



Table A 10. High-growth/high-wage jobs in Workforce Region 10 by number of projected annual job openings: 2014–2022.

Workforce Region 10							
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster		
414012	Sales Representatives, Wholesale and Manufacturing, Other	57	\$ 52,770	Vocational	Marketing, Sales & Service		
431011	First-Line Superv. of Office and Admin. Support Workers	56	\$ 44,595	Associate's	Business Mgt. & Admin.		
472111	Electricians	45	\$ 41,704	Vocational	Architecture & Construction		
132011	Accountants and Auditors	40	\$ 69,035	Bachelor's	Business Mgt. & Admin.		
413099	Sales Representatives, Services, All Other	37	\$ 49,982	High School	Marketing, Sales & Service		
471011	First-Line Superv. of Construction and Extraction Workers	37	\$ 49,317	Associate's	Architecture & Construction		
131199	Business Operations Specialists, All Other	31	\$ 54,912	Associate's	Business Mgt. & Admin.		
252022	Middle School Teachers, Exc. Special & Voc. Education	27	\$ 64,958	Bachelor's	Education & Training		
413021	Insurance Sales Agents	26	\$ 72,717	Vocational	Finance		
333051	Police and Sheriff's Patrol Officers	25	\$ 42,640	Vocational	Law, Public Safety & Security		
111021	General and Operations Managers	24	\$ 105,123	Associate's	Business Mgt. & Admin.		
291051	Pharmacists	21	\$ 106,038	Master's (+)	Health Science		
491011	First-Line Superv. of Mechanics, Installers, and Repairers	21	\$ 57,429	Vocational	Manufacturing		



Workfor	rce Region 10				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
514121	Welders, Cutters, Solderers, and Brazers	19	\$ 42,120	Vocational	Architecture & Construction
131051	Cost Estimators	18	\$ 46,134	Associate's	Architecture & Construction
119021	Construction Managers	16	\$ 79,435	Associate's	Architecture & Construction
131071	Human Resources Specialists	15	\$ 48,776	Bachelor's	Business Mgt. & Admin.
231011	Lawyers	15	\$ 94,682	Master's (+)	Law, Public Safety & Security
291123	Physical Therapists	15	\$ 91,104	Master's (+)	Health Science
312021	Physical Therapist Assistants	14	\$ 63,835	Associate's	Health Science
291127	Speech and Language Pathologists	13	\$ 92,456	Master's (+)	Health Science
292021	Dental Hygienists	13	\$ 61,069	Associate's	Health Science
499041	Industrial Machinery Mechanics	13	\$ 45,490	Vocational	Manufacturing
291171	Nurse Practitioners	12	\$ 87,942	Master's (+)	Health Science
252012	Kindergarten Teachers, Except Special Education	11	\$ 72,176	Bachelor's	Education & Training
291122	Occupational Therapists	11	\$ 84,760	Master's (+)	Health Science
292034	Radiologic Technologists	11	\$ 46,571	Vocational	Health Science
131161	Market Research Analysts and Marketing Specialists	10	\$ 46,883	Bachelor's	Business Mgt. & Admin.
291062	Family and General Practitioners	10	\$ 151,528	Master's (+)	Health Science
292031	Cardiovascular Technologists and Technicians	9	\$ 49,109	Vocational	Health Science



Workfor	ce Region 10				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
291071	Physician Assistants	8	\$ 111,176	Bachelor's	Health Science
312011	Occupational Therapist Assistants	8	\$ 65,229	Associate's	Health Science



Table A 11. High-growth/high-wage jobs in Workforce Region 11 by number of projected annual job openings: 2014–2022.

Workfor	ce Region 11				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
414012	Sales Representatives, Wholesale and Manufacturing, Other	61	\$ 47,570	Vocational	Marketing, Sales & Service
413099	Sales Representatives, Services, All Other	58	\$ 57,408	High School	Marketing, Sales & Service
132011	Accountants and Auditors	50	\$ 65,104	Bachelor's	Business Mgt. & Admin.
131199	Business Operations Specialists, All Other	44	\$ 55,910	Associate's	Business Mgt. & Admin.
333051	Police and Sheriff's Patrol Officers	41	\$ 41,600	Vocational	Law, Public Safety & Security
252022	Middle School Teachers, Exc. Special & Voc. Education	32	\$ 61,027	Bachelor's	Education & Training
252031	Secondary School Teachers, Exc. Special and Voc. Ed.	31	\$ 63,586	Bachelor's	Education & Training
111021	General and Operations Managers	28	\$ 104,624	Associate's	Business Mgt. & Admin.
291051	Pharmacists	26	\$ 110,178	Master's (+)	Health Science
231011	Lawyers	25	\$ 75,483	Master's (+)	Law, Public Safety & Security
131111	Management Analysts	24	\$ 74,214	Bachelor's	Business Mgt. & Admin.
119021	Construction Managers	23	\$ 82,202	Associate's	Architecture & Construction



Workfo	rce Region 11				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
119141	Property, Real Estate & Community Association Managers	21	\$ 52,478	Associate's	Business Mgt. & Admin.
131051	Cost Estimators	21	\$ 54,371	Associate's	Architecture & Construction
131071	Human Resources Specialists	20	\$ 47,736	Bachelor's	Business Mgt. & Admin.
252052	Special Education Teachers, Kindergarten and Elementary	20	\$ 64,106	Bachelor's	Education & Training
491011	First-Line Superv. of Mechanics, Installers, and Repairers	20	\$ 55,245	Vocational	Manufacturing
371012	First-Line Superv. Landscaping & Groundskeeping Workers	19	\$ 42,827	Vocational	Agriculture, Food & Natural Resources
413031	Securities and Financial Services Sales Agents	18	\$ 68,224	Bachelor's	Finance
131161	Market Research Analysts and Marketing Specialists	17	\$ 56,826	Bachelor's	Business Mgt. & Admin.
291069	Physicians and Surgeons, All Other	17	\$ 212,950	Master's (+)	Health Science
291123	Physical Therapists	17	\$ 94,224	Master's (+)	Health Science
292021	Dental Hygienists	17	\$ 60,923	Associate's	Health Science
253099	Teachers and Instructors, All Other	15	\$ 72,592	Bachelor's	Education & Training
414011	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	14	\$ 60,403	Vocational	Marketing, Sales & Service
492022	Telecommunications Equipment Installers and Repairers	14	\$ 43,909	Vocational	Manufacturing
211012	Educational, Vocational, and School Counselors	13	\$ 56,930	Master's (+)	Human Services



Workfor	rce Region 11				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
291071	Physician Assistants	12	\$ 94,536	Bachelor's	Health Science
292034	Radiologic Technologists	12	\$ 49,920	Vocational	Health Science
119111	Medical and Health Services Managers	11	\$ 98,384	Bachelor's	Business Mgt. & Admin.
272022	Coaches and Scouts	11	\$ 56,742	High School	Hospitality & Tourism
291122	Occupational Therapists	11	\$ 71,718	Master's (+)	Health Science
291126	Respiratory Therapists	11	\$ 50,482	Associate's	Health Science
474011	Construction and Building Inspectors	11	\$ 46,155	Vocational	Architecture & Construction
291127	Speech and Language Pathologists	10	\$ 84,240	Master's (+)	Health Science
131151	Training and Development Specialists	9	\$ 48,859	Bachelor's	Business Mgt. & Admin.
151142	Network and Computer Systems Architects and Admins.	9	\$ 66,206	Associate's	Information Technology
292032	Diagnostic Medical Sonographers	9	\$ 65,770	Vocational	Health Science
312021	Physical Therapist Assistants	8	\$ 70,200	Associate's	Health Science



Table A 12. High-growth/high-wage jobs in Workforce Region 12 by number of projected annual job openings: 2014–2022.

Workfo	rce Region 12				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
151131	Computer Programmers	101	\$ 78,458	Vocational	Information Technology
413031	Securities and Financial Services Sales Agents	87	\$ 63,586	Bachelor's	Finance
273043	Writers and Authors	67	\$ 55,162	Bachelor's	Arts, A/V Technology & Communication
131023	Purchasing Agents, Except Farm Products & Trade	66	\$ 60,258	Associate's	Manufacturing
112021	Marketing Managers	59	\$ 118,248	Bachelor's	Marketing, Sales & Service
511011	First-Line Superv. of Production and Operating Workers	59	\$ 56,202	Vocational	Manufacturing
132051	Financial Analysts	58	\$ 75,795	Bachelor's	Finance
419021	Real Estate Brokers	58	\$ 101,005	Vocational	Marketing, Sales & Service
113021	Computer and Information Systems Managers	56	\$ 127,275	Bachelor's	Information Technology
132099	Financial Specialists, All Other	53	\$ 62,442	Vocational	Finance
272012	Producers and Directors	53	\$ 79,518	Bachelor's	Arts, A/V Technology & Communication
531031	First-Line Superv. of Material-Moving Vehicle Operators	46	\$ 55,037	Vocational	Transportation, Distribution & Logistics
152031	Operations Research Analysts	44	\$ 59,779	Master's (+)	Business Mgt. & Admin.



Workforce Region 12 Projected Annual Average **Openings** Wage Minimum **Associated Florida CTE** SOC Occupational Title (2014)Education **Career Cluster** (ave.) 291021 Dentists, General 43 \$ 191,069 Master's (+) Health Science 172071 \$ 75,130 Bachelor's **Electrical Engineers** 42 Technology & Engineering 172112 Industrial Engineers 41 \$ 63,627 Bachelor's Technology & Engineering 173023 Electrical and Electronic Engineering Technicians 38 \$ 52,666 Associate's Technology & Engineering 131041 Compliance Officers, Exc. Safety, Agri, Constr & Transp. 36 \$ 60,674 Vocational Government & Public Administration \$ 53,019 492094 Electronics Repairers, Commercial and Industrial Equip. 36 Vocational Manufacturing 351011 Chefs and Head Cooks 34 \$ 53,477 Vocational Hospitality & Tourism 172141 Mechanical Engineers 33 \$ 71,219 Bachelor's Technology & Engineering 251071 Health Specialties Teachers, Postsecondary 33 \$ 90,334 Master's (+) Health Science 272022 Coaches and Scouts 33 \$ 54,142 High School Hospitality & Tourism Speech and Language Pathologists 291127 31 \$ 71,282 Master's (+) Health Science 172072 Electronics Engineers, Except Computer 30 \$ 92,102 Bachelor's Technology & Engineering 254021 30 Librarians \$ 61,339 Master's (+) **Education & Training** 28 132053 Insurance Underwriters \$ 60,466 Vocational Finance 28 172199 Engineers, All Other \$ 87,568 Bachelor's Technology & Engineering 291199 Health Diagnosing and Treating Practitioners, All Other 28 \$ 65,395 Master's (+) Health Science 27 \$ 90,085 119032 Education Administrators, Elementary and Secondary Bachelor's **Education & Training**



Workfo	rce Region 12				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
131131	Fundraisers	27	\$ 52,894	High School	Business Mgt. & Admin.
151122	Information Security Analysts	26	\$ 78,998	Vocational	Information Technology
273091	Interpreters and Translators	26	\$ 51,854	Associate's	Education & Training
291063	Internists, General	26	\$ 159,245	Master's (+)	Health Science
333021	Detectives and Criminal Investigators	26	\$ 63,086	Vocational	Law, Public Safety & Security
113121	Human Resources Managers	24	\$ 111,218	Bachelor's	Business Mgt. & Admin.
151199	Computer Occupations, All Other	24	\$ 76,253	Vocational	Information Technology
251022	Mathematical Science Teachers, Postsecondary	24	\$ 91,645	Master's (+)	Technology & Engineering
292031	Cardiovascular Technologists and Technicians	24	\$ 52,250	Vocational	Health Science
252054	Special Education Teachers, Secondary School	23	\$ 63,773	Bachelor's	Education & Training
271014	Multi-Media Artists and Animators	23	\$ 50,398	Associate's	Arts, A/V Technology & Communication
119081	Lodging Managers	22	\$ 62,338	Associate's	Hospitality & Tourism
273011	Radio and Television Announcers	22	\$ 57,221	Vocational	Arts, A/V Technology & Communication
291122	Occupational Therapists	22	\$ 83,845	Master's (+)	Health Science
211091	Health Educators	21	\$ 49,650	Bachelor's	Health Science
292035	Magnetic Resonance Imaging Technologists	21	\$ 63,710	Vocational	Health Science



Workfo	rce Region 12				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
119151	Social and Community Service Managers	19	\$ 76,211	Associate's	Government & Public Administration
251081	Education Teachers, Postsecondary	19	\$ 92,123	Master's (+)	Education & Training
112031	Public Relations Managers	18	\$ 117,250	Bachelor's	Business Mgt. & Admin.
171022	Surveyors	18	\$ 61,714	Bachelor's	Technology & Engineering
291031	Dietitians and Nutritionists	18	\$ 51,875	Bachelor's	Health Science
291067	Surgeons	18	\$ 254,072	Master's (+)	Health Science
291131	Veterinarians	18	\$ 88,566	Master's (+)	Agriculture, Food & Natural Resources
172061	Computer Hardware Engineers	17	\$ 104,312	Bachelor's	Technology & Engineering
193039	Psychologists, All Other	17	\$ 112,382	Master's (+)	Human Services
251066	Psychology Teachers, Postsecondary	17	\$ 107,765	Master's (+)	Human Services
113051	Industrial Production Managers	16	\$ 98,426	Associate's	Business Mgt. & Admin.
211029	Social Workers, All Other	16	\$ 59,966	Bachelor's	Human Services
273042	Technical Writers	16	\$ 63,211	Bachelor's	Arts, A/V Technology & Communication
193051	Urban and Regional Planners	15	\$ 71,302	Bachelor's	Government & Public Administration
132041	Credit Analysts	14	\$ 63,565	Vocational	Finance



Workforce Region 12 Projected Annual Average **Openings** Wage Minimum **Associated Florida CTE** SOC Occupational Title (2014)Education **Career Cluster** (ave.) 251032 Engineering Teachers, Postsecondary 12 \$ 149,926 Master's (+) Technology & Engineering 12 251072 Nursing Instructors and Teachers, Postsecondary \$ 78,603 Master's (+) Health Science Communications Teachers, Postsecondary 12 \$ 95,597 Master's (+) Arts, A/V Technology & Communication 292033 12 \$ 71,885 Health Science Nuclear Medicine Technologists Associate's 492095 Electrical Repairers, Powerhouse, Substation, and Relay 12 \$ 50,606 Vocational Architecture & Construction 252059 Special Education Teachers, All Other 11 \$ 63,502 Bachelor's **Education & Training** 492021 Radio Mechanics 11 \$ 59,550 Vocational Manufacturing 119033 Education Administrators, Postsecondary 10 \$ 98,301 Bachelor's **Education & Training** 132031 **Budget Analysts** 10 \$ 65,125 Bachelor's Business Mgt. & Admin. 251042 Biological Science Teachers, Postsecondary 10 \$ 97,677 Master's (+) Health Science 291129 Therapists, All Other 10 \$ 66,706 Master's (+) Health Science 9 172111 Health and Safety Engineers, Except Mining \$ 65,998 Bachelor's Technology & Engineering 9 251069 Social Sciences Teachers, Postsecondary, All Other \$ 121,555 Master's (+) **Human Services**



Table A 13. High-growth/high-wage jobs in Workforce Region 13 by number of projected annual job openings: 2014–2022.

Workfor	rce Region 13				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
131199	Business Operations Specialists, All Other	81	\$ 69,389	Associate's	Business Mgt. & Admin.
471011	First-Line Superv. of Construction and Extraction Workers	54	\$ 55,890	Associate's	Architecture & Construction
252031	Secondary School Teachers, Exc. Special and Voc. Ed.	47	\$ 56,722	Bachelor's	Education & Training
111021	General and Operations Managers	41	\$ 117,666	Associate's	Business Mgt. & Admin.
151142	Network and Computer Systems Architects and Admins.	39	\$ 97,760	Associate's	Information Technology
413021	Insurance Sales Agents	35	\$ 66,352	Vocational	Finance
252022	Middle School Teachers, Exc. Special & Voc. Education	31	\$ 54,974	Bachelor's	Education & Training
172011	Aerospace Engineers	30	\$ 105,310	Bachelor's	Technology & Engineering
151121	Computer Systems Analysts	29	\$ 81,162	Associate's	Information Technology
172071	Electrical Engineers	28	\$ 85,758	Bachelor's	Technology & Engineering
491011	First-Line Superv. of Mechanics, Installers, and Repairers	28	\$ 61,506	Vocational	Manufacturing
151131	Computer Programmers	26	\$ 88,192	Vocational	Information Technology
151132	Software Developers, Applications	26	\$ 84,094	Associate's	Information Technology



Workforce Region 13 Projected Annual Average Minimum **Associated Florida CTE Openings** Wage SOC Education Career Cluster Occupational Title (ave.) (2014)172112 Industrial Engineers 26 \$ 88,234 Bachelor's Technology & Engineering 131051 Cost Estimators 24 \$ 58,344 Architecture & Construction Associate's 119021 **Construction Managers** 23 \$ 84.094 Associate's Architecture & Construction 231011 23 \$ 104,936 Law, Public Safety & Master's (+) Lawyers Security 414011 Sales Representatives, Wholesale & Mfg, Tech. & Sci. 23 \$ 86,528 Vocational Marketing, Sales & Service Prod. Loan Officers 132072 22 \$ 65,478 Associate's Finance 291051 **Pharmacists** 22 \$ 115,523 Master's (+) Health Science 291062 Family and General Practitioners \$ 189,925 Health Science 21 Master's (+) \$82,410 291123 Physical Therapists 20 Master's (+) Health Science First-Line Superv. of Production and Operating Workers 18 \$ 59,051 Vocational 511011 Manufacturing 151143 Computer Network Architects 16 \$ 64,938 Vocational Information Technology 252052 Special Education Teachers, Kindergarten and 16 \$ 56,950 Bachelor's Education & Training Elementary Teachers and Instructors, All Other 253099 16 \$ 63,357 Bachelor's Education & Training Bachelor's 119111 Medical and Health Services Managers 15 \$ 107,266 Business Mgt. & Admin. 131081 Logisticians 15 \$ 77,314 Bachelor's Transportation, Distribution & Logistics



Workfo	Workforce Region 13							
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster			
532012	Commercial Pilots	15	\$ 90,334	Vocational	Transportation, Distribution & Logistics			
291171	Nurse Practitioners	14	\$ 82,930	Master's (+)	Health Science			
211012	Educational, Vocational, and School Counselors	13	\$ 59,758	Master's (+)	Human Services			
291063	Internists, General	11	\$ 219,752	Master's (+)	Health Science			
291122	Occupational Therapists	11	\$ 76,606	Master's (+)	Health Science			
291127	Speech and Language Pathologists	11	\$ 71,510	Master's (+)	Health Science			
131151	Training and Development Specialists	10	\$ 60,362	Bachelor's	Business Mgt. & Admin.			
151141	Database Administrators	10	\$ 75,462	Associate's	Information Technology			
172051	Civil Engineers	10	\$ 77,418	Bachelor's	Technology & Engineering			
312021	Physical Therapist Assistants	9	\$ 62,026	Associate's	Health Science			
131041	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	8	\$ 64,584	Vocational	Government & Public Administration			
132052	Personal Financial Advisors	7	\$ 108,306	Bachelor's	Finance			
292032	Diagnostic Medical Sonographers	7	\$ 65,936	Vocational	Health Science			



Table A 14. High-growth/high-wage jobs in Workforce Region 14 by number of projected annual job openings: 2014–2022.

Workfo	ce Region 14				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
131031	Claims Adjusters, Examiners, and Investigators	64	\$ 57,283	Vocational	Finance
333051	Police and Sheriff's Patrol Officers	64	\$ 57,741	Vocational	Law, Public Safety & Security
131071	Human Resources Specialists	57	\$ 55,037	Bachelor's	Business Mgt. & Admin.
411012	First-Line Supervisors of Non-Retail Sales Workers	56	\$ 87,277	Associate's	Marketing, Sales & Service
491011	First-Line Superv. of Mechanics, Installers, and Repairers	56	\$ 57,075	Vocational	Manufacturing
413031	Securities and Financial Services Sales Agents	52	\$ 73,320	Bachelor's	Finance
151131	Computer Programmers	50	\$ 76,066	Vocational	Information Technology
291051	Pharmacists	49	\$ 115,003	Master's (+)	Health Science
414011	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	45	\$ 70,346	Vocational	Marketing, Sales & Service
112022	Sales Managers	42	\$ 131,227	Bachelor's	Marketing, Sales & Service
119021	Construction Managers	42	\$ 84,656	Associate's	Architecture & Construction
131151	Training and Development Specialists	41	\$ 58,406	Bachelor's	Business Mgt. & Admin.
113031	Financial Managers	38	\$ 123,011	Bachelor's	Finance



Workforce Region 14 Projected Annual **Average Openings** Wage Minimum **Associated Florida CTE** SOC Occupational Title (2014)Education **Career Cluster** (ave.) 119111 Medical and Health Services Managers 36 \$ 106,642 Bachelor's Business Mgt. & Admin. **Chief Executives** \$ 204,963 111011 34 Bachelor's Business Mgt. & Admin. 291069 Physicians and Surgeons, All Other 34 \$ 204,485 Health Science Master's (+) 273031 Public Relations Specialists 32 \$ 60,486 Business Mgt. & Admin. Bachelor's 511011 First-Line Superv. of Production and Operating Workers 30 \$ 54,995 Vocational Manufacturing 131023 Purchasing Agents, Except Farm Products & Trade 28 \$ 61,838 Associate's Manufacturing 151133 Software Developers, Systems Software 28 \$ 91,499 Bachelor's Information Technology 272022 Coaches and Scouts 27 \$ 58,573 High School Hospitality & Tourism \$ 109,470 112021 Marketing Managers 26 Bachelor's Marketing, Sales & Service 211012 Educational, Vocational, and School Counselors 26 \$ 56,534 Master's (+) **Human Services** 292021 \$ 64,563 Health Science Dental Hygienists 26 Associate's 251199 Postsecondary Teachers, All Other 25 \$ 62,192 Associate's **Education & Training** 113011 Administrative Services Managers 24 \$ 101,234 Associate's Business Mgt. & Admin. 119051 Food Service Managers 24 \$ 59,446 Associate's Hospitality & Tourism 291151 Nurse Anesthetists 24 \$ 145,330 Health Science Master's (+) 131041 Compliance Officers, Exc. Safety, Agri, Constr & Transp. 23 \$ 59,925 Vocational Government & Public Administration 23 \$ 84,718 151141 Database Administrators Associate's Information Technology



Workfor	ce Region 14				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
152031	Operations Research Analysts	23	\$ 57,678	Master's (+)	Business Mgt. & Admin.
252052	Special Education Teachers, Kindergarten and Elementary	23	\$ 56,139	Bachelor's	Education & Training
291122	Occupational Therapists	23	\$ 90,480	Master's (+)	Health Science
113021	Computer and Information Systems Managers	22	\$ 147,930	Bachelor's	Information Technology
151152	Computer Network Support Specialists	22	\$ 59,571	Vocational	Information Technology
291171	Nurse Practitioners	22	\$ 87,048	Master's (+)	Health Science
292011	Medical and Clinical Laboratory Technologists	22	\$ 60,736	Associate's	Health Science
292034	Radiologic Technologists	22	\$ 55,494	Vocational	Health Science
132099	Financial Specialists, All Other	20	\$ 66,602	Vocational	Finance
172141	Mechanical Engineers	20	\$ 86,278	Bachelor's	Technology & Engineering
272042	Musicians and Singers	20	\$ 62,608	< High School	Arts, A/V Technology & Communication
291021	Dentists, General	20	\$ 149,677	Master's (+)	Health Science
291127	Speech and Language Pathologists	20	\$ 73,944	Master's (+)	Health Science
292032	Diagnostic Medical Sonographers	20	\$ 56,451	Vocational	Health Science
132041	Credit Analysts	19	\$ 63,835	Vocational	Finance
151122	Information Security Analysts	19	\$ 92,560	Vocational	Information Technology



Workforce Region 14 Projected Annual **Average Openings** Wage Minimum **Associated Florida CTE** SOC **Occupational Title** (2014)Education **Career Cluster** (ave.) 151134 Web Developers 19 \$ 61,547 Vocational Information Technology 19 \$ 95,846 251071 Health Specialties Teachers, Postsecondary Master's (+) Health Science 252012 Kindergarten Teachers, Except Special Education 19 \$ 55,619 Bachelor's **Education & Training** 259099 \$ 60,674 Education, Training, and Library Workers, All Other 19 Bachelor's **Education & Training** 291063 Internists, General 19 \$ 221,229 Master's (+) Health Science 132021 Appraisers and Assessors of Real Estate 18 \$ 59,322 Vocational Marketing, Sales & Service 172051 Civil Engineers 17 \$82,742 Bachelor's Technology & Engineering 291071 17 \$ 93,850 Physician Assistants Bachelor's Health Science 291126 17 \$ 54,413 Health Science **Respiratory Therapists** Associate's 312021 Physical Therapist Assistants 16 \$ 58,781 Associate's Health Science 15 \$ 60,112 Transportation, Distribution & 531031 First-Line Superv. of Material-Moving Vehicle Operators Vocational Logistics 119041 **Engineering Managers** 14 \$ 120,786 Bachelor's Business Mgt. & Admin. 291067 14 Surgeons \$ 218,733 Master's (+) Health Science Business Mgt. & Admin. **Human Resources Managers** 13 \$ 108,763 113121 Bachelor's Agriculture, Food & Natural 291131 Veterinarians 13 \$ 118,747 Master's (+) Resources 13 291199 Health Diagnosing and Treating Practitioners, All Other \$ 74,880 Master's (+) Health Science



Workfo	rce Region 14				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
131081	Logisticians	12	\$ 72,987	Bachelor's	Transportation, Distribution & Logistics
291011	Chiropractors	12	\$ 80,600	Master's (+)	Health Science
531021	First-Line Superv Helpers, Laborers & Material-Movers, Hand	12	\$ 58,157	High School	Transportation, Distribution & Logistics
119151	Social and Community Service Managers	11	\$ 79,997	Associate's	Government & Public Administration
131121	Meeting and Convention Planners	11	\$ 55,474	Associate's	Hospitality & Tourism
193039	Psychologists, All Other	11	\$ 88,899	Master's (+)	Human Services
291061	Anesthesiologists	11	\$ 268,341	Master's (+)	Health Science
251011	Business Teachers, Postsecondary	8	\$ 117,562	Bachelor's	Finance
191042	Medical Scientists, Except Epidemiologists	6	\$ 81,453	Master's (+)	Health Science



Table A 15. High-growth/high-wage jobs in Workforce Region 15 by number of projected annual job openings: 2014–2022.

Workforce Region 15							
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster		
413031	Securities and Financial Services Sales Agents	77	\$ 73,320	Bachelor's	Finance		
112022	Sales Managers	70	\$ 131,227	Bachelor's	Marketing, Sales & Service		
113031	Financial Managers	66	\$ 123,011	Bachelor's	Finance		
111011	Chief Executives	53	\$ 204,963	Bachelor's	Business Mgt. & Admin.		
172051	Civil Engineers	47	\$ 82,742	Bachelor's	Technology & Engineering		
132099	Financial Specialists, All Other	46	\$ 66,602	Vocational	Finance		
291069	Physicians and Surgeons, All Other	42	\$ 204,485	Master's (+)	Health Science		
113021	Computer and Information Systems Managers	41	\$ 147,930	Bachelor's	Information Technology		
131023	Purchasing Agents, Except Farm Products & Trade	41	\$ 61,838	Associate's	Manufacturing		
132053	Insurance Underwriters	41	\$ 60,736	Vocational	Finance		
151141	Database Administrators	41	\$ 84,718	Associate's	Information Technology		
151152	Computer Network Support Specialists	40	\$ 59,571	Vocational	Information Technology		
292011	Medical and Clinical Laboratory Technologists	40	\$ 60,736	Associate's	Health Science		
113011	Administrative Services Managers	37	\$ 101,234	Associate's	Business Mgt. & Admin.		



Workforce Region 15 Projected Annual Average **Openings** Wage Minimum **Associated Florida CTE** SOC **Occupational Title** (2014)Education Career Cluster (ave.) 152031 Operations Research Analysts 37 \$ 57,678 Master's (+) Business Mgt. & Admin. 172071 35 \$ 90,730 **Electrical Engineers** Bachelor's Technology & Engineering 172141 Mechanical Engineers 35 \$ 86,278 Bachelor's Technology & Engineering 292021 33 \$ 64,563 Health Science **Dental Hygienists** Associate's 119051 Food Service Managers 32 \$ 59,446 Associate's Hospitality & Tourism 531031 First-Line Superv. of Material-Moving Vehicle Operators 29 \$ 60,112 Vocational Transportation, Distribution & Logistics 291021 Dentists, General 27 \$ 149,677 Master's (+) Health Science 25 Arts, A/V Technology & 272042 Musicians and Singers \$ 62,608 < High School Communication 291127 Speech and Language Pathologists 25 \$ 73,944 Master's (+) Health Science 291171 Nurse Practitioners 25 \$ 87,048 Health Science Master's (+) 531021 First-Line Superv Helpers, Laborers & Material-Movers, 25 \$ 58,157 High School Transportation, Distribution & Hand Logistics 251011 24 \$ 117,562 Finance Business Teachers, Postsecondary Bachelor's 291151 Nurse Anesthetists 24 \$ 145,330 Master's (+) Health Science 172112 Industrial Engineers 23 \$ 72,571 Technology & Engineering Bachelor's 172081 **Environmental Engineers** 21 \$ 71,157 Bachelor's Technology & Engineering



Workfo	rce Region 15				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
251121	Art, Drama, and Music Teachers, Postsecondary	21	\$ 84,885	Master's (+)	Arts, A/V Technology & Communication
291063	Internists, General	21	\$ 221,229	Master's (+)	Health Science
132021	Appraisers and Assessors of Real Estate	20	\$ 59,322	Vocational	Marketing, Sales & Service
171011	Architects, Except Landscape and Naval	20	\$ 77,501	Master's (+)	Architecture & Construction
291199	Health Diagnosing and Treating Practitioners, All Other	20	\$ 74,880	Master's (+)	Health Science
113121	Human Resources Managers	19	\$ 108,763	Bachelor's	Business Mgt. & Admin.
193031	Clinical, Counseling, and School Psychologists	19	\$ 70,782	Master's (+)	Human Services
273043	Writers and Authors	19	\$ 57,949	Bachelor's	Arts, A/V Technology & Communication
291071	Physician Assistants	19	\$ 93,850	Bachelor's	Health Science
131081	Logisticians	18	\$ 72,987	Bachelor's	Transportation, Distribution & Logistics
193039	Psychologists, All Other	16	\$ 88,899	Master's (+)	Human Services
312021	Physical Therapist Assistants	16	\$ 58,781	Associate's	Health Science
119032	Education Administrators, Elementary and Secondary	15	\$ 88,546	Bachelor's	Education & Training
291031	Dietitians and Nutritionists	15	\$ 57,699	Bachelor's	Health Science
291067	Surgeons	14	\$ 218,733	Master's (+)	Health Science
113051	Industrial Production Managers	13	\$ 101,546	Associate's	Business Mgt. & Admin.



Workfo	rce Region 15				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
171022	Surveyors	13	\$ 67,163	Bachelor's	Technology & Engineering
191042	Medical Scientists, Except Epidemiologists	13	\$ 81,453	Master's (+)	Health Science
251066	Psychology Teachers, Postsecondary	13	\$ 115,274	Master's (+)	Human Services
251072	Nursing Instructors and Teachers, Postsecondary	13	\$ 94,765	Master's (+)	Health Science
291011	Chiropractors	13	\$ 80,600	Master's (+)	Health Science
291061	Anesthesiologists	13	\$ 268,341	Master's (+)	Health Science
419031	Sales Engineers	12	\$ 117,624	Bachelor's	Marketing, Sales & Service
119151	Social and Community Service Managers	11	\$ 79,997	Associate's	Government & Public Administration
172199	Engineers, All Other	11	\$ 81,744	Bachelor's	Technology & Engineering
251081	Education Teachers, Postsecondary	11	\$ 109,928	Master's (+)	Education & Training
119033	Education Administrators, Postsecondary	10	\$ 98,675	Bachelor's	Education & Training
251032	Engineering Teachers, Postsecondary	10	\$ 164,466	Master's (+)	Technology & Engineering
273042	Technical Writers	10	\$ 58,094	Bachelor's	Arts, A/V Technology & Communication
132061	Financial Examiners	9	\$ 88,296	Bachelor's	Government & Public Administration
172011	Aerospace Engineers	9	\$ 60,070	Bachelor's	Technology & Engineering
251022	Mathematical Science Teachers, Postsecondary	9	\$ 84,427	Master's (+)	Technology & Engineering



Workforce Region 15							
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster		
251122	Communications Teachers, Postsecondary	9	\$ 105,394	Master's (+)	Arts, A/V Technology & Communication		
251123	English Language & Literature Teachers, Postsecondary	9	\$ 91,749	Master's (+)	Education & Training		
291131	Veterinarians	9	\$ 118,747	Master's (+)	Agriculture, Food & Natural Resources		
292035	Magnetic Resonance Imaging Technologists	9	\$ 64,646	Vocational	Health Science		



Table A 16. High-growth/high-wage jobs in Workforce Region 16 by number of projected annual job openings: 2014–2022.

Workfo	Workforce Region 16							
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster			
411011	First-Line Supervisors of Retail Sales Workers	88	\$ 43,659	Vocational	Marketing, Sales & Service			
252031	Secondary School Teachers, Exc. Special and Voc. Ed.	48	\$ 56,285	Bachelor's	Education & Training			
471011	First-Line Superv. of Construction and Extraction Workers	44	\$ 57,054	Associate's	Architecture & Construction			
132011	Accountants and Auditors	42	\$ 67,288	Bachelor's	Business Mgt. & Admin.			
131199	Business Operations Specialists, All Other	38	\$ 65,749	Associate's	Business Mgt. & Admin.			
111021	General and Operations Managers	30	\$ 124,488	Associate's	Business Mgt. & Admin.			
333051	Police and Sheriff's Patrol Officers	27	\$ 57,741	Vocational	Law, Public Safety & Security			
291051	Pharmacists	23	\$ 115,003	Master's (+)	Health Science			
119021	Construction Managers	21	\$ 84,656	Associate's	Architecture & Construction			
131111	Management Analysts	21	\$ 83,637	Bachelor's	Business Mgt. & Admin.			
491011	First-Line Superv. of Mechanics, Installers, and Repairers	21	\$ 57,075	Vocational	Manufacturing			
131051	Cost Estimators	19	\$ 58,490	Associate's	Architecture & Construction			
231011	Lawyers	19	\$ 115,419	Master's (+)	Law, Public Safety & Security			



Workforce Region 16					
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
252059	Special Education Teachers, All Other	19	\$ 41,974	Bachelor's	Education & Training
436011	Executive Secretaries and Administrative Assistants	19	\$ 45,864	Vocational	Business Mgt. & Admin.
252052	Special Education Teachers, Kindergarten and Elementary	17	\$ 56,139	Bachelor's	Education & Training
332011	Fire Fighters	17	\$ 46,925	Vocational	Law, Public Safety & Security
131071	Human Resources Specialists	16	\$ 55,037	Bachelor's	Business Mgt. & Admin.
151151	Computer User Support Specialists	16	\$ 46,654	Vocational	Information Technology
252012	Kindergarten Teachers, Except Special Education	15	\$ 55,619	Bachelor's	Education & Training
131161	Market Research Analysts and Marketing Specialists	14	\$ 57,970	Bachelor's	Business Mgt. & Admin.
291069	Physicians and Surgeons, All Other	13	\$ 204,485	Master's (+)	Health Science
291123	Physical Therapists	13	\$ 80,350	Master's (+)	Health Science
119111	Medical and Health Services Managers	12	\$ 106,642	Bachelor's	Business Mgt. & Admin.
211012	Educational, Vocational, and School Counselors	12	\$ 56,534	Master's (+)	Human Services
232011	Paralegals and Legal Assistants	12	\$ 45,302	Vocational	Law, Public Safety & Security
292021	Dental Hygienists	12	\$ 64,563	Associate's	Health Science
499051	Electrical Power-Line Installers and Repairers	12	\$ 46,218	Vocational	Architecture & Construction
291151	Nurse Anesthetists	11	\$ 145,330	Master's (+)	Health Science



Workforce Region 16					
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
132072	Loan Officers	10	\$ 68,411	Associate's	Finance
253099	Teachers and Instructors, All Other	10	\$ 44,824	Bachelor's	Education & Training
291127	Speech and Language Pathologists	10	\$ 73,944	Master's (+)	Health Science
151121	Computer Systems Analysts	9	\$ 85,800	Associate's	Information Technology
291122	Occupational Therapists	9	\$ 90,480	Master's (+)	Health Science
291171	Nurse Practitioners	9	\$ 87,048	Master's (+)	Health Science
292034	Radiologic Technologists	9	\$ 55,494	Vocational	Health Science
131151	Training and Development Specialists	8	\$ 58,406	Bachelor's	Business Mgt. & Admin.
132052	Personal Financial Advisors	8	\$ 94,037	Bachelor's	Finance
151143	Computer Network Architects	8	\$ 78,416	Vocational	Information Technology
211022	Medical and Public Health Social Workers	8	\$ 45,302	Master's (+)	Human Services
291063	Internists, General	8	\$ 221,229	Master's (+)	Health Science
291071	Physician Assistants	8	\$ 93,850	Bachelor's	Health Science
292032	Diagnostic Medical Sonographers	8	\$ 56,451	Vocational	Health Science
151132	Software Developers, Applications	7	\$ 86,570	Associate's	Information Technology
151142	Network and Computer Systems Architects and Admins.	7	\$ 82,160	Associate's	Information Technology
312021	Physical Therapist Assistants	7	\$ 58,781	Associate's	Health Science



Table A 17. High-growth/high-wage jobs in Workforce Region 17 by number of projected annual job openings: 2014–2022.

Workforce Region 17					
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
413099	Sales Representatives, Services, All Other	77	\$ 52,936	High School	Marketing, Sales & Service
252031	Secondary School Teachers, Exc. Special and Voc. Ed.	49	\$ 54,621	Bachelor's	Education & Training
111021	General and Operations Managers	40	\$ 116,147	Associate's	Business Mgt. & Admin.
333051	Police and Sheriff's Patrol Officers	38	\$ 47,382	Vocational	Law, Public Safety & Security
491011	First-Line Superv. of Mechanics, Installers, and Repairers	33	\$ 61,381	Vocational	Manufacturing
231011	Lawyers	30	\$ 86,528	Master's (+)	Law, Public Safety & Security
131111	Management Analysts	26	\$ 67,538	Bachelor's	Business Mgt. & Admin.
252059	Special Education Teachers, All Other	26	\$ 56,181	Bachelor's	Education & Training
119141	Property, Real Estate & Community Association Managers	24	\$ 52,229	Associate's	Business Mgt. & Admin.
291051	Pharmacists	24	\$ 117,208	Master's (+)	Health Science
131161	Market Research Analysts and Marketing Specialists	23	\$ 64,355	Bachelor's	Business Mgt. & Admin.
151121	Computer Systems Analysts	23	\$ 83,075	Associate's	Information Technology
252012	Kindergarten Teachers, Except Special Education	23	\$ 53,373	Bachelor's	Education & Training



Workforce Region 17					
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
531021	First-Line Superv Helpers, Laborers & Material-Movers, Hand	23	\$ 45,698	High School	Transportation, Distribution & Logistics
131151	Training and Development Specialists	21	\$ 56,202	Bachelor's	Business Mgt. & Admin.
172051	Civil Engineers	21	\$ 74,006	Bachelor's	Technology & Engineering
292034	Radiologic Technologists	20	\$ 53,664	Vocational	Health Science
131051	Cost Estimators	18	\$ 51,168	Associate's	Architecture & Construction
151151	Computer User Support Specialists	18	\$ 45,573	Vocational	Information Technology
119021	Construction Managers	17	\$ 100,256	Associate's	Architecture & Construction
272042	Musicians and Singers	17	\$ 110,594	<high School</high 	Arts, A/V Technology & Communication
292021	Dental Hygienists	17	\$ 63,107	Associate's	Health Science
131071	Human Resources Specialists	16	\$ 53,997	Bachelor's	Business Mgt. & Admin.
251199	Postsecondary Teachers, All Other	16	\$ 91,166	Associate's	Education & Training
413031	Securities and Financial Services Sales Agents	16	\$ 89,378	Bachelor's	Finance
414011	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	16	\$ 85,322	Vocational	Marketing, Sales & Service
132072	Loan Officers	15	\$ 70,990	Associate's	Finance
211012	Educational, Vocational, and School Counselors	15	\$ 58,282	Master's (+)	Human Services
291069	Physicians and Surgeons, All Other	15	\$ 243,714	Master's (+)	Health Science



Workforce Region 17 Projected Annual Average **Associated Florida CTE Openings** Wage Minimum SOC Occupational Title (ave.) (2014)Education **Career Cluster** 493042 Mobile Heavy Equipment Mechanics, Except Engines 15 \$ 47,632 Vocational Transportation, Distribution & Logistics First-Line Superv. of Material-Moving Vehicle Operators \$ 53,934 Vocational Transportation, Distribution & 531031 14 Logistics 291123 Physical Therapists 13 \$ 82,680 Master's (+) Health Science Nurse Practitioners 12 \$ 105,040 Master's (+) Health Science 291171 151142 Network and Computer Systems Architects and 11 \$ 64,688 Information Technology Associate's Admins. 151143 Computer Network Architects 11 \$ 56,285 Vocational Information Technology **Human Services** 211022 Medical and Public Health Social Workers 11 \$ 51,314 Master's (+) 119111 Medical and Health Services Managers 10 \$ 100,298 Bachelor's Business Mgt. & Admin. 132052 Personal Financial Advisors 9 \$ 93,122 Bachelor's Finance 291062 Family and General Practitioners 9 \$ 162,053 Health Science Master's (+) 291126 **Respiratory Therapists** 9 \$ 50,814 Associate's Health Science 292032 Diagnostic Medical Sonographers 9 Health Science \$ 56,826 Vocational 151132 Software Developers, Applications 7 \$ 68,806 Associate's Information Technology



Table A 18. High-growth/high-wage jobs in Workforce Region 18 by number of projected annual job openings: 2014–2022.

Workfo	Workforce Region 18							
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster			
111021	General and Operations Managers	78	\$ 111,426	Associate's	Business Mgt. & Admin.			
252031	Secondary School Teachers, Exc. Special and Voc. Ed.	53	\$ 66,539	Bachelor's	Education & Training			
252022	Middle School Teachers, Exc. Special & Voc. Education	50	\$ 63,253	Bachelor's	Education & Training			
332011	Fire Fighters	49	\$ 59,509	Vocational	Law, Public Safety & Security			
119141	Property, Real Estate & Community Association Managers	44	\$ 50,419	Associate's	Business Mgt. & Admin.			
131161	Market Research Analysts and Marketing Specialists	37	\$ 50,170	Bachelor's	Business Mgt. & Admin.			
291021	Dentists, General	35	\$ 142,043	Master's (+)	Health Science			
333051	Police and Sheriff's Patrol Officers	34	\$ 56,784	Vocational	Law, Public Safety & Security			
273031	Public Relations Specialists	31	\$ 53,726	Bachelor's	Business Mgt. & Admin.			
291062	Family and General Practitioners	30	\$ 212,805	Master's (+)	Health Science			
292034	Radiologic Technologists	29	\$ 51,584	Vocational	Health Science			
131031	Claims Adjusters, Examiners, and Investigators	28	\$ 55,619	Vocational	Finance			
151132	Software Developers, Applications	28	\$ 78,104	Associate's	Information Technology			



Workforce Region 18 Projected Annual **Average Openings** Wage Minimum **Associated Florida CTE** SOC Occupational Title (2014)Education **Career Cluster** (ave.) 151143 Computer Network Architects 28 \$ 55,931 Vocational Information Technology First-Line Supervisors of Non-Retail Sales Workers 27 \$ 80,746 411012 Associate's Marketing, Sales & Service 292021 Dental Hygienists 25 \$ 58,448 Associate's Health Science 24 \$ 229,528 291069 Physicians and Surgeons, All Other Health Science Master's (+) 511011 First-Line Superv. of Production and Operating Workers 24 \$ 57,450 Vocational Manufacturing 111011 Chief Executives 23 \$ 197,538 Bachelor's Business Mgt. & Admin. 131071 Human Resources Specialists 23 \$ 50,648 Bachelor's Business Mgt. & Admin. 291122 Occupational Therapists 21 \$ 80,038 Master's (+) Health Science \$ 63,024 252052 Special Education Teachers, Kindergarten and 20 Bachelor's **Education & Training** Elementary 291123 Physical Therapists \$ 85,342 20 Master's (+) Health Science 291127 Speech and Language Pathologists 20 \$ 78,666 Master's (+) Health Science 112022 Sales Managers 19 \$ 121,680 Bachelor's Marketing, Sales & Service 19 119199 Managers, All Other \$ 78,291 Associate's Business Mgt. & Admin. 19 253099 Teachers and Instructors, All Other \$ 50,773 Bachelor's Education & Training 132072 Loan Officers 18 \$ 83,221 Associate's Finance 211012 Educational, Vocational, and School Counselors 18 \$ 51,293 Master's (+) **Human Services** \$ 64,979 252012 Kindergarten Teachers, Except Special Education 18 Bachelor's **Education & Training**



Workforce Region 18 Projected Annual Average **Openings** Wage Minimum **Associated Florida CTE** SOC **Occupational Title** (2014)Education **Career Cluster** (ave.) 113031 Financial Managers 17 \$ 149,822 Bachelor's Finance \$ 58,448 119051 Food Service Managers 16 Associate's Hospitality & Tourism 119111 Medical and Health Services Managers 16 \$ 103,064 Bachelor's Business Mgt. & Admin. 132052 Personal Financial Advisors \$ 85,405 16 Bachelor's Finance 251199 Postsecondary Teachers, All Other 16 \$ 65,042 Associate's **Education & Training** 474011 Construction and Building Inspectors 15 \$ 50,502 Vocational Architecture & Construction 531031 First-Line Superv. of Material-Moving Vehicle Operators 15 \$ 51,854 Vocational Transportation, Distribution & Logistics 113011 \$ 96,034 Administrative Services Managers 14 Associate's Business Mgt. & Admin. 119041 **Engineering Managers** 14 \$ 88,878 Bachelor's Business Mgt. & Admin. 151121 Computer Systems Analysts 14 \$ 70,616 Associate's Information Technology 251071 Health Specialties Teachers, Postsecondary 14 \$ 92,955 Master's (+) Health Science 211022 Medical and Public Health Social Workers 13 \$ 57,803 Master's (+) **Human Services** 13 \$ 98,675 Health Science 291071 Physician Assistants Bachelor's Network and Computer Systems Architects and 12 \$ 71,053 Information Technology 151142 Associate's Admins. 12 \$ 79,643 172051 Civil Engineers Bachelor's Technology & Engineering 291063 Internists, General 12 \$ 250,848 Master's (+) Health Science



Workfor	rce Region 18				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
351011	Chefs and Head Cooks	12	\$ 49,192	Vocational	Hospitality & Tourism
131041	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	11	\$ 50,814	Vocational	Government & Public Administration
151133	Software Developers, Systems Software	11	\$ 121,659	Bachelor's	Information Technology
171011	Architects, Except Landscape and Naval	11	\$ 77,064	Master's (+)	Architecture & Construction
172071	Electrical Engineers	11	\$ 83,470	Bachelor's	Technology & Engineering
172141	Mechanical Engineers	11	\$ 94,432	Bachelor's	Technology & Engineering
192041	Environmental Scientists & Specialists, Including Health	11	\$ 52,541	Bachelor's	Agriculture, Food & Natural Resources
272041	Music Directors and Composers	11	\$ 78,458	Bachelor's	Arts, A/V Technology & Communication
291067	Surgeons	11	\$ 253,802	Master's (+)	Health Science
291126	Respiratory Therapists	11	\$ 56,555	Associate's	Health Science
151134	Web Developers	10	\$ 55,661	Vocational	Information Technology
252053	Special Education Teachers, Middle School	10	\$ 63,440	Bachelor's	Education & Training
291171	Nurse Practitioners	10	\$ 83,075	Master's (+)	Health Science
131151	Training and Development Specialists	9	\$ 53,997	Bachelor's	Business Mgt. & Admin.
132051	Financial Analysts	9	\$ 76,149	Bachelor's	Finance
191021	Biochemists and Biophysicists	9	\$ 70,741	Master's (+)	Health Science



Workfo	rce Region 18				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
259031	Instructional Coordinators	9	\$ 59,467	Master's (+)	Education & Training
312021	Physical Therapist Assistants	9	\$ 61,547	Associate's	Health Science
119151	Social and Community Service Managers	8	\$ 80,725	Associate's	Government & Public Administration
151141	Database Administrators	8	\$ 75,026	Associate's	Information Technology
291131	Veterinarians	8	\$ 94,182	Master's (+)	Agriculture, Food & Natural Resources



Table A 19. High-growth/high-wage jobs in Workforce Region 19 by number of projected annual job openings: 2014–2022.

Workfo	rce Region 19				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
252021	Elementary School Teachers, Except Special Education	27	\$ 54,413	Bachelor's	Education & Training
413021	Insurance Sales Agents	24	\$ 59,405	Vocational	Finance
411011	First-Line Supervisors of Retail Sales Workers	23	\$ 41,434	Vocational	Marketing, Sales & Service
292061	Licensed Practical and Licensed Vocational Nurses	19	\$ 40,227	Vocational	Health Science
252022	Middle School Teachers, Exc. Special & Voc. Education	12	\$ 57,034	Bachelor's	Education & Training



Table A 20. High-growth/high-wage jobs in Workforce Region 20 by number of projected annual job openings: 2014–2022.

Workfo	rce Region 20				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
431011	First-Line Superv. of Office and Admin. Support Workers	73	\$ 47,861	Associate's	Business Mgt. & Admin.
333051	Police and Sheriff's Patrol Officers	43	\$ 52,374	Vocational	Law, Public Safety & Security
111021	General and Operations Managers	41	\$ 118,706	Associate's	Business Mgt. & Admin.
413021	Insurance Sales Agents	35	\$ 55,786	Vocational	Finance
332011	Fire Fighters	32	\$ 56,243	Vocational	Law, Public Safety & Security
231011	Lawyers	29	\$ 96,200	Master's (+)	Law, Public Safety & Security
291069	Physicians and Surgeons, All Other	29	\$ 251,638	Master's (+)	Health Science
491011	First-Line Superv. of Mechanics, Installers, and Repairers	23	\$ 61,069	Vocational	Manufacturing
232011	Paralegals and Legal Assistants	22	\$ 48,610	Vocational	Law, Public Safety & Security
252012	Kindergarten Teachers, Except Special Education	22	\$ 58,157	Bachelor's	Education & Training
253099	Teachers and Instructors, All Other	22	\$ 47,403	Bachelor's	Education & Training
131051	Cost Estimators	21	\$ 52,021	Associate's	Architecture & Construction



Workfor	ce Region 20				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
291051	Pharmacists	21	\$ 118,165	Master's (+)	Health Science
131111	Management Analysts	19	\$ 93,787	Bachelor's	Business Mgt. & Admin.
291123	Physical Therapists	19	\$ 82,888	Master's (+)	Health Science
292021	Dental Hygienists	19	\$ 63,814	Associate's	Health Science
319011	Massage Therapists	18	\$ 52,478	Vocational	Health Science
131071	Human Resources Specialists	17	\$ 52,146	Bachelor's	Business Mgt. & Admin.
291021	Dentists, General	15	\$ 176,717	Master's (+)	Health Science
131161	Market Research Analysts and Marketing Specialists	14	\$ 59,613	Bachelor's	Business Mgt. & Admin.
132052	Personal Financial Advisors	14	\$ 108,930	Bachelor's	Finance
312021	Physical Therapist Assistants	14	\$ 58,822	Associate's	Health Science
511011	First-Line Superv. of Production and Operating Workers	14	\$ 55,141	Vocational	Manufacturing
119111	Medical and Health Services Managers	13	\$ 91,354	Bachelor's	Business Mgt. & Admin.
252052	Special Education Teachers, Kindergarten and Elementary	13	\$ 54,766	Bachelor's	Education & Training
292034	Radiologic Technologists	13	\$ 50,669	Vocational	Health Science
474011	Construction and Building Inspectors	13	\$ 47,237	Vocational	Architecture & Construction
252059	Special Education Teachers, All Other	12	\$ 75,462	Bachelor's	Education & Training
273031	Public Relations Specialists	12	\$ 45,614	Bachelor's	Business Mgt. & Admin.



Workfo	rce Region 20				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
211012	Educational, Vocational, and School Counselors	11	\$ 52,749	Master's (+)	Human Services
259031	Instructional Coordinators	11	\$ 47,237	Master's (+)	Education & Training
291122	Occupational Therapists	11	\$ 89,731	Master's (+)	Health Science
151142	Network and Computer Systems Architects and Admins.	10	\$ 75,192	Associate's	Information Technology
292035	Magnetic Resonance Imaging Technologists	10	\$ 65,021	Vocational	Health Science
172051	Civil Engineers	9	\$ 84,760	Bachelor's	Technology & Engineering
291127	Speech and Language Pathologists	9	\$ 67,870	Master's (+)	Health Science
131151	Training and Development Specialists	8	\$ 47,445	Bachelor's	Business Mgt. & Admin.
131041	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	7	\$ 58,302	Vocational	Government & Public Administration
291171	Nurse Practitioners	7	\$ 92,248	Master's (+)	Health Science
292032	Diagnostic Medical Sonographers	7	\$ 64,397	Vocational	Health Science



Table A 21. High-growth/high-wage jobs in Workforce Region 21 by number of projected annual job openings: 2014–2022.

Workfor	ce Region 21				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
471011	First-Line Superv. of Construction and Extraction Workers	164	\$ 63,045	Associate's	Architecture & Construction
119141	Property, Real Estate & Community Association Managers	102	\$ 62,254	Associate's	Business Mgt. & Admin.
413031	Securities and Financial Services Sales Agents	89	\$ 106,205	Bachelor's	Finance
411012	First-Line Supervisors of Non-Retail Sales Workers	71	\$ 82,430	Associate's	Marketing, Sales & Service
414011	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	64	\$ 82,659	Vocational	Marketing, Sales & Service
132072	Loan Officers	58	\$ 93,246	Associate's	Finance
291051	Pharmacists	58	\$ 110,178	Master's (+)	Health Science
151121	Computer Systems Analysts	54	\$ 87,963	Associate's	Information Technology
151142	Network and Computer Systems Architects and Admins.	52	\$ 78,790	Associate's	Information Technology
112022	Sales Managers	45	\$ 141,086	Bachelor's	Marketing, Sales & Service
119199	Managers, All Other	45	\$ 99,757	Associate's	Business Mgt. & Admin.
111011	Chief Executives	40	\$ 204,069	Bachelor's	Business Mgt. & Admin.



Workforce Region 21 Projected Annual Average **Openings** Wage Minimum **Associated Florida CTE** SOC **Occupational Title** (2014)Education **Career Cluster** (ave.) 113031 Financial Managers 37 \$ 128,627 Bachelor's Finance \$71,386 151134 Web Developers 36 Vocational Information Technology 113011 Administrative Services Managers 34 \$ 99,902 Associate's Business Mgt. & Admin. \$ 59,946 119051 34 Associate's Hospitality & Tourism Food Service Managers 132051 Financial Analysts 33 \$82,909 Bachelor's Finance 151131 **Computer Programmers** 30 \$ 68,661 Vocational Information Technology 474011 Construction and Building Inspectors 29 \$ 60,507 Vocational Architecture & Construction 291127 \$ 77,459 Speech and Language Pathologists 28 Master's (+) Health Science 112021 27 \$ 145,891 Marketing Managers Bachelor's Marketing, Sales & Service 151141 Database Administrators 26 \$ 80,517 Associate's Information Technology Industrial Engineers \$ 73,653 172112 26 Bachelor's Technology & Engineering 119041 **Engineering Managers** 25 \$ 122,075 Bachelor's Business Mgt. & Admin. 131041 Compliance Officers, Exc. Safety, Agri, Constr & Transp. 25 \$ 59,696 Vocational Government & Public Administration 254021 24 \$ 62,296 **Education & Training** Librarians Master's (+) 23 113021 Computer and Information Systems Managers \$ 135,554 Bachelor's Information Technology 172141 Mechanical Engineers 23 \$ 91,125 Bachelor's Technology & Engineering 23 \$ 60,757 251199 Postsecondary Teachers, All Other Associate's **Education & Training**



Workfo	rce Region 21				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
131081	Logisticians	21	\$ 64,813	Bachelor's	Transportation, Distribution & Logistics
151152	Computer Network Support Specialists	21	\$ 58,989	Vocational	Information Technology
193031	Clinical, Counseling, and School Psychologists	20	\$ 64,043	Master's (+)	Human Services
172071	Electrical Engineers	19	\$ 76,606	Bachelor's	Technology & Engineering
192041	Environmental Scientists & Specialists, Including Health	19	\$ 63,586	Bachelor's	Agriculture, Food & Natural Resources
252053	Special Education Teachers, Middle School	19	\$ 66,331	Bachelor's	Education & Training
291021	Dentists, General	19	\$ 126,090	Master's (+)	Health Science
291063	Internists, General	19	\$ 243,235	Master's (+)	Health Science
151133	Software Developers, Systems Software	18	\$ 86,798	Bachelor's	Information Technology
251011	Business Teachers, Postsecondary	18	\$ 122,970	Bachelor's	Finance
291011	Chiropractors	18	\$ 70,574	Master's (+)	Health Science
291071	Physician Assistants	18	\$ 109,658	Bachelor's	Health Science
292011	Medical and Clinical Laboratory Technologists	18	\$ 60,757	Associate's	Health Science
333021	Detectives and Criminal Investigators	18	\$ 76,419	Vocational	Law, Public Safety & Security
419021	Real Estate Brokers	18	\$ 147,451	Vocational	Marketing, Sales & Service
251121	Art, Drama, and Music Teachers, Postsecondary	17	\$ 79,997	Master's (+)	Arts, A/V Technology &



Workfo	rce Region 21				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
					Communication
351011	Chefs and Head Cooks	16	\$ 61,443	Vocational	Hospitality & Tourism
493011	Aircraft Mechanics and Service Technicians	16	\$ 58,802	Vocational	Transportation, Distribution & Logistics
171011	Architects, Except Landscape and Naval	15	\$ 73,549	Master's (+)	Architecture & Construction
119032	Education Administrators, Elementary and Secondary	14	\$ 94,120	Bachelor's	Education & Training
291122	Occupational Therapists	14	\$ 79,789	Master's (+)	Health Science
292035	Magnetic Resonance Imaging Technologists	14	\$ 61,651	Vocational	Health Science
312021	Physical Therapist Assistants	14	\$ 61,235	Associate's	Health Science
113121	Human Resources Managers	13	\$ 116,563	Bachelor's	Business Mgt. & Admin.
251071	Health Specialties Teachers, Postsecondary	13	\$ 81,432	Master's (+)	Health Science
259099	Education, Training, and Library Workers, All Other	13	\$ 58,677	Bachelor's	Education & Training
119151	Social and Community Service Managers	12	\$ 72,342	Associate's	Government & Public Administration
191021	Biochemists and Biophysicists	12	\$ 123,094	Master's (+)	Health Science
291041	Optometrists	11	\$ 189,488	Master's (+)	Health Science
291067	Surgeons	11	\$ 248,789	Master's (+)	Health Science
291199	Health Diagnosing and Treating Practitioners, All Other	11	\$ 61,838	Master's (+)	Health Science



Workforce Region 21 Projected Annual Average **Openings** Minimum **Associated Florida CTE** Wage SOC Occupational Title (ave.) (2014) Education **Career Cluster** 151122 Information Security Analysts 10 Information Technology \$ 74,547 Vocational 251123 English Language & Literature Teachers, Postsecondary \$ 80,392 Master's (+) **Education & Training** 10 10 \$ 77,730 291131 Veterinarians Master's (+) Agriculture, Food & Natural Resources Mathematical Science Teachers, Postsecondary 9 \$ 84,302 Master's (+) Technology & Engineering 251022 292033 Nuclear Medicine Technologists \$ 67,350 Health Science 8 Associate's



Table A 22. High-growth/high-wage jobs in Workforce Region 22 by number of projected annual job openings: 2014–2022.

Workfo	ce Region 22				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
411012	First-Line Supervisors of Non-Retail Sales Workers	134	\$ 88,504	Associate's	Marketing, Sales & Service
414011	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	105	\$ 93,350	Vocational	Marketing, Sales & Service
131031	Claims Adjusters, Examiners, and Investigators	73	\$ 57,325	Vocational	Finance
291051	Pharmacists	72	\$ 116,605	Master's (+)	Health Science
151131	Computer Programmers	70	\$ 74,651	Vocational	Information Technology
413031	Securities and Financial Services Sales Agents	70	\$ 84,240	Bachelor's	Finance
112022	Sales Managers	69	\$ 134,971	Bachelor's	Marketing, Sales & Service
111011	Chief Executives	68	\$ 212,659	Bachelor's	Business Mgt. & Admin.
119199	Managers, All Other	65	\$ 107,806	Associate's	Business Mgt. & Admin.
252012	Kindergarten Teachers, Except Special Education	54	\$ 62,795	Bachelor's	Education & Training
113031	Financial Managers	49	\$ 140,462	Bachelor's	Finance
273031	Public Relations Specialists	49	\$ 64,626	Bachelor's	Business Mgt. & Admin.
292011	Medical and Clinical Laboratory Technologists	46	\$ 60,507	Associate's	Health Science
511011	First-Line Superv. of Production and Operating Workers	44	\$ 55,640	Vocational	Manufacturing



Workforce Region 22 Projected Annual Average **Openings** Wage Minimum **Associated Florida CTE** SOC Occupational Title (2014)Education **Career Cluster** (ave.) 119111 Medical and Health Services Managers 41 \$ 123,094 Bachelor's Business Mgt. & Admin. Correctional Officers and Jailers 39 333012 \$ 61,651 Vocational Law, Public Safety & Security 131041 Compliance Officers, Exc. Safety, Agri, Constr & Transp. 35 \$ 67,184 Vocational Government & Public Administration 119051 \$ 60,008 Food Service Managers 34 Associate's Hospitality & Tourism 291123 Physical Therapists 34 \$ 89,003 Health Science Master's (+) 113021 Computer and Information Systems Managers 33 \$ 131,851 Information Technology Bachelor's 113011 Administrative Services Managers 32 \$ 106,558 Associate's Business Mgt. & Admin. 259099 \$ 70,533 Education, Training, and Library Workers, All Other 32 Bachelor's **Education & Training** 291122 Occupational Therapists 32 \$ 84,198 Master's (+) Health Science 32 \$ 60,174 531031 First-Line Superv. of Material-Moving Vehicle Operators Transportation, Distribution & Vocational Logistics 151133 Software Developers, Systems Software 31 \$ 86,528 Bachelor's Information Technology 435011 31 Cargo and Freight Agents \$ 60,715 Vocational Business Mgt. & Admin. 251194 Vocational Education Teachers, Postsecondary 30 \$ 61,880 Associate's Education & Training Database Administrators 29 \$ 78,749 151141 Associate's Information Technology \$ 61,942 474011 Construction and Building Inspectors 29 Vocational Architecture & Construction 27 151134 Web Developers \$ 58,864 Vocational Information Technology



Workforce Region 22 Projected Annual Average **Openings** Wage Minimum **Associated Florida CTE** SOC **Occupational Title** (2014)Education **Career Cluster** (ave.) 271025 Interior Designers 27 \$ 56,077 Associate's Architecture & Construction 27 \$ 74,901 291127 Speech and Language Pathologists Master's (+) Health Science 172112 Industrial Engineers 26 \$ 70,699 Bachelor's Technology & Engineering 291171 Nurse Practitioners 26 \$ 89,378 Health Science Master's (+) 312021 Physical Therapist Assistants 26 \$ 58,510 Associate's Health Science \$ 125,944 112021 Marketing Managers 24 Bachelor's Marketing, Sales & Service 171011 Architects, Except Landscape and Naval 24 \$ 75,525 Master's (+) Architecture & Construction 193039 \$ 73,715 **Human Services** Psychologists, All Other 24 Master's (+) Wholesale and Retail Buyers, Except Farm Products 23 \$ 57,595 131022 Associate's Marketing, Sales & Service 254021 Librarians 23 \$ 57,304 Master's (+) **Education & Training** 291011 Chiropractors 23 \$ 59,821 Health Science Master's (+) 291199 Health Diagnosing and Treating Practitioners, All Other 23 \$ 95,160 Master's (+) Health Science 272012 Producers and Directors 22 \$ 76,315 Bachelor's Arts, A/V Technology & Communication 20 251011 Business Teachers, Postsecondary \$ 105,019 Bachelor's Finance 20 Health Science 292032 Diagnostic Medical Sonographers \$ 63,918 Vocational 119032 Education Administrators, Elementary and Secondary 19 \$ 100,485 Bachelor's **Education & Training** 19 \$ 71,739 172141 Mechanical Engineers Bachelor's Technology & Engineering



Workfo	ce Region 22				
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
193031	Clinical, Counseling, and School Psychologists	19	\$ 65,416	Master's (+)	Human Services
291063	Internists, General	19	\$ 171,309	Master's (+)	Health Science
119151	Social and Community Service Managers	18	\$ 85,717	Associate's	Government & Public Administration
172031	Biomedical Engineers	18	\$ 88,629	Bachelor's	Technology & Engineering
172081	Environmental Engineers	18	\$ 75,150	Bachelor's	Technology & Engineering
532012	Commercial Pilots	18	\$ 102,794	Vocational	Transportation, Distribution & Logistics
172071	Electrical Engineers	17	\$ 83,158	Bachelor's	Technology & Engineering
251199	Postsecondary Teachers, All Other	17	\$ 86,674	Associate's	Education & Training
113121	Human Resources Managers	16	\$ 113,090	Bachelor's	Business Mgt. & Admin.
252053	Special Education Teachers, Middle School	16	\$ 68,141	Bachelor's	Education & Training
291041	Optometrists	16	\$ 114,795	Master's (+)	Health Science
291071	Physician Assistants	16	\$ 98,613	Bachelor's	Health Science
113051	Industrial Production Managers	14	\$ 102,482	Associate's	Business Mgt. & Admin.
131081	Logisticians	14	\$ 68,578	Bachelor's	Transportation, Distribution & Logistics
132041	Credit Analysts	13	\$ 66,123	Vocational	Finance
151122	Information Security Analysts	12	\$ 69,077	Vocational	Information Technology



Workforce Region 22 Projected Annual Average **Openings** Wage Minimum **Associated Florida CTE** SOC Occupational Title (2014)Education **Career Cluster** (ave.) 172199 Engineers, All Other 12 \$ 83,803 Bachelor's Technology & Engineering 12 \$ 78,000 474021 Elevator Installers and Repairers Vocational Architecture & Construction 251072 Nursing Instructors and Teachers, Postsecondary 11 \$ 100,526 Master's (+) Health Science 251123 English Language & Literature Teachers, Postsecondary 11 \$ 105,851 **Education & Training** Master's (+) 291131 Veterinarians 11 \$ 98,322 Master's (+) Agriculture, Food & Natural Resources 172111 Health and Safety Engineers, Except Mining 10 \$ 69,202 Bachelor's Technology & Engineering 131131 **Fundraisers** 9 \$ 55,474 High School Business Mgt. & Admin. 251066 9 \$ 99,382 Psychology Teachers, Postsecondary **Human Services** Master's (+) 251081 Education Teachers, Postsecondary 9 \$ 102,877 Master's (+) **Education & Training** 292035 9 Magnetic Resonance Imaging Technologists \$ 69,118 Vocational Health Science 171022 Surveyors 8 \$ 55,037 Bachelor's Technology & Engineering 191042 Medical Scientists, Except Epidemiologists 8 \$ 94,848 Master's (+) Health Science 8 251021 Computer Science Teachers, Postsecondary \$ 109,242 Bachelor's Information Technology 251042 Biological Science Teachers, Postsecondary 8 \$ 112,320 Master's (+) Health Science 8 251121 Art, Drama, and Music Teachers, Postsecondary \$ 91,541 Master's (+) Arts, A/V Technology & Communication



Table A 23. High-growth/high-wage jobs in Workforce Region 23 by number of projected annual job openings: 2014–2022.

Workforce Region 23					
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
411012	First-Line Supervisors of Non-Retail Sales Workers	163	\$ 91,957	Associate's	Marketing, Sales & Service
413031	Securities and Financial Services Sales Agents	124	\$ 106,184	Bachelor's	Finance
119199	Managers, All Other	116	\$ 96,034	Associate's	Business Mgt. & Admin.
111011	Chief Executives	99	\$ 212,472	Bachelor's	Business Mgt. & Admin.
113031	Financial Managers	74	\$ 148,096	Bachelor's	Finance
272012	Producers and Directors	63	\$ 74,048	Bachelor's	Arts, A/V Technology & Communication
252012	Kindergarten Teachers, Except Special Education	56	\$ 57,949	Bachelor's	Education & Training
119051	Food Service Managers	50	\$ 74,402	Associate's	Hospitality & Tourism
113011	Administrative Services Managers	49	\$ 112,029	Associate's	Business Mgt. & Admin.
151143	Computer Network Architects	49	\$ 72,530	Vocational	Information Technology
131041	Compliance Officers, Exc. Safety, Agri, Constr & Transp.	48	\$ 71,115	Vocational	Government & Public Administration
131022	Wholesale and Retail Buyers, Except Farm Products	47	\$ 57,512	Associate's	Marketing, Sales & Service
151131	Computer Programmers	47	\$ 96,678	Vocational	Information Technology



Workforce Region 23 Projected Annual Average **Openings** Wage Minimum **Associated Florida CTE** SOC Occupational Title (2014)Education **Career Cluster** (ave.) 171011 Architects, Except Landscape and Naval 43 \$ 75,837 Master's (+) Architecture & Construction **Nurse Practitioners** \$ 85,738 291171 41 Master's (+) Health Science 291199 Health Diagnosing and Treating Practitioners, All Other 40 \$ 75,338 Health Science Master's (+) \$ 62,774 474011 Construction and Building Inspectors 39 Vocational Architecture & Construction 112021 Marketing Managers 38 \$ 126,464 Bachelor's Marketing, Sales & Service 251199 Postsecondary Teachers, All Other 38 \$ 94,661 Associate's **Education & Training** 119081 **Lodging Managers** 35 \$ 97,968 Associate's Hospitality & Tourism 193031 \$ 73,528 Clinical, Counseling, and School Psychologists 35 Master's (+) **Human Services** 113021 34 \$ 143,790 Computer and Information Systems Managers Bachelor's Information Technology 252032 Vocational Education Teachers, Secondary School 33 \$ 70,158 Bachelor's **Education & Training** 292032 Diagnostic Medical Sonographers 33 \$ 63,378 Health Science Vocational First-Line Superv. of Fire Fighting and Prevention Workers 331021 33 \$111,800 Vocational Law, Public Safety & Security 32 \$ 56,930 151152 Computer Network Support Specialists Vocational Information Technology 32 532012 Commercial Pilots \$ 120,474 Transportation, Distribution & Vocational Logistics \$ 93,725 291071 Physician Assistants 31 Bachelor's Health Science 119032 Education Administrators, Elementary and Secondary 30 \$ 98,675 Bachelor's **Education & Training**



Workforce Region 23						
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster	
172141	Mechanical Engineers	29	\$ 62,587	Bachelor's	Technology & Engineering	
151133	Software Developers, Systems Software	28	\$ 83,658	Bachelor's	Information Technology	
132021	Appraisers and Assessors of Real Estate	27	\$ 73,029	Vocational	Marketing, Sales & Service	
132053	Insurance Underwriters	27	\$ 64,792	Vocational	Finance	
132099	Financial Specialists, All Other	27	\$ 60,694	Vocational	Finance	
152031	Operations Research Analysts	27	\$ 57,782	Master's (+)	Business Mgt. & Admin.	
254021	Librarians	26	\$ 61,651	Master's (+)	Education & Training	
172071	Electrical Engineers	25	\$ 96,158	Bachelor's	Technology & Engineering	
172112	Industrial Engineers	24	\$ 69,139	Bachelor's	Technology & Engineering	
291122	Occupational Therapists	24	\$ 76,253	Master's (+)	Health Science	
113121	Human Resources Managers	23	\$ 111,218	Bachelor's	Business Mgt. & Admin.	
119151	Social and Community Service Managers	23	\$ 76,086	Associate's	Government & Public Administration	
291067	Surgeons	23	\$ 255,590	Master's (+)	Health Science	
291129	Therapists, All Other	23	\$ 64,189	Master's (+)	Health Science	
535031	Ship Engineers	23	\$ 87,090	Associate's	Transportation, Distribution & Logistics	
291131	Veterinarians	22	\$ 111,322	Master's (+)	Agriculture, Food & Natural Resources	



Workforce Region 23						
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster	
119033	Education Administrators, Postsecondary	20	\$ 113,880	Bachelor's	Education & Training	
193039	Psychologists, All Other	20	\$ 96,158	Master's (+)	Human Services	
291031	Dietitians and Nutritionists	20	\$ 60,341	Bachelor's	Health Science	
291127	Speech and Language Pathologists	20	\$ 67,205	Master's (+)	Health Science	
172031	Biomedical Engineers	19	\$ 68,411	Bachelor's	Technology & Engineering	
251081	Education Teachers, Postsecondary	19	\$ 81,973	Master's (+)	Education & Training	
131131	Fundraisers	17	\$ 66,456	High School	Business Mgt. & Admin.	
132041	Credit Analysts	17	\$ 71,282	Vocational	Finance	
292035	Magnetic Resonance Imaging Technologists	17	\$ 61,901	Vocational	Health Science	
211029	Social Workers, All Other	16	\$ 61,547	Bachelor's	Human Services	
113061	Purchasing Managers	14	\$ 125,528	Associate's	Business Mgt. & Admin.	
251021	Computer Science Teachers, Postsecondary	14	\$ 122,970	Bachelor's	Information Technology	
251121	Art, Drama, and Music Teachers, Postsecondary	14	\$ 111,051	Master's (+)	Arts, A/V Technology & Communication	
291011	Chiropractors	14	\$ 75,712	Master's (+)	Health Science	
251022	Mathematical Science Teachers, Postsecondary	13	\$ 107,224	Master's (+)	Technology & Engineering	
251042	Biological Science Teachers, Postsecondary	12	\$ 106,579	Master's (+)	Health Science	
251072	Nursing Instructors and Teachers, Postsecondary	12	\$ 109,616	Master's (+)	Health Science	



Workforce Region 23						
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster	
291041	Optometrists	12	\$ 139,984	Master's (+)	Health Science	
251124	Foreign Language & Literature Teachers, Postsecondary	11	\$ 110,594	Master's (+)	Education & Training	
193051	Urban and Regional Planners	10	\$ 65,187	Bachelor's	Government & Public Administration	
251066	Psychology Teachers, Postsecondary	10	\$ 112,154	Master's (+)	Human Services	
251112	Law Teachers, Postsecondary	10	\$ 152,381	Master's (+)	Law, Public Safety & Security	
252051	Special Education Teachers, Preschool	10	\$ 63,128	Bachelor's	Education & Training	
191042	Medical Scientists, Except Epidemiologists	9	\$ 59,051	Master's (+)	Health Science	
291063	Internists, General	9	\$ 208,666	Master's (+)	Health Science	



Table A 24. High-growth/high-wage jobs in Workforce Region 24 by number of projected annual job openings: 2014–2022.

Workforce Region 24						
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster	
333051	Police and Sheriff's Patrol Officers	77	\$ 52,603	Vocational	Law, Public Safety & Security	
291051	Pharmacists	48	\$ 120,890	Master's (+)	Health Science	
119051	Food Service Managers	41	\$ 65,374	Associate's	Hospitality & Tourism	
292034	Radiologic Technologists	39	\$ 60,840	Vocational	Health Science	
411012	First-Line Supervisors of Non-Retail Sales Workers	39	\$ 79,165	Associate's	Marketing, Sales & Service	
413031	Securities and Financial Services Sales Agents	39	\$ 93,080	Bachelor's	Finance	
252059	Special Education Teachers, All Other	38	\$ 67,683	Bachelor's	Education & Training	
111011	Chief Executives	36	\$ 198,411	Bachelor's	Business Mgt. & Admin.	
291021	Dentists, General	36	\$ 144,934	Master's (+)	Health Science	
499051	Electrical Power-Line Installers and Repairers	35	\$ 53,082	Vocational	Architecture & Construction	
414011	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Prod.	34	\$ 66,165	Vocational	Marketing, Sales & Service	
113031	Financial Managers	33	\$ 117,582	Bachelor's	Finance	
272022	Coaches and Scouts	31	\$ 53,810	High School	Hospitality & Tourism	
291069	Physicians and Surgeons, All Other	30	\$ 194,854	Master's (+)	Health Science	
132052	Personal Financial Advisors	28	\$ 92,789	Bachelor's	Finance	



Workforce Region 24 Projected Annual **Average Openings** Wage Minimum **Associated Florida CTE** SOC **Occupational Title** (2014)Education **Career Cluster** (ave.) 151131 Computer Programmers 28 \$ 90,626 Vocational Information Technology 27 \$ 131,747 112022 Sales Managers Bachelor's Marketing, Sales & Service 132072 Loan Officers 27 \$ 85,218 Associate's Finance Medical and Public Health Social Workers 27 211022 \$ 49,795 **Human Services** Master's (+) 351011 Chefs and Head Cooks 27 \$ 52,104 Vocational Hospitality & Tourism 511011 First-Line Superv. of Production and Operating Workers 27 \$ 52,603 Vocational Manufacturing 192041 Environmental Scientists & Specialists, Including Health 24 \$ 52,894 Bachelor's Agriculture, Food & Natural Resources 211012 Educational, Vocational, and School Counselors 22 \$ 62,421 **Human Services** Master's (+) 259031 Instructional Coordinators 22 \$ 52,603 **Education & Training** Master's (+) 273031 Public Relations Specialists 22 \$ 53,726 Bachelor's Business Mgt. & Admin. 131041 Compliance Officers, Exc. Safety, Agri, Constr & Transp. 21 \$ 53,227 Vocational Government & Public Administration Software Developers, Applications 21 \$ 68,078 Associate's Information Technology 151132 271025 Interior Designers 21 \$ 49,234 Associate's Architecture & Construction 20 131023 Purchasing Agents, Except Farm Products & Trade \$ 52,125 Associate's Manufacturing 151121 Computer Systems Analysts 20 \$ 89,066 Associate's Information Technology 113011 Administrative Services Managers 19 \$ 96,637 Associate's Business Mat. & Admin.



Workforce Region 24 **Projected** Annual Average **Openings** Wage Minimum **Associated Florida CTE** SOC **Occupational Title** (2014)Education **Career Cluster** (ave.) 291063 Internists, General 19 \$ 173,347 Master's (+) Health Science 19 \$ 54,995 Health Science 291126 **Respiratory Therapists** Associate's 171011 Architects, Except Landscape and Naval 18 \$ 90,085 Master's (+) Architecture & Construction 252052 18 \$ 67,371 Special Education Teachers, Kindergarten and **Education & Training** Bachelor's Elementary 291071 Physician Assistants 18 \$ 100,235 Bachelor's Health Science Network and Computer Systems Architects and 17 151142 \$ 70,013 Associate's Information Technology Admins. 259099 Education, Training, and Library Workers, All Other 17 \$ 69,638 Bachelor's **Education & Training** 17 \$ 80,954 Health Science 291127 Speech and Language Pathologists Master's (+) 292031 Cardiovascular Technologists and Technicians 17 \$ 48,194 Vocational Health Science 132051 Financial Analysts 16 \$ 74,672 Bachelor's Finance 151134 Web Developers 16 \$ 57,242 Vocational Information Technology 292011 Medical and Clinical Laboratory Technologists 16 \$ 58,178 Associate's Health Science 232093 Title Examiners, Abstractors, and Searchers 15 \$ 49,130 Vocational Law, Public Safety & Security Transportation, Distribution & 531031 First-Line Superv. of Material-Moving Vehicle Operators \$ 48,963 Vocational 14 Logistics 119032 Education Administrators, Elementary and Secondary 13 \$ 103,189 Bachelor's **Education & Training**



Workforce Region 24					
soc	Occupational Title	Projected Annual Openings (ave.)	Average Wage (2014)	Minimum Education	Associated Florida CTE Career Cluster
119041	Engineering Managers	13	\$ 114,733	Bachelor's	Business Mgt. & Admin.
131031	Claims Adjusters, Examiners, and Investigators	13	\$ 51,979	Vocational	Finance
173011	Architectural and Civil Drafters	13	\$ 48,152	Vocational	Technology & Engineering
292032	Diagnostic Medical Sonographers	13	\$ 69,243	Vocational	Health Science
493011	Aircraft Mechanics and Service Technicians	13	\$ 61,485	Vocational	Transportation, Distribution & Logistics
131121	Meeting and Convention Planners	12	\$ 55,806	Associate's	Hospitality & Tourism
272041	Music Directors and Composers	12	\$ 59,114	Bachelor's	Arts, A/V Technology & Communication
291131	Veterinarians	12	\$ 118,144	Master's (+)	Agriculture, Food & Natural Resources
151133	Software Developers, Systems Software	11	\$ 113,942	Bachelor's	Information Technology
191021	Biochemists and Biophysicists	11	\$ 55,349	Master's (+)	Health Science
254021	Librarians	11	\$ 61,048	Master's (+)	Education & Training
291151	Nurse Anesthetists	11	\$ 138,549	Master's (+)	Health Science
312021	Physical Therapist Assistants	11	\$ 59,779	Associate's	Health Science
492094	Electronics Repairers, Commercial and Industrial Equip.	11	\$ 54,954	Vocational	Manufacturing
172112	Industrial Engineers	10	\$ 68,598	Bachelor's	Technology & Engineering
211014	Mental Health Counselors	10	\$ 49,774	Master's (+)	Human Services



Workforce Region 24 Projected Annual Average Minimum **Associated Florida CTE** Openings Wage SOC (2014) Education **Career Cluster** Occupational Title (ave.) 291011 Chiropractors 10 \$ 99,216 Master's (+) Health Science Health Diagnosing and Treating Practitioners, All Other \$71,219 291199 10 Health Science Master's (+) \$ 55,141 251194 Vocational Education Teachers, Postsecondary 9 Associate's Education & Training 113021 Computer and Information Systems Managers 8 \$ 124,238 Bachelor's Information Technology \$71,115 151141 Database Administrators 8 Associate's Information Technology \$ 53,664 8 Technology & Engineering 171022 Surveyors Bachelor's \$ 65,624 292035 Magnetic Resonance Imaging Technologists 7 Vocational Health Science Medical Scientists, Except Epidemiologists 5 \$ 73,840 191042 Health Science Master's (+)



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