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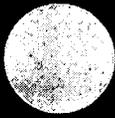
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ABSTRACT

This guide is designed to help identify and modify risks that contribute to alcohol-related problems within college and university communities. The guide describes methods and exercises that can be followed to gather and organize information about alcohol use and associated adverse consequences at institutions of higher education and within surrounding communities. Despite general agreement among campus officials and students alike that alcohol use contributes to a range of problems confronting colleges and universities, prevention often does not command a high priority for students, faculty, and staff. Making the case for prevention can be frustrating work, posing the challenge of getting people to understand why problems occur and how they can make a difference. The four goals of this guide are to help gather information on the extent of problems related to alcohol use at colleges and universities; assist with the understanding and description of environmental factors within campus communities that promote or discourage high-risk alcohol use; assist in organizing information on alcohol-related problems in an intelligible way so that one can articulate concerns and generate a prevention support network; and prepare for work in reducing alcohol-related problems by identifying possible issues that can stimulate prevention efforts. Includes exercises to be used with all aspects mentioned in the guide with a list of relevant publications. Provides a list of selected resources and publications as well as a list of Higher Education Center for Alcohol and Other Drug Prevention publications and fact sheets and prevention updates. (Author/MKA)



College Alcohol Risk Assessment Guide



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The Higher Education Center for Alcohol and Other Drug Prevention

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College Alcohol Risk Assessment Guide

Environmental Approaches to Prevention

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College Alcohol Risk Assessment Guide

Environmental Approaches to Prevention

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B: Analysis Exercises

C: Selected Publications and Resources

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Introduction

The *College Alcohol Risk Assessment Guide* will help you identify and modify risks that contribute to alcohol-related problems within college and university communities.

The *Guide* describes methods and exercises you can follow to gather and organize information about alcohol use and associated adverse consequences at institutions of higher education and within surrounding communities.

Despite general agreement among campus officials and students alike that alcohol use contributes to a range of problems confronting colleges and universities, prevention often does not command a high priority for students, faculty, and staff. Making the case for prevention can be frustrating work, posing the challenge of getting people to understand why problems occur and how they can make a difference.

The *Guide* can help you meet that challenge. Its four goals are to:

- help you gather information on the extent of problems related to alcohol use at your college or university;
- help you understand and describe environmental factors within your campus community that promote or discourage high-risk alcohol use;
- assist you in organizing information on alcohol-related problems in an

intelligible way, so that you can articulate concerns and generate a prevention support network at your college;

- prepare you for work in reducing alcohol-related problems by identifying possible issues that can stimulate prevention efforts.

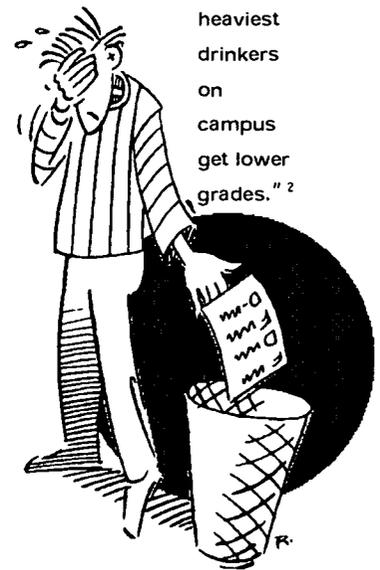
What Is Prevention?

This *Guide* focuses on alcohol problem prevention, defined as *the avoidance of problems (the 5 Ds) related to alcohol use, such as social Disruption—including lost academic opportunities—injury, property Damage, Disability and physical Disorder, and premature Death.*

Although problems related to the use of illicit drugs continue to challenge colleges and universities, alcohol has long been the drug of choice among college students, who drink at higher rates than their noncollege counterparts.¹ Over 40 percent of college students—and half of the males—report binge drinking (consuming five or more drinks on a single occasion) within the prior two weeks.^{2,3} Surveys of campus officials, students, and faculty find that alcohol problems rank



"The heaviest drinkers on campus get lower grades."²



¹Lloyd D. Johnston et al., *Drug Use, Drinking, and Smoking: National Survey Results from High School, College, and Young Adult Populations, 1975-1990* (Washington, DC: National Institute on Drug Abuse, 1991), p.9.

²Cheryl A. Presley, Philip W. Meilman, and Rob Lyster, *Alcohol and Drugs on American College Campuses: Use, Consequences, and Perceptions of the Campus Environment*, Vol. 1: 1989-91 (Carbondale, IL: The Core Institute, 1993), p.45.

³Henry W. Wensler et al., "Health and Behavioral Consequences of Binge Drinking in College: A National Survey of Students at 140 Colleges," *Journal of the American Medical Association*, p. 272 (1994).

high among campus-life issues of greatest concern.⁴

However, this focus on alcohol problems is not meant to diminish or discount problems related to other drug use. And while the *Guide* specifically addresses risks for alcohol problems, some of the approaches and exercises presented are also applicable to the prevention of other drug problems. But fundamental differences in public policies governing the sale and use of alcoholic beverages—in contrast with illicit drugs—allow for a wider range of prevention strategies.

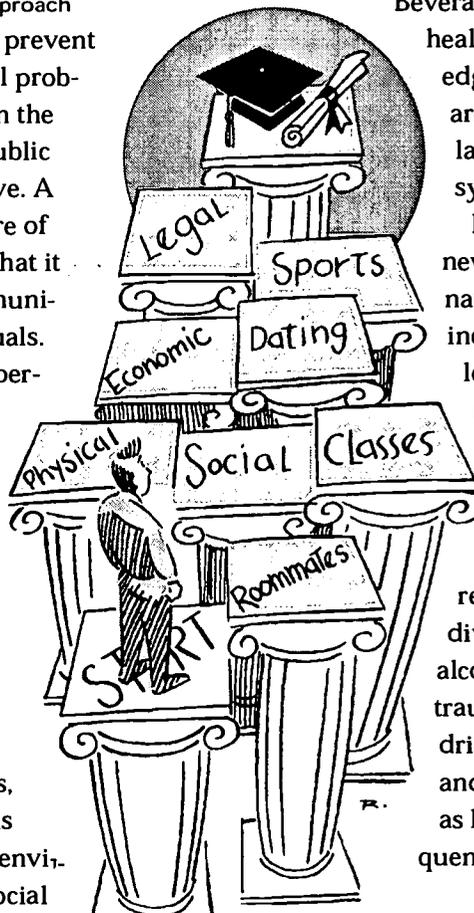
A Public Health Approach
The strategies to prevent or reduce alcohol problems described in the *Guide* reflect a public health perspective. A distinctive feature of public health is that it focuses on communities, not individuals. A public health perspective stresses that problems arise through reciprocal relationships among an individual, a direct cause, and an environment.

In the case of alcohol problems, the direct cause is alcohol, and the environment is the social and physical context in

which drinking occurs. Public health prevention strategies place particular emphasis on ways to shape the environment to reduce alcohol-related problems.

Environmental factors influencing individual drinking decisions include *how, where, and when* alcohol is made available in a given community or setting. These factors are often governed by formal and informal policies, such as customs, traditions, and norms. For example, federal and state tax policies influence the price of alcoholic beverages and help determine its economic availability (see *The Price of Alcoholic Beverages*, page 33). A public health approach acknowledges that alcohol problems are ultimately linked to the larger social and economic system.

Beginning in the 1970s, new information on the nature, magnitude, and incidence of alcohol problems showed that alcohol can be problematic when used by any drinker, depending on the situation or context of drinking.⁵ There was renewed emphasis on the diverse consequences of alcohol use—particularly trauma associated with drinking and driving, fires, and water sports—as well as long-term health consequences.



⁴The Carnegie Foundation for the Advancement of Teaching, *Campus Life: In Search of Community* (Princeton, NJ: Princeton University Press, 1990), p. 39.

⁵Dan E. Beauchamp, *Beyond Alcoholism: Alcohol and Public Health Policy* (Philadelphia: Temple University Press, 1981), pp. 152-182.

Research Basis

What do we know about preventing alcohol-related problems? Because alcohol-related problems are complex, there are no easy answers. However, findings from a body of research studies suggest that certain actions can reduce certain problems. The key to successful prevention initiatives is matching up a specific problem with actions that have been found to be successful in reducing that problem.⁶

The approaches described in the *Guide* are based on research demonstrating that increases in alcohol availability lead to increases in alcohol consumption, which in turn lead to increases in alcohol problems⁷ (see *Alcohol in the Environment*, page 32).

A complex set of cultural, social, economic, and political interactions contribute to the level of alcohol availability in a given society, community, or even neighborhood.⁸

Patterns of consumption and problems in the general population similarly vary in relation to the physical, psychosocial, and normative environment in which individual drinking decisions occur, as influenced by the retail, public, and social availability of alcohol.

In general, alcohol availability refers to the manner in which alcohol is served and sold in a given community or society. For example, if beer is priced lower than sodas during happy hour at a campus pub, the result is an increase in the *economic* availability of alcohol (see *The Price of Alcoholic Beverages*, page 33).

Problem Identification and Analysis

Traditional prevention efforts on college campuses have, for the most part, focused on providing individuals with information and skills to help them avoid problems. A pamphlet on alcohol use and problems distributed in student orientation packets is one example of individual-centered prevention activities. These activities focus on the *who* of alcohol problems.

This *Guide* will help you collect information to understand and respond to the *what*, *where*, *when*, *why*, and *how* surrounding alcohol use and related problems. *What* are the problems at our college? *Where* and *when* do they occur? Responses to those questions help you gain a better understanding of *why* problems occur. Then you can determine *how* to make environmental changes to reduce problems.

Once you collect information, the findings can serve several purposes. Most important, information informs prevention strategies and decisions by helping you identify opportunities for intervention and environmental change. By sharing information with the larger campus community, you not only raise awareness but also spark discussion and debate and generate interest and involvement of community members.

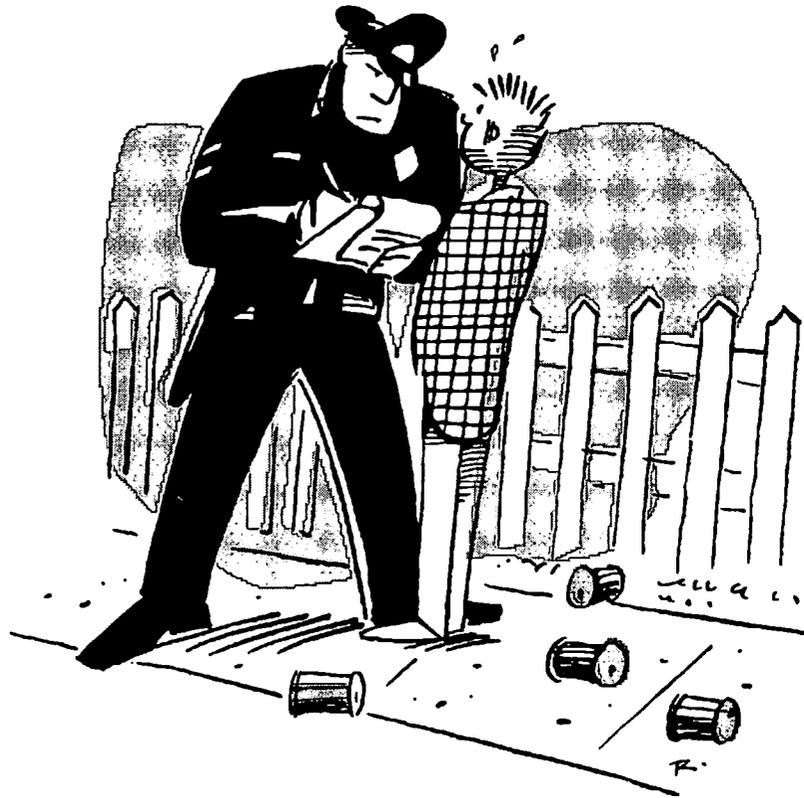
Who
What
When
Where
Why
How

⁶U.S. Department of Health and Human Services, *Seventh Special Report to the U.S. Congress on Alcohol and Health* (Rockville, MD, 1990), pp. 210-211.

⁷Mark H. Moore and Dean R. Gerstein, eds., *Alcohol and Public Policy: Beyond the Shadow of Prohibition* (Washington, DC: National Academy Press, 1981), p. 47.

⁸Harold D. Holder and Lawrence Wallack, "Contemporary Perspectives in Preventing Alcohol Problems: An Empirically Derived Model," *Journal of Public Health Policy*, 7, No. 3 (Autumn 1986): pp. 324-339.

After the drinking age was raised to 21, underage students at a large western university started holding large, off-campus parties on a main street near campus with a lot of rental houses. Neighborhood residents began to find more and more beer cans littering their lawns, noted an increase in neighborhood vandalism, and were often awakened by party noises. Hundreds of students roamed the streets going from party to party, causing traffic problems and other disturbances. In response to complaints, city and campus police embarked on a joint effort to enforce underage drinking laws by standing on street corners and handing out citations to offenders. Things started to change. Fewer beer cans littered the neighborhood, vandalism dropped, and police reported that calls for noise disturbances, incidents of vandalism, and drunk and disorderly conduct declined almost 30 percent. A new city ordinance requires offenders to appear in court and pay larger fines. They must also attend and pay for a university alcohol education class, which helps support the campus prevention program.





PREVENTION STRATEGIES⁹

Individual

Behavior and behavior change

Relationship between individuals and their alcohol-related problems

Short-term program development

People remain isolated and focused on self

Individual as audience

Professionals make the decisions

Environmental

Policy and policy change

Social, political, and economic context of alcohol-related problems

Long-term policy development

People gain power by acting collectively

Individual as advocate

Professionals help create avenues for citizens to develop and express their voice

⁹Adapted from James F. Mosher, speech at the FIPSE New Grantee Training Institute, February 1993.

Prevention on Campus: A Broader View
Colleges and universities have developed a wide range of creative and innovative approaches for imparting information and raising awareness about alcohol use and problems. For



example, students at many campuses use theater to get alcohol prevention messages across to their classmates.

Many campuses have developed cadres of peer educators who make presentations about alcohol awareness and problem avoidance in classrooms and at residence halls and fraternities.

Alcohol education activities are a necessary part of alcohol problem prevention efforts. However, they are insufficient by themselves to achieve substantial reductions in alcohol problems.¹⁰

Alcohol problems are matters of public policy and not just *individual* habits and lifestyles. It's not just a matter of the right people making the right decisions—whether to drink and when to drink and where to drink—it's more than that. It's the rules and regulations—formal as well as informal—and the environment that surround those decisions.

Prevention is more likely to be successful when efforts directed at altering individual behavior operate in tandem with those directed at altering the environment.

By moving away from a singular focus that tends to blame individual drinkers, we can look to broader influences in our environments that contribute both to individual and community alcohol problems.¹¹

Students making the transition to adulthood often live in a learning environment that supports experimentation and limits adult responsibility. Not surprisingly, many experiment with alcohol, drink heavily, and are at high risk for alcohol-related problems.¹²

But there are new ways for colleges and universities to both examine risk levels and make changes to mitigate those risks.

How to Use This Guide

Changes in institutional environments surrounding alcohol use require the broadest involvement of those affiliated with the institution, including students, parents, staff, faculty, alumni, and members of surrounding communities. The challenge for



No Lone Rangers

¹⁰Lawrence Wallack and Kitty Corbett, "Illicit Drug, Tobacco, and Alcohol Use," *Youth and Drugs: Society's Mixed Messages*. OSAP Prevention Monograph-8, ed. Hank Resnik (Rockville, MD: Office for Substance Abuse Prevention, 1990), pp. 5-29.

¹¹James F. Mosher and David H. Jernigan, "New Directions in Alcohol Policy," *Annual Review of Public Health*, 10 (1989): 245-79.

¹²Henry Wechsler and Nancy Isaac, *Alcohol and the College Freshman: "Binge Drinking" and Associated Problems* (Washington, DC: AAA Foundation for Traffic Safety, 1991), pp. 21-25.

environmental prevention is generating and sustaining coalitions committed to making changes. A staff person cannot *do it* sitting in an office.

The key to sustaining an interest in prevention is energizing new or existing campus organizations, especially students, to take an interest in prevention. Sometimes linking campus efforts with prevention activities in surrounding communities helps stimulate interest. Coordination with state and national organizations or activities can generate local interest.

At most colleges and universities, alcohol problem prevention issues are not a very high priority. Often the limited resources available are bounded by time constraints of a specific government grant. To imbue prevention values within an institution, those concerned with prevention must become brokers—that is, they become agents for issues that are important and *market* them to campus resources.

You and your group can be agents for prevention by building and sustaining relationships with others who may have an interest in the numerous social, cultural, and economic issues surrounding alcohol use in our society. You can help them refocus those interests to support prevention efforts.



This *Guide* helps you develop relationships through an information-driven process that draws the attention of campus members to those factors in your environment that contribute to alcohol-related problems.

Use the exercises in the *Guide* to expand the circle of people interested in and committed to reducing specific alcohol-related problems at your school. The exercises give people a better understanding of what problems are occurring on campus. By examining campus and community environments, they learn *where* and *when* problems occur, which in turn helps them understand *why* problems occur. If they understand the environmental factors influ-

encing problems at their school, they then feel they know *how* to make changes to reduce those problems.

Everyone is in charge of prevention. And prevention is *not* a program. Rather, it is an informed commitment. The process described in the *Guide* gives you the information you need to generate that commitment on your campus.

Everyone is in charge of prevention. Prevention is not a program. Rather, it is an informed commitment.

Agents for prevention build relationships with others and help them refocus their activities to support prevention on campus.

Problem-Oriented Prevention

Problem-oriented prevention targets attention and action on specific consequences of alcohol use.

College administrators and students report a range of alcohol-related problems at colleges and universities. National surveys recount aggregate problem levels (see sidebar). But individual campuses may differ based on factors such as the mean age of the student body, employment status, ethnicity, religious beliefs, and extent of fraternity/sorority involvement.

The *Guide* includes a series of information collection exercises that will help you define specific problems at your institution and understand your own culture of alcohol use and adverse consequences.

Problem-oriented prevention borrows the SARA method (*scanning, analysis, response, assessment*), a law enforcement community policing technique growing in popularity. This method helps cops move from merely responding to incidents in an isolated manner to analyzing underlying problems and response options in collaboration with community groups.

SARA readily transfers to prevention efforts in a range of communities. For colleges and universities, it uses campus collaboration and information as a way to develop and monitor problem reduction strategies in an understandable process.

In *scanning* you look beyond immediate incidents or issues to determine if they are part of a broader problem. If so, you then engage in *problem analysis*, through the gathering of information from a wide variety of sources, to determine not only the nature and scope of the problems but also the resources to help solve the problem. You are then ready to implement a *response* intended to provide long-range solutions to underlying



problems. Then you assess whether your strategy has been successful and make any necessary changes following the same approach.

Some problems related to alcohol use reported by U.S. college students:¹³

- Missed classes
 - Performed poorly on a test
 - Had hangovers
 - Been hurt or injured
 - Fights or arguments
 - Trouble with authorities
 - Damaged property
 - Taking sexual advantage
 - Drinking and driving
-

¹³Presley, Meilman, and Lyerla, op. cit., pp. 20-24.

SARA



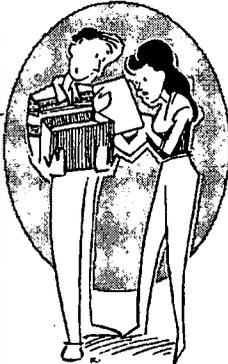
Scanning >

- ▣ Develop a campus profile
- ▣ Look around
- ▣ Have conversations
- ▣ Recruit allies



Analysis >

- ▣ Identify information needs
- ▣ Collect information
- ▣ Define problems



Response >

- ▣ Decide what to do
- ▣ Implement actions to reduce problems

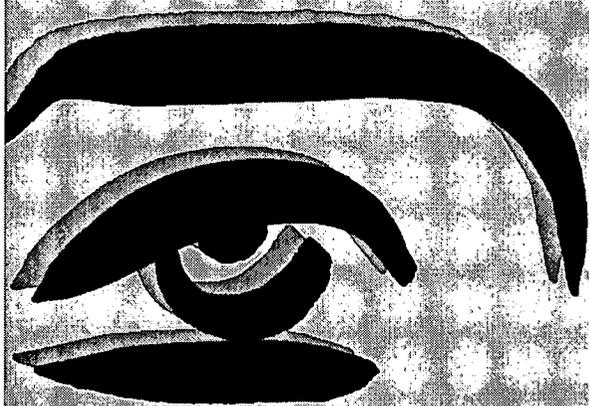


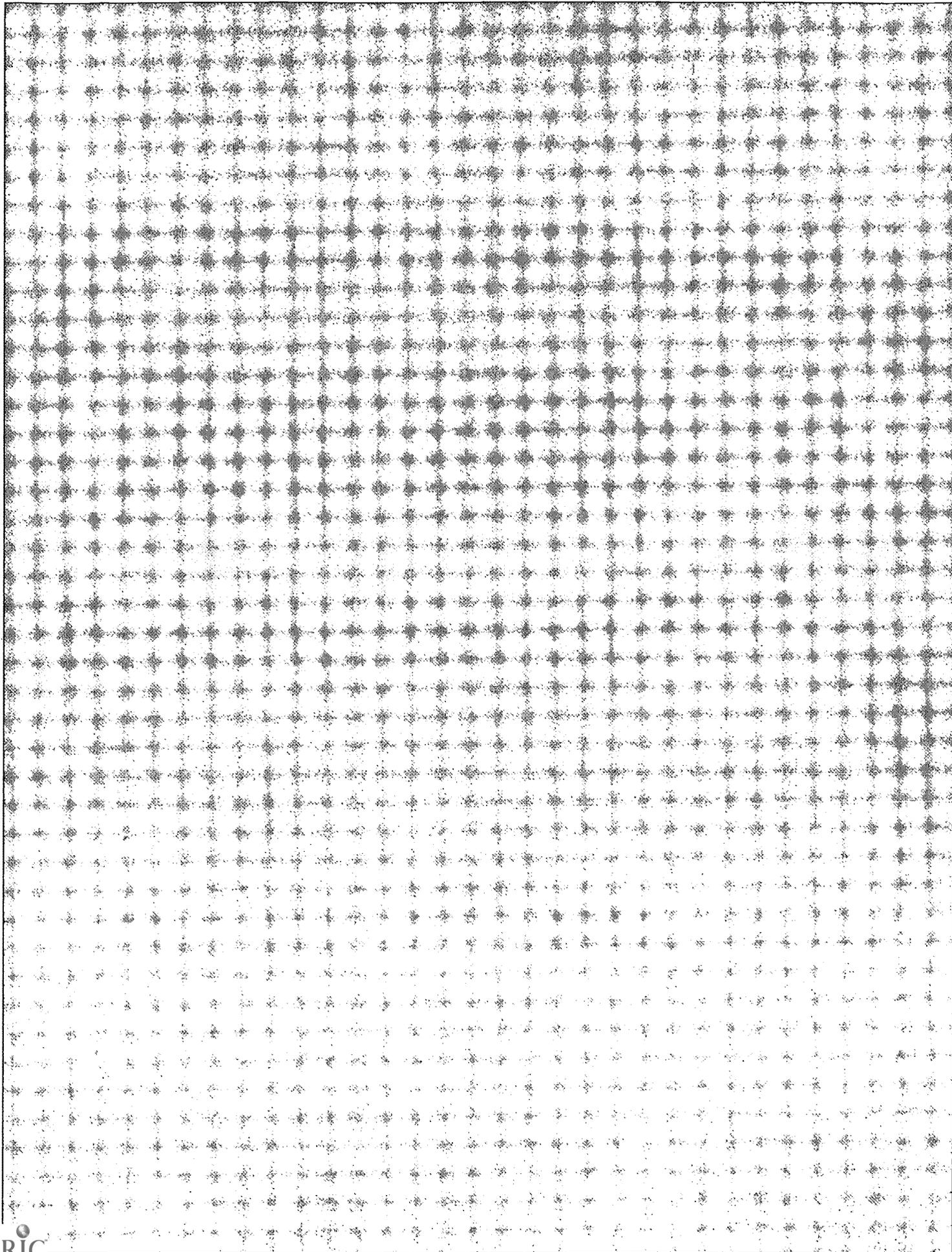
Assessment

- ▣ Collect information on problem indicators
- ▣ Measure impact of responses
- ▣ Reassess priorities



Scanning





Scanning



Scanning is both the first step in understanding the nature of alcohol use and adverse consequences and a way to identify potential areas of support for prevention efforts. Scanning helps you think about your institution's environment from a risk indicator perspective.

Most problems related to alcohol use are not identified as such until they attain community visibility. Indicators of alcohol problems often go unnoticed until the problems become so severe that they can no longer be ignored. But campuses don't have to wait for a riot—like the one during Rancho Chico Days, involving students from Chico State University in California, or a tragedy like the alcohol poisoning death of a University of Florida student—to take a look at the environment to see what kinds of problems exist.

Scanning is something most of us do everyday. We walk around to get a sense of what a community is like.

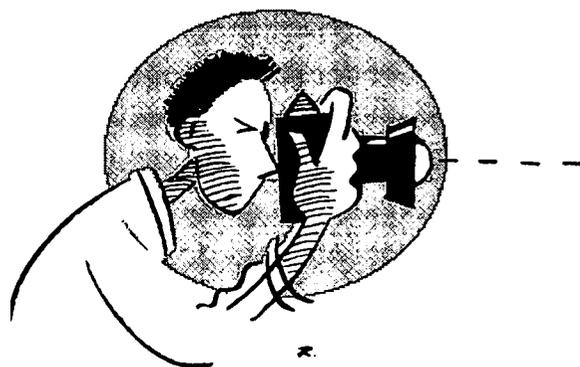
What are the issues for community members surrounding alcohol use and adverse consequences? We talk to people, maybe take some photographs or use a video camera to record information. What kinds of problems are we seeing out there? Where do we start?

Enlisting Allies

While one person could scan a campus, these exercises are a good way to get others involved. Scanning is easy, interesting, and even entertaining.

Group members can compare impressions and information gained through scanning to gauge preliminary agreement on problems and contributing factors. Scanning exercises can help you develop a core group of interested individuals and generate discussion on your campus by highlighting alcohol issues in the environment. Forms for the following exercises are included in Appendix A.

A picture is worth a thousand words. Recruit student photographers and cinematographers to document the environment. Pictures or videos of on- and off-campus alcohol outlets, social events, billboards, and other activities can describe eloquently the alcohol environment on your campus. Use photos and videos to raise environmental issues and generate campus dialogue about environmental messages.





Scanning Exercise

A-1—A Quick Profile, helps you develop a quick profile of your campus to highlight environmental factors that may be contributing to alcohol use and adverse consequences. You and members of your group note your impressions and opinions at your institution. This exercise helps initiate discussion and generate interest in prevention.

A-2— Looking Around, gets your group out and about on your campus and in surrounding communities to look for problem indicators. You record what you see when looking at your campus and community and compare your impressions with others in your group.

Once you and your group have developed some impressions of problems related to alcohol use at your school, a simple way to find out what other people think is to talk with

them. Not only will conversations help you confirm or negate your impressions, they will also help you identify potential allies and opponents, as well as resources for prevention efforts.

A-3—Having Conversations, lists those on campus who are both potential allies and sources of information. Talk to some or all of these people.

For some conversations you might want to make an appointment. Other conversations might be more informal, such as at receptions, around a cafeteria table, or in student lounges. Though you want to get opinions about issues that you and your group think are important, be attentive for other issues raised. You don't always need to talk to the person in charge. Those in the so-called trenches of campus life can often provide valuable insights into alcohol use and adverse consequences.

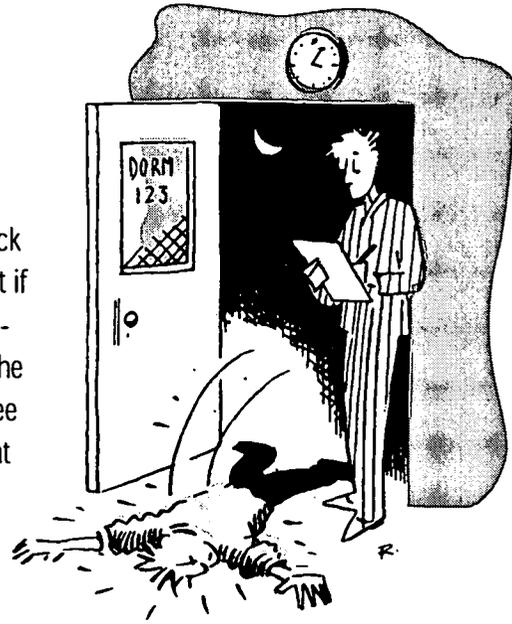
Look around and talk to people.

Students complain that there is nothing to do when they are not studying or in class, and cite boredom and stress as reasons for drinking. One way to determine opportunities for socializing is through a quick scan of the campus newspaper and bulletin boards to see what types of activities are advertised and promoted. Things to look for are extracurricular activities that are alcohol-related, such as "student night" drink specials at local taverns, and those that are not, such as lectures, concerts, film festivals, or sports activities. Are students' perceptions of the campus environment correct? Is more information needed before changes can occur?





Make it easy: Ask residence hall advisors to place one check mark (✓) for an incident report if the perpetrator had been drinking, two check marks (✓✓) if the victim had been drinking. Three check marks (✓✓✓) signify that both had been drinking.



Scanning Yields Preliminary Information
It's important to talk to a variety of people on campus. You want to get a representative picture of widely held values on your campus regarding alcohol use and measures to reduce problems. Go where students congregate and talk to them at random. Scanning doesn't have to be overly formal.

Use conversations to identify existing campus information resources on alcohol-related problems and to encourage others to get involved with your group.

For example, residence life advisors at one college kept routine records of incidents, such as rowdy behavior and curfew violations. While many problems were alcohol-related, it wasn't mentioned unless the incident was directly related to drinking. Minor changes in the way incidents were recorded resulted in a clearer understanding of the role of alcohol in residence hall problems, suggesting points for intervention.

You may find that others who collect campus information—such as campus security and health services—can

make small changes in the way they record information that will help your efforts.

Information gained from scanning exercises serves multiple purposes. You and your group can:

- identify specific problems on your campus;
- discover high-risk drinking environments on your campus and in your community;
- enlist new allies by using information to establish relationships with a cadre of students, faculty, and campus officials; and
- stimulate informed consideration of problems and contributing environmental factors on campus.

However scanning usually doesn't provide you with enough information to understand fully the nature of the problems. Further analysis is often necessary for your campus to agree on problem definition. Scanning helps narrow the field of interest by directing your attention to important issues on your campus.



What's the message?

**CLUB
BC**

THURSDAY
COLLEGE NIGHT • 50¢ WELL DRINKS
 8-9 pm \$1 Well Drinks & Domestic Bottled Beer 9-10 pm
 \$2 U-Call-It 10 pm-midnight & 1/2 off Cover w/Student ID

FRIDAY & SATURDAY
THE WEEKEND EVOLVES!
 Fri - No Cover Till 8 pm • Doors Open at 7 pm
 Sat - Doors Open at 8 pm

SUNDAY
INDUSTRIAL UNDERWEAR LIVE
 \$1 Well Drinks 9-10 pm • \$1 Jack Daniels All Night
 \$2 Domestic Bottled Beer All Night • Doors Open at 9 pm

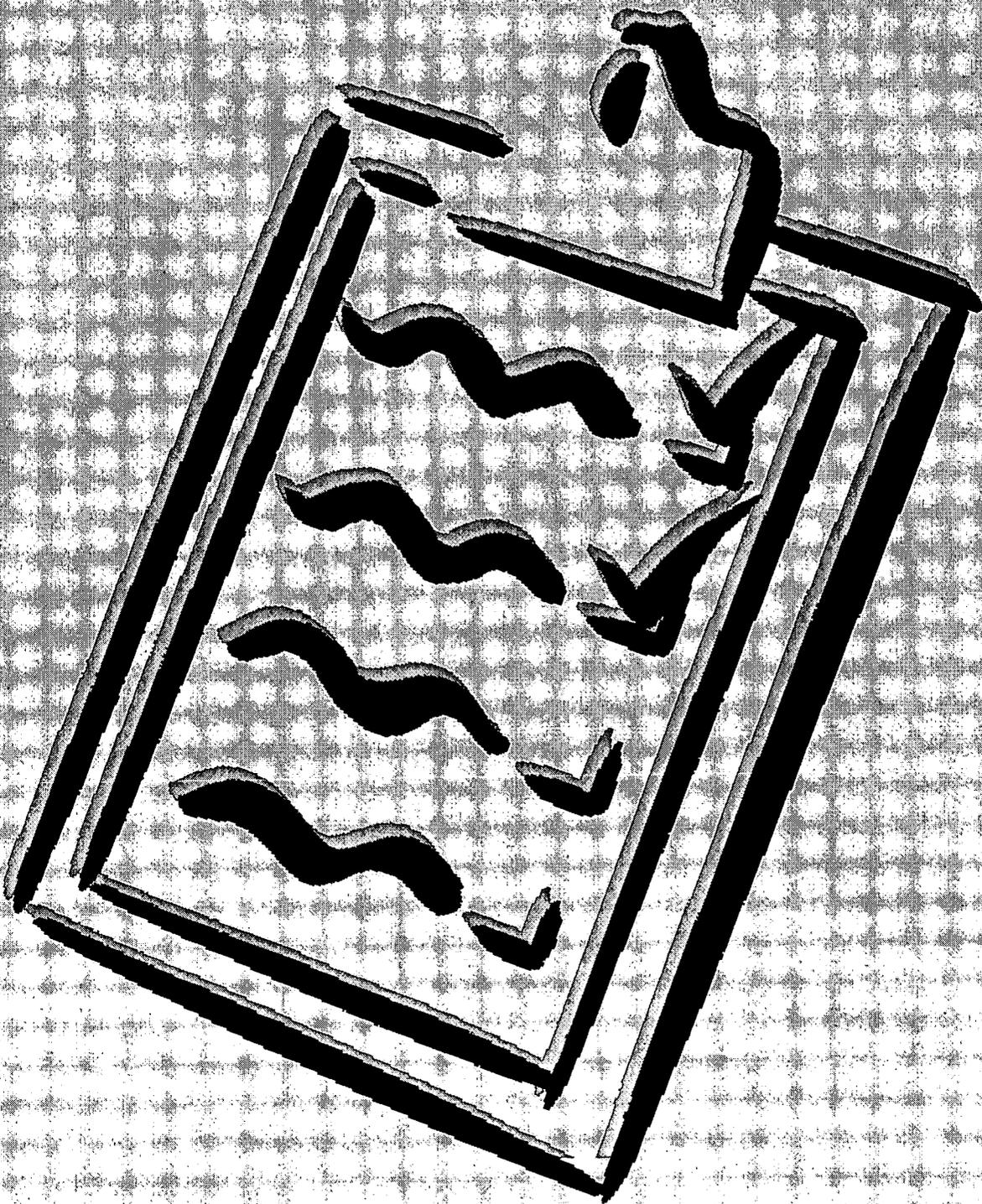
TUESDAY
MOLTING METAL LIVE
 \$1 Domestic Bottled Beer • \$1 Jack Daniels Shooters • \$2 Long Island Iced Teas
 \$2 Domestic Bottled Beer All Night • Doors Open at 9 pm

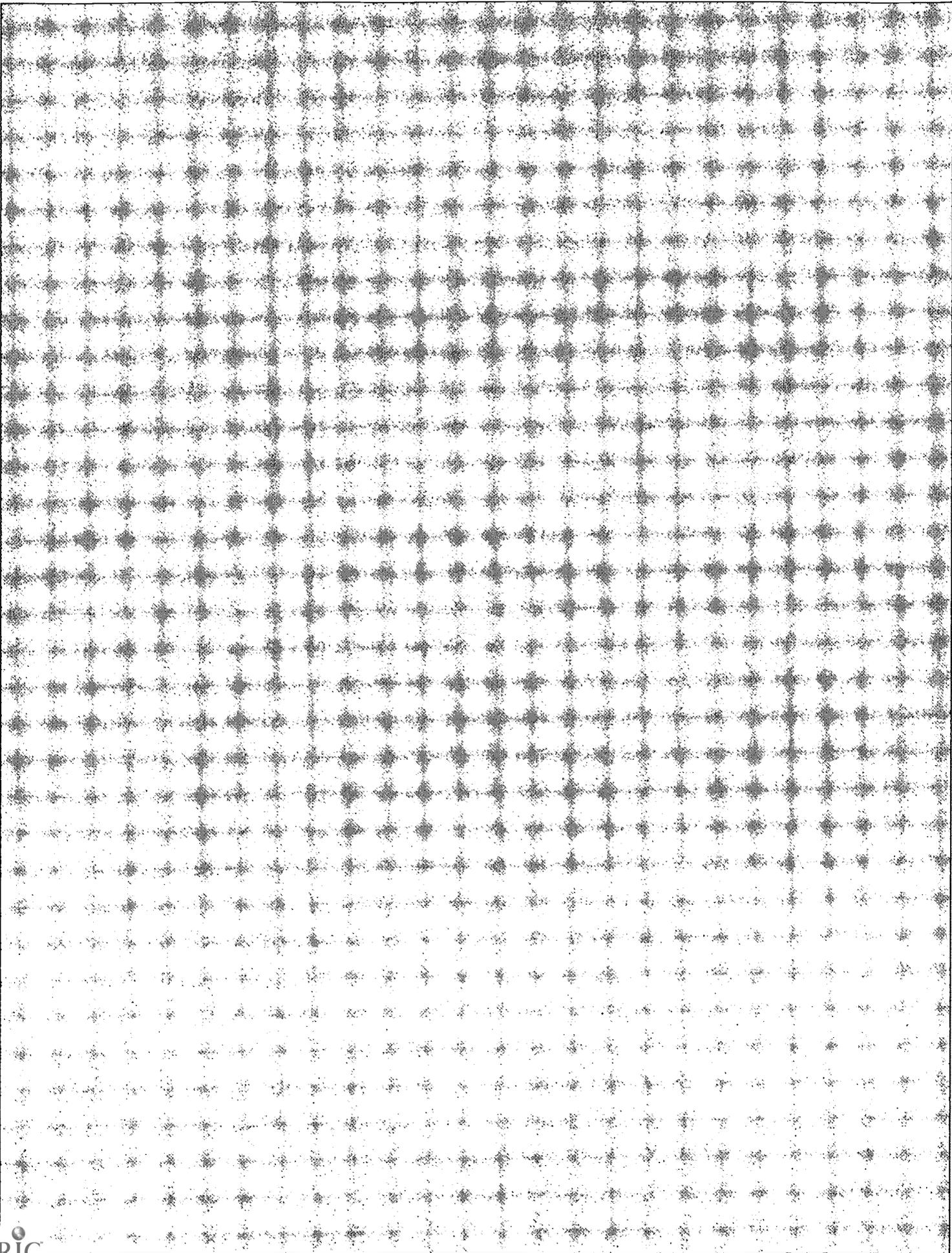
WEDNESDAY
LIVE DJ & LOCAL BANDS
BEACHED WHALES PLAY LIVE!
 \$1 Drinks • Free Pool and Cover Charge All Night Long

Plenty of Parking • Pool Tables • What a Dance Floor!
Downtown at 5th and B Street



Analysis





Analysis



Does your school do yearly quality-of-life surveys?

Check to see if responses include problem indicators.

Does your school conduct exit surveys or interviews with graduates or with those who leave before graduation?

The goal of *analysis* is to collect accurate information on indicators of problems related to alcohol use. Indicators are measures of the nature, magnitude, or incidence of problems. *Analysis* provides you with information you need to understand environmental influences on alcohol use and adverse consequences on your campus. Use this information to formulate prevention strategies aimed at altering environments to reduce risks associated with drinking on your campus. Surveys of campus populations are a common way to collect problem information. Other methods are less traditional.

For example, counting the number of reported incidents of underage drinking in residence halls is one way to measure the magnitude of underage drinking on your campus.

Another indicator of underage drinking is the number of beer cans discarded in trash bins at a residence hall for first-year students. Counting

beer cans on different days can tell you when drinking occurs.

A structured way to collect and report indicators of alcohol problems helps you develop an accurate profile of your campus. Accuracy is especially valued in academic settings. For example, *scanning* may lead you to think that cheap drink promotions at local bars contribute to drinking and driving. Skeptics might wonder if drinking and driving is really a problem. How do we know cheap drinks are at fault? Problem analysis produces credible support for prevention initiatives.

Analysis differs from *scanning* in that it is more structured, or formal, and it can both be replicated and withstand scrutiny. *Scanning* gives you impressions and preliminary information. *Analysis* gets you more specific and problem-oriented information.

Information gained from formal and informal surveys of students, faculty,

Garbology is like archeology. Trash and litter are physical evidence of human activities. Garbage and litter indicate what people are drinking, and where and when drinking occurs.





and staff, and from other sources helps you target and define specific discrete problems.

Other sources of information to help you understand alcohol-related problems include: drinking and driving statistics, campus and emergency room injury reports, and reports of disorderly conduct and public intoxication incidents and arrests.

Information also helps generate campus agreement on the definition in order to begin responding to problems.

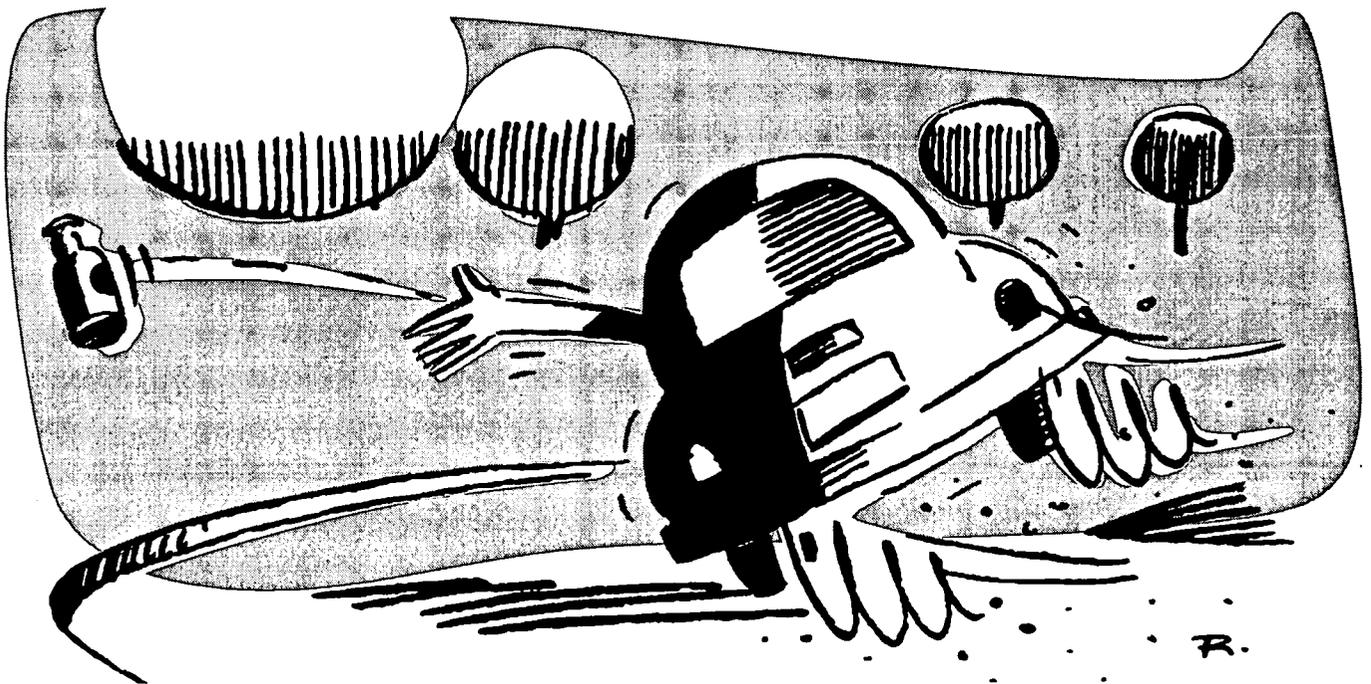
Information that you collect during problem analysis becomes baseline data. This gives you a way to monitor changes in problems over time and to assess the impact of prevention activities. Student, faculty, and staff participation in this process is indispensable for gaining credibility for prevention measures.

Disaggregate Problems

Disaggregating problems means separating them into specific components. Disaggregating helps clarify why problems occur; then you can fashion specific prevention strategies and generate community support for change.

For example, alcohol use, especially binge drinking, is a problem at colleges and universities. Binge drinking is a behavior with a high risk for adverse consequences, from social disruption and vandalism to academic failure and injury (*What's the problem?*). It is also a behavior influenced by environmental factors (*Where and when does it occur?*).

Disaggregating problems helps you identify specific problems. Analysis helps organize information in order to understand contexts of binge drinking and associated adverse consequences (*Why do problems occur?*). You can then formulate responses to alter environments to reduce risks and ultimately change behavior (*How can we make changes?*).



Collect information.
Establish relationships
with people who can help
collect information.

Impressions into Definitions
Analysis helps you translate scanning impressions into problem definitions. Analysis doesn't always confirm initial impressions. For example, cheap drink promotions may have little to do with drinking and driving problems. Analysis may determine that drinking and driving is not a big problem at your campus.

Perhaps public records on drinking and driving find low rates of arrests for students, or observation at the tavern finds that students and the owner embrace the designated driver concept. Students may report low levels of drinking and driving in campus surveys. Maybe cheap drink promotions contribute to other problems such as public drunkenness. Use analysis to get a better grasp of problems, not to prove your case beyond a shadow of a doubt.

Appendix B includes an analysis exercise to assist you in determining what information you need on your campus to identify and analyze problems.

Once you have identified the important information needs for your campus, you can begin to collect that information. As some information may be readily available, it may be merely a matter of establishing a relationship with the person, or office, collecting the information so that you can routinely get copies of reports.



Sometimes it takes time to develop those relationships. Some colleges are reluctant to release information for fear that making problems public will harm their reputation. One way to alleviate those fears is to invite those who are the sources of information to be a part of your efforts. They then can be assured that information will be presented accurately, within the context of efforts to reduce problems and in a manner consistent with the welfare of the institution.

If information necessary to support your efforts is not currently available, you will have to collect it. However, collecting information can sometimes be problematic. Some see the time and



effort of collecting information as unnecessary because they think that they already know what the answers are. Others are anxious to do something, for example, leap to problem responses right away. The challenge is to identify ways to collect needed information in an expedient and cost-efficient manner that can also withstand academic scrutiny.

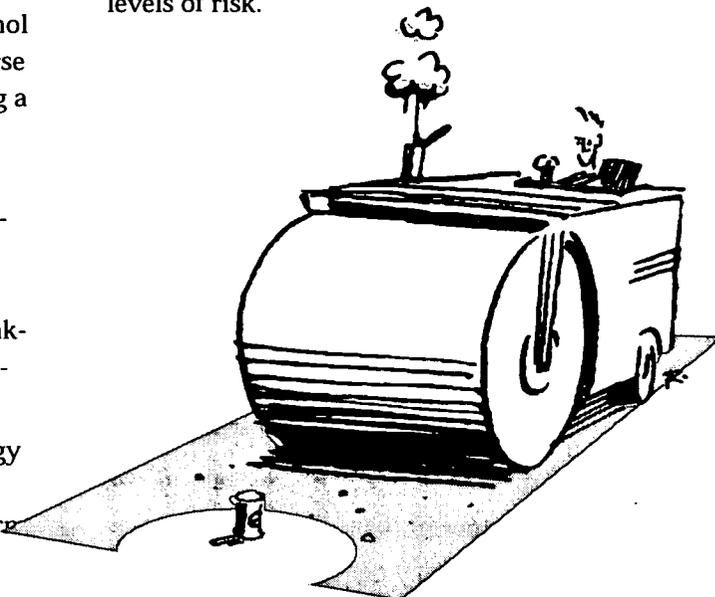
Appendix B provides information collection forms to assist in your analysis of problems. Each form is designed for ready reproduction. The forms include:

- B-1: What's the Problem? Different behaviors pose different risks for adverse consequences, depending on where and when drinking occurs. This exercise helps you understand the *five Ds* of alcohol-related problems, problem indicators, and potential information sources.
- B-2: CORE Instrument. Many institutions with prevention grants from the U.S. Department of Education's Fund for the Improvement of Post-secondary Education use this instrument to collect information on the nature and extent of student alcohol use and other drug use and adverse consequences. The benefit in using a national survey is comparability with national information.
- B-3: Context of Drinking. A companion questionnaire to the CORE instrument can help you collect information on the context of drinking to help identify high-risk environments.
- B-4: Bulletin Boards. A methodology for monitoring campus bulletin boards or posting kiosks and a form for recording information.

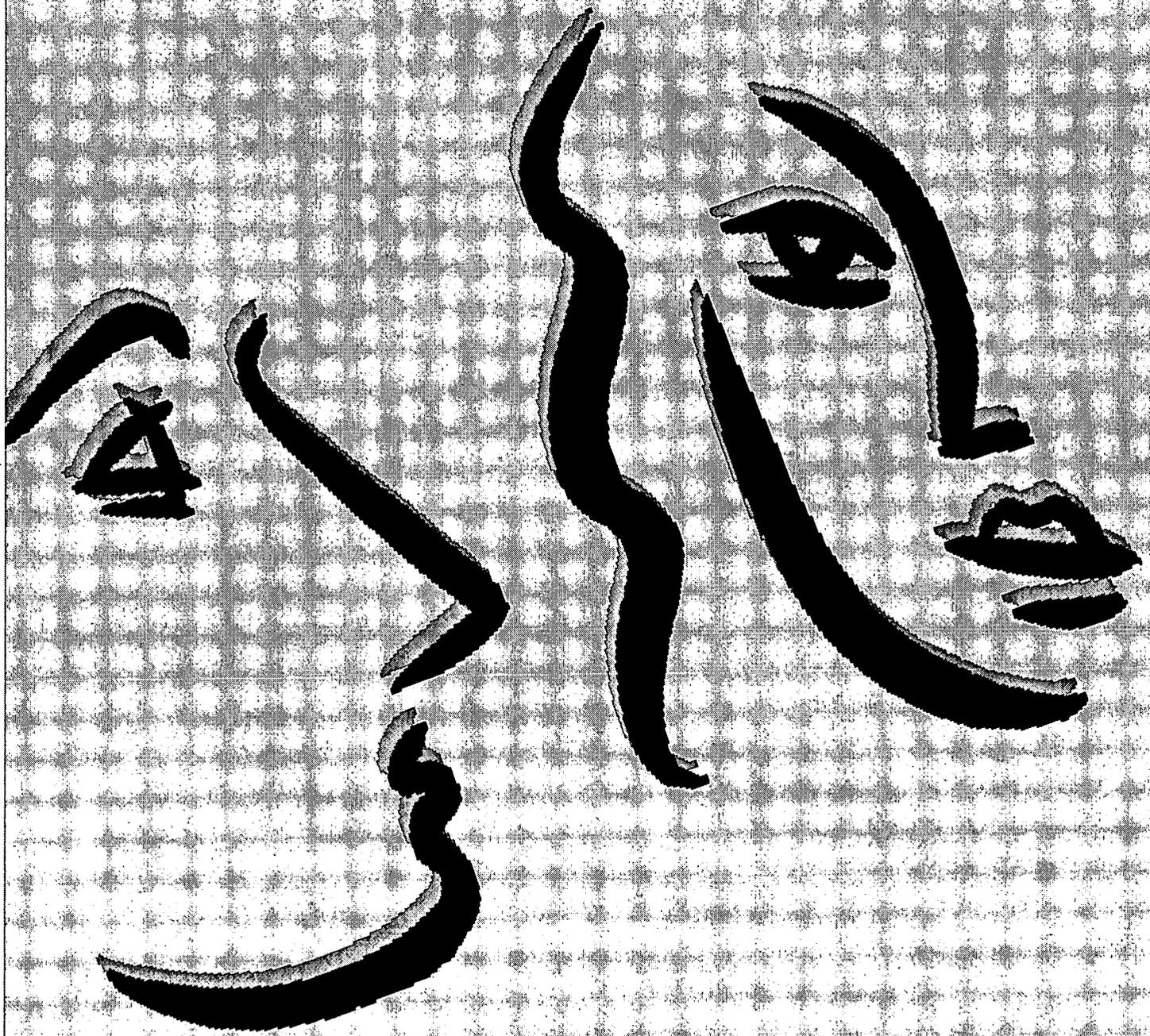
- B-5: Print Media. A methodology and form for monitoring the print media on campus.
- B-6: Radio. A methodology for monitoring alcohol messages and ads on radio stations that target student audiences.
- B-7: Price of Alcohol. Use this form to collect local pricing information for alcoholic and nonalcoholic beverages at both on- and off-campus alcohol outlets.
- B-8: Party Risk Assessment. This exercise identifies high-risk practices regarding the service of alcoholic beverages at on- and off-campus social events. It helps you identify specific services practices that may lead to problems so that you can work with party planners on campus to reduce risks.
- B-9: On-Sale Alcohol Outlet Risk Assessment. This exercise analyzes the alcohol environment at bars, taverns, pubs, and restaurants frequented by students. Observers record the alcohol serving and patron monitoring practices at licensed establishments to assess levels of risk.

Alcohol availability is affected by:

- Price
 - Product
 - Place
 - Promotion
-



Response





Through scanning and analysis, you have identified environmental risk factors for your campus. Naturally, environmental risks will vary from institution to institution. However, you now have a better idea of campus and community environments surrounding alcohol use and how environmental factors contribute to adverse consequences for all campus members. This information helps you identify specific responses aimed at altering the environment to reduce risks and, ultimately, problems.

The relationships cultivated with people during scanning and analysis are important for reaching agreement on prevention responses. Environmental change requires some agreement within the campus

community that change is necessary. Agreement in this case means:

- an acceptance that identified problems are, in fact problems;
- a common understanding of the level of problems; and
- a consensus that identified risk indicators are associated with alcohol-related problems.

Beware of Unintended Consequences

Without that agreement, environmental measures may face opposition or have unintended consequences that increase problems rather than reduce them. However, disagreement is not always a problem. It can lead to discussion and debate, which in turn can lead to action on a campus (see *Creating Controversy and Public Chatter*, page 42).

At one Midwestern university a policy to reduce alcohol problems by eliminating kegs at fraternity parties prompted one fraternity to arrange for a tanker truck to deliver beer to the fraternity house. Fraternity members complied with the letter of the policy, but they also created a high-risk drinking environment.¹⁴



¹⁴Larissa MacFarquhar, Daniel Rabosh, and Louis Theroux. "The Search for Intelligent Life in the University." *Spy* (October 1993): 33.



When a new public university opened its somewhat isolated campus to undergraduates in the mid-1960s, a tradition of holding regular TGIF (Thank Goodness It's Friday) keg parties to promote student socialization began.

The student government used student fees to purchase kegs of beer and hire bands to play on a grassy mound in the center of campus. As the school grew, so did problems associated with the TGIFs, including underage drinking, property damage, public drunkenness, and disorderly conduct, often for several hours after the event as students and off-campus visitors continued to party at the campus pub or in residence halls. Campus police took the lead in documenting problems and pushing for greater controls at TGIFs. Changes implemented over the years included colored wrist bands to distinguish students over 21, smaller cup size, limit of two servings per event, and greater controls to limit attendance by uninvited off-campus visitors. Campus police reported fewer problems as a result of these environmental changes.



Because environmental factors contributing to problems are complex and occur within the broader social, cultural, physical, and economic environment, responses to reduce problems must take into account the broader implications of any change implemented and whether these changes give students mixed messages.

For example, policies to eliminate alcohol in residence halls have pushed drinking off campus in some places, which raises concerns about drinking and driving. At one western university, party planners arranged for sober drivers and mini-vans to transport students to and from off-campus parties to reduce the risk of drinking and driving. When vans returned groups of intoxicated passengers back to campus, security personnel had to contend with intoxicated pedestrians navigating toward residence halls, some of whom passed out in bushes along the way.

Some people view policies to reduce alcohol-related problems through controls on alcohol availability as *neo-prohibitionist*. If they perceive themselves to be the target of those activities, they often dismiss them out of hand. By promoting wide participation in response development from the campus community, SARA reinforces a shared responsibility for a campus environment that *reduces* the risks associated with alcohol use.

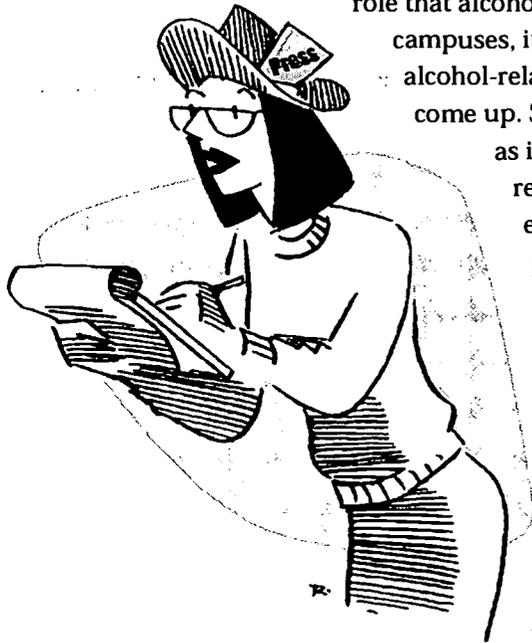
Getting Campus Involvement
Research is at the heart of academic life. By virtue of their participation in academic life, students and faculty share an interest in learning. The challenge for those concerned with prevention is how to channel that natural inquisitiveness into activities to support alcohol problem identification and reduction.

The idea is to identify people who are more likely to pay attention to

indicators of problems or environmental influences—the campus stakeholders for prevention. For some on campus it's part of their job. For example, campus police officers are charged with maintaining safety on campus and are on the lookout for potential problems.

Potential Allies

- **Student activity directors and planners:** Whether they be campus officials or students, those charged with helping student groups develop campus activities are concerned that those activities are safe and enjoyable. Successful and well-attended activities must match prevailing interests.
- **Student journalists:** Journalists are on the lookout for stories. Given the role that alcohol plays on most campuses, it's likely that alcohol-related stories will come up. Students trained as investigative reporters are especially good prospects for involvement in prevention efforts. They are more likely to look for information that might prove to be controversial, as prevention measures often are, and can help generate public conversation regarding campus alcohol issues.
- **Economics, sociology, anthropology, and political science students and faculty:** Alcohol use, related problems, and prevention measures



in our society are influenced by many of the factors studied in these fields. Social science students and faculty members often have academic interests that can support campus prevention efforts. Their training in observing human behavior within specific contexts can add credibility to information collected through scanning and analysis. For example, an economics class could take on an annual survey of alcoholic beverage prices in relationship to the price of other goods and services for students.

- **Marketing and communications students and faculty:** Because the environments surrounding drinking decisions and behavior on any particular campus are heavily influenced by the media and communications messages on that campus, those trained in understanding and formulating those messages are potential allies for prevention measures.
- **Health sciences students, faculty, and professionals:** Health sciences, especially public health, is a natural constituency to engage in prevention. Those working in campus health services, where prevention programs are often housed, are also potential resources.
- **Residence life advisors:** Because they live in close proximity to students, and are often students themselves, residence life advisors are good sources of information. They are more likely to know about the social scene for students, especially those activities that are not officially sanctioned by the college, such as off-campus hotel parties. They can also spot environmental clues such as alcohol container litter, flyers and





posters promoting alcohol-related events, or even patterns of student hangovers. Residence life advisors also hear about student problems, such as date rape, academic problems, or financial problems, which are often related to alcohol use.

Organizing Strategies

The diversity of colleges and universities means that strategies for recruiting allies will differ for each campus. For example, students and faculty in a political science department at one college may be activists, sparking controversy and debate on a range of issues affecting campus life. On another campus the voices of change may emanate from the campus newspaper. On yet another it may come from student body officials.

The hard part of getting started is making *your* issues *their* issues—that is, enlisting the interest and support of campus community members. The traditional approach is to set up a task

force, with members drawn from the usual sources: health and counseling services, student life, campus police, students themselves, and the designated prevention coordinator.

In fact, 78 percent of campuses responding to the 1991 College Alcohol Survey¹⁵ have a task force or committee that focuses on alcohol education and prevention. That's up from 37 percent in 1979. And virtually all campuses have an alcohol education and prevention effort, perhaps spurred by the requirements of federal law under the Drug-Free Schools and Campuses Act.¹⁶

The danger in relying on task forces and committees to drive prevention initiatives is that they are often creations of campus officials, with limited student involvement in the formulation of the group's mission. Sometimes this results in an *us versus them* conflict that undermines a collaborative approach to problem reduction.

At Chico State University, the principal voice for prevention was its then president Robin Wilson, PhD, who took the lead in making environmental changes. He was both a scanner and an analyst. When he saw that alcohol use was causing problems, he gathered national and local information to develop prevention activities on his campus.

For example, when he discovered that student attendance lagged on Friday mornings and that Thursday night had become a big party night, he asked the faculty to schedule quizzes and exams on Friday mornings.¹⁷



¹⁵ David S. Anderson and George Pressly, *The College Alcohol Survey* (Virginia: George Mason University, 1991).

¹⁶ Drug-Free Schools Act of 1989 (PL99-498, Sect. 487, A10).

¹⁷ "Better Times at Chico State," *Prevention File: Alcohol, Tobacco, and Other Drugs*, 5, No.4 (Fall 1990): 13-16.

Recruiting Stakeholders

One of the most important elements of prevention is participation—getting people to participate and to feel confident about their ability to change their environment. Prevention is not about just giving people a message, it is also about providing a means for people to become visible and gain a voice in their community.

Target environments,
not individuals.



Generating interest in environmental prevention efforts may be less contentious when the targets are problematic environments—unhealthy and unsafe policies and practices—rather than individuals. People can take specific action to moderate those environments and reduce risks for all community members.

But environmental prevention strategies also challenge the status quo. You may face opposition from those on your campus or in your community with an interest in keeping things the same. The key is to promote mechanisms for broad participation in problem definition, to demonstrate

how alcohol use contributes to a range of problems affecting campus life, and to demonstrate positive ways community members can work together to alter environmental factors that contribute to problems.

Challenges

One of the challenges on college campuses is that the students may not be as apparently interested in alcohol issues as campus officials. Issues that students care about are academics, looking good, fitness, nutrition, and relationships. When students define their issues or concerns, you can show how they may relate to alcohol use. For example, sexually transmitted diseases and low academic performance are issues that readily link with alcohol and the environment surrounding alcohol use.¹⁸

Institutional loyalty may pose another challenge for problem-oriented prevention. Because this approach requires you to understand and focus on specific problems at your school, you may encounter resistance from some who see your efforts as negative, with the potential for doing more harm than good for the institution. Broad participation in prevention from the outset is important. Clearly articulate your motives to those who may resist public discussion of problems and engage their support.

SARA can reduce the risks for opposition to prevention because it helps you present information to define specific problems at your campus within the context of specific actions that can be taken to reduce problems. Your message is optimistic: changes to

¹⁸ "Let Students Define the Issues," *Prevention File: Alcohol, Tobacco, and Other Drugs*, 7, No. 1 (Winter 1992): 18-19.



reduce the risks for problems are achievable. Your process is inclusive: everyone has a role in prevention.

Immediate, Doable, Achievable
 Most colleges and universities experience a range of alcohol problems—and they didn't happen overnight. Nevertheless, you may feel pressure to solve those problems in a short time period and demonstrate that your actions worked. It's not an easy task for problems that are often complex and ingrained in the campus culture.

Nothing breeds success like success. In developing responses you are better off, initially, selecting those activities that focus on a specific problem and that are *immediate, doable, and achievable*.

For example, your campus might experience problems around festival drinking. Certain times of the year or events, such as orientation week, Halloween, Homecoming, Winterfest, Valentine's Day, or the end of finals week, may be occasions at your campus for high-risk drinking and problems. Rather than mounting activities to change these events, you can, instead, choose one where you think you can make a difference. Your success in one area lends credibility to your overall efforts and provides the groundwork for environmental changes at other events in the future.

The following section summarizes the research basis for environmental prevention strategies and includes a range of intervention points aimed at

environmental changes to affect the *where, when, why, and how* of alcohol use and reduce adverse consequences. This list is by no means exhaustive. You will find additional, and more detailed, information on these and other environmental strategies in the resources listed in Appendix C.

Alcohol in the Environment

The ready availability of alcohol leads to increases in consumption and adverse consequences.¹⁹ This research finding tells us that social, economic, and physical factors governing how alcohol is promoted, served, and sold can contribute to adverse consequences related to alcohol use in any community.

Research also tells us that there are specific environmental actions we can take to reduce risks for a range of alcohol-related problems. Environmental strategies focus on altering how alcohol is promoted, served, and sold in order to moderate high-risk consumption and reduce problems.

The following research-based strategies have shown promise in both altering the environment surrounding use and reducing alcohol-related problems in various communities, including colleges and universities.

_____ **Make your first activity**

- Immediate
- Doable
- Achievable

¹⁹Phillip J. Cook and Michael J. Moore, "Violence Reduction Through Restrictions on Alcohol Availability," *Alcohol Health and Research World*, 17, No. 2 (1993): 151-161.

Increased availability
leads to
Increased consumption
and
Increased problems

The Price of Alcoholic Beverages
Alcohol is a price-elastic product, especially for young people, who usually have limited discretionary income. Cost plays a role in decisions to purchase alcohol. Research studies have shown that increases in alcohol prices can result in decreases in consumption levels, especially for young people.^{20, 21} Decreases in consumption levels result in decreases in the risk of adverse consequences.

Colleges and universities have a number of opportunities to influence the price of alcoholic beverages, both on and off campus.

Most colleges and universities have some degree of control or influence over on-campus alcohol outlets. Sometimes that control can be as formal as owning and operating the outlet or negotiating a lease or contract with the outlet operator. One way to use price as a prevention strategy includes restrictions on discounts for alcoholic beverages, such as happy hours, two-for-one specials, and "all

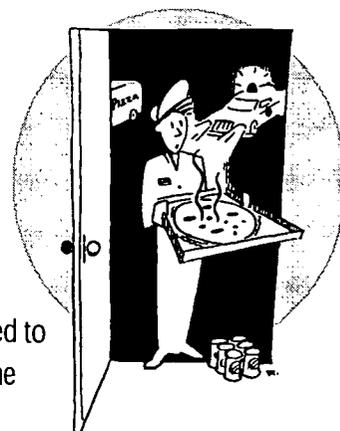
you can drink for a fixed price" promotions.

Another approach is to make sure that alcoholic beverages are at least as expensive, if not more expensive, than nonalcoholic beverages.²² The idea is to base individual decisions to purchase alcohol on something other than price. The Campus Alcohol Policies and Education Program (CAPE)²³ recommends the following pricing policies for on-campus outlets:

- Establish an alcohol base price at parity with off-campus prices.
- Ensure that nonalcoholic beverages are priced lower than the least expensive alcoholic beverage.
- Develop differential pricing according to alcohol content (that is, charge less for low-alcohol alternatives).
- Ensure that complete price lists are available to allow patrons to understand the price differential between regular alcohol, low-alcohol, and nonalcoholic beverages.



The police department at one central California university learned that pizzas delivered to campus by a local pizzeria included a leaflet touting *Order pizza and beer, free delivery to residence halls*. As virtually all on-campus residents were under 21, the police department informed the pizzeria that if the promotions continued, the practice would be reported to the State Alcoholic Beverage Control department. The leaflets stopped.



²⁰Philip J. Cook and Michael J. Moore, "Taxation of Alcoholic Beverages," in M. Hilton and G. Bloss (eds.), *Economic Research on the Prevention of Alcohol-Related Problems* (Rockville, MD: National Institute of Alcohol Abuse and Alcoholism, Research Monograph 25, 1993), pp. 33-38.

²¹Michael Grossman et al., "Price Sensitivity of Alcoholic Beverages in the United States: Youth Alcohol Consumption," *Control Issues in Alcohol Abuse Prevention: Strategies for States and Communities*, ed. H.D. Holder (Greenwich, CN: JAI Press, 1987), pp. 169-178.

²²Michael Grossman, "The Economic Analysis of Addictive Behavior," in M. Hilton, and G. Bloss (eds.), *Economic Research on the Prevention of Alcohol-Related Problems* (Rockville, MD: National Institute of Alcohol Abuse and Alcoholism, Research Monograph 25, 1993), pp. 91-123.

²³David Hart et al., *Campus Alcohol Policies and Education (CAPE): A Program Implementation Manual* (Toronto, Canada: Addiction Research Foundation of Ontario, 1986), pp. 27-30.



Another way to keep alcoholic beverage prices higher than nonalcoholic beverages and support prevention efforts is to tax alcohol sold on campus by assessing a modest surcharge, such as a nickel a drink. Revenue from the surcharge could be earmarked to support prevention efforts or to underwrite safe and sober social and recreational activities.

Off-campus alcohol outlets include bars, restaurants, and taverns that sell alcoholic beverages for consumption on-site, as well as grocers, liquor stores, and other retailers selling alcoholic beverages for consumption off-site.

Some alcohol outlets in college and university communities market directly to the campus community, often using price reductions to entice patrons to their establishments. Your group might urge alcohol outlets in the campus area not to compete on the basis of lower price.

You and your group can also work with local governments and regulatory agencies—including alcoholic beverage control (ABC)—regarding alcohol outlets that target students with price reductions or other promotional practices.

Serve Alcohol Responsibly
Responsible beverage service, or RBS, is an environmental prevention strategy promoting ways to satisfy the needs of social guests or patrons in commercial establishments while providing a safe and comfortable environment.

The first question to consider is whether alcohol belongs at an event or

in a particular setting or environment. If the answer is yes, then you can do a number of things to reduce the risk for problems.

The Responsible Hospitality Institute, a California-based program that advises community groups, lists the following practices to promote a healthy and safe environment for the benefit of all:²⁴

- Provide low-alcohol and nonalcoholic beverages whenever alcoholic beverages are sold or served.
- Whenever possible provide foods that help prevent intoxication and encourage their consumption when alcoholic beverages are sold or served.
- Encourage the creation of an atmosphere that promotes group social interaction among men and women of all ages, and provide activities other than drinking.
- Encourage increased awareness of the risk involved with the consumption of alcoholic beverages in association with activities and situations that might result in harm, injury, or death—such as when driving, in conjunction with sports, when operating machinery, and when underage.
- Discourage intoxication and do not serve an intoxicated person.
- Provide proper supervision of activities with people who are properly trained and informed on how to



Increase the price of alcohol.
Do not permit free or inexpensive drinks on campus. Urge bars around campus not to compete on the basis of lower price. Charge a nickel-a-drink tax on each drink served on campus and use the money for prevention.

²⁴ *Responsible Hospitality Council Community Covenant* (Scotts Valley, CA: Responsible Hospitality Institute, 1990).

maintain control over the environment, and encourage responsible drinking decisions by all guests.

- Comply with all social and legal obligations for the appropriate consumption of alcoholic beverages, including not permitting service to or consumption by those under the age of 21 and not permitting service to or consumption by an intoxicated person.

Stanford University was one of the first to organize a college specific RBS initiative. The program recruits students to teach their classmates how to have more successful parties, both with and without alcohol. The idea is to be more creative in choosing party themes, entertainment, decorations, food, and beverages. Students learn from each other that parties can be

safe and responsible, even parties where alcohol is available.²⁵

To help plan more creative parties, Stanford also held an Event Planning Faire. Designed primarily for student social chairs and party planners, the Faire included a trade show where about 30 local businesses—such as disc jockeys, Karaoke equipment suppliers, caterers, florists, party supply companies, and formal wear stores—promoted their services. For additional information on the Stanford project, see Appendix C. Other campuses have replicated RBS efforts.

Control Access

Controlling physical access to alcoholic beverages is another strategy aimed at altering the environment. Policies limiting the amount of alcoholic beverages allowed at parties or

For over two years University of Redlands students have sponsored a 9 pm to 1 am friday night all-campus entertainment program at the Student Center. Initially funded by the campus administration as a pilot, the program now receives an annual student government allocation. Entertainment selection and development rotates among student groups. Attendance is a minimum 200 per week. A campus spokesperson says consistency is the key (every Friday). Since the program began, student disciplinary actions have dropped by 50 percent on Friday night—traditionally the biggest problem night at the school—although slight increases have been recorded on Thursday and Saturday nights.



²⁵ "Stanford's New Way to Party . . . Safely," *Prevention File: Alcohol, Tobacco, and Other Drugs*, 8, No. 3 (Summer 1993) pp. 17-20.



events is one way to control access to alcohol. Other strategies include limits on the hours of sale at on-campus outlets or designing procedures to prevent alcohol service to underage drinkers, such as color coded wrist bands.

Colleges have attempted different approaches to control access to alcohol. Some colleges have restricted or eliminated keg parties to control the amount of alcohol available at parties. Others, like Rutgers University, allow only kegs as part of registered on-campus social events. The reasoning behind this approach is that it is more difficult to smuggle kegs into residence halls, and once the keg is empty no more beer is available.

Still other campuses are dry. They do not permit any sale or service of alcoholic beverages on campus. Some dry campuses have been dry as a long-standing tradition, or as the result of their charters. Others adopted this approach as a result of

problems or in response to liability or legal concerns.

Leisure Activities

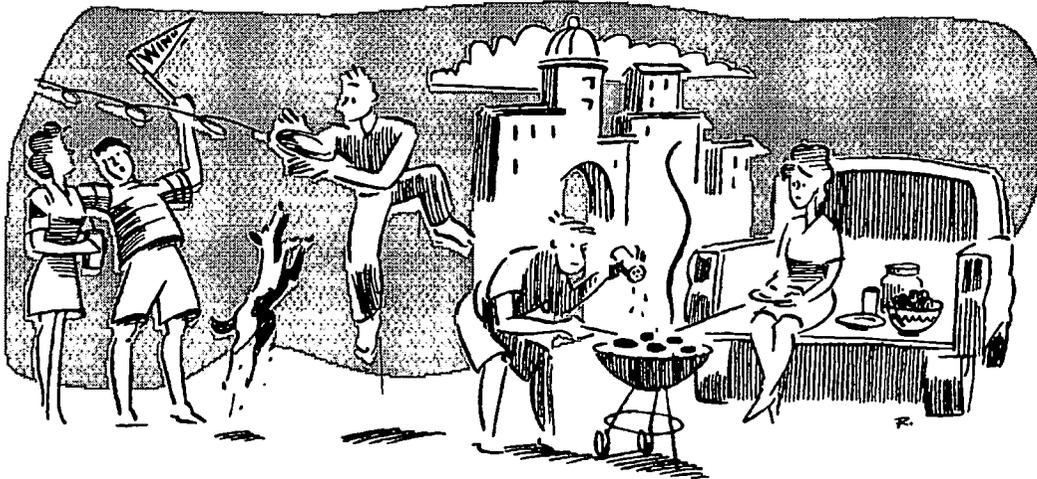
A popular environmental strategy on some campuses is promoting safe and sober leisure time activities. Usually this means no alcoholic beverages are available. Surveys of students find that many would prefer alcohol-free environments if they were available.²⁶

Does your campus provide opportunities to do something entirely different at times when drinking might otherwise occur?

Break-Away is an alternative Spring Break program that matches students with communities to work on public service projects.²⁷

San Diego State University's Midnight Run attracts runners and walkers for a late-night athletic event. Some campuses have expanded hours for on-campus recreational facilities, such as gymnasiums and swimming pools.

Create realistic, popular, affordable, and timely alternative recreational activities. *Keep campus swimming pools, basketball courts, movie theaters, and libraries open after midnight.*



²⁶ Presley, Meilman, and Lyerla, op. cit., p. 65.

²⁷ "Students Break Away from Spring Break," *Prevention File: Alcohol, Tobacco, and Other Drugs*, 8, No. 4 (Fall 1993): 18-20.



Still another approach to safe and sober activities is to shift the focus from drinking to other activities at social events. Stanford's Ultimate Tailgate Party included contests, gyroscope rides, and games to shift emphasis away from drinking.

Some campuses have designed alternative environments. Alcohol-free pubs that look like campus taverns and are open the same hours as alcohol outlets are springing up. Other campuses have opened coffee houses to provide attractive environments for socializing during late-night hours.

Media and Communication

Messages about alcohol use, from national advertising and promotional campaigns by the big beer producers to articles on alcohol issues in campus newspapers, influence the environment surrounding alcohol use and individual drinking decisions.

The media and communication environment on campus also influences perceptions about the role of drinking in college life. Research on student perceptions of alcohol and other drug use by their peers consistently find that students overestimate both the number of heavy drinkers and the acceptance of drunken behavior on their campuses.²⁸

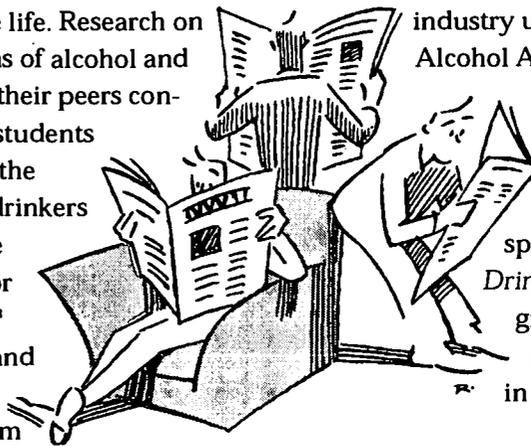
Campus media and communication channels range from

the formal channels of on- and off-campus newspapers, radio, and television broadcasts to the informal word-of-mouth communications that reflect campus norms and values.

The message environment surrounding alcohol use and drinking at most campuses is influenced enormously by the marketing and promotional activities of the alcoholic beverage industry,²⁹ from mass media marketing activities of the beer producers to flyers posted on campus kiosks touting college night drink specials at local bars and taverns.

In the face of such an onslaught of well-financed, pro-alcohol messages, you may feel that altering the media and communication environment is a daunting task. However, there are a number of ways you can begin to level the intellectual playing field by using campus and community media and communication channels to support prevention messages.

For example, students at one university wrote letters to the campus newspaper questioning alcohol industry underwriting of Alcohol Awareness Week and the mixed messages of so-called prevention materials sporting the slogan *Drink Safely*. Student groups decided not to participate in Alcohol Aware-



There is 20 times more alcohol advertising than book advertising in college newspapers.

²⁸H. Wesley Perkins and Alan D. Berkowitz, "Perceiving the Community Norms of Alcohol Use Among Students: Some Research Implications for Campus Alcohol Education Programming," *International Journal of the Addictions*, 21, No. 9-10 (1986): 961-976.

²⁹Warren Breed, Lawrence Wallack, and Joel W. Grube, "Alcohol Advertising in College Newspapers: A Seven-Year Follow-Up," *Journal of American College Health*, 38 (1992): 255-262.



ness Week activities and mounted independent prevention activities.

In 1989, students at the University of Wisconsin at Madison threatened to boycott Miller Beer to protest the brewer's Spring Break college newspaper promotional insert, *Beachin' Times*. Students complained that the ad was insulting, puerile, and sexist. The insert appeared in campus newspapers at 54 colleges. The student protest received national news coverage, and Miller canceled its promotional campaign.³⁰

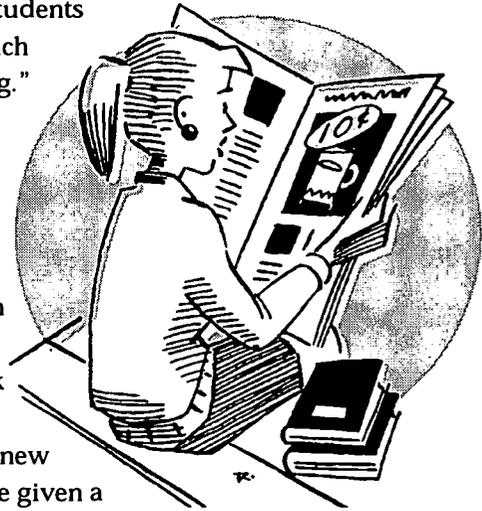
Strategies to alter the media and communication environment range from policies controlling the advertising and promotional activities of the alcoholic beverage industry to counteradvertising campaigns providing a countervailing voice to pro-drinking messages.

A media campaign at the University of Northern Illinois was successful in changing student misperceptions of the prevalence of binge drinking. Articles and paid ads in the campus newspaper, as well as flyers distributed on campus, presented the correct information on drinking patterns at UNI.³¹

To reinforce the media campaign, students calling themselves *The Money Brothers* quizzed students about drinking behavior and attitudes. Those who responded with correct information were handed a dollar. Surveys conducted after the campaign found both reductions in student misperceptions and the proportion of binge drinkers.

Students on the CRASH Team at the University of California, San Diego, used a similar approach to share their survey findings to alter students' perceptions of drinking norms. They created *CRASH Flash* flyers for posting

around campus. Each flash presented a survey finding in a creative manner, such as "How much is a good buzz worth to you? UCSD students spend about \$13,000 each week on binge drinking." Students posted flyers with a different *CRASH Flash* at the beginning of the week for five weeks. At the end of each week, team members stopped students on campus to ask them the question for the week. Those who knew the correct answer were given a dollar. Those who didn't got a copy of the flyer and were told to look for the next *Flash*. Students also put ads in the campus newspaper reminding students to look for *CRASH Flashes*. During this phase of their activities the CRASH Team awarded \$80 to students who remembered the statistics.



About 35% of all college newspaper advertising revenue comes from alcohol advertising.

Multiple Approaches

No single strategy will be sufficient to alter campus environments to reduce risks. The idea is for your group to identify those strategies most likely to have an impact on problems, and then select those you can implement on your campus.

Prevention advocates have developed a set of complementary tactics to support response strategies. They are:

- social math
- media advocacy
- creating controversy and public chatter



College students spend more money for booze than books.

³⁰"Beer Ad's Humor Falls Flat," *San Francisco Chronicle*, March 13, 1989.

³¹Michael P. Haines, "Using Media to Change Student Norms and Prevent Alcohol Abuse: A Tested Model," *Oregon Higher Education Alcohol & Drug Committee Newsletter*, 1, No. 2 (May 1993): 1-3.



Social Math

When former U.S. Surgeon General Antonia Novello, MD, said, "College students spend more money for booze than they do for books," she used information creatively to draw attention to college drinking.³²

Novello's attention-grabbing statement illustrates the use of a communication technique related to epidemiology called social math. Epidemiology is the science of understanding the nature and extent of health problems. Social math is the marriage of science with the art of communication.

You can use this technique to transform scientific information into a dramatic form that attracts attention and provokes discussion. People are more likely to remember the information. Campus and community media outlets, always on the lookout for drama, are more likely to pick up the story.

During Alcohol Awareness Week at Columbia College in South Carolina, students used social math to illustrate the national statistic that, on average, college students consume 34 gallons of alcoholic beverages per person in a year. They placed 34 one-gallon jugs filled with yellow food-colored water on a table in the center of campus.

Passing students asked, "What's that?" and were told, "It's how much you drink each year." The campus paper ran a photo of the event.

Social math translates often dry statistics into terms people can understand and remember. One technique is the use of cost comparisons. For

example, the cost of alcohol-related injuries in the United States—about \$47.5 billion—was presented at an academic conference as "Alcohol-related injuries cost more money than is spent for all private colleges and universities in the United States put together."³³

In social math you need to be careful not to use bad science or propaganda. The material must be true, otherwise you lose credibility, the argument loses credibility, and even the technique loses credibility.

Truth in social math is not necessarily complete accuracy. There is a difference. For example, using social math, the fact that 12 million U.S. college students annually consume over 430 million gallons of alcoholic beverages becomes: The total alcohol consumption of college students exceeds the volume of an olympic swimming pool for every one of the 3,500 colleges and universities in the United States.

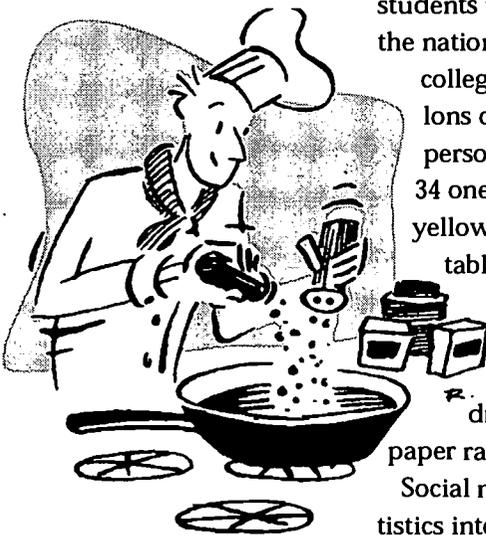
Actually, to be accurate it's 3,583 swimming pools and there are roughly 3,500 colleges and universities in the nation. Nevertheless, the statement is true, albeit conservative. It's better to be conservative and be able to back up the numbers.

Good characteristics of social math are that messages are dramatic, visual, terse, true, and serve a strategic or tactical purpose. The criteria for the message are that it has *memorability*, *credibility*, *persuasiveness*, and *immediacy*.

By creatively using information, you can translate national statistics into local statistics, making the informa-

"Social math is like adding spices and flavor enhancers to food. It can be used with all types of prevention strategies and tactics, making each more effective. Once you get going, it really gets to be fun."

Lewis D. Eigen, EdD



³²Putting the Breaks on College Drinking (Rockville, MD: National Clearinghouse for Alcohol and Other Drug Information, 1991).

³³"Just the Facts . . . But Creatively," *Prevention File: Alcohol, Tobacco, and Other Drugs*, 8, No. 2 (Spring 1993): 14-16.



tion more relevant to your campus. Or you can take information from your campus and translate it into memorable, thought-provoking images.

For example, you can present a finding that your campus newspaper runs ads promoting reduced price drinks at local bars ten times more often than ads for local book stores as, "Students who read the paper are ten times more likely to learn where to go to buy a cheap drink than a book at any price."

You can also use information from current events to provide immediacy to your message. For example, the release of national survey information on alcohol-related crashes provides you with the opportunity to localize that information and raise it in an interesting way on your campus, perhaps as part of a drinking and driving awareness campaign.

Media Advocacy

In an increasingly crowded message environment, you are faced with stiff competition for the eyes and ears of your campus. And unlike commercial advertisers, such as the alcohol industry, you rarely have a big advertising budget to get out your health messages.

Media advocacy has been successful in raising public interest and debate about alcohol issues. Media advocacy is not just another form of public information campaigns. Mass media's traditional role in promoting health has been to direct messages at individuals, urging them to change their behavior, such as alcohol and tobacco



use. Media advocacy, however, shifts from seeking individual behavior change to seeking change in collective behavior conditions, for example, social norms and public policies.³⁴

Challenging conventional wisdom and public thinking is important in media advocacy. Mass media become the arena for debating public policies. Advocates ask themselves how a media opportunity can best serve to advance policy goals and shift debate from an individual focus to collective decisions affecting policies, norms, and environments.

You can use media advocacy techniques to generate campus interest in seeking changes in alcoholic beverage industry promotional practices, media policies, social policies, campus norms, or other factors that may contribute to alcohol use and adverse consequences.³⁵

Media advocacy is more like a political campaign, in which competing

Media advocacy uses the media strategically to apply pressures for changes in policy to promote public health goals.

³⁴ Lawrence Wallack et al., *Media Advocacy and Public Health: Power for Prevention* (Newbury Park, CA: Sage Publications, 1993), p. 25.

³⁵Holly Richardson, *Raising More Voices Than Mugs: Changing the College Alcohol Environment through Media Advocacy* (Advocacy Institute, 1993).

forces continuously react to unexpected events, breaking news, and opportunities. They are not static, pre-designed public education programs.

Gaining access to the media involves watching for opportunities. News creates new opportunities. You need to be alert to developing national or local news stories that furnish opportunities at the local level for reactive piggybacking.

National studies on alcohol use at colleges and universities often lend themselves to local spins or angles. For example, a national study on alcoholic beverage advertising in college newspapers can be localized by monitoring ads in your campus paper and then presenting those findings to local media, or by staging a media event.

Getting media coverage for an issue can also help you in gaining community support. For example, you can use a survey of alcoholic beverage promotions at your campus to highlight concerns and possible responses.

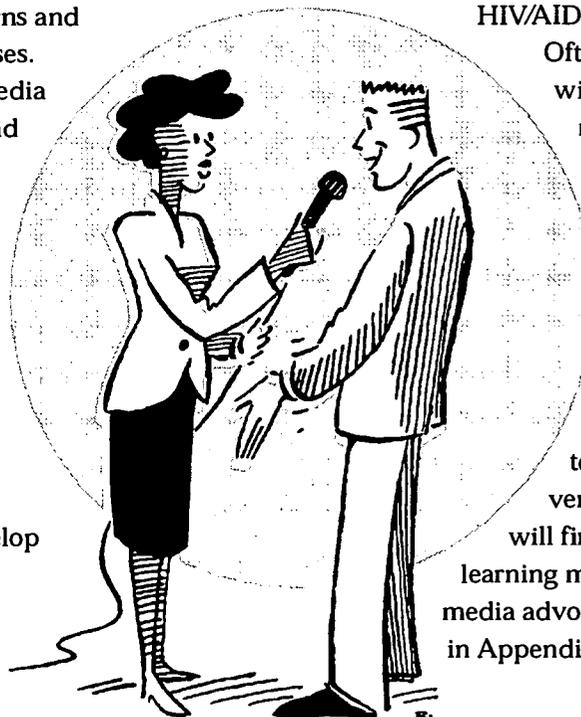
The resulting media coverage can lead other groups and individuals to join a prevention coalition to monitor the campus environment, address other alcohol policy issues, and develop interventions.

Techniques of media advo-

cacy include the creative use of information (see Social Math, page 39) and framing issues to promote your policy goals. In any controversy, both sides attempt to frame the issue in a way that makes their position seem most reasonable. For example, efforts to regulate alcoholic beverage advertising directed at college students are met with attempts by manufacturers to frame their position in constitutional free-speech terms. The debate shifts from targeting college students by beer companies to protecting First Amendment rights and freedom of commercial speech.

You can reframe issues that the alcohol industry has used to its own advantage by focusing attention on promotional practices, not the behavior of individual drinkers. You can also address industry practices that appear unethical, such as advertising images linking drinking with sexual prowess in the era of HIV/AIDS.

Often the pithy or witty quote or media bite gets the most attention. And the use of humor helps to dispel the notion you or your group are temperance-driven fanatics. You will find resources for learning more about media advocacy techniques in Appendix C.





Creating Controversy and Public Chatter
Public talk about alcohol problems and solutions is a way to keep alcohol problems on the intellectual, emotional, and administrative agenda of the entire academic community.

Proposals of dramatic, if not draconian, solutions for campus debate, campus demonstrations, and attacks on alcohol industry support of institutions calls for more action, and dramatic examples of problems can get the community talking and thinking about alcohol problems in new ways.

Environmental interventions are often controversial. Very few people would argue about the value of including a pamphlet about alcohol and other drug use in student orientation packets. Many more would have something to say about a proposal to impose restrictions on alcohol advertising in a campus newspaper.

For example, when Hofstra University adopted a rule banning on-campus advertising of drink prices and the use of phrases such as "happy hour" and "drink specials," students protested that the rule violated their constitutional rights and mounted a petition drive to have the rule revoked.³⁶

In response to Stanford university's 1990 policy proposal to ban alcohol advertising at all university athletic events, an editorial in the *Stanford Daily* opposed the proposal by raising both free-speech issues and the loss of revenue to the athletic department.³⁷

At both colleges the proposed policies generated debate about the role of alcohol in the campus community, stimulating people to think about the environment. People began to question the status quo. Why are things the

way they are? Who

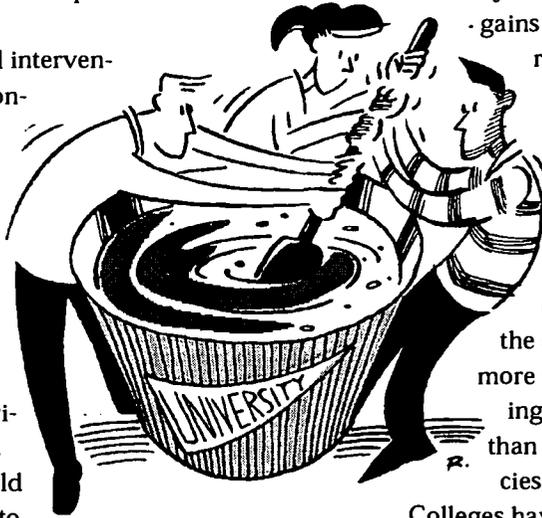
gains from the current situation? Is

this the environment we really want at our campus? Should we

consider alternatives? Often

the discussion is more useful in shaping campus norms than proposed policies themselves.

Colleges have a wealth of issues on which the community can focus. The objective for this approach is to stir the pot, to keep the issue on as many agendas as possible. It's a tactic aimed at getting response strategies implemented. It does not necessarily favor any one strategy or group of strategies, but follows the maxims that "either is better than neither" and "more prevention is better than less."³⁸



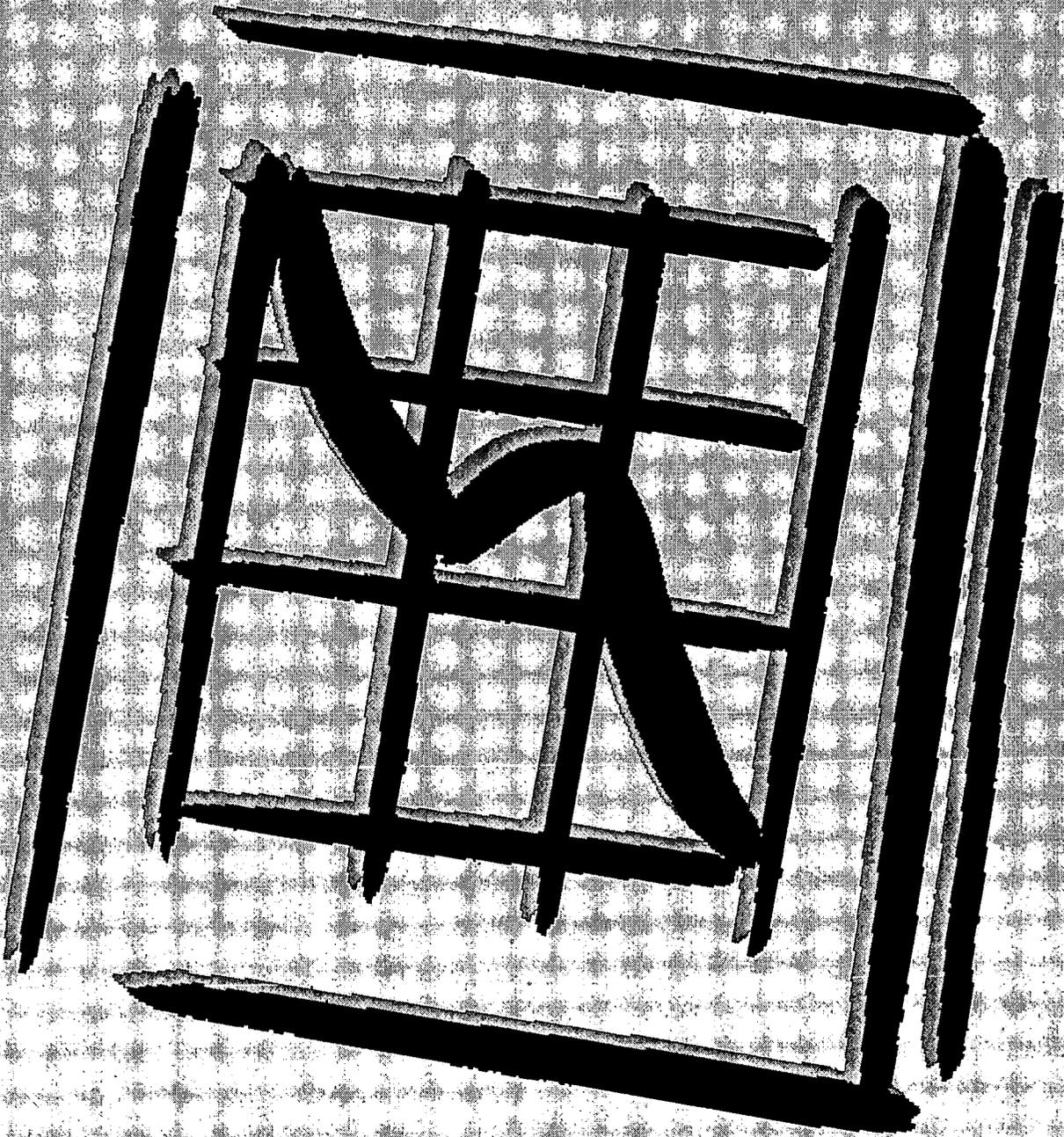
Stir the pot

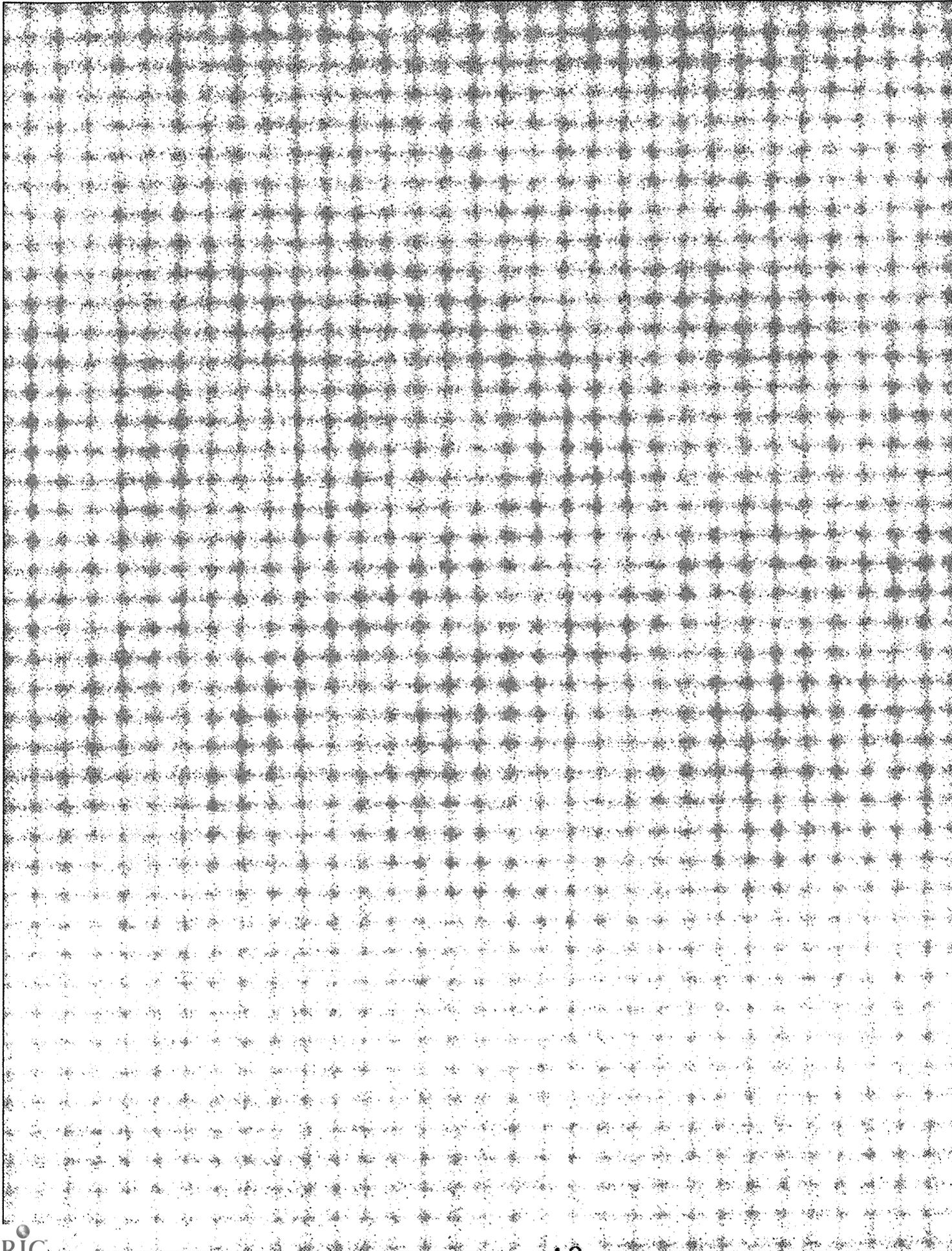
³⁶ "Beer-Ad Limits Tap Student Backlash," *Newsday*, October 12, 1990.

³⁷ "Staggering Proposal," *Stanford Daily*, January 17, 1990, p. 1.

³⁸ Lewis D. Eigen, Leslie Brenowitz, and Rob Henshaw, *College Alcohol & Other Drug Prevention Strategies*, paper delivered at the American College Health Association Annual Conference, Baltimore, MD, May 29, 1993.

Assessment





Assessment



Everyone wants to know whether actions taken to respond to problems are achieving the intended results in actually reducing campus alcohol problems. *Assessment* relies, over time, on monitoring the information collected during the analysis phase to determine changes in problem levels and the environment surrounding alcohol use, thus providing a feedback loop to assist in evaluating actions.

Scanning and analysis helps you and your group identify specific alcohol-related problems as well as points for environmental interventions. Your responses are aimed at reducing the levels of those problems, which is, after all, the objective of prevention. *Assessment* is the process for determining whether you have achieved your objectives or whether you need to alter your priorities.

Assessment is at the heart of problem-oriented prevention as it is the way you measure changes in problem levels. It helps you answer the often-asked question: *How far have we come?*

In analysis you collected information about alcohol-related problems at your college or university. In assessment, you revisit those information sources on a regular basis to see whether changes are occurring in the intended direction.

For example, during analysis you may have identified alcohol-related adverse health consequences as a problem at your campus through a combination of self-report information

from a survey and an examination of records from campus health services. One way of assessing whether your responses have had any impact on reducing the level of health consequences is to revisit those information sources by conducting another survey and examining health services records.

But it's important not to be singular in your approach to assessment, as many factors influence problem levels. While assessment gets you outcome information in terms of problem levels, it also can tell you whether your response strategies have been effective in altering the campus environment. Assessing only problem measures will not give you sufficient information to assess the effectiveness of your response strategies.

For example, if your response to reduce alcohol-related health consequences included measures to reduce alcohol promotional messages, such as bulletin board flyers or radio advertising that emphasize high-risk drinking practices, you need to assess the environment to determine whether you were successful in meeting your objective. That means you need to collect analysis information on bulletin board and radio station messages again. You may find that nothing has changed or that change has occurred, but at a low level. Or you may find substantial changes in promotional activities, but not necessarily at problem levels.

Information gained in assessment tells you if you are accomplishing what you intended, both in terms of

How far have we come?



altering the environment to reduce risks as well as reducing the alcohol-related problems specific to your campus. If you are not meeting your objectives, assessment information helps you make changes in programs and policies that may not be working.

Assessment also helps you determine whether you are being successful in building a sense of campus community in responding to problems by helping you learn who is now participating in prevention.

When to Assess?

Assessment is a long-term, ongoing process. Changing environments to reduce risks is also a long-term process. Unfortunately, all too often community members expect quick solutions to alcohol problems, which are usually complex and not readily amenable to short-term solutions.

Assessment also gives you the opportunity to rethink prevention priorities and alter your activities in response to shifting environments and

concerns. Using SARA, prevention is an ongoing process of scanning, analysis, response, and assessment, promoting critical examination of the campus environment and involvement of the whole campus community.

Interest in sustaining prevention efforts can wane if people don't see some positive results. Assessment should occur routinely to monitor problem levels and campus and community environments. How often is routinely? That can vary from campus to campus, but annual assessment will sustain interest in prevention issues in general and aid in the development of specific programs and policies to reduce or control problems.

You don't necessarily need all the information you collected during analysis in order to assess your effectiveness. Some information collected during analysis may not be relevant to the problems you are targeting on campus. For example, your initial analysis of bulletin boards may have

found that, on your campus, postings do not promote alcohol use. Therefore, you don't need to replicate that activity as part of your assessment of the alcohol environment unless, of course, scanning suggests things have changed.

Assessment activities may not necessarily occur at the same time. Annual surveys of students, faculty, and/or staff may be conducted in the fall, while other information collection may occur around specific events. For example, if your campus has experienced alcohol problems around Homecoming, you may wish to collect environmental measures and problem indicators during that period to see whether problem levels are changing. Decisions about what information to collect and when to collect are made by you and your group based on problem definitions and response strategies.

Who Is Involved?

Assessment requires resources to monitor the environment and problem levels in an organized fashion. You have already established baselines for problem levels and environmental measures as part of your earlier analysis of campus problems. You have also established relationships with others who can now participate in continuing information surveillance to monitor interventions and outcomes over the long term.

Students are an invaluable resource for information collection in all phases of SARA. The most promising way to assure ongoing campus monitoring is to institutionalize those activities within academic life. For example, for a San Diego State University course on human behavior in the environment, student teams selected scanning and analysis exercises from the *Guide*, collected information, and reported their findings in class. Not only did



Harness Academics with Prevention

Glance through your campus catalogue to identify courses that may incorporate your information needs in class assignments. Talk to professors and instructors. Find out whether they involved with any information activities on your campus. See if they will routinely include alcohol problem and environmental indicators in their activities. Start with allies, then widen your circle.





the students contribute important information to support prevention efforts, they increased their awareness of alcohol issues, enjoyed themselves, and found the assignment to be the most interesting in the course.

The idea is to involve students and faculty in an ongoing study of their institutional culture in a way that supports problem-oriented, environmental approaches to prevention.

To be useful for prevention, findings from assessment information collection activities need to be organized. Where that occurs and by whom depends on the campus structure. Nevertheless, there needs to be a stable office or organization with the overall responsibility for prevention. It could be in the office of the president, student affairs, health services, counseling services, or associated students.

Using Information

Routine information collection through analysis and assessment helps you keep prevention issues on the public agenda at your campus. But information about alcohol problems and issues is often controversial, especially if your assessment activities find that problems persist. Therefore, how you use information gained from assessment depends on a number of factors. The most important factor is the level of institutional commitment to both understanding and reducing problems.

If you and your group have been successful in involving your campus community in all stages of SARA, you are more likely to have support for using information in ways that promote discussion, debate, and program and policy development to reduce

problems. The SARA approach is information driven, and it is the campus community that can best decide how to use that information to support prevention efforts.

Your campus may decide to use information gained through assessment to develop annual reports on the *state of the campus* that highlight successes in reducing problems, those problems that remain a campus concern, and alternative prevention strategies for consideration. Annual reports can be opportunities for media coverage to stimulate public conversation and debate on what can be done to reduce problems (see Media Advocacy, page 40).

Let Students Have a Say in Prevention



Students are the largest constituency group on college campuses. Whether they are commuter students rushing to classes before or after work or those who live on campus for four or more years of their lives, students are reasonably entitled to a safe and healthy environment conducive to getting an education. And increasingly, they're becoming more vocal about their expectations that campus life reinforces the academic mission that attracted them to college in the first place.

When it comes to alcohol problems at colleges and universities, all too often students are considered to be the problem and become the target of

well-meaning prevention efforts designed by campus administrators. But, students themselves are now more willing to get involved in organized initiatives to reduce the adverse consequences of alcohol use.

However, gaining student interest in alcohol issues is not merely a matter of pointing out problems. Associate professor Lawrence Wallack, DrPh, a long-time alcohol problems researcher at UC Berkeley's School of Public Health, urges students to "define the issues they are concerned about, and then . . . how these issues are related to alcohol."

"Sexually transmitted diseases and low academic performance are among the issues that can readily be linked to alcohol and the environment surrounding alcohol use," Wallack explains.

"I didn't enjoy walking into a frat house with six inches of beer on the floor and having some guy suck on the back of my neck and say, 'Hey, baby, have a brew.'"
— college student commenting on one of her reasons for transferring after just one year to another institution.



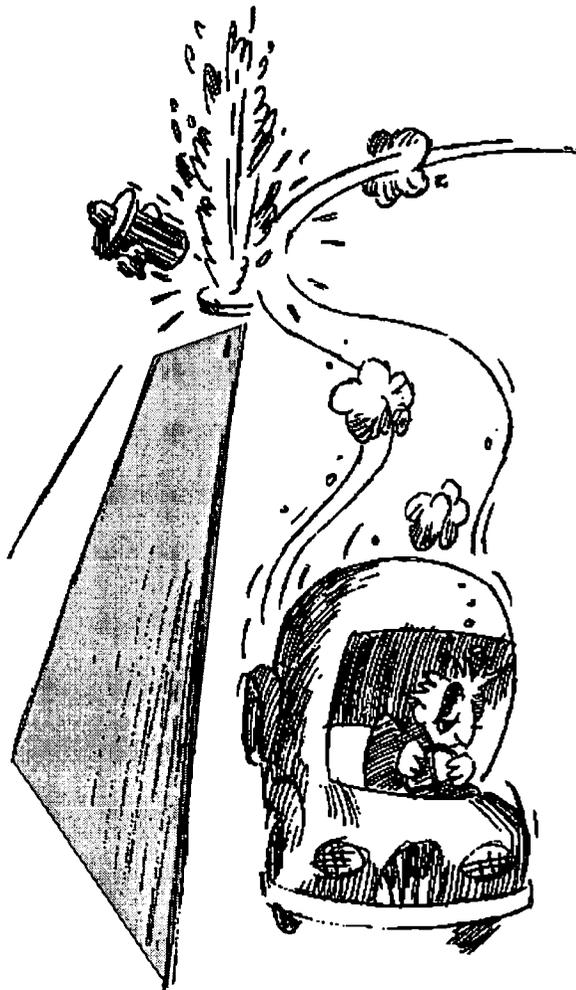


Alcohol Marketing: Targeting Students
When students realize that they are targeted by the alcoholic beverage industry, particularly beer companies, they can be galvanized to take action. Jean Kilbourne, EdD, has consistently been a top-ranked speaker on the college lecture circuit with her presentations, *Calling the Shots* and *Killing Us Softly*, which give student audiences a chance to analyze commercial messages aimed at themselves in order to build beer brand loyalty and increased market share. Kilbourne stresses the anti-woman content of much beer advertising directed at the youth market.

On the other hand, Lewis Eigen, EdD, points out that beer advertising is now becoming more “sensitive, co-educational and upscale . . . specifically including females in order to target

them” as well. Eigen attributes this recent change to the beer industry’s recognition that the number of heaviest-consuming beer drinkers—males between the ages of 20 and 35 “is dropping like a rock.”

So, Eigen posits that the theme of the beer marketers is now: “Go after the girls! None of this sexist stuff anymore. Get the girls not only to approve of beer drinking but to drink.”



Making a Difference

“The CRASH Team really revived (the dormant campus Alcohol and Substance Abuse) committee’s commitment because it was the first time they had been presented with information in a positive manner by students who wanted to create change. It opened the eyes of the staff persons on campus.”—student health services officer.

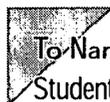
Student Voices Can and Should Be Heard
Student attempts to counter offensive beer ads and to contribute to campus and community health and well-being are prevalent, and recent Harvard research provides even more evidence for transforming the college drinking environment.

The Harvard Alcohol Study found heavy episodic drinking—sometimes called binge drinking—has secondary effects on non-drinkers and/or non-heavy drinkers, such as being pushed, hit, or assaulted; being the victims of property damage, unwanted sexual advances, and verbal assaults; having study/sleep interrupted; getting into arguments; and taking care of impaired students. Such experiences give cause for the non-drinkers and non-heavy drinkers to “stand up for their rights and resist being the recipients of secondary heavy drink effects.”

Nor is student activism, when it comes to alcohol and other drugs, limited to mere protest. Students can take the lead in data surveillance, peer education, community partner-

ships, and policy development. For example:

- BACCHUS (Boost Alcohol Consciousness Concerning the Health of University Students) and the companion program GAMMA (Greeks Advocating Mature Management of Alcohol) are long-standing student-directed initiatives of national scope. Individual campus chapters have been instrumental in adopting risk-management practices and in addressing impaired driving.
- Student teams at four Southern California campuses pursued the SARA method described in this *Guide* in planning and implementing impaired driving reduction projects on their campuses. Team members, recruited from all majors and facets of campus life, participated in orientation training. They were able to call upon a specific campus mentor (faculty or staff member) and an overall project organizer for guidance, but otherwise set their own directions, including response selection and communication strate-



To Name It Is to Own It

Student teams at California campuses participating in a prevention project aimed at alcohol-impaired driving came up with their own names as a way of expressing project ownership:

- Mesa CARES (Containing alcohol risks through environmental strategies)
- Project PARTEE (Promoting alcohol responsibility through education and environment)
- CRASH Team (Creating responsible alcohol services and habitats)



gies, within their respective campus communities.

- At Kansas State University the Student Senate organized its own committee, including administration representatives, such as the University Counsel, to develop and now enforce the campus alcohol policy.
- Our Chapter, Our Choice, a program of the National Interfraternity Conference, encourages students to adopt and enforce healthy norms regarding use and non-use of alcohol.

Student Incentives

Why would students want to get involved in an organized prevention initiative? For some clues, let's look at the growing momentum for service learning and campus and community service in higher education. Such national organizations as Campus Opportunity Outreach League (COOL), Campus Compact, and the National Society for Experiential Education identify a range of reasons why students value service opportunities:

- **Academic Credit.** Students often look for ways to earn academic credit that are relevant to real-life issues. For example, graduate students in one school of social work earned credit for engaging in *Scanning and Analysis* exercises (and class report) from this Guide. At another campus, a faculty member in the communication department, who taught a course about theories of persuasion used in commercial advertising, had her students work on a campus prevention campaign.
- **Affinity.** Students want a sense of community and affiliate with various campus organizations to be with kindred spirits who are engaged in meaningful activities.

- **Building Résumés.** In an increasingly competitive job climate the college graduate who can claim outside-of-class experience and muster testimonial letters from a wider range of campus references is likely to be more attractive to prospective employers.
- **Career Exploration.** Through involvement in prevention activities students can explore a range of fields for prospective graduate education or work, such as communication, marketing, political science, public health, theater arts, or any of the other academic disciplines or professional fields that can contribute to alcohol and other drug problem prevention.

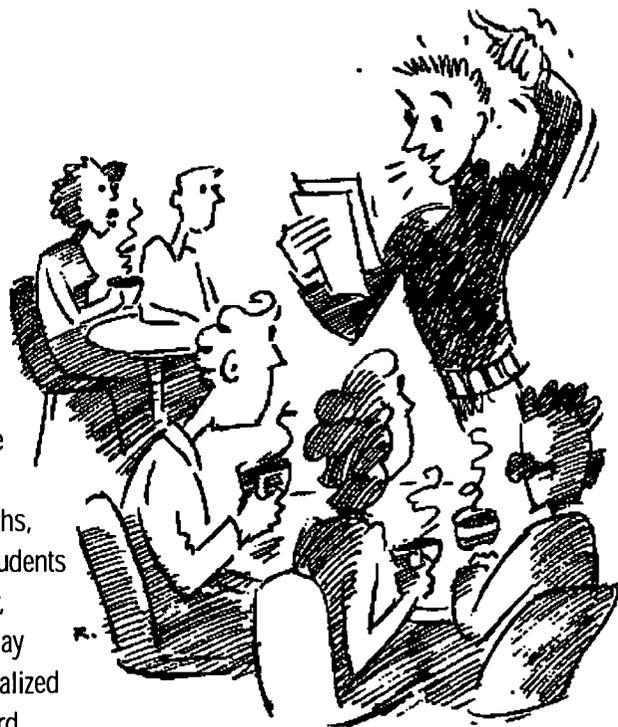


- **Citizenship.** During the college years students confront issues of social justice and public responsibility and begin to define their own civic values.
- **Leadership opportunities.** Students involved in prevention learn that they can be leaders and make a difference in campus and community life.
- **Learning By Doing.** Students can augment the cognitive learning of academic life with the experiential learning of being involved in real-life issues of importance.
- **Work Study.** Five percent of federal work study financial assistance must be connected to service learning. For most college students, paying the bills is often the top priority.



**Coffee and Conversation:
Sober Socializing for
Students**

At Johnston State College the Fireside Coffee-house is coordinated by students and funded by student government. Local businesses donate coffee and food, and there is entertainment in an attractive atmosphere replete with tablecloths, candlelight, and table service. Students at Fort Lewis College read poetry, play music and games every Friday night in a coffeehouse institutionalized by the student programming board.



Appendix A: Scanning Exercises

A-1: A Quick Profile

A-2: Looking Around

A-3: Having Conversations

SCANNING EXERCISE A-1: A Quick Profile of Risks for Alcohol Problems

WHAT is your campus like? Colleges and universities have different cultures and risk factors for alcohol problems. Do certain areas quickly come to mind when you think about the role of alcohol in problems at your school? Are there factors that are specific to your campus that make the risk for problems higher or lower?

USE this exercise to record your impressions of your campus to highlight environmental factors that may be contributing to alcohol use and adverse consequences. Take a moment to contemplate the state of your campus and note your impressions on this form. Use the scale from low to high to rate your impressions of the visibility, influence, or awareness of the following activities and issues on your campus. Share your impressions with a group of others concerned with campus health and well being. Sit around a table to talk about your campus environment and the things you think can be changed to reduce risks for problems.

WHEN should you use this exercise? Scanning to identify risks can help: • new prevention coordinators get started • organize or reinvigo- rate campus committees • involve students and faculty by gaining academic (extra) credit as part of discipline-specific course work • annual cycles of campus review.



CAMPUS LIFE

What are your impressions of the visibility and level of opportunities for socializing on your campus? <i>The lack of on-campus social and recreational activities may be an environmental risk factor for isolated campuses but less important for urban institutions.</i>	PLACE AN X TO INDICATE YOUR INITIAL IMPRESSION OF THE VISIBILITY OF EACH			
	LOW	MODERATE	HIGH	
On-campus social activities (e.g., dances, social hours, concerts, movies, things to do)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Nearby campus-oriented commercial services (e.g., restaurants, bars, coffee houses, shops, theaters)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Athletic activity (e.g., inter- and intramural sports, sports facilities, opportunities for exercising)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Special events (e.g., Winterfest, Halloween, Spring festivals, fairs)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Greek life is an indicator of high-risk drinking practices. How active are fraternities and sororities (e.g., Rush Week, Greek-sponsored parties and events)?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Alumni activity: Alumni often influence the campus culture, through contributions and involvement in campus life (e.g., Homecoming, alumni parties).	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Health and counseling services: How visible are campus health services?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Health promotion activities: How visible are activities such as smoke-outs and alcohol or AIDS awareness weeks?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Alcohol and other drug prevention responsibilities: Level of awareness of persons whose job descriptions include these responsibilities.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

ALCOHOL ISSUES

What level of visibility do alcohol problems and issues command on your campus?	LOW	MODERATE	HIGH	
Awareness of alcohol policies: Do people know what your campus policies are?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Support for alcohol policies: Do people support campus policies?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Enforcement of alcohol policies: Do people believe they will suffer consequences if they violate campus policies? Do they think policies are consistently enforced?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Communicating alcohol policies: How easy is it to learn your campus policies (e.g., in orientation materials, residential life information, etc.)?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Influence of alcohol task force: If you have a campus task force, how influential is it? Is it a force on campus?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Perceptions that alcohol contributes to problems: Do people think alcohol use contributes to problems on your campus?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Visibility of alcohol use: Do people drink in public places on campus? Is visible intoxication accepted on the part of faculty, staff, or students? Are there environmental indicators of drinking (e.g., party promotions, alcohol litter)?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Other impressions: _____

SCANNING EXERCISE A-2: Looking Around Your Campus and Community

WHAT does your campus and surrounding community look like? An easy way to gauge issues surrounding alcohol use at your school is to look around to find indicators regarding alcohol use.

USE this exercise to help you develop a picture of your campus environment regarding alcohol use and problems. Take time to walk around campus and neighboring areas to look for environmental indicators of alcohol use. Carry a camera and take photographs. The environment may vary by time of day, day of the week, or around special times like Spring Break. Changes can be instructive, so vary the times you scan your campus. Jot down what you see so you can share your impressions with others. Note the date: _____ and time: _____ you scanned your campus.



ALCOHOL AVAILABILITY AND PROMOTION

<i>How is alcohol promoted and made available to campus members?</i>	YES	NO	N/A
Do bulletin boards sport party notices, banners, or posters advertising or promoting alcohol-related activities?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are they for on-campus events?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Off-campus events?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are they from commercial alcohol outlets such as bars, taverns, restaurants, liquor stores, or grocery stores?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do people distribute handouts for parties or other social events?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
If so, do the messages focus on alcohol consumption rather than the event itself?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are high-risk activities part of the message?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do most of the postings appear to be alcohol-related?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Is alcohol sold on campus?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
If so, do on-campus alcohol outlets promote or advertise alcohol sales?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are there alcohol outlets near campus or in neighborhood with large concentrations of student residents?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
If so, do they target the campus through advertisements and promotions?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Other impressions: _____

MEDIA ENVIRONMENT

<i>Pick up an assortment of papers and periodicals distributed on campus, including official and underground publications. Glance through them to find out how alcohol is covered. (See also Appendix C-2, C-3, C-4.)</i>	YES	NO	N/A
Do they advertise or promote alcohol-related activities?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
If so, are they for on-campus events?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
If so, are they for off-campus events?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do the messages focus on alcohol consumption rather than the event itself?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are high-risk activities part of the message?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Does the editorial content of the publication address alcohol use and/or adverse consequences?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are there advertisements for alcoholic beverages or alcohol-related activities on the campus radio station?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do messages focus on alcohol consumption or high-risk drinking?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do community radio stations target your campus?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
If so, do they advertise alcoholic beverages or alcohol-related activities?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Does the campus media include health promotion messages?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Other impressions: _____

WHAT'S ON THE WALLS?

Walk the residence halls to get a feel for student living environments; Glance in open doors to student rooms to see how they are decorated.

	YES	NO	N/A
Do posters, banners, and flyers decorate the walls and ceilings, including common areas and doors to student rooms?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are they alcohol-related (e.g., party promotions, beer advertising posters)?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are there health promotion posters or banners?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do students decorate their rooms with alcohol-related items (e.g., neon beer signs, beer posters)?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do room window shelves sport pyramids of beer cans or beer advertisements?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are doors to student rooms decorated with beer posters?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are trash cans filled with beer cans and bottles after the weekend?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do residence halls appear damaged (e.g., holes in walls, graffiti)?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are there health promotion posters or banners?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Other impressions: _____

STUDENT NEIGHBORHOOD ENVIRONMENTS

Walk around neighborhoods where students live, whether immediately adjacent to campus or not.

	YES	NO	N/A
Do beer banners hang from apartments and houses?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are there pyramids of beer cans in the windows?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are notices and posters advertising or promoting alcohol-related activities posted on telephone poles?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are there alcohol outlets in the neighborhood?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do they target students in their advertisements and promotions?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do messages focus on alcohol or high-risk drinking (e.g., price discounts, student happy hours)?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are there alcohol billboards or other messages on the paths that approach campus?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Other impressions: _____

DRINKING ENVIRONMENTS

Stop by student-oriented drinking environments such as taverns, bars, or clubs, both on- and off-campus. Pick times when students gather.

	YES	NO	N/A
Are walls decorated with alcohol promotional material (e.g., posters, neon beer signs)?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do servers check for identification?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Does the ambience appear to encourage drinking?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are other activities available (e.g., pool tables, newspaper racks, air-hockey tables, darts, dancing)?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do servers appear to monitor drinking rates of patrons?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Other impressions: _____



NEIGHBORHOODS AROUND CAMPUS

<i>Take a walk through neighborhoods and commercial areas around your campus.</i>	YES	NO	N/A
Is there a wide variety of retailers tailored to the campus?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are there alcohol outlets (e.g., liquor stores, mini-marts, restaurants, taverns, bars, pubs)?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do they target students with ads or flyers?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are there billboards or other types of advertisements for alcohol products?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Other impressions: _____

PARTIES AND EVENTS

<i>Stop by on- and off-campus activities such as openly advertised parties, receptions, dances, and residence hall parties. Consider stopping by later in the event to get a sense of how it went.</i>	YES	NO	N/A
Is alcohol permitted at events?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are other activities such as non-drinking games, dancing, or other recreational activities available?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Is appetizing food available?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are nonalcoholic beverages available?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Is faculty drinking with underaged students condoned?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are sober monitors present?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Are measures taken to prevent underage drinking?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Other impressions: _____

CAMPUS BOOKSTORES

<i>Stop by the campus bookstore or bookstores near campus. Walk the aisles.</i>	YES	NO	N/A
Does it carry a variety of campus-related merchandise?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Does it carry alcohol-related merchandise (e.g., beer mugs, shot glasses)?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Does alcohol-related merchandise sport your school's name, crest, or mascot?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do posters or clothing sport pro-drinking messages?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Do posters or clothing sport health promotion messages?	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Other impressions: _____

WHAT ELSE?

Does anything stand out as contributing to problems on your campus?

List those indicators picked up by scanning your environment. _____



SCANNING EXERCISE A-3: Having Conversations

WHAT do people think are problems confronting your campus? Do they think alcohol use contributes to those problems? Do they have opinions? Do they have specific information about alcohol problems? Are they interested in being a part of a group working to both understand and reduce problems on your campus? Do they have resources they can bring to prevention efforts, e.g., research skills, person power? Talk to them and find out.

USE this exercise to build a campus network of people interested in helping prevention efforts and to identify people on campus who have information about problems and response. Talk to as many people as you can in a week. Split up the list among group members. Be selective. You may not need to talk with everyone. You may be one of these people yourself, or have already talked with some. Note the names of the people you talk with, whether they are interested, and if they can help.



	NAME AND TITLE	PHONE NUMBER	LIST TYPE OF INFORMATION
Campus health services			
Counseling services			
Safety awareness			
Other			
CAMPUS LIFE AND ACTIVITIES: Staff and students in these areas know what's happening on campus.			
Campus newspaper reporters			
Student government			
Disciplinary and judicial officials			
Activity directors and planners			
Student community services			
Residence and Greek life advisors			
Recreation			
Athletics			
Admissions (re: retention)			
Alumni			
Students: commuting			
residential			
international			
at-large			
Campus ministry			
Other			

COMMUNITY MEMBERS: People working and living in the surrounding community have a stake in prevention. They may also have information and resources.	NAME AND TITLE	CHECK IF INTERESTED	LIST TYPE OF INFORMATION
Neighborhood association members			
Business association members			
Other merchants			
Community public health officials			
Other			
ACADEMICS: Students and faculty members in these disciplines may be interested in alcohol issues.			
Economics			
Sociology			
Psychology			
Anthropology			
Political science			
Social work			
Marketing and communications			
Health sciences and public health			
Journalism			
Other			
SECURITY AND LAW ENFORCEMENT: These people are likely to have problem information and are committed to reducing problems.			
Campus security			
Local police			
State alcoholic beverage control			
Other			
ADMINISTRATION: Charged with running a campus, administrators have a stake in an institution's well-being.			
President			
Dean of students			
Dean of faculty			
Buildings and grounds/housekeeping			
Other			



Appendix B: Analysis Exercises

B-1: What's the Problem?

B-2: FIPSE Core Instrument

B-3: Context of Drinking

B-4: Campus Message Environments—Bulletin Boards

B-5: Campus Message Environments—Print Media

B-6: Campus Message Environments—Radio

B-7: Price of Alcohol

B-8: Party Risk Assessment

B-9: On-Sale Alcohol Outlet Risk Assessment

ANALYSIS EXERCISE B-3: Context of Drinking

Think back to the last time you consumed five or more alcoholic drinks over the course of a single day. A drink would include a 12 oz. can of beer, 4-6 oz. glass of wine, or a shot of liquor. The following questions have to do with that event and what might have happened to you. Please answer each question as it relates to the last time you drank 5 or more drinks. Circle the number corresponding to the answer that is most correct.



1. During the last six months, how often have you consumed five or more drinks on a single day?

- | | |
|----------------------------|-------------------------------|
| a. Never—go to question 13 | d. One to three times a month |
| b. Once or twice | e. Once or twice a week |
| c. Three to five times | f. Three or more times a week |

2. How long ago was the last time you drank five or more drinks at a sitting?

- a. Within the last month
- b. One to three months ago
- c. More than three months ago

3. What kind of occasion was this?

- | | |
|---|---|
| a. A planned party | e. Non-school event (e.g., sports, concert, dance)
What event? _____ |
| b. Socializing with friends | f. Family get-together |
| c. A date | g. Alone, no special occasion |
| d. A school-sponsored event (e.g., sports, concert, dance)
What event? _____ | |

4. How many people, including yourself, were in your group during the drinking?

____ people

5. How many of these people were over 21?

- | | |
|---------------|---------|
| a. None | d. Most |
| b. A few | e. All |
| a. About half | |

6. Were any of the following people with you? Circle all that apply.

- | | |
|--------------------------------|-------------------|
| a. Girlfriend/boyfriend/spouse | e. Co-workers |
| b. Roommates | f. Family members |
| c. Friends from school | g. Other |
| d. Friends outside of school | Who? _____ |

7. Where was the main place you drank the alcohol?

- | | |
|--|---|
| a. In my home | f. In a car |
| b. At a friend's home | g. Bar or nightclub
Which one? _____ |
| c. At an event (sports, concert, dance, etc.)
What event? _____ | h. Restaurant
Which one? _____ |
| d. Public park, beach, lake, etc.
Which one? _____ | i. Other
Where? _____ |
| e. Other public place (parking lot, street, etc.) | |

8. Was this place on-campus or off-campus?

- a. On-campus
- b. Off-campus

9. How did you obtain the alcohol that you consumed?

- a. I purchased it myself from a store, bar, or restaurant.
- b. A friend bought it.
- c. A relative got it for me.
- d. I took it from my parents or other adult without their knowledge.
- e. I took it from a store without paying.
- f. I got a stranger to buy it for me.
- g. It was provided at the party or gathering.
- h. Other
How? _____



10. How old was the person who purchased the alcohol?

- a. Under 21
- b. Over 21
- c. Don't know/not purchased

11. At what store was the alcohol purchased?

- a. Liquor store
Which one? _____
- b. Convenience store or small grocery
Which one? _____
- c. Supermarket
Which one? _____
- d. Drug store or other retail store
Which one? _____
- e. Bar or nightclub
Which one? _____
- f. Restaurant
Which one? _____
- g. Other
Where? _____
- h. Don't know

12. Which of the following were true of the event? Circle all that apply.

- a. Food was served along with alcohol.
- b. All alcohol was served by a bartender.
- c. We participated in drinking games (e.g., *quarters*).
- d. Many people were intoxicated.
- e. I, or someone I was with, got into a physical fight.
- f. I, or someone I was with, drove after having too much to drink.
- g. I, or someone I was with, was physically injured (e.g., cut, bruised, sprained ankle).
- h. The group was all male.
- i. The group was all female.
- j. It was a large party with lots of people I didn't know.
- k. I, or someone I was with, got physically sick.
- l. I had a hangover the next day.

The following questions have to do with your general perceptions of the availability and use of alcohol on and around your campus.

13. Most students at this campus drink to intoxication at least occasionally?

- a. Yes
- b. No

14. Parties at which alcohol is served are a major part of the social scene on my campus.

- a. Yes
- b. No

15. For students who are under age 21, how difficult is it to purchase alcohol at stores near campus?

- a. Very easy
- b. Fairly easy
- c. Fairly difficult
- d. Very difficult

16. For students who are under age 21, how difficult is it to purchase alcohol at bars, nightclubs, or restaurants near campus?

- a. Very easy
- b. Fairly easy
- c. Fairly difficult
- d. Very difficult

17. If you or a friend who is under age 21 wanted to purchase alcohol at a store near campus, what store would you go to?

18. If you and some friends wanted to go to a bar, nightclub, or restaurant and really drink heavily, where would you go?

ANALYSIS EXERCISE B-4: Analyzing Campus Message Environments Regarding Alcohol Use—Bulletin Boards

WHAT are the messages on your campus regarding alcohol use? Campus norms and attitudes regarding drinking behavior are often shaped or reinforced through the messages on flyers, advertisements, and announcements posted on campus bulletin boards.

USE this exercise to collect and analyze alcohol-related messages on your campus and understand how alcohol use is presented on college bulletin boards. This exercise helps you monitor the campus message environment regarding alcohol use in a structured way on an ongoing basis so your group can make informed decisions about needed changes, if any, in the way alcohol use is portrayed or promoted on your campus.



INSTRUCTIONS FOR MONITORING CAMPUS PRINT MEDIA

- Step 1: Where are messages posted? First obtain a campus map. Walk around and note on the map the location of each bulletin board or posting. Take pictures of each location.
- Step 2: Select at least five bulletin boards for monitoring. Boards should be in public access areas, including at least one located in the main area of your campus and others in high pedestrian traffic areas.
- Step 3: Establish a monitoring schedule. You may wish to monitor boards as often as once a week, or less frequently. Thursdays or Fridays are good days to catch postings for weekend social events. Your group may also want to monitor boards around special events, such as Halloween, Homecoming, or Spring Break.
- Step 4: Go to each board on scheduled monitoring days. First, count the total number of messages on the board. Then count all postings that contain alcohol messages, such as advertisements for local taverns or bars, social activities, both on and off campus where alcohol is available, advertisements for specific brands of alcoholic beverages, and other alcohol messages. If postings include tear-offs or multiple copies, take one and attach it to the Bulletin Board Analysis form.
- Step 5: Record information on the Bulletin Board Analysis form. Things to look for are recurring messages for high-risk drinking contexts and activities, such as all-you-can-drink parties and promotions, college night drink specials, and other messages that emphasize drinking.

Bulletin Board Analysis

WHAT is the dominant message about alcohol use on campus bulletin boards? Do people get the idea that alcohol is a necessary part of the campus social life?

USE this form to record information on the number and content of alcohol-related messages on flyers posted on your campus bulletin boards. Make multiple copies of this form for use by your group members in monitoring the campus message environment. List messages by content (include drink price, if mentioned), number, and size of posting.

Date: _____ **Time:** _____ **Location:** _____

Total number of messages: _____

Total number of pro-drinking messages: _____

Total number of prevention/safe and sober activity messages: _____

Divide pro-drinking messages by total messages to get the percentage of pro-drinking messages: _____

Divide prevention messages by total messages to get the percentage of prevention messages: _____

1. Alcohol industry messages, including ads and promotions by producers and local retailers, both on and off campus, specifically mentioning alcohol and/or drinking.

MESSAGE CONTENT	SIZE	COMMENTS

ANALYSIS EXERCISE B-5: Analyzing Campus Message Environments Regarding Alcohol Use—Print Media

WHAT are the messages on your campus regarding alcohol use? Campus norms and attitudes regarding drinking behavior are often shaped or reinforced through the messages in campus newspapers and other publications.

USE this exercise to collect and analyze alcohol-related messages on your campus and understand how alcohol use is presented in campus publications. This exercise helps you monitor the campus message environment regarding alcohol use in a structured way on an ongoing basis so your group can make informed decisions about needed changes, if any, in the way alcohol use is portrayed or promoted on your campus.



INSTRUCTIONS FOR MONITORING CAMPUS PRINT MEDIA

- Step 1: Collect a sample of newspapers and other publications routinely distributed on your campus. Collect both official publications, such as campus newspapers, and others, such as underground publications or community newspapers.
- Step 2: Identify which publications your group will monitor. You need not monitor all publications. Some may not accept any paid advertisements or may be special-interest publications.
- Step 3: Establish a monitoring schedule. If your campus has a daily newspaper, you may decide to review at least one issue per week. Include in your schedule periodic publications, such as homecoming magazines, or other special event publications.
- Step 4: Record information on the Newspaper/Publications Analysis form. Messages regarding alcohol use include advertisements, news stories, editorials, and cartoons. Are pro-drinking messages dominant?

Newspaper/Publications Analysis

WHAT messages regarding alcohol use do people get when they read campus publications?

USE this form to record information collected in monitoring newspapers and publications distributed on your campus. Note the date of the publication, where alcohol is mentioned (ad, article, editorial, etc.), the content of the materials (education, alcohol-related injury, etc.), the number of columns of copy, the size (in inches) of the piece, whether there was a picture/graphics, and a summary of the message. Use the codes at the bottom for type and content of materials.

Publication: _____ Total # of ads _____

DATE	TYPE	CONTENT	COLUMNS	SIZE	PICTURE/GRAPHICS	SUMMARY

Publication: _____ Total # of ads _____

DATE	TYPE	CONTENT	COLUMNS	SIZE	PICTURE/GRAPHICS	SUMMARY

Legend TYPE: AD advertisement/promotion CONTENT: GM general alcohol mention LE law enforcement * Place one asterisk in CONTENT column for pro-drinking messages.
 ART article INJ alcohol-related injury AP alcohol promotion ** Place two asterisks in CONTENT column for health and safety messages.
 CAL calendar of activities DIS alcohol-related disruption PP prevention
 ED editorial POL alcohol policy SA social activity
 LT letter to editor HR high-risk consumption UA underage consumption (Some will be neither)

Publication: _____

Total # of ads _____

DATE	TYPE	CONTENT	COLUMNS	SIZE	PICTURE/GRAPHICS	SUMMARY



Publication: _____

Total # of ads _____

DATE	TYPE	CONTENT	COLUMNS	SIZE	PICTURE/GRAPHICS	SUMMARY

Publication: _____

Total # of ads _____

DATE	TYPE	CONTENT	COLUMNS	SIZE	PICTURE/GRAPHICS	SUMMARY

Publication: _____

Total # of ads _____

DATE	TYPE	CONTENT	COLUMNS	SIZE	PICTURE/GRAPHICS	SUMMARY

Legend TYPE: AD advertisement/promotion CONTENT: GM general alcohol mention LE law enforcement * Place one asterisk in CONTENT column for pro-drinking messages.
 ART article INJ alcohol-related injury AP alcohol promotion ** Place two asterisks in CONTENT column for health and safety messages.
 CAL calendar of activities DIS alcohol-related disruption PP prevention
 ED editorial POL alcohol policy SA social activity
 LT letter to editor HR high-risk consumption UA underage consumption (Some will be neither)

HOW TO USE THIS INFORMATION: Tally up the ads and determine the percentage of alcohol ads and messages to other ads.

Alcohol ads = _____ % Health messages = _____ %
 All ads Alcohol ads

Use this information to generate campus discussion on how alcohol is portrayed in campus publications. Messages may also lead to a better understanding of where and when high-risk drinking occurs. Use the information to help develop environmental interventions to reduce risks.

ANALYSIS EXERCISE B-6: Analyzing Campus Message Environments—Listening to the Radio

WHAT messages regarding alcohol use do people hear when they listen to the radio? Do local radio stations target your campus? Is there an on-campus radio station? Find out whether there are particular radio stations that are popular on your campus. Check with local rating services to see which stations aim their programming at college students and young adults.

USE this form to monitor the alcohol messages on campus-focused radio. Establish a schedule for monitoring messages on popular stations. Pick one hour to record the number of advertisements in general, and alcohol ads in particular. Note the tone of the ads. Consider late-night listening, especially on or just before the weekend.



RADIO STATION CALL LETTERS AND FREQUENCY: _____

DATE: _____ **TIME:** _____

AD/MESSAGE	SPONSOR	CONTENT	COMMENTS

RADIO STATION CALL LETTERS AND FREQUENCY: _____

DATE: _____ **TIME:** _____

AD/MESSAGE	SPONSOR	CONTENT	COMMENTS

- LEGEND** CONTENT:
- | | | |
|--------------------------------|-------------------------|---|
| GM general alcohol mention | LE law enforcement | * Place one asterisk in CONTENT column for pro-drinking messages. |
| INJ alcohol-related injury | AP alcohol promotion | ** Place two asterisks in CONTENT column for health and safety messages. (Some will be neither) |
| DIS alcohol-related disruption | PP prevention | |
| POL alcohol policy | SA social activity | |
| HR high-risk consumption | UA underage consumption | |

HOW TO USE THIS INFORMATION: Tally up the ads and determine the percentage of alcohol ads and messages to other ads.

Alcohol ads = _____ % Health messages = _____ %
 All ads = _____ % Alcohol ads = _____ %

USE this information to generate discussion on your campus regarding the message environment. Ads may also lead you to identify high-risk drinking environments and help your group develop interventions for environmental change. You can also take this information to the station manager as a starting point for negotiation on advertising policy.

ANALYSIS EXERCISE B-8: Party Risk Assessment

Use this form to identify practices at on- and off-campus social events where alcohol is served that may increase the likelihood of high risk. In addition, depending on state and local laws, event organizers and servers may be liable for injuries and damage caused by guests. Practices that may increase alcohol liability risk include:

- serving alcoholic beverages to obviously intoxicated persons
- serving alcoholic beverages to persons under 21 years of age
- mismanaging intoxicated persons

Event organizer: _____ Date _____
 Theme or purpose _____



OBSERVING CURRENT PRACTICES

PRACTICES TO DE-FOCUS ALCOHOL

	YES	NO
Was the party advertised and promoted on the basis of the theme and social aspects rather than alcohol?	<input type="radio"/>	<input type="radio"/>
Is there a theme and decorations?	<input type="radio"/>	<input type="radio"/>
Did the party include desirable activities other than drinking (e.g., dancing)?	<input type="radio"/>	<input type="radio"/>
Are different areas clearly identified for different activities (i.e., dance area, socializing area, serving area)?	<input type="radio"/>	<input type="radio"/>

PRACTICES TO CONTROL ACCESS TO ALCOHOL

Is campus ID required for admission to party?	<input type="radio"/>	<input type="radio"/>
Is age ID required for access to alcohol?	<input type="radio"/>	<input type="radio"/>
Is a procedure used to identify guests over 21 (e.g., wristbands)?	<input type="radio"/>	<input type="radio"/>
Is self-service of alcohol prohibited?	<input type="radio"/>	<input type="radio"/>
Are parking and outside areas patrolled for drinking?	<input type="radio"/>	<input type="radio"/>

PRACTICES TO DISCOURAGE/ENCOURAGE INTOXICATION

Is a variety of food served in several locations?	<input type="radio"/>	<input type="radio"/>
Are attractive non-alcoholic beverages offered at the same locations as alcohol?	<input type="radio"/>	<input type="radio"/>
Is the strength and size of drinks standardized?	<input type="radio"/>	<input type="radio"/>
Are drinking games observed?	<input type="radio"/>	<input type="radio"/>
Are special drinks (e.g., poppers) used to focus activity on drinking?	<input type="radio"/>	<input type="radio"/>

PRACTICES TO CONTROL CONSEQUENCES OF INTOXICATION

Are non-drinking monitors present and visible?	<input type="radio"/>	<input type="radio"/>
Is alcohol service refused to obviously intoxicated guests?	<input type="radio"/>	<input type="radio"/>
Do monitors stop dangerous and disruptive guests' behavior?	<input type="radio"/>	<input type="radio"/>
Is there a limit on the number of drinks guests can obtain per visit to the bar? (e.g., 1 drink per guest per visit)?	<input type="radio"/>	<input type="radio"/>
Is alcohol service stopped at least one hour before the event ends?	<input type="radio"/>	<input type="radio"/>
Do monitors prevent intoxicated guests from leaving without safe transportation home?	<input type="radio"/>	<input type="radio"/>

USE THESE QUESTIONS IN AN INTERVIEW WITH A REPRESENTATIVE OF THE EVENT ORGANIZER (RESIDENCE HALL FRATERNITY, CAMPUS ORGANIZATION, ETC.)

LEVEL OF AWARENESS OF POLICIES

Does your residence/organization have a written policy on alcohol service?	<input type="radio"/>	<input type="radio"/>
Do you discuss this policy and procedures at a house/organization meeting at least once a quarter/semester?	<input type="radio"/>	<input type="radio"/>
Do all party planners follow the written guidelines?	<input type="radio"/>	<input type="radio"/>
Do servers follow a written job description that includes a requirement for training?	<input type="radio"/>	<input type="radio"/>
Do monitors follow a written job description that includes a requirement for training?	<input type="radio"/>	<input type="radio"/>
Do servers and monitors know the number of drinks required for men and women of various weights to reach legal intoxication?	<input type="radio"/>	<input type="radio"/>
Can servers and monitors state signs of intoxication?	<input type="radio"/>	<input type="radio"/>
Do you assign monitors on the basis of number of guests (e.g., 1 monitor for every 50 guests)?	<input type="radio"/>	<input type="radio"/>

ANALYSIS EXERCISE B-9: On-sale Alcohol Outlet Risk Assessment Observation

Use this form to assess the alcohol environment and related risks at bar, pubs, taverns, and restaurants frequented by college students. Find out the names of popular drinking establishments by talking to students, noting which establishments target students in their ads.

For each establishment use two observers to independently record their findings. Observers should review their results and discuss any discrepancies in what they found. By visiting outlets regularly you can assess changes over time and those that occur at significant times, such as Spring Break and finals.



By recording observations of the alcohol serving and patron monitoring practices of licensed on-sale alcohol outlets, you can identify factors that may increase risks for underage sales and intoxication. Those factors can lead to the development of interventions aimed at reducing the risk of alcohol-related problems.

ESTABLISHMENT

Name		
Address		
Approximate miles from campus	Date	
Observer	Arrive Time	Depart Time

OUTSIDE AREA (check all that apply)	NOTES
People congregating around building or in parking lots	
People drinking alcohol around building or in parking lots	
Empty alcohol containers around building or in parking lots	
Security or staff observing or patrolling area	
Parking and surrounding areas well lit and clearly visible	

ENTRANCE (check all that apply)	NOTES
Entrance well lit and visible	
Must be 21 years of age to enter	
Age identification checked at door	
Observed person being refused entrance because of no proper identification	
Observed person being refused entrance because of intoxication	

SEATING (check all that apply)	NOTES
Bar/lounge separated from dining/restaurant area	
Estimated number of patrons in bar/lounge area	
Estimated number of employees in bar/lounge area	
Staff easily identified through uniforms, badges, etc.	
Tables cleared, clean and uncluttered with glasses	
Age identification checked at table	

BEVERAGE SERVICE (check all that apply)	NOTES
Patrons seated by staff	
Order taken by server or bartender at seat	
Patrons go to bar for service	
Food promoted	
Server suggests buying rounds	
Server suggests keeping a tab	
Staff observed consuming alcohol	



BEVERAGES (check all that apply)	NOTES
Alternative non-alcoholic drinks promoted	
Special alcoholic drinks such as poppers, shooters or large serving sizes are promoted	
Price promotion for students	
Pitcher sales promoted	

INTOXICATION (check all that apply)	NOTES
Intoxicated patrons observed	
Intoxicated persons refused service	
Transportation arrangements made for intoxicated patrons	
Management called and involved with intoxicated patrons	
Law enforcement called to deal with intoxicated patrons	

OTHER OBSERVATIONS

Appendix C: Selected Publications and Resources

Publications

The following publications provide background reading on alcohol problem prevention in a public health perspective as well as environmental prevention specific to colleges and universities.

Alcohol and Public Policy: Beyond the Shadow of Prohibition, Mark H. Moore and Dean R. Gerstein, eds., National Academy Press, Washington, DC, 1981.

This book reports on the findings of the Panel on Alternative Policies Affecting the Prevention of Alcohol Abuse and Alcoholism, convened by the National Institute on Drug Abuse. It is an excellent resource for those wishing to understand the development of contemporary approaches to alcohol problem prevention in a public health perspective and includes commissioned background papers on research and public policy issues.

Alcohol Practices, Policies, and Potential of American Colleges and Universities: An OSAP White Paper, Lewis D. Eigen, Office for Substance Abuse Prevention, Rockville, MD, 1991.

This white paper describes the extent of drinking on college campuses, adverse consequences of alcohol use, areas of education and intervention to reduce problems, and the role of many university practices and policies in responding to alcohol problems.

Written in an accessible and provocative style, this paper provides a contemporary overview of what alcohol use means for colleges and universities. The paper and a companion set of slides are available through the National Clearinghouse for Alcohol and Drug Information (see Resources, page 101).

Media Advocacy and Public Health: Power for Prevention, Lawrence Wallack, Lori Dorfman, David Jernigan, and Makani Themba. Sage Publications, Newbury Park, CA, 1993.

This book is an excellent resource for learning how to use media advocacy to support the development of healthy public policies, including alcohol policies. Written in a lively and down-to-earth style, it includes sections on the theoretical and practical aspects of media advocacy, the role of community organizing in media advocacy, and case studies documenting media advocacy in action.

Preventing Alcohol Problems on the College Campus: A Scripted Slide Show, The Trauma Foundation, San Francisco, CA, 1991.

This slide show illustrates how and why problems related to alcohol use continue to challenge colleges and universities. This thought-provoking script reveals alcohol industry tactics

and other environmental influences that contribute to alcohol problems on campus. Audiences for this slide show range from college administrators and faculty to students and parents. The show is available from The Trauma Foundation, Building 1, Room 311, San Francisco General Hospital, San Francisco, CA 94110. 415/821-8209. *Dangerous Promises* is a second slide show available from The Trauma Foundation that may be of interest to colleges and universities. This scripted slide show analyzes the role of alcohol and how it's marketed in violence against women.

Prevention File: Alcohol, Tobacco, and Other Drugs, The Silver Gate Group, San Diego.

This 24-page quarterly magazine reports on alcohol, tobacco, and other drug prevention issues from a policy and environmental perspective. Written for the general reader, articles report on current research findings, trends, and prevention activities from across the nation. For information regarding individual subscription rates and bulk order discount prices, write Publications Sales, The Silver Gate Group, 4635 West Talmadge Drive, San Diego, CA 92116-4834.

Raising More Voices Than Mugs: Changing the College Alcohol Environment Through Media Advocacy, Holly Richardson, Advocacy Institute, 1993.

This guide helps prevention program coordinators and students use media advocacy techniques to bring attention to alcohol-related problems on campus and win support for responses to reduce problems. It also provides useful techniques for countering arguments of groups with differing viewpoints on prevention. The guide is available through the National Clearinghouse for Alcohol and Drug Information (see Resources, page 101).

Responsible Beverage Service: An Implementation Handbook for Communities, James F. Mosher, Marin Institute for the Prevention of Alcohol and Other Drug Problems and the Health Promotion Resource Center, Stanford University, Palo Alto, 1991.

This how-to guide provides community members with information and advice on ways to establish programs to promote the responsible sale and services of alcoholic beverages in commercial and noncommercial settings. The handbook is designed to be used in conjunction with an educational video *Responsible Beverage Service: Communities In Action*. Both the handbook and the video are available through the Health Promotion Resource Center, Stanford University, 1000 Welch Road, Palo Alto, CA 94304-1885. 415/723-0003.

Stanford Community Responsible Hospitality Project, Stanford University, Stanford, CA, 1993.

Based on a three-year demonstration project, this four-volume set of materials is written for prevention specialists at colleges and universities. The set includes detailed information, suggestions, and materials for implementing a responsible hospitality project on a college campus. It also includes Macintosh formatted discs with artwork, items, appendixes, and forms for adaptation by other campuses. The materials are available through the Alcohol and Other Drug Abuse Prevention Program, Student Health Services, Stanford University, 606 Campus Drive, Stanford, CA 94305-8580. 415/723-3429. Fax: 415/723-4999.

Resources

The following organizations provide information and other resources to support prevention activities on campuses and in communities.

The Core Institute, Student Health Program, Southern Illinois University, Carbondale, IL 62901.

The Core institute conducts analysis of the Core instrument (see Appendix A) for FIPSE grantees. However, the Core Institute also provides technical assistance and consultation to other colleges and universities that wish to use the Core instrument as part of their informal collection efforts. To obtain information on the services available from the Institute, call 618/453-4366.

The Higher Education Center for Alcohol and Other Drug Prevention, 55 Chapel Street, Newton, MA 02158-1060

The Higher Education Center for Alcohol and Other Drug Prevention is the U.S. Department of Education's national center to support campus alcohol and other drug prevention efforts. The Center provides free access to information, materials, technical assistance, training, and Center publications. For information on Center services call 800/676-1730 or visit the center website at, <http://www.edc.org/hec/>

National Clearinghouse for Alcohol and Drug Information, P.O. Box 2345, Rockville, MD 20852.

The National Clearinghouse for Alcohol and Drug Information (NCADI) is the information service of the Center for Substance Abuse Prevention (CSAP) of the U.S. Department of Health and Human Services. Its catalog of materials features publications ranging from research monographs to fact sheets, including a set of college materials. Most publications are free. For information, call 1-800-SAY NO-TO (729-6686) or visit the NCADI website at <http://www.health.org>

About the Authors

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Publications available from ...

The Higher Education Center for Alcohol and Other Drug Prevention

Please contact us (see back cover) for information on obtaining the following materials:

- **Setting and Improving Policies for Reducing Alcohol and Other Drug Problems on Campus:
A Guide for Administrators (62 pp.)**
- **Preventing Alcohol-Related Problems on Campus:**
 - Acquaintance Rape: A Guide for Program Coordinators (74 pp.)
 - Methods for Assessing Student Use of Alcohol and Other Drugs (48 pp.)
 - Substance-Free Residence Halls (62 pp.)
 - Vandalism (8 pp.)
- **College Alcohol Risk Assessment Guide: Environmental Approaches to Prevention (103 pp.)**
- **Raising More Voices than Mugs: Changing the College Alcohol Environment through
Media Advocacy (74 pp.)**
- **Institutionalizing Your AOD Prevention Program (8 pp.)**
- **A Social Norms Approach to Preventing Binge Drinking at Colleges and Universities (32 pp.)**
- **Complying with the Drug-Free Schools and Campuses Regulations (34 CFR Part 86):
A Guide for University and College Administrators (36 pp.)**
- **Rethinking the Campus Environment: A Guide for Substance Abuse Prevention (39 pp.)**
- **Alcohol and Other Drug Prevention: A Bulletin for Fraternity & Sorority Advisers (39 pp.)**
- **Binge Drinking on Campus: Results of a National Study (8 pp.)**
- **Secondary Effects of Binge Drinking on College Campuses (8 pp.)**
- **Special Event Planner's Guidebook (16 pp.)**

Fact Sheets/ Prevention Updates

- **Alcohol and Other Drug Use and Sexual Assault**
- **College Academic Performance and Alcohol and Other Drug Use**
- **Alcohol and Other Drug Use Among College Athletes**
- **Alcohol, Other Drugs, and Interpersonal Violence**
- **Alcohol Use Among Fraternity and Sorority Members**
- **Getting Started on Campus: Tips for New AOD Coordinators**
- **Responsible Hospitality Service Prevention**
- **Social Marketing for Prevention**



Our Mission

The mission of the Higher Education Center for Alcohol and Other Drug Prevention is to assist institutions of higher education in developing alcohol and other drug (AOD) prevention programs that will foster students' academic and social development and promote campus and community safety.

How We Can Help

The Center offers an integrated array of services to help people at colleges and universities adopt effective AOD prevention strategies:

- Training and professional development activities
- Resources, referrals, and consultations
- Publication and dissemination of prevention materials
- Support for the Network of Colleges and Universities Committed to the Elimination of Drug and Alcohol Abuse
- Assessment, evaluation, and analysis activities

Read Our Newsletter

Keep up to date with the *Catalyst*. Learn about important developments in AOD prevention in higher education. To receive free copies, ask to be put on our mailing list.

Get in Touch

Additional information can be obtained by contacting:

The Higher Education Center for Alcohol and Other Drug Prevention

Education Development Center, Inc.
55 Chapel Street
Newton, MA 02158-1060

Web site: <http://www.edc.org/hec/>
Phone: 800-676-1730
E-mail: HigherEdCtr@edc.org



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