#### FEDERAL SALARIES

On October 1, 1975, federal workers, including cabinet members, federal judges, members of Congress, top government officials and the military, received a 5% pay increase, despite a recommendation by a federal panel that salaries for civil servants be increased 8.66% to keep them comparable to those in private industry. Table 101 presents the current salaries for federal workers by grade and step level.

Tables 102 through 105 present the median grade and average salary of federal white collar workers by sex in all areas as of October 1974. Women continue to be paid at a lower rate than men in almost all the occupational series listed. Even in the secretary category (where the bulk of female employees working for the federal government are concentrated), men earn more than women - \$10,971 to \$10,634 respectively.

Among the engineering specialties, nuclear engineers had the highest average salary - \$25,568, followed by those in the general engineering category at \$25,541 and aerospace engineers at \$25,100 (Table 102).

Tables 106 and 107 present a comparison of salaries of federal workers with those of workers in private industry. The Bureau of Labor Statistics reports that average salaries of white collar workers in the private sector climbed 9.0% during the year ended March, 1975. This was the largest annual increase recorded in the 15-year series. For clerical jobs, increases averaged 9.6%; for professional, administrative, and technical occupations, 8.3%. During the same period, the Consumer Price Index advanced 10.3%.

Table 108 shows average, lowest and top pay scales for selected federal occupations by grade level as of October 1, 1975.



SOURCE: U.S. Civil Service Commission

TABLE 101 - ANNUAL SALARIES OF FEDERAL WORKERS UNDER THE GENERAL SCHEDULE BY GRADE AND STEP LEVELS, OCTOBER 1975

,	1 .	2	3	. 4	5 .	6	7	. 8	9	10
GS- 1.	\$ 5,559	\$ 5,744	\$ 5,929	\$ 6,114	\$ 6,299	\$ 6,484	\$ 6,669	\$ 6,854	\$ 7,039	\$ 7,224
, 2	6,296	6,506	6,716	6,926	7,136	7,346	7,556	7,766	7,976	8,186
*3	7,102	7,339	7,576	7,813	8,050	8,287	8,524	8,761	8,998	9,235
4 .	7,976	8,242	8,508	8,774	9,040	9,306	~ ' 9,572°	9,838	10,104	10,370
5	8,925	9,223	9,521	9,819	10,117	10,415	10,713	11,011	11,309	11,607
6	9,946	10,278	10,610	10,942	11,274	11,606	11,938	12,270	12,602.	12,934
7	11,046	11,414	11,782	12,150-	12,518	12,886	13,254	13,622	13,990	14,358
8	12,222	12,629	13,036	13,443	13,850	14,257	14,664	15,071	15,478	15,885
9 .	13,482	13,931	14,380	14,829	15,278	15,727	16,176	16,625	17,074	17,523
10	14,824	15,318	15,812	16,306	16,800	17,294	17,788	18,282	18,776	19,270
11	16,255	16,797	17,339	17,881	18,423	18,965	19,507	20,049	20,591	-21,133 <sup>1</sup>
12	19,386-	20,032	20,678	21,324	21,970	22,616	23,262	23,908	24,554	25,200
13	22,906	-23,670	24,434	25,198	25,962	26,726	27,490	28,254	29,018	29,732
14	26,861	27,756	28,651	29,546	30,441	31,336	32,231	33,126	34,021	34,916.
15	31,309	32,353	33,397	34,441	35,485	36,529	37,573	38,617*	39,661*	40,705*
16	36,338	37,549	38,760*	39,971*	. 41,182*	42,393*	43,604*	44,815*	46,026*	_
17	42,066*	43,468*	44,870*	46,272*	47,674*			<del></del>		
18	48,654							<u> </u>		·1

<sup>\*</sup> The rate of basic pay for employees at these rates would be limited by section 5308 of title 5 of the United States Code to the rate for level V of the Executive Schedule (as of the effective date of this schedule, \$37,800).



97 .

SOURCE: U.S. Civil Service Commission, Unpublished Data, October 31, 1973 and October 31, 1974

TABLE 102 - NUMBER, MEDIAN GRADE AND AVERAGE SALARY OF FEDERAL WHITE-COLLAR WORKERS BY SEX, ALL AREAS, OCTOBER 1974

**									
ACCUPATION CERTES	. •	TOTAL			MALE	•	·F	EMAL	
OCCUPATION SERIES		1973	1974		1973	1974	,	1973	1974
` AND GROUP	1974	Median	"Average"	1974	Median	Average	1974	Median	Average
•	Number	Grade	Salary*	Number	Grade	Salary*	Number	Grade	Salary*
General Engine≏ring	14,807	13	\$25,541	14,744	13	\$25,562	63	12	\$20,102
Engineering Technician	25,762	9.	14,905	24,992	9	15,015	7.70	6	11,086
Safety Engineering	519	13	22,937	514	13	22,974	5	]]	19,201
Fire Prevent Engineering	94	13	22,722	93	13	22,700	]	13	24,766
Materials Engineering	816	13	23,809	806	13	23,874	10	11	19,330
Landscape Architecture	531	12	19,722	514	12	19,784	.17	11	17,550
Architecture	. 1,391	12	20,888	1,324	12	, 20,669	67	11	16,718
Construction Control	3,793	9	14,206	3,785	9	14,211	8	7	11,990
Civil Engineering	14,366	12	20,985	14,294	12	21,006	72	11	16,854
Surveying Technician	2,666	5	9,663	2,606	5	. 9,688	60	2	6,840
Engineering Drafting	2,541	- 6	10,400	2,210	6	10,441	- 331	5	10,107
Sanitary Engineering	1,030	12	22,089 \$	1,023	7 12	22,105	7,	11	18,056
Construction Analyst	1,119	]]	18,400	1,094	11	18,496	25	9	14,555
Mechanical Engineering	9,972	12	20,957	9,930	12	20,969	42	11	17,237
Nuclear Engineering	1,957	13	25,568	1,947'	13	25,624	70	11	18,031
Electrical Engineering	4,331	12	20,295	4,313	12	20,309	18	11	16,286
Electronics Engineering	18,434	12'	22,678	18,323	12	22,691		12	19,683
Electronics Technicians	23,707	11	17,5]2	23,622	]]	17,530	85	7	12,419
Aerospace Engineering	8,744	13*	25,100	8,657	13	25,136	87	12	20,873
Maval Architecture	1,001	13 ·	22,925	995	13	22,953	· 6	12	19,719
Mining Engineering	520	. 12	22,969.	520	12 .	22,969	-	<u></u>	- '
Petroleum Engineering	276	12	22,270	276	12	22,270	-	• · <u>-</u>	-
Agricultural Engineering	451	]]	19,191	450		19,201	]	9	14,559
Ceramic Engineering	50	. 13	22,714	49	13	.23,040	1	5	13,765
Chemical Engineering	1,405	12	21,352	1,387	12	21,398	18	11.	18,072
Welding Engineering	78	12	20,964	78	12	20,964	. •	-	• •
Industrial Engr. Tech.	2,842	9	15,452	2,763	9_	.15,488	79	9	13,988
Industrial Engineering	2,303	12	21,259	- 2,285	12	21,273	18	11	17,454
Trainee, Engr. &	•		,	,				,	
Architecture	934	4 .	8,300	865	4	8,350	69	3	7,547

<sup>\*1974</sup> Average salary estimated on 1973 average salary + 5.5%.

Median Grade and Average Salary are based on those employees reported by general schedule grades or equivalent salary level.

100

SOURCE: U.S. Civil Service Commission, Unpublished Data, October 31, 1973 and October 31, 1974

TABLE 103 - NUMBER, MEDIAN GRADE AND AVERAGE SALARY OF FEDERAL WHITE-COLLAR WORKERS BY SEA, ALL AREAS, OCTOBER 1974

TABLE 103 - NUMBER, MEDIAN O				,			-		
,		TOTA			MALE		F	EMAL	
OCCUPATION SERIES	<del></del>	1973	1974		1973	∡1974 ·		1973	1974
AND GROUP	1974	Median	Average	1974	Median	Average	.1974	Median	Average
AMD UNDUF	Number	Grade	Salary*-	Number	Grade	Salary*	Number	Grade	Salary*
Genèral Physical Science	4,410	14	\$27,314	4,267	14	\$27,470	. 143	12	\$21,270
Health Physics	442	13	22:,351	434	13	22,457	. 8	11	17,521
	5,523	13	23,547	5,381	13	23,638	- 142	12	19,878
Physics Physical Science Tech.	3,953	7	12,178	3,214.	, 7	12,505	739	. 5	10,589
	371	12	22,943	363.	12	22,974	· 8	. 11	20,443
Geophysics Hydrology	1,535	. 12	21,454	1,521	12	. 21,500	14		15,593
1170101047	7,799	. 12	20,821	6,638	• 12	21,452	1,161		17,147
Chemistry .	594	12	22,865	586	12	22,887	8	13	21,360
Metallurgy  Astronomy and Space Sci.	603	13	26,351	579	13	26,486	24	12	22,667
	2,185	12	22,327	2,155	12	22,399 -	30	9.	17,044
Meteorology	2,639	110	14,910	2,449.	10	15,127	· 190	7	12,136
Meteorological Technician	1,788	12	22,742	1,680	12	22,920	108	11 .	19,589
Geology	742	12	20,813	714	12	20,932.	28 -	11	17,215.
Oceanography	2,536	11	18,392	2,327	11.	18,562	209	11.	16,449
Cartography Cartographic Tockniciae	3,021	9	13,394	2,404	9	1.3,736	617	. 7	12,125
Cartographic Technician	254;	12	20,390	242	12	20,460	12	11	18,966
Geodesy Science	3,144	12	20,817	2,686	12.	21,539	458	9	16,469
Gen. Biological Science	1,512	12	20,157	1,040	.12	21,385	472	11	17,268
Microbiology  Rializate al Tachaigian	5,544	6	10,695	3,927	6	10,876	1,617	5	10,224
Biological Technician	141	13	22,763	127	-13	23,348	14	11	17,918
Zoology	727	12	21,930	714	12	21,970	-13	11 .	19,276
Entomology	120	12	20,720	85	12 '	22;206	35	9	16,453
Botany Plant Pathology	309	13	23,545	, 299	1.3	23,706	· 10		17,478
Plant Pathology	224	13	23,887	214	13.	24,135	10	11	17,934
Plant Physiology	96.	11	19,587	92	11 .	19,640	· 4	9 -	14,174
Foil Conservation	4,505	. 11 .	17,295	4,491	11 .	17,299	14	9.	13,666
Soil Conservation	1,795	11	18,057	1,785	11	18,073	10	5.	11,374
Soil Science	320	12	21,770	320	12.	21,772	, =	-	
Agronomy	3,090	15	16,735	3,080	- 11	16,741	10	9.	14-,742
Agriculture	636	9	16,961	635	9	16,961	1	2	,
Range Conservation	5,270	11	19,033	5,263	11	19,036	7	9	16,243
Forestry		11	19,260	1,021	111	19,382	31	9	14,343
Fishery Biology	1,052	11		645	<del>                                     </del>	19;206	, 9	7	16,467
Wildlife Biology	654	11	19,179	- 040	<del>                                     </del>	179200 .	<del></del>	· · · ·	1

 $<sup>\</sup>star$ 1974 average salary estimated on 1973 average salary + 5.5%.





MOTE: Median grade and average salary are based on those employees reported by general schedule grades or equivalent salary level.

SOURCE: U.S. Civil Service Commission, Unpublished Data, October 31, 1973 and October 31, 1974

TABLE 104 - NUMBER, MEDIAN GRADE AND AVERAGE SALARY OF FEDERAL WHITE-COLLAR WORKERS BY SEX, ALL AREAS, OCTOBER 1974

					<del>-</del>				
and the second		TOTA	<u> </u>		MALE		F	EMAL	
OCCUPATION SERIES  AND GROUP	1974 Number	1973 Median Grade	1974 Average . Salary*	1974 Number	1973 Median Grade	1974 Average Salary*	1974 - Number	1973 . Medi <del>a</del> n Grade	1974 Average Salary*
Medical Officer	8,033	15	\$28,703	7,202	15	\$28,430	. 831	15	\$31,585.
Nurse ,	28,451	9	14,068	1,223	9 ·	14,383	27,228	. 9	14,057
General Health Science	786	14	24,241	548	14	25,273	238	·· 12 ,	21,354
Medical Technologist	2,811	7	12,838	858	7	13,218	1-,953	. 7	12,680
Médical Technician	2,899	6	10,851	1,400	• 6	11,029	1,499	6 -	10,676
Medical Radiology Tech.	2,216	6	10,931	1,441	. 6	11,180	775	6	10,432
Dental Officer	925	14	26,820	916	. 14	26,821	9	14	26,594
Dental Assistant	2,312	4	8,513	149	4	8,417	2,163	4	8,520 .
Dental Lab. Technician	775	8	12,569	723	8	12,653	52	7	11,374
Dietitian:	1,018	9	16,488	25	11	16,872	993	9	16,478
OccupationalTherapist	566	9.	14,717	67	9	15,795	499	.9	14,585
Physical Therapist	682	. 9	14,621	298	10	15,220_	384	9	14,131
Optometrist .	35	11	16,664	34	]]	16,643	1	11	17,613
Podiatrist	22	11	17,271	21	11	17,256	1	11	17,613
Pharmacist	1,439	' ]]	17,190	1,263	. 11	17,287	176	11 "	16,311
Pharmacology .	246	13	25,365	233	. 13	25,610	38	13	23,933
Physiology .	333	√13	23,355	289	13	23,816	44	11	20,535
Genetics	186	13	24,387	174	13 '	24,630	12	11	20,530
Veterinary Med. Science	2,284	12 .	26,113	. 2,238	12	26,162	46	11	23,536

<sup>\*1974</sup> average salary estimated on 1973 average salary + 5.5%.

Median grade and average salary are based on those employees reported by general schedule grades or equivalent 104 salary level.

SOURCE: U.S. Civil Service Commission, Unpublished Data, October 31, 1973 and October 31, 1974

TABLE 105 - NUMBER, MEDIAN GRADE AND AVERAGE SALARY OF FEDERAL WHITE-COLLAR WORKERS BY SEX, ALL AREAS, OCTOBER 1974

	تنافي المراجع		7						
•		TOTAL		,	MALE		F	EMAL	
OCCUPATION SERIES		1973	1974	•	1973	1974		1973	1974
AND GROUP	1974.	Median	Average	1974	Median.	Average	1974	Median	Average
י אווי עוויטטי	Number	Grade	Salary*	Number	Grade	Salary*	Number	Grade	Salary*
Economics -	4,742	13	\$23,420	4,158	13	\$23,888	584	12	\$20,010
Psychology	2,612	13	23,395	2,228	13	23,721	384	12	21,319
Social Science	2,107	12	22,048	1,479	12	23,048	. 628	11	19,640
Social Work'	2,783	11	18,650	.1,535		19,152	1,248		18,042
Sociology	79	13	21,970	53	13	23,318	26	11	19,304
Foreign Affairs	2,340	13	· 25,002	2,074	13	25,633	266	12	19,833
International Relations	72	15	30,974	62	15	32,050	10	]]	20,670
Manpower Res. & Analysis	. 56	13	24,899	. 44	14	26,139	,12 .	12	21,050
Geography	141	12	21,000	<b>123</b>	12	21,720	• 18	11	16,714
History	404	12	21,957	333	12 -	22,581	71	11	18,541
General Anthropology	57	13	24,276	2	1 13	24,905	55 :	12	21,057
Archeology	80	12	20,601	32	12	20,664	48	11	17,613
Secretary	62,323	6	10,638	548	6	10,971	61,775	6	10,634
Digital Comp. Systems Adm.	1,558	13	24,821	1,417	13	25,455	141	. !!	18,198
Computer Operation	11,602	7	11,799	7,345	7	12,610	4,257	5	10,345
Computer Specialist	24,075	12	19,720	19,469	12	20,167	4,606	11	17,880
Computer Aid & Technician	1,686	5	10,581	806	5	11,175	880	5	10,213
Program Management	3,260	15	30,855	3,140	15.	31,067	1.20	13	24,838
Management Analysis	9,698	11	19,777 :	7,713	12	20,425	1,985	11	16,952
Communications Management	1,767	12	19,936	1,672	12	20,303	95	9	14,957
Program Analysis	8,666	12	21,987	6,686	13	23,056	1,980	11	17,814
Card Punch Operator	10,932	3 .	7,542	506	3	7,463	10,426	3	7,546
Operations Research	2,125	.13	26,157	2,016	13	26,382	109_	13.	21,582
Mathematics	4,135	12	26,002	3,351	12	21,116	784	11	18,436
Mathematics Technician	310+	· 6	10,756	121		10,640	189	6	10,826
Mathematical Statistician	838	12	22,426	687	12	23,031	151	- 11	19,714
Statistician	2,186	12	22,162	1,721	13	22,902	465	12	19,232
Statistical Assistant	158	6	10,808	56 .	5	11,109	102	6	10,745
Actuary	93	: 12	22,628	-83	12 -	23,080	10_	9	19,503
Accounting .	20,435	12	23,330	18,729	12	23,700	1,706	11	18,809
General Attorney	12,671	13	25,697	11,526	13	25,874	1,145	13,	23,563

<sup>\*1974</sup> Average Salary estimated on 1973 Average Salary + 5.5%.

NOTE: Median grade and average salary are based on those employees reported by general schedule grades or equivalent salary level.



**1**95

146

SOURCE: Federal Salaries, U.S. Civil Service Commission; Private Salaries, U.S. Department of Labor

TABLE 106 - COMPARISON OR FEDERAL AND PRIVATE AVERAGE SALARIES IN SELECTED JOBS,

1974 AND 1975

		1 · · · · · · · · ·	
OCCUPATION.	Oct. 1, 1974 Federal Salaries	Oct. 1, 1975 Federal Salaries	Salaries for Comparable Job In Industry 1974
Top career official	, \$36,000	\$37,800	*
Engineer (near top)	33,847	35,540	\$34,114
Lawyer (near top)	33,847	35,540	41,046
Chief chemist	33,847	35.540	37,855
Chief accountant	28,977	30,425	32,094
Personnel director	24,660	25,893	25,033
Accountant (experienced)	20,755	. 21,792	21,664
Auditor (experienced)	17,447	18,319	18,800
Buyer	17.,447.	18,319	18,983
Engineering Technician (exp.)	14,370	15,088	14,829
Accountant (medium experience)	14,370	15,088	14,458
Job analyst (medium experience)	1.1,809	12,399	12,543
Accountant (beginning)	9,649	10,131	10,891
Engineer (beginning)	9,649	10,131	12,917
Senior stenographer	8,476	8,900	8,784
Junior draftsman	8,476	8,900	8,988.
General stenographer	7,247	.7,643	7,801
Typist (experienced)	- 7,247·	7,643	7,452
Accounting clerk (beginning)	7,247	7,643	7,141
Typist (beginning)	6,170 -	6,478	6,365
File clerk (beginning)	5,409	5,679	5,524

Top pay varies so widely there is no "average" rate, according to the Civil Service Commission.

				_	• •
				•	
				PAGE '	
	• FEDEPÁL	SALAF	RIES	77	-
	TABLE	101 -	Annual Salaries of Federal Workers Under the General Schedule by Grade and Step Levels, October 1975	78	
	TABLE	102 -	Number, Median Grade and Average Salary of Federal White-Collar Workers by Sex, All Areas, October 1974	 79	•
	TABLE	103 -	Number, Median Grade and Average Salary of Federal White-Collar Workers by Sex, All Areas, October 1974	80 .	-
	TABLE	104 -	Number, Median Grade and Average Salary of Federal White-Collar Workers by Sex, All Areas, October 1974	81	
•	TABLE	105 -	Number, Median Grade and Average Salary of Federal White-Collar Workers by Sex, All Areas, October 1974	82	
	TABLE	106 -	Comparison of Federal and Private Average Salaries in Selected Jobs, 1974, 1975	83	Ļ
	TABLE	107 -	Comparison of Average Annual Salaries in Private Industry with Salary Rates for Federal Employees Under the General Schedule, March 1974	84	٠
	TABLE	108 -	Average, Lowest and Top Pay Scales for Selected Federal Occupations by Grade Level, October 1, 1975	85	
•	ACADEMI	C SALA	RIES	86	
	TABLE	109 -	Weighted Average Salary of Faculty by Academic Rank, Category, Type of Affiliation and Sex, 1974-75	88	A.
	TABLE	110 -	Weighted Average Faculty Compensation by Academic Rank, Category, Type of Affiliation and Sex, 1974-75	89	•
			Average Faculty Salaries by Region, Category and Academic Rank, 1974-75	90.	
	:		Number, Average Salary, Fringe Benefits and Compensation of Full-Time Faculty Members in Institutions of Higher Education by Rank, 1974-75	91	•
	TABLE	113 -	Average Faculty Salaries in Preclinical Departments of Medical Schools by Region, Type of Affiliation and Academic Rank, 1974-75.	91	
			Average Faculty Compensation in Preclinical Departments of Medical Schools by Region, Type of Affiliation and Academic Rank, 1974-75.	91	•
	•		Number and Average Salary of Full-Time Instructional Faculty on 9-10 Month Contracts, by Level of Education, Rank and Sex, 1974-1975	92	,
			Median Annual Salaries of Doctoral Scientists and Engineers Who Are University or 4-Year College Teachers by Field, Salary Base and Academic Rank, 1973	93	
	TABLE	117 -	Median Annual Salaries of Doctoral Scientists and Engineers Who Are University or-4-Year College Teachers by Field, Salary Base and Academic Rank, 1973	94	•
	TABLE	118 -	Median Annual Salaries of Doctoral Scientists and Engineers Who Are University or 4-Year College Teachers by Field, Salary Base and Academic Rank, 1973	95	
	TABLE	119 -	Median Faculty Salaries Paid in Institution's Granting the 4-Year Bachelor's or Higher Degree by Region and Academic Rank, 1973-1974	96	•
	TABLE	1.20 -	Mean Salary and Academic Rank of Doctoral Bioscientists by Sex and Year of Doctorate Cohort, 1973	96	
	CHART	11	Percent Distribution and Average Salary of Doctoral Bioscientists by Academic Rank and Sex. 1973	97	
	TABLE	121 -	Number and Median Salary Ranges for Doctoral Degree Mathematics, Teachers by Rank, 1974-75 and 1975-76	98	
•	TABLE	122 -	Number and Median Salary Ranges for Non-Ph.D. Degree Mathematics Teachers by Rank, 1974-75 and 1975-76	99	
	TABLE	123 -	Number and Median Salaries of Engineerin; Facult by Rank, Type of Institution and Months on Contract, 1974	00 .	
	TABLE	124 -	Number and Medfan Annual Salaries of Faculty in All Engineering Schools by Nine-Month Contract, Rank and Selected Years Since Baccalaureate, 1974	00	
	TABLE	125 -	Faculty Salaries in Undergraduate Sociology Departments by Rank and Sex, 1974 1	01	
	TABLE .	126 -	Average Faculty Salaries in Canada by Field and Sex, 1971-72 and 1973-74	01	
•,	,		<b>v</b>		
ERIC Full Toy I Provided the ERIC			8		



· \		PAGE
TABLE 127 - Number and Salaries Paid to Admi Position for Institutions Granti	nistrative Officers Continuing ng the Bachelor's or Higher De	in the Same gree, 1973-74 102
TABLE 128 - Estimated Average Annual Salary Rublic Elementary and Secondary	of Total Institutional Staff i Day Schools by State, 1973-197	n Full-Time
BIBLIOGRAPHY OF SOURCES		104

#### INTRODUCTION

Salary surveys are conducted by a number of organizations - agencies and departments of the federal government, professional scientific and engineering societies, educational associations, magazine publishers, and other professional associations. Some surveys deal directly with salaries of scientists and engineers while others are concerned with much broader occupational areas. When broader occupational groups are included in the surveys, selected categories are used in this report for comparative purposes.

Although most of the statistical information in this report is available from its original source, this compilation brings together salary information in the 3pecial areas of science and engineering, both for purposes of comparison and for readier accessibility.

In general, exact correlation of results of different surveys is not possible without access to the original data - first because the bases used in various surveys for presenting statistical results include medians, means, percentiles, and average; and second because the time periods include calendar year, fiscal year, academic year and quarterly segments starting at various points in the year. The base and time period for each table is noted with the table and/or in the introductory statement for the section in which it appears.

Where comparisons of similar data are possible, some apparent discrepancies appear. No attempt has been made to evaluate the relative reliability of the samples, but the number of people in the sample is given when it is available. In many cases, the number of respondents listed within the table will not match totals for all fields or all groups, because some areas not applicable to science and engineering have been omitted, or because only selected years since first degree or selected age groups have been included.

The source is given at the beginning of each table. Full bibliographic data for all sources of information begin on page 104.

This report was prepared by Eleanor Babco, Administrative Assistant of the Scientific Manpower Compission. Special thanks are extended to Cheryl Jomes for her invaluable assistance.

9

٧i

ERIC

#### STARTING SALARIES

The College Placement Council's A STUDY OF 1974-75 BEGINNING OFFERS, FINAL REPORT provides beginning salary data based on offers (not acceptances) made to new male and female graduates at all degree levels in selected curricula and graduate programs during the normal recruiting period, September to June. The data are based on information submitted by a representative group of 156 colleges throughout the United States. The survey, which covers job openings in a broad range of functional areas, except teaching, within employing organizations in business, industry, government and nonprofit and educational institutions, is issued three times a year.

In the final report of the 1974-75 recruiting year, CPC reports a substantial decline in the number of offers. At the bachelor's level, offers are down 24% from 1973-74; at the master's level down 18%; and for Ph.D.'s, down 37%.

Despite the drop in number of offers, the average dollar values in the engineering disciplines continued to rise. Increases in the various engineering specialties increased from 9% to nearly 15%, with offers to B.S. chemical engineers leading at \$1,196 per month, followed by metallurgical engineering at \$1,132 and electrical engineering at \$1,122 (Table 1).

In the nonengineering categories, percentage increases were more modest. The accounting average rose 6% to \$981 and the business average went up 5% to \$843 (Table 1). The smallest increases - all under 5% - were experienced by the agricultural sciences, marketing and distribution, humanities, social sciences and mathematics.

Despite an emphasis on hiring more women, they too received fewer job offers than in the 1973-74 recruiting season, down 13% compared with a 26% decrease for men. However, women majoring in business disciplines received 14% more offers than in 1973-74. Forty five percent of all offers to women graduates were made to business majors, compared to 24% last year.

Women majoring in accounting and most engineering disciplines received slightly higher salary offers than men. In all other disciplines, salary offers to women were lower (Table 2).

By functional area, engineering positions made up 48% of all the offers reported at the bachelor's level. Of the bachelor's total, 86% of the offers were to men and 14% to women. Highest dollar offers by functional area in 1974-75 were reported in engineering - \$1,109 for men and \$1,144 for women; followed by manufacturing and/or industrial operations - \$1,066 for men and \$959 for women; and training and development (technical) - \$1,060 for men and \$989 for women (Table 3).

Top dollar offers, averaging \$1,128, were reported by manufacturing/industrial firms (Table 4).

Tables 5 and 6 show number and average monthly salary offers to men and women bachelor's degree candidates by type of employer. Bachelor's degree candidates in technical curricula had higher average dollar offers from all types of employers except business; and men's offers were higher in all cases than those made to women.

At the master's degree level, 61% of all the offers went to MBA candidates, with those having a non-technical undergraduate degree receiving the most offers. The highest dollar average was for MBA candidates with a technical background • \$1,324 a month; followed by chemical engineering, \$1,310; mechanical engineering, \$1,274; and MBA's with a non-technical background, \$1,250 (Table 7).

ERIC Full Text Provided by ERIC

2

The number of offers to women master's candidates increased 11% from last year, with 70% of the women's volume being in the MBA categories as against 57% in 1973-74. The pattern of dollar average differential between men and women which was evident at the bachelor's level (except in engineering and accounting) was not repeated. Of the 15 graduate programs covered, the salary averages for women were higher than for men in eight; and lower in the other seven.

Average monthly starting salary offers to master's degree candidates by graduate program and type of employer are shown in Table 8.

By type of employer, manufacturing and industrial firms made the sharpest cutback in recruiting activity at the bachelor's level - decreasing 29% in the number of offers. The largest reductions were made by automotive and mechanical equipment, tire and rubber, and public utilities. Only petroleum firms and food and beverage processing firms made more offers than last year, increasing 27% and 1% respectively.

Moderate increases in dollar averages at the doctoral level were reported, with only mathematics (increasing by more than 13% to \$1,523 a month) and mechanical engineering (increasing nearly 10% to \$1,624) experiencing gains of over 7%. The top dollar average was in chemical engineering at \$1,645, followed by mechanical engineering at \$1,624 (Table 9).

Frank S. Endicott's 29th annual survey of TRENDS IN EMPLOYMENT OF COLLEGE AND UNIVERSITY GRADUATES IN BUSINESS AND INDUSTRY, 1975 compiles statistics from 160 well-known companies in 23 states and Washington, D. C., representing all major regions of the country. Company responses indicated that some corporations were planning to reduce substantially the number of college, and university graduates to be employed from 1975 classes.

By field, male bachelor's degree graduates in engineering commanded the highest monthly starting salary - \$1,062, followed by graduates in chemistry, \$992, and in accounting at \$990. At the master's level, MBA's with a technical undergraduate degree led the alary list at \$1,267, followed by master's degree accounting graduates at \$1,256. Although master's degree engineers had the highest percent increase in salaries from 1974 to 1975, they did not receive the highest salary offers (Table 10).

For women, the figures are not completely comparable, but women engineers had average starting salaries of \$1,075, liberal arts majors \$784, math/statistics \$918 and science majors \$950, (Table 11). Starting salaries for men and women by field is shown in Table 12.

Although engineers show the highest starting salaries, an examination of the average monthly earnings of college men employed five years ago (class of 1959) and ten years ago (class of 1964) found engineers still held a slight salary lead after five years, but after ten years, salaries in accounting and sales were higher than those in engineering, (Table 13).

• Preliminary, results from the 1975 starting salary survey conducted by the American Chemical Society indicate that the median starting salaries of chemists have either decreased or increased only slightly depending upon degree level from 1974. For chemical engineering graduates, the salary increases are considerably better (Table 14).

By type of employer, B.S. chemists working in manufacturing industries earned the highest starting salary - \$10,500 per year, followed by chemists working in state and local governments. Only limited data are available for bachelor's degree chemical engineers by type of employer, with manufacturing industries paying

B.S. chemical engineers a starting salary of \$14,400 (Table 15). It is particularly interesting to note that the median salary of new B.S. male chemists working for manufacturing industries was \$10,200 while women B.S. chemists had a median salary of \$11,500 per year.

Median starting salaries for chemists and chemical engineers also depend on geographic location with B.S. chemists getting the highest salaries in the east north central region (\$10,500) and least in the New England states (\$8,300); while B.S. chemical engineers earn the most in the west south central (\$14,700) and least in the Pacific region (\$13,800), (Table 16).

Because the 1975 starting salary figures are still preliminary, final data from the 1974 SURVEY REPORT - STARTING SALARIES AND EMPLOYMENT STATUS OF CHEMISTRY AND CHEMICAL ENGINEERING GRADUATES is presented.

Table 17 shows/median starting salaries of chemists and chemical engineers by degree level and type of employer for 1974. By type of employer, bachelor's degree chemists earned the most working in industry, and the least working in colleges and universities. Nonprofit organizations paid B.S. chemical engineers the most - \$13,400 - and the federal government paid the least - \$11,300.

By geographic region in 1974, chemists earned most in the west south central region - \$10,700; Ph.D. chemists were paid highest in the Pacific region - \$16,600; and B.S. chemical engineers earned the highest salaries in the east north central and west south central - \$12,800, (Table 18).

Monthly starting salaries for B.S. men and women chemists are compared in Table 19. In 1974, male chemists earned only 2.1% more than women chemists, cutting the salary differential from 1973 by more than 100%.

Table 20 presents 1974 starting salaries for men and women chemists by degree level and type of employer. Women B.S. beginning chemists working in industry, state and local government, colleges and universities, and high schools earn more than do their male counterparts.

By chemical specialty, master's degree analytical chemists earn the most and biochemists the least (Table 21).

- The Ambrican Geological Institute reports starting salaries for geoscientists at all degree levels are up from 1973 (Table 22). Annual salaries for bachelor's degree candidates increased 11.5%; for master's degree candidates, 7.3% and for doctoral degree candidates 3.8%. Table 23 shows that industry paid the highest salaries in both 1973 and 1974 for all degree levels.
- The American Institute of Physics reports that industry was the biggest employer of new physics bachelor's degree recipients and also paid the highest starting salaries (Table 24): Men earned higher salaries than did their women counterparts:

Industry again paid the highest salaries for graduate physicists ~ \$1,070 for master's degree recipients and \$1,485 for doctoral degree recipients (Table 25).

The 1975 survey by the American Mathematical Society found that 83% of the new mathematics doctorates accepted academic positions, 11% took positions in business and industry and 6% in government, including federal, state and local governments. Business and industry paid the highest starting salaries for Ph.D.'s in the mathematical sciences - \$18,900 for men and \$17,500 for women (Table 26). Table 27 shows that overall median beginning salaries for Ph.D.'s in mathematics decreased from 1974

SOURCE: BLS. Department of laters. Not is a long of the long of th

4. 1.00 E 38 7**4'' Y** Accountants ( (hemists ) Engineer, : Ing terretic Grafters II Accountants () Coppets of 11 Angtheer, [] [ng the her far rafters A jurgerane Attorneys 1 No I HAPPY Attorney Personal to Fig. g. . . . . . . . All right Attorney. the street 14164 4 Sept. Inglement a Attorneys is Themselve ... Chipf groupets to footneers of Attorneys in Chartett () Chief by surface, in Ingineers it Attorneys st (Applicts VIII) . 1 Engineers (11)

ERIC

SOURCE: U.S. Civil Service Commission

TABLE 108 - AVERAGE, LOWEST AND TOP PAY SCALES FOR SELECTED FEDERAL OCCUPATIONS
BY GRADE LEVEL, OCTOBER 1, 1975

		•		
GRADE	OCCUPATION	AVERAGE PAY	LOWEST PAY	TOP PAY
1	Beginning file clerk	\$ 5,679	\$ 5,559	\$ 7,224
2	Beginning typist	6,479	6,296	8,186
3	Beginning accounting clerk	7,609	7,102	9,235
4	Junior draftsman	8,900	7,975	10,370
5	Beginning engineer	10,131	8,925	11,607
t	Secretary	11,465	9,946	12,934
7	Experienced job analyst	12,399	11,046	14,358
£	Electronics technician	14,123	12,222	15,885
9	Experienced accountant	15,089	13,482	17,523
10	Top engineering technician	17,152	14,824	19,270
11	Buying specialist	18,319	16,255	21,133
12	Experienced auditor	21,793	19,386	25,200
13	Personnel director	25,893	22,906	29,782
14`	Chief accountant	30,426	26,861	34,916
15	Chief chemist	35,539	- 31,309	37,800
16	Administrator	37,720	36,338	37,800
17	Senior administrator	37,800	37,800	37,800
13	Top career official	37,800	37,800	37,800

### ACADEMIC SALARIES

• Faculty members suffered somewhat more from inflation in 1974-75 than wage and salary workers in general, according to the latest survey by the American Association of University Professors in their report on the economic status of the profession. Faculty salaries rose 5.8% in 1974 and total compensation including fringe benefits rose 6.4%, but the cost of living rose 11.1% reports AAUP.

For the first time, the AAUP salary survey includes separate figures for the salaries and compensation of men and women (Tables 109 and 110). The survey covers more than 275,000 faculty members, about 23% of them women.

On the average, women received 17.5% less compensation than men. AAUP attributes this difference to a number of cumulative handicaps. More women, proportionally, are on the faculties of institutions that pay the least - they constitute 40-60 percent of the faculty members in church-related and two year private colleges, which have the lowest average compensation, but less than 16% of the faculty members at private universities where the average salaries are highest. Proportionally more women are in the junior ranks. Only 12% of faculty women are full professors, compared with 3% of faculty men; 23 of the women are ranked as instructors compared with only 7 of the men.

Whatever their rank, women receive lower compensation on the average than men in the same rank. The only exception is among instructors in private, independent universities where women receive slightly higher compensation than men (Table 110). The compensation gap is largest at the top level where women who are full professors average 8.4 less than men at that rank.

Geographic location affects salary levels. The Middle Atlantic states led almost every category of institution and every rank in highest salaries paid (Table 111).

The average salary of all faculty members of all ranks in all kinds of colleges and universities is \$16,403 for 1974-75. Fringe benefits bring the average total compensation to \$18,709, with fringe benefits averaging 12.3 of compensation (Table 112).

Average faculty salaries and compensation in preclinical departments of medical schools are shown in Tables 113 and 114 respectively. Private medical schools continue to pay higher salaries at all ranks than public ones.

• According to preliminary data collected from colleges and universities by the National Confor for Educational Statistics, the average salaries of instructional faculty rose approximately 10.51 from 1972 to 1974. Although there has been an increase in the percentages of women in all ranks, the salaries of women relative to men have not improved significantly in the two years. Women's salaries were 82.9% of men's in 1972, and are 83.2 in 1974.

For men, the mean (average) salary increase from 1972 to 1974 was 10.9% for women 11.3. Among the various academic ranks, instructors received the largest percentage increase - 22.9% for men and 16.5% for women for an average 20.3%. Salaries at public institutions rose faster than at private institutions (12.1% and 6.7%) during the two year period (Table 115).

• The National Science Foundation's Hammenet Chatacteristics System (discussed on page 25) also reports salaries of doctoral scientists and engineers who are university or four year college teachers (Tables 116 through 118). In the fields reported, computer specialists had the highest salaries both on an academic year and on a



calendar year basis, followed by engineers and economists.

The median salary paid to faculty in four-year institutions (all ranks combined) was \$24,373 during 1973-7. according to a survey by the National Education Assocation. The median paid to faculty in public four-year institutions was \$14,827 and in nonpublic four-year institutions, \$12,714.

By geographic area, the Mideastern states paid the highest median salaries at all ranks, followed by the far western states. The plains states paid the least (Table 119).

Table 127 shows median salaries of major administrative officers in higher education institutions, ranging from a high of \$31,342 for the president or chancellor to a low of \$14,700 for the head basketball coach.

- The mean salary of doctoral bioscientists by academic rank and sex for 1973 is shown in Table 120 and Chart 11. Women bioscientists consistently earn less at all ranks than do their male counterparts.
- The American Mathematical Society's 19th annual salary survey is based on returns from 912 departments in the mathematical sciences. Table 121 presents salary ranges for doctoral degree mathematics teachers by academic rank and type of institution, while Table 122 shows the comparable data for master's degree teachers.
- The Engineering Manpower Commission, as part of its collection of data for the professional income of engineers survey, compiled data on the SALARIES OF ENGINEERS IN EDUCATION 1974. The 200 educational institutions providing data covered 11,287 engineering graduates. Salaries are presented by type of institution and rank and as a function of years since graduation (Tables 123 and 124).

As expected, Ph.D. schools paid the highest salaries in all ranks (Table 123).

- The American Sociological Association in its annual audit of undergraduate departments of sociology, found that men and women associate and assistant professors in sociology earn approximately the same salaries, with over 60% of associate professors earning between \$15,000 and \$20,000 and almost 90% of assistant professors in the \$10,000 to \$15,000 range. The differentials by sex are found among professors, lecturers and instructors (Table 125).
- Women's representation on faculties in Canada is even lower than in the United States and their average salary is nearly \$4,000 less than that paid to men according to data compiled by STATISTICS CANADA and reported in the CHRONICLE OF HIGHER EDUCATION. Women constitute about 13% of Canadian faculties (as compared with 20% in the United States) and are concentrated in the lower ranks with only 5.3% of administrators being women. By field, the health professions paid the highest annual salaries to men, and although education paid the highest salaries to women of all fields studied, women still earned \$2,556 less teaching in education than did men in 1973-74 (Table 126).
- The U. S. Department of Health, Education and Welfare in its DIGEST OF EDUCATIONAL STATISTICS, 1974 presents estimated average annual salary of instructional staff in public elementary and secondary day schools by state (Table 128). Salaries ranged from a high in Alaska of \$16,053 to a low in Mississippi of \$7,865.



.88

SOURCE: American Association of University Professors, Two Steps Backward: Report on the Economic Status of the Profession, 1974-75

# TABLE 109 - WEIGHTED AVERAGE SALARIES OF FACULTY BY ACADEMIC RANK, CATEGORY\*, TYPE OF AFFILIATION AND SEX, 1974-75

ACADEMIC	All-Com	bined	Pub1	ic	Priva Indepen		Church-R	ela ted
RANK	Men	Women	Men	Momen	Men	Women	Men	Women
. CATEGORY I	·							``
Professor	\$22,990	\$20,650	\$22,750	\$20,600	\$24,680	\$21,690	\$20,900	\$19,020
Associate Prof.	16,900	16,110	16,980.	16,130	17,260	16,490	16,220	15,040
Assistant Prof.	13,950.	13,190	14,000	13,220	13,870	13,280	13,390	12,620
Instructor	11,070	10,530	11,080	10,480	10,970	11,070	11,120	10,450
CATEGORY II-A								
Professor .	21,290	20,660	21,680	21,100	20,540	19,190	18,290	16,410
Associate Prof.	16,690	16,380	16,950	16,790	16,110	15,400	14,930	13,630
Assistant Prof.	13,850	13,420	14,060	13,700	13,310	12,640	12,600	11,700
Instructor	11,550	11,050	11,730	11,260	11,210	10,640	10,450	000,00
CATEGORY II-B	,	-						
Professor	17,860	16,730	18,290	17,200	19,360	18,680	16,890	15,450
Associate Prof.	14,320	13,420	15,390	14,690	14,770	14,200	13,560	12,640
Assistant Prof.	12,160	- 11,550	12,970	12,360	12,430	11,930	11,590	10,940
Instructor	10,410	9,900	10,790	•10,350	10,840	10,280	9,950	9,460
CATEGORY III		(						
Professor	20,430	19,790	20,540	20,060	٥	۰		ာ
Associate Prof.	16,480	16,290	16,610	16,600	12,370	11,520	12,000	11,280
Assistant Prof.	14,020	13,920	14,120	14,050	11,010	10,580.	9,970	9,860
Instructor	11,740	11,200	11,900	11,440	7,760	7,700	8,950	8,880
CATEGORY IV ,		•						
No Rank	14,980	13,630	15,100	13,770	13,260	12,490	9,670	9,310

<sup>\*</sup> Category I - includes institutions which offer the doctorate degree, and which conferred in the most recent three years an annual average of fifteen or more earned doctorates covering a minimum of three nonrelated disciplines; Category II-A - includes institutions awarding degrees above the baccalaureate but not included in Category I; Category II-B - includes institutions awarding only the baccalaureate or equivalent degree; Category III - includes two-year institutions; and Category IV - includes institutions without academic ranks.



Sample too small to be meaningful

SOURCE: American Association of University Professors, Two Steps Backward: Report on the Economic Status of the Profession, 1974-75

# TABLE 110 - WEIGHTED AVERAGE FACULTY COMPENSATION BY ACADEMIC RANK, CATEGORY\*, TYPE OF AFFILIATION AND SEX, 1974-75

(Standard Academic Year Basis)

ACADEMIC	^A11 Co	mb <b>ine</b> đ	Pub	lic	Priv Indepe		Church-	Related
RANK	Men	Women	Men	Women	Men	Women	Men	Women
CATEGORY I					,		,	
Professor	\$26,060	\$23,330	\$25,590	\$23 <sup>,</sup> ,150	\$28,870	\$25,190	\$23,680	\$21,550
Associate Prof.	19,150	18,250	19,070	18,220	19,960	19,070	18,510	17,210
Assistant Prof.	15,860	15,010	15,890	15,040	15,920	15,200	15,270	14,420
Inst uctor	12,580	11,950	12,620	11,910	12,270	12,490	12,620	11,830
CATEGORY II-A	·							
Professor	24,110	23,360	24,430	23,790	23,940	22,330	21,050	18,730
Associate Prof.	19,050	18,690	19,300	19,130	18,690	17,880	17,160	15,490
Assistant Prof.	15,830	15,360	16,060	15,670	15,310	14,580	14,440	13,350
Instructor	13,160	12,550	13,400	12,830	12,640	11,910	11,780	11,190
CATEGORY II-B				,				
Professor	20,570	19,110	20,410	19,070	22,470	21,840	19,610	17,610
Associate Prof.	16,460	15,340	17,400	16,610	17,090	16,450	15,670	14,430
Assistant Prof.	13,890	13,160	14,730	13,980	14,270	13,760	13,260	12,450
Instructor	11,740	11,140	12,210	11,710	12,280	11,690	11,160	10,540
CATEGORY III					•	_	o	0
Professor	23,300	22,490	23,430	22,800	°	0	h	1 _
Associate Prof.	18,840	18,620	18,990	18,970	14,350	13,290	13,650	12,800
Assistant Prof.	16,140	16,030	16,260	16,190	12,810	12,070	11,200	11,010
Instructor	13,360	12,770	13,550	13,070	8,700	8,600	9,860	9,740
CATEGORY IV								
No Rank	16,760	15,240	16,870	15,390	15,440	14,260	10,930	10,440

<sup>\*</sup> Category I - includes institutions which offer the doctorate degree, and which conferred in the sost recent three years an annual average of fifteen or more earned doctorates covering a minimum of three nonrelated disciplines; Category II-A - includes institutions awarding degrees above the baccalaureate but not included in Category I; Category II-B - includes institutions awarding only the baccalaureate or equivalent degree; Category III - includes two-year institutions; and Category IV - includes institutions without academic ranks.



<sup>°</sup> Sample too small to be meaningful

90

SOURCE: American Association of University Professors, <u>Two Steps Backward: Report</u> on the Economic Status of the Profession, 1974-75

TABLE 111 - AVERAGE FACULTY SALARIES BY REGION , CATEGORY , AND ACADEMIC RANK, 1974-75

						•			
ACADEMIC	WI	EST	NORTH (	ENTRAL	NORTH	EAST		SOUTH	
RANK	Pacific	Mountain		East N: Central	Middle Atlantic	New England	West S. Central	East S. Central	South Atlantic
CATEGORY I		a a a super a graph of the super a super a super a							
Professor	\$23,880	\$20,730	\$21,170					\$20,870	\$23,350
Assoc. Prof:	16,770	15,970	16,182	16,910	18,400	17,800	16,180	16,430	17,180
Ass't. Prof.	13,930	13,360	13,420	13,840	14,400	13,990	13,300	13,520	14,120
Instructor	10,680	10,660	10,580	10,860	11,430	11,320	10,470	10,480	10,870
All Ranks	19,080	16,430	16,580	17,650	18,940	18,980	16,280	16,180	14,470
CATEGORY II-A		,							
Professor	21,970	18,370	າະ,040	20,270	23,940	21,620	17,110	17,910	19,920
Assoc. Prof.	16,550	15,310	14,690	16,080	18,820	17,050	14,500	14,990	16,280
Ass't. Prof.	13,650	12,890	12,740	13,450	15,190	13,980	12,410	12,680	13,370
Instructor	11,780	10,720	10,430	11,140	12,690	11,460	10,000	10,280	1,930
All Ranks	17,450	14,710	14,100	15,540	18,080	16,060	13,540	13,910	15,070
CATEGORY II-B							ټ		-
Professor	18,750	16,660	_16,650	17,940	19,43C	19,610	15,420	15,560	17,420
Assoc. Prof.	14,070	13,720	13,150	14,430	15,300	14,900	13,360	12,700	-14,190
Ass't. Prof.	11,930	11,660	11,530	12,300	12,630	12,490	11,700	10,870	11,910
Instructor	10,050	9,680	10,490	10,570	10,650	10,420	9,810	9,280	10,000
All Ranks	-14,230	12,940	12,810	13,930	14,530	14,570	12,440	12,080	13,330
CATEGORY III \									
Professor	21,180	17,640	13,650	21,140	22,730	19,390	15,650	12,330	19,910
Assoc. Prof.	19,310	14,330	12,990	18,700	17,950	15,640	13,550	17,660	16,460
Ass't. Prof.	16,780	11,180	11,770	15,820	15,640	13,370	11,310	10,370	13,300
Instructor	14,370	11,910	9,300	12,210	12,630	11,400	10,220	9,580	10,850
All Ranks	17,850	15,580	11,630	15,750	16,580	13,910	11,730	10,610	14,440
CATEGORY IV									
No Rank	17,060	12,270	13,570	15,470	14,060	11,930	10,940	11,760	11,300

Regions included: Pacific, Mountain, West North Central, East North Central, Middle Atlantic, New England, West South Central, East South Central and South Atlantic



Category I - includes institutions which offer the doctorate degree, and which conferred in the most recent three years an annual average of fifteen or more earned doctorates covering a minimum of three nonrelated disciplines; Category II-A - includes institutions awarding degrees above the baccalaureate but not included in Category I; Category II-B - includes institutions awarding only the baccalaureate or equivalent degree; Category III - includes two-year institutions; and Category IV - includes institutions without academic ranks.

SOURCE: American Association of University Professors, Two Steps Backward: Report on the Economic Status of the Profession, 1974-1975

TABLE 112 - NUMBER, AVERAGE SALARY, FRINGE BENEFITS AND COMPENSATION OF FULL-TIME FACULTY MEMBERS IN INSTITUTIONS OF HIGHER EDUCATION BY RANK, 1974-75

ACADEMIC RANK	Total Fulls Time Faculty Members	Average Salary	Average Fringe Benefits	Average Compensation	Fringe Benefits As a % of Average Comp.
Professor	76,483	\$21,870	\$3,006	\$24,876	12.1
Associate Professor	74,994	16,495	2,329	18,824	12.4
Assistant Professor	91,158	13,578	1,957	15,535	12.6
Instructor	28,888	11,005	1,519	12,524	12.1
Lecturer	3,791	13,334	2,131	15,465	13.8
All Ranks	275,314	16,403	2,306	18,709	12.3

TABLE 113 - AVERAGE FACULTY SALARIES IN PRECLINICAL DEPARTMENTS OF MEDICAL SCHOOLS
BY REGION, TYPE OF AFFILIATION AND ACADEMIC RANK, 1974-75

ACADEMIC			NON-	SOUTH <sup>1</sup>	SOUTH AND	SOUTH AND BORDER <sup>2</sup>	
RANE.	Public	Private	Public	Private	Public	Private	
Professor	\$30,090	\$30,330	\$30,160	\$30,700	\$29,960	\$29,540	
Associate	23,420	23,360	23,350	23,400	23,510	23,290	
Assistant	18,920	18,660	18,740	18,860	19,510	18,300	
Instructor	13,810	14,240	13,940	13,480	13,690	14,830	
All Ranks	22,910	23,080	23,190	23,530	22,560	22,290	

TABLE 114 - AVERAGE FACULTY COMPENSATION IN PRECLINICAL DEPARTMENTS OF MEDICAL SCHOOLS

BY REGION, TYPE OF AFFILIATION AND ACADEMIC RANK, 1974-75

ACADEMIC	ALL CO	MBINED	NON-	SOUTH 1	SOUTH AND	SOUTH AND BORDER2		
RANK	Public	Private	Public	Private	Public	Private		
Professor	\$33,730	\$34,990	\$34,220	\$35,620	\$32,940	\$33,710		
Associate	26,460	26,860	26,830	27,040	25,990	26,520		
Assistant	21,390	21,470	21,470	21,790	→ 21,290	20,890		
Instructor	15,710	15,400	16,060	15,600	15,370	15,250		
All Ranks	25,830	26,520	26,480	27,220	24,970	25,270		

Sample includes 83 Medical Schools (32 Private and 51 Public) submitting data for their preclinical departments.

<sup>&</sup>lt;sup>2</sup>South and Border include the following states: Alabama, Arkansas, Delaware, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, Missouri, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia and West Virginia.



92

SOURCE: National Center for Educational Statistics, Unpublished Data

TABLE 115 - NUMBER AND AVERAGE SALARY OF FULL-TIME INSTRUCTIONAL FACULTY ON 9-10 MONTH CONTRACTS, BY LEVEL OF INSTITUTION, RANK AND SEX, 1974-1975

								موسوال
RANK	тот	AL	UNIVER	SITIES	OTHER	4-YEAR	2-Y	EAR
AND SEX	No. of Faculty	Average Salary	No. of Faculty	Average Salary	No. of Faculty	Average Salary	No. of Faculty	Average Salary
Total	255,504	\$15,258	92,086	\$16,630	109,781	\$14,367	53,637	\$14,731
Men	192,612	15,924	74,448	17,372	82,412	14,913	35,752	15,239
Women	62,892	13,222	17,638	13,496	27,369	12,722	17,885	13,718
Professors	52,916	20,662	26,338	22,485	23,418	18,926	3,160	18,343
Men,	47,414	20,920	24,613	22,648	20,426	19,099	2,375	18,649
Women	5,502	18,431	1,725	20,071	2,992	15,218	785	17,417
Associate Professors	59,104	15,941	25,165	16,593	29,259	15,259	4,680	16,569
Men	48,977	16,089	21,644	16,732	23,816	15,428	3.517	16,614
Women	10,127	15,163	3,521	15,733	5,443	14,523	1,163	16,435
Assistant Professors	77,009	13,107	29,373	13,569	40,446	12,776	7,170	13,713
Merr	56,044	13,285	. 22,217	13,761	29,106	12,840	4,701	13,813
Women	20,965	12,636	· 7,156	12,972	11,340	12,233	2,469	13,522
Instructors	51,171	12,780	9,212	10,706	14,351	10,400	27,608	14,708
Men	30,269	13,469	4,713	10,944	7,585	10,630	17,971	15,344
Women	20,902	11,771	4,499	10,457	6,766	10,154	9,637	13,521
Lecturers	2,446	11,954	1,606	12,292	656	11,463	184	10,749
<u>Men</u>	<u> 3 جو</u> 1	12,688	1,022	12,880	364	12,374	· 87	11,753
Women	973	10,842	584	11,264	292	10,330	97	9,847
Undesignated Rank	12,834	13,299	392	12,138	1,607	10,936	10,835	13,693
Men	8,429	13,733	239	13,305	1;089	11,170	7,101	14,142
Women	4,405	12,469	153	10,315	518	10,445	3,734	12,841

SOURCE: National Science Foundation, <u>Characteristics of Doctoral Scientists and Engineers</u> in the United States, 1973 Detailed Statistical Tables, Appendix B, NSF 75-312-A

TABLE 116 - MEDIAN ANNUAL SALARIES OF DOCTORAL SCIENTISTS AND ENGINEERS WHO ARE UNIVERSITY OR 4-YEAR COLLEGE TEACHERS BY FIFLD, SALARY BASE AND ACADEMIC RANK, 1973

				Academic	Rank			
		<del> </del> -	Assoc.	Asst.	Nauk			No ·
Field and	Total	Prof.	Prof	Prof.	Instr.	Lect.	Other	Report
Salary Base .	Total .	FIOL.	1101.	11011	111.76.1			
		-, '						·
ALL FIELDS	j	'		1				
								000
Academic Year	15,900	19,700	15,600	12,700	11,200	13,000	-	15,800
Calendar Year	19,600	24,300	18,900	16,200	12,700	15,900	17,100	14,200
No Report	17,300	21,300	16,500	13,900			13,800	18,800
					, .			
Physical Scientists		10 (00	14,500	12,500			_	_
Academic Year	15,200	19,400		14,900	_	_	14,200	_
Calendar Year	19,100	24,600	17,900	14,500				
No Report	16,800	19,100					<u> </u>	
Charles and a				-			,	;
Chemists Year	14,700	18,700	13.800	12,500		_	· -	
Academic Year Calendar Year	18,700	23,100	17,500	14,500	_	-	_	· –
	16,800	23,100		_	-	_	_	-
No Report	10,000			<del>                                     </del>				
Physicists & Astronomers							l	
Academic Year	15,900	20,400	15,500	12,600	,-	-	-	· -
Calendar Year	20,100	26,300	18,700	15,500	• _	-	13,600	· -
No Report	16,800	-	-	-	-			· • -
· · · · · · · · · · · · · · · · · · ·		1						
Mathematical Scientists	•							• _
Academic Year	15,500	21,000	16,000	12,700	-		_	-
Calendar Year	19,000	24,400	18,000	13,600	-	-	_	_
No Report	16,200						ļ	
						l I	•	<b>3</b>
Mathematicians	15 (00	20 000	15,900	12,700		_	_	_
Academic Year	15,400	20,800		13,600		· .	_	_
Calendar Year	18,600	24,900	17,900	123,000	1	_	_	_
Ne Report	15,900			<del>                                     </del>	<u> </u>		<del>                                     </del>	
Constantation -		,						
Statisticians	16,400	22,200	16,500	12,900	-	-	-	_
Academic Year	20,300	1.2,200	10,500	,;;	-	-	<b>i</b> –	-
Calendar Year	20,300			_	_		* -	_
No Report		<u> </u>		<del> </del>			<del> </del>	
Computer Specialists				-				'
Academic Year	17,500	22,100	17,100	13,400	-	-	-	_
Calendar Year	24,800	-	_	_	-	-	-	-
No Report		-	_	-	} -	-	-	-
no atepore	<u> </u>	1	<u> </u>	J	1	I	J	1

SOURCE: National Science Foundation, <u>Characteristics of Doctoral Scientists and Engineers in the United States</u>, 1973, <u>Detailed Statistical Tables</u>, <u>Appendix B</u>, NSF 75-312-A

TABLE 117 - MEDIAN ANNUAL SALARIES OF DOCTORAL SCIENTISTS AND ENGINEERS WHO ARE UNIVERSITY OR 4-YEAR COLLEGE TRACHERS BY FIELD, SALARY BASE AND ACADEMIC RANK, 1973

				الكائد الماري				4.00
		ļ <del></del>		Academic	Rank -	·	<del></del> -	No N
Field and			Assoc.	Asst.	7	Lec-	Othe!	
Salary Base	Total	Prof	Prof.	Prof.	Instr.	Lec	Uther	Report '
Environmental Scientists			ļ				1	,
Academic Year *	15,100	19,100	14,700	12,500	_			·
Calendar Year	20,300	· .	18,500	15,500	_	_	· ' -	4, * · -
No Report	20,300	23,300	10,500	-	_			-i
No Report -			<u> </u>		- <u>·</u> -			
Earth Scientists			İ					
Academic Year	14,900	18,900	14,400	12,600	-	- [		·
Calendar Year	20,200	23,000	18,500	16,000		-	-	· -
. No Report	_	_	-	-	-		-	
		<u> </u>				· · · · · ·	,	<del></del>
Oceanographers								v
Academié Year	16,200	-	-	_	-	-	-	-
Calendar Year	18,500	_	j -	] -	-	<u>-</u>	-	<del>-</del>
No Report	<b>-</b>	_	-	-	-	2	-	·. –
Atmospheric Scientists	,						,	
Academic Year	_	_ ·	_	_	_	_	_	_
Calendar Year	· _			_	_	_	_	_
No Report	_	_	i :	_			<i>∴</i> =	
MO Velbute				<del> </del>	·			
Engineers								
Academic Year	17,300	20,600	16,800	13,000	_	-	<b>-</b> }	<b></b> -
Calendar Year	21,600	26,800	19,400	17,000	-	-	_	_
No Report	17,400	-	-	-	-		-	-
7.16. Calaaniaa			<del>                                     </del>					
Life Scientists Academic Year	15,100	18,700	14.700	12,600		_	_	· _
	19,500	24,000	18,900	16,700	12,900	_	14,800	16,500
Calendar Year			17,000	15,100	12,900	_	14,009	10,500
No Report	16,900	21,300	17,000	13,100				<del></del>
Biological Scientists		]	ļ		-		•	
Academic Year	15,000	18,700	14,400	12,600	<b>-</b> i	-	-	- '
Calendar Year	19,300	24,300	19,200	16,600	13,300	_	13,900	15,600
No Report	16,400	21,000	16,600	14,600	-		-	-
	<b> </b>	<del>                                     </del>				<u> </u>		1
Agricultural Scientists		ļ		j				
Academic Year	15,800	17,600	16,500	-	-	-	_	_
Calendar Year	18,900	22,000	17,500	15,500	-	-	_	-
No Report	-	-	-	-	-	_	<u> </u>	_

95

SOURCE: National Science Foundation, Characteristics of Doctoral Scientists and Engineers in the United States, 1973, Detailed Statistical Tables, Appendix B, NSF 75-312-A

TABLE 118 - MEDIAN ANNUAL' SALARIES OF DOCTORAL SCIENTISTS AND ENGINEERS WHO ARE UNIVERSITY OR \*4-YEAR COLLEGE TEACHERS BY FIELD, SALARY BASE AND ACADEMIC RANK, 1973

				Academic	Rank			.,
Field and Salary Base	Total_	Prof.	Assoc. Prof.	Asst. Prof.	Instr.	Lect.	Other	No Report
		* 9 0	• .				, ,	
Medical Scientists Academic Year Calcndar Year No Report	16,400 21,600	19,500 27,100	16,800 21,300			- - }	- - -	- - -
Parthologists Academic Year Chendar Year No Report	15,800 19,000 .18,100	19,500 23,600		12,700 16,000	.   1,1	- - -	17,700 -	· -
Social Scientists Academic Year Calendar Year No Report	16,200 19,600 18,000	23,600	18,500	14,100	- - -	-	21,400 -	-
Economists Academic Year Calendar Year No Report	17,300 20,800			13,200	- - -	• - 	-	-
Sociologists/Anthro Academic Year Calendar Year No Report	15,700 18,900 19,000	23,900			- - -	- - -	- - 	- -
Other Social Scientists Academic Year Calendar Year No Report	15,500 19,500 16,400	23,800					- - -	-
No Report Academic Year Calendar Year No Report	-	-	-	- - -	- - -			-

NOTE: Includes individuals reporting Teaching as their primary or secondary work activity. All median salaries were computed only for full-time employed civilians. No median was computed for groups with fewer than 20 individuals reporting salary.

1.

SOURCE: National Education Association, <u>Salaries Paid & Salary-Related Practices in</u> Higher Education, 1973-74

TABLE 119 - MEDIAN FACULTY SALARIES PAID IN INSTITUTIONS GRANTING THE 4-YEAR BACHELOR'S OR HIGHER DEGREE BY REGION AND ACADEMIC RANK, 1973-1974

						<u> </u>		·		
ACADEMIC ,	,	GEOGRAPHIC AREA								
RANK	New England	Mideast	South- East	Great Lakes	Plains	South- West	Rocky Mountain	Far West		
Professor	\$20,509	\$21,658	\$18,293	\$19,884	\$18,267	\$18,727	\$18,163	\$21,638		
Associate Professor	15,889	, 16 ,966	14,704	15,345.	14,386	14,864	14,337	15,576		
Assistant Professor	12,779		12,187	12,724	11,980	12,330	12,002	13,084		
Instructor and Lecturers	10,810	47,411	_ 9 <b>,</b> <del>6</del> 38	10,302	9,755	9,660	9,579-	10,644		
All Ranks Combined	14,264	15,615	13,454	14,502	13.414	13,967	13,885	خة 15,515		

SOURCE: U. S. Department of Health, Education and Welfare, National Institutes of Health, <u>Analysis of Sex Differentials Among Ph.D.-Holding Scientists: Salary</u>. - <u>Academic Rank, and Predoctoral Awards</u>, Resources Analysis Memo No. 16, May 1975

TABLE 120 - MEAN SALARY AND ACADEMIC RANK OF DOCTORAL BIOSCIENTISTS

BY SEX AND YEAR OF DOCTORATE COHORT, 1973

VEAD OF DOCTORATE	,	MEN .	WOMEN		
YEAR OF DOCTORATE	Rank	Salary	Rank	Salary	
950 or earlier	3.9	\$23,900	3.5	\$17,100	
1951-60	3.7	23,800	3.4	17,100	
1961-65	3.2	18,500	2.9	15,000	
1966-70	2.5	15,100	2.6	12,800	
1971-72	2.5	11,900	2.6	9,500	

4 = Professor

3 = Associate Professor

2 = Assistant Professor

1 = Instructor

SOURCE: CHEMICAL-AND ENGINEERING NEWS, American Chemical Society, November 5, 1962; October 28, 1963; November 9, 1964; October 18, 1965; October 23, 1967; October 21, 1968; November 23, 1970; October 2, 1972; 1973 and 1974 Survey Reports, Starting Salaries and Employment Status of Chemistry and Chemical Engineering Graduates.

TABLE 19 - MEDIAN MONTHLY STARTING SALARIES FOR MEN AND WOMEN CHEMISTS,

BACHELOR'S LEVEL, 1961-1974

	, w		1.
Year	Men	Women	% Below Men
1961	· \$500	\$433	13.4
1962	525	450.	14.2.9
1963	<b>550</b> °	473	14.0
1964	560	480	- 14.2
11965	. 590	499	15.4
1966	625 .	550	12.0
1967	660	600	10.0
1968	` 712	625	12.8
1969	750	702	.6.9
1970	<b>7</b> 58	644	17.7
1971	691	650	5.9
1972	708	.650	8.2
1973	. 750	^ 708	5.9
1974	816	833 👫	2.1

SOURCE: American Chemical Society, Professionals in Chemistry 1974, page 82

TABLE 20 - NUMBER, MEDIAN OR MEAN STARTING SALARIES OF CHEMISTS BY DEGREE,
TYPE OF EMPLOYER AND SEX, 1974

						·S
TYPE OF		MEN	·. ·		. WOMEN	
EMPLOYER	B. S.	M. S.	Ph. D.	. B. S.	M.S.	Ph. D.
Industry	. (230) \$10,400	( 55) \$12,300	(108) \$16,500	( 88) \$10,800	( 12) \$11,900	( 7) \$16,400
Government, Federal	(11) 9,400	( \1) 8,055*	( 6) 16,700	( 3) 8,000*	<b>-</b> 	-
Government, State & Local	( 19) 9,200	( 2) 9,060*	( 2) 13,750*	( 3) 11,231*	-	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
College/University	( 23) 7,600	( 3) 9,333*	( 23) 11,500 s	(`14)` 7,800	( 2) 8,580*	(* 8) 11,100
High School	( 14) 7,700	( 5) 10,800	(1°) *008,8	( 6) 8,300	-	-
Hospital/Independent Lab.	(*20) 8,600	( 1) 11,000*	( 3) 12,833*	( 12) 8,500	( 3) 9,433*	<u>-</u>
Non Profit Organization	( 4) 8,725*	( 2) <b>*</b> 12,350*	•	( 6) 8,100	( 1) 8,400*	-
Other	( 5) 10,100	( 2) 11,250*	( 1) 17,520*	(, 4) 7,965*	( 1) 8,500*	\
Total	.(326) 9,800	(71). 12,000	(1 <b>4</b> 4) 16,300	(136) 10,000	( 19) 11,300	( 15) 13,000

SOURCE: U. S. Départment of Health, Education and Welfare, National Institutes of Health, Analysis of Sex Differentials Among Ph.D.-Holding Scientists: Salary Academic Rank, and Predoctoral Awards, Resources Analysis Memo No. 16, May 1975

CHART 11 - PERCENT DISTRIBUTION AND AVERAGE SALARY OF DOCTORAL BIOSCIENTISTS

BY ACADEMIC RANK AND SEX, 1973

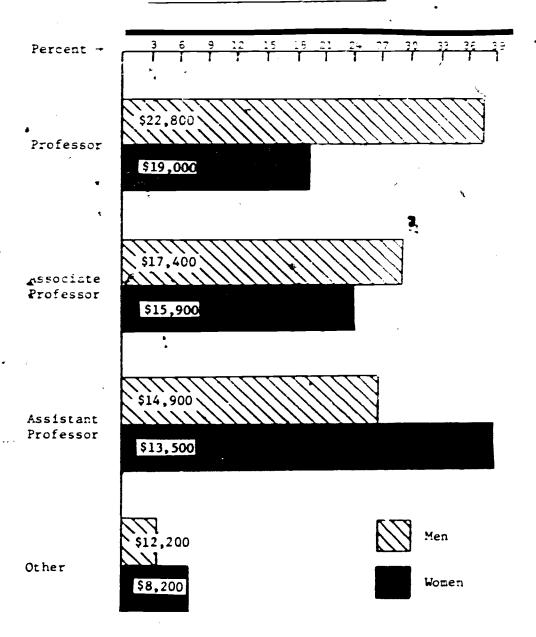


TABLE 121 - NUMBER AND MEDIAN SALARY RANGES FOR DOCTORAL DEGREE MATHEMATICS TEACHERS BY RANK, 1974-75 AND 1975-76

	1 •		1974	- 1975	1	975 -	1976
TYPE OF	DOCTORAL DEGREE FANK		BER OF CULTY	MEDIAN RANGES	1	ER OF JULTY	MEDIAN RANGES
1421101104	- Carr	Total	Women		Total	Women	
Doctorate Granting Departments GROUP I	Instructor Assistant Professor Associate Professor Professor	64 194 192 477	· 6 6 5 7	\$11,000-12,400 12,900-14,100 16,100-18,500 24,100-29,400	51 194 197 490	6 14 4 8	\$11,600-13,000 13,100-15,100 17,300-19,000 26,000-31,000
Doctorate Granting Departments GROUP II	Instructor Assistant Professor Associate Professor Professor	23 237 339 358	1 19 12 8 .	12,500-14,400 16,200-17,700 22,700-26,000	32 218 333 392	16 12 10	13,500-15,000 17,100-18,700 23,400-26,500
Doctorate Granting Topperatments GROUP III	Instructor Assistant Professor Associate Professor Professor	11 513 606 472	2 34 27 11	- 12,900-14,200 16,400-18,000 21,300-25,200	11 474 628 517	2 34 25 13	13,700-15,300 17,200-18,900 22,400-26,500
Doctorate Granting Departments GROUP IV	Instructor Assistant Professor Associate Professor Arofessor	3 112 117 182	0 11 3 5	12,800-14,800 16,700-19,200 23,000-27,600	6 111 120 188	12 3 6	13,500-15,400 17,800-20,000 24,300-29,800
Doctorate Granting Departments GROUP V	Assistant Professor Associate Professor Professor	4 156 94 134	0 11 3 3	14,000-15,300 17,500-19,700 23,000-27,600	7 158 99 140	1 q 3 4	14,500-16,100 17,600-21,400 24,400-29,500
Doctorate Granting Departments GPOUP VI	Instructor Assistant Professor Associate Professor Professor	2 126 175 113	0 5 3 1	12,600-15,600 15,200-20,500 23,200-27,700	1 111 195 120	1 3 4 0	14,300-18,000 18,000-23,900 26,300-32,400
Master's Degree Granting Departments	Instructor Assistant Professor Associate Professor Professor	17 624 624 624 469	5 59 55 27	12,700-14,300 15,000-17,600 18,500-22,400	21 587 678 488	63 57 26	13,400-15,200 16,100-18,600 19,700-23,200
Bachelor's Degree Granting Departments	Instructor Assistant Professor Associate Professor Professor	9 416 323 298	4 39 29 33	- 11,500-13,200 13,700-15,900 16,50 <b>0-</b> 21,100	7 426 363 308	1 49 28 30	12,000-14,000 14,100-17,000 17,200-22,100

ERIC Full float Provided by ERIC

123

134

SOURCE: The American Mathematical Society <u>NOTICES</u>, Vol. 22, No. 6, Issue No. 164, October 1975, pp. 303-306

TABLE 122 - NUMBER AND MEDIAN SALARY RANGES FOR NON-PH.D. DEGREE MATHEMATICS TEACHERS BY RANK, 1974-75 AND 1975-76

							•
TYPE OF	NON-PH.D. DEGREE	1	BER OF	- 1975	NUM	BER OF	1976
INSTITUTION	RANK	FA( Total	ULTY Women	MEDIAN RANGES	FAI Total	CULTY Women	MEDIAN RANGES
Doctorate Granting Departments GROUP II	Instructor Assistant Professor Associate Professor	29 4 1	10 1 0	\$ 9,000-13,000 - -	26 7 1	10 1 0	\$10,800-13,800
Doctorate Granting Departments GROUP III	Instructor Assistant Professor Associate Professor Professor	68 93 62 16	24 31 5	9,400-12,000 12,200-14,100- 14,900-17,300	57 83 64 15	23 30 5 . 1	9,700-11,500 13,100-15,600 15,700-18,200
Doctorate Granting Departments GROLP IV	Instructor Assistant Professor Associate Professor Professor	16 9 3 6	6 4 2 1.	-	11 9 4 8	5 4 2 1	-
Master's Degree Granting Departments	Instructor Assistant Professor Associate Professor Professor	173 300 187 46	86 72 24 2	9,600-12,100 11,700-13,800 13,800-16,400 17,100-21,000	-163 291 . 188 . 38	73 75 21 3	10,000-12,500 12,600-14,900 14,300-17,900 19,000-22,500
Bachelor's Degree Granting Departments	Instructor Assistant Professor Associate Professor Professor	118 325 218 53	52 67 28 8	9,300-11,400 10,800-13,300 12,100-15,200 13,900-19,900	112 279 218 55	52 57 28 7	10,000-12,000 11,500-14,200 12,900-16,600 15,000-20,700
Two-Year Colleges	No Rank Designation	1,523	266	11,300-15,700	1,462	276	12,000-16,200

	<i>1</i>					
TYPE OF INSTITUTION	Instructor		Associate Professor		Adminis- trator	Researcher
ALL SCHOOLS						
9-10 Month Contract	(339) \$11,200	(1,935) \$14,250	(3,134) \$16,900	(3,273) \$21,350	(200) \$23,800	( 42) \$1 <b>4,</b> 500
11-]2 Month Contract	( 20) 11,150	( 73) 16,850	( 91) 19,650	( 109) 23,950	(675) 27,750	(598) 15,750
PH.D. SCHOOLS						
9-10 Month Contract	(283) 10,850	(1,560) 14,450	(2,611) 17,100	(2,828) 21,600	(162) 24,500	( 39) *
11-12 Month Contract	<sub>,</sub> ( 16)	( 57)	( 67)	( 103)	(529) 28,650	(588) • 15,750
NON-PH.D. SCHOOLS						
9-10 Month Contract	( 56) 11,950	( 375) 13,550	( 523) 15,950	( 445) 20,150	( 38) 2 <b>2,20</b> 0	( 3)
11-12 Month Contract	( . 4)	( 16)	( 24)	( 6)	(146) 24,350	( 10) 26,000
TECHNICAL SCHOOLS			, is			•
9-10 Month Contract	( 35) 11 <b>,</b> 900	( 160) 12,800	( 145) 14,700	( 39) 17,600	( 10) 18,000	( 2)
11-12 Month Contract	· (44)	( 26)	( 10)	( 15)	( 32) 21,000	( 3)

TABLE 124 - NUMBER AND MEDIAN ANNUAL-SALARIES OF FACULTY IN ALL ENGINEERING SCHOOLS BY NINE-MONTH CONTRACT, RANK AND SELECTED YEARS SINCE BACCALAUREATE, 1974

	YEARS SINCE BACCALAUREATE								
RANK	3	5	7	9-11	15-17	18-20	21-23	24-26	35+
Professors				( 14) \$18,700	(314) \$20,150	(383) \$20,800	(400) \$21,350	(503) \$21,800	(637) <b>\$</b> 22,250
Associate Professors			( 10) \$16,050	(264) 16,450	(635) 17,050	(423) 17,250	(328) 17,300	(218) 17,250	(179) 15,750
Assistant Professors	( 7) \$13,050	( 46) \$13,550	(105) 13,950	(523) 14,300	(183) 14,550	(117) 14,450	( 83) 14,250	( 67) 14,050	( 53) 1 <u>3,</u> 350
Instructors	( 8) 10,550	( 17) 10,700	( 22) 10,900	( 59) 11,100	( 26) 11 <b>,</b> 550	( 25) 11 <b>,</b> 750	( 15) ·11,900	( 23) 12,100	( 18) 12 <b>,</b> 600
Administraters*				( 9) 22,400	( 55) 25,650	( 74) 26,900	( 86) 27,850	( 90) 28,500	(114) 28,450
Researchers*	( 19) 11,450	( 23) 12,250	( 22) 13,050	( 84) 14,300	( 66) 16,850	( 46) 18,000	( 49) 19,050	( 36) 19,800	(31) 18,600

<sup>\*</sup> Salaries are for a 12-month contract.



SOURCE: American Sociological Association, ASA Footnotes, February 1975

TABLE 125 - FACULTY SALARIES IN UNDERGRADUATE SOCIOLOGY DEPARTMENTS

BY RANK AND SEX, (PERCENTAGES), 1974

RANK	MALE	FEMALE
PROFESSOR	·	
\$30,000 and Over 20,000 to 29,999 15,000 to 19,999 10,000 to 14,999 9,999 or Less	6.0 56.1 34.7 3.0 0.1	\$.5 35.5 39.3 34.5 5.4
ASSOCIATE PROFESSOR	-	•
\$20,000 to 28,999 15,000 to 19,999 10,000 to 14,999 9,999 or Less	4.5 64.6 30.3 7.5	4 7 1 227 2 4 1
ASSISTANT PROFESSOR		
\$20;000 to 21,999 15,000 to 19,999 10,000 to 14,999 9,999 or Less	0.3 9.9 98.0 3.0	• • • •
LECTURERS AND INSTRUCTORS		:
\$20,000 to 20,999	0.3	
10,000 to 14,999 9,999 or Less	5 5 5 2 37 . 5	2 ) ) ) ) ) ( ) ( ) ( ) ( ) ( ) ( ) ( )

SOURCE: CHRONICLE OF HIGHER EDUCATION, Volume 11. Number 1. November from Statistics Canada

TABLE 126 - AVERAGE FACULTY SALAPIES IN CANADA BY FIELD AND SEA, 1971-7, AND 1974-73

FIELD	1 9	71-7	2	1 3 7 3 - 14.		
	Male	Female	All	Male	Fremale	311
Education	\$16,390	\$13,802	\$15,841	\$18,367	\$15,417	\$17,831
Fine and Applied Arts	14,217	12,162	13,868	16,030	14,191	
Humanities	15,347	12,641	14,881.	17,562	13 . 75	1 7 1224
Social Sciences	15,968	13,201	15,695	18,055	14,390	13.
Biological Sciences	17,044	13,548	16,481	19,235	15,514	
Engineering & Applied Science	17,123	13,748	17,090	19,463	15,111	10,431
Health Professions	20,350	13,033	18,889	22,516	14,-76	0.00
Math & Physical Science	16,752	12,300	16,579	18,056	14,24%	16.706
TOTAL	16,726	13,047	16,249	14,566	14,94	10.364



102 SOURCE: National Education Association, Salaries Paid and Salary-Related Practices in Higher Education, 1973-74, Research Memo 1974-1, November 1974

TABLE 127 - NUMBER AND SALARIES PAID TO ADMINISTRATIVE OFFICERS CONTINUING IN THE SAME POSITION FOR INSTITUTIONS GRANTING THE BACHELOR'S OR HIGHER DEGREE, 1973-74

POSITION	Number of Persons		Average Increase As Percent of Average Salary
President or Chancellor	800	\$31,342	5.4
Executive Vice President	172	27,667	5.5
Assistant to the President	341	17,688	6.9
Planning Vice President or Director	144	24,750	5.9
Organized Research Vice President or Director	95	28,050	• 5:3
Institutional Research Director	225	19,321	5.8
Academic Vice President or Provost	437	28,614	5.7
Dean of Administration or Dean of Faculty or Dean of Instruction	273	21,271	5.8
Dean of the College (for colleges only)	194	22,000	5.5
Student Personnel Services (Vice President or Director (Chief Student Affairs Officer)	673	19,117	6.4
Dean of Men	270	14,500	5.9
Dean of Women	309	13,196	6.1
Dean or Director of Admissions	678	15,773	6.0
Registrar or Director of Registration	695	14,443	6.3
Dean or Director of Student Placement	438	14,588	6.3
Dean-or Director of Student Testing/Counseling	393	17,050	5.5
Director of Student Financial Aid	<u>.</u> £18	13,000	7.0
Business Vice President or Business Manager	769.	21,039	6.0
Development Vice President or Director	506	19,235	5 <u>.</u> 7
Budget Officer or Director	181	18,271	7.1
Controller	362	17,219	6.8
Director of Non-Academic Personnel	303	15,194	7.3
Public Relations Vice President or Director	441	15,523	5,8
Alumni Services Director	409	13,080	6.0
Director of Information	288	13,955	51.9
Director of Libraries or Chief Librarian	787	16,417	5,.7
Director of Evening School	108	17,375	₹ 6.0
Director of Extension	150	22,000	6.1
Director of Athletics .	465	17,515	5.2
Head Football Coach	247	16,159	5.6
Head Basketball Coach	340	14,700	6.0

SOURCE: U.S. Department of Health Education & Welfare Education Division,
Digest of Educational Statistics, 1974, NCES 75-210, p. 50

TABLE 128 - ESTIMATED AVERAGE ANNUAL SALARY OF TOTAL INSTRUCTIONAL STAFF\*
IN FULL-TIME PUBLIC ELEMENTARY AND SECONDARY DAY SCHOOLS BY STATE, 1973-1974

	•		
STATE	SALARY	STATE	SALARY
United States	\$11,185	Missouri	\$ 9,823
Alabama	9,443	Montana	9,772
Alaska	16,053	Nebraská	9,541
Arizona	10,943	Nevada .	0
Arkansas	8,139	New Hampshire	9,331
California	13,875	New Jersey	12,000
Colorado	10,757	New Mexico	9,300
Connecticut	11,660	New York	13,300
Delaware	11,860	North Carolina	9,823
District of Columbia	13,412	North Dakota	8,790
Florida	10,954	Ohio	10,750
Georgia	9,110	Oklahoma	8,500
Hawaii	11.968	Oregon	10,265
Idaho	8,696	Pennsylvania	11,400
Illinois	12,261	Rhode Island	11,709
Indiana	10,828	South Carolina	9,046
Iowa	10,580	South Dakota	8,500
Kansas	9,420	Tennessee	9,150
Kentucky	8,557	Texas	9,301
Louisiana	9,500	Utah	9,685
Maine	9,547	` Vermont	9,189
Maryland	12,310	• Virginia	10,300
Massachusetts	11,710	Washington	11,935
Michigan	13,050	West Virginia	8,840
Minnesota	11,730	Wisconsin	11,637
Mississippi	7,865	Wyoming	10,164
• •			

<sup>\*</sup> Includes supervisors, principals, classroom teachers, and other instructional staff



<sup>°</sup> Data Not Available

## BIBLIOGRAPHY OF SOURCES

(Listed in Alphabetical Order by Publisher)

- AMERICAN ASSOCIATION OF UNIVERSITY PROFESSORS, One Dupont Circle, N. W., Washington, D. C. 20036-
  - Two-Steps Backward: Feport on the Economic Status of the Profession, 1974-75
- AMERICAN CHEMICAL SOCIETY, 1155 16th Street, N.W., Washington, D. C. 20036

  Professionals in Chemistry: 1974, by Panagis A. Benetatos, March 1975, 97 pp.

  1975 Report of Chemists' Salaries and Employment Status, September 1975, 60 pp.

  1973 Survey Report Starting Salaries and Employment Status of Chemistry and Chemical Engineering Graduates, February 1974, 16 pp.
  - 1974 Survey Report Starting Salaries and Employment Status of Chemistry and Chemical Engineering Graduates, April 1975, 28 pp.
  - "1976 Salaries of Chemical Professionals," CHEMICAL AND ENGINEERING NEWS, Volume 23, No. 43, October 27, 1975, pp. 40-41.
  - "1975 Salary Survey," CHEMICAL AND ENGINEERING NEWS, Volume 23, No. 25, June 23, 1975, pp. 20-23.
- AMERICAN GEOLOGICAL INSTITUTE, 5202 Leesburg Pike, Falls Church, Virginia 22041 GEOTIMES, Volume 20, No. 3, March 1975
- AMERICAN INSTITUTE OF INDUSTRIAL ENGINEERS, INC, 25 Technology Park, Norcross,

  Georgia 30071
  - Compensation of Industrial Engineers, by Abbott, Langer and Associates, Order No. AllE-CS-75, August 1975, 91 pp., \$25.00
- AMERICAN INSTITUTE OF PHYSICS, 335 East 45th Street, New York, New York 10017

  1973-74 Graduate Student Survey, Pub. No. R-207.7, July 1975

  Summary Report, Survey of Bachelor's Degree Recipients 1973-74, Pub. No. R-211.6, February 1975
- AMERICAN MATHEMATICAL SOCIETY Box 6248, Providence, Rhode Island 02903

  "Nineteenth Annual AMS Survey," <u>NOTICES</u>, Volume 22, No. 6, Issue No. 164, October 1975, pp. 303-307
- AMERICAN SOCIETY FOR METALS, Metals Park, Ohio 44073

  ASM 1973 Salary and Fringe Benefit Survey, May, 1974
- AMERICAN SOCIETY OF CIVIL ENGINEERS, 345 East 47th Street, New York, New York 10017

  1973 ASCE Salary Survey, Reprinted from ENGINEERING ISSUES, April 1974
- AMERICAN SOCIETY OF MECHANICAL ENGINEERS, 345 East 47th Street, New York, New York
  - "The Mechanical Engineer: An In-Depth Profile Does Engineering Pay?", by John D. Alden, MECHANICAL ENGINEERING, March 1975, p. 32
- AMERICAN SOCIOLOGICAL ASSOCIATION, 1722 N Street, N.W., Washington, D. C. 20036

  ASA FOOTNOTES, Volume 3, No. 2, February 1975



- CHRONICLE OF HIGHER EDUCATION, 1717 Massachusetts Avenue, N.W., Washington, D.C. 20036

  CHRONICLE OF HIGHER EDUCATION, Volume XI, No. 9, November 10, 1975
- COLLEGE PLACEMENT COUNCIL, P. O. Box 2263, Bethlehem, Pa. 18001

  A Study of 1974-75 Beginning Offers, Final Report, July 1975, 12 pp.
- ENDICOTT, FRANK S., The Placement Center, Northwestern University, Evanston, Illinois 60201

Trends in Employment of College and University Graduates in Business and Industry, 1975, by Frank S. Endicott, 12 pp., free

Trends in Employment of College and University Graduates in Business and Industry, 1974, by Frank S. Endicott, 11 pp., free

- ENGINEERING MANPOWER COMMISSION, 345 East 47th Street, New York, New York 10017

  "Advance Report for Survey Respondents," October 1975

  Professional Income of Engineers, 1974, December 1974, 116 pp., \$8.00

  Salaries of Engineering Technicians, 1973, February 1974, 92 pp., \$35.00

  Salaries of Engineers in Education, Special Report, 1974, December 1974, 32 pp., \$5.00
- INDUSTRIAL RESEARCH, INC., 222 South Riverside Plaza, Chicago, Illinois 60606

  INDUSTRIAL RESEARCH, March 1975
- INSTITUTE OF ELECTRICAL AND ELECTRONICS ENGINEERS, INC:, 345 East 47th Street, New York, New York 10017

IEEE 1975 U. S. Membership Salary, Fringe Benefits and Opinion Survey, Pub. No. EH0113-1, July 1975, \$35.00

IEEE 1975 U. S. Membership Salary, Fringe Benefits and Opinion Survey - Special Supplement, Pub. No. EH0113-1, September 1975

- NATIONAL EDUCATION ASSOCIATION, 1201 16th Street, N.W., Washington, D. C. 20036

  Summary.of Salaries Paid in Higher Education, 1973-74, NEA Research Memo 1974-1, November 1974, 12 pp.
- NATIONAL SCIENCE FOUNDATION, Science Resources Studies Division, Washington, D.C. 20550

  Characteristics of Doctoral Scientists and Engineers in the United States, 1973,
  Detailed Statistical Jables, Appendix B, NSF 75-312-A

"National Sample of Scientists and Engineers: Changes in Employment 1970-72 and 1972-74," <u>HIGHLIGHTS</u>, NSF 75-309, May 19, 1975

- "Selected Employment and Labor Force Characteristics of the Redefined Science and Engineering Population," <u>HIGHLIGHTS</u>, NSF 75-326, October 28, 1975
- NATIONAL SOCIETY OF PROFESSIONAL ENGINEERS, 2029 K Street, N.W., Washington, D.C. 20006

  Professional Engineers' Income and Salary Survey, 1973, Pub. No. 004, April 1974,
  71 pp., \$10.00
- SCIENTIFIC MANPOWER COMMISSION, 1776 Massachusetts Avenue, N.W., Washington, D.C. 20036 SET MANPOWER COMMENTS, Volume 11, No. 9, p. 30



- U. S. Civil Service Commission, 1900 E Street, N.W., Washington, D. C. 20415

  General Pay Classification Schedule, October 1, 1975, free.

  Unpublished Data, October 1974
- U. S. ENERGY RESEARCH AND DEVELOPMENT ADMINISTRATION. Available from the Government Printing Office, Washington, D. C. 20402

National Survey of Compensation Paid Scientists and Engineers Engaged in Research and Development Activities, 1974, by Battelle Columbus Laboratories, November 1974, \$4.30

U. S. DEPARTMENT OF HEALTH, EDUCATION AND WELFARE. Available from the Government Printing Office, Washington, D. C. 20402

Digest of Educational Statistics, 1974, NCES 75-210, 167 pp., \$2.50

U. S. DEPARTMENT OF HEALTH, EDUCATION AND WELFARE, NATIONAL CENTER FOR EDUCATIONAL STATISTICS, Springfield, Virginia

"Pre-Publication Release - Preliminary Data," January 1975

U. S. DEPARTMENT OF HEALTH, EDUCATION AND WELFARE, NATIONAL INSTITUTES OF HEALTH, Division of Resources Analysis, Bethesda, Maryland 20014

Analysis of Sex Differentials Among Ph.D.-Holding Bioscientists: Salary, Academic Rank, and Predoctoral Awards, Resources Analysis Memo No. 16, May 1975

U. S. DEPARTMENT OF HEALTH, EDUCATION AND WELFARE, PUBLIC HEALTH SERVICE, Center for Disease Control, Atlanta, Georgia 30333

Position Classification and Pay in State and Territorial Public Health Laboratories, Number 7, 1974

U. S. DEPARTMENT OF LABOR, BUREAU OF LABOR STATISTICS. Available from Government Printing Office, Washington, D. C. 20402

News Release 75-373, July 1975

National Survey of Professional, Administrative, Technical, and Clerical Pay, March 1974, Bulletin 1837, 69 pp., \$1.40

Occupational Outlook Handbook, 1974-75 Edition, Bulletin 1785, \$6.85

"A Salary Profile of Electronic Data Processing Occupations", by Donald J. Blackmore, MONTHLY LABOR REVIEW, March 1975, pp. 53-54



years of experience earn \$5,500 less. This increase in the salary gap between men and women chemists the longer they work is also true at advanced degree levels.

Table 58 presents 1975 median salary and 1974 income of chemists by degree level and years of experience.

- Among electronic data processing occupations, average weekly earnings in February 1973 reached \$306 for top level systems analysts as compared to \$247.50 and \$185.50 for top level programmers and computer operators respectively according to A SALARY PROFILE OF THE ELECTRONIC DATA PROCESSING OCCUPATIONS by Donald J. Blackmore. By geographic area, the west paid the highest salaries to all EDP occupations studied (Table 59).
- White collar pay rose a record 9% in the year ended March 31, 1975 according to the annual survey of salaries paid for selected white-collar occupations in private industry by the U. S. Department of Labor. Top increases went to commists at 10%, accountants at 9.8%, and engineering technicians at 9% (Table 60). For comparison, Table 61 presents similar data for the 1973-74 period.
- Average annual salaries for selected positions in state and territorial public health laboratories by state in 1974 are shown in Table 62. Alaska leads all states in salaries paid to all positions studied.

1974 salaries range from \$5,853 for lab aide I to \$23,505 for lab directors. Medium level microbioloists averaged \$13,573, medium level chemists, \$13,828, while top level microbiologists reached \$18,160 and top level chemists \$19,659 (Table 63).

SOURCE: National Science Foundation, Maracteristics of Doctoral Scientists and Engineers in the United States, 1973, Detailed Statistical Tables, Appendix B, NSF 75-312-A

TABLE 34 - MEDIAN ANNUAL SALARIES OF DOCTORAL SCIENTISTS AND ENGINEERS BY FIELD AND TYPE OF EMPLOYER, 1973

												·	<b>,</b>
						ype of E	mployer		<b>,</b>	,		· <del></del>	1
FIELD	Total	Bus & Ind.	Educa Total	tional T 4-Year Coll.	2-Year Coll.	Elem./ Sec. School	Hosp./ Clinic	, -	Fed. Gov't.	State Gov't.	Other Gov't.	Other	No Report
ALL FIELDS .	20,900	23,400	19,300	19,300	18,400	19,100	19,600	22,200	23,700	19,200	19,600	24,700	21,600
Physical Sci. Chemists Phys. & Astron.	21,200 21,300 21,100		1 .	18,800 18,500 19,200		13,400 13,200	18,900 18,400 -		23,500 23,800 23,300	16,500	-	21,400 - 21,100	20,000 20,500 -
Mathematical SciMathematicians Statisticians	19,300 19,100 20,800		18,700 18,600 19,800	, -	19,300 19,300	-	t		23,900 23,800 -	-			-
Computer Spec.	22,100	22,700	21,700	21,800		-	-			<i>-</i>	-	-	-
Environmental Sci.  Earth Scientists Oceanographers Atmospheric Sci.	20,700 20,700 19,400 22,800	23,100 -	18,900 18,800 18,900 21,500	19,000 18,900 18,800 21,800	-			20,700 ≥1,500 - -	23,900 24,100 23,000 23,800	17,500 17,500 - -	-	- -	-
Engineers	22,500	23,500	20,900	20,900	19,300	, <b>-</b>	-	22,800	23,500	16,700	. •	21,100	21,900
Life Scientists Biol. Scientists Agri. Scientists Medical Sci.	19,500	22,300	18,800 18,800	18,800 18,800	17,600 17,100		19,700	19,100		19,200 18,500 17,700 25,800	20,600	22,600 22,200 -	22,000
Psychologists	20,200	28,300.	19,300	19,200	20,600	20,900	19,500	21,800	24,800	20,900	19,000	30,500	24,400
Social Scientists Economists Socio./Anthro. Other Soc. Sci. No Report	20,400 22,300 19,500 19,600 19,100	28,000 30,700 - 25,900	19,600 20,900 19,400 19,200	20,900 19,300	22,300 - 22,500 -		1.1.1.1	19,800	27,300 26,800  27,900	-	25,100 - - 25,400 -	<b>26,800</b> -	20,600



SDURCE: National Difference of Legacian terms of the first of the firs

The state of the s

and the second s	HA :						A local manufacture and the second se				the factor of the same property of the same state of the same state of the same state of the same state of the		
Tield	, a	er Postoria		*	•		,						,
All Fleids	was produce ages		+	4	ŧ	ì	*	ä		*		. ,	ŀ
Physical 5 importate combuse Physicals Auto	;	estimates (de etc. on)	r <b>∳</b> He a sa	• .		ł							
Mark to rank 1. Jecus	A A	The second control of the control of		•	6								ı
Compater pe		•	• •	•	•						•		
		•	•	•	,								
try, nates	j <b>4</b>	•	•	•	•								
Mile v jeargana Milemina (n. ) Aghtrachseal F. I Aghtrachseal					ę L	v							
Page book give a	i i i		*		*							£	i.
Sentat Vitenstere Economisme Sonta Imphes	e-tentific apparagation, e. ex.	•	* * * * * * * * * * * * * * * * * * *	•	श								
la Report	hannininin om uskretti i se sol	<b>\$</b> 0~*	•	•	N	i			•				

機能性 - 基準 Memoditation to a protection of the control of the cont



411

SOURCE: National Science Foundation, Characteristics of Doctoral Scientists and Engineers in the United States, 1973, Detailed Statistical Tables, Appendix B, NSF 75-312-A

## TABLE - 36 MEDIAN ANNUAL SALARIES OF DOCTORAL SCIENTISTS AND ENGINEERS BY STELD AND PRIMARY WORK ACTIVITY, 1973

	<del></del>	<del></del>	1			M. No. 1-1 and other second					Cares		_
*****		Kesea	-	velopment			-	Main.	1 08	-		Sales	W.
FIELD	Total	Total	Basic Res.	Appl'd. Res.	Devel-	Total	Of R&D	Other than R&D	Of Both	Teach.	Consult.	Prof. Serv.	No Fances
	+	IOCAL	Web.	Mea :	opment	10181	Lon	than Aut	De. (1)	Teacu.	CCFSUAL	7,7,1	Report
ALL FIELDS	20,900	20,600	19,900	21,000	21,100	26,700	27,000	25,300	27,509	18,990	23,200	20,700	21,400
Physical Sci.	21,200	21,900	20,500	21,400	21,100	27,200	27,000	26,700	29,000	18,49A	26,500	22,100	22,700
Chemists Phys. i	21.30Q	21,000	20,890	21,100	29,900	26,890	25,400	1 "	29,50%	18,500		22,000	22,700
astron.	21,100	21,400	20,000	22,100	21,400	28,200	28,700	26,500	27,900	19,000	su.	÷.	12,500
Math. Sci.	19,300	21,400	19,700	23,200	19,800	27, 300	29,100	26,100	28,190	18,300	emerikati hida sura tasu Afrika) eda este emerika i	,	20,200
	19,100	21,500	19,600	23,390	-	27,700		27,400		18,100	-		14,20
Stat.	20,800	21,100	4	22,200	-	25, Joh		•		<b>19</b> ,500		•	
Computer Spec	22,100	21,200	23,100	22,100	20,000	11,300	27,700	21,000	4	20,700	*	*	•
Enviroat'i.				AND LINE TO SERVICE			**************************************		hermonerate (manifester) was about the	overlyinde intakty distributions are s	etros (), a asferiorismo	Pierry community to high records	-
Sc1.	20,700	20,200	19,800	20,600	•	25,500	26,100	24,700	35,59n	18,600	24,500		19,900
	20,700	20,200	19,700	25),600	-	25,800	26,100	1 ' 1	26,100	18,500	25,100	•	19,900
Oceanog.	19,400	18,800	18,600		-	22,600	33,100	*	•	14,300	•	•	•
Atmos. Sci.	22,800	21,800	21,900			27,900		•	•	21,350	-	<b></b>	
Engineers	22,500	21,490	21,300	21,400	21,400	27,900	27,400	28,400	29,100	20,200	23,400	21.300	22,400
Life Sci.	20,000	19,300	19,200	19,400	19,300	26,600	27,100	25,100	26,500	18,700	19,400	22,200	20,900
Biol. Sci.	19,500	19,200	19,200	19,400	20,100	25,7M	26,000		25,800	18,400	38,600	21,100	11,000
		19,000	19,500	18,900	•	25,400	26,500	2K,100	24,500	<b>18</b> ,700	19,000	17,200	19,100
Med. Sci.	23,000	20,400	19,500	21,900	29,400	28,200	28,500	27,300	28,490	21,200	-		23,900
Paychulogists	20,200	20,600	19,900	21,300	21,300	23,800	25,100	21,200	24,000	18,800	22,207	20,100	20, 700
Social Sci.	20,400	21,700	22,100	21,800	17,600	26,300	24,300	75 ACC	27 <b>.9</b> 30	18,900	27,800	21,500	21,700
	22,300	22,400	21,100	,		29,7110	;		19,700	20,000	***		23,200
Socio/										į			
Anthro. Other Soc.	19,500	21,000	24,000	18,200	-	23,500	22,800	23,100	27,000	15,700	•	•	11,300
	19,600	21,100	21,300	21,800	•	25,400	25,200	25,700	26,700	18,400	25,700	•	20,700
	19,100	- ]	•	- 1	Description district description	*		- 1	- 1	-	-	- 1	



SOURCE: National Science Foundation, Characteristics of Doctoral Scientists and Engineers in the United States, 1973, Detailed Statistical Tables, Appendix B. NSF 75-312-A

TABLE 37 - MEDIAN ANNUAL SALARIES OF HOMEN DOCTORAL SCIENTISTS AND ENGINEERS BY FIELD AND PRIMARY WORK ACTIVITY, 1973

					Primee	y bork Ac	tirity			-		<del></del>	÷
field A	Total	Rese Total	arch and D Basic Research	Applied Research	Devel- opment			Administr Of other than R&I	of ·	Teach-	Consult-	Sales/ Prof. Services	No Lepot
All Fields	17,600	17,400	16,800	19,100	y,200	22,300	23,200	21,700	22.100	17,000	18,300	18,200	17,60
Physicial Scientists Chemists Phys. & Astronomers	17,400° 17,300 17,700	18,600 18,500 19,000		19,300 19,200 -		22,900 22,700	•	22,100 21,700 -	•	16,200 16,000 16,600	-	-	16,30
Mathematical Scientists Mathematicians Statisticians	17,100 16,800 19,500	18,500 16,709	•	•	*	, .	*	*	•	16,700 16,600	*	•	
Computer Specialists	17,700		•	•	<u>.</u>	-	-		<u>.</u>	•	•	•	
Environmental Scientists Earth Scientists Cheshographers Atmospheric Scientists	17,000 16,700	16,500 15,900	16,500 15,100	**	•		•	-	•	17,100 17,100	in the second se		
Engineers	19,600	18,800	•		•	•			=	18,600		•	1
Life Scientists Biological Scientists Agricultural Scientists Medical Scientists	17,300 17,160 	16,700	16,300 16,300 16,900	18,400 19,100 17,000		24,900	23,200 24,900  20,900	23,500 	•	.17,200 17,100 - 18,900	*	14,800	17,10 16,60 18,60
grebolorists	18,200	18,800		20,200	4		23,700	21,000	19,400	17,200	18,700	18,600	17,90
Social Scientists Economists Socio./Anthropologists Other Social Scientists Other	17,600 19,300 17,100 17,400	18,100 19,300 17,700 17,400	17,400	19,500		22,600 27,400 - 11,700	21,500	22,500	23,400	16,900 18,100 16,500 17,000	•	-	18,30



SOURCE: National Science Foundation, Characteristics of Doctoral Scientists and Engineers in the United States, 1973, Detailed Statistical Tables, Appendix B, NSF 75-312-A

TABLE 38 - MEDIAN ANNUAL SALARIES OF DOCTORAL SCIENTISTS AND ENGINEERS BY FIELD AND AGE, 1973

									15.				
FIELD	Total	24 & Under	25-29	30-34	35-39	Age 40-44	45-49	50-54	55-59	60-64	65-69		No Report
		Oliver 1											
ALL FIELDS	20,900	-	15,500	17,500	19,600	22,000	24,100	25,000	25,300	25,900	24,900	22,500	21,40
•	21,200	i	1 '	17,400	20,100	22,500		25,800	26,400	25,900	24,600	1	•
Chemists	21,300	-	15,200	17,500	20,300	22,300	24,600	25,300	26,100	24,600	23,700	•	-
Physicists & Astron	21,100	•	15,000	17,200	19,900	22,990	26,300	26,400	27,600	27,800	29,200	*	•
Mathematical Sci.	19,300	•	14,200	16,900	18,800	22,000	24,900	25,200	77,100	25,400	26,300	-	•
Mathematicians	19,100	-	14,200	16,800	18,800	21,500	25,300	25,200	26,300	25,300	24,900	-	
Statisticians	20,800	-	-	, ,	19,100	24,900	23,490	-	30,100	•	-	•	•
Computer Spec.	22,100	-	17,500	19,300	21,800	23,600	27,600	27,200		•	•		•
Environmental Sci.	20,700	44	14,400	17,100	19,500	21,200	23,500	26,200	27,300	27,100	28,100		-
Earth Scientists	20,700	-	14,600	17,300	19,400	21,000		1 -	1 '	26,100	28,300	:	
	19,400	•		, .	18,900	21,500	-			-	-		-
- ·	22,800	-	-	18,600	-	-	-	•		•		-	
Engineers	22,500	-	17,500	19,500	21,900	23,500	26,900	27,800	27,600	28,600	26,600	•	•
Life Scientists	20,000	-	14,600	16,400	18,500	21,100	22,900	23,900	24,600	25,300	25,000	26,300	•
Biological Sci.	19,500	-	14,600	16,100	18,100	20,400	22,700	23,800	24,300	24,500	24,300	•	
₩	19,800	`-	14,500	16,700	18,300	19,900	21,000	22,800	23,700	24,900	23,800	-	
• * *	23,000	-	14,490		, ,	24,600	26,000	1 '		29,500	30,800		
Psychologists ,	20,200	-	15,200	17,300	18,900	21,900	23,400	23,700	23,300	24,500	22,500	١.	•
Soçial Sci.	20,400	-	14,800	17,400	18,600	21,100	23,000	24,100	24,500	25,100	24,200	-	•
Economists	22,300	•	1 -	19,000	19,900	23,100	25,100	1 '	26,100	27,100	-	•	
Socio./Anthro.	19,500	•		16,500		20,600	20,900		22,400	26,100		•	
	19,600	•	13,700	16,600	18,000	20,400	23,000	23,700	24,200	23,700	25,300	•	
No Report	19,100		-		-		-		-	•	-	•	•



SOURCE: National Science Foundation, Characteristics of Doctoral Scientists and Engineers in the United States, 1973, Detailed Statistical Tables, Appendix B, NSF 75-312-A

TABLE 39 - MEDIAN ANNUAL SALARIES OF WOMEN DOCTORAL SCIENTISTS

AND ENGINEERS BY FIELD AND RACE, 1973

				Race		•		
Field		White/	Black/	Amer.		East		No
	Total	Cauc.	Negro	Indian	Oriental	Indian	Other	Report
All Fields	17,600	17,600	18,900	_	16,400	16,500	<b>.</b>	18,400
Physical Scientists Chemists Phys./Astron.	17,400 17,300 17,700	17,400 17,300 17,700	3 1 1		15,800 16,300	1 1 1	1 1 1	18,800 18,300 -
Mathematical Sci. Mathematicians Statisticians	17,100 15,800 19,500	17,000 16,700 19,800	1 1 1	- -	-	1 1	1 1	17,500 - -
Computer Spec.	17,700	18,100	-	-	-		-	· _
Environmental Sci. Earth Scientists Oceanographers Atmospheric Sci:	17,000 16,700 - -	16,900 16,500 - -	- - -		- - -	1	- - -	-
Engineers	19,600	19,900	-	-	. –	-	_	-
Life Scientists Eiological Sci. Agricultural Sci. Medical Sci.	17,300 17,100 - 18,300	17,300 17,100 16,900 18,309	18,800 18,800	- - -	16,000 16,000 - -	- - -	-	18,090 17,700 -
Psychologists	18,200	18,100	<u>.</u>			_	_	18,600
Social Scientists Economists Socio./Anthro. Other Soc Sci.	17,600 19,300 17,100 17,400	17,500 19,300 17,000 17,100			-	- - - -	-	18,200  16,400 20,000
No Report	_		-	-	-	-	-	·-



SOURCE: Bureau of the Census, <u>Selected Characteristics of Persons in Fields of Science or Engineering: 1974,</u> Current Population Reports, Series P-23, No. 53, duly 1975

TABLE 40 - PERCENT DISTRIBUTION OF 1974 BASIC ANNUAL SALARY OF SCIENTISTS OR ENGINEERS EMPLOYED IN 1970

			7						
	FIELD	OF S	CIENC	E OR	ENGI	NEERI	NG IN	1974	Not in a
BASIC ANNUAL SALARY	Computer spe- cialists	Engineers	Mathe- mathical spe- cialists	Life scien- tists	Physical scien- tists	Environ- mental scien- tists	Psycholo- gists	Social scien- tists	field of science or engi- neering in 1974
TCTAL REPORTING BASIC ANNUAL SALARY			ı				•		V
Number	49,514	595,734	24,611	66,319	105,069	25,445	30,699	40,738	126,052
Percent	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Less Than \$8,000	1.1	1.3	4.3	4.5	3.9	. 3.1	5.9	3.1	4.9
\$8,000 to \$9,999	0.6	0.7	1.0	2.7	2.7	.2.7	2.4	3.0	4.1
\$10,000 to \$14,999	18.1	14.2	. 17.0	24.7	16.9	13.9	16.2	14.9	22.2
\$15,000 to \$19,999	45.4	38.0	30.9	33.6	30.7	30.7	32.5	29.5	29.3
\$20,000 to \$24,999	24.3	27.2	25.6	19.1	23.4	26.8	21.5	21.2	18.8
\$25,000 to \$29,999	6.8	11.2	12.8	8.6	12.7	12.9	11.0	13.9	8.3
\$30,000 to \$39,999	3.0	5,7	7.0	5.1	8.0	7.9	8.4	10.3	7.5
\$40,000 to \$49,999	0.5	0.9	1.1	1.0	1.1	1.1	1.1	2.7	2,3
\$50,000 or more	0.2	0.9	0.3	0.8	0.8	, 0.8	1:1	1.3	2.7
MEDIAN SALARY	\$18,383	\$19,391	\$19,466	\$17,596	\$19,358	\$19,927	\$18,879	\$19,883	\$18,165

NOTE: Detail may not add to total because of rounding



50

SOURCE: National Science Foundation, Science Resources Studies Highlights, NSF 75-326,

October 28, 1975

TABLE 41 - MEDIAN SALARY OF SCIENTISTS AND ENGINEERS BY FIELD AND TYPE OF EMPLOYMENT, 1972

		TY	' P E 0 F	EMPL	0 Y M. E	NT :	7
FIELD	TOTAL	Private Industry	Federal Gov't.	State Gov't.	Local Gov't.	Nonprofit Organi- zations	Colleges/ Univ
SCIENTISTS AND ENGINEERS	\$16,600	\$16,500	\$19,000	\$13,900	\$15,100	\$16,400	\$16,500
SCIENTISTS	16,100	16,200	17,900	12,600	14,400	15,600	16,300
Mathematicians*	16,100	15,900	18,000	12,900	14,900	15,200	16,600
Computer Specialists	16,200	16,300	18,300	13,900	14,000	15,100	14 ;800
Operations Research Analysts	17,600	17,200	20,400	13,900	12,400	20,700	16,700
Life Scientists	14,700	13,500	15,400	12,100	13,500	11,400	16,000
Physical Scientists	16,400	16,400	18,300	12,900	13,600	17,100	15,800
Social Scientists°	16,300	. 17,300	20,400	12,500	14,900	16,000	17,100
ENGINEERS	16,900	16,600	19,900	15,400	15,800	17,800	1.7,400

<sup>\*</sup> Excludes statisticians

SOURCE: National Science Foundation, National Sample of Scientists and Engineers: Changes in Employment 1970-72 and 1972-74, NSF 75-309, May 19, 1975, page 7

TABLE 42 - MEDIAN ANNUAL SALARIES OF SCIENTISTS AND ENGINEERS BY FIELD AND SEX, 1972

FIELD	Total	Men	Women	Total with Ph.D.'s
Engineers	\$16,900	\$16,900	\$12,100	\$20,600
Mathematical specialists	16,100	16,700	13,300	18,700
Computer specialists	16,200	. 16,600	13,600	19,100
Operations research analysis	17,700	17,800	12,200	22,400
Physical scientists	16,400	16,800	11,600	19,500
Life scientists	14,700	15,200	11,200	18,500
Psychologists	16,300	17,400	14,400	19,100
Social scientists	16,200	17,200	12,100	19,800

Includes psychologists

SOURCE: Battelle Columbus Laboratories, <u>National Survey of Compensation Paid Scientists</u> and <u>Engineers Engaged in Research and Development Activities</u>, November 1, 1974.

TABLE 43 - NUMBER AND MEAN MONTHLY SALARIES OF BACHELOR'S DEGREE NONSUPERVISORY
SCIENTISTS AND ENGINEERS BY WORKING-AS-OCCUPATION AND SELECTED YEARS SINCE DEGREE, 1974

	*					. 6%		<u>`</u>			-
	WORKING-AS-		,	SELECT	TED YEAR	RS SINCE	FIRST	DEGREE			
	OCCUPATION	2	4	7	10	13	15	20-21	24-25	30-31	TOTAL*
	Aeronautical and										
	Astronautical	(114)	( 85)	(138)	(108)	(159)	(161)	(122)	(195)	(51)	(3,022)
	Engineering	\$1,071	\$1,215	\$1,471	\$1,645	\$1,806	\$1,871			\$1,886	\$1,659
	Chemical	( 52)	(42)	(31)	(31)	(21)	( 38)	( 33)	( 66)	(41)	(1,096)
	Engineering	1,067	1,228	1,263	1,458	1,567	1,610	1,693	1,713	1,890	1,511
	Electrical and						<u>ئ</u> .				•
,	Electronic	(790)	(506)	(556)	(406)	(480)	(583)	(477)	(814)	(153)	(13,317)
	Engineering	1,114	1,251	1,407	1,564	1,696	1,758	1,884	1,895	2,032	1,557
1	Industrial	( 23)	(17)	( 25)	(17)	(22)	(22)	(27)	(54)	(11)	( 606)
- [	Engineering	1,157	1,339	1,391	1,554	1,670	1,738	1,797	1,744	1,820	1,599
1	Materials	( 23)	( 15)	(15)	(14)	(14)	(13)	( 17)	( 33)	(13)	( 439)
	Engineering	1,025	1,158	1,331	1,585	1,717	1,625	1,739	1,785	1,844	1,491
	Mechanical	(118)	( 97)	( 97)	(72)	(88)	( .97)	(135)	-(198)	( 58)	(2,697)
	Engineering	1,098	1,223	1,421	1,530	1,635	1,651	1,732	1,777	1,807	1,542
	Metallurgical	< (14)	(12)	(11)	( 9)	( 9)	( 8)	(11)	(32)	(11)	(316)
	Engineering	1,071	1,245	1,293	1,475	1,597	.1,662	1,697	1,654	1,711	1,503
`	Nuclear and										
	Reactor	( 96)	(54)	(53)	(42)	(24)	( 34)	( 38)	( ·59)	(14)	( 1,106)
	Engineering	1,091	1,229	1,394	1,520	1,631	1,660	1,819	1,828	1,828	1,460
-	Total	(,1,260)	(851)	(953)	(725)	(833)	(983)	(886)		(364)	(23,280)
	Engineering	1,102	1,239	1,409	1,563	1,704	1,751	1,840	1,860	ì,926	1,561
	Agricultural and	[				, ,		I			
	Biological	( 79)	(48)	(45)	( 38)	(23)	(27)	(27)	(34)	(13)	( 893)
ļ	Sciences	<b>₹</b> 97	957	1,091	1,177	1,364	1,397	1,473	1,410	1,378	1,130
۱	Atmospheric,										
	Earth, Marine &	(-6)	( 3)	( 6)	( 3)	(10)	(4)	(2)	(5)	(1)	( 133)
1	Space Sciences	808	941	1,091	1,308	1,535	1,837	1,600	1,435	1,475	1,264
-		(118)	(109)	(94)	(73)	( 68)	( 69)	( 95)	(168)	( 58)	(2,397)
1	Chemistry	927	1,038	1,213	1,247	1,375	1,457	1,526	1,588	1,662	1,306
	Computer	( 87)	( 83)	( 75)	( 57)	( 63)	( 57)	( 34)	(33)	(2)	(1,436)
1	Sciences	1,018	1,139	1,366	1,427	1,659	1,558	1,657	1,867	1,850	1,368
1	Mathematics and	(66)	( 42)]	(101)	( 57)	(44)	(42)	(27)	(27)	( 9)	(1,112)
1	<u>Statistics</u>	990	1,169	1,438	1,591	1,771	1,861	1,860	1,937	1,880	1,526
	Physics	(37)	( 36)	(47)	( 28)	(43)	( 53)	( 47)	( 64)	( 16)	(1,014)
ŀ	Physics '	1,002	1.,153	7,444	1,544	1,626	1,794	1,966	1,861	2,312	7,627
	Psychology	( 8)	( 8)	( 7)	( 4)	( 7)	( 2)!	( 7)	( 3)		( 121)
ŀ	Psychology	818	768	1,153	1,387	1,603	1,775	1,596	1,725	<del></del>	1,212
	Economics	(* 11) 911	(10)	-	( 6) 1,600	( 7) 1,567	1,962	( 4) 1,787	( 7)  1,857	1,725	( 147) 1,476
_			. , ]		,,,	. , 1	7	- 31	.,	- 5. 23	.,,,,,

<sup>\*</sup> Total includes all years since first degree.

SOURCE: Battelle Columbus Laboratories, <u>National Survey of Compensation Paid Scientists</u> and Engineers Engaged in Research and Development Activities, November 1, 1974

TABLE 44 - NUMBER AND MEAN MONTHLY SALARIES OF MASTER'S DEGREE NONSUPERVISORY
SCIENTISTS AND ENGINEERS BY WORKING-AS-OCCUPATION AND SELECTED YEARS SINCE DEGREE, 1974

	<u> </u>			•						
WORKING-AS-			SELE	CTED YE	ARS SING	CE DEGR	EE		\$	
OCCUPATION	2	4	7.	10	13	15	20-21	24-25	30-31	TOTAL*
Aeronautical and		*			-			-		
Astronautical	(8)	(32)	( 52)	(61)	( 77)	(60)	(57)	(56)	·( 12)	(1,128)
Engineering	\$1,006	\$1,168	\$1,489	\$1,629	\$1.794	\$1.833	\$1,893	\$2,008	\$1,887	\$1,737
Chemical	(30)	(21)	(24)	(23)	(18)	(17)	(27)	(45)	(26)	( 559)
Engineering	1,197	1,246	1,422	1,553	1,647	1,777	1,832	1,811	1,994	1,651
Electrical and	•								· ·	
Electronic	(152)	(235)	(367)	(325)	(282)	(320)	(262)	(362)	(101)	(6,382)
Engineering	1,194	1,292	1,480	1,640	1,780	1,863	2,017	2,054	2,101	1,725
Industrial	(3)	(-7)	(7)	(10)	(10)	(. 9)	(6)	(24)	(10)	( 250)
Engineering	1,041	1,239	1,467	1,555	1,730	1,708	1,850	1,835	1,865	1,674
Materials	( 2)	(4)	(-10)	(9)	(16)	( 6)	(9)	(11)	(6)	( 209)
Engineering	1,150	1,200	1,445	1,608	1,693	1,891	1,802	1,884	.2,133	1,639
Mechanical .	(30)	(57)	(53)	(48)	(36)	(42)	. (50)	(49)	(20)	(1.012)
Engineering	1,171	1,246	1,418	1,622	1,741	1,767	1,816	ì,930	ì,887	1,647
Metallurgical	(6)	(10)	(9)	(6)	( 3)	( 5)	(9)	(12)	(4)	( 172)
Engineering	1,108	1,270	1,430	1,466	1,458	1,875	1,897	1,891	1,775	· 1,616
Nuclear	(19)	(40)	(33)	(22)	(24)	(18)	(15)	(24)	( 6)	( 541)
Engineering	1,196	1,232	1,462	1,513	1,702	1,750	1,898	1,912	1,850	1,579
Total	(258)	(426)	(571)	(525)	(481)	(495)	(451)	(605)	(196)	(10,698)
Engineering	1,179	1,261	1,472	1,622	1,762	1,842	1,950	1,997	2,028	1,700
Agricultural and										
Biological	(23)	(24)	(36)	( 27)	(21)	(12)	(21)	(44)	(7)	( 555)
Sciences	966	970	1,068	_1,339	1,415	1,516	1,625	1,630	1,803	1,340
Atmospheric,									,	,
Earth, Manine &	( 2)	(4)	( 3)	(8)	(5)	( 4)	( 6)	( · 4)	( 2-)	( 122)
Space Sciences	850	987	1,041	1,500	1,645	1,587	1,841	1,587	2,100	1,515
	( 8)	( 32)	( 38)	( 32)	(31)	( 25)	(67)	( 89)	( 28)	( 925)
Chemistry	1,012	1,035	1,225	1,401	1,466	1,517	1,616	1,705	1,646	1,491
	(5)	( 11)	(11)	( 8)	(9)	( 9)	(11)	(12)	( 10)	( 230)
Economics	1,085	1,134	1,361	1,531	1,697	1,919	2,050	2,016	2,105	1,706
Computer	(24)	(23)	(42)	( 36)	( 24)	( 22)	( 17)	(16)	(-2)	( 581)
Sciences	1,089	1,190	1,279	1,587	1,618	1,715	1,722	1,781	1,700	1,487
Mathematics and	(10)	( 29)	(44)	(50)	( 36)	(21)	( 28)	( 30)	(8)	( 774)
Statistics	1,075	1,183	1,402	1,604	1,779	1,955	1,864	2,090	2,206	1,682)
Dh	( 4)	(21)	(45)	( 39)	( 27)	( 36)	(47)	(51)	( 20)	( 760)
Physics	1,037	1,203	1,455	1,618	1,717	1,795	2,001	2,065	2,155	1,750
Davahalas:	( ,4)	( 2)	( 6)	( 9)	( 4)	( 12)	(4)	( 9)	( 5)	( 143)
Psychology	(00'0	1,150	1,225	1,597	1,825	1,762	1,600	1,502	1,950	1,537

SOURCE: Battelle Columbus Laboratories, National Survey of Compensation Paid Scientists and Engineers Engaged in Research and Development Activities, November 1, 1974

TABLE 45 - NUMBER AND MEAN MONTHLY SALARIES OF DOCTORATE DEGREE NONSUPERVISORY
SCIENTISTS AND ENGINEERS BY WORKING-AS-OCCUPATION AND SELECTED YEARS SINCE DEGREE, 1974

							•			
MORKING-AS-			SI	LECTED	YEARS	SINCE D	EGREE			
CCCUPATION	5	7	10	13	15	18	22	26-27	30-31	TOTAL*
Aeronautical and						+	<u> </u>	<del>}</del>		
Astronautical	( 1)	(5)	(18)	(24)	(10)	(11)	( 3)	( 3)	( 2)	( 227)
Engineering	51.475	\$1.595					\$2,566			
Chemical	(3)	(16)	(38)	( 29)	(25)		(10)	(16)		
Engineering	1.591	1,656	1,828	1,871	2,001				2,196	1.954
Electrical and	-			7,41		-,			-,,,,,	-
Electronic	( 22)	(61)	(142)	(87)	(64)	(55)	(31)	( 35)	(31)	(1.470)
Engineering	1.534	1.659	1.841	1,939	2,042		2.214	2,369	2,521	1 984
Materials	(1)	( 7)	(8)	(15)	(11)	(2)	( 5)	(4)	( 3)	
Engineering	1,575	ì.51Ó	1,706	ì,798	2,002		1.865	2,131	2,025	1,783
Mechanical	( 6)	(22)	(26)	(20)	(15)	(11)	(3)	( 6)	( 5)	( 333)
Engineering	1,458	1,615	1,738	1.902	1,855	2,075	2,616	2.475	2,175	
Metallurgical	(4)	(4)	(13)	( 5)	( 7)	(7)	(2)		(6)	( 152)
Engineering	1,575	1.650	1,740	2.005	1.982	1,917	1,900	2.075	2,195	1.828
Nuclear	(1)	(12)	(13)	(12)	( 6)	( 9)	(2)	(4)	(2)	7 1711
Engineering	1,525	1,583	1.690	1.737	1,791	1,891	2,200-	2,062	2,200	1.790
Total	(45)	(140)	(286)	(217)	(156)	(120)	(70)	(79)	(71)	(3,296)
Engineering	1,517	1,636	1,805	1.886	1,971	2,106	2,187	2,258		1,926
Agricultural and	are the second section of the second section of the second section sec								- ,	
Biological	(9)	(68)	(76)	(48)	( 38)	( 40)	( 33)	(39)	( 16)	(1.065)
Sciences	1,458	1,318	1,436	. 468	1,738	1,371	1,843	2,199	2,467	1,711
Atmospheric										
Earth, Marine &	-	(2)	(12)	(9)	(14)	(2)	( 37	( 3)	(2)	( 144)
Space Sciences	-	1.550	1.537	1,808	1,725	1,625	1,791	2.041	2.200	1,735
	(24)	(55)	(92)	(90)	(64)	(65)	( 55)	(66)	(43)	(1,790)
Chemistry	1,210	1,406	1.674	1.768	1.853	1,926	2,140	2.088	2,259	1,825
Computer	**	(10)		(7)	( 2)	( 2)	( 2)	( 6)	(3)	( 107)
Sciences	-	1,605	1,738	1.853	1.725	1,775	1,975	2.058	2 450	1.790
The state of the s	( 2)	(4)	( 6)	िं हा	( 7)	(4)	( 3)	र का	7 57	( 135)
Economics	1,475	1,562	2,008	1.841	2,132	2,331	2,108	2,425	2,400	2,042
Mathematics and	(6)	(17)	(25)	(16)	(17)	( 9)	( 5)	(19)	( 9)	( 349)
Statistics	1,325	1,492	1,745	1,887	1,936	1,891	2,591	2,263	2,530	1,925
"dr. auni, ib	( 6)	(30)	(88)	(67)	(60)	(49)	(76)	( 29)	(25)	(1,145)
Physics	1,508	1,508	,668	1,902	1,952	2,020	2,089	2,327	2,247	1,931
The second secon	(6)	(7)	(16)	( 6)	(7)	(5)	(8)	(9)	(1)	( 205)
Psychology	1,341	1,467	1,671	1,675	1,817	2,195	1,975	1,947	2,475	1,830

Total includes all years since first degree.



SOURCE: Battelle Columbus Laboratories, National Survey of Compensation Paid Scientists and Engineers Engaged in Research and Development Activities, November 1, 1974

TABLE 46 - NUMBER AND MEAN MONTHLY SALARIES OF NONSUPERVISORY SCIENTISTS AND ENGINEERS BY DEGREE LEVEL, TYPE OF ESTABLISHMENT AND SELECTED YEARS AFTER FIRST DEGREE, 1974

	TYPE OF	1			_				<del>-</del>			
	ESTABLISHMENT	l	3	S	ELECTED	YEARS	SINCE F	IRST DE	GREE		•	
	& DEGREE LEVEL	1	3	5	7	10	13	15	20-21	24-25	30-31	Total+
	-BACHELOR'S											ļ_ <del></del>
	DEGREE	ł										
	Non-Profit	( 135)	(110)	( 87)	(65)	( 63)	( 49)	( 43)	( 47)	(68)	( 24)	(1,642)
	Research Inst.		\$ 925	\$1,033	\$1,065	\$1,232	\$1.358	\$1.502	\$1,544	\$1.615	\$1.504	\$1.199
	Educational	( 20)	(26)	(21)	( 22)	(14)	7					
	Institutions	885		1,032	1,19d	1,157		1,315	1,306			1,153
	Contract											
	Research	( 165)			(104)	(96)	( 103)	( 137)	(146)	( 278)	( 72)	(3,306)
	Centers	1,042			1,369	1,517	1,652	1,724	1,849	1,948		1.622
	Federal Estab-	(146)			/				(203)	( 316)	(101)	(6,146)
	lishments	921			1,507		1,850			1,968		1,688
•	Total	(1,427)	/	(1,284)	(942)	(670)	( 733)	(889)	(869)	(1,387)		(22,35?)
	Industry	1,054	1,154	1,273	1,363	1,487	1,613	1,674				
-	MASTER'S											
	DEGREE			İ		i	i	j	<b>-</b>			
3	Non-Profit	( 9)	( 39)	(41)	( 56)	( 44)	( 43)	(40)	( 53)	( 69)	( 29)	(1,175)
	Research Inst.						( 3278 የነ 5 <b>9</b> ብ	\$1 720	\$1,743	t1 708	C1 051	(1,1/3)
	Educational	7 71	( 5)	( )	131				5)			
- 11	institutions	925	945	1.040	1.101	307			1,455	1.663		
ŕ	Contract		1			. , , , , ,	.,,205	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,,,,,,	- 1,505	1,9441	1,310
- :	Regsearich	( 15)	(81)	( 85)	113)	(117)	100)	120)	( 153)	204)	60)	2.615)
- [	Centers	1,138	1,196	1,332		1.617	1,771	1.823		2.031		1.745
1	Federal Estab-	( 5)	47)	94)	129)	130)			95)	1191		2,427
l	1 ishments	_1,200	1,152	1,280	1,459	1,658	1,843	1,917	1.920	2.072		1,742
ſ	Total	( 84)		575)	571)	526)	415)(	431)	439)	569)		10,219)
Į	Industry	1,171	1,198	1,325	1,430	1,589	1,699	1,794	1,885	1,926	1.958	1,649
ł	DOCTORATE											
-1	DEGREE		1	[		i	1	1		1	ł	1
1	Non-Profit	10	6**)	13)k	48)	67)	51)K	39)	22+)	29*)	27)	957)
- [	Research Inst.	ľ	\$1.400				\$1.609	\$1.763	\$1,925	\$2 074	\$2 064	\$1.702
Ī	Educational	1	2**)	16 )(	26)	57)	42)(	37)	21-1	14-11	111	758)
1	Institutions	1	950	1,012				1,692	1.840	2,000	2 .250	1,621
1	Contract				+				1	. 1000		.,,,,,,
1	Research	K	13**)(	16)(	95)(	143)(	143)(	404)	65*)(	45*)K	55 1k	2,196)
1	Centers	j'	1,548	1,628	1,637	1,754	1,925	1.972	2.075	2.281	2.277	1.946
T	Federal Estab-	1	6**)(	15 1	73)K	1347	100)	79)(	54*)[	417)		1,785)
	lishments		1,325	1.512	1,444	1,650	1,782	1,866	2,050	2,246	2,571	1,902
Γ	Total	1	28 承	60 X	164)	329	237)(	195)	102*)	89*)(		4,292)
L	Industry		1,523	1,518	1,607	1,822	1,916	2,011	2,107	2,305	2,351	

<sup>\*</sup>Includes all years since first degree. \*Includes only the first year listed in the set.



<sup>\*\*</sup> Figures for 3-4 years since first degree

SOURCE: Battelle Columbia Laboratories, <u>National Survey of Compensation Paid Scientists</u> and Engineers Engaged in Research and Development Activities, Nov. 1, 1974

TABLE 47 - NUMBER AND MEAN MONTHLY SALARIES OF NONSUPERVISORY SCIENTISTS AND ENGINEERS BY HIGHEST DEGREE FIELD AND SELECTED YEARS SINCE DEGREE, 1974

Highest Degree				SELECTE	D YEARS	SINCE DE	GREE	•		
Field	2	4	7	10.	13	15	20-21	24-25	30-31	Total
	(1,194)	(791)	(897)	(658)	(785)	(924)	(780)	(1,339)	(344)	(21,552)
Engineering <sup>1</sup>	\$1,104	\$1.247	\$1,451	\$1,565	\$1,710	\$1,757	\$1,849	\$1,871	\$1,951	\$1,565
	(103)	(106)	(91)	(79)	(84)	(79)	(130)	(230)	(79)	(2,801)
Chemistry 1	950	1,074	1,235	1,309	1,433	1,478	1,604	1,657	1,724	
	(75)	(61)	(103)	(89)	( 91)	(106)	(80)	(140)	( 28)	(2,196)
Physics 1	1,035	1,167	1,447	1,530	1,702	1,775	1,902	1,867	2,198	1,611
Life	(77)	(49)	(48)	(44)	(26)	(22)	(24)	(52)	(15)	(987)
Sciences <sup>2</sup>	805	-939	1,068	1,202	1,251	1,279	1,450	1,469	1,321	1,117
Social	( 28)	(25)	( 17)	( 19)	(14)	(3)	( 15)	(17)	(3)	(386)
Sciences 1	935	1,019	1,180	1,314	1,614	1,891	1,645	1,704	1,591	1,303
Mathematics &	(126)	(108)	(167)	(105)	(97)	(105)	(65)	(62)	(18)	(2,381)
Statistics 1	1,009	1,146	1,427	1,554	1,696	1,733	1,782	1,865	1,783	1,467
Engineering?	(263)	(388) 1,273	(507)	(477)	(381)	(438)	(351)	(479)	(169)	(9,435)
Engineering <sup>2</sup>	1,186	(31)	1,481	7,633	1,839	1,862	1,968	2,021	2,088	1,702
Chemistry <sup>2</sup>	1.018	1,023	1,249	( 32) 1,417	( 34) 1,495	( 25) 1,617	( 80) 1.683	( 98)	(34)	(1,064)
Chemistry	(8)	(45)	(67)	(60)	(62)	(17)	(72)	1,738 (94)	(35)	1,564
Physics <sup>2</sup>	1,106	1,188	1,407	1.586	1,669	1,792	1.905	2,068	2,060	1,719
Life	(22)	( 25)	( 33)	(30)	(23)	(11)	(28)	( 55)	(6)	(583)
Sciences <sup>2</sup>	972	1,011	1,102	1,365	1.416	1.461	1,596	1,604	1.258	1,346
Social	(10)	(16)	(15)	(17)	(11)	(14)	(15)	(26)	( 5)	(353)
Sciences <sup>2</sup>	1,045	1,118	1,281	1,516	1,890	1,821	1,708	1,817	2,200	1,563
Mathematics &	(19)	(45)	(63)	(81)	(52)	(33)	(47)	(56)	(18)	(1,172)
Statistics <sup>2</sup>	1.082	1.190	1,376	1,584	1.711	1.865	1.895	1.988	1.976	1,645
		(23)*	(140)	(277)	(190)	(153)	(60)+	(47)+	(56)	(2,956)
Engineering <sup>3</sup>	=	1,577	1,642	1,827	1,933	1.990	2,129	2,265	2,365	1,938
		(8)*	(53)	(97)	(94)	(60)	(69)+	(81)+	(67)	(1,984)
Chemistry <sup>3</sup>	-	1,381	1,432	1,696	1,801	1,909	2,079	2,072	2,259	1,900
	_ [	( 5)*	(40)	(112)	(115)	(89)	(49)+	(60)+	(42)	(1,708)
Physics <sup>3</sup>		1,575	1,547	1,715	1,865	1,950	2,076	2,272	2,344	1,956
Life	_ [	( 5)*	(37)	(59)	( 33)	(33)	(19)+	(27)+	( 5)	(769)
Sciences <sup>3</sup>		1,255	1,302	1,513	1,425	1,705	1,780	1,921	2,005	1,605
Social	-	( 2)*	(14)	1 22)	(12)	(14)	(11)4	(18)+	( 6)	(354)
Sciences <sup>3</sup>		1,200	1,492	1,681	1,679	1,967	2,018	2,161	2,354	1,859
Mathematics &	-	(3)*	(22)	(33)	(18)	(15)	(8)+	( 7)+	(15)	(398)
Statistics <sup>3</sup>		1,525	1,565	1,729	1,838	1,945	2,118	2,553	2,535	1,940

<sup>1</sup>Bachelor's



<sup>2</sup>Master's

<sup>3</sup>Doctorates

<sup>&</sup>quot;Total includes all years since first degree

<sup>\*</sup>Includes both 3-4 year since degree

<sup>+</sup>Includes only the first year listed in the set

SOURCE: Battelle columbus Laboratories, National Survey of Compensation Paid Scientists and Engineers Engaged in Research and Development Activities,

November 1, 1974

TABLE 48 - NUMBER AND MEAN MONTPLY SALARIES OF BACHELOR'S DEGREE NONSUPERVISORY SCIENTISTS AND ENGINEERS BY WORKING-AS-OCCUPATION, SELECTED YEARS SINCE DEGREE,

AND SEX, 1974

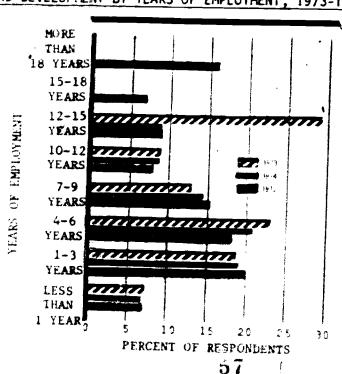
WORKING-AS-		·	SE	LECTED	YEARS S	IMCE DE	GREE	<u> </u>		
OCCUPATION	2	4	7	10	13	15	20-21	24-25	30-31	Total*
Biological and Biomedical Sciences <sup>1</sup>	( 36) \$ 812	( 20) \$4.032	(19) \$1,277	( 17) \$1,222	( 18) \$1.477	( 16) \$1.509	( 15) \$1.645	(21)	( 2) \$1.625	( 465) \$1,251
Biological and Biomedical Sciences <sup>2</sup>	( 36) 768	( 22) 897	( 21) 915	( 14)	( 4) 925	( 7) 1,175	( E) 1,218	( 5) 1.235	( 9) 1.313	( 331)
Chemistry	( 84) 945	(81) 1,070	( 78) 1,235	( 59) 1,268	( 55) 1,405	( 60) 1,516	( 81) 1.565	(151) 1.615	( 4 <del>5</del> )	( 1,897) 1,359
Chemistry <sup>2</sup>	( 34) 883	( 28) 946	(16) 1,106	( 14) 1,160	(13) 1,244	( 9) 1,069	( 14) 1,300	(17) 1,348	( 13) 1,463	( 500) 1,108
Mathematics & Statistics <sup>1</sup>	(41) 1,005	( 27) 1,200	(76) 1,485	( A2) 1,616	( 36) 1,806	(40) 1,880	( 20) 1,900	(21) 2.054	( 6) 1,833	( 823) 1,609
Mathematics & Statistics <sup>2</sup>	7 ( 25) 965	( 15; 1,111	( 25) 1,295	( 15) 1,521	( 8) 1,612	( 2) 1.500	( 7) 1,746	( 6) 1,525	(3)	( 289) 1,288

\*Total includes all years since first Degree. Males Only

<sup>2</sup>Females Only

SOURCE: INDUSTRIAL RESEARCH Magazine, March 1975

CHAIRT 4 - PERCENT OF SCIENTISTS AND ENGINEERS EMPLOYED IN RESEARCH
AND DEVELOPMENT BY YEARS OF EMPLOYMENT, 1973-1975





SOURCE: INDUSTRIAL RESEARCH Magazine, March 1975

CHART 5 - SALARIES OF SCIENTISTS AND ENGINEERS EMPLOYED IN RESEARCH AND DEVELOPMENT BY PROFESSION, 1973-1975

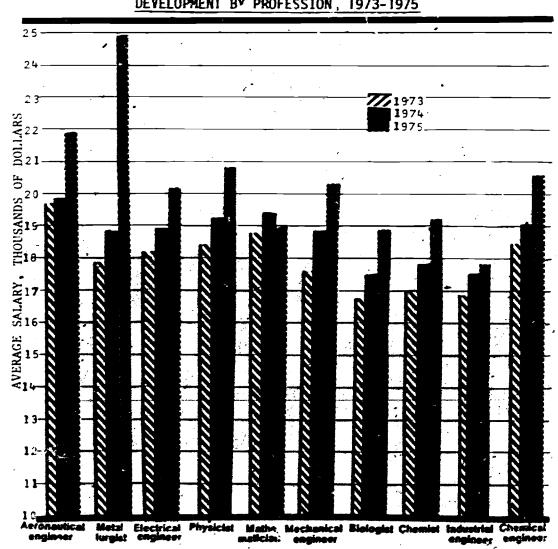
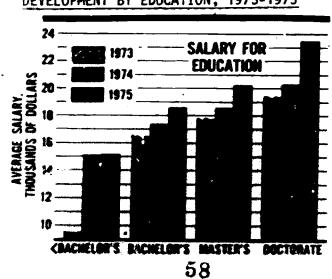


CHART 6 - SALARIES OF SCIENTISTS AND ENGINEERS EMPLOYED IN RESEARCH AND DEVELOPMENT BY EDUCATION, 1973-1975





4

SOURCE: INDUSTRIAL RESEARCH Magazine, March 1975

CHART 7 - SALARIES OF ALL SCIENTISTS AND ENGINEERS EMPLOYED IN
RESEARCH AND DEVELOPMENT, 1973-1975

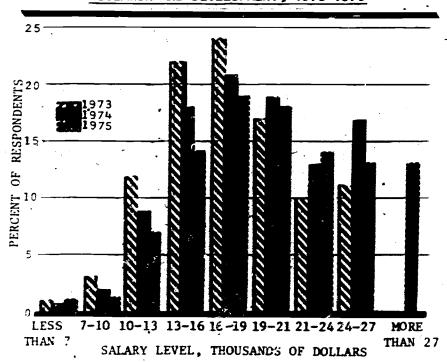
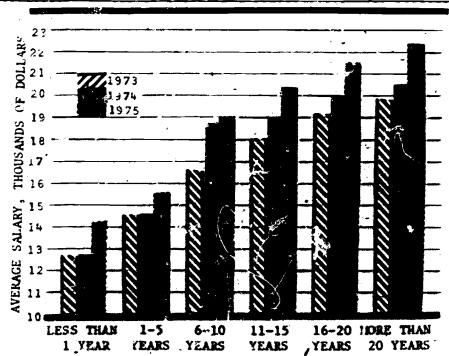


CHART 8 - SALARIES OF SCIENTISTS AND ENGINEERS EMPLOYED IN RESEARCH AND DEVELOPMENT BY YEARS OF EXPERIENCE, 1973-1975



SOURCE: U. S. Department of Health, Education and Welfare, National Institutes of Health, Analysis of Sex Differential: Among Ph.D.-Holding Scientists: Salary, Academic Rank, and Predoctoral Awards, Resources Analysis Memo No. 16, May 1975

TABLE 49 - NUMBER AND MEAN ANNUAL SALARY OF DOCTORAL BIOSCIENTISTS

BY SEX AND YEAR OF DOCTORATE COHORT, 1973

YEAR OF DOCTORATE	M	EN	WO	MEN
	Numbers	Mean Salary	Numbers	Mean Salary
1935 or earlier	760	\$24,200	90	\$18,600
1936-40	1,370	25,400	120	19,100
1941-45	1,620	26,100	160	18,400
1946-50	2,640	25,100	250	18,700
1951-55	5,930	24,900	530	18,900
1956-60	6,070	23,000	600	17,100
1961-65	7,300	19,900	870	15,700
1966-70	12,230	16,100	2,070	13,300
1971-72	4 ,970	12,900	970	10,400
TOTALS	42,890	\$19,900	5,650	\$14,700

SCURCE: American Geological Institute, GEOTIMES, March 1975

TALL E 50 - MEDIAN ANNUAL SALARIES OF GEOSCIENTISTS BY DEGREE LEVEL,

TYPE OF EMPLOYER AND SEX, 1974

TYPE OF EMPLOYER		WOMEN		MEN			
	B.A./BS	M.A./MS	PhD	B.A./BS	M.A./MS	PhD	
Petroleum Industry	\$14,100	\$13,200	\$23,300	\$25,100	\$24,000	\$24,100	
Mining Industry	8,600	12,500	*	22,500	18,400	28,000	
Self-employed	20,000	*	*	30,000	30,000	40,000	
USGS	16,700	16,600	21,700	24,500	21,000	25,000	
Other U.S. Government	10,000	14,600	24,500	18,600	20,000	23,500	
State Surveys	11,800	12,000	· *.	9,600	14,600	19,000	
Universities & Colleges	10,500	10,900	14,000	11,000	12,500	17,800	
Secondary Schools	9,600	12,300	*	8,400	14,000	17,000	

<sup>\*</sup> Insufficient Data

SOURCE: CHEMICAL AND ENGINEERING NEWS, Vol. 53, June 23, 1975, pp. 20-23

TABLE 51 - OVERALL MEDIAN SALARY FOR CHEMISTS BY TYPE OF EMPLOYER AND SEX, 1975

DEGREE LEVEL		THE E	OF EMP	LOYER	
AND SEX	Industry	Educational Institutions	Government	Nonprofit Organizations	Self-Employed
BACHELOR'S			·		
Men	\$20,000	\$12,700	\$19,800	\$15,000	\$25,000
Women	14,800	9,300	16,700	12,000	n.a.
Total	19,400	11,900	19,100	14,000	· 22,500 ·
MASTER'S				·	
Men	21,000	15,000	20,600	17,500	£ 22 <b>,</b> 500
Women	15,900	12,300	18,600	13,000	n.a.
Total	20,800	14,100	20,100	15,500	22,700
PH.D.			£		
Men	25,500	18,000	24,600	22,900	26,000
Women.	20,900	15,000	24,900	17,500	n.a.
Total	25,300	18,000	24,700	21,900	25,500

TABLE 52 - OVERALL MEDIAN SALARY FOR CHEMISTS BY WORK ACTIVITY, DEGREE AND SEX, 1975

	1	<del></del>			
DEGREE LEVEL		WORK	<u>ACTIVI</u>	T Y .	
AND SEX	Management	Research & Development	Teaching	Marketing & Production	Other
BACHELOR'S					
Men	\$24,000	\$18,000	\$12,000	\$18,700	\$16,900
Women	18,000	15,000	9,400	12,000	14,000
Total '	24,000	17,800	10,700	18,500	16,500
MASTER'S			-		
Men .	26,000	19,900	15,000	20,000	18,600
Women	17,000	14,200	12,800	n.a. /	17,200
Total	25,500	19,2.0	14,500	19,900	18,400
PH.D.		·			·
Men	30,000	23,300	18,000	24,000	21,900
Women '	23,300	19,000	15,000	n.a.	17,800
Total	30,000	23,000	17,800	24,000\	21,500

n.a. data not available



SOURCE: CHEMICAL AND ENGINEERING NEWS, Vol. 53, June 23, 1975, pp. 20-23

TABLE 53 - OVERALL MEDIAN SALARIES FOR CHEMISTS BY DEGREE, SPECIALTY AND SEX, 1975

>	<del>.</del>						
DEGREE AND			S	PECIA	LITY		
SEX	Analytical	Inorganic	Organic	Physical	Polymer	Biochemistry	Other
BACHELOR'S					7		
Men	\$18,000	\$18,800	\$20,100	\$16,300	\$21,000	\$16,500	\$20,000
Women	14,000	n.a.	14,800	n.a.	14,500	13,000	14,200
Total	17,600	17,800	20,000	17,000	20,700	15,600	20,000
MASTER'S	•		,				
Men	19,100	19,700	20,000	24,200	21,600	20,000	20,000
Women	14,000	n.a.	14,100	ın.a.	n.a.	13,600	15,000
l'otal •	18,900	19,500	19,900	24,000	21,400	18,500	19,300
PH.D.	•						
Men	21,900	19,800	22,000	22,000	25,300	23,500	24,000
Women	15,700	15,000	17,200	17,000	n.a.	18,900	17,000
Total	21,600	19,100	22,000	22,000	25,100	22,800	24,000

TABLE 54 - OVERALL MEDIAN SALARIES AND PERCENTAGE DISTRIBUTION OF CHEMISTS

BY GEOGRAPHICAL REGION, DEGREE LEVEL, 1975

GEOGRAPHICAL	B. S	S	M.	S.	PH.	. D
REGION .	Salary	% in Region	Salary	% in Region	Salary	% in Region
Pacific	\$18,100	11.1	18,600	10.2	\$23,000	10.6
Mountain	17,100	3.5	17,800	2.9	21,100	3.5
West North Central	16,000	5.4	17,000	5.2	20,200	7.2
East North Central	18,700	23.5	20,000	24.9	23,100	21.4
West South Centrai	19,400	7.7	18,600	6.5	21,600	6.7
East South Central	18,200	3.7	18,000	3.8	19,300	3.8
Middle Atlantic	19,000	22.7	20,000	22.9	24,500	20.9
South Atlantic	20,000	15.3	20,000	15.8	23,000	18.8
New England	19,000	7.1	19,300	7.8	22,200	7.2

n.a. - data not available

SOURCE: CHEMICAL AND ENGINEERING NEWS, Vol. 53, June 23, 1975, pp. 20-23

TABLE 55 - 1975 MEDIAN SALARY OF INDUSTRIAL CHEMISTS AND ALL CHEMISTS

BY DEGREE LEVEL AND YEARS OF EXPERIENCE

YEARS		B. S.	1.7	M. S.	` ` `	PH. D.
	All	Industrial	All	Industrial	All	Industrial
1	\$10,500	\$10,500	\$12,000	\$13,000	\$17,000	\$18,000
2-4	11,800	12,000	13,200	14,200	18,000	19,100
5-9	15,100	15,400	16,200	17,000	20,000	22,800
10-14	17,300	17,600	18,200	19,500	22,900	26,000
15-19	20,000	20,000	21,200	22,000	25,000	27,100
20-24	21,600	22,000	22,000	23,000	27,700	29,500
25-59	22,000	22,000	24,000	25,000	28,000	30,000
30-34	23,000	23,000	24,000	25,000	28,500	30,000
35-39	24,400	24,000	23,600	25,000	30,300	33,000
40+	25,000	24,000	22,400	22,000	27,000	n.a.
Overall	19,000	19,400	19,800	20,800	23,000	25,300

TABLE 56 - MEDIAN ANNUAL SALARIES FOR CHEMISTS AND CHEMICAL ENGINEERS OF ALL

EXPERIENCE LEVELS BY DEGREE, 1973-1975 (WEIGHTED AVERAGE)

YEAR		CHEMISTS	, <del>-</del>	CHEMICAL ENGINEERS				
	B. S.	M. S.	PH. D.	B. S.	M. S.	PH. D.		
1973	\$16,800	\$17,500	\$20,500	\$20,200	\$22,000	\$23,100		
1974	17,500	18,400	21,700	21,300	22,400.	24,800		
1975	19,000	19,800	23,000	24,000	25,000	26,000		

SOURCE: American Chemical Society, <u>Professionals in Chemistry 1974</u>, p. 26

TABLE 57 - MEDIAN SALARIES OF MEN AND WOMEN CHEMISTS IN ACS BY DEGREE LEVEL

AND YEARS OF EXPERIENCE, 1974

YEARS OF		S.	М.	S.	PH.	D.
EXPERIENCE	Men	Women	Men	Women	Men	Women
2-4	\$11,400	\$10,600	\$12,800	\$11,300	\$16,500	\$14,500
5-9	14,000	12,000	15,000	12,500	19,200	14,600
10-14	16,500	14,000	17,400	14,000	21,200	18,000
15-19	18,000	15,000	19,500	15,200	24,000	19,700
20-24	20,000	15,700	21,500	17,000	25,700	21,000
25-29	20,900	16,000	23,400	15,700	26,800	21,300
30-34	21,800	16,300	23,000	16,500	27,500	18,700
35-39	21,600	18,300	22,500	n.a.	27,300	n.a.
40+	23,000	n.a.	24,500	n.a.	25,600	n.a.

n.a. - data not available



SOURCE: American Chemical Society, 1975 Report of Chemists' Salaries and Employment Status, September 1974

TABLE 58 - 1975 MEDIAN SALARY AND 1974 INCOME OF CHEMISTS
BY DEGREE LEVEL AND YEARS OF EXPERIENCE

VEADS OF	10	7.5. 6.4.1	4 D V	1.0	7.4 7.4 6	0 4 5
YEARS OF	1 9	75 - S.A.L.	AKY	1 9	74 INC	OME
EXPERIENCE	B. S	M. S.	PH.D.	B. S.	M. S.	FH.D.
1	\$10,500	\$12,000	\$17,000	\$ 8,500	\$ 8,900	\$11,100
2-4	11,800	13,200	18,000	11,200	12,600	16,500
5-9	15,100	16,2 <del>9</del> 0	20,000	15,000	16,100	20,000
10-14	17,300	18,200	22,900	17,000	18,000	23,000
15-19	20,000	21,200	25,000	19,900	21,600	25,200
20-24	21,600	22,000	27,700	21,300	21,900	28,000
25-29	22,000	24,000	28,000	22,000	24,000	30,000
30-34	23,000	24,000	28,500	23,100	24,000	29,700
35-39	24,400	23,600	30,300	25,300	24,300	32,000
40+	25,000	22,400	27,000	26,500	24,000	31,000
Overall	19,000	19,800	23,000	19,000	19,900	23,000

SOURCE: "A Salary Profile of Electronic Data Processing Occupations", by Donald J. Blackmore, MONTHLY LABOR REVIEW, March 1975

TABLE 59 - NUMBER AND AVERAGE WEEKLY EARNINGS FOR SELECTED EDP

OCCUPATIONS BY GEOGRAPHICAL AREA, FEBRUARY 1973

OCCUPATION	NUMBER OF	G E	0 G R A P I	HICAL	AREA	
OCCUPATION	WORKERS	United States	North east	South	North Central	West
SYSTEMS ANALYSTS						
Class A	13,275	\$306.00	\$314.50	\$296.50	\$298.00	\$315.00
Class B	14,640	261.50	272.00	253.00	258.50	262.00
Class C	3,974	225.50	229.50	214.00	230.50	217.50
COMPUTER PROGRAMMERS	•					
Class A	14,370	247.50	257.00	231.00	243.00	260.00
Class B	20,324	208.00	216.00	196.00	206.50	214.50
Class C .	7,386	175.50	178.00	158.00	181.00	182.50
COMPUTER OPERATORS						
Clāss A	13,285	185.50	186.00	173.00	189.00	193.00
Class B	26,523	156.50	157.00	144.00	161.50	166.00
Class C	11,196	131.50	133.50	121.00	135.50	137.00
KEYPUNCH OPERATORS				_		
Class A	51,405	132.00	131.00	123.50	134.50	141.50
Class B	67,537	115.00	115.50	105.50	118.50	123.00

NOTE: The various classes are distinguished by level of responsibility.



TABLE 60 -- NUMBER AND AVERAGE SALARIES FOR SELECTED WHITE-COLLAR OCCUPATIONS
IN PRIVATE INDUSTRY, MARCH 1975

	ATVATE INDUSTRI	<del>y 11 15 / C</del>	·
OCCUPATION	Numbrie of	AVERAGE	SALARIES
AND CLASS	Number of Employees	Month1y	Annual
Accountants II Accountants III Accountants IV	12,806	\$1,065	\$12,785
	29,738	1,205	14,458
	19,228	1,468	17,618
Chief Accountants II Chief Accountants III	1,159	1,777	21,323
	798	2,186	26,226
Chemists I Chemists III Chemists III Chemists IV Chemists V Chemists VI Chemists VIII Chemists VIII	1,574 3,215 8,090 10,134 7,238 3,977 1,566 415	983 1,107 1,298 1,600 1,892 2,227 2,614 3,155	11,801 13,288 15,572 19,204 22,700 26,729 31,362 37,855
Engineers I Engineers II Engineers III Engineers IV Engineers V Engineers VI Engineers VII Engineers VIII	14,592	1,076	12,917
	29,084	1,183	14,197
	84,519	1,361	16,330
	114,108	1,620	19,443
	80,836	1,869	22,427
	41,314	2,176	26,109
	16,239	2,425	29,101
	4,170	2,843	34,114
Engineering Technicians I Engineering Technicians II Engineering Technicians III Engineering Jechnicians IV Engineering Technicians V	3,542	719	8,625
	12,245	831	9,970
	22,853	950	11,397
	29,342	1,092	13,101
	19,158	1,236	14,829
Attorneys I	571	1,268	15,220
Attorneys II	1,341	1,480	17,757
Attorneys III	1,953	1,880	22,558
Attorneys IV	1,991	2,347	28,159
Attorneys V	1,021	2,837	34,040
Clerks, Accounting I	83,611	595	7,141
Clerks, Accounting II	69,858	748	8,982
Buyers II	12,063	1,111	. 13,337 '
Buyers III	13,232	1,333	15,995
Drafters I	20,313	. 749	8,988
Drafters II	29,764	935	11,217
Drafters III	30,285	1,191	14,289
Job Analysts II	279	1,045	12,543
Job Analysts III	644	1,246	14,949
Job Analysts III	492	1,538	18,459
Directors of Personnel I Directors of Personnel II Directors of Personnel III Directors of Personnel IV Directors of Personnel V	1,008	1,401	16,809
	1,896	1,661	19,938
	1,062	2,086	25,033
	287	2,653	31,841
	80	3,320	39,843
	6	ن ر	•

ERIC Full Text Provided by ERIC

SOURCE: U.S. Department of Labor, <u>National Survey of Professional</u>, Administrative; <u>Technical and Clerical Pay</u>, March, 1974, pp. 13,14

TABLE 61 - NUMBER AND AVERAGE SALARIES FOR SELECTED PROFESSIONAL, ADMINISTRATIVE,

TECHNICAL AND CLERICAL OCCUPATIONS IN PRIVATE INDUSTRY, MARCH 1974

			• •	-	
OCCUPATION AND CLASS	Number of Employees	Monthly Mean	Salaries Median	Annual Mean	Salaries Median
Accountants II Accountants III Accountants IV	13,735	\$ 962	\$ 940	\$11,549	\$11,280
	28,869	1,107	1,086	13,285	13,032
	19,206	1,338	1,325	16,051	15,900
Chief Accountants II	1,222 .	1,673	1,666	20,072 23,805	19,992
Chief Accountants III	768	1,984	1,940		23,280
Chemists I Chemists II Chemists III Chemists IV Chemists V Chemists VI Chemists VII Chemists VIII	1,719	888	891	10,660	10,692
	4,085	1,034	1,020	12,408	12,240
	9,540	1,191	1,180	14,298	14,160
	12,161	1,440	1,433	17,283	17,196
	8,725	1,725	1,708	20,702	20,496
	4,191	2,007	1,990	24,079	23,880
	1,564	2,350	2,292	28,203	27,504
	412	2,873	2,853	34,475	34,236
Engineers I	15,358	992	980	11,901	11,760
Engineers II	30,532	1,098	1,080	13,171	12,960
Engineers III	83,255	1,263	1,250	15,160	15,000
Engineers IV Engineers V Engineers VI Engineers VII Engineers VIII	113,436	1,494	1,482	17,929	17,784
	81,652	1,721	1,703	20,654	20,436
	44,283	1,986	1,966	23,827	23,592
	16,593	2,247	2,197	26,960	26,364
	3,688	2,622	2,525	31,469	30,300
Engineering Technicians I Engineering Technicians II Engineering Technicians III Engineering Technicians IV Engineering Technicians V	4,039	665	652	7,975	7,824
	12,810	760 /	751	9,122	9,012
	26,151	874	866	10,491	10,392
	31,853	- 998	988	11,974	11,856
	18,247	1,138	1,130	13,654	13,560
Attorneys II.	1,504	1,363	1,334	16,357	16,008
Attorneys III	2,443	1,757	1,714	21,082	20,568
Attorneys IV	1,968	2,163	2,103	25,956	25,236
Clerks, Accounting I	92,282	551	<sup>7</sup> 530 669	6,607	6,358
Clerks, Accounting II	69,323	697		8,367	8,030
Secretaries II	76,386	685	673	8,221	8,082
Secretaries III	69,133	729	720	8,7 <del>1</del> 2	8,638
Drafters I	18,350	709	695	8,507	8,342
Drafters II	28,581	870	855	10,443	10,256
Drafters III	31,067	1,089	1,041	13,070	12,498
Computer Operators II Computer Operators III Computer Operators IV	10,467	636	626	7,632	7,512
	19,717	741	. 730	8,887	8,760
	11,498	857	847	10,279	10,164



		ODETO HERETH		-: o::::::,		· ·
	1		POSITION		•	•
STATE	Laboratory	Laboratory	Micro-	Chemist	Asst. Lab	Lab.
N. I.I.L.	'Aide I	Technician I			Director	Director
A1-L				*	B217 17	
Alabama	\$5,486	\$ 6,949	\$10,407		.\$19,884	\$23,959
Alaska	9,558	10,734	14,916	\$17,244	*	33,462
Arizona	6,013	8,546	11,208	11,208	18,907	22,661
Arkansas	5,324	6,390	9,666	*	14,989	24,096
California	7,470	9,480	9,498	10,734	23,964	32,844
Colorado	5,688	6,911	11,044	11,004	* ,	25,242
Connecticut	6,561	7,266	8,958	8,958	22,210	26,056
Delaware	6,280	7,145	10,514	10,514	*	24,246
D. C.	7,584	11,090	11,090	12,826	27,537	32,909
Florida	5,359	6,152	10,276	10,276	18,284	21,447
Georgia	5,898	6,996	9,948	9,948	18,900	22,800
Hawaii	6,918	8,418	10,734	11,274	- *	22,322
Idaho	5,844	6,324	10,764	10,764	17,592	21,462
Illinois .	6,546	5 7,932	11,814	11,814	26,274	30,540
Indiana "		6,851	11,713	11,713	22,100	35,438
Iowa	5,544	7,608	9,850	9,850	22,300	25,613
Kansas		5,208	9,660	10,146	*	20,106
Kentucky	4,122	5,706	9,846	10,860	12,450	21,738
Louisiana	5,190	6,834	9,372	10,002	413,800	27,852
Maine	6,058	7,176	9,412	9,412	17,498	20,098
Maryland	5,895	7,237	10,382	10,382	24,210	34 ;200
Massachusetts	6,526	8,461	10,699	10,699		28,824
Michigan	7,415	9,433	11,097	11,097	30,077	37,087
Minnesota	6,294	7,104	8,334	*	,*	25,686
Mississippi	4,356	6,102	9,012	9,012	*	18,738
Missouri	5,076	. 7,128	8,658	.8,958	15,816	19,146
Montana	5,448.	7,284	9,852	9,852	*	18,816
Nebraska	5,040	6,714	9,618	9,618	16,722	20,130
Nevada	6,678	*	9,915	11,127	14,967	21,342
New Hampshire	5,791	7,988	8,711	*	*	17,249
New Jersey	6,003	8,870	9,877	9,877	. *	30,041
New Mexico	5,700	7,140	9,360	9,360	17,820	23,550
New York	5,870	8,775	11,614	`11,614	*	50,600
North Carolina	5,568	7,974	11,490	10,476	18,450	23,484
North Dakota,	4,854	5,112	10,128	10,128	15,438	16,956
Ohio	6,968	7,852	10,047	10,047	20,509	24,396
Oklahoma Onogo	5,940	*	10,770	10,260	20,640	23,760
Oregon	5,790	1		*	15,132	20,310
Pennsylvania	6,925	9,086	12,558	, 12,558	22,122	25,526
Rhode Island	6,006	7,605	9,776	10 472	13,841	22,031
South Carolina	5,104	6,163	10,473	10,473	17,681	33,196
South Dakota	4,810	6,328	10,052	10,052	* ,	16,915
Tennessee.	5,052	6,420	10,098	10,098	17,556	21,354
Texas *	5,562	7,740	10,764	10,764	21,250	24,250
Utah	5,490	6,984	10,728	10,728	21,120	23,622
Vermont	5,369	7,267	9,802	9,802	14,534	20,930
Virginia	4,980	6,492	9,696	* 1	16,964	19,775
Washington	6,252	6,870	9,570	1	28,872	23,298
West Virginia	5,460	I.	8,820	8,820	13,260	14,670
Wisconsin	7,961	7,719	11,466	11,466	24,000	30,000
Wyoming	* .	6,648	9,168	*	* *	16,398
Guam 1	5,126	5,780	8,434	*	*	13,663
Puerto Rico	3,480	4,020	6,600	6,600	17,100	18,300
Virgin Islands	4,242		8,353		*.	13,921

\*No Position Reported



SOURCE: U. S. Department of Health, Education & Welfare, Public Health Service, Position Classification & Pay in State & Territorial Public Health Laboratories, 1974

TABLE 63 - AVERAGE ANNUAL SALARIES OF SELECTED POSITIONS IN STATE AND TERRITORIAL PUBLIC HEALTH LABORATORIES, 1971 AND 1974

Position	Average Anir	ual Salaries	Percent Increase
Classification	1971	1974	1971-1974
Lab Aide I	\$ 4,645	\$ 5,853	26.0
Lab Aide II	5,349	6,610	23.6
Lab Technician I	5,999	7,307	. 17.6
Lab T Innician II	7,142	8,618	20.7
Microbiologist I	8,468	10,124	19.6
Microbiologist II	9,693	11,624	19.9
Microbiologist III	11,410	13,573	19.0
Microbiologist IV	13,781	16,321	18.4
Microbiologist V	14,953	18,160	21.4
Chemist I	8 ,759	10,522	20.1
Chemist II	10,023	:2,009	19.8
Chemist III	11,675	13,628	18.4
Chemist IV	14,048	e .746	19.2
Chemist V	15,874	19,659	23.8
Asst. Lab Director	15,975	19,522	22.2
Lab Director	19,625	23,505	19.8

## SALARIES OF ENGINEERS

The Engineerical Supposed Commission's 11th biennial survey of engineers' salaries, PROFESSIONAL INCOME OF ENGINEERS, 1974, includes data from 813 employers covering 181,699 engineers, or about 22% of the total number of engineers employed in the United States. Median salaries for engineers in all areas of Employment mose sharply for experienced engineers as well as for new graduates. However, salary increases ranging from 3.3% to 6.8% per year, depending on age and experience, did not keep pace with the escalating cost of living as measured by the consumer price index, which rose by 6.2% from 1972 to 1973 and 11.4% from July 1973 to July 1974.

Ine overall average annual salary for all engineers in 1974, without regard to age, type of employer, supervisory status or degree level, was \$19,000 Palf of all engineers had salaries between \$15,650 and \$22,950.

By type of industry, the petroleum industry tended to pay the highest offer followed by the chemical industry (Table 64).

By employment group, salaries ranged from highs of \$22,350 to the communications industry and \$22,100 in mesearch and development to lows of \$16,650 in state government and \$16,950 in the fabricated metals industry (Tables 65 and 66).

Engineers working in the east north central states had the highest median salaries - \$22,450 - and those working in the New England area the lowest - \$18,400 (Tables 67 and 69).

Level of education also has a significant effect on salaries. In 1974, the average for master's degree holders was 8% higher that for bachelor's and salaries for Ph.D.'s were 25° above the median for engineers with only a bachelor's degree (Table 68).

Supervisory responsibility brings consistently higher salaries with the median supervisory salary 31: higher than the median for non-supervisors. Large companies tended to have higher salary scales than small ones, but the difference was less pronounced trun that between supervisors and nonsupervisors or between the different degree levels.

Chart 9 presents median salaries of engineers for 1963-1974.

- The Ametrican Character Becauter reports that the median annual salary for chemical engineers in 1975 was \$24,000 for B.S. holders; \$25,000 for M.S. holders; and \$25,000 for Ph.D.'s (Table 70). Additional salary data for chemical engineers are found in tables 14-18, and Table 56. See also the discussion on page 2.
- The Notice Society of Projessional Engineer allowerth blennial curvey of engineer earnings MOFESSIONAL ENGINEERS' INCOME AN are Similar found an increase of 13% over the 1971 median income to \$20.660 for 1971. This increase was mostly consumed by the rising cost of living, so that the two-year increase in real spending power was only 3.4%

This survey is based on a sample of 23,000 questionnaires returned from NSDE members. At various levels, 90% of the respondents earned at least \$13,830; 75% earned at least \$16,700; 50° earned at least \$20,660, 25% earned at least \$25,670; and 10% earned at least \$35,470. Self-employed engineers earn almost \$10,000 more than do salaried engineers at the median level (\$19,120 versus \$29,150). The upper decile differences are even greater with self-employed engineers earning \$58,120 and salaried engineers earning \$30,590. (Table 81).



Among salaried engineers, those working for construction-contractor firms had the highest earning in 1973 - \$24,220 (Table 78). From beginning engineers to those with 20 years of equations, the construction-confractor firms pay the highest salaries - (Tables 71 and 73).

By type of work, engineers in axecutive-administrative positions had the highest earnings followed by those doing consulting work. Design, production and maintenance are activities where experience yields relatively small earnings increments, angineers in these occupations seldom earn more than \$20,000 even after many years in the field (Tables 72 and 79).

The fields of chemical, aeronautical and aerospace engineering, nd the heterogeneous "other" category including engineers in executive-administrative positions, show the highest salary levels, as they have in the past. In 1973, the small petroleum and mining fields also showed high salaries. Agricultural engineering is lowest, as in past surveys (Tables 74 and 76).

By level of education, those engineers with less than a bachelon's degree experienced the highest percentage increase in earnings - 16% (Table 75). Ex geographic region, engineers employed in the New England and Middle Atlantic states and the highest median income for 1973 + \$22,500, and those employed in the plains state the lowest + \$18,990 (Table 77).

The twelfth biennial salary survey conducted by the American Society of Civil Engineers reports that the average of median entrance salaries (all grades combined) paid in the five major employment categories (excludes education) has increased 8.3% Detween 1971 and 1973. Railroads, utilities and industry paid the highest average entrance rate of the five employment categories - \$17,344 (Table 82). By geographic region and employment category, civil engineers working for contracting firms in the far wast had the highest entrance and maximum median salaries - \$16,900 and \$21,000 respectively (Table 83).

By class of employment and geographic region, those civil engineers working for the federal government in the Middle Atlantic states had the highest median salary - \$21,960 (Table 84). For breakdowns by ASCE grades and equivalent federal GS-grades by class of employment, see Table 85.

• According to nearly 50,000 return; from the 1975 membership survey of the Institute of Electrical and electronics ingineers, almost 50% of EE's are making over 523,000 per year. The average IEEE member in the 5.5, has a salary of \$23,544, has 17.8 years of experience, is 41.9 years old, has worked for 2.6 employers and has been with his present employer for 10.5 years.

By primary end product on function of plant or institution, those EE's working in power generation had the highest mean salaries in 1975 - \$25,210, and those working in schools, universities or libraries, the lowest - \$21,860 (Table 86). By primary technical competence, those EE's working in engineering management had considerably higher salaries than other areas studied, averaging \$29,410 (Table 67).

By racial group, IEEF Caucasians earmed the highest salarie: - \$23,795 and Spanish-surnamed the lowert - \$21,378 (Table 89). Chart 10 shows lower earnings of women IEEE members the men, with the mean salary for men being \$23,715 and for women, \$19,697.

• The survey of average emmings for industrial engineers in 1975 conducted by the American Institute of Industrial Engineers shows a 15% increase over the previous year. Median amnual compensation for the period May 1, 1974 through April 30.



1975 was \$21,740. Compensation varies by educational and job level, length of experience, geographic area, and size and type of employer organization.

Industrial engineers employed by consulting firms had the highest median income for 1975 - \$27,000 and those employed by rubber and miscellaneous plastics roducts firms the lowest - \$16,50% (Table 90).

by geographic arms, those industrial emgineers employed in the Pacific states had the righest modian income - \$21,500 and those employed in the mountain states the lowest - \$19,418 (Table 93). For breakouts by degree level and years of experience, see Tables 91 and 32 respectively.

of its members in June 1973. Reporting on results based on more than a 30% response to a comprehensive survey sent to 14,300 ASM members, the typical ASM member had a median annual salary of \$19,000, 18.0 years of experience; is 43.0 years of age, has a bachelof's as his highest earned degree, received his degree in a technical/scientific curriculum, has been with 3.0 employers, and has been with his present employer 9.0 years.

Highest salaries were earned by ASM members working in the Middle Atlantic states. Among the members, metallurgical and materials engineers working in the New England states had the highest salary (Table 94). Those ASM members who received their highest degree in chemical engineering earned higher salaries than those with degrees in other fields (Table 97). Additional data from this survey are presented in Tables 95 and 96.

The salaries of engineering technicians increased about 10% between 1971 and 1973 according to a study by the Engineeting Manpower Commission of Engineets Joint Council. in the 1973 survey, based on data from 566 employers covering nearly 58,000 technicians, the average engineering technician has had about 14 years of experience was about 34 years old and earned \$10,700 a year. Table 98 presents median salaries of engineering technicians by type of employment and selected years since graduation.

Engineering technicians working in the southerm states have higher median salaries in the early stages of their careers, but at higher experience levels, technicians working in the north central states earn more (Table 99).

In the elite group of graduates of four year bachelor of technology programs, median salaries start at \$9.400 annually, 15% higher than the median for two-year graduates and 37% more than the median for non-graduates. Table 100 presents median salaries of bachelors degree technologists by type of Employment and years since graduation.



SOURCE: Engineering Manpower Commission, Professional Income of Engineers, 1974

TABLE 64 - NUMBER AND MEDIAN ANNUAL SALARIES OF ENGINEERS BY TYPE OF INDUSTRY AND SELECTED YEARS SINCE BACCALAUREATE, 1974

TYPE OF			YEAR	SSIN	CE BAC	CALAU	RFATE	b		telliteratura de la companya de la c
INDUSTRY	0		. 2	7	9-11	15-17	18-20	21-23	27-29	35+
	30)	( 238)	(407)	( 480)	(1,785)	(2,525)	(2,201)	(2,494)	(1,335)	708
<u>Aerospace</u>	111,600	\$12,200	\$14,700	\$16,000	\$17,850	\$21,000	\$22,100	\$22,750	\$23,150	\$22,350
Ph	( 109)	( 976)	( 951)	( 776)	(2,520)	(1,649)	(1,259)	(1,807)	807	1,343
Chemicals	12,150	12,900	15,800	17,250	19,200	22,350	23,450	24,300	25,300	25,600
	( 183)	( 599)	( 660)	( 512)	7,222	( 802)	( 672)	( 703)	(524)	( 551
Construction	12,000	12,800	15,A50	17,150	18,750	20,750	21,350	21,700	22,050	22,150
Electrical	( 111)	(1,362)	(1,861)	(11,11)	(4,502)	(5,010)	(3,744)	(4,885)	(2,235)	(2,257)
Equipment	10,800	11,600	14,850	16,400	18,500	21,300	22,050	22,450	22,800	22,900
Electronic	( 130)	(753)	(1,533)	(1,212)	(3,180)	(2,639)	(1,569)	(1,581)	(517)	( 631)
Equipment	11,250	12,150	15,700	17,350	19,450	22,150	22,900	23,400	23,850	24,000
	( .5)	(46)	( 55)	45)	[ 101]	( 78)	( 60)	(71)	( 49)	( 51)
lristruments	11,300	12,100	15,000	16,250	17,850	19,850	20,450	20,800	21,200	21,300
	(85)	59)	( 99)	( 81)	311)	(221)	( 226)	( 230)	( 203)	(214)
Machinery	11,700	12,250	14,550	15,600	17,050	19,150	19,800	20,200	20,500	20,450
	( 94)	( 393)	(· 331)	( 108)	( 768)	( 553)	(466)	(589)	( 350)	(411)
Metals	11,600	12,250	14,900	16,100	17,600	19,650	20,200	20,550	20,850	20,950
		5)	(8)	( 12)	36	( 36)	32)	46	( 15)	(38)
Mining	•	13,800	75,50W	16,350	17,750	20,600	22,000	23,400	25,950	29,250
	4		7 227	(22)	( 93)	( 87)	( 59)	( 82)	( 51)	(46)
Paper	www.	12,550	15,400	16,700	18,350	20,650	21,350	21,850	22,350	22,550
	72)	279	( 325)	(259)	601	(561)	(471)	( 759)	( 406)	( 522)
Petroleum	12,350	13,100	16,000	17,350	19,150	21,750	22,550	23,150	23,800	24,100
Mechanical	( 110)	( 4/2)	( 363)	(360)	967)	( 734)	( 627)	(715)	( 454)	(530)
Equipment	11,550	12,150	14,600	15,750	17,250	19,300	19,800	20,100	20,300	20,200
	( 2)	1/2	( 13)	( 9)	( 28)	( 39)	177	( 19)	(10)	( 25)
Food	•	14,750	16,350	17,100	18,250	20,300	21,100	21,650	21,900	19,550
consulting &						<del>r var en general en endrechen</del> der				
Engineering	( 240)	( 607)	467)	( 457)	(1,062)	/ 7201	/ E70\	/ 4861	/ #961	
Services	11,950	12,600	15,250	16,6M	18,400	( 760) 21,150	( 578)	( 720)	( 479)	( 769)
1 175		Inaa	FU SEUTH	LA PACE.	10,700	411170	22,000	22,1500	23,150	23,300



SOURCE: Engineering Manpower Commission, Professional Income of Engineers, 1974

TABLE 65 - NUMBER AND MEDIAN ANNUAL SALARIES OF ENGINEERS BY TYPE OF EMPLOYMENT GROUP

AND SELECTED YEARS SINCE BACCALAUREATE, 1974

				*						
TYPE OF			Ý	EARS !	SINCE	BACCA	LAURE	A T E		
EMPLOYMENT	0	1	5	7	9-11	15-17	18-20	21-23	27-29	35+
413 fadina	( 964)	(5,335)	(6,615)	(5,284)	(15,095)	(13,544)	(10,379)	(13,143)	( 6,835)	(7,990)
All Industry	\$11,450	\$12,200	\$15,300	\$16,750	\$18,700	\$21,450	;22,300	\$22,900	\$23,550	\$23,850
All Manufac-	, ,,,,,	( 0 245)	/ * ***							
turing	( 371)	( 2,746)	(3,781)	( .,169)	(9,376)	(8,865)	(7,018)	(9,245)	(4,394)	(4,608)
Industries	11,350	12,100	15,100	16,500	18,450	21,250	22,150	22,800	23,500	23,850
All Non-Mfg.	( 593)	(2,589)	(2,834)	(2,115)	(5,719)	(4,679)	(3,361)	(3,898)	(2,441)	(3,382)
Industries	11,450	12,250	15,600	17,150	19,200	21,900	22,700	23,200	23,650	23,850
Federal	( 33)	(176)	( 365)	( 320)	( 991)	792)	( 519)	( 604)	( 340)	(412)
Government	10,850	11,650	14,850	16,350	18,350	21,250	22,100	22,750	23,400	23,650
State	(48)	( 152)	( 276)	(172)	(475)	(470)	( 382)	( 374)	340)	(456)
Government	10,900	11,500	13,750	14,750	16,050	17,750	18,300	18,650	19,050	19,200
Local		( 58)	(121)	(87)	( 284)	(270)	( 244)	( 248)	( 201)	( 180)
Government	11,950	12,550	15,000	16,150	17,750	20,100	20,700	21,050	21,150	20,700
	( 9)	( 15)	(116)	(180)	(1,066)	(1,413)	(1,185)	(1,091)	( 797)	(1,157)
Education	10,750	11,100	12,750	13,650	14,900	17,350	18,350	19,250	20,350	20,700
Research and	(41)	( 250)	526)	(510)	(1,841)	(1,846)	(1,144)	(1,318)	(489)	( 554)
Development	11,400	12,400	∜6,500	18,400	20,800	23,900	24,750	25,300	25,750	25,950
Industrial	( 25)	( 79)	( 144)	( 139)	(565)	(643)	(474)	( 523)	( 209)	( )71)
RAD	11,800	12,650	16,000	17,600	19,850	23,250	24,400	25,250	26,200	26,550
Research	( 5)	( 23)	( 65)	( 85)	(329)	( 390)	( 237)	( 295)	(112)	( 82)
Laboratories	10,500	11,350	15,050	16,950	19,500	22,650	23,200	23,200	22,600	21,750
	( 66)	( 728)	(1,244)	(888)	(2,119)	(2,722)	(2,266)	(1,662)	(1,408)	(7,454)
Communications	10,900	12,000	16,700	18,850	21,650	25,200	26,150	26,750	27,300	27,400
Electric	(112)	( 993)	( 983)	( 598)	(1,519)	(1,226)	9011	(801,1)	(702)	(1,211)
Utilities	11,450	12,150	14,950	16,300	18,100	20,850	21,750	22,450	23,250	23,600
Gas Utilities	( 13)	(46)	( 67)	(40)	(100)	(101)	70)	(105)	(88)	( 83)
1 Pipelines	11,750	12,400	14,950	16,100	17,700	20,000	20,700	21,200	21,700	21,950



TABLE 66 - MEDIAN SALARIES OF ENGINEERS BY TYPE OF EMPLOYMENT GROUP, 1974

EMPLOYMENT GROUP	SALARY
State Government	\$16,650
Fabricated Metals	16,950
Education*	17,650
Instruments	17,850
Electric Utilities	17,950
Machinery .	18,100
Local Government	18,400
Construction	18,450
Consulting Firms	18,500
Gas Utilities	18,500
Food	18,800
Electronic Equipment	19,200
Metals	19,200
Federal Government	19,450
Paper	19,750
Electrical Equipment	19,750
Petroleum	20,350
Aerospace	20,550 ***
Mining	20,600
Chemicals	20,650
Research & Development	22,100
Communications	22,350
	<b>7</b> ———

<sup>\*</sup> Mostly 9-month basis.

TABLE 67 - MEDIAN SALARIES OF ENGINEERS IN INDUSTRY AND GOVERNMENT
BY GEOGRAPHICAL REGION, 1974

GEOGRAPHICAL REGION	MEDIAN SALARY
New England	\$18,400
South Central	18,450
South Atlantic	18,600
West North Central	18,950
Mountain	19,600
Pacific	19,700
Middle Atlantic	20,000
East North Central	22,450



SOURCE: Engineering Manpower Commission, Professional Income of Engineers, 1974

TABLE 68 - NUMBER AND MEDIAN ANNUAL SALARIES OF ENGINEERS IN INDUSTRY BY
HIGHEST DEGREE HELD AND YEARS SINCE BACCALAUREATE, 1974
(WEIGHTED NATIONAL AVERAGE)

HIGHEST DEGREE		Y E	ARS S	SINCE	E BACCALAUREATE					
HELD	11	5	7	9-11	15-17	18-20	21-23	27-29	35+	
Bachelor's		(16,679) \$14,900			(31,547) \$20,300		(33,392) \$21,500		(22,839) \$22,200	
Master's	( 970) 13,400	( 2,990) 15,750	(3,500) 17,000	(10,655) 18,800	(7,786) 22,000			(3,227) 24,850	(·2,902) 24,550	
Ph:D.'s	( 45) 15,6⊖0	( 284) 18,050	( 530) 19,300	(3,193) 21,200	( 2,182) 24,600	( 1,464) 25,950	( 1,149) 27,000	( 638) 28,050	( 789) 27,550	
All Respon- dents	(15,844) 12,250	(19,960) 15;100	(16,697) 16,450	(48,766) 18,250	(41,529) 20,800	(33,458) 21,550	(40,111) 22,000	(23,550) 22,450	(26,542) 22,600	

CHART 9 - TRENDS IN MEDIAN SALARIES OF ENGINEERS, 1953-1974

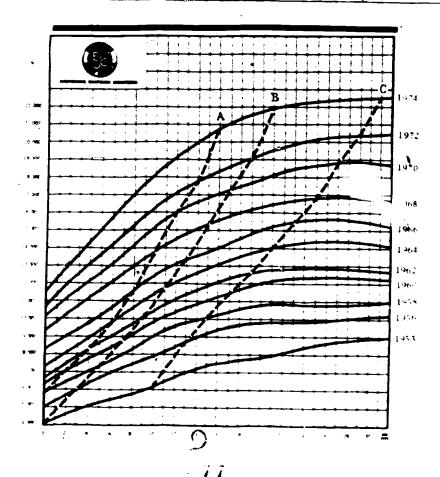


TABLE 69 - NUMBER AND MEDIAN ANNUAL SALARIES OF ENGINEERS BY GEOGRAPHIC AREA AND
SELECTED YEARS SINCE BACCALAUREATE, 1974

	-			<u> </u>					
Geographic		Y	EARS	SINCE	ВАС	CALAU	REAT	E	
Area	1	5	7	9 11	15-17	18-20	21-23	27-,29	35+
New England	( 488)	( 397)	( 338)	( 900)	( 714)	( 551)	(664)	( 414)	( 613)
	\$12,900	\$15, <b>4</b> 50	\$16,650	\$18,350	\$20,800	(\$21,550	\$22,000	\$22,300	\$22,150
Middle	( 788)	(1,082)	( 921)	(2,647)	(2,257)	(1,792)	(1,907)	(1,153)	(1,413)
Atlantic	12,150	15,700	17,350	19,450	22,250	23,000	23,450	23,900	24,100
East North	( 13)	( 63)	( 125)	( 491)	( 709)	( 596)	( 792)	(.510)	( 604)
Central	13,550	16,450	17,750	19,550	22,250	23,150	23,800	24,550	24,900
West North	( 254)	( 308)	( 278)	( 837)	( 972)	( 677)	( 693)	( 306)	( 353)
Central	12,450	14,950	16,200	17 <b>,9</b> 50	20,500	21,300	21,750	22,100	21,950
South	( 502)	( 684)	( 516)	(1,127)	(1,014)	( 778)	(1,102)	.( 645)	( 734)
Central	12-,350	15,050	16,300	17,950	20,350	21,150	21,700	22,300	22,500
South	( 529)	( 592)	( 435)	(1,304)	(1,125)	( 720)	( 807)	( 350)	( 550)
Atlantic	11,900	14,950	16,450	18,400	21,200	22,000	22,500	22,900	23,000
Mountain	( 42)	( 100)	( 87)	( 304)	( 383)	( 230)	( 297)	( 176)	( 237)
	12,100	15,150	16,600	18,450	20,700	21,200	21 <b>,4</b> 50	21,400	21,200
Pacific	( 639)	( 723)	( 689)	(2,174)	(2,193)	(1,830)	(2,077)	(1,517)	(1,075)
Coast	12,600	15,200	16,500	18,300	21,050	21,900	22,400	22,750	22,600

SOURCE: American Chemical Society, 1975 Report of Chemists' Salaries and Employment Status, September 1975

TABLE 70 - 1975 MEDIAN SALARY AND 1974 INCOME OF CHEMICAL ENGINEERS

BY DEGREE LEVEL AND YEARS OF EXPERIENCE

YEARS OF	1975 SALARY			1974 INCOME				
EXPERIENCE	B. S.	M. S.	PH.D.	B. S.	M. S.	PH.D.		
1 or Less	\$12,700	\$15,000	n.a.	\$ 8,500	\$14,100	n.a.		
2-4	13,800	16,800	\$20,100	12,500	16,300	\$20,000		
5-9	16,100	19,200	24,500	15,400	19,000	24,000		
10-14	19,400	19,600	25,000	19,000 -	19,200 .	25,300		
15-19	24,500	24,200	26,400	22,500	24,000	28,000		
20-24	24,600	<del>2</del> 6,200	31,200	24,600	26,200	34,000		
25-29	25,000 1	25,100	30,300	25,100	25,600	33,100		
30-34	26,400	30,000	33,000	26,400	30,000	35,000		
35-39	28,000	30,000	31,000	30,000	30,300	33,500		
40+	25,000	34,000	n.a.	34,000	34,000	n.â.		
Overall	2 <b>4,</b> 00 <b>0</b>	25,000	26,000	24,500	25,000	27,000		

NOTE: For additional salary information on chemical engineers see Tables 14-18 and Table 56



62 SOURCE: National Society of Professional Engineers, <u>Professional Engineers' Income</u> and Salary Survey, 1973, pp. 54, 57

TABLE 71 - MEDIAN INCOME OF PROFESSIONAL ENGINEERS BY TYPE OF EMPLOYMENT AND YEAR OF
ENTRY INTO PROFESSION, 1973

egr. ·		Pt	Federa!	State	County or Municipal	Consulting	Construct on	Educational	Other Numprofit
R.O.	Inva stry	U* • es	Gove	Gart	Gavi	Form	Frm	Jost tatico	Organizatio
973	\$10,750	<b>\$</b> •	\$ .	·\$ •	\$ . •	\$11.180	\$ •	9 •	\$ .
972	11,760	11,850	10,830	11,110,	•	F1,340	11,830	•	•
971	12,480	12,650	12,750	11.970	11,810	12,250	13,250	• .	•
970	13,600	13,270	13,860	12,450	12,790	13,640	14,560	•	•
969 ·	14 64ପ୍	14,960	15,450	13,240	13,950	14,660	15 000	•	
958	15 250	14,730	16,200	14,270	15,000	15.090	16,500	•	
957	15 740	15,820	17,420	14,420	15,000	15,780	16,900	•	•
965 66	16,840	16,470	18,120	15,790	16,670	16,710	17,940	17,570	•
953-64	17,880	17,420	19,270	16.190	17,360	18,720	20,500	17,670	•
901-62	19.070	18,950	20,070	17,380	18,700	20,050	22,780	18,600	•
959-50	19 183	19,000	21,250	17,600	18,840	21,710	23,000	19,090	•
957.58	21,230	20,540	22,200	18.660	20,210	23,380	24,750	19,820	23,100
955 56	21 280	20,250	22,550	17,680	20,030	23,500	22,700	22,830	•.
953-54	22,250	21,910	23,000	19.210	20,190	25,330	27,900	21.300	•
951 52	22,640	23,280	23,540	20.230	21,500	27.040	27,180	22,720	23,100
949 FO	23,290	23,270	24,680	19,940	21.860	26,410	28,500	23,760	21.830
947.48	23,430	23.860	24,900	20,790	21,190	27,890	29,630	27,190	23,000
745-46	24,420	25,250	25,800	19,500	17.820	28,130	30,670	26.810	•
94일 44	24.810	25 380	25,740.	-22.240	21.500	28,530	31,770	24,780	25,500
235 37	25,530	25,220	25,890	20,020	21.500	27.000	29,440	25,370	•
730-34	24 580	23.820	26 140	21,4880	19,090	-26,810	28,670	24,140	•
729 and before	24,600	• ]	•	19.670	20,500	25,000	32.000	.	. 4•

TABLE 72 - MEDIAN INCOME OF PROFESSIONAL ENGINEERS BY TYPE OF WORK AND YEAR OF ENTRY

INTO PROFESSION, 1973

	April 10 miles and a second	TARRETTE		*		And the left of the left			
	Fac. No.				Pridiction Glasty Control	Rosenta 8 Dogos	Canstr ation		
Proceedings.	A tomorrow,	5.00	Teachen	Design	Ma nanan n		5 : 60 / 20	Consilera	Citer
10?	5 •	\$ .	\$	\$10,880	\$ *	\$ •	\$ `•	\$ *	\$ •
16.5	•	•	•	1 310	12 270	11,250	11:730	11 710	11.130
1971	13.500	•		12 370	12,340	12,430	- 12.180	11.970	12,880
1000	-14 290	•	•	12 970	13 470	13,250	13,450	14 280	13.880
1959	16.570	. (	•	14 160	14 770	15,360	13,970	H5,0a0	14,000
( ရာမှု	16 940	•		14 740	15,050	14,920	15,230	15,290	14,600
1957	17 390	16 670	•	15.460	15 290	16 350	15,940	16,000	16,110
1955 55	18 120	15,579	17,500	16,740	16 530	17.260	17 040	17,320	16,420
i953 54	19 520	20 140	17.550	17,140	17 260	17,850	17,690	19.520	17,000
1961 52	21 320	20,590	19 670	17,540	17,820	19,580	18 240	20,380	18.920
1959 57	27.530	20 540	17.570	∃7,95€	19.460	19,880	19,110	20:870	19.430
1957.58	23,390	22 670	19 700	19 430	19.550	21 350	20,110	23,090	19,430
1954 55	23 570	22.500	20.250	19 080	20 570	21,380	18.960	23,470	19,740
953 54	74 590	24,000	18 900	19,500	20 <b>290</b>	22 500	21:250	24,050	19,500
1931-53	28.260	23,330	19,770	19.950	20.46C	22 890	21,750	25,900	20. <b>4</b> 00
1949 5	26,290	21.380	20 500	20,719	20 410	22 610	20,950	26,020	21.080
1947.48	27,570	25,500	21.190	20 (40)	19,500	22,740	22,000	26 200	21,500
1945.46	27 650 •	25,200	•	19,950	. 19,75ď	24,220	17,670	27.540	•
(940,44	7 28 930	24,830	22 623	21 260	20,390	23,670	, 20,750	25,880	21,220
1935 39	29 110	23 100	24,000	20,320	19 720	24,140	19,420	25,850	22,500
1930-34	28 210	•	18 000	20,380]	20.810 .	24 000	20,650	25,500	20,630
1929 and before	28		•	18,500			•	22,130	• ]



SOURCE: National Society of Professional Engineers, <u>Professional Engineers' Income</u> and Salary Survey, 1973 pp. 21, 67

TABLE 73 - MEDIAN INCOME OF PROFESSIONAL ENGINEERS BY FIELD OF EMPLOYMENT AND YEARS OF EXPERIENCE, 1973

FIELD OF ENFLOYMENT	Engineers With 5 Years of Experience	Engineers With 10 Years of Experience	Engineers With 20 Years of Experience
Industry	\$15,250	\$17,880	\$22,250
Public Utilities	14,730	17,420	21,910
Federal Government	16,200	19,270	23.000
State Government	14,270	16,190 •	19,210
County or Municipal General	15,000	17,380	20,190
Consulting Firm	15,090	18,720	25,330
Construction-Contractor Firm	. 16,500	20,500	27,900
Educational Institution	*	17,670	21.300
Other Nonprofit Organization		*	*

<sup>\*</sup> Fewer than twenty cases.

TABLE 74 - MEDIAN INCOME OF PROFESSIONAL ENGINEERS BY BRANCH OF ENGINEERING, 1969-1973

	MEI	DIAN INCO	PERCENT INCREASE		
BRANCH OF ENGINEERING	1969	1969 1971		1969-71	1971-73
Aeronautical and Aerospace	\$17,670	\$19,210	\$21,720	9	13
Agricultural	14,700	16,600	19,980	. 13	<b>2</b> 0
Chemical	17,930	19,110 -	21,590	8	1.1
Civil	15,950	17,860	20,410	11	14
Electrical and Electronic	16.310	18.150	20,330	11	12
Industrial	16,700	18,520	20,800	11	12
Mechanical	16,590	17,860	20,320	8	14
Sanitary	16,690	19,110	20,630	14	H
Other	18,760	20,360	22,930	Ģ	13

TABLE 75 - MEDIAN INCOME OF PROFESSIONAL ENGINEERS BY LEVEL OF EDUCATION, 1969-1973

٠,٠	MEDIAN INCOME			PERCENT INCREASE		
LEVEL OF EDUCATION	, 1969	197;	. 1973	1969-71	1971-7	
Less than Bachelor's	\$15,660	\$17,080	\$19,770	9	16	
Banhelor's Degree	16,160	17,920	20 420	11	14	
Master's Degree	17,470	19,030	2c 150	9	10	
Doctor's <b>Degree</b>	21,790	22,510	24,840	3.	10	



SOURCE: National Society of Professional Engineers, <u>Professional Engineers' Income and Salary Survey</u>, 1973, pp. 53, 68

TABLE 76 - MEDIAN INCOME OF PROFESSIONAL ENGINEERS BY BRANCH OF ENGINEERING

AND YEAR OF ENTRY INTO PROFESSION, 1973

Tear zi	Aurana. Maal&	Agricali	,	_	Electrical &	•		Metallur-	Petroleum		Ø.
Entr.	Associates areas.	iii Mali ii	Chemical	<u>Civil</u>	Electronic	Industrial	Mechanical	Materials	& Mining	Sanitary	Other.
1973	\$ •	. \$	\$	\$10,820	\$ *	\$ *	\$ *	\$ *	\$* *	\$ *	\$ *
1972	•	•		11,120	11,870	•	11,460	*	•	1.1,670	11,720
1971	• -	•	•	12,170	12,350	•	12.500	•	•	12,500	13,200
1970	•	•.	• *	13,260	13,740	14.000	13,440	•	•	13,440	13,000
1969	•	•	•	14.120	14,980	•	14,390	•		14,000	15,570
1968	•	•	•	15.020	15,120	•	15,190	٠,	•	15,170	16,130
1967	, •	• .	•	15,900	15,700	15,330	16,040	• •	* •	15,530	17.000
1905 00	•	• ,	15,670	16,880	16,730	17,000	16,900	•	•	16,690	16,960
1953-64	18,140	• :	17,450	17,920	18,230	17,930	17,640	•	•	, 18,720	19,830
1951-52	19 630	•	-18,880	19.370	19,280	20,720	18,950	٠.	• .	19,740	20,290
1959 50	19,200	•	19,930	19,900	19,570	19,980	19,400	•	19,250	21,820	21,820
1957-58	,23 550	•	23,250	21,020	20.880	22.070	21,120	•	•	22,250	22,370
1955-55	2,1,820	•	19,930	21,300	21,000	22,310	21,560		22,130	22,200	23,290
1953-54	22 500	• '	22,500	22,670	22,450	23,700	22,270	*	22,000	23,170.	22,020
1951-52	22,620	21,250	22,000	23,960	22.850.	24,580	22,680		24,750	24,500	25,580
1949-50	22,170	22,690	23,040	24,430	22,910	23,460	23,570	٠.	26,250	25,250	25,710
1947-48	24 220 •	24,000	25,310	24,530	23,500	23,700	23,680	23,500	27,000	26,750	27,070
945-46	•	•	•	24,400	26,290	24,750	24,520	*	* .	25,200	27.140
1940-44	25/250	•	26,910	25,230	25,310	24.640	24,740	23,750	27 960	28,880	27,420
1935-39	23,250	•	26,400		24,960	25,250	25,000	*	27,000	26,200	27,5 <b>5</b> 0
1930-34	•	•	28,170	24,330	23.250	26,250	24,240		* .	24,860	26,330
1929 and befo	re •	•	•	23,130	26,250	*	20,590			27,000 *	24,000

TABLE 77 - MEDIAN INCOME OF PROFESSIONAL ENGINEERS BY REGION, 1969-1973

•	· MEDIAN NOOME			PERC	
- <u> </u>	1962	17.3	1973	1969-71	1971-73
េះ New Enddand and					
Middle Attaness	\$18,010	\$19,750	\$22,530	10	14
2 South 1	16,660	18,310	21,290	10	16
3 Miawest	16,040	17,880	20,090	111	12
4 Pains	15.080	16,810	18,990	111	13
5 Stathwest M	15,730	17,330	19,730⁵~	10	]4
6 i.e.	. 16,530	18,460	20,750	1 11	12

TABLE 78 - MEDIAN INCOME OF PROFESSIONAL ENGINEERS BY FIELD OF EMPLOYMENT, 1969-1973

cludes Pierro Piun. 11. des Canol Zona 1. des Airoka ondittawoi.

	t ME	DIAN INCO	PERCENT INCREASE		
FILE OF EMPLOYMENT	1969	1971	1973 p c	1969.71	1971.73
Industry	\$16,440	\$17,870	\$20,330	9	14
Public Utilities	15.300	17,410	19,780	14	. 14
Federal Government	16,730	19,180	21,930	15	14
State Government	14,580	16,120	18,130	11	12
County or Municipal					
Government	15 280	16,960	18,990	- 11	12
Consuiting Firm	17,890	19.260	22,010 -	8	14
Construction-Contractor		<u> </u>	_	į	
Firm	19,000	21,040	24.220	' 11	15
Educational Institution	18,010	19,560	22,070	9	.13



SOURLE: National Society of Professional Engineers, <u>Professional Engineers' Income and Salary Survey</u>, 1973, pp. 52, 68

TABLE 79 - MEDIAN INCOME OF PROFESSIONAL EMGINEERS
BY TYPE OF WORK PERFORMED, 1969 1973.

• • • • • • • • • • • • • • • • • • • •	T		FARCENT		
	<b>*</b> /€	- 41- 1401	Μŧ	NOR	EASE
The state of the s	1 -57		¥13	959	97.
faecur le Administre	19 %	\$2154	<b>, \$</b> 25,230	<b>Q</b>	17
Ener	15 98 .	49	1 21620	10	20
Teach 1	15 260	` <b>e</b> ^	19 94"	*	1.3
Testar	: <b>4</b> 7.4 "	1.0	7 290	Ç	<u>†</u> ;
Programation Logaria Chemic					
ero Moseeter James etc.	4		17.760	Ģ	; <b>4</b>
Releasion and Develop on Sect	1, 12	W 52	2020		15
Control of Cutters on	4	16 (3)	B I TO		:2
	13.60	9.700	22 en	á	13
Tomas	1 I 1	: 7 Ge.,	83.0	(†	7

TABLE 80 - MEDIAN INCOME OF PROFESSIONAL ENGINEERS BY LEVEL OF EDUCATION
AND YEAR OF ENTRY INTO PROFESSION, 1973

	LESS THAN		<u> </u>	I
12 A R   1 1 Ng 1 A 1	BACHSIT RI	<b>8</b>	MASTERS 15 1981	pootor.
\$ 1.	5 •	\$ 1 7 2	1 .	1 2 - 1
, <b>a</b> , a, a,		4.	37.4	•
4.7		1.1.	13.18	•
, ⊈ Mi		1.37	5.0**	
12, ≩	•	4.4		•
: we a	1 4 5	4	1	-
125	1 401		* 150	•
$\{ u_{j} \in I_{j} \mid x_{j} \}$	16 5.50	1	2 40	8.5%
45 64	4	ř.,	85,	The state of
45 52	+ ( ***		1971	2.6
5-59 ÷	e · 4		2.41.	27 7
10 t 2 #	/ 42.		2 50	23 B7 .
**5	27 880		2275	4
, · · · · · · · · · · · · · · · · · · ·	9.950	,	23.9 %	2 75.1
, i + 5.5	4.	ļ	(444)	27 MW
949 (		1 . 1 h 1	4 1 1	277 6
74 4 4 1	7 (1)	4 4.	15 906	29 ± 80
1 4: 45	2 47 T	, to 4 .	763.5	19.50
44 44	23.45.	<b>1</b> 8 355	25 700	24 1.30
.⊈ <u>:</u> ≨.⊀9	21.56%		₹6375	28 4 (1)
<b>4</b> ۇ ۋولاد	02. MO	13.45	25.97%	29.877
1979 AND				
before	2 + 005	23.74	.2 %3	3A 1 1

\* Evwar trac 20 cases



SOURCE: National Society of Professional Engineers, <u>Professional Engineers' Income</u> and Salary Survey, 1973, pp. 55. 68

TABLE 31 - MEDIAN INCOME OF PROFESSIONAL ENGINEERS BY EMPLOYMENT STATUS

*#AR OF	081. <b>F</b> .EMF0.0 %60	EM1 0480
1	\$ •	\$ 1,950
ş. İ	*	1
· ·	_	£ + 1
	•	1311
	•	3.40%
	÷	4 - 11
+ 10		:
	AND THE STATE OF T	25
951 51		
901144	* **	17.590
\$6.00		ì
		19 04 1
¥1, ÷ ÷		947
F7	್ ಕರ	20 8:0
\$ <del>5</del> 5 4	Ú <del>t</del> s∑.	25.8
\$ 6 J. 10 Jan	<b>,</b> \$ 5.₹.	14
91 4	j 4 4 <sub>2 j</sub>	1 2 2
44.4 /		.2 58.
44.4	9	7,41
- L	3: :	1 2:390
. 1 4.4	and the second	24 140
· ·		1
÷ de de la filipie	** **	24 53
30	. • · · ·	T3 473
÷ាំម ៩១៨៩៩០ ម	, m	11,45

SOURCE: American Society of Civil Engineers, ASCE 1973 Salary Survey

TABLE 82 - AVERAGE OF MEDIAN ENTRANCE RATES FOR ALL GRADES OF CIVIL ENGINEERS
BY CLASS OF EMPLOYMENT, 1971 AND 1973

CLASS OF	Average of Median	Entrance Rate	s-All Grades
EMPLOYMENT	1973	1973	% Change 1971-73
Consulting Firms	\$14,896	\$16,067	+ 7.9
Construction Fires	16,462	17,183	+ 4.4
Tate Dept. and Agencies (Transportation, Fighway, Public Works, etc.)	13,824	15,375	+11.2
Municipalities, Counties, and Regional Authorities	13,604	15,290	+12.4
Railroads, Utilities & Industry	16.410	17,344	+ 5.7



SOURCE: American Society of Civil Engineers, ASCE 1973 Salary Survey

## TABLE 83 - MECIAN ENTRANCE AND MAXIMUM SALARIES FOR ALL GRADES\* JF CIVIL ENGINEERS BY CLASS OF EMPLOYMENT AND GEOGRAPHICAL REGION, 1973

CLASS		6 E O	GRAPHICA	LREGICA		
OF EMPLOYMENT	New England	Middle Atlantic	Middle West	South	West	Far West
CONSULTANTS				•		
Entrance	\$13,000	\$14,560	\$15,000	\$14,000	\$13,000	\$15,500
Maximum	16,000	18,000	18,000	16,078	16,000	18,000
CONTRACTORS						
Entrance	16,000	18,000	16,200	15,000	15,700	16,900
Maximum	18,000	21,000	20,000	19,140	20,400	21,000
STATE DEPARTMENTS AND AGENCIES (TRANSFORTATION, HIGHWAY, FUBLIC WORKS)						
Entrance	13,42	16,799	15,432	13,850	14,220	15,120
Maximum	17,443	20,433	20,400	17,912	19,056	19,080
MUNICIPALITICE, COUNTIES, AND REGIONAL AUTHORITIES	9					
Entrance	11,100	15,262	14,412	13,260	12,509	15,048
Maximum	14,664	18,892	18,000	17,346	15,400	18,061
RAILROADS, UTILITIES AND INDUSTRIES						
Entrance	14,000	12,000	15,184	15,000	15,000	16,116
Maximum	16,000	15,340	21,840	19,900	13,080	21,684
EDUCATION						
Entrance	-	17,140	17,000	12,500	15,400	13,000
Maximum	•	22,800	24,000	15,000	19,500	15,000
TOTALS					4	
Entrance	13,000	15,000	15,000	13,891	13,248	15,324
Maximum	16,000	18,500	18,504	17,400	17,000	18,400

<sup>\*</sup>ASCE Grade Classification Series comprises nine professional grades, which are based grade for grade on the requirements for the U.S. Civil Service Commission professional grade series, identified as GS-5, 7, 9, 11, 8 ERIC 13, 14, 15, and 16 respectively.

TABLE 84 - MEDIAN SALARIES FOR ALL GRADES\* OF CIVIL ENGINEERS & CLAST OF EMPLOYMENT

ID GEOGRAPHICAL REGION, 1373

					. 2	
· · · · · · · · · · · · · · · · · · ·		GEO	AL FEL	3 N		
C. ASS OF EMPLOYMENT	New England	Middle Atlantic	Middle west	So	Mest	Far West
Federal Government	\$19,660	\$21,960 -	\$19,300	\$19,040	\$19,000	· \$18,511
State Highway Departments	14,300	15,800	15,000	14,556	14,650	16,860
State Government	14,000	13,000	17,000	16,000	16,000	18,500
County, Munic. Government	16,500	17,500	17,400	15,400	14,500	18,720
Other Government	17,200	21,000	18,000	17,100	19,848	19,000
Consulting Engineering	16,800	18,000	17,000	16,800	16,000	19,000
Construction	18,500	20,000	18,000	18,000	17,500	19,300
Railroads, Utilities	16,000	18,700	17,300	15,000	15,600	18,900
Education	16,250	19,500	18,500	18,000	18,300	17,500
Industry	17,000	19,900	18,000	16,500	18,000	19,000
Other Calegories	17,000	20,000	18,000	15,600	17,500	18,000
Totals	16,300	19,000	17,560	17,150	17,220	18,500

<sup>\*</sup> See Foothote on Table 83

TABLE 85 - AVERAGE TOTAL COMPENSATION OF CIVIL ENGINEERS INCLUDING FRINGE BENEFITS

BY ASCE GRADES, EQUIVALENT FEDERAL GRADES AND CLASS OF EVOLONMENT, 1973

		ASCE GRADES AND EQUIVALENT FEDERAL GS GRADES.							
CLASS OF EMPLOYMENT	GS-5 I	GS-7 11	GS-9	GS-31 IV	GS-12.	GS-13 VI	GS-14 VII	GS-15 VIII	GS-16 IX
Consultants	.12,187	\$13,913	\$15,586	\$18,022	\$20,347	\$23,114	\$26,525	\$25,823	\$40,19.
Centractors	12,609	14,355	16,157	19,713	21,183	22,187	27,854	30,331	39,416
State Departments & Agencies (Transportation, Highway, Public Works, etc.)	14,059	15,755	16,763	19,116	21,850	24,013	26,226	29,353	33,033
Municipalities, Counties, and Regional Authorities	14,785	16,074	16,981	19,388	20,904	23,209	25,306	27,459	32,529
Railroads, Utilities & Industries	14,800	17,134	17,052	19,885	21,936	25,240	27,609	35,971	40,979
Education	21,898	22,252	22,600	19,280	19,615	24,725	26,371	30,202	31,724

56

ERIC

SOURCE: The Institute of Electrical and Electronics Engineers, <u>IEEE 1975 U.S.</u>

Membership Salary Fringe Benefits and Opinion Survey, July 1975

TABLE 86 - NUMBER AND MEAN SALARY OF FULL-TIME IEEE MEMBERS EMPLOYED IN THEIR AREA
OF PRIMARY TECHNICAL COMPETENCE BY PRIMARY END PRODUCT
OR FUNCTION OF PLANT OR INSTITUTION, 1975

Primary End Product or Function of Plant or Institution	Number of Respondents	Salary
Power Production, etc.	3,940	\$21,960
Government Agency and Military	3,653	23,600
Aircraft, Missiles, etc.	3,488	23,660
Communications Systems or Equivalent	3,155	24,510
Power Generation, etc.	2,280	23,840
Independent Research, etc.	2,103	25,210
School, University, or Library	2,098	21,860
Industrial Controls, etc.	1,699	22,460
Components or Sub-Assemblies	1,531	24,790
Industrial Companies, etc.	1,480	23,890

TABLE 87 - NUMBER AND MEAN SALARY OF FULL-TIME EMPLOYED IEEE MEMBERS
BY AREA OF PRIMARY TECHNICAL COMPETENCE, 1975

Primary Technical Competence	Number of Respondents	Salary
Engineeri y Management	4,977	\$29,410
Power Engineering Society	4,914	21,570
Aerospace and Electronic Systems	4,280	24,270
Computers	4,150	22,370
Communications	2,619	24,740
Circuits and Systems	2,713	20,720
Industry Applications	2,244	22,350
Control Systems	1,372	21,510
Instrumentation and Measurement	1,360	22,290
Electron Devices	1,318	25,860



SOURCE: The Institute of Electrical and Electronics Engineers, IEEE 1975 U. S. Membership Salary Fringe Benefits and Opinion Survey, July 1975

TABLE 88 - NUMBER AND MEAN SALARY OF FULL TIME IEEE MEMBERS EMPLOYED IN THEIR AREA

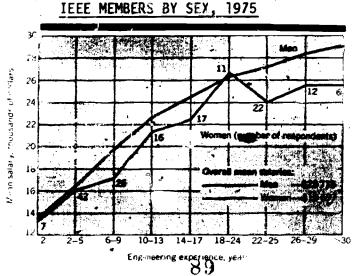
OF PRIMARY TECHNICAL COMPETENCE BY INDUSTRY OR SERVICE OF EMPLOYER, 1975

	Number of	
INDUSTRY OR SERVICE OF EMPLOYER	Respondents	Salary
Federal Covernment	4,213	\$23,770
Electrical Computing Equipment	3,502	24,030
Electrical Companies and Systems	<b>3,</b> 33	22,310
Consulting Engineers	2,215	25,400
Communications Companies	1,910	24,600
Nonprofit Education and Research	1,824	ეკ <b>,62</b> 0
Electrical Machinery Equipment and Supplies	1,742	25,390
Misc. Manufacturing Industries	1,509	23 ,800
Aircraft	1,487	22,980
Other Not Listed	2,179	24,040

TABLE 89 - .. UMBER AND MEAN SALAR: OF IEEE
MEMBERS BY RACIAL ORIGIN, 1975

PACIAL ORIGIN	Number of Respondents	Salary
Caucasian	33,983	\$23,795
Black	7.41	22,566
American Indian	22	22,522
Oriental	911	21,661
Spanish Surnamed	189	21,378

CHART 10 - SALARY VERSUS ENGINEERING EXPERIENCE OF





SOURCE: American Institute of Industrial Engineers, Inc., Compensation of Industrial Engineers, August 1975

TABLE 90 - NUMBER AND TOTAL ANNUAL INCOME OF INDUSTRIAL ENGINEERS
BY TYPE OF EMPLOYER, 1974-1975

TYPE OF EMPLOYER	Total Employees	Median Income	Mean Income
Food and Kindred Products	199	\$19,000	\$20,929
Textile Mill Products	94	18,000	19,843
Apparel and Other Textile Products	115	17,501	21,685
Paper and Allied Products	152	18,200	19,909
Printing and Publishing	90	20,001	21,134
Chemical and Allied Products	278	21,000	22,484
Rubber and Misc. Plastics Products	146	16,501	17,949
Stone, Clay and Glass Products	107	18,000	19,820
Primary Metal Industries	332	20,000	21,898
Fabricated Metal Products	670	12,200	20,034
Machinery (Except Electrical)	214	19,500	21,642
Electrical and Electronic Equipment	699	19,000	20,591
Transportation Equipment	216	18,800	20,522
Other Manufacturing Industries	601	18,600	21,131
Banks and Finance Organizations	70	17,864	20,383
Colleges and Universities	319	23,000	24,288
Consulting Organizations	287	27,000	30,189
Governmental Organizations	578	22,000	22,395
liospitals and Health Organizations	214	18,001	19,240
Merchandising (Wholesale and Retail)	76	23,416	26,274
Public Utilities (Electric, Gas, Pipelines, and Sanitary Services)	65	20,001	21,427
Transportation (Air, Rail, Truck and Water) and Warehousing	137	21,000	23,064
Other Non-Manufacturing Industries	236	20,200	22,571

72 SOURCE:

American Institute of Industrial Engineers, Inc., <u>Compensation of Industrial</u> Engineers, August 1975

TABLE 91 - NUMBER AND TOTAL ANNUAL INCOME OF INDUSTRIAL ENGINEERS
BY DEGREE LEVEL, 1974-1975

DEGREE LEVEL	Total Employees	Median Income	Mean Income
?h.D.	306	\$24,000	\$25,508
MA/ME/MS ~	1,093	, 388	23,263
мва	614	:00	24,589
Bachelor's (Engineering)	2,317	500,	21,150
Bachelor's (Non-Engineering)	835	18,501	20,292
Less Than Bachelor's Degree	711	17,900	18,936

TABLE 92 - NUMBER AND TOTAL ANNUAL INCOME OF INDUSTRIAL ENGINEERS
BY YEARS OF EXPERIENCE, 1974-1975

YEARS OF EXPERIENCE	Total Employees	Median Income	Mean Income
Under 2 Years	<b>30</b> 8°	\$12,760	\$13,201
2-4 Years	754	14,300	15,165
5-9 Years	1,216	18,000	<b>18,5</b> 34
10-14 Years	1,066	20,800	21,977
15-19 Years	902	22,801	24,614
20-24 Yoars	854	24,000	25,711
25-29 Years	484	25,000	26,907
30 Years and Over	302	25,000	30,404

TABLE 93 - NUMBER AND TOTAL ANNUAL INCOME OF INDUSTRIAL ENGINEERS
BY GEOGRAPHIC AREA, 1974-1975

GEOGRAPHIC AREA	Total /Employees	Median Income	Mean Income
Northeastern States	1,345	\$20,200	\$23,281
Southern States	1,255 .	19,500	20,976
Midwestern States	1,254	19,801	21,413
Southwestern States	403	19,500	21,907
Plains States	358	19,466	20,389
Mountain States	188	19,418	20,787
Pacific States	654	21,500	22,543
Canada	400	18,000	19,713



SOURCE: American Society for Metals, 1973 Salary and Fringe Benefit Survey, May 1974

TABLE 94 - MEDIAN ANNUAL SALARIES OF ASM\* MEMBERS AND OF METALLURGICAL AND MATERIALS ENGINEERS BY GEOGRAPHIC REGION, 1973

GEOGRAPHIC REGION	ALL ASM MEMBERS	METALLURGICAL AND MATERIALS ENGINEERS
Pacific	1\$19,100	\$19,100
Mountain	19,000	19,250
West North Central	18,200	18,200
West South Central	18,240	18,425
East North Central	18,000	18,000
East South Central	18,000	- 18,000.
South Atlantic	19,500	18,00)
Middle Atlantic	19,668	19,200
New England	19,000	19,584

TABLE 95 - MEDIAN ANNUAL SALARIES OF ASM\* MEMBERS AND OF METALLURGICAL AND MATERIALS ENGINEERS BY PRIMARY TECHNICAL INVOLVEMENT, 1973

PRIMARY TECHNICAL	ASM MEM	IBERS	METALLURGICAL AND MATERIALS ENGINEERS		
INVOLVEMENT	% of Responses	Salary	% of Responses	Salary	
Materials Testing and Quality Control	14.5	\$15,780	15.2	\$16,300	
Materials System & Design	8.3	18,800	9.6	19,500	
Materials Science	12.3	19,717	17.7	19,500	
Heat Treating	3.5	No.463	2.3	16,000	
Technical Management	19.5	22,530	17.4	22,000	
Metals Production	5.9	18,100	6.6	16,800	
Materials Forming	2.8	17,700	2.9	17,700	
Welding and Joining	4.0	18,500	4.6	17,166	
Casting Processes and Foundry Technology	4.7	18,000	4.3	16,808	
Education and Training	3.5	19,000	3.8	20,000	
Othe:	17.1	18,700	14.1	18,500	

American Society of Metals (includes individual executives and engineers within the broad metals industry)



. 74

SOURCE: American Society for Metals, 1973 Salary and Fringe Benefit Survey, May 1974

TABLE 96 - MEDIAN ANNUAL SALARIES OF ASM\* MEMBERS AND OF METALLURGICAL AND MATERIALS ENGINEERS BY INDUSTRIAL GROUPING, 1973

INDUSTRIAL GROUPING	ALL ASM MEMBERS	METALLURGICAL AND MATERIALS ENGINEERS
Primary Metal Production	\$18,500	\$17,862
Fabricated Metal Products	18,000	17,500
Transportation Equipment	18,792	19,100
Electrical & Electronic Machinery	19,758	19,758
Machinery, Except Electrical	17,226	17,000
All Other Manufacturing	19,000	18,900
All Other	20,000	20,000

TABLE 97 - MEDIAN ANNUAL SALARIES OF ASM\* MEMBERS BY
CURRICULUM OF HIGHEST DEGREE, 1973

CURRICULUM OF HIGHEST DEGREE	% of Responses	Salary
Metallurgical Engineering	48.2	\$19,000
Materials Science	5.3	19,000
Mechanical Engineering	10.1	19,500
Industrial Engineering	2.5	20,000
Chemical Engineering	4.9	21,000
Chemistry	5.5	20,000
Other	12.0	19,000

American Society of Metals (includes individual executives and engineers within the broad metals industry)

SOURCE: Engineering Manpower Commission, Salaries of Engineering Technicians, 1973

TABLE 98 - NUMBER AND MEDIAN SALARIES OF ENGINEERING TECHNICIANS BY TYPE OF EMPLOYMENT

AND SELECTED YEARS SINCE GRADUATION, 1973

				·.					
TYPE OF EMPLOYMENT				<del></del>	ADUATION	- BASE YE	AR 1973 •		
LUFLOTPIENT	1 -	5 ,	7	9-11	15-17	<del></del>	21-23		35+
All Industry	( 787) \$8,600	(1,571) \$ 9,900	(1,579) \$10,450	(3,971) \$11,200	(3,024) \$12,150	(2,632) \$12,400	(2,530) \$12,500		(2,789) \$12,350
All/ManufacturingIndustry	( 429)	( 904)	( 980)	(2,514)	(1,987)	(1,718)	(1,588)	(1,316)	(1,598)
	8,500	9,700	10,250	10,950	11,950	12,200	12,300	12,250	11,900
All Non-Mfg.	( 358)	( 657)	( 599)	(1,457)	(1,037)	( 914 <b>)</b>	( 942)	( 743)	(1,191)
Industry	8,600	10,350	11,000	11,700	12,450	12,650	12,750		12,850
Educational	( 62) 8,350	( 52) 9,350	( 50.) 9,750	( 44) 10,150	( 37) 10,550	( 48) 10,600	(° 48) 10,550		( 131) 10,200
Federal	( 84)	( 120)	( 140)	( 317)	( 330)	( 337)	( 391)	( 339)	( 445) ·
Sovernment	7,300	8,950	9,750	10,900	12,700	13,250	13,650	13,900	13,800
State	( 377)	( 598)	( 624)	(1,766)	(1,384)	(1,110)	( 772)	( 558)	(1,053)
Government	6,750	8,400	9,150	9,950	10,650	10,700	10,650	10,450	10,350
Local	( 22)	( 21)	( 27)	( 47)	( 45)	( 26)	( 28)	( 35)	( 66)
Government	7,200	8,800	9,450	10,350	]1,500	11,850	12,050	12,300	12,350
Non-Gov't.	( 102)	( 278)	( 201)	( 475)	( 377)	( 365)	( 434)	( 291)	( 641)
R & D	9,250	10,650	11,250	11,950	12,750	12,800	12.750	12,400	11,800
Engincering Architectural Consulting	( 116) 7,500	( 126) 8,900	( 88) 9,600	( 258) 10,500	★ 169) 11,850	( 153) 12,250	( 109) 12,400	( 98) 12,400	( 146) 11,950
Industrial	( 73))	( 188)	( 115)	( 205)	( 144)	( 127 <b>)</b>	( 164)	( 111)	( 184).
R & D	9,400	11,300	11,950	12,650	13,350	13,500	13,600	13,650	
Chemical and	( 27)	( 74)	( 52)	( 112)	( 65)	( 73 <b>)</b>	( 84)	( 105)	( 120)
Petroleum Industry	8,650	9,450	9,800	10,350	11,200	11,550	11,850	12,250	12,550
Electric	( 116)	( 250)	(† 271)	( 568)	(. 369)	( 303)	( 308)	( 275)	( 304)
Utilities	9,500	10,600	11,100	11,800	12,950	13,350	13,700	14,200	14,500
R & D	( 50)	( 117)	( 123)	( 346)	( 281)	( 281)	( 305)	( 202)	( 494)
Laboratories	8,450	9,800	10,400	11,200	12,250	12,450	12,450	12,100	11,150
Technical	( 22)	( 26)	( 28)	( 104)	( 34)	( 51)	( 62)	( 46)	( 37)
Services	8,500	9,300	9,700	10,250	11,200	11,600	11,950	12,450	12,900
Transportation	( 2)	( 5)	( 5)	( 21)	( 11)	( 10)	( 8)	( 17)	( 32)
Services		10,850	11,100	11,500	12,250	12,550	12,800	13,100	:13,000
Gas Utilities & Pipelines	( 1)	( 4)	( 8) 9,500	( 26) 10,100	( 23) 11,000	( 23) 11,450	( 30) 11,850	( 24) 12,450	( 37) 12,700
Construction	( 13)	( 26)	( 37)	( 76)	( 61)	( 58)	( 41)	( 33)	( 46)
& Mining	7 <b>,</b> 900	9,050	9,600	10,500	12,200	12,900	13,450	14,000	13,200
Electrical & Electronic Products	( 242)	( 560)	( 504)	(1,329)	(1,031)	( 895)	( 838)	( 620).	( 549)
	9,400	10,550	11,050	11,800	12,950	13,350	13,550	13,700	13,350
Metal	( 60)	( 162)	( 209)	( 497)	( 356)	( 311)	( 268)	( 233)	( 470)
Products	8,400	9,950	10,600	11,400	12,450	12,750	12,950	.13,100	13,150
Machinery	( 25)	( 33)	( 3&)	( 118)	( 97)	( 74)	( 64)	(. 54)	( 65)
	7,750	8,850	9.350	10,000	10,850	11,100	11,150	11,050	10,600
Instruments	( 1 <sup>1</sup> ) 8,250	( 41) 9.150	( 29) 9,450	9,850	( 32) 10,200	( 17) 10,250	( 20) 10,200	( 21) 10,100	( . 28) 9,950
Aerospace	( 77)	( 138)	( 190)	( 559)	( 554)	( 600)	( 603)	( 436)	( 666)
	7.450	8.700	9,250	10.000	11,000	11,200	11.300	11.150	10,800
All Mechanical Products	7,800	( 410) 9,200	9,80c	(1,215) 10,500	( 978) 11,350	( 828) 11 <b>,</b> 550	( 780) 11,600		(1,061) 11, <b>4</b> 00

SOURCE: Engineering Manpower Commission, Salaries of Engineering Technicians, 1973

TABLE 99 - NUMBER AND MEDIAN SALARIES OF ENGINEERING TECHNICIANS BY GEOGRAPHIC

AREA AND SELECTED YEARS SINCE GRADUATION, 1973 (ALL INDUSTRY)

						_			
GEOGRAPHIC		YEARS SINCE GRADUATION - BASE YEAR 1973							
AREA ·	1	.5	9-]]	15-17	18-20	21-23	27-29	35.+-	
Northeast	( 190) \$8,050	( 308) \$9,250	( 980) \$10,400	( 696) \$11,250	( 623) \$11,500	( 560) \$11,700	(· 500) \$11,900	( 635) \$11,950	
North Central	( 129) 8,100	( 390) 9,400	( 920) 10,850	( 615) 12,100	( 530) 12,450	( 548) 12,550	(` 521) 12.400	( 927) 11,700	
South	( 92) 8,500	( 255) 9,550	( 675) 10,600	( 458) 11,450	( 408° 11,70°)	( 359)	( 279) 12,100	( 435) 12,200	
West	( 125) 7,750	( <b>1</b> 82) 9,100	( 502) 10,650	( 515) 11,800	( 426) 12,100	( 449) 12,200	( 320) 12,050	( 442) 11,500	

TABLE 100 - NUMBER AND MEDIAN SALARIES OF BACHELOR OF TECHNOLOGY RECIPIENTS BY

TYPE OF EMPLOYMENT AND SELECTED YEARS SINCE GRADUATION, 1973

TYPE OF EMPLOYMENT	YEAR SINCE GRADUATION-BASE YEAR 1973							. :
LIN LOTPILM.	1	5	9-11	. 15-17	18-20	21-23	27-29	35+
All Industry	( 186)	( 71)	( 78)	( ;37)	( 34)	( 35)	( 17)	( 43)
	\$ 9,700	\$11,150	\$12,450	\$13,150	\$13,250	\$13,200	\$13,050	\$12,850
All`Manufacturing	( 116)	( 35)	( 42)	( 23)	( 21)	( 18)	( 9)	( 26)
Industry	9,500	10,900	12,400	13,450	13,650	13,750	13,650	13,350
All Non-Mfg.	( <i>7</i> 0)	( 36)	( 36)	( 14)	( 13)	( 17)	( 8)	( 17)
Industry	10,250	11,550	12,550	12,650	12,400	12,000	11,150	10,150
All Government	( )7)	( 11)	( 24)	( 11)	( 11)	( 14)	( 12)	( 10)
	12,250	8,150	8,850	11,250	12,250	14,000	13,350 -	11,650