

DOCUMENT RESUME

ED 445 191

CE 080 633

AUTHOR Noll, Cheryl L., Ed.; Graves, Pat R., Ed.
 TITLE Business Education Index, 1999. Index of Business Education Articles and Research Studies Compiled from a Selected List of Periodicals Published During the Year 1999. Volume 60.
 INSTITUTION Delta Pi Epsilon Society, Little Rock, AR.
 ISBN ISBN-1-881530-17-5
 PUB DATE 2000-00-00
 NOTE 229p.
 AVAILABLE FROM Executive Director, Delta Pi Epsilon, P.O. Box 4340, Little Rock, AR 72214 (\$25).
 PUB TYPE Reference Materials - Bibliographies (131)
 EDRS PRICE MF01/PC10 Plus Postage.
 DESCRIPTORS Accounting; Adult Learning; *Business Communication; *Business Education; Career Education; Classroom Techniques; Colleges; Community Colleges; Counseling; Distance Education; Education Work Relationship; Educational Administration; *Educational Research; Graduate Study; Graphic Arts; Guidance; High Schools; Indexes; *Information Systems; *Instruction; *Journal Articles; Junior High Schools; Keyboarding (Data Entry); Office Management; Personnel Management; Postsecondary Education; Research Methodology; Teacher Education; Technology Education; Vocational Education

ABSTRACT

This publication comprises an index of business education articles and research studies compiled from a selected list of business education periodicals and those related to business education published during 1999. Priority is given to journals essential to research and teaching over the broad business education spectrum. Subject entries (pages 1-117) are arranged in alphabetical order by major subject category and then by subcategories. Major categories contain miscellaneous entries related to that topic; subcategories contain more specific entries. Each article is indexed under at least one and no more than four subjects. The 11 major categories (and number of subcategories) are basic business (8); communications (7); curriculum (5); document design and production (6); general educational issues (4); information systems (12); office management (4); personnel issues (6); research methodology/issues; teaching (17); and training and development (2). Authors (pages 119-219) are listed in alphabetical order and entries are repeated under second and additional authors. All entries have the title, author(s), publication, volume and number (if applicable), inclusive pages, and date. The "Publications Indexed" section in the back supplies full titles and addresses for indexed publications. (YLB)

The Business Education Index

1999

U.S. DEPARTMENT OF EDUCATION
Office of Educational Research and Improvement
EDUCATIONAL RESOURCES INFORMATION
CENTER (ERIC)

- This document has been reproduced as received from the person or organization originating it.
- Minor changes have been made to improve reproduction quality.

- Points of view or opinions stated in this document do not necessarily represent official OERI position or policy.

PERMISSION TO REPRODUCE AND
DISSEMINATE THIS MATERIAL HAS
BEEN GRANTED BY

R. B. Mitchell

TO THE EDUCATIONAL RESOURCES
INFORMATION CENTER (ERIC)

1



Delta Pi Epsilon

BEST COPY AVAILABLE

2

CE 080 633

Business Education Index

1999

Index of Business Education Articles and Research Studies
Compiled From a Selected List of Periodicals Published
During the Year 1999

Volume 60

Cheryl L. Noll, Ph.D.
Co-Editor

Pat R. Graves, Ed.D.
Co-Editor

Janel L. Kupferschmid
Student Assistant

Eastern Illinois University

Published by Delta Pi Epsilon
National Honorary Professional Graduate Society
In Business Education

Copyright 2000 by Delta Pi Epsilon Society. All Rights Reserved. Printed in the United States of America. This book, or parts thereof, may not be reproduced in any form without permission.

ISBN 1-881530-17-5

Additional copies of the *Index* may be obtained from
Robert B. Mitchell, Executive Director, Delta Pi Epsilon
P.O. Box 4340, Little Rock, AR 72214

Editorial Policy

Publications indexed in the *Business Education Index* will be limited to specific business education publications and those related to business education. Priority will be given to journals that are essential to research and teaching in the broad business education spectrum.

The publications in the *Index* must provide sufficient information to be of significant use to researchers. Also, the ability to locate journals and magazines from library sources is essential to the research process. Therefore, state and regional business education publications will be indexed if they meet the following requirements:

1. Publications that are a minimum of 10 pages in length.
2. Publications containing at least three substantive articles, preferably research-based.
3. Publications that are distributed to NABTE institution libraries or to NABTE institution department in which business education is located.
4. Publications that are provided without charge to the editor.

Any organization or editor who wishes to have a publication included in the *Index* should contact this *2000 Index* co-editor.

Dr. Cheryl L. Noll, Co-Editor
2000 Business Education Index
School of Business
Eastern Illinois University
Charleston, IL 61920
217-581-6933

Suggestions for Using the *Index*

All entries have the title, author(s), publication, volume and number (if applicable), inclusive pages, and date. An explanation of the abbreviations for the names of the indexed publications is shown in the "Publications Indexed" section in the back of the *Index*.

Subject Entries

Articles are arranged in alphabetical order by major subject category and then by subcategories. Major categories will contain miscellaneous entries related to that topic; subcategories will contain more specific entries. All headings for these categories are in bold. The major category headings are printed larger than the subcategory headings set in italics. Each article is indexed under at least one and no more than four subjects.

The list on the next page shows the subjects and the page number on which the entries begin.

Author Entries

All author entries are listed in alphabetical order beginning on page 119.

For two author entries, each author is listed first one time. For three or more authors, the phrase "and other authors" follows each author name; each author is listed one time. When an author has more than one article, the article entries are separated by the symbol >.

1999 Subjects

Basic Business	1	Information Systems	52
Accounting	1	Data Security	57
Consumer Awareness	2	Database Management.....	57
Economics	3	Decision Support Systems	58
Entrepreneurship/ Small Business.....	6	End-User Computing	58
Finance/Investments.....	6	Expert Systems	59
International Business	8	Hardware	60
Management.....	13	Internet/WWW	60
Marketing.....	19	Networks.....	63
Communications	24	Programming	64
Collaboration.....	27	Records Management	64
Court Reporting.....	28	Software.....	65
Electronic	28	Systems Analysis.....	65
Multicultural.....	30	Office Management	65
Presentations	31	Equipment and Supplies	66
Speaking.....	33	Ergonomics and Facility Management.....	67
Writing	33	Mail Management.....	67
Curriculum	36	Support Staff.....	68
Colleges and Universities.....	36	Personnel Issues	68
Graduate	39	Diversity	69
Junior High/Middle School	40	Ethics and Law	70
Postsecondary/ Community College.....	40	Occupational Information.....	72
Secondary/High School.....	41	Performance Evaluation.....	74
Document Design and Production	41	Professional Development.....	74
Graphics	42	Work Behavior	75
Keyboarding.....	42	Research Methodology/Issues	80
Page Design.....	43	Teaching	82
Reprographics	43	Adult Learners	85
Typography	44	Business Education.....	85
Web Page Development.....	44	Career Awareness	86
General Educational Issues	45	Classroom Management	87
Administration.....	49	Collaborative Learning	87
Guidance and Counseling.....	50	Distance Learning.....	88
International Education	50	Diverse Populations	91
Standards.....	51	Global/Cultural Awareness.....	93
		Instructional Technology.....	94

School-to-Work	99
Student Organizations.....	99
Student Recruitment	99
Teacher Performance	99
Teacher Preparation.....	100
Technology Education.....	102
Testing and Evaluation/Assessment.....	104
Vocational Education.....	106
Training and Development.....	108
Instructional Design.....	114
Performance Improvement	115

Subject Entries

Basic Business

Small group activities for introductory business classes. George Mundrake. *Bus Ed Forum*, Vol. 53, No. 3: 22-26, Feb 99

The nature and role of statistics in the business school curriculum. R. Stephen Parker, Charles E. Pettijohn, and Bruce D. Keillor. *JEB*, Vol. 75, No. 1: 51-54, Sep-Oct 99

Accounting

A comparison of problem definition by practitioner accounting experts and accounting novices in financial accounting. Carol Normand. Northern Illinois University, Doctoral dissertation, 98

A documentation model for the contemporary accounting information system. C. William Cummings, Deborah D. Pavelka, and Ruth Ann Friedberg. *Mid-Amer J Bus*, Vol. 14, No. 2: 29-35, Fall 99

A report on gender and gender-related issues in the accounting professoriate. Patricia A. Lanier and John R. Tanner. *JEB*, Vol. 75, No. 2: 76-82, Nov-Dec 99

An empirical investigation of cultural differences in ethical decisionmaking among U.S. accounting students. William E. Shafer and L. Jane Park. *JEB*, Vol. 74, No. 4: 220-224, Mar-Apr 99

An examination of nontraditional accounting students' communication apprehension and ambiguity tolerance. Rafik Z. Elias. *JEB*, Vol. 75, No. 1: 38-41, Sep-Oct 99

Auditors' communication requirements: A study of five MNCs in Singapore. Valerie Priscilla Goby and Justus Helen Lewis. *Bus Com Qtly*, Vol. 62, No. 4: 41-52, Dec 99

Computerized accounting practice sets. Loann Nelson. University of North Dakota, Master's thesis, 98

Connecting accounting and communication: A survey of public accounting firms. Robert H. Stowers and G. Thomas White. *Bus Com Qtly*, Vol. 62, No. 2: 23-40, June 99

Cooperative learning in accounting classes: A case study. William B. Joyce. *Bus Ed Forum*, Vol. 54, No. 1: 28-30, Oct 99

Do-it-yourself cases for accountants. Gretchen N. Vik, Martha Doran, and Carol Venable. *Bus Com Qtly*, Vol. 62, No. 4: 87-89, Dec 99

Ethics content in introductory accounting textbooks: An analysis and review. Robert M. Bracken and Frank R. Urbancic. *JEB*, Vol. 74, No. 5: 279-284, May-June 99

Impact of course length and homework assignments on student performance. L. Gayle Rayburn and J. Michael Rayburn. *JEB*, Vol. 74, No. 6: 325-331, July-Aug 99

Job satisfaction of CPA and non-CPA women accountant practitioners. Ana C. Lockward. Lehman College, Master's thesis, 98

Ohio's new requirements for becoming a CPA: A guide for advising students. Peter G. Dorff. *OBT*, Vol. 58: 35-40, 99

Personnel training needs of small southern Illinois accounting firms. Scott K. Bevis. Southern Illinois University, Master's thesis, 98

Perspectives of "Fortune 500" executives on the competency requirements for accounting graduates. Dong-Woo Lee and Carol Blaszczyński. *JEB*, Vol. 75, No. 2: 104-107, Nov-Dec 99

Strength of high school accounting qualification and student performance in university-level introductory accounting courses in Hong Kong. Dominica Suk-Yee Lee. *JEB*, Vol. 74, No. 5: 301-306, May-June 99

Teaching business ethics in accounting classes. Jill M. D'Aquila. *Bus Ed Forum*, Vol. 53, No. 3: 20-21, Feb 99

The effect of teaching methods on examination performance and attitudes in an introductory financial accounting course. Joseph Marcheggiani, Karel A. Davis, and James F. Sander. *JEB*, Vol. 74, No. 4: 203-210, Mar-Apr 99

The effects of previous accounting coursework in the MBA-level financial accounting course. Steven Golen. *ABEA J*, Vol. 18, No. 1: 21-22, Spring 99

Toppling disciplinary silos: One suggestion for accounting and management. Daniel Thorne and William Davig. *JEB*, Vol. 75, No. 2: 99-103, Nov-Dec 99

Using practitioners' viewpoints to improve accounting students' communications skills. Donald A. Neller-moe, Thomas R. Weirich, and Alan Reinstein. *Bus Com Qtly*, Vol. 62, No. 2: 41-60, June 99

Writing apprehension in beginning accounting majors. Kay A. Faris, Steven P. Golen, and David H. Lynch. *Bus Com Qtly*, Vol. 62, No. 2: 9-22, June 99

Consumer Awareness

Constraints, domain conditions, and well-being: Evidence from Poland during the

transformation Mary Winter, Earl W. Morris, Krystyna Gutkowska, Marzena Jezewska-Zychowicz, Teresa Palaszewska-Reindl, Krystyna Zelazna, and Urszula Grzeszczak-Swietlikowska. *J Cons Aff*, Vol. 33, No. 1: 27-47, Summer 99

A life-course approach to measuring household wealth. Charles B. Hatcher. *J Cons Aff*, Vol. 33, No. 2: 358-379, Winter 99

Alternative measures of health information and demand for fats and oils in Japan. Sam-Ryang Kim and Wen S. Chern. *J Cons Aff*, Vol. 33, No. 1: 92-109, Summer 99

Book review: Encyclopedia of the consumer movement, Santa Barbara edited by Stephen Brobeck. Rima D. Apple. *J Cons Aff*, Vol. 33, No. 2: 438-439, Winter 99

Book review: Ethics of consumption: The good life, justice and global stewardship edited by David A. Crocker and Toby Linden. Jonathan Schroeder and Janet Borgerson. *J Cons Aff*, Vol. 33, No. 2: 442-446, Winter 99

Book review: Getting prices right: The debate over the Consumer Price Index edited by Dean Baker. Susan K. Harmon. *J Cons Aff*, Vol. 33, No. 1: 206-209, Summer 99

Book review: Maximizing your health insurance benefits: A consumer's guide to new and traditional plans by Richard Epstein. Deanna L. Sharpe. *Fin C&P*, Vol. 10, No. 1: 95-96, 99

Budget allocation patterns of African Americans. Jessie X. Fan and Joan Koonce Lewis. *J Cons Aff*, Vol. 33, No. 1: 134-164, Summer 99

Consumer preferences for health care reform options. Gong-Soog Hong and Shelley I. White-Means. *J Cons Aff*, Vol. 33, No. 2: 237-253, Winter 99

- Consumer risk perception profiles regarding recombinant bovine growth hormone (rbGH). Deana Grobe, Robin Douthitt, and Lydia Zepeda. *J Cons Aff*, Vol. 33, No. 2: 254-275, Winter 99
- Consumer satisfaction with a managed health care plan. Jane Kolodinsky. *J Cons Aff*, Vol. 33, No. 2: 223-236, Winter 99
- Consumer willingness-to-pay for food safety in Taiwan: A binary-ordinal probit model of analysis. Chung L. Huang, Kamhon Kan, and Tsu-Tan Fu. *J Cons Aff*, Vol. 33, No. 1: 76-91, Summer 99
- Do the poor pay more for food? An analysis of grocery store availability and food price disparities. Chanjin Chung and Samuel L. Myers, Jr. *J Cons Aff*, Vol. 33, No. 2: 276-296, Winter 99
- Factors that influence adolescents to smoke. Karen H. Smith and Mary Ann Stutts. *J Cons Aff*, Vol. 33, No. 2: 321-357, Winter 99
- Food shopping profiles of career-oriented, income-oriented, and at-home wives. Rosemary Polegato and Judith L. Zaichkowsky. *J Cons Aff*, Vol. 33, No. 1: 110-133, Summer 99
- Linking consumer and lender perspectives in home buying: A transaction price analysis. Donald J. Hempel and Girish N. Punj. *J Cons Aff*, Vol. 33, No. 2: 408-435, Winter 99
- Product knowledge and product involvement as moderators of the effects of information on purchase decisions: A case study using the Perfect Information Frontier approach. Lien-Ti Bei and Richard Widdows. *J Cons Aff*, Vol. 33, No. 1: 165-186, Summer 99
- Saving practices of new Canadians from Vietnam and Laos. Phyllis J. Johnson. *J Cons Aff*, Vol. 33, No. 1: 48-75, Summer 99
- Socialization-based approach to predicting retail career preference and choice. Soyeon Shim, Kenneth Gehrt, and Ellen Goldsberry. *JME*, Vol. 21, No. 1: 14-24, Apr 99
- The hierarchy of consumer participation and patterns of economic, social, and political participation. Drew Hyman and John Shingler. *J Cons Aff*, Vol. 33, No. 2: 380-407, Winter 99
- The role of qualifying language on consumer perceptions of environmental claims. Thomas J. Maronick and J. Craig Andrews. *J Cons Aff*, Vol. 33, No. 2: 297-320, Winter 99
- The structure of Sao Paulo street markets: Evolving patterns of retail institutions. George M. Zinkhan, Suzana de M. Fontenelle, and Anne L. Balazs. *J Cons Aff*, Vol. 33, No. 1: 3-26, Summer 99
- Why consumers choose managed mutual funds over index funds: Hypotheses from consumer behavior. Donald R. Lichtenstein, Patrick J. Kaufmann, and Sanjai Bhagat. *J Cons Aff*, Vol. 33, No. 1: 187-205, Summer 99

Economics

- A case method for teaching statistics. William L. Carlson. *J Econ Ed*, Vol. 30, No. 1: 52-58, Winter 99
- A critique of one-tailed hypothesis test procedures in business and economics statistics textbooks. Tung Liu and Courtenay S. Stone. *J Econ Ed*, Vol. 30, No. 1: 59-63, Winter 99
- An experiment with official and parallel foreign exchange markets in a developing country. Denise Hazlett and Jeela Ganje. *J Econ Ed*, Vol. 30, No. 4: 392-401, Fall 99
- Assignments for a writing-intensive economics course. Murray S. Simpson and Shireen E. Carroll. *J Econ Ed*, Vol. 30, No. 4: 402-410, Fall 99

- Book review: A guide to econometrics by Peter Kennedy. William E. Becker. *J Econ Ed*, Vol. 30, No. 1: 89-90, Winter 99
- Book review: Expenditures of older Americans by Rose M. Rubin and Michael L. Nieswiadomy. Celia Ray Hayhoe. *J Cons Aff*, Vol. 33, No. 1: 217-220, Summer 99
- Book review: Failure and forgiveness: Rebalancing the bankruptcy system by Karen Gross. Jean M. Lown. *J Cons Aff*, Vol. 33, No. 1: 212-215, Summer 99
- Book review: Fundable knowledge: The marketing of defense technology by A. D. Van Nostrand. Cezar M. Ornatowski. *J Bus Com*, Vol. 36, No. 1: 79-81, Jan 99
- Book review: Gender and family issues in the workplace by Francine D. Blau and Ronald G. Ehrenberg. Sharon A. DeVaney. *J Cons Aff*, Vol. 33, No. 1: 209-212, Summer 99
- Book review: Getting prices right: The debate over the Consumer Price Index edited by Dean Baker. Susan K. Harmon. *J Cons Aff*, Vol. 33, No. 1: 206-209, Summer 99
- Book review: Information rules: A strategic guide to the network economy by Carl Shapiro and Hal R. Varian. William E. Becker. *J Econ Ed*, Vol. 30, No. 2: 189-190, Spring 99
- Book review: Private medicine and public health: Profit, politics, and prejudice in the American health care enterprise by Lawrence D. Weiss. John E. Kushman. *J Cons Aff*, Vol. 33, No. 1: 220-223, Summer 99
- Book review: Teaching economics to undergraduates: Alternatives to chalk and talk edited by William E. Becker and Michael Watts. Craig Swan. *J Econ Ed*, Vol. 30, No. 4: 427-428, Fall 99
- Building community with young adolescents: Practical economics for the middle school classroom. Nancy P. Gallavan and James E. Davis. *Clearings*, Vol. 72, No. 6: 341-344, July-Aug 99
- Computer-aided instruction on the World Wide Web: The third generation. Joseph I. Daniel. *J Econ Ed*, Vol. 30, No. 2: 163-174, Spring 99
- Coverage of entrepreneurship in principles of economics textbooks: An update. Calvin A. Kent and Francis W. Rushing. *J Econ Ed*, Vol. 30, No. 2: 184-188, Spring 99
- Developing an on-line textbook: Questioned teaching and the World Wide Web. Roger A. McCain. *J Econ Ed*, Vol. 30, No. 3: 210-220, Summer 99
- Econometrics lectures in a computer classroom. Michael P. Murray. *J Econ Ed*, Vol. 30, No. 3: 308-321, Summer 99
- Experience with scripted role play in environmental economics. Dave Alden. *J Econ Ed*, Vol. 30, No. 2: 127-132, Spring 99
- Gender and the study of economics: The role of gender of the instructor. Roberta Edgecombe Robb and A. Leslie Robb. *J Econ Ed*, Vol. 30, No. 1: 3-19, Winter 99
- Identifying voucher plans without welfare losses. Raymond Jackson. *J Econ Ed*, Vol. 30, No. 2: 175-183, Spring 99
- Linking consumer and lender perspectives in home buying: A transaction price analysis. Donald J. Hempel and Girish N. Punj. *J Cons Aff*, Vol. 33, No. 2: 408-435, Winter 99
- Lumpy demand and the diagrammatics of aggregation. Stephen Shmanske and Daniel Packey. *J Econ Ed*, Vol. 30, No. 1: 64-74, Winter 99

- Macro principles, PowerPoint, and the Internet: Four years of the good, the bad, and the ugly. Robert P. Parks. *J Econ Ed*, Vol. 30, No. 3: 200-209, Summer 99
- Market failures and efficiency in the principles course. Janusz R. Mrozek. *J Econ Ed*, Vol. 30, No. 4: 411-419, Fall 99
- Model GATT: A role-playing simulation course. Pamela E. Lowry. *J Econ Ed*, Vol. 30, No. 2: 119-126, Spring 99
- Multimedia instruction methods. Leonie L. Stone. *J Econ Ed*, Vol. 30, No. 3: 265-275, Summer 99
- Net news—old wine in a new bottle? George Bredon. *J Econ Ed*, Vol. 30, No. 1: 28-32, Winter 99
- Oligopoly—an in-class economic game. J. Patrick Meister. *J Econ Ed*, Vol. 30, No. 4: 383-391, Fall 99
- Promoting active student learning using the World Wide Web in economics courses. Scott P. Simkins. *J Econ Ed*, Vol. 30, No. 3: 278-287, Summer 99
- Role playing in the history of economic thought. Tom Oberhofer. *J Econ Ed*, Vol. 30, No. 2: 112-118, Spring 99
- Samuelson's economics at fifty: Remarks on the occasion of the anniversary of publication. Paul A. Samuelson. *J Econ Ed*, Vol. 30, No. 4: 352-363, Fall 99
- Teaching Fisher's theory of interest in a simple auction setting. Donald W. Swanton. *J Econ Ed*, Vol. 30, No. 1: 43-51, Winter 99
- Teaching Keynes in the 21st century. David Colander. *J Econ Ed*, Vol. 30, No. 4: 364-372, Fall 99
- online. Michelle Albert Vachris. *J Econ Ed*, Vol. 30, No. 3: 292-303, Summer 99
- Technology and the teaching of economics to undergraduates. Arnold Katz and William E. Becker. *J Econ Ed*, Vol. 30, No. 3: 194-199, Summer 99
- The doctoral origins of economics faculty and the education of new economics doctorates. Paul J. Pieper and Rachel A. Willis. *J Econ Ed*, Vol. 30, No. 1: 80-88, Winter 99
- The hierarchy of consumer participation and patterns of economic, social, and political participation. Drew Hyman and John Shingler. *J Cons Aff*, Vol. 33, No. 2: 380-407, Winter 99
- The IS-LM model: Is there a connection between slopes and the effectiveness of fiscal and monetary policy? David W. Findlay. *J Econ Ed*, Vol. 30, No. 4: 373-382, Fall 99
- The longitudinal effects of economic education on teachers and their students. Sam Allgood and William B. Walstad. *J Econ Ed*, Vol. 30, No. 2: 99-111, Spring 99
- The paper river: A demonstration of externalities and Coase's theorem. Gail M. Hoyt, Patricia L. Ryan, and Robert G. Houston, Jr. *J Econ Ed*, Vol. 30, No. 2: 141-147, Spring 99
- The Viner-Wong envelope theorem. Eugene Silberberg. *J Econ Ed*, Vol. 30, No. 1: 75-79, Winter 99
- Trends in undergraduate economics degrees, 1997-98. John J. Siegfried. *J Econ Ed*, Vol. 30, No. 3: 325-328, Summer 99
- Using a tv game show to explain the concept of a dominant strategy. Gregory A. Trandel. *J Econ Ed*, Vol. 30, No. 2: 133-140, Spring 99

Using electronic data tools in writing assignments. Jonathan B. Wight. *J Econ Ed*, Vol. 30, No. 1: 21-27, Winter 99

Using groupware to enhance teaching and learning in undergraduate economics. Steven A. Greenlaw. *J Econ Ed*, Vol. 30, No. 1: 33-42, Winter 99

Using the Web to improve computer-aided instruction in economics. Joseph I. Daniel. *J Econ Ed*, Vol. 30, No. 3: 225-243, Summer 99

Web-based learning environments guided by principles of good teaching practice. John F. Chizmar and Mark S. Walbert. *J Econ Ed*, Vol. 30, No. 3: 248-259, Summer 99

Entrepreneurship/Small Business

Achieving IT infusion: A conceptual model for small business. Elaine R. Winston and Dorothy G. Dologite. *IRM J*, Vol. 12, No. 1: 26-38, Jan-Mar 99

Book review: The entrepreneurial process: Economic growth, men, women, and minorities by Paul D. Reynolds and Sammis B. White. Mark Marone. *HRD Qtly*, Vol. 10, No. 2: 195-198, Summer 99

Coverage of entrepreneurship in principles of economics textbooks: An update. Calvin A. Kent and Francis W. Rushing. *J Econ Ed*, Vol. 30, No. 2: 184-188, Spring 99

Developing and teaching a high school entrepreneurship course, Part I: Rationale and content. Max E. Douglas and Mary Ellen Adams. *Bus Ed Forum*, Vol. 54, No. 1: 32-35, Oct 99

Developing and teaching a high school entrepreneurship course, Part II: Teaching methods and resources. Max E. Douglas and Mary Ellen Adams. *Bus Ed Forum*, Vol. 54, No. 2: 30-33, Dec 99

Dream weaver. Chuck McVinney. *T&D*, Vol. 53, No. 4: 39-42, Apr 99

How to start your very own consulting business . . . and fail. Joel Hochberger. *Training*, Vol. 36, No. 3: 44-48, Mar 99

The spirit of entrepreneurship. Justin T. Scott. *Off Sys*, Vol. 16, No. 3: 46-47, 51, Mar 99

Finance/Investments

A computer-aided exercise for checking novices' understanding of market equilibrium changes. Arnold Katz. *J Econ Ed*, Vol. 30, No. 2: 148-162, Spring 99

Antecedents of trust and commitment in the financial planner-client relationship. Tim Christiansen and Sharon A. DeVaney. *Fin C&P*, Vol. 9, No. 2: 1-10, 98

Book review: Boomernomics: The future of your money in the upcoming generational warfare by William Sterling and Stephen Waite. Barbara O'Neill. *Fin C&P*, Vol. 10, No. 1: 93-94, 99

Book review: Expenditures of older Americans by Rose M. Rubin and Michael L. Nieswiadomy. Celia Ray Hayhoe. *J Cons Aff*, Vol. 33, No. 1: 217-220, Summer 99

Book review: Expenditures of older Americans by Rose M. Rubin and Michael L. Niewiadomy. M. J. Alhabeeb. *Fin C&P*, Vol. 10, No. 1: 100-102, 99

Book review: Failure and forgiveness: Rebalancing the bankruptcy system by Karen Gross. Jean M. Lown. *J Cons Aff*, Vol. 33, No. 1: 212-215, Summer 99

Book review: Managing change with business process simulation by David M. Profzich. Hoe Siu Loon. *J Cons Aff*, Vol. 33, No. 1: 215-217, Summer 99

Book review: Maximizing your health insurance benefits: A consumer's guide to new and traditional plans by Richard Epstein.

Deanna L. Sharpe. *Fin C&P*, Vol. 10, No. 1: 95-96, 99

Book review: New methods in financial modeling: Explorations and applications by Houston H. Stokes. Bradley T. Ewing. *Fin C&P*, Vol. 10, No. 1: 107-108, 99

Book review: Personal financial planning by Kwok Ho, Grady Perdue, and Chris Robinson. Sherman Hanna. *Fin C&P*, Vol. 9, No. 2: 85-87, 98

Book review: Rationality gone awry: Decision making inconsistent with economic and financial theory by Hugh Schwartz. Jing J. Xiao. *Fin C&P*, Vol. 10, No. 1: 105-106, 99

Book review: The best way to save for college: A comprehensive guide to state-sponsored college savings plans and pre-paid tuition contracts by Joseph F. Hurley. Peng Chen. *Fin C&P*, Vol. 10, No. 1: 103-104, 99

Book review: The psychology of saving: A study of economic psychology by Karl-Erik Warneryd. Jean M. Lown. *Fin C&P*, Vol. 10, No. 1: 97-99, 99

Budget allocation patterns of African Americans. Jessie X. Fan and Joan Koonce Lewis. *J Cons Aff*, Vol. 33, No. 1: 134-164, Summer 99

Cash flow management: A framework of daily family activities. Glenn Muske and Mary Winter. *Fin C&P*, Vol. 10, No. 1: 1-12, 99

Developing an integrated finance and marketing MBA core course. James DeConinck and Thomas Steiner. *JME*, Vol. 21, No. 1: 44-50, Apr 99

Kintzele, and Vernon Kwiatkowski. *Mid-Amer J Bus*, Vol. 14, No. 2: 21-28, Fall 99

Finance degree programs and the issue of student preparedness. John Tanner and Mike Cudd. *JEB*, Vol. 74, No. 6: 335-340, July-Aug 99

Financial help-seeking behavior: Theory and implications. John E. Grable and So-hyun Joo. *Fin C&P*, Vol. 10, No. 1: 13-24, 99

Financial planning curriculum for teens: Impact evaluation. Sharon M. Danes, Catherine Huddleston-Casas, and Laurie Boyce. *Fin C&P*, Vol. 10, No. 1: 25-37, 99

Internet resources for teaching investments. Kent T. Saunders. *JEB*, Vol. 74, No. 3: 186-189, Jan-Feb 99

Learning to love the P & L. Eric Krell. *Training*, Vol. 36, No. 9: 66-68, 70, 72, Sep 99

Measuring the financial benefits of IT investments on coordination. Chiara Francalanci and P. Maggiolini. *IRM J*, Vol. 12, No. 1: 5-14, Jan-Mar 99

Mutual fund investment discretion and the asset allocation problem. Jon A. Hooks. *Fin C&P*, Vol. 9, No. 2: 19-24, 98

Perceptions about electronic money: Form and function. Lori N. Komp and Kent A. Walstrom. *J CIS*, Vol. 39, No. 2: 15-25, Winter 98-99

Personal financial literacy: The missing dimension in business education. Ronald P. Volpe, Haiyang Chen, and Joseph J. Pavlicko. *OBT*, Vol. 58: 24-34, 99

Predictors of financial satisfaction: Differences between retirees and non-retirees. Tahira K. Hira and Olive M. Mugenda. *Fin C&P*, Vol. 9, No. 2: 75-83, 98

Predictors of households' debt repayment difficulties. Deborah D. Godwin. *Fin C&P*, Vol. 10, No. 1: 67-78, 99

Regarding the relationship between income and wealth in retirement. Charles B. Hatcher. *Fin C&P*, Vol. 9, No. 2: 37-46, 98

Retirement programs: Reaching midlife professional women. Jamie Huyer Thompson, Deanna L. Sharpe, and Jean A. Hamilton. *Fin C&P*, Vol. 9, No. 2: 25-36, 98

Returns to information search: Consumer mortgage shopping decisions. Jinkook Lee and Jeanne M. Hogarth. *Fin C&P*, Vol. 10, No. 1: 49-66, 99

Saving practices of new Canadians from Vietnam and Laos. Phyllis J. Johnson. *J Cons Aff*, Vol. 33, No. 1: 48-75, Summer 99

Sustainable withdrawal rates from your retirement portfolio. Philip L. Cooley, Carl M. Hubbard, and Daniel T. Walz. *Fin C&P*, Vol. 10, No. 1: 39-47, 99

The Dow Jones Industrial Average: Issues of downward bias and increased volatility. Paul A. Mueller, Raj A. Padmaraj, and Ralph C. St. John. *Mid-Amer J Bus*, Vol. 14, No. 1: 41-51, Spring 99

The ethical orientation of financial planners engaged in investment activities: A comparison of practitioners based on professionalization and compensation sources. Kenneth S. Bigel. New York University, Doctoral dissertation, 98

The impact of financial attitudes and knowledge on financial management and satisfaction of recently married individuals. Jodi L. Parrotta and Phyllis J. Johnson. *Fin C&P*, Vol. 9, No. 2: 59-74, 98

The Internet: An essential technology for academic finance professionals. Lawrence

Peter Shao and Dale H. Shao. *J Teach Int Bus*, Vol. 10, No. 1: 19-34, 98

The relationship of net income to comprehensive income: An analysis of Fortune 500 companies. Jerry G. Kreuze and Gale E. Newell. *Mid-Amer J Bus*, Vol. 14, No. 1: 53-57, Spring 99

The rule of 72. John J. Spitzer and Sandeep Singh. *Fin C&P*, Vol. 10, No. 1: 89-91, 99

The spouse effect on participation and investment decisions for retirement funds. Jaimie Sung and Sherman Hanna. *Fin C&P*, Vol. 9, No. 2: 47-58, 98

Validity and reliability of a financial strain survey. Steven G. Aldana and Wendy Liljenquist. *Fin C&P*, Vol. 9, No. 2: 11-18, 98

Why consumers choose managed mutual funds over index funds: Hypotheses from consumer behavior. Donald R. Lichtenstein, Patrick J. Kaufmann, and Sanjai Bhagat. *J Cons Aff*, Vol. 33, No. 1: 187-205, Summer 99

Workplace financial education improves personal financial wellness. E. Thomas Garman, Jinhee Kim, Constance Y. Kratzer, Bruce H. Brunson, and So-hyun Joo. *Fin C&P*, Vol. 10, No. 1: 79-88, 99

Year 2000—the Chicago FED perspective. Michael H. Moskow. *MBEA Today*, Vol. 64, No. 4: 6, Sep 99

International Business

A conceptual model of the internationalization of services firms. Muris Cicic, Paul G. Patterson, and Aviv Shoham. *J Global Mkt*, Vol. 12, No. 3: 81-106, 99

A cross-national assessment of social desirability bias and consumer ethnocentrism.

G. Tomas M. Hult, Bruce D. Keillor, and Barbara A. Lafferty. *J Global Mkt*, Vol. 12, No. 4: 29-43, 99

A new world ahead: International challenges for information management. George MacKenzie. *Info Mgt J*, Vol. 33, No. 2: 24-26, 28-32, 34, Apr 99

A research manifesto for global information management. R. Brent Gallupe and Felix B. Tan. *J Global IM*, Vol. 7, No. 3: 5-18, July-Sep 99

A survey of international business activity in a rural region. Lila D. Waldman. *Bus Ed Forum*, Vol. 53, No. 4: 33-35, Apr 99

Alternative measures of health information and demand for fats and oils in Japan. Sam-Ryang Kim and Wen S. Chern. *J Cons Aff*, Vol. 33, No. 1: 92-109, Summer 99

An exploratory investigation into the impact of competitor environment and the role of information on the decision to enter a new, non-domestic market. Jeryl Whitelock and David Jobber. *J Global Mkt*, Vol. 13, No. 2: 67-83, 99

An exploratory study of the export intention of firms: The relevance of organizational culture. Berrin Dosoglu-Guner. *J Global Mkt*, Vol. 12, No. 4: 45-63, 99

An inquiry into the effects of U.S. multinationals on U.S. intraindustry trade. Coldwell Daniel, III and John J. Reid. *J Global Mkt*, Vol. 12, No. 1: 81-104, 98

An instructional development model for global organizations: The GOaL model. Noriko Hara and Thomas M. Schwen. *PIQ*, Vol. 12, No. 4: 99-116, 99

trade intermediary's supply chain. George Balabanis. *J Global Mkt*, Vol. 12, No. 2: 25-46, 98

Anxiety and involvement: Cultural dimensions of attitudes toward computers in developing societies. Roger Harris and Robert Davison. *J Global IM*, Vol. 7, No. 1: 26-38, Jan-Mar 99

Approaches to ethics in international business education. Gopalkrishnan R. Iyer. *J Teach Int Bus*, Vol. 11, No. 1: 5-20, 99

Auditors' communication requirements: A study of five MNCs in Singapore. Valerie Priscilla Goby and Justus Helen Lewis. *Bus Com Qtly*, Vol. 62, No. 4: 41-52, Dec 99

Book review: Blueprint to the digital economy: Creating wealth in the era of e-business edited by Don Tapscott, Alex Lowy, and David Ticoll. David Keane. *J Global IM*, Vol. 7, No. 1: 48, 47, Jan-Mar 99

Book review: Cross-cultural business behavior: Marketing, negotiating and managing across cultures by Richard R. Gesteland. Claude Cellich. *J Global Mkt*, Vol. 12, No. 1: 111-114, 98

Book review: International human resource management by Anne-Wil Harzing and Joris Van Ruysseveldt. Steven A. Barrigar. *J Global IM*, Vol. 7, No. 2: 45-46, Apr-June 99

Book review: Riding the waves of culture: Understanding cultural diversity in business by Fons Trompenaars. Robert M. Mendonsa. *HRD Qtly*, Vol. 10, No. 2: 185-188, Summer 99

Book review: World development indicators (and CD-ROM edition). Tagi Sagafi-nejad. *J Teach Int Bus*, Vol. 10, No. 3/4: 149-151, 98

Business level strategic marketing objectives of hospitality diversified firms. Kuang-Jung Chen. *J Global Mkt*, Vol. 12, No. 1: 61-79, 98

- Centralization and autonomy in international-marketing decision making: A longitudinal study (1973-1993) of U.S. MNEs in the European union. Jacques Picard, Jean J. Boddewyn, and Robert Grosse. *J Global Mkt*, Vol. 12, No. 2: 5-24, 98
- Comparing U.S. and Japanese companies on competitive intelligence, IS support, and business change. Tor Guimaraes, Osamu Sato, and Hideaki Kitanaka. *J Global IM*, Vol. 7, No. 3: 41-49, July-Sep 99
- Constraints, domain conditions, and well-being: Evidence from Poland during the transformation. Mary Winter, Earl W. Morris, Krystyna Gutkowska, Marzena Jezewska-Zychowicz, Teresa Palaszewska-Reindl, Krystyna Zelazna, and Urszula Grzeszczak-Swietlikowska. *J Cons Aff*, Vol. 33, No. 1: 27-47, Summer 99
- Consumer willingness-to-pay for food safety in Taiwan: A binary-ordinal probit model of analysis. Chung L. Huang, Kamhon Kan, and Tsu-Tan Fu. *J Cons Aff*, Vol. 33, No. 1: 76-91, Summer 99
- Cultural meaning of retail institutions: A tradition-based culture examination. David A. Griffith. *J Global Mkt*, Vol. 12, No. 1: 47-59, 98
- Determinants of information technology adoption: An extension of existing models to firms in a developing country. Subhasish Dasgupta, Devraj Agarwal, Anthony Ioannidis, and Shanthi Gopalakrishnan. *J Global IM*, Vol. 7, No. 3: 30-40, July-Sep 99
- Diversity management: An examination of the U.S. Global 500 experience as a possible model for the multinational companies in other countries. Leila A. Farah. Southern Illinois University, Master's thesis, 97
- Effects of a trade barrier perception on international services trade: A study of insurance executives. Alan Zimmerman. *J Global Mkt*, Vol. 12, No. 4: 79-98, 99
- Effects of production location on perceived automobile values. F. B. Seaton and H. A. Laskey. *J Global Mkt*, Vol. 13, No. 1: 71-85, 99
- E-mail and the Internet as international business communication teaching and research tools—a case study. Chad Hilton and Naoki Kameda. *JEB*, Vol. 74, No. 3: 181-185, Jan-Feb 99
- Ethics in international business education: Perspectives from five business disciplines. Debbie Thorne LeClair, Robert Clark, Linda Ferrell, Gilbert "Joe" Joseph, and Daniel LeClair. *J Teach Int Bus*, Vol. 11, No. 1: 43-71, 99
- Feminism orientation, product attributes and husband-wife decision dominance: A Taiwan-Japan cross-cultural study. Cheng-Nan Chen, Mengkuan Lai, and David D. C. Tarn. *J Global Mkt*, Vol. 12, No. 3: 23-39, 99
- Firm orientations: The five orientations revisited. Aviv Shoham. *J Global Mkt*, Vol. 13, No. 1: 45-70, 99
- Fostering a diverse workforce for today's global marketplace. Carol Larson Jones. *NBEA Yrbk*, No. 37: 128-141, 99
- Getting around the impasse: A grounded approach to teaching ethics and social responsibility in international business education. Marc T. Jones and Peter Lok. *J Teach Int Bus*, Vol. 11, No. 1: 21-42, 99
- Global information systems and human resource management: A research agenda. Fred Niederman. *J Global IM*, Vol. 7, No. 2: 33-39, Apr-June 99
- Global sales manager leadership styles: The impact of national culture. Trina Larsen, Bert Rosenbloom, Rolph Anderson, and Rajiv Mehta. *J Global Mkt*, Vol. 13, No. 2: 31-48, 99

Information system development in a global environment. Kenneth R. Gray. *J Teach Int Bus*, Vol. 10, No. 3/4: 113-128, 98

Information technology usage dynamics in Nigeria: An empirical study. Uzoamaka P. Anakwe, Murugan Anandarajan, and Magid Igbaria. *J Global IM*, Vol. 7, No. 2: 13-21, Apr-June 99

International after-sales services. Timothy L. Wilson. *J Global Mkt*, Vol. 13, No. 1: 5-27, 99

International business education: What should be taught and by whom? Nancy D. Zelif, Denise K. Herbers, Kelly E. Meyers, and Tiffanie L. Sly. *DPE Conf Read*, 77-86, 99

International channels of distribution: The role of centralization. Aviv Shoham, Gregory M. Rose, and Fredric Kropp. *J Global Mkt*, Vol. 13, No. 1: 87-104, 99

International corporate responsibility and MBA programs: Using an integrated approach. Irene M. Herremans and Ron Murch. *J Teach Int Bus*, Vol. 11, No. 1: 91-117, 99

International product positioning: An illustration using perceptual mapping techniques. Jaishankar Ganesh and Gillian Oakenfull. *J Global Mkt*, Vol. 13, No. 2: 85-111, 99

Internationalizing business communication instruction. James Calvert Scott. *NBEA Yrbk*, No. 37: 27-46, 99

Introducing international business experience through virtual teamwork. David S. Chappell and John R. Schermerhorn, Jr. *J Teach Int Bus*, Vol. 10, No. 3/4: 43-59, 98

Leapfrogging an IT labor force: Multinational and indigenous perspectives. Eileen M. Trauth. *J Global IM*, Vol. 7, No. 2: 22-32, Apr-June 99

Learning from students' perceptions of international business. Alma Mintu-Wimsatt. *J Teach Int Bus*, Vol. 10, No. 3/4: 99-112, 98

Lessons from down under: Records management in Australia. Laurie Sletten. *Info Mgt J*, Vol. 33, No. 1: 26, 28-32, Jan 99

Management style comparisons among five European nations. Gerald Albaum and Joel Herche. *J Global Mkt*, Vol. 12, No. 4: 5-27, 99

Market orientation and performance in the public sector: The role of organizational commitment. Albert Caruana, B. Ramaseshan, and Michael T. Ewing. *J Global Mkt*, Vol. 12, No. 3: 59-78, 99

Organizational impacts of new communication technology: A comparison of cellular phone adoption in France and the United States. Patricia J. Carlson, Beverly K. Khan, and Frantz Rowe. *J Global IM*, Vol. 7, No. 3: 19-29, July-Sep 99

Perceived value of Mexican vs. US Products in Mexico, Venezuela and the United States: Implications for Mexican firms. Brenda E. Richey, Patricia B. Rose, and Luis Dominguez. *J Global Mkt*, Vol. 13, No. 2: 49-65, 99

Performance in trade shows and exhibitions: A synthesis and directions for future research. Aviv Shoham. *J Global Mkt*, Vol. 12, No. 3: 41-57, 99

Preparing students for the international marketplace: Practitioners' perceptions of specific skills and characteristics needed for success. Victoria D. Bush and Alan J. Bush. *J Teach Int Bus*, Vol. 10, No. 2: 1-16, 98

Pursuing global competence in undergraduate business education: Use of an international consulting experience. Hugh D. Sherman. *J Teach Int Bus*, Vol. 10, No. 3/4: 29-41, 98

Putting together a world-class team. Lynda McDermott, Bill Waite, and Nolan Brawley. *T&D*, Vol. 53, No. 1: 47-51, Jan 99

Records management in Iceland. Johanna Gunnlaugsdottir. *Info Mgt J*, Vol. 33, No. 4: 32-34, 36-37, Oct 99

Representation of women in international business case studies. John R. Ruhe and William R. Allen. *JEB*, Vol. 75, No. 2: 83-89, Nov-Dec 99

Scaling the Great Wall. Mary McCain. *T&D*, Vol. 53, No. 7: 38-42, July 99

Small business in the global marketplace. Robert A. Ristau. *Bus Ed Forum*, Vol. 53, No. 3: 28-29, Feb 99

Social responsibility and Mana in international business education. John Patterson and Glenys Patterson. *J Teach Int Bus*, Vol. 11, No. 1: 73-89, 99

Strategically rethinking the executive MBA international experience. Roger Kashlak, Raymond Jones, and John Cotner. *J Teach Int Bus*, Vol. 10, No. 3/4: 11-28, 98

Supply-side and competitor industry effects on adopting networked technologies: A cross-national study. Victor V. Cordell and Bettina Wassum. *J Global Mkt*, Vol. 13, No. 1: 29-44, 99

Survey of international business positions advertised in the National Business Employment Weekly. Marion S. Webb, Kenneth R. Mayer, and Virginie Pioche. *J Teach Int Bus*, Vol. 10, No. 1: 35-52, 98

Take a conservative approach when entering the China market. Allen Appell, Richard Jenner, and Len Hebert. *J Global Mkt*, Vol. 12, No. 4: 65-78, 99

Teaching and program variations in international business: Past, present and future

Erdener Kaynak and John R. Schermerhorn Jr. *J Teach Int Bus*, Vol. 10, No. 3/4: 1-10, 98

Teaching contentious cross-cultural issues through an experiential exercise. Rajib N. Sanyal and Joao S. Neves. *J Teach Int Bus*, Vol. 10, No. 2: 17-30, 98

The context of introducing IT/IS-based innovation into local government in Colombia. Mahmoud M. Watad. *J Global IM*, Vol. 7, No. 1: 39-45, Jan-Mar 99

The contingent effect of the dimensions of export commitment on exporting financial performance: An empirical examination. Rodney L. Stump, Gerard A. Athaide, and Catherine N. Axinn. *J Global Mkt*, Vol. 12, No. 1: 7-25, 98

The current status of Internet commerce in Hong Kong. Ming-Te Lu and T. S. Chan. *J CIS*, Vol. 39, No. 4: 16-21, Summer 99

The impact of culture on the adoption of IT: An interpretive study. Helen Hasan and George Ditsa. *J Global IM*, Vol. 7, No. 1: 5-15, Jan-Mar 99

The impact of information sharing on order fulfillment in divergent differentiation supply chains. Troy J. Strader, Fu-Ren Lin, and Michael J. Shaw. *J Global IM*, Vol. 7, No. 1: 16-25, Jan-Mar 99

The impact of marketing mix decisions on performance: A study of foreign and domestic firms in a liberalized economy. Kwaku Appiah-Adu. *J Global Mkt*, Vol. 13, No. 2: 7-30, 99

The impact of psychic distance on the internationalisation of the Australian firm. Richard Fletcher and Jenifer Bohn. *J Global Mkt*, Vol. 12, No. 2: 47-68, 98

The international marketing curriculum: Views from students. L. W. Turley and J. Richard Shannon. *JME*, Vol. 21, No. 3: 175-180, Dec 99

The Japanese training scene. Daniel P. McMurrer and Mark E. Van Buren. *T&D*, Vol. 52, No. 8: 43-46, Aug 99

The R & D, manufacturing, and marketing competencies and the firm's global competitive position: An empirical study. Shaoming Zou and Matthew B. Myers. *J Global Mkt*, Vol. 12, No. 3: 5-21, 99

The relationship between user satisfaction and systems usage: Empirical evidence from Egypt. Omar E. M. Khalil and Manal M. Elkordy. *J EUC*, Vol. 11, No. 2: 21-28, Apr-June 99

The structure of Sao Paulo street markets: Evolving patterns of retail institutions. George M. Zinkhan, Suzana de M. Fontenelle, and Anne L. Balazs. *J Cons Aff*, Vol. 33, No. 1: 3-26, Summer 99

The user interface for a computerized patient record system for primary health care in a third world environment. P. J. Blignaut and T. McDonald. *J EUC*, Vol. 11, No. 2: 29-33, Apr-June 99

U.S. trade in computers and peripheral equipment: What are they like and why should we care? Mark G. Simkin. *J CIS*, Vol. 40, No. 1: 1-7, Fall 99

Using advertising to manage consumer satisfaction in an international market. Bruce D. Keillor, R. Stephen Parker, and T. Bettina Cornwell. *J Global Mkt*, Vol. 12, No. 1: 27-46, 98

Working on world time. Kim Kiser. *Training*, Vol. 36, No. 3: 29-34, Mar 99

Management

A case of telecommunications (mis) management. T. Andrew Finn. *Mgt Com Qtly*, Vol. 12, No. 4: 575-579, May 99

"A case of telecommunications (mis) management" case analyses. Priscilla S. Rogers, James R. Taylor, and T. Andrew Finn. *Mgt Com Qtly*, Vol. 12, No. 4: 580-599, May 99

A comparative study of multilayer perceptron topologies for the selection of forecasting methods. Murugan Anandarajan and Bay Arinze. *J CIS*, Vol. 39, No. 2: 75-80, Winter 98-99

A review of procedural acceptability in organizational behavior management. Marsha B. Parsons. *J Org Beh Mgt*, Vol. 18, No. 2/3: 173-190, 98

An objective review of the *Journal of Organizational Behavior Management: 1987-1997*. Timothy V. Nolan, Kimberly A. Jarema, and John Austin. *J Org Beh Mgt*, Vol. 19, No. 3: 83-114, 99

Applications and contributions of organizational behavior management in schools and day treatment settings. James F. Phillips. *J Org Beh Mgt*, Vol. 18, No. 2/3: 103-129, 98

Assessing the impact of influential observations on multiple regression analysis in human resource research. Reid A. Bates, Elwood F. Holton, III, and Michael F. Burnett. *HRD Qtly*, Vol. 10, No. 4: 343-363, Winter 99

Attempts to increase vehicle safety-belt use among industry workers: What can we learn from our failures? Thomas E. Boyce and E. Scott Geller. *J Org Beh Mgt*, Vol. 19, No. 3: 27-44, 99

Between individuals and teams: Human resource management in the software sector. Pat Finnegan and John Murray. *J Global IM*, Vol. 7, No. 2: 4-12, Apr-June 99

Beyond coherence. Klaus Krippendorff. *Mgt Com Qtly*, Vol. 13, No. 1: 135-145, Aug 99

Big brother goes to work. Julie Cook. *Off Sys*, Vol. 16, No. 8: 43-45, Aug 99

Book review: Assessment, measurement, and prediction for personnel decisions by Robert M. Guion. Alan Clardy. *HRD Qtly*, Vol. 10, No. 4: 394-397, Winter 99

Book review: Cabell's directory of publishing opportunities in management and marketing by David W. E. Cabell. Dimitri Kapelianis. *J Cons Aff*, Vol. 33, No. 2: 440-442, Winter 99

Book review: Corporate creativity: How innovation and improvement actually happen by Alan G. Robinson and Sam Stern. Timothy R. McClernon and David H. Bush. *HRD Qtly*, Vol. 10, No. 2: 181-185, Summer 99

Book review: Discovering the soul of service by Leonard L. Berry. Ron Zemke. *Training*, Vol. 36, No. 3: 56, 58, Mar 99

Book review: Encouraging the heart by James M. Kouzes and Barry Z. Pozner. Theodore Kinni. *Training*, Vol. 36, No. 4: 62, Apr 99

Book review: Images of organization by Gareth Morgan. James B. Kohnen. *HRD Qtly*, Vol. 10, No. 2: 193-195, Summer 99

Book review: International human resource management by Anne-Wil Harzing and Joris Van Ruysseveldt. Steven A. Barrigar. *J Global IM*, Vol. 7, No. 2: 45-46, Apr-June 99

Book review: Management by John R. Schermerhorn. James L. Morrison. *JEB*, Vol. 75, No. 1: 61, Sep-Oct 99

Book review: Management challenges for the 21st century by Peter F. Drucker. Theodore Kinni. *Training*, Vol. 36, No. 6: 56-57, June 99

Book review: Management communication by Arthur H. Bell and Dayle M. Smith. James L. Morrison. *JEB*, Vol. 74, No. 6: 379, July-Aug 99

Book review: Managing change with business process simulation by David M. Profozich. Hoe Siu Loon. *J Cons Aff*, Vol. 33, No. 1: 215-217, Summer 99

Book review: Mavericks in the workplace by William G. Lee. Theodore Kinni. *Training*, Vol. 36, No. 4: 60, Apr 99

Book review: Right from the start by Dan Ciampa and Michael Watkins. Theodore Kinni. *Training*, Vol. 36, No. 8: 60, 63, Aug 99

Book review: The handbook for leadership development by Cynthia D. McCauley, Russ S. Moxley, and Ellen Van Velsor. James R. Beeler. *HRD Qtly*, Vol. 10, No. 3: 297-300, Fall 99

Book review: The leader's change handbook edited by Jay Conger, Gretchen Spreitzer and Edward Lawler, III. Theodore Kinni. *Training*, Vol. 36, No. 3: 61-62, Mar 99

Book review: The leadership engine: How winning companies build leaders at every level by Noel M. Tichy. Joyce A. Thompson. *HRD Qtly*, Vol. 10, No. 4: 391-394, Winter 99

Book review: The new pioneers by Thomas Petzinger, Jr. Theodore Kinni. *Training*, Vol. 36, No. 5: 116, May 99

Book review: The values-based safety process: Improving your safety culture with a behavioral approach. Grainne A. Matthews. *J Org Beh Mgt*, Vol. 19, No. 3: 115-119, 99

Building OM curriculum for the new millennium: Industry perceptions. Kathleen L. McFadden, Bobbie Jansen, and Elizabeth R. Towell. *Mid-Amer J Bus*, Vol. 14, No. 2: 37-45, Fall 99

Can we do better behavior analyses in OBM? Comments on "The analysis of behavioral mechanisms in JOB.M." Judy L. Agnew. *J Org Beh Mgt*, Vol. 19, No. 3: 57-61, 99

Can't stop on a dime: The roles of matching and momentum in persistence of commitment. Sonia M. Goltz. *J Org Beh Mgt*, Vol. 19, No. 1: 37-63, 99

Career development and organizational justice: Practice and research implications. Kevin C. Wooten and Anthony T. Cobb. *HRD Qtly*, Vol. 10, No. 2: 173-179, Summer 99

Conceptual behavior analysis. Richard W. Malott. *J Org Beh Mgt*, Vol. 19, No. 3: 75-81, 99

Creative solutions: Managing mavericks and mad geniuses. Julie Cook. *Off Sys*, Vol. 16, No. 7: 37-38, 40-41, July 99

Cumulatively large benefits of incrementally small intervention effects: Costing metacontingencies of chronic absenteeism. Thomas C. Mawhinney. *J Org Beh Mgt*, Vol. 18, No. 4: 83-95, 99

Dialogics, posthumanist theory, and self-organizing systems. Leonard C. Hawes. *Mgt Com Qtly*, Vol. 13, No. 1: 146-153, Aug 99

Dining with the devil: A response to Normand, Bucklin and Austin. Linda J. Hayes. *J Org Beh Mgt*, Vol. 19, No. 3: 63-65, 99

Discourse, power, and knowledge in the management of "big science": The production of consensus in a nuclear fusion research laboratory. William J. Kinsella. *Mgt Com Qtly*, Vol. 13, No. 2: 171-208, Nov 99

Disseminating information and soliciting input during planned organizational change: Implementers' targets, sources, and channels for communicating. Laurie K. Lewis. *Mgt Com Qtly*, Vol. 13, No. 1: 43-75, Aug 99

Diversity management in the workplace. Nantana Supornpradit. Southern Illinois University, Master's thesis, 98

Don't fix that company. Ron Zemke. *Training*, Vol. 36, No. 6: 26-33, June 99

Dream weaver. Chuck McVinney. *T&D*, Vol. 53, No. 4: 39-42, Apr 99

Effects of feedback on task completion, time distribution and time allocation of graduate students. Ramona Houmanfar and Linda J. Hayes. *J Org Beh Mgt*, Vol. 18, No. 1: 69-91, 98

Equally qualified but unequally perceived: Openness to perceived dissimilarity as a predictor of race and sex discrimination in performance judgements. Charmine E. J. Hartel, Shane S. Douthitt, Gunter Hartel, and Sarah Yarbrough Douthitt. *HRD Qtly*, Vol. 10, No. 1: 79-89, Spring 99

Facilitating change in the workplace. Jane A. Meuth. Southern Illinois University, Master's thesis, 98

Fine grained analysis of visual data. Barry S. Parsonson. *J Org Beh Mgt*, Vol. 18, No. 4: 47-51, 99

Formal developmental relationship: A survey of organizational practices. Christina A. Douglas and Cynthia D. McCauley. *HRD Qtly*, Vol. 10, No. 3: 203-220, Fall 99

Formal mentoring as a strategy for human resource development: A review of research. Christine D. Hegstad. *HRD Qtly*, Vol. 10, No. 4: 383-390, Winter 99

Global information systems and human resource management: A research agenda. Fred Niederman. *J Global IM*, Vol. 7, No. 2: 33-39, Apr-June 99

History and contribution of organizational behavior management to services for persons with developmental disabilities. Peter Sturmey. *J Org Beh Mgt*, Vol. 18, No. 2/3: 7-32, 98

How multiple interventions influenced employee turnover: A case study. Timothy Hatcher. *HRD Qtly*, Vol. 10, No. 4: 365-382, Winter 99

Implications of leader-member exchange theory and research for human resource development research. Janet Z. Burns and Fred L. Otte. *HRD Qtly*, Vol. 10, No. 3: 225-248, Fall 99

Improving staff performance in a community mental health setting: Job analysis, training, goal setting, feedback, and years of data. Karen L. Langeland, C. Merle Johnson, and T. C. Mawhinney. *J Org Beh Mgt*, Vol. 18, No. 1: 21-43, 98

Improving therapist and patient performance in chronic psychiatric group homes through goal-setting, feedback, and positive reinforcement. Warren L. Huberman and Richard M. O'Brien. *J Org Beh Mgt*, Vol. 19, No. 1: 13-36, 99

Influence behaviors and managerial effectiveness in lateral relations. Allen H. Church and Janine Waclawski. *HRD Qtly*, Vol. 10, No. 1: 3-34, Spring 99

Information systems: Success or failure? Jay Liebowitz. *J CIS*, Vol. 40, No. 1: 17-26, Fall 99

Integrating learning with working: A reconception of the role of workplace learning. Richard J. Torraco. *HRD Qtly*, Vol. 10, No. 3: 249-270, Fall 99

Intellectual capital and you. Jack Gordon. *Training*, Vol. 36, No. 9: 30-36, 38, Sep 99

Invited reaction: Influence behaviors and managerial effectiveness in lateral relations. James L. Farr. *HRD Qtly*, Vol. 10, No. 1: 35-41, Spring 99

Invited reaction: Managers as facilitators of learning in learning organizations. John M. Dirks. *HRD Qtly*, Vol. 10, No. 2: 127-134, Summer 99

Invited reaction: Setting the stage for further study of developmental relationships. Laura L. Bierema. *HRD Qtly*, Vol. 10, No. 3: 221-224, Fall 99

Is knowledge management a fad? Carla O'Dell. *Training*, Vol. 36, No. 3: 36-40, 42, Mar 99

Is there a method to this mania? David Stamps. *Training*, Vol. 36, No. 10: 82-87, 89, 91, 93, Oct 99

Leaderless supervision and performance appraisal: A proposed research agenda. Gerald E. Thomas. *HRD Qtly*, Vol. 10, No. 1: 91-94, Spring 99

Leadership style inventory 2.2. Alan J. Rowe, Kathleen K. Reardon, and Warren Bennis. *Mgt Com Qtly*, Vol. 12, No. 4: 618-619, May 99

Learning and performance: Just the end of the beginning—A rejoinder to Kuchinke. John A. Barrie and R. Wayne Pace. *HRD Qtly*, Vol. 10, No. 3: 293-296, Fall 99

Learning to love the P & L. Eric Krell. *Training*, Vol. 36, No. 9: 66-68, 70, 72, Sep 99

Making and mining intellectual capital: Methods or madness? Stephen L. Cohen and Nena K. Backer. *T&D*, Vol. 53, No. 9: 46-50, Sep 99

- Management style comparisons among five European nations. Gerald Albaum and Joel Herche. *J Global Mkt*, Vol. 12, No. 4: 5-27, 99
- Managerial resource allocation and international performance. Aviv Shoham. *J Global Mkt*, Vol. 12, No. 2: 69-87, 98
- Managers as facilitators of learning in learning organizations. Andrea D. Ellinger, Karen E. Watkins, and Robert P. Bostrom. *HRD Qtly*, Vol. 10, No. 2: 105-126, Summer 99
- Managing Generation X: As employees, as customers. Jim Rapp. *Off Sys*, Vol. 16, No. 8: 14-16, 18, Aug 99
- Managing process capability. Susan K. Humphrey and Timothy C. Krehbiel. *Mid-Amer J Bus*, Vol. 14, No. 2: 7-12, Fall 99
- OBM and quality improvement systems. Robert A. Babcock, Richard K. Fleming, and Julianne R. Oliver. *J Org Beh Mgt*, Vol. 18, No. 2/3: 33-59, 98
- Organizational behavior management in early intervention: Status and implications for research and development. Robert Crow and Patricia Snyder. *J Org Beh Mgt*, Vol. 18, No. 2/3: 131-156, 98
- Organizational behavior management in large residential organizations: Moving from institutional to client-centered care. Martin T. Ivancic and William J. Helsel. *J Org Beh Mgt*, Vol. 18, No. 2/3: 61-82, 98
- Organizational behavior management: Applications with professional staff. R. M. Schell. *J Org Beh Mgt*, Vol. 18, No. 2/3: 157-171, 98
- Organizational leadership in the 21st century. Kenneth L. Gorman. *NBEA Yrbk*, No. 37: 100-114, 99
- Participation of women as authors and participants in articles published in the *Journal of Organizational Behavior Management*. Kimberly Jarema, Susan Snycerski, Susan Bagge, John Austin, and Alan Poling. *J Org Beh Mgt*, Vol. 19, No. 1: 85-94, 99
- Performance consulting: One organization, one process. Tom LaBonte and Jim Robinson. *T&D*, Vol. 52, No. 8: 32-37, Aug 99
- Quality management practices in manufacturing and service corporations: How are they different? Charles R. Gowen, III and William J. Tallon. *Mid-Amer J Bus*, Vol. 14, No. 1: 33-40, Spring 99
- Resources and capabilities for sustainable competitive advantage: A cross-functional perspective. Michael E. Wasserman, Mark Pagell, and Christian Bechtel. *Mid-Amer J Bus*, Vol. 14, No. 1: 23-32, Spring 99
- Salespersons and sales managers: A descriptive study of topics and perceptions of retail sales performance appraisals. Albert J. Taylor, Linda S. Pettijohn, and Charles E. Pettijohn. *HRD Qtly*, Vol. 10, No. 3: 271-291, Fall 99
- Self-organizing systems research in the social sciences: Reconciling the metaphors and the models. Noshir S. Contractor. *Mgt Com Qtly*, Vol. 13, No. 1: 154-166, Aug 99
- Self-organizing systems theory: Historical challenges to new sciences. Renee Houston. *Mgt Com Qtly*, Vol. 13, No. 1: 119-134, Aug 99
- Speed and accuracy of data analysts' behavior using methods of equal interval graphic data charts, standard celeration charts, and statistical process control charts. Thomas C. Mawhinney and John Austin. *J Org Beh Mgt*, Vol. 18, No. 4: 5-45, 99
- Strategic planning for the 21st century. Marianne J. D'Onofrio and Anita L. Jackson. *JEB*, Vol. 74, No. 3: 161-164, Jan-Feb 99

Strategies in organizing work-related learning projects. Rob F. Poell, Ferd J. Van der Krogt, and Danny Wildemeersch. *HRD Qtly*, Vol. 10, No. 1: 43-61, Spring 99

Supporting people with developmental disabilities in their homes in the community: The role of organizational behavior management. Alan E. Harchik and Arthur R. Campbell. *J Org Beh Mgt*, Vol. 18, No. 2/3: 83-101, 98

Technology support for knowledge management. Renee M. Wachter. *Mid-Amer J Bus*, Vol. 14, No. 2: 13-20, Fall 99

The development of an assessment plan for evaluating academic achievement of students in the marketing and management program at Minot State University—Bottineau campus. Darren C. Bollinger. University of North Dakota, Master's thesis, 98

The discourses of corporate spiritualism and evangelical capitalism. Majia Holmer Nadesan. *Mgt Com Qtly*, Vol. 13, No. 1: 3-42, Aug 99

The discussion of behavioral principles in JOBM. Matthew Normand, Barbara Bucklin, and John Austin. *J Org Beh Mgt*, Vol. 19, No. 3: 45-56, 99

The Dow Jones Industrial Average: Issues of downward bias and increased volatility. Paul A. Mueller, Raj A. Padmaraj, and Ralph C. St. John. *Mid-Amer J Bus*, Vol. 14, No. 1: 41-51, Spring 99

The effect of human resource training and development programs on restaurant turnover rate. Yuan-Hua "Roger" Wen and Allen D. Truell. *DPE Conf Read*, 59-61, 99

The effects of a combined goal setting, feedback and incentive intervention on job performance in a manufacturing environment. Paul A. Jessup and Anthony J. Stahelski. *J Org Beh Mgt*, Vol. 19, No. 3: 5-26, 99

The effects of feedback and goal setting on the productivity and satisfaction of university admissions staff. Leslie A. Wilk and William K. Redmon. *J Org Beh Mgt*, Vol. 18, No. 1: 45-68, 98

The establishing operation in organizational behavior management. Judy L. Agnew. *J Org Beh Mgt*, Vol. 18, No. 1: 7-19, 98

The influence of job motivation versus downsizing on individual behavior. David S. Jalajas and Michael Bommer. *HRD Qtly*, Vol. 10, No. 4: 329-341, Winter 99

The job satisfaction of managerial and executive women: Revisiting the assumptions. Julia Morrison Chambers. *JEB*, Vol. 75, No. 2: 69-74, Nov-Dec 99

The need for assessment of maintaining variables in OBM. John Austin, James E. Carr, and Judy L. Agnew. *J Org Beh Mgt*, Vol. 19, No. 2: 59-87, 99

The principles of behavior as an empirical theory and the usefulness of that theory in addressing practical problems: B. L. Hopkins. *J Org Beh Mgt*, Vol. 19, No. 3: 67-74, 99

The reengineering concept—A graphic model. Earl P. Spencer. *JEB*, Vol. 74, No. 5: 311-316, May-June 99

The road ahead for Russian management education. Sheila M. Puffer and Daniel J. McCarthy. *J Teach Int Bus*, Vol. 10, No. 1: 53-76, 98

The role of the CIO: Enduring MIS issues. Arthur H. Gilbert, Jr., Roger A. Pick, and Sidne G. Ward. *J CIS*, Vol. 40, No. 1: 8-16, Fall 99

The school of hard rocks. Jim Knight. *Training*, Vol. 36, No. 8: 36-38, Aug 99

- The survivor loyalty factor. Abraham Morrall, Jr. *HRD Qtly*, Vol. 10, No. 1: 95-99, Spring 99
- The tarnished star: Restoring Texaco's damaged public image. Susan L. Brinson and William L. Beniot. *Mgt Com Qtly*, Vol. 12, No. 4: 483-510, May 99
- Topic management and turn taking in professional communication: First- versus second-language strategies. Bertha Du-Babcock. *Mgt Com Qtly*, Vol. 12, No. 4: 544-574, May 99
- Toppling disciplinary silos: One suggestion for accounting and management. Daniel Thorne and William Davig. *JEB*, Vol. 75, No. 2: 99-103, Nov-Dec 99
- Training needs in Saudi Arabia—A survey of managers. Ugur Yavas. *JEB*, Vol. 75, No. 2: 117-121, Nov-Dec 99
- Understanding support for innovation in a large-scale change effort: The manager-as-instructor approach. Karen E. Watkins, Andrea D. Ellinger, and Thomas Valentine. *HRD Qtly*, Vol. 10, No. 1: 63-77, Spring 99
- Using concurrent verbal reports to examine data analyst verbal behavior. John Austin and Thomas C. Mawhinney. *J Org Beh Mgt*, Vol. 18, No. 4: 61-81, 99
- Using control charts to analyze baseline stability: An illustrative example with "real time" data. Al Pfadt. *J Org Beh Mgt*, Vol. 18, No. 4: 53-60, 99
- Using total quality principles in business courses: The effect on student evaluations. Janet Barnard. *Bus Com Qtly*, Vol. 62, No. 2: 61-73, June 99
- Validity of multiple ratings of business student performance in a management simulation. Jean M. McEnery and P. Nick Blanchard. *HRD Qtly*, Vol. 10, No. 2: 155-170, Summer 99
- What gifted strategic thinkers do. Peter Linkow. *T&D*, Vol. 53, No. 7: 34-37, July 99
- When social support is uncomfortable: The communicative accomplishment of support as a cultural term in a youth intervention program. James S. Sass and Marifran Mattson. *Mgt Com Qtly*, Vol. 12, No. 4: 511-543, May 99
- Why organizations still aren't learning. Ron Zemke. *Training*, Vol. 36, No. 9: 40-42, 44, 46, 49, Sep 99
- Winning the retention game. Kevin Dobbs. *Training*, Vol. 36, No. 9: 50-52, 54-56, Sep 99
- Workplace 2018: Retirement boom or bust? Alison Stein Wellner. *Training*, Vol. 36, No. 8: 54-59, Aug 99

Marketing

A conceptual model of the internationalization of services firms. Muris Cicic, Paul G. Patterson, and Aviv Shoham. *J Global Mkt*, Vol. 12, No. 3: 81-106, 99

A cross-national assessment of social desirability bias and consumer ethnocentrism. G. Tomas M. Hult, Bruce D. Keillor, and Barbara A. Lafferty. *J Global Mkt*, Vol. 12, No. 4: 29-43, 99

A customer service course: Bringing marketing and logistics together. Elise Truly Sautter, Arnold Maltz, and Kevin Boberg. *JME*, Vol. 21, No. 2: 138-145, Aug 99

A life-course approach to measuring household wealth. Charles B. Hatcher. *J Cons Aff*, Vol. 33, No. 2: 358-379, Winter 99

Accessibility: An alternative method of ranking marketing journals? Michael Jay Polonsky, Gary Jones, and Megan J. Kearsley. *JME*, Vol. 21, No. 3: 181-193, Dec 99

Adapting McCarthy's four P's for the twenty-first century. Julian Yudelson. *JME*, Vol. 21, No. 1: 60-67, Apr 99

An analysis of whistle-blowers and their impact on marketing practices. Paul L. Starkey and D. Cameron Montgomery. *Bus Ed Forum*, Vol. 53, No. 4: 39-42, Apr 99

An exploratory investigation into the impact of competitor environment and the role of information on the decision to enter a new, non-domestic market. Jeryl Whitelock and David Jobber. *J Global Mkt*, Vol. 13, No. 2: 67-83, 99

An exploratory study of the export intention of firms: The relevance of organizational culture. Berrin Dosoglu-Guner. *J Global Mkt*, Vol. 12, No. 4: 45-63, 99

An inquiry into the effects of U.S. multinationals on U.S. intraindustry trade. Coldwell Daniel, III and John J. Reid. *J Global Mkt*, Vol. 12, No. 1: 81-104, 98

Antecedents of cooperation, conflict and relationship longevity in an international trade intermediary's supply chain. George Balabanis. *J Global Mkt*, Vol. 12, No. 2: 25-46, 98

Book review: Cabell's directory of publishing opportunities in management and marketing by David W. E. Cabell. Dimitri Kapelianis. *J Cons Aff*, Vol. 33, No. 2: 440-442, Winter 99

Book review: Close the deal by Sam Deep and Lyle Sussman. Theodore Kinni. *Training*, Vol. 36, No. 2: 64, 66, 68, Feb 99

Book review: Cross-cultural business behavior: Marketing, negotiating and

managing across cultures by Richard R. Gesteland. Claude Cellich. *J Global Mkt*, Vol. 12, No. 1: 111-114, 98

Book review: Encyclopedia of the consumer movement, Santa Barbara edited by Stephen Brobeck. Rima D. Apple. *J Cons Aff*, Vol. 33, No. 2: 438-439, Winter 99

Book review: Ethics of consumption: The good life, justice and global stewardship edited by David A. Crocker and Toby Linden. Jonathan Schroeder and Janet Borgerson. *J Cons Aff*, Vol. 33, No. 2: 442-446, Winter 99

Book review: Fundable knowledge: The marketing of defense technology by A. D. Van Nostrand. Cezar M. Ornatowski. *J Bus Com*, Vol. 36, No. 1: 79-81, Jan 99

Book review: Handbook of marketing scales by William O. Bearden and Richard G. Netemeyer. Carole J. Makela. *J Cons Aff*, Vol. 33, No. 2: 436-437, Winter 99

Book review: How advertising works: The role of research edited by John Philip Jones. Chuck McMellon. *J Cons Aff*, Vol. 33, No. 2: 447-450, Winter 99

Book review: The new maximarketing by Stan Rapp and Thomas Collins. Deborah M. Moscardelli. *Mid-Amer J Bus*, Vol. 14, No. 2: 57-59, Fall 99

Book review: Why people don't buy things by Harry Washburn and Kim Wallace. Theodore Kinni. *Training*, Vol. 36, No. 2: 64, 66, 68, Feb 99

Bootstrap benefit segmentation as an experiential learning activity. John A. Schibrowsky, James W. Peltier, and Robert H. Collins. *JME*, Vol. 21, No. 1: 34-43, Apr 99

Business level strategic marketing objectives of hospitality diversified firms. Kuang-Jung Chen. *J Global Mkt*, Vol. 12, No. 1: 61-79, 98

- But that's not fair! An exploratory study of student perceptions of instructor fairness. Mark B. Houston and Lance A. Bettencourt. *JME*, Vol. 21, No. 2: 84-96, Aug 99
- Centralization and autonomy in international-marketing decision making: A longitudinal study (1973-1993) of U.S. MNEs in the European union. Jacques Picard, Jean J. Boddewyn, and Robert Grosse. *J Global Mkt*, Vol. 12, No. 2: 5-24, 98
- Concerns of traditionally and alternatively certified marketing education teachers. Allen D. Truell. *DPE J*, Vol. 41, No. 2: 89-104, Spring 99
- Constraints, domain conditions, and well-being: Evidence from Poland during the transformation. Mary Winter, Earl W. Morris, Krystyna Gutkowska, Marzena Jezewska-Zychowicz, Teresa Palaszewska-Reindl, Krystyna Zelazna. *J Cons Aff*, Vol. 33, No. 1: 27-47, Summer 99
- Consumer preferences for health care reform options. Gong-Soog Hong and Shelley I. White-Means. *J Cons Aff*, Vol. 33, No. 2: 237-253, Winter 99
- Consumer risk perception profiles regarding recombinant bovine growth hormone (rbGH). Deana Grobe, Robin Douthitt, and Lydia Zepeda. *J Cons Aff*, Vol. 33, No. 2: 254-275, Winter 99
- Consumer satisfaction with a managed health care plan. Jane Kolodinsky. *J Cons Aff*, Vol. 33, No. 2: 223-236, Winter 99
- Consumer willingness-to-pay for food safety in Taiwan: A binary-ordinal probit model of analysis. Chung L. Huang, Kamhon Kan, and Tsu-Tan Fu. *J Cons Aff*, Vol. 33, No. 1: 76-91, Summer 99
- Cultural meaning of retail institutions: A tradition-based culture examination. David A. Griffith. *J Global Mkt*, Vol. 12, No. 1: 47-59, 98
- Developing an integrated finance and marketing MBA core course. James DeConinck and Thomas Steiner. *JME*, Vol. 21, No. 1: 44-50, Apr 99
- Do the poor pay more for food? An analysis of grocery store availability and food price disparities. Chanjin Chung and Samuel L. Myers, Jr. *J Cons Aff*, Vol. 33, No. 2: 276-296, Winter 99
- E-commerce and emerging payment and privacy technologies. Ann M. Remp. *Bus Ed Forum*, Vol. 54, No. 1: 47-51, Oct 99
- Effects of a trade barrier perception on international services trade: A study of insurance executives. Alan Zimmerman. *J Global Mkt*, Vol. 12, No. 4: 79-98, 99
- Effects of production location on perceived automobile values. F. B. Seaton and H. A. Laskey. *J Global Mkt*, Vol. 13, No. 1: 71-85, 99
- Experiential learning and customer needs in the undergraduate marketing research course. Eileen Bridges. *JME*, Vol. 21, No. 1: 51-59, Apr 99
- Factors that influence adolescents to smoke. Karen H. Smith and Mary Ann Stutts. *J Cons Aff*, Vol. 33, No. 2: 321-357, Winter 99
- Faculty perceptions and experiences of student behavior: Does gender matter? Kathleen J. Kelly and Linda R. Stanley. *JME*, Vol. 21, No. 3: 194-205, Dec 99
- Feminism orientation, product attributes and husband-wife decision dominance: A Taiwan-Japan cross-cultural study. Cheng-Nan Chen, Mengkuan Lai, and David D. C. Tarn. *J Global Mkt*, Vol. 12, No. 3: 23-39, 99

Firm orientations: The five orientations revisited. Aviv Shoham. *J Global Mkt*, Vol. 13, No. 1: 45-70, 99

Food shopping profiles of career-oriented, income-oriented, and at-home wives. Rosemary Polegato and Judith L. Zaichkowsky. *J Cons Aff*, Vol. 33, No. 1: 110-133, Summer 99

Global sales manager leadership styles: The impact of national culture. Trina Larsen, Bert Rosenbloom, Rolph Anderson, and Rajiv Mehta. *J Global Mkt*, Vol. 13, No. 2: 31-48, 99

Guaranteeing student satisfaction: An exercise in treating students as customers. Michael A. McCollough and Dwayne D. Gremler. *JME*, Vol. 21, No. 2: 118-130, Aug 99

Implementing an interdisciplinary marketing/engineering course project: Project format, preliminary evaluation, and critical factor review. Kim McKeage, Deborah Skinner, R. M. Seymour, Darrell W. Donahue, and Tom Christensen. *JME*, Vol. 21, No. 3: 217-231, Dec 99

Implementing IT-based systems: Lessons from the retail industry. Alicia Aldridge and Albert L. Harris. *J CIS*, Vol. 39, No. 2: 54-58, Winter 98-99

Interactive distance learning: Impact on student course evaluations. Kenneth E. Clow. *JME*, Vol. 21, No. 2: 97-105, Aug 99

International after-sales services. Timothy L. Wilson. *J Global Mkt*, Vol. 13, No. 1: 5-27, 99

International channels of distribution: The role of centralization. Aviv Shoham, Gregory M. Rose, and Fredric Kropp. *J Global Mkt*, Vol. 13, No. 1: 87-104, 99

International product positioning: An illustration using perceptual mapping techniques.

Jaishankar Ganesh and Gillian Oakenfull. *J Global Mkt*, Vol. 13, No. 2: 85-111, 99

Introducing quality function deployment in the marketing classroom. Linda J. Morris and John S. Morris. *JME*, Vol. 21, No. 2: 131-137, Aug 99

Linking consumer and lender perspectives in home buying: A transaction price analysis. Donald J. Hempel and Girish N. Punj. *J Cons Aff*, Vol. 33, No. 2: 408-435, Winter 99

Managerial resource allocation and international performance. Aviv Shoham. *J Global Mkt*, Vol. 12, No. 2: 69-87, 98

Managing customer value. William B. Dodds. *Mid-Amer J Bus*, Vol. 14, No. 1: 13-22, Spring 99

Market orientation and performance in the public sector: The role of organizational commitment. Albert Caruana, B. Ramaseshan, and Michael T. Ewing. *J Global Mkt*, Vol. 12, No. 3: 59-78, 99

Marketing department leadership: An analysis of a team transformation. Roger Gomes and Patricia A. Knowles. *JME*, Vol. 21, No. 3: 164-174, Dec 99

Marketing education and the development of leadership skills. Jerome I. Leventhal. *Bus Ed Forum*, Vol. 54, No. 2: 44-45, Dec 99

Marketing education in the Year 2000: Changes observed and challenges anticipated. Denise T. Smart, Craig A. Kelley, and Jeffrey S. Conant. *JME*, Vol. 21, No. 3: 206-216, Dec 99

McDonald's and the Environmental Defense Fund: A case study of a green alliance. Sharon M. Livesey. *J Bus Com*, Vol. 36, No. 1: 5-39, Jan 99.

- Organizational learning and market orientation in international marketing education. G. Tomas M. Hult and Bruce D. Keillor. *J Teach Int Bus*, Vol. 10, No. 3/4: 81-97, 98
- Perceived value of Mexican vs. US Products in Mexico, Venezuela and the United States: Implications for Mexican firms. Brenda E. Richey, Patricia B. Rose, and Luis Dominguez. *J Global Mkt*, Vol. 13, No. 2: 49-65, 99
- Performance in trade shows and exhibitions: A synthesis and directions for future research. Aviv Shoham. *J Global Mkt*, Vol. 12, No. 3: 41-57, 99
- Positive contingencies versus quotas: Tele-marketers exert countercontrol. Thomas C. Mawhinney and Christine Fellows-Kubert. *J Org Beh Mgt*, Vol. 19, No. 2: 35-57, 99
- Scenario planning: A new approach to teaching marketing strategy. Doris C. Van Doren and Darlene Brannigan Smith. *JME*, Vol. 21, No. 2: 146-155, Aug 99
- Socialization-based approach to predicting retail career preference and choice. Soyeon Shim, Kenneth Gehrt, and Ellen Goldsberry. *JME*, Vol. 21, No. 1: 14-24, Apr 99
- Student's evaluation of teaching effectiveness: Some implications of stability. Dennis E. Clayson. *JME*, Vol. 21, No. 1: 68-75, Apr 99
- Supply-side and competitor industry effects on adopting networked technologies: A cross-national study. Victor V. Cordell and Bettina Wassum. *J Global Mkt*, Vol. 13, No. 1: 29-44, 99
- Take a conservative approach when entering the China market. Allen Appell, Richard Jenner, and Len Hebert. *J Global Mkt*, Vol. 12, No. 4: 65-78, 99
- Teaching concerns of traditionally and alternatively certified marketing educators. Allen D. Truell. *DPE Conf Read*, 133-143, 99
- Teaching higher-order thinking skills in marketing classes. Allen D. Truell. *Bus Ed Forum*, Vol. 54, No. 1: 39-41, Oct 99
- The contingent effect of the dimensions of export commitment on exporting financial performance: An empirical examination. Rodney L. Stump, Gerard A. Athaide, and Catherine N. Axinn. *J Global Mkt*, Vol. 12, No. 1: 7-25, 98
- The development of an assessment plan for evaluating academic achievement of students in the marketing and management program at Minot State University—Bottineau campus. Darren C. Bollinger. University of North Dakota, Master's thesis, 98
- The hierarchy of consumer participation and patterns of economic, social, and political participation. Drew Hyman and John Shingler. *J Cons Aff*, Vol. 33, No. 2: 380-407, Winter 99
- The impact of marketing mix decisions on performance: A study of foreign and domestic firms in a liberalized economy. Kwaku Appiah-Adu. *J Global Mkt*, Vol. 13, No. 2: 7-30, 99
- The impact of psychic distance on the internationalisation of the Australian firm. Richard Fletcher and Jenifer Bohn. *J Global Mkt*, Vol. 12, No. 2: 47-68, 98
- The international marketing curriculum: Views from students. L. W. Turley and J. Richard Shannon. *JME*, Vol. 21, No. 3: 175-180, Dec 99
- The R & D, manufacturing, and marketing competencies and the firm's global competitive position: An empirical study. Shaoming Zou and Matthew B. Myers. *J Global Mkt*, Vol. 13, No. 3: 5-21, 99

The representation of diversity in marketing principles texts: An exploratory analysis. Ellen Foxman and Debbie Easterling. *JEB*, Vol. 74, No. 5: 285-288, May-June 99

The role of qualifying language on consumer perceptions of environmental claims. Thomas J. Maronick and J. Craig Andrews. *J Cons Aff*, Vol. 33, No. 2: 297-320, Winter 99

The second course in business statistics and its role in undergraduate marketing education. Sarath A. Nonis and Gail I. Hudson. *JME*, Vol. 21, No. 3: 232-241, Dec 99

The status of ethics instruction in marketing education. Allen D. Truell. *DPE Conf Read*, 111-117, 99

The structure of Sao Paulo street markets: Evolving patterns of retail institutions. George M. Zinkhan, Suzana de M. Fontenelle, and Anne L. Balazs. *J Cons Aff*, Vol. 33, No. 1: 3-26, Summer 99

The use of narrative paradigm theory in assessing audience value conflict in image advertising. Nancy B. Stutts and Randolph T. Barker. *Mgt Com Qtly*, Vol. 13, No. 2: 209-244, Nov 99

Toward a model for understanding and improving educational quality in the principles of marketing course. C. Mitchell Adrian and G. Dean Palmer. *JME*, Vol. 21, No. 1: 25-33, Apr 99

Toward enhancing the quality and quantity of marketing majors. Priscilla A. LaBarbera and Jeffrey S. Simonoff. *JME*, Vol. 21, No. 1: 4-13, Apr 99

Undergraduate marketing students, group projects, and teamwork: The good, the bad, and the ugly? Denny E. McCorkle, James Reardon, Joe F. Alexander, Nathan D. Kling, Robert C. Harris, and R. Vishwanathan Iyer. *JME*, Vol. 21, No. 2: 106-117, Aug 99

Using advertising to manage consumer satisfaction in an international market. Bruce D. Keillor, R. Stephen Parker, and T. Bettina Cornwell. *J Global Mkt*, Vol. 12, No. 1: 27-46, 98

Communications

A metacognitive approach to business communication case studies. Robert W. McEachern. *Bus Com Qtly*, Vol. 62, No. 4: 80-83, Dec 99

A rhetorical analysis of the self in an organization: The production and reception of discourse in a bank. Joy S. Roberts. *Bus Com Qtly*, Vol. 62, No. 2: 112-116, June 99

An examination of basic skills education and its effect on performance. Mary Suzanne Clinton. *JEB*, Vol. 74, No. 5: 266-270, May-June 99

An examination of nontraditional accounting students' communication apprehension and ambiguity tolerance. Rafik Z. Elias. *JEB*, Vol. 75, No. 1: 38-41, Sep-Oct 99

Applied communication consulting. Barbara D. Davis and Roberta H. Krapels. *Bus Com Qtly*, Vol. 62, No. 3: 96-100, Sep 99

Applying socio-semiotics to organizational communication: A new approach. Francois Cooren. *Mgt Com Qtly*, Vol. 13, No. 2: 294-304, Nov 99

Argumentative men: Expectations of success. Nancy M. Schullery. *J Bus Com*, Vol. 36, No. 4: 362-381, Oct 99

Beyond coherence. Klaus Krippendorff. *Mgt Com Qtly*, Vol. 13, No. 1: 135-145, Aug 99

Book review: Case studies in organizational communication by Beverly Davenport Sypher. Nick Trujillo. *Mgt Com Qtly*, Vol. 12, No. 3: 474-476, Feb 99

- Book review: Discourse and organization edited by David Grant, Tom Keenoy, and Cliff Oswick. Kathryn Rentz. *J Bus Com*, Vol. 36, No. 4: 419-422, Oct 99
- Book review: Ethics and Organizational Communication by Matthew W. Seeger. Patricia Hayes Andrews. *Mgt Com Qtly*, Vol. 12, No. 3: 469-474, Feb 99
- Book review: Management communication by Arthur H. Bell and Dayle M. Smith. James L. Morrison. *JEB*, Vol. 74, No. 6: 379, July-Aug 99
- Book review: Organizational public relations: A political perspective by Christopher Spicer. Paul A. Argenti. *J Bus Com*, Vol. 36, No. 3: 305-306, July 99
- Book review: Other floors, other voices: A textography of a small university building by John M. Swales. Susan M. Katz. *J Bus Com*, Vol. 36, No. 4: 422-425, Oct 99
- Book review: Scenarios for technical communication: Critical thinking and writing by Teresa Kynell and Wendy Krieg Stone. Carla Carpenter. *Bus Com Qtly*, Vol. 62, No. 4: 117-122, Dec 99
- Book review: Working with emotional intelligence by Daniel Goleman. Kathy Krone and Debbie Dougherty. *Mgt Com Qtly*, Vol. 13, No. 2: 337-343, Nov 99
- Bringing outdoor challenge education inside the business communication classroom. Debbie D. DuFrene, William Sharbrough, Tim Clipson, and Miles McCall. *Bus Com Qtly*, Vol. 62, No. 3: 24-36, Sep 99
- Business education: A point of view. Janet M. Gandy. *ABEA J*, Vol. 18, No. 1: 6-9, Spring 99
- Communication and technology: Building bridges across the chasm. Alan I. Rea, Jr., Beth Hoger, and Pam Rooney. *Bus Com Qtly*, Vol. 62, No. 2: 92-96, June 99
- Connecting accounting and communication: A survey of public accounting firms. Robert H. Stowers and G. Thomas White. *Bus Com Qtly*, Vol. 62, No. 2: 23-40, June 99
- Content of the business communication course: An analysis of coverage. William J. Wardrope and Marsha L. Bayless. *Bus Com Qtly*, Vol. 62, No. 4: 33-40, Dec 99
- Correlating students' personality types with their rating of topics covered in business communication classes. Bill McPherson. *Bus Com Qtly*, Vol. 62, No. 3: 46-53, Sep 99
- Developing a competency-based fundamentals of management communication course. Patricia A. Murranka and David Lynch. *Bus Com Qtly*, Vol. 62, No. 3: 9-23, Sep 99
- Dialogics, posthumanist theory, and self-organizing systems. Leonard C. Hawes. *Mgt Com Qtly*, Vol. 13, No. 1: 146-153, Aug 99
- Dialogue through standpoint: Understanding women's and men's standpoints of sexual harassment. Debbie S. Dougherty. *Mgt Com Qtly*, Vol. 12, No. 3: 436-468, Feb 99
- Discourse, power, and knowledge in the management of "big science": The production of consensus in a nuclear fusion research laboratory. William J. Kinsella. *Mgt Com Qtly*, Vol. 13, No. 2: 171-208, Nov 99
- Disseminating information and soliciting input during planned organizational change: Implementers' targets, sources, and channels for communicating. Laurie K. Lewis. *Mgt Com Qtly*, Vol. 13, No. 1: 43-75, Aug 99
- Examining the relationship between organizational dissent and aggressive communication. Jeffrey W. Kassing and Theodore A. Avtgis. *Mgt Com Qtly*, Vol. 13, No. 1: 100-115, Aug 99

Exploring the relationship between organizational culture and self-learning among office employees. James E. Bartlett, II, Chadwick Higgins, and Courteney Kovacs. *DPE Conf Read*, 71-76, 99

Incorporating business communications in an integrative business seminar. Donna W. Luse. *Bus Com Qtly*, Vol. 62, No. 1: 96-100, Mar 99

Incorporating community service learning into the business communication class. Mary L. Tucker, Karen Sterkel Powell, and Cindy A. Cleary. *DPE J*, Vol. 41, No. 1: 42-52, Winter 99

Leadership style inventory 2.2. Alan J. Rowe, Kathleen K. Reardon, and Warren Bennis. *Mgt Com Qtly*, Vol. 12, No. 4: 618-619, May 99

Management communication in US MBA programs: The state of the art. Melinda Knight. *Bus Com Qtly*, Vol. 62, No. 4: 9-32, Dec 99

Managerial media selection and information evaluation from the receiver's perspective in decision-making contexts. Jaesub Lee and Robert L. Heath. *Mgt Com Qtly*, Vol. 13, No. 1: 76-99, Aug 99

Market yourself by minding your manners: Business etiquette. Justin T. Scott. *Off Sys*, Vol. 16, No. 11: 18-20, 22, 24, Nov 99

McDonald's and the Environmental Defense Fund: A case study of a green alliance. Sharon M. Livesey. *J Bus Com*, Vol. 36, No. 1: 5-39, Jan 99

Motivation to reduce uncertainty: A reconceptualization of uncertainty reduction theory. Michael W. Kramer. *Mgt Com Qtly*, Vol. 13, No. 2: 305-316, Nov 99

Persuasion, probity, and paltering: The Prudential crisis. Betsy Stevens. *J Bus Com*, Vol. 36, No. 4: 319-334, Oct 99

Phone fraud. Mark Rowh. *Off Sys*, Vol. 16, No. 8: 50-52, Aug 99

Practicing what they teach: Should teachers "do as they say"? Lynda R. Wiest. *Clearings*, Vol. 72, No. 5: 264-268, May-June 99

Read the book or attend a seminar? Charting ironies in how managers prefer to learn. Sonya Pagel and Robert Westerfelhaus. *J Bus Com*, Vol. 36, No. 2: 163-193, Apr 99

Reading, writing, and rhetoric: An inquiry into the art of legal language. Frances J. Ranney. *Bus Com Qtly*, Vol. 62, No. 2: 104-108, June 99

Responses to the finalist essays. Robert D. McPhee and David R. Seibold. *Mgt Com Qtly*, Vol. 13, No. 2: 327-336, Nov 99

Rhetoric and the death of a top gun: Technology, gender, and the military. Tori Sadler. *Bus Com Qtly*, Vol. 62, No. 2: 108-111, June 99

Selecting workable cases for classroom use. Nancy Schullery. *Bus Com Qtly*, Vol. 62, No. 4: 77-80, Dec 99

Self-organizing systems research in the social sciences: Reconciling the metaphors and the models. Noshir S. Contractor. *Mgt Com Qtly*, Vol. 13, No. 1: 154-166, Aug 99

Self-organizing systems theory: Historical challenges to new sciences. Renee Houston. *Mgt Com Qtly*, Vol. 13, No. 1: 119-134, Aug 99

Shake my hand: Making the right first impression in business with nonverbal communications. Kathleen M. Hiemstra. *Bus Com Qtly*, Vol. 62, No. 4: 71-74, Dec 99

Soft skills, hard sell. Renee Evenson. Techniques, Vol. 74, No. 3: 29-31, Mar 99

Standing still in an ancient field: A contemporary look at the organizational communication discipline. Robin Patric Clair. Mgt Com Qtly, Vol. 13, No. 2: 283-293, Nov 99

Street-smart communication: Comments from a recent MBA graduate. Roman Khlupin. Bus Com Qtly, Vol. 62, No. 1: 112-114, Mar 99

The impacts of communication and multiple identifications of intent to leave: A multi-methodological exploration. Craig R. Scott, Stacey L. Connaughton, Hector R. Diaz-Saenz, Katheryn Maguire, Ruben Ramirez, Brian Richardson, Sandra Pride Shaw, and Dianne Morgan. Mgt Com Qtly, Vol. 12, No. 3: 400-435, Feb 99

The new deal. Kim Kiser. Training, Vol. 36, No. 10: 116-118, 120-126, Oct 99

The other side of rationality: Socially distributed cognition. James R. Taylor. Mgt Com Qtly, Vol. 13, No. 2: 317-326, Nov 99

The tarnished star: Restoring Texaco's damaged public image. Susan L. Brinson and William L. Beniot. Mgt Com Qtly, Vol. 12, No. 4: 483-510, May 99

The transfer of consulting experience and information to my business communication classroom. Jean Lutz. Bus Com Qtly, Vol. 62, No. 3: 105-108, Sep 99

The use of narrative paradigm theory in assessing audience value conflict in image advertising. Nancy B. Stutts and Randolph T. Barker. Mgt Com Qtly, Vol. 13, No. 2: 209-244, Nov 99

True tales and tall tales: The power of organizational storytelling. Beverly Kaye and Betsy Jacobson. T&D, Vol. 53, No. 3: 45-50, Mar 99

Tyranny of distance: Is this the case? Catherine Wallace, Jacqui Cleland, and Karl Pajo. Bus Com Qtly, Vol. 62, No. 4: 83-87, Dec 99

Under construction: A "PR" department for private citizens. John B. Killoran. Bus Com Qtly, Vol. 62, No. 2: 101-104, June 99

Using communication audits to teach organizational communication to students and employees. Craig R. Scott, Sandra Pride Shaw, C. Erik Timmerman, Volker Frank, and Laura Quinn. Bus Com Qtly, Vol. 62, No. 4: 53-70, Dec 99

Using practitioners' viewpoints to improve accounting students' communications skills. Donald A. Nellermoe, Thomas R. Weirich, and Alan Reinstein. Bus Com Qtly, Vol. 62, No. 2: 41-60, June 99

When social support is uncomfortable: The communicative accomplishment of support as a cultural term in a youth intervention program. James S. Sass and Marifran Mattson. Mgt Com Qtly, Vol. 12, No. 4: 511-543, May 99

Collaboration

A template for managing teamwork in courses across the curriculum. Julie Siciliano. JEB, Vol. 74, No. 5: 261-264, May-June 99

Assessing learning effectiveness of asynchronous computer-mediated communication in the classroom. Raquel Benbunan-Fich. J CIS, Vol. 39, No. 4: 82-87, Summer 99

Between individuals and teams: Human resource management in the software sector. Pat Finnegan and John Murray. J Global IM, Vol. 7, No. 2: 4-12, Apr-June 99

Book review: Managing language: The discourse of corporate meetings by Francesca Bargiela-Chiappini and Sandra J. Harris. Andrea Williams. *J Bus Com*, Vol. 36, No. 2: 218-219, Apr 99

Collaborating using conferencing software. Pat R. Graves and Cheryl L. Noll. *DPE J*, Vol. 41, No. 1: 1-13, Winter 99

Collaboration and co-teaching: General and special education faculty. Barbara Duchardt, Leslie Marlow, Duane Inman, Paula Christensen, and Mary Reeves. *Clearings*, Vol. 72, No. 3: 186-190, Jan-Feb 99

Increasing organizational productivity through the implementation of virtual teams. Marian Crawford Spataro and Lucian P. Spataro. *DPE Conf Read*, 171-172, 99

Interdisciplinary teaming: Solution to instructing heterogeneous groups of students. Robert A. Gable and M. Lee Manning. *Clearings*, Vol. 72, No. 3: 182-185, Jan-Feb 99

Marketing department leadership: An analysis of a team transformation. Roger Gomes and Patricia A. Knowles. *JME*, Vol. 21, No. 3: 164-174, Dec 99

Masterful networking. Andrea Nierenberg. *T&D*, Vol. 53, No. 2: 51-53, Feb 99

On the free-rider problem in cooperative learning. William B. Joyce. *JEB*, Vol. 74, No. 5: 271-274, May-June 99

Putting together a world-class team. Lynda McDermott, Bill Waite, and Nolan Brawley. *T&D*, Vol. 53, No. 1: 47-51, Jan 99

Small group incentives: A review of the literature. Judith A. Honeywell-Johnson and Alyce M. Dickinson. *J Org Beh Mgt*, Vol. 19, No. 2: 89-120, 99

Teamwork skills and group dynamics in computer applications and computer

programming courses in colleges and universities. Sheryl Hudson. Southern Illinois University, Doctoral dissertation, 98

The impact of group support systems on collaborative learning groups' stages of development. Susan R. Feather. *ITL&P J*, Vol. 17, No. 2: 23-34, Fall 99

Undergraduate marketing students, group projects, and teamwork: The good, the bad, and the ugly? Denny E. McCorkle, James Reardon, Joe F. Alexander, Nathan D. Kling, Robert C. Harris, and R. Vishwanathan Iyer. *JME*, Vol. 21, No. 2: 106-117, Aug 99

Working on world time. Kim Kiser. *Training*, Vol. 36, No. 3: 29-34, Mar 99

Court Reporting

Structure of program of study where plateaus were encountered in court reporting skill-building classes. Joyce L. Sheets. *DPE Conf Read*, 119-125, 99

Electronic

A case of telecommunications (mis) management. T. Andrew Finn. *Mgt Com Qtly*, Vol. 12, No. 4: 575-579, May 99

"A case of telecommunications (mis) management" case analyses. Priscilla S. Rogers, James R. Taylor, and T. Andrew Finn. *Mgt Com Qtly*, Vol. 12, No. 4: 580-599, May 99

A comparative study of voice mail usage among positions in a large corporation. Marilyn R. Chalupa. *NABTE Rev*, No. 26: 63-69, 99

A lure for labor. Sarah Fister. *Training*, Vol. 36, No. 2: 56-60, 62, Feb 99

An analysis of the determinants of student e-mail use. Barry Haworth. *JEB*, Vol. 75, No. 1: 55-59, Sep-Oct 99

Assessing learning effectiveness of asynchronous computer-mediated communication in the classroom. Raquel Benbunan-Fich. *J CIS*, Vol. 39, No. 4: 82-87, Summer 99

Bandstands, bandwidth, and business communication: Technology and the sanctity of writing. Joel P. Bowman and Inge Klopping. *Bus Com Qtly*, Vol. 62, No. 1: 82-90, Mar 99

Book review: *Business @ the speed of thought* by Bill Gates. Theodore Kinni. *Training*, Vol. 36, No. 7: 58-60, July 99

Collaborating using conferencing software. Pat R. Graves and Cheryl L. Noll. *DPE J*, Vol. 41, No. 1: 1-13, Winter 99

Comparing the return rate, speed, and quality of e-mail and postal mail survey delivery methods in a business education setting. Allen D. Truell and Perry Goss. *DPE Conf Read*, 19-23, 99

Electronic communication skills in the classroom: An e-mail in-basket exercise. Lizabeth A. Barclay and Kenneth M. York. *JEB*, Vol. 74, No. 4: 249-253, Mar-Apr 99

E-mail and the Internet as international business communication teaching and research tools—a case study. Chad Hilton and Naoki Kameda. *JEB*, Vol. 74, No. 3: 181-185, Jan-Feb 99

E-mail communications in colleges and universities: Are they private? Beheruz Sethna, Cynthia C. Barnes, Melvin Brust, and Lory Kaye. *JEB*, Vol. 74, No. 6: 347-350, July-Aug 99

Fax for less: Ten steps for cutting the fat off your fax bills. Sean Winfield. *Off Sys*, Vol. 16, No. 4: 39-40, 42, Apr 99

Form and function of messages sent through a University's email distribution list. Patricia A. Merrier, Thomas B. Duff, and Daniel Patterson. *OSR J*, Vol. 17, No. 1: 19-27, Spring 99

Global telecommunications: Digitizing the "last mile." Dennis LaBonty and Jeffrey J. Johnson. *Bus Ed Forum*, Vol. 54, No. 2: 52-54, Dec 99

Increasing organizational productivity through the implementation of virtual teams. Marian Crawford Spataro and Lucian P. Spataro. *DPE Conf Read*, 171-172, 99

Internet fax solutions guide. Scott Cullen. *Off Sys*, Vol. 16, No. 9: 52-57, Sep 99

Online conference: A participant's perspective. Yu-mei Wang. *THE J*, Vol. 26, No. 8: 70-76, Mar 99

Organizational impacts of new communication technology: A comparison of cellular phone adoption in France and the United States. Patricia J. Carlson, Beverly K. Khan, and Frantz Rowe. *J Global IM*, Vol. 7, No. 3: 19-29, July-Sep 99

Presentation skills in the digital age. Jean Mausehund and R. Neil Dortch. *Bus Ed Forum*, Vol. 53, No. 4: 30-32, Apr 99

Ready or not, videoconferencing is coming. Becky Waring. *Present*, Vol. 13, No. 10: 34-36, 38-40, Oct 99

Recommendations for managing employee e-mail. Janice C. Sipior and Burke T. Ward. *J CIS*, Vol. 39, No. 2: 34-39, Winter 98-99

Selected communication variables and telecommuting participation decisions: Data from telecommuting workers. N. Lamar Reinsch, Jr. *J Bus Com*, Vol. 36, No. 3: 247-260, July 99

- Selecting a phone system. Mark Henricks. *Off Sys*, Vol. 16, No. 9: 14, 16, 18, Sep 99
- Speech recognition software. Jo Ann Davy. *Off Sys*, Vol. 16, No. 2: 14-16, Feb 99
- The basics of broadcast fax. Mark Rowh. *Off Sys*, Vol. 16, No. 1: 50, 52, 64, Jan 99
- The calls of the wild: Control phone bills with prepaid cards. Jo Ann Davy. *Off Sys*, Vol. 16, No. 3: 14-16, Mar 99
- The history of office technology in the 21st century: Telecommunications in the office. Scott Cullen. *Off Sys*, Vol. 16, No. 12: 24, 26-28, Dec 99
- The impact of group support systems on collaborative learning groups' stages of development. Susan R. Feather. *ITL&P J*, Vol. 17, No. 2: 23-34, Fall 99
- To MFP or not to MFP. Scott Cullen. *Off Sys*, Vol. 16, No. 9: 36, 38-40, Sep 99
- User perceptions of voice mail technology: A comparative study of internal and external users. Girish H. Subramanian and Marvin Rohrer-Meek. *J CIS*, Vol. 39, No. 2: 48-53, Winter 98-99
- Using spreadsheet programs to create standardized electronic forms. Ann M. Douglas. *Bus Ed Forum*, Vol. 53, No. 3: 44-47, Feb 99
- Waiting for wireless. Mark Henricks. *Off Sys*, Vol. 16, No. 4: 14-16, 56, Apr 99
- What's new in fax technology? Sean Winfield. *Off Sys*, Vol. 16, No. 7: 25-26, 28-29, July 99
- Why faculty members use e-mail: The role of individual differences in channel choice. Barbara D. Minsky and Daniel B. Marin. *J Bus Com*, Vol. 36, No. 2: 194-217, Apr 99
- Why Web sites suck. Sarah Fister. *Training*, Vol. 36, No. 11: 40-42, 44-46, Nov 99

Wiring the office of the future. Jennifer Haupt. *Off Sys*, Vol. 16, No. 3: 38-41, Mar 99

You've got snail mail! (But if you look closely, it was probably produced electronically). Justin T. Scott. *Off Sys*, Vol. 16, No. 3: 26, 28, 30, 32-33, Mar 99

Multicultural

"All that we can be" leading the U.S. army's gender integration effort. Kathleen K. Reardon and Kevin J. Reardon. *Mgt Com Qtly*, Vol. 12, No. 4: 600-619, May 99

An exploratory study of communication competence in Thai organizations. Nongluck Sriussadaporn-Charoenngam and Fredric M. Jabin. *J Bus Com*, Vol. 36, No. 4: 382-418, Oct 99

Book review: Cross-cultural business behavior: Marketing, negotiating and managing across cultures by Richard R. Gesteland. Claude Cellich. *J Global Mkt*, Vol. 12, No. 1: 111-114, 98

Book review: Exploring the rhetoric of international professional communication: An agenda for teachers and researchers edited by Carl R. Lovitt with Dixie Goswami. Jane Bausser. *J Bus Com*, Vol. 36, No. 4: 425-428, Oct 99

Book review: Riding the waves of culture: Understanding cultural diversity in business by Fons Trompenaars. Robert M. Mendonsa. *HRD Qtly*, Vol. 10, No. 2: 185-188, Summer 99

Book review: Technical communication in the Global community by Deborah C. Andrews. Bruce Maylath. *Bus Com Qtly*, Vol. 62, No. 2: 126-131, June 99

- Budget allocation patterns of African Americans. Jessie X. Fan and Joan Koonce Lewis. *J Cons Aff*, Vol. 33, No. 1: 134-164, Summer 99
- Business communication in Argentina. Lila Waldman and Jessica Stowe. *DPE J*, Vol. 40, No. 3: 145-157, Summer 98
- Cross-cultural communication and aging in the United States edited by Hana S. Noor Al-Deen. Iris I. Varner. *J Bus Com*, Vol. 36, No. 3: 307-309, July 99
- Cultural simulation training in the international business classroom. Sean Dwyer and Gene Johnson. *Bus Ed Forum*, Vol. 54, No. 1: 36-38, Oct 99
- Developing cultural fluency: The goal of international business communication instruction in the 21st century. James Calvert Scott. *JEB*, Vol. 74, No. 3: 140-143, Jan-Feb 99
- Intercultural negotiation training. Jeanette S. Martin. *Bus Com Qtly*, Vol. 62, No. 2: 121-125, June 99
- International and domestic students' perception of library personnel and resources: Explaining and predicting the differences. Harry A. Harmon and Barbara A. Wales. *J Teach Int Bus*, Vol. 10, No. 3/4: 129-148, 99
- International/Intercultural presence at ABC, 1980-1998. Iris I. Varner. *Bus Com Qtly*, Vol. 62, No. 1: 69-73, Mar 99
- Internationalizing business communication instruction. James Calvert Scott. *NBEA Yrbk*, No. 37: 27-46, 99
- Leadership and culture: Work-related values and leadership styles among one company's U.S. and German telecommunication employees. K. Peter Kuchinke. *HRD Qtly*, Vol. 10, No. 2: 135-154, Summer 99
- Management style comparisons among five European nations. Gerald Albaum and Joel Herche. *J Global Mkt*, Vol. 12, No. 4: 5-27, 99
- Negative messages as strategic communication: A case study of a New Zealand company's annual executive letter. Winifred Crombie and Helen Samujh. *J Bus Com*, Vol. 36, No. 3: 229-246, July 99
- Negotiating organizational communication cultures in American subsidiaries doing business in Thailand. Christina W. Stage. *Mgt Com Qtly*, Vol. 13, No. 2: 245-280, Nov 99
- Saving practices of new Canadians from Vietnam and Laos. Phyllis J. Johnson. *J Cons Aff*, Vol. 33, No. 1: 48-75, Summer 99
- Topic management and turn taking in professional communication: First- versus second-language strategies. Bertha Du-Babcock. *Mgt Com Qtly*, Vol. 12, No. 4: 544-574, May 99
- Using scenarios and vignettes in cross-cultural business communication instruction. David A. Victor. *Bus Com Qtly*, Vol. 62, No. 4: 99-103, Dec 99

Presentations

1999 Presentations standing ovation awards. *Present*, Vol. 13, No. 12: 44-49, Dec 99

A camcorder for every occasion. Jeff W. Sauer. *Present*, Vol. 13, No. 9: 57-58, 61-65, Sep 99

Book review: How to prepare, stage and deliver winning presentations by Thomas Leech. Juanita M. Skillman. *Info Mgt J*, Vol. 33, No. 4: 48, Oct 99

Center stage: Presentation software. Donna J. Abernathy. *T&D*, Vol. 53, No. 10: 66-69, 71-72, Oct 99

- Color coordinated. Jon Pepper. Present, Vol. 13, No. 11: 50-52, 54, 56, Nov 99
- Creative cost cutting. Dave Zielinski. Present, Vol. 13, No. 8: 36-38, 40-42, 44, Aug 99
- Design secrets of the pros. Candace Roberts, Lori Robinson, David Rizzio, Judith Fong, and Julie Terberg. Present, Vol. 13, No. 7: 49-52, 54-56, July 99
- Digital animation: Move it! Chris Florio. Present, Vol. 13, No. 5: 43-46, 48-49, May 99
- Digital justice. Rebecca Ganzel. Present, Vol. 13, No. 11: 36-38, 40, 43-44, 47-48, Nov 99
- Digital sound: Testing one two three. Julie Hill. Present, Vol. 13, No. 4: 75-81, Apr 99
- Document cameras: The presenter's best friend. Wayne Kawamoto. Present, Vol. 13, No. 8: 53-55, 57-59, Aug 99
- Double vision. Jon Pepper. Present, Vol. 13, No. 7: 58-60, 62-63, July 99
- Excellence by design. Julie Hill. Present, Vol. 13, No. 9: 48-50, 52-54, Sep 99
- From here to everywhere: The new frontier of web-presentation software. Jon Hanke. Present, Vol. 13, No. 2: 40-42, 44-46, Feb 99
- Handouts that won't get trashed. Tad Simons. Present, Vol. 13, No. 2: 48-50, Feb 99
- Lights, camera, action! Wayne Kawamoto. Present, Vol. 13, No. 3: 45-50, Mar 99
- Lug 'em or leave 'em. Wayne Kawamoto. Present, Vol. 13, No. 10: 67-68, 71-72, 74, Oct 99
- Power on a budget. Chris Florio. Present, Vol. 13, No. 4: 82-88, Apr 99
- Power to burn. Chris Florio. Present, Vol. 13, No. 3: 36-38, 40-42, Mar 99
- Presentation skills in the digital age. Jean Mausehund and R. Neil Dortch. Bus Ed Forum, Vol. 53, No. 4: 30-32, Apr 99
- Presentation technology through the ages: A historic time capsule. Gabrielle Rose. Present, Vol. 13, No. 12: 36-42, Dec 99
- Presentation tips from the pros. Donna J. Abernathy. T&D, Vol. 53, No. 10: 19-26, Oct 99
- Presentation-size LCD monitors. Julie Hill. Present, Vol. 13, No. 7: 64-65, July 99
- Ready or not, videoconferencing is coming. Becky Waring. Present, Vol. 13, No. 10: 34-36, 38-40, Oct 99
- Road gear: The ultimate guide. Jon Hanke. Present, Vol. 13, No. 7: 38-40, 43-44, 46, July 99
- Stock up. Margaret Kaeter. Present, Vol. 13, No. 8: 46-48, 50, Aug 99
- Telling stories. Rebecca Ganzel. Present, Vol. 13, No. 5: 34-38, 40, May 99
- The new projectors are here! William K. Bohannon. Present, Vol. 13, No. 8: 60-62, 64, Aug 99
- The pros and cons of high-tech presenting. Tom Mucciolo, Linda High, Marjorie Brody, and David Green. Present, Vol. 13, No. 4: 34-36, 38, 40-41, Apr 99
- The white stuff. Wayne Kawamoto. Present, Vol. 13, No. 11: 73-74, 76, 78, Nov 99
- Theater in a box. William K. Bohannon. Present, Vol. 13, No. 10: 77-78, 81-82, 84-86, Oct 99

Thinking strategically. Dave Zielinski. Present, Vol. 13, No. 9: 38-40, 42-44, 46, Sep 99

Speaking

Book review: Difficult conversations: How to discuss what matters most by Douglas Stone, Bruce Patton, and Sheila Heen. Ron Zemke. Training, Vol. 36, No. 6: 54, 56, June 99

Book review: Managing language: The discourse of corporate meetings by Francesca Bargiela-Chiappini and Sandra J. Harris. Andrea Williams. J Bus Com, Vol. 36, No. 2: 218-219, Apr 99

Imparting information and influencing behaviour: An examination of staff briefing sessions. Paul R. Gamble and Clare E. Kelliher. J Bus Com, Vol. 36, No. 3: 261-279, July 99

Inviting meaningful applicant performance in employment interviews. William G. Kirkwood and Steven M. Ralston. J Bus Com, Vol. 36, No. 1: 55-76, Jan 99

Pacific Rim business students' perceptions of six representative English-language accents. James Calvert Scott, Diana J. Green, David Rosewarne, and William G. Neal. DPE Conf Read, 101-109, 99

Strategies for improving oral communication skills. Bobbye J. Davis. Bus Ed Forum, Vol. 54, No. 2: 34-36, Dec 99

Telling it like it is: The use of certainty in public business discourse. Scot Ober, Jensen J. Zhao, Rod Davis, and Melody W. Alexander. J Bus Com, Vol. 36, No. 3: 280-300, July 99

Tensions and burdens in employment interviewing processes: Perspectives of non-dominant group applicants. Patrice M.

Buzzanell. J Bus Com, Vol. 36, No. 2: 134-163, Apr 99

Using concurrent verbal reports to examine data analyst verbal behavior. John Austin and Thomas C. Mawhinney. J Org Beh Mgt, Vol. 18, No. 4: 61-81, 99

What to do when the media calls. Carrie Jackson Van Dyke. Off Sys, Vol. 16, No. 5: 44-46, May 99

Writing

A business writing center serves writing requirements in a pre-professional program. Deborah Valentine. Bus Com Qtly, Vol. 62, No. 1: 101-103, Mar 99

An analysis of students' knowledge of business message design: Implications for business communication curricula. Bill McPherson and K. Virginia Hemby. NABTE Rev, No. 26: 51-57, 99

Analysis of executives' written documents: Their practices and preferences. Myrena S. Jennings and Janna P. Vice. DPE Conf Read, 3-6, 99

Assignments for a writing-intensive economics course. Murray S. Simpson and Shireen E. Carroll. J Econ Ed, Vol. 30, No. 4: 402-410, Fall 99

Bandstands, bandwidth, and business communication: Technology and the sanctity of writing. Joel P. Bowman and Inge Klopping. Bus Com Qtly, Vol. 62, No. 1: 82-90, Mar 99

Book review: A manual for term papers, theses, and dissertations by Kate L. Turabian. Shelley M. Rinehart. J Cons Aff, Vol. 33, No. 2: 450-453, Winter 99

- Book review: A plain English handbook: How to create clear SEC disclosure documents by the U.S. Securities and Exchange Commission. Paula J. Pomeranke. *Bus Com Qtly*, Vol. 62, No. 4: 123-126, Dec 99
- Book review: The dynamics of writing review: Opportunities for growth and change in the workplace by Susan M. Katz. Melissa Ianetta. *J Bus Com*, Vol. 36, No. 2: 220-221, Apr 99
- Book review: Toward a phenomenological rhetoric: Writing, profession, and altruism by Barbara Couture. Priscilla S. Rogers. *J Bus Com*, Vol. 36, No. 3: 301-304, July 99
- Book review: Writing at good hope: A study of negotiated composition in a community of nurses by Jennie Dautermann. Elizabeth Huettman Roberts. *J Bus Com*, Vol. 36, No. 1: 77-79, Jan 99
- Book review: Writing in the workplace by Jo Allen. P. K. Shukla. *Bus Com Qtly*, Vol. 62, No. 2: 132-135, June 99
- Business writing in history: What caused the dictamen's demise? Jane Thomas. *J Bus Com*, Vol. 36, No. 1: 40-54, Jan 99
- Case method instruction in the business writing classroom. Elizabeth M. Dorn. *Bus Com Qtly*, Vol. 62, No. 1: 41-63, Mar 99
- Case writing 101. David Stringer. *T&D*, Vol. 53, No. 9: 52-57, Sep 99
- Computer-aided peer review of writing. Laura MacLeod. *Bus Com Qtly*, Vol. 62, No. 3: 87-94, Sep 99
- Copyright and wrong. Bridget Allen. *Techniques*, Vol. 74, No. 3: 34-35, Mar 99
- Creating better business documents. Justin T. Scott. *Off Sys*, Vol. 16, No. 2: 36-39, Feb 99
- Defining the genre of the "case write-up." Janis Forman and Jone Rymer. *J Bus Com*, Vol. 36, No. 2: 103-133, Apr 99
- Design, integration, and student evaluation of response papers in an introductory management course. A. Dedeke. *JEB*, Vol. 74, No. 4: 211-214, Mar-Apr 99
- Documenting a research article: Implementing the author-date system contained within the Publication Manual of the American Psychological Association. James Calvert Scott. *DPE Conf Read*, 179-185, 99
- Electronic classrooms and virtual publishing: A look beyond the writing requirement. David Victor. *Bus Com Qtly*, Vol. 62, No. 1: 74-81, Mar 99
- Everybody identifies with Smokey the Bear: Employee responses to newsletter identification inducements at the U.S. Forest Service. James R. DiSanza and Connie Bullis. *Mgt Com Qtly*, Vol. 12, No. 3: 347-399, Feb 99
- Exploring how instruction in style affects writing quality. Kim Sydow Campbell, Charlotte Brammer, and Nicole Ervin. *Bus Com Qtly*, Vol. 62, No. 3: 71-86, Sep 99
- Forum: Revisiting the writing requirement. Cathy Ryan. *Bus Com Qtly*, Vol. 62, No. 1: 64-68, Mar 99
- From workplace to classroom: Teaching professional writing. Mark Mabrito. *Bus Com Qtly*, Vol. 62, No. 3: 101-105, Sep 99
- How New Zealand consumers respond to plain English. Nittaya Campbell. *J Bus Com*, Vol. 36, No. 4: 335-361, Oct 99
- Illustrating a research article: Implementing the graphical specifications contained within the Publication Manual of the American Psychological Association. Sherri Lee Arosteguy. *DPE Conf Read*, 187-190, 99

- Instructor perceptions about the effectiveness of computer software packages in teaching basic writing skills in business communication. Robert L. Grant. Lehman College, Master's thesis, 98
- Most common grammatical errors made by undergraduates as perceived by business communication professors by years of teaching. Melinda McCannon and Tena B. Crews. DPE Conf Read, 97-100, 99
- Negative messages as strategic communication: A case study of a New Zealand company's annual executive letter. Winifred Crombie and Helen Samujh. *J Bus Com*, Vol. 36, No. 3: 229-246, July 99
- Procite and EndNote: Bibliographic management software. Gloria Rohmann. *OSR J*, Vol. 17, No. 1: 51-53, Spring 99
- Re-envisioning the writing requirement: An interdisciplinary approach. Barbara Shwom and Penny Hirsch. *Bus Com Qtly*, Vol. 62, No. 1: 104-107, Mar 99
- Teaching field-specific writing: Results of a WAC survey. Molly Hill Epstein. *Bus Com Qtly*, Vol. 62, No. 1: 29-40, Mar 99
- Teaching students to write for the World Wide Web. Mark Mabrito. *Bus Com Qtly*, Vol. 62, No. 2: 90-92, June 99
- Teaching the complexity of business proposals. Jeffrey Jablonski. *Bus Com Qtly*, Vol. 62, No. 3: 108-111, Sep 99
- Telling it like it is: The use of certainty in public business discourse. Scot Ober, Jensen J. Zhao, Rod Davis, and Melody W. Alexander. *J Bus Com*, Vol. 36, No. 3: 280-300, July 99
- The impact of block programming and the use of the computer as a teaching tool in developing writing competencies and computer literacy to bilingual (Spanish) students enrolled in a community college in New York City. Sandy Figueroa, Cynthia Jones, and Kathleen Kane. DPE Conf Read, 201-203, 99
- The importance of resume and cover letter criteria in the United States, Australia, Germany, Thailand, and Hong Kong. Darlene Pibal. *DPE J*, Vol. 40, No. 3: 137-144, Summer 98
- The lure of remote proofing. Brian P. Lawler. *Publish*, Vol. 14, No. 7: 51-55, July 99
- The use of source notations by organizations. Roberta H. Krapels and Barbara D. Davis. *Bus Com Qtly*, Vol. 62, No. 4: 93-98, Dec 99
- Tips on preparing a mail services manual. Richard W. Pavely. *Off Sys*, Vol. 16, No. 1: 22, 24-26, 28, Jan 99
- Updating the report writing course. Nelda Spinks and Barron Wells. *Bus Ed Forum*, Vol. 53, No. 3: 30-31, Feb 99
- Using cases in graduate-level professional writing classes. Heather Brodie Graves. *Bus Com Qtly*, Vol. 62, No. 4: 89-92, Dec 99
- Using electronic data tools in writing assignments. Jonathan B. Wight. *J Econ Ed*, Vol. 30, No. 1: 21-27, Winter 99
- Using the author-date documentation system: Some useful guidance for writers. James Calvert Scott. *DPE J*, Vol. 40, No. 1: 3-9, Winter 98
- Whacking WAC. Mary Munter. *Bus Com Qtly*, Vol. 62, No. 1: 108-111, Mar 99
- Writing a research article: Reporting the results of quantitative and qualitative studies. Carol Blaszczyński and Diana J. Green. DPE Conf Read, 215-220, 99

Writing and other communication standards in undergraduate business education: A study of current program requirements, practices, and trends. Melinda Knight. *Bus Com Qtly*, Vol. 62, No. 1: 10-28, Mar 99

Writing apprehension in beginning accounting majors. Kay A. Faris, Steven P. Golen, and David H. Lynch. *Bus Com Qtly*, Vol. 62, No. 2: 9-22, June 99

Curriculum

Auditors' communication requirements: A study of five MNCs in Singapore. Valerie Priscilla Goby and Justus Helen Lewis. *Bus Com Qtly*, Vol. 62, No. 4: 41-52, Dec 99

Benchmarking for business schools/colleges: Implementing an alternative, partnership approach. Stephen L. Payne and J. Michael Whitfield. *JEB*, Vol. 75, No. 1: 5-9, Sep-Oct 99

Business school internships: Legal concerns. Cathy Owens Swift and Russell Kent. *JEB*, Vol. 75, No. 1: 23-26, Sep-Oct 99

Content of the business communication course: An analysis of coverage. William J. Wardrope and Marsha L. Bayless. *Bus Com Qtly*, Vol. 62, No. 4: 33-40, Dec 99

Designing a learning curriculum that addresses a young person's actual learning needs. Ron Dultz. *Clearings*, Vol. 73, No. 1: 47-50, Sep-Oct 99

Effects of college major on ecological world-views: A comparison of business, science, and other students. Larry R. Ridener. *JEB*, Vol. 75, No. 1: 15-21, Sep-Oct 99

Fads versus fundamentals: The dilemma for information systems curriculum design. Jay M. Lightfoot. *JEB*, Vol. 75, No. 1: 43-50, Sep-Oct 99

Finance degree programs and the issue of student preparedness. John Tanner and Mike Cudd. *JEB*, Vol. 74, No. 6: 335-340, July-Aug 99

Grade divergence as a market outcome. Donald G. Freeman. *J Econ Ed*, Vol. 30, No. 4: 344-352, Fall 99

Incorporating community service learning into the business communication class. Mary L. Tucker, Karen Sterkel Powell, and Cindy A. Cleary. *DPE J*, Vol. 41, No. 1: 42-52, Winter 99

The nature and role of statistics in the business school curriculum. R. Stephen Parker, Charles E. Pettijohn, and Bruce D. Keillor. *JEB*, Vol. 75, No. 1: 51-54, Sep-Oct 99

The skill set for success of new business school graduates: Do prospective employers and university faculty agree? Faruk Tanyel, Mark A. Mitchell, and Harry G. McAlum. *JEB*, Vol. 75, No. 1: 33-37, Sep-Oct 99

Colleges and Universities

A methodology for alumni assessment of an MIS program. Earl Chrysler and Stuart Van Auken. *J CIS*, Vol. 39, No. 4: 33-39, Summer 99

An empirical analysis of the content of the data communications course: Academics' and practitioners' perspectives. Linda Ellis Johnson, John J. Stallard, and John R. Tanner. *ITL&P J*, Vol. 17, No. 2: 1-14, Fall 99

Association between students' attitudes regarding content areas in an information systems technologies curriculum and their computer background. Janice S. Henry, Diane C. Davis, and Nancy M. Gonzenbach. *DPE Conf Read*, 13-18, 99

Bringing outdoor challenge education inside the business communication classroom.

Debbie D. DuFrene, William Sharbrough, Tim Clipson, and Miles McCall. *Bus Com Qtly*, Vol. 62, No. 3: 24-36, Sep 99

Building OM curriculum for the new millennium: Industry perceptions. Kathleen L. McFadden, Bobbie Jansen, and Elizabeth R. Towell. *Mid-Amer J Bus*, Vol. 14, No. 2: 37-45, Fall 99

Business employees' perceptions of content areas to be included in an information systems technologies curriculum. Nancy M. Gonzenbach and Diane C. Davis. *NABTE Rev*, No. 26: 58-62, 99

Challenges for business education in the twenty-first century. Terry D. Lundgren. *DPE J*, Vol. 41, No. 1: 53-61, Winter 99

CIS vs MIS vs . . . : The name game. Stanley Gambill, Jeff Clark, and J. Lee Maier. *J CIS*, Vol. 39, No. 4: 22-25, Summer 99

Continuous improvement in business education: Insights from the for-profit sector and business school deans. Allan R. Bailey, Chee W. Chow, and Kamal M. Haddad. *JEB*, Vol. 74, No. 3: 165-180, Jan-Feb 99

Critical IS issues in the network era. Yongbeom Kim and Youngjin Kim. *IRM J*, Vol. 12, No. 4: 14-23, Oct-Dec 99

Developing a competency-based fundamentals of management communication course. Patricia A. Murranka and David Lynch. *Bus Com Qtly*, Vol. 62, No. 3: 9-23, Sep 99

Experiential learning and customer needs in the undergraduate marketing research course. Eileen Bridges. *JME*, Vol. 21, No. 1: 51-59, Apr 99

Incorporating business communications in an integrative business seminar. Donna W.

Luse. *Bus Com Qtly*, Vol. 62, No. 1: 96-100, Mar 99

Integrated curriculum planning for international business education: Analysis of global business trends. Les Dlabay. *DPE J*, Vol. 40, No. 3: 158-165, Summer 98

International and domestic students' perception of library personnel and resources: Explaining and predicting the differences. Harry A. Harmon and Barbara A. Wales. *J Teach Int Bus*, Vol. 10, No. 3/4: 129-148, 99

Knowledge and skills of IS graduates: A Hong Kong perspective. Ming-Te Lu, Chi-Wai Chung, and Pien Wang. *J CIS*, Vol. 39, No. 2: 40-47, Winter 98-99

Learning from students' perceptions of international business. Alma Mintu-Wimsatt. *J Teach Int Bus*, Vol. 10, No. 3/4: 99-112, 98

Marketing education in the Year 2000: Changes observed and challenges anticipated. Denise T. Smart, Craig A. Kelley, and Jeffrey S. Conant. *JME*, Vol. 21, No. 3: 206-216, Dec 99

New rage on campus: E-commerce degrees. Kevin Dobbs. *Training*, Vol. 36, No. 12: 62-64, Dec 99

Ohio's new requirements for becoming a CPA: A guide for advising students. Peter G. Dorff. *OBT*, Vol. 58: 35-40, 99

On-campus electronic internships: A three-way partnership for learning. Wm. Benjamin Martz, Jr. *THE J*, Vol. 27, No. 5: 34-38, 40, Dec 99

Organizational and end-user information systems—A compendium of resources and materials. C. Steven Hunt and Heidi R. Perreault. *OSR J*, Vol. 17, No. 1: 37-49, Spring 99

- Pitfalls in the transfer of management education programs. Wojciech Nasierowski. *J Teach Int Bus*, Vol. 10, No. 2: 31-53, 98
- Pursuing global competence in undergraduate business education: Use of an international consulting experience. Hugh D. Sherman. *J Teach Int Bus*, Vol. 10, No. 3/4: 29-41, 98
- Quality: Is education keeping pace with business? Demetrius Karathanos. *JEB*, Vol. 74, No. 4: 231-235, Mar-Apr 99
- Selection of business administration curriculum for international programs. Wojciech Nasierowski. *J Teach Int Bus*, Vol. 10, No. 2: 79-94, 98
- Teaching critical thinking skills for the 21st century: An advertising principles case study. Kevin Celuch and Mark Slama. *JEB*, Vol. 74, No. 3: 134-139, Jan-Feb 99
- The current status of the IS discipline: A survey of american and international business schools. Steven John Simon and S. Michael Wang. *IRM J*, Vol. 12, No. 2: 5-15, Apr-June 99
- The evolving undergraduate information systems education: A survey of U.S. institutions. T. Grandon Gill and Qing Hu. *JEB*, Vol. 74, No. 5: 289-295, May-June 99
- The integration of enterprise information systems in the operations management curriculum. Raymond F. Boykin, W. Benjamin Martz, Jr., and James R. Mensching. *J CIS*, Vol. 39, No. 4: 68-73, Summer 99
- The second course in business statistics and its role in undergraduate marketing education. Sarath A. Nonis and Gail I. Hudson. *JME*, Vol. 21, No. 3: 232-241, Dec 99
- The teaching of telecommunications management: Expectations and delivery. Douglas E. Turner, Chetan S. Sankar, and R. Kelly Rainer. *J CIS*, Vol. 39, No. 2: 81-88, Winter 98-99
- Toppling disciplinary silos: One suggestion for accounting and management. Daniel Thorne and William Davig. *JEB*, Vol. 75, No. 2: 99-103, Nov-Dec 99
- Toward a model for understanding and improving educational quality in the principles of marketing course. C. Mitchell Adrian and G. Dean Palmer. *JME*, Vol. 21, No. 1: 25-33, Apr 99
- Toward enhancing the quality and quantity of marketing majors. Priscilla A. LaBarbera and Jeffrey S. Simonoff. *JME*, Vol. 21, No. 1: 4-13, Apr 99
- Trends in business curricula: The view from AACSB. Cathy Ryan. *Bus Com Qtly*, Vol. 62, No. 1: 91-95, Mar 99
- Trends in undergraduate economics degrees, 1997-98. John J. Siegfried. *J Econ Ed*, Vol. 30, No. 3: 325-328, Summer 99
- Using cross-listed courses to provide students leadership and team player experience. Steven R. Cox and Dianne M. Roden. *Bus Ed Forum*, Vol. 53, No. 4: 43-45, Apr 99
- Who could most effectively influence collegiate business education reform? John A. Pearce, II. *JEB*, Vol. 74, No. 4: 215-219, Mar-Apr 99
- Writing and other communication standards in undergraduate business education: A study of current program requirements, practices, and trends. Melinda Knight. *Bus Com Qtly*, Vol. 62, No. 1: 10-28, Mar 99

Graduate

All's well. Dilshad D. Husain. *Techniques*, Vol. 74, No. 5: 16-18, May 99

Attitudes of business college faculty and administrators toward graduate-level distance education: A national survey. Gary Ross and Tom Seymour. *J CIS*, Vol. 40, No. 1: 51-56, Fall 99

Bridging distance, time, and culture in executive MBA education. Gerardine DeSanctis and Blair Sheppard. *JEB*, Vol. 74, No. 3: 157-160, Jan-Feb 99

Developing an integrated finance and marketing MBA core course. James DeConinck and Thomas Steiner. *JME*, Vol. 21, No. 1: 44-50, Apr 99

Inclusion of reference disciplines in MIS doctoral programs. Judith C. Simon, Toru Sakaguchi, and Ronald B. Wilkes. *J CIS*, Vol. 40, No. 1: 40-44, Fall 99

International business in American MBA programs—can we silence the critics? Gerry Nkombo Muuka, Dannie E. Harrison, and Seid Y. Hassan. *JEB*, Vol. 74, No. 4: 237-242, Mar-Apr 99

International corporate responsibility and MBA programs: Using an integrated approach. Irene M. Herremans and Ron Murch. *J Teach Int Bus*, Vol. 11, No. 1: 91-117, 99

Management communication in US MBA programs: The state of the art. Melinda Knight. *Bus Com Qtly*, Vol. 62, No. 4: 9-32, Dec 99

Preparing students for the international marketplace: Practitioners' perceptions of specific skills and characteristics needed for success. Victoria D. Bush and Alan J. Bush. *J Teach Int Bus*, Vol. 10, No. 2:

Reflections on the development of research potential of graduate students. Jolene Scriven. *DPE J*, Vol. 40, No. 2: 55-63, Spring 98

Strategically rethinking the executive MBA international experience. Roger Kashlak, Raymond Jones, and John Cotner. *J Teach Int Bus*, Vol. 10, No. 3/4: 11-28, 98

Teaching and program variations in international business: Past, present and future. Erdener Kaynak and John R. Schermerhorn, Jr. *J Teach Int Bus*, Vol. 10, No. 3/4: 1-10, 98

The doctoral origins of economics faculty and the education of new economics doctorates. Paul J. Pieper and Rachel A. Willis. *J Econ Ed*, Vol. 30, No. 1: 80-88, Winter 99

The evolving graduate information systems education: A survey of the U.S. institutions. T. Grandon Gill and Qing Hu. *J CIS*, Vol. 39, No. 2: 59-65, Winter 98-99

The gender difference: Validity of standardized admission tests in predicting MBA performance. Terence Hancock. *JEB*, Vol. 75, No. 2: 91-93, Nov-Dec 99

The motivational reengineering of the information systems graduate teaching assistant's position. Sherry D. Ryan. *J CIS*, Vol. 39, No. 4: 88-92, Summer 99

Using cases in graduate-level professional writing classes. Heather Brodie Graves. *Bus Com Qtly*, Vol. 62, No. 4: 89-92, Dec 99

Using cross-listed courses to provide students leadership and team player experience. Steven R. Cox and Dianne M. Roden. *Bus Ed Forum*, Vol. 53, No. 4: 43-45, Apr 99

What have MBAs done for us lately? Debbie L. Hahs. *JEB*, Vol. 74, No. 4: 197-201, Mar-Apr 99

Junior High/Middle School

Authentic historical inquiry in the social studies classroom. Stuart J. Foster and Charles S. Padgett. *Clearings*, Vol. 72, No. 6: 357-363, July-Aug 99

Building community with young adolescents: Practical economics for the middle school classroom. Nancy P. Gallavan and James E. Davis. *Clearings*, Vol. 72, No. 6: 341-344, July-Aug 99

Decision making in middle school social studies: An imperative for youth and democracy. Anna S. Ochoa-Becker. *Clearings*, Vol. 72, No. 6: 337-340, July-Aug 99

History repeats itself at Yorktown Middle. Teresa T. Haskin. *Clearings*, Vol. 72, No. 5: 285-287, May-June 99

Integrating an interdisciplinary unit in middle school: A school-university partnership. Toni Fuss Kirkwood. *Clearings*, Vol. 72, No. 3: 160-163, Jan-Feb 99

Junior high school education in China. Jiali Luo and Frederick C. Wendel. *Clearings*, Vol. 72, No. 5: 279-284, May-June 99

Media literacy: A must for middle school social studies. Mary A. Hepburn. *Clearings*, Vol. 72, No. 6: 352-356, July-Aug 99

Middle school social studies and the cognitive revolution. Robert G. Brown. *Clearings*, Vol. 72, No. 6: 327-330, July-Aug 99

Middle school social studies on the block. Warren J. DiBiase and J. Allen Queen. *Clearings*, Vol. 72, No. 6: 377-384, July-Aug 99

Multicultural empowerment in middle school social studies through drama pedagogy. Geneva Gay and Mary Stone Hanley. *Clearings*, Vol. 72, No. 6: 364-370, July-Aug 99

Service learning: A reform initiative for middle level curriculum. Warren C. Hope. *Clearings*, Vol. 72, No. 4: 236-238, Mar-Apr 99

Social and emotional learning in middle school. Howard E. Taylor and Susan Larson. *Clearings*, Vol. 72, No. 6: 331-336, July-Aug 99

Studying child abuse, neglect, and exploitation in middle school social studies. Michael J. Berson and Ilene R. Berson. *Clearings*, Vol. 72, No. 6: 371-376, July-Aug 99

Ten ways to integrate technology into middle school social studies. Joseph A. Braun, Jr. *Clearings*, Vol. 72, No. 6: 345-351, July-Aug 99

The challenge of content area literacy: A middle school case study. Ann L. Loranger. *Clearings*, Vol. 72, No. 4: 239-243, Mar-Apr 99

The close up capital experience: Middle schoolers travel to Washington, D.C. Maureen McDonnell and Jodi Jackson. *Clearings*, Vol. 72, No. 6: 385-391, July-Aug 99

Postsecondary/Community College

A winning reflection. Marlene Lozada. *Techniques*, Vol. 74, No. 3: 18-21, Mar 99

Articulating business education curricula. Beryl C. McEwen. *DPE J*, Vol. 40, No. 4: 231-250, Fall 98

Exploring learning communities in the two-year college (Or how I learned to love the vector). Rick Bailey. *Techniques*, Vol. 74, No. 5: 37-39, May 99

Where college paths converge. Richard Greenberg. *Techniques*, Vol. 74, No. 6: 34-37, Sep 99

Wooring IT workers. Tom Barron. T&D, Vol. 53, No. 4: 21-24, Apr 99

Secondary/High School

An analysis of students' knowledge of business message design: Implications for business communication curricula. Bill McPherson and K. Virginia Hemby. NABTE Rev, No. 26: 51-57, 99

Arizona AIMS for success, graduation standards put learning—and diplomas—on the line. Olaf Jorgenson. Clearings, Vol. 73, No. 1: 23-24, Sep-Oct 99

Articulating business education curricula. Beryl C. McEwen. DPE J, Vol. 40, No. 4: 231-250, Fall 98

Computer competencies of high school students. Sherri Lee Arosteguy and Lloyd W. Bartholome. DPE Conf Read, 53-58, 990

Curriculum integration: Optimized learning for high school students. Jim Mansfield and Lonnie Echternacht. NBEA Yrbk, No. 37: 47-58, 99

Developing and teaching a high school entrepreneurship course, Part I: Rationale and content. Max E. Douglas and Mary Ellen Adams. Bus Ed Forum, Vol. 54, No. 1: 32-35, Oct 99

Preparing career-ready students: A process for curriculum revision. Linda F. Szul and Wayne A. Moore. Bus Ed Forum, Vol. 54, No. 1: 42-44, Oct 99

The common school: Neglected content in the high school social studies classroom? William W. Goetz. Clearings, Vol. 72, No. 4: 245-252, Mar-Apr 99

The impact of block scheduling on secondary student keyboarding speed develop

ment. Lori L. Tonazzi. Southern Illinois University, Master's thesis, 98

The newest American high schools. Matthew Dembicki. Techniques, Vol. 74, No. 3: 32-33, Mar 99

The power of reading picture books aloud to secondary students. Cyndi Giorgis. Clearings, Vol. 73, No. 1: 51-53, Sep-Oct 99

Document Design and Production

An analysis of students' knowledge of business message design: Implications for business communication curricula. Bill McPherson and K. Virginia Hemby. NABTE Rev, No. 26: 51-57, 99

Design awards. Terri Stone. Publish, Vol. 14, No. 6: 60-71, June 99

Design secrets of the pros. Candace Roberts, Lori Robinson, David Rizzio, Judith Fong, and Julie Terberg. Present, Vol. 13, No. 7: 49-52, 54-56, July 99

Digital legacies. David Farkas. Publish, Vol. 14, No. 12: 78-80, 82, Dec 99

Excellence by design. Julie Hill. Present, Vol. 13, No. 9: 48-50, 52-54, Sep 99

Image editors make an impression. Kate Binder. Publish, Vol. 14, No. 11: 63-64, 66-67, Nov 99

In search of the perfect proof. Bob Weibel. Publish, Vol. 14, No. 9: 70-75, Sep 99

In sync with ColorSync. Brian P. Lawler. Publish, Vol. 14, No. 12: 58-60, 62-63, Dec 99

It's better on the big screen. Andrea Dudrow. Publish, Vol. 14, No. 7: 62-68, July 99

Leaping into PDF. Anita Dennis. Publish, Vol. 14, No. 10: 49-54, Oct 99

Magnetic appeal. Bob Weibel. Publish, Vol. 14, No. 1: 66-73, Jan 99

Makeover. Poppy Evans. Publish, Vol. 14, No. 10: 42-45, Oct 99

Making the connection: Professional training and development. Emily Cotler. Publish, Vol. 14, No. 11: 82-86, Nov 99

Master your media. Mark Nichoson. Publish, Vol. 14, No. 3: 60-67, Mar 99

Mix & match computing. Eric J. Adams. Publish, Vol. 14, No. 8: 52-57, Aug 99

Product watch. Publish, Vol. 14, No. 10: 69-75, Oct 99

Publishing's brightest lights reveal their biggest secrets. Anita Dennis. Publish, Vol. 14, No. 9: 42-58, 60-68, Sep 99

Script at your command. Olav Martin Kvern. Publish, Vol. 14, No. 5: 51-56, May 99

Shop talk. Chuck Weger. Publish, Vol. 14, No. 10: 46, Oct 99

Stock up. Margaret Kaeter. Present, Vol. 13, No. 8: 46-48, 50, Aug 99

Stretching the digital canvas. Kate Binder. Publish, Vol. 14, No. 12: 70-72, 74-76, Dec 99

The future of publishing is in your hands. Darcy DiNucci. Publish, Vol. 14, No. 8: 44-50, Aug 99

The lure of remote proofing. Brian P. Lawler. Publish, Vol. 14, No. 7: 51-55, July 99

Graphics

Digital animation: Move it! Chris Florio. Present, Vol. 13, No. 5: 43-46, 48-49, May 99

Get on the same page. Jake Widman. Publish, Vol. 14, No. 4: 65-70, Apr 99

Grand makeover 1999. Mark Nichoson. Publish, Vol. 14, No. 4: 72-79, Apr 99

PDF color-separation secrets. Ted Padova. Publish, Vol. 14, No. 7: 57-61, July 99

Keyboarding

A causal-comparative study of achievement in keyboarding skills among students taking a beginning keyboarding class at different grade levels. Carol Sue Maddux. Southwest Missouri State University, Master's thesis, 98

A comparison of keyboarding success using book and drill method and using a computer software tutorial. Toni Perdew. Northwest Missouri State University, Master's thesis, 98

A comparison of ten-key and top row numeric entry. J. Kelly Strader. Southern Illinois University, Master's thesis, 97

A descriptive study of elementary and middle school keyboarding: Who is teaching; how is it taught; the best method to teach. Rachel Tucker. Southwest Missouri State University, Master's thesis, 98

A study of the effect of computer-assisted instruction on student achievement in a secondary typing class. Kay E. Wright. Southwest Missouri State University, Master's thesis, 98

Importance of keyboarding skills for entry-level employees. Sylvia D. Shaw. Southern Illinois University, Master's thesis, 97

Keyboarding skills needed by selected business professionals. Marianne R. Arns. Southern Illinois University, Master's thesis, 97

Perceptions of elementary school teachers about elementary school keyboarding. Marilyn Serrano. Lehman College, Master's thesis, 98

Ten steps to successful keyboarding instruction. Jon Schade. *Bus Ed Forum*, Vol. 53, No. 3: 36-38, Feb 99

The impact of block scheduling on secondary student keyboarding speed development. Lori L. Tonazzi. Southern Illinois University, Master's thesis, 98

The impact of keyboarding skill on computer anxiety in end users. K. Virginia Hemby. *OSR J*, Vol. 17, No. 1: 9-18, Spring 99

Updating keyboard drills for the computer. Wylma C. Skean. *Bus Ed Forum*, Vol. 53, No. 4: 36-38, Apr 99

Visualization ability, proofreading, and color configurations of a computer screen—interactions and implications. Dawn E. Woodland and Linda F. Szul. *ITL&P J*, Vol. 17, No. 2: 15-21, Fall 99

Page Design

Adobe expands its universe. Pamela Pfiffner. *Publish*, Vol. 14, No. 4: 54-59, Apr 99

Adobe's brave new workflow. Mark Nichoson. *Publish*, Vol. 14, No. 4: 60-63, Apr 99

Creating better business documents. Justin T. Scott. *Off Sys*, Vol. 16, No. 2: 36-39, Feb 99

Desktop publishing: Relevant assignments mean better results. Sondra Ostheimer. *Bus Ed Forum*, Vol. 53, No. 4: 46-48, Apr 99

Fresh filters. Jeff Burger. *Publish*, Vol. 14, No. 3: 68-75, Mar 99

Get on the same page. Jake Widman. *Publish*, Vol. 14, No. 4: 65-70, Apr 99

Grand makeover 1999. Mark Nichoson. *Publish*, Vol. 14, No. 4: 72-79, Apr 99

Handouts that won't get trashed. Tad Simons. *Present*, Vol. 13, No. 2: 48-50, Feb 99

Making labels with a computer. Pete Scisco. *Off Sys*, Vol. 16, No. 3: 34, 36-37, 56, Mar 99

Pulp fashion: Five designers push the limits of specialty papers. Serena Herr. *Publish*, Vol. 14, No. 7: 42, 44-48, July 99

Using spreadsheet programs to create standardized electronic forms. Ann M. Douglas. *Bus Ed Forum*, Vol. 53, No. 3: 44-47, Feb 99

When plain white paper just won't do. Jeffrey Dobkin. *Off Sys*, Vol. 16, No. 8: 19-20, 22-23, Aug 99

Workshop page layout. Olav Martin Kvern. *Publish*, Vol. 14, No. 10: 56-59, Oct 99

Reprographics

11 signs that it's time to upgrade your copier . . . and one sign that it's time to downgrade. Sean Winfield. *Off Sys*, Vol. 16, No. 5: 34, 36, May 99

Bright ideas. Marty Beaudet. *Publish*, Vol. 14, No. 1: 56-60, 62-63, Jan 99

Color coordinated. Jon Pepper. *Present*, Vol. 13, No. 11: 50-52, 54, 56, Nov 99

Color copier buyers' guide. Scott Cullen. *Off Sys*, Vol. 16, No. 2: 40, 42-44, Feb 99

- Dialog box. Frith Breitzer. Publish, Vol. 14, No. 10: 31-32, Oct 99
- Digital document flow. Mark Rowh. Off Sys, Vol. 16, No. 10: 28, 30, 32, Oct 99
- Dynamic duo. Richard P. Terra. Publish, Vol. 14, No. 12: 50-51, 53-57, Dec 99
- Finding the middle ground. Bob Weibel. Publish, Vol. 14, No. 8: 66-70, Aug 99
- Fresh filters. Jeff Burger. Publish, Vol. 14, No. 3: 68-75, Mar 99
- Illustrate your point. Marty Beaudet. Publish, Vol. 14, No. 5: 58-66, May 99
- Inkjets that mean business. Jon Pepper. Present, Vol. 13, No. 3: 53-59, Mar 99
- Internet fax solutions guide. Scott Cullen. Off Sys, Vol. 16, No. 9: 52-57, Sep 99
- Personalized printing for less. Eric J. Adams. Publish, Vol. 14, No. 6: 56-59, June 99
- Pour on the color. Bob Weibel. Publish, Vol. 14, No. 6: 72-76, June 99
- Pulp fashion: Five designers push the limits of specialty papers. Serena Herr. Publish, Vol. 14, No. 7: 42, 44-48, July 99
- Reconsidering color equipment. Scott Cullen. Off Sys, Vol. 16, No. 8: 40-42, Aug 99
- Scanning made simple. Cathy Abes and David Claunch. Publish, Vol. 14, No. 1: 46-52, Jan 99
- Slide home. Rick Oldano. Publish, Vol. 14, No. 12: 64-66, 68, Dec 99
- Slide rules. David Claunch. Publish, Vol. 14, No. 5: 69-72, May 99
- The art of the copier deal. Scott Cullen. Off Sys, Vol. 16, No. 3: 18-20, 22, 24, Mar 99
- The case for color lasers. Bob Weibel. Publish, Vol. 14, No. 4: 81-85, Apr 99
- The fax match game. Sean Winfield. Off Sys, Vol. 16, No. 10: 34, 36, 38, Oct 99
- The history of office technology in the 21st century: The copier. Kerry Regan. Off Sys, Vol. 16, No. 12: 29-31, Dec 99
- The new darkroom. Joe Farace. Publish, Vol. 14, No. 11: 76, 78, 80-81, Nov 99
- Their aim is true. Bob Weibel. Publish, Vol. 14, No. 3: 52-58, Mar 99
- To MFP or not to MFP. Scott Cullen. Off Sys, Vol. 16, No. 9: 36, 38-40, Sep 99
- Two megapixels: The future of digital photography is here. Ben Long. Publish, Vol. 14, No. 11: 55-58, 60-61, Nov 99
- What's new in fax technology? Sean Winfield. Off Sys, Vol. 16, No. 7: 25-26, 28-29, July 99
- When plain white paper just won't do. Jeffrey Dobkin. Off Sys, Vol. 16, No. 8: 19-20, 22-23, Aug 99

Typography

The faces behind the faces. Terri Stone. Publish, Vol. 14, No. 11: 68-72, 74, Nov 99

Web Page Development

Adobe expands its universe. Pamela Pfiffner. Publish, Vol. 14, No. 4: 54-59, Apr 99

Adobe's brave new workflow. Mark Nichoson. Publish, Vol. 14, No. 4: 60-63, Apr 99

Get on the fast track with Dreamweaver. Janine Warner. Publish, Vol. 14, No. 5: 44-48, May 99

Holy grail or wholly hype? Andrea Dudrow. Publish, Vol. 14, No. 10: 63-66, Oct 99

Logos with Mojo. Margaret Richardson. Publish, Vol. 14, No. 10: 35-36, 38, 40-41, Oct 99

Net Prophet. Anne-Marie Concepcion. Publish, Vol. 14, No. 10: 60, Oct 99

Web architecture, studio secrets. Clay Andres. Publish, Vol. 14, No. 8: 59-64, Aug 99

General Educational Issues

A question of character. Eric Ries. Techniques, Vol. 74, No. 5: 26-29, May 99

A study of student achievement in selected Arizona charter schools (abstract). Carolyn Kay Gayler. ABEA J, Vol. 18, No. 1: 33, Spring 99

A twist on the basics. Dilshad D. Husain. Techniques, Vol. 74, No. 2: 22-23, Feb 99

Adding more to the mix. Marlene Lozada. Techniques, Vol. 74, No. 6: 16-19, 57, Sep 99

Alternative education support for youth at-risk. Gilbert Guerin and Lou Denti. Clearings, Vol. 73, No. 2: 76-78, Nov-Dec 99

Alternative education: From a "last chance" to a proactive model. Peter E. Leone and William Drakeford. Clearings, Vol. 73, No. 2: 86-88, Nov-Dec 99

American high schools can be world class. Donald M. Chalker, Richard M. Haynes, and Mark Smith. Clearings, Vol. 72, No. 3: 172-178, Jan-Feb 99

Americanization and the schools. E. D. Hirsch, Jr. Clearings, Vol. 72, No. 3: 136-139, Jan-Feb 99

An IDEA in progress. Monica Fuertes. Techniques, Vol. 74, No. 4: 32-33, Apr 99

An interview with Lawrence Greenberg about attention deficit and hyperactivity. Michael F. Shaughnessy, Jeremy Martin, and Hipolito Rivera. Clearings, Vol. 73, No. 1: 43-46, Sep-Oct 99

An interview with Sylvia Rimm about "underachievers." Michael F. Shaughnessy. Clearings, Vol. 72, No. 4: 203-205, Mar-Apr 99

An outsider-insider's perception. Steve Hoemann. Clearings, Vol. 73, No. 2: 69-70, Nov-Dec 99

Applied learning resources. Techniques, Vol. 74, No. 2: 28-29, Feb 99

Appreciative inquiry: Using personal narratives for initiating school reform. Francis J. Ryan, Margot Soven, James Smither, William M. Sullivan, and William R. VanBuskirk. Clearings, Vol. 72, No. 3: 164-167, Jan-Feb 99

Arizona AIMS for success, graduation standards put learning—and diplomas—on the line. Olaf Jorgenson. Clearings, Vol. 73, No. 1: 23-24, Sep-Oct 99

Arts and education. Maurice R. Berube. Clearings, Vol. 72, No. 3: 150-152, Jan-Feb 99

Authentic historical inquiry in the social studies classroom. Stuart J. Foster and Charles S. Padgett. Clearings, Vol. 72, No. 6: 357-363, July-Aug 99

Balanced and restorative justice and educational programming for youth at-risk. Donald DeVore and Kevin Gentilcore. Clearings, Vol. 73, No. 2: 96-100, Nov-Dec 99

Beating the odds. Dilshad D. Husain. Techniques, Vol. 74, No. 2: 38-41, Feb 99

Brain-based learning: The scent of the trail. Amie E. Gabriel. *Clearings*, Vol. 72, No. 5: 288-290, May-June 99

Bullet train. Patricia A. Galagan. *T&D*, Vol. 53, No. 7: 22-28, July 99

Career planning guidelines for parents of students with mild disabilities. Andrew V. Beale. *Clearings*, Vol. 72, No. 3: 179-181, Jan-Feb 99

Change in education: Connecting the dots. Richard F. Bowman. *Clearings*, Vol. 72, No. 5: 295-297, May-June 99

Children's perceived academic self-efficacy: An inventory scale. Jerry Jinks and Vicky Morgan. *Clearings*, Vol. 72, No. 4: 224-230, Mar-Apr 99

Connecting cooperative learning and social studies. James C. Hendrix. *Clearings*, Vol. 73, No. 1: 57-60, Sep-Oct 99

Considerations in the design of alternative schools. Daniel L. Duke and Jacqueline Griesdorn. *Clearings*, Vol. 73, No. 2: 89-92, Nov-Dec 99

Constructing a model of mathematical literacy. David K. Pugalee. *Clearings*, Vol. 73, No. 1: 19-22, Sep-Oct 99

Constructivist theory in the classroom: Internalizing concepts through inquiry learning. Mary M. Bevevino, Joan Dengel, and Kenneth Adams. *Clearings*, Vol. 72, No. 5: 275-278, May-June 99

Continuous improvement in business education: Insights from the for-profit sector and business school deans. Allan R. Bailey, Chee W. Chow, and Kamal M. Haddad. *JEB*, Vol. 74, No. 3: 165-180, Jan-Feb 99

Creating effective alternatives for disruptive students. Soleil Gregg. *Clearings*, Vol. 73, No. 2: 107-113, Nov-Dec 99

Decision making in middle school social studies: An imperative for youth and democracy. Anna S. Ochoa-Becker. *Clearings*, Vol. 72, No. 6: 337-340, July-Aug 99

Designing a learning curriculum that addresses a young person's actual learning needs. Ron Dultz. *Clearings*, Vol. 73, No. 1: 47-50, Sep-Oct 99

Developing behavioral alternatives for anti-social children at the point of school entry. Hill M. Walker and Annemieke Golly. *Clearings*, Vol. 73, No. 2: 104-106, Nov-Dec 99

Does experience in the arts boost academic achievement? Elliot W. Eisner. *Clearings*, Vol. 72, No. 3: 143-149, Jan-Feb 99

Dropout prevention: A case for enhanced early literacy efforts. Louis G. Denti and Gilbert Guerin. *Clearings*, Vol. 72, No. 4: 231-235, Mar-Apr 99

Equity and excellence in public schools: The role of the alternative school. Richard Sagor. *Clearings*, Vol. 73, No. 2: 72-75, Nov-Dec 99

Exploring learning communities in the two-year college (Or how I learned to love the vector). Rick Bailey. *Techniques*, Vol. 74, No. 5: 37-39, May 99

Finding the funds. *Techniques*, Vol. 74, No. 4: 22, Apr 99

Get with the partnership. Richard Greenberg. *Techniques*, Vol. 74, No. 4: 14-17, Apr 99

Getting in shape: An inservice health promotion course for educators. Linda L. Rankin and Richard L. Kearns. *Clearings*, Vol. 72, No. 3: 168-171, Jan-Feb 99

Going back into the classroom: From the university to the public school. John J. Chiodo. *Clearings*, Vol. 73, No. 1: 6-10, Sep-Oct 99

- Good news on the horizon. Dilshad D. Husain. *Techniques*, Vol. 74, No. 3: 14-17, Mar 99
- History repeats itself at Yorktown Middle. Teresa T. Haskin. *Clearings*, Vol. 72, No. 5: 285-287, May-June 99
- Hollywood goes to school: Recognizing the superteacher myth in film. Adam Farhi. *Clearings*, Vol. 72, No. 3: 157-159, Jan-Feb 99
- How to overcome obstacles to parent-teacher partnerships. Althier Lazar and Frances Slostad. *Clearings*, Vol. 72, No. 4: 206-210, Mar-Apr 99
- Humanism and effective urban secondary classroom management. Don E. Matus. *Clearings*, Vol. 72, No. 5: 305-307, May-June 99
- Integrating an interdisciplinary unit in middle school: A school-university partnership. Toni Fuss Kirkwood. *Clearings*, Vol. 72, No. 3: 160-163, Jan-Feb 99
- Interview with Beverly Daniel Tatum. Eric Ries. *Techniques*, Vol. 74, No. 2: 42-43, Feb 99
- Legislative alert! Mary E. McKissic. *MBEA Today*, Vol. 64, No. 1: 6, Feb 99
- Lessons from emerging charter schools: A tale of three cities. George Perreault. *Clearings*, Vol. 73, No. 1: 13-15, Sep-Oct 99
- Lessons learned by the Hispanic dropout project. Walter G. Secada. *Clearings*, Vol. 73, No. 2: 93-95, Nov-Dec 99
- Let's end the grading game. Clifford H. Edwards and Laurie Edwards. *Clearings*, Vol. 72, No. 5: 260-263, May-June 99
- Making it fly. Dale Parnell. *Techniques*, Vol. 74, No. 2: 18-21, Feb 99
- Media literacy: A must for middle school social studies. Mary A. Hepburn. *Clearings*, Vol. 72, No. 6: 352-356, July-Aug 99
- Mexican American parental involvement in three elementary schools: Listening to the voices of parents (abstract). Kent Paredes Scribner. *ABEA J*, Vol. 18, No. 1: 34, Spring 99
- Middle school social studies and the cognitive revolution. Robert G. Brown. *Clearings*, Vol. 72, No. 6: 327-330, July-Aug 99
- Middle school social studies on the block. Warren J. DiBiase and J. Allen Queen. *Clearings*, Vol. 72, No. 6: 377-384, July-Aug 99
- Mixed messages: Sexual harassment in the public schools. Bernadette Marczely. *Clearings*, Vol. 72, No. 5: 315-318, May-June 99
- Multicultural empowerment in middle school social studies through drama pedagogy. Geneva Gay and Mary Stone Hanley. *Clearings*, Vol. 72, No. 6: 364-370, July-Aug 99
- Multiple intelligences and the artistic imagination: A case study of Einstein and Picasso. Clair T. Newbold. *Clearings*, Vol. 72, No. 3: 153-155, Jan-Feb 99
- Note-taking strategies for students with disabilities. Mary Konya Weishaar and Joseph R. Boyle. *Clearings*, Vol. 72, No. 6: 392-395, July-Aug 99
- Outcomes-based teaching—Oh, that sinking feeling. Matthew A. Savage. *Clearings*, Vol. 73, No. 1: 11-12, Sep-Oct 99
- Parental involvement in adolescent education. Jacqueline Flynn. Lehman College, Master's thesis, 98
- Quality: Is education keeping pace with business? Demetrius Karathanos. *JEB*, Vol. 74, No. 4: 231-235, Mar-Apr 99

- Resiliency: A key element for supporting youth at-risk. Martin L. Krovetz. *Clearings*, Vol. 73, No. 2: 121-123, Nov-Dec 99
- Resources for boosting academics. *Techniques*, Vol. 74, No. 6: 28-29, Sep 99
- Rigor and vigor—Three schools reap results. Marnie Roberts. *Techniques*, Vol. 74, No. 6: 20-23, Sep 99
- Roselawn: A community regaining its youth. Sharon A. Merrill. *Clearings*, Vol. 73, No. 2: 101-103, Nov-Dec 99
- School friend or foe? Marlene Lozada. *Techniques*, Vol. 74, No. 4: 18-20, Apr 99
- School reform—does it really matter? Carolyn Bunting. *Clearings*, Vol. 72, No. 4: 213-216, Mar-Apr 99
- Science, yes! Constructing a love for teaching science. Delores Lowe Friedman. *Clearings*, Vol. 72, No. 5: 269-274, May-June 99
- Service learning in alternative education settings. Susan Meyers. *Clearings*, Vol. 73, No. 2: 114-117, Nov-Dec 99
- Service learning: A reform initiative for middle level curriculum. Warren C. Hope. *Clearings*, Vol. 72, No. 4: 236-238, Mar-Apr 99
- Social and emotional learning in middle school. Howard E. Taylor and Susan Larson. *Clearings*, Vol. 72, No. 6: 331-336, July-Aug 99
- Social reconstructionism for urban students. Daisy Frye Reed and Michael D. Davis. *Clearings*, Vol. 72, No. 5: 291-294, May-June 99
- Special education in alternative education programs. Robert B. Rutherford, Jr. and Mary Magee Quinn. *Clearings*, Vol. 73, No. 2: 79-81, Nov-Dec 99
- Starting at the source. Kelley M. Blassingame. *Techniques*, Vol. 74, No. 6: 24-27, Sep 99
- Studying child abuse, neglect, and exploitation in middle school social studies. Michael J. Berson and Ilene R. Berson. *Clearings*, Vol. 72, No. 6: 371-376, July-Aug 99
- Summary voting record of the 105th Congress. Bobbette Jackson. *MBEA Today*, Vol. 64, No. 1: 7, Feb 99
- Tackling the TIMSS. James Hettinger. *Techniques*, Vol. 74, No. 2: 30-32, Feb 99
- Technology: A major catalyst for increasing learning. Jody C. Isernhagen. *THE J*, Vol. 27, No. 1: 30, 32, 34, 36, 38, Aug 99
- Ten ways to integrate technology into middle school social studies. Joseph A. Braun, Jr. *Clearings*, Vol. 72, No. 6: 345-351, July-Aug 99
- The academic language gap. Gerald Graff. *Clearings*, Vol. 72, No. 3: 140-142, Jan-Feb 99
- The Bosnian war on video: Media analysis in middle school geography class. Joe Tillman. *Clearings*, Vol. 72, No. 5: 298-300, May-June 99
- The challenge of content area literacy: A middle school case study. Ann L. Loranger. *Clearings*, Vol. 72, No. 4: 239-243, Mar-Apr 99
- The classics in context. Julie Cahill. *Techniques*, Vol. 74, No. 2: 24-25, Feb 99
- The close up capital experience: Middle schoolers travel to Washington, D.C. Maureen McDonnell and Jodi Jackson. *Clearings*, Vol. 72, No. 6: 385-391, July-Aug 99

- The common school: Neglected content in the high school social studies classroom? William W. Goetz. *Clearings*, Vol. 72, No. 4: 245-252, Mar-Apr 99
- The impact of academic recognition on student achievement (abstract). Donald L. Enz. *ABEA J*, Vol. 18, No. 1: 32, Spring 99
- The ironies of students' recognition of irony. Joseph O. Milner, Elisabeth Bacon Lynch, Frederick S. Carter, Judy Coggins, Karen Cole, Elise Walker Hodson and Lucy Milner. *Clearings*, Vol. 72, No. 5: 308-314, May-June 99
- The LegiSchool project: Teaching democracy as an alternative for all schools. Barbara Arnstine and Ken Futernick. *Clearings*, Vol. 73, No. 2: 124-126, Nov-Dec 99
- The newest American high schools. Matthew Dembicki. *Techniques*, Vol. 74, No. 3: 32-33, Mar 99
- The power of reading picture books aloud to secondary students. Cyndi Giorgis. *Clearings*, Vol. 73, No. 1: 51-53, Sep-Oct 99
- The role of education in outplacement. Eugene C. Ognibene. Northern Illinois University, Doctoral dissertation, 98
- "The Spanish Inquisition sketch": A metaphor for curriculum reform. David W. Nicholson. *Clearings*, Vol. 72, No. 4: 221-223, Mar-Apr 99
- They've got to have faith. Matthew Dembicki. *Techniques*, Vol. 74, No. 4: 28-30, Apr 99
- Torn between two worlds: Overcoming resistance to second-language learning. Eileen N. Ariza. *Clearings*, Vol. 72, No. 4: 211-212, Mar-Apr 99
- Training and professional identity for educators in alternative education settings. Richard Ashcroft. *Clearings*, Vol. 73, No. 2: 82-85, Nov-Dec 99
- What students are saying. *Techniques*, Vol. 74, No. 7: 36-37, Oct 99
- When science gets racy. Marlene Lozada. *Techniques*, Vol. 74, No. 2: 26-27, Feb 99
- Who could most effectively influence collegiate business education reform? John A. Pearce, II. *JEB*, Vol. 74, No. 4: 215-219, Mar-Apr 99
- Women who pursue science education: The teachers they remember, the insights they share. Marilyn J. Taylor, Leslie A. Swetnam, and F. Elizabeth Friot. *Clearings*, Vol. 73, No. 1: 33-36, Sep-Oct 99
- Working with young adolescents at-risk: Lessons learned from Project Enable. Robert H. MacDonald, M. Lee Manning, and Samuel L. Leary. *Clearings*, Vol. 73, No. 1: 25-28, Sep-Oct 99
- Y2K readiness of K-12 school districts: Evidence from the state of Kansas. David O'Bryan, Jeffrey J. Quirin, and David P. Donnelly. *THE J*, Vol. 26, No. 10: 56-62, May 99

Administration

A primer on action research for the school administrator. Jeffrey Glanz. *Clearings*, Vol. 72, No. 5: 301-304, May-June 99

Business education and educational administration: Pervasive relationships and interpretations. Ken Martin. *OBT*, Vol. 58: 41-52, 99

Importing a culture of success via a strong principal. Charles A. Reavis, David Vinson, and Richard Fox. *Clearings*, Vol. 72, No. 4: 199-202, Mar-Apr 99

Principals' orientation and induction activities as factors in teacher retention. Warren C. Hope. *Clearings*, Vol. 73, No. 1: 54-56, Sep-Oct 99

Guidance and Counseling

The educational counselor's role in alternative education. Louis Downs. *Clearings*, Vol. 73, No. 2: 118-120, Nov-Dec 99

International Education

Assessment of international students enrolled in an information systems technologies baccalaureate degree program. Candy Duncan Evans and Ratna Sinha. *DPE Conf Read*, 7-11, 99

Business education in an emerging market economy: The modern Poland. Ralph W. Lindeman. *OBT*, Vol. 58: 9-15, 99

Business training for a new republic: A seminar series for Kazakh oil executives. Gail K. Sergenian and Mark Blodgett. *J Teach Int Bus*, Vol. 10, No. 1: 77-92, 98

Computer use by faculty in Far East universities. Melody W. Alexander and Tena B. Crews. *DPE J*, Vol. 40, No. 3: 128-136, Summer 98

Distance learning: International comparisons. David Hawkrigde. *PIQ*, Vol. 12, No. 2: 9-20, 99

Equitable access to the global networked environment through U.S. public libraries: Too little too late? Charles R. McClure. *J Global IM*, Vol. 7, No. 4: 34-36, Oct-Dec 99

Far Eastern Universities: A documentation of computer availability and funding. Tena B. Crews and Melody W. Alexander. *OSR J*, Vol. 17, No. 1: 29-36, Spring 99

From dual-mode to flexible delivery: Paradoxical transitions in Australian open and distance education. Terry Evans. *PIQ*, Vol. 12, No. 2: 84-95, 99

International and domestic students' perception of library personnel and resources: Explaining and predicting the differences. Harry A. Harmon and Barbara A. Wales. *J Teach Int Bus*, Vol. 10, No. 3/4: 129-148, 98

Internet learning initiatives: How well do Turkish virtual classrooms work? Servet Bayram. *THE J*, Vol. 26, No. 10: 65-68, May 99

Junior high school education in China. Jiali Luo and Frederick C. Wendel. *Clearings*, Vol. 72, No. 5: 279-284, May-June 99

Knowledge and skills of IS graduates: A Hong Kong perspective. Ming-Te Lu, Chi-Wai Chung, and Pien Wang. *J CIS*, Vol. 39, No. 2: 40-47, Winter 98-99

Learning style and adjustment issues of international students. Paula D. Ladd and Ralph Ruby, Jr. *JEB*, Vol. 74, No. 6: 363-367, July-Aug 99

Leveraging technology to create a world-class library. Theodore H. K. Clark. *J Global IM*, Vol. 7, No. 4: 5-11, Oct-Dec 99

Libraries and the Internet in Singapore. Abdus Sattar Chaudhry and Suliman Al-Hawamdeh. *J Global IM*, Vol. 7, No. 4: 12-17, Oct-Dec 99

Occupational personality and its appropriateness for career choice of second year business administration students at the University of Technology, Jamaica. Mauvalyn M. Samuels. Southern Illinois University, Master's thesis, 98

- Open and dual-mode universities in East and South Asia. Colin Latchem, Szarina Abdullah, and Ding Xingfu. *PIQ*, Vol. 12, No. 2: 96-121, 99
- Pacific Rim business students' perceptions of six representative English-language accents. James Calvert Scott, Diana J. Green, David Rosewarne, and William G. Neal. *DPE Conf Read*, 101-109, 99
- Pitfalls in the transfer of management education programs. Wojciech Nasierowski. *J Teach Int Bus*, Vol. 10, No. 2: 31-53, 98
- Selection of business administration curriculum for international programs. Wojciech Nasierowski. *J Teach Int Bus*, Vol. 10, No. 2: 79-94, 98
- Strength of high school accounting qualification and student performance in university-level introductory accounting courses in Hong Kong. Dominica Suk-Yee Lee. *JEB*, Vol. 74, No. 5: 301-306, May-June 99
- Teaching business subjects to bilingual Spanish students. Anna F. De Leon. *Lehman College, Master's thesis*, 98
- Telematics-supported education for traditional universities in Europe. Betty Collis. *PIQ*, Vol. 12, No. 2: 36-65, 99
- The internationalization of business education in the United Kingdom: Contemporary trends and future developments. S. El Kahal. *J Teach Int Bus*, Vol. 10, No. 1: 1-17, 98
- The road ahead for Russian management education. Sheila M. Puffer and Daniel J. McCarthy. *J Teach Int Bus*, Vol. 10, No. 1: 53-76, 98
- The training needs of high-tech industry in Hsinchu Science-Based Industrial Park in Taiwan. Te-Ling Wang. *Southern Illinois University, Master's thesis*, 97
- Training Czech teachers in the use of critical thinking skills in the classroom. Rhonda Morgan and Diane Crosley. *Bus Ed Forum*, Vol. 53, No. 3: 32-34, Feb 99
- Training needs in Saudi Arabia—A survey of managers. Ugur Yavas. *JEB*, Vol. 75, No. 2: 117-121, Nov-Dec 99
- U.S. and Australian public libraries and the Internet: Connectivity issues and policy implications. John Carlo Bertot. *J Global IM*, Vol. 7, No. 4: 18-26, Oct-Dec 99
- Using student projects to link academics, business, and students. Michael Jay Polonsky and David S. Waller. *J Teach Int Bus*, Vol. 10, No. 2: 55-78, 98

Standards

Answering to Perkins. Gary Hoachlander and Steven Klein. *Techniques*, Vol. 74, No. 2: 46-48, Feb 99

Benchmarking for business schools/colleges: Implementing an alternative, partnership approach. Stephen L. Payne and J. Michael Whitfield. *JEB*, Vol. 75, No. 1: 5-9, Sep-Oct 99

Business educators' awareness, implementation, and value of the National Business Education Standards. Beverly S. Parker. *Mississippi State University, Doctoral dissertation*, 98

Keeping pace with Perkins. Matthew Dembicki. *Techniques*, Vol. 74, No. 8: 30-32, Nov-Dec 99

Perceptions of secondary-level business teachers regarding instruction for SCANS entry-level workplace competencies and skills. Lynette I. Wallace-Thompson. *Southern Illinois University, Master's thesis*, 97

This we believe about distance learning in business education. *Bus Ed Forum*, Vol. 54, No. 1: 26-27, Oct 99

This we believe about the role of business education at all educational levels. *Bus Ed Forum*, Vol. 54, No. 1: 24-25, Oct 99

Information Systems

A documentation model for the contemporary accounting information system. C. William Cummings, Deborah D. Pavelka, and Ruth Ann Friedberg. *Mid-Amer J Bus*, Vol. 14, No. 2: 29-35, Fall 99

A gender comparison of Canadian managers' use of information technology: Computer skills required, applications used, and tasks performed. Virginia Sullivan. *DPE J*, Vol. 40, No. 1: 10-25, Winter 98

A methodology for alumni assessment of an MIS program. Earl Chrysler and Stuart Van Auken. *J CIS*, Vol. 39, No. 4: 33-39, Summer 99

A model of the motivation for IT retraining. Sherry D. Ryan. *IRM J*, Vol. 12, No. 4: 24-32, Oct-Dec 99

A protocol analysis model for investigating computer supported problem-solving activities. Catherine Chen. *ITL&P J*, Vol. 17, No. 2: 35-43, Fall 99

A re-evaluation of information systems publication forums. Steven Walczak. *J CIS*, Vol. 40, No. 1: 88-97, Fall 99

A research manifesto for global information management. R. Brent Gallupe and Felix B. Tan. *J Global IM*, Vol. 7, No. 3: 5-18, July-Sep 99

A spreadsheet project for integrating global issues in the software tool kit course.

Barbara D. Klein. *J CIS*, Vol. 40, No. 1: 64-68, Fall 99

A survey of computer usage by registered nurses practicing in Southern Illinois. Doris A. Frey. Southern Illinois University, Master's thesis, 98

Achieving IT infusion: A conceptual model for small business. Elaine R. Winston and Dorothy G. Dologite. *IRM J*, Vol. 12, No. 1: 26-38, Jan-Mar 99

An empirical analysis of the content of the data communications course: Academics' and practitioners' perspectives. Linda Ellis Johnson, John J. Stallard, and John R. Tanner. *ITL&P J*, Vol. 17, No. 2: 1-14, Fall 99

An examination of the correlates of burnout in information systems professionals. Vikram Sethi, Tonya Barrier, and Ruth C. King. *IRM J*, Vol. 12, No. 3: 5-13, July-Sep 99

An information systems design framework for facilitating TQM implementation. Nazim U. Ahmed and Ramarathnam Ravichandran. *IRM J*, Vol. 12, No. 4: 5-13, Oct-Dec 99

An integrated framework for strategic information systems planning and development. Somendra Pant and Cheng Hsu. *IRM J*, Vol. 12, No. 1: 15-25, Jan-Mar 99

Anxiety and involvement: Cultural dimensions of attitudes toward computers in developing societies. Roger Harris and Robert Davison. *J Global IM*, Vol. 7, No. 1: 26-38, Jan-Mar 99

Assessment of international students enrolled in an information systems technologies baccalaureate degree program. Candy Duncan Evans and Ratna Sinha. *DPE Conf Read*, 7-11, 99

Association between students' attitudes regarding content areas in an information systems technologies curriculum and their computer background. Janice S. Henry, Diane C. Davis, and Nancy M. Gonzenbach. DPE Conf Read, 13-18, 99

Book review: 60 minute software: Strategies for accelerating the information systems delivery process by John Parkinson. Yangil Park. J EUC, Vol. 11, No. 2: 34, Apr-June 99

Book review: A review of: LEO, the incredible story of the world's finest business computer by David Caminer, John Aris, Peter Harmon and Frank Land. Thomas J. Bergin. J DBM, Vol. 10, No. 1: 44, 38, Jan-Mar 99

Book review: Information rules: A strategic guide to the network economy by Carl Shapiro and Hal R. Varian. William E. Becker. J Econ Ed, Vol. 30, No. 2: 189-190, Spring 99

Book review: Information systems success management edited by Edward Garrity and G. Lawrence Sanders. Edward Szewczak. IRM J, Vol. 12, No. 3: 39, July-Sep 99

Book review: Information systems success measurement edited by Edward J. Garrity and G. Lawrence Sanders. Edward Szewczak. IRM J, Vol. 12, No. 2: 38, Apr-June 99

Book review: Information systems: An emerging discipline? edited by John Mingers and Frank Stowell. David Mason. J Global IM, Vol. 7, No. 3: 50-51, July-Sep 99

Book review: Information warfare and security by Dorothy E. Denning. Edward Szewczak. IRM J, Vol. 12, No. 2: 38, Apr-June 99

Book review: Information, systems and information systems—Making sense of the field by Peter Checkland and Sue Holwell.

Lorraine Warren. J EUC, Vol. 11, No. 4: 51-52, Oct-Dec 99

Book review: International human resource management by Anne-Wil Harzing and Joris Van Ruysseveldt. Steven A. Barrigar. J Global IM, Vol. 7, No. 2: 45-46, Apr-June 99

Book review: LEO: The incredible story of the world's first business computer by David Caminer, John Aris, Peter Hermon, and Frank Land. Coral Snodgrass. IRM J, Vol. 12, No. 1: 39-40, Jan-Mar 99

Book review: On time, within budget: Software project management practices and techniques, 2nd edition by E. M. Bennatam. Yangil Park. J EUC, Vol. 11, No. 2: 34, Apr-June 99

Book review: The corporate memory: Information management in the electronic age by Kenneth A. Megill. David Mason. J Global IM, Vol. 7, No. 3: 51, July-Sep 99

Book review: The digital economy: Promise and peril in the age of networked intelligence by Don Tapscott. Jim Coulson. Info Mgt J, Vol. 33, No. 2: 50, Apr 99

Book review: The virtual workplace by Magid Igarria and Margaret Tan. Louise L. Soe. J EUC, Vol. 11, No. 1: 52, Jan-Mar 99

Building OM curriculum for the new millennium: Industry perceptions. Kathleen L. McFadden, Bobbie Jansen, and Elizabeth R. Towell. Mid-Amer J Bus, Vol. 14, No. 2: 37-45, Fall 99

Business-information systems professional differences: Bridging the business rule gap. David P. Hale, Shane Sharpe, and Joanne E. Hale. IRM J, Vol. 12, No. 2: 16-25, Apr-June 99

CIS vs MIS vs . . . : The name game. Stanley Gambill, Jeff Clark, and J. Lee Maier. J CIS, Vol. 39, No. 4: 22-25, Summer 99

- Comparing U.S. and Japanese companies on competitive intelligence, IS support, and business change. Tor Guimaraes, Osamu Sato, and Hideaki Kitanaka. *J Global IM*, Vol. 7, No. 3: 41-49, July-Sep 99
- Computer gold-bricking. Terry D. Lundgren and Carol A. Lundgren. *J CIS*, Vol. 39, No. 4: 57-62, Summer 99
- Computer literacy. Elaine O. Patrikas and Roberta A. Newton. *THE J*, Vol. 27, No. 5: 60-64, Dec 99
- Critical IS issues in the network era. Yongbeom Kim and Youngjin Kim. *IRM J*, Vol. 12, No. 4: 14-23, Oct-Dec 99
- Crunch time for IT employers. David Stamps. *Training*, Vol. 36, No. 5: 58-60, 62, 64, 66, May 99
- Determinants of information technology adoption: An extension of existing models to firms in a developing country. Subhasish Dasgupta, Devraj Agarwal, Anthony Ioannidis, and Shanthi Gopalakrishnan. *J Global IM*, Vol. 7, No. 3: 30-40, July-Sep 99
- Disclosure of year 2000 issues in corporate financial reports. Marilyn Kintzele, Philip Kintzele, and Vernon Kwiatkowski. *Mid-Amer J Bus*, Vol. 14, No. 2: 21-28, Fall 99
- Effects of learning and living on IS ethics education. Hsi-Peng Lu and Jien-Liang Lin. *J CIS*, Vol. 39, No. 2: 96-100, Winter 98-99
- Ethical/legal issues in business and education regarding misuse of computer science. Patrick S. Dare. Southern Illinois University, Master's thesis, 98
- Fads versus fundamentals: The dilemma for information systems curriculum design. Jay M. Lightfoot. *JEB*, Vol. 75, No. 1: 43-50, Sep-Oct 99
- Far Eastern Universities: A documentation of computer availability and funding. Tena B. Crews and Melody W. Alexander. *OSR J*, Vol. 17, No. 1: 29-36, Spring 99
- Freshmen use of microcomputers related to intellectual and personal development. Daniel R. Judd. Utah State University, Doctoral dissertation, 99
- Global information systems and human resource management: A research agenda. Fred Niederman. *J Global IM*, Vol. 7, No. 2: 33-39, Apr-June 99
- Implementing IT-based systems: Lessons from the retail industry. Alicia Aldridge and Albert L. Harris. *J CIS*, Vol. 39, No. 2: 54-58, Winter 98-99
- Inclusion of reference disciplines in MIS doctoral programs. Judith C. Simon, Toru Sakaguchi, and Ronald B. Wilkes. *J CIS*, Vol. 40, No. 1: 40-44, Fall 99
- Information system development in a global environment. Kenneth R. Gray. *J Teach Int Bus*, Vol. 10, No. 3/4: 113-128, 98
- Information systems as interventions: The case for outcomes based evaluation. Gerald E. Evans. *J CIS*, Vol. 39, No. 2: 69-74, Winter 98-99
- Information systems: Success or failure? Jay Liebowitz. *J CIS*, Vol. 40, No. 1: 17-26, Fall 99
- Information technology usage dynamics in Nigeria: An empirical study. Uzoamaka P. Anakwe, Murugan Anandarajan, and Magid Igbaria. *J Global IM*, Vol. 7, No. 2: 13-21, Apr-June 99
- Intelligent diagnosing and learning agents for intelligent tutoring systems. Mu-Jung Huang. *J CIS*, Vol. 40, No. 1: 45-50, Fall 99

Leapfrogging an IT labor force: Multinational and indigenous perspectives. Eileen M. Trauth. *J Global IM*, Vol. 7, No. 2: 22-32, Apr-June 99

Maintaining quality in information systems. Terry L. Fox, C. Stephen Guynes, Victor R. Prybutok, and John Windsor. *J CIS*, Vol. 40, No. 1: 76-80, Fall 99

Measuring the financial benefits of IT investments on coordination. Chiara Francalanci and P. Maggiolini. *IRM J*, Vol. 12, No. 1: 5-14, Jan-Mar 99

Men's and women's attitudes toward computer technology: A comparison. Charles M. Ray, Carolee Sormunen, and Thomas M. Harris. *OSR J*, Vol. 17, No. 1: 1-8, Spring 99

Move over nerds. Kim Kiser. *Training*, Vol. 36, No. 1: 54-58, Jan 99

Online procurement replaces campus computer resale. Joanne Hallisey. *THE J*, Vol. 27, No. 1: 68-72, Aug 99

Organizational impacts of new communication technology: A comparison of cellular phone adoption in France and the United States. Patricia J. Carlson, Beverly K. Khan, and Frantz Rowe. *J Global IM*, Vol. 7, No. 3: 19-29, July-Sep 99

Organizational memory information systems: A domain analysis in the object-oriented paradigm. Shouhong Wang. *IRM J*, Vol. 12, No. 2: 26-35, Apr-June 99

Perceptions about electronic money: Form and function. Lori N. Komp and Kent A. Walstrom. *J CIS*, Vol. 39, No. 2: 15-25, Winter 98-99

Recommendations for managing employee e-mail. Janice C. Sipior and Burke T. Ward. *J CIS*, Vol. 39, No. 2: 34-39, Winter 98-99

Research productivity and teaching effectiveness: MIS faculty. John Tanner, Michael Totaro, and Dan Hotard. *J CIS*, Vol. 39, No. 4: 8-15, Summer 99

Skill coverage in project teams. Gary Klein, James J. Jiang, Roger Shelor, and Joseph L. Balloun. *J CIS*, Vol. 40, No. 1: 69-75, Fall 99

Software asset management: Analysis, development and implementation. Neil F. Holsing and David C. Yen. *IRM J*, Vol. 12, No. 3: 14-26, July-Sep 99

Statistical power in information systems research: Application and impact on the discipline. Robert A. Rademacher. *J CIS*, Vol. 39, No. 4: 1-7, Summer 99

Supply-side and competitor industry effects on adopting networked technologies: A cross-national study. Victor V. Cordell and Bettina Wassum. *J Global Mkt*, Vol. 13, No. 1: 29-44, 99

Teamwork skills and group dynamics in computer applications and computer programming courses in colleges and universities. Sheryl Hudson. Southern Illinois University, Doctoral dissertation, 98

Technology support for knowledge management. Renee M. Wachter. *Mid-Amer J Bus*, Vol. 14, No. 2: 13-20, Fall 99

The computer applications software skills students bring to college level introductory computer classes. Michael L. McDonald. *DPE Conf Read*, 47-51, 99

The context of introducing IT/IS-based innovation into local government in Colombia. Mahmoud M. Watad. *J Global IM*, Vol. 7, No. 1: 39-45, Jan-Mar 99

- The current status of the IS discipline: A survey of American and international business schools. Steven John Simon and S. Michael Wang. *IRM J*, Vol. 12, No. 2: 5-15, Apr-June 99
- The evolving graduate information systems education: A survey of the U.S. institutions. T. Grandon Gill and Qing Hu. *J CIS*, Vol. 39, No. 2: 59-65, Winter 98-99
- The evolving undergraduate information systems education: A survey of U.S. institutions. T. Grandon Gill and Qing Hu. *JEB*, Vol. 74, No. 5: 289-295, May-June 99
- The impact of culture on the adoption of IT: An interpretive study. Helen Hasan and George Ditsa. *J Global IM*, Vol. 7, No. 1: 5-15, Jan-Mar 99
- The impact of information sharing on order fulfillment in divergent differentiation supply chains. Troy J. Strader, Fu-Ren Lin, and Michael J. Shaw. *J Global IM*, Vol. 7, No. 1: 16-25, Jan-Mar 99
- The integration of enterprise information systems in the operations management curriculum. Raymond F. Boykin, W. Benjamin Martz, Jr., and James R. Mensching. *J CIS*, Vol. 39, No. 4: 68-73, Summer 99
- The IT wars. Jo Ann Davy. *Off Sys*, Vol. 16, No. 4: 18-20, 22, 24, Apr 99
- The motivational reengineering of the information systems graduate teaching assistant's position. Sherry D. Ryan. *J CIS*, Vol. 39, No. 4: 88-92, Summer 99
- The role of the CIO: Enduring MIS issues. Arthur H. Gilbert, Jr., Roger A. Pick, and Sidne G. Ward. *J CIS*, Vol. 40, No. 1: 8-16, Fall 99
- The teaching of telecommunications management: Expectations and delivery. Douglas E. Turner, Chetan S. Sankar, and R. Kelly Rainer. *J CIS*, Vol. 39, No. 2: 81-88, Winter 98-99
- The wicked relationship between organizations and information technology. Gill Mal-lalieu, Clare Harvey, and Colin Hardy. *J EUC*, Vol. 11, No. 4: 40-50, Oct-Dec 99
- The year 2000 problem: Issues for business educators. Jo Ann Oravec. *JEB*, Vol. 74, No. 5: 297-300, May-June 99
- Usefulness, social influence, and ease of use of object-oriented systems development: Beliefs of experienced OO developers. Richard A. Johnson and Bill C. Hardgrave. *J CIS*, Vol. 39, No. 4: 26-32, Summer 99
- User perceptions of voice mail technology: A comparative study of internal and external users. Girish H. Subramanian and Marvin Rohrer-Meek. *J CIS*, Vol. 39, No. 2: 48-53, Winter 98-99
- Using a Scottish multimedia statistics courseware in a Hong Kong tertiary institution: An experiment. Judy S. C. Fug, Alfred Loo, and Kirsty Davidson. *J CIS*, Vol. 40, No. 1: 35-39, Fall 99
- Using credit-card based electronic registration in continuing education settings. Jackie R. Welch. Southern Illinois University, Master's thesis, 98
- What trainers need to know about ERP. Dick Schaaf. *Training*, Vol. 36, No. 5: ET4-ET6, ET8, ET10-ET12, May 99
- Wiring the office of the future. Jennifer Haupt. *Off Sys*, Vol. 16, No. 3: 38-41, Mar 99
- Y2K readiness of K-12 school districts: Evidence from the state of Kansas. David O'Bryan, Jeffrey J. Quirin, and David P. Donnelly. *THE J*, Vol. 26, No. 10: 56-62, May 99

Data Security

Copyright, piracy, privacy, and security issues: Acceptable or unacceptable actions for end users? Jennifer Kreie and Timothy Paul Cronan. *J EUC*, Vol. 11, No. 2: 13-20, Apr-June 99

The spying game: How safe are your secrets? Richard B. Elsberry. *Off Sys*, Vol. 16, No. 9: 42-46, Sep 99

Database Management

A case study evaluation of the use of the viable system model in information systems development. P. Kawalek and D. G. Wastell. *J DBM*, Vol. 10, No. 4: 24-32, Oct-Dec 99

A view-based hypermedia design methodology. Heeseok Lee, Jongho Kim, Young Gul Kim, and Seon H. Cho. *J DBM*, Vol. 10, No. 2: 3-13, Apr-June 99

An asynchronous differential join in distributed data replications. Wookey Lee, Jooseok Park, and Suk-Ho Kang. *J DBM*, Vol. 10, No. 3: 3-12, July-Sep 99

An empirical analysis of the object-oriented database concurrency control mechanism O2C2. David H. Olsen and Sudha Ram. *J DBM*, Vol. 10, No. 2: 14-26, Apr-June 99

An optimization algorithm for dynamic data migration in distributed database systems. Amita Goyal Chin. *J CIS*, Vol. 39, No. 4: 74-81, Summer 99

Book review: Current trends in data management technology by Asuman Dogac, M. Tamer Ozsu, and Ozgur Ulusoy. Amita Goyal Chin. *J DBM*, Vol. 10, No. 3: 43, July-Sep 99

Book review: Database programming with JDBC and JAVA by George Reese. Amita Goyal Chin. *J DBM*, Vol. 10, No. 2: 38-37, Apr-June 99

Book review: The unified modeling language user guide by Grady Booch, James Rumbaugh, and Ivar Jacobson. Dan Turk. *J DBM*, Vol. 10, No. 4: 51-52, Oct-Dec 99

CMU-WEB: A conceptual model for designing usable web applications. Akhilesh Bajaj and Ramayya Krishnan. *J DBM*, Vol. 10, No. 4: 33-43, Oct-Dec 99

Data for the masses. Joan Peckham. *J DBM*, Vol. 10, No. 2: 35-37, Apr-June 99

Data mining: New arsenal for strategic decision-making. Sufi M. Nazem and Bongsik Shin. *J DBM*, Vol. 10, No. 1: 39-42, Jan-Mar 99

Data modeling in UML and ORM: A comparison. Terry Halpin and Anthony Bloesch. *J DBM*, Vol. 10, No. 4: 4-13, Oct-Dec 99

Enhancing the ER model with integrity methods. Mira Balaban and Peretz Shoval. *J DBM*, Vol. 10, No. 4: 14-23, Oct-Dec 99

Generating realistic business data instantly: A database files generator. Catherine S. Chen and Peng Y. Wong. *DPE Conf Read*, 165-170, 99

Information modeling and method engineering: A psychological perspective. Keng Siau. *J DBM*, Vol. 10, No. 4: 44-50, Oct-Dec 99

Knowledge and object-oriented approach for interoperability of heterogeneous information management systems. Chin-Wan Chung, Chang-Ryong Kim, and Son Dao. *J DBM*, Vol. 10, No. 3: 13-25, July-Sep

Knowledge discovery in databases—data warehousing and data mining: The new wave of technology. Brenda Hayden Sheets. *KBEA J*, 22-27, Spring 99

Knowledge-based systems as database design tools: A comparative study. W. Amber Lo and Joobin Choobineh. *J DBM*, Vol. 10, No. 3: 26-40, July-Sep 99

Methodology of schema integration for new database applications: A practitioner's approach. Joseph Fong, Kamalakar Karlapalem, Qing Li, and Irene Kwan. *J DBM*, Vol. 10, No. 1: 3-18, Jan-Mar 99

Processing ill-defined spatial operators in geographic databases: A common-sense approach. Ramesh Subramanian. *J DBM*, Vol. 10, No. 1: 19-35, Jan-Mar 99

Relational data modeling for geographical information systems. Lawrence A. West, Jr. and Brian E. Mennecke. *J DBM*, Vol. 10, No. 2: 27-34, Apr-June 99

Solving the partitioning problem in database design. Chun Hung Cheng, Chon-Huat Goh, and Anita Lee-Post. *J DBM*, Vol. 10, No. 1: 36-37, Jan-Mar 99

Teaching business problem solving with database management application. Catherine S. Chen and Charles Ray. *DPE Conf Read*, 173-175, 99

The human side of information development: A case for an intervention at a British visitor attraction. Brian Lehaney, Steve Clarke, Vikki Kimberlee, and Sarah Spencer-Matthews. *J EUC*, Vol. 11, No. 4: 33-39, Oct-Dec 99

Using database projects to promote higher-order thinking skills. Cora Lytle. *Bus Ed Forum*, Vol. 54, No. 2: 46-48, Dec 99

What's in a name? Exploring the metaphysical implications of data warehousing in concept and practice. Elizabeth J. Davidson. *J EUC*, Vol. 11, No. 4: 22-32, Oct-Dec 99

Decision Support Systems

A DSS for teaching application portfolio management decisions in an information systems class. Michel Mitri. *J CIS*, Vol. 39, No. 4: 48-56, Summer 99

Book review: Decision support systems by Vicki Sauter. Milam Aiken. *J EUC*, Vol. 11, No. 3: 38, July-Sep 99

DSS model usage in public and private sectors: Differences and implications. Anil K. Aggarwal and Rajesh Mirani. *J EUC*, Vol. 11, No. 3: 20-28, July-Sep 99

Information cues in decision making: An empirical investigation. Richard S. Glass and Effy Oz. *J CIS*, Vol. 39, No. 4: 40-47, Summer 99

Select: A decision support system for computer family selection. Moshe Zviran. *J CIS*, Vol. 39, No. 2: 101-112, Winter 98-99

Strategic decision support systems for time-based competition. David P. Cook, Donna J. Maupin, and Chen H. Chung. *J CIS*, Vol. 39, No. 2: 26-33, Winter 98-99

End-User Computing

A new approach to evaluating business ethics: An artificial neural networks application. Mo Adam Mahmood, Gary L. Sullivan, and Ray-Lin Tung. *J EUC*, Vol. 11, No. 3: 11-19, July-Sep 99

Beyond backpropagation: Using simulated annealing for training neural networks. Randall S. Sexton, Robert E. Dorsey, and John D. Johnson. *J EUC*, Vol. 11, No. 3: 3-10, July-Sep 99

Building full service Intranets for federal systems Internet infrastructure. K. W. Copeland and C. Jinshong Hwang. *J EUC*, Vol. 11, No. 3: 31-37, July-Sep 99

Constructive design environments: Implementing end-user systems development. John G. Gammack. *J EUC*, Vol. 11, No. 1: 15-23, Jan-Mar 99

Copyright, piracy, privacy, and security issues: Acceptable or unacceptable actions for end users? Jennifer Kreie and Timothy Paul Cronan. *J EUC*, Vol. 11, No. 2: 13-20, Apr-June 99

Document management, and your intranet: A perfect match. Stephen F. Goodfellow. *Off Sys*, Vol. 16, No. 4: 26, 28, 30, 32-33, Apr 99

DSS model usage in public and private sectors: Differences and implications. Anil K. Aggarwal and Rajesh Mirani. *J EUC*, Vol. 11, No. 3: 20-28, July-Sep 99

Exploring the measurement of end user computing success. Conrad Shayo, Ruth Guthrie, and Magid Igbaria. *J EUC*, Vol. 11, No. 1: 5-14, Jan-Mar 99

Knowledge transfer in conceptual modeling by end users. Laku Chidambaram. *J EUC*, Vol. 11, No. 1: 40-51, Jan-Mar 99

Measuring the impact of information systems on organizational behavior. R. Wayne Headrick and George W. Morgan. *J EUC*, Vol. 11, No. 4: 16-21, Oct-Dec 99

Organizational and end-user information systems—A compendium of resources and materials. C. Steven Hunt and Heidi R. Perreault. *OSR J*, Vol. 17, No. 1: 37-49, Spring 99

Rethinking end-user training strategy: Applying a hierarchical knowledge-level model. Maung K. Sein, Robert P. Bostrom, and Lorne Olfman. *J EUC*, Vol. 11, No. 1: 32-39, Jan-Mar 99

Strategic information systems planning: Perspectives on the role of the 'end-user' revisited. Ray Hackney, John Kawalek, and Gurpreet Dhillon. *J EUC*, Vol. 11, No. 2: 3-12, Apr-June 99

Strategies for managing EUC on the Web. R. Ryan Nelson and Peter Todd. *J EUC*, Vol. 11, No. 1: 24-31, Jan-Mar 99

The human side of information development: A case for an intervention at a British visitor attraction. Brian Lehaney, Steve Clarke, Vikki Kimberlee, and Sarah Spencer-Matthews. *J EUC*, Vol. 11, No. 4: 33-39, Oct-Dec 99

The on-line trainee: A forgotten end user. Robert E. Yellen. *J EUC*, Vol. 11, No. 3: 29-30, July-Sep 99

The reality of user-centered design. Susan Gasson. *J EUC*, Vol. 11, No. 4: 5-15, Oct-Dec 99

The relationship between user satisfaction and systems usage: Empirical evidence from Egypt. Omar E. M. Khalil and Manal M. Elkordy. *J EUC*, Vol. 11, No. 2: 21-28, Apr-June 99

Utilization and impacts of information technology application on end-users in U.S. and Mexico. Reza Torkzandeh and Leopoldo A. Gemoets. *J CIS*, Vol. 39, No. 2: 6-14, Winter 98-99

What's in a name? Exploring the metaphysical implications of data warehousing in concept and practice. Elizabeth J. Davidson. *J EUC*, Vol. 11, No. 4: 22-32, Oct-Dec 99

Expert Systems

Capturing expertise from experts: The need to match knowledge elicitation techniques with expert system types. Janette W. Moody, J. Ellis Blanton, and Richard P. Will. *J CIS*, Vol. 39, No. 2: 89-95, Winter 98-99

LAN configuration decisions: An expert simulation system (ESS) approach. Peggy L. Lane, David E. Douglas, and Timothy Paul Cronan. *J CIS*, Vol. 40, No. 1: 27-34, Fall 99

Hardware

- A camcorder for every occasion. Jeff W. Sauer. Present, Vol. 13, No. 9: 57-58, 61-65, Sep 99
- Beyond the floppy. Mark Fritz. Present, Vol. 13, No. 2: 53-55, 57-58, 61, Feb 99
- Document cameras: The presenter's best friend. Wayne Kawamoto. Present, Vol. 13, No. 8: 53-55, 57-59, Aug 99
- Double vision. Jon Pepper. Present, Vol. 13, No. 7: 58-60, 62-63, July 99
- Finding the middle ground. Bob Weibel. Publish, Vol. 14, No. 8: 66-70, Aug 99
- In search of the perfect proof. Bob Weibel. Publish, Vol. 14, No. 9: 70-75, Sep 99
- It's better on the big screen. Andrea Dudrow. Publish, Vol. 14, No. 7: 62-68, July 99
- Lights, camera, action! Wayne Kawamoto. Present, Vol. 13, No. 3: 45-50, Mar 99
- Lug 'em or leave 'em. Wayne Kawamoto. Present, Vol. 13, No. 10: 67-68, 71-72, 74, Oct 99
- Magnetic appeal. Bob Weibel. Publish, Vol. 14, No. 1: 66-73, Jan 99
- Mix & match computing. Eric J. Adams. Publish, Vol. 14, No. 8: 52-57, Aug 99
- Muscle machines. Bruce Fraser. Publish, Vol. 14, No. 6: 50-54, June 99
- Passion for plasma. Julie Hill. Present, Vol. 13, No. 2: 62-64, Feb 99
- Power on a budget. Chris Florio. Present, Vol. 13, No. 4: 82-88, Apr 99
- Power to burn. Chris Florio. Present, Vol. 13, No. 3: 36-38, 40-42, Mar 99
- Presentation-size LCD monitors. Julie Hill. Present, Vol. 13, No. 7: 64-65, July 99
- Select: A decision support system for computer family selection. Moshe Zviran. J CIS, Vol. 39, No. 2: 101-112, Winter 98-99
- Slide rules. David Claunch. Publish, Vol. 14, No. 5: 69-72, May 99
- The history of office technology in the 21st century: The computer age. Scott Cullen. Off Sys, Vol. 16, No. 12: 18-20, 22, Dec 99
- The new projectors are here! William K. Bohannon. Present, Vol. 13, No. 8: 60-62, 64, Aug 99
- The rocky road to CD-RW. Mark Fritz. Present, Vol. 13, No. 5: 51-57, May 99
- Theater in a box. William K. Bohannon. Present, Vol. 13, No. 10: 77-78, 81-82, 84-86, Oct 99
- Their aim is true. Bob Weibel. Publish, Vol. 14, No. 3: 52-58, Mar 99
- U.S. trade in computers and peripheral equipment: What are they like and why should we care? Mark G. Simkin. J CIS, Vol. 40, No. 1: 1-7, Fall 99

Internet/WWW

- 10 things we know so far about online training. Kim Kiser. Training, Vol. 36, No. 11: 66-68, 70, 72, 74, Nov 99
- An Internet-based introductory college astronomy course with real-time telescopic observing. David G. Iadevaia. THE J, Vol. 26, No. 6: 71-72, Jan 99
- Anatomy of an online course. Linda Cooper. THE J, Vol. 26, No. 7: 49-51, Feb 99

Back to the (Internet) classroom. Richard C. Wells. *Training*, Vol. 36, No. 3: 50-52, 54, Mar 99

Book review: All-out Internet access by Miles R. Fidelman. Dana H. Smith. *J Global IM*, Vol. 7, No. 4: 37, Oct-Dec 99

Book review: Blueprint to the digital economy: Creating wealth in the era of e-business edited by Don Tapscott, Alex Lowy, and David Ticoll. David Keane. *J Global IM*, Vol. 7, No. 1: 48, 47, Jan-Mar 99

Book review: Extremism and the Internet by P. Brophy, J. Craven, and S. Fisher. Edward Szewczak. *IRM J*, Vol. 12, No. 4: 35, Oct-Dec 99

Book review: Growing up digital by Don Tapscott. Brenda Hayden Sheets. *ITL&P J*, Vol. 17, No. 2: 53-55, Fall 99

Challenges and opportunities associated with Internet-based instruction in business education classrooms. Allen D. Truell. *DPE Conf Read*, 161-163, 99

CMU-WEB: A conceptual model for designing usable web applications. Akhilesh Bajaj and Ramayya Krishnan. *J DBM*, Vol. 10, No. 4: 33-43, Oct-Dec 99

Computer-aided instruction on the World Wide Web: The third generation. Joseph I. Daniel. *J Econ Ed*, Vol. 30, No. 2: 163-174, Spring 99

Copyright and wrong. Bridget Allen. *Techniques*, Vol. 74, No. 3: 34-35, Mar 99

Crossing the international teaching divide—the evaluation of an Internet based teaching project. Don Scott, Catherine Durnell Cramton, Stephane Gauvin, Beata Lobert Jones, and Gerhard Steinke. *J Teach Int Bus*, Vol. 10, No. 3/4: 61-79, 98

Cyberspace law—connections to the classroom. Konnie G. Kustron. *MBA Today*, Vol. 64, No. 4: 4-5, Sep 99

Designing and implementing web-based surveys. Jonathan Lazar and Jennifer Preece. *J CIS*, Vol. 39, No. 4: 63-67, Summer 99

Diploma mills in the cyberage. Beverly Geber. *Training*, Vol. 36, No. 6: 42-47, 48-53, June 99

E-commerce and emerging payment and privacy technologies. Ann M. Remp. *Bus Ed Forum*, Vol. 54, No. 1: 47-51, Oct 99

EdNet@Umass: Providing quality professional development via the Internet. Robert A. Reilly. *THE J*, Vol. 26, No. 8: 60-64, Mar 99

E-mail and the Internet as international business communication teaching and research tools—a case study. Chad Hilton and Naoki Kameda. *JEB*, Vol. 74, No. 3: 181-185, Jan-Feb 99

Empirically based guidelines for developing teaching materials on the Web. Corinne M. Karuppan and Muthu Karuppan. *Bus Com Qtly*, Vol. 62, No. 3: 37-45, Sep 99

Equitable access to the global networked environment through U.S. public libraries: Too little too late? Charles R. McClure. *J Global IM*, Vol. 7, No. 4: 34-36, Oct-Dec 99

Evaluating the effectiveness of Internet recruiting. Marcus L. Davidson. *Southern Illinois University*, Master's thesis, 98

From here to everywhere: The new frontier of web-presentation software. Jon Hanke. *Present*, Vol. 13, No. 2: 40-42, 44-46, Feb 99

Guiding students in finding information on the Web. Zane K. Quible. *Bus Com Qtly*, Vol. 62, No. 3: 57-70, Sep 99

- Harassment on the Internet. Jennifer L. Beyer and Houston H. Carr. *J CIS*, Vol. 39, No. 2: 66-68, Winter 98-99
- How to design a virtual classroom: 10 easy steps to follow. Sam Hsu, Oge Marques, M. Khalid Hamza, and Bassem Alhalabi. *THE J*, Vol. 27, No. 2: 96-98, 100, 102, 104, 106, 108-109, Sep 99
- How to train web-site builders. Chris Charuhas. *Training*, Vol. 36, No. 8: 48-50, 52-53, Aug 99
- In response . . . Designing an online journal. Linda Bennett. *THE J*, Vol. 26, No. 7: 52-55, Feb 99
- Internet censorship. Marti K. Alexander. *KBEA J*, 19-21, Spring 99
- Internet distance learning: How do I put my course on the Web? Judy Ann Serwatka. *THE J*, Vol. 26, No. 10: 71-74, May 99
- Internet fax solutions guide. Scott Cullen. *Off Sys*, Vol. 16, No. 9: 52-57, Sep 99
- Internet learning initiatives: How well do Turkish virtual classrooms work? Servet Bayram. *THE J*, Vol. 26, No. 10: 65-68, May 99
- Internet resources for teaching investments. Kent T. Saunders. *JEB*, Vol. 74, No. 3: 186-189, Jan-Feb 99
- Job surfing the Internet. Lori A. Brinker. *OBT*, Vol. 58: 1-5, 99
- Learning Java internationally using WebCT. Parviz Partow-Navid and Ludwig Slusky. *THE J*, Vol. 27, No. 4: 114, 116, 118, 120, Nov 99
- Legal issues involving the operation of a university Web site. William N. Bockanic and Patrick T. Hogan. *JEB*, Vol. 74, No. 6: 373-378, July-Aug 99
- Leveraging technology to create a world-class library. Theodore H. K. Clark. *J Global IM*, Vol. 7, No. 4: 5-11, Oct-Dec 99
- Libraries and the Internet in Singapore. Abdus Sattar Chaudhry and Suliman Al-Hawamdeh. *J Global IM*, Vol. 7, No. 4: 12-17, Oct-Dec 99
- Making the most of Web search sites. Reid Goldsborough. *Off Sys*, Vol. 16, No. 4: 48, Apr 99
- My anonymous adventures in cyberspace. David Stamps. *Training*, Vol. 36, No. 4: 50-56, 58, Apr 99
- New rage on campus: E-commerce degrees. Kevin Dobbs. *Training*, Vol. 36, No. 12: 62-64, Dec 99
- Online conference: A participant's perspective. Yu-mei Wang. *THE J*, Vol. 26, No. 8: 70-76, Mar 99
- Pedagogy and policy in the age of the wired professor. Angela Benson and Elizabeth Wright. *THE J*, Vol. 27, No. 4: 60-62, 64, 66, 68, Nov 99
- Stock up. Margaret Kaeter. *Present*, Vol. 13, No. 8: 46-48, 50, Aug 99
- Strategies for managing EUC on the Web. R. Ryan Nelson and Peter Todd. *J EUC*, Vol. 11, No. 1: 24-31, Jan-Mar 99
- Student attitudes toward and evaluation of Internet instruction. Allen D. Truell. *DPE Conf Read*, 127-132, 99
- Teaching students to write for the World Wide Web. Mark Mabrito. *Bus Com Qtly*, Vol. 62, No. 2: 90-92, June 99
- The current status of Internet commerce in Hong Kong. Ming-Te Lu and T. S. Chan. *J CIS*, Vol. 39, No. 4: 16-21, Summer 99

The CyberQuest: A tool to assess educational resources on the Internet. Nancy Deal. THE J, Vol. 26, No. 10: 50-54, May 99

The educational enterprise zone: Where knowledge comes from! Stan Silverman and Gene Silverman. THE J, Vol. 26, No. 7: 56-57, Feb 99

The Internet, the state library and the implementation of statewide information policy: The case of the NYS GIS Clearinghouse. Sharon S. Dawes and Sharon Oskam. J Global IM, Vol. 7, No. 4: 27-33, Oct-Dec 99

The Internet: An essential technology for academic finance professionals. Lawrence Peter Shao and Dale H. Shao. J Teach Int Bus, Vol. 10, No. 1: 19-34, 98

The perceptions of Malaysian students at Southern Illinois University at Carbondale toward the usefulness of the Internet in the learning environment. Zaini Bin Zabidi. Southern Illinois University, Master's thesis 97

The rise of a new paradigm shift in teaching and learning. Ali Jafari. THE J, Vol. 27, No. 3: 58-60, 62, 64, 66, 68, Oct 99

U.S. and Australian public libraries and the Internet: Connectivity issues and policy implications. John Carlo Bertot. J Global IM, Vol. 7, No. 4: 18-26, Oct-Dec 99

Under construction: A "PR" department for private citizens. John B. Killoran. Bus Com Qtly, Vol. 62, No. 2: 101-104, June 99

Using a portable personal web server to increase students' research and communication efficiency. Jensen J. Zhao. JEB, Vol. 74, No. 5: 307-310, May-June 99

Using web-based training wisely. Ruth Colvin Clark and Chopeta Lyons. Training, Vol. 36, No. 7: 51-56, July 99

Virtual reality. Lawrence Auld and Veronica S. Pantelidis. THE J, Vol. 27, No. 4: 48-50, 52, 54-55, Nov 99

What price online learning? Rebecca Ganzel. Training, Vol. 36, No. 2: 50-54, Feb 99

Why Web sites suck. Sarah Fister. Training, Vol. 36, No. 11: 40-42, 44-46, Nov 99

You don't have to go the whole distance. Richard Bothel and Jennifer Enfinger. THE J, Vol. 27, No. 2: 114-119, Sep 99

Networks

A comparative study of multilayer perceptron topologies for the selection of forecasting methods. Murugan Anandarajan and Bay Arinze. J CIS, Vol. 39, No. 2: 75-80, Winter 98-99

Book review: New rules for the new economy by Kevin Kelly. Theodore Kinni. Training, Vol. 36, No. 1: 94, 96, Jan 99

Building full service Intranets for federal systems Internet infrastructure. K. W. Copeland and C. Jinshong Hwang. J EUC, Vol. 11, No. 3: 31-37, July-Sep 99

Document management, and your intranet: A perfect match. Stephen F. Goodfellow. Off Sys, Vol. 16, No. 4: 26, 28, 30, 32-33, Apr 99

Going virtual, getting real. Randall J. Alford. T&D, Vol. 53, No. 1: 34-44, Jan 99

LAN configuration decisions: An expert simulation system (ESS) approach. Peggy L. Lane, David E. Douglas, and Timothy Paul Cronan. J CIS, Vol. 40, No. 1: 27-34, Fall 99

Real ROI numbers. Rob Schriver and Steve Giles. T&D, Vol. 52, No. 8: 51-52, Aug 99

Using hands-on-exercises in the business data communications course. Charles J. West and Larry W. Cornwell. *J CIS*, Vol. 39, No. 2: 2-5, Winter 98-99

Programming

Case tools revisited: A comparison of case users and non-user perceptions. Mary C. Jones, R. Leon Price, and Kristin Ferrier. *J CIS*, Vol. 40, No. 1: 57-63, Fall 99

Script at your command. Olav Martin Kvern. *Publish*, Vol. 14, No. 5: 51-56, May 99

Records Management

A new world ahead: International challenges for information management. George MacKenzie. *Info Mgt J*, Vol. 33, No. 2: 24-26, 28-32, 34, Apr 99

Achieving professional excellence for a new century. James C. Bennett. *Info Mgt J*, Vol. 33, No. 2: 36-42, Apr 99

Book review: Countdown Y2K: Business survival planning for the Year 2000. James C. Bennett. *Info Mgt J*, Vol. 33, No. 4: 44, Oct 99

Book review: Emergency management for records and information programs published by ARMA International. April L. Dmytrenko. *Info Mgt J*, Vol. 33, No. 1: 48, 50, Jan 99

Choosing and using off-the-shelf records management software. Mark Langemo. *Off Sys*, Vol. 16, No. 10: 22-26, Oct 99

Document management, and your intranet: A perfect match. Stephen F. Goodfellow. *Off Sys*, Vol. 16, No. 4: 26, 28, 30, 32-33, Apr 99

Dynamic office politics: Powering up for program success! H. Larry Eiring. *Info Mgt J*, Vol. 33, No. 1: 17-20, 22-25, Jan 99

Facing the future: Preparing new information professionals. David Smythe. *Info Mgt J*, Vol. 33, No. 2: 44-46, 48, Apr 99

How long will it last? The life expectancy of information media. Virginia A. Jones. *Off Sys*, Vol. 16, No. 12: 42-47, Dec 99

Lessons from down under: Records management in Australia. Laurie Sletten. *Info Mgt J*, Vol. 33, No. 1: 26, 28-32, Jan 99

Managing digital information: The emerging technologies. Alan A. Andolsen. *Info Mgt J*, Vol. 33, No. 2: 8-10, 12, 14-15, Apr 99

Organizing the paper jungle. Marion E. Hudson. *Off Sys*, Vol. 16, No. 8: 34-39, Aug 99

Paper and the information age. Larry Kreger. *Info Mgt J*, Vol. 33, No. 4: 38, 40-42, Oct 99

Records management in Iceland. Johanna Gunnlaugsdottir. *Info Mgt J*, Vol. 33, No. 4: 32-34, 36-37, Oct 99

Records management: From profession to scholarly discipline. Berenika M. Webster. *Info Mgt J*, Vol. 33, No. 4: 20, 22, 24-30, Oct 99

Records, management of the future: Anticipate, adapt, and succeed. Bruce W. Dearstyne. *Info Mgt J*, Vol. 33, No. 4: 4-6, 8, 10-12, 14, 16-18, Oct 99

Sorting out electronic filing. Mark Henricks. *Off Sys*, Vol. 16, No. 2: 30, 32-34, Feb 99

The basics of bar coding. Mark Rowh. *Off Sys*, Vol. 16, No. 4: 44-47, Apr 99

The fundamentals of records management. Marcel Robles and Mark Langemo. *Off Sys*, Vol. 16, No. 1: 30, 32, 34, 36, Jan 99

The perilous future of decision making in information management. John C. Montana. *Info Mgt J*, Vol. 33, No. 2: 16-18, 20-22, Apr 99

The user interface for a computerized patient record system for primary health care in a third world environment. P. J. Blignaut and T. McDonald. *J EUC*, Vol. 11, No. 2: 29-33, Apr-June 99

The value added information chain. Susan L. Cisco and Karen V. Strong. *Info Mgt J*, Vol. 33, No. 1: 4-7, 9-10, 12, 14-15, Jan 99

Will it be a happy new year for your vital records? Virginia A. Jones. *Off Sys*, Vol. 16, No. 10: 39-42, Oct 99

Software

Adobe expands its universe. Pamela Pfiffner. *Publish*, Vol. 14, No. 4: 54-59, Apr 99

Adobe's brave new workflow. Mark Nichoson. *Publish*, Vol. 14, No. 4: 60-63, Apr 99

Authoring software: It's the write stuff. Donna J. Abernathy. *T&D*, Vol. 53, No. 4: 54-57, Apr 99

Between individuals and teams: Human resource management in the software sector. Pat Finnegan and John Murray. *J Global IM*, Vol. 7, No. 2: 4-12, Apr-June 99

Center stage: Presentation software. Donna J. Abernathy. *T&D*, Vol. 53, No. 10: 66-69, 71-72, Oct 99

Get on the fast track with Dreamweaver. Janine Warner. *Publish*, Vol. 14, No. 5: 44-48, May 99

Illustrate your point. Marty Beaudet. *Publish*, Vol. 14, No. 5: 58-66, May 99

In sync with ColorSync. Brian P. Lawler. *Publish*, Vol. 14, No. 12: 58-60, 62-63, Dec 99

Procite and EndNote: Bibliographic management software. Gloria Rohmann. *OSR J*, Vol. 17, No. 1: 51-53, Spring 99

Publishing's brightest lights reveal their biggest secrets. Anita Dennis. *Publish*, Vol. 14, No. 9: 42-58, 60-68, Sep 99

Scanning made simple. Cathy Abes and David Claunch. *Publish*, Vol. 14, No. 1: 46-52, Jan 99

Smart programs that know how to teach. Judy Armstrong. *Training*, Vol. 36, No. 11: 59-64, Nov 99

Speech recognition software. Jo Ann Davy. *Off Sys*, Vol. 16, No. 2: 14-16, Feb 99

Stretching the digital canvas. Kate Binder. *Publish*, Vol. 14, No. 12: 70-72, 74-76, Dec 99

Systems Analysis

System development methodology implementation: Perceived aspects of importance. Tom L. Roberts, Michael L. Gibson, and Kent T. Fields. *IRM J*, Vol. 12, No. 3: 27-38, July-Sep 99

Office Management

Cycle-time reduction. Jean Buchanan. *Off Sys*, Vol. 16, No. 4: 50-52, Apr 99

Document management, and your intranet: A perfect match. Stephen F. Goodfellow. *Off Sys*, Vol. 16, No. 4: 26, 28, 30, 32-33, Apr 99

From the box office to your office. Scott Cullen. *Off Sys*, Vol. 16, No. 1: 14-16, 18, 20, Jan 99

- Love in the cubicles. Edwin Powell. Off Sys, Vol. 16, No. 7: 19-20, 22, 24, July 99
- Making call-center voices smile. Jay Stuller. Training, Vol. 36, No. 4: 26-32, Apr 99
- Organizing the paper jungle. Marion E. Hudson. Off Sys, Vol. 16, No. 8: 34-39, Aug 99
- Political correctness in the office. Sylvia Miller. Off Sys, Vol. 16, No. 4: 34, 36-38, Apr 99
- Preemployment testing. Jean Buchanan. Off Sys, Vol. 16, No. 10: 14, 16, 18, 20, Oct 99
- The 37-second office. Robert Gahtan. Off Sys, Vol. 16, No. 5: 47-49, 60, May 99
- The American office, the way we were/the way we are. Tom Jackson. Off Sys, Vol. 16, No. 12: 12-16, Dec 99
- The calls of the wild: Control phone bills with prepaid cards. Jo Ann Davy. Off Sys, Vol. 16, No. 3: 14-16, Mar 99
- The family friendly office. Richard Elsberry. Off Sys, Vol. 16, No. 3: 42-45, Mar 99
- The history of office technology in the 21st century: The computer age. Scott Cullen. Off Sys, Vol. 16, No. 12: 18-20, 22, Dec 99
- The IT wars. Jo Ann Davy. Off Sys, Vol. 16, No. 4: 18-20, 22, 24, Apr 99
- The money man speaks. Richard W. Pavely. Off Sys, Vol. 16, No. 8: 24, 26-30, 32-33, Aug 99
- The spirit of entrepreneurship. Justin T. Scott. Off Sys, Vol. 16, No. 3: 46-47, 51, Mar 99
- The wonders of working vacations. Jean Buchanan. Off Sys, Vol. 16, No. 2: 49-52, Feb 99
- Time piece. Scott Cullen. Off Sys, Vol. 16, No. 7: 14-16, 18, July 99
- Wiring the office of the future. Jennifer Haupt. Off Sys, Vol. 16, No. 3: 38-41, Mar 99
- Equipment and Supplies**
- 1999 Presentations standing ovation awards. Present, Vol. 13, No. 12: 44-49, Dec 99
- Color coordinated. Jon Pepper. Present, Vol. 13, No. 11: 50-52, 54, 56, Nov 99
- Color copier buyers' guide. Scott Cullen. Off Sys, Vol. 16, No. 2: 40, 42-44, Feb 99
- Digital document flow. Mark Rowh. Off Sys, Vol. 16, No. 10: 28, 30, 32, Oct 99
- Dynamic duo. Richard P. Terra. Publish, Vol. 14, No. 12: 50-51, 53-57, Dec 99
- Fax for less: Ten steps for cutting the fat off your fax bills. Sean Winfield. Off Sys, Vol. 16, No. 4: 39-40, 42, Apr 99
- How long will it last? The life expectancy of information media. Virginia A. Jones. Off Sys, Vol. 16, No. 12: 42-47, Dec 99
- Inkjets that mean business. Jon Pepper. Present, Vol. 13, No. 3: 53-59, Mar 99
- Making labels with a computer. Pete Scisco. Off Sys, Vol. 16, No. 3: 34, 36-37, 56, Mar 99
- Muscle machines. Bruce Fraser. Publish, Vol. 14, No. 6: 50-54, June 99
- Nine reasons why you don't need a shredder (a tongue-in-cheek expose). Scott Cullen. Off Sys, Vol. 16, No. 1: 38, 40-43, Jan 99
- Personalized printing for less. Eric J. Adams. Publish, Vol. 14, No. 6: 56-59, June 99

Pour on the color. Bob Weibel. Publish, Vol. 14, No. 6: 72-76, June 99

Power protection for sensitive equipment. Mark Rowh. Off Sys, Vol. 16, No. 11: 14-16, Nov 99

Reconsidering color equipment. Scott Cullen. Off Sys, Vol. 16, No. 8: 40-42, Aug 99

Selecting a phone system. Mark Henricks. Off Sys, Vol. 16, No. 9: 14, 16, 18, Sep 99

Selecting an office supply dealer. Jim Rapp. Off Sys, Vol. 16, No. 5: 14, 16, 18, May 99

Shredder buyers' guide. Scott Cullen. Off Sys, Vol. 16, No. 7: 30, 32-36, 52, July 99

Slide home. Rick Oldano. Publish, Vol. 14, No. 12: 64-66, 68, Dec 99

Sorting out electronic filing. Mark Henricks. Off Sys, Vol. 16, No. 2: 30, 32-34, Feb 99

The art of the copier deal. Scott Cullen. Off Sys, Vol. 16, No. 3: 18-20, 22, 24, Mar 99

The basics of bar coding. Mark Rowh. Off Sys, Vol. 16, No. 4: 44-47, Apr 99

The fax match game. Sean Winfield. Off Sys, Vol. 16, No. 10: 34, 36, 38, Oct 99

The high-performance workplace. Mark Rowh. Off Sys, Vol. 16, No. 2: 18, 20-24, Feb 99

The history of office technology in the 21st century: Telecommunications in the office. Scott Cullen. Off Sys, Vol. 16, No. 12: 24, 26-28, Dec 99

The history of office technology in the 21st century: The copier. Kerry Regan. Off Sys, Vol. 16, No. 12: 29-31, Dec 99

The history of office technology in the 21st century: Tools of the trade. Scott Cullen. Off Sys, Vol. 16, No. 12: 32-36, Dec 99

The truth about MFPs. Scott Cullen. Off Sys, Vol. 16, No. 11: 26, 28-30, 32, Nov 99

The ultimate low-cost word processor. Richard B. Elsberry. Off Sys, Vol. 16, No. 5: 50-52, May 99

The white stuff. Wayne Kawamoto. Present, Vol. 13, No. 11: 73-74, 76, 78, Nov 99

To MFP or not to MFP. Scott Cullen. Off Sys, Vol. 16, No. 9: 36, 38-40, Sep 99

Waiting for wireless. Mark Henricks. Off Sys, Vol. 16, No. 4: 14-16, 56, Apr 99

What's old is new again. Karen Alexander. Off Sys, Vol. 16, No. 1: 44, 46, 48-49, Jan 99

Ergonomics and Facility Management

Ergonomic economics. Justin T. Scott. Off Sys, Vol. 16, No. 5: 39-40, 42-43, May 99

Hoteling: Offices a la carte. Marion E. Hudson. Off Sys, Vol. 16, No. 9: 28, 30-32, 34, Sep 99

The high-performance workplace. Mark Rowh. Off Sys, Vol. 16, No. 2: 18, 20-24, Feb 99

Mail Management

100-year history of business mail. Richard W. Pavely. Off Sys, Vol. 16, No. 12: 37-41, Dec 99

Comparing the return rate, speed, and quality of e-mail and postal mail survey delivery methods in a business education setting. Allen D. Truell and Perry Goss. DPE Conf Read, 19-23, 99

Mail management for a growing business. Richard W. Pavely. *Off Sys*, Vol. 16, No. 5: 20-22, 24-27, May 99

New weapons in the war for postal savings. Richard W. Pavely. *Off Sys*, Vol. 16, No. 2: 26, 28-29, Feb 99

Overnight delivery services. Karen Alexander. *Off Sys*, Vol. 16, No. 2: 45-46, 48, Feb 99

Postage accountability. Richard W. Pavely. *Off Sys*, Vol. 16, No. 11: 34-36, Nov 99

Professionalism in the mail center. Richard W. Pavely. *Off Sys*, Vol. 16, No. 9: 20, 22, 24, 26-27, Sep 99

Shipping overseas overnight: How to go global with express services. Jo Ann Davy. *Off Sys*, Vol. 16, No. 11: 38-41, Nov 99

Tips on preparing a mail services manual. Richard W. Pavely. *Off Sys*, Vol. 16, No. 1: 22, 24-26, 28, Jan 99

Top concerns of mail center managers. Mark Rowh. *Off Sys*, Vol. 16, No. 5: 28, 30, 32, May 99

You've got snail mail! (But if you look closely, it was probably produced electronically). Justin T. Scott. *Off Sys*, Vol. 16, No. 3: 26, 28, 30, 32-33, Mar 99

Support Staff

Educational preparation of the office professional: A response from Professional Secretaries International members. Linda Wiggs, Marcia A. Anderson, and Barbara Morgan. *DPE J*, Vol. 40, No. 2: 87-97, Spring 98

Meeting the technology staff development needs of elementary teachers. Tena B. Crews and Melinda McCannon. *DPE Conf Read*, 91-95, 99

Perceptions of required job skills of entry-level secretaries at Southern Illinois University. Londa L. Sullivan. Southern Illinois University, Master's thesis, 98

Skills needed by office employees. John E. Gump and Phyllis S. Gump. *KBEA J*, 12-17, Spring 99

The integration of workplace skills in academic classrooms at the School of Secretarial Science, Mara Institute of Technology, Malaysia. Salina Noranee. Southern Illinois University, Master's thesis, 97

The role of administrative office support personnel in office technology training. Carolee Sormunen and Mary Ellen Adams. *Bus Ed Forum*, Vol. 53, No. 4: 14-20, Apr 99

The role of secretaries in training computer technologies. Tricia A. Zurliene. Southern Illinois University, Master's thesis, 98

Training needs of state government secretarial employees: Implications for business education and training and development. Donna H. Redmann. *DPE Conf Read*, 149-158, 99

Personnel Issues

Book review: Assessment, measurement, and prediction for personnel decisions by Robert M. Guion. Alan Clardy. *HRD Qtly*, Vol. 10, No. 4: 394-397, Winter 99

Finding and keeping talent in a shrinking labor pool. Jean Buchanan. *Off Sys*, Vol. 16, No. 11: 42-44, 46, Nov 99

Getting a grip on employee growth. Pamela F. Weber. *T&D*, Vol. 53, No. 5: 87-94, May 99

Getting new employees up to speed. Jim Rapp. *Off Sys*, Vol. 16, No. 11: 47-49, Nov 99

Inviting meaningful applicant performance in employment interviews. William G. Kirkwood and Steven M. Ralston. *J Bus Com*, Vol. 36, No. 1: 55-76, Jan 99

Preemployment testing. Jean Buchanan. *Off Sys*, Vol. 16, No. 10: 14, 16, 18, 20, Oct 99

Time piece. Scott Cullen. *Off Sys*, Vol. 16, No. 7: 14-16, 18, July 99

Diversity

"All that we can be" leading the U.S. army's gender integration effort. Kathleen K. Reardon and Kevin J. Reardon. *Mgt Com Qtly*, Vol. 12, No. 4: 600-619, May 99

A gender comparison of Canadian managers' use of information technology: Computer skills required, applications used, and tasks performed. Virginia Sullivan. *DPE J*, Vol. 40, No. 1: 10-25, Winter 98

A report on gender and gender-related issues in the accounting professoriate. Patricia A. Lanier and John R. Tanner. *JEB*, Vol. 75, No. 2: 76-82, Nov-Dec 99

Argumentative men: Expectations of success. Nancy M. Schullery. *J Bus Com*, Vol. 36, No. 4: 362-381, Oct 99

Book review: Gender and family issues in the workplace by Francine D. Blau and Ronald G. Ehrenberg. Sharon A. DeVaney. *J Cons Aff*, Vol. 33, No. 1: 209-212, Summer 99

Dialogue through standpoint: Understanding women's and men's standpoints of sexual harassment. Debbie S. Dougherty. *Mgt Com Qtly*, Vol. 12, No. 3: 436-468, Feb 99

Diversity management in the workplace. Nantana Supornpradit. Southern Illinois University, Master's thesis, 98

Diversity management: An examination of the U.S. Global 500 experience as a possible model for the multinational companies in other countries. Leila A. Farah. Southern Illinois University, Master's thesis, 97

Equally qualified but unequally perceived: Openness to perceived dissimilarity as a predictor of race and sex discrimination in performance judgements. Charmine E. J. Hartel, Shane S. Douthitt, Gunter Hartel, and Sarah Yarbrough Douthitt. *HRD Qtly*, Vol. 10, No. 1: 79-89, Spring 99

Female business education faculty attaining full professor status at four-year colleges and universities. Cheryl Campbell. Southern Illinois University, Master's thesis, 97

Fostering a diverse workforce for today's global marketplace. Carol Larson Jones. *NBEA Yrbk*, No. 37: 128-141, 99

Improving job satisfaction of employees who are deaf and hearing. Robert N. Lussier, Kathleen Say, and Joel Corman. *Mid-Amer J Bus*, Vol. 14, No. 1: 69-73, Spring 99

Invited reaction: Gender, social roles, and the emergence of leaders. Steven J. Karau and Alice H. Eagly. *HRD Qtly*, Vol. 10, No. 4: 321-327, Winter 99

Job satisfaction of CPA and non-CPA women accountant practitioners. Ana C. Lockward. Lehman College, Master's thesis, 98

Men's and women's attitudes toward computer technology: A comparison. Charles M. Ray, Carolee Sormunen, and Thomas M. Harris. *OSR J*, Vol. 17, No. 1: 1-8, Spring 99

Participation of women as authors and participants in articles published in the *Journal of Organizational Behavior Management*. Kimberly Jarema, Susan Snyckerski, Susan Bagge, John Austin, and Alan Poling. *J Org Beh Mgt*, Vol. 19, No. 1: 85-94, 99

Reading, writing, and rhetoric: An inquiry into the art of legal language. Frances J. Ranney. *Bus Com Qtly*, Vol. 62, No. 2: 104-108, June 99

Representation of women in international business case studies. John R. Ruhe and William R. Allen. *JEB*, Vol. 75, No. 2: 83-89, Nov-Dec 99

Retirement programs: Reaching midlife professional women. Jamie Huyer Thompson, Deanna L. Sharpe, and Jean A. Hamilton. *Fin C&P*, Vol. 9, No. 2: 25-36, 98

Rhetoric and the death of a top gun: Technology, gender, and the military. Tori Sadler. *Bus Com Qtly*, Vol. 62, No. 2: 108-111, June 99

The diversity issue no one talks about. Margaret Olesen. *Training*, Vol. 36, No. 5: 46-48, 50, 52, 54-56, May 99

The effect of gender role, attitude toward leadership, and self-confidence on leader emergence: Implications for leadership development. Judith A. Kolb. *HRD Qtly*, Vol. 10, No. 4: 305-320, Winter 99

The female profession. Shari Caudron. *T&D*, Vol. 53, No. 5: 55, 57-59, May 99

The gender difference: Validity of standardized admission tests in predicting MBA performance. Terence Hancock. *JEB*, Vol. 75, No. 2: 91-93, Nov-Dec 99

The job satisfaction of managerial and executive women: Revisiting the assumptions. Julia Morrison Chambers. *JEB*, Vol. 75, No. 2: 69-74, Nov-Dec 99

The need for women educational leaders in technology. Victoria A. Hammer. *OBT*, Vol. 58: 16-23, 99

The representation of diversity in marketing principles texts: An exploratory analysis.

Ellen Foxman and Debbie Easterling. *JEB*, Vol. 74, No. 5: 285-288, May-June 99

Who's leading the blind? Kevin Dobbs. *Training*, Vol. 36, No. 10: 96-98, 100, 102, 104, 106, 108, Oct 99

Workplace diversity education in California community colleges. Madelyn Litz. Southern Illinois University, Master's thesis, 97

Ethics and Law

A new approach to evaluating business ethics: An artificial neural networks application. Mo Adam Mahmood, Gary L. Sullivan, and Ray-Lin Tung. *J EUC*, Vol. 11, No. 3: 11-19, July-Sep 99

AACSB dean's understanding of multimedia copyright laws and guidelines. Rebecca Gatlin, Joseph V. Arn, and William Kordsmeier. *JEB*, Vol. 74, No. 6: 368-371, July-Aug 99

An analysis of whistle-blowers and their impact on marketing practices. Paul L. Starkey and D. Cameron Montgomery. *Bus Ed Forum*, Vol. 53, No. 4: 39-42, Apr 99

An empirical investigation of cultural differences in ethical decisionmaking among U.S. accounting students. William E. Shafer and L. Jane Park. *JEB*, Vol. 74, No. 4: 220-224, Mar-Apr 99

Approaches to ethics in international business education. Gopalkrishnan R. Iyer. *J Teach Int Bus*, Vol. 11, No. 1: 5-20, 99

Book review: Ethics and organizational communication by Matthew W. Seeger. Patricia Hayes Andrews. *Mgt Com Qtly*, Vol. 12, No. 3: 469-474, Feb 99

- Book review: Gender and family issues in the workplace by Francine D. Blau and Ronald G. Ehrenberg. Sharon A. DeVaney. *J Cons Aff*, Vol. 33, No. 1: 209-212, Summer 99
- Business school internships: Legal concerns. Cathy Owens Swift and Russell Kent. *JEB*, Vol. 75, No. 1: 23-26, Sep-Oct 99
- Conducting ethical business education research. Carol Blaszczynski. *DPE J*, Vol. 40, No. 4: 202-213, Fall 98
- Copyright and wrong. Bridget Allen. *Techniques*, Vol. 74, No. 3: 34-35, Mar 99
- Cyberspace law—connections to the classroom. Konnie G. Kustron. *MBEA Today*, Vol. 64, No. 4: 4-5, Sep 99
- Developing a common language for workplace ethics: Comparing the opinions of educators and business representatives. Kenneth Hoffman and Mohammad Chowdhury. *DPE J*, Vol. 40, No. 4: 190-201, Fall 98
- Effects of learning and living on IS ethics education. Hsi-Peng Lu and Jien-Liang Lin. *J CIS*, Vol. 39, No. 2: 96-100, Winter 98-99
- Ethical/legal issues in business and education regarding misuse of computer science. Patrick S. Dare. Southern Illinois University, Master's thesis, 98
- Ethics content in introductory accounting textbooks: An analysis and review. Robert M. Bracken and Frank R. Urbancic. *JEB*, Vol. 74, No. 5: 279-284, May-June 99
- Ethics in international business education: Perspectives from five business disciplines. Debbie Thorne LeClair, Robert Clark, Linda Ferrell, Gilbert "Joe" Joseph, and Daniel LeClair. *J Teach Int Bus*, Vol. 11, No. 1: 43-71, 99
- Federal workplace laws: Are business work experience programs in compliance? Martha H. Rader and Linda A. Kurth. *Bus Ed Forum*, Vol. 53, No. 4: 26-29, Apr 99
- Getting around the impasse: A grounded approach to teaching ethics and social responsibility in international business education. Marc T. Jones and Peter Lok. *J Teach Int Bus*, Vol. 11, No. 1: 21-42, 99
- Harassment on the Internet. Jennifer L. Beyer and Houston H. Carr. *J CIS*, Vol. 39, No. 2: 66-68, Winter 98-99
- International corporate responsibility and MBA programs: Using an integrated approach. Irene M. Herremans and Ron Murch. *J Teach Int Bus*, Vol. 11, No. 1: 91-117, 99
- Legal issues involving the operation of a university Web site. William N. Bockanic and Patrick T. Hogan. *JEB*, Vol. 74, No. 6: 373-378, July-Aug 99
- Mixed messages: Sexual harassment in the public schools. Bernadette Marczely. *Clearings*, Vol. 72, No. 5: 315-318, May-June 99
- Out with the old? Monica Fuertes. *Techniques*, Vol. 74, No. 2: 44-45, Feb 99
- Phone fraud. Mark Rowh. *Off Sys*, Vol. 16, No. 8: 50-52, Aug 99
- Social responsibility and Mana in international business education. John Patterson and Glenys Patterson. *J Teach Int Bus*, Vol. 11, No. 1: 73-89, 99
- Standards on ethics and integrity. Academy of Human Resource Development. *PIQ*, Vol. 12, No. 3: 5-30, 99
- Teaching business ethics in accounting classes. Jill M. D'Aquila. *Bus Ed Forum*, Vol. 53, No. 3: 20-21, Feb 99

The ethical orientation of financial planners engaged in investment activities: A comparison of practitioners based on professionalization and compensation sources. Kenneth S. Bigel. New York University, Doctoral dissertation, 98

The new workforce investment act. Cynthia Pantazis. T&D, Vol. 52, No. 8: 48-50, Aug 99

The status of ethics instruction in marketing education. Allen D. Truell. DPE Conf Read, 111-117, 99

The transient effects of limited ethics training. Clinton Richards. JEB, Vol. 74, No. 6: 332-334, July-Aug 99

Workpace privacy, confidentiality, and surveillance. Ann M. Remp. NBEA Yrbk, No. 37: 115-127, 99

Occupational Information

'99 Salary survey. Techniques, Vol. 74, No. 4: 34-35, Apr 99

A Delphi study of entry-level workplace skills, competencies, and proof-of-achievement products. William J. Wilhelm. DPE J, Vol. 41, No. 2: 105-122, Spring 99

A Delphi study of entry-level workplace skills, competencies, and proof-of-achievement products. William J. Wilhelm. Arizona State University, Doctoral dissertation, 98

A study of the importance of workplace basics competencies (SCANS) in Taiwan, Republic of China. Ling-Yu Melody Wen. DPE J, Vol. 40, No. 3: 117-127, Summer 98

A winning reflection. Marlene Lozada. Techniques, Vol. 74, No. 3: 18-21, Mar 99

An examination of the correlates of burnout in information systems professionals. Vikram Sethi, Tonya Barrier, and Ruth C. King. IRM J, Vol. 12, No. 3: 5-13, July-Sep 99

Book review: The new pioneers by Thomas Petzinger, Jr. Theodore Kinni. Training, Vol. 36, No. 5: 116, May 99

Crunch time for IT employers. David Stamps. Training, Vol. 36, No. 5: 58-60, 62, 64, 66, May 99

Employability skills required for 21st century Jamaican workers: Implications for education and training. Marcia A. Anderson and Claudette Williams-Myers. DPE Conf Read, 63-69, 99

Entry level employability skills expected of vocational students by employers in North Missouri. Becky Murphy and Jayla Smith. Northwest Missouri State University, Master's thesis, 98

Finding a niche. James Hettinger. Techniques, Vol. 74, No. 5: 30-33, May 99

Hot Jobs. Kim Kiser. Training, Vol. 36, No. 8: 28-35, Aug 99

HR salary survey. Marc Avery. T&D, Vol. 53, No. 11: 57-60, 62, Nov 99

Importance of keyboarding skills for entry-level employees. Sylvia D. Shaw. Southern Illinois University, Master's thesis, 97

Jobs with flavor. Sandra R. Sabo. Techniques, Vol. 74, No. 2: 34-37, Feb 99

Knowledge and skill lead to career opportunities. Andre N. White. MBEA Today, Vol. 64, No. 4: 7, Sep 99

Move over nerds. Kim Kiser. Training, Vol. 36, No. 1: 54-58, Jan 99

Out with the old? Monica Fuertes. *Techniques*, Vol. 74, No. 2: 44-45, Feb 99

Packed by popular demand. Eric Ries. *Techniques*, Vol. 74, No. 3: 22-25, Mar 99

Perceptions of business teachers for workplace skill instruction. Gayla Jones. Southern Illinois University, Master's thesis, 97

Perceptions of required job skills of entry-level secretaries at Southern Illinois University. Londa L. Sullivan. Southern Illinois University, Master's thesis, 98

Perceptions of secondary-level business teachers regarding instruction for SCANS entry-level workplace competencies and skills. Lynette I. Wallace-Thompson. Southern Illinois University, Master's thesis, 97

Perspectives of "Fortune 500" executives on the competency requirements for accounting graduates. Dong-Woo Lee and Carol Blaszczynski. *JEB*, Vol. 75, No. 2: 104-107, Nov-Dec 99

Skills needed by office employees. John E. Gump and Phyllis S. Gump. *KBEA J*, 12-17, Spring 99

Survey of international business positions advertised in the National Business Employment Weekly. Marion S. Webb, Kenneth R. Mayer, and Virginie Pioche. *J Teach Int Bus*, Vol. 10, No. 1: 35-52, 98

Technology and workplace skills needed for entry-level employment in the 21st century workplace: A preliminary investigation. Cheryl Wiedmaier and Sherry Roberts. *DPE Conf Read*, 145-147, 99

Tensions and burdens in employment interviewing processes: Perspectives of non-dominant group applicants. Patrice M. Buzzanell. *J Bus Com*, Vol. 36, No. 2: 134-163, Apr 99

The coming crisis: A shortage of business educators. Susan Okula. *Bus Ed Forum*, Vol. 53, No. 4: 6-8, 10-12, Apr 99

The end of the job as we know it. Caitlin P. Williams. *T&D*, Vol. 53, No. 1: 52, 54, 56, 58-60, Jan 99

The importance of resume and cover letter criteria in the United States, Australia, Germany, Thailand, and Hong Kong. Darlene Pibal. *DPE J*, Vol. 40, No. 3: 137-144, Summer 98

The integration of workplace skills in academic classrooms at the School of Secretarial Science, Mara Institute of Technology, Malaysia. Salina Noranee. Southern Illinois University, Master's thesis, 97

The money man speaks. Richard W. Pavely. *Off Sys*, Vol. 16, No. 8: 24, 26-30, 32-33, Aug 99

The skill set for success of new business school graduates: Do prospective employers and university faculty agree? Faruk Tanyel, Mark A. Mitchell, and Harry G. McAlum. *JEB*, Vol. 75, No. 1: 33-37, Sep-Oct 99

Trainers' salaries 1999. Kevin Dobbs. *Training*, Vol. 36, No. 11: 26-33, 35, 37, 38, Nov 99

Training magazine's industry report 1999: An overview of employer-sponsored training in the United States. *Training*, Vol. 36, No. 10: 37-38, 40, Oct 99

Turning merit scores into salaries. William E. Becker. *J Econ Ed*, Vol. 30, No. 4: 420-426, Fall 99

What to do when job applicants tell . . . tales of invented lives. Jim Kennedy. *Training*, Vol. 36, No. 10: 110-112, 114, Oct 99

Performance Evaluation

A product review: 360 assessments. Keith E. Morical. T&D, Vol. 53, No. 4: 43-47, Apr 99

How to design an instructor evaluation. Greg Hopkins. T&D, Vol. 53, No. 3: 51-52, Mar 99

How to evaluate your 360 feedback efforts. Kenneth M. Nowack, Jeanne Hartley, and William Bradley. T&D, Vol. 53, No. 4: 48-53, Apr 99

Leaderless supervision and performance appraisal: A proposed research agenda. Gerald E. Thomas. HRD Qtly, Vol. 10, No. 1: 91-94, Spring 99

Learning and performance: Just the end of the beginning—A rejoinder to Kuchinke. John A. Barrie and R. Wayne Pace. HRD Qtly, Vol. 10, No. 3: 293-296, Fall 99

Salespersons and sales managers: A descriptive study of topics and perceptions of retail sales performance appraisals. Albert J. Taylor, Linda S. Pettijohn, and Charles E. Pettijohn. HRD Qtly, Vol. 10, No. 3: 271-291, Fall 99

Turning merit scores into salaries. William E. Becker. J Econ Ed, Vol. 30, No. 4: 420-426, Fall 99

Professional Development

A multisite case study investigating mentoring practices in selected business organizations. Merkt Vande and Jayne Beadle. Northern Illinois University, Doctoral dissertation, 98

Achieving professional excellence for a new century. James C. Bennett. Info Mgt J, Vol. 33, No. 2: 36-42, Apr 99

Analysis of secondary business teachers' information technology needs with implications for teacher education. Donna H.

Redmann, Joe W. Kotrlik, Betty C. Harrison, and Cynthia S. Handley. NABTE Rev, No. 26: 40-45, 99

Book review: Business etiquette: 101 ways to conduct business with charm and savvy by Ann Marie Sabath. Kurt Thies. Info Mgt J, Vol. 33, No. 4: 46, Oct 99

Book review: Co-leaders: The power of great partnerships by David A. Heenan and Warren Bennis. Lydia R. Menzel. T&D, Vol. 53, No. 7: 69, July 99

Book review: The digital economy: Promise and peril in the age of networked intelligence by Don Tapscott. Jim Coulson. Info Mgt J, Vol. 33, No. 2: 50, Apr 99

Business educators' perceptions of professional meetings with implications for organizations' leaders. Melody W. Alexander, Rodney E. Davis, and Robert A. Underwood. NABTE Rev, No. 26: 34-39, 99

EdNet@Umass: Providing quality professional development via the Internet. Robert A. Reilly. THE J, Vol. 26, No. 8: 60-64, Mar 99

Facing the future: Preparing new information professionals. David Smythe. Info Mgt J, Vol. 33, No. 2: 44-46, 48, Apr 99

Factors relating to Illinois public high school teachers' implementation of the Internet into classroom activities and professional development. Debra S. Delligatti. Southern Illinois University, Master's thesis 97

Faculty internships in family business. Greg Filbeck, Debbe Skutch, and Deborah J. Dwyer. Mid-Amer J Bus, Vol. 14, No. 2: 47-55, Fall 99

Female business education faculty attaining full professor status at four-year colleges and universities. Cheryl Campbell. Southern Illinois University, Master's thesis, 97

Fit for the real world. Eric Ries. *Techniques*, Vol. 74, No. 7: 14-18, Oct 99

Going back into the classroom: From the university to the public school. John J. Chiodo. *Clearings*, Vol. 73, No. 1: 6-10, Sep-Oct 99

Information-technology training: Teaching computer skills to American workers. *Training*, Vol. 36, No. 10: 63-64, 66, 68, 70-71, Oct 99

It's a work out. Kelley M. Blassingame. *Techniques*, Vol. 74, No. 7: 20-23, Oct 99

Market yourself by minding your manners: Business etiquette. Justin T. Scott. *Off Sys*, Vol. 16, No. 11: 18-20, 22, 24, Nov 99

Millennium mindsets. Beverly L. Kaye. *T&D*, Vol. 53, No. 11: 44-46, Nov 99

Pedagogic behaviors and skills of outstanding university professors: What can we learn for modeling? R. B. Barton, Jr. and Bonnie L. McNeely. *KBEA J*, 10-12, Spring 99

Professionalism. James L. Young. *ABEA J*, Vol. 18, No. 1: 4-5, Spring 99

Records management: From profession to scholarly discipline. Berenika M. Webster. *Info Mgt J*, Vol. 33, No. 4: 20, 22, 24-30, Oct 99

Records, management of the future: Anticipate, adapt, and succeed. Bruce W. Dearstyne. *Info Mgt J*, Vol. 33, No. 4: 4-6, 8, 10-12, 14, 16-18, Oct 99

Small towns, big challenges. Marnie Roberts. *Techniques*, Vol. 74, No. 7: 24-26, Oct 99

Successful internship programs as perceived by AACSB internship coordinators. Susanne Goad. Northern Illinois University, Doctoral dissertation, 98

Teaching as a career: Patterns and perceptions of business education teachers. Ratna Sinha. *DPE J*, Vol. 40, No. 2: 64-80, Spring 98

The future we create. Arthur McEntee. *NBEA Yrbk*, No. 37: 1-6, 99

The wonders of working vacations. Jean Buchanan. *Off Sys*, Vol. 16, No. 2: 49-52, Feb 99

Training budgets: How much do U.S. organizations spend on employee training? *Training*, Vol. 36, No. 10: 43-44, 46, 48, 50, Oct 99

Where the training dollars go? Employer-provided training comes in a broad range of topics—and delivery methods. *Training*, Vol. 36, No. 10: 53-54, 56, 58, 60, Oct 99

Work-based learning tools for teachers. *Techniques*, Vol. 74, No. 7: 28-29, Oct 99

Work Behavior

A comparison of problem definition by practitioner accounting experts and accounting novices in financial accounting. Carol Normand. Northern Illinois University, Doctoral dissertation, 98

A continuous improvement approach to support staff workload analysis: A case study. Marlyse M. Heaps, Cindy Kelley, John J. Olivo, and Sherri Valencik. *ITL&P J*, Vol. 17, No. 2: 45-52, Fall 99

A lure for labor. Sarah Fister. *Training*, Vol. 36, No. 2: 56-60, 62, Feb 99

A multisite case study investigating mentoring practices in selected business organizations. Merkt Vande and Jayne Beadle. Northern Illinois University, Doctoral dissertation, 98

A protocol analysis model for investigating computer supported problem-solving activities. Catherine Chen. *ITL&P J*, Vol. 17, No. 2: 35-43, Fall 99

An analysis of whistle-blowers and their impact on marketing practices. Paul L. Starkey and D. Cameron Montgomery. *Bus Ed Forum*, Vol. 53, No. 4: 39-42, Apr 99

An examination of basic skills education and its effect on performance. Mary Suzanne Clinton. *JEB*, Vol. 74, No. 5: 266-270, May-June 99

An objective review of the *Journal of Organizational Behavior Management: 1987-1997*. Timothy V. Nolan, Kimberly A. Jarema, and John Austin. *J Org Beh Mgt*, Vol. 19, No. 3: 83-114, 99

Antecedents and consequences of coaching behavior. Andrea D. Ellinger. *PIQ*, Vol. 12, No. 4: 45-70, 99

Artists, craftsmen, and technocrats. Patricia Parker. *T&D*, Vol. 53, No. 7: 30-33, July 99

Attempts to increase vehicle safety-belt use among industry workers: What can we learn from our failures? Thomas E. Boyce and E. Scott Geller. *J Org Beh Mgt*, Vol. 19, No. 3: 27-44, 99

Behavior change among agents of a community safety program: Pizza deliverers advocate community safety belt use. Timothy D. Ludwig and E. Scott Geller. *J Org Beh Mgt*, Vol. 19, No. 2: 3-24, 99

Behavioral impact of a corporate driving policy: Undesirable side-effects reflect countercontrol. Timothy D. Ludwig and E. Scott Geller. *J Org Beh Mgt*, Vol. 19, No. 2: 25-34, 99

Big brother goes to work. Julie Cook. *Off Sys*, Vol. 16, No. 8: 43-45, Aug 99

Book review: Behavior analysis for lasting change by Beth Sulzer-Azaroff and G. Roy Mayer. Emily Branscum. *J Org Beh Mgt*, Vol. 18, No. 1: 93-95, 98

Book review: Business etiquette: 101 ways to conduct business with charm and savvy by Ann Marie Sabath. Kurt Thies. *Info Mgt J*, Vol. 33, No. 4: 46, Oct 99

Book review: No more blue Mondays by Robin A. Sheerer. Rebecca Ganzel. *Training*, Vol. 36, No. 9: 114, 116, Sep 99

Book review: The leadership engine: How winning companies build leaders at every level by Noel M. Tichy. Joyce A. Thompson. *HRD Qrtly*, Vol. 10, No. 4: 391-394, Winter 99

Book review: The values-based safety process: Improving your safety culture with a behavioral approach. Grainne A. Matthews. *J Org Beh Mgt*, Vol. 19, No. 3: 115-119, 99

Business spotlight: How America Online creates a positive work environment for its employees. Joanne M. Glenn. *Bus Ed Forum*, Vol. 54, No. 2: 14-15, Dec 99

Business teaching as a career in the United States. Marcia A. Anderson and Ratna Sinha. *NABTE Rev*, No. 26: 28-33, 99

Business-information systems professional differences: Bridging the business rule gap. David P. Hale, Shane Sharpe, and Joanne E. Hale. *IRM J*, Vol. 12, No. 2: 16-25, Apr-June 99

Can we do better behavior analyses in OBM? Comments on "The analysis of behavioral mechanisms in JOB.M." Judy L. Agnew. *J Org Beh Mgt*, Vol. 19, No. 3: 57-61, 99

Can't stop on a dime: The roles of matching and momentum in persistence of commitment. Sonia M. Goltz. *J Org Beh Mgt*, Vol. 19, No. 1: 37-63, 99

- Casual day disasters! Scott Cullen. *Off Sys*, Vol. 16, No. 10: 44-46, Oct 99
- Computer gold-bricking. Terry D. Lundgren and Carol A. Lundgren. *J CIS*, Vol. 39, No. 4: 57-62, Summer 99
- Conceptual behavior analysis. Richard W. Malott. *J Org Beh Mgt*, Vol. 19, No. 3: 75-81, 99
- Covering the bases. Justin T. Scott. *Off Sys*, Vol. 16, No. 7: 42-44, July 99
- Creative solutions: Managing mavericks and mad geniuses. Julie Cook. *Off Sys*, Vol. 16, No. 7: 37-38, 40-41, July 99
- Cycle-time reduction. Jean Buchanan. *Off Sys*, Vol. 16, No. 4: 50-52, Apr 99
- Developing a common language for workplace ethics: Comparing the opinions of educators and business representatives. Kenneth Hoffman and Mohammad Chowdhury. *DPE J*, Vol. 40, No. 4: 190-201, Fall 98
- Dialogue through standpoint: Understanding women's and men's standpoints of sexual harassment. Debbie S. Dougherty. *Mgt Com Qtly*, Vol. 12, No. 3: 436-468, Feb 99
- Dining with the devil: A response to Normand, Bucklin and Austin. Linda J. Hayes. *J Org Beh Mgt*, Vol. 19, No. 3: 63-65, 99
- Dynamic office politics: Powering up for program success! H. Larry Eiring. *Info Mgt J*, Vol. 33, No. 1: 17-20, 22-25, Jan 99
- Effect of flexible work schedules on work and family life. Leann L. Whittler. Southern Illinois University, Master's thesis, 97
- Everybody identifies with Smokey the Bear: Employee responses to newsletter identification inducements at the U.S. Forest Service. James R. DiSanza and Connie Bullis. *Mgt Com Qtly*, Vol. 12, No. 3: 347-399, Feb 99
- Exploring the relationship between organizational culture and self-learning among office employees. James E. Bartlett, II, Chadwick Higgins, and Courteney Kovacs. *DPE Conf Read*, 71-76, 99
- Facilitating change in the workplace. Jane A. Meuth. Southern Illinois University, Master's thesis, 98
- Fitting in: The acculturation experiences of entry-level high school interns in school-to-work transition. Madelyn Schulman. New York University, Doctoral dissertation, 98
- Formal developmental relationship: A survey of organizational practices. Christina A. Douglas and Cynthia D. McCauley. *HRD Qtly*, Vol. 10, No. 3: 203-220, Fall 99
- Formal mentoring as a strategy for human resource development: A review of research. Christine D. Hegstad. *HRD Qtly*, Vol. 10, No. 4: 383-390, Winter 99
- Free agent learner. Shari Caudron. *T&D*, Vol. 52, No. 8: 26-30, Aug 99
- From the box office to your office. Scott Cullen. *Off Sys*, Vol. 16, No. 1: 14-16, 18, 20, Jan 99
- Get ready for generation next. Alison Wellner. *Training*, Vol. 36, No. 2: 42-44, 46, 48, Feb 99
- Going virtual, getting real. Randall J. Alford. *T&D*, Vol. 53, No. 1: 34-44, Jan 99
- History and contribution of organizational behavior management to services for persons with developmental disabilities. Peter Sturme. *J Org Beh Mgt*, Vol. 18, No. 2/3: 7-32, 98
- How multiple interventions influenced employee turnover: A case study. Timothy Hatcher. *HRD Qtly*, Vol. 10, No. 4: 365-382, Winter 99

Imparting information and influencing behaviour: An examination of staff briefing sessions. Paul R. Gamble and Clare E. Kelliher. *J Bus Com*, Vol. 36, No. 3: 261-279, July 99

Improving job satisfaction of employees who are deaf and hearing. Robert N. Lussier, Kathleen Say, and Joel Corman. *Mid-Amer J Bus*, Vol. 14, No. 1: 69-73, Spring 99

Improving therapist and patient performance in chronic psychiatric group homes through goal-setting, feedback, and positive reinforcement. Warren L. Huberman and Richard M. O'Brien. *J Org Beh Mgt*, Vol. 19, No. 1: 13-36, 99

Influence behaviors and managerial effectiveness in lateral relations. Allen H. Church and Janine Waclawski. *HRD Qtly*, Vol. 10, No. 1: 3-34, Spring 99

Integrating learning with working: A reconception of the role of workplace learning. Richard J. Torraco. *HRD Qtly*, Vol. 10, No. 3: 249-270, Fall 99

Invited reaction: Gender, social roles, and the emergence of leaders. Steven J. Karau and Alice H. Eagly. *HRD Qtly*, Vol. 10, No. 4: 321-327, Winter 99

Invited reaction: Influence behaviors and managerial effectiveness in lateral relations. James L. Farr. *HRD Qtly*, Vol. 10, No. 1: 35-41, Spring 99

Invited reaction: Setting the stage for further study of developmental relationships. Laura L. Bierema. *HRD Qtly*, Vol. 10, No. 3: 221-224, Fall 99

Job satisfaction of CPA and non-CPA women accountant practitioners. Ana C. Lockward. Lehman College, Master's thesis, 98

Leadership and culture: Work-related values and leadership styles among one company's U.S. and German telecommunication employees. K. Peter Kuchinke. *HRD Qtly*, Vol. 10, No. 2: 135-154, Summer 99

Lessons from Leonardo. Michael Gelb. *Training*, Vol. 36, No. 6: 35-40, June 99

Love in the cubicles. Edwin Powell. *Off Sys*, Vol. 16, No. 7: 19-20, 22, 24, July 99

Managing Generation X: As employees, as customers. Jim Rapp. *Off Sys*, Vol. 16, No. 8: 14-16, 18, Aug 99

Masterful networking. Andrea Nierenberg. *T&D*, Vol. 53, No. 2: 51-53, Feb 99

Measuring the impact of information systems on organizational behavior. R. Wayne Headrick and George W. Morgan. *J EUC*, Vol. 11, No. 4: 16-21, Oct-Dec 99

Organizational leadership in the 21st century. Kenneth L. Gorman. *NBEA Yrbk*, No. 37: 100-114, 99

Perceptions of participants in John A. Logan College Center for Business and Industry Programs regarding the equality of their experience. Darren L. Pulley. Southern Illinois University, Master's thesis, 97

Political correctness in the office. Sylvia Miller. *Off Sys*, Vol. 16, No. 4: 34, 36-38, Apr 99

Promoting the work ethic among generation X and N-Gen students. Carol A. Johnson and Claudia L. Orr. *NBEA Yrbk*, No. 37: 16-26, 99

Selected communication variables and telecommuting participation decisions: Data from telecommuting workers. N. Lamar Reinsch, Jr. *J Bus Com*, Vol. 36, No. 3: 247-260, July 99

Small group incentives: A review of the literature. Judith A. Honeywell-Johnson and Alyce M. Dickinson. *J Org Beh Mgt*, Vol. 19, No. 2: 89-120, 99

So long 20th century. *Training*, Vol. 36, No. 12: 30-36, 38-40, 42-48, Dec 99

Strategies in organizing work-related learning projects. Rob F. Poell, Ferd J. Van der Krogt, and Danny Wildemeersch. *HRD Qtly*, Vol. 10, No. 1: 43-61, Spring 99

The 37-second office. Robert Gahtan. *Off Sys*, Vol. 16, No. 5: 47-49, 60, May 99

The American office, the way we were/the way we are. Tom Jackson. *Off Sys*, Vol. 16, No. 12: 12-16, Dec 99

The death of civility. Chris Lee. *Training*, Vol. 36, No. 7: 24-30, July 99

The discourses of corporate spiritualism and evangelical capitalism. Majia Holmer Nadesan. *Mgt Com Qtly*, Vol. 13, No. 1: 3-42, Aug 99

The discussion of behavioral principles in JOBM. Matthew Normand, Barbara Bucklin, and John Austin. *J Org Beh Mgt*, Vol. 19, No. 3: 45-56, 99

The effect of a self-management training program on employees of a mid-sized organization. Lynnette M. Godat and Thomas A. Brigham. *J Org Beh Mgt*, Vol. 19, No. 1: 65-83, 99

The effect of gender role, attitude toward leadership, and self-confidence on leader emergence: Implications for leadership development. Judith A. Kolb. *HRD Qtly*, Vol. 10, No. 4: 305-320, Winter 99

The effects of a combined goal setting, feedback and incentive intervention on job performance in a manufacturing environment.

Paul A. Jessup and Anthony J. Stahelski. *J Org Beh Mgt*, Vol. 19, No. 3: 5-26, 99

The family friendly office. Richard Elsberry. *Off Sys*, Vol. 16, No. 3: 42-45, Mar 99

The impacts of communication and multiple identifications of intent to leave: A multimethodological exploration. Craig R. Scott, Stacey L. Connaughton, Hector R. Diaz-Saenz, Katheryn Maguire, Ruben Ramirez, Brian Richardson, Sandra Pride Shaw, and Dianne Morgan. *Mgt Com Qtly*, Vol. 12, No. 3: 400-435, Feb 99

The influence of job motivation versus downsizing on individual behavior. David S. Jalajas and Michael Bommer. *HRD Qtly*, Vol. 10, No. 4: 329-341, Winter 99

The IT wars. Jo Ann Davy. *Off Sys*, Vol. 16, No. 4: 18-20, 22, 24, Apr 99

The job satisfaction of managerial and executive women: Revisiting the assumptions. Julia Morrison Chambers. *JEB*, Vol. 75, No. 2: 69-74, Nov-Dec 99

The need for assessment of maintaining variables in OBM. John Austin, James E. Carr, and Judy L. Agnew. *J Org Beh Mgt*, Vol. 19, No. 2: 59-87, 99

The next wave of the future: History. David Stamps. *Training*, Vol. 36, No. 12: 52-54, 56, 58, 60, Dec 99

The principles of behavior as an empirical theory and the usefulness of that theory in addressing practical problems. B. L. Hopkins. *J Org Beh Mgt*, Vol. 19, No. 3: 67-74, 99

The survivor loyalty factor. Abraham Morrall, Jr. *HRD Qtly*, Vol. 10, No. 1: 95-99, Spring 99

Trendz. Donna J. Abernathy, Haidee E. Allerton, Tom Barron, Patricia A. Galagan, and Jennifer J. Salopek. *T&D*, Vol. 53, No. 11: 22-41, 43, Nov 99

Understanding support for innovation in a large-scale change effort: The manager-as-instructor approach. Karen E. Watkins, Andrea D. Ellinger, and Thomas Valentine. *HRD Qtly*, Vol. 10, No. 1: 63-77, Spring 99

What makes employees stay. Margaret Olesen. *T&D*, Vol. 53, No. 10: 48-52, Oct 99

When social support is uncomfortable: The communicative accomplishment of support as a cultural term in a youth intervention program. James S. Sass and Marifran Mattson. *Mgt Com Qtly*, Vol. 12, No. 4: 511-543, May 99

Workplace 2018: Retirement boom or bust? Alison Stein Wellner. *Training*, Vol. 36, No. 8: 54-59, Aug 99

Workpace privacy, confidentiality, and surveillance. Ann M. Remp. *NBEA Yrbk*, No. 37: 115-127, 99

Research Methodology/ Issues

A primer on action research for the school administrator. Jeffrey Glanz. *Clearings*, Vol. 72, No. 5: 301-304, May-June 99

A re-evaluation of information systems publication forums. Steven Walczak. *J CIS*, Vol. 40, No. 1: 88-97, Fall 99

A study of data collection techniques to be implemented in the assessment of teachers' use of technology in the classroom. Elizabeth Therrell Latimer. Mississippi State University, Doctoral dissertation, 98

A thinking process for designing a better research study. B. June Schmidt. *DPE J*, Vol. 41, No. 2: 66-70, Spring 99

Accessibility: An alternative method of ranking marketing journals? Michael Jay Polonsky, Gary Jones, and Megan J. Kearsley. *JME*, Vol. 21, No. 3: 181-193, Dec 99

An objective review of the *Journal of Organizational Behavior Management: 1987-1997*. Timothy V. Nolan, Kimberly A. Jarema, and John Austin. *J Org Beh Mgt*, Vol. 19, No. 3: 83-114, 99

Assessing the impact of influential observations on multiple regression analysis in human resource research. Reid A. Bates, Elwood F. Holton, III, and Michael F. Burnett. *HRD Qtly*, Vol. 10, No. 4: 343-363, Winter 99

Book review: A manual for term papers, theses, and dissertations by Kate L. Turabian. Shelley M. Rinehart. *J Cons Aff*, Vol. 33, No. 2: 450-453, Winter 99

Book review: All-out Internet access by Miles R. Fidelman. Dana H. Smith. *J Global IM*, Vol. 7, No. 4: 37, Oct-Dec 99

Book review: Cabell's directory of publishing opportunities in management and marketing by David W. E. Cabell. Dimitri Kapeilianis. *J Cons Aff*, Vol. 33, No. 2: 440-442, Winter 99

Book review: How advertising works: The role of research edited by John Philip Jones. Chuck McMellon. *J Cons Aff*, Vol. 33, No. 2: 447-450, Winter 99

Book review: World development indicators (and CD-ROM edition). Tagi Sagafi-nejad. *J Teach Int Bus*, Vol. 10, No. 3/4: 149-151, 98

- Can we do better behavior analyses in OBM? Comments on "The analysis of behavioral mechanisms in JOBM." Judy L. Agnew. *J Org Beh Mgt*, Vol. 19, No. 3: 57-61, 99
- Comparison of the diskette survey responses and paper and pencil survey responses on self-directed learning instruments with business educators. James E. Bartlett, II and Joe W. Kotrlik. *DPE Conf Read*, 31-35, 99
- Conceptual behavior analysis. Richard W. Malott. *J Org Beh Mgt*, Vol. 19, No. 3: 75-81, 99
- Conducting ethical business education research. Carol Blaszczyński. *DPE J*, Vol. 40, No. 4: 202-213, Fall 98
- Cumulatively large benefits of incrementally small intervention effects: Costing metacontingencies of chronic absenteeism. Thomas C. Mawhinney. *J Org Beh Mgt*, Vol. 18, No. 4: 83-95, 99
- Designing and implementing web-based surveys. Jonathan Lazar and Jennifer Preece. *J CIS*, Vol. 39, No. 4: 63-67, Summer 99
- Dining with the devil: A response to Normand, Bucklin and Austin. Linda J. Hayes. *J Org Beh Mgt*, Vol. 19, No. 3: 63-65, 99
- Documenting a research article: Implementing the author-date system contained within the Publication Manual of the American Psychological Association. James Calvert Scott. *DPE Conf Read*, 179-185, 99
- Electronic and print publishing of research papers in business: A comparison. Gerry Nkombo Muuka and Edwin Chookole Bbenkele. *JEB*, Vol. 74, No. 5: 275-278, May-June 99
- Equitable access to the global networked environment through U.S. public libraries: Too little too late? Charles R. McClure. *J Global IM*, Vol. 7, No. 4: 34-36, Oct-Dec 99
- Fine grained analysis of visual data. Barry S. Parsonson. *J Org Beh Mgt*, Vol. 18, No. 4: 47-51, 99
- Formal mentoring as a strategy for human resource development: A review of research. Christine D. Hegstad. *HRD Qtly*, Vol. 10, No. 4: 383-390, Winter 99
- Generating realistic business data instantly: A database files generator. Catherine S. Chen and Peng Y. Wong. *DPE Conf Read*, 165-170, 99
- Illustrating a research article: Implementing the graphical specifications contained within the Publication Manual of the American Psychological Association. Sherri Lee Arosteguy. *DPE Conf Read*, 187-190, 99
- Implications of leader-member exchange theory and research for human resource development research. Janet Z. Burns and Fred L. Otte. *HRD Qtly*, Vol. 10, No. 3: 225-248, Fall 99
- Let's get serious about conducting action research. Michael Bronner. *DPE Conf Read*, 191-198, 99
- Leveraging technology to create a world-class library. Theodore H. K. Clark. *J Global IM*, Vol. 7, No. 4: 5-11, Oct-Dec 99
- Libraries and the Internet in Singapore. Abdus Sattar Chaudhry and Suliman Al-Hawamdeh. *J Global IM*, Vol. 7, No. 4: 12-17, Oct-Dec 99
- Measuring intellectual contributions for achieving the mission of the college of business. Timothy R. Graeff. *JEB*, Vol. 75, No. 2: 108-115, Nov-Dec 99

Participation of women as authors and participants in articles published in the Journal of Organizational Behavior Management. Kimberly Jarema, Susan Snycerski, Susan Bagge, John Austin, and Alan Poling. *J Org Beh Mgt*, Vol. 19, No. 1: 85-94, 99

Practical uses of statistical power in business research studies. Edward P. Markowski and Carol A. Markowski. *JEB*, Vol. 75, No. 2: 122-125, Nov-Dec 99

Reflections on the development of research potential of graduate students. Jolene Scriven. *DPE J*, Vol. 40, No. 2: 55-63, Spring 98

Research productivity and teaching effectiveness: MIS faculty. John Tanner, Michael Totaro, and Dan Hotard. *J CIS*, Vol. 39, No. 4: 8-15, Summer 99

Speed and accuracy of data analysts' behavior using methods of equal interval graphic data charts, standard celeration charts, and statistical process control charts. Thomas C. Mawhinney and John Austin. *J Org Beh Mgt*, Vol. 18, No. 4: 5-45, 99

Statistical power in information systems research: Application and impact on the discipline. Robert A. Rademacher. *J CIS*, Vol. 39, No. 4: 1-7, Summer 99

Strategic information systems planning: Perspectives on the role of the 'end-user' revisited. Ray Hackney, John Kawalek, and Gurpreet Dhillion. *J EUC*, Vol. 11, No. 2: 3-12, Apr-June 99

The discussion of behavioral principles in JOBIM. Matthew Normand, Barbara Bucklin, and John Austin. *J Org Beh Mgt*, Vol. 19, No. 3: 45-56, 99

The Internet, the state library and the implementation of statewide information policy: The case of the NYS GIS Clearinghouse.

Sharon S. Dawes and Sharon Oskam. *J Global IM*, Vol. 7, No. 4: 27-33, Oct-Dec 99

The Internet: An essential technology for academic finance professionals. Lawrence Peter Shao and Dale H. Shao. *J Teach Int Bus*, Vol. 10, No. 1: 19-34, 98

The principles of behavior as an empirical theory and the usefulness of that theory in addressing practical problems. B. L. Hopkins. *J Org Beh Mgt*, Vol. 19, No. 3: 67-74, 99

U.S. and Australian public libraries and the Internet: Connectivity issues and policy implications. John Carlo Bertot. *J Global IM*, Vol. 7, No. 4: 18-26, Oct-Dec 99

Using concurrent verbal reports to examine data analyst verbal behavior. John Austin and Thomas C. Mawhinney. *J Org Beh Mgt*, Vol. 18, No. 4: 61-81, 99

Using control charts to analyze baseline stability: An illustrative example with "real time" data. Al Pfadt. *J Org Beh Mgt*, Vol. 18, No. 4: 53-60, 99

Writing a research article: Reporting the results of quantitative and qualitative studies. Carol Blaszczyński and Diana J. Green. *DPE Conf Read*, 215-220, 99

Teaching

A case method for teaching statistics. William L. Carlson. *J Econ Ed*, Vol. 30, No. 1: 52-58, Winter 99

A metacognitive approach to business communication case studies. Robert W. McEachern. *Bus Com Qtly*, Vol. 62, No. 4: 80-83, Dec 99

A template for managing teamwork in courses across the curriculum. Julie Siciliano. *JEB*, Vol. 74, No. 5: 261-264, May-June 99

Book review: Teaching economics to undergraduates: Alternatives to chalk and talk edited by William E. Becker and Michael Watts. Craig Swan. *J Econ Ed*, Vol. 30, No. 4: 427-428, Fall 99

Bootstrap benefit segmentation as an experiential learning activity. John A. Schibrowsky, James W. Peltier, and Robert H. Collins. *JME*, Vol. 21, No. 1: 34-43, Apr 99

Brain-based learning: The scent of the trail. Amie E. Gabriel. *Clearings*, Vol. 72, No. 5: 288-290, May-June 99

Comparison of the diskette survey responses and paper and pencil survey responses on self-directed learning instruments with business educators. James E. Bartlett, II and Joe W. Kotrlik. *DPE Conf Read*, 31-35, 99

Constructing a model of mathematical literacy. David K. Pugalee. *Clearings*, Vol. 73, No. 1: 19-22, Sep-Oct 99

Constructivist theory in the classroom: Internalizing concepts through inquiry learning. Mary M. Bevevino, Joan Dengel, and Kenneth Adams. *Clearings*, Vol. 72, No. 5: 275-278, May-June 99

Creating a positive school culture: Strategies that work. Susan Okula. *Bus Ed Forum*, Vol. 54, No. 2: 7-8, 10, 12-13, Dec 99

Designing a learning curriculum that addresses a young person's actual learning needs. Ron Dultz. *Clearings*, Vol. 73, No. 1: 47-50, Sep-Oct 99

Developing and teaching a high school entrepreneurship course, Part II: Teaching methods and resources. Max E. Douglas and Mary Ellen Adams. *Bus Ed Forum*, Vol. 54, No. 2: 30-33, Dec 99

Do-it-yourself cases for accountants. Gretchen N. Vik, Martha Doran, and Carol

Venable. *Bus Com Qtly*, Vol. 62, No. 4: 87-89, Dec 99

Guaranteeing student satisfaction: An exercise in treating students as customers. Michael A. McCollough and Dwayne D. Gremler. *JME*, Vol. 21, No. 2: 118-130, Aug 99

Hewlett-Packard telementors help launch the "Cappuccino Connection." Joanne M. Glenn. *Bus Ed Forum*, Vol. 54, No. 1: 12-13, Oct 99

If you structure it, they will learn: Critical thinking in physical education classes. Ron E. McBride. *Clearings*, Vol. 72, No. 4: 217-220, Mar-Apr 99

Implementing an interdisciplinary marketing/engineering course project: Project format, preliminary evaluation, and critical factor review. Kim McKeage, Deborah Skinner, R. M. Seymour, Darrell W. Donahue, and Tom Christensen. *JME*, Vol. 21, No. 3: 217-231, Dec 99

Importing a culture of success via a strong principal. Charles A. Reavis, David Vinson, and Richard Fox. *Clearings*, Vol. 72, No. 4: 199-202, Mar-Apr 99

Introducing quality function deployment in the marketing classroom. Linda J. Morris and John S. Morris. *JME*, Vol. 21, No. 2: 131-137, Aug 99

Learning from students' perceptions of international business. Alma Mintu-Wimsatt. *J Teach Int Bus*, Vol. 10, No. 3/4: 99-112, 98

Marketing education and the development of leadership skills. Jerome I. Leventhal. *Bus Ed Forum*, Vol. 54, No. 2: 44-45, Dec 99

Marketing education in the Year 2000: Changes observed and challenges anticipated. Denise T. Smart, Craig A. Kelley, and Jeffrey S. Conant. *JME*, Vol. 21, No. 3: 206-216, Dec 99

- Organizational learning and market orientation in international marketing education. G. Tomas M. Hult and Bruce D. Keillor. *J Teach Int Bus*, Vol. 10, No. 3/4: 81-97, 98
- Outcomes-based teaching—Oh, that sinking feeling. Matthew A. Savage. *Clearings*, Vol. 73, No. 1: 11-12, Sep-Oct 99
- Perceptions of business teachers for workplace skill instruction. Gayla Jones. Southern Illinois University, Master's thesis, 97
- Perceptions of participants in John A. Logan College Center for Business and Industry Programs regarding the equality of their experience. Darren L. Pulley. Southern Illinois University, Master's thesis, 97
- Scenario planning: A new approach to teaching marketing strategy. Doris C. Van Doren and Darlene Brannigan Smith. *JME*, Vol. 21, No. 2: 146-155, Aug 99
- Science, yes! Constructing a love for teaching science. Delores Lowe Friedman. *Clearings*, Vol. 72, No. 5: 269-274, May-June 99
- Selecting workable cases for classroom use. Nancy Schullery. *Bus Com Qtly*, Vol. 62, No. 4: 77-80, Dec 99
- Shake my hand: Making the right first impression in business with nonverbal communications. Kathleen M. Hiemstra. *Bus Com Qtly*, Vol. 62, No. 4: 71-74, Dec 99
- Strategic planning for the 21st century. Marianne J. D'Onofrio and Anita L. Jackson. *JEB*, Vol. 74, No. 3: 161-164, Jan-Feb 99
- Student preferences in an engaged learning environment. Margaret J. Erthal and Kathleen Harting. *DPE Conf Read*, 205-208, 99
- Successful internship programs as perceived by AACSB internship coordinators. Susanne Goad. Northern Illinois University, Doctoral dissertation, 98
- Teaching business ethics in accounting classes. Jill M. D'Aquila. *Bus Ed Forum*, Vol. 53, No. 3: 20-21, Feb 99
- Teaching business problem solving with database management application. Catherine S. Chen and Charles Ray. *DPE Conf Read*, 173-175, 99
- Teaching critical thinking skills for the 21st century: An advertising principles case study. Kevin Celuch and Mark Slama. *JEB*, Vol. 74, No. 3: 134-139, Jan-Feb 99
- Teaching higher-order thinking skills in marketing classes. Allen D. Truell. *Bus Ed Forum*, Vol. 54, No. 1: 39-41, Oct 99
- The Bosnian war on video: Media analysis in middle school geography class. Joe Tillman. *Clearings*, Vol. 72, No. 5: 298-300, May-June 99
- Tyranny of distance: Is this the case? Catherine Wallace, Jacqui Cleland, and Karl Pajo. *Bus Com Qtly*, Vol. 62, No. 4: 83-87, Dec 99
- Using communication audits to teach organizational communication to students and employees. Craig R. Scott, Sandra Pride Shaw, C. Erik Timmerman, Volker Frank, and Laura Quinn. *Bus Com Qtly*, Vol. 62, No. 4: 53-70, Dec 99
- Using database projects to promote higher-order thinking skills. Cora Lytle. *Bus Ed Forum*, Vol. 54, No. 2: 46-48, Dec 99
- Using total quality principles in business courses: The effect on student evaluations. Janet Barnard. *Bus Com Qtly*, Vol. 62, No. 2: 61-73, June 99

Adult learners

Investigating the development of programs using technological media as an alternative to traditional instructional resources for reading-impaired adult students in California community colleges. Sheryl Hausler. Southern Illinois University, Master's thesis, 97

Strategies and materials for teaching older adult students in computer concept courses. Kelli L. Harris. Southern Illinois University, Master's thesis, 98

Business Education

A Delphi study of desired entry-level workplace skills, competencies, and proof-of-achievement (abstract). William Wilhelm. ABEA J, Vol. 18, No. 1: 30-31, Spring 99

A Delphi study of entry-level workplace skills, competencies, and proof-of-achievement products. William J. Wilhelm. DPE J, Vol. 41, No. 2: 105-122, Spring 99

Articulating business education curricula. Beryl C. McEwen. DPE J, Vol. 40, No. 4: 231-250, Fall 98

Authentic activities for business education. Heidi R. Perreault. DPE J, Vol. 41, No. 1: 35-41, Winter 99

Business education and educational administration: Pervasive relationships and interpretations. Ken Martin. OBT, Vol. 58: 41-52, 99

Business education in an emerging market economy: The modern Poland. Ralph W. Lindeman. OBT, Vol. 58: 9-15, 99

Business education in the United States: 1997-1998 NABTE survey results. Dennis J. LaBonty. NABTE Rev, No. 26: 9-17, 99

Business education integration: Interactive broadcast media technology. William R.

Johnson and Linda I. Howard. NBEA Yrbk, No. 37: 81-89, 99

Business education student teachers' perceptions of their preparedness to teach. Linda Henson Wiggs and Margaret Erthal. NABTE Rev, No. 26: 18-22, 99

Business educators' awareness, implementation, and value of the National Business Education Standards. Beverly S. Parker. Mississippi State University, Doctoral dissertation, 98

Business educators' perceptions of professional meetings with implications for organizations' leaders. Melody W. Alexander, Rodney E. Davis, and Robert A. Underwood. NABTE Rev, No. 26: 34-39, 99

Business students' learning preferences and associated task performance. Fred Phillips. JEB, Vol. 75, No. 1: 27-33, Sep-Oct 99

Business teachers' learning and instructional styles. Wanda L. Stitt-Gohdes, Tena B. Crews, and Melinda McCannon. DPE J, Vol. 41, No. 2: 71-88, Spring 99

Business teaching as a career in the United States. Marcia A. Anderson and Ratna Sinha. NABTE Rev, No. 26: 28-33, 99

Challenges for business education in the twenty-first century. Terry D. Lundgren. DPE J, Vol. 41, No. 1: 53-61, Winter 99

Competencies required for successful business education internships. Ginny Richerson and Randy L. Joyner. Bus Ed Forum, Vol. 53, No. 4: 22-25, Apr 99

Concerns of traditionally and alternatively certified marketing education teachers. Allen D. Truell. DPE J, Vol. 41, No. 2: 89-104, Spring 99

- Corporate relationships with business education programs. Terry D. Roach. NBEA Yrbk, No. 37: 152-161, 99
- Curriculum integration: Optimized learning for high school students. Jim Mansfield and Lonnie Echternacht. NBEA Yrbk, No. 37: 47-58, 99
- Distance education: Learning for the 21st century. Jack E. Johnson. NBEA Yrbk, No. 37: 90-99, 99
- Educating for business: Keeping pace with the changing marketplace. J. William Murphy. NBEA Yrbk, No. 37: 162-172, 99
- Educational preparation of the office professional: A response from Professional Secretaries International members. Linda Wiggs, Marcia A. Anderson, and Barbara Morgan. DPE J, Vol. 40, No. 2: 87-97, Spring 98
- Female business education faculty attaining full professor status at four-year colleges and universities. Cheryl Campbell. Southern Illinois University, Master's thesis, 97
- Mentors in business education: Linking the past and the future. Joanne M. Glenn. Bus Ed Forum, Vol. 54, No. 1: 6-11, Oct 99
- Partnership building and ideas for applied learning projects. Cynthia Redmond and Byrdeen Warwood. NBEA Yrbk, No. 37: 142-151, 99
- Personal financial literacy: The missing dimension in business education. Ronald P. Volpe, Haiyang Chen, and Joseph J. Pavlicko. OBT, Vol. 58: 24-34, 99
- Promoting business education through freshman seminars. Vincent W. Smith. Bus Ed Forum, Vol. 53, No. 3: 48-50, Feb 99
- Promoting the work ethic among generation X and N-Gen students. Carol A. Johnson and Claudia L. Orr. NBEA Yrbk, No. 37: 16-26, 99
- Strategies for success: A guide for preparing future teachers. Patricia Arneson. NBEA Yrbk, No. 37: 173-184, 99
- Student safety—An emerging concern in business education. Martha H. Rader. ABEA J, Vol. 18, No. 1: 23-27, Spring 99
- Teaching and learning styles: Implications for business teacher education. Wanda L. Stitt-Gohdes. NBEA Yrbk, No. 37: 7-15, 99
- Teaching as a career: Patterns and perceptions of business education teachers. Ratna Sinha. DPE J, Vol. 40, No. 2: 64-80, Spring 98
- Teaching business subjects to bilingual Spanish students. Anna F. De Leon. Lehman College, Master's thesis, 98
- The building blocks of multimedia authoring. Carole A. Holden. NBEA Yrbk, No. 37: 72-80, 99
- The coming crisis: A shortage of business educators. Susan Okula. Bus Ed Forum, Vol. 53, No. 4: 6-8, 10-12, Apr 99
- The future we create. Arthur McEntee. NBEA Yrbk, No. 37: 1-6, 99
- The promise of technology. Rodney G. Jurist. NBEA Yrbk, No. 37: 59-74, 99
- This we believe about the role of business education at all educational levels. Bus Ed Forum, Vol. 54, No. 1: 24-25, Oct 99

Career Awareness

Career learning to the nines. Marlene Lozada. Techniques, Vol. 74, No. 7: 30-31, Oct 99

Career planning guidelines for parents of students with mild disabilities. Andrew V. Beale. Clearings, Vol. 72, No. 3: 179-181, Jan-Feb 99

Evaluating the effectiveness of Internet recruiting. Marcus L. Davidson. Southern Illinois University, Master's thesis, 98

Good news on the horizon. Dilshad D. Husain. *Techniques*, Vol. 74, No. 3: 14-17, Mar 99

Job surfing the Internet. Lori A. Brinker. *OBT*, Vol. 58: 1-5, 99

Occupational personality and its appropriateness for career choice of second year business administration students at the University of Technology, Jamaica. Mauvalyn M. Samuels. Southern Illinois University, Master's thesis, 98

Preparing career-ready students: A process for curriculum revision. Linda F. Szul and Wayne A. Moore. *Bus Ed Forum*, Vol. 54, No. 1: 42-44, Oct 99

Self-analysis for career development. Pura E. Santiago. *Bus Com Qtly*, Vol. 62, No. 3: 54-56, Sep 99

Student perceptions regarding the effectiveness of an instructional unit designed to facilitate career decision-making. Teresa M. Boulds. Southern Illinois University, Master's thesis, 97

The influence of social cognitive career theory on African-American female adolescents' career development. Sheila Marie Weber. University of Missouri—Columbia, Doctoral dissertation, 98

Classroom Management

An interview with Lawrence Greenberg about attention deficit and hyperactivity. Michael F. Shaughnessy, Jeremy Martin, and Hipolito Rivera. *Clearings*, Vol. 73, No. 1: 43-46, Sep-Oct 99

Can we control cheating in the classroom? Joe Kerkvliet and Charles L. Sigmund. *J Econ Ed*, Vol. 30, No. 4: 331-343, Fall 99

Humanism and effective urban secondary classroom management. Don E. Matus. *Clearings*, Vol. 72, No. 5: 305-307, May-June 99

Collaborative Learning

Alternatives to instructor assessment of class participation. C. Gopinath. *JEB*, Vol. 75, No. 1: 10-14, Sep-Oct 99

Book review: The trainer's handbook for participative learning by Fredric Margolis and Bonnie Swan. Jennifer J. Salopek. *T&D*, Vol. 53, No. 9: 68-69, Sep 99

Can a simulation help achieve course objectives? An exploratory study investigating differences among instructional tools. Kenneth J. Chapman and Christine L. Sorge. *JEB*, Vol. 74, No. 4: 225-230, Mar-Apr 99

Connecting cooperative learning and social studies. James C. Hendrix. *Clearings*, Vol. 73, No. 1: 57-60, Sep-Oct 99

Cooperative learning in accounting classes: A case study. William B. Joyce. *Bus Ed Forum*, Vol. 54, No. 1: 28-30, Oct 99

Cost analysis of distance learning. Greville Rumble. *PIQ*, Vol. 12, No. 2: 122-137, 99

Design, integration, and student evaluation of response papers in an introductory management course. A. Dedeke. *JEB*, Vol. 74, No. 4: 211-214, Mar-Apr 99

Experience with scripted role play in environmental economics. Dave Alden. *J Econ Ed*, Vol. 30, No. 2: 127-132, Spring 99

Model GATT: A role-playing simulation course. Pamela E. Lowry. *J Econ Ed*, Vol. 30, No. 2: 119-126, Spring 99

My anonymous adventures in cyberspace. David Stamps. *Training*, Vol. 36, No. 4: 50-56, 58, Apr 99

On the free-rider problem in cooperative learning. William B. Joyce. *JEB*, Vol. 74, No. 5: 271-274, May-June 99

Pareto optimality in negotiation: A classroom exercise for achieving active learning. Sheryl B. Ball. *JEB*, Vol. 74, No. 6: 341-345, July-Aug 99

Role playing in the history of economic thought. Tom Oberhofer. *J Econ Ed*, Vol. 30, No. 2: 112-118, Spring 99

Small group activities for introductory business classes. George Mundrake. *Bus Ed Forum*, Vol. 53, No. 3: 22-26, Feb 99

Teaching experiments: A classroom primer. Noelwah R. Netusil and Michael J. Hauptert. *Bus Ed Forum*, Vol. 53, No. 3: 40-42, Feb 99

Teamwork skills and group dynamics in computer applications and computer programming courses in colleges and universities. Sheryl Hudson. Southern Illinois University, Doctoral dissertation, 98

The effect of teaching methods on examination performance and attitudes in an introductory financial accounting course. Joseph Marcheggiani, Karel A. Davis, and James F. Sander. *JEB*, Vol. 74, No. 4: 203-210, Mar-Apr 99

Undergraduate marketing students, group projects, and teamwork: The good, the bad, and the ugly? Denny E. McCorkle, James Reardon, Joe F. Alexander, Nathan D. Kling, Robert C. Harris, and R. Vishwanathan Iyer. *JME*, Vol. 21, No. 2: 106-117, Aug 99

Using a tv game show to explain the concept of a dominant strategy. Gregory A. Trandel. *J Econ Ed*, Vol. 30, No. 2: 133-140, Spring 99

Using groupware to enhance teaching and learning in undergraduate economics. Steven A. Greenlaw. *J Econ Ed*, Vol. 30, No. 1: 33-42, Winter 99

Using student projects to link academics, business, and students. Michael Jay Polonsky and David S. Waller. *J Teach Int Bus*, Vol. 10, No. 2: 55-78, 98

Distance Learning

A comparison on student performance outcomes: Distance learning vs. traditional on-campus learning. Cynthia Willis and Randy L. Joyner. *DPE Conf Read*, 37-46, 99

An Internet-based introductory college astronomy course with real-time telescopic observing. David G. Iadevaia. *THE J*, Vol. 26, No. 6: 71-72, Jan 99

Anatomy of an online course. Linda Cooper. *THE J*, Vol. 26, No. 7: 49-51, Feb 99

Attitudes of business college faculty and administrators toward graduate-level distance education: A national survey. Gary Ross and Tom Seymour. *J CIS*, Vol. 40, No. 1: 51-56, Fall 99

Bandwidth basics. Dick Schaaf. *Training*, Vol. 36, No. 9: OL23-OL24, OL26, 28, 30, 32-34, 37, Sep 99

Bridging distance, time, and culture in executive MBA education. Gerardine DeSanctis and Blair Sheppard. *JEB*, Vol. 74, No. 3: 157-160, Jan-Feb 99

Case study: Distance learning at the SBC Center for Learning. Natalie S. Friend. *PIQ*, Vol. 12, No. 4: 33-44, 99

- Crossing the channel. Dawn Garrett. Training, Vol. 36, No. 9: OL14-OL15, OL17-OL18, OL20, Sep 99
- Crossing the international teaching divide—the evaluation of an Internet based teaching project. Don Scott, Catherine Durnell Cramton, Stephane Gauvin, Beata Lobert Jones, and Gerhard Steinke. J Teach Int Bus, Vol. 10, No. 3/4: 61-79, 98
- Diploma mills in the cyberage. Beverly Geber. Training, Vol. 36, No. 6: 42-47, 48-53, June 99
- Distance education: Learning for the 21st century. Jack E. Johnson. NBEA Yrbk, No. 37: 90-99, 99
- Distance learning: International comparisons. David Hawkrige. PIQ, Vol. 12, No. 2: 9-20, 99
- Distance learning: Relationships among class size, instructor location, student perceptions, and performance. Brenda Sugrue, Thomas Rietz, and Sarah Hansen. PIQ, Vol. 12, No. 3: 44-57, 99
- Distance learning: The U.S. version. Marina Stock McIsaac. PIQ, Vol. 12, No. 2: 21-35, 99
- Educational progressions: Electronic portfolios in a virtual classroom. Leonard P. Herman and Mark Morrell. THE J, Vol. 26, No. 11: 86-89, June 99
- Empirically based guidelines for developing teaching materials on the Web. Corinne M. Karuppan and Muthu Karuppan. Bus Com Qtly, Vol. 62, No. 3: 37-45, Sep 99
- Factors influencing the adoption of technology in teaching. Mary Summer and Dennis Hostetler. J CIS, Vol. 40, No. 1: 81-87, Fall 99
- From dual-mode to flexible delivery: Paradoxical transitions in Australian open and distance education. Terry Evans. PIQ, Vol. 12, No. 2: 84-95, 99
- Going the distance: A new avenue for learning. Susan Okula. Bus Ed Forum, Vol. 53, No. 3: 7-10, Feb 99
- Harnessing online learning. Tom Barron. T&D, Vol. 53, No. 9: 28-33, Sep 99
- How to design a virtual classroom: 10 easy steps to follow. Sam Hsu, Oge Marques, M. Khalid Hamza, and Bassem Alhalabi. THE J, Vol. 27, No. 2: 96-98, 100, 102, 104, 106, 108-109, Sep 99
- How to go from classroom based to online delivery in eighteen months or less: A case study in online program development. Jane Whitney Gibson and Jorge M. Herrera. THE J, Vol. 26, No. 6: 57-60, Jan 99
- How to teach in cyberspace. Pamela Hodgson. Techniques, Vol. 74, No. 5: 34-36, May 99
- In response . . . Designing an online journal. Linda Bennett. THE J, Vol. 26, No. 7: 52-55, Feb 99
- Interactive distance learning: Impact on student course evaluations. Kenneth E. Clow. JME, Vol. 21, No. 2: 97-105, Aug 99
- Internet distance learning: How do I put my course on the Web? Judy Ann Serwatka. THE J, Vol. 26, No. 10: 71-74, May 99
- Internet learning initiatives: How well do Turkish virtual classrooms work? Servet Bayram. THE J, Vol. 26, No. 10: 65-68, May 99
- Learning in an online format versus an in-class format: An experimental study. Allan H. Schulman and Randi L. Sims. THE J, Vol. 26, No. 11: 54-56, June 99

Learning Java internationally using WebCT. Parviz Partow-Navid and Ludwig Slusky. *THE J*, Vol. 27, No. 4: 114, 116, 118, 120, Nov 99

Leveraging student feedback to improve teaching in Web-based courses. Sunil Hazari and Donna Schnorr. *THE J*, Vol. 26, No. 11: 30-32, 34, 36-38, June 99

Open and dual-mode universities in East and South Asia. Colin Latchem, Szarina Abdullah, and Ding Xingfu. *PIQ*, Vol. 12, No. 2: 96-121, 99

Pedagogy and policy in the age of the wired professor. Angela Benson and Elizabeth Wright. *THE J*, Vol. 27, No. 4: 60-62, 64, 66, 68, Nov 99

Planning an online course. Linda Cooper. *Bus Ed Forum*, Vol. 54, No. 1: 45-46, Oct 99

Reassessing the assessment of distance education courses. Paula Szulc Dominguez and Dennis Ridley. *THE J*, Vol. 27, No. 2: 70, 72, 74, 76, Sep 99

Success in the capstone business course—assessing the effectiveness of distance learning. Brenda S. Sonner. *JEB*, Vol. 74, No. 4: 243-247, Mar-Apr 99

Targeting rural students with distance learning courses: A comparative study of determinant attributes and satisfaction levels. Melodie R. Phillips and Mary Jane Peters. *JEB*, Vol. 74, No. 6: 351-356, July-Aug 99

Teaching by Internet: Preparing for the future. Kai-Ping Wang, Mei-Hua Lan, and Robert Gryder. *ABEA J*, Vol. 18, No. 1: 13-16, Spring 99

Teaching principles of economics without "chalk and talk": The experience of CNU online. Michelle Albert Vachris. *J Econ Ed*, Vol. 30, No. 3: 292-303, Summer 99

Teaching your first distance course. Carol M. Lehman and Connie M. Forde. *Bus Ed Forum*, Vol. 54, No. 2: 55-57, Dec 99

Telematics-supported education for traditional universities in Europe. Betty Collis. *PIQ*, Vol. 12, No. 2: 36-65, 99

The mature distance education program—which way now? Steven G. Sachs. *PIQ*, Vol. 12, No. 2: 66-83, 99

The origins of distance education and its use in the United States. Diane Matthews. *THE J*, Vol. 27, No. 2: 54, 56, 58, 60, 62, 64, 66-67, Sep 99

The rise of a new paradigm shift in teaching and learning. Ali Jafari. *THE J*, Vol. 27, No. 3: 58-60, 62, 64, 66, 68, Oct 99

The view from the middle. Dick Schaaf. *Training*, Vol. 36, No. 9: OL4-OL7, OL9, OL11-OL12, Sep 99

This we believe about distance learning in business education. *Bus Ed Forum*, Vol. 54, No. 1: 26-27, Oct 99

Training in cyberspace. Pattie Odgers. *ABEA J*, Vol. 18, No. 1: 17-20, Spring 99

University distance and on-campus learners: A comparison of beginning microcomputer applications students. Kimberlee Bartel and Lloyd W. Bartholome. *NABTE Rev*, No. 26: 46-50, 99

Using external collaborations to advance distributed learning at the University of Pennsylvania. Michael Eleey and Marsha Comegno. *THE J*, Vol. 26, No. 6: 62-64, Jan 99

What do students know and how do we know that they know it? William Wade. *THE J*, Vol. 27, No. 3: 94-96, 98, 100, Oct 99

Wired wired world. David Stamps. Training, Vol. 36, No. 8: 40-46, Aug 99

www.online.learning. Donna J. Abernathy. T&D, Vol. 53, No. 9: 36-41, Sep 99

You don't have to go the whole distance. Richard Bothel and Jennifer Enfinger. THE J, Vol. 27, No. 2: 114-119, Sep 99

Diverse Populations

'99 Salary survey. Techniques, Vol. 74, No. 4: 34-35, Apr 99

A question of character. Eric Ries. Techniques, Vol. 74, No. 5: 26-29, May 99

Alternative education support for youth at-risk. Gilbert Guerin and Lou Denti. Clearinghs, Vol. 73, No. 2: 76-78, Nov-Dec 99

Alternative education: From a "last chance" to a proactive model. Peter E. Leone and William Drakeford. Clearinghs, Vol. 73, No. 2: 86-88, Nov-Dec 99

An empirical investigation of cultural differences in ethical decisionmaking among U.S. accounting students. William E. Shafer and L. Jane Park. JEB, Vol. 74, No. 4: 220-224, Mar-Apr 99

An IDEA in progress. Monica Fuertes. Techniques, Vol. 74, No. 4: 32-33, Apr 99

Balanced and restorative justice and educational programming for youth at-risk. Donald DeVore and Kevin Gentilcore. Clearinghs, Vol. 73, No. 2: 96-100, Nov-Dec 99

Beating the odds. Dilshad D. Husain. Techniques, Vol. 74, No. 2: 38-41, Feb 99

Career planning guidelines for parents of students with mild disabilities. Andrew V. Beale. Clearinghs, Vol. 72, No. 3: 179-181, Jan-Feb 99

Characteristics of Arab female students enrolled in postsecondary technical programs and teacher strategies for motivating their educational performance. Gordon A. Collinson. Southern Illinois University, Master's thesis, 98

Collaboration and co-teaching: General and special education faculty. Barbara Duchardt, Leslie Marlow, Duane Inman, Paula Christensen, and Mary Reeves. Clearinghs, Vol. 72, No. 3: 186-190, Jan-Feb 99

Considerations in the design of alternative schools. Daniel L. Duke and Jacqueline Griesdorn. Clearinghs, Vol. 73, No. 2: 89-92, Nov-Dec 99

Creating effective alternatives for disruptive students. Soleil Gregg. Clearinghs, Vol. 73, No. 2: 107-113, Nov-Dec 99

Developing behavioral alternatives for anti-social children at the point of school entry. Hill M. Walker and Annemieke Golly. Clearinghs, Vol. 73, No. 2: 104-106, Nov-Dec 99

Enabling the classroom. Howard P. French. Techniques, Vol. 74, No. 3: 36-38, Mar 99

Encouraging commuter student connectivity. Barbara D. Davis. Bus Com Qtly, Vol. 62, No. 2: 74-78, June 99

Equity and excellence in public schools: The role of the alternative school. Richard Sagor. Clearinghs, Vol. 73, No. 2: 72-75, Nov-Dec 99

Exploring gender biases in a general methods class. Robert J. Quinn and Kathryn M. Obenchain. Clearinghs, Vol. 73, No. 1: 16-18, Sep-Oct 99

Faculty perceptions and experiences of student behavior: Does gender matter? Kathleen J. Kelly and Linda R. Stanley. JME, Vol. 21, No. 3: 194-205, Dec 99

- Gender and the study of economics: The role of gender of the instructor. Roberta Edgecombe Robb and A. Leslie Robb. *J Econ Ed*, Vol. 30, No. 1: 3-19, Winter 99
- Generation gaps in the classroom. Ron Zemke, Claire Raines, and Bob Filipczak. *Training*, Vol. 36, No. 11: 48-52, 54, Nov 99
- Interdisciplinary teaming: Solution to instructing heterogeneous groups of students. Robert A. Gable and M. Lee Manning. *Clearings*, Vol. 72, No. 3: 182-185, Jan-Feb 99
- Interview with Beverly Daniel Tatum. Eric Ries. *Techniques*, Vol. 74, No. 2: 42-43, Feb 99
- Investigating the development of programs using technological media as an alternative to traditional instructional resources for reading-impaired adult students in California community colleges. Sheryl Hausler. Southern Illinois University, Master's thesis, 97
- Learning style and adjustment issues of international students. Paula D. Ladd and Ralph Ruby, Jr. *JEB*, Vol. 74, No. 6: 363-367, July-Aug 99
- Lessons learned by the Hispanic dropout project. Walter G. Secada. *Clearings*, Vol. 73, No. 2: 93-95, Nov-Dec 99
- Middle school special education teachers' perspectives on and comfort levels with using computerized reading lessons with learning disabled students. Gloria Bailey. Southwest Missouri State University, Master's thesis, 98
- Mixed messages: Sexual harassment in the public schools. Bernadette Marczely. *Clearings*, Vol. 72, No. 5: 315-318, May-June 99
- Note-taking strategies for students with disabilities. Mary Konya Weishaar and Joseph R. Boyle. *Clearings*, Vol. 72, No. 6: 392-395, July-Aug 99
- Placement of minority students in secondary special education classes. Dorothy E. Hargrove. Lehman College, Master's thesis, 98
- Relationship between student and instructor gender and race and students' perceptions of their instructors' teaching effectiveness in a university selected admissions program. Julie A. Chadd. Southern Illinois University, Master's thesis, 98
- Resiliency: A key element for supporting youth at-risk. Martin L. Krovetz. *Clearings*, Vol. 73, No. 2: 121-123, Nov-Dec 99
- Roselawn: A community regaining its youth. Sharon A. Merrill. *Clearings*, Vol. 73, No. 2: 101-103, Nov-Dec 99
- Service learning in alternative education settings. Susan Meyers. *Clearings*, Vol. 73, No. 2: 114-117, Nov-Dec 99
- Social reconstructionism for urban students. Daisy Frye Reed and Michael D. Davis. *Clearings*, Vol. 72, No. 5: 291-294, May-June 99
- Special education in alternative education programs. Robert B. Rutherford, Jr. and Mary Magee Quinn. *Clearings*, Vol. 73, No. 2: 79-81, Nov-Dec 99
- Studying child abuse, neglect, and exploitation in middle school social studies. Michael J. Berson and Ilene R. Berson. *Clearings*, Vol. 72, No. 6: 371-376, July-Aug 99
- The educational counselor's role in alternative education. Louis Downs. *Clearings*, Vol. 73, No. 2: 118-120, Nov-Dec 99
- The influence of social cognitive career theory on African-American female adolescents' career development. Sheila Marie Weber. University of Missouri—Columbia, Doctoral dissertation, 98

The LegiSchool project: Teaching democracy as an alternative for all schools. Barbara Arnstine and Ken Futernick. *Clearings*, Vol. 73, No. 2: 124-126, Nov-Dec 99

The perceptions of Malaysian students at Southern Illinois University at Carbondale toward the usefulness of the Internet in the learning environment. Zaini Bin Zabidi. Southern Illinois University, Master's thesis 97

Training and professional identity for educators in alternative education settings. Richard Ashcroft. *Clearings*, Vol. 73, No. 2: 82-85, Nov-Dec 99

Who's leading the blind? Kevin Dobbs. *Training*, Vol. 36, No. 10: 96-98, 100, 102, 104, 106, 108, Oct 99

Women who pursue science education: The teachers they remember, the insights they share. Marilyn J. Taylor, Leslie A. Swetnam, and F. Elizabeth Friot. *Clearings*, Vol. 73, No. 1: 33-36, Sep-Oct 99

Working with young adolescents at-risk: Lessons learned from Project Enable. Robert H. MacDonald, M. Lee Manning, and Samuel L. Leary. *Clearings*, Vol. 73, No. 1: 25-28, Sep-Oct 99

Workplace diversity education in California community colleges. Madelyn Litz. Southern Illinois University, Master's thesis, 97

Global/Cultural Awareness

A spreadsheet project for integrating global issues in the software tool kit course. Barbara D. Klein. *J CIS*, Vol. 40, No. 1: 64-68, Fall 99

Approaches to ethics in international business education. Gopalkrishnan R. Iyer. *J Teach Int Bus*, Vol. 11, No. 1: 5-20, 99

Cultural simulation training in the international business classroom. Sean Dwyer and Gene Johnson. *Bus Ed Forum*, Vol. 54, No. 1: 36-38, Oct 99

Ensuring success in the international business arena: Business teacher education responds. Allen D. Truell. *DPE J*, Vol. 40, No. 3: 175-182, Summer 98

Ethics in international business education: Perspectives from five business disciplines. Debbie Thorne LeClair, Robert Clark, Linda Ferrell, Gilbert "Joe" Joseph, and Daniel LeClair. *J Teach Int Bus*, Vol. 11, No. 1: 43-71, 99

Exploring China: An educator's journey. Roger L. Yohe. *ABEA J*, Vol. 18, No. 1: 10-12, Spring 99

Getting around the impasse: A grounded approach to teaching ethics and social responsibility in international business education. Marc T. Jones and Peter Lok. *J Teach Int Bus*, Vol. 11, No. 1: 21-42, 99

Integrated curriculum planning for international business education: Analysis of global business trends. Les Dlabay. *DPE J*, Vol. 40, No. 3: 158-165, Summer 98

Integrating international business law concepts into a high school business law course. Cathleen J. Golden and Michael L. McDonald. *DPE J*, Vol. 40, No. 3: 166-174, Summer 98

International business education: What should be taught and by whom? Nancy D. Zelif, Denise K. Herbers, Kelly E. Meyers, and Tiffanie L. Sly. *DPE Conf Read*, 77-86, 99

International corporate responsibility and MBA programs: Using an integrated approach. Irene M. Herremans and Ron Murch. *J Teach Int Bus*, Vol. 11, No. 1: 91-117, 99

Introducing international business experience through virtual teamwork. David S. Chappell and John R. Schermerhorn, Jr. *J Teach Int Bus*, Vol. 10, No. 3/4: 43-59, 98

Multicultural empowerment in middle school social studies through drama pedagogy. Geneva Gay and Mary Stone Hanley. *Clearings*, Vol. 72, No. 6: 364-370, July-Aug 99

Pursuing global competence in undergraduate business education: Use of an international consulting experience. Hugh D. Sherman. *J Teach Int Bus*, Vol. 10, No. 3/4: 29-41, 98

Social responsibility and Mana in international business education. John Patterson and Glenys Patterson. *J Teach Int Bus*, Vol. 11, No. 1: 73-89, 99

Strategically rethinking the executive MBA international experience. Roger Kashlak, Raymond Jones, and John Cotner. *J Teach Int Bus*, Vol. 10, No. 3/4: 11-28, 98

Teaching contentious cross-cultural issues through an experiential exercise. Rajib N. Sanyal and Joao S. Neves. *J Teach Int Bus*, Vol. 10, No. 2: 17-30, 98

The importance of resume and cover letter criteria in the United States, Australia, Germany, Thailand, and Hong Kong. Darlene Pibal. *DPE J*, Vol. 40, No. 3: 137-144, Summer 98

The internationalization of business education in the United Kingdom: Contemporary trends and future developments. S. El Kahal. *J Teach Int Bus*, Vol. 10, No. 1: 1-17, 98

The necessity of cross-cultural training for the international marketplace. James Calvert Scott and Peter Whiteley. *Bus Ed Forum*, Vol. 54, No. 2: 37-40, Dec 99

Using scenarios and vignettes in cross-cultural business communication instruction.

David A. Victor. *Bus Com Qtly*, Vol. 62, No. 4: 99-103, Dec 99

Instructional Technology

10 things we know so far about online training. Kim Kiser. *Training*, Vol. 36, No. 11: 66-68, 70, 72, 74, Nov 99

10 ways to recruit teachers. Daisy Stewart. *Techniques*, Vol. 74, No. 5: 20-22, May 99

A comparison of keyboarding success using book and drill method and using a computer software tutorial. Toni Perdew. Northwest Missouri State University, Master's thesis, 98

A computer-aided exercise for checking novices' understanding of market equilibrium changes. Arnold Katz. *J Econ Ed*, Vol. 30, No. 2: 148-162, Spring 99

A study of the effect of computer-assisted instruction on student achievement in a secondary typing class. Kay E. Wright. Southwest Missouri State University, Master's thesis, 98

A survey of information technology resources available to business education teachers in Missouri. G. Michelle Lindsey. Southwest Missouri State University, Master's thesis, 98

AACSB dean's understanding of multimedia copyright laws and guidelines. Rebecca Gatlin, Joseph V. Arn, and William Kordsmeier. *JEB*, Vol. 74, No. 6: 368-371, July-Aug 99

An evaluation of alternative technology-based instructional formats. Tena F. McQueen and Robert A. Fleck, Jr. *THE J*, Vol. 26, No. 11: 108-115, June 99

- An Internet-based introductory college astronomy course with real-time telescopic observing. David G. Iadevaia. *THE J*, Vol. 26, No. 6: 71-72, Jan 99
- Anatomy of an online course. Linda Cooper. *THE J*, Vol. 26, No. 7: 49-51, Feb 99
- Assessing learning effectiveness of asynchronous computer-mediated communication in the classroom. Raquel Benbunan-Fich. *J CIS*, Vol. 39, No. 4: 82-87, Summer 99
- Authoring software: It's the write stuff. Donna J. Abernathy. *T&D*, Vol. 53, No. 4: 54-57, Apr 99
- Back to the (Internet) classroom. Richard C. Wells. *Training*, Vol. 36, No. 3: 50-52, 54, Mar 99
- Business education integration: Interactive broadcast media technology. William R. Johnson and Linda I Howard. *NBEA Yrbk*, No. 37: 81-89, 99
- CBT fun and games. Sarah Fister. *Training*, Vol. 36, No. 5: 68-70, 72, 74-76, 78, May 99
- Challenges and opportunities associated with Internet-based instruction in business education classrooms. Allen D. Truell. *DPE Conf Read*, 161-163, 99
- Computer literacy. Elaine O. Patrikas and Roberta A. Newton. *THE J*, Vol. 27, No. 5: 60-64, Dec 99
- Computer-aided instruction on the World Wide Web: The third generation. Joseph I. Daniel. *J Econ Ed*, Vol. 30, No. 2: 163-174, Spring 99
- Computer-aided peer review of writing. Laura MacLeod. *Bus Com Qtly*, Vol. 62, No. 3: 87-94, Sep 99
- Computerized accounting practice sets. Loann Nelson. University of North Dakota, Master's thesis, 98
- Creating a CD-ROM: The process. Tena B. Crews and Marilyn R. Chalupa. *DPE J*, Vol. 40, No. 2: 83-86, Spring 98
- Creating technology advocates: Connecting preservice teachers with technology. Margaret W. Smithey and Bradley W. Hough. *THE J*, Vol. 26, No. 8: 78-79, Mar 99
- Crossing the international teaching divide—the evaluation of an Internet based teaching project. Don Scott, Catherine Durnell Cramton, Stephane Gauvin, Beata Lobert Jones, and Gerhard Steinke. *J Teach Int Bus*, Vol. 10, No. 3/4: 61-79, 98
- Developing an on-line textbook: Questioned teaching and the World Wide Web. Roger A. McCain. *J Econ Ed*, Vol. 30, No. 3: 210-220, Summer 99
- Econometrics lectures in a computer classroom. Michael P. Murray. *J Econ Ed*, Vol. 30, No. 3: 308-321, Summer 99
- EdNet@Umass: Providing quality professional development via the Internet. Robert A. Reilly. *THE J*, Vol. 26, No. 8: 60-64, Mar 99
- E-Learning takes off at United Airlines. Kim Kiser. *Training*, Vol. 36, No. 12: 66-70, 72, Dec 99
- Electronic classrooms and virtual publishing: A look beyond the writing requirement. David Victor. *Bus Com Qtly*, Vol. 62, No. 1: 74-81, Mar 99
- Electronic learning delivery systems: A selection model. Peter J. Pallesen, Paul Haley, Edward S. Jones, Bobbie Moore, Dina E. Widlake, and Karen L. Medsker. *PIQ*, Vol. 12, No. 4: 7-32, 99

Empirically based guidelines for developing teaching materials on the Web. Corinne M. Karuppan and Muthu Karuppan. *Bus Com Qtly*, Vol. 62, No. 3: 37-45, Sep 99

Factors influencing the adoption of technology in teaching. Mary Summer and Dennis Hostetler. *J CIS*, Vol. 40, No. 1: 81-87, Fall 99

Factors relating to Illinois public high school teachers' implementation of the Internet into classroom activities and professional development. Debra S. Delligatti. Southern Illinois University, Master's thesis 97

Factors that contribute to Louisiana business teachers' information technology and productivity software skills. Donna H. Redmann, Joe W. Kotrlík, Betty C. Harrison, and Cindy S. Handley. *DPE J*, Vol. 40, No. 2: 98-110, Spring 98

Guiding students in finding information on the Web. Zane K. Quible. *Bus Com Qtly*, Vol. 62, No. 3: 57-70, Sep 99

High and low technology using middle school teachers: A case study. Mabel McClanahan Murphree. Mississippi State University, Doctoral dissertation, 98

How to create a virtual learning community. Ann Newman and Maureen Smith. *T&D*, Vol. 53, No. 7: 44-45, 47-48, July 99

How to design a virtual classroom: 10 easy steps to follow. Sam Hsu, Oge Marques, M. Khalid Hamza, and Bassem Alhalabi. *THE J*, Vol. 27, No. 2: 96-98, 100, 102, 104, 106, 108-109, Sep 99

How to go from classroom based to online delivery in eighteen months or less: A case study in online program development. Jane Whitney Gibson and Jorge M. Herrera. *THE J*, Vol. 26, No. 6: 57-60, Jan 99

In response . . . Designing an online journal. Linda Bennett. *THE J*, Vol. 26, No. 7: 52-55, Feb 99

Instant answers.com. John E. Strandberg. *Training*, Vol. 36, No. 5: 40-44, May 99

Instructor perceptions about the effectiveness of computer software packages in teaching basic writing skills in business communication. Robert L. Grant. Lehman College, Master's thesis, 98

Intelligent diagnosing and learning agents for intelligent tutoring systems. Mu-Jung Huang. *J CIS*, Vol. 40, No. 1: 45-50, Fall 99

Internet distance learning: How do I put my course on the Web? Judy Ann Serwatka. *THE J*, Vol. 26, No. 10: 71-74, May 99

Internet homework activities and traditional homework activities: The effects of achievement, completion time, and perception. Kelly Wilkinson and Lonnie Echernacht. *DPE J*, Vol. 40, No. 4: 214-230, Fall 98

Internet resources for teaching investments. Kent T. Saunders. *JEB*, Vol. 74, No. 3: 186-189, Jan-Feb 99

Investigating the development of programs using technological media as an alternative to traditional instructional resources for reading-impaired adult students in California community colleges. Sheryl Hausler. Southern Illinois University, Master's thesis, 97

Learning Java internationally using WebCT. Parviz Partow-Navid and Ludwig Slusky. *THE J*, Vol. 27, No. 4: 114, 116, 118, 120, Nov 99

Macro principles, PowerPoint, and the Internet: Four years of the good, the bad, and the ugly. Robert P. Parks. *J Econ Ed*, Vol. 30, No. 3: 200-209, Summer 99

- Multimedia instruction methods. Leonie L. Stone. *J Econ Ed*, Vol. 30, No. 3: 265-275, Summer 99
- Net news—old wine in a new bottle? George Bredon. *J Econ Ed*, Vol. 30, No. 1: 28-32, Winter 99
- On-campus electronic internships: A three-way partnership for learning. Wm. Benjamin Martz, Jr. *THE J*, Vol. 27, No. 5: 34-38, 40, Dec 99
- Online procurement replaces campus computer resale. Joanne Hallisey. *THE J*, Vol. 27, No. 1: 68-72, Aug 99
- Pathways to a new way of learning and a new way of teaching. Joseph Bombelli. *THE J*, Vol. 27, No. 3: 72-76, Oct 99
- Pedagogy and policy in the age of the wired professor. Angela Benson and Elizabeth Wright. *THE J*, Vol. 27, No. 4: 60-62, 64, 66, 68, Nov 99
- Project net across the sea. Annmarie McNeela Ricker. *THE J*, Vol. 26, No. 7: 58-60, Feb 99
- Promoting active student learning using the World Wide Web in economics courses. Scott P. Simkins. *J Econ Ed*, Vol. 30, No. 3: 278-287, Summer 99
- Real ROI numbers. Rob Schriver and Steve Giles. *T&D*, Vol. 52, No. 8: 51-52, Aug 99
- Reassessing the assessment of distance education courses. Paula Szulc Dominguez and Dennis Ridley. *THE J*, Vol. 27, No. 2: 70, 72, 74, 76, Sep 99
- Redefining the high-technology classroom. Gary W. Dickson and Albert Segars. *JEB*, Vol. 74, No. 3: 152-156, Jan-Feb 99
- Rural electronification. Jennifer J. Salopek. *T&D*, Vol. 53, No. 10: 28-31, 34-39, 42-47, Oct 99
- Satellite technologies in the classroom. Stephen M. Portz. *THE J*, Vol. 27, No. 1: 56-58, Aug 99
- Tapped out. Kim Kiser. *Training*, Vol. 36, No. 7: 44-49, July 99
- Teaching principles of economics without "chalk and talk": The experience of CNU online. Michelle Albert Vachris. *J Econ Ed*, Vol. 30, No. 3: 292-303, Summer 99
- Teaching via ITV: Taking instructional design to the next level. Karen Jarrett Thoms. *THE J*, Vol. 26, No. 9: 60-66, Apr 99
- Technology and the teaching of economics to undergraduates. Arnold Katz and William E. Becker. *J Econ Ed*, Vol. 30, No. 3: 194-199, Summer 99
- Technology: A major catalyst for increasing learning. Jody C. Isernhagen. *THE J*, Vol. 27, No. 1: 30, 32, 34, 36, 38, Aug 99
- The building blocks of multimedia authoring. Carole A. Holden. *NBEA Yrbk*, No. 37: 72-80, 99
- The cost-effective multimedia classroom. Richard L. Baker and Michael C. Blue. *THE J*, Vol. 27, No. 1: 46-50, Aug 99
- The CyberQuest: A tool to assess educational resources on the Internet. Nancy Deal. *THE J*, Vol. 26, No. 10: 50-54, May 99
- The educational enterprise zone: Where knowledge comes from! Stan Silverman and Gene Silverman. *THE J*, Vol. 26, No. 7: 56-57, Feb 99
- The impact of block programming and the use of the computer as a teaching tool in developing writing competencies and computer literacy to bilingual (Spanish) students enrolled in a community college in New York City. Sandy Figueroa, Cynthia Jones, and Kathleen Kane. *DPE Conf Read*, 201-203, 99

- The Internet: An essential technology for academic finance professionals. Lawrence Peter Shao and Dale H. Shao. *J Teach Int Bus*, Vol. 10, No. 1: 19-34, 98
- The perceptions of Malaysian students at Southern Illinois University at Carbondale toward the usefulness of the Internet in the learning environment. Zaini Bin Zabidi. Southern Illinois University, Master's thesis 97
- The promise of technology. Rodney G. Jurist. *NBEA Yrbk*, No. 37: 59-74, 99
- The rise of a new paradigm shift in teaching and learning. Ali Jafari. *THE J*, Vol. 27, No. 3: 58-60, 62, 64, 66, 68, Oct 99
- Training by computer: How U.S. organizations use technology in training. *Training*, Vol. 36, No. 10: 73-75, 78, 80-81, Oct 99
- Training instructors in new technologies. Pamela Rups. *THE J*, Vol. 26, No. 8: 67-69, Mar 99
- Using a Scottish multimedia statistics courseware in a Hong Kong tertiary institution: An experiment. Judy S. C. Fug, Alfred Loo, and Kirsty Davidson. *J CIS*, Vol. 40, No. 1: 35-39, Fall 99
- Using electronic data tools in writing assignments. Jonathan B. Wight. *J Econ Ed*, Vol. 30, No. 1: 21-27, Winter 99
- Using external collaborations to advance distributed learning at the University of Pennsylvania. Michael Eleey and Marsha Comegno. *THE J*, Vol. 26, No. 6: 62-64, Jan 99
- Using groupware to enhance teaching and learning in undergraduate economics. Steven A. Greenlaw. *J Econ Ed*, Vol. 30, No. 1: 33-42, Winter 99
- Using technology to enhance relationships in interactive television classrooms. Mary B. Bader and Sam Roy. *JEB*, Vol. 74, No. 6: 357-362, July-Aug 99
- Using the Web to improve computer-aided instruction in economics. Joseph I. Daniel. *J Econ Ed*, Vol. 30, No. 3: 225-243, Summer 99
- Using web-based training wisely. Ruth Colvin Clark and Chopeta Lyons. *Training*, Vol. 36, No. 7: 51-56, July 99
- Utilizing the evaluation process in CD-ROM development. Tena B. Crews and Marilyn R. Chalupa. *DPE J*, Vol. 41, No. 1: 14-25, Winter 99
- Videoconference: A real life-experience vs. textbook experience. Linda C. Bean, Rebecca Gatlin-Watts, and Bob Lambdin. *DPE Conf Read*, 209-213, 99
- Virtual learning environments. Scott B. Follows. *THE J*, Vol. 27, No. 4: 100, 102, 104, 106, Nov 99
- Virtual reality. Lawrence Auld and Veronica S. Pantelidis. *THE J*, Vol. 27, No. 4: 48-50, 52, 54-55, Nov 99
- Virtual reality in schools: The ultimate educational technology. Wylmarie Sykes and Robert D. Reid. *THE J*, Vol. 26, No. 7: 61-63, Feb 99
- Visualization technology in medical education. Richard C. Hallgren and Sherman Gorbis. *THE J*, Vol. 26, No. 6: 66-68, Jan 99
- Web-based learning environments guided by principles of good teaching practice. John F. Chizmar and Mark S. Walbert. *J Econ Ed*, Vol. 30, No. 3: 248-259, Summer 99
- What do students know and how do we know that they know it? William Wade. *THE J*, Vol. 27, No. 3: 94-96, 98, 100, Oct 99

What price online learning? Rebecca Ganzel. *Training*, Vol. 36, No. 2: 50-54, Feb 99

Y2K readiness of K-12 school districts: Evidence from the state of Kansas. David O'Bryan, Jeffrey J. Quirin, and David P. Donnelly. *THE J*, Vol. 26, No. 10: 56-62, May 99

You don't have to go the whole distance. Richard Bothel and Jennifer Enfinger. *THE J*, Vol. 27, No. 2: 114-119, Sep 99

School-to-Work

Can you be April fooled? Eric Ries. *Techniques*, Vol. 74, No. 4: 26-27, Apr 99

Employer benefits of and attitudes toward postsecondary cooperative education. Lori A. Braunstein. Utah State University, Doctoral dissertation, 99

Federal workplace laws: Are business work experience programs in compliance? Martha H. Rader and Linda A. Kurth. *Bus Ed Forum*, Vol. 53, No. 4: 26-29, Apr 99

Fitting in: The acculturation experiences of entry-level high school interns in school-to-work transition. Madelyn Schulman. New York University, Doctoral dissertation, 98

Keep the old, but make it new. Pamela Hodgson. *Techniques*, Vol. 74, No. 8: 34-35, Nov-Dec 99

Making internships well worth the work. Pamela Hodgson. *Techniques*, Vol. 74, No. 6: 38-39, Sep 99

Taking the worry out of work-based learning. Alice Potosky. *Techniques*, Vol. 74, No. 4: 24-25, Apr 99

The role of education in outplacement. Eugene C. Ognibene. Northern Illinois University, Doctoral dissertation, 98

Work-based learning tools for teachers. *Techniques*, Vol. 74, No. 7: 28-29, Oct 99

Student Organizations

Business student organizations: Bridging the gap. Patti K. Beltram, Donna Green, Martha M. Harvey, and Carolyn R. Harris. *Bus Ed Forum*, Vol. 54, No. 2: 49-51, Dec 99

Sweetening the deal. Julie Cahill and Kathleen Brady. *Techniques*, Vol. 74, No. 3: 26-28, Mar 99

Student Recruitment

Promoting business education through freshman seminars. Vincent W. Smith. *Bus Ed Forum*, Vol. 53, No. 3: 48-50, Feb 99

Recruitment strategies to boost enrollment in business programs. L. Frances P. Liddell. *Bus Ed Forum*, Vol. 53, No. 4: 49-51, Apr 99

Teacher Performance

A study of data collection techniques to be implemented in the assessment of teachers' use of technology in the classroom. Elizabeth Therrell Latimer. Mississippi State University, Doctoral dissertation, 98

Business teachers' learning and instructional styles. Wanda L. Stitt-Gohdes, Tena B. Crews, and Melinda McCannon. *DPE J*, Vol. 41, No. 2: 71-88, Spring 99

Business teaching as a career in the United States. Marcia A. Anderson and Ratna Sinha. *NABTE Rev*, No. 26: 28-33, 99

But that's not fair! An exploratory study of student perceptions of instructor fairness. Mark B. Houston and Lance A. Bettencourt. *JME*, Vol. 21, No. 2: 84-96, Aug 99

Hollywood goes to school: Recognizing the superteacher myth in film. Adam Farhi. Clearings, Vol. 72, No. 3: 157-159, Jan-Feb 99

Interactive distance learning: Impact on student course evaluations. Kenneth E. Clow. JME, Vol. 21, No. 2: 97-105, Aug 99

International business in American MBA programs—can we silence the critics? Gerry Nkombo Muuka, Dannie E. Harrison, and Seid Y. Hassan. JEB, Vol. 74, No. 4: 237-242, Mar-Apr 99

Out with the old? Monica Fuertes. Techniques, Vol. 74, No. 2: 44-45, Feb 99

Pedagogic behaviors and skills of outstanding university professors: What can we learn for modeling? R. B. Barton, Jr. and Bonnie L. McNeely. KBEA J, 10-12, Spring 99

Practicing what they teach: Should teachers "do as they say"? Lynda R. Wiest. Clearings, Vol. 72, No. 5: 264-268, May-June 99

Principals' orientation and induction activities as factors in teacher retention. Warren C. Hope. Clearings, Vol. 73, No. 1: 54-56, Sep-Oct 99

Relationship between instructional and learning styles of business teacher educators and business teachers. Wanda L. Stitt-Gohdes, Melinda McCannon, and Tena B. Crews. NABTE Rev, No. 26: 23-27, 99

Relationship between student and instructor gender and race and students' perceptions of their instructors' teaching effectiveness in a university selected admissions program. Julie A. Chadd. Southern Illinois University, Master's thesis, 98

Student's evaluation of teaching effectiveness: Some implications of stability. Dennis E. Clayson. JME, Vol. 21, No. 1: 68-75, Apr 99

The role of peer mentoring for novice and veteran teachers. Nancy D. McGuffey. Southern Illinois University, Master's thesis, 98

Turning merit scores into salaries. William E. Becker. J Econ Ed, Vol. 30, No. 4: 420-426, Fall 99

Teacher Preparation

10 ways to recruit teachers. Daisy Stewart. Techniques, Vol. 74, No. 5: 20-22, May 99

A comparison of computer workforce skills: Secondary academic teachers vs. workforce development teachers. Alex J. Vitier and Randy L. Joyner. DPE Conf Read, 25-29, 99

A survey of information technology resources available to business education teachers in Missouri. G. Michelle Lindsey. Southwest Missouri State University, Master's thesis, 98

An innovative strategy supports student teachers in urban secondary schools. Don E. Matus. Clearings, Vol. 73, No. 1: 37-41, Sep-Oct 99

Analysis of secondary business teachers' information technology needs with implications for teacher education. Donna H. Redmann, Joe W. Kotrlik, Betty C. Harrison, and Cynthia S. Handley. NABTE Rev, No. 26: 40-45, 99

Business education student teachers' perceptions of their preparedness to teach. Linda Henson Wiggs and Margaret Erthal. NABTE Rev, No. 26: 18-22, 99

Competencies needed by microcomputers business applications instructors as perceived by post-secondary microcomputer instructors in the state of Illinois. Faridah Awang. Southern Illinois University, Master's thesis, 98

Computer literacy of today's educators. Rebekah Reese. Northwest Missouri State University, Master's thesis, 98

Creating technology advocates: Connecting preservice teachers with technology. Margaret W. Smithey and Bradley W. Hough. *THE J*, Vol. 26, No. 8: 78-79, Mar 99

Exploring gender biases in a general methods class. Robert J. Quinn and Kathryn M. Obenchain. *Clearings*, Vol. 73, No. 1: 16-18, Sep-Oct 99

Factors that contribute to Louisiana business teachers' information technology and productivity software skills. Donna H. Redmann, Joe W. Kotrlík, Betty C. Harrison, and Cindy S. Handley. *DPE J*, Vol. 40, No. 2: 98-110, Spring 98

Faculty internships in family business. Greg Filbeck, Debbe Skutch, and Deborah J. Dwyer. *Mid-Amer J Bus*, Vol. 14, No. 2: 47-55, Fall 99

Getting in shape: An inservice health promotion course for educators. Linda L. Rankin and Richard L. Kearns. *Clearings*, Vol. 72, No. 3: 168-171, Jan-Feb 99

Going back into the classroom: From the university to the public school. John J. Chiodo. *Clearings*, Vol. 73, No. 1: 6-10, Sep-Oct 99

Learning survival skills—together. Marlene Lozada. *Techniques*, Vol. 74, No. 5: 12-15, 64, May 99

Making the best of a learning experience. Charles E. Backes and Lora S. Backes. *Techniques*, Vol. 74, No. 5: 23-24, May 99

Meeting the technology staff development needs of elementary teachers. Tena B. Crews and Melinda McCannon. *DPE Conf Read*, 91-95, 99

Mentors in business education: Linking the past and the future. Joanne M. Glenn. *Bus Ed Forum*, Vol. 54, No. 1: 6-11, Oct 99

Perceived factors influencing teachers to work in Catholic education. Sally E. Arnett. Southern Illinois University, Master's thesis, 98

Preparing pre-service teachers for the twenty-first century: A dual-disciplinary approach for business and English education. Linda F. Szul, Wayne A. Moore, and Linda Norris. *DPE J*, Vol. 41, No. 1: 26-34, Winter 99

Relationship between instructional and learning styles of business teacher educators and business teachers. Wanda L. Stitt-Gohdes, Melinda McCannon, and Tena B. Crews. *NABTE Rev*, No. 26: 23-27, 99

Service learning helps future teachers strengthen caring perspectives. Kevin J. Swick. *Clearings*, Vol. 73, No. 1: 29-32, Sep-Oct 99

Serving modern students in a modern society at the community college: Incorporating basic technological literacy. Ruby Evans. *THE J*, Vol. 27, No. 3: 102-104, 106, 108, Oct 99

Solutions to teacher technology training. Susan E. Smith. *THE J*, Vol. 27, No. 5: 50-53, Dec 99

Strategies for success: A guide for preparing future teachers. Patricia Arneson. *NBEA Yrbk*, No. 37: 173-184, 99

Survival skills for new teachers! Patsy Nichols. *KBEA J*, 17-19, Spring 99

Teaching concerns of traditionally and alternatively certified marketing educators. Allen D. Truell. *DPE Conf Read*, 133-143, 99

Telementoring: Helping new teachers through the first year. Gordon Eisenman and Holly Thornton. *THE J*, Vol. 26, No. 9: 79-82, Apr 99

The longitudinal effects of economic education on teachers and their students. Sam Allgood and William B. Walstad. *J Econ Ed*, Vol. 30, No. 2: 99-111, Spring 99

Top ten teaching tips: Lessons for prospective teachers. Carol C. Gigliotti. *OBT*, Vol. 58: 6-8, 99

Training and professional identity for educators in alternative education settings. Richard Ashcroft. *Clearings*, Vol. 73, No. 2: 82-85, Nov-Dec 99

Training Czech teachers in the use of critical thinking skills in the classroom. Rhonda Morgan and Diane Crosley. *Bus Ed Forum*, Vol. 53, No. 3: 32-34, Feb 99

Training instructors in new technologies. Pamela Rups. *THE J*, Vol. 26, No. 8: 67-69, Mar 99

Training today's teachers for tomorrow's classrooms. Mark Warner and Maureen Akins. *THE J*, Vol. 27, No. 3: 118, 120, Oct 99

Technology Education

A comparison of computer workforce skills: Secondary academic teachers vs. workforce development teachers. Alex J. Vitier and Randy L. Joyner. *DPE Conf Read*, 25-29, 99

A study of data collection techniques to be implemented in the assessment of teachers' use of technology in the classroom. Elizabeth Therrell Latimer. Mississippi State University, Doctoral dissertation, 98

Analysis of performance in a microcomputer applications class. Margaret J. Erthal. *DPE J*, Vol. 40, No. 1: 36-497, Winter 98

Analysis of secondary business teachers' information technology needs with implications for teacher education. Donna H. Redmann, Joe W. Kotrlik, Betty C. Harrison, and Cynthia S. Handley. *NABTE Rev*, No. 26: 40-45, 99

Arguments for focusing on our core business. Carol Roever. *Bus Com Qtly*, Vol. 62, No. 2: 86-89, June 99

Assessment of international students enrolled in an information systems technologies baccalaureate degree program. Candy Duncan Evans and Ratna Sinha. *DPE Conf Read*, 7-11, 99

Association between students' attitudes regarding content areas in an information systems technologies curriculum and their computer background. Janice S. Henry, Diane C. Davis, and Nancy M. Gonzenbach. *DPE Conf Read*, 13-18, 99

Book review: Overcoming high-tech anxiety: Thriving in a wired world by Beverly Goldberg. Nancy Pollack. *T&D*, Vol. 53, No. 12: 84-85, Dec 99

Business employees' perceptions of content areas to be included in an information systems technologies curriculum. Nancy M. Gonzenbach and Diane C. Davis. *NABTE Rev*, No. 26: 58-62, 99

Business services and technology success stories. Frank Brough. *MBEA Today*, Vol. 64, No. 4: 8, Sep 99

Communication and technology: Building bridges across the chasm. Alan I. Rea, Jr., Beth Hoger, and Pam Rooney. *Bus Com Qtly*, Vol. 62, No. 2: 92-96, June 99

Competencies needed by microcomputers business applications instructors as perceived by post-secondary microcomputer instructors in the state of Illinois. Faridah Awang. Southern Illinois University, Master's thesis, 98

- Computer competencies of high school seniors in the state of Utah. Sherri Lee Arosteguy. Utah State University, Doctoral dissertation, 99
- Computer competencies of high school students. Sherri Lee Arosteguy and Lloyd W. Bartholome. DPE Conf Read, 53-58, 99
- Computer literacy of today's educators. Rebekah Reese. Northwest Missouri State University, Master's thesis, 98
- Computer usage in education. Linda Chase. Northwest Missouri State University, Master's thesis, 98
- Computer use by faculty in Far East universities. Melody W. Alexander and Tena B. Crews. DPE J, Vol. 40, No. 3: 128-136, Summer 98
- Concentration and infusion—two approaches for teaching technology for lifelong learners. Lawrence A. Tomei. THE J, Vol. 26, No. 9: 72-76, Apr 99
- Desktop publishing: Relevant assignments mean better results. Sondra Ostheimer. Bus Ed Forum, Vol. 53, No. 4: 46-48, Apr 99
- Electronic communication skills in the classroom: An e-mail in-basket exercise. Lizabeth A. Barclay and Kenneth M. York. JEB, Vol. 74, No. 4: 249-253, Mar-Apr 99
- Factors affecting final grade in an introduction to information processing course. Lila Waldman and Brenda Sheets. KBEA J, 5-9, Spring 99
- Freshmen use of microcomputers related to intellectual and personal development. Daniel R. Judd. Utah State University, Doctoral dissertation, 99
- High and low technology using middle school teachers: A case study. Mabel McClanahan Murphree. Mississippi State University, Doctoral dissertation, 98
- How undergraduates learn computer skills: Results of a survey and focus group. Philip Davis. THE J, Vol. 26, No. 9: 68-71, Apr 99
- Information-technology training: Teaching computer skills to American workers. Training, Vol. 36, No. 10: 63-64, 66, 68, 70-71, Oct 99
- Integrating computer literacy: Why and what can be done. LeeAnne G. Kryder. Bus Com Qtly, Vol. 62, No. 2: 81-86, June 99
- Internet censorship. Marti K. Alexander. KBEA J, 19-21, Spring 99
- Latent sources of computer self-efficacy. Sheila M. Smith-Weber. DPE Conf Read, 87-89, 99
- Meeting the technology staff development needs of elementary teachers. Tena B. Crews and Melinda McCannon. DPE Conf Read, 91-95, 99
- Middle school special education teachers' perspectives on and comfort levels with using computerized reading lessons with learning disabled students. Gloria Bailey. Southwest Missouri State University, Master's thesis, 98
- Promising approaches for teaching technology skills, Part 1. Judith J. Lambrecht. DPE Instr Strat, Vol. 14, No. 4: 1-6, Dec 98
- Quality culture competencies for the information technology/information systems curriculum. D. J. Christian. Utah State University, Doctoral dissertation, 98
- Serving modern students in a modern society at the community college: Incorporating basic technological literacy. Ruby Evans. THE J, Vol. 27, No. 3: 102-104, 106, 108, Oct 99

Strategies and materials for teaching older adult students in computer concept courses. Kelli L. Harris. Southern Illinois University, Master's thesis, 98

Student attitudes toward and evaluation of Internet instruction. Allen D. Truell. DPE Conf Read, 127-132, 99

Teachers of the 21st century know the what, why and how of technology integration. Jolene Dockstader. THE J, Vol. 26, No. 6: 73-74, Jan 99

Teaching computer software skills: Matching teaching and learning styles. Carolyn B. Mueller and Cynthia Sanman Ma. Mid-Amer J Bus, Vol. 14, No. 1: 59-67, Spring 99

Teaching technology-related skills. Judith J. Lambrecht. JEB, Vol. 74, No. 3: 144-151, Jan-Feb 99

Ten ways to integrate technology into middle school social studies. Joseph A. Braun, Jr. Clearings, Vol. 72, No. 6: 345-351, July-Aug 99

The computer applications software skills students bring to college level introductory computer classes. Michael L. McDonald. DPE Conf Read, 47-51, 99

The need for women educational leaders in technology. Victoria A. Hammer. OBT, Vol. 58: 16-23, 99

The role of secretaries in training computer technologies. Tricia A. Zurliene. Southern Illinois University, Master's thesis, 98

The year 2000 problem: Issues for business educators. Jo Ann Oravec. JEB, Vol. 74, No. 5: 297-300, May-June 99

Training today's teachers for tomorrow's classrooms. Mark Warner and Maureen Akins. THE J, Vol. 27, No. 3: 118, 120, Oct 99

University distance and on-campus learners: A comparison of beginning microcomputer applications students. Kimberlee Bartel and Lloyd W. Bartholome. NABTE Rev, No. 26: 46-50, 99

Using a portable personal web server to increase students' research and communication efficiency. Jensen J. Zhao. JEB, Vol. 74, No. 5: 307-310, May-June 99

Using discovery learning to teach software skills. Paula D. Ladd and Ralph Ruby, Jr. Bus Ed Forum, Vol. 54, No. 2: 41-43, Dec 99

Wooing IT workers. Tom Barron. T&D, Vol. 53, No. 4: 21-24, Apr 99

Testing and Evaluation/Assessment

A comparison of student performance: Business simulation and lecture methods. Michael Drafke. Northern Illinois University, Doctoral dissertation, 98

A comparison on student performance outcomes: Distance learning vs. traditional on-campus learning. Cynthia Willis and Randy L. Joyner. DPE Conf Read, 37-46, 99

A Delphi study of entry-level workplace skills, competencies, and proof-of-achievement products. William J. Wilhelm. Arizona State University, Doctoral dissertation, 98

A design of a follow-up instrument for graduates of the Fargo public school system. David Braaten. University of North Dakota, Master's thesis, 98

A study of the effect of computer-assisted instruction on student achievement in a secondary typing class. Kay E. Wright. Southwest Missouri State University, Master's thesis, 98

- Alternatives to instructor assessment of class participation. C. Gopinath. *JEB*, Vol. 75, No. 1: 10-14, Sep-Oct 99
- An examination of the relationship between alcohol and collegiate performance. Jennifer L. Whiting. Southern Illinois University, Master's thesis, 98
- Analysis of performance in a microcomputer applications class. Margaret J. Erthal. *DPE J*, Vol. 40, No. 1: 36-497, Winter 98
- Arizona AIMS for success, graduation standards put learning—and diplomas—on the line. Olaf Jorgenson. *Clearings*, Vol. 73, No. 1: 23-24, Sep-Oct 99
- Assessment of international students enrolled in an information systems technologies baccalaureate degree program. Candy Duncan Evans and Ratna Sinha. *DPE Conf Read*, 7-11, 99
- Business educators observation of computer assisted testing. Brian Clint Jones. Northwest Missouri State University, Master's thesis, 98
- Business students' learning preferences and associated task performance. Fred Phillips. *JEB*, Vol. 75, No. 1: 27-33, Sep-Oct 99
- Can we control cheating in the classroom? Joe Kerkvliet and Charles L. Sigmund. *J Econ Ed*, Vol. 30, No. 4: 331-343, Fall 99
- Children's perceived academic self-efficacy: An inventory scale. Jerry Jinks and Vicky Morgan. *Clearings*, Vol. 72, No. 4: 224-230, Mar-Apr 99
- Classroom assessment and university accountability. Michael S. Miller. *JEB*, Vol. 75, No. 2: 94-98, Nov-Dec 99
- Correlating students' personality types with their rating of topics covered in business communication classes. Bill McPherson. *Bus Com Qtly*, Vol. 62, No. 3: 46-53, Sep 99
- Developing a competency-based fundamentals of management communication course. Patricia A. Murranka and David Lynch. *Bus Com Qtly*, Vol. 62, No. 3: 9-23, Sep 99
- Educational progressions: Electronic portfolios in a virtual classroom. Leonard P. Herman and Mark Morrell. *THE J*, Vol. 26, No. 11: 86-89, June 99
- Embracing evaluation. Dean R. Spitzer. *Training*, Vol. 36, No. 6: 42-47, June 99
- Factors affecting final grade in an introduction to information processing course. Lila Waldman and Brenda Sheets. *KBEA J*, 5-9, Spring 99
- Grade divergence as a market outcome. Donald G. Freeman. *J Econ Ed*, Vol. 30, No. 4: 344-352, Fall 99
- Impact of course length and homework assignments on student performance. L. Gayle Rayburn and J. Michael Rayburn. *JEB*, Vol. 74, No. 6: 325-331, July-Aug 99
- Internet homework activities and traditional homework activities: The effects of achievement, completion time, and perception. Kelly Wilkinson and Lonnie Echternacht. *DPE J*, Vol. 40, No. 4: 214-230, Fall 98
- Learning in an online format versus an in-class format: An experimental study. Allan H. Schulman and Randi L. Sims. *THE J*, Vol. 26, No. 11: 54-56, June 99
- Let's end the grading game. Clifford H. Edwards and Laurie Edwards. *Clearings*, Vol. 72, No. 5: 260-263, May-June 99
- Leveraging student feedback to improve teaching in Web-based courses. Sunil Hazari and Donna Schnorr. *THE J*, Vol. 26, No. 11: 30-32, 34, 36-38, June 99

Problem-based exams versus objective exams as a predictor of final student achievement. Conda Davidson, Linda Webster, and Allen D. Truell. *DPE J*, Vol. 40, No. 1: 26-35, Winter 98

Reassessing the assessment of distance education courses. Paula Szulc Dominguez and Dennis Ridley. *THE J*, Vol. 27, No. 2: 70, 72, 74, 76, Sep 99

Success in the capstone business course—assessing the effectiveness of distance learning. Brenda S. Sonner. *JEB*, Vol. 74, No. 4: 243-247, Mar-Apr 99

The development of an assessment plan for evaluating academic achievement of students in the marketing and management program at Minot State University—Bottineau campus. Darren C. Bollinger. University of North Dakota, Master's thesis, 98

The gender difference: Validity of standardized admission tests in predicting MBA performance. Terence Hancock. *JEB*, Vol. 75, No. 2: 91-93, Nov-Dec 99

Validity of multiple ratings of business student performance in a management simulation. Jean M. McEnery and P. Nick Blanchard. *HRD Qtly*, Vol. 10, No. 2: 155-170, Summer 99

What do students know and how do we know that they know it? William Wade. *THE J*, Vol. 27, No. 3: 94-96, 98, 100, Oct 99

Vocational Education

10 ways to recruit teachers. Daisy Stewart. *Techniques*, Vol. 74, No. 5: 20-22, May 99

A course of training for flight instructor renewal. Allan Skramstad. University of North Dakota, Master's thesis, 98

A twist on the basics. Dilshad D. Husain. *Techniques*, Vol. 74, No. 2: 22-23, Feb 99

A winning reflection. Marlene Lozada. *Techniques*, Vol. 74, No. 3: 18-21, Mar 99

Adding more to the mix. Marlene Lozada. *Techniques*, Vol. 74, No. 6: 16-19, 57, Sep 99

All in good time. Marlene Lozada. *Techniques*, Vol. 74, No. 8: 14-19, Nov-Dec 99

All's well. Dilshad D. Husain. *Techniques*, Vol. 74, No. 5: 16-18, May 99

Among the best in the field. Julie Cahill. *Techniques*, Vol. 74, No. 4: 36-37, Apr 99

An IDEA in progress. Monica Fuertes. *Techniques*, Vol. 74, No. 4: 32-33, Apr 99

Answering to Perkins. Gary Hoachlander and Steven Klein. *Techniques*, Vol. 74, No. 2: 46-48, Feb 99

Applied learning resources. *Techniques*, Vol. 74, No. 2: 28-29, Feb 99

Beating the odds. Dilshad D. Husain. *Techniques*, Vol. 74, No. 2: 38-41, Feb 99

California dreaming. Bill Kiley. *Techniques*, Vol. 74, No. 8: 36-38, Nov-Dec 99

Can you be April fooled? Eric Ries. *Techniques*, Vol. 74, No. 4: 26-27, Apr 99

Career learning to the nines. Marlene Lozada. *Techniques*, Vol. 74, No. 7: 30-31, Oct 99

Careers of a lifetime. Lowell A. Burkett. *Techniques*, Vol. 74, No. 8: 24-25, Nov-Dec 99

Changes in the new 1998 Carl Perkins Act. Mary McKissic. *MBEA Today*, Vol. 64, No. 1: 5, Feb 99

Enabling the classroom. Howard P. French. *Techniques*, Vol. 74, No. 3: 36-38, Mar 99

Entry level employability skills expected of vocational students by employers in North Missouri. Becky Murphy and Jayla Smith. Northwest Missouri State University, Master's thesis, 98

Exploring learning communities in the two-year college (Or how I learned to love the vector). Rick Bailey. *Techniques*, Vol. 74, No. 5: 37-39, May 99

Finding a niche. James Hettinger. *Techniques*, Vol. 74, No. 5: 30-33, May 99

Finding the funds. *Techniques*, Vol. 74, No. 4: 22, Apr 99

Fit for the real world. Eric Ries. *Techniques*, Vol. 74, No. 7: 14-18, Oct 99

Get with the partnership. Richard Greenberg. *Techniques*, Vol. 74, No. 4: 14-17, Apr 99

Good news on the horizon. Dilshad D. Husain. *Techniques*, Vol. 74, No. 3: 14-17, Mar 99

How to teach in cyberspace. Pamela Hodgson. *Techniques*, Vol. 74, No. 5: 34-36, May 99

Interview with Beverly Daniel Tatum. Eric Ries. *Techniques*, Vol. 74, No. 2: 42-43, Feb 99

Interview with Clifton Taulbert. *Techniques*, Vol. 74, No. 6: 30-32, Sep 99

Interview with Patricia McNeil. *Techniques*, Vol. 74, No. 7: 32-35, Oct 99

It's a work out. Kelley M. Blassingame. *Techniques*, Vol. 74, No. 7: 20-23, Oct 99

Jobs with flavor. Sandra R. Sabo. *Techniques*, Vol. 74, No. 2: 34-37, Feb 99

Keep the old, but make it new. Pamela Hodgson. *Techniques*, Vol. 74, No. 8: 34-35, Nov-Dec 99

Keeping pace with Perkins. Matthew Dembicki. *Techniques*, Vol. 74, No. 8: 30-32, Nov-Dec 99

Learning survival skills—together. Marlene Lozada. *Techniques*, Vol. 74, No. 5: 12-15, 64, May 99

Making internships well worth the work. Pamela Hodgson. *Techniques*, Vol. 74, No. 6: 38-39, Sep 99

Making it fly. Dale Parnell. *Techniques*, Vol. 74, No. 2: 18-21, Feb 99

Making the best of a learning experience. Charles E. Backes and Lora S. Backes. *Techniques*, Vol. 74, No. 5: 23-24, May 99

Packed by popular demand. Eric Ries. *Techniques*, Vol. 74, No. 3: 22-25, Mar 99

Resources for boosting academics. *Techniques*, Vol. 74, No. 6: 28-29, Sep 99

Rigor and vigor—Three schools reap results. Marnie Roberts. *Techniques*, Vol. 74, No. 6: 20-23, Sep 99

School friend or foe? Marlene Lozada. *Techniques*, Vol. 74, No. 4: 18-20, Apr 99

Small towns, big challenges. Marnie Roberts. *Techniques*, Vol. 74, No. 7: 24-26, Oct 99

Soft skills, hard sell. Renee Evenson. *Techniques*, Vol. 74, No. 3: 29-31, Mar 99

Starting at the source. Kelley M. Blassingame. *Techniques*, Vol. 74, No. 6: 24-27, Sep 99

Sweetening the deal. Julie Cahill and Kathleen Brady. *Techniques*, Vol. 74, No. 3: 26-28, Mar 99

Tackling the TIMSS. James Hettinger. *Techniques*, Vol. 74, No. 2: 30-32, Feb 99

Taking the worry out of work-based learning. Alice Potosky. *Techniques*, Vol. 74, No. 4: 24-25, Apr 99

The classics in context. Julie Cahill. *Techniques*, Vol. 74, No. 2: 24-25, Feb 99

The integration of workplace skills in academic classrooms at the School of Secretarial Science, Mara Institute of Technology, Malaysia. Salina Noranee. Southern Illinois University, Master's thesis, 97

The making of a leader. Marnie Roberts. *Techniques*, Vol. 74, No. 8: 20-22, Nov-Dec 99

The newest American high schools. Matthew Dembicki. *Techniques*, Vol. 74, No. 3: 32-33, Mar 99

Then and now. Kelley M. Blassingame. *Techniques*, Vol. 74, No. 8: 26-29, Nov-Dec 99

They've got to have faith. Matthew Dembicki. *Techniques*, Vol. 74, No. 4: 28-30, Apr 99

What students are saying. *Techniques*, Vol. 74, No. 7: 36-37, Oct 99

When learning takes flight. Christine Smith. *Techniques*, Vol. 74, No. 6: 40-41, Sep 99

When science gets racy. Marlene Lozada. *Techniques*, Vol. 74, No. 2: 26-27, Feb 99

Where college paths converge. Richard Greenberg. *Techniques*, Vol. 74, No. 6: 34-37, Sep 99

Training and Development

10 things we know so far about online training. Kim Kiser. *Training*, Vol. 36, No. 11: 66-68, 70, 72, 74, Nov 99

100 days of training. Beverly Geber. *Training*, Vol. 36, No. 1: 62-66, Jan 99

A chat with Chris Argyris. Donna J. Abernathy. *T&D*, Vol. 53, No. 5: 80-84, May 99

A course of training for flight instructor renewal. Allan Skramstad. University of North Dakota, Master's thesis, 98

A lure for labor. Sarah Fister. *Training*, Vol. 36, No. 2: 56-60, 62, Feb 99

A model of the motivation for IT retraining. Sherry D. Ryan. *IRM J*, Vol. 12, No. 4: 24-32, Oct-Dec 99

A yardstick for knowledge management. Mark E. Van Buren. *T&D*, Vol. 53, No. 5: 71-73, 75-78, May 99

Artists, craftsmen, and technocrats. Patricia Parker. *T&D*, Vol. 53, No. 7: 30-33, July 99

As the HRD world churns. Patricia A. McLagan. *T&D*, Vol. 53, No. 12: 20-24, 26-30, Dec 99

Bandwidth basics. Dick Schaaf. *Training*, Vol. 36, No. 9: OL23-OL24, OL26, 28, 30, 32-34, 37, Sep 99

Book review: Co-active coaching: New skills for coaching people toward success in work and life by Laura Whitworth, Henry Kimsey-House, and Phil Sandahl. Jennifer J. Salopek. *T&D*, Vol. 53, No. 5: 100-102, May 99

Book review: Corporate creativity: How innovation and improvement actually happen by Alan G. Robinson and Sam Stern. Timothy R. McClermon and David H. Bush. *HRD Qtlly*, Vol. 10, No. 2: 181-185, Summer 99

- Book review: Dance lessons: Six steps to great partnerships in business & life by Chip Bell and Heather Shea. Theodore Kinni. *Training*, Vol. 36, No. 1: 92, Jan 99
- Book review: Discovering the soul of service by Leonard L. Berry. Ron Zemke. *Training*, Vol. 36, No. 3: 56, 58, Mar 99
- Book review: Evaluating corporate training: Models and issues by Stephen M. Brown and Constance J. Seidner. Hallie Preskill. *HRD Qtly*, Vol. 10, No. 2: 189-192, Summer 99
- Book review: From training to performance improvement: Navigating the transition by Jim Fuller and Jeanne Farrington. Ken Estabrook. *T&D*, Vol. 53, No. 10: 76-77, Oct 99
- Book review: Images of organization by Gareth Morgan. James B. Kohnen. *HRD Qtly*, Vol. 10, No. 2: 193-195, Summer 99
- Book review: New rules for the new economy by Kevin Kelly. Theodore Kinni. *Training*, Vol. 36, No. 1: 94, 96, Jan 99
- Book review: Overcoming high-tech anxiety: Thriving in a wired world by Beverly Goldberg. Nancy Pollack. *T&D*, Vol. 53, No. 12: 84-85, Dec 99
- Book review: Right from the start by Dan Ciampa and Michael Watkins. Theodore Kinni. *Training*, Vol. 36, No. 8: 60, 63, Aug 99
- Book review: The entrepreneurial process: Economic growth, men, women, and minorities by Paul D. Reynolds and Sammis B. White. Mark Marone. *HRD Qtly*, Vol. 10, No. 2: 195-198, Summer 99
- Book review: The handbook for leadership development by Cynthia D. McCauley, Russ S. Moxley, and Ellen Van Velsor. James R. Beeler. *HRD Qtly*, Vol. 10, No. 3: 297-300, Fall 99
- Book review: The leader's change handbook edited by Jay Conger, Gretchen Spreitzer and Edward Lawler, III. Theodore Kinni. *Training*, Vol. 36, No. 3: 61-62, Mar 99
- Book review: The trainer's handbook for participative learning by Fredric Margolis and Bonnie Swan. Jennifer J. Salopek. *T&D*, Vol. 53, No. 9: 68-69, Sep 99
- Brand-aid. Craig R. Taylor and Cindy Wheatley. *T&D*, Vol. 53, No. 11: 48-49, 51-53, Nov 99
- Bullet train. Patricia A. Galagan. *T&D*, Vol. 53, No. 7: 22-28, July 99
- Business training for a new republic: A seminar series for Kazakh oil executives. Gail K. Sergenian and Mark Blodgett. *J Teach Int Bus*, Vol. 10, No. 1: 77-92, 98
- Career development and organizational justice: Practice and research implications. Kevin C. Wooten and Anthony T. Cobb. *HRD Qtly*, Vol. 10, No. 2: 173-179, Summer 99
- Case writing 101. David Stringer. *T&D*, Vol. 53, No. 9: 52-57, Sep 99
- CBT fun and games. Sarah Fister. *Training*, Vol. 36, No. 5: 68-70, 72, 74-76, 78, May 99
- Center stage: Presentation software. Donna J. Abernathy. *T&D*, Vol. 53, No. 10: 66-69, 71-72, Oct 99
- Crossing the channel. Dawn Garrett. *Training*, Vol. 36, No. 9: OL14-OL15, OL17-OL18, OL20, Sep 99
- Crunch time for IT employers. David Stamps. *Training*, Vol. 36, No. 5: 58-60, 62, 64, 66, May 99
- Diploma mills in the cyberage. Beverly Geber. *Training*, Vol. 36, No. 6: 42-47, 48-53, June 99

- Does it seem we're surrounded by trucks? David Stamps. Training, Vol. 36, No. 9: 58-64, Sep 99
- Don't fix that company. Ron Zemke. Training, Vol. 36, No. 6: 26-33, June 99
- E-Learning takes off at United Airlines. Kim Kiser. Training, Vol. 36, No. 12: 66-70, 72, Dec 99
- Employability skills required for 21st century Jamaican workers: Implications for education and training. Marcia A. Anderson and Claudette Williams-Myers. DPE Conf Read, 63-69, 99
- Enterprise training: This changes everything. David Stamps. Training, Vol. 36, No. 1: 40-46, 48, Jan 99
- Executive coaching defined. Liz Thach and Tom Heinselman. T&D, Vol. 53, No. 3: 35-39, Mar 99
- Formal developmental relationship: A survey of organizational practices. Christina A. Douglas and Cynthia D. McCauley. HRD Qtly, Vol. 10, No. 3: 203-220, Fall 99
- Four HRD scenarios of the future. Joe Willmore. T&D, Vol. 53, No. 12: 38-41, Dec 99
- Free agent learner. Shari Caudron. T&D, Vol. 52, No. 8: 26-30, Aug 99
- Generation gaps in the classroom. Ron Zemke, Claire Raines, and Bob Filipczak. Training, Vol. 36, No. 11: 48-52, 54, Nov 99
- Get ready for generation next. Alison Wellner. Training, Vol. 36, No. 2: 42-44, 46, 48, Feb 99
- Getting a grip on employee growth. Pamela F. Weber. T&D, Vol. 53, No. 5: 87-94, May 99
- Getting new employees up to speed. Jim Rapp. Off Sys, Vol. 16, No. 11: 47-49, Nov 99
- Harnessing online learning. Tom Barron. T&D, Vol. 53, No. 9: 28-33, Sep 99
- Hot jobs. Kim Kiser. Training, Vol. 36, No. 8: 28-35, Aug 99
- How to create a virtual learning community. Ann Newman and Maureen Smith. T&D, Vol. 53, No. 7: 44-45, 47-48, July 99
- How to design an instructor evaluation. Greg Hopkins. T&D, Vol. 53, No. 3: 51-52, Mar 99
- How to influence leaders. Mary Lippitt. T&D, Vol. 53, No. 3: 19-22, Mar 99
- How to start your very own consulting business . . . and fail. Joel Hochberger. Training, Vol. 36, No. 3: 44-48, Mar 99
- How to train web-site builders. Chris Charuhas. Training, Vol. 36, No. 8: 48-50, 52-53, Aug 99
- HR salary survey. Marc Avery. T&D, Vol. 53, No. 11: 57-60, 62, Nov 99
- Implications of leader-member exchange theory and research for human resource development research. Janet Z. Burns and Fred L. Otte. HRD Qtly, Vol. 10, No. 3: 225-248, Fall 99
- Individual training accounts. Cynthia Pantazis. T&D, Vol. 53, No. 10: 53-55, Oct 99
- Information-technology training: Teaching computer skills to American workers. Training, Vol. 36, No. 10: 63-64, 66, 68, 70-71, Oct 99
- Instant answers.com. John E. Strandberg. Training, Vol. 36, No. 5: 40-44, May 99
- Integrating learning with working: A reconception of the role of workplace learning. Richard J. Torraco. HRD Qtly, Vol. 10, No. 3: 249-270, Fall 99

- Intellectual capital and you. Jack Gordon. Training, Vol. 36, No. 9: 30-36, 38, Sep 99
- Invited reaction: Managers as facilitators of learning in learning organizations. John M. Dirks. HRD Qlty, Vol. 10, No. 2: 127-134, Summer 99
- Invited reaction: Setting the stage for further study of developmental relationships. Laura L. Bierema. HRD Qlty, Vol. 10, No. 3: 221-224, Fall 99
- Is knowledge management a fad? Carla O'Dell. Training, Vol. 36, No. 3: 36-40, 42, Mar 99
- Is there a learning curve in this business? Training, Vol. 36, No. 2: 28-39, Feb 99
- Is there a method to this mania? David Stamps. Training, Vol. 36, No. 10: 82-87, 89, 91, 93, Oct 99
- John Cleese on creativity. Training, Vol. 36, No. 4: 34-36, 38-39, 41, Apr 99
- Knowledge management meets analysis. Allison Rossett. T&D, Vol. 53, No. 5: 63-68, May 99
- Leadership and culture: Work-related values and leadership styles among one company's U.S. and German telecommunication employees. K. Peter Kuchinke. HRD Qlty, Vol. 10, No. 2: 135-154, Summer 99
- Leadership: Lessons from the best. Robert M. Fulmer and Stacey Wagner. T&D, Vol. 53, No. 3: 29-32, Mar 99
- Leading-edge learning: Two views. Peter Senge and Jack F. Welch, Jr. T&D, Vol. 53, No. 3: 40-42, Mar 99
- Learning to love the P & L. Eric Krell. Training, Vol. 36, No. 9: 66-68, 70, 72, Sep 99
- Lessons from Leonardo. Michael Gelb. Training, Vol. 36, No. 6: 35-40, June 99
- Making and mining intellectual capital: Methods or madness? Stephen L. Cohen and Nena K. Backer. T&D, Vol. 53, No. 9: 46-50, Sep 99
- Making call-center voices smile. Jay Stuller. Training, Vol. 36, No. 4: 26-32, Apr 99
- Making the connection: Professional training and development. Emily Cotler. Publish, Vol. 14, No. 11: 82-86, Nov 99
- Managers as facilitators of learning in learning organizations. Andrea D. Ellinger, Karen E. Watkins, and Robert P. Bostrom. HRD Qlty, Vol. 10, No. 2: 105-126, Summer 99
- Measuring up. Kim Kiser. Training, Vol. 36, No. 1: 78-82, Jan 99
- Move over nerds. Kim Kiser. Training, Vol. 36, No. 1: 54-58, Jan 99
- My anonymous adventures in cyberspace. David Stamps. Training, Vol. 36, No. 4: 50-56, 58, Apr 99
- No more silos. Paul Hennessey. T&D, Vol. 53, No. 4: 32-37, Apr 99
- Now what? Shari Caudron. T&D, Vol. 53, No. 9: 42-45, Sep 99
- Once upon an HRD book club. Dede Bonner and Liz Turner. T&D, Vol. 53, No. 12: 45-48, 50-51, Dec 99
- Personnel training needs of small southern Illinois accounting firms. Scott K. Bevis. Southern Illinois University, Master's thesis, 98
- Point, counter point. Robert B. Reich and Daniel Goleman. T&D, Vol. 53, No. 4: 26-31, Apr 99
- Presentation tips from the pros. Donna J. Abernathy. T&D, Vol. 53, No. 10: 19-26, Oct 99

- Putting competencies to work. Ron Zemke and Susan Zemke. *Training*, Vol. 36, No. 1: 70-72, 74-76, Jan 99
- Read the book or attend a seminar? Charting ironies in how managers prefer to learn. Sonya Pagel and Robert Westerfelhaus. *J Bus Com*, Vol. 36, No. 2: 163-193, Apr 99
- Rethinking end-user training strategy: Applying a hierarchical knowledge-level model. Maung K. Sein, Robert P. Bostrom, and Lorne Olfman. *J EUC*, Vol. 11, No. 1: 32-39, Jan-Mar 99
- Running training like a business. David van Adelsberg and Edward A. Trolley. *T&D*, Vol. 53, No. 10: 56-65, Oct 99
- Rural electrification. Jennifer J. Salopek. *T&D*, Vol. 53, No. 10: 28-31, 34-39, 42-47, Oct 99
- Scaling the Great Wall. Mary McCain. *T&D*, Vol. 53, No. 7: 38-42, July 99
- Sharpening the leading edge. Laurie J. Bassi and Mark E. Van Buren. *T&D*, Vol. 53, No. 1: 23-28, 30, 32-33, Jan 99
- So long 20th century. *Training*, Vol. 36, No. 12: 30-36, 38-40, 42-48, Dec 99
- Status quo to IPO: Ways to raise equity capital for your company. Keith Gay. *T&D*, Vol. 53, No. 2: 43-49, Feb 99
- Strategies in organizing work-related learning projects. Rob F. Poell, Ferd J. Van der Krogt, and Danny Wildemeersch. *HRD Qtly*, Vol. 10, No. 1: 43-61, Spring 99
- Tapped out. Kim Kiser. *Training*, Vol. 36, No. 7: 44-49, July 99
- The death of civility. Chris Lee. *Training*, Vol. 36, No. 7: 24-30, July 99
- The diversity issue no one talks about. Margaret Olesen. *Training*, Vol. 36, No. 5: 46-48, 50, 52, 54-56, May 99
- The effect of a self-management training program on employees of a mid-sized organization. Lynnette M. Godat and Thomas A. Brigham. *J Org Beh Mgt*, Vol. 19, No. 1: 65-83, 99
- The effect of human resource training and development programs on restaurant turnover rate. Yuan-Hua "Roger" Wen and Allen D. Truell. *DPE Conf Read*, 59-61, 99
- The end of the job as we know it. Caitlin P. Williams. *T&D*, Vol. 53, No. 1: 52, 54, 56, 58-60, Jan 99
- The female profession. Shari Caudron. *T&D*, Vol. 53, No. 5: 55, 57-59, May 99
- The Japanese training scene. Daniel P. McMurrer and Mark E. Van Buren. *T&D*, Vol. 52, No. 8: 43-46, Aug 99
- The need for training of aquatic facility managers in Southern Illinois. Tenley K. Smith. Southern Illinois University, Master's thesis, 97
- The new deal. Kim Kiser. *Training*, Vol. 36, No. 10: 116-118, 120-126, Oct 99
- The new workforce investment act. Cynthia Pantazis. *T&D*, Vol. 52, No. 8: 48-50, Aug 99
- The next wave of the future: History. David Stamps. *Training*, Vol. 36, No. 12: 52-54, 56, 58, 60, Dec 99
- The on-line trainee: A forgotten end user. Robert E. Yellen. *J EUC*, Vol. 11, No. 3: 29-30, July-Sep 99
- The role of administrative office support personnel in office technology training. Carolee Sormunen and Mary Ellen Adams. *Bus Ed Forum*, Vol. 53, No. 4: 14-20, Apr 99

- The role of secretaries in training computer technologies. Tricia A. Zurliene. Southern Illinois University, Master's thesis, 98
- The school of hard rocks. Jim Knight. *Training*, Vol. 36, No. 8: 36-38, Aug 99
- The training needs of high-tech industry in Hsinchu Science-Based Industrial Park in Taiwan. Te-Ling Wang. Southern Illinois University, Master's thesis, 97
- The view from the middle. Dick Schaaf. *Training*, Vol. 36, No. 9: OL4-OL7, OL9, OL11-OL12, Sep 99
- Trainers' salaries 1999. Kevin Dobbs. *Training*, Vol. 36, No. 11: 26-33, 35, 37, 38, Nov 99
- Training and the deep blue sea. David Stamps. *Training*, Vol. 36, No. 7: 39-43, July 99
- Training budgets: How much do U.S. organizations spend on employee training? *Training*, Vol. 36, No. 10: 43-44, 46, 48, 50, Oct 99
- Training by computer: How U.S. organizations use technology in training. *Training*, Vol. 36, No. 10: 73-75, 78, 80-81, Oct 99
- Training by the book. Jennifer J. Salopek. *T&D*, Vol. 53, No. 12: 54-62, Dec 99
- Training in the Dilbert economy. Anthony P. Carnevale and Donna Desrochers. *T&D*, Vol. 53, No. 12: 32-36, Dec 99
- Training instructors in new technologies. Pamela Rups. *THE J*, Vol. 26, No. 8: 67-69, Mar 99
- Training magazine's industry report 1999: An overview of employer-sponsored training in the United States. *Training*, Vol. 36, No. 10: 37-38, 40, Oct 99
- Training needs in Saudi Arabia—A survey of managers. Ugur Yavas. *JEB*, Vol. 75, No. 2: 117-121, Nov-Dec 99
- Training needs of state government secretarial employees: Implications for business education and training and development. Donna H. Redmann. *DPE Conf Read*, 149-158, 99
- Trendz. Donna J. Abernathy, Haidee E. Allerton, Tom Barron, Patricia A. Galagan, and Jennifer J. Salopek. *T&D*, Vol. 53, No. 11: 22-41, 43, Nov 99
- True tales and tall tales: The power of organizational storytelling. Beverly Kaye and Betsy Jacobson. *T&D*, Vol. 53, No. 3: 45-50, Mar 99
- Understanding support for innovation in a large-scale change effort: The manager-as-instructor approach. Karen E. Watkins, Andrea D. Ellinger, and Thomas Valentine. *HRD Qtly*, Vol. 10, No. 1: 63-77, Spring 99
- Validity of multiple ratings of business student performance in a management simulation. Jean M. McEnery and P. Nick Blanchard. *HRD Qtly*, Vol. 10, No. 2: 155-170, Summer 99
- What gifted strategic thinkers do. Peter Linkow. *T&D*, Vol. 53, No. 7: 34-37, July 99
- What keeps you up at nights? Kim Kiser. *Training*, Vol. 36, No. 5: 30-37, May 99
- What makes employees stay. Margaret Olesen. *T&D*, Vol. 53, No. 10: 48-52, Oct 99
- What price online learning? Rebecca Ganzel. *Training*, Vol. 36, No. 2: 50-54, Feb 99
- What to do when job applicants tell . . . tales of invented lives. Jim Kennedy. *Training*, Vol. 36, No. 10: 110-112, 114, Oct 99

- What to keep, what to toss. T&D, Vol. 53, No. 12: 64-67, Dec 99
- What trainers need to know about ERP. Dick Schaaf. Training, Vol. 36, No. 5: ET4-ET6, ET8, ET10-ET12, May 99
- When those who 'do,' teach. Kim Kiser. Training, Vol. 36, No. 4: 42-48, Apr 99
- Where the training dollars go? Employer-provided training comes in a broad range of topics—and delivery methods. Training, Vol. 36, No. 10: 53-54, 56, 58, 60, Oct 99
- Who's leading the blind? Kevin Dobbs. Training, Vol. 36, No. 10: 96-98, 100, 102, 104, 106, 108, Oct 99
- Why organizations still aren't learning. Ron Zemke. Training, Vol. 36, No. 9: 40-42, 44, 46, 49, Sep 99
- Winning the retention game. Kevin Dobbs. Training, Vol. 36, No. 9: 50-52, 54-56, Sep 99
- Wired wired world. David Stamps. Training, Vol. 36, No. 8: 40-46, Aug 99
- Wooing IT workers. Tom Barron. T&D, Vol. 53, No. 4: 21-24, Apr 99
- Working on world time. Kim Kiser. Training, Vol. 36, No. 3: 29-34, Mar 99
- Workplace 2018: Retirement boom or bust? Alison Stein Wellner. Training, Vol. 36, No. 8: 54-59, Aug 99
- www.online.learning. Donna J. Abernathy. T&D, Vol. 53, No. 9: 36-41, Sep 99
- Authoring software: It's the write stuff. Donna J. Abernathy. T&D, Vol. 53, No. 4: 54-57, Apr 99
- Back to the (Internet) classroom. Richard C. Wells. Training, Vol. 36, No. 3: 50-52, 54, Mar 99
- Books, vids, and audiotapes. Bill Ellet. T&D, Vol. 53, No. 12: 42-43, Dec 99
- How to design a virtual classroom: 10 easy steps to follow. Sam Hsu, Oge Marques, M. Khalid Hamza, and Bassem Alhalabi. THE J, Vol. 27, No. 2: 96-98, 100, 102, 104, 106, 108-109, Sep 99
- Objectives? Get over them. Danny Langdon. T&D, Vol. 53, No. 2: 54-59, Feb 99
- Real ROI numbers. Rob Schriver and Steve Giles. T&D, Vol. 52, No. 8: 51-52, Aug 99
- Smart programs that know how to teach. Judy Armstrong. Training, Vol. 36, No. 11: 59-64, Nov 99
- Stop playing games. Jennifer J. Salopek. T&D, Vol. 53, No. 2: 29,36,38, Feb 99
- Teaching via ITV: Taking instructional design to the next level. Karen Jarrett Thoms. THE J, Vol. 26, No. 9: 60-66, Apr 99
- Ten key principles supporting the accomplishment-based curriculum development model. B. A. Bichelmeyer. PIQ, Vol. 12, No. 4: 82-98, 99
- Toward a science of training. Ron Zemke. Training, Vol. 36, No. 7: 32-36, July 99
- Using Web-based training wisely. Ruth Colvin Clark and Chopeta Lyons. Training, Vol. 36, No. 7: 51-56, July 99

Instructional Design

An instructional development model for global organizations: The GOaL model. Noriko Hara and Thomas M. Schwen. PIQ, Vol. 12, No. 4: 99-116, 99

Performance Improvement

- A product review: 360 assessments. Keith E. Morical. *T&D*, Vol. 53, No. 4: 43-47, Apr 99
- A step beyond univision evaluation: Using a systems model of performance improvement. Catherine M. Sleezer, Jiping Zhang, Deane B. Gradous, and Craig Maile. *PIQ*, Vol. 12, No. 3: 119-131, 99
- A study of the journey from training to performance. Allison Rossett and Catherine Tobias. *PIQ*, Vol. 12, No. 3: 31-43, 99
- An integrated model of performance domains: Bounding the theory and practice. Elwood F. Holton, III. *PIQ*, Vol. 12, No. 3: 95-118, 99
- Antecedents and consequences of coaching behavior. Andrea D. Ellinger. *PIQ*, Vol. 12, No. 4: 45-70, 99
- Book review: Behavior analysis for lasting change by Beth Sulzer-Azaroff and G. Roy Mayer. Emily Branscum. *J Org Beh Mgt*, Vol. 18, No. 1: 93-95, 98
- Book review: Revolutionizing workforce performance: A systems approach to mastery by Jack E. Bowsher. William W. Lee. *PIQ*, Vol. 12, No. 3: 141-143, 99
- Book review: The performance technologist's fieldbook by Judith Hale. William W. Lee. *PIQ*, Vol. 12, No. 4: 117-120, 99
- Book review: The values-based safety process: Improving your safety culture with a behavioral approach. Grainne A. Matthews. *J Org Beh Mgt*, Vol. 19, No. 3: 115-119, 99
- Case study: Distance learning at the SBC Center for Learning. Natalie S. Friend. *PIQ*, Vol. 12, No. 4: 33-44, 99
- Cost analysis of distance learning. Greville Rumble. *PIQ*, Vol. 12, No. 2: 122-137, 99
- Cost-benefit analysis versus cost-consequences analysis. David Wilkinson. *PIQ*, Vol. 12, No. 4: 71-81, 99
- Distance learning: International comparisons. David Hawkridge. *PIQ*, Vol. 12, No. 2: 9-20, 99
- Distance learning: Relationships among class size, instructor location, student perceptions, and performance. Brenda Sugrue, Thomas Rietz, and Sarah Hansen. *PIQ*, Vol. 12, No. 3: 44-57, 99
- Distance learning: The U.S. version. Marina Stock McIsaac. *PIQ*, Vol. 12, No. 2: 21-35, 99
- Effects of feedback on task completion, time distribution and time allocation of graduate students. Ramona Houmanfar and Linda J. Hayes. *J Org Beh Mgt*, Vol. 18, No. 1: 69-91, 98
- Electronic learning delivery systems: A selection model. Peter J. Pallesen, Paul Haley, Edward S. Jones, Bobbie Moore, Dina E. Widlake, and Karen L. Medsker. *PIQ*, Vol. 12, No. 4: 7-32, 99
- Embracing evaluation. Dean R. Spitzer. *Training*, Vol. 36, No. 6: 42-47, June 99
- From dual-mode to flexible delivery: Paradoxical transitions in Australian open and distance education. Terry Evans. *PIQ*, Vol. 12, No. 2: 84-95, 99
- Going virtual, getting real. Randall J. Alford. *T&D*, Vol. 53, No. 1: 34-44, Jan 99
- How to evaluate your 360 feedback efforts. Kenneth M. Nowack, Jeanne Hartley, and William Bradley. *T&D*, Vol. 53, No. 4: 48-53, Apr 99

- Improving staff performance in a community mental health setting: Job analysis, training, goal setting, feedback, and years of data. Karen L. Langeland, C. Merle Johnson, and T. C. Mawhinney. *J Org Beh Mgt*, Vol. 18, No. 1: 21-43, 98
- Learning and performance: Just the end of the beginning—A rejoinder to Kuchinke. John A. Barrie and R. Wayne Pace. *HRD Qtly*, Vol. 10, No. 3: 293-296, Fall 99
- No more silos. Paul Hennessey. *T&D*, Vol. 53, No. 4: 32-37, Apr 99
- Open and dual-mode universities in East and South Asia. Colin Latchem, Szarina Abdullah, and Ding Xingfu. *PIQ*, Vol. 12, No. 2: 96-121, 99
- Performance consulting: One organization, one process. Tom LaBonte and Jim Robinson. *T&D*, Vol. 52, No. 8: 32-37, Aug 99
- Performance improvement: What to keep in mind. Derwin Fox, Vincent Byrne, and Frank Rouault. *T&D*, Vol. 52, No. 8: 38-40, Aug 99
- Positive contingencies versus quotas: Telemarketers exert countercontrol. Thomas C. Mawhinney and Christine Fellows-Kubert. *J Org Beh Mgt*, Vol. 19, No. 2: 35-57, 99
- Pursuing a multidimensional view of transfer. Stephen L. Yelon and J. Kevin Ford. *PIQ*, Vol. 12, No. 3: 58-78, 99
- Putting together a world-class team. Lynda McDermott, Bill Waite, and Nolan Brawley. *T&D*, Vol. 53, No. 1: 47-51, Jan 99
- Salespersons and sales managers: A descriptive study of topics and perceptions of retail sales performance appraisals. Albert J. Taylor, Linda S. Pettijohn, and Charles E. Pettijohn. *HRD Qtly*, Vol. 10, No. 3: 271-291, Fall 99
- Small group incentives: A review of the literature. Judith A. Honeywell-Johnson and Alyce M. Dickinson. *J Org Beh Mgt*, Vol. 19, No. 2: 89-120, 99
- Standards on ethics and integrity. Academy of Human Resource Development. *PIQ*, Vol. 12, No. 3: 5-30, 99
- Telematics-supported education for traditional universities in Europe. Betty Collis. *PIQ*, Vol. 12, No. 2: 36-65, 99
- The cost-benefit transfer model: An adaption from medicine. Stephen Yelon and Lorinda M. Sheppard. *PIQ*, Vol. 12, No. 3: 79-94, 99
- The effects of a combined goal setting, feedback and incentive intervention on job performance in a manufacturing environment. Paul A. Jessup and Anthony J. Stahelski. *J Org Beh Mgt*, Vol. 19, No. 3: 5-26, 99
- The effects of feedback and goal setting on the productivity and satisfaction of university admissions staff. Leslie A. Wilk and William K. Redmon. *J Org Beh Mgt*, Vol. 18, No. 1: 45-68, 98
- The high-performance workplace. Mark Rowh. *Off Sys*, Vol. 16, No. 2: 18, 20-24, Feb 99
- The knowledge warehouse: Reusing knowledge components. Michael Yacci. *PIQ*, Vol. 12, No. 3: 132-140, 99
- The mature distance education program—which way now? Steven G. Sachs. *PIQ*, Vol. 12, No. 2: 66-83, 99
- The need for assessment of maintaining variables in OBM. John Austin, James E. Carr, and Judy L. Agnew. *J Org Beh Mgt*, Vol. 19, No. 2: 59-87, 99

Thinking outside the evaluation box. Donna J. Abernathy. T&D, Vol. 53, No. 2: 19-23, Feb 99

When things go haywire. Tom Barron. T&D, Vol. 53, No. 2: 25-27, Feb 99

Author Entries

A

Abdullah, Szarina and other authors

Open and dual-mode universities in East and South Asia. *PIQ*, Vol. 12, No. 2: 96-121, 99

Abernathy, Donna J.

A chat with Chris Argyris. *T&D*, Vol. 53, No. 5: 80-84, May 99

>

Authoring software: It's the write stuff. *T&D*, Vol. 53, No. 4: 54-57, Apr 99

>

Center stage: Presentation software. *T&D*, Vol. 53, No. 10: 66-69, 71-72, Oct 99

>

Presentation tips from the pros. *T&D*, Vol. 53, No. 10: 19-26, Oct 99

>

Thinking outside the evaluation box. *T&D*, Vol. 53, No. 2: 19-23, Feb 99

>

www.online.learning. *T&D*, Vol. 53, No. 9: 36-41, Sep 99

>

—and other authors

Trendz. *T&D*, Vol. 53, No. 11: 22-41, 43, Nov 99

Abes, Cathy and David Claunch

Scanning made simple. *Publish*, Vol. 14, No. 1: 46-52, Jan 99

Adams, Eric J.

Mix & match computing. *Publish*, Vol. 14, No. 8: 52-57, Aug 99

>

Personalized printing for less. *Publish*, Vol. 14, No. 6: 56-59, June 99

Adams, Kenneth and other authors

Constructivist theory in the classroom:

Internalizing concepts through inquiry learning. *Clearings*, Vol. 72, No. 5: 275-278, May-June 99

Adams, Mary Ellen and Carolee Sormunen

The role of administrative office support personnel in office technology training. *Bus Ed Forum*, Vol. 53, No. 4: 14-20, Apr 99

>

—and Max E. Douglas

Developing and teaching a high school entrepreneurship course, Part I: Rationale and content. *Bus Ed Forum*, Vol. 54, No. 1: 32-35, Oct 99

>

Developing and teaching a high school entrepreneurship course, Part II: Teaching methods and resources. *Bus Ed Forum*, Vol. 54, No. 2: 30-33, Dec 99

Adrian, C. Mitchell and G. Dean Palmer

Toward a model for understanding and improving educational quality in the principles of marketing course. *JME*, Vol. 21, No. 1: 25-33, Apr 99

Agarwal, Devraj and other authors

Determinants of information technology adoption: An extension of existing models to firms in a developing country. *J Global IM*, Vol. 7, No. 3: 30-40, July-Sep 99

Aggarwal, Anil K. and Rajesh Mirani

DSS model usage in public and private sectors: Differences and implications. *J EUC*, Vol. 11, No. 3: 20-28, July-Sep 99

Agnew, Judy L.

Can we do better behavior analyses in OBM? Comments on "The analysis of behavioral mechanisms in JOBM." *J Org Beh Mgt*, Vol. 19, No. 3: 57-61, 99

>

The establishing operation in organizational behavior management. *J Org Beh Mgt*, Vol. 18, No. 1: 7-19, 98

>

—and other authors

The need for assessment of maintaining variables in OBM. *J Org Beh Mgt*, Vol. 19, No. 2: 59-87, 99

Ahmed, Nazim U. and Ramarathnam Ravichandran

An information systems design framework for facilitating TQM implementation. *IRM J*, Vol. 12, No. 4: 5-13, Oct-Dec 99

Aiken, Milam

Book review: Decision support systems by Vicki Sauter. *J EUC*, Vol. 11, No. 3: 38, July-Sep 99

Akins, Maureen and Mark Warner

Training today's teachers for tomorrow's classrooms. *THE J*, Vol. 27, No. 3: 118, 120, Oct 99

Albaum, Gerald and Joel Herche

Management style comparisons among five European nations. *J Global Mkt*, Vol. 12, No. 4: 5-27, 99

Albert Vachris, Michelle

Teaching principles of economics without "chalk and talk": The experience of CNU online. *J Econ Ed*, Vol. 30, No. 3: 292-303, Summer 99

Aldana, Steven G. and Wendy Liljenquist

Validity and reliability of a financial strain survey. *Fin C&P*, Vol. 9, No. 2: 11-18, 98

Aldridge, Alicia and Albert L. Harris

Implementing IT-based systems: Lessons from the retail industry. *J CIS*, Vol. 39, No. 2: 54-58, Winter 98-99

Alexander, Joe F. and other authors

Undergraduate marketing students, group projects, and teamwork: The good, the bad, and the ugly? *JME*, Vol. 21, No. 2: 106-117, Aug 99

Alexander, Karen

Overnight delivery services. *Off Sys*, Vol. 16, No. 2: 45-46, 48, Feb 99

>

What's old is new again. *Off Sys*, Vol. 16, No. 1: 44, 46, 48-49, Jan 99

Alexander, Marti K.

Internet censorship. *KBEA J*, 19-21, Spring 99

Alexander, Melody W. and other authors

Business educators' perceptions of professional meetings with implications for organizations' leaders. *NABTE Rev*, No. 26: 34-39, 99

>

Telling it like it is: The use of certainty in public business discourse. *J Bus Com*, Vol. 36, No. 3: 280-300, July 99

>

—and Tena B. Crews

Computer use by faculty in Far East universities. *DPE J*, Vol. 40, No. 3: 128-136, Summer 98

>

Far Eastern Universities: A documentation of computer availability and funding. *OSR J*, Vol. 17, No. 1: 29-36, Spring 99

Alford, Randall J.

Going virtual, getting real. *T&D*, Vol. 53, No. 1: 34-44, Jan 99

Alhabeeb, M. J.

Book review: Expenditures of older Americans by Rose M. Rubin and Michael L. Niewiadomy. *Fin C&P*, Vol. 10, No. 1: 100-102, 99

Alhalabi, Bassem and other authors

How to design a virtual classroom: 10 easy steps to follow. *THE J*, Vol. 27, No. 2: 96-98, 100, 102, 104, 106, 108-109, Sep 99

Al-Hawamdeh, Suliman and Abdus**Sattar Chaudhry**

Libraries and the Internet in Singapore. *J Global IM*, Vol. 7, No. 4: 12-17, Oct-Dec 99

Allen, Bridget

Copyright and wrong. Techniques, Vol. 74, No. 3: 34-35, Mar 99

Allen, William R. and John R. Ruhe

Representation of women in international business case studies. JEB, Vol. 75, No. 2: 83-89, Nov-Dec 99

Allerton, Haidee E. and other authors

Trendz. T&D, Vol. 53, No. 11: 22-41, 43, Nov 99

Allgood, Sam and William B. Walstad

The longitudinal effects of economic education on teachers and their students. J Econ Ed, Vol. 30, No. 2: 99-111, Spring 99

Anakwe, Uzoamaka P. and other authors

Information technology usage dynamics in Nigeria: An empirical study. J Global IM, Vol. 7, No. 2: 13-21, Apr-June 99

Anandarajan, Murugan and Bay Arinze

A comparative study of multilayer perceptron topologies for the selection of forecasting methods. J CIS, Vol. 39, No. 2: 75-80, Winter 98-99

➤

—and other authors

Information technology usage dynamics in Nigeria: An empirical study. J Global IM, Vol. 7, No. 2: 13-21, Apr-June 99

Anderson, Marcia A. and Claudette**Williams-Myers**

Employability skills required for 21st century Jamaican workers: Implications for education and training. DPE Conf Read, 63-69, 99

➤

—and other authors

Educational preparation of the office professional: A response from Professional Secretaries International members. DPE J, Vol. 40, No. 2: 87-97, Spring 98

➤

—and Ratna Sinha

Business teaching as a career in the United States. NABTE Rev, No. 26: 28-33, 99

Anderson, Rolph and other authors

Global sales manager leadership styles: The impact of national culture. J Global Mkt, Vol. 13, No. 2: 31-48, 99

Andolsen, Alan A.

Managing digital information: The emerging technologies. Info Mgt J, Vol. 33, No. 2: 8-10, 12, 14-15, Apr 99

Andres, Clay

Web architecture, studio secrets. Publish, Vol. 14, No. 8: 59-64, Aug 99

Andrews, J. Craig and Thomas J.**Maronick**

The role of qualifying language on consumer perceptions of environmental claims. J Cons Aff, Vol. 33, No. 2: 297-320, Winter 99

Andrews, Patricia Hayes

Book review: Ethics and Organizational Communication by Matthew W. Seeger. Mgt Com Qtly, Vol. 12, No. 3: 469-474, Feb 99

Appell, Allen and other authors

Take a conservative approach when entering the China market. J Global Mkt, Vol. 12, No. 4: 65-78, 99

Appiah-Adu, Kwaku

The impact of marketing mix decisions on performance: A study of foreign and domestic firms in a liberalized economy. J Global Mkt, Vol. 13, No. 2: 7-30, 99

Apple, Rima D.

Book review: Encyclopedia of the consumer movement, Santa Barbara edited by Stephen Brobeck. J Cons Aff, Vol. 33, No. 2: 438-439, Winter 99

Argenti, Paul A.

Book review: Organizational public relations: A political perspective by Christopher Spicer. J Bus Com, Vol. 36, No. 3: 305-306, July 99

- Arinze, Bay and Murugan Anandarajan**
A comparative study of multilayer perceptron topologies for the selection of forecasting methods. *J CIS*, Vol. 39, No. 2: 75-80, Winter 98-99
- Ariza, Eileen N.**
Torn between two worlds: Overcoming resistance to second-language learning. *Clearings*, Vol. 72, No. 4: 211-212, Mar-Apr 99
- Armstrong, Judy**
Smart programs that know how to teach. *Training*, Vol. 36, No. 11: 59-64, Nov 99
- Arn, Joseph V. and other authors**
AACSB dean's understanding of multimedia copyright laws and guidelines. *JEB*, Vol. 74, No. 6: 368-371, July-Aug 99
- Arneson, Patricia**
Strategies for success: A guide for preparing future teachers. *NBEA Yrbk*, No. 37: 173-184, 99
- Arnett, Sally E.**
Perceived factors influencing teachers to work in Catholic education. Southern Illinois University, Master's thesis, 98
- Arns, Marianne R.**
Keyboarding skills needed by selected business professionals. Southern Illinois University, Master's thesis, 97
- Arnstine, Barbara and Ken Futernick**
The LegiSchool project: Teaching democracy as an alternative for all schools. *Clearings*, Vol. 73, No. 2: 124-126, Nov-Dec 99
- Arosteguy, Sherri Lee**
Computer competencies of high school seniors in the state of Utah. Utah State University, Doctoral dissertation, 99
>
Illustrating a research article: Implementing the graphical specifications contained within the Publication Manual of the American Psychological Association. *DPE Conf Read*, 187-190, 99
>
—and **Lloyd W. Bartholome**
Computer competencies of high school students. *DPE Conf Read*, 53-58, 99
- Ashcroft, Richard**
Training and professional identity for educators in alternative education settings. *Clearings*, Vol. 73, No. 2: 82-85, Nov-Dec 99
- Athaide, Gerard A. and other authors**
The contingent effect of the dimensions of export commitment on exporting financial performance: An empirical examination. *J Global Mkt*, Vol. 12, No. 1: 7-25, 98
- Auld, Lawrence and Veronica S. Pantelidis**
Virtual reality. *THE J*, Vol. 27, No. 4: 48-50, 52, 54-55, Nov 99
- Austin, John and other authors**
An objective review of the Journal of Organizational Behavior Management: 1987-1997. *J Org Beh Mgt*, Vol. 19, No. 3: 83-114, 99
>
Participation of women as authors and participants in articles published in the Journal of Organizational Behavior Management. *J Org Beh Mgt*, Vol. 19, No. 1: 85-94, 99
>
The discussion of behavioral principles in *JOBM*. *J Org Beh Mgt*, Vol. 19, No. 3: 45-56, 99
>
The need for assessment of maintaining variables in *OBM*. *J Org Beh Mgt*, Vol. 19, No. 2: 59-87, 99
>
—and **Thomas C. Mawhinney**
Speed and accuracy of data analysts' behavior using methods of equal interval graphic data charts, standard celeration charts, and statistical process control charts. *J Org Beh Mgt*, Vol. 18, No. 4: 5-45, 99
>

Using concurrent verbal reports to examine data analyst verbal behavior. *J Org Beh Mgt*, Vol. 18, No. 4: 61-81, 99

Avery, Marc

HR salary survey. *T&D*, Vol. 53, No. 11: 57-60, 62, Nov 99

Avtgis, Theodore A. and Jeffrey W. Kassing

Examining the relationship between organizational dissent and aggressive communication. *Mgt Com Qtly*, Vol. 13, No. 1: 100-115, Aug 99

Awang, Faridah

Competencies needed by microcomputers business applications instructors as perceived by post-secondary microcomputer instructors in the state of Illinois. Southern Illinois University, Master's thesis, 98

Axinn, Catherine N. and other authors

The contingent effect of the dimensions of export commitment on exporting financial performance: An empirical examination. *J Global Mkt*, Vol. 12, No. 1: 7-25, 98

B

Babcock, Robert A. and other authors

OBM and quality improvement systems. *J Org Beh Mgt*, Vol. 18, No. 2/3: 33-59, 98

Backer, Nena K. and Stephen L. Cohen

Making and mining intellectual capital: Methods or madness? *T&D*, Vol. 53, No. 9: 46-50, Sep 99

Backes, Charles E. and Lora S. Backes

Making the best of a learning experience. *Techniques*, Vol. 74, No. 5: 23-24, May 99

Backes, Lora S. and Charles E. Backes

Making the best of a learning experience. *Techniques*, Vol. 74, No. 5: 23-24, May 99

Bader, Mary B. and Sam Roy

Using technology to enhance relationships in

interactive television classrooms. *JEB*, Vol. 74, No. 6: 357-362, July-Aug 99

Bagge, Susan and other authors

Participation of women as authors and participants in articles published in the *Journal of Organizational Behavior Management*. *J Org Beh Mgt*, Vol. 19, No. 1: 85-94, 99

Bailey, Allan R. and other authors

Continuous improvement in business education: Insights from the for-profit sector and business school deans. *JEB*, Vol. 74, No. 3: 165-180, Jan-Feb 99

Bailey, Gloria

Middle school special education teachers' perspectives on and comfort levels with using computerized reading lessons with learning disabled students. Southwest Missouri State University, Master's thesis, 98

Bailey, Rick

Exploring learning communities in the two-year college (Or how I learned to love the vector). *Techniques*, Vol. 74, No. 5: 37-39, May 99

Bajaj, Akhilesh and Ramayya Krishnan

CMU-WEB: A conceptual model for designing usable web applications. *J DBM*, Vol. 10, No. 4: 33-43, Oct-Dec 99

Baker, Richard L. and Michael C. Blue

The cost-effective multimedia classroom. *THE J*, Vol. 27, No. 1: 46-50, Aug 99

Balaban, Mira and Peretz Shoval

Enhancing the ER model with integrity methods. *J DBM*, Vol. 10, No. 4: 14-23, Oct-Dec 99

Balabanis, George

Antecedents of cooperation, conflict and relationship longevity in an international trade intermediary's supply chain. *J Global Mkt*, Vol. 12, No. 2: 25-46, 98

Balazs, Anne L. and other authors

The structure of Sao Paulo street markets: Evolving patterns of retail institutions. *J Cons Aff*, Vol. 33, No. 1: 3-26, Summer 99

Ball, Sheryl B.

Pareto optimality in negotiation: A classroom exercise for achieving active learning. *JEB*, Vol. 74, No. 6: 341-345, July-Aug 99

Balloun, Joseph L. and other authors

Skill coverage in project teams. *J CIS*, Vol. 40, No. 1: 69-75, Fall 99

Barclay, Lizabeth A. and Kenneth M. York

Electronic communication skills in the classroom: An e-mail in-basket exercise. *JEB*, Vol. 74, No. 4: 249-253, Mar-Apr 99

Barker, Randolph T. and Nancy B. Stutts

The use of narrative paradigm theory in assessing audience value conflict in image advertising. *Mgt Com Qtly*, Vol. 13, No. 2: 209-244, Nov 99

Barnard, Janet

Using total quality principles in business courses: The effect on student evaluations. *Bus Com Qtly*, Vol. 62, No. 2: 61-73, June 99

Barnes, Cynthia C. and other authors

E-mail communications in colleges and universities: Are they private? *JEB*, Vol. 74, No. 6: 347-350, July-Aug 99

Barrie, John A. and R. Wayne Pace

Learning and performance: Just the end of the beginning—A rejoinder to Kuchinke. *HRD Qtly*, Vol. 10, No. 3: 293-296, Fall 99

Barrier, Tonya and other authors

An examination of the correlates of burnout in information systems professionals. *IRM J*, Vol. 12, No. 3: 5-13, July-Sep 99

Barrigar, Steven A.

Book review: International human resource management by Anne-Wil Harzing and Joris

Van Ruysseveldt. *J Global IM*, Vol. 7, No. 2: 45-46, Apr-June 99

Barron, Tom

Harnessing online learning. *T&D*, Vol. 53, No. 9: 28-33, Sep 99

>

When things go haywire. *T&D*, Vol. 53, No. 2: 25-27, Feb 99

>

Wooing IT workers. *T&D*, Vol. 53, No. 4: 21-24, Apr 99

>

—and other authors

Trendz. *T&D*, Vol. 53, No. 11: 22-41, 43, Nov 99

Bartel, Kimberlee and Lloyd W.**Bartholome**

University distance and on-campus learners: A comparison of beginning microcomputer applications students. *NABTE Rev*, No. 26: 46-50, 99

Bartholome, Lloyd W. and Kimberlee**Bartel**

University distance and on-campus learners: A comparison of beginning microcomputer applications students. *NABTE Rev*, No. 26: 46-50, 99

>

—and Sherri Lee Arosteguy

Computer competencies of high school students. *DPE Conf Read*, 53-58, 99

Bartlett, James E. II and Joe W. Kotrlik

Comparison of the diskette survey responses and paper and pencil survey responses on self-directed learning instruments with business educators. *DPE Conf Read*, 31-35, 99

>

—and other authors

Exploring the relationship between organizational culture and self-learning among office employees. *DPE Conf Read*, 71-76, 99

Barton, R. B., Jr. and Bonnie L. McNeely
Pedagogic behaviors and skills of outstanding university professors: What can we learn for modeling? *KBEA J*, 10-12, Spring 99

Bassi, Laurie J. and Mark E. Van Buren
Sharpening the leading edge. *T&D*, Vol. 53, No. 1: 23-28,30,32-33, Jan 99

Bates, Reid A. and other authors
Assessing the impact of influential observations on multiple regression analysis in human resource research. *HRD Qtly*, Vol. 10, No. 4: 343-363, Winter 99

Bausser, Jane
Book review: Exploring the rhetoric of international professional communication: An agenda for teachers and researchers edited by Carl R. Lovitt with Dixie Goswami. *J Bus Com*, Vol. 36, No. 4: 425-428, Oct 99

Bayless, Marsha L. and William J. Wardrope
Content of the business communication course: An analysis of coverage. *Bus Com Qtly*, Vol. 62, No. 4: 33-40, Dec 99

Bayram, Servet
Internet learning initiatives: How well do Turkish virtual classrooms work? *THE J*, Vol. 26, No. 10: 65-68, May 99

Bbenkele, Edwin Chookole and Gerry Nkombo Muuka
Electronic and print publishing of research papers in business: A comparison. *JEB*, Vol. 74, No. 5: 275-278, May-June 99

Beadle, Jayne and Merkt Vande
A multisite case study investigating mentoring practices in selected business organizations. Northern Illinois University, Doctoral dissertation, 98

Beale, Andrew V.
Career planning guidelines for parents of students with mild disabilities. *Clearings*, Vol. 72, No. 3: 179-181, Jan-Feb 99

Bean, Linda C. and other authors
Videoconference: A real life-experience vs. textbook experience. *DPE Conf Read*, 209-213, 99

Beaudet, Marty
Bright ideas. *Publish*, Vol. 14, No. 1: 56-60, 62-63, Jan 99

>
Illustrate your point. *Publish*, Vol. 14, No. 5: 58-66, May 99

Bechtel, Christian and other authors
Resources and capabilities for sustainable competitive advantage: A cross-functional perspective. *Mid-Amer J Bus*, Vol. 14, No. 1: 23-32, Spring 99

Becker, William E.
Book review: A guide to econometrics by Peter Kennedy. *J Econ Ed*, Vol. 30, No. 1: 89-90, Winter 99

>
Book review: Information rules: A strategic guide to the network economy by Carl Shapiro and Hal R. Varian. *J Econ Ed*, Vol. 30, No. 2: 189-190, Spring 99

>
Turning merit scores into salaries. *J Econ Ed*, Vol. 30, No. 4: 420-426, Fall 99

>
—and **Arnold Katz**
Technology and the teaching of economics to undergraduates. *J Econ Ed*, Vol. 30, No. 3: 194-199, Summer 99

Beeler, James R.
Book review: The handbook for leadership development by Cynthia D. McCauley, Russ S. Moxley, and Ellen Van Velsor. *HRD Qtly*, Vol. 10, No. 3: 297-300, Fall 99

Bei, Lien-Ti and Richard Widdows
Product knowledge and product involvement as moderators of the effects of information on purchase decisions: A case study using the Perfect Information Frontier approach. *J Cons Aff*, Vol. 33, No. 1: 165-186, Summer 99

Beltram, Patti K. and other authors
Business student organizations: Bridging the gap. *Bus Ed Forum*, Vol. 54, No. 2: 49-51, Dec 99

Benbunan-Fich, Raquel
Assessing learning effectiveness of asynchronous computer-mediated communication in the classroom. *J CIS*, Vol. 39, No. 4: 82-87, Summer 99

Beniot, William L. and Susan L. Brinson
The tarnished star: Restoring Texaco's damaged public image. *Mgt Com Qtly*, Vol. 12, No. 4: 483-510, May 99

Bennett, James C.
Achieving professional excellence for a new century. *Info Mgt J*, Vol. 33, No. 2: 36-42, Apr 99

>

Book review: Countdown Y2K: Business survival planning for the Year 2000. *Info Mgt J*, Vol. 33, No. 4: 44, Oct 99

Bennett, Linda
In response . . . Designing an online journal. *THE J*, Vol. 26, No. 7: 52-55, Feb 99

Bennis, Warren and other authors
Leadership style inventory 2.2. *Mgt Com Qtly*, Vol. 12, No. 4: 618-619, May 99

Benson, Angela and Elizabeth Wright
Pedagogy and policy in the age of the wired professor. *THE J*, Vol. 27, No. 4: 60-62, 64, 66, 68, Nov 99

Bergin, Thomas J.
Book review: A review of: LEO, the incredible story of the world's finest business computer by David Caminer, John Aris, Peter Harmon and Frank Land. *J DBM*, Vol. 10, No. 1: 44, 38, Jan-Mar 99

Berson, Ilene R. and Michael J. Berson
Studying child abuse, neglect, and exploitation in middle school social studies. *Clearings*, Vol. 72, No. 6: 371-376, July-Aug 99

Berson, Michael J. and Ilene R. Berson
Studying child abuse, neglect, and exploitation in middle school social studies. *Clearings*, Vol. 72, No. 6: 371-376, July-Aug 99

Bertot, John Carlo
U.S. and Australian public libraries and the Internet: Connectivity issues and policy implications. *J Global IM*, Vol. 7, No. 4: 18-26, Oct-Dec 99

Berube, Maurice R.
Arts and education. *Clearings*, Vol. 72, No. 3: 150-152, Jan-Feb 99

Bevino, Mary M. and other authors
Constructivist theory in the classroom: Internalizing concepts through inquiry learning. *Clearings*, Vol. 72, No. 5: 275-278, May-June 99

Bevis, Scott K.
Personnel training needs of small southern Illinois accounting firms. Southern Illinois University, Master's thesis, 98

Beyer, Jennifer L. and Houston H. Carr
Harassment on the Internet. *J CIS*, Vol. 39, No. 2: 66-68, Winter 98-99

Bhagat, Sanjai and other authors
Why consumers choose managed mutual funds over index funds: Hypotheses from consumer behavior. *J Cons Aff*, Vol. 33, No. 1: 187-205, Summer 99

Bichelmeyer, B. A.
Ten key principles supporting the accomplishment-based curriculum development model. *PIQ*, Vol. 12, No. 4: 82-98, 99

Bierema, Laura L.
Invited reaction: Setting the stage for further study of developmental relationships. *HRD Qtly*, Vol. 10, No. 3: 221-224, Fall 99

Bigel, Kenneth S.

The ethical orientation of financial planners engaged in investment activities: A comparison of practitioners based on professionalization and compensation sources. New York University, Doctoral dissertation, 98

Binder, Kate

Image editors make an impression. Publish, Vol. 14, No. 11: 63-64, 66-67, Nov 99

➤

Stretching the digital canvas. Publish, Vol. 14, No. 12: 70-72, 74-76, Dec 99

Blanchard, P. Nick and Jean M. McEneyr

Validity of multiple ratings of business student performance in a management simulation. HRD Qtly, Vol. 10, No. 2: 155-170, Summer 99

Blanton, J. Ellis and other authors

Capturing expertise from experts: The need to match knowledge elicitation techniques with expert system types. J CIS, Vol. 39, No. 2: 89-95, Winter 98-99

Blaszczynski, Carol

Conducting ethical business education research. DPE J, Vol. 40, No. 4: 202-213, Fall 98

➤

—and Diana J. Green

Writing a research article: Reporting the results of quantitative and qualitative studies. DPE Conf Read, 215-220, 99

➤

—and Dong-Woo Lee

Perspectives of "Fortune 500" executives on the competency requirements for accounting graduates. JEB, Vol. 75, No. 2: 104-107, Nov-Dec 99

Blignaut, P. J. and T. McDonald

The user interface for a computerized patient record system for primary health care in a third world environment. J EUC, Vol. 11, No. 2: 29-33, Apr-June 99

Blodgett, Mark and Gail K. Sergenian

Business training for a new republic: A seminar series for Kazakh oil executives. J Teach Int Bus, Vol. 10, No. 1: 77-92, 98

Bloesch, Anthony and Terry Halpin

Data modeling in UML and ORM: A comparison. J DBM, Vol. 10, No. 4: 4-13, Oct-Dec 99

Blue, Michael C. and Richard L. Baker

The cost-effective multimedia classroom. THE J, Vol. 27, No. 1: 46-50, Aug 99

Boberg, Kevin and other authors

A customer service course: Bringing marketing and logistics together. JME, Vol. 21, No. 2: 138-145, Aug 99

Bockanic, William N. and Patrick T.**Hogan**

Legal issues involving the operation of a university Web site. JEB, Vol. 74, No. 6: 373-378, July-Aug 99

Boddewyn, Jean J. and other authors

Centralization and autonomy in international-marketing decision making: A longitudinal study (1973-1993) of U.S. MNEs in the European union. J Global Mkt, Vol. 12, No. 2: 5-24, 98

Bohannon, William K.

The new projectors are here! Present, Vol. 13, No. 8: 60-62, 64, Aug 99

➤

Theater in a box. Present, Vol. 13, No. 10: 77-78, 81-82, 84-86, Oct 99

Bohn, Jenifer and Richard Fletcher

The impact of psychic distance on the internationalisation of the Australian firm. J Global Mkt, Vol. 12, No. 2: 47-68, 98

Bollinger, Darren C.

The development of an assessment plan for evaluating academic achievement of students in the marketing and management program at Minot State University—Bottineau campus. University of North Dakota, Master's thesis, 98

Bombelli, Joseph

Pathways to a new way of learning and a new way of teaching. *THE J*, Vol. 27, No. 3: 72-76, Oct 99

Bommer, Michael and David S. Jalajas

The influence of job motivation versus downsizing on individual behavior. *HRD Qtly*, Vol. 10, No. 4: 329-341, Winter 99

Bonner, Dede and Liz Tarnier

Once upon an HRD book club. *T&D*, Vol. 53, No. 12: 45-48, 50-51, Dec 99

Borgerson, Janet and Jonathan Schroeder

Book review: Ethics of consumption: The good life, justice and global stewardship edited by David A. Crocker and Toby Linden. *J Cons Aff*, Vol. 33, No. 2: 442-446, Winter 99

Bostrom, Robert P. and other authors

Managers as facilitators of learning in learning organizations. *HRD Qtly*, Vol. 10, No. 2: 105-126, Summer 99

>

Rethinking end-user training strategy:

Applying a hierarchical knowledge-level model. *J EUC*, Vol. 11, No. 1: 32-39, Jan-Mar 99

Bothel, Richard and Jennifer Enfinger

You don't have to go the whole distance. *THE J*, Vol. 27, No. 2: 114-119, Sep 99

Boulds, Teresa M.

Student perceptions regarding the effectiveness of an instructional unit designed to facilitate career decision-making. Southern Illinois University, Master's thesis, 97

Bowman, Joel P. and Inge Klopping

Bandstands, bandwidth, and business communication: Technology and the sanctity of writing. *Bus Com Qtly*, Vol. 62, No. 1: 82-90, Mar 99

Bowman, Richard F.

Change in education: Connecting the dots. *Clearings*, Vol. 72, No. 5: 295-297, May-June 99

Boyce, Laurie and other authors

Financial planning curriculum for teens: Impact evaluation. *Fin C&P*, Vol. 10, No. 1: 25-37, 99

Boyce, Thomas E. and E. Scott Geller

Attempts to increase vehicle safety-belt use among industry workers: What can we learn from our failures? *J Org Beh Mgt*, Vol. 19, No. 3: 27-44, 99

Boykin, Raymond F. and other authors

The integration of enterprise information systems in the operations management curriculum. *J CIS*, Vol. 39, No. 4: 68-73, Summer 99

Boyle, Joseph R. and Mary Konya**Weishaar**

Note-taking strategies for students with disabilities. *Clearings*, Vol. 72, No. 6: 392-395, July-Aug 99

Braaten, David

A design of a follow-up instrument for graduates of the Fargo public school system. University of North Dakota, Master's thesis, 98

Bracken, Robert M. and Frank R.**Urbancic**

Ethics content in introductory accounting textbooks: An analysis and review. *JEB*, Vol. 74, No. 5: 279-284, May-June 99

Bradley, William and other authors

How to evaluate your 360 feedback efforts. *T&D*, Vol. 53, No. 4: 48-53, Apr 99

Brady, Kathleen and Julie Cahill

Sweetening the deal. *Techniques*, Vol. 74, No. 3: 26-28, Mar 99

Brammer, Charlotte and other authors

Exploring how instruction in style affects writing quality. *Bus Com Qtly*, Vol. 62, No. 3: 71-86, Sep 99

Branscum, Emily

Book review: Behavior analysis for lasting change by Beth Sulzer-Azaroff and G. Roy Mayer. *J Org Beh Mgt*, Vol. 18, No. 1: 93-95, 98

Braun, Joseph A., Jr.

Ten ways to integrate technology into middle school social studies. *Clearings*, Vol. 72, No. 6: 345-351, July-Aug 99

Braunstein, Lori A.

Employer benefits of and attitudes toward postsecondary cooperative education. Utah State University, Doctoral dissertation, 99

Brawley, Nolan and other authors

Putting together a world-class team. *T&D*, Vol. 53, No. 1: 47-51, Jan 99

Bredon, George

Net news—old wine in a new bottle? *J Econ Ed*, Vol. 30, No. 1: 28-32, Winter 99

Breitzer, Frith

Dialog box. *Publish*, Vol. 14, No. 10: 31-32, Oct 99

Bridges, Eileen

Experiential learning and customer needs in the undergraduate marketing research course. *JME*, Vol. 21, No. 1: 51-59, Apr 99

Brigham, Thomas A. and Lynnette M. Godat

The effect of a self-management training program on employees of a mid-sized organization. *J Org Beh Mgt*, Vol. 19, No. 1: 65-83, 99

Brinker, Lori A.

Job surfing the Internet. *OBT*, Vol. 58: 1-5, 99

Brinson, Susan L. and William L. Beniot

The tarnished star: Restoring Texaco's damaged public image. *Mgt Com Qtly*, Vol. 12, No. 4: 483-510, May 99

Brodie Graves, Heather

Using cases in graduate-level professional writing classes. *Bus Com Qtly*, Vol. 62, No. 4: 89-92, Dec 99

Brody, Marjorie and other authors

The pros and cons of high-tech presenting. *Present*, Vol. 13, No. 4: 34-36, 38, 40-41, Apr 99

Bronner, Michael

Let's get serious about conducting action research. *DPE Conf Read*, 191-198, 99

Brough, Frank

Business services and technology success stories. *MBEA Today*, Vol. 64, No. 4: 8, Sep 99

Brown, Robert G.

Middle school social studies and the cognitive revolution. *Clearings*, Vol. 72, No. 6: 327-330, July-Aug 99

Brunson, Bruce H. and other authors

Workplace financial education improves personal financial wellness. *Fin C&P*, Vol. 10, No. 1: 79-88, 99

Brust, Melvin and other authors

E-mail communications in colleges and universities: Are they private? *JEB*, Vol. 74, No. 6: 347-350, July-Aug 99

Buchanan, Jean

Cycle-time reduction. *Off Sys*, Vol. 16, No. 4: 50-52, Apr 99

>

Finding and keeping talent in a shrinking labor pool. *Off Sys*, Vol. 16, No. 11: 42-44, 46, Nov 99

>

Preemployment testing. *Off Sys*, Vol. 16, No. 10: 14, 16, 18, 20, Oct 99

>

The wonders of working vacations. *Off Sys*, Vol. 16, No. 2: 49-52, Feb 99

Bucklin, Barbara and other authors

The discussion of behavioral principles in *JOBM*. *J Org Beh Mgt*, Vol. 19, No. 3: 45-56, 99

Bullis, Connie and James R. DiSanza

Everybody identifies with Smokey the Bear: Employee responses to newsletter identification inducements at the U.S. Forest Service. *Mgt Com Qtly*, Vol. 12, No. 3: 347-399, Feb 99

Bunting, Carolyn

School reform—does it really matter? *Clearings*, Vol. 72, No. 4: 213-216, Mar-Apr 99

Burger, Jeff

Fresh filters. *Publish*, Vol. 14, No. 3: 68-75, Mar 99

Burnett, Michael F. and other authors

Assessing the impact of influential observations on multiple regression analysis in human resource research. *HRD Qtly*, Vol. 10, No. 4: 343-363, Winter 99

Burns, Janet Z. and Fred L. Otte

Implications of leader-member exchange theory and research for human resource development research. *HRD Qtly*, Vol. 10, No. 3: 225-248, Fall 99

Bush, Alan J. and Victoria D. Bush

Preparing students for the international marketplace: Practitioners' perceptions of specific skills and characteristics needed for success. *J Teach Int Bus*, Vol. 10, No. 2: 1-16, 98

Bush, David H. and Timothy R. McClernon

Book review: Corporate creativity: How innovation and improvement actually happen by Alan G. Robinson and Sam Stern. *HRD Qtly*, Vol. 10, No. 2: 181-185, Summer 99

Bush, Victoria D. and Alan J. Bush

Preparing students for the international marketplace: Practitioners' perceptions of specific skills and characteristics needed for success. *J Teach Int Bus*, Vol. 10, No. 2: 1-16, 98

Buzzanell, Patrice M.

Tensions and burdens in employment interviewing processes: Perspectives of non-dominant group applicants. *J Bus Com*, Vol. 36, No. 2: 134-163, Apr 99

Byrne, Vincent and other authors

Performance improvement: What to keep in mind. *T&D*, Vol. 52, No. 8: 38-40, Aug 99

C

Cahill, Julie

Among the best in the field. *Techniques*, Vol. 74, No. 4: 36-37, Apr 99

>

The classics in context. *Techniques*, Vol. 74, No. 2: 24-25, Feb 99

>

—and Kathleen Brady

Sweetening the deal. *Techniques*, Vol. 74, No. 3: 26-28, Mar 99

Campbell, Arthur R. and Alan E. Harchik

Supporting people with developmental disabilities in their homes in the community: The role of organizational behavior management. *J Org Beh Mgt*, Vol. 18, No. 2/3: 83-101, 98

Campbell, Cheryl

Female business education faculty attaining full professor status at four-year colleges and universities. Southern Illinois University, Master's thesis, 97

Campbell, Nittaya

How New Zealand consumers respond to plain English. *J Bus Com*, Vol. 36, No. 4: 335-361, Oct 99

Carlson, Patricia J. and other authors
Organizational impacts of new communication technology: A comparison of cellular phone adoption in France and the United States. *J Global IM*, Vol. 7, No. 3: 19-29, July-Sep 99

Carlson, William L.
A case method for teaching statistics. *J Econ Ed*, Vol. 30, No. 1: 52-58, Winter 99

Carnevale, Anthony P. and Donna Desrochers
Training in the Dilbert economy. *T&D*, Vol. 53, No. 12: 32-36, Dec 99

Carpenter, Carla
Book review: Scenarios for technical communication: Critical thinking and writing by Teresa Kynell and Wendy Krieg Stone. *Bus Com Qrtly*, Vol. 62, No. 4: 117-122, Dec 99

Carr, Houston H. and Jennifer L. Beyer
Harassment on the Internet. *J CIS*, Vol. 39, No. 2: 66-68, Winter 98-99

Carr, James E. and other authors
The need for assessment of maintaining variables in OBM. *J Org Beh Mgt*, Vol. 19, No. 2: 59-87, 99

Carroll, Shireen E. and Murray S. Simpson
Assignments for a writing-intensive economics course. *J Econ Ed*, Vol. 30, No. 4: 402-410, Fall 99

Carter, Frederick S. and other authors
The ironies of students' recognition of irony. *Clearings*, Vol. 72, No. 5: 308-314, May-June 99

Caruana, Albert and other authors
Market orientation and performance in the public sector: The role of organizational commitment. *J Global Mkt*, Vol. 12, No. 3: 59-78, 99

Caudron, Shari
Free agent learner. *T&D*, Vol. 52, No. 8: 26-30, Aug 99

>
Now what? *T&D*, Vol. 53, No. 9: 42-45, Sep 99

>
The female profession. *T&D*, Vol. 53, No. 5: 55, 57-59, May 99

Cellich, Claude
Book review: Cross-cultural business behavior: Marketing, negotiating and managing across cultures by Richard R. Gesteland. *J Global Mkt*, Vol. 12, No. 1: 111-114, 98

Celuch, Kevin and Mark Slama
Teaching critical thinking skills for the 21st century: An advertising principles case study. *JEB*, Vol. 74, No. 3: 134-139, Jan-Feb 99

Chadd, Julie A.
Relationship between student and instructor gender and race and students' perceptions of their instructors' teaching effectiveness in a university selected admissions program. Southern Illinois University, Master's thesis, 98

Chalker, Donald M. and other authors
American high schools can be world class. *Clearings*, Vol. 72, No. 3: 172-178, Jan-Feb 99

Chalupa, Marilyn R.
A comparative study of voice mail usage among positions in a large corporation. *NABTE Rev*, No. 26: 63-69, 99

>
—and Tena B. Crews
Creating a CD-ROM: The process. *DPE J*, Vol. 40, No. 2: 83-86, Spring 98

>
Utilizing the evaluation process in CD-ROM development. *DPE J*, Vol. 41, No. 1: 14-25, Winter 99

Chambers, Julia Morrison
The job satisfaction of managerial and executive women: Revisiting the assumptions. *JEB*, Vol. 75, No. 2: 69-74, Nov-Dec 99

Chan, T. S. and Ming-Te Lu

The current status of Internet commerce in Hong Kong. *J CIS*, Vol. 39, No. 4: 16-21, Summer 99

Chapman, Kenneth J. and Christine L. Sorge

Can a simulation help achieve course objectives? An exploratory study investigating differences among instructional tools. *JEB*, Vol. 74, No. 4: 225-230, Mar-Apr 99

Chappell, David S. and John R. Schermerhorn Jr.

Introducing international business experience through virtual teamwork. *J Teach Int Bus*, Vol. 10, No. 3/4: 43-59, 98

Charuhas, Chris

How to train web-site builders. *Training*, Vol. 36, No. 8: 48-50, 52-53, Aug 99

Chase, Linda

Computer usage in education. Northwest Missouri State University, Master's thesis, 98

Chaudhry, Abdus Sattar and Suliman Al-Hawamdeh

Libraries and the Internet in Singapore. *J Global IM*, Vol. 7, No. 4: 12-17, Oct-Dec 99

Chen, Catherine

A protocol analysis model for investigating computer supported problem-solving activities. *ITL&P J*, Vol. 17, No. 2: 35-43, Fall 99

>

—and Charles Ray

Teaching business problem solving with database management application. *DPE Conf Read*, 173-175, 99

>

—and Peng Y. Wong

Generating realistic business data instantly: A database files generator. *DPE Conf Read*, 165-170, 99

Chen, Cheng-Nan and other authors

Feminism orientation, product attributes and husband-wife decision dominance: A

Taiwan-Japan cross-cultural study. *J Global Mkt*, Vol. 12, No. 3: 23-39, 99

Chen, Haiyang and other authors

Personal financial literacy: The missing dimension in business education. *OBT*, Vol. 58: 24-34, 99

Chen, Kuang-Jung

Business level strategic marketing objectives of hospitality diversified firms. *J Global Mkt*, Vol. 12, No. 1: 61-79, 98

Chen, Peng

Book review: The best way to save for college: A comprehensive guide to state-sponsored college savings plans and pre-paid tuition contracts by Joseph F. Hurley. *Fin C&P*, Vol. 10, No. 1: 103-104, 99

Cheng, Chun Hung and other authors

Solving the partitioning problem in database design. *J DBM*, Vol. 10, No. 1: 36-37, Jan-Mar 99

Chern, Wen S. and Sam-Ryang Kim

Alternative measures of health information and demand for fats and oils in Japan. *J Cons Aff*, Vol. 33, No. 1: 92-109, Summer 99

Chidambaram, Laku

Knowledge transfer in conceptual modeling by end users. *J EUC*, Vol. 11, No. 1: 40-51, Jan-Mar 99

Chiodo, John J.

Going back into the classroom: From the university to the public school. *Clearings*, Vol. 73, No. 1: 6-10, Sep-Oct 99

Chizmar, John F. and Mark S. Walbert

Web-based learning environments guided by principles of good teaching practice. *J Econ Ed*, Vol. 30, No. 3: 248-259, Summer 99

Choobineh, Joobin and W. Amber Lo

Knowledge-based systems as database design tools: A comparative study. *J DBM*, Vol. 10, No. 3: 26-40, July-Sep 99

Chow, Chee W. and other authors

Continuous improvement in business education: Insights from the for-profit sector and business school deans. *JEB*, Vol. 74, No. 3: 165-180, Jan-Feb 99

Chowdhury, Mohammad and Kenneth Hoffman

Developing a common language for workplace ethics: Comparing the opinions of educators and business representatives. *DPE J*, Vol. 40, No. 4: 190-201, Fall 98

Christensen, Paula and other authors

Collaboration and co-teaching: General and special education faculty. *Clearings*, Vol. 72, No. 3: 186-190, Jan-Feb 99

Christensen, Tom and other authors

Implementing an interdisciplinary marketing/engineering course project: Project format, preliminary evaluation, and critical factor review. *JME*, Vol. 21, No. 3: 217-231, Dec 99

Christian, D. J.

Quality culture competencies for the information technology/information systems curriculum. Utah State University, Doctoral dissertation, 98

Christiansen, Tim and Sharon A.**DeVaney**

Antecedents of trust and commitment in the financial planner-client relationship. *Fin C&P*, Vol. 9, No. 2: 1-10, 98

Chrysler, Earl and Stuart Van Auken

A methodology for alumni assessment of an MIS program. *J CIS*, Vol. 39, No. 4: 33-39, Summer 99

Chung, Chanjin and Samuel L. Myers, Jr.

Do the poor pay more for food? An analysis of grocery store availability and food price disparities. *J Cons Aff*, Vol. 33, No. 2: 276-296, Winter 99

Chung, Chen H. and other authors

Strategic decision support systems for time-

based competition. *J CIS*, Vol. 39, No. 2: 26-33, Winter 98-99

Chung, Chin-Wan and other authors

Knowledge and object-oriented approach for interoperability of heterogeneous information management systems. *J DBM*, Vol. 10, No. 3: 13-25, July-Sep 99

Chung, Chi-Wai and other authors

Knowledge and skills of IS graduates: A Hong Kong perspective. *J CIS*, Vol. 39, No. 2: 40-47, Winter 98-99

Church, Allen H. and Janine Wacławski

Influence behaviors and managerial effectiveness in lateral relations. *HRD Qtly*, Vol. 10, No. 1: 3-34, Spring 99

Cicic, Muris and other authors

A conceptual model of the internationalization of services firms. *J Global Mkt*, Vol. 12, No. 3: 81-106, 99

Cisco, Susan L. and Karen V. Strong

The value added information chain. *Info Mgt J*, Vol. 33, No. 1: 4-7, 9-10, 12, 14-15, Jan 99

Clair, Robin Patric

Standing still in an ancient field: A contemporary look at the organizational communication discipline. *Mgt Com Qtly*, Vol. 13, No. 2: 283-293, Nov 99

Clardy, Alan

Book review: Assessment, measurement, and prediction for personnel decisions by Robert M. Guion. *HRD Qtly*, Vol. 10, No. 4: 394-397, Winter 99

Clark, Jeff and other authors

CIS vs MIS vs . . . : The name game. *J CIS*, Vol. 39, No. 4: 22-25, Summer 99

Clark, Robert and other authors

Ethics in international business education: Perspectives from five business disciplines. *J Teach Int Bus*, Vol. 11, No. 1: 43-71, 99

Clark, Ruth Colvin and Chopeta Lyons
Using Web-based training wisely. *Training*,
Vol. 36, No. 7: 51-56, July 99

Clark, Theodore H. K.
Leveraging technology to create a world-
class library. *J Global IM*, Vol. 7, No. 4: 5-
11, Oct-Dec 99

Clarke, Steve and other authors
The human side of information development:
A case for an intervention at a British visitor
attraction. *J EUC*, Vol. 11, No. 4: 33-39,
Oct-Dec 99

Claunch, David
Slide rules. *Publish*, Vol. 14, No. 5: 69-72,
May 99

➤
—and Cathy Abes
Scanning made simple. *Publish*, Vol. 14, No.
1: 46-52, Jan 99

Clayson, Dennis E.
Student's evaluation of teaching effective-
ness: Some implications of stability. *JME*,
Vol. 21, No. 1: 68-75, Apr 99

Cleary, Cindy A. and other authors
Incorporating community service learning
into the business communication class. *DPE
J*, Vol. 41, No. 1: 42-52, Winter 99

Cleland, Jacqui and other authors
Tyranny of distance: Is this the case? *Bus
Com Qtly*, Vol. 62, No. 4: 83-87, Dec 99

Clinton, Mary Suzanne
An examination of basic skills education and
its effect on performance. *JEB*, Vol. 74, No.
5: 266-270, May-June 99

Clipson, Tina and other authors
Bringing outdoor challenge education inside
the business communication classroom. *Bus
Com Qtly*, Vol. 62, No. 3: 24-36, Sep 99

Cobb, Anthony T. and Kevin C. Wooten
Career development and organizational

justice: Practice and research implications.
HRD Qtly, Vol. 10, No. 2: 173-179, Summer 99

Coggins, Judy and other authors
The ironies of students' recognition of irony.
Clearings, Vol. 72, No. 5: 308-314, May-
June 99

Cohen, Stephen L. and Nena K. Backer
Making and mining intellectual capital:
Methods or madness? *T&D*, Vol. 53, No. 9:
46-50, Sep 99

Colander, David
Teaching Keynes in the 21st century. *J Econ
Ed*, Vol. 30, No. 4: 364-372, Fall 99

Cole, Karen and other authors
The ironies of students' recognition of irony.
Clearings, Vol. 72, No. 5: 308-314, May-
June 99

Collins, Robert H. and other authors
Bootstrap benefit segmentation as an experi-
ential learning activity. *JME*, Vol. 21, No. 1:
34-43, Apr 99

Collinson, Gordon A.
Characteristics of Arab female students
enrolled in postsecondary technical programs
and teacher strategies for motivating their
educational performance. Southern Illinois
University, Master's thesis, 98

Collis, Betty
Telematics-supported education for tradi-
tional universities in Europe. *PIQ*, Vol. 12,
No. 2: 36-65, 99

Comegno, Marsha and Michael Eley
Using external collaborations to advance
distributed learning at the University of
Pennsylvania. *THE J*, Vol. 26, No. 6: 62-64,
Jan 99

Conant, Jeffrey S. and other authors
Marketing education in the Year 2000:
Changes observed and challenges antici-
pated. *JME*, Vol. 21, No. 3: 206-216, Dec 99

Concepcion, Anne-Marie

Net Prophet. Publish, Vol. 14, No. 10: 60, Oct 99

Connaughton, Stacey L. and other authors

The impacts of communication and multiple identifications of intent to leave: A multimethodological exploration. *Mgt Com Qtly*, Vol. 12, No. 3: 400-435, Feb 99

Contractor, Noshir S.

Self-organizing systems research in the social sciences: Reconciling the metaphors and the models. *Mgt Com Qtly*, Vol. 13, No. 1: 154-166, Aug 99

Cook, David P. and other authors

Strategic decision support systems for time-based competition. *J CIS*, Vol. 39, No. 2: 26-33, Winter 98-99

Cook, Julie

Big brother goes to work. *Off Sys*, Vol. 16, No. 8: 43-45, Aug 99

>

Creative solutions: Managing mavericks and mad geniuses. *Off Sys*, Vol. 16, No. 7: 37-38, 40-41, July 99

Cooley, Philip L. and other authors

Sustainable withdrawal rates from your retirement portfolio. *Fin C&P*, Vol. 10, No. 1: 39-47, 99

Cooper, Linda

Anatomy of an online course. *THE J*, Vol. 26, No. 7: 49-51, Feb 99

>

Planning an online course. *Bus Ed Forum*, Vol. 54, No. 1: 45-46, Oct 99

Cooren, Francois

Applying socio-semiotics to organizational communication: A new approach. *Mgt Com Qtly*, Vol. 13, No. 2: 294-304, Nov 99

Copeland, K. W. and C. Jinshong Hwang

Building full service Intranets for federal

systems Internet infrastructure. *J EUC*, Vol. 11, No. 3: 31-37, July-Sep 99

Cordell, Victor V. and Bettina Wassum

Supply-side and competitor industry effects on adopting networked technologies: A cross-national study. *J Global Mkt*, Vol. 13, No. 1: 29-44, 99

Corman, Joel and other authors

Improving job satisfaction of employees who are deaf and hearing. *Mid-Amer J Bus*, Vol. 14, No. 1: 69-73, Spring 99

Cornwell, Larry W. and Charles J. West

Using hands-on-exercises in the business data communications course. *J CIS*, Vol. 39, No. 2: 2-5, Winter 98-99

Cornwell, T. Bettina and other authors

Using advertising to manage consumer satisfaction in an international market. *J Global Mkt*, Vol. 12, No. 1: 27-46, 98

Cotler, Emily

Making the connection: Professional training and development. *Publish*, Vol. 14, No. 11: 82-86, Nov 99

Cotner, John and other authors

Strategically rethinking the executive MBA international experience. *J Teach Int Bus*, Vol. 10, No. 3/4: 11-28, 98

Coulson, Jim

Book review: The digital economy: Promise and peril in the age of networked intelligence by Don Tapscott. *Info Mgt J*, Vol. 33, No. 2: 50, Apr 99

Cox, Steven R. and Dianne M. Roden

Using cross-listed courses to provide students leadership and team player experience. *Bus Ed Forum*, Vol. 53, No. 4: 43-45, Apr 99

Cramton, Catherine Durnell and other authors

Crossing the international teaching divide—the evaluation of an Internet based teaching project. *J Teach Int Bus*, Vol. 10, No. 3/4: 61-79, 98

Crews, Tena B. and Marilyn R. Chalupa
Creating a CD-ROM: The process. *DPE J*, Vol. 40, No. 2: 83-86, Spring 98

Utilizing the evaluation process in CD-ROM development. *DPE J*, Vol. 41, No. 1: 14-25, Winter 99

—and Melinda McCannon

Meeting the technology staff development needs of elementary teachers. *DPE Conf Read*, 91-95, 99

Most common grammatical errors made by undergraduates as perceived by business communication professors by years of teaching. *DPE Conf Read*, 97-100, 99

—and Melody W. Alexander

Computer use by faculty in Far East universities. *DPE J*, Vol. 40, No. 3: 128-136, Summer 98

Far Eastern Universities: A documentation of computer availability and funding. *OSR J*, Vol. 17, No. 1: 29-36, Spring 99

—and other authors

Business teachers' learning and instructional styles. *DPE J*, Vol. 41, No. 2: 71-88, Spring 99

Relationship between instructional and learning styles of business teacher educators and business teachers. *NABTE Rev*, No. 26: 23-27, 99

Crombie, Winifred and Helen Samujh

Negative messages as strategic communication: A case study of a New Zealand company's annual executive letter. *J Bus Com*, Vol. 36, No. 3: 229-246, July 99

Cronan, Timothy Paul and Jennifer Kreie
Copyright, piracy, privacy, and security issues: Acceptable or unacceptable actions for end users? *J EUC*, Vol. 11, No. 2: 13-20, Apr-June 99

—and other authors

LAN configuration decisions: An expert simulation system (ESS) approach. *J CIS*, Vol. 40, No. 1: 27-34, Fall 99

Crosley, Diane and Rhonda Morgan

Training Czech teachers in the use of critical thinking skills in the classroom. *Bus Ed Forum*, Vol. 53, No. 3: 32-34, Feb 99

Crow, Robert and Patricia Snyder

Organizational behavior management in early intervention: Status and implications for research and development. *J Org Beh Mgt*, Vol. 18, No. 2/3: 131-156, 98

Cudd, Mike and John Tanner

Finance degree programs and the issue of student preparedness. *JEB*, Vol. 74, No. 6: 335-340, July-Aug 99

Cullen, Scott

Casual day disasters! *Off Sys*, Vol. 16, No. 10: 44-46, Oct 99

Color copier buyers' guide. *Off Sys*, Vol. 16, No. 2: 40, 42-44, Feb 99

From the box office to your office. *Off Sys*, Vol. 16, No. 1: 14-16, 18, 20, Jan 99

Internet fax solutions guide. *Off Sys*, Vol. 16, No. 9: 52-57, Sep 99

Nine reasons why you don't need a shredder (a tongue-in-cheek expose). *Off Sys*, Vol. 16, No. 1: 38, 40-43, Jan 99

Reconsidering color equipment. *Off Sys*, Vol. 16, No. 8: 40-42, Aug 99

Shredder buyers' guide. *Off Sys*, Vol. 16, No. 7: 30, 32-36, 52, July 99

>

The art of the copier deal. *Off Sys*, Vol. 16, No. 3: 18-20, 22, 24, Mar 99

>

The history of office technology in the 21st century: Telecommunications in the office. *Off Sys*, Vol. 16, No. 12: 24, 26-28, Dec 99

>

The history of office technology in the 21st century: The computer age. *Off Sys*, Vol. 16, No. 12: 18-20, 22, Dec 99

>

The history of office technology in the 21st century: Tools of the trade. *Off Sys*, Vol. 16, No. 12: 32-36, Dec 99

>

The truth about MFPs. *Off Sys*, Vol. 16, No. 11: 26, 28-30, 32, Nov 99

>

Time piece. *Off Sys*, Vol. 16, No. 7: 14-16, 18, July 99

>

To MFP or not to MFP. *Off Sys*, Vol. 16, No. 9: 36, 38-40, Sep 99

Cummings, C. William and other authors
A documentation model for the contemporary accounting information system. *Mid-Amer J Bus*, Vol. 14, No. 2: 29-35, Fall 99

D

Danes, Sharon M. and other authors
Financial planning curriculum for teens: Impact evaluation. *Fin C&P*, Vol. 10, No. 1: 25-37, 99

Daniel, Coldwell, III and John J. Reid
An inquiry into the effects of U.S. multinationals on U.S. intraindustry trade. *J Global Mkt*, Vol. 12, No. 1: 81-104, 98

Daniel, Joseph I.
Computer-aided instruction on the World Wide Web: The third generation. *J Econ Ed*, Vol. 30, No. 2: 163-174, Spring 99

>

Using the Web to improve computer-aided instruction in economics. *J Econ Ed*, Vol. 30, No. 3: 225-243, Summer 99

Dao, Son and other authors

Knowledge and object-oriented approach for interoperability of heterogeneous information management systems. *J DBM*, Vol. 10, No. 3: 13-25, July-Sep 99

D'Aquila, Jill M.

Teaching business ethics in accounting classes. *Bus Ed Forum*, Vol. 53, No. 3: 20-21, Feb 99

Dare, Patrick S.

Ethical/legal issues in business and education regarding misuse of computer science. Southern Illinois University, Master's thesis, 98

Dasgupta, Subhasish and other authors

Determinants of information technology adoption: An extension of existing models to firms in a developing country. *J Global IM*, Vol. 7, No. 3: 30-40, July-Sep 99

Davidson, Conda and other authors

Problem-based exams versus objective exams as a predictor of final student achievement. *DPE J*, Vol. 40, No. 1: 26-35, Winter 98

Davidson, Elizabeth J.

What's in a name? Exploring the meta-physical implications of data warehousing in concept and practice. *J EUC*, Vol. 11, No. 4: 22-32, Oct-Dec 99

Davidson, Kirsty and other authors

Using a Scottish multimedia statistics courseware in a Hong Kong tertiary institution: An experiment. *J CIS*, Vol. 40, No. 1: 35-39, Fall 99

Davidson, Marcus L.

Evaluating the effectiveness of Internet recruiting. Southern Illinois University, Master's thesis, 98

Davig, William and Daniel Thorne
Toppling disciplinary silos: One suggestion for accounting and management. *JEB*, Vol. 75, No. 2: 99-103, Nov-Dec 99

Davis, Barbara D.
Encouraging commuter student connectivity. *Bus Com Qtly*, Vol. 62, No. 2: 74-78, June 99

>

—**and Roberta H. Krapels**
Applied communication consulting. *Bus Com Qtly*, Vol. 62, No. 3: 96-100, Sep 99

>

The use of source notations by organizations. *Bus Com Qtly*, Vol. 62, No. 4: 93-98, Dec 99

Davis, Bobbye J.
Strategies for improving oral communication skills. *Bus Ed Forum*, Vol. 54, No. 2: 34-36, Dec 99

Davis, Diane C. and Nancy M. Gonzenbach
Business employees' perceptions of content areas to be included in an information systems technologies curriculum. *NABTE Rev*, No. 26: 58-62, 99

>

—**and other authors**
Association between students' attitudes regarding content areas in an information systems technologies curriculum and their computer background. *DPE Conf Read*, 13-18, 99

Davis, James E. and Nancy P. Gallavan
Building community with young adolescents: Practical economics for the middle school classroom. *Clearings*, Vol. 72, No. 6: 341-344, July-Aug 99

Davis, Karel A. and other authors
The effect of teaching methods on examination performance and attitudes in an introductory financial accounting course. *JEB*, Vol. 74, No. 4: 203-210, Mar-Apr 99

Davis, Michael D. and Daisy Frye Reed
Social reconstructionism for urban students. *Clearings*, Vol. 72, No. 5: 291-294, May-June 99

Davis, Philip
How undergraduates learn computer skills: Results of a survey and focus group. *THE J*, Vol. 26, No. 9: 68-71, Apr 99

Davis, Rod and other authors
Telling it like it is: The use of certainty in public business discourse. *J Bus Com*, Vol. 36, No. 3: 280-300, July 99

Davis, Rodney E. and other authors
Business educators' perceptions of professional meetings with implications for organizations' leaders. *NABTE Rev*, No. 26: 34-39, 99

Davison, Robert and Roger Harris
Anxiety and involvement: Cultural dimensions of attitudes toward computers in developing societies. *J Global IM*, Vol. 7, No. 1: 26-38, Jan-Mar 99

Davy, Jo Ann
Speech recognition software. *Off Sys*, Vol. 16, No. 2: 14-16, Feb 99

>

The calls of the wild: Control phone bills with prepaid cards. *Off Sys*, Vol. 16, No. 3: 14-16, Mar 99

>

The IT wars. *Off Sys*, Vol. 16, No. 4: 18-20, 22, 24, Apr 99

Dawes, Sharon S. and Sharon Oskam
The Internet, the state library and the implementation of statewide information policy: The case of the NYS GIS Clearinghouse. *J Global IM*, Vol. 7, No. 4: 27-33, Oct-Dec 99

Deal, Nancy
The CyberQuest: A tool to assess educational resources on the Internet. *THE J*, Vol. 26, No. 10: 50-54, May 99

Dearstyne, Bruce W.

Records, management of the future: Anticipate, adapt, and succeed. *Info Mgt J*, Vol. 33, No. 4: 4-6, 8, 10-12, 14, 16-18, Oct 99

DeConinck, James and Thomas Steiner
Developing an integrated finance and marketing MBA core course. *JME*, Vol. 21, No. 1: 44-50, Apr 99

Dedeke, A.
Design, integration, and student evaluation of response papers in an introductory management course. *JEB*, Vol. 74, No. 4: 211-214, Mar-Apr 99

Delligatti, Debra S.
Factors relating to Illinois public high school teachers' implementation of the Internet into classroom activities and professional development. Southern Illinois University, Master's thesis, 97

De Leon, Anna F.
Teaching business subjects to bilingual Spanish students. Lehman College, Master's thesis, 98

Dembicki, Matthew
The newest American high schools. *Techniques*, Vol. 74, No. 3: 32-33, Mar 99

>
They've got to have faith. *Techniques*, Vol. 74, No. 4: 28-30, Apr 99

Dengel, Joan and other authors
Constructivist theory in the classroom: Internalizing concepts through inquiry learning. *Clearings*, Vol. 72, No. 5: 275-278, May-June 99

Dennis, Anita
Leaping into PDF. *Publish*, Vol. 14, No. 10: 49-54, Oct 99

>
Publishing's brightest lights reveal their biggest secrets. *Publish*, Vol. 14, No. 9: 42-58, 60-68, Sep 99

Denti, Lou and Gilbert Guerin
Alternative education support for youth at-risk. *Clearings*, Vol. 73, No. 2: 76-78, Nov-Dec 99

Denti, Louis G. and Gilbert Guerin
Dropout prevention: A case for enhanced early literacy efforts. *Clearings*, Vol. 72, No. 4: 231-235, Mar-Apr 99

DeSanctis, Gerardine and Blair Sheppard
Bridging distance, time, and culture in executive MBA education. *JEB*, Vol. 74, No. 3: 157-160, Jan-Feb 99

Desrochers, Donna and Anthony P. Carnevale
Training in the Dilbert economy. *T&D*, Vol. 53, No. 12: 32-36, Dec 99

DeVaney, Sharon A.
Book review: Gender and family issues in the workplace by Francine D. Blau and Ronald G. Ehrenberg. *J Cons Aff*, Vol. 33, No. 1: 209-212, Summer 99

>
—and **Tim Christiansen**
Antecedents of trust and commitment in the financial planner-client relationship. *Fin C&P*, Vol. 9, No. 2: 1-10, 98

DeVore, Donald and Kevin Gentilcore
Balanced and restorative justice and educational programming for youth at-risk. *Clearings*, Vol. 73, No. 2: 96-100, Nov-Dec 99

Dhillion, Gurpreet and other authors
Strategic information systems planning: Perspectives on the role of the 'end-user' revisited. *J EUC*, Vol. 11, No. 2: 3-12, Apr-June 99

Diaz-Saenz, Hector R. and other authors
The impacts of communication and multiple identifications of intent to leave: A multi-methodological exploration. *Mgt Com Qtly*, Vol. 12, No. 3: 400-435, Feb 99

DiBiase, Warren J. and J. Allen Queen
Middle school social studies on the block.
Clearings, Vol. 72, No. 6: 377-384, July-
Aug 99

**Dickinson, Alyce M. and Judith A.
Honeywell-Johnson**
Small group incentives: A review of the lit-
erature. J Org Beh Mgt, Vol. 19, No. 2: 89-
120, 99

Dickson, Gary W. and Albert Segars
Redefining the high-technology classroom.
JEB, Vol. 74, No. 3: 152-156, Jan-Feb 99

DiNucci, Darcy
The future of publishing is in your hands.
Publish, Vol. 14, No. 8: 44-50, Aug 99

Dirkx, John M.
Invited reaction: Managers as facilitators of
learning in learning organizations. HRD
Qtly, Vol. 10, No. 2: 127-134, Summer 99

DiSanza, James R. and Connie Bullis
Everybody identifies with Smokey the Bear:
Employee responses to newsletter identifica-
tion inducements at the U.S. Forest Service.
Mgt Com Qtly, Vol. 12, No. 3: 347-399,
Feb 99

Ditsa, George and Helen Hasan
The impact of culture on the adoption of IT:
An interpretive study. J Global IM, Vol. 7,
No. 1: 5-15, Jan-Mar 99

Dlabay, Les
Integrated curriculum planning for interna-
tional business education: Analysis of global
business trends. DPE J, Vol. 40, No. 3: 158-
165, Summer 98

Dmytrenko, April L.
Book review: Emergency management for
records and information programs published
by ARMA International. Info Mgt J, Vol. 33,
No. 1: 48, 50, Jan 99

Dobbs, Kevin
New rage on campus: E-commerce degrees.
Training, Vol. 36, No. 12: 62-64, Dec 99

>
Trainers' salaries 1999. Training, Vol. 36,
No. 11: 26-33, 35, 37, 38, Nov 99

>
Who's leading the blind? Training, Vol. 36,
No. 10: 96-98, 100, 102, 104, 106, 108, Oct 99

>
Winning the retention game. Training, Vol.
36, No. 9: 50-52, 54-56, Sep 99

Dobkin, Jeffrey
When plain white paper just won't do. Off
Sys, Vol. 16, No. 8: 19-20, 22-23, Aug 99

Dockstader, Jolene
Teachers of the 21st century know the what,
why and how of technology integration. THE
J, Vol. 26, No. 6: 73-74, Jan 99

Dodds, William B.
Managing customer value. Mid-Amer J Bus,
Vol. 14, No. 1: 13-22, Spring 99

**Dologite, Dorothy G. and Elaine R.
Winston**
Achieving IT infusion: A conceptual model
for small business. IRM J, Vol. 12, No. 1:
26-38, Jan-Mar 99

Dominguez, Luis and other authors
Perceived value of Mexican vs. US Products
in Mexico, Venezuela and the United States:
Implications for Mexican firms. J Global
Mkt, Vol. 13, No. 2: 49-65, 99

**Dominguez, Paula Szulc and Dennis
Ridley**
Reassessing the assessment of distance edu-
cation courses. THE J, Vol. 27, No. 2: 70,
72, 74, 76, Sep 99

Donahue, Darrell W. and other authors
Implementing an interdisciplinary marketing/
engineering course project: Project format,
preliminary evaluation, and critical factor
review. JME, Vol. 21, No. 3: 217-231, Dec 99

Donnelly, David P. and other authors

Y2K readiness of K-12 school districts: Evidence from the state of Kansas. *THE J*, Vol. 26, No. 10: 56-62, May 99

D'Onofrio, Marianne J. and Anita L. Jackson

Strategic planning for the 21st century. *JEB*, Vol. 74, No. 3: 161-164, Jan-Feb 99

Doran, Martha and other authors

Do-it-yourself cases for accountants. *Bus Com Qtly*, Vol. 62, No. 4: 87-89, Dec 99

Dorff, Peter G.

Ohio's new requirements for becoming a CPA: A guide for advising students. *OBT*, Vol. 58: 35-40, 99

Dorn, Elizabeth M.

Case method instruction in the business writing classroom. *Bus Com Qtly*, Vol. 62, No. 1: 41-63, Mar 99

Dorsey, Robert E. and other authors

Beyond backpropagation: Using simulated annealing for training neural networks. *J EUC*, Vol. 11, No. 3: 3-10, July-Sep 99

Dortch, R. Neil and Jean Mausehund

Presentation skills in the digital age. *Bus Ed Forum*, Vol. 53, No. 4: 30-32, Apr 99

Dosoglu-Guner, Berrin

An exploratory study of the export intention of firms: The relevance of organizational culture. *J Global Mkt*, Vol. 12, No. 4: 45-63, 99

Dougherty, Debbie and Kathy Krone

Book review: Working with emotional intelligence by Daniel Goleman. *Mgt Com Qtly*, Vol. 13, No. 2: 337-343, Nov 99

Dougherty, Debbie S.

Dialogue through standpoint: Understanding women's and men's standpoints of sexual harassment. *Mgt Com Qtly*, Vol. 12, No. 3: 436-468, Feb 99

Douglas, Ann M.

Using spreadsheet programs to create standardized electronic forms. *Bus Ed Forum*, Vol. 53, No. 3: 44-47, Feb 99

Douglas, Christina A. and Cynthia D. McCauley

Formal developmental relationship: A survey of organizational practices. *HRD Qtly*, Vol. 10, No. 3: 203-220, Fall 99

Douglas, David E. and other authors

LAN configuration decisions: An expert simulation system (ESS) approach. *J CIS*, Vol. 40, No. 1: 27-34, Fall 99

Douglas, Max E. and Mary Ellen Adams

Developing and teaching a high school entrepreneurship course, Part I: Rationale and content. *Bus Ed Forum*, Vol. 54, No. 1: 32-35, Oct 99

>

Developing and teaching a high school entrepreneurship course, Part II: Teaching methods and resources. *Bus Ed Forum*, Vol. 54, No. 2: 30-33, Dec 99

Douthitt, Robin and other authors

Consumer risk perception profiles regarding recombinant bovine growth hormone (rbGH). *J Cons Aff*, Vol. 33, No. 2: 254-275, Winter 99

Douthitt, Sarah Yarbrough and other authors

Equally qualified but unequally perceived: Openness to perceived dissimilarity as a predictor of race and sex discrimination in performance judgements. *HRD Qtly*, Vol. 10, No. 1: 79-89, Spring 99

Douthitt, Shane S. and other authors

Equally qualified but unequally perceived: Openness to perceived dissimilarity as a predictor of race and sex discrimination in performance judgements. *HRD Qtly*, Vol. 10, No. 1: 79-89, Spring 99

Downs, Louis

The educational counselor's role in alternative education. *Clearings*, Vol. 73, No. 2: 118-120, Nov-Dec 99

Drafke, Michael

A comparison of student performance: Business simulation and lecture methods. Northern Illinois University, Doctoral dissertation, 98

Drakeford, William and Peter E. Leone

Alternative education: From a "last chance" to a proactive model. *Clearings*, Vol. 73, No. 2: 86-88, Nov-Dec 99

Du-Babcock, Bertha

Topic management and turn taking in professional communication: First- versus second-language strategies. *Mgt Com Qtly*, Vol. 12, No. 4: 544-574, May 99

Duchardt, Barbara and other authors

Collaboration and co-teaching: General and special education faculty. *Clearings*, Vol. 72, No. 3: 186-190, Jan-Feb 99

Dudrow, Andrea

Holy grail or wholly hype? *Publish*, Vol. 14, No. 10: 63-66, Oct 99

>

It's better on the big screen. *Publish*, Vol. 14, No. 7: 62-68, July 99

Duff, Thomas B. and other authors

Form and function of messages sent through a University's email distribution list. *OSR J*, Vol. 17, No. 1: 19-27, Spring 99

DuFrene, Debbie D. and other authors

Bringing outdoor challenge education inside the business communication classroom. *Bus Com Qtly*, Vol. 62, No. 3: 24-36, Sep 99

Duke, Daniel L. and Jacqueline Griesdorn

Considerations in the design of alternative schools. *Clearings*, Vol. 73, No. 2: 89-92, Nov-Dec 99

Dultz, Ron

Designing a learning curriculum that addresses a young person's actual learning needs. *Clearings*, Vol. 73, No. 1: 47-50, Sep-Oct 99

Dwyer, Deborah J. and other authors

Faculty internships in family business. *Mid-Amer J Bus*, Vol. 14, No. 2: 47-55, Fall 99

Dwyer, Sean and Gene Johnson

Cultural simulation training in the international business classroom. *Bus Ed Forum*, Vol. 54, No. 1: 36-38, Oct 99

E**Eagly, Alice H. and Steven J. Karau**

Invited reaction: Gender, social roles, and the emergence of leaders. *HRD Qtly*, Vol. 10, No. 4: 321-327, Winter 99

Easterling, Debbie and Ellen Foxman

The representation of diversity in marketing principles texts: An exploratory analysis. *JEB*, Vol. 74, No. 5: 285-288, May-June 99

Echternacht, Lonnie and Jim Mansfield

Curriculum integration: Optimized learning for high school students. *NBEA Yrbk*, No. 37: 47-58, 99

>

—and Kelly Wilkinson

Internet homework activities and traditional homework activities: The effects of achievement, completion time, and perception. *DPE J*, Vol. 40, No. 4: 214-230, Fall 98

Edgecombe Robb, Roberta and A. Leslie Robb

Gender and the study of economics: The role of gender of the instructor. *J Econ Ed*, Vol. 30, No. 1: 3-19, Winter 99

Edwards, Clifford H. and Laurie Edwards

Let's end the grading game. *Clearings*, Vol. 72, No. 5: 260-263, May-June 99

Edwards, Laurie and Clifford H. Edwards
Let's end the grading game. *Clearings*, Vol. 72, No. 5: 260-263, May-June 99

Eiring, H. Larry
Dynamic office politics: Powering up for program success! *Info Mgt J*, Vol. 33, No. 1: 17-20, 22-25, Jan 99

Eisenman, Gordon and Holly Thornton
Telementoring: Helping new teachers through the first year. *THE J*, Vol. 26, No. 9: 79-82, Apr 99

Eisner, Elliot W.
Does experience in the arts boost academic achievement? *Clearings*, Vol. 72, No. 3: 143-149, Jan-Feb 99

Eleey, Michael and Marsha Comegno
Using external collaborations to advance distributed learning at the University of Pennsylvania. *THE J*, Vol. 26, No. 6: 62-64, Jan 99

Elias, Rafik Z.
An examination of nontraditional accounting students' communication apprehension and ambiguity tolerance. *JEB*, Vol. 75, No. 1: 38-41, Sep-Oct 99

Elkordy, Manal M. and Omar E. M. Khalil
The relationship between user satisfaction and systems usage: Empirical evidence from Egypt. *J EUC*, Vol. 11, No. 2: 21-28, Apr-June 99

Ellet, Bill
Books, vids, and audiotapes. *T&D*, Vol. 53, No. 12: 42-43, Dec 99

Ellinger, Andrea D.
Antecedents and consequences of coaching behavior. *PIQ*, Vol. 12, No. 4: 45-70, 99

➤

—and other authors
Managers as facilitators of learning in learning organizations. *HRD Qtly*, Vol. 10, No. 2: 105-126, Summer 99

➤

Understanding support for innovation in a large-scale change effort: The manager-as-instructor approach. *HRD Qtly*, Vol. 10, No. 1: 63-77, Spring 99

Elsberry, Richard
The family friendly office. *Off Sys*, Vol. 16, No. 3: 42-45, Mar 99

➤

The spying game: How safe are your secrets? *Off Sys*, Vol. 16, No. 9: 42-46, Sep 99

➤

The ultimate low-cost word processor. *Off Sys*, Vol. 16, No. 5: 50-52, May 99

Enfinger, Jennifer and Richard Bothel
You don't have to go the whole distance. *THE J*, Vol. 27, No. 2: 114-119, Sep 99

Enz, Donald L.
The impact of academic recognition on student achievement (abstract). *ABEA J*, Vol. 18, No. 1: 32, Spring 99

Epstein, Molly Hill
Teaching field-specific writing: Results of a WAC survey. *Bus Com Qtly*, Vol. 62, No. 1: 29-40, Mar 99

Erthal, Margaret J.
Analysis of performance in a microcomputer applications class. *DPE J*, Vol. 40, No. 1: 36-497, Winter 98

➤

—and Kathleen Harting
Student preferences in an engaged learning environment. *DPE Conf Read*, 205-208, 99

➤

—and Linda Henson Wiggs
Business education student teachers' perceptions of their preparedness to teach. *NABTE Rev*, No. 26: 18-22, 99

Ervin, Nicole and other authors
Exploring how instruction in style affects writing quality. *Bus Com Qtly*, Vol. 62, No. 3: 71-86, Sep 99

Estabrook, Ken

Book review: From training to performance improvement: Navigating the transition by Jim Fuller and Jeanne Farrington. *T&D*, Vol. 53, No. 10: 76-77, Oct 99

Evans, Candy Duncan and Ratna Sinha
Assessment of international students enrolled in an information systems technologies baccalaureate degree program. *DPE Conf Read*, 7-11, 99

Evans, Gerald E.

Information systems as interventions: The case for outcomes based evaluation. *J CIS*, Vol. 39, No. 2: 69-74, Winter 98-99

Evans, Poppy

Makeover. *Publish*, Vol. 14, No. 10: 42-45, Oct 99

Evans, Ruby

Serving modern students in a modern society at the community college: Incorporating basic technological literacy. *THE J*, Vol. 27, No. 3: 102-104, 106, 108, Oct 99

Evans, Terry

From dual-mode to flexible delivery: Paradoxical transitions in Australian open and distance education. *PIQ*, Vol. 12, No. 2: 84-95, 99

Evenson, Renee

Soft skills, hard sell. *Techniques*, Vol. 74, No. 3: 29-31, Mar 99

Ewing, Bradley T.

Book review: New methods in financial modeling: Explorations and applications by Houston H. Stokes. *Fin C&P*, Vol. 10, No. 1: 107-108, 99

Ewing, Michael T. and other authors

Market orientation and performance in the public sector: The role of organizational commitment. *J Global Mkt*, Vol. 12, No. 3: 59-78, 99

F**Fan, Jessie X. and Joan Koonce Lewis**

Budget allocation patterns of African Americans. *J Cons Aff*, Vol. 33, No. 1: 134-164, Summer 99

Farace, Joe

The new darkroom. *Publish*, Vol. 14, No. 11: 76, 78, 80-81, Nov 99

Farah, Leila A.

Diversity management: An examination of the U.S. Global 500 experience as a possible model for the multinational companies in other countries. Southern Illinois University, Master's thesis, 97

Farhi, Adam

Hollywood goes to school: Recognizing the superteacher myth in film. *Clearings*, Vol. 72, No. 3: 157-159, Jan-Feb 99

Faris, Kay A. and other authors

Writing apprehension in beginning accounting majors. *Bus Com Qtly*, Vol. 62, No. 2: 9-22, June 99

Farkas, David

Digital legacies. *Publish*, Vol. 14, No. 12: 78-80, 82, Dec 99

Farr, James L.

Invited reaction: Influence behaviors and managerial effectiveness in lateral relations. *HRD Qtly*, Vol. 10, No. 1: 35-41, Spring 99

Feather, Susan R.

The impact of group support systems on collaborative learning groups' stages of development. *ITL&P J*, Vol. 17, No. 2: 23-34, Fall 99

Fellows-Kubert, Christine and Thomas C. Mawhinney

Positive contingencies versus quotas: Telemarketers exert countercontrol. *J Org Beh Mgt*, Vol. 19, No. 2: 35-57, 99

Ferrell, Linda and other authors
Ethics in international business education:
Perspectives from five business disciplines.
J Teach Int Bus, Vol. 11, No. 1: 43-71, 99

Ferrier, Kristin and other authors
Case tools revisited: A comparison of case
users and non-user perceptions. J CIS, Vol.
40, No. 1: 57-63, Fall 99

Fields, Kent T. and other authors
System development methodology imple-
mentation: Perceived aspects of importance.
IRM J, Vol. 12, No. 3: 27-38, July-Sep 99

Figueroa, Sandy and other authors
The impact of block programming and the
use of the computer as a teaching tool in
developing writing competencies and com-
puter literacy to bilingual (Spanish) students
enrolled in a community college in New
York City. DPE Conf Read, 201-203, 99

Filbeck, Greg and other authors
Faculty internships in family business. Mid-
Amer J Bus, Vol. 14, No. 2: 47-55, Fall 99

Filipczak, Bob and other authors
Generation gaps in the classroom. Training,
Vol. 36, No. 11: 48-52, 54, Nov 99

Findlay, David W.
The IS-LM model: Is there a connection
between slopes and the effectiveness of fis-
cal and monetary policy? J Econ Ed, Vol. 30,
No. 4: 373-382, Fall 99

Finn, T. Andrew
A case of telecommunications (mis)
management. Mgt Com Qtly, Vol. 12, No. 4:
575-579, May 99

➤
—and other authors
“A case of telecommunications (mis)
management” case analyses. Mgt Com Qtly,
Vol. 12, No. 4: 580-599, May 99

Finnegan, Pat and John Murray
Between individuals and teams: Human

resource management in the software sector.
J Global IM, Vol. 7, No. 2: 4-12, Apr-
June 99

Fister, Sarah
A lure for labor. Training, Vol. 36, No. 2:
56-60, 62, Feb 99
➤
CBT fun and games. Training, Vol. 36, No.
5: 68-70, 72, 74-76, 78, May 99

➤
Why Web sites suck. Training, Vol. 36, No.
11: 40-42, 44-46, Nov 99

**Fleck, Robert A., Jr. and Tena F.
McQueen**
An evaluation of alternative technology-
based instructional formats. THE J, Vol. 26,
No. 11: 108-115, June 99

Fleming, Richard K. and other authors
OBM and quality improvement systems. J
Org Beh Mgt, Vol. 18, No. 2/3: 33-59, 98

Fletcher, Richard and Jenifer Bohn
The impact of psychic distance on the inter-
nationalisation of the Australian firm. J
Global Mkt, Vol. 12, No. 2: 47-68, 98

Florio, Chris
Digital animation: Move it! Present, Vol. 13,
No. 5: 43-46, 48-49, May 99

➤
Power on a budget. Present, Vol. 13, No. 4:
82-88, Apr 99

➤
Power to burn. Present, Vol. 13, No. 3: 36-
38, 40-42, Mar 99

Flynn, Jacqueline
Parental involvement in adolescent educa-
tion. Lehman College, Master's thesis, 98

Follows, Scott B.
Virtual learning environments. THE J, Vol.
27, No. 4: 100, 102, 104, 106, Nov 99

Fong, Joseph and other authors

Methodology of schema integration for new database applications: A practitioner's approach. *J DBM*, Vol. 10, No. 1: 3-18, Jan-Mar 99

Fong, Judith and other authors

Design secrets of the pros. *Present*, Vol. 13, No. 7: 49-52, 54-56, July 99

Fontenelle, Suzana de M. and other authors

The structure of Sao Paulo street markets: Evolving patterns of retail institutions. *J Cons Aff*, Vol. 33, No. 1: 3-26, Summer 99

Ford, J. Kevin and Stephen L. Yelon

Pursuing a multidimensional view of transfer. *PIQ*, Vol. 12, No. 3: 58-78, 99

Forde, Connie M. and Carol M. Lehman

Teaching your first distance course. *Bus Ed Forum*, Vol. 54, No. 2: 55-57, Dec 99

Forman, Janis and Jone Rymer

Defining the genre of the "case write-up." *J Bus Com*, Vol. 36, No. 2: 103-133, Apr 99

Foster, Stuart J. and Charles S. Padgett

Authentic historical inquiry in the social studies classroom. *Clearings*, Vol. 72, No. 6: 357-363, July-Aug 99

Fox, Derwin and other authors

Performance improvement: What to keep in mind. *T&D*, Vol. 52, No. 8: 38-40, Aug 99

Fox, Richard and other authors

Importing a culture of success via a strong principal. *Clearings*, Vol. 72, No. 4: 199-202, Mar-Apr 99

Fox, Terry L. and other authors

Maintaining quality in information systems. *J CIS*, Vol. 40, No. 1: 76-80, Fall 99

Foxman, Ellen and Debbie Easterling

The representation of diversity in marketing

principles texts: An exploratory analysis.

JEB, Vol. 74, No. 5: 285-288, May-June 99

Francalanci, Chiara and P. Maggiolini

Measuring the financial benefits of IT investments on coordination. *IRM J*, Vol. 12, No. 1: 5-14, Jan-Mar 99

Frank, Volker and other authors

Using communication audits to teach organizational communication to students and employees. *Bus Com Qtly*, Vol. 62, No. 4: 53-70, Dec 99

Fraser, Bruce

Muscle machines. *Publish*, Vol. 14, No. 6: 50-54, June 99

Freeman, Donald G.

Grade divergence as a market outcome. *J Econ Ed*, Vol. 30, No. 4: 344-352, Fall 99

Frey, Doris A.

A survey of computer usage by registered nurses practicing in southern Illinois. Southern Illinois University, Master's thesis, 98

French, Howard P.

Enabling the classroom. *Techniques*, Vol. 74, No. 3: 36-38, Mar 99

Friedberg, Ruth Ann and other authors

A documentation model for the contemporary accounting information system. *Mid-Amer J Bus*, Vol. 14, No. 2: 29-35, Fall 99

Friedman, Delores Lowe

Science, yes! Constructing a love for teaching science. *Clearings*, Vol. 72, No. 5: 269-274, May-June 99

Friend, Natalie S.

Case study: Distance learning at the SBC Center for Learning. *PIQ*, Vol. 12, No. 4: 33-44, 99

Friot, F. Elizabeth and other authors

Women who pursue science education: The teachers they remember, the insights they share. *Clearings*, Vol. 73, No. 1: 33-36, Sep-Oct 99

Fritz, Mark

Beyond the floppy. *Present*, Vol. 13, No. 2: 53-55, 57-58, 61, Feb 99

>

The rocky road to CD-RW. *Present*, Vol. 13, No. 5: 51-57, May 99

Fu, Tsu-Tan and other authors

Consumer willingness-to-pay for food safety in Taiwan: A binary-ordinal probit model of analysis. *J Cons Aff*, Vol. 33, No. 1: 76-91, Summer 99

Fuertes, Monica

An IDEA in progress. *Techniques*, Vol. 74, No. 4: 32-33, Apr 99

>

Out with the old? *Techniques*, Vol. 74, No. 2: 44-45, Feb 99

Fug, Judy S. C. and other authors

Using a Scottish multimedia statistics courseware in a Hong Kong tertiary institution: An experiment. *J CIS*, Vol. 40, No. 1: 35-39, Fall 99

Fulmer, Robert M. and Stacey Wagner

Leadership: Lessons from the best. *T&D*, Vol. 53, No. 3: 29-32, Mar 99

Fuss Kirkwood, Toni

Integrating an interdisciplinary unit in middle school: A school-university partnership. *Clearings*, Vol. 72, No. 3: 160-163, Jan-Feb 99

Futernick, Ken and Barbara Arnstine

The LegiSchool project: Teaching democracy as an alternative for all schools. *Clearings*, Vol. 73, No. 2: 124-126, Nov-Dec 99

G

Gable, Robert A. and M. Lee Manning

Interdisciplinary teaming: Solution to instructing heterogeneous groups of students. *Clearings*, Vol. 72, No. 3: 182-185, Jan-Feb 99

Gabriel, Amie E.

Brain-based learning: The scent of the trail. *Clearings*, Vol. 72, No. 5: 288-290, May-June 99

Gahtan, Robert

The 37-second office. *Off Sys*, Vol. 16, No. 5: 47-49, 60, May 99

Galagan, Patricia A.

Bullet train. *T&D*, Vol. 53, No. 7: 22-28, July 99

>

—and other authors

Trendz. *T&D*, Vol. 53, No. 11: 22-41, 43, Nov 99

Gallavan, Nancy P. and James E. Davis

Building community with young adolescents: Practical economics for the middle school classroom. *Clearings*, Vol. 72, No. 6: 341-344, July-Aug 99

Gallupe, R. Brent and Felix B. Tan

A research manifesto for global information management. *J Global IM*, Vol. 7, No. 3: 5-18, July-Sep 99

Gambill, Stanley and other authors

CIS vs MIS vs . . . : The name game. *J CIS*, Vol. 39, No. 4: 22-25, Summer 99

Gamble, Paul R. and Clare E. Kelliher

Imparting information and influencing behaviour: An examination of staff briefing sessions. *J Bus Com*, Vol. 36, No. 3: 261-279, July 99

Gammack, John G.

Constructive design environments: Implementing end-user systems development. *J EUC*, Vol. 11, No. 1: 15-23, Jan-Mar 99

Gandy, Janet M.

Business education: A point of view. *ABEA J*, Vol. 18, No. 1: 6-9, Spring 99

Ganesh, Jaishankar and Gillian Oakenfull

International product positioning: An illustration using perceptual mapping techniques. *J Global Mkt*, Vol. 13, No. 2: 85-111, 99

Ganje, Jeela and Denise Hazlett

An experiment with official and parallel foreign exchange markets in a developing country. *J Econ Ed*, Vol. 30, No. 4: 392-401, Fall 99

Ganzel, Rebecca

Book review: No more blue Mondays by Robin A. Sheerer. *Training*, Vol. 36, No. 9: 114, 116, Sep 99

>

Digital justice. *Present*, Vol. 13, No. 11: 36-38, 40, 43-44, 47-48, Nov 99

>

Telling stories. *Present*, Vol. 13, No. 5: 34-38, 40, May 99

>

What price online learning? *Training*, Vol. 36, No. 2: 50-54, Feb 99

Garman, E. Thomas and other authors

Workplace financial education improves personal financial wellness. *Fin C&P*, Vol. 10, No. 1: 79-88, 99

Garrett, Dawn

Crossing the channel. *Training*, Vol. 36, No. 9: OL14-OL15, OL17-OL18, OL20, Sep 99

Gasson, Susan

The reality of user-centered design. *J EUC*, Vol. 11, No. 4: 5-15, Oct-Dec 99

Gatlin, Rebecca and other authors

AACSB dean's understanding of multimedia

copyright laws and guidelines. *JEB*, Vol. 74, No. 6: 368-371, July-Aug 99

Gatlin-Watts, Rebecca and other authors

Videoconference: A real life-experience vs. textbook experience. *DPE Conf Read*, 209-213, 99

Gauvin, Stephane and other authors

Crossing the international teaching divide—the evaluation of an Internet based teaching project. *J Teach Int Bus*, Vol. 10, No. 3/4: 61-79, 98

Gay, Geneva and Mary Stone Hanley

Multicultural empowerment in middle school social studies through drama pedagogy. *Clearings*, Vol. 72, No. 6: 364-370, July-Aug 99

Gay, Keith

Status quo to IPO: Ways to raise equity capital for your company. *T&D*, Vol. 53, No. 2: 43-49, Feb 99

Gayler, Carolyn Kay

A study of student achievement in selected Arizona charter schools (abstract). *ABEA J*, Vol. 18, No. 1: 33, Spring 99

Geber, Beverly

100 days of training. *Training*, Vol. 36, No. 1: 62-66, Jan 99

>

Diploma mills in the cyberspace. *Training*, Vol. 36, No. 6: 42-47, 48-53, June 99

Gehrt, Kenneth and other authors

Socialization-based approach to predicting retail career preference and choice. *JME*, Vol. 21, No. 1: 14-24, Apr 99

Gelb, Michael

Lessons from Leonardo. *Training*, Vol. 36, No. 6: 35-40, June 99

Geller, E. Scott and Thomas E. Boyce

Attempts to increase vehicle safety-belt use among industry workers: What can we learn from our failures? *J Org Beh Mgt*, Vol. 19, No. 3: 27-44, 99

>

—and **Timothy D. Ludwig**

Behavior change among agents of a community safety program: Pizza deliverers advocate community safety belt use. *J Org Beh Mgt*, Vol. 19, No. 2: 3-24, 99

>

Behavioral impact of a corporate driving policy: Undesirable side-effects reflect countercontrol. *J Org Beh Mgt*, Vol. 19, No. 2: 25-34, 99

Gemoets, Leopoldo A. and Reza Torkzandeh

Utilization and impacts of information technology application on end-users in U.S. and Mexico. *J CIS*, Vol. 39, No. 2: 6-14, Winter 98-99

Gentilcore, Kevin and Donald DeVore

Balanced and restorative justice and educational programming for youth at-risk. *Clearings*, Vol. 73, No. 2: 96-100, Nov-Dec 99

Gibson, Michael L. and other authors

System development methodology implementation: Perceived aspects of importance. *IRM J*, Vol. 12, No. 3: 27-38, July-Sep 99

Gigliotti, Carol C.

Top ten teaching tips: Lessons for prospective teachers. *OBT*, Vol. 58: 6-8, 99

Gilbert, Arthur H., Jr. and other authors

The role of the CIO: Enduring MIS issues. *J CIS*, Vol. 40, No. 1: 8-16, Fall 99

Giles, Steve and Rob Schriver

Real ROI numbers. *T&D*, Vol. 52, No. 8: 51-52, Aug 99

Gill, T. Grandon and Qing Hu

The evolving graduate information systems

education: A survey of the U.S. institutions. *J CIS*, Vol. 39, No. 2: 59-65, Winter 98-99

>

The evolving undergraduate information systems education: A survey of U.S. institutions. *JEB*, Vol. 74, No. 5: 289-295, May-June 99

Giorgis, Cyndi

The power of reading picture books aloud to secondary students. *Clearings*, Vol. 73, No. 1: 51-53, Sep-Oct 99

Glanz, Jeffrey

A primer on action research for the school administrator. *Clearings*, Vol. 72, No. 5: 301-304, May-June 99

Glass, Richard S. and Effy Oz

Information cues in decision making: An empirical investigation. *J CIS*, Vol. 39, No. 4: 40-47, Summer 99

Glenn, Joanne M.

Business spotlight: How America Online creates a positive work environment for its employees. *Bus Ed Forum*, Vol. 54, No. 2: 14-15, Dec 99

>

Hewlett-Packard telementors help launch the "Cappuccino Connection." *Bus Ed Forum*, Vol. 54, No. 1: 12-13, Oct 99

>

Mentors in business education: Linking the past and the future. *Bus Ed Forum*, Vol. 54, No. 1: 6-11, Oct 99

Goad, Susanne

Successful internship programs as perceived by AACSB internship coordinators. Northern Illinois University, Doctoral dissertation, 98

Goby, Valerie Priscilla and Justus Helen Lewis

Auditors' communication requirements: A study of five MNCs in Singapore. *Bus Com Qtlly*, Vol. 62, No. 4: 41-52, Dec 99

Godat, Lynnette M. and Thomas A. Brigham

The effect of a self-management training program on employees of a mid-sized organization. *J Org Beh Mgt*, Vol. 19, No. 1: 65-83, 99

Godwin, Deborah D.

Predictors of households' debt repayment difficulties. *Fin C&P*, Vol. 10, No. 1: 67-78, 99

Goetz, William W.

The common school: Neglected content in the high school social studies classroom? *Clearings*, Vol. 72, No. 4: 245-252, Mar-Apr 99

Goh, Chon-Huat and other authors

Solving the partitioning problem in database design. *J DBM*, Vol. 10, No. 1: 36-37, Jan-Mar 99

Golden, Cathleen J. and Michael L. McDonald

Integrating international business law concepts into a high school business law course. *DPE J*, Vol. 40, No. 3: 166-174, Summer 98

Goldsberry, Ellen and other authors

Socialization-based approach to predicting retail career preference and choice. *JME*, Vol. 21, No. 1: 14-24, Apr 99

Goldsborough, Reid

Making the most of Web search sites. *Off Sys*, Vol. 16, No. 4: 48, Apr 99

Goleman, Daniel and Robert B. Reich

Point, counter point. *T&D*, Vol. 53, No. 4: 26-31, Apr 99

Golen, Steven

The effects of previous accounting coursework in the MBA-level financial accounting course. *ABEA J*, Vol. 18, No. 1: 21-22, Spring 99

Golen, Steven P. and other authors

Writing apprehension in beginning

accounting majors. *Bus Com Qtly*, Vol. 62, No. 2: 9-22, June 99

Golly, Annemieke and Hill M. Walker

Developing behavioral alternatives for anti-social children at the point of school entry. *Clearings*, Vol. 73, No. 2: 104-106, Nov-Dec 99

Goltz, Sonia M.

Can't stop on a dime: The roles of matching and momentum in persistence of commitment. *J Org Beh Mgt*, Vol. 19, No. 1: 37-63, 99

Gomes, Roger and Patricia A. Knowles

Marketing department leadership: An analysis of a team transformation. *JME*, Vol. 21, No. 3: 164-174, Dec 99

Gonzenbach, Nancy M. and Diane C. Davis

Business employees' perceptions of content areas to be included in an information systems technologies curriculum. *NABTE Rev*, No. 26: 58-62, 99

>

—and other authors

Association between students' attitudes regarding content areas in an information systems technologies curriculum and their computer background. *DPE Conf Read*, 13-18, 99

Goodfellow, Stephen F.

Document management, and your intranet: A perfect match. *Off Sys*, Vol. 16, No. 4: 26, 28, 30, 32-33, Apr 99

Gopalakrishnan, Shanthi and other authors

Determinants of information technology adoption: An extension of existing models to firms in a developing country. *J Global IM*, Vol. 7, No. 3: 30-40, July-Sep 99

Gopinath, C.

Alternatives to instructor assessment of class participation. *JEB*, Vol. 75, No. 1: 10-14, Sep-Oct 99

Gorbis, Sherman and Richard C. Hallgren
Visualization technology in medical education. *THE J*, Vol. 26, No. 6: 66-68, Jan 99

Gordon, Jack
Intellectual capital and you. *Training*, Vol. 36, No. 9: 30-36, 38, Sep 99

Gorman, Kenneth L.
Organizational leadership in the 21st century. *NBEA Yrbk*, No. 37: 100-114, 99

Goss, Perry and Allen D. Truell
Comparing the return rate, speed, and quality of e-mail and postal mail survey delivery methods in a business education setting. *DPE Conf Read*, 19-23, 99

Gowen, Charles R., III and William J. Tallon
Quality management practices in manufacturing and service corporations: How are they different? *Mid-Amer J Bus*, Vol. 14, No. 1: 33-40, Spring 99

Goyal Chin, Amita
An optimization algorithm for dynamic data migration in distributed database systems. *J CIS*, Vol. 39, No. 4: 74-81, Summer 99

>
Book review: Current trends in data management technology by Asuman Dogac, M. Tamer Ozsu, and Ozgur Ulusoy. *J DBM*, Vol. 10, No. 3: 43, July-Sep 99

>
Book review: Database programming with JDBC and JAVA by George Reese. *J DBM*, Vol. 10, No. 2: 38-37, Apr-June 99

Grable, John E. and So-hyun Joo
Financial help-seeking behavior: Theory and implications. *Fin C&P*, Vol. 10, No. 1: 13-24, 99

Gradous, Deane B. and other authors
A step beyond univision evaluation: Using a systems model of performance improvement. *PIQ*, Vol. 12, No. 3: 119-131, 99

Graeff, Timothy R.
Measuring intellectual contributions for achieving the mission of the college of business. *JEB*, Vol. 75, No. 2: 108-115, Nov-Dec 99

Graff, Gerald
The academic language gap. *Clearings*, Vol. 72, No. 3: 140-142, Jan-Feb 99

Grant, Robert L.
Instructor perceptions about the effectiveness of computer software packages in teaching basic writing skills in business communication. *Lehman College, Master's thesis*, 98

Graves, Pat R. and Cheryl L. Noll
Collaborating using conferencing software. *DPE J*, Vol. 41, No. 1: 1-13, Winter 99

Gray, Kenneth R.
Information system development in a global environment. *J Teach Int Bus*, Vol. 10, No. 3/4: 113-128, 98

Green, David and other authors
The pros and cons of high-tech presenting. *Present*, Vol. 13, No. 4: 34-36, 38, 40-41, Apr 99

Green, Diana J. and Carol Blaszczyński
Writing a research article: Reporting the results of quantitative and qualitative studies. *DPE Conf Read*, 215-220, 99

>
—and other authors
Pacific Rim business students' perceptions of six representative English-language accents. *DPE Conf Read*, 101-109, 99

Green, Donna and other authors
Business student organizations: Bridging the gap. *Bus Ed Forum*, Vol. 54, No. 2: 49-51, Dec 99

Greenberg, Richard
Get with the partnership. *Techniques*, Vol. 74, No. 4: 14-17, Apr 99

Greenlaw, Steven A.

Using groupware to enhance teaching and learning in undergraduate economics. *J Econ Ed*, Vol. 30, No. 1: 33-42, Winter 99

Gregg, Soleil

Creating effective alternatives for disruptive students. *Clearings*, Vol. 73, No. 2: 107-113, Nov-Dec 99

Gremler, Dwayne D. and Michael A. McCollough

Guaranteeing student satisfaction: An exercise in treating students as customers. *JME*, Vol. 21, No. 2: 118-130, Aug 99

Griesdorn, Jacqueline and Daniel L. Duke
Considerations in the design of alternative schools. *Clearings*, Vol. 73, No. 2: 89-92, Nov-Dec 99

Griffith, David A.

Cultural meaning of retail institutions: A tradition-based culture examination. *J Global Mkt*, Vol. 12, No. 1: 47-59, 98

Grobe, Deana and other authors

Consumer risk perception profiles regarding recombinant bovine growth hormone (rbGH). *J Cons Aff*, Vol. 33, No. 2: 254-275, Winter 99

Grosse, Robert and other authors

Centralization and autonomy in international-marketing decision making: A longitudinal study (1973-1993) of U.S. MNEs in the European union. *J Global Mkt*, Vol. 12, No. 2: 5-24, 98

Gryder, Robert and other authors

Teaching by Internet: Preparing for the future. *ABEA J*, Vol. 18, No. 1: 13-16, Spring 99

Grzeszczak-Swietlikowska, Urszula and other authors

Constraints, domain conditions, and well-being: Evidence from Poland during the

transformation. *J Cons Aff*, Vol. 33, No. 1: 27-47, Summer 99

Guerin, Gilbert and Lou Denti

Alternative education support for youth at-risk. *Clearings*, Vol. 73, No. 2: 76-78, Nov-Dec 99

>

—and Louis G. Denti

Dropout prevention: A case for enhanced early literacy efforts. *Clearings*, Vol. 72, No. 4: 231-235, Mar-Apr 99

Guimaraes, Tor and other authors

Comparing U.S. and Japanese companies on competitive intelligence, IS support, and business change. *J Global IM*, Vol. 7, No. 3: 41-49, July-Sep 99

Gul Kim, Young and other authors

A view-based hypermedia design methodology. *J DBM*, Vol. 10, No. 2: 3-13, Apr-June 99

Gump, John E. and Phyllis S. Gump

Skills needed by office employees. *KBEA J*, 12-17, Spring 99

Gump, Phyllis S. and John E. Gump

Skills needed by office employees. *KBEA J*, 12-17, Spring 99

Gunlaugsdottir, Johanna

Records management in Iceland. *Info Mgt J*, Vol. 33, No. 4: 32-34, 36-37, Oct 99

Guthrie, Ruth and other authors

Exploring the measurement of end user computing success. *J EUC*, Vol. 11, No. 1: 5-14, Jan-Mar 99

Gutkowska, Krystyna and other authors

Constraints, domain conditions, and well-being: Evidence from Poland during the transformation. *J Cons Aff*, Vol. 33, No. 1: 27-47, Summer 99

Guynes, C. Stephen and other authors

Maintaining quality in information systems. *J CIS*, Vol. 40, No. 1: 76-80, Fall 99

H**Hackney, Ray and other authors**

Strategic information systems planning: Perspectives on the role of the 'end-user' revisited. J EUC, Vol. 11, No. 2: 3-12, Apr-June 99

Haddad, Kamal M. and other authors

Continuous improvement in business education: Insights from the for-profit sector and business school deans. JEB, Vol. 74, No. 3: 165-180, Jan-Feb 99

Hahs, Debbie L.

What have MBAs done for us lately? JEB, Vol. 74, No. 4: 197-201, Mar-Apr 99

Hale, David P. and other authors

Business-information systems professional differences: Bridging the business rule gap. IRM J, Vol. 12, No. 2: 16-25, Apr-June 99

Hale, Joanne E. and other authors

Business-information systems professional differences: Bridging the business rule gap. IRM J, Vol. 12, No. 2: 16-25, Apr-June 99

Haley, Paul and other authors

Electronic learning delivery systems: A selection model. PIQ, Vol. 12, No. 4: 7-32, 99

Hallgren, Richard C. and Sherman Gorbis

Visualization technology in medical education. THE J, Vol. 26, No. 6: 66-68, Jan 99

Hallisey, Joanne

Online procurement replaces campus computer resale. THE J, Vol. 27, No. 1: 68-72, Aug 99

Halpin, Terry and Anthony Bloesch

Data modeling in UML and ORM: A comparison. J DBM, Vol. 10, No. 4: 4-13, Oct-Dec 99

Hamilton, Jean A. and other authors

Retirement programs: Reaching midlife

professional women. Fin C&P, Vol. 9, No. 2: 25-36, 98

Hammer, Victoria A.

The need for women educational leaders in technology. OBT, Vol. 58: 16-23, 99

Hamza, M. Khalid and other authors

How to design a virtual classroom: 10 easy steps to follow. THE J, Vol. 27, No. 2: 96-98, 100, 102, 104, 106, 108-109, Sep 99

Hancock, Terence

The gender difference: Validity of standardized admission tests in predicting MBA performance. JEB, Vol. 75, No. 2: 91-93, Nov-Dec 99

Handley, Cindy S. and other authors

Factors that contribute to Louisiana business teachers' information technology and productivity software skills. DPE J, Vol. 40, No. 2: 98-110, Spring 98

Hanke, Jon

From here to everywhere: The new frontier of web-presentation software. Present, Vol. 13, No. 2: 40-42, 44-46, Feb 99

>

Road gear: The ultimate guide. Present, Vol. 13, No. 7: 38-40, 43-44, 46, July 99

Hanna, Sherman

Book review: Personal financial planning by Kwok Ho, Grady Perdue, and Chris Robinson. Fin C&P, Vol. 9, No. 2: 85-87, 98

Hanna, Sherman and Jaimie Sung

The spouse effect on participation and investment decisions for retirement funds. Fin C&P, Vol. 9, No. 2: 47-58, 98

Hansen, Sarah and other authors

Distance learning: Relationships among class size, instructor location, student perceptions, and performance. PIQ, Vol. 12, No. 3: 44-57, 99

Hara, Noriko and Thomas M. Schwen

An instructional development model for global organizations: The GOaL model. *PIQ*, Vol. 12, No. 4: 99-116, 99

Harchik, Alan E. and Arthur R. Campbell

Supporting people with developmental disabilities in their homes in the community: The role of organizational behavior management. *J Org Beh Mgt*, Vol. 18, No. 2/3: 83-101, 98

Hardgrave, Bill C. and Richard A. Johnson

Usefulness, social influence, and ease of use of object-oriented systems development: Beliefs of experienced OO developers. *J CIS*, Vol. 39, No. 4: 26-32, Summer 99

Hardy, Colin and other authors

The wicked relationship between organisations and information technology. *J EUC*, Vol. 11, No. 4: 40-50, Oct-Dec 99

Hargrove, Dorothy E.

Placement of minority students in secondary special education classes. Lehman College, Master's thesis, 98

Harmon, Harry A. and Barbara A. Wales

International and domestic students' perception of library personnel and resources: Explaining and predicting the differences. *J Teach Int Bus*, Vol. 10, No. 3/4: 129-148, 98

Harmon, Susan K.

Book review: Getting prices right: The debate over the Consumer Price Index edited by Dean Baker. *J Cons Aff*, Vol. 33, No. 1: 206-209, Summer 99

Harris, Albert L. and Alicia Aldridge

Implementing IT-based systems: Lessons from the retail industry. *J CIS*, Vol. 39, No. 2: 54-58, Winter 98-99

Harris, Carolyn R. and other authors

Business student organizations: Bridging the

gap. *Bus Ed Forum*, Vol. 54, No. 2: 49-51, Dec 99

Harris, Kelli L.

Strategies and materials for teaching older adult students in computer concept courses. Southern Illinois University, Master's thesis, 98

Harris, Robert C. and other authors

Undergraduate marketing students, group projects, and teamwork: The good, the bad, and the ugly? *JME*, Vol. 21, No. 2: 106-117, Aug 99

Harris, Roger and Robert Davison

Anxiety and involvement: Cultural dimensions of attitudes toward computers in developing societies. *J Global IM*, Vol. 7, No. 1: 26-38, Jan-Mar 99

Harris, Thomas M. and other authors

Men's and women's attitudes toward computer technology: A comparison. *OSR J*, Vol. 17, No. 1: 1-8, Spring 99

Harrison, Betty C. and other authors

Analysis of secondary business teachers' information technology needs with implications for teacher education. *NABTE Rev*, No. 26: 40-45, 99

>

Factors that contribute to Louisiana business teachers' information technology and productivity software skills. *DPE J*, Vol. 40, No. 2: 98-110, Spring 98

Harrison, Dannie E. and other authors

International business in American MBA programs—can we silence the critics? *JEB*, Vol. 74, No. 4: 237-242, Mar-Apr 99

Hartel, Charmine E. J. and other authors

Equally qualified but unequally perceived: Openness to perceived dissimilarity as a predictor of race and sex discrimination in performance judgements. *HRD Qtly*, Vol. 10, No. 1: 79-89, Spring 99

Hartel, Gunter and other authors

Equally qualified but unequally perceived: Openness to perceived dissimilarity as a predictor of race and sex discrimination in performance judgements. *HRD Qtly*, Vol. 10, No. 1: 79-89, Spring 99

Harting, Kathleen and Margaret J. Erthal
Student preferences in an engaged learning environment. *DPE Conf Read*, 205-208, 99

Hartley, Jeanne and other authors

How to evaluate your 360 feedback efforts. *T&D*, Vol. 53, No. 4: 48-53, Apr 99

Harvey, Clare and other authors

The wicked relationship between organisations and information technology. *J EUC*, Vol. 11, No. 4: 40-50, Oct-Dec 99

Harvey, Martha M. and other authors

Business student organizations: Bridging the gap. *Bus Ed Forum*, Vol. 54, No. 2: 49-51, Dec 99

Hasan, Helen and George Ditsa

The impact of culture on the adoption of IT: An interpretive study. *J Global IM*, Vol. 7, No. 1: 5-15, Jan-Mar 99

Haskin, Teresa T.

History repeats itself at Yorktown Middle. *Clearings*, Vol. 72, No. 5: 285-287, May-June 99

Hassan, Seid Y. and other authors

International business in American MBA programs—can we silence the critics? *JEB*, Vol. 74, No. 4: 237-242, Mar-Apr 99

Hatcher, Charles B.

A life-course approach to measuring household wealth. *J Cons Aff*, Vol. 33, No. 2: 358-379, Winter 99

>

Regarding the relationship between income and wealth in retirement. *Fin C&P*, Vol. 9, No. 2: 37-46, 98

Hatcher, Timothy

How multiple interventions influenced employee turnover: A case study. *HRD Qtly*, Vol. 10, No. 4: 365-382, Winter 99

Hauptert, Michael J. and Noelwah R. Netusil

Teaching experiments: A classroom primer. *Bus Ed Forum*, Vol. 53, No. 3: 40-42, Feb 99

Haupt, Jennifer

Wiring the office of the future. *Off Sys*, Vol. 16, No. 3: 38-41, Mar 99

Hausler, Sheryl

Investigating the development of programs using technological media as an alternative to traditional instructional resources for reading-impaired adult students in California community colleges. Southern Illinois University, Master's thesis, 97

Hawes, Leonard C.

Dialogics, posthumanist theory, and self-organizing systems. *Mgt Com Qtly*, Vol. 13, No. 1: 146-153, Aug 99

Hawkridge, David

Distance learning: International comparisons. *PIQ*, Vol. 12, No. 2: 9-20, 99

Haworth, Barry

An analysis of the determinants of student e-mail use. *JEB*, Vol. 75, No. 1: 55-59, Sep-Oct 99

Hayden Sheets, Brenda

Book review: Growing up digital by Don Tapscott. *ITL&P J*, Vol. 17, No. 2: 53-55, Fall 99

>

Knowledge discovery in databases—data warehousing and data mining: The new wave of technology. *KBEA J*, 22-27, Spring 99

Hayes, Linda J.

Dining with the devil: A response to Normand, Bucklin and Austin. *J Org Beh Mgt*, Vol. 19, No. 3: 63-65, 99

>

—and Ramona Houmanfar

Effects of feedback on task completion, time distribution and time allocation of graduate students. *J Org Beh Mgt*, Vol. 18, No. 1: 69-91, 98

Hayhoe, Celia Ray

Book review: Expenditures of older Americans by Rose M. Rubin and Michael L. Nieswiadomy. *J Cons Aff*, Vol. 33, No. 1: 217-220, Summer 99

Haynes, Richard M. and other authors

American high schools can be world class. *Clearings*, Vol. 72, No. 3: 172-178, Jan-Feb 99

Hazari, Sunil and Donna Schnorr

Leveraging student feedback to improve teaching in Web-based courses. *THE J*, Vol. 26, No. 11: 30-32, 34, 36-38, June 99

Hazlett, Denise and Jeela Ganje

An experiment with official and parallel foreign exchange markets in a developing country. *J Econ Ed*, Vol. 30, No. 4: 392-401, Fall 99

Headrick, R. Wayne and George W.**Morgan**

Measuring the impact of information systems on organizational behavior. *J EUC*, Vol. 11, No. 4: 16-21, Oct-Dec 99

Heaps, Marlyse M. and other authors

A continuous improvement approach to support staff workload analysis: A case study. *ITL&P J*, Vol. 17, No. 2: 45-52, Fall 99

Heath, Robert L. and Jaesub Lee

Managerial media selection and information evaluation from the receiver's perspective in decision-making contexts. *Mgt Com Qtly*, Vol. 13, No. 1: 76-99, Aug 99

Hebert, Len and other authors

Take a conservative approach when entering the China market. *J Global Mkt*, Vol. 12, No. 4: 65-78, 99

Hegstad, Christine D.

Formal mentoring as a strategy for human resource development: A review of research. *HRD Qtly*, Vol. 10, No. 4: 383-390, Winter 99

Heinselman, Tom and Liz Thach

Executive coaching defined. *T&D*, Vol. 53, No. 3: 35-39, Mar 99

Helsel, William J. and Martin T. Ivancic

Organizational behavior management in large residential organizations: Moving from institutional to client-centered care. *J Org Beh Mgt*, Vol. 18, No. 2/3: 61-82, 98

Hemby, K. Virginia

The impact of keyboarding skill on computer anxiety in end users. *OSR J*, Vol. 17, No. 1: 9-18, Spring 99

>

—and Bill McPherson

An analysis of students' knowledge of business message design: Implications for business communication curricula. *NABTE Rev*, No. 26: 51-57, 99

Hempel, Donald J. and Girish N. Punj

Linking consumer and lender perspectives in home buying: A transaction price analysis. *J Cons Aff*, Vol. 33, No. 2: 408-435, Winter 99

Hendrix, James C.

Connecting cooperative learning and social studies. *Clearings*, Vol. 73, No. 1: 57-60, Sep-Oct 99

Hennessey, Paul

No more silos. *T&D*, Vol. 53, No. 4: 32-37, Apr 99

Henricks, Mark

Selecting a phone system. *Off Sys*, Vol. 16, No. 9: 14, 16, 18, Sep 99

>

Sorting out electronic filing. *Off Sys*, Vol. 16, No. 2: 30, 32-34, Feb 99

>

Waiting for wireless. *Off Sys*, Vol. 16, No. 4: 14-16, 56, Apr 99

Henry, Janice S. and other authors

Association between students' attitudes regarding content areas in an information systems technologies curriculum and their computer background. DPE Conf Read, 13-18, 99

Hepburn, Mary A.

Media literacy: A must for middle school social studies. Clearings, Vol. 72, No. 6: 352-356, July-Aug 99

Herbers, Denise K. and other authors

International business education: What should be taught and by whom? DPE Conf Read, 77-86, 99

Herche, Joel and Gerald Albaum

Management style comparisons among five European nations. J Global Mkt, Vol. 12, No. 4: 5-27, 99

Herman, Leonard P. and Mark Morrell

Educational progressions: Electronic portfolios in a virtual classroom. THE J, Vol. 26, No. 11: 86-89, June 99

Herr, Serena

Pulp fashion: Five designers push the limits of specialty papers. Publish, Vol. 14, No. 7: 42, 44-48, July 99

Herremans, Irene M. and Ron Murch

International corporate responsibility and MBA programs: Using an integrated approach. J Teach Int Bus, Vol. 11, No. 1: 91-117, 99

Herrera, Jorge M. and Jane Whitney Gibson

How to go from classroom based to online delivery in eighteen months or less: A case study in online program development. THE J, Vol. 26, No. 6: 57-60, Jan 99

Hettinger, James

Finding a niche. Techniques, Vol. 74, No. 5: 30-33, May 99

>

Tackling the TIMSS. Techniques, Vol. 74, No. 2: 30-32, Feb 99

Hiemstra, Kathleen M.

Shake my hand: Making the right first impression in business with nonverbal communications. Bus Com Qtly, Vol. 62, No. 4: 71-74, Dec 99

Higgins, Chadwick and other authors

Exploring the relationship between organizational culture and self-learning among office employees. DPE Conf Read, 71-76, 99

High, Linda and other authors

The pros and cons of high-tech presenting. Present, Vol. 13, No. 4: 34-36, 38, 40-41, Apr 99

Hill, Julie

Digital sound: Testing one two three. Present, Vol. 13, No. 4: 75-81, Apr 99

>

Excellence by design. Present, Vol. 13, No. 9: 48-50, 52-54, Sep 99

>

Passion for plasma. Present, Vol. 13, No. 2: 62-64, Feb 99

>

Presentation-size LCD monitors. Present, Vol. 13, No. 7: 64-65, July 99

Hilton, Chad and Naoki Kameda

E-mail and the Internet as international business communication teaching and research tools—a case study. JEB, Vol. 74, No. 3: 181-185, Jan-Feb 99

Hira, Tahira K. and Olive M. Mugenda

Predictors of financial satisfaction: Differences between retirees and non-retirees. Fin C&P, Vol. 9, No. 2: 75-83, 98

Hirsch, E. D., Jr.

Americanization and the schools. Clearings, Vol. 72, No. 3: 136-139, Jan-Feb 99

Hirsch, Penny and Barbara Shwom

Re-envisioning the writing requirement: An interdisciplinary approach. *Bus Com Qtly*, Vol. 62, No. 1: 104-107, Mar 99

Hoachlander, Gary and Steven Klein

Answering to Perkins. *Techniques*, Vol. 74, No. 2: 46-48, Feb 99

Hochberger, Joel

How to start your very own consulting business . . . and fail. *Training*, Vol. 36, No. 3: 44-48, Mar 99

Hodgson, Pamela

How to teach in cyberspace. *Techniques*, Vol. 74, No. 5: 34-36, May 99

Hodson, Elise Walker and other authors

The ironies of students' recognition of irony. *Clearings*, Vol. 72, No. 5: 308-314, May-June 99

Hoemann, Steve

An outsider-insider's perception. *Clearings*, Vol. 73, No. 2: 69-70, Nov-Dec 99

Hoffman, Kenneth and Mohammad Chowdhury

Developing a common language for workplace ethics: Comparing the opinions of educators and business representatives. *DPE J*, Vol. 40, No. 4: 190-201, Fall 98

Hogan, Patrick T. and William N. Bockanic

Legal issues involving the operation of a university Web site. *JEB*, Vol. 74, No. 6: 373-378, July-Aug 99

Hogarth, Jeanne M. and Jinkook Lee

Returns to information search: Consumer mortgage shopping decisions. *Fin C&P*, Vol. 10, No. 1: 49-66, 99

Hoger, Beth and other authors

Communication and technology: Building bridges across the chasm. *Bus Com Qtly*, Vol. 62, No. 2: 92-96, June 99

Holden, Carole A.

The building blocks of multimedia authoring. *NBEA Yrbk*, No. 37: 72-80, 99

Holmer Nadesan, Majia

The discourses of corporate spiritualism and evangelical capitalism. *Mgt Com Qtly*, Vol. 13, No. 1: 3-42, Aug 99

Holsing, Neil F. and David C. Yen

Software asset management: Analysis, development and implementation. *IRM J*, Vol. 12, No. 3: 14-26, July-Sep 99

Holton, Elwood F., III

An integrated model of performance domains: Bounding the theory and practice. *PIQ*, Vol. 12, No. 3: 95-118, 99

Holton, Elwood F., III and other authors

Assessing the impact of influential observations on multiple regression analysis in human resource research. *HRD Qtly*, Vol. 10, No. 4: 343-363, Winter 99

Honeywell-Johnson, Judith A. and Alyce M. Dickinson

Small group incentives: A review of the literature. *J Org Beh Mgt*, Vol. 19, No. 2: 89-120, 99

Hong, Gong-Soog and Shelley I. White-Means

Consumer preferences for health care reform options. *J Cons Aff*, Vol. 33, No. 2: 237-253, Winter 99

Hooks, Jon A.

Mutual fund investment discretion and the asset allocation problem. *Fin C&P*, Vol. 9, No. 2: 19-24, 98

Hope, Warren C.

Principals' orientation and induction activities as factors in teacher retention. *Clearings*, Vol. 73, No. 1: 54-56, Sep-Oct 99

>

Service learning: A reform initiative for middle level curriculum. Clearings, Vol. 72, No. 4: 236-238, Mar-Apr 99

Hopkins, B. L.

The principles of behavior as an empirical theory and the usefulness of that theory in addressing practical problems. *J Org Beh Mgt*, Vol. 19, No. 3: 67-74, 99

Hopkins, Greg

How to design an instructor evaluation. *T&D*, Vol. 53, No. 3: 51-52, Mar 99

Hostetler, Dennis and Mary Summer

Factors influencing the adoption of technology in teaching. *J CIS*, Vol. 40, No. 1: 81-87, Fall 99

Hotard, Dan and other authors

Research productivity and teaching effectiveness: MIS faculty. *J CIS*, Vol. 39, No. 4: 8-15, Summer 99

Hough, Bradley W. and Margaret W. Smithey

Creating technology advocates: Connecting preservice teachers with technology. *THE J*, Vol. 26, No. 8: 78-79, Mar 99

Houmanfar, Ramona and Linda J. Hayes

Effects of feedback on task completion, time distribution and time allocation of graduate students. *J Org Beh Mgt*, Vol. 18, No. 1: 69-91, 98

Housten, Robert G., Jr. and other authors

The paper river: A demonstration of externalities and Coase's theorem. *J Econ Ed*, Vol. 30, No. 2: 141-147, Spring 99

Houston, Renee

Self-organizing systems theory: Historical challenges to new sciences. *Mgt Com Qtly*, Vol. 13, No. 1: 119-134, Aug 99

Howard, Linda I. and William R. Johnson

Business education integration: Interactive

broadcast media technology. *NBEA Yrbk*, No. 37: 81-89, 99

Hoyt, Gail M. and other authors

The paper river: A demonstration of externalities and Coase's theorem. *J Econ Ed*, Vol. 30, No. 2: 141-147, Spring 99

Hsu, Cheng and Somendra Pant

An integrated framework for strategic information systems planning and development. *IRM J*, Vol. 12, No. 1: 15-25, Jan-Mar 99

Hsu, Sam and other authors

How to design a virtual classroom: 10 easy steps to follow. *THE J*, Vol. 27, No. 2: 96-98, 100, 102, 104, 106, 108-109, Sep 99

Hu, Qing and T. Grandon Gill

The evolving graduate information systems education: A survey of the U.S. institutions. *J CIS*, Vol. 39, No. 2: 59-65, Winter 98-99

>
The evolving undergraduate information systems education: A survey of U.S. institutions. *JEB*, Vol. 74, No. 5: 289-295, May-June 99

Huang, Chung L. and other authors

Consumer willingness-to-pay for food safety in Taiwan: A binary-ordinal probit model of analysis. *J Cons Aff*, Vol. 33, No. 1: 76-91, Summer 99

Huang, Mu-Jung

Intelligent diagnosing and learning agents for intelligent tutoring systems. *J CIS*, Vol. 40, No. 1: 45-50, Fall 99

Hubbard, Carl M. and other authors

Sustainable withdrawal rates from your retirement portfolio. *Fin C&P*, Vol. 10, No. 1: 39-47, 99

Huberman, Warren L. and Richard M. O'Brien

Improving therapist and patient performance in chronic psychiatric group homes through goal-setting, feedback, and positive reinforcement. *J Org Beh Mgt*, Vol. 19, No. 1: 13-36, 99

Huddleston-Casas, Catherine and other authors

Financial planning curriculum for teens: Impact evaluation. *Fin C&P*, Vol. 10, No. 1: 25-37, 99

Hudson, Gail I. and Sarath A. Nonis

The second course in business statistics and its role in undergraduate marketing education. *JME*, Vol. 21, No. 3: 232-241, Dec 99

Hudson, Marion E.

Hoteling: Offices a la carte. *Off Sys*, Vol. 16, No. 9: 28, 30-32, 34, Sep 99

>

Organizing the paper jungle. *Off Sys*, Vol. 16, No. 8: 34-39, Aug 99

Hudson, Sheryl

Teamwork skills and group dynamics in computer applications and computer programming courses in colleges and universities. Southern Illinois University, Doctoral dissertation, 98

Huettman Roberts, Elizabeth

Book review: Writing at good hope: A study of negotiated composition in a community of nurses by Jennie Dautermann. *J Bus Com*, Vol. 36, No. 1: 77-79, Jan 99

Hult, G. Tomas M. and Bruce D. Keillor
Organizational learning and market orientation in international marketing education. *J Teach Int Bus*, Vol. 10, No. 3/4: 81-97, 98

>

—and other authors

A cross-national assessment of social desirability bias and consumer ethnocentrism. *J Global Mkt*, Vol. 12, No. 4: 29-43, 99

Humphrey, Susan K. and Timothy C. Krehbiel

Managing process capability. *Mid-Amer J Bus*, Vol. 14, No. 2: 7-12, Fall 99

Hunt, C. Steven and Heidi R. Perreault
Organizational and end-user information systems—A compendium of resources and materials. *OSR J*, Vol. 17, No. 1: 37-49, Spring 99

Husain, Dilshad D.

A twist on the basics. *Techniques*, Vol. 74, No. 2: 22-23, Feb 99

>

All's well. *Techniques*, Vol. 74, No. 5: 16-18, May 99

>

Beating the odds. *Techniques*, Vol. 74, No. 2: 38-41, Feb 99

>

Good news on the horizon. *Techniques*, Vol. 74, No. 3: 14-17, Mar 99

Hwang, C. Jinshong and K. W. Copeland

Building full service Intranets for federal systems Internet infrastructure. *J EUC*, Vol. 11, No. 3: 31-37, July-Sep 99

Hyman, Drew and John Shingler

The hierarchy of consumer participation and patterns of economic, social, and political participation. *J Cons Aff*, Vol. 33, No. 2: 380-407, Winter 99

I**Iadevaia, David G.**

An Internet-based introductory college astronomy course with real-time telescopic observing. *THE J*, Vol. 26, No. 6: 71-72, Jan 99

Ianetta, Melissa

Book review: The dynamics of writing review: Opportunities for growth and change in the workplace by Susan M. Katz. *J Bus Com*, Vol. 36, No. 2: 220-221, Apr 99

Igbaria, Magid and other authors

Exploring the measurement of end user computing success. *J EUC*, Vol. 11, No. 1: 5-14, Jan-Mar 99

➤

Information technology usage dynamics in Nigeria: An empirical study. *J Global IM*, Vol. 7, No. 2: 13-21, Apr-June 99

Inman, Duane and other authors

Collaboration and co-teaching: General and special education faculty. *Clearings*, Vol. 72, No. 3: 186-190, Jan-Feb 99

Ioannidis, Anthony and other authors

Determinants of information technology adoption: An extension of existing models to firms in a developing country. *J Global IM*, Vol. 7, No. 3: 30-40, July-Sep 99

Isernhagen, Jody C.

Technology: A major catalyst for increasing learning. *THE J*, Vol. 27, No. 1: 30, 32, 34, 36, 38, Aug 99

Ivancic, Martin T. and William J. Helsel

Organizational behavior management in large residential organizations: Moving from institutional to client-centered care. *J Org Beh Mgt*, Vol. 18, No. 2/3: 61-82, 98

Iyer, Gopalkrishnan R.

Approaches to ethics in international business education. *J Teach Int Bus*, Vol. 11, No. 1: 5-20, 99

Iyer, R. Vishwanathan and other authors

Undergraduate marketing students, group projects, and teamwork: The good, the bad, and the ugly? *JME*, Vol. 21, No. 2: 106-117, Aug 99

J**Jabin, Fredric M. and Nongluck Sriussadaporn-Charoenngam**

An exploratory study of communication competence in Thai organizations. *J Bus Com*, Vol. 36, No. 4: 382-418, Oct 99

Jablonski, Jeffrey

Teaching the complexity of business proposals. *Bus Com Qtly*, Vol. 62, No. 3: 108-111, Sep 99

Jackson, Anita L. and Marianne J. D'Onofrio

Strategic planning for the 21st century. *JEB*, Vol. 74, No. 3: 161-164, Jan-Feb 99

Jackson, Bobbette

Summary voting record of the 105th Congress. *MBEA Today*, Vol. 64, No. 1: 7, Feb 99

Jackson, Jodi and Maureen McDonnell

The close up capital experience: Middle schoolers travel to Washington, D.C. *Clearings*, Vol. 72, No. 6: 385-391, July-Aug 99

Jackson, Raymond

Identifying voucher plans without welfare losses. *J Econ Ed*, Vol. 30, No. 2: 175-183, Spring 99

Jackson, Tom

The American office, the way we were/the way we are. *Off Sys*, Vol. 16, No. 12: 12-16, Dec 99

Jacobson, Betsy and Beverly Kaye

True tales and tall tales: The power of organizational storytelling. *T&D*, Vol. 53, No. 3: 45-50, Mar 99

Jafari, Ali

The rise of a new paradigm shift in teaching and learning. *THE J*, Vol. 27, No. 3: 58-60, 62, 64, 66, 68, Oct 99

Jalajas, David S. and Michael Bommer

The influence of job motivation versus downsizing on individual behavior. *HRD Qtly*, Vol. 10, No. 4: 329-341, Winter 99

Jansen, Bobbie and other authors

Building OM curriculum for the new millennium: Industry perceptions. *Mid-Amer J Bus*, Vol. 14, No. 2: 37-45, Fall 99

- Jarema, Kimberly and other authors**
Participation of women as authors and participants in articles published in the Journal of Organizational Behavior Management. *J Org Beh Mgt*, Vol. 19, No. 1: 85-94, 99
- Jarema, Kimberly A. and other authors**
An objective review of the Journal of Organizational Behavior Management: 1987-1997. *J Org Beh Mgt*, Vol. 19, No. 3: 83-114, 99
- Jenner, Richard and other authors**
Take a conservative approach when entering the China market. *J Global Mkt*, Vol. 12, No. 4: 65-78, 99
- Jennings, Myrena S. and Janna P. Vice**
Analysis of executives' written documents: Their practices and preferences. *DPE Conf Read*, 3-6, 99
- Jessup, Paul A. and Anthony J. Stahelski**
The effects of a combined goal setting, feedback and incentive intervention on job performance in a manufacturing environment. *J Org Beh Mgt*, Vol. 19, No. 3: 5-26, 99
- Jezewska-Zychowicz, Marzena and other authors**
Constraints, domain conditions, and well-being: Evidence from Poland during the transformation. *J Cons Aff*, Vol. 33, No. 1: 27-47, Summer 99
- Jiang, James J. and other authors**
Skill coverage in project teams. *J CIS*, Vol. 40, No. 1: 69-75, Fall 99
- Jinks, Jerry and Vicky Morgan**
Children's perceived academic self-efficacy: An inventory scale. *Clearings*, Vol. 72, No. 4: 224-230, Mar-Apr 99
- Jobber, David and Jeryl Whitelock**
An exploratory investigation into the impact of competitor environment and the role of information on the decision to enter a new, non-domestic market. *J Global Mkt*, Vol. 13, No. 2: 67-83, 99
- Johnson, C. Merle and other authors**
Improving staff performance in a community mental health setting: Job analysis, training, goal setting, feedback, and years of data. *J Org Beh Mgt*, Vol. 18, No. 1: 21-43, 98
- Johnson, Carol A. and Claudia L. Orr**
Promoting the work ethic among generation X and N-Gen students. *NBEA Yrbk*, No. 37: 16-26, 99
- Johnson, Gene and Sean Dwyer**
Cultural simulation training in the international business classroom. *Bus Ed Forum*, Vol. 54, No. 1: 36-38, Oct 99
- Johnson, Jack E.**
Distance education: Learning for the 21st century. *NBEA Yrbk*, No. 37: 90-99, 99
- Johnson, Jeffrey J. and Dennis LaBonty**
Global telecommunications: Digitizing the "last mile." *Bus Ed Forum*, Vol. 54, No. 2: 52-54, Dec 99
- Johnson, John D. and other authors**
Beyond backpropagation: Using simulated annealing for training neural networks. *J EUC*, Vol. 11, No. 3: 3-10, July-Sep 99
- Johnson, Linda Ellis and other authors**
An empirical analysis of the content of the data communications course: Academics' and practitioners' perspectives. *ITL&P J*, Vol. 17, No. 2: 1-14, Fall 99
- Johnson, Phyllis J.**
Saving practices of new Canadians from Vietnam and Laos. *J Cons Aff*, Vol. 33, No. 1: 48-75, Summer 99
- >
- and **Jodi L. Parrotta**
The impact of financial attitudes and knowledge on financial management and satisfaction of recently married individuals. *Fin C&P*, Vol. 9, No. 2: 59-74, 98

Johnson, Richard A. and Bill C.

Hardgrave

Usefulness, social influence, and ease of use of object-oriented systems development: Beliefs of experienced OO developers. *J CIS*, Vol. 39, No. 4: 26-32, Summer 99

Johnson, William R. and Linda I. Howard

Business education integration: Interactive broadcast media technology. *NBEA Yrbk*, No. 37: 81-89, 99

Jones, Beata Lobert and other authors

Crossing the international teaching divide—the evaluation of an Internet based teaching project. *J Teach Int Bus*, Vol. 10, No. 3/4: 61-79, 98

Jones, Brian Clint

Business educators observation of computer assisted testing. Northwest Missouri State University, Master's thesis, 98

Jones, Carol Larson

Fostering a diverse workforce for today's global marketplace. *NBEA Yrbk*, No. 37: 128-141, 99

Jones, Cynthia and other authors

The impact of block programming and the use of the computer as a teaching tool in developing writing competencies and computer literacy to bilingual (Spanish) students enrolled in a community college in New York City. *DPE Conf Read*, 201-203, 99

Jones, Edward S. and other authors

Electronic learning delivery systems: A selection model. *PIQ*, Vol. 12, No. 4: 7-32, 99

Jones, Gary and other authors

Accessibility: An alternative method of ranking marketing journals? *JME*, Vol. 21, No. 3: 181-193, Dec 99

Jones, Gayla

Perceptions of business teachers for workplace skill instruction. Southern Illinois University, Master's thesis, 97

Jones, Marc T. and Peter Lok

Getting around the impasse: A grounded approach to teaching ethics and social responsibility in international business education. *J Teach Int Bus*, Vol. 11, No. 1: 21-42, 99

Jones, Mary C. and other authors

Case tools revisited: A comparison of case users and non-user perceptions. *J CIS*, Vol. 40, No. 1: 57-63, Fall 99

Jones, Raymond and other authors

Strategically rethinking the executive MBA international experience. *J Teach Int Bus*, Vol. 10, No. 3/4: 11-28, 98

Jones, Virginia A.

How long will it last? The life expectancy of information media. *Off Sys*, Vol. 16, No. 12: 42-47, Dec 99

>

Will it be a happy new year for your vital records? *Off Sys*, Vol. 16, No. 10: 39-42, Oct 99

Joo, So-hyun and John E. Grable

Financial help-seeking behavior: Theory and implications. *Fin C&P*, Vol. 10, No. 1: 13-24, 99

>

—and other authors

Workplace financial education improves personal financial wellness. *Fin C&P*, Vol. 10, No. 1: 79-88, 99

Jorgenson, Olaf

Arizona AIMS for success, graduation standards put learning—and diplomas—on the line. *Clearings*, Vol. 73, No. 1: 23-24, Sep-Oct 99

Joseph, Gilbert "Joe" and other authors

Ethics in international business education: Perspectives from five business disciplines. *J Teach Int Bus*, Vol. 11, No. 1: 43-71, 99

Joyce, William B.

Cooperative learning in accounting classes:
A case study. *Bus Ed Forum*, Vol. 54, No. 1:
28-30, Oct 99

➤

On the free-rider problem in cooperative
learning. *JEB*, Vol. 74, No. 5: 271-274, May-
June 99

Joyner, Randy L. and Alex J. Vitier

A comparison of computer workforce skills:
Secondary academic teachers vs. workforce
development teachers. *DPE Conf Read*, 25-
29, 99

➤

—and Cynthia Willis

A comparison on student performance out-
comes: Distance learning vs. traditional on-
campus learning. *DPE Conf Read*, 37-46, 99

➤

—and Ginny Richerson

Competencies required for successful busi-
ness education internships. *Bus Ed Forum*,
Vol. 53, No. 4: 22-25, Apr 99

Judd, Daniel R.

Freshmen use of microcomputers related to
intellectual and personal development. Utah
State University, Doctoral dissertation, 99

Jurist, Rodney G.

The promise of technology. *NBEA Yrbk*,
No. 37: 59-74, 99

K**Kaeter, Margaret**

Stock up. *Present*, Vol. 13, No. 8: 46-48, 50,
Aug 99

Kahal, S. El

The internationalization of business educa-
tion in the United Kingdom: Contemporary
trends and future developments. *J Teach Int
Bus*, Vol. 10, No. 1: 1-17, 98

Kameda, Naoki and Chad Hilton

E-mail and the Internet as international
business communication teaching and

research tools—a case study. *JEB*, Vol. 74,
No. 3: 181-185, Jan-Feb 99

Kan, Kamhon and other authors

Consumer willingness-to-pay for food safety
in Taiwan: A binary-ordinal probit model of
analysis. *J Cons Aff*, Vol. 33, No. 1: 76-91,
Summer 99

Kane, Kathleen and other authors

The impact of block programming and the
use of the computer as a teaching tool in
developing writing competencies and com-
puter literacy to bilingual (Spanish) students
enrolled in a community college in New
York City. *DPE Conf Read*, 201-203, 99

Kang, Suk-Ho and other authors

An asynchronous differential join in distrib-
uted data replications. *J DBM*, Vol. 10, No.
3: 3-12, July-Sep 99

Kapelianis, Dimitri

Book review: Cabell's directory of publish-
ing opportunities in management and mar-
keting by David W. E. Cabell. *J Cons Aff*,
Vol. 33, No. 2: 440-442, Winter 99

Karathanos, Demetrius

Quality: Is education keeping pace with busi-
ness? *JEB*, Vol. 74, No. 4: 231-235, Mar-
Apr 99

Karau, Steven J. and Alice H. Eagly

Invited reaction: Gender, social roles, and
the emergence of leaders. *HRD Qtly*, Vol.
10, No. 4: 321-327, Winter 99

Karlapalem, Kamalakar and other authors

Methodology of schema integration for new
database applications: A practitioner's
approach. *J DBM*, Vol. 10, No. 1: 3-18, Jan-
Mar 99

Karuppan, Corinne M. and Muthu Karuppan

Empirically based guidelines for developing teaching materials on the Web. *Bus Com Qtly*, Vol. 62, No. 3: 37-45, Sep 99

Karuppan, Muthu and Corinne M. Karuppan

Empirically based guidelines for developing teaching materials on the Web. *Bus Com Qtly*, Vol. 62, No. 3: 37-45, Sep 99

Kashlak, Roger and other authors

Strategically rethinking the executive MBA international experience. *J Teach Int Bus*, Vol. 10, No. 3/4: 11-28, 98

Kassing, Jeffrey W. and Theodore A.

Avtgis

Examining the relationship between organizational dissent and aggressive communication. *Mgt Com Qtly*, Vol. 13, No. 1: 100-115, Aug 99

Katz, Arnold

A computer-aided exercise for checking novices' understanding of market equilibrium changes. *J Econ Ed*, Vol. 30, No. 2: 148-162, Spring 99

>

—and William E. Becker

Technology and the teaching of economics to undergraduates. *J Econ Ed*, Vol. 30, No. 3: 194-199, Summer 99

Katz, Susan M.

Book review: Other floors, other voices: A textography of a small university building by John M. Swales. *J Bus Com*, Vol. 36, No. 4: 422-425, Oct 99

Kaufmann, Patrick J. and other authors

Why consumers choose managed mutual funds over index funds: Hypotheses from consumer behavior. *J Cons Aff*, Vol. 33, No. 1: 187-205, Summer 99

Kawalek, John and other authors

Strategic information systems planning:

Perspectives on the role of the 'end-user' revisited. *J EUC*, Vol. 11, No. 2: 3-12, Apr-June 99

Kawalek, P. and D. G. Wastell

A case study evaluation of the use of the viable system model in information systems development. *J DBM*, Vol. 10, No. 4: 24-32, Oct-Dec 99

Kawamoto, Wayne

Document cameras: The presenter's best friend. *Present*, Vol. 13, No. 8: 53-55, 57-59, Aug 99

>

Lights, camera, action! *Present*, Vol. 13, No. 3: 45-50, Mar 99

>

Lug 'em or leave 'em. *Present*, Vol. 13, No. 10: 67-68, 71-72, 74, Oct 99

>

The white stuff. *Present*, Vol. 13, No. 11: 73-74, 76, 78, Nov 99

Kaye, Beverly and Betsy Jacobson

True tales and tall tales: The power of organizational storytelling. *T&D*, Vol. 53, No. 3: 45-50, Mar 99

Kaye, Beverly L.

Millennium mindsets. *T&D*, Vol. 53, No. 11: 44-46, Nov 99

Kaye, Lory and other authors

E-mail communications in colleges and universities: Are they private? *JEB*, Vol. 74, No. 6: 347-350, July-Aug 99

Kaynak, Erdener and John R.

Schermerhorn, Jr.

Teaching and program variations in international business: Past, present and future. *J Teach Int Bus*, Vol. 10, No. 3/4: 1-10, 98

Keane, David

Book review: Blueprint to the digital economy: Creating wealth in the era of e-business by Don Tapscott, Alex Lowy, and David Ticoll. *J Global IM*, Vol. 7, No. 1: 48, 47, Jan-Mar 99

Kearns, Richard L. and Linda L. Rankin
Getting in shape: An inservice health promotion course for educators. Clearings, Vol. 72, No. 3: 168-171, Jan-Feb 99

Keillor, Bruce D. and G. Tomas M. Hult
Organizational learning and market orientation in international marketing education. J Teach Int Bus, Vol. 10, No. 3/4: 81-97, 98

>

—and other authors

A cross-national assessment of social desirability bias and consumer ethnocentrism. J Global Mkt, Vol. 12, No. 4: 29-43, 99

>

The nature and role of statistics in the business school curriculum. JEB, Vol. 75, No. 1: 51-54, Sep-Oct 99

>

Using advertising to manage consumer satisfaction in an international market. J Global Mkt, Vol. 12, No. 1: 27-46, 98

Kelley, Cindy and other authors

A continuous improvement approach to support staff workload analysis: A case study. ITL&P J, Vol. 17, No. 2: 45-52, Fall 99

Kelley, Craig A. and other authors

Marketing education in the Year 2000: Changes observed and challenges anticipated. JME, Vol. 21, No. 3: 206-216, Dec 99

Kelliher, Clare E. and Paul R. Gamble
Imparting information and influencing behaviour: An examination of staff briefing sessions. J Bus Com, Vol. 36, No. 3: 261-279, July 99

Kelly, Kathleen J. and Linda R. Stanley
Faculty perceptions and experiences of student behavior: Does gender matter? JME, Vol. 21, No. 3: 194-205, Dec 99

Kennedy, Jim

What to do when job applicants tell . . . tales of invented lives. Training, Vol. 36, No. 10: 110-112, 114, Oct 99

Kent, Calvin A. and Francis W. Rushing
Coverage of entrepreneurship in principles of economics textbooks: An update. J Econ Ed, Vol. 30, No. 2: 184-188, Spring 99

Kent, Russell and Cathy Owens Swift
Business school internships: Legal concerns. JEB, Vol. 75, No. 1: 23-26, Sep-Oct 99

Kerkvliet, Joe and Charles L. Sigmund
Can we control cheating in the classroom? J Econ Ed, Vol. 30, No. 4: 331-343, Fall 99

Khalil, Omar E. M. and Manal M. Elkordy

The relationship between user satisfaction and systems usage: Empirical evidence from Egypt. J EUC, Vol. 11, No. 2: 21-28, Apr-June 99

Khan, Beverly K. and other authors

Organizational impacts of new communication technology: A comparison of cellular phone adoption in France and the United States. J Global IM, Vol. 7, No. 3: 19-29, July-Sep 99

Khlopun, Roman

Street-smart communication: Comments from a recent MBA graduate. Bus Com Qtly, Vol. 62, No. 1: 112-114, Mar 99

Killoran, John B.

Under construction: A "PR" department for private citizens. Bus Com Qtly, Vol. 62, No. 2: 101-104, June 99

Kim, Chang-Ryong and other authors

Knowledge and object-oriented approach for interoperability of heterogeneous information management systems. J DBM, Vol. 10, No. 3: 13-25, July-Sep 99

Kim, Jinhee and other authors

Workplace financial education improves personal financial wellness. Fin C&P, Vol. 10, No. 1: 79-88, 99

Kim, Jongho and other authors

A view-based hypermedia design methodology. *J DBM*, Vol. 10, No. 2: 3-13, Apr-June 99

Kim, Sam-Ryang and Wen S. Chern

Alternative measures of health information and demand for fats and oils in Japan. *J Cons Aff*, Vol. 33, No. 1: 92-109, Summer 99

Kim, Yongbeom and Youngjin Kim

Critical IS issues in the network era. *IRM J*, Vol. 12, No. 4: 14-23, Oct-Dec 99

Kim, Youngjin and Yongbeom Kim

Critical IS issues in the network era. *IRM J*, Vol. 12, No. 4: 14-23, Oct-Dec 99

Kimberlee, Vikki and other authors

The human side of information development: A case for an intervention at a British visitor attraction. *J EUC*, Vol. 11, No. 4: 33-39, Oct-Dec 99

King, Ruth C. and other authors

An examination of the correlates of burnout in information systems professionals. *IRM J*, Vol. 12, No. 3: 5-13, July-Sep 99

Kinni, Theodore

Book review: Business @ the speed of thought by Bill Gates. *Training*, Vol. 36, No. 7: 58-60, July 99

>

Book review: Close the deal by Sam Deep and Lyle Sussman. *Training*, Vol. 36, No. 2: 64, 66, 68, Feb 99

>

Book review: Dance lessons: Six steps to great partnerships in business & life by Chip Bell and Heather Shea. *Training*, Vol. 36, No. 1: 92, Jan 99

>

Book review: Encouraging the heart by James M. Kouzes and Barry Z. Pozner. *Training*, Vol. 36, No. 4: 62, Apr 99

>

Book review: Management challenges for the 21st century by Peter F. Drucker. *Training*, Vol. 36, No. 6: 56-57, June 99

>

Book review: Mavericks in the workplace by William G. Lee. *Training*, Vol. 36, No. 4: 60, Apr 99

>

Book review: New rules for the new economy by Kevin Kelly. *Training*, Vol. 36, No. 1: 94, 96, Jan 99

>

Book review: Right from the start by Dan Ciampa and Michael Watkins. *Training*, Vol. 36, No. 8: 60, 63, Aug 99

>

Book review: The leader's change handbook edited by Jay Conger, Gretchen Spreitzer and Edward Lawler III. *Training*, Vol. 36, No. 3: 61-62, Mar 99

>

Book review: The new pioneers by Thomas Petzinger, Jr. *Training*, Vol. 36, No. 5: 116, May 99

>

Book review: Why people don't buy things by Harry Washburn and Kim Wallace. *Training*, Vol. 36, No. 2: 64, 66, 68, Feb 99

Kinsella, William J.

Discourse, power, and knowledge in the management of "big science": The production of consensus in a nuclear fusion research laboratory. *Mgt Com Qtly*, Vol. 13, No. 2: 171-208, Nov 99

Kintzele, Marilyn and other authors

Disclosure of year 2000 issues in corporate financial reports. *Mid-Amer J Bus*, Vol. 14, No. 2: 21-28, Fall 99

Kintzele, Philip and other authors

Disclosure of year 2000 issues in corporate financial reports. *Mid-Amer J Bus*, Vol. 14, No. 2: 21-28, Fall 99

Kirkwood, William G. and Steven M. Ralston

Inviting meaningful applicant performance in employment interviews. *J Bus Com*, Vol. 36, No. 1: 55-76, Jan 99



Kiser, Kim

10 Things we know so far about online training. Training, Vol. 36, No. 11: 66-68, 70, 72, 74, Nov 99

➤

E-Learning takes off at United Airlines. Training, Vol. 36, No. 12: 66-70, 72, Dec 99

➤

Hot Jobs. Training, Vol. 36, No. 8: 28-35, Aug 99

➤

Measuring up. Training, Vol. 36, No. 1: 78-82, Jan 99

➤

Move over nerds. Training, Vol. 36, No. 1: 54-58, Jan 99

➤

Tapped out. Training, Vol. 36, No. 7: 44-49, July 99

➤

The new deal. Training, Vol. 36, No. 10: 116-118, 120-126, Oct 99

➤

What keeps you up at nights? Training, Vol. 36, No. 5: 30-37, May 99

➤

When those who 'do,' teach. Training, Vol. 36, No. 4: 42-48, Apr 99

➤

Working on world time. Training, Vol. 36, No. 3: 29-34, Mar 99

Kitanaka, Hideaki and other authors

Comparing U.S. and Japanese companies on competitive intelligence, IS support, and business change. J Global IM, Vol. 7, No. 3: 41-49, July-Sep 99

Klein, Barbara D.

A spreadsheet project for integrating global issues in the software tool kit course. J CIS, Vol. 40, No. 1: 64-68, Fall 99

Klein, Gary and other authors

Skill coverage in project teams. J CIS, Vol. 40, No. 1: 69-75, Fall 99

Klein, Steven and Gary Hoachlander

Answering to Perkins. Techniques, Vol. 74, No. 2: 46-48, Feb 99

Kling, Nathan D. and other authors

Undergraduate marketing students, group projects, and teamwork: The good, the bad, and the ugly? JME, Vol. 21, No. 2: 106-117, Aug 99

Klopping, Inge and Joel P. Bowman

Bandstands, bandwidth, and business communication: Technology and the sanctity of writing. Bus Com Qtly, Vol. 62, No. 1: 82-90, Mar 99

Knight, Jim

The school of hard rocks. Training, Vol. 36, No. 8: 36-38, Aug 99

Knight, Melinda

Management communication in US MBA programs: The state of the art. Bus Com Qtly, Vol. 62, No. 4: 9-32, Dec 99

➤

Writing and other communication standards in undergraduate business education: A study of current program requirements, practices, and trends. Bus Com Qtly, Vol. 62, No. 1: 10-28, Mar 99

Knowles, Patricia A. and Roger Gomes

Marketing department leadership: An analysis of a team transformation. JME, Vol. 21, No. 3: 164-174, Dec 99

Kohnen, James B.

Book review: Images of organization by Gareth Morgan. HRD Qtly, Vol. 10, No. 2: 193-195, Summer 99

Kolb, Judith A.

The effect of gender role, attitude toward leadership, and self-confidence on leader emergence: Implications for leadership development. HRD Qtly, Vol. 10, No. 4: 305-320, Winter 99

Kolodinsky, Jane

Consumer satisfaction with a managed health care plan. *J Cons Aff*, Vol. 33, No. 2: 223-236, Winter 99

Komp, Lori N. and Kent A. Walstrom

Perceptions about electronic money: Form and function. *J CIS*, Vol. 39, No. 2: 15-25, Winter 98-99

Kordsmeier, William and other authors

AACSB dean's understanding of multimedia copyright laws and guidelines. *JEB*, Vol. 74, No. 6: 368-371, July-Aug 99

Kotrlík, Joe W. and James E. Bartlett, II

Comparison of the diskette survey responses and paper and pencil survey responses on self-directed learning instruments with business educators. *DPE Conf Read*, 31-35, 99

➤

—and other authors

Analysis of secondary business teachers' information technology needs with implications for teacher education. *NABTE Rev*, No. 26: 40-45, 99

➤

Factors that contribute to Louisiana business teachers' information technology and productivity software skills. *DPE J*, Vol. 40, No. 2: 98-110, Spring 98

Kovacs, Courteney and other authors

Exploring the relationship between organizational culture and self-learning among office employees. *DPE Conf Read*, 71-76, 99

Kramer, Michael W.

Motivation to reduce uncertainty: A reconceptualization of uncertainty reduction theory. *Mgt Com Qtly*, Vol. 13, No. 2: 305-316, Nov 99

Krapels, Roberta H. and Barbara D.

Davis

Applied communication consulting. *Bus Com Qtly*, Vol. 62, No. 3: 96-100, Sep 99

➤

The use of source notations by organizations. *Bus Com Qtly*, Vol. 62, No. 4: 93-98, Dec 99

Kratzer, Constance Y. and other authors

Workplace financial education improves personal financial wellness. *Fin C&P*, Vol. 10, No. 1: 79-88, 99

Kreger, Larry

Paper and the information age. *Info Mgt J*, Vol. 33, No. 4: 38, 40-42, Oct 99

Krehbiel, Timothy C. and Susan K.

Humphrey

Managing process capability. *Mid-Amer J Bus*, Vol. 14, No. 2: 7-12, Fall 99

Kreie, Jennifer and Timothy Paul Cronan

Copyright, piracy, privacy, and security issues: Acceptable or unacceptable actions for end users? *J EUC*, Vol. 11, No. 2: 13-20, Apr-June 99

Krell, Eric

Learning to love the P & L. *Training*, Vol. 36, No. 9: 66-68, 70, 72, Sep 99

Kreuze, Jerry G. and Gale E. Newell

The relationship of net income to comprehensive income: An analysis of Fortune 500 companies. *Mid-Amer J Bus*, Vol. 14, No. 1: 53-57, Spring 99

Krippendorff, Klaus

Beyond coherence. *Mgt Com Qtly*, Vol. 13, No. 1: 135-145, Aug 99

Krishnan, Ramayya and Akhilesh Bajaj

CMU-WEB: A conceptual model for designing usable web applications. *J DBM*, Vol. 10, No. 4: 33-43, Oct-Dec 99

Krone, Kathy and Debbie Dougherty

Book review: Working with emotional intelligence by Daniel Goleman. *Mgt Com Qtly*, Vol. 13, No. 2: 337-343, Nov 99

Kropp, Fredric and other authors

International channels of distribution: The role of centralization. *J Global Mkt*, Vol. 13, No. 1: 87-104, 99

Krovetz, Martin L.

Resiliency: A key element for supporting youth at-risk. *Clearings*, Vol. 73, No. 2: 121-123, Nov-Dec 99

Kryder, LeeAnne G.

Integrating computer literacy: Why and what can be done. *Bus Com Qtly*, Vol. 62, No. 2: 81-86, June 99

Kuchinke, K. Peter

Leadership and culture: Work-related values and leadership styles among one company's U.S. and German telecommunication employees. *HRD Qtly*, Vol. 10, No. 2: 135-154, Summer 99

Kurth, Linda A. and Martha H. Rader

Federal workplace laws: Are business work experience programs in compliance? *Bus Ed Forum*, Vol. 53, No. 4: 26-29, Apr 99

Kushman, John E.

Book review: Private medicine and public health: Profit, politics, and prejudice in the American health care enterprise by Lawrence D. Weiss. *J Cons Aff*, Vol. 33, No. 1: 220-223, Summer 99

Kustron, Konnie G.

Cyberspace law—connections to the classroom. *MBEA Today*, Vol. 64, No. 4: 4-5, Sep 99

Kvern, Olav Martin

Workshop page layout. *Publish*, Vol. 14, No. 10: 56-59, Oct 99

Kwan, Irene and other authors

Methodology of schema integration for new database applications: A practitioner's approach. *J DBM*, Vol. 10, No. 1: 3-18, Jan-Mar 99

Kwiatkowski, Vernon and other authors

Disclosure of year 2000 issues in corporate financial reports. *Mid-Amer J Bus*, Vol. 14, No. 2: 21-28, Fall 99

L**LaBarbera, Priscilla A. and Jeffrey S. Simonoff**

Toward enhancing the quality and quantity of marketing majors. *JME*, Vol. 21, No. 1: 4-13, Apr 99

LaBonte, Tom and Jim Robinson

Performance consulting: One organization, one process. *T&D*, Vol. 52, No. 8: 32-37, Aug 99

LaBonty, Dennis and Jeffrey J. Johnson

Global telecommunications: Digitizing the "last mile." *Bus Ed Forum*, Vol. 54, No. 2: 52-54, Dec 99

LaBonty, Dennis J.

Business education in the United States: 1997-1998 NABTE survey results. *NABTE Rev*, No. 26: 9-17, 99

Ladd, Paula D. and Ralph Ruby, Jr.

Using discovery learning to teach software skills. *Bus Ed Forum*, Vol. 54, No. 2: 41-43, Dec 99

>

Learning style and adjustment issues of international students. *JEB*, Vol. 74, No. 6: 363-367, July-Aug 99

Lafferty, Barbara A. and other authors

A cross-national assessment of social desirability bias and consumer ethnocentrism. *J Global Mkt*, Vol. 12, No. 4: 29-43, 99

Lai, Mengkuan and other authors

Feminism orientation, product attributes and husband-wife decision dominance: A Taiwan-Japan cross-cultural study. *J Global Mkt*, Vol. 12, No. 3: 23-39, 99

Lambdin, Bob and other authors

Videoconference: A real life-experience vs. textbook experience. DPE Conf Read, 209-213, 99

Lambrecht, Judith J.

Promising approaches for teaching technology skills, Part 1. DPE Instr Strat, Vol. 14, No. 4: 1-6, Dec 98

>

Teaching technology-related skills. JEB, Vol. 74, No. 3: 144-151, Jan-Feb 99

Lan, Mei-Hua and other authors

Teaching by Internet: Preparing for the future. ABEA J, Vol. 18, No. 1: 13-16, Spring 99

Lane, Peggy L. and other authors

LAN configuration decisions: An expert simulation system (ESS) approach. J CIS, Vol. 40, No. 1: 27-34, Fall 99

Langdon, Danny

Objectives? Get over them. T&D, Vol. 53, No. 2: 54-59, Feb 99

Langeland, Karen L. and other authors

Improving staff performance in a community mental health setting: Job analysis, training, goal setting, feedback, and years of data. J Org Beh Mgt, Vol. 18, No. 1: 21-43, 98

Langemo, Mark

Choosing and using off-the-shelf records management software. Off Sys, Vol. 16, No. 10: 22-26, Oct 99

>

—and Marcel Robles

The fundamentals of records management. Off Sys, Vol. 16, No. 1: 30, 32, 34, 36, Jan 99

Lanier, Patricia A. and John R. Tanner

A report on gender and gender-related issues in the accounting professoriate. JEB, Vol. 75, No. 2: 76-82, Nov-Dec 99

Larsen, Trina and other authors

Global sales manager leadership styles: The impact of national culture. J Global Mkt, Vol. 13, No. 2: 31-48, 99

Larson, Susan and Howard E. Taylor

Social and emotional learning in middle school. Clearings, Vol. 72, No. 6: 331-336, July-Aug 99

Laskey, H. A. and F. B. Seaton

Effects of production location on perceived automobile values. J Global Mkt, Vol. 13, No. 1: 71-85, 99

Latchem, Colin and other authors

Open and dual-mode universities in East and South Asia. PIQ, Vol. 12, No. 2: 96-121, 99

Latimer, Elizabeth Therrell

A study of data collection techniques to be implemented in the assessment of teachers' use of technology in the classroom. Mississippi State University, Doctoral dissertation, 98

Lawler, Brian P.

In sync with ColorSync. Publish, Vol. 14, No. 12: 58-60, 62-63, Dec 99

>

The lure of remote proofing. Publish, Vol. 14, No. 7: 51-55, July 99

Lazar, Althier and Frances Slostad

How to overcome obstacles to parent-teacher partnerships. Clearings, Vol. 72, No. 4: 206-210, Mar-Apr 99

Lazar, Jonathan and Jennifer Preece

Designing and implementing web-based surveys. J CIS, Vol. 39, No. 4: 63-67, Summer 99

Leary, Samuel L. and other authors

Working with young adolescents at-risk: Lessons learned from Project Enable. Clearings, Vol. 73, No. 1: 25-28, Sep-Oct 99

LeClair, Daniel and other authors

Ethics in international business education: Perspectives from five business disciplines. *J Teach Int Bus*, Vol. 11, No. 1: 43-71, 99

LeClair, Debbie Thorne and other authors

Ethics in international business education: Perspectives from five business disciplines. *J Teach Int Bus*, Vol. 11, No. 1: 43-71, 99

Lee, Chris

The death of civility. *Training*, Vol. 36, No. 7: 24-30, July 99

Lee, Dominica Suk-Yee

Strength of high school accounting qualification and student performance in university-level introductory accounting courses in Hong Kong. *JEB*, Vol. 74, No. 5: 301-306, May-June 99

Lee, Dong-Woo and Carol Blaszczynski

Perspectives of "Fortune 500" executives on the competency requirements for accounting graduates. *JEB*, Vol. 75, No. 2: 104-107, Nov-Dec 99

Lee, Heeseok and other authors

A view-based hypermedia design methodology. *J DBM*, Vol. 10, No. 2: 3-13, Apr-June 99

Lee, Jaesub and Robert L. Heath

Managerial media selection and information evaluation from the receiver's perspective in decision-making contexts. *Mgt Com Qtly*, Vol. 13, No. 1: 76-99, Aug 99

Lee, Jinkook and Jeanne M. Hogarth

Returns to information search: Consumer mortgage shopping decisions. *Fin C&P*, Vol. 10, No. 1: 49-66, 99

Lee, William W.

Book review: Revolutionizing workforce performance: A systems approach to mastery by Jack E. Bowsher. *PIQ*, Vol. 12, No. 3: 141-143, 99

Book review: The performance technologist's fieldbook by Judith Hale. *PIQ*, Vol. 12, No. 4: 117-120, 99

Lee, Wookey and other authors

An asynchronous differential join in distributed data replications. *J DBM*, Vol. 10, No. 3: 3-12, July-Sep 99

Lee-Post, Anita and other authors

Solving the partitioning problem in database design. *J DBM*, Vol. 10, No. 1: 36-37, Jan-Mar 99

Lehaney, Brian and other authors

The human side of information development: A case for an intervention at a British visitor attraction. *J EUC*, Vol. 11, No. 4: 33-39, Oct-Dec 99

Lehman, Carol M. and Connie M. Forde

Teaching your first distance course. *Bus Ed Forum*, Vol. 54, No. 2: 55-57, Dec 99

Leone, Peter E. and William Drakeford

Alternative education: From a "last chance" to a proactive model. *Clearings*, Vol. 73, No. 2: 86-88, Nov-Dec 99

Leventhal, Jerome I.

Marketing education and the development of leadership skills. *Bus Ed Forum*, Vol. 54, No. 2: 44-45, Dec 99

Lewis, Joan Koonce and Jessie X. Fan

Budget allocation patterns of African Americans. *J Cons Aff*, Vol. 33, No. 1: 134-164, Summer 99

Lewis, Justus Helen and Valerie Priscilla Goby

Auditors' communication requirements: A study of five MNCs in Singapore. *Bus Com Qtly*, Vol. 62, No. 4: 41-52, Dec 99

Lewis, Laurie K.

Disseminating information and soliciting input during planned organizational change: Implementers' targets, sources, and channels for communicating. *Mgt Com Qtly*, Vol. 13, No. 1: 43-75, Aug 99

Li, Qing and other authors

Methodology of schema integration for new database applications: A practitioner's approach. *J DBM*, Vol. 10, No. 1: 3-18, Jan-Mar 99

Lichtenstein, Donald R. and other authors

Why consumers choose managed mutual funds over index funds: Hypotheses from consumer behavior. *J Cons Aff*, Vol. 33, No. 1: 187-205, Summer 99

Liddell, L. Frances P.

Recruitment strategies to boost enrollment in business programs. *Bus Ed Forum*, Vol. 53, No. 4: 49-51, Apr 99

Liebowitz, Jay

Information systems: Success or failure? *J CIS*, Vol. 40, No. 1: 17-26, Fall 99

Lightfoot, Jay M.

Fads versus fundamentals: The dilemma for information systems curriculum design. *JEB*, Vol. 75, No. 1: 43-50, Sep-Oct 99

Liljenquist, Wendy and Steven G. Aldana

Validity and reliability of a financial strain survey. *Fin C&P*, Vol. 9, No. 2: 11-18, 98

Lin, Fu-Ren and other authors

The impact of information sharing on order fulfillment in divergent differentiation supply chains. *J Global IM*, Vol. 7, No. 1: 16-25, Jan-Mar 99

Lin, Jien-Liang and Hsi-Peng Lu

Effects of learning and living on IS ethics education. *J CIS*, Vol. 39, No. 2: 96-100, Winter 98-99

Lindeman, Ralph W.

Business education in an emerging market economy: The modern Poland. *OBT*, Vol. 58: 9-15, 99

Lindsey, G. Michelle

A survey of information technology resources available to business education teachers in Missouri. Southwest Missouri State University, Master's thesis, 98

Linkow, Peter

What gifted strategic thinkers do. *T&D*, Vol. 53, No. 7: 34-37, July 99

Lippitt, Mary

How to influence leaders. *T&D*, Vol. 53, No. 3: 19-22, Mar 99

Liu, Tung and Courtenay S. Stone

A critique of one-tailed hypothesis test procedures in business and economics statistics textbooks. *J Econ Ed*, Vol. 30, No. 1: 59-63, Winter 99

Livesey, Sharon M.

McDonald's and the Environmental Defense Fund: A case study of a green alliance. *J Bus Com*, Vol. 36, No. 1: 5-39, Jan 99

Litz, Madelyn

Workplace diversity education in California community colleges. Southern Illinois University, Master's thesis, 97

Lo, W. Amber and Joobin Choobineh

Knowledge-based systems as database design tools: A comparative study. *J DBM*, Vol. 10, No. 3: 26-40, July-Sep 99

Lockward, Ana C.

Job satisfaction of CPA and non-CPA women accountant practitioners. Lehman College, Master's thesis, 98

Lok, Peter and Marc T. Jones

Getting around the impasse: A grounded approach to teaching ethics and social responsibility in international business education. *J Teach Int Bus*, Vol. 11, No. 1: 21-42, 99

Long, Ben

Two megapixels: The future of digital photography is here. *Publish*, Vol. 14, No. 11: 55-58, 60-61, Nov 99

Loo, Alfred and other authors

Using a Scottish multimedia statistics courseware in a Hong Kong tertiary institution: An experiment. *J CIS*, Vol. 40, No. 1: 35-39, Fall 99

Loranger, Ann L.

The challenge of content area literacy: A middle school case study. *Clearings*, Vol. 72, No. 4: 239-243, Mar-Apr 99

Lown, Jean M.

Book review: Failure and forgiveness: Rebalancing the bankruptcy system by Karen Gross. *J Cons Aff*, Vol. 33, No. 1: 212-215, Summer 99

>

Book review: The psychology of saving: A study of economic psychology by Karl-Erik Warneryd. *Fin C&P*, Vol. 10, No. 1: 97-99, 99

Lowry, Pamela E.

Model GATT: A role-playing simulation course. *J Econ Ed*, Vol. 30, No. 2: 119-126, Spring 99

Lozada, Marlene

A winning reflection. *Techniques*, Vol. 74, No. 3: 18-21, Mar 99

>

Adding more to the mix. *Techniques*, Vol. 74, No. 6: 16-19, 57, Sep 99

>

Learning survival skills—together. *Techniques*, Vol. 74, No. 5: 12-15, 64, May 99

>

School friend or foe? *Techniques*, Vol. 74, No. 4: 18-20, Apr 99

>

When science gets racy. *Techniques*, Vol. 74, No. 2: 26-27, Feb 99

Lu, Hsi-Peng and Jien-Liang Lin

Effects of learning and living on IS ethics education. *J CIS*, Vol. 39, No. 2: 96-100, Winter 98-99

Lu, Ming-Te and other authors

Knowledge and skills of IS graduates: A Hong Kong perspective. *J CIS*, Vol. 39, No. 2: 40-47, Winter 98-99

>

—and T. S. Chan

The current status of Internet commerce in Hong Kong. *J CIS*, Vol. 39, No. 4: 16-21, Summer 99

Ludwig, Timothy D. and E. Scott Geller

Behavior change among agents of a community safety program: Pizza deliverers advocate community safety belt use. *J Org Beh Mgt*, Vol. 19, No. 2: 3-24, 99

>

Behavioral impact of a corporate driving policy: Undesirable side-effects reflect countercontrol. *J Org Beh Mgt*, Vol. 19, No. 2: 25-34, 99

Lundgren, Carol A. and Terry D.**Lundgren**

Computer gold-bricking. *J CIS*, Vol. 39, No. 4: 57-62, Summer 99

Lundgren, Terry D.

Challenges for business education in the twenty-first century. *DPE J*, Vol. 41, No. 1: 53-61, Winter 99

>

—and Carol A. Lundgren

Computer gold-bricking. *J CIS*, Vol. 39, No. 4: 57-62, Summer 99

Luo, Jiali and Frederick C. Wendel

Junior high school education in China. *Clearings*, Vol. 72, No. 5: 279-284, May-June 99

Luse, Donna W.

Incorporating business communications in an integrative business seminar. *Bus Com Qtly*, Vol. 62, No. 1: 96-100, Mar 99

Lussier, Robert N. and other authors

Improving job satisfaction of employees who are deaf and hearing. *Mid-Amer J Bus*, Vol. 14, No. 1: 69-73, Spring 99

Lutz, Jean

The transfer of consulting experience and information to my business communication classroom. *Bus Com Qtly*, Vol. 62, No. 3: 105-108, Sep 99

Lynch, David and Patricia A. Murranka

Developing a competency-based fundamentals of management communication course. *Bus Com Qtly*, Vol. 62, No. 3: 9-23, Sep 99

Lynch, David H. and other authors

Writing apprehension in beginning accounting majors. *Bus Com Qtly*, Vol. 62, No. 2: 9-22, June 99

Lynch, Elisabeth Bacon and other authors

The ironies of students' recognition of irony. *Clearings*, Vol. 72, No. 5: 308-314, May-June 99

Lyons, Chopeta and Ruth Colvin Clark

Using web-based training wisely. *Training*, Vol. 36, No. 7: 51-56, July 99

Lytle, Cora

Using database projects to promote higher-order thinking skills. *Bus Ed Forum*, Vol. 54, No. 2: 46-48, Dec 99

M

Ma, Cynthia Sanman and Carolyn B. Mueller

Teaching computer software skills: Matching teaching and learning styles. *Mid-Amer J Bus*, Vol. 14, No. 1: 59-67, Spring 99

Mabrito, Mark

From workplace to classroom: Teaching professional writing. *Bus Com Qtly*, Vol. 62, No. 3: 101-105, Sep 99

>

Teaching students to write for the World Wide Web. *Bus Com Qtly*, Vol. 62, No. 2: 90-92, June 99

MacDonald, Robert H. and other authors

Working with young adolescents at-risk: Lessons learned from Project Enable. *Clearings*, Vol. 73, No. 1: 25-28, Sep-Oct 99

MacKenzie, George

A new world ahead: International challenges for information management. *Info Mgt J*, Vol. 33, No. 2: 24-26, 28-32, 34, Apr 99

MacLeod, Laura

Computer-aided peer review of writing. *Bus Com Qtly*, Vol. 62, No. 3: 87-94, Sep 99

Maddux, Carol Sue

A causal-comparative study of achievement in keyboarding skills among students taking a beginning keyboarding class at different grade levels. Southwest Missouri State University, Master's thesis, 98

Maggiolini, P. and Chiara Francalanci

Measuring the financial benefits of IT investments on coordination. *IRM J*, Vol. 12, No. 1: 5-14, Jan-Mar 99

Maguire, Katheryn and other authors

The impacts of communication and multiple identifications of intent to leave: A multimethodological exploration. *Mgt Com Qtly*, Vol. 12, No. 3: 400-435, Feb 99

Mahmood, Mo Adam and other authors

A new approach to evaluating business ethics: An artificial neural networks application. *J EUC*, Vol. 11, No. 3: 11-19, July-Sep 99

Maier, J. Lee and other authors

CIS vs MIS vs . . . : The name game. *J CIS*, Vol. 39, No. 4: 22-25, Summer 99

Maile, Craig and other authors

A step beyond univision evaluation: Using a systems model of performance improvement. *PIQ*, Vol. 12, No. 3: 119-131, 99

Makela, Carole J.

Book review: Handbook of marketing scales by William O. Bearden and Richard G. Netemeyer. *J Cons Aff*, Vol. 33, No. 2: 436-437, Winter 99

Mallalieu, Gill and other authors

The wicked relationship between organisations and information technology. *J EUC*, Vol. 11, No. 4: 40-50, Oct-Dec 99

Malott, Richard W.

Conceptual behavior analysis. *J Org Beh Mgt*, Vol. 19, No. 3: 75-81, 99

Maltz, Arnold and other authors

A customer service course: Bringing marketing and logistics together. *JME*, Vol. 21, No. 2: 138-145, Aug 99

Manning, M. Lee and other authors

Working with young adolescents at-risk: Lessons learned from Project Enable. *Clearings*, Vol. 73, No. 1: 25-28, Sep-Oct 99

➤

—and Robert A. Gable

Interdisciplinary teaming: Solution to instructing heterogeneous groups of students. *Clearings*, Vol. 72, No. 3: 182-185, Jan-Feb 99

Mansfield, Jim and Lonnie Echternacht

Curriculum integration: Optimized learning for high school students. *NBEA Yrbk*, No. 37: 47-58, 99

Marcheggiani, Joseph and other authors

The effect of teaching methods on examination performance and attitudes in an introductory financial accounting course. *JEB*, Vol. 74, No. 4: 203-210, Mar-Apr 99

Marczely, Bernadette

Mixed messages: Sexual harassment in the public schools. *Clearings*, Vol. 72, No. 5: 315-318, May-June 99

Marin, Daniel B. and Barbara D. Minsky

Why faculty members use e-mail: The role of individual differences in channel choice. *J Bus Com*, Vol. 36, No. 2: 194-217, Apr 99

Markowski, Carol A. and Edward P.**Markowski**

Practical uses of statistical power in business research studies. *JEB*, Vol. 75, No. 2: 122-125, Nov-Dec 99

Markowski, Edward P. and Carol A.**Markowski**

Practical uses of statistical power in business research studies. *JEB*, Vol. 75, No. 2: 122-125, Nov-Dec 99

Marlow, Leslie and other authors

Collaboration and co-teaching: General and special education faculty. *Clearings*, Vol. 72, No. 3: 186-190, Jan-Feb 99

Marone, Mark

Book review: The entrepreneurial process: Economic growth, men, women, and minorities by Paul D. Reynolds and Sammis B. White. *HRD Qtly*, Vol. 10, No. 2: 195-198, Summer 99

Maronick, Thomas J. and J. Craig**Andrews**

The role of qualifying language on consumer perceptions of environmental claims. *J Cons Aff*, Vol. 33, No. 2: 297-320, Winter 99

Marques, Oge and other authors

How to design a virtual classroom: 10 easy steps to follow. *THE J*, Vol. 27, No. 2: 96-98, 100, 102, 104, 106, 108-109, Sep 99

Martin Kvern, Olav

Script at your command. *Publish*, Vol. 14, No. 5: 51-56, May 99

Martin, Jeanette S.

Intercultural negotiation training. *Bus Com Q'tly*, Vol. 62, No. 2: 121-125, June 99

Martin, Jeremy and other authors

An interview with Lawrence Greenberg about attention deficit and hyperactivity. *Clearings*, Vol. 73, No. 1: 43-46, Sep-Oct 99

Martin, Ken

Business education and educational administration: Pervasive relationships and interpretations. *OBT*, Vol. 58: 41-52, 99

Martz, W. Benjamin, Jr. and other authors

The integration of enterprise information systems in the operations management curriculum. *J CIS*, Vol. 39, No. 4: 68-73, Summer 99

Martz, Wm. Benjamin, Jr.

On-campus electronic internships: A three-way partnership for learning. *THE J*, Vol. 27, No. 5: 34-38, 40, Dec 99

Mason, David

Book review: Information systems: An emerging discipline? edited by John Mingers and Frank Stowell. *J Global IM*, Vol. 7, No. 3: 50-51, July-Sep 99

>

Book review: The corporate memory: Information management in the electronic age by Kenneth A. Megill. *J Global IM*, Vol. 7, No. 3: 51, July-Sep 99

Matthews, Diane

The origins of distance education and its use in the United States. *THE J*, Vol. 27, No. 2: 54, 56, 58, 60, 62, 64, 66-67, Sep 99

Matthews, Grainne A.

Book review: The values-based safety process: Improving your safety culture with a behavioral approach. *J Org Beh Mgt*, Vol. 19, No. 3: 115-119, 99

Mattson, Marifran and James S. Sass

When social support is uncomfortable: The communicative accomplishment of support as a cultural term in a youth intervention program. *Mgt Com Q'tly*, Vol. 12, No. 4: 511-543, May 99

Matus, Don E.

An innovative strategy supports student teachers in urban secondary schools. *Clearings*, Vol. 73, No. 1: 37-41, Sep-Oct 99

>

Humanism and effective urban secondary classroom management. *Clearings*, Vol. 72, No. 5: 305-307, May-June 99

Maupin, Donna J. and other authors

Strategic decision support systems for time-based competition. *J CIS*, Vol. 39, No. 2: 26-33, Winter 98-99

Mausehund, Jean and R. Neil Dortch

Presentation skills in the digital age. *Bus Ed Forum*, Vol. 53, No. 4: 30-32, Apr 99

Mawhinney, Thomas C.

Cumulatively large benefits of incrementally small intervention effects: Costing metacontingencies of chronic absenteeism. *J Org Beh Mgt*, Vol. 18, No. 4: 83-95, 99

>

—**and Christine Fellows-Kubert**

Positive contingencies versus quotas: Tele-marketers exert countercontrol. *J Org Beh Mgt*, Vol. 19, No. 2: 35-57, 99

>

—**and John Austin**

Speed and accuracy of data analysts' behavior using methods of equal interval graphic data charts, standard celeration charts, and statistical process control charts. *J Org Beh Mgt*, Vol. 18, No. 4: 5-45, 99

>

Using concurrent verbal reports to examine data analyst verbal behavior. *J Org Beh Mgt*, Vol. 18, No. 4: 61-81, 99

184

Mayer, Kenneth R. and other authors
Survey of international business positions advertised in the National Business Employment Weekly. *J Teach Int Bus*, Vol. 10, No. 1: 35-52, 98

Maylath, Bruce
Book review: Technical communication in the Global community by Deborah C. Andrews. *Bus Com Qtly*, Vol. 62, No. 2: 126-131, June 99

McAlum, Harry G. and other authors
The skill set for success of new business school graduates: Do prospective employers and university faculty agree? *JEB*, Vol. 75, No. 1: 33-37, Sep-Oct 99

McBride, Ron E.
If you structure it, they will learn: Critical thinking in physical education classes. *Clearings*, Vol. 72, No. 4: 217-220, Mar-Apr 99

McCain, Mary
Scaling the Great Wall. *T&D*, Vol. 53, No. 7: 38-42, July 99

McCain, Roger A.
Developing an on-line textbook: Questioned teaching and the World Wide Web. *J Econ Ed*, Vol. 30, No. 3: 210-220, Summer 99

McCall, Miles and other authors
Bringing outdoor challenge education inside the business communication classroom. *Bus Com Qtly*, Vol. 62, No. 3: 24-36, Sep 99

McCannon, Melinda and other authors
Business teachers' learning and instructional styles. *DPE J*, Vol. 41, No. 2: 71-88, Spring 99

>
Relationship between instructional and learning styles of business teacher educators and business teachers. *NABTE Rev*, No. 26: 23-27, 99

>
—and Tena B. Crews

Meeting the technology staff development needs of elementary teachers. *DPE Conf Read*, 91-95, 99

>
Most common grammatical errors made by undergraduates as perceived by business communication professors by years of teaching. *DPE Conf Read*, 97-100, 99

McCarthy, Daniel J. and Sheila M. Puffer
The road ahead for Russian management education. *J Teach Int Bus*, Vol. 10, No. 1: 53-76, 98

McCauley, Cynthia D. and Christina A. Douglas
Formal developmental relationship: A survey of organizational practices. *HRD Qtly*, Vol. 10, No. 3: 203-220, Fall 99

McClernon, Timothy R. and David H. Bush
Book review: Corporate creativity: How innovation and improvement actually happen by Alan G. Robinson and Sam Stern. *HRD Qtly*, Vol. 10, No. 2: 181-185, Summer 99

McClure, Charles R.
Equitable access to the global networked environment through U.S. public libraries: Too little too late? *J Global IM*, Vol. 7, No. 4: 34-36, Oct-Dec 99

McCollough, Michael A. and Dwayne D. Gremler
Guaranteeing student satisfaction: An exercise in treating students as customers. *JME*, Vol. 21, No. 2: 118-130, Aug 99

McCorkle, Denny E. and other authors
Undergraduate marketing students, group projects, and teamwork: The good, the bad, and the ugly? *JME*, Vol. 21, No. 2: 106-117, Aug 99

McDermott, Lynda and other authors
Putting together a world-class team. *T&D*, Vol. 53, No. 1: 47-51, Jan 99

McDonald, Michael L.

The computer applications software skills students bring to college level introductory computer classes. DPE Conf Read, 47-51, 99
>

—**and Cathleen J. Golden**

Integrating international business law concepts into a high school business law course. DPE J, Vol. 40, No. 3: 166-174, Summer 98

McDonald, T. and P. J. Blignaut

The user interface for a computerized patient record system for primary health care in a third world environment. J EUC, Vol. 11, No. 2: 29-33, Apr-June 99

McDonnell, Maureen and Jodi Jackson

The close up capital experience: Middle schoolers travel to Washington, D.C. Clearings, Vol. 72, No. 6: 385-391, July-Aug 99

McEachern, Robert W.

A metacognitive approach to business communication case studies. Bus Com Qtly, Vol. 62, No. 4: 80-83, Dec 99

McEnery, Jean M. and P. Nick Blanchard

Validity of multiple ratings of business student performance in a management simulation. HRD Qtly, Vol. 10, No. 2: 155-170, Summer 99

McEntee, Arthur

The future we create. NBEA Yrbk, No. 37: 1-6, 99

McEwen, Beryl C.

Articulating business education curricula. DPE J, Vol. 40, No. 4: 231-250, Fall 98

McFadden, Kathleen L. and other authors

Building OM curriculum for the new millennium: Industry perceptions. Mid-Amer J Bus, Vol. 14, No. 2: 37-45, Fall 99

McGuffey, Nancy D.

The role of peer mentoring for novice and veteran teachers. Southern Illinois University, Master's thesis, 98

McKeage, Kim and other authors

Implementing an interdisciplinary marketing/engineering course project: Project format, preliminary evaluation, and critical factor review. JME, Vol. 21, No. 3: 217-231, Dec 99

McKissic, Mary

Changes in the new 1998 Carl Perkins Act. MBEA Today, Vol. 64, No. 1: 5, Feb 99

McKissic, Mary E.

Legislative alert! MBEA Today, Vol. 64, No. 1: 6, Feb 99

McLagan, Patricia A.

As the HRD world churns. T&D, Vol. 53, No. 12: 20-24, 26-30, Dec 99

McMellon, Chuck

Book review: How advertising works: The role of research edited by John Philip Jones. J Cons Aff, Vol. 33, No. 2: 447-450, Winter 99

McMurrer, Daniel P. and Mark E. Van Buren

The Japanese training scene. T&D, Vol. 52, No. 8: 43-46, Aug 99

McNeela Ricker, Annmarie

Project net across the sea. THE J, Vol. 26, No. 7: 58-60, Feb 99

McNeely, Bonnie L. and R. B. Barton, Jr.

Pedagogic behaviors and skills of outstanding university professors: What can we learn for modeling? KBEA J, 10-12, Spring 99

McPhee, Robert D. and David R. Seibold

Responses to the finalist essays. Mgt Com Qtly, Vol. 13, No. 2: 327-336, Nov 99

McPherson, Bill

Correlating students' personality types with their rating of topics covered in business communication classes. Bus Com Qtly, Vol. 62, No. 3: 46-53, Sep 99

- McPherson, Bill and K. Virginia Hemby**
An analysis of students' knowledge of business message design: Implications for business communication curricula. NABTE Rev, No. 26: 51-57, 99
- McQueen, Tena F. and Robert A. Fleck, Jr.**
An evaluation of alternative technology-based instructional formats. THE J, Vol. 26, No. 11: 108-115, June 99
- McVinney, Chuck**
Dream weaver. T&D, Vol. 53, No. 4: 39-42, Apr 99
- Medsker, Karen L. and other authors**
Electronic learning delivery systems: A selection model. PIQ, Vol. 12, No. 4: 7-32, 99
- Mehta, Rajiv and other authors**
Global sales manager leadership styles: The impact of national culture. J Global Mkt, Vol. 13, No. 2: 31-48, 99
- Mendonsa, Robert M.**
Book review: Riding the waves of culture: Understanding cultural diversity in business by Fons Trompenaars. HRD Qtly, Vol. 10, No. 2: 185-188, Summer 99
- Mennecke, Brian E. and Lawrence A. West, Jr.**
Relational data modeling for geographical information systems. J DBM, Vol. 10, No. 2: 27-34, Apr-June 99
- Mensching, James R. and other authors**
The integration of enterprise information systems in the operations management curriculum. J CIS, Vol. 39, No. 4: 68-73, Summer 99
- Menzel, Lydia R.**
Book review: Co-leaders: The power of great partnerships by David A. Heenan and Warren Bennis. T&D, Vol. 53, No. 7: 69, July 99
- Merrier, Patricia A. and other authors**
Form and function of messages sent through a University's email distribution list. OSR J, Vol. 17, No. 1: 19-27, Spring 99
- Merrill, Sharon A.**
Roselawn: A community regaining its youth. Clearings, Vol. 73, No. 2: 101-103, Nov-Dec 99
- Meuth, Jane A.**
Facilitating change in the workplace. Southern Illinois University, Master's thesis, 98
- Meyers, Kelly E. and other authors**
International business education: What should be taught and by whom? DPE Conf Read, 77-86, 99
- Meyers, Susan**
Service learning in alternative education settings. Clearings, Vol. 73, No. 2: 114-117, Nov-Dec 99
- Miller, Michael S.**
Classroom assessment and university accountability. JEB, Vol. 75, No. 2: 94-98, Nov-Dec 99
- Miller, Sylvia**
Political correctness in the office. Off Sys, Vol. 16, No. 4: 34, 36-38, Apr 99
- Milner, Joseph O. and other authors**
The ironies of students' recognition of irony. Clearings, Vol. 72, No. 5: 308-314, May-June 99
- Milner, Lucy and other authors**
The ironies of students' recognition of irony. Clearings, Vol. 72, No. 5: 308-314, May-June 99
- Minsky, Barbara D. and Daniel B. Marin**
Why faculty members use e-mail: The role of individual differences in channel choice. J Bus Com, Vol. 36, No. 2: 194-217, Apr 99

Mintu-Wimsatt, Alma

Learning from students' perceptions of international business. *J Teach Int Bus*, Vol. 10, No. 3/4: 99-112, 98

Mirani, Rajesh and Anil K. Aggarwal

DSS model usage in public and private sectors: Differences and implications. *J EUC*, Vol. 11, No. 3: 20-28, July-Sep 99

Mitchell, Mark A. and other authors

The skill set for success of new business school graduates: Do prospective employers and university faculty agree? *JEB*, Vol. 75, No. 1: 33-37, Sep-Oct 99

Mitri, Michel

A DSS for teaching application portfolio management decisions in an information systems class. *J CIS*, Vol. 39, No. 4: 48-56, Summer 99

Montana, John C.

The perilous future of decision making in information management. *Info Mgt J*, Vol. 33, No. 2: 16-18, 20-22, Apr 99

Montgomery, D. Cameron and Paul L. Starkey

An analysis of whistle-blowers and their impact on marketing practices. *Bus Ed Forum*, Vol. 53, No. 4: 39-42, Apr 99

Moody, Janette W. and other authors

Capturing expertise from experts: The need to match knowledge elicitation techniques with expert system types. *J CIS*, Vol. 39, No. 2: 89-95, Winter 98-99

Moore, Bobbie and other authors

Electronic learning delivery systems: A selection model. *PIQ*, Vol. 12, No. 4: 7-32, 99

Moore, Wayne A. and Linda F. Szul

Preparing career-ready students: A process for curriculum revision. *Bus Ed Forum*, Vol. 54, No. 1: 42-44, Oct 99

>

—and other authors

Preparing pre-service teachers for the twenty-first century: A dual-disciplinary approach for business and English education. *DPE J*, Vol. 41, No. 1: 26-34, Winter 99

Morgan, Barbara and other authors

Educational preparation of the office professional: A response from Professional Secretaries International members. *DPE J*, Vol. 40, No. 2: 87-97, Spring 98

Morgan, Dianne and other authors

The impacts of communication and multiple identifications of intent to leave: A multimethodological exploration. *Mgt Com Qtly*, Vol. 12, No. 3: 400-435, Feb 99

Morgan, George W. and R. Wayne Headrick

Measuring the impact of information systems on organizational behavior. *J EUC*, Vol. 11, No. 4: 16-21, Oct-Dec 99

Morgan, Rhonda and Diane Crosley

Training Czech teachers in the use of critical thinking skills in the classroom. *Bus Ed Forum*, Vol. 53, No. 3: 32-34, Feb 99

Morgan, Vicky and Jerry Jinks

Children's perceived academic self-efficacy: An inventory scale. *Clearings*, Vol. 72, No. 4: 224-230, Mar-Apr 99

Morical, Keith E.

A product review: 360 assessments. *T&D*, Vol. 53, No. 4: 43-47, Apr 99

Morrall, Abraham, Jr.

The survivor loyalty factor. *HRD Qtly*, Vol. 10, No. 1: 95-99, Spring 99

Morrell, Mark and Leonard P. Herman

Educational progressions: Electronic portfolios in a virtual classroom. *THE J*, Vol. 26, No. 11: 86-89, June 99

Morris, Earl W. and other authors

Constraints, domain conditions, and well-being: Evidence from Poland during the transformation. *J Cons Aff*, Vol. 33, No. 1: 27-47, Summer 99

Morris, John S. and Linda J. Morris

Introducing quality function deployment in the marketing classroom. *JME*, Vol. 21, No. 2: 131-137, Aug 99

Morris, Linda J. and John S. Morris

Introducing quality function deployment in the marketing classroom. *JME*, Vol. 21, No. 2: 131-137, Aug 99

Morrison, James L.

Book review: Management by John R. Schermerhorn. *JEB*, Vol. 75, No. 1: 61, Sep-Oct 99

>

Book review: Management communication by Arthur H. Bell and Dayle M. Smith. *JEB*, Vol. 74, No. 6: 379, July-Aug 99

Moscardelli, Deborah M.

Book review: The new maximarketing by Stan Rapp and Thomas Collins. *Mid-Amer J Bus*, Vol. 14, No. 2: 57-59, Fall 99

Moskow, Michael H.

Year 2000—the Chicago FED perspective. *MBEA Today*, Vol. 64, No. 4: 6, Sep 99

Mrozek, Janusz R.

Market failures and efficiency in the principles course. *J Econ Ed*, Vol. 30, No. 4: 411-419, Fall 99

Mucciolo, Tom and other authors

The pros and cons of high-tech presenting. *Present*, Vol. 13, No. 4: 34-36, 38, 40-41, Apr 99

Mueller, Carolyn B. and Cynthia Sanman Ma

Teaching computer software skills: Matching teaching and learning styles. *Mid-Amer J Bus*, Vol. 14, No. 1: 59-67, Spring 99

Mueller, Paul A. and other authors

The Dow Jones Industrial Average: Issues of downward bias and increased volatility. *Mid-Amer J Bus*, Vol. 14, No. 1: 41-51, Spring 99

Mugenda, Olive M. and Tahira K. Hira

Predictors of financial satisfaction: Differences between retirees and non-retirees. *Fin C&P*, Vol. 9, No. 2: 75-83, 98

Mundrake, George

Small group activities for introductory business classes. *Bus Ed Forum*, Vol. 53, No. 3: 22-26, Feb 99

Munter, Mary

Whacking WAC. *Bus Com Qtly*, Vol. 62, No. 1: 108-111, Mar 99

Murch, Ron and Irene M. Herremans

International corporate responsibility and MBA programs: Using an integrated approach. *J Teach Int Bus*, Vol. 11, No. 1: 91-117, 99

Murphree, Mabel McClanahan

High and low technology using middle school teachers: A case study. Mississippi State University, Doctoral dissertation, 98

Murphy, Becky and Jayla Smith

Entry level employability skills expected of vocational students by employers in north Missouri. Northwest Missouri State University, Master's thesis, 98

Murphy, J. William

Educating for business: Keeping pace with the changing marketplace. *NBEA Yrbk*, No. 37: 162-172, 99

Murranka, Patricia A. and David Lynch

Developing a competency-based fundamentals of management communication course. *Bus Com Qtly*, Vol. 62, No. 3: 9-23, Sep 99

Murray, John and Pat Finnegan
Between individuals and teams: Human resource management in the software sector. *J Global IM*, Vol. 7, No. 2: 4-12, Apr-June 99

Murray, Michael P.
Econometrics lectures in a computer classroom. *J Econ Ed*, Vol. 30, No. 3: 308-321, Summer 99

Muske, Glenn and Mary Winter
Cash flow management: A framework of daily family activities. *Fin C&P*, Vol. 10, No. 1: 1-12, 99

Muuka, Gerry Nkombo and Edwin Chookole Bbenkele
Electronic and print publishing of research papers in business: A comparison. *JEB*, Vol. 74, No. 5: 275-278, May-June 99

>

—and other authors
International business in American MBA programs—can we silence the critics? *JEB*, Vol. 74, No. 4: 237-242, Mar-Apr 99

Myers, Matthew B. and Shaoming Zou
The R & D, manufacturing, and marketing competencies and the firm's global competitive position: An empirical study. *J Global Mkt*, Vol. 12, No. 3: 5-21, 99

Myers, Samuel L., Jr. and Chanjin Chung
Do the poor pay more for food? An analysis of grocery store availability and food price disparities. *J Cons Aff*, Vol. 33, No. 2: 276-296, Winter 99

N

Nasierowski, Wojciech
Pitfalls in the transfer of management education programs. *J Teach Int Bus*, Vol. 10, No. 2: 31-53, 98

>

Selection of business administration curriculum for international programs. *J Teach Int Bus*, Vol. 10, No. 2: 79-94, 98

Nazem, Sufi M. and Bongsik Shin
Data mining: New arsenal for strategic decision-making. *J DBM*, Vol. 10, No. 1: 39-42, Jan-Mar 99

Neal, William G. and other authors
Pacific Rim business students' perceptions of six representative English-language accents. *DPE Conf Read*, 101-109, 99

Nellermoe, Donald A. and other authors
Using practitioners' viewpoints to improve accounting students' communications skills. *Bus Com Qtly*, Vol. 62, No. 2: 41-60, June 99

Nelson, Loann
Computerized accounting practice sets. University of North Dakota, Master's thesis, 98

Nelson, R. Ryan and Peter Todd
Strategies for managing EUC on the Web. *J EUC*, Vol. 11, No. 1: 24-31, Jan-Mar 99

Netusil, Noelwah R. and Michael J. Hauptert
Teaching experiments: A classroom primer. *Bus Ed Forum*, Vol. 53, No. 3: 40-42, Feb 99

Neves, Joao S. and Rajib N. Sanyal
Teaching contentious cross-cultural issues through an experiential exercise. *J Teach Int Bus*, Vol. 10, No. 2: 17-30, 98

Newbold, Clair T.
Multiple intelligences and the artistic imagination: A case study of Einstein and Picasso. *Clearings*, Vol. 72, No. 3: 153-155, Jan-Feb 99

Newell, Gale E. and Jerry G. Kreuze
The relationship of net income to comprehensive income: An analysis of Fortune 500 companies. *Mid-Amer J Bus*, Vol. 14, No. 1: 53-57, Spring 99

Newman, Ann and Maureen Smith
How to create a virtual learning community. *T&D*, Vol. 53, No. 7: 44-45, 47-48, July 99

Newton, Roberta A. and Elaine O.

Patrikas

Computer literacy. *THE J*, Vol. 27, No. 5: 60-64, Dec 99

Nichols, Patsy

Survival skills for new teachers! *KBEA J*, 17-19, Spring 99

Nicholson, David W.

"The Spanish Inquisition sketch": A metaphor for curriculum reform. *Clearings*, Vol. 72, No. 4: 221-223, Mar-Apr 99

Nicholson, Mark

Adobe's brave new workflow. *Publish*, Vol. 14, No. 4: 60-63, Apr 99

>

Grand makeover 1999. *Publish*, Vol. 14, No. 4: 72-79, Apr 99

>

Master your media. *Publish*, Vol. 14, No. 3: 60-67, Mar 99

Niederman, Fred

Global information systems and human resource management: A research agenda. *J Global IM*, Vol. 7, No. 2: 33-39, Apr-June 99

Nierenberg, Andrea

Masterful networking. *T&D*, Vol. 53, No. 2: 51-53, Feb 99

Nolan, Timothy V. and other authors

An objective review of the *Journal of Organizational Behavior Management: 1987-1997*. *J Org Beh Mgt*, Vol. 19, No. 3: 83-114, 99

Noll, Cheryl L. and Pat R. Graves

Collaborating using conferencing software. *DPE J*, Vol. 41, No. 1: 1-13, Winter 99

Nonis, Sarath A. and Gail I. Hudson

The second course in business statistics and its role in undergraduate marketing education. *JME*, Vol. 21, No. 3: 232-241, Dec 99

Norance, Salina

The integration of workplace skills in

academic classrooms at the School of Secretarial Science, Mara Institute of Technology, Malaysia. Southern Illinois University, Master's thesis, 97

Normand, Carol

A comparison of problem definition by practitioner accounting experts and accounting novices in financial accounting. Northern Illinois University, Doctoral dissertation, 98

Normand, Matthew and other authors

The discussion of behavioral principles in *JOBM*. *J Org Beh Mgt*, Vol. 19, No. 3: 45-56, 99

Norris, Linda and other authors

Preparing pre-service teachers for the twenty-first century: A dual-disciplinary approach for business and English education. *DPE J*, Vol. 41, No. 1: 26-34, Winter 99

Nowack, Kenneth M. and other authors

How to evaluate your 360 feedback efforts. *T&D*, Vol. 53, No. 4: 48-53, Apr 99

O

Oakenfull, Gillian and Jaishankar Ganesh

International product positioning: An illustration using perceptual mapping techniques. *J Global Mkt*, Vol. 13, No. 2: 85-111, 99

Obenchain, Kathryn M. and Robert J.

Quinn

Exploring gender biases in a general methods class. *Clearings*, Vol. 73, No. 1: 16-18, Sep-Oct 99

Ober, Scot and other authors

Telling it like it is: The use of certainty in public business discourse. *J Bus Com*, Vol. 36, No. 3: 280-300, July 99

Oberhofer, Tom

Role playing in the history of economic thought. *J Econ Ed*, Vol. 30, No. 2: 112-118, Spring 99

O'Brien, Richard M. and Warren L. Huberman

Improving therapist and patient performance in chronic psychiatric group homes through goal-setting, feedback, and positive reinforcement. *J Org Beh Mgt*, Vol. 19, No. 1: 13-36, 99

O'Bryan, David and other authors

Y2K readiness of K-12 school districts: Evidence from the state of Kansas. *THE J*, Vol. 26, No. 10: 56-62, May 99

Ochoa-Becker, Anna S.

Decision making in middle school social studies: An imperative for youth and democracy. *Clearings*, Vol. 72, No. 6: 337-340, July-Aug 99

O'Dell, Carla

Is knowledge management a fad? *Training*, Vol. 36, No. 3: 36-40, 42, Mar 99

Odgers, Pattie

Training in cyberspace. *ABEA J*, Vol. 18, No. 1: 17-20, Spring 99

Ognibene, Eugene C.

The role of education in outplacement. Northern Illinois University, Doctoral dissertation, 98

Okula, Susan

Creating a positive school culture: Strategies that work. *Bus Ed Forum*, Vol. 54, No. 2: 7-8, 10, 12-13, Dec 99

>

Going the distance: A new avenue for learning. *Bus Ed Forum*, Vol. 53, No. 3: 7-10, Feb 99

>

The coming crisis: A shortage of business educators. *Bus Ed Forum*, Vol. 53, No. 4: 6-8, 10-12, Apr 99

Oldano, Rick

Slide home. *Publish*, Vol. 14, No. 12: 64-66, 68, Dec 99

Olesen, Margaret

The diversity issue no one talks about. *Training*, Vol. 36, No. 5: 46-48, 50, 52, 54-56, May 99

>

What makes employees stay. *T&D*, Vol. 53, No. 10: 48-52, Oct 99

Olfman, Lorne and other authors

Rethinking end-user training strategy: Applying a hierarchical knowledge-level model. *J EUC*, Vol. 11, No. 1: 32-39, Jan-Mar 99

Oliver, Julianne R. and other authors

OBM and quality improvement systems. *J Org Beh Mgt*, Vol. 18, No. 2/3: 33-59, 98

Olivo, John J. and other authors

A continuous improvement approach to support staff workload analysis: A case study. *ITL&P J*, Vol. 17, No. 2: 45-52, Fall 99

Olsen, David H. and Sudha Ram

An empirical analysis of the object-oriented database concurrency control mechanism O2C2. *J DBM*, Vol. 10, No. 2: 14-26, Apr-June 99

O'Neill, Barbara

Book review: Boomernomics: The future of your money in the upcoming generational warfare by William Sterling and Stephen Waite. *Fin C&P*, Vol. 10, No. 1: 93-94, 99

Oravec, Jo Ann

The year 2000 problem: Issues for business educators. *JEB*, Vol. 74, No. 5: 297-300, May-June 99

Ornatowski, Cezar M.

Book review: Fundable knowledge: The marketing of defense technology by A. D. Van Nostrand. *J Bus Com*, Vol. 36, No. 1: 79-81, Jan 99

Orr, Claudia L. and Johnson, Carol A.
Promoting the work ethic among generation X and N-Gen students. NBEA Yrbk, No. 37: 16-26, 99

Oskam, Sharon and Sharon S. Dawes
The Internet, the state library and the implementation of statewide information policy: The case of the NYS GIS Clearinghouse. J Global IM, Vol. 7, No. 4: 27-33, Oct-Dec 99

Ostheimer, Sondra
Desktop publishing: Relevant assignments mean better results. Bus Ed Forum, Vol. 53, No. 4: 46-48, Apr 99

Otte, Fred L. and Janet Z. Burns
Implications of leader-member exchange theory and research for human resource development research. HRD Qtly, Vol. 10, No. 3: 225-248, Fall 99

Oz, Effy and Richard S. Glass
Information cues in decision making: An empirical investigation. J CIS, Vol. 39, No. 4: 40-47, Summer 99

P

Pace, R. Wayne and John A. Barrie
Learning and performance: Just the end of the beginning—A rejoinder to Kuchinke. HRD Qtly, Vol. 10, No. 3: 293-296, Fall 99

Packey, Daniel and Stephen Shmanske
Lumpy demand and the diagrammatics of aggregation. J Econ Ed, Vol. 30, No. 1: 64-74, Winter 99

Padgett, Charles S. and Stuart J. Foster
Authentic historical inquiry in the social studies classroom. Clearings, Vol. 72, No. 6: 357-363, July-Aug 99

Padmaraj, Raj A. and other authors
The Dow Jones Industrial Average: Issues of downward bias and increased volatility. Mid-Amer J Bus, Vol. 14, No. 1: 41-51, Spring 99

Padova, Ted
PDF color-separation secrets. Publish, Vol. 14, No. 7: 57-61, July 99

Pagel, Sonya and Robert Westerfelhaus
Read the book or attend a seminar? Charting ironies in how managers prefer to learn. J Bus Com, Vol. 36, No. 2: 163-193, Apr 99

Pagell, Mark and other authors
Resources and capabilities for sustainable competitive advantage: A cross-functional perspective. Mid-Amer J Bus, Vol. 14, No. 1: 23-32, Spring 99

Pajo, Karl and other authors
Tyranny of distance: Is this the case? Bus Com Qtly, Vol. 62, No. 4: 83-87, Dec 99

Palaszewska-Reindl, Teresa and other authors
Constraints, domain conditions, and well-being: Evidence from Poland during the transformation. J Cons Aff, Vol. 33, No. 1: 27-47, Summer 99

Pallesen, Peter J. and other authors
Electronic learning delivery systems: A selection model. PIQ, Vol. 12, No. 4: 7-32, 99

Palmer, G. Dean and C. Mitchell Adrian
Toward a model for understanding and improving educational quality in the principles of marketing course. JME, Vol. 21, No. 1: 25-33, Apr 99

Pant, Somendra and Cheng Hsu
An integrated framework for strategic information systems planning and development. IRM J, Vol. 12, No. 1: 15-25, Jan-Mar 99

Pantazis, Cynthia
Individual training accounts. T&D, Vol. 53, No. 10: 53-55, Oct 99

>
The new workforce investment act. T&D, Vol. 52, No. 8: 48-50, Aug 99

Pantelidis, Veronica S. and Lawrence Auld

Virtual reality. *THE J*, Vol. 27, No. 4: 48-50, 52, 54-55, Nov 99

Paredes Scribner, Kent

Mexican American parental involvement in three elementary schools: Listening to the voices of parents (abstract). *ABEA J*, Vol. 18, No. 1: 34, Spring 99

Park, Jooseok and other authors

An asynchronous differential join in distributed data replications. *J DBM*, Vol. 10, No. 3: 3-12, July-Sep 99

Park, L. Jane and William E. Shafer

An empirical investigation of cultural differences in ethical decisionmaking among U.S. accounting students. *JEB*, Vol. 74, No. 4: 220-224, Mar-Apr 99

Park, Yangil

Book review: 60 minute software: Strategies for accelerating the information systems delivery process by John Parkinson. *J EUC*, Vol. 11, No. 2: 34, Apr-June 99

>

Book review: On time, within budget: Software project management practices and techniques, 2nd edition by E. M. Bennatam. *J EUC*, Vol. 11, No. 2: 34, Apr-June 99

Parker, Beverly S.

Business educators' awareness, implementation, and value of the National Business Education Standards. Mississippi State University, Doctoral dissertation, 98

Parker, Patricia

Artists, craftsmen, and technocrats. *T&D*, Vol. 53, No. 7: 30-33, July 99

Parker, R. Stephen and other authors

The nature and role of statistics in the business school curriculum. *JEB*, Vol. 75, No. 1: 51-54, Sep-Oct 99

>

Using advertising to manage consumer satisfaction in an international market. *J Global Mkt*, Vol. 12, No. 1: 27-46, 98

Parks, Robert P.

Macro principles, PowerPoint, and the Internet: Four years of the good, the bad, and the ugly. *J Econ Ed*, Vol. 30, No. 3: 200-209, Summer 99

Parnell, Dale

Making it fly. *Techniques*, Vol. 74, No. 2: 18-21, Feb 99

Parrotta, Jodi L. and Phyllis J. Johnson

The impact of financial attitudes and knowledge on financial management and satisfaction of recently married individuals. *Fin C&P*, Vol. 9, No. 2: 59-74, 98

Parsons, Marsha B.

A review of procedural acceptability in organizational behavior management. *J Org Beh Mgt*, Vol. 18, No. 2/3: 173-190, 98

Parsonson, Barry S.

Fine grained analysis of visual data. *J Org Beh Mgt*, Vol. 18, No. 4: 47-51, 99

Partow-Navid, Parviz and Ludwig Slusky

Learning Java internationally using WebCT. *THE J*, Vol. 27, No. 4: 114, 116, 118, 120, Nov 99

Patrikas, Elaine O. and Roberta A. Newton

Computer literacy. *THE J*, Vol. 27, No. 5: 60-64, Dec 99

Patterson, Daniel and other authors

Form and function of messages sent through a University's email distribution list. *OSR J*, Vol. 17, No. 1: 19-27, Spring 99

Patterson, Glenys and John Patterson

Social responsibility and Mana in international business education. *J Teach Int Bus*, Vol. 11, No. 1: 73-89, 99

Patterson, John and Glenys Patterson

Social responsibility and Mana in international business education. *J Teach Int Bus*, Vol. 11, No. 1: 73-89, 99

Patterson, Paul G. and other authors

A conceptual model of the internationalization of services firms. *J Global Mkt*, Vol. 12, No. 3: 81-106, 99

Pavelka, Deborah D. and other authors

A documentation model for the contemporary accounting information system. *Mid-Amer J Bus*, Vol. 14, No. 2: 29-35, Fall 99

Pavely, Richard W.

100-year history of business mail. *Off Sys*, Vol. 16, No. 12: 37-41, Dec 99

>

Mail management for a growing business. *Off Sys*, Vol. 16, No. 5: 20-22, 24-27, May 99

>

New weapons in the war for postal savings. *Off Sys*, Vol. 16, No. 2: 26, 28-29, Feb 99

>

Postage accountability. *Off Sys*, Vol. 16, No. 11: 34-36, Nov 99

>

Professionalism in the mail center. *Off Sys*, Vol. 16, No. 9: 20, 22, 24, 26-27, Sep 99

>

The money man speaks. *Off Sys*, Vol. 16, No. 8: 24, 26-30, 32-33, Aug 99

>

Tips on preparing a mail services manual. *Off Sys*, Vol. 16, No. 1: 22, 24-26, 28, Jan 99

Pavlicko, Joseph J. and other authors

Personal financial literacy: The missing dimension in business education. *OBT*, Vol. 58: 24-34, 99

Payne, Stephen L. and J. Michael Whitfield

Benchmarking for business schools/colleges: Implementing an alternative, partnership approach. *JEB*, Vol. 75, No. 1: 5-9, Sep-Oct 99

Pearce, John A., II

Who could most effectively influence collegiate business education reform? *JEB*, Vol. 74, No. 4: 215-219, Mar-Apr 99

Peckham, Joan

Data for the masses. *J DBM*, Vol. 10, No. 2: 35-37, Apr-June 99

Peltier, James W. and other authors

Bootstrap benefit segmentation as an experiential learning activity. *JME*, Vol. 21, No. 1: 34-43, Apr 99

Pepper, Jon

Color coordinated. *Present*, Vol. 13, No. 11: 50-52, 54, 56, Nov 99

>

Double vision. *Present*, Vol. 13, No. 7: 58-60, 62-63, July 99

>

Inkjets that mean business. *Present*, Vol. 13, No. 3: 53-59, Mar 99

Perdew, Toni

A comparison of keyboarding success using book and drill method and using a computer software tutorial. Northwest Missouri State University, Master's thesis, 98

Perreault, George

Lessons from emerging charter schools: A tale of three cities. *Clearings*, Vol. 73, No. 1: 13-15, Sep-Oct 99

Perreault, Heidi R.

Authentic activities for business education. *DPE J*, Vol. 41, No. 1: 35-41, Winter 99

>

—and C. Steven Hunt

Organizational and end-user information systems—A compendium of resources and materials. *OSR J*, Vol. 17, No. 1: 37-49, Spring 99

Peters, Mary Jane and Melodie R. Phillips
Targeting rural students with distance learning courses: A comparative study of determinant attributes and satisfaction levels. *JEB*, Vol. 74, No. 6: 351-356, July-Aug 99

Pettijohn, Charles E. and other authors
Salespersons and sales managers: A descriptive study of topics and perceptions of retail sales performance appraisals. *HRD Qtly*, Vol. 10, No. 3: 271-291, Fall 99

>
The nature and role of statistics in the business school curriculum. *JEB*, Vol. 75, No. 1: 51-54, Sep-Oct 99

Pettijohn, Linda S. and other authors
Salespersons and sales managers: A descriptive study of topics and perceptions of retail sales performance appraisals. *HRD Qtly*, Vol. 10, No. 3: 271-291, Fall 99

Pfadt, Al
Using control charts to analyze baseline stability: An illustrative example with "real time" data. *J Org Beh Mgt*, Vol. 18, No. 4: 53-60, 99

Pfiffner, Pamela
Adobe expands its universe. *Publish*, Vol. 14, No. 4: 54-59, Apr 99

Phillips, Fred
Business students' learning preferences and associated task performance. *JEB*, Vol. 75, No. 1: 27-33, Sep-Oct 99

Phillips, James F.
Applications and contributions of organizational behavior management in schools and day treatment settings. *J Org Beh Mgt*, Vol. 18, No. 2/3: 103-129, 98

Phillips, Melodie R. and Mary Jane Peters
Targeting rural students with distance learning courses: A comparative study of determinant attributes and satisfaction levels. *JEB*, Vol. 74, No. 6: 351-356, July-Aug 99

Pibal, Darlene
The importance of resume and cover letter criteria in the United States, Australia, Germany, Thailand, and Hong Kong. *DPE J*, Vol. 40, No. 3: 137-144, Summer 98

Picard, Jacques and other authors
Centralization and autonomy in international-marketing decision making: A longitudinal study (1973-1993) of U.S. MNEs in the European union. *J Global Mkt*, Vol. 12, No. 2: 5-24, 98

Pick, Roger A. and other authors
The role of the CIO: Enduring MIS issues. *J CIS*, Vol. 40, No. 1: 8-16, Fall 99

Pieper, Paul J. and Rachel A. Willis
The doctoral origins of economics faculty and the education of new economics doctorates. *J Econ Ed*, Vol. 30, No. 1: 80-88, Winter 99

Pioche, Virginie and other authors
Survey of international business positions advertised in the National Business Employment Weekly. *J Teach Int Bus*, Vol. 10, No. 1: 35-52, 98

Poell, Rob F. and other authors
Strategies in organizing work-related learning projects. *HRD Qtly*, Vol. 10, No. 1: 43-61, Spring 99

Polegato, Rosemary and Judith L. Zaichkowsky
Food shopping profiles of career-oriented, income-oriented, and at-home wives. *J Cons Aff*, Vol. 33, No. 1: 110-133, Summer 99

Poling, Alan and other authors
Participation of women as authors and participants in articles published in the *Journal of Organizational Behavior Management*. *J Org Beh Mgt*, Vol. 19, No. 1: 85-94, 99

Pollack, Nancy

Book review: Overcoming high-tech anxiety: Thriving in a wired world by Beverly Goldberg. *T&D*, Vol. 53, No. 12: 84-85, Dec 99

Polonsky, Michael Jay and David S. Waller

Using student projects to link academics, business, and students. *J Teach Int Bus*, Vol. 10, No. 2: 55-78, 98

>

—and other authors

Accessibility: An alternative method of ranking marketing journals? *JME*, Vol. 21, No. 3: 181-193, Dec 99

Pomerenke, Paula J.

Book review: A plain English handbook: How to create clear SEC disclosure documents by the U.S. Securities and Exchange Commission. *Bus Com Qtly*, Vol. 62, No. 4: 123-126, Dec 99

Portz, Stephen M.

Satellite technologies in the classroom. *THE J*, Vol. 27, No. 1: 56-58, Aug 99

Potosky, Alice

Taking the worry out of work-based learning. *Techniques*, Vol. 74, No. 4: 24-25, Apr 99

Powell, Edwin

Love in the cubicles. *Off Sys*, Vol. 16, No. 7: 19-20, 22, 24, July 99

Preece, Jennifer and Jonathan Lazar

Designing and implementing web-based surveys. *J CIS*, Vol. 39, No. 4: 63-67, Summer 99

Preskill, Hallie

Book review: Evaluating corporate training: Models and issues by Stephen M. Brown and Constance J. Seidner. *HRD Qtly*, Vol. 10, No. 2: 189-192, Summer 99

Price, R. Leon and other authors

Case tools revisited: A comparison of case users and non-user perceptions. *J CIS*, Vol. 40, No. 1: 57-63, Fall 99

Prybutok, Victor R. and other authors

Maintaining quality in information systems. *J CIS*, Vol. 40, No. 1: 76-80, Fall 99

Puffer, Sheila M. and Daniel J. McCarthy

The road ahead for Russian management education. *J Teach Int Bus*, Vol. 10, No. 1: 53-76, 98

Pugalee, David K.

Constructing a model of mathematical literacy. *Clearings*, Vol. 73, No. 1: 19-22, Sep-Oct 99

Pulley, Darren L.

Perceptions of participants in John A. Logan College Center for Business and Industry Programs regarding the equality of their experience. Southern Illinois University, Master's thesis, 97

Punj, Girish N. and Donald J. Hempel

Linking consumer and lender perspectives in home buying: A transaction price analysis. *J Cons Aff*, Vol. 33, No. 2: 408-435, Winter 99

Q**Queen, J. Allen and Warren J. DiBiase**

Middle school social studies on the block. *Clearings*, Vol. 72, No. 6: 377-384, July-Aug 99

Quible, Zane K.

Guiding students in finding information on the Web. *Bus Com Qtly*, Vol. 62, No. 3: 57-70, Sep 99

Quinn, Laura and other authors

Using communication audits to teach organizational communication to students and employees. *Bus Com Qtly*, Vol. 62, No. 4: 53-70, Dec 99

Quinn, Mary Magee and Robert B.**Rutherford, Jr.**

Special education in alternative education programs. *Clearings*, Vol. 73, No. 2: 79-81, Nov-Dec 99

Quinn, Robert J. and Kathryn M.

Obenchain

Exploring gender biases in a general methods class. Clearings, Vol. 73, No. 1: 16-18, Sep-Oct 99

Quirin, Jeffrey J. and other authors

Y2K readiness of K-12 school districts: Evidence from the state of Kansas. THE J, Vol. 26, No. 10: 56-62, May 99

R

Rademacher, Robert A.

Statistical power in information systems research: Application and impact on the discipline. J CIS, Vol. 39, No. 4: 1-7, Summer 99

Rader, Martha H. and Linda A. Kurth

Federal workplace laws: Are business work experience programs in compliance? Bus Ed Forum, Vol. 53, No. 4: 26-29, Apr 99

Rainer, R. Kelly and other authors

The teaching of telecommunications management: Expectations and delivery. J CIS, Vol. 39, No. 2: 81-88, Winter 98-99

Raines, Claire and other authors

Generation gaps in the classroom. Training, Vol. 36, No. 11: 48-52, 54, Nov 99

Ralston, Steven M. and William G.

Kirkwood

Inviting meaningful applicant performance in employment interviews. J Bus Com, Vol. 36, No. 1: 55-76, Jan 99

Ram, Sudha and David H. Olsen

An empirical analysis of the object-oriented database concurrency control mechanism O2C2. J DBM, Vol. 10, No. 2: 14-26, Apr-June 99

Ramaseshan, B. and other authors

Market orientation and performance in the public sector: The role of organizational commitment. J Global Mkt, Vol. 12, No. 3: 59-78, 99

Ramirez, Ruben and other authors

The impacts of communication and multiple identifications of intent to leave: A multimethodological exploration. Mgt Com Qlty, Vol. 12, No. 3: 400-435, Feb 99

Rankin, Linda L. and Richard L. Kearns

Getting in shape: An inservice health promotion course for educators. Clearings, Vol. 72, No. 3: 168-171, Jan-Feb 99

Ranney, Frances J.

Reading, writing, and rhetoric: An inquiry into the art of legal language. Bus Com Qlty, Vol. 62, No. 2: 104-108, June 99

Rapp, Jim

Getting new employees up to speed. Off Sys, Vol. 16, No. 11: 47-49, Nov 99

>

Managing Generation X: As employees, as customers. Off Sys, Vol. 16, No. 8: 14-16, 18, Aug 99

>

Selecting an office supply dealer. Off Sys, Vol. 16, No. 5: 14, 16, 18, May 99

Ray, Charles and Catherine S. Chen

Teaching business problem solving with database management application. DPE Conf Read, 173-175, 99

>

—and other authors

Men's and women's attitudes toward computer technology: A comparison. OSR J, Vol. 17, No. 1: 1-8, Spring 99

Rayburn, J. Michael and L. Gayle

Rayburn

Impact of course length and homework assignments on student performance. JEB, Vol. 74, No. 6: 325-331, July-Aug 99

Rayburn, L. Gayle and J. Michael

Rayburn

Impact of course length and homework assignments on student performance. JEB, Vol. 74, No. 6: 325-331, July-Aug 99

Rea, Alan I., Jr. and other authors

Communication and technology: Building bridges across the chasm. *Bus Com Qtly*, Vol. 62, No. 2: 92-96, June 99

Reardon, James and other authors

Undergraduate marketing students, group projects, and teamwork: The good, the bad, and the ugly? *JME*, Vol. 21, No. 2: 106-117, Aug 99

Reardon, Kathleen K. and Kevin J.**Reardon**

"All that we can be" leading the U.S. Army's gender integration effort. *Mgt Com Qtly*, Vol. 12, No. 4: 600-619, May 99

>

—and other authors

Leadership style inventory 2.2. *Mgt Com Qtly*, Vol. 12, No. 4: 618-619, May 99

Reardon, Kevin J. and Kathleen K.**Reardon**

"All that we can be" leading the U.S. Army's gender integration effort. *Mgt Com Qtly*, Vol. 12, No. 4: 600-619, May 99

Reavis, Charles A. and other authors

Importing a culture of success via a strong principal. *Clearings*, Vol. 72, No. 4: 199-202, Mar-Apr 99

Redmann, Donna H.

Training needs of state government secretarial employees: Implications for business education and training and development. *DPE Conf Read*, 149-158, 99

>

—and other authors

Analysis of secondary business teachers' information technology needs with implications for teacher education. *NABTE Rev*, No. 26: 40-45, 99

>

Factors that contribute to Louisiana business teachers' information technology and productivity software skills. *DPE J*, Vol. 40, No. 2: 98-110, Spring 98

Redmon, William K. and Leslie A. Wilk

The effects of feedback and goal setting on the productivity and satisfaction of university admissions staff. *J Org Beh Mgt*, Vol. 18, No. 1: 45-68, 98

Redmond, Cynthia and Byrdeen Warwood

Partnership building and ideas for applied learning projects. *NBEA Yrbk*, No. 37: 142-151, 99

Reed, Daisy Frye and Michael D. Davis

Social reconstructionism for urban students. *Clearings*, Vol. 72, No. 5: 291-294, May-June 99

Reese, Rebekah

Computer literacy of today's educators. Northwest Missouri State University, Master's thesis, 98

Reeves, Mary and other authors

Collaboration and co-teaching: General and special education faculty. *Clearings*, Vol. 72, No. 3: 186-190, Jan-Feb 99

Regan, Kerry

The history of office technology in the 21st century: The copier. *Off Sys*, Vol. 16, No. 12: 29-31, Dec 99

Reich, Robert B. and Daniel Goleman

Point, counter point. *T&D*, Vol. 53, No. 4: 26-31, Apr 99

Reid, John J. and Coldwell Daniel, III

An inquiry into the effects of U.S. multinationals on U.S. intraindustry trade. *J Global Mkt*, Vol. 12, No. 1: 81-104, 98

Reid, Robert D. and Wylmarie Sykes

Virtual reality in schools: The ultimate educational technology. *THE J*, Vol. 26, No. 7: 61-63, Feb 99

Reilly, Robert A.

EdNet@Umass: Providing quality professional development via the Internet. *THE J*, Vol. 26, No. 8: 60-64, Mar 99

Reinsch, N. Lamar, Jr.

Selected communication variables and telecommuting participation decisions: Data from telecommuting workers. *J Bus Com*, Vol. 36, No. 3: 247-260, July 99

Reinstein, Alan and other authors

Using practitioners' viewpoints to improve accounting students' communications skills. *Bus Com Qtly*, Vol. 62, No. 2: 41-60, June 99

Remp, Ann M.

E-commerce and emerging payment and privacy technologies. *Bus Ed Forum*, Vol. 54, No. 1: 47-51, Oct 99

>

Workpace privacy, confidentiality, and surveillance. *NBEA Yrbk*, No. 37: 115-127, 99

Rentz, Kathryn

Book review: Discourse and organization edited by David Grant, Tom Keenoy, and Cliff Oswick. *J Bus Com*, Vol. 36, No. 4: 419-422, Oct 99

Richards, Clinton

The transient effects of limited ethics training. *JEB*, Vol. 74, No. 6: 332-334, July-Aug 99

Richardson, Brian and other authors

The impacts of communication and multiple identifications of intent to leave: A multimethodological exploration. *Mgt Com Qtly*, Vol. 12, No. 3: 400-435, Feb 99

Richardson, Margaret

Logos with Mojo. *Publish*, Vol. 14, No. 10: 35-36, 38, 40-41, Oct 99

Richerson, Ginny and Randy L. Joyner

Competencies required for successful business education internships. *Bus Ed Forum*, Vol. 53, No. 4: 22-25, Apr 99

Richey, Brenda E. and other authors

Perceived value of Mexican vs. US Products in Mexico, Venezuela and the United States: Implications for Mexican firms. *J Global Mkt*, Vol. 13, No. 2: 49-65, 99

Ridener, Larry R.

Effects of college major on ecological world-views: A comparison of business, science, and other students. *JEB*, Vol. 75, No. 1: 15-21, Sep-Oct 99

Ridley, Dennis and Paula Szulc Dominguez

Reassessing the assessment of distance education courses. *THE J*, Vol. 27, No. 2: 70, 72, 74, 76, Sep 99

Ries, Eric

A question of character. *Techniques*, Vol. 74, No. 5: 26-29, May 99

>

Can you be April fooled? *Techniques*, Vol. 74, No. 4: 26-27, Apr 99

>

Interview with Beverly Daniel Tatum. *Techniques*, Vol. 74, No. 2: 42-43, Feb 99

>

Packed by popular demand. *Techniques*, Vol. 74, No. 3: 22-25, Mar 99

Rietz, Thomas and other authors

Distance learning: Relationships among class size, instructor location, student perceptions, and performance. *PIQ*, Vol. 12, No. 3: 44-57, 99

Rinehart, Shelley M.

Book review: A manual for term papers, theses, and dissertations by Kate L. Turabian. *J Cons Aff*, Vol. 33, No. 2: 450-453, Winter 99

Ristau, Robert A.

Small business in the global marketplace. *Bus Ed Forum*, Vol. 53, No. 3: 28-29, Feb 99

Rivera, Hipolito and other authors

An interview with Lawrence Greenberg about attention deficit and hyperactivity. *Clearings*, Vol. 73, No. 1: 43-46, Sep-Oct 99

Rizzio, David and other authors

Design secrets of the pros. *Present*, Vol. 13, No. 7: 49-52, 54-56, July 99

Roach, Terry D.

Corporate relationships with business education programs. *NBEA Yrbk*, No. 37: 152-161, 99

Robb, A. Leslie and Roberta Edgecombe Robb

Gender and the study of economics: The role of gender of the instructor. *J Econ Ed*, Vol. 30, No. 1: 3-19, Winter 99

Roberts, Candace and other authors

Design secrets of the pros. *Present*, Vol. 13, No. 7: 49-52, 54-56, July 99

Roberts, Joy S.

A rhetorical analysis of the self in an organization: The production and reception of discourse in a bank. *Bus Com Qtly*, Vol. 62, No. 2: 112-116, June 99

Roberts, Marnie

Rigor and vigor—Three schools reap results. *Techniques*, Vol. 74, No. 6: 20-23, Sep 99

Roberts, Sherry and Cheryl Wiedmaier

Technology and workplace skills needed for entry-level employment in the 21st century workplace: A preliminary investigation. *DPE Conf Read*, 145-147, 99

Roberts, Tom L. and other authors

System development methodology implementation: Perceived aspects of importance. *IRM J*, Vol. 12, No. 3: 27-38, July-Sep 99

Robinson, Lori and other authors

Design secrets of the pros. *Present*, Vol. 13, No. 7: 49-52, 54-56, July 99

Robles, Marcel and Mark Langemo

The fundamentals of records management. *Off Sys*, Vol. 16, No. 1: 30, 32, 34, 36, Jan 99

Roden, Dianne M. and Steven R. Cox

Using cross-listed courses to provide students leadership and team player experience. *Bus Ed Forum*, Vol. 53, No. 4: 43-45, Apr 99

Roever, Carol

Arguments for focusing on our core business. *Bus Com Qtly*, Vol. 62, No. 2: 86-89, June 99

Rogers, Priscilla S.

Book review: Toward a phenomenological rhetoric: Writing, profession, and altruism by Barbara Couture. *J Bus Com*, Vol. 36, No. 3: 301-304, July 99

>

—and other authors

“A case of telecommunications (mis) management” case analyses. *Mgt Com Qtly*, Vol. 12, No. 4: 580-599, May 99

Rohmann, Gloria

Procite and EndNote: Bibliographic management software. *OSR J*, Vol. 17, No. 1: 51-53, Spring 99

Rohrer-Meek, Marvin and Girish H. Subramanian

User perceptions of voice mail technology: A comparative study of internal and external users. *J CIS*, Vol. 39, No. 2: 48-53, Winter 98-99

Rooney, Pam and other authors

Communication and technology: Building bridges across the chasm. *Bus Com Qtly*, Vol. 62, No. 2: 92-96, June 99

Rose, Gabrielle

Presentation technology through the ages: A historic time capsule. *Present*, Vol. 13, No. 12: 36-42, Dec 99

Rose, Gregory M. and other authors

International channels of distribution: The role of centralization. *J Global Mkt*, Vol. 13, No. 1: 87-104, 99

Rose, Patricia B. and other authors

Perceived value of Mexican vs. US Products in Mexico, Venezuela and the United States: Implications for Mexican firms. *J Global Mkt*, Vol. 13, No. 2: 49-65, 99

Rosenbloom, Bert and other authors
Global sales manager leadership styles: The impact of national culture. *J Global Mkt*, Vol. 13, No. 2: 31-48, 99

Rosewarne, David and other authors
Pacific Rim business students' perceptions of six representative English-language accents. *DPE Conf Read*, 101-109, 99

Ross, Gary and Tom Seymour
Attitudes of business college faculty and administrators toward graduate-level distance education: A national survey. *J CIS*, Vol. 40, No. 1: 51-56, Fall 99

Rossett, Allison
Knowledge management meets analysis. *T&D*, Vol. 53, No. 5: 63-68, May 99

Rossett, Allison and Catherine Tobias
A study of the journey from training to performance. *PIQ*, Vol. 12, No. 3: 31-43, 99

Rouault, Frank and other authors
Performance improvement: What to keep in mind. *T&D*, Vol. 52, No. 8: 38-40, Aug 99

Rowe, Alan J. and other authors
Leadership style inventory 2.2. *Mgt Com Qtly*, Vol. 12, No. 4: 618-619, May 99

Rowe, Frantz and other authors
Organizational impacts of new communication technology: A comparison of cellular phone adoption in France and the United States. *J Global IM*, Vol. 7, No. 3: 19-29, July-Sep 99

Rowh, Mark
Digital document flow. *Off Sys*, Vol. 16, No. 10: 28, 30, 32, Oct 99

>
Phone fraud. *Off Sys*, Vol. 16, No. 8: 50-52, Aug 99

>
Power protection for sensitive equipment. *Off Sys*, Vol. 16, No. 11: 14-16, Nov 99

>

The basics of bar coding. *Off Sys*, Vol. 16, No. 4: 44-47, Apr 99

The basics of broadcast fax. *Off Sys*, Vol. 16, No. 1: 50, 52, 64, Jan 99

>

The high-performance workplace. *Off Sys*, Vol. 16, No. 2: 18, 20-24, Feb 99

>

Top concerns of mail center managers. *Off Sys*, Vol. 16, No. 5: 28, 30, 32, May 99

Roy, Sam and Mary B. Bader
Using technology to enhance relationships in interactive television classrooms. *JEB*, Vol. 74, No. 6: 357-362, July-Aug 99

Ruby, Ralph, Jr. and Paula D. Ladd
Using discovery learning to teach software skills. *Bus Ed Forum*, Vol. 54, No. 2: 41-43, Dec 99

>

Learning style and adjustment issues of international students. *JEB*, Vol. 74, No. 6: 363-367, July-Aug 99

Ruhe, John R. and William R. Allen
Representation of women in international business case studies. *JEB*, Vol. 75, No. 2: 83-89, Nov-Dec 99

Rumble, Greville
Cost analysis of distance learning. *PIQ*, Vol. 12, No. 2: 122-137, 99

Rups, Pamela
Training instructors in new technologies. *THE J*, Vol. 26, No. 8: 67-69, Mar 99

Rushing, Francis W. and Calvin A. Kent
Coverage of entrepreneurship in principles of economics textbooks: An update. *J Econ Ed*, Vol. 30, No. 2: 184-188, Spring 99

Rutherford, Robert B., Jr. and Mary Magee Quinn
Special education in alternative education programs. *Clearings*, Vol. 73, No. 2: 79-81, Nov-Dec 99

Ryan, Cathy

Forum: Revisiting the writing requirement. *Bus Com Qtly*, Vol. 62, No. 1: 64-68, Mar 99

>

Trends in business curricula: The view from AACSB. *Bus Com Qtly*, Vol. 62, No. 1: 91-95, Mar 99

Ryan, Francis J. and other authors

Appreciative inquiry: Using personal narratives for initiating school reform. *Clearings*, Vol. 72, No. 3: 164-167, Jan-Feb 99

Ryan, Patricia L. and other authors

The paper river: A demonstration of externalities and Coase's theorem. *J Econ Ed*, Vol. 30, No. 2: 141-147, Spring 99

Ryan, Sherry D.

A model of the motivation for IT retraining. *IRM J*, Vol. 12, No. 4: 24-32, Oct-Dec 99

>

The motivational reengineering of the information systems graduate teaching assistant's position. *J CIS*, Vol. 39, No. 4: 88-92, Summer 99

Rymer, Jone and Janis Forman

Defining the genre of the "case write-up." *J Bus Com*, Vol. 36, No. 2: 103-133, Apr 99

S**Sabo, Sandra R.**

Jobs with flavor. *Techniques*, Vol. 74, No. 2: 34-37, Feb 99

Sachs, Steven G.

The mature distance education program— which way now? *PIQ*, Vol. 12, No. 2: 66-83, 99

Sadler, Tori

Rhetoric and the death of a top gun: Technology, gender, and the military. *Bus Com Qtly*, Vol. 62, No. 2: 108-111, June 99

Sagafi-nejad, Tagi

Book review: World development indicators (and CD-ROM edition). *J Teach Int Bus*, Vol. 10, No. 3/4: 149-151, 98

Sagor, Richard

Equity and excellence in public schools: The role of the alternative school. *Clearings*, Vol. 73, No. 2: 72-75, Nov-Dec 99

Sakaguchi, Toru and other authors

Inclusion of reference disciplines in MIS doctoral programs. *J CIS*, Vol. 40, No. 1: 40-44, Fall 99

Salopek, Jennifer J.

Book review: Co-active coaching: New skills for coaching people toward success in work and life by Laura Whitworth, Henry Kimsey-House, and Phil Sandahl. *T&D*, Vol. 53, No. 5: 100-102, May 99

>

Book review: The trainer's handbook for participative learning by Fredric Margolis and Bonnie Swan. *T&D*, Vol. 53, No. 9: 68-69, Sep 99

>

Rural electronification. *T&D*, Vol. 53, No. 10: 28-31, 34-39, 42-47, Oct 99

>

Stop playing games. *T&D*, Vol. 53, No. 2: 29,36,38, Feb 99

>

Training by the book. *T&D*, Vol. 53, No. 12: 54-62, Dec 99

Salopek, Jennifer J. and other authors

Trendz. *T&D*, Vol. 53, No. 11: 22-41, 43, Nov 99

Samuels, Mauvalyn M.

Occupational personality and its appropriateness for career choice of second year business administration students at the University of Technology, Jamaica. Southern Illinois University, Master's thesis, 98

Samuelson, Paul A.

Samuelson's economics at fifty: Remarks on the occasion of the anniversary of publication. *J Econ Ed*, Vol. 30, No. 4: 352-363, Fall 99

- Samujh, Helen and Winifred Crombie**
Negative messages as strategic communication: A case study of a New Zealand company's annual executive letter. *J Bus Com*, Vol. 36, No. 3: 229-246, July 99
- Sander, James F. and other authors**
The effect of teaching methods on examination performance and attitudes in an introductory financial accounting course. *JEB*, Vol. 74, No. 4: 203-210, Mar-Apr 99
- Sankar, Chetan S. and other authors**
The teaching of telecommunications management: Expectations and delivery. *J CIS*, Vol. 39, No. 2: 81-88, Winter 98-99
- Santiago, Pura E.**
Self-analysis for career development. *Bus Com Qtly*, Vol. 62, No. 3: 54-56, Sep 99
- Sanyal, Rajib N. and Joao S. Neves**
Teaching contentious cross-cultural issues through an experiential exercise. *J Teach Int Bus*, Vol. 10, No. 2: 17-30, 98
- Sass, James S. and Marifran Mattson**
When social support is uncomfortable: The communicative accomplishment of support as a cultural term in a youth intervention program. *Mgt Com Qtly*, Vol. 12, No. 4: 511-543, May 99
- Sato, Osamu and other authors**
Comparing U.S. and Japanese companies on competitive intelligence, IS support, and business change. *J Global IM*, Vol. 7, No. 3: 41-49, July-Sep 99
- Sauer, Jeff W.**
A camcorder for every occasion. *Present*, Vol. 13, No. 9: 57-58, 61-65, Sep 99
- Saunders, Kent T.**
Internet resources for teaching investments. *JEB*, Vol. 74, No. 3: 186-189, Jan-Feb 99
- Sautter, Elise Truly and other authors**
A customer service course: Bringing marketing and logistics together. *JME*, Vol. 21, No. 2: 138-145, Aug 99
- Savage, Matthew A.**
Outcomes-based teaching—Oh, that sinking feeling. *Clearings*, Vol. 73, No. 1: 11-12, Sep-Oct 99
- Say, Kathleen and other authors**
Improving job satisfaction of employees who are deaf and hearing. *Mid-Amer J Bus*, Vol. 14, No. 1: 69-73, Spring 99
- Schaaf, Dick**
Bandwidth basics. *Training*, Vol. 36, No. 9: OL23-OL24, OL26, 28, 30, 32-34, 37, Sep 99
>
The view from the middle. *Training*, Vol. 36, No. 9: OL4-OL7, OL9, OL11-OL12, Sep 99
>
What trainers need to know about ERP. *Training*, Vol. 36, No. 5: ET4-ET6, ET8, ET10-ET12, May 99
- Schade, Jon**
Ten steps to successful keyboarding instruction. *Bus Ed Forum*, Vol. 53, No. 3: 36-38, Feb 99
- Schell, R. M.**
Organizational behavior management: Applications with professional staff. *J Org Beh Mgt*, Vol. 18, No. 2/3: 157-171, 98
- Schermerhorn, John R., Jr. and David S. Chappell**
Introducing international business experience through virtual teamwork. *J Teach Int Bus*, Vol. 10, No. 3/4: 43-59, 98
>
—and Erdener Kaynak
Teaching and program variations in international business: Past, present and future. *J Teach Int Bus*, Vol. 10, No. 3/4: 1-10, 98
- Schibrowsky, John A. and other authors**
Bootstrap benefit segmentation as an experiential learning activity. *JME*, Vol. 21, No. 1: 34-43, Apr 99

Schmidt, B. June

A thinking process for designing a better research study. *DPE J*, Vol. 41, No. 2: 66-70, Spring 99

Schnorr, Donna and Sunil Hazari

Leveraging student feedback to improve teaching in Web-based courses. *THE J*, Vol. 26, No. 11: 30-32, 34, 36-38, June 99

Schrivver, Rob and Steve Giles

Real ROI numbers. *T&D*, Vol. 52, No. 8: 51-52, Aug 99

Schroeder, Jonathan and Janet Borgerson

Book review: *Ethics of consumption: The good life, justice and global stewardship* edited by David A. Crocker and Toby Linden. *J Cons Aff*, Vol. 33, No. 2: 442-446, Winter 99

Schullery, Nancy

Selecting workable cases for classroom use. *Bus Com Qtly*, Vol. 62, No. 4: 77-80, Dec 99

Schullery, Nancy M.

Argumentative men: Expectations of success. *J Bus Com*, Vol. 36, No. 4: 362-381, Oct 99

Schulman, Allan H. and Randi L. Sims

Learning in an online format versus an in-class format: An experimental study. *THE J*, Vol. 26, No. 11: 54-56, June 99

Schulman, Madelyn

Fitting in: The acculturation experiences of entry-level high school interns in school-to-work transition. New York University, Doctoral dissertation, 98

Schwen, Thomas M. and Noriko Hara

An instructional development model for global organizations: The GOaL model. *PIQ*, Vol. 12, No. 4: 99-116, 99

Scisco, Pete

Making labels with a computer. *Off Sys*, Vol. 16, No. 3: 34, 36-37, 56, Mar 99

Scott, Craig R. and other authors

The impacts of communication and multiple identifications of intent to leave: A multi-methodological exploration. *Mgt Com Qtly*, Vol. 12, No. 3: 400-435, Feb 99

>

Using communication audits to teach organizational communication to students and employees. *Bus Com Qtly*, Vol. 62, No. 4: 53-70, Dec 99

Scott, Don and other authors

Crossing the international teaching divide—the evaluation of an Internet based teaching project. *J Teach Int Bus*, Vol. 10, No. 3/4: 61-79, 98

Scott, James Calvert

Developing cultural fluency: The goal of international business communication instruction in the 21st century. *JEB*, Vol. 74, No. 3: 140-143, Jan-Feb 99

>

Documenting a research article: Implementing the author-date system contained within the *Publication Manual of the American Psychological Association*. *DPE Conf Read*, 179-185, 99

>

Internationalizing business communication instruction. *NBEA Yrbk*, No. 37: 27-46, 99

>

Using the author-date documentation system: Some useful guidance for writers. *DPE J*, Vol. 40, No. 1: 3-9, Winter 98

>

—and Peter Whiteley

The necessity of cross-cultural training for the international marketplace. *Bus Ed Forum*, Vol. 54, No. 2: 37-40, Dec 99

>

—and other authors

Pacific Rim business students' perceptions of six representative English-language accents. *DPE Conf Read*, 101-109, 99

Scott, Justin T.

Covering the bases. *Off Sys*, Vol. 16, No. 7: 42-44, July 99

>

Creating better business documents. *Off Sys*, Vol. 16, No. 2: 36-39, Feb 99

>

Ergonomic economics. *Off Sys*, Vol. 16, No. 5: 39-40, 42-43, May 99

>

Market yourself by minding your manners: Business etiquette. *Off Sys*, Vol. 16, No. 11: 18-20, 22, 24, Nov 99

>

The spirit of entrepreneurship. *Off Sys*, Vol. 16, No. 3: 46-47, 51, Mar 99

>

You've got snail mail! (But if you look closely, it was probably produced electronically). *Off Sys*, Vol. 16, No. 3: 26, 28, 30, 32-33, Mar 99

Scriven, Jolene

Reflections on the development of research potential of graduate students. *DPE J*, Vol. 40, No. 2: 55-63, Spring 98

Seaton, F. B. and H. A. Laskey

Effects of production location on perceived automobile values. *J Global Mkt*, Vol. 13, No. 1: 71-85, 99

Secada, Walter G.

Lessons learned by the Hispanic dropout project. *Clearings*, Vol. 73, No. 2: 93-95, Nov-Dec 99

Segars, Albert and Gary W. Dickson

Redefining the high-technology classroom. *JEB*, Vol. 74, No. 3: 152-156, Jan-Feb 99

Seibold, David R. and Robert D. McPhee

Responses to the finalist essays. *Mgt Com Qly*, Vol. 13, No. 2: 327-336, Nov 99

Sein, Maung K. and other authors

Rethinking end-user training strategy: Applying a hierarchical knowledge-level model. *J EUC*, Vol. 11, No. 1: 32-39, Jan-Mar 99

Senge, Peter and Jack F. Welch, Jr.

Leading-edge learning: Two views. *T&D*, Vol. 53, No. 3: 40-42, Mar 99

Sergenian, Gail K. and Mark Blodgett

Business training for a new republic: A seminar series for Kazakh oil executives. *J Teach Int Bus*, Vol. 10, No. 1: 77-92, 98

Serrano, Marilyn

Perceptions of elementary school teachers about elementary school keyboarding. Lehman College, Master's thesis, 98

Serwatka, Judy Ann

Internet distance learning: How do I put my course on the Web? *THE J*, Vol. 26, No. 10: 71-74, May 99

Sethi, Vikram and other authors

An examination of the correlates of burnout in information systems professionals. *IRM J*, Vol. 12, No. 3: 5-13, July-Sep 99

Sethna, Beheruz and other authors

E-mail communications in colleges and universities: Are they private? *JEB*, Vol. 74, No. 6: 347-350, July-Aug 99

Sexton, Randall S. and other authors

Beyond backpropagation: Using simulated annealing for training neural networks. *J EUC*, Vol. 11, No. 3: 3-10, July-Sep 99

Seymour, R. M. and other authors

Implementing an interdisciplinary marketing/engineering course project: Project format, preliminary evaluation, and critical factor review. *JME*, Vol. 21, No. 3: 217-231, Dec 99

Seymour, Tom and Gary Ross

Attitudes of business college faculty and administrators toward graduate-level distance education: A national survey. *J CIS*, Vol. 40, No. 1: 51-56, Fall 99

Shafer, William E. and L. Jane Park

An empirical investigation of cultural differences in ethical decisionmaking among U.S. accounting students. *JEB*, Vol. 74, No. 4: 220-224, Mar-Apr 99

Shannon, J. Richard and L. W. Turley

The international marketing curriculum: Views from students. *JME*, Vol. 21, No. 3: 175-180, Dec 99

Shao, Dale H. and Lawrence Peter Shao

The Internet: An essential technology for academic finance professionals. *J Teach Int Bus*, Vol. 10, No. 1: 19-34, 98

Shao, Lawrence Peter and Dale H. Shao

The Internet: An essential technology for academic finance professionals. *J Teach Int Bus*, Vol. 10, No. 1: 19-34, 98

Sharbrough, William and other authors

Bringing outdoor challenge education inside the business communication classroom. *Bus Com Qtly*, Vol. 62, No. 3: 24-36, Sep 99

Sharpe, Deanna L.

Book review: Maximizing your health insurance benefits: A consumer's guide to new and traditional plans by Richard Epstein. *Fin C&P*, Vol. 10, No. 1: 95-96, 99

➤

—and other authors

Retirement programs: Reaching midlife professional women. *Fin C&P*, Vol. 9, No. 2: 25-36, 98

Sharpe, Shane and other authors

Business-information systems professional differences: Bridging the business rule gap. *IRM J*, Vol. 12, No. 2: 16-25, Apr-June 99

Shaughnessy, Michael F.

An interview with Sylvia Rimm about "underachievers." *Clearings*, Vol. 72, No. 4: 203-205, Mar-Apr 99

Shaughnessy, Michael F. and other authors

An interview with Lawrence Greenberg about attention deficit and hyperactivity. *Clearings*, Vol. 73, No. 1: 43-46, Sep-Oct 99

Shaw, Sylvia D.

Importance of keyboarding skills for entry-level employees. Southern Illinois University, Master's thesis, 97

Shaw, Michael J. and other authors

The impact of information sharing on order fulfillment in divergent differentiation supply chains. *J Global IM*, Vol. 7, No. 1: 16-25, Jan-Mar 99

Shaw, Sandra Pride and other authors

The impacts of communication and multiple identifications of intent to leave: A multimethodological exploration. *Mgt Com Qtly*, Vol. 12, No. 3: 400-435, Feb 99

➤

Using communication audits to teach organizational communication to students and employees. *Bus Com Qtly*, Vol. 62, No. 4: 53-70, Dec 99

Shayo, Conrad and other authors

Exploring the measurement of end user computing success. *J EUC*, Vol. 11, No. 1: 5-14, Jan-Mar 99

Sheets, Brenda and Lila Waldman

Factors affecting final grade in an introduction to information processing course. *KBEA J*, 5-9, Spring 99

Sheets, Joyce L.

Structure of program of study where plateaus were encountered in court reporting skill-building classes. *DPE Conf Read*, 119-125, 99

Shelor, Roger and other authors

Skill coverage in project teams. *J CIS*, Vol. 40, No. 1: 69-75, Fall 99

Sheppard, Blair and Gerardine DeSanctis
Bridging distance, time, and culture in executive MBA education. *JEB*, Vol. 74, No. 3: 157-160, Jan-Feb 99

Sheppard, Lorinda M. and Stephen Yelon
The cost-benefit transfer model: An adaption from medicine. *PIQ*, Vol. 12, No. 3: 79-94, 99

Sherman, Hugh D.
Pursuing global competence in undergraduate business education: Use of an international consulting experience. *J Teach Int Bus*, Vol. 10, No. 3/4: 29-41, 98

Shim, Soyeon and other authors
Socialization-based approach to predicting retail career preference and choice. *JME*, Vol. 21, No. 1: 14-24, Apr 99

Shin, Bongsik and Sufi M. Nazem
Data mining: New arsenal for strategic decision-making. *J DBM*, Vol. 10, No. 1: 39-42, Jan-Mar 99

Shingler, John and Drew Hyman
The hierarchy of consumer participation and patterns of economic, social, and political participation. *J Cons Aff*, Vol. 33, No. 2: 380-407, Winter 99

Shmanske, Stephen and Daniel Packey
Lumpy demand and the diagrammatics of aggregation. *J Econ Ed*, Vol. 30, No. 1: 64-74, Winter 99

Shoham, Aviv
Firm orientations: The five orientations revisited. *J Global Mkt*, Vol. 13, No. 1: 45-70, 99

>
Managerial resource allocation and international performance. *J Global Mkt*, Vol. 12, No. 2: 69-87, 98

>
Performance in trade shows and exhibitions: A synthesis and directions for future research. *J Global Mkt*, Vol. 12, No. 3: 41-57, 99

>

—and other authors

A conceptual model of the internationalization of services firms. *J Global Mkt*, Vol. 12, No. 3: 81-106, 99

>

International channels of distribution: The role of centralization. *J Global Mkt*, Vol. 13, No. 1: 87-104, 99

Shoval, Peretz and Mira Balaban
Enhancing the ER model with integrity methods. *J DBM*, Vol. 10, No. 4: 14-23, Oct-Dec 99

Shukla, P. K.
Book review: Writing in the workplace by Jo Allen. *Bus Com Qtly*, Vol. 62, No. 2: 132-135, June 99

Shwom, Barbara and Penny Hirsch
Re-envisioning the writing requirement: An interdisciplinary approach. *Bus Com Qtly*, Vol. 62, No. 1: 104-107, Mar 99

Siau, Keng
Information modeling and method engineering: A psychological perspective. *J DBM*, Vol. 10, No. 4: 44-50, Oct-Dec 99

Siciliano, Julie
A template for managing teamwork in courses across the curriculum. *JEB*, Vol. 74, No. 5: 261-264, May-June 99

Siegfried, John J.
Trends in undergraduate economics degrees, 1997-98. *J Econ Ed*, Vol. 30, No. 3: 325-328, Summer 99

Sigmund, Charles L. and Joe Kerkvliet
Can we control cheating in the classroom? *J Econ Ed*, Vol. 30, No. 4: 331-343, Fall 99

Silberberg, Eugene
The Viner-Wong envelope theorem. *J Econ Ed*, Vol. 30, No. 1: 75-79, Winter 99

- Silverman, Gene and Stan Silverman**
The educational enterprise zone: Where knowledge comes from! THE J, Vol. 26, No. 7: 56-57, Feb 99
- Silverman, Stan and Gene Silverman**
The educational enterprise zone: Where knowledge comes from! THE J, Vol. 26, No. 7: 56-57, Feb 99
- Simkin, Mark G.**
U.S. trade in computers and peripheral equipment: What are they like and why should we care? J CIS, Vol. 40, No. 1: 1-7, Fall 99
- Simkins, Scott P.**
Promoting active student learning using the World Wide Web in economics courses. J Econ Ed, Vol. 30, No. 3: 278-287, Summer 99
- Simon, Judith C. and other authors**
Inclusion of reference disciplines in MIS doctoral programs. J CIS, Vol. 40, No. 1: 40-44, Fall 99
- Simon, Steven John and S. Michael Wang**
The current status of the IS discipline: A survey of American and international business schools. IRM J, Vol. 12, No. 2: 5-15, Apr-June 99
- Simonoff, Jeffrey S. and Priscilla A. LaBarbera**
Toward enhancing the quality and quantity of marketing majors. JME, Vol. 21, No. 1: 4-13, Apr 99
- Simons, Tad**
Handouts that won't get trashed. Present, Vol. 13, No. 2: 48-50, Feb 99
- Simpson, Murray S. and Shireen E. Carroll**
Assignments for a writing-intensive economics course. J Econ Ed, Vol. 30, No. 4: 402-410, Fall 99
- Sims, Randi L. and Allan H. Schulman**
Learning in an online format versus an in-class format: An experimental study. THE J, Vol. 26, No. 11: 54-56, June 99
- Singh, Sandeep and John J. Spitzer**
The rule of 72. Fin C&P, Vol. 10, No. 1: 89-91, 99
- Sinha, Ratna**
Teaching as a career: Patterns and perceptions of business education teachers. DPE J, Vol. 40, No. 2: 64-80, Spring 98
- Sinha, Ratna and Candy Duncan Evans**
Assessment of international students enrolled in an information systems technologies baccalaureate degree program. DPE Conf Read, 7-11, 99
>
- and Marcia A. Anderson**
Business teaching as a career in the United States. NABTE Rev, No. 26: 28-33, 99
- Sipior, Janice C. and Burke T. Ward**
Recommendations for managing employee e-mail. J CIS, Vol. 39, No. 2: 34-39, Winter 98-99
- Siu Loon, Hoe**
Book review: Managing change with business process simulation by David M. Profozich. J Cons Aff, Vol. 33, No. 1: 215-217, Summer 99
- Skean, Wylma C.**
Updating keyboard drills for the computer. Bus Ed Forum, Vol. 53, No. 4: 36-38, Apr 99
- Skillman, Juanita M.**
Book review: How to prepare, stage and deliver winning presentations by Thomas Leech. Info Mgt J, Vol. 33, No. 4: 48, Oct 99
- Skinner, Deborah and other authors**
Implementing an interdisciplinary marketing/engineering course project: Project format, preliminary evaluation, and critical factor review. JME, Vol. 21, No. 3: 217-231, Dec 99

Skramstad, Allan

A course of training for flight instructor renewal. University of North Dakota, Master's thesis, 98

Skutch, Debbe and other authors

Faculty internships in family business. Mid-Amer J Bus, Vol. 14, No. 2: 47-55, Fall 99

Slama, Mark and Kevin Celuch

Teaching critical thinking skills for the 21st century: An advertising principles case study. JEB, Vol. 74, No. 3: 134-139, Jan-Feb 99

Sleezer, Catherine M. and other authors

A step beyond univision evaluation: Using a systems model of performance improvement. PIQ, Vol. 12, No. 3: 119-131, 99

Sletten, Laurie

Lessons from down under: Records management in Australia. Info Mgt J, Vol. 33, No. 1: 26, 28-32, Jan 99

Slostad, Frances and Althier Lazar

How to overcome obstacles to parent-teacher partnerships. Clearings, Vol. 72, No. 4: 206-210, Mar-Apr 99

Slusky, Ludwig and Parviz Partow-Navid

Learning Java internationally using WebCT. THE J, Vol. 27, No. 4: 114, 116, 118, 120, Nov 99

Sly, Tiffanie L. and other authors

International business education: What should be taught and by whom? DPE Conf Read, 77-86, 99

Smart, Denise T. and other authors

Marketing education in the Year 2000: Changes observed and challenges anticipated. JME, Vol. 21, No. 3: 206-216, Dec 99

Smith, Dana H.

Book review: All-out Internet access by Miles R. Fidelman. J Global IM, Vol. 7, No. 4: 37, Oct-Dec 99

Smith, Darlene Brannigan and Doris C. Van Doren

Scenario planning: A new approach to teaching marketing strategy. JME, Vol. 21, No. 2: 146-155, Aug 99

Smith, Jayla and Becky Murphy

Entry level employability skills expected of vocational students by employers in north Missouri. Northwest Missouri State University, Master's thesis, 98

Smith, Karen H. and Mary Ann Stutts

Factors that influence adolescents to smoke. J Cons Aff, Vol. 33, No. 2: 321-357, Winter 99

Smith, Mark and other authors

American high schools can be world class. Clearings, Vol. 72, No. 3: 172-178, Jan-Feb 99

Smith, Maureen and Ann Newman

How to create a virtual learning community. T&D, Vol. 53, No. 7: 44-45, 47-48, July 99

Smith, Susan E.

Solutions to teacher technology training. THE J, Vol. 27, No. 5: 50-53, Dec 99

Smith, Tenley K.

The need for training of aquatic facility managers in southern Illinois. Southern Illinois University, Master's thesis, 97

Smith, Vincent W.

Promoting business education through freshman seminars. Bus Ed Forum, Vol. 53, No. 3: 48-50, Feb 99

Smither, James and other authors

Appreciative inquiry: Using personal narratives for initiating school reform. Clearings, Vol. 72, No. 3: 164-167, Jan-Feb 99

Smithey, Margaret W. and Bradley W. Hough

Creating technology advocates: Connecting preservice teachers with technology. THE J, Vol. 26, No. 8: 78-79, Mar 99

210

Smith-Weber, Sheila M.

Latent sources of computer self-efficacy.
DPE Conf Read, 87-89, 99

Smythe, David

Facing the future: Preparing new information professionals. *Info Mgt J*, Vol. 33, No. 2: 44-46, 48, Apr 99

Snodgrass, Coral

Book review: LEO: The incredible story of the world's first business computer by David Caminer, John Aris, Peter Hermon, and Frank Land. *IRM J*, Vol. 12, No. 1: 39-40, Jan-Mar 99

Snycerski, Susan and other authors

Participation of women as authors and participants in articles published in the *Journal of Organizational Behavior Management*. *J Org Beh Mgt*, Vol. 19, No. 1: 85-94, 99

Snyder, Patricia and Robert Crow

Organizational behavior management in early intervention: Status and implications for research and development. *J Org Beh Mgt*, Vol. 18, No. 2/3: 131-156, 98

Soe, Louise L.

Book review: The virtual workplace by Magid Igbaria and Margaret Tan. *J EUC*, Vol. 11, No. 1: 52, Jan-Mar 99

Sonner, Brenda S.

Success in the capstone business course—assessing the effectiveness of distance learning. *JEB*, Vol. 74, No. 4: 243-247, Mar-Apr 99

Sorge, Christine L. and Kenneth J. Chapman

Can a simulation help achieve course objectives? An exploratory study investigating differences among instructional tools. *JEB*, Vol. 74, No. 4: 225-230, Mar-Apr 99

Sormunen, Carolee and Mary Ellen Adams

The role of administrative office support

personnel in office technology training. *Bus Ed Forum*, Vol. 53, No. 4: 14-20, Apr 99

Sormunen, Carolee and other authors

Men's and women's attitudes toward computer technology: A comparison. *OSR J*, Vol. 17, No. 1: 1-8, Spring 99

Soven, Margot and other authors

Appreciative inquiry: Using personal narratives for initiating school reform. *Clearings*, Vol. 72, No. 3: 164-167, Jan-Feb 99

Spataro, Lucian P. and Marian Crawford Spataro

Increasing organizational productivity through the implementation of virtual teams. *DPE Conf Read*, 171-172, 99

Spataro, Marian Crawford and Lucian P. Spataro

Increasing organizational productivity through the implementation of virtual teams. *DPE Conf Read*, 171-172, 99

Spencer, Earl P.

The reengineering concept—A graphic model. *JEB*, Vol. 74, No. 5: 311-316, May-June 99

Spencer-Matthews, Sarah and other authors

The human side of information development: A case for an intervention at a British visitor attraction. *J EUC*, Vol. 11, No. 4: 33-39, Oct-Dec 99

Spinks, Nelda and Barron Wells

Updating the report writing course. *Bus Ed Forum*, Vol. 53, No. 3: 30-31, Feb 99

Spitzer, Dean R.

Embracing evaluation. *Training*, Vol. 36, No. 6: 42-47, June 99

Spitzer, John J. and Sandeep Singh

The rule of 72. *Fin C&P*, Vol. 10, No. 1: 89-91, 99

Sriussadaporn-Charoenngam, Nongluck and Fredric M. Jabin

An exploratory study of communication competence in Thai organizations. *J Bus Com*, Vol. 36, No. 4: 382-418, Oct 99

Stage, Christina W.

Negotiating organizational communication cultures in American subsidiaries doing business in Thailand. *Mgt Com Qtly*, Vol. 13, No. 2: 245-280, Nov 99

Stahelski, Anthony J. and Paul A. Jessup

The effects of a combined goal setting, feedback and incentive intervention on job performance in a manufacturing environment. *J Org Beh Mgt*, Vol. 19, No. 3: 5-26, 99

Stallard, John J. and other authors

An empirical analysis of the content of the data communications course: Academics' and practitioners' perspectives. *ITL&P J*, Vol. 17, No. 2: 1-14, Fall 99

Stamps, David

Crunch time for IT employers. *Training*, Vol. 36, No. 5: 58-60, 62, 64, 66, May 99

>

Does it seem we're surrounded by trucks? *Training*, Vol. 36, No. 9: 58-64, Sep 99

>

Enterprise training: This changes everything. *Training*, Vol. 36, No. 1: 40-46, 48, Jan 99

>

Is there a method to this mania? *Training*, Vol. 36, No. 10: 82-87, 89, 91, 93, Oct 99

>

My anonymous adventures in cyberspace. *Training*, Vol. 36, No. 4: 50-56, 58, Apr 99

>

The next wave of the future: History. *Training*, Vol. 36, No. 12: 52-54, 56, 58, 60, Dec 99

>

Training and the deep blue sea. *Training*, Vol. 36, No. 7: 39-43, July 99

>

Wired wired world. *Training*, Vol. 36, No. 8: 40-46, Aug 99

Stanley, Linda R. and Kathleen J. Kelly
Faculty perceptions and experiences of student behavior: Does gender matter? *JME*, Vol. 21, No. 3: 194-205, Dec 99

Starkey, Paul L. and D. Cameron Montgomery

An analysis of whistle-blowers and their impact on marketing practices. *Bus Ed Forum*, Vol. 53, No. 4: 39-42, Apr 99

Steiner, Thomas and James DeConinck

Developing an integrated finance and marketing MBA core course. *JME*, Vol. 21, No. 1: 44-50, Apr 99

Steinke, Gerhard and other authors

Crossing the international teaching divide—the evaluation of an Internet based teaching project. *J Teach Int Bus*, Vol. 10, No. 3/4: 61-79, 98

Sterkel Powell, Karen and other authors

Incorporating community service learning into the business communication class. *DPE J*, Vol. 41, No. 1: 42-52, Winter 99

Stevens, Betsy

Persuasion, probity, and paltering: The Prudential crisis. *J Bus Com*, Vol. 36, No. 4: 319-334, Oct 99

Stewart, Daisy

10 ways to recruit teachers. *Techniques*, Vol. 74, No. 5: 20-22, May 99

Stitt-Gohdes, Wanda L.

Teaching and learning styles: Implications for business teacher education. *NBEA Yrbk*, No. 37: 7-15, 99

>

—and other authors

Business teachers' learning and instructional styles. *DPE J*, Vol. 41, No. 2: 71-88, Spring 99

>

Relationship between instructional and learning styles of business teacher educators and business teachers. *NABTE Rev*, No. 26: 23-27, 99

Stock McIsaac, Marina

Distance learning: The U.S. version. PIQ, Vol. 12, No. 2: 21-35, 99

Stone Hanley, Mary and Geneva Gay

Multicultural empowerment in middle school social studies through drama pedagogy. Clearings, Vol. 72, No. 6: 364-370, July-Aug 99

Stone, Courtenay S. and Tung Liu

A critique of one-tailed hypothesis test procedures in business and economics statistics textbooks. J Econ Ed, Vol. 30, No. 1: 59-63, Winter 99

Stone, Leonie L.

Multimedia instruction methods. J Econ Ed, Vol. 30, No. 3: 265-275, Summer 99

Stone, Terri

Design awards. Publish, Vol. 14, No. 6: 60-71, June 99

>

The faces behind the faces. Publish, Vol. 14, No. 11: 68-72, 74, Nov 99

Stowe, Jessica and Lila Waldman

Business communication in Argentina. DPE J, Vol. 40, No. 3: 145-157, Summer 98

Stowers, Robert H. and G. Thomas White

Connecting accounting and communication: A survey of public accounting firms. Bus Com Qtly, Vol. 62, No. 2: 23-40, June 99

Strader, J. Kelly

A comparison of ten-key and top row numeric entry. Southern Illinois University, Master's thesis, 97

Strader, Troy J. and other authors

The impact of information sharing on order fulfillment in divergent differentiation supply chains. J Global IM, Vol. 7, No. 1: 16-25, Jan-Mar 99

Strandberg, John E.

Instant answers.com. Training, Vol. 36, No. 5: 40-44, May 99

Stringer, David

Case writing 101. T&D, Vol. 53, No. 9: 52-57, Sep 99

Strong, Karen V. and Susan L. Cisco

The value added information chain. Info Mgt J, Vol. 33, No. 1: 4-7, 9-10, 12, 14-15, Jan 99

Stuller, Jay

Making call-center voices smile. Training, Vol. 36, No. 4: 26-32, Apr 99

Stump, Rodney L. and other authors

The contingent effect of the dimensions of export commitment on exporting financial performance: An empirical examination. J Global Mkt, Vol. 12, No. 1: 7-25, 98

Sturmey, Peter

History and contribution of organizational behavior management to services for persons with developmental disabilities. J Org Beh Mgt, Vol. 18, No. 2/3: 7-32, 98

Stutts, Mary Ann and Karen H. Smith

Factors that influence adolescents to smoke. J Cons Aff, Vol. 33, No. 2: 321-357, Winter 99

Stutts, Nancy B. and Randolph T. Barker

The use of narrative paradigm theory in assessing audience value conflict in image advertising. Mgt Com Qtly, Vol. 13, No. 2: 209-244, Nov 99

Subramanian, Girish H. and Marvin Rohrer-Meek

User perceptions of voice mail technology: A comparative study of internal and external users. J CIS, Vol. 39, No. 2: 48-53, Winter 98-99

Subramanian, Ramesh

Processing ill-defined spatial operators in geographic databases: A common-sense approach. J DBM, Vol. 10, No. 1: 19-35, Jan-Mar 99

Sugrue, Brenda and other authors

Distance learning: Relationships among class size, instructor location, student perceptions, and performance. *PIQ*, Vol. 12, No. 3: 44-57, 99

Sullivan, Gary L. and other authors

A new approach to evaluating business ethics: An artificial neural networks application. *J EUC*, Vol. 11, No. 3: 11-19, July-Sep 99

Sullivan, Londa L.

Perceptions of required job skills of entry-level secretaries at Southern Illinois University. Southern Illinois University, Master's thesis, 98

Sullivan, Virginia

A gender comparison of Canadian managers' use of information technology: Computer skills required, applications used, and tasks performed. *DPE J*, Vol. 40, No. 1: 10-25, Winter 98

Sullivan, William M. and other authors

Appreciative inquiry: Using personal narratives for initiating school reform. *Clearings*, Vol. 72, No. 3: 164-167, Jan-Feb 99

Summer, Mary and Dennis Hostetler

Factors influencing the adoption of technology in teaching. *J CIS*, Vol. 40, No. 1: 81-87, Fall 99

Sung, Jaimie and Sherman Hanna

The spouse effect on participation and investment decisions for retirement funds. *Fin C&P*, Vol. 9, No. 2: 47-58, 98

Supornpradit, Nantana

Diversity management in the workplace. Southern Illinois University, Master's thesis, 98

Swan, Craig

Book review: Teaching economics to undergraduates: Alternatives to chalk and talk edited by William E. Becker and Michael Watts. *J Econ Ed*, Vol. 30, No. 4: 427-428, Fall 99

Swanton, Donald W.

Teaching Fisher's theory of interest in a simple auction setting. *J Econ Ed*, Vol. 30, No. 1: 43-51, Winter 99

Swetnam, Leslie A. and other authors

Women who pursue science education: The teachers they remember, the insights they share. *Clearings*, Vol. 73, No. 1: 33-36, Sep-Oct 99

Swick, Kevin J.

Service learning helps future teachers strengthen caring perspectives. *Clearings*, Vol. 73, No. 1: 29-32, Sep-Oct 99

Swift, Cathy Owens and Russell Kent

Business school internships: Legal concerns. *JEB*, Vol. 75, No. 1: 23-26, Sep-Oct 99

Sydow Campbell, Kim and other authors

Exploring how instruction in style affects writing quality. *Bus Com Qtly*, Vol. 62, No. 3: 71-86, Sep 99

Sykes, Wylmarie and Robert D. Reid

Virtual reality in schools: The ultimate educational technology. *THE J*, Vol. 26, No. 7: 61-63, Feb 99

Szewczak, Edward

Book review: Extremism and the Internet by P. Brophy, J. Craven, and S. Fisher. *IRM J*, Vol. 12, No. 4: 35, Oct-Dec 99

>

Book review: Information systems success management edited by Edward Garrity and G. Lawrence Sanders. *IRM J*, Vol. 12, No. 3: 39, July-Sep 99

>

Book review: Information systems success measurement edited by Edward J. Garrity and G. Lawrence Sanders. *IRM J*, Vol. 12, No. 2: 38, Apr-June 99

>

Book review: Information warfare and security by Dorothy E. Denning. *IRM J*, Vol. 12, No. 2: 38, Apr-June 99

Szul, Linda F. and Dawn E. Woodland
Visualization ability, proofreading, and color configurations of a computer screen—interactions and implications. *ITL&P J*, Vol. 17, No. 2: 15-21, Fall 99

➤

—**and other authors**

Preparing pre-service teachers for the twenty-first century: A dual-disciplinary approach for business and English education. *DPE J*, Vol. 41, No. 1: 26-34, Winter 99

➤

—**and Wayne A. Moore**

Preparing career-ready students: A process for curriculum revision. *Bus Ed Forum*, Vol. 54, No. 1: 42-44, Oct 99

T

Tallon, William J. and Charles R. Gowen, III

Quality management practices in manufacturing and service corporations: How are they different? *Mid-Amer J Bus*, Vol. 14, No. 1: 33-40, Spring 99

Tan, Felix B. and R. Brent Gallupe

A research manifesto for global information management. *J Global IM*, Vol. 7, No. 3: 5-18, July-Sep 99

Tanner, John and Mike Cudd

Finance degree programs and the issue of student preparedness. *JEB*, Vol. 74, No. 6: 335-340, July-Aug 99

➤

—**and other authors**

Research productivity and teaching effectiveness: MIS faculty. *J CIS*, Vol. 39, No. 4: 8-15, Summer 99

Tanner, John R. and other authors

An empirical analysis of the content of the data communications course: Academics' and practitioners' perspectives. *ITL&P J*, Vol. 17, No. 2: 1-14, Fall 99

➤

—**and Patricia A. Lanier**

A report on gender and gender-related issues

in the accounting professoriate. *JEB*, Vol. 75, No. 2: 76-82, Nov-Dec 99

Tanyel, Faruk and other authors

The skill set for success of new business school graduates: Do prospective employers and university faculty agree? *JEB*, Vol. 75, No. 1: 33-37, Sep-Oct 99

Tarn, David D. C. and other authors

Feminism orientation, product attributes and husband-wife decision dominance: A Taiwan-Japan cross-cultural study. *J Global Mkt*, Vol. 12, No. 3: 23-39, 99

Turner, Liz and Dede Bonner

Once upon an HRD book club. *T&D*, Vol. 53, No. 12: 45-48, 50-51, Dec 99

Taylor, Albert J. and other authors

Salespersons and sales managers: A descriptive study of topics and perceptions of retail sales performance appraisals. *HRD Qtly*, Vol. 10, No. 3: 271-291, Fall 99

Taylor, Craig R. and Cindy Wheatley

Brand-aid. *T&D*, Vol. 53, No. 11: 48-49, 51-53, Nov 99

Taylor, Howard E. and Susan Larson

Social and emotional learning in middle school. *Clearings*, Vol. 72, No. 6: 331-336, July-Aug 99

Taylor, James R.

The other side of rationality: Socially distributed cognition. *Mgt Com Qtly*, Vol. 13, No. 2: 317-326, Nov 99

➤

—**and other authors**

"A case of telecommunications (mis) management" case analyses. *Mgt Com Qtly*, Vol. 12, No. 4: 580-599, May 99

Taylor, Marilyn J. and other authors

Women who pursue science education: The teachers they remember, the insights they share. *Clearings*, Vol. 73, No. 1: 33-36, Sep-Oct 99

Terberg, Julie and other authors

Design secrets of the pros. Present, Vol. 13, No. 7: 49-52, 54-56, July 99

Terra, Richard P.

Dynamic duo. Publish, Vol. 14, No. 12: 50-51, 53-57, Dec 99

Thach, Liz and Tom Heinselmann

Executive coaching defined. T&D, Vol. 53, No. 3: 35-39, Mar 99

Thies, Kurt

Book review: Business etiquette: 101 ways to conduct business with charm and savvy by Ann Marie Sabath. Info Mgt J, Vol. 33, No. 4: 46, Oct 99

Thomas, Gerald E.

Leaderless supervision and performance appraisal: A proposed research agenda. HRD Qtly, Vol. 10, No. 1: 91-94, Spring 99

Thomas, Jane

Business writing in history: What caused the dictamen's demise? J Bus Com, Vol. 36, No. 1: 40-54, Jan 99

Thompson, Joyce A.

Book review: The leadership engine: How winning companies build leaders at every level by Noel M. Tichy. HRD Qtly, Vol. 10, No. 4: 391-394, Winter 99

Thompson, Jamie Huyer and other authors

Retirement programs: Reaching midlife professional women. Fin C&P, Vol. 9, No. 2: 25-36, 98

Thoms, Karen Jarrett

Teaching via ITV: Taking instructional design to the next level. THE J, Vol. 26, No. 9: 60-66, Apr 99

Thorne, Daniel and William Davig

Toppling disciplinary silos: One suggestion for accounting and management. JEB, Vol. 75, No. 2: 99-103, Nov-Dec 99

Thornton, Holly and Gordon Eisenman

Telementoring: Helping new teachers through the first year. THE J, Vol. 26, No. 9: 79-82, Apr 99

Tillman, Joe

The Bosnian war on video: Media analysis in middle school geography class. Clearings, Vol. 72, No. 5: 298-300, May-June 99

Timmerman, C. Erik and other authors

Using communication audits to teach organizational communication to students and employees. Bus Com Qtly, Vol. 62, No. 4: 53-70, Dec 99

Tobias, Catherine and Allison Rossett

A study of the journey from training to performance. PIQ, Vol. 12, No. 3: 31-43, 99

Todd, Peter and R. Ryan Nelson

Strategies for managing EUC on the Web. J EUC, Vol. 11, No. 1: 24-31, Jan-Mar 99

Tomei, Lawrence A.

Concentration and infusion—two approaches for teaching technology for lifelong learners. THE J, Vol. 26, No. 9: 72-76, Apr 99

Tonazzi, Lori L.

The impact of block scheduling on secondary student keyboarding speed development. Southern Illinois University, Master's thesis, 98

Torkzandeh, Reza and Leopoldo A.

Gemoets

Utilization and impacts of information technology application on end-users in U.S. and Mexico. J CIS, Vol. 39, No. 2: 6-14, Winter 98-99

Torraco, Richard J.

Integrating learning with working: A reconception of the role of workplace learning. HRD Qtly, Vol. 10, No. 3: 249-270, Fall 99

Totaro, Michael and other authors

Research productivity and teaching effectiveness: MIS faculty. *J CIS*, Vol. 39, No. 4: 8-15, Summer 99

Towell, Elizabeth R. and other authors

Building OM curriculum for the new millennium: Industry perceptions. *Mid-Amer J Bus*, Vol. 14, No. 2: 37-45, Fall 99

Trandel, Gregory A.

Using a tv game show to explain the concept of a dominant strategy. *J Econ Ed*, Vol. 30, No. 2: 133-140, Spring 99

Trauth, Eileen M.

Leapfrogging an IT labor force: Multinational and indigenous perspectives. *J Global IM*, Vol. 7, No. 2: 22-32, Apr-June 99

Trolley, Edward A. and David van Adelsberg

Running training like a business. *T&D*, Vol. 53, No. 10: 56-65, Oct 99

Truell, Allen D.

Challenges and opportunities associated with Internet-based instruction in business education classrooms. *DPE Conf Read*, 161-163, 99

Concerns of traditionally and alternatively certified marketing education teachers. *DPE J*, Vol. 41, No. 2: 89-104, Spring 99

Ensuring success in the international business arena: Business teacher education responds. *DPE J*, Vol. 40, No. 3: 175-182, Summer 98

Student attitudes toward and evaluation of Internet instruction. *DPE Conf Read*, 127-132, 99

Teaching concerns of traditionally and alternatively certified marketing educators. *DPE Conf Read*, 133-143, 99

Teaching higher-order thinking skills in marketing classes. *Bus Ed Forum*, Vol. 54, No. 1: 39-41, Oct 99

The status of ethics instruction in marketing education. *DPE Conf Read*, 111-117, 99

—and Perry Goss

Comparing the return rate, speed, and quality of e-mail and postal mail survey delivery methods in a business education setting. *DPE Conf Read*, 19-23, 99

—and Yuan-Hua "Roger" Wen

The effect of human resource training and development programs on restaurant turnover rate. *DPE Conf Read*, 59-61, 99

—and other authors

Problem-based exams versus objective exams as a predictor of final student achievement. *DPE J*, Vol. 40, No. 1: 26-35, Winter 98

Trujillo, Nick

Book review: Case studies in organizational communication by Beverly Davenport Sypher. *Mgt Com Qtly*, Vol. 12, No. 3: 474-476, Feb 99

Tucker, Mary L. and other authors

Incorporating community service learning into the business communication class. *DPE J*, Vol. 41, No. 1: 42-52, Winter 99

Tucker, Rachel

A descriptive study of elementary and middle school keyboarding: Who is teaching; how is it taught; the best method to teach. Southwest Missouri State University, Master's thesis, 98

Tung, Ray-Lin and other authors

A new approach to evaluating business ethics: An artificial neural networks application. *J EUC*, Vol. 11, No. 3: 11-19, July-Sep 99

Turk, Dan

Book review: The unified modeling language user guide by Grady Booch, James Rumbaugh, and Ivar Jacobson. *J DBM*, Vol. 10, No. 4: 51-52, Oct-Dec 99

Turley, L. W. and J. Richard Shannon

The international marketing curriculum: Views from students. *JME*, Vol. 21, No. 3: 175-180, Dec 99

Turner, Douglas E. and other authors

The teaching of telecommunications management: Expectations and delivery. *J CIS*, Vol. 39, No. 2: 81-88, Winter 98-99

U**Underwood, Robert A. and other authors**

Business educators' perceptions of professional meetings with implications for organizations' leaders. *NABTE Rev*, No. 26: 34-39, 99

Urbancic, Frank R. and Robert M. Bracken

Ethics content in introductory accounting textbooks: An analysis and review. *JEB*, Vol. 74, No. 5: 279-284, May-June 99

V**Valencik, Sherri and other authors**

A continuous improvement approach to support staff workload analysis: A case study. *ITL&P J*, Vol. 17, No. 2: 45-52, Fall 99

Valentine, Deborah

A business writing center serves writing requirements in a pre-professional program. *Bus Com Qtly*, Vol. 62, No. 1: 101-103, Mar 99

Valentine, Thomas and other authors

Understanding support for innovation in a large-scale change effort: The manager-as-instructor approach. *HRD Qtly*, Vol. 10, No. 1: 63-77, Spring 99

van Adelsberg, David and Edward A.**Trolley**

Running training like a business. *T&D*, Vol. 53, No. 10: 56-65, Oct 99

Van Auken, Stuart and Earl Chrysler

A methodology for alumni assessment of an MIS program. *J CIS*, Vol. 39, No. 4: 33-39, Summer 99

Van Buren, Mark E.

A yardstick for knowledge management. *T&D*, Vol. 53, No. 5: 71-73, 75-78, May 99

>

—and Daniel P. McMurrer

The Japanese training scene. *T&D*, Vol. 52, No. 8: 43-46, Aug 99

>

—and Laurie J. Bassi

Sharpening the leading edge. *T&D*, Vol. 53, No. 1: 23-28, 30, 32-33, Jan 99

Van der Krogt, Ferd J. and other authors

Strategies in organizing work-related learning projects. *HRD Qtly*, Vol. 10, No. 1: 43-61, Spring 99

Van Doren, Doris C. and Darlene Brannigan Smith

Scenario planning: A new approach to teaching marketing strategy. *JME*, Vol. 21, No. 2: 146-155, Aug 99

Van Dyke, Carrie Jackson

What to do when the media calls. *Off Sys*, Vol. 16, No. 5: 44-46, May 99

VanBuskirk, William R. and other authors

Appreciative inquiry: Using personal narratives for initiating school reform. *Clearings*, Vol. 72, No. 3: 164-167, Jan-Feb 99

Vande, Merkt and Jayne Beadle

A multisite case study investigating mentoring practices in selected business organizations. Northern Illinois University, Doctoral dissertation, 98

Varner, Iris I.

Cross-cultural communication and aging in the United States edited by Hana S. Noor Al-Deen. *J Bus Com*, Vol. 36, No. 3: 307-309, July 99

>

International/Intercultural presence at ABC, 1980-1998. *Bus Com Qtly*, Vol. 62, No. 1: 69-73, Mar 99

Venable, Carol and other authors

Do-it-yourself cases for accountants. *Bus Com Qtly*, Vol. 62, No. 4: 87-89, Dec 99

Vice, Janna P. and Myrena S. Jennings

Analysis of executives' written documents: Their practices and preferences. *DPE Conf Read*, 3-6, 99

Victor, David

Electronic classrooms and virtual publishing: A look beyond the writing requirement. *Bus Com Qtly*, Vol. 62, No. 1: 74-81, Mar 99

Victor, David A.

Using scenarios and vignettes in cross-cultural business communication instruction. *Bus Com Qtly*, Vol. 62, No. 4: 99-103, Dec 99

Vik, Gretchen N. and other authors

Do-it-yourself cases for accountants. *Bus Com Qtly*, Vol. 62, No. 4: 87-89, Dec 99

Vinson, David and other authors

Importing a culture of success via a strong principal. *Clearings*, Vol. 72, No. 4: 199-202, Mar-Apr 99

Vitier, Alex J. and Randy L. Joyner

A comparison of computer workforce skills: Secondary academic teachers vs. workforce development teachers. *DPE Conf Read*, 25-29, 99

Volpe, Ronald P. and other authors

Personal financial literacy: The missing dimension in business education. *OBT*, Vol. 58: 24-34, 99

W**Wachter, Renee M.**

Technology support for knowledge management. *Mid-Amer J Bus*, Vol. 14, No. 2: 13-20, Fall 99

Waclawski, Janine and Allen H. Church
Influence behaviors and managerial effectiveness in lateral relations. *HRD Qtly*, Vol. 10, No. 1: 3-34, Spring 99

Wade, William

What do students know and how do we know that they know it? *THE J*, Vol. 27, No. 3: 94-96, 98, 100, Oct 99

Wagner, Stacey and Robert M. Fulmer

Leadership: Lessons from the best. *T&D*, Vol. 53, No. 3: 29-32, Mar 99

Waite, Bill and other authors

Putting together a world-class team. *T&D*, Vol. 53, No. 1: 47-51, Jan 99

Walbert, Mark S. and John F. Chizmar

Web-based learning environments guided by principles of good teaching practice. *J Econ Ed*, Vol. 30, No. 3: 248-259, Summer 99

Walczak, Steven

A re-evaluation of information systems publication forums. *J CIS*, Vol. 40, No. 1: 88-97, Fall 99

Waldman, Lila and Brenda Sheets

Factors affecting final grade in an introduction to information processing course. *KBEA J*, 5-9, Spring 99

>

—and Jessica Stowe

Business communication in Argentina. *DPE J*, Vol. 40, No. 3: 145-157, Summer 98

Waldman, Lila D.

A survey of international business activity in a rural region. *Bus Ed Forum*, Vol. 53, No. 4: 33-35, Apr 99

Wales, Barbara A. and Harry A. Harmon
International and domestic students' perception of library personnel and resources: Explaining and predicting the differences. *J Teach Int Bus*, Vol. 10, No. 3/4: 129-148, 98

Walker, Hill M. and Annemieke Golly
Developing behavioral alternatives for anti-social children at the point of school entry. *Clearings*, Vol. 73, No. 2: 104-106, Nov-Dec 99

Wallace, Catherine and other authors
Tyranny of distance: Is this the case? *Bus Com Qtly*, Vol. 62, No. 4: 83-87, Dec 99

Wallace-Thompson, Lynette I.
Perceptions of secondary-level business teachers regarding instruction for SCANS entry-level workplace competencies and skills. Southern Illinois University, Master's thesis, 97

Waller, David S. and Michael Jay Polonsky
Using student projects to link academics, business, and students. *J Teach Int Bus*, Vol. 10, No. 2: 55-78, 98

Walstad, William B. and Sam Allgood
The longitudinal effects of economic education on teachers and their students. *J Econ Ed*, Vol. 30, No. 2: 99-111, Spring 99

Walstrom, Kent A. and Lori N. Komp
Perceptions about electronic money: Form and function. *J CIS*, Vol. 39, No. 2: 15-25, Winter 98-99

Walz, Daniel T. and other authors
Sustainable withdrawal rates from your retirement portfolio. *Fin C&P*, Vol. 10, No. 1: 39-47, 99

Wang, Kai-Ping and other authors
Teaching by Internet: Preparing for the future. *ABEA J*, Vol. 18, No. 1: 13-16, Spring 99

Wang, Pien and other authors
Knowledge and skills of IS graduates: A Hong Kong perspective. *J CIS*, Vol. 39, No. 2: 40-47, Winter 98-99

Wang, S. Michael and Steven John Simon
The current status of the IS discipline: A survey of american and international business schools. *IRM J*, Vol. 12, No. 2: 5-15, Apr-June 99

Wang, Shouhong
Organizational memory information systems: A domain analysis in the object-oriented paradigm. *IRM J*, Vol. 12, No. 2: 26-35, Apr-June 99

Wang, Te-Ling
The training needs of high-tech industry in Hsinchu Science-Based Industrial Park in Taiwan. Southern Illinois University, Master's thesis, 97

Wang, Yu-mei
Online conference: A participant's perspective. *THE J*, Vol. 26, No. 8: 70-76, Mar 99

Ward, Burke T. and Janice C. Sipior
Recommendations for managing employee e-mail. *J CIS*, Vol. 39, No. 2: 34-39, Winter 98-99

Ward, Sidne G. and other authors
The role of the CIO: Enduring MIS issues. *J CIS*, Vol. 40, No. 1: 8-16, Fall 99

Wardrobe, William J. and Marsha L. Bayless
Content of the business communication course: An analysis of coverage. *Bus Com Qtly*, Vol. 62, No. 4: 33-40, Dec 99

Waring, Becky
Ready or not, videoconferencing is coming. *Present*, Vol. 13, No. 10: 34-36, 38-40, Oct 99

Warner, Janine
Get on the fast track with Dreamweaver. *Publish*, Vol. 14, No. 5: 44-48, May 99

Warner, Mark and Maureen Akins
Training today's teachers for tomorrow's classrooms. *THE J*, Vol. 27, No. 3: 118, 120, Oct 99

Warren, Lorraine

Book review: Information, systems and information systems—Making sense of the field by Peter Checkland and Sue Holwell. *J EUC*, Vol. 11, No. 4: 51-52, Oct-Dec 99

Warwood, Byrdeen and Cynthia Redmond

Partnership building and ideas for applied learning projects. *NBEA Yrbk*, No. 37: 142-151, 99

Wasserman, Michael E. and other authors
Resources and capabilities for sustainable competitive advantage: A cross-functional perspective. *Mid-Amer J Bus*, Vol. 14, No. 1: 23-32, Spring 99

Wassum, Bettina and Victor V. Cordell
Supply-side and competitor industry effects on adopting networked technologies: A cross-national study. *J Global Mkt*, Vol. 13, No. 1: 29-44, 99

Wastell, D. G. and P. Kawalek
A case study evaluation of the use of the viable system model in information systems development. *J DBM*, Vol. 10, No. 4: 24-32, Oct-Dec 99

Watad, Mahmoud M.
The context of introducing IT/IS-based innovation into local government in Colombia. *J Global IM*, Vol. 7, No. 1: 39-45, Jan-Mar 99

Watkins, Karen E. and other authors
Managers as facilitators of learning in learning organizations. *HRD Qtly*, Vol. 10, No. 2: 105-126, Summer 99

>
Understanding support for innovation in a large-scale change effort: The manager-as-instructor approach. *HRD Qtly*, Vol. 10, No. 1: 63-77, Spring 99

Webb, Marion S. and other authors
Survey of international business positions advertised in the National Business Employment Weekly. *J Teach Int Bus*, Vol. 10, No. 1: 35-52, 98

Weber, Pamela F.
Getting a grip on employee growth. *T&D*, Vol. 53, No. 5: 87-94, May 99

Weber, Sheila Marie
The influence of social cognitive career theory on African-American female adolescents' career development. University of Missouri—Columbia, Doctoral dissertation, 98

Webster, Berenika M.
Records management: From profession to scholarly discipline. *Info Mgt J*, Vol. 33, No. 4: 20, 22, 24-30, Oct 99

Webster, Linda and other authors
Problem-based exams versus objective exams as a predictor of final student achievement. *DPE J*, Vol. 40, No. 1: 26-35, Winter 98

Weger, Chuck
Shop talk. *Publish*, Vol. 14, No. 10: 46, Oct 99

Weibel, Bob
Finding the middle ground. *Publish*, Vol. 14, No. 8: 66-70, Aug 99

>
In search of the perfect proof. *Publish*, Vol. 14, No. 9: 70-75, Sep 99

>
Magnetic appeal. *Publish*, Vol. 14, No. 1: 66-73, Jan 99

>
Pour on the color. *Publish*, Vol. 14, No. 6: 72-76, June 99

>
The case for color lasers. *Publish*, Vol. 14, No. 4: 81-85, Apr 99

>
Their aim is true. *Publish*, Vol. 14, No. 3: 52-58, Mar 99

Weirich, Thomas R. and other authors

Using practitioners' viewpoints to improve accounting students' communications skills. *Bus Com Qtly*, Vol. 62, No. 2: 41-60, June 99

Weishaar, Mary Konya and Joseph R. Boyle

Note-taking strategies for students with disabilities. *Clearings*, Vol. 72, No. 6: 392-395, July-Aug 99

Welch, Jack F., Jr. and Peter Senge

Leading-edge learning: Two views. *T&D*, Vol. 53, No. 3: 40-42, Mar 99

Welch, Jackie R.

Using credit-card based electronic registration in continuing education settings. Southern Illinois University, Master's thesis, 98

Wellner, Alison

Get ready for generation next. *Training*, Vol. 36, No. 2: 42-44, 46, 48, Feb 99

Wellner, Alison Stein

Workplace 2018: Retirement boom or bust? *Training*, Vol. 36, No. 8: 54-59, Aug 99

Wells, Barron and Nelda Spinks

Updating the report writing course. *Bus Ed Forum*, Vol. 53, No. 3: 30-31, Feb 99

Wells, Richard C.

Back to the (Internet) classroom. *Training*, Vol. 36, No. 3: 50-52, 54, Mar 99

Wen, Ling-Yu Melody

A study of the importance of workplace basics competencies (SCANS) in Taiwan, Republic of China. *DPE J*, Vol. 40, No. 3: 117-127, Summer 98

Wen, Yuan-Hua "Roger" and Allen D. Truell

The effect of human resource training and development programs on restaurant turnover rate. *DPE Conf Read*, 59-61, 99

Wendel, Frederick C. and Jiali Luo

Junior high school education in China. *Clearings*, Vol. 72, No. 5: 279-284, May-June 99

West, Charles J. and Larry W. Cornwell

Using hands-on-exercises in the business data communications course. *J CIS*, Vol. 39, No. 2: 2-5, Winter 98-99

West, Lawrence A., Jr. and Brian E. Mennecke

Relational data modeling for geographical information systems. *J DBM*, Vol. 10, No. 2: 27-34, Apr-June 99

Westerfelhaus, Robert and Sonya Pagel

Read the book or attend a seminar? Charting ironies in how managers prefer to learn. *J Bus Com*, Vol. 36, No. 2: 163-193, Apr 99

Wheatley, Cindy and Craig R. Taylor

Brand-aid. *T&D*, Vol. 53, No. 11: 48-49, 51-53, Nov 99

White, Andre N.

Knowledge and skill lead to career opportunities. *MBEA Today*, Vol. 64, No. 4: 7, Sep 99

White, G. Thomas and Robert H. Stowers

Connecting accounting and communication: A survey of public accounting firms. *Bus Com Qtly*, Vol. 62, No. 2: 23-40, June 99

Whiteley, Peter and James Calvert Scott

The necessity of cross-cultural training for the international marketplace. *Bus Ed Forum*, Vol. 54, No. 2: 37-40, Dec 99

Whitelock, Jeryl and David Jobber

An exploratory investigation into the impact of competitor environment and the role of information on the decision to enter a new, non-domestic market. *J Global Mkt*, Vol. 13, No. 2: 67-83, 99

White-Means, Shelley I. and Gong-Soog Hong

Consumer preferences for health care reform options. *J Cons Aff*, Vol. 33, No. 2: 237-253, Winter 99

Whitfield, J. Michael and Stephen L. Payne

Benchmarking for business schools/colleges: Implementing an alternative, partnership approach. *JEB*, Vol. 75, No. 1: 5-9, Sep-Oct 99

Whiting, Jennifer L.

An examination of the relationship between alcohol and collegiate performance. Southern Illinois University, Master's thesis, 98

Whitney Gibson, Jane and Jorge M. Herrera

How to go from classroom based to online delivery in eighteen months or less: A case study in online program development. *THE J*, Vol. 26, No. 6: 57-60, Jan 99

Whittler, Leann L.

Effect of flexible work schedules on work and family life. Southern Illinois University, Master's thesis, 97

Widdows, Richard and Lien-Ti Bei

Product knowledge and product involvement as moderators of the effects of information on purchase decisions: A case study using the Perfect Information Frontier approach. *J Cons Aff*, Vol. 33, No. 1: 165-186, Summer 99

Widlake, Dina E. and other authors

Electronic learning delivery systems: A selection model. *PIQ*, Vol. 12, No. 4: 7-32, 99

Widman, Jake

Get on the same page. *Publish*, Vol. 14, No. 4: 65-70, Apr 99

Wiedmaier, Cheryl and Sherry Roberts

Technology and workplace skills needed for entry-level employment in the 21st Century workplace: A preliminary investigation. *DPE Conf Read*, 145-147, 99

Wiest, Lynda R.

Practicing what they teach: Should teachers "do as they say"? *Clearings*, Vol. 72, No. 5: 264-268, May-June 99

Wiggs, Linda and other authors

Educational preparation of the office professional: A response from Professional Secretaries International members. *DPE J*, Vol. 40, No. 2: 87-97, Spring 98

Wiggs, Linda Henson and Margaret Erthal

Business education student teachers' perceptions of their preparedness to teach. *NABTE Rev*, No. 26: 18-22, 99

Wight, Jonathan B.

Using electronic data tools in writing assignments. *J-Econ Ed*, Vol. 30, No. 1: 21-27, Winter 99

Wildemeersch, Danny and other authors

Strategies in organizing work-related learning projects. *HRD Qtly*, Vol. 10, No. 1: 43-61, Spring 99

Wilhelm, William

A Delphi study of desired entry-level workplace skills, competencies, and proof-of-achievement (abstract). *ABEA J*, Vol. 18, No. 1: 30-31, Spring 99

>

A Delphi study of entry-level workplace skills, competencies, and proof-of-achievement products. Arizona State University, Doctoral dissertation, 98

>

A Delphi study of entry-level workplace skills, competencies, and proof-of-achievement products. *DPE J*, Vol. 41, No. 2: 105-122, Spring 99

Wilk, Leslie A. and William K. Redmon

The effects of feedback and goal setting on the productivity and satisfaction of university admissions staff. *J Org Beh Mgt*, Vol. 18, No. 1: 45-68, 98

Wilkes, Ronald B. and other authors
Inclusion of reference disciplines in MIS doctoral programs. *J CIS*, Vol. 40, No. 1: 40-44, Fall 99

Wilkinson, David
Cost-benefit analysis versus cost-consequences analysis. *PIQ*, Vol. 12, No. 4: 71-81, 99

Wilkinson, Kelly and Lonnie Echternacht
Internet homework activities and traditional homework activities: The effects of achievement, completion time, and perception. *DPE J*, Vol. 40, No. 4: 214-230, Fall 98

Will, Richard P. and other authors
Capturing expertise from experts: The need to match knowledge elicitation techniques with expert system types. *J CIS*, Vol. 39, No. 2: 89-95, Winter 98-99

Williams, Andrea
Book review: Managing language: The discourse of corporate meetings by Francesca Bargiela-Chiappini and Sandra J. Harris. *J Bus Com*, Vol. 36, No. 2: 218-219, Apr 99

Williams, Caitlin P.
The end of the job as we know it. *T&D*, Vol. 53, No. 1: 52, 54, 56, 58-60, Jan 99

Williams-Myers, Claudette and Marcia A. Anderson
Employability skills required for 21st century Jamaican workers: Implications for education and training. *DPE Conf Read*, 63-69, 99

Willis, Cynthia and Randy L. Joyner
A comparison on student performance outcomes: Distance learning vs. traditional on-campus learning. *DPE Conf Read*, 37-46, 99

Willis, Rachel A. and Paul J. Pieper
The doctoral origins of economics faculty and the education of new economics doctorates. *J Econ Ed*, Vol. 30, No. 1: 80-88, Winter 99

Willmore, Joe
Four HRD scenarios of the future. *T&D*, Vol. 53, No. 12: 38-41, Dec 99

Wilson, Timothy L.
International after-sales services. *J Global Mkt*, Vol. 13, No. 1: 5-27, 99

Windsor, John and other authors
Maintaining quality in information systems. *J CIS*, Vol. 40, No. 1: 76-80, Fall 99

Winfield, Sean
11 signs that it's time to upgrade your copier . . . and one sign that it's time to downgrade. *Off Sys*, Vol. 16, No. 5: 34, 36, May 99

>

Fax for less: Ten steps for cutting the fat off your fax bills. *Off Sys*, Vol. 16, No. 4: 39-40, 42, Apr 99

>

The fax match game. *Off Sys*, Vol. 16, No. 10: 34, 36, 38, Oct 99

>

What's new in fax technology? *Off Sys*, Vol. 16, No. 7: 25-26, 28-29, July 99

Winston, Elaine R. and Dorothy G. Dologite

Achieving IT infusion: A conceptual model for small business. *IRM J*, Vol. 12, No. 1: 26-38, Jan-Mar 99

Winter, Mary and Glenn Muske
Cash flow management: A framework of daily family activities. *Fin C&P*, Vol. 10, No. 1: 1-12, 99

Winter, Mary and other authors
Constraints, domain conditions, and well-being: Evidence from Poland during the transformation. *J Cons Aff*, Vol. 33, No. 1: 27-47, Summer 99

Wong, Peng Y. and Catherine S. Chen
Generating realistic business data instantly: A database files generator. *DPE Conf Read*, 165-170, 99

Woodland, Dawn E. and Linda F. Szul
Visualization ability, proofreading, and color configurations of a computer screen—interactions and implications. *ITL&P J*, Vol. 17, No. 2: 15-21, Fall 99

Wooten, Kevin C. and Anthony T. Cobb
Career development and organizational justice: Practice and research implications. *HRD Q*ly, Vol. 10, No. 2: 173-179, Summer 99

Wright, Elizabeth and Angela Benson
Pedagogy and policy in the age of the wired professor. *THE J*, Vol. 27, No. 4: 60-62, 64, 66, 68, Nov 99

Wright, Kay E.
A study of the effect of computer-assisted instruction on student achievement in a secondary typing class. Southwest Missouri State University, Master's thesis, 98

X

Xiao, Jing J.
Book review: *Rationality gone awry: Decision making inconsistent with economic and financial theory* by Hugh Schwartz. *Fin C&P*, Vol. 10, No. 1: 105-106, 99

Xingfu, Ding and other authors
Open and dual-mode universities in East and South Asia. *PIQ*, Vol. 12, No. 2: 96-121, 99

Y

Yacci, Michael
The knowledge warehouse: Reusing knowledge components. *PIQ*, Vol. 12, No. 3: 132-140, 99

Yavas, Ugur
Training needs in Saudi Arabia—A survey of managers. *JEB*, Vol. 75, No. 2: 117-121, Nov-Dec 99

Yellen, Robert E.
The on-line trainee: A forgotten end user. *J EUC*, Vol. 11, No. 3: 29-30, July-Sep 99

Yelon, Stephen and Lorinda M. Sheppard
The cost-benefit transfer model: An adaption from medicine. *PIQ*, Vol. 12, No. 3: 79-94, 99

Yelon, Stephen L. and J. Kevin Ford
Pursuing a multidimensional view of transfer. *PIQ*, Vol. 12, No. 3: 58-78, 99

Yen, David C. and Neil F. Holsing
Software asset management: Analysis, development and implementation. *IRM J*, Vol. 12, No. 3: 14-26, July-Sep 99

Yohe, Roger L.
Exploring China: An educator's journey. *ABEA J*, Vol. 18, No. 1: 10-12, Spring 99

York, Kenneth M. and Lizabeth A. Barclay
Electronic communication skills in the classroom: An e-mail in-basket exercise. *JEB*, Vol. 74, No. 4: 249-253, Mar-Apr 99

Young, James L.
Professionalism. *ABEA J*, Vol. 18, No. 1: 4-5, Spring 99

Yudelson, Julian
Adapting McCarthy's four P's for the twenty-first century. *JME*, Vol. 21, No. 1: 60-67, Apr 99

Z

Zabidi, Zaini Bin
The perceptions of Malaysian students at Southern Illinois University at Carbondale toward the usefulness of the Internet in the learning environment. Southern Illinois University, Master's thesis, 97

Zaichkowsky, Judith L. and Rosemary Polegato
Food shopping profiles of career-oriented, income-oriented, and at-home wives. *J Cons Aff*, Vol. 33, No. 1: 110-133, Summer 99

Zelazna, Krystyna and other authors
Constraints, domain conditions, and well-being: Evidence from Poland during the transformation. *J Cons Aff*, Vol. 33, No. 1: 27-47, Summer 99

Zeliff, Nancy D. and other authors
International business education: What should be taught and by whom? *DPE Conf Read*, 77-86, 99

Zemke, Ron
Book review: Difficult conversations: How to discuss what matters most by Douglas Stone, Bruce Patton, and Sheila Heen. *Training*, Vol. 36, No. 6: 54, 56, June 99

>
Book review: Discovering the soul of service by Leonard L. Berry. *Training*, Vol. 36, No. 3: 56, 58, Mar 99

>
Don't fix that company. *Training*, Vol. 36, No. 6: 26-33, June 99

>
Toward a science of training. *Training*, Vol. 36, No. 7: 32-36, July 99

>
Why organizations still aren't learning. *Training*, Vol. 36, No. 9: 40-42, 44, 46, 49, Sep 99

>
—and other authors
Generation gaps in the classroom. *Training*, Vol. 36, No. 11: 48-52, 54, Nov 99

>
—and Susan Zemke
Putting competencies to work. *Training*, Vol. 36, No. 1: 70-72, 74-76, Jan 99

Zemke, Susan and Ron Zemke
Putting competencies to work. *Training*, Vol. 36, No. 1: 70-72, 74-76, Jan 99

Zepeda, Lydia and other authors
Consumer risk perception profiles regarding recombinant bovine growth hormone (rbGH). *J Cons Aff*, Vol. 33, No. 2: 254-275, Winter 99

Zhang, Jiping and other authors
A step beyond univision evaluation: Using a systems model of performance improvement. *PIQ*, Vol. 12, No. 3: 119-131, 99

Zhao, Jensen J.
Using a portable personal web server to increase students' research and communication efficiency. *JEB*, Vol. 74, No. 5: 307-310, May-June 99

>
—and other authors
Telling it like it is: The use of certainty in public business discourse. *J Bus Com*, Vol. 36, No. 3: 280-300, July 99

Zielinski, Dave
Creative cost cutting. *Present*, Vol. 13, No. 8: 36-38, 40-42, 44, Aug 99

>
Thinking strategically. *Present*, Vol. 13, No. 9: 38-40, 42-44, 46, Sep 99

Zimmerman, Alan
Effects of a trade barrier perception on international services trade: A study of insurance executives. *J Global Mkt*, Vol. 12, No. 4: 79-98, 99

Zinkhan, George M. and other authors
The structure of Sao Paulo street markets: Evolving patterns of retail institutions. *J Cons Aff*, Vol. 33, No. 1: 3-26, Summer 99

Zou, Shaoming and Matthew B. Myers
The R & D, manufacturing, and marketing competencies and the firm's global competitive position: An empirical study. *J Global Mkt*, Vol. 12, No. 3: 5-21, 99

Zurliene, Tricia A.
The role of secretaries in training computer technologies. Southern Illinois University, Master's thesis, 98

Zviran, Moshe
Select: A decision support system for computer family selection. *J CIS*, Vol. 39, No. 2: 101-112, Winter 98-99

Publications Indexed

Bus Com Qtly—Business Communication Quarterly, Deborah C. Andrews, Editor, Department of English, University of Delaware, Newark, CD 19716-2537

Bus Ed Forum—Business Education Forum, Janet M. Treichel, Publisher, National Business Education Association, 1914 Association Drive, Reston, VA 20191

Clearings—The Clearinghouse, Judy Cusick, Managing Editor, Heldref Publications, 1319 18th Street, N.W., Washington, DC 20036-1802

DPE Instr Strat—Instructional Strategies: An Applied Research Series of DPE, Zane Quible, Editor, Oklahoma State University, Stillwater, OK 74078

DPE J—Delta Pi Epsilon Journal, Marguerite P. Shane Joyce, Editor, School of Business and Economics, California State University—Los Angeles, 5151 State University Drive, Los Angeles, CA 90032

DPE Proceedings—1998 Delta Pi Epsilon National Conference Proceedings, Delta Pi Epsilon National Office, P.O. Box 4340, Little Rock, AR 72214

DPE Rev & Synth of Resrch Bus Educ 1991-1995—Delta Pi Epsilon Review and Synthesis of Research in Business Education, 1991-1995, Robert Magee Bacchus, Editor, Delta Pi Epsilon National Office, P.O. Box 4340, Little Rock, AR 72214

Fin C&P—Financial Counseling and Planning, Sherman Hanna, Editor, College of Human Ecology, The Ohio State University, 1787 Neil Ave., Columbus, OH 43210-1295

HRD Qtly—Human Resource Development Quarterly, Ronald L. Jacobs, Editor, The Ohio State University, Columbus, OH 43210

Inst Bus Admn & Tech—Institute of Business Administration and Technology: The Book of Readings, Inaam A. Al-Hashimi, Editor, I.B.A.T., PO Box 209, Fancher, NY 14452

IRM J—Information Resources Management Journal, Mehdi Khosrowpour, Editor, School of Business Administration, Penn State University at Harrisburg, 777 West Harrisburg Pike, Middletown, PA 17057-4948

J Bus Com—The Journal of Business Communication, Kitty O. Locker, Editor, The Ohio State University, Department of English, 164 West 17th Ave., Columbus, OH 43210

J Bus Train Ed—Journal of Business and Training Education, Donna H. Redmann, Editor, School of Vocational Education, 142 Old Forestry Building, Baton Rouge, LA 70803-5477

J CIS—Journal of Computer Information Systems, Jeretta Horn Nord, Editor, College of Business Administration, Oklahoma State University, Stillwater, OK 74078

J Cons Aff—The Journal of Consumer Affairs, Claudia J. Peck-Heath, Editor, College of Human Environmental Sciences, 102 Erickson Hall 0050, University of Kentucky, Lexington, KY 40506-0050

J DBM—Journal of Database Management, Shirley Becker, Editor, American University, CSIS Dept., 4400 Massachusetts Ave., NW, Washington, DC 20016-8116

J Econ Ed—The Journal of Economic Education, William E. Becker, Editor, Indiana University, Bloomington, IN 47405

JEB—Journal of Education for Business, Isabella Owen, Managing Editor, Heldref Publications, 1319 Eighteenth Street NW, Washington, CD 20036-1802

J EUC—Journal of End User Computing, Mo Adam Mahmood, Editor-in-Charge, College of Business Administration, University of Texas—El Paso, El Paso, TX 79968

J Global IM—Journal of Global Information Management, Editor, Felix Tan, MSIS Dept., School of Business & Economics, University of Auckland, Private Bag 92019, Auckland, New Zealand

J Global Mkt—Journal of Global Marketing, Erdener Kaynak, Editor, School of Business Administration, Pennsylvania State University at Harrisburg, 777 West Harrisburg Pike, Middletown, PA 17057

JME—Journal of Marketing Education, Business Research Division, University of Colorado at Boulder, Boulder, CO 80309-0420

J Org Beh Mgt—Journal of Organizational Behavior Management, Thomas C. Mawhinney, Editor, College of Business Administration, University of Detroit, 4001 West McNichols Road, Detroit, MI 48221-9987

J Teach Int Bus—Journal of Teaching in International Business, Erdener Kaynak, Editor-in-Chief, School of Business Administration, The Pennsylvania State University at Harrisburg, 777 West Harrisburg Pike, Middletown, PA 17057

KBEA J—The Kentucky Business Education Association Journal, Kenneth Utley, Editor, 2355 Nashville Road, Bowling Green Community College, Bowling Green, KY 42101

Man Off Tech—Managing Office Technology, Kelli D. Meyer, Editor-in-Chief, Quality Publishing, 10200 Grogan's Mill Road, Suite 150, The Woodlands, TX 77380

MBEA Today—Michigan Business Education Association Today, Linda Goldin, Publisher, EOS, 1669 Woodview St., Jenison, MI 49428-8119

Mgt Com Qtly—Management Communication Quarterly, Patrice M. Buzzanell, Department of Communication, Northern Illinois University, DeKalb, IL 60115

Mid-Amer J Bus—Mid-American Journal of Business, W. Rocky Newman, Editor-in-Chief, Richard T. Farmer School of Business Administration, Miami University, Oxford, OH 45056

NABTE Rev—National Association for Business Teacher Education Review, Ann M. Remp, Editor, Eastern Michigan University, Business & Technology Education, Ypsilanti, MI 48197

NBEA Yrbk—National Business Education Association 1998 Yearbook, Dennis LaBonty, Editor, Utah State University, Logan, Utah. Published by National Business Education Association, 1914 Association Drive, Reston, VA 20191-1596

Off Sys—Office Systems 98, Tom Jackson, Editor, Office Systems98, 252 North Main Street, Suite 200, PO Box 1028, Mt. Airy, NC 27030.

OSR J—Office Systems Research Journal, Beryl C. McEwen, Editor, Department of Business Education, North Carolina A&T State University, Greensboro, NC 27411

PIQ—Performance Improvement Quarterly, Peter J. Dean, Editor, College of Business Administration, Physician Executive MBA Program, The University of Tennessee, Knoxville, TN 37996-0570

Present—Presentations: Technology and Techniques for Effective Communication, Scott Heimes, Editor, 50 S. Ninth Street, Minneapolis, MN 55402

Publish—Publish: The Magazine for Electronic Publishing Professionals, Jake Widman, Editor-in-Chief, 501 Second Street, San Francisco, CA 94107

Recs Mgt Qtly—Records Management Quarterly, Ira A. Penn, Editor, 310 Appomattox Drive, Brentwood, TN 37027

T&D—Training and Development, Patricia A. Galagan, Editor-in-Chief, The American Society for Training and Development, 1640 King St., Box 1443, Alexandria, VA 22313-2043

Techniques—Techniques: Making Education and Career Connections, Ann Dykman, Editor-in-Chief, 1410 King Street, Alexandria, VA 22314

THE J—Technological Horizons in Education Journal, Sylvia Chorp, Editor-in-Chief, 150 El Camino Real, Suite 112, Tustin, CA 92780-3670

Training—Training, Jack Gordon, Editor, Lakewood Publications, Inc., Lakewood Building, 50 S. Ninth St., Minneapolis, MN 55402

A



U.S. Department of Education
Office of Educational Research and Improvement (OERI)
National Library of Education (NLE)
Educational Resources Information Center (ERIC)



REPRODUCTION RELEASE
(Specific Document)

I. DOCUMENT IDENTIFICATION:

Title: The Business Education Index 1999	
Author(s): Delta Pi Epsilon, Inc.	
Corporate Source: Delta Pi Epsilon, Inc.	Publication Date: 9-18-00

II. REPRODUCTION RELEASE:

In order to disseminate as widely as possible timely and significant materials of interest to the educational community, documents announced in the monthly abstract journal of the ERIC system, *Resources in Education* (RIE), are usually made available to users in microfiche, reproduced paper copy, and electronic media, and sold through the ERIC Document Reproduction Service (EDRS). Credit is given to the source of each document, and, if reproduction release is granted, one of the following notices is affixed to the document.

If permission is granted to reproduce and disseminate the identified document, please CHECK ONE of the following three options and sign at the bottom of the page.

The sample sticker shown below will be affixed to all Level 1 documents

PERMISSION TO REPRODUCE AND DISSEMINATE THIS MATERIAL HAS BEEN GRANTED BY

Sample

TO THE EDUCATIONAL RESOURCES INFORMATION CENTER (ERIC)

1

Level 1

↑

X

The sample sticker shown below will be affixed to all Level 2A documents

PERMISSION TO REPRODUCE AND DISSEMINATE THIS MATERIAL IN MICROFICHE, AND IN ELECTRONIC MEDIA FOR ERIC COLLECTION SUBSCRIBERS ONLY, HAS BEEN GRANTED BY

Sample

TO THE EDUCATIONAL RESOURCES INFORMATION CENTER (ERIC)

2A

Level 2A

↑

The sample sticker shown below will be affixed to all Level 2B documents

PERMISSION TO REPRODUCE AND DISSEMINATE THIS MATERIAL IN MICROFICHE ONLY HAS BEEN GRANTED BY

Sample

TO THE EDUCATIONAL RESOURCES INFORMATION CENTER (ERIC)

2B

Level 2B

↑

Check here for Level 1 release, permitting reproduction and dissemination in microfiche or other ERIC archival media (e.g., electronic) and paper copy.

Check here for Level 2A release, permitting reproduction and dissemination in microfiche and in electronic media for ERIC archival collection subscribers only

Check here for Level 2B release, permitting reproduction and dissemination in microfiche only

Documents will be processed as indicated provided reproduction quality permits.
If permission to reproduce is granted, but no box is checked, documents will be processed at Level 1.

I hereby grant to the Educational Resources Information Center (ERIC) nonexclusive permission to reproduce and disseminate this document as indicated above. Reproduction from the ERIC microfiche or electronic media by persons other than ERIC employees and its system contractors requires permission from the copyright holder. Exception is made for non-profit reproduction by libraries and other service agencies to satisfy information needs of educators in response to discrete inquiries.

Sign here, → please

Signature: <i>Robert B. Mitchell</i>	Printed Name/Position/Title: Robert B. Mitchell, Executive Director	
Organization/Address: Delta Pi Epsilon, Inc. PO Box 4340 Little Rock AR 72214	Telephone: (501) 219-1866	FAX: (501) 219-1876
	E-Mail Address: dpe@ipa.net	Date: 9-19-00



III. DOCUMENT AVAILABILITY INFORMATION (FROM NON-ERIC SOURCE):

If permission to reproduce is not granted to ERIC, or, if you wish ERIC to cite the availability of the document from another source, please provide the following information regarding the availability of the document. (ERIC will not announce a document unless it is publicly available, and a dependable source can be specified. Contributors should also be aware that ERIC selection criteria are significantly more stringent for documents that cannot be made available through EDRS.)

Publisher/Distributor:	Delta Pi Epsilon, Inc.
Address:	P.O. Box 4340 Little Rock AR 72214
Price:	\$25 per copy

IV. REFERRAL OF ERIC TO COPYRIGHT/REPRODUCTION RIGHTS HOLDER:

If the right to grant this reproduction release is held by someone other than the addressee, please provide the appropriate name and address:

Name:
Address:

V. WHERE TO SEND THIS FORM:

Send this form to the following ERIC Clearinghouse: <p style="text-align: center;">Associate Director for Database Development ERIC Clearinghouse on Adult, Career, and Vocational Education Center on Education and Training for Employment 1900 Kenny Road Columbus, OH 43210-1090</p>
--

However, if solicited by the ERIC Facility, or if making an unsolicited contribution to ERIC, return this form (and the document being contributed) to: