



Research Report
ETS RR-11-18

Measurement of New Attributes for Chile's Admissions System to Higher Education

María Verónica Santelices

Juan José Ugarte

Paulina Flotts

Darinka Radovic

Patrick Kyllonen

April 2011

Measurement of New Attributes for Chile's Admissions System to Higher Education

María Verónica Santelices¹

Pontificia Universidad Católica de Chile, Santiago

Juan José Ugarte²

Ministry of Education of Chile, Santiago

Paulina Flotts³

Pontificia Universidad Católica de Chile, Santiago

Darinka Radovic⁴

Pontificia Universidad Católica de Chile, Santiago

Patrick Kyllonen⁵

ETS, Princeton, New Jersey

April 2011

As part of its nonprofit mission, ETS conducts and disseminates the results of research to advance quality and equity in education and assessment for the benefit of ETS's constituents and the field.

To obtain a PDF or a print copy of a report, please visit:

<http://www.ets.org/research/contact.html>

Technical Review Editor: John Sabatini

Technical Reviewers: Brent Bridgeman and Don Powers

Copyright © 2011 by Educational Testing Service. All rights reserved.

ETS, the ETS logo, GRADUATE RECORD EXAMINATIONS, GRE, and LISTENING. LEARNING. LEADING. are registered trademarks of Educational Testing Service (ETS).

SAT is a registered trademark of the College Board.



Abstract

This paper presents the development and initial validation of new measures of critical thinking and noncognitive attributes that were designed to supplement existing standardized tests used in the admissions system for higher education in Chile. The importance of various facets of this process, including the establishment of technical rigor and political support of instrument development, piloting, and implementation is also emphasized because the results from this pilot study could affect the admissions process for some of the most prestigious and competitive universities in the country. The new instruments were pilot tested on a group of high school seniors ($n = 1,568$) and first-year college students ($n = 1,443$) during 2008. The sample included students from 20 secondary schools and 4 universities. Initial results were promising and showed that the measures were effectively assessing attributes not currently considered in the Chilean higher education admissions process. In addition, performance on the new instruments was found to be less correlated with students' sociodemographic characteristics than were measures currently used for undergraduate admissions.

Key words: undergraduate admissions, admissions to higher education, measurement of noncognitive attributes, standardized measures, high-stakes testing, test validity, test reliability

Table of Contents

	Page
Background.....	1
A Review of New Predictors in Higher Education Admissions.....	1
A Brief History of Admissions Testing in Chile	4
Method	5
Instruments and Instrument Development Process.....	5
Sample	9
Scoring Guides and Scoring Process	13
Methodology.....	14
Results.....	14
Descriptive Statistics for New Predictors	16
Relationships Among Measures	18
Correlation Among New Instruments.....	19
Relationship With Current Admissions Indicators	20
Relationship With Social Desirability Scale.....	20
Relationship With Teacher Questionnaire.....	20
Differences Between Groups	22
Discussion	24
Conclusions.....	26
References.....	28
Notes	32
List of Appendices	35

List of Tables

	Page
Table 1. Description of New Constructs and Measures	6
Table 2. Schedule of Data Collection and Scoring Activities.....	9
Table 3. Demographic Characteristics of College Student Sample by College and Major	11
Table 4. Demographic Characteristics of High School Senior Sample by High School Type ..	12
Table 5. Descriptive Statistics for New Predictors	15
Table 6. Interrater Agreement for New Measures.....	19
Table 7. Correlations Among New Instrument Scores	20
Table 8. Correlation With Current Admissions Instruments	21
Table 9. Correlations With Teacher Questionnaire.....	22
Table 10. Score Differences on New Measures by High School Type.....	23
Table 11. Male and Female Score Differences on New Measures	24

Background

This report documents the results of a multiyear, multi-institution study on the effects of using new measures to supplement existing measures for college admissions in Chile. The existing system is based on a standardized academic achievement test along with high school grades. The new system proposes augmenting these variables with (a) a critical thinking essay, (b) a personal reflection essay, (c) an extended biodata application form, and (d) Likert-scale self-ratings measuring proactivity as well as metacognitive and social abilities. The project was motivated by two factors: the desire to improve the accuracy and fairness of the current admissions system in Chile, and the availability of findings and lessons learned from several other studies that have been conducted with related goals and motivations.

A Review of New Predictors in Higher Education Admissions

Numerous colleges and universities in the United States and elsewhere have investigated complementing traditional academic admissions measures with indicators of personal attributes relevant to each institution. This investigation is being done in light of institutional missions to identify ways to increase the predictive validity of the admissions system and to reduce the effects of the performance differences observed among sociodemographic groups when using traditional academic criteria (Breland, Maxey, Gernand, Cumming, & Trapani, 2001; Geiser & Santelices, 2007; Rigol, 2003; Zwick & Grief Greene, 2007). Although this practice has been common among private institutions for a long time, figures from the Admission Practices Survey (Breland et al., 2001) suggested that the use of supplementary measures has extended to public institutions.

The admissions decisions consider different dimensions of the applicant depending on the institutional mission and philosophy (Perfetto, 1999). For example, some institutions weigh academic indicators more heavily, while others value more significantly the potential of students to contribute to the institution. This alignment between institutional mission and admissions criteria is of fundamental importance (College Board, 2002).

Several major higher education studies have been conducted recently that provide suggestions for how a new admissions system could be designed. The College Board together with researchers from Michigan State University have developed instruments that combine situational judgment and biodata items to assess the constructs implied by the mission statements of 35 American higher education institutions (Oswald, Schmitt, Kim, Gillespie, & Ramsay,

2004). An initial study evaluated the validity of a biographical data measure and a situational inventory in a sample of 600 college students. The authors based the development of the instruments on 12 constructs relevant for admissions, grouped them into three dimensions (cognitive, personal, and interpersonal dimensions), and explored the validity of the measures for predicting students' first-year college grade point average and class attendance. Follow-up studies with approximately 2,000 students and 10 institutions, and a larger effort with approximately 8,000 students and 15 institutions, are currently under way. The major issues being investigated in this initiative are faking (especially of biodata; Kyllonen, 2007), as well as the costs and politics of implementing the new instruments.

A study by ACT (Robbins, Allen, & Sawyer, 2007) evaluated how well a student readiness inventory predicted grade point average and first-year college persistence. The student readiness inventory was developed by ACT researchers (Le, Casillas, Robbins, & Langley, 2005) with an aim to measure motivation, study habits, self-control, and social participation. The study showed that the new measure effectively helped predict persistence as measured by continuing in higher education beyond first year.

Another approach is the use of ratings by others, which is the approach taken in the ETS Personality Potential Index (PPI), an online system for advisors to rate prospective graduate students. This system was designed to supplement Graduate Record Examinations® (GRE®) scores. The PPI (formerly called the Standardized Letter of Recommendation) was developed based on extensive research on the critical attributes for success and has been piloted with ETS summer graduate school interns (Liu, Minsky, Ling, & Kyllonen, 2009). The PPI was designed to provide a picture of a candidate beyond grades and test scores, enriching the evaluation process and giving students the opportunity to provide evidence of a broad range of capabilities (Kyllonen, 2008).

Sternberg (1999, 2003) has led several efforts in the development and implementation of noncognitive assessments based on research on his *triarchic intelligence theory*, which proposes three types of intelligence: practical, creative, and analytic. One project involved the University of Michigan, where business school applicants were administered practical intelligence measures, including situational judgment items and case scenario problems. Some evidence showed that the new predictors added to conventional standardized test scores in predicting first-year grades, particularly special project grades (Hedlund, Wilt, Nebel, Ashford, & Sternberg,

2006). The Rainbow Project, sponsored by the College Board, was another effort involving undergraduate admissions at a consortium of several universities (Sternberg and the Rainbow Project Collaborators, 2006). The noncognitive assessment measures were of three types: (a) creative—interpreting cartoons, writing essays; (b) analytic—traditional ability measures; and (c) practical—situational judgment tests. Sternberg’s most recent initiative, the Kaleidoscope Project (Sternberg, 2009), dealt with undergraduate admissions at Tufts University. The measures included optional essays, evaluated for creativity (“what if” questions), practicality, and wisdom skills. In all cases, there has been some evidence that new measures can add to conventional tests in predicting academic outcomes as well as some evidence for reduced adverse impact against historically underrepresented applicant groups.

In Europe, a number of noncognitive assessment projects were begun during the last few years. Several German and Austrian universities are using self-assessments to help students select majors (Frebort, & Kubinger, 2007; Hornke, 2007; Jonkisz & Moosbrugger, 2007; Kubinger, Moosbrugger, Frebort, & Jonkisz, 2007; Lengenfelder, Baumann, Nürk, & Allesch, 2007) and thus reduce the dropout rate. The new measures include personality assessment, interest inventories, and cognitive tests.

The studies mentioned in this section that have explored the validity of new measures in college settings show that they may contribute to the prediction of academic outcomes such as grades, persistence, and graduation rates, as well as to the broader definitions of college success such as leadership and civic participation. An additional finding has been that these new measures tend to show smaller differences in the performance of students from different sociodemographic groups (Camara, 2005; Cliffordson & Askling, 2006; Willingham, 1985).

From this review, several conclusions can be drawn. First, a widespread interest exists in the idea that current college admissions systems, which rely on grades and standardized test scores, are omitting important information about key student attributes. New measures are likely to add somewhat to the predictive validity of current admissions measures, and including new measures is likely to lead to less adverse impact against historically underrepresented student groups. A number of demonstration projects are now in existence, which offer several lessons learned. Some of these projects—such as Hedlund et al.’s (2006) business school project, and the College Board’s college admissions project (Oswald et al., 2004)—have relied on biodata measures. Others have examined self-assessments. Although self-assessments may be

susceptible to validity threats due to coaching and faking, they provide important information about the relationship between different predictors and outcomes.

A couple of other projects mentioned here are useful to consider even though they may not be directly relevant to the current project. The European low-stakes self-assessment approach may be useful to investigate down the road, and ETS's ratings-by-others system is not currently practical in Chile due to the requirement for online administration, although it could be in the future.

A Brief History of Admissions Testing in Chile

In 2009, Chile had 61 colleges and universities, 25 of which receive direct public funding (Ministerio de Educacion, 2011). These 25 institutions are organized in a joint committee, which, among other responsibilities, establishes admissions policy as well as test administration procedures and calendars. This committee is called *Consejo de Rectores de las Universidades Chilenas* (CRUCH). In 1963, the CRUCH institutions agreed on a common admissions system, and since then, the variables considered have remained unchanged: Admissions to these institutions has been based exclusively on high school grades and standardized test scores.⁶

The only significant modification made to the admissions criteria since 1963 has been the standardized test used. In 2004, the *Prueba de Aptitud Académica* (Test of Academic Skills), a general skills examination based on the concept of intelligence as a general ability, was replaced by an exam that is aligned with the national curriculum content for secondary education. This latter test is called the *Prueba de Selección Universitaria* (Test for University Admissions).

The Catholic University of Chile is currently studying the possibility of adding noncognitive attributes and a critical thinking test to the set of elements considered for admissions to this higher education institution. Furthermore, it had been the institution's intent that CRUCH also include these new instruments part of the centralized undergraduate admissions battery.

The Catholic University is one of the two most selective higher education institutions in Chile (Brunner & Uribe, 2007, p. 238). It receives about 21,000 applications each year for a freshman class of approximately 3,500 students.

Early during the study design process, three additional CRUCH institutions (the University of Concepcion, the University of Santiago, and the University Federico Santa Maria), decided to participate in the new predictor study. The participation of these institutions and 20 high schools broadened the sample significantly and hence the generalizability of results.

In summary, the literature supports the feasibility of exploring whether and how noncognitive and critical thinking measures can be used to supplement cognitive measures in making college admission decisions. This study was designed to address this goal by developing and testing new instruments.

Specifically, we address the following research questions:

- Based on the prior literature and lessons learned thus far, is it possible to develop a set of new instruments that might productively be implemented in admissions systems in Chile?
- What are the psychometric qualities (e.g., reliability, validity, dimensionality) of the new instruments?
- What is the relationship of the performance on the new instruments to students' sociodemographic characteristics?

Method

The following section presents details on the instruments and instrument development process, the study sample, as well as scoring guides and scoring process. The methodology subsection explains the analyses conducted.

Instruments and Instrument Development Process

Four new instruments were developed based on an applicant profile defined by a committee of Catholic University authorities, as well as student and faculty representatives. The profile included several personal, interpersonal, and academic attributes of which we chose the ones (a) that had more promise of being effectively assessed by standardized measures and (b) that would be of interest across several universities. We consequently focused on assessments of critical thinking and motivation for academic, personal, and civic development.⁷ The assessments developed were based on construct definitions derived from the literature. The instrument development process included item development by university/project staff, input from participating high schools, advice from faculty members and from an international expert from ETS, think-aloud interviews with college students, and a prepilot study. Table 1 shows the constructs of interest, the instruments used to measure them, and the response type and scoring method.

Table 1***Description of New Constructs and Measures***

Constructs	Instruments	Response/scoring
Predictor measures		
1 Critical thinking	Critical thinking essay (1 prompt of 2)	Essay
	Content (argument analysis, thesis, argument, counter argument, conclusion, personal assessment) Formal aspects (orthography, vocabulary, sentence use, paragraph use)	(1,4) x 10
2 Motivation for:	Extended biodata application form	Open-ended
Personal development	(1) Extracurricular activities	
Academic development	(a) Number of activities	(0,5)
Social development	(b) Diversity of motivation	(0,3)
	(c) Number years participation	(0,4)
	(d) Perseverance in activities	(0,1)
	(2) Honors and awards	(0,4)
	(3) Leadership	
	(a) Type	(0,2)
	(b) Effectiveness	(0,2)
	(4) Explanation for nonactivity	(not scored)
3	Personal reflection on essay	Essay
	(1) Coping with difficulty	(0,2)
	(2) Perseverance	(0,2)
	(3) Perceived self-efficacy	(0,2)
	(4) Locus of control	(0,2)
	(5) Learn from experience	(0,2)
4 Likert scale self-ratings	Likert scale self-ratings	Self-assessment
Metacognitive abilities	(1) Metacognitive abilities	(1,4) x 18
Social abilities	(2) Social abilities	(1,4) x 20
Proactivity	(3) Proactivity	(1,4) x 8

	Constructs	Instruments	Response/scoring
		Moderator measure	
5	Socially desirable responding	Social desirability scale	Self-assessment (0,1) x 33
		Outcome measure	
6	Teacher rating	Teacher questionnaire	Teacher rating
	Motivation to learn		(1,4)
	Academic motivation		(1,4)
	Overcoming obstacles		(1,4)
	Vision of future		(1,4)
	Interest of others		(1,4)
	Social responsibility		(1,4)
	Leadership		(1,4)
	Perseverance		(1,4)
	Personal responsibility		(1,4)
	Self-confidence		(1,4)
	Personal reflection		(1,4)
	Argumentation		(1,4)
	Writing ability		(1,4)
	Participation on extracurricular activities		(1,4)
	General motivation		(1,4)

1. *Critical thinking essay.* An essay was developed to assess critical thinking, understood as reflexive thinking and questioning ability expressed through the argumentation capacity (Condon & Kelly-Riley, 2004). Students were randomly given one of two prompts, which presented two opposite positions regarding a general topic. Students were asked to analyze the arguments supporting each of the positions, choose one of the positions, and explain their choice. The critical thinking essay scoring guide had 10 dimensions, theoretically grouped into (a) content and (b) formal aspects. Content aspects included the quality of the analysis of given arguments, the presence and quality of the thesis, the formulation of arguments, the coherence of the argumentation against one or more counterarguments, the presence and quality of the conclusion, and the ability to reflect on their own point of view. Formal aspects included evaluation of orthography, vocabulary, textual cohesion, and the use of appropriate paragraph structures.
2. *Extended application form.* Two instruments were developed to assess motivation to pursue personal development, social and civic participation, and academic growth.

- The first was the extended application form, which focused on the behavioral manifestation of motivation. Biodata was collected through questions in three subsections: (a) participation in extracurricular activities, (b) honors and awards, and (c) leadership. The extended application form also had a final question asking students to provide an explanation if they had not participated in any activity during high school. Students could report a maximum of five extracurricular activities, three awards, and one leadership position. To deter overclaiming, contact information of people or institutions where these activities had taken place was requested.⁸
3. *Personal reflection essay.* The other instrument developed to assess motivation was a personal reflection essay in which students were asked to describe up to three activities that represented their interests to explain and exemplify (a) how they face or cope with difficulty, (b) how much they persevere, (c) their self-efficacy, (d) their locus of control, and (e) their capacity to learn from experience and project into the future. For this exercise, formal aspects, such as orthography or vocabulary, were not evaluated (these aspects were only evaluated for the critical thinking essay).
 4. *Likert scale self-ratings.* Likert scale questionnaires were administered to assess (a) metacognitive skills, (b) social abilities, and (c) proactivity. These questionnaires were much easier to administer and score than essays; therefore their performance was of special interest considering a national undergraduate admission process that could include up to 150,000 applications.
 5. *Social desirability scale.* A Spanish translation of the Marlowe-Crowne scale was administered to identify socially desirable responding, a well-known problem in noncognitive measurement. The scale was administered along with the instruments described above.
 6. *Teacher questionnaire.* A teacher questionnaire was developed for this study and was distributed and completed during the two weeks prior to the test application in high schools. Senior class home teachers were required to rate each of their students on noncognitive constructs such as motivation to learn, self-efficacy, vision of the future, leadership, social responsibility, and participation in extracurricular activities, among others, on four-point Likert scales. The questionnaire also included questions regarding the length of time the teacher knew the student and the depth of that

knowledge. The purpose of this instrument was to serve as an outcome measure that would enable the validation of the new predictor measures.

Sample

Data collection was conducted during 2008 as a research study; scores were not used for admissions. The battery of instruments was administered to a sample of approximately 1,400 first-year college students from a variety of majors at four higher education institutions (all members of the CRUCH) and approximately 1,600 high school seniors from private, public, and publicly subsidized high schools. These two groups were included with the aim of obtaining data that was as representative of a college applicant sample as possible. While the ideal would have been to test applicants at the same time as they took the standardized admissions test (the Pruebas de Selección Universitaria [PSU]), students had little incentive to take part in such an exercise, and the ones who would have taken part would not necessarily have represented the applicant population. Instead, we decided to assess students in formal educational settings where they would be more easily found and more likely to consent to participate. High school seniors closely resemble applicants, especially toward the end of their senior year, and college freshmen are also like applicants, especially early in their first year of college when they have not yet been affected by the university experience.⁹ Based on these considerations, data for the college freshmen sample were collected between April and July of 2008¹⁰ and data for the high school senior sample were collected between September and October 2008 (see Table 2). All participants signed a formal consent to participate. High school seniors also had signed consent from their legal guardian.

Table 2

Schedule of Data Collection and Scoring Activities

Date	Activities
March 2008	Beginning of school year
April 2008	Data collection begins for college freshman sample
June 2008	Catholic University instruments scored
July 2008	Data collection ends for college freshman sample
September 2008	Data collection begins for high school senior sample
October 2008	Data collection ends for high school senior sample Scoring of remaining instruments from university sample and high school sample
December 2008	End of school year

The college sample included students from four universities: three nonpublic universities (the Catholic University [$n = 586$], the University of Concepcion [$n = 283$], and University Federico Santa Maria [$n = 176$]) and one public university (University of Santiago, $n = 398$). While two of these institutions are located in the country's capital, two of them are outside the metropolitan area of Santiago but still in densely populated areas. These institutions have a similar degree of selectivity: They admit between 30% and 34% of valid applicants.¹¹

Majors were chosen with the purpose of having adequate representation and variability of (a) subject matters and disciplines, (b) selectivity, and (c) students' characteristics such as gender, academic achievement, and socioeconomic profile. Students included in the sample varied both in socioeconomic and academic characteristics (see Table 3).

Secondary schools participating in the study represented the three types of high schools in Chile's educational system: private, public, and publicly subsidized (see Table 4) and most are representative of high schools whose graduates have traditionally been wait-listed at the Catholic University due to their scores being near the cut-off score for the major of their choice.^{12,13,14} The inclusion of three additional municipal and two publicly subsidized high schools, of special interest to some of the universities participating in the study, significantly broadened the socioeconomic and academic characteristics of the student sample.

Participation in the study was voluntary but encouraged by members of each of the high schools and universities. To motivate participation, the research team made special presentations about the study to teachers and students at some of the high schools and universities. In addition, a food incentive was provided to all college students who completed all the instruments. Additionally, college and high school students participated in a lottery drawing of 300 MP3 players. Test administrations took place during classtime both in high schools and universities. The participation rate was approximately 50% of each class and approximately the same in high schools and universities. The nonparticipation rate reflects a combination of students who chose not to participate and those who did not attend class that day. All instruments were administered by trained staff that followed a standardized administration protocol. Test administration took approximately three hours.

Table 3***Demographic Characteristics of College Student Sample by College and Major***

University	Major	Mean age	Monthly family income (2009 US\$)	% females	% parents attended 4-year college	Mean PSU Math (2008)	Mean PSU Verbal (2008)	Total <i>n</i>
Catholic University	Agriculture	19	1,015–1,269	52%	57%	672	640	79
Catholic University	Architecture	19	1,523–2,030	41%	85%	734	717	27
Catholic University	Liberal arts program	19	1,523–2,030	65%	84%	670	695	124
Catholic University	Education	20	1,015–1,269	92%	54%	615	636	179
Catholic University	Nursing	19	761–1,015	75%	63%	675	678	55
Catholic University	Engineering	19	1,523–2,030	14%	93%	812	714	122
Univ. of Concepcion	Architecture	20	508–761	51%	44%	623	603	73
Univ. of Concepcion	Education	20	254–508	96%	21%	542	557	70
Univ. of Concepcion	Nursing	19	508–761	68%	44%	645	647	101
Univ. of Concepcion	Engineering	19	761–1,015	13%	45%	656	590	39
Univ. of Santiago	Architecture	20	761–1,015	57%	38%	605	632	53
Univ. of Santiago	Liberal arts program	19	508–761	45%	37%	609	596	38
Univ. of Santiago	Nursing	20	508–761	76%	34%	648	626	70
Univ. of Santiago	Engineering	19	761–1,015	20%	47%	687	636	237
Univ. Federico Santa Maria	Engineering	19	1,015–1,269	21%	54%	682	616	176

Note. From 2008 and 2009 data files of students registered to take the Pruebas de Selección Universitaria from University of Chile's Departamento de Evaluación, Medición y Registro Educacional (DEMRE; Department of Educational Evaluation, Measurement and Registration). PSU = Pruebas de Selección Universitaria.

Table 4***Demographic Characteristics of High School Senior Sample by High School Type***

High school funding source	Mean age	Monthly family income (2009 US\$)	% females	% parents attended 4-year college	Mean PSU Math (2009)	Mean PSU Verbal (2009)	Total <i>n</i>
Municipal/public	18	812-1,083	48%	27%	610	611	651
Publicly subsidized	18	1,083-1,353	40%	46%	564	561	398
Private	18	2,707-2,977	51%	95%	687	660	491
Penta program	18	541-812	54%	37%	649	641	28

Note: PSU = Pruebas de Selección Universitaria.

Only students who graduated from high school in 2002 or later and had started college in 2007 or 2008 were considered in the final college sample. Students in the final sample were on average 18.5 years old, 52% were male, and all were approximately equally drawn from public high schools (34%), private high schools (32%), and publicly subsidized high schools (31%).

Scoring Guides and Scoring Process

Scoring guides were developed for each of the open-ended instruments (critical thinking essay, personal reflection essay, and extended application form) through a multistage process. A first draft was developed from a purely theoretical perspective, then the rubric was applied by an experienced scorer to a sample of 20 assessments, then changes were proposed based on the scoring guides' capacity to discriminate and on how easy it was to apply the rubric criteria. Specific scoring guides were developed for each instrument following an analytical approach. That is, they were designed to assess very specific dimensions within each instrument as opposed to a holistic assessment.

Scoring was done at two different time points: the Catholic University instruments were scored in June 2008, and the rest of the sample was scored in October 2008.¹⁵ Trained raters scored the critical thinking essay and the personal reflection essay. The open-ended questions of the extended application form were scored as well. All responses to close-ended questions, including those from the Likert scale self-ratings, the social desirability test, and the teacher questionnaire, were directly typed into a database developed for this study.

In the first scoring process, two different teams of raters worked full-time in the same physical facility for a total of 10 working days. The first team (nine psychologists) scored the personal reflection essays and extended application forms. The second team (four linguistics teachers with experience in the assessment of similar instruments) scored the critical thinking essay. Each team had one supervisor and received a full day of training.

The second scoring process also lasted two weeks, took place at the same physical facility, and had one team of full-time raters for each of the three total instruments. A group of 17 raters scored the critical thinking essays, eight raters scored the extended application forms, and 14 evaluated the personal reflection essays. Each team had one supervisor, the raters' profiles were similar to those described for the first scoring process, and all received similar training. All raters signed a confidentiality agreement.

Inter-rater agreement was tracked through the double scoring of all critical thinking and personal reflection essays and of 20% of the open-ended questions of the extended application forms. Item score differences of one point were resolved by taking the mean of the two scores. Item score differences of more than one point (on the ten 4-point dimensions for the critical thinking essays, the 3-point scale items for the personal reflection essays, and 3-point scale for the leadership type and leadership effectiveness items of the extended biodata application form) were resolved with a third rating by the team supervisor. In those cases, the discrepant scorer(s) received retraining on the scoring guide.

Methodology

The validity and reliability of the instruments was assessed through internal consistency indicators, relative difficulty of the items, inter-rater reliability, and factor structure. We extracted factors based on the scree plots and the number of eigenvalues above one, and then we implemented oblique rotations. Validity evidence for the new measures was also evaluated by examining correlations between the new predictor measures and (a) home teacher ratings, (b) the social desirability scale, (c) students' high school grades, and (d) standardized test scores. While we expected that the home teacher ratings would provide evidence of convergent validity for the new measures (moderate to high correlations), we expected low to moderate relationships between the new measures and the current admission measures as they aim to assess new and supplementary constructs. Ideally, no relationship would exist between the social desirability scale and the new instruments.

The relationship with socioeconomic variables was analyzed by looking at the mean difference of standardized scores. The expectation was that the standardized score difference in the new measures would be less than the standardized score difference in current admission instruments.

Results

This section presents an overview of the results by instrument type and the relationship between the new instruments and variables of interest (scores on the standardized cognitive test currently used for admissions, the social desirability test, and the teacher questionnaire). The disparate impact of the new measures is also analyzed.

Table 5***Descriptive Statistics for New Predictors***

Variable	N	Mean	SD	Minimum	Maximum
Critical thinking essay^a					
Argument analysis	2,592	3.1	0.7	1	4
Thesis	2,592	3.4	0.6	1	4
Argument	2,592	3.0	0.6	1	4
Counter argument	2,592	1.7	0.8	1	4
Conclusion	2,592	3.1	0.8	1	4
Personal assessment	2,592	1.4	0.7	1	4
Orthography	2,592	1.7	0.8	1	4
Vocabulary	2,592	1.6	0.6	1	4
Sentence use	2,592	2.9	0.8	1	4
Paragraph use	2,592	2.8	0.7	1	4
Extended biodata application form (EBAF)^b					
Number of extracurricular activities (NEA)	2,960	2.3	1.5	0	5
Diversity of motivation (DIM)	2,960	1.0	0.9	0	3
# years participation (YEA)	2,711	2.2	0.9	0	4
Perseverance between activities (PER)	2,722	0.1	0.3	0	1
Maximum award level (MAL)	1,563	1.6	1.0	1	4
Leadership type (LT)	1,411	0.7	0.7	0	2
Leadership effectiveness (LE)	705	0.9	0.6	0	2
Personal reflection essay^b					
Coping with difficulty	2,132	0.8	0.8	0	2
Perseverance	2,132	0.8	0.7	0	2
Perceived self-efficacy	2,132	0.5	0.6	0	2
Locus control	2,132	0.7	0.8	0	2
Learn from experience	2,132	0.4	0.5	0	2
Likert scale self-ratings^c					
Metacognitive strategies	2,740	52.2	7.9	20	72
Social abilities	2,743	61.9	6.4	38	79
Proactivity	2,735	28.8	2.5	8	32

^a Extremely short critical thinking essays were not considered in the analysis. Longer essays were considered to resemble more closely the motivation and behavior of students in a high stakes test administration. ^b Only personal reflection essays in which students provided evidence supporting their motivation for personal, social, or academic development were considered. ^c Only questionnaires that had more than 50% of the questions completed were considered as valid cases since these cases were considered to resemble more closely the motivation and behavior of students in a high stakes test administration.

Descriptive Statistics for New Predictors

This section presents descriptive statistics for the new predictors (see Table 5).

Critical thinking essay. Students did relatively well in analyzing the quality of the arguments provided and in presenting their own thesis. They performed less well in assessing their own point of view and in formal aspects such as vocabulary and orthography. These results are consistent with those observed in applications of similar tests in Chilean college-age students (Manzi & Flotts, 2006). A factor analysis of the 10 critical thinking essay scales suggested two dimensions: one assessing content and the other evaluating formal aspects (see Appendix A for details). Based on this finding, a composite critical thinking essay score was computed as a weighted sum of the content scales (70%) and the formal aspect scales (30%).

Extended biodata application form (EBAF). On the extended biodata application form (EBAF) students reported an average of 2.3 activities but only about 1.4 of these activities were key activities that motivated them to pursue either personal, academic, or social development. The final number of extracurricular activities (NEA) score considered only key activities. Students from private high schools participated in more activities than students from public and subsidized high schools (mean of 2.6 participation versus 2.0 and 2.1 respectively) and also reported having, on average, more activities available to them than students from public or subsidized high schools (mean of 13.2 available activities versus 9.7 and 8.5 respectively). In the final NEA score we considered the number of key activities of each individual student and in the case of students attending private and subsidized high schools we multiplied the number of activities by the ratio of the average number of activities available at municipal high schools and the average number of activities available at their type of high school. This adjustment to the number of activities students reported aimed to control for differences in the opportunities available to them.

Most students reported participating in sports (31%) and academic activities (17%). They reported doing extracurricular activities because of their motivation to pursue academic development (22%), personal development (21%), social development (18%), or other types of motivation (38%).¹⁶ Students received points based on the number of different key motivations reported, or diversity of motivations (DIM). Key motivations were the desire to pursue personal, academic, and social development. If all activities were driven by one type of motivation (e.g., motivation for personal development), they received one point; if they reported two types of

motivations (e.g., motivation for personal and academic development), they got two points; and if they reported three types of motivations (e.g., motivation for personal, academic, and social development), they received three points.

Students also had to report the number of years they participated in each activity (YEA) and got an extra point if they persevered in one activity for more than a year or attended short type of activity more than once (PER).

Only a small proportion of students not reporting participation in extracurricular activities mentioned context issues (i.e., variables out of their control) as the reason why they could not take part in activities, and the proportion does not change significantly by high school type (20 out of 100 in public high schools versus 8 out of 54 in private high schools).

Students could report a maximum of three awards, but on average, each student reported one award. Close to 80% of the awards were academic or sports related, and almost 75% of the awards were given by high schools, particularly private high schools (42%). Scores were assigned based on the highest level of award reported (e.g., whether the award was a high school-level award, a municipal award, a regional award, or a national or international award) and not based on the number of awards (maximum award level [MAL]). Students who received a high school-level award received a 1, those who received an interschool award received a 2, those who received an intermunicipal or regional award received a 3. National and international awards were less frequent, and both received a 4.

About half of the students taking part in the study reported having had a leadership role during high school (48.9%). Of those, 42% described activities including the guidance or monitoring of one or more people, all of them oriented to the same task (the most basic level of leadership assessed), and 12% described more complex levels of leadership.¹⁷ In the leadership type (LT) score, basic levels of leadership received a 1 and more complex leadership types received a 2. The effectiveness of the leadership role (LE) was also assessed using a range from 0 to 2 based on the completion of goals reported by the students. The final score of the extended biodata application form was calculated according to the following formula (see Table 5 for variable names). A committee of university authorities decided the weights of each item based on the relative importance of each subdimension.

$$\text{EBAF} = \text{NEA} + \text{DIM} + 0.75 * \text{YEA} + \text{PER} + \text{MAL} + 1.5 * \text{LT} + 0.5 * \text{LE}$$

Personal reflection essay. Examinees had difficulties providing evidence supporting their statements on the personal reflection essay. The performance was better in the items that appeared first on the instruction page (e.g., perseverance and effort) and poorer on the items that came last (e.g., learning from experience); one hypothesis that we will investigate in the future is whether order or content was responsible for this. An exploratory factor analysis suggested a one-factor solution (see Appendix B). The final score was defined to be a simple average of all dimensions.

Likert scale self-ratings. Most students performed well in the three Likert scale self-ratings. The proactivity self-rating showed an especially small standard deviation.

Reliabilities. Internal consistency indices (Cronbach's alpha, $r_{xx'}$) were as follows: critical thinking essay ($r_{xx'} = .57$), personal reflection essay ($r_{xx'} = .80$), Likert scale self-rating of metacognitive abilities ($r_{xx'} = .83$), social abilities ($r_{xx'} = .76$), and proactivity ($r_{xx'} = .66$).

Table 6 shows the interrater agreement for the final instrument score by type of instrument and wave of data collection. Recall that several dimensions were established for each instrument. Each dimension was rated separately. So, for example, for the critical thinking essay, raters rated 10 dimensions, for the EBAF, two dimensions, and for the personal reflection essay, five dimensions. The weighted average of the four ratings is what made up the final critical thinking essay score from that rater. Therefore, raters could differ from each other in the final score by fractional value of up to 3 points in the critical thinking essay, 2 points in the average score of leadership type and leadership effectiveness, and 2 points in the personal reflection essay. It can be observed that more than 85% of the instruments double scored received total scores with a difference of 0.5 or less. The only exception was the second scoring process of the personal reflection essay, which was slightly lower.

Relationships Among Measures

This section presents the relationship of the pilot instruments with themselves and with other variables of interest, namely the instruments currently used for admissions (PSU tests and high school grades), a social desirability scale, and the teacher questionnaire.

Table 6***Interrater Agreement for New Measures***

Wave of data collection	Instrument	Score range	<i>N</i> double-scored	Difference of 0.5 points or less in instrument final score	Difference of 1 points or less in instrument final score
First (Catholic University)	Critical thinking essay	(1, 4)	383	98%	100%
	Extended biodata application form (leadership type and effectiveness)	(0, 2)	116	98%	100%
	Personal reflection essay	(0, 2)	516	86%	99%
Second (other high schools and colleges)	Critical thinking essay	(1, 4)	2,306	88%	99%
	Extended biodata application form (leadership type and effectiveness)	(0, 2)	489	96%	99%
	Personal reflection essay	(0, 2)	2,424	77%	98%

Note. All critical thinking essays and personal reflections essays were double scored; the discrepancies in *N* between the critical thinking and personal reflection essays were due to missing cases in one or the other. Only 20% of the extended biodata application form was double scored by design. See the text for an explanation on how rater differences can be less than one.

Correlation Among New Instruments

Table 7 shows low correlations among the critical thinking essay dimensions, the personal reflection essay, and the extended biodata application form, which we interpret as supporting the idea that the battery measured different attributes. The largest correlation is $r = .17$ between the personal reflection essay and the content subsection of the critical thinking essay. Except for that one example, and although they are statistically significant, most other correlations do not exceed $r = .10$.

Larger correlations are observed among the scores in the Likert scale self-ratings, and these persist after controlling for the score in the social desirability questionnaire.¹⁸ The intercorrelations between the social abilities, proactivity, and metacognitive strategies self-ratings range from $r = .36$ to $r = .42$. These results indicate some shared relationships among the three Likert scale self-ratings.¹⁹

Table 7***Correlations Among New Instrument Scores***

Instrument	Critical thinking content (CTC)	Critical thinking formal aspects (CTFA)	Extended biodata application form (EBAF)	Personal reflection essay (PRE)	Metacognitive strategies (MS)	Social abilities (SA)	Proactivity (P)
CTC	1.00						
CTFA	.21	1.00					
EBAF	.10	.05	1.00				
PRE	.17	.05	.08	1.00			
MS	.12	.10	.16	.12	1.00		
SA	.02	.00	.16	.07	.42	1.00	
P	.05	.04	.11	.09	.36	.36	1.00

Relationship With Current Admissions Indicators

As Table 8 shows, the correlation between the new instruments and the current admissions indicators is low, although most are statistically significant. The current math standardized test correlates weakly with the dimensions of critical thinking, as do high school grades. High school grades also correlate weakly with the score on the metacognitive strategies self-rating. Somewhat stronger correlations are observed between the new instruments and the verbal standardized test, especially with the two subdimensions of the critical thinking essay and the EBAF but these correlations are still small in magnitude.

Relationship With Social Desirability Scale

The social desirability score is considered a measure of the degree to which the validity of an instrument is threatened by socially desirable responding. As Table 8 shows, there are moderate and statistically significant correlations between social desirability scores and the social abilities, metacognitive abilities, and proactivity self-rating scores. The correlations of the social desirability scale with the remaining instruments included in the study are below 0.10 and most of them are nonsignificant at the 1% confidence level.

Relationship With Teacher Questionnaire

The average by-class correlation (Fisher's z) was computed to analyze the relationship between teachers' ratings and students' scores in the four types of instruments included in the study, as well as among teachers' ratings and standardized test scores and high school grades.

Table 8***Correlation With Current Admissions Instruments***

Instruments	PSU Math ^a	PSU Verbal ^a	HS grades ^a	Social desirability scale ^b
Critical thinking content	.21	.28	.21	.01
Critical thinking formal aspects	.21	.28	.22	.00
Extended biodata application form	.16	.20	.18	.06
Personal reflection essay	.08	.12	.03	.05
Social abilities self-rating	-.05	.00	.00	.39
Metacognitive strategies self-rating	.09	.17	.26	.33
Proactivity self-rating	.00	.05	.08	.25

Note. HS = high school, PSU = Pruebas de Selección Universitaria.

^a*N* = 1,969 (for Personal Reflection), 2721 (for Application Form), and 2451 – 2480 (for the others). ^b *N* = 2,005 (for Personal Reflection) and *N* = 2705 – 2733 (for the other measures).

Teachers who reported knowing students for less than six months or “very little” were excluded from the analysis.

Overall, teachers assessed all their students very positively (less than 10% of students were assessed as being “below the average” in each item), and therefore their scores discriminated little among students. Results showed that the teachers’ ratings related closely to students’ high school grades and standardized test scores, which is to be expected of senior class home teachers who have limited interactions with students and know mostly about their academic performance. In terms of the new instruments, correlations close to or above 0.3 were observed between a teacher’s rating and students’ scores on the metacognitive strategies self-ratings and on the extended biodata application form (see Table 9).

The teacher questionnaire showed two factors (see Appendix E). The first one, which we called “academic” because of its higher correlation with standardized scores and high school grades, included the following items: motivation to learn, academic motivation, overcoming obstacles, vision of future, perseverance, personal responsibility, self confidence, personal reflection, argumentation, and writing ability. The second factor was named “social interest and motivation” and included the following items from the teacher questionnaire: interest in others, social responsibility, leadership, and participation in extracurricular activities. While the academic factor exhibited correlations of around $r = .30$ with the metacognitive strategies score,

the item about participation in extracurricular activities correlated moderately with the EBAF score ($r = .27$).

Table 9
Correlations With Teacher Questionnaire

Teacher questionnaire subdimensions	Metacognitive strategies	Extended biodata application form	PSU Math	PSU Verbal	HS grades
Motivation to learn	.32	.18	.49	.46	.67
Academic motivation	.31	.17	.49	.44	.68
Overcoming obstacles	.30	.17	.44	.40	.62
Vision of future	.26	.17	.43	.40	.60
Interest others	.16	.14	.17	.19	.27
Social responsibility	.16	.18	.15	.20	.25
Leadership	.16	.18	.15	.20	.25
Perseverance	.29	.17	.42	.39	.59
Personal responsibility	.28	.17	.44	.39	.60
Self confidence	.24	.21	.38	.35	.54
Personal reflection	.25	.19	.33	.39	.50
Argumentation	.24	.19	.32	.41	.50
Writing ability	.26	.18	.36	.45	.52
Participation extracurricular act	.17	.27	.21	.21	.32
General motivation	.29	.19	.43	.43	.61

Note. HS = high school, PSU = Pruebas de Selección Universitaria.

The correlations with the other instruments of the pilot study did not exceed $r = .25$ (i.e., the formal aspects and content dimensions of the critical thinking essay, the proactivity and social abilities self-ratings scores) and therefore were not included in the table.

Differences Between Groups

In addition, we studied the relationship between performance and sociodemographic characteristics of the examinees. Specifically, standardized performance differences between males and females as well as between students from private and municipal high schools were analyzed and compared to standardized performance differences observed in the current admissions test and in high school grades.²⁰ We were interested in looking at performance

differences between students from different high school types as a way to examine differences between students from different socioeconomic groups.

Table 10 shows that the students from private high schools performed better than students from municipal high schools in both subdimensions of the critical thinking test (especially in the content subdimension) as well as in the EBAF. In both cases, however, differences are between 30% and 50% of the differences observed in the current cognitive tests and high school grades. The difference in the formal aspects subdimension of the critical thinking test is not statistically significant. It is interesting to note that the difference in favor of students from municipal high schools, both in the personal reflection essay and in the metacognitive strategies self-rating scores, is statistically significant.

Table 11 shows that all instruments piloted in this study favored women over men, with the largest and statistically significant differences observed in the Likert scale self-ratings. Women outperformed men in the social abilities and metacognitive strategies self-ratings by between 26% to 41% of a standard deviation.

Table 10
Score Differences on New Measures by High School Type

Variable	<i>N</i> private	<i>N</i> municipal	Mean private	Mean municipal	Mean difference (private- municipal)	<i>t</i> value
Critical thinking content	799	909	.20	-.06	.26	5.35*
Critical thinking formal aspects	799	909	.09	.07	.02	.51
Application form	957	1,016	.15	-.18	.33	7.78*
Personal reflection	694	710	-.04	.19	-.23	-4.17*
Metacognitive strategies	830	971	-.09	.07	-.16	-3.45*
Social abilities	830	972	.00	.02	-.02	-.39
Proactivity	829	969	-.06	-.02	-.05	-.94
PSU Math	955	987	.56	-.25	.82	20.10
PSU Verbal	955	988	.43	-.16	.59	13.86
HS grades	955	987	.28	-.30	.57	13.52

Note. PSU = Pruebas de Selección Universitaria.

* $p < .01$.

Table 11***Male and Female Score Differences on New Measures***

Variable	<i>N</i> males	<i>N</i> females	Mean males	Mean female	Mean difference (male-female)	<i>t</i> value
Critical thinking content	1,315	1,241	-.02	.02	-.05	-1.19
Critical thinking formal aspects	1,315	1,241	-.02	.02	-.03	-0.86
Application form	1,542	1,418	-.03	.03	-.05	-1.44
Personal reflection	1,000	1,097	-.04	.04	-.08	-1.78
Metacognitive strategies	1,418	1,286	-.19	.21	-.41	-10.85*
Proactivity	1,416	1,283	-.07	.07	-.14	-3.63*
Social abilities	1,421	1,286	-.13	.14	-.26	-6.93*
PSU Math	1,491	1,371	.20	-.21	.41	11.32*
PSU Verbal	1,491	1,372	.07	-.07	.14	3.71*
HS grades	1,490	1,371	-.08	.08	-.16	-4.32*

Note. PSU = Pruebas de Selección Universitaria.

* $p < .01$.

Discussion

The purpose of this study was to evaluate the potential usefulness of a set of new measures for use in helping the admissions decision process. Based on prior research, along with meetings involving stakeholders from Chilean universities, attention was focused on a set of new constructs, such as critical thinking, motivation, metacognition, social abilities, and others. Also, a set of instruments designed to measure these new constructs was developed and administered to students from four major Chilean universities and several high schools, representing a broad range of academic and sociodemographic backgrounds. The validity of the new measures was examined by correlating them with the traditional admissions measures (PSU standardized test scores and grades), with a social desirability scale, and with teacher ratings along 10 scales, including motivation to learn, overcoming obstacles, and perseverance.

The results suggest that the four types of instruments piloted in the study—the critical thinking essay; the EBAF; the personal reflection essay; and the social ability, metacognition, and the proactivity self-ratings—are measuring different constructs and that these constructs are different from the ones measured by the admissions instruments currently in place. There is some moderate relationship among the three standardized questionnaires, which does not seem to be related to social desirability or to the fact that they are all in a multiple-choice format.

Results also suggest a moderate relationship among the verbal standardized test and the critical thinking essay, the personal reflection essay, and the extended biodata application form. Because two of these new instruments are essays and the other one includes open-ended questions, this result is not surprising. Verbal ability, reading, and writing are important skills that will correlate with most self-assessments. In this case, the correlation is only moderate and the inclusion of this new instrument is further justified because the current Verbal admissions test is a multiple-choice test with no constructed responses (Sincoff & Sternberg, 1987). There may also be a moderate incremental prediction of college grades associated to the critical thinking essay as found by Mattern, Kobrin, Patterson, Shaw, and Camara (2009) when investigating the validity of the SAT[®] writing section.

The assessment of high school seniors' home teachers was not expected to be a perfect outcome measure, but instead it was designed to serve as a preliminary proxy to better measures that could be obtained in a longitudinal study (e.g., attrition from college, college grades). The fact that there is a moderate correlation between the teachers' assessment of participation in extracurricular activities and the students' scores on the EBAF provides support to the validity of the new predictor measures. Furthermore, the correlations observed are in line with the results reported by Oswald et al. (2004) between peer ratings and biodata measures.

Among the new instruments, the critical thinking test and the EBAF showed the largest performance differences between low and high socioeconomic status (SES) students; these differences however are between one third and one half of the differences observed in the current admissions instruments. The personal reflection essay, on the other hand, showed the most positive results in terms of favoring students with low socioeconomic status. Although we see these as positive results, it is important to remember that participation in the study had no consequences on students. Once stakes are associated to the new tests, it is likely that preparation will increase and differences between sociodemographic groups will grow. Results from experiences in other countries (Cliffordson & Askling, 2006; Kyllonen, 2005; Oswald et al., 2004), however, suggested that the performance differences between groups on noncognitive instruments, such as the personal reflection essay and the EBAF, will not be as large as differences observed in cognitive assessments such as the ones used for admissions today in Chile.

Most instruments showed reliability coefficients at acceptable levels. The critical thinking essay was the most important exception, showing the lowest Cronbach Alpha ($r_{xx'} = .57$). Reliability results did not improve when they were calculated separately for the two dimensions ($r_{xx'} = .58$ for content; $r_{xx'} = .51$ for the formal aspect). We hypothesize that the limited number of items per section of the critical thinking essay (six in content and four in formal aspects) may have reduced the reliability. The reduced number of tasks sampled (i.e., one essay) is also a candidate source of low reliability (Breeland, Bridgeman, & Fowles, 1999).

All instruments and scoring guides will be reviewed based on the results from the 2009 data collection. The low performance of students in the personal reflection essay suggests that the language and order in which instructions were provided for this instrument should be closely reviewed. In addition, the relatively lower agreement rate observed among scorers for this instrument indicates that raters need clearer scoring guidelines, more precise instructions, or tighter supervision. The interrater agreement observed in the other two scored instruments (the critical thinking essay and EBAF) is similar to that found in other studies (Blattner, 2002).

Conclusions

This paper describes the development and validation process of new instruments to measure attributes that could complement the standardized cognitive test currently used to make undergraduate admissions decisions in Chile. Specifically, results from this research could affect the decision-making process at four universities, which are now considering the potential use of these instruments.

These self-assessments, biographical data measure, and essays were developed with the goal of measuring motivation to pursue personal, civic and academic development, and critical thinking. These attributes were deemed relevant by a panel of university authorities, faculty, and student representatives who met during 2007 and prioritized the characteristics of interest in an applicant.

Preliminary results from the first year of study are promising. The newly developed instruments measured attributes that complement the indicators currently used for undergraduate admissions. Reliability estimates, both internal consistency and interrater agreement, varied depending on the instrument but, overall, were acceptable. Factor analyses confirmed the theoretical structure of the critical thinking essay and the personal reflection essay. In addition,

the new instruments showed significantly less adverse impact against females and students from low socioeconomic backgrounds than the instrument used in the current admissions system.

It is not clear how generalizable these results are considering that no consequences were associated with student results based on the instruments. Once stakes are associated, some of these instruments will be susceptible to coaching and faking. As a way to deter students from faking, a random verification process should be considered for the information provided in the EBAF. There could be sanctions (e.g., admissions cancellation) for admitted students who are not able to demonstrate participation in a claimed activity or to provide evidence they received an award listed. The effects of coaching on the scores of the critical thinking essay and personal reflection essay would have to be carefully monitored. There may be, however, some educational benefits associated with test preparation if it does translate into better writing abilities of students applying to college (Schmidt, Walker, & Camara, 2007).

The results presented in this paper will be complemented with information regarding the capacity of the new instruments to predict academic and nonacademic success. These data are being collected through a telephone survey and will be completed with administrative records including students' grades and persistence in college. In addition, information about students' motivations, self-efficacy, perseverance, and leadership skills, among others, was obtained from a third-party through another phone survey for the college student sample. This information will be used to triangulate students' self-reports in the same way the teacher questionnaire was used in the high school sample.

We expect that the development of these new instruments, and their future use in admissions, will neutralize some of the known advantages given by traditional academic indicators to students coming from higher socioeconomic backgrounds (see, for example, Sackett, Schmitt, Ellingson, & Kabin, 2001). In addition, it will send a clear signal to high schools regarding the attributes that they should help develop, thereby expanding the high school senior year curriculum that currently focuses on the preparation for the standardized admissions test. The development of the instruments described in this paper provides the opportunity to consider the multiple dimensions of student attributes that are relevant for achieving collegiate and professional success. The results presented here should also inform similar efforts taking place in other parts of the world.

References

- Baird, L. (1979). *Development of an inventory of documented accomplishments for graduate admissions* (GRE Board Report No. GREB-77-3R). Princeton, NJ: ETS.
- Blattner, N. H. (2002). Developing a performance-based assessment of students' critical thinking skills. *Assessing Writing*, 8, 47–64.
- Breland, H., Bridgeman, B., & Fowles, M. (1999). *Writing assessment in admission to higher education: Review and framework* (College Board Research Report No. 99-3). New York, NY: College Board.
- Breland, H., Maxey, J., Gernand, R., Cumming, T., & Trapani, C. (2001). *Trends in college admission 2000: A report of a national survey of undergraduate admissions policies, practices, and procedures*. Retrieved from http://www.semworks.net/about-us/resources/docs/trends_in_college_admission.pdf
- Brunner, J. J., & Uribe, D. (2007). *Mercados universitarios: Los nuevos escenarios de la educación superior. Informe* (Final Proyecto Fondecyt No. 1050138). [University markets: The new reality of higher education (Final Report of Project #1050138)]. Santiago, Chile: Universidad Diego Portales.
- Camara, W. J. (2005). Broadening criteria of college success and the impact of cognitive predictors. In W. J. Camara & E. W. Kimmel (Eds.), *Choosing students: Higher education admissions tools for the 21st century*. Mahwah, NJ: Lawrence Erlbaum Associates.
- Cliffordson, C., & Askling, B. (2006). Different grounds for admission: Its effects on recruitment and achievement in medical education. *Scandinavian Journal of Educational Research*, 50, 45–62.
- College Board. (2002). *Best practices in admissions decisions. A report on the third College Board conference on admission models*. New York, NY: Author.
- Condon, W., & Kelly-Riley, D. (2004). Assessing and teaching what we value: The relationship between college-level writing and critical thinking abilities. *Assessing Writing*, 9, 56–75.
- Frebort, M., Kubinger, K. (2007, May). The Viennese self-assessment for measuring psychology study's aptitude requirements – Computerized experiment-based behavior assessments. In H. Moosbrugger & E. Jonkisz (Symposium organizers), *Assessing predictors of academic achievement*. Symposium conducted at the ninth European conference on psychological assessment (European Association of Psychological Assessment), Thessaloniki, Greece.

- Geiser, S., & Santelices, M. V. (2007). *Validity of high-school grades in predicting student success beyond the freshman year: High-school record vs. standardized tests as indicators of four-year college outcomes* (CSHE Research and Occasional Paper Series: CSHE.6.07). Berkeley, CA: Center for Studies in Higher Education.
- Harris, D. J., Colton, D. A., Gao, X., & Crouse, J. D. (2007, March). *Technical characteristics of the ACT writing test*. Paper presented at the annual meeting of the National Council of Measurement in Education, Chicago, IL.
- Hedlund, J., Wilt, J. M., Nebel, K., Ashford, S. E., & Sternberg, R. J. (2006). Assessing practical intelligence in business school admissions: A supplement to the Graduate Management Admissions Test. *Learning and Individual Differences, 16*, 101–127.
- Hornke, L. F. (2007). Self-assessment as a means to inform graduates about their individual strengths and orientations. In H. Moosbrugger & E. Jonkisz (Symposium organizers), *Assessing predictors of academic achievement*. Symposium conducted at the ninth European conference on psychological assessment (European Association of Psychological Assessment), Thessaloniki, Greece.
- Jonkisz, E., & Moosbrugger, H. (2007). Self- assessment as an integral part of student selection process. In H. Moosbrugger & E. Jonkisz (Symposium organizers), *Assessing predictors of academic achievement*. Symposium conducted at the ninth European conference on psychological assessment (European Association of Psychological Assessment), Thessaloniki, Greece.
- Kubinger, K., Moosbrugger, H., Frebort, M., Jonkisz, E. (2007). Psychological reasons for using self-assessment at limited university admissions. In H. Moosbrugger & E. Jonkisz (Symposium organizers), *Assessing predictors of academic achievement*. Symposium conducted at the Ninth European Conference on Psychological Assessment (European Association of Psychological Assessment), Thessaloniki, Greece.
- Kyllonen, P.C. (2005). *The case for noncognitive assessments* (R&D Connections No. 4). Princeton, NJ: ETS.
- Kyllonen, P. C. (2007, April). *The faking problem in noncognitive assessment*. Paper presented at the American Psychological Association Annual Convention, San Francisco, CA.
- Kyllonen, P. C. (2008). *The research behind the ETS Personal Potential Index*. Retrieved from the ETS website: http://www.ets.org/Media/Products/PPI/10411_PPI_bkgrd_report_RD4.pdf

- Kyllonen, P. C., Lipnevich, A. A., Burrus, J., & Roberts, R. D. (2009). *Personality, motivation, and college readiness: A prospectus for assessment and development*. Manuscript in preparation.
- Kyllonen, P. C., Walters, A. M., & Kaufman, J. C. (2005). Noncognitive constructs and their assessment in graduate education. *Educational Assessment, 10*, 153–184.
- Le, H., Casillas, A., Robbins, S. B., & Langley, R. (2005). Motivational and skills, social, and self-management predictors of college outcomes: Constructing the student readiness inventory. *Educational and Psychological Measurement, 65*, 482–508.
- Lengenfelder, P., Baumann, U., Nürk, H.-C., & Allesch, C. (2007). The Salzburg approach of student selection for psychology – First results of predictive validity. In H. Moosbrugger & E. Jonkisz (Symposium organizers), *Assessing predictors of academic achievement*. Symposium conducted at the Ninth European Conference on Psychological Assessment (European Association of Psychological Assessment), Thessaloniki, Greece.
- Liu, L., Minsky, J., Ling, G., & Kyllonen, P. (2009). Using the standardized letter of recommendation in admissions: Results from a multidimensional Rasch Model. *Educational and Psychological Measurement, 69*, 475–492.
- Manzi, J., & Flotts, P. (2006). *Examen de comunicación escrita. Informe general de resultados* [Writing ability test. Report of general results]. Santiago, Chile: Centro de Medicion UC [Measurement Center Catholic University].
- Mattern, K., Kobrin, J., Patterson, B., Shaw, E., & Camara, W. (2009). Validity is in the eye of the beholder. Conveying SAT research findings to the general public. In R. Lissitz (Ed.), *The concept of validity. Revisions, new directions & applications*. Washington, DC: Information Age Publishing.
- Ministerio de Educacion [Ministry of Education]. (2011). Data file retrieved from http://ded.mineduc.cl/DedPublico/anuarios_estadisticos
- Oswald, F. L., Schmitt, N., Kim, B. H., Gillespie, M. A., & Ramsay, L. J. (2004). Developing a biodata measure and situational judgment inventory as predictors of college student performance. *Journal of Applied Psychology, 89*, 187–207.
- Perfetto, G. (1999). *Toward taxonomy of the admissions decision-making process: A public document based on the first and second College Board conferences on Admissions Models*. New York, NY: College Board.

- Pontificia Universidad Catolica de Chile. (2010). *Comparative study of Potificia Universidad Catolica de Chile and other CRUCH institutions*. Unpublished manuscript.
- Rigol, G. W. (2003). *Admissions-making model. How US institutions of higher education select undergraduate students*. New York, NY: College Board.
- Robbins, S. B., Allen, J., & Sawyer, R. (2007, April). *Do psychosocial factors have a role in promoting college success?* Paper presented at the annual conference of the National Council on Measurement in Education, Chicago, IL.
- Sackett, P. R., Schmitt, N., Ellingson, J. E., & Kabin, M. B. (2001). High-stakes testing in employment, credentialing, and higher education: Prospects in a post-affirmative-action world. *American Psychologist*, *56*, 302–318.
- Schmidt, A. E., Walker, M., & Camara, W. (2007, March). *Technical characteristics of the writing section of the SAT Reasoning Test*. Paper presented at the annual conference of the National Council on Measurement in Education, Chicago, IL.
- Sincoff, J. B., & Sternberg, R. J. (1987). Two faces of verbal ability. *Intelligence*, *11*, 263–405.
- Shultz, M. M., & Zedeck, S. (2008). *Identification, development, and validation of predictors for successful lawyering*. Retrieved from the University of California website:
<http://www.law.berkeley.edu/files/LSACREPORTfinal-12.pdf>
- Sternberg, R. J. (1999). A triarchic approach to the understanding and assessment of intelligence in multicultural populations. *Journal of School Psychology*, *37*(2), 145–159.
- Sternberg, R. J. (2003). Our research program validating the triarchic theory of successful intelligence: Reply to Gotfredson. *Intelligence*, *31*, 399–413.
- Sternberg, R. J. (2009). *Intelligence, creativity, and wisdom: Assessments of abilities for the 21st century*. Retrieved from
<http://www.wfu.edu/provost/rethinkingadmissions/docs/presenters/sternberg.pdf>
- Sternberg, R. J., & the Rainbow Project Collaborators. (2006). The Rainbow Project: Enhancing the SAT through assessments of analytical, practical, and creative skills. *Intelligence*, *34*(4), 321–350.
- Willingham, W.W. (1985). *Success in college. The role of personal qualities and academic ability*. New York, NY: College Board.
- Zwick, R., & Grief Greene, J. (2007). New perspectives on the correlation of SAT scores, high school grades and socioeconomic factors. *Journal of Educational Measurement*, *44*, 23–45.

Notes

- ¹ Corresponding author (vsanteli@uc.cl) and principal investigator. We would like to thank Patricia Thibaut, Paula Lacerna, and Angelica Bosch for their research assistance.
- ² Chief Officer of the Higher Education Division, Ministry of Education of Chile, former Vice President for Academic Affairs, Pontificia Universidad Católica de Chile.
- ³ Research and Development Manager at the Pontificia Universidad Católica de Chile Measurement Center (MIDE UC).
- ⁴ Former Project Coordinator at the Pontificia Universidad Católica de Chile Measurement Center (MIDE UC).
- ⁵ Director of ETS Center for New Constructs.
- ⁶ The test development and administration are centralized and national processes are delegated by CRUCH to the University of Chile, one of the member universities.
- ⁷ The applicant profile included the following characteristics: (a) persistence/overcoming challenges/resilience, (b) personal development/reflexivity of students, (c) tolerance, (d) creativity, (e) motivation, (f) solidarity, (g) knowledgeable of area of interest, and (h) match to institution's mission.
- ⁸ A random verification process was conducted as part of this research, and it is also considered an integral part of the operational implementation of these measures. The implementation of the "warning method" has been successful in earlier research experiences such as a documented accomplishments scale (Kyllonen, Walters, & Kaufman, 2005).
- ⁹ It is important to keep in mind that the academic year in Chile starts in March and ends in December.
- ¹⁰ The original plan was to collect college information in April and May of 2008, but school and university protests taking place at the national level because of legal and financial issues made that impossible.
- ¹¹ In 2010, Catholic University accepted 34% of valid applicants; University of Concepcion, 33%; University Federico Santa Maria, 38%; and University of Santiago, 28% (Pontificia Universidad Católica de Chile, 2010).

- ¹² In addition, students from the Catholic University PENTA program and from three underperforming municipal schools, with which the University of Santiago works closely, were invited to participate. The PENTA program is designed to support the teaching and learning of especially talented students from deprived backgrounds during secondary school. It is similar to an academic outreach program.
- ¹³ Although the Chilean Ministry of Education sets the pedagogical guidelines and defines and provides the resources for the country's schools, the municipality authorities manage public schools locally. Private stakeholders (either individuals or private institutions) manage both private subsidized and private nonsubsidized schools. In 2009, there were approximately 12,100 schools operating in the system, 48% of which were municipal schools, 46% private subsidized schools, and 6% private nonsubsidized schools (Ministerio de Educacion, 2011). Approximately 42% of the school-age students attend municipal schools, 50% attend private-subsidized schools, and only 7% attend private schools. Students from a lower socioeconomic background attend public schools, while children from better-off families attend private schools (Ministerio de Educacion, 2011).
- ¹⁴ This selection was made based on the analyses of three years of data (2004–2007) and considering a distance of 10 and 20 positions both above and below the cut-off score. PSU Math and Verbal scores range from 200 to 850. A total of 243,575 students took the PSU Verbal test in 2009. A total of 242,438 students took the PSU Math test in 2009. For each test, the mean score is scaled to be 500 points and the standard deviation is 110 points.
- ¹⁵ Originally we had planned to score the entire college sample in June and the entire high school student sample in October. However, only Catholic University students had been tested by the time of the first scoring time point.
- ¹⁶ Thirty-one percent of these students reported doing activities “to have fun.”
- ¹⁷ These more complex levels of leadership include coordinating people working on different tasks, decision making responsibilities, the supervision and assessment of others' work, and/or representing the opinions or interests of a group.
- ¹⁸ The partial correlations controlling for social desirability scores are shown in Appendix C.

¹⁹ We explored the hypothesis that this redundancy could be due to the fact that the three instruments were in multiple-choice format, but we did not find supporting evidence (see Appendix D).

²⁰ These analyses were also conducted standardizing the performance of students in each sample separately (college sample and high school sample) and the results were similar.

List of Appendices

	Page
A. Factor Analysis of Critical Thinking Essay	36
B. Factor Analysis of the Personal Reflection Instrument.....	38
C. Pearson Partial Correlation Coefficients Among Standardized Questionnaires Controlling for Social Desirability.....	40
D. Factor Analysis of All Likert Scale Self-Ratings' Items Combined.....	41
E. Factor Analysis of Teacher Survey	43

Appendix A

Factor Analysis of Critical Thinking Essay

A factor analysis using the principal components estimation method with a direct oblimin rotation was performed considering the 10 items of the critical thinking essay. The scree plot showed a two-factor solution that explained 38% of variance and coincided with construct theory. The first factor included items that measured content, and the second factor included items that assessed formal aspects of writing. The paragraph use item had important loadings in both factors, and the personal assessment item didn't load in any of the two factors. The two factors showed a positive correlation ($r = .19$).

Table A1

Eigenvalues of the Correlation Matrix

	Initial eigenvalues				Extraction sums of squared loadings		
	Total	Difference	Proportion	Cumulative	Total	Percentage	Cumulative
1	2.27	.73	.23	.23	2.27	22.7	22.7
2	1.54	.51	.15	.38	1.54	15.4	38.0
3	1.03	.03	.10	.48			
4	1.00	.15	.10	.58			
5	.86	.10	.09	.67			
6	.76	.06	.08	.75			
7	.70	.05	.07	.82			
8	.65	.02	.06	.88			
9	.63	.07	.06	.94			
10	.56		.06	1.00			

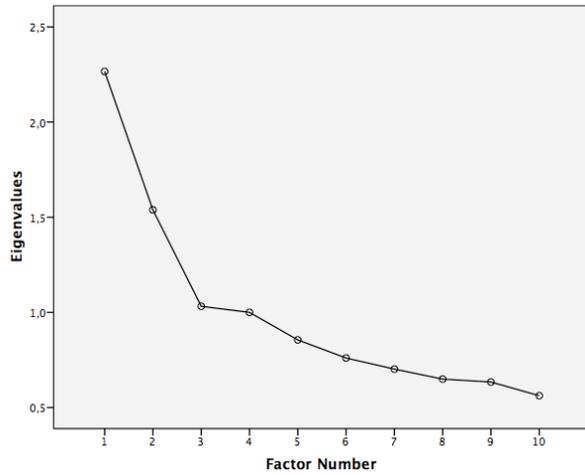


Figure A1. Scree plot.

Table A2

Factor Loadings Rotated Matrix (Direct Oblimin)

	1	2
Argument	.71	--
Conclusion	.67	--
Thesis	.64	--
Argument analysis	.65	--
Counter argument	.55	--
Paragraph use	.26	.45
Sentence use	--	.66
Orthography	--	.71
Vocabulary	--	.69
Personal assessment	--	--

Note. Loadings < .25 omitted.

Appendix B

Factor Analysis of the Personal Reflection Instrument

A factor analysis using the principal components estimation method with a direct oblimin rotation was performed considering the five items of the personal reflection essay. The solution showed a one-factor solution (eigenvalues greater than one and scree plot). This one factor explained 55% of the variance, and all the items showed factor loadings greater than 0.30. A parallel analysis (95% confidence interval based on 200 replications) also supported the one-factor solution.

Table B 1

Eigenvalues of the Correlation Matrix

	Initial eigenvalues				Extraction sums of squared loadings		
	Total	Difference	Proportion	Cumulative	Total	Percentage	Cumulative
1	2.77	1.97	.55	.55	2.77	55.3	55.3
2	.80	.18	.16	.71			
3	.62	.12	.12	.84			
4	.50	.18	.09	.94			
5	.32		.06	1.00			

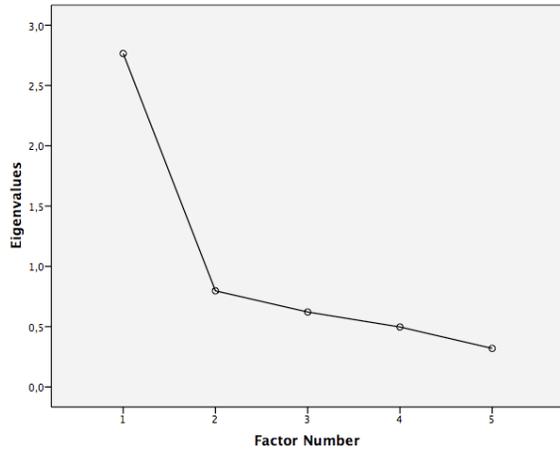


Figure B1. Scree plot.

Table B2

Factor Loadings Component Matrix

	1
Meaning of difficulty	.83
Perseverance	.84
Self-efficacy	.54
Locus of control	.78
Experience	.70

Note. Only personal reflection essays in which students provided evidence supporting their motivation for personal, social, or academic development were considered.

Appendix C
Pearson Partial Correlation Coefficients Among
Standardized Questionnaires Controlling for Social Desirability

	Social abilities	Metacognitive strategies	Proactivity
Social abilities	1.00		
Metacognitive strategies	0.34	1.00	
Proactivity	0.30	0.30	1.00

Note. $N = 2,696$. Prob $> |r|$ under H_0 : Partial $\rho = 0$.

Appendix D

Factor Analysis of All Likert Scale Self-Ratings' Items Combined

There were 46 items from all the Likert scale self-ratings combined (18 from the metacognitive skills questionnaire, 20 from the social abilities questionnaire, and 8 from the proactivity questionnaire). A factor analysis using the principal components estimation method with a direct oblimin rotation showed that there were 11 factors (considering eigenvalues above 1). These 11 factors explained 48% of the total variance. Items from the different questionnaires grouped in different factors (see Table D3) showed that format (multiple-choice) was not the main factor behind the score variance observed.

Table D1

Eigenvalues of the Correlation Matrix

	Initial eigenvalues				Extraction sums of squared loadings		
	Total	Difference	Proportion	Cumulative	Total	Percentage	Cumulative
1	6.70	3.76	.15	.15	6.70	14.57	14.57
2	2.94	.81	.06	.21	2.94	6.39	20.97
3	2.13	.32	.05	.26	2.13	4.64	25.60
4	1.81	.31	.04	.30	1.81	3.93	29.54
5	1.50	.09	.03	.33	1.50	3.27	32.80
6	1.42	.07	.03	.36	1.42	3.08	35.88
7	1.34	.19	.03	.39	1.34	2.92	38.80
8	1.16	.10	.03	.41	1.16	2.51	41.31
9	1.06	.02	.02	.44	1.06	2.30	43.61
10	1.03	.01	.02	.46	1.03	2.24	45.85
11	1.02		.02	.48	1.02	2.22	48.07

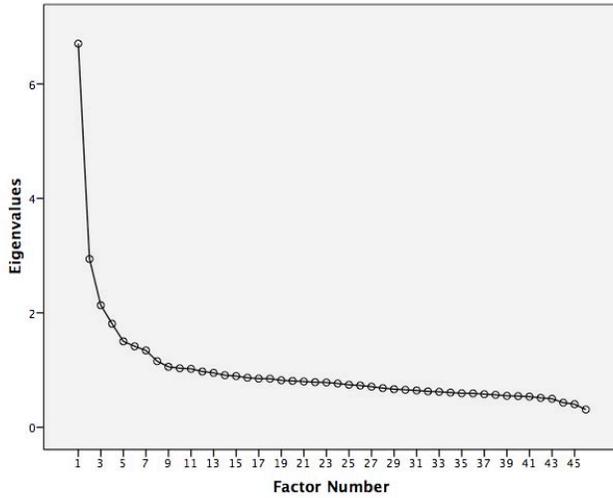


Figure D1. Scree plot.

Table D2

Items With Loadings Over 0.35 by Factor

Items With Loadings Over 0.35	
Factor 1	M1, M2, M5, M6, M12, P1
Factor 2	H2, H7, H8, H12, H13, H15, H19
Factor 3	P1, P2, P3, P4, P5, P6, P7, P8
Factor 4	H5, H8, H9, H11, H20
Factor 5	H2, H3, H4, H7, H15, H16
Factor 6	M3, M5, M7, M13, M15, M16, M17
Factor 7	M2, M4, M7, M14, M18
Factor 8	H10, H17, H18
Factor 9	M6, M7, M9, M13
Factor 10	H6, H14
Factor 11	H1, M10, M11

Appendix E
Factor Analysis of Teacher Survey

Teacher surveys came from 82 classes in 21 high schools for a total of 1,517 students (97% of high school sample). The information for 42 students was excluded because teachers did not know their students well enough (less than one semester or “very little”). The final sample had 1,475 cases and scores concentrated in the “average” and “above average” categories for most items (close to 75% of the cases).

The factor analysis, using principal component analysis and direct oblimin rotation method, was conducted considering the 14 items of the teacher survey. It showed a two-factor solution (based on eigenvalues above one and on the scree plot) that explained 76% of the overall variance. The first factor included items that measured “academic interest/performance”; the second factor, “social interest and motivation.” The personal reflection and argumentation items had important loadings in both factors. The two factors showed a high and positive correlation between them (0.62).

Table E 1

Eigenvalues of the Correlation Matrix

	Initial eigenvalues				Extraction sums of squared loadings		
	Total	Difference	Proportion	Cumulative	Total	Percentage	Cumulative
1	9.18	7.69	0.66	0.66	9.18	65.6	65.6
2	1.49	0.84	0.11	0.76	1.49	10.7	76.3
3	0.65	0.08	0.05	0.81			
4	0.57	0.18	0.04	0.85			
5	0.39	0.07	0.03	0.88			
6	0.32	0.06	0.02	0.90			
7	0.26	0.02	0.02	0.92			
8	0.25	0.01	0.02	0.94			
9	0.24	0.04	0.02	0.95			
10	0.19	0.02	0.01	0.97			
11	0.18	0.03	0.01	0.98			
12	0.14	0.02	0.01	0.99			
13	0.12	0.12	0.01	1.00			
14	0.00		0.00	1.00			

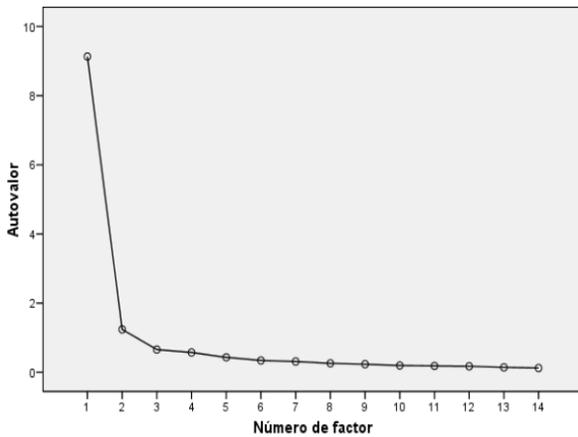


Figure E 1. Scree plot.

Table E 2

Factor Loadings Rotated Matrix (Direct Oblimin)

	1	2
Motivation learn	.89	--
Academic motivation	.90	--
Overcoming obstacles	.90	--
Vision of future	.87	--
Interest others	--	.88
Social responsibility	--	.97
Leadership	--	.97
Perseverance	.88	--
Personal responsibility	.89	--
Self-confidence	.83	--
Personal reflection	.82	.64
Argumentation	.80	.61
Writing ability	.80	--
Participation extracurricular act	--	.64

Note. Loadings < .60 omitted.