This monograph presents the results of an Educational Testing Service study, studies by the Council of State Governments, and research by the Department of Labor staff on state occupational license laws. Major sections include: (1) composition and powers of the licensing boards, (2) eligibility requirements (covering personal and technical qualifications and fees), (3) licensing practitioners from other states, (4) public information, and (5) manpower implications. Implications discussed concern: (1) the need for better information, (2) the desirability of uniform codes, (3) the need to establish testing and grading standards, (4) work-experience requirements, (5) nontechnical requirements, (6) lack of training facilities as a barrier to occupational entry, and (7) the question of who should bear the cost of protecting the public. Information regarding the number of selected occupations which are licensed, the number of states licensing selected occupations, and a list of selected occupations licensed by the various states are appended. (JK)
OCCUPATIONAL LICENSING
AND THE SUPPLY OF
NONPROFESSIONAL MANPOWER

U.S. DEPARTMENT OF HEALTH, EDUCATION & WELFARE
OFFICE OF EDUCATION

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U.S. DEPARTMENT OF LABOR

MANPOWER ADMINISTRATION
PREFACE

This monograph is one of a series based on manpower research studies sponsored by the Manpower Administration of the U.S. Department of Labor under title I of the Manpower Development and Training Act of 1962. A pilot study of the impact of licensing practices on the availability and mobility of nonprofessional manpower, conducted by Drs. Benjamin Shimberg and John V. Moe of the Educational Testing Service of Princeton, N.J., under a research grant (No. 91-32-68-18), forms the basis for this monograph.

The purpose of the study was to obtain information on the structure and process of occupational licensing to determine its impact on job entry and interstate mobility of skilled manpower. Licensing requirements, examination procedures, reciprocity practices, communication between licensing boards and applicants, indirect costs of licensing, and the availability and accessibility of training facilities were examined. Limited data were obtained on applicant volume and pass-fail rates as well. The researchers interviewed members of licensing boards or State officials who oversee the boards' activities and, where possible, State employment service representatives, employers, practitioners, and vocational educators. The occupations studied were primarily those with manpower shortages (practical nurse and plumber, for example), but limited data were also obtained for the occupations of barber and cosmetologist because of the many workers employed in these fields. The study covered the largest State—California, Florida, Illinois, New York, and Texas—in each of five geographic regions as well as some of the major municipalities in these States.

As a result of the pilot study, the Manpower Administration contracted with the Educational Testing Service for a similar but broader study of licensing practices at the local as well as the State level. At the same time, Michigan State University is obtaining data under a contract with the Manpower Administration on numbers of applicants, new licenses, renewals, licensed practitioners, and persons who fail the licensing examination.

These two studies are scheduled for completion in 1970. Meanwhile, the findings of the pilot study by the Educational Testing Service, together with other data, can be useful in identifying those aspects of occupational licensing that directly affect the supply and mobility of skilled manpower.
This monograph was written by Karen Greene of the Office of Manpower Research, and the author gratefully acknowledges the substantial research contributions made by Edna Young, Pauline Young, and Elberba Solomon in its preparation.
CONTENTS

PREFACE ........................................................................................................ iii
INTRODUCTION ................................................................................................. 1
COMPOSITION AND POWERS OF THE LICENSINGBoARDS ...................... 3
ELIGIBILITY REQUIREMENTS ......................................................................... 5
   Personal Qualifications ................................................................................ 6
   Technical Qualifications ............................................................................. 6
   Fees ........................................................................................................... 8
LICENSENG PRACTITIONERS FROM OTHER STATES ............................... 9
PUBLIC INFORMATION .................................................................................... 11
MANPOWER IMPLICATIONS .......................................................................... 13
APPENDIX .......................................................................................................... 15
   A. Number of Selected Occupations Licensed by State ......................... 17
   B. List of Selected Occupations Licensed by State ................................. 19
   C. Number of States Licensing Selected Occupations ......................... 51
INTRODUCTION

In recent years this country has experienced a sharp increase in occupational licensing legislation. During the past quarter century, such laws have doubled the number of professions, skilled trades, and even semi-skilled jobs that a worker may not enter until he has demonstrated his competence and integrity to the satisfaction of the Federal, State, or municipal licensing authority. To the list of nonprofessional occupations that are old standbys in licensing—barber, beautician, practical nurse, plumber, and electrician—have been added such diverse occupations as jockey, horseshoer, tattoo artist, moving picture operator, watchmaker, and wild animal collector. In a 1960 census—the most recent data available—there were more than 7 million people working in occupations that were licensed in one or another jurisdiction. A 1968 study of New York City licensing indicated that about 500,000 workers in that city alone were affected by licensing laws.

Altogether there are almost 2,800 statutory provisions requiring occupational licenses, according to a review of State codes for 1968-69. The number of licensed occupations varies greatly from State to State. A resident of Pennsylvania, Illinois, or California may find entry into about 200 occupations subject to State regulation, whereas in North Dakota about one-third as many occupations are subject to State licensing controls. (See appendix A and chart 1.)

This variation from State to State suggests some dilution of the original purposes of laws that regulate occupations—to protect the public from incompetent and unscrupulous practitioners and to promote high performance standards. While many of the laws that regulate occupations are clearly countermeasures against potential abuses, many others appear to have been encouraged by the workers in the licensed occupations. These workers have an advantage over those who are not subject to such controls in terms of higher income and professional recognition. From the standpoint of private groups, licensing may be a means of "... employing Government to standardize admission requirements and minimize competition" within the licensed occupation.

The Department of Labor has a particular interest in seeing that entry into occupations remains reasonably open to the increasing number of young men and women entering the labor market and in maintaining individual freedom to move throughout the vast job market. Hence, it was the Department's concern with the potential barriers to job entry and mobility that prompted the Educational Testing Service's investigation of licensing practices in nonprofessional occupations where there were manpower shortages.

5 Occupational Licensing Legislation in the States, p. 5.
This monograph presents the results of the E.T.S. study, studies by the Council of State Governments, and Department of Labor staff research on State occupational license laws. They permit a tentative assessment of the manpower implications of occupational licensing. Full identification of those aspects of licensing that directly affect the supply and mobility of manpower must await completion—in 1970—of two new studies now underway. (See preface, p. iii.)

All classes of licensed occupations are presented in the appendix, including professional occupations and those that require only the payment of a nominal fee or bonding. The report, however, is concerned solely with licensing as an instrument for regulating entry into and practice in occupations that usually require no more than 2 years of postsecondary education and focuses on nonprofessional occupations for which licensure requires some demonstration of competence.
COMPOSITION AND POWERS OF THE LICENSING BOARDS

The only comprehensive analysis of State legislation dealing with the organization, powers, and duties of State licensing boards—a 1952 study by the Council of State Governments—showed several characteristic features of State licensing systems that could, and in fact do, operate to favor license holders: the vested interests of the licensing boards, the broad powers entrusted to them, and their freedom from the usual State financial and personnel controls. The council found that a separate board was usually established for licensing each occupation. About three-fourths of the licensing boards were composed solely of practitioners in those occupations that the boards control. Apparently, then, no conflict of interest is seen in permitting laws designed to protect the public interest to be administered by members of a group whose personal financial interests are involved.

The usual stated purpose of staffing licensing boards with members of the occupation, according to the council's study, is to insure that each board possesses expert knowledge in the field in which it works. This purpose can also be served by appointing board members from related occupations. According to a recent study of health occupations by the U.S. Public Health Service, dental hygienists were reviewed by the regular dental boards in each State, and practical nurses were licensed by boards of registered nurses in some States. A few licensing boards—those for chiropractors, clinical laboratory personnel, midwives, opticians, physical therapists, podiatrists, and sanitarians—were without any representation from the practitioner group. For the most part, however, the provision for expertise of board members tends to keep control of an occupation among its members or persons in closely related occupations.

One means of minimizing the influence of specific occupational groups is to centralize the licensing function within a departmental unit. Already more than a third of the States have reorganized their licensing boards along these lines. According to the council's report, "Proponents of centralizing the licensing function claim that coordination is a necessary step if there is to be effective control by the responsible State officials." The report also points out: "With administration centralized, occupational groups can continue to be major forces in establishing and enforcing regulatory policies, but through a State agency which can reconcile the interests of the general public with those of the private associations." Some critics of centralization caution that it may lower standards. The National Electrical Contractors Association, for example, asserts:

Experience has shown that standards of inspection and capability can reasonably differ between city, urban and rural areas because of the differing densities of both populations and building structures and types of occupancies. A State-wide licensing code involving inspection and licensing for

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* Ibid., p. 29.
* Ibid., p. 36.

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capability that would be sufficient to provide adequate protection to the public in a city, might have requirements that could be considered to be excessive for rural areas. The tendency therefore in the case of State-wide legislation has been to reduce the requirements in the direction of objectives sufficient for rural areas to the detriment of the public in the city areas.13

The Council of State Governments also pointed out in its report that most licensing agencies "possess a large array of powers." Through the examining process and the power to establish qualifications for applicants, licensing boards can determine how many persons are permitted to enter a licensed occupation and influence the type, location, and conditions of training required of applicants. Through the power to establish licensing and examining fees—often their sole source of finance—the boards may limit either access to the occupation if fees are set too high or their own scale of operation if fees are too low. According to the Educational Testing Service, licensing board members usually are full-time practitioners in the licensed occupation receiving only a nominal per diem payment for the time they devote to board activities.

Licensing boards also frequently possess substantial legislative and judicial authority in addition to their administrative powers, according to the Council of State Governments study. Some licensing agencies could both prosecute a violation and suspend a license; some boards possessed the power to fix minimum costs for practitioner services and to enact rules and regulations in the licensed occupations. In exercising all of these powers, most boards were subject to some control by a State executive agency or legislative approval of their budgets. In fact, the council pointed out that the absence of the usual financial and personnel controls over some licensing agencies makes it difficult to hold any State official responsible for the actions of licensing boards or to integrate their policies with overall State government policy.14 The licensing boards were usually accountable—if challenged—only to the courts, thus insulated from restraints normally imposed by our system of checks and balances.

However, provisions for administrative appeal currently exist in some State statutes. In New York, for example, the Educational Testing Service study revealed that candidates for licensure have a right to appeal to the Board of Regents if they feel they have not been treated fairly; however, such appeals are unusual.15

Licensing board decisions have been challenged in the courts. The Illinois courts found in 1946 that a license fee was prohibitive and in 1950 that apprentice requirements were too restrictive; a 1953 decision by the Iowa courts declared that the scope of a licensing board’s regulation was too broad; in 1961 a Massachusetts court declared that there were insufficient standards to control administrative discretion; and the New York courts in 1962 found the length of time required to work in the occupation before obtaining a master plumber’s license was too long.16 Furthermore, the U.S. Supreme Court in 1963 extended the due process requirements of the 14th amendment into the area of occupational licenses.17

13 Local Electrical Code, Licensing and Enforcement Legislation, a discussion paper prepared by the National Electrical Contractors Association, 1965, p. 11.
14 Occupational Licensing Legislation in the States, p. 47.
17 Ibid., p. 108.
ELIGIBILITY REQUIREMENTS

The actual practices of State licensing boards, like their legislative authority, may restrict access to occupations and geographic mobility within the occupation, according to the 1968 Educational Testing Service study. State licensing generally includes eligibility standards, such as residence in the State; attainment of a minimum age; completion of specified types and amounts of education, training, or experience; written or performance tests; and payment of a fee.

The Educational Testing Service reported that few boards issue adequate information about the requirements and procedures for licensure and some boards impose eligibility requirements that appear to be excessive in light of job performance standards. The E.T.S. also reported that the examination for some occupations is so difficult that a majority of the applicants fail in their first attempt. In many cases, the failure rate is substantially higher for applicants who have acquired experience on the job as compared with those who have attended accredited institutions. Those who fail must often pay reexamination fees as well as additional transportation costs if they wish to take the examination again. If the applicant wins his license in the face of such obstacles, the great geographic variation in the requirements for licensing may inhibit a move to another locality unless he can satisfy the licensing requirements in the new locality.

The detailed discussion on licensing practices is based primarily on information for the following shortage occupations in the five States and a limited number of municipalities included in the Educational Testing Service pilot study.

<table>
<thead>
<tr>
<th>Shortage occupation</th>
<th>Cal.</th>
<th>Fla.</th>
<th>Ill.</th>
<th>N.Y.</th>
<th>Tex.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Air-conditioning and refrigerator maintenance and repair serviceman</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Aircraft mechanic</td>
<td>X</td>
<td>X</td>
<td>X</td>
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<td></td>
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<tr>
<td>Dental hygienist</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
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<tr>
<td>Draftsman</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
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<tr>
<td>Electrician</td>
<td>X</td>
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<td>X</td>
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<td></td>
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<tr>
<td>Elevator maintenance man or repairman</td>
<td>X</td>
<td>X</td>
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<tr>
<td>Laundry machine operator-drycleaner</td>
<td>X</td>
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<tr>
<td>Medical laboratory assistant</td>
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<td>X</td>
<td></td>
</tr>
<tr>
<td>Optician (ophthalmic dispenser)</td>
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<td>X</td>
<td></td>
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<tr>
<td>Plumber and pipefitter</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Practical nurse</td>
<td>X</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
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<tr>
<td>Psychiatric attendant</td>
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<td>X</td>
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</tr>
</tbody>
</table>

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Personal Qualifications

Minimum age limits, assurance of good moral character and good health, a minimum period of residence in the State, and U.S. citizenship constitute the non-technical demands made of most applicants for licensure. According to a later study by the Council of State Governments, the minimum age requirement seemed to bar few, if any, technically competent applicants from securing licenses. In those States visited by the Educational Testing Service investigators, residency did not pose a serious obstacle to out-of-State applicants. The citizenship requirement, however, would bar technically competent alien applicants who may have no intention of becoming citizens of this country.

The requirement of evidence of "good moral character" may also bar some potential practitioners, especially the urban poor, who often have criminal records. While convictions for felonies or "crimes of moral turpitude" are the usual grounds for ineligibility, arrests in themselves or misdemeanor convictions could sometimes disqualify an individual. Moreover, because many boards routinely send applicants' fingerprints to the F.B.I. for checking, failure to disclose all arrests and convictions, whatever the reason, will frequently result in denial of a license. When a criminal record is not related to an individual's capacity to perform the job, barring him from the trade of his choice counters efforts of correctional institutions and rehabilitation programs to obtain gainful employment for offenders.

Technical Qualifications

Of the three types of technical qualifications—education, work experience, and examination—the testing requirement is probably the most critical for applicants. Written or oral examinations have become a prerequisite for practically all licensed occupations—from barber to bookkeeper and from electrician to elevator operator. Unless applicants who fail examinations receive temporary work permits, they are not likely to be able to practice without additional costs in reexamination fees, transportation, and loss of earning time. While examinations are designed to weed out unqualified and incompetent applicants who cannot meet minimum standards of performance, tests can become devices to exclude applicants who actually are qualified unless an equitable and reliable testing framework is maintained. The absence of well-defined standards and the subjective nature of performance ratings among many local and State licensing boards, according to the Educational Testing Service, "makes this [exclusion] relatively easy to accomplish."

In States where licensing examinations are given only in English, applicants who cannot read, write, or speak English obviously cannot take the licensing examination regardless of their technical qualifications or the language requirements of the job. New York State is one example where all examinations are given in English, despite its large Spanish-speaking Puerto Rican population.

Some States make provisions for applicants who do not speak English. For example, the Texas Plumbing Board provides a Spanish-speaking examiner, and in Florida an applicant for a barber's license who does not speak English can be supplied with an interpreter for a fee of $30 to $35. The Florida Cosmetology Board also permits the use of interpreters, but the applicant is responsible for providing his own.

In its limited survey, the Educational Testing Service found that many board members lack expertise in the field of testing. As a result, the examinations vary widely in the quality of questions and their degree of difficulty. Performance ratings for practical examinations were singled out for special criticism as they lacked standardization and as grading was usually subjective. The E.T.S. report pointed out that many State and local licensing boards prepare their examinations in a "haphazard" fashion—utilizing questions that have not been reviewed for clarity nor checked beforehand to determine what should constitute an acceptable answer.

Notable exceptions pointed out by the Educational Testing Service investigators were the national exam-
institutions for dental hygienists and practical nurses—both of which are prepared by professionally trained testing specialists. Test specifications for the dental hygiene exam are prepared by the Board of Dental Examiners in consultation with dental hygiene educators and State board examiners. For the practical nursing exam, the specifications are developed by subject matter experts from various licensing boards and the professional staff of the National League of Nursing. To insure that the questions meet with the approval of various State boards, preliminary versions of the exam are sent from the test development committee to each State board before it is pretested in a cross section of States. Results are then subjected to item analysis to determine which items should be retained, and finally norms are established for the final test.

The Educational Testing Service found that most State boards expressed little or no concern about whether or not different exams for the same occupation were comparable in content or difficulty. While the tests usually have the same number of items and presumably cover the same body of knowledge, one form may be considerably more difficult than another. Thus, if the passing grade is based on a fixed percentage of correct answers—which is the usual case, the likelihood of obtaining a satisfactory score varies greatly from one test to another. Similarly, in States that use identical examinations on different occasions for all candidates, the likelihood of passing increases as information about test content becomes more widely known.

The Educational Testing Service's inspection of several licensing examinations revealed that they tended to emphasize recall of facts and small details. Moreover, several vocational educators interviewed in the survey complained that the tests continued to include questions about obsolete practices and trivial material. Since vocational educators admit that the exam content dictates the trade school curriculum, these obsolete questions will obviously affect the caliber of training in the trade schools. These shortcomings raise serious doubts about whether the exam can be used to measure an individual's potential ability to perform a job or whether they simply serve as achievement tests for training school graduates.

In some occupations, the difficulty of the examination for persons without formal training may be intensified by the fact that there are only a few accredited

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25 Passing the ophthalmic exam without formal training is difficult because it covers such subjects as mathematics, ophthalmic physics, physiology of the eye, and optics. It is thus not surprising that only 20 percent of the applicants for an ophthalmic dispenser's license in New York passed a recent examination and in Florida the rate was only 36 percent.
26 Formal training programs have become a prerequisite for licensure in such occupations as practical nursing, cosmetology, and dental hygiene. Those whose training took place in another area must have their education and/or experience evaluated by the licensing board in the State in which they intend to practice. If the board does not accept the out-of-State experience at full value, the applicant generally must take additional instruction at an in-State institution.
27 The necessity of returning to school may delay entry into the occupation or may even persuade an individual to seek employment in another locality or in a nonlicensed occupation.
28 The importance of formal instruction is not open to serious question in highly specialized occupations where the requisite skills are not easily learned from practical experience or without great risk to the public welfare. In occupations where the job skills can be learned through practice, however, requiring training in “approved” institutions and additional work experience appears to prolong unnecessarily the period when an individual is working at low wages, if at all. According to the National Barber Apprenticeship Policy—which provides the basic standards for State Bureau of Apprenticeship and Training programs—a typical requirement for licensure as a barber includes a 24-month apprenticeship in addition to graduation from an accredited barber's school. This 6-month preapprenticeship schooling includes the study of “hygiene and bacteriology; histology of the hair, skin muscles and nerves; elementary chemistry relating to sterilization and antiseptics; and diseases of the skin, hair and glands.” The length and content of training needed for nonprofessional occupations seems
to deserve study by licensing boards, occupational groups, and vocational educators.

Licensing boards do, on occasion, waive specified educational requirements by accepting alternatives and equivalents. This makes it possible for boards to license applicants who do not meet the formal educational or training requirements, but who otherwise appear to be well qualified. According to the Council of State Governments study, however, "Professional associations which emphasize formal educational training sometimes tend to view these substitute provisions with disfavor."29

These substitutions vary widely from one State to another and generally are a much longer route to licensure. In California, for example, an applicant seeking a vocational nurse's license must have completed a State-accredited 12-month course; a 450-hour course and 3 years of paid work experience; a basic course of instruction offered by the military and 3 years of service in the Medical Corps; or 61/2 years of paid work experience for those without formal instruction.30

In skilled trades such as electrician and plumber, work experience—usually as an apprentice—may take precedence over formal education or training. The apprenticeships are long, however, often lasting 5 years to meet the requirements for journeyman plumber and at least 4 years for a journeyman electrician. Five years of work as a journeyman are usually needed to become eligible for a master plumber's license.31 A long apprenticeship may discourage some jobseekers despite the progressive wage increases provided under virtually all apprenticeship agreements.

The Educational Testing Service investigators found some indication that licensing boards sometimes accepted alternatives to work experience, such as teaching in a vocational school.32 The extent to which such waivers exist and are employed by the licensing boards is presently not known, but, when available, should provide some indication of the rigidity of the experience requirement.

Minority group members have found entry into apprentice programs particularly difficult—at least until very recently. Licensing boards sometimes require that applicants for accredited programs be recommended by a licensed member of the occupation, even if there are no licensed members of the minority group in the occupation in that area.

**Fees**

While application, examination, and licensure fees are nominal in most cases, exceptions do exist. Licensing costs are also subject to wide State variations. A dental hygienist can get a license in a Southern State for $25 to $40; but if the applicant were to move to Nevada, the fee would be $75.33 A license for a practical nurse costs three times as much in Idaho as it does in Massachusetts.34 Six of the 16 States that license opticians charge $25 for the initial application and examination; in California it costs an applicant four times that amount.35 The licensing and examination fee for a plumber in Illinois is $50.36 In Jacksonville, Fla., a fee of $15 is charged for the same license.37

The "hidden costs" of licensure in most occupations could impose financial burdens on low-income people. The Educational Testing Service report indicated that some States hold licensing examinations at only one location, which may be a considerable distance from the applicant's home. For example, an applicant for a plumbing license living in a remote area of Texas might have to pay as much as $88 for a roundtrip flight to the State capital where the examination is held.38 The plumbing board in that State regards a single location for examinations as being the best implementation of the law requiring that examinations be "uniform and reasonable."39

In occupations such as dental hygiene and cosmetology, the E.T.S. found that the applicant must bring another person as a model to the examination, thereby doubling his transportation, accommodations, and food costs.40

Reexamination fees are sometimes another hidden cost. A candidate for a plumber's license in Illinois who has failed the examination must pay an additional $25 fee before he may be reexamined.41 Since the failure rate in many of these occupations is quite high, the applicant who fails may double or triple his licensing expenses. One instance of more equitable policy is followed by a plumbing board in Florida in which the applicant can take the test three times for the same fee.42

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29 State Licensing of Health Occupations, table 21, p. 39.
30 Ibid., p. 40.
31 Ibid., table 40, p. 70.
32 Ibid., table 50, p. 84.
33 Shimberg and Moe, op. cit., p. 41.
34 Ibid., table 41, p. 49.
35 Ibid., p. 49.
36 Ibid., p. 70.
37 Ibid., p. 46.
38 Ibid., p. 76.
39 Ibid., p. 76.
40 Ibid., p. 41.
41 Ibid., p. 41.
42 Ibid., p. 49.
LICENSING PRACTITIONERS FROM OTHER STATES

The great variation in the number and type of licensed occupations among States could be a vexing problem to a person moving from one State to another. While there are more than 550 licensed occupations in the United States, only one out of 25 is licensed in all 50 States, whereas one out of three is licensed in a single State. (See chapters 2.)

In those States licensing the same occupation, provisions are made for licensing out-of-State applicants. Licensure may be by endorsement, reciprocity, waiver, or examination. Licensing by endorsement usually implies that board members have specific requirements and consider as eligible for a license an applicant licensed in another State that requires equivalent qualifications. Licensing by reciprocity is, in effect, a limited form of licensing by endorsement whereby the State licensing board "endorses" out-of-State licensees only if the same recognition is given its licensees by the other State.

The applications of either endorsement or reciprocity are limited, however, by the lack of uniformity in State occupational qualifications and the practice of imposing additional requirements for out-of-State applicants. According to the Council of State Governments report, these extra requirements usually take the form of a minimum period of practice in the prior State (often 5 years), a minimum period of residence in the new State (commonly 3 to 6 months), and the payment of a fee for issuance of the new license.43

The disparity between entrance requirements for the same occupation alone could seriously limit the freedom of licensees to practice their occupations in various parts of the country. The minimum training requirement for a beautician in Oregon is 6 months longer than for a beautician in Wyoming.44 In six States a high school diploma is required to become a practical nurse, while high school dropouts are eligible in the remaining States.45 In Montana an applicant for a journeyman's plumbing license need not have experience in the trade, but in Colorado he would need 3 years; in Utah, 3½ years; and in New Mexico, 5 years.46 The work-experience requirement for opticians in Connecticut and New Jersey is 4 years; in Rhode Island, Nevada, and Virginia, only 1 year.47

Most States also specify that for endorsement initial licensure must have been by examination comparable in content and scoring cutoff levels. Where the examination is prepared by a national organization and used by all State boards, such as in practical nursing and dental hygiene, the procedure for licensing by endorsement is simplified. The Educational Testing Service investigators found, however, that most State boards for practical nursing use a 350 cutoff score while in California a score of 400 is needed.48 Nevertheless, in 1967, all but 10 percent of the out-of-State applicants for a California license as practical nurses were licensed by endorsement.49 Since standardized tests are not used by many non-professional occupations (barber, cosmetologist,

43 Occupational Licensing Legislation in the States, p. 55.
44 Professional and Occupational Licensing in the West, p. 18.
45 State Licensing of Health Occupations, table 47, p. 69.
46 Professional and Occupational Licensing in the West, p. 45.
47 State Licensing of Health Occupations, table 58, p. 83.
48 Shimberg and Moe, op. cit., p. 31.
Four-fifths of all licensed occupations are licensed in 10 or fewer States ...

... while only 4 percent are licensed in all 50 States.

When occupations are licensed at the local level, the Educational Testing Service report indicated that an individual may have to satisfy different requirements for each governmental unit in which he intends to work if the local authority has no reciprocal agreements with other areas. In one community every plumber had to take the licensing examination before he could work in the area. Moreover, the failure rate for this examination was unusually high—69 percent in 1966 and 56 percent in 1967. Another recent survey of local licensing practices in 26 States revealed that half of the municipalities do not honor other cities' licenses for building tradesmen.

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plumber, electrician, and optician, for example), licensing by endorsement is seldom feasible.

Shimberg and Xoe, op. cit., p. 51.

Ibid., p. 51.

Keck, op. cit., appendix A, p. 121.
Inadequate publicity by the licensing boards and poor descriptions of difficult licensing procedures tend to further complicate the job entry problems posed by the disparities in licensing requirements and procedures. Because of the lack of centralization in most of the State licensing systems, as well as staffing shortages, many States have no general information service to effectively channel information on specific requirements and procedures to be followed in seeking licensure to guidance personnel and applicants.

Out of 15 reference sources on licensing useful for counselors and teachers published in the past 15 years, only one had been issued by a State bureau of professional licensing.\(^2\) Two-thirds of these sources were published by a State employment service agency or department of education.\(^4\) According to the Educational Testing Service report, "Very few boards seemed to make an effort to communicate with applicants in a way that would make it easy for them to understand the requirements for licensing or the procedures to be followed in seeking licensure."\(^5\) It is commonplace for applicants inquiring about licensing to be sent only a copy of the licensing law and board regulations. Another study reported that only a few of the licensing agencies surveyed were interested in disseminating information to the public; they considered it "a responsibility of the occupational associations."\(^6\)

\(^{1}\) Richmond, op. cit., p. 11.

\(^{2}\) Richmond, op. cit., p. 11.

\(^{3}\) Ibid.

\(^{4}\) Shimberg and Moe, op. cit., p. 73.

\(^{5}\) Richmond, op. cit., p. 11.
MANPOWER IMPLICATIONS

The evidence discussed here, though incomplete, is sufficient to indicate that licensing requirements, practices, and procedures may restrict the supply and inhibit the mobility of workers in licensed occupations. Further research is needed, as discussed subsequently, but the information at hand pinpoints several areas where reforms should be considered.

1. Job applicants and occupational guidance personnel need better information about licensing requirements which vary greatly in most occupations. The centralization and coordination of State licensing agencies into one operational unit, as has been done in California and Michigan, for example, may be one way of facilitating better communication as well as effective administration of the licensing statutes.

2. Clearly, the lack of uniform standards regarding licensing practices and requirements can prevent a license holder from practicing in another State or locality unless he obtains a new license. Cooperation among occupational associations, licensing agencies, unions, vocational educators, and testing experts for the adoption of uniform occupational licensing codes could erase these arbitrary and anomalous jurisdictional boundaries.

3. The use of testing experts and vocational educators as advisors or as staff to assist licensing boards in establishing testing and grading standards could also lead to improvements. Existing nationwide testing programs in accounting, medicine, and dentistry might serve as examples for similar programs in those nonprofessional occupations that do not presently employ standardized tests. Such a testing program is now being considered in the field of cosmetology.

4. A system of minimum standard testing could also have advantages over the highly variable requirements for a specified period of work under a master in the specific trade. While some boards are empowered to waive the work-experience requirements for otherwise qualified applicants, it is a discretionary decision. It should be possible for applicants to follow the most expeditious route to licensure without sacrificing competency.

5. Reappraisal of the nontechnical requirements—residency, citizenship, age, and moral character—is needed to ascertain whether they serve the public interest if they pose barriers to qualified new residents, aliens, members of minority groups, youth, and applicants with criminal records.

6. Lack of formal training facilities is another entry barrier in some occupations. The development and expansion of training programs, possibly accreditation of existing schools and/or community colleges, should be encouraged.

7. To insure that the costs of licensing—indirect as well as direct—do not bar qualified workers, consideration should be given not only to the individual's ability to pay the requisite fees, but to the question of who should pay the bill for protecting the public interest. Accredited institutions and testing facilities could be located at sites that minimize travel costs. Translations of licensing examinations should be made available without additional cost to applicants who
do not speak English and who demonstrate their financial disability.

This brief list of seemingly desirable reforms brings us back to our starting point. Further research is needed to pave the way, in some cases, for their introduction. More information is needed also on the use of vocational educators and employers in the formulation of licensing standards and on the influence of licensing requirements on trade school curriculums.

Another related area that deserves consideration is the extent to which graduates of formal training programs possess an advantage in gaining entrance into licensed occupations as compared to those seeking licensure through the experience route. It is not known what criteria board members utilize to evaluate training and work experience obtained outside their jurisdictions, as well as to what extent vocational educators are utilized in this capacity.

Many areas of the examining process also need to be explored and are presently being examined by the Educational Testing Service. The Department of Labor's major concern is that the examinations be relevant to measuring competency and that they be fair and equitable.

Information on the actual as well as the potential impact of licensing practices on manpower shortages and workers' opportunities is, however, the most urgent need. It is one which the Labor Department's research program is seeking to meet.
APPENDIX

The data contained in this appendix were compiled by the Office of Manpower Research, Manpower Administration, U.S. Department of Labor. Information was based on weekly supplements from 1960 through 1969 to State and Local Taxes, published by Prentice-Hall, Inc., using the latest issue available for each State.

Applicants for the professional and nonprofessional occupations listed in this appendix must fulfill one or more of the following requirements: (1) Payment of a fee; (2) bonding; (3) examination; (4) training.
## A. Number of Selected Occupations Licensed by State

<table>
<thead>
<tr>
<th>State</th>
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<td>Wisconsin</td>
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<td>Wyoming</td>
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</table>

1 Data shown in this table represent approximate numbers due to lack of uniformity in occupational classifications from State to State.
B. List of Selected Occupations Licensed by State

**ALABAMA**

Abstractor  
Accountant, certified public  
Aircraft pilot  
Airplane broker  
Ammunition/bomb dealer  
Animal breeder/dealer  
Architect  
Astrologer  
Attorney  
Auctioneer  
Auditor  
Bacteriologist  
Barber  
Barbershop owner/manager  
Beautician  
Beauty shop owner/manager  
Beekeeper  
Bondsman  
Booster/wrestler (all personnel associated with boxing/wrestling)  
Broker, insurance  
Car dealer  
Chauffeur  
Chemist  
Chiropodist/podiatrist  
Chiropractor  
Clairvoyant/fortuneteller/palmist  
Collection agent  
Commercial dealer/fisherman (mollusk/mussel/oyster/shrimp/terrapin/turtle)  
Contractor (building/roofing)  
Dental hygienist  
Dentist  
Dog trainer  
Driving instructor  
Drycleaner  
Embalmer  
Engineer, professional (mechanical/mining)  
Florist/horticulturist  
Forester  
Funeral director  
Fur dealer/trapper  
Game/livestock breeder  
Gun salesman  
Hawker/peddler/handler  
Insurance agent/adjuster/salesman  
Junk dealer  
Land surveyor/civil engineer  
Licensed practical nurse  
Lightning-rod salesman  
Manicurist  
Mechanic, auto  
Midwife  
Milk/cream tester/producer  
Moving picture operator  
Naturopath  
Nurse, professional (registered)  
Nurseryman  
Oculist  
Optician  
Optometrist  
Osteopath  
Pathologist  
Pawnbroker  
Pharmacist  
Photographer  
Physiotherapist  
Physician/surgeon  
Phrenologist  
Plumber  
Private detective  
Psychologist  
Real estate broker/salesman/agent  
Refrigerator repairman  
Roentgenologist  
Securities agent  
Seed dealer  
Ship broker  
Taxi driver  
Teacher (elementary/secondary)  
Technician, medical laboratory  
Ticket broker  
Tree expert/surgeon  
Veterinarian  
Weighmaster  
Well driller

**ALASKA**

Abstractor  
Accountant, certified public  
Aircraft pilot  
Architect  
Attorney  
Auctioneer  
Barber  
Beautician  
Booster/wrestler (all personnel associated with boxing/wrestling)
Broker, insurance/real estate
Cemetery salesman/broker
Chiropodist/podiatrist
Chiropractor
Coal miner/fireboss/forman
Collection agent
Commercial clamdigger/fisherman
Contractor (excluding plumbing)
Dental hygienist
Dentist
Electrician
Embalmor
Engineer, professional
Explosive handler
Funeral director
Fur dealer/farmer
Game/fish guide/outfitter
Insurance agent/adjuster/advisor/salesman
Junk dealer
Licensed practical nurse
Manicurist
Masseur
Motor vehicle dealer/salesman
Nurse, professional (registered)
Optometrist
Osteopath
Pawnbroker
Peddler
Pharmacist
Physician/surgeon
Physiotherapist
Professional fundraiser
Psychologist
Rainmaker
Real estate broker/salesman/agent
Securities agent/advisor
Teacher (elementary/secondary)
Veterinarian

ARIZONA

Abstractor
Accountant, certified public
Aircraft pilot
Architect/landscape architect
Assayer
Attorney
Auctioneer
Barber
Beautician
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, citrus fruit/hay
Broker, excess line
Broker, insurance
Chauffeur
Chiropodist/podiatrist
Chiropractor
Collection agent/debt collector
Contractor (excluding plumbing/electrical)
Dental hygienist
Dentist
Driving instructor
Egg grader/processor
Embalmor
Engineer, professional
Exterminator/fumigator
Fish/game dealer
Funeral director
Fur/game dealer/trapper
Geologist
Hawker/peddler/handler
Hunting guide
Insurance adjuster/advisor
Insurance agent/solicitor/salesman
Land surveyor/civil engineer
Licensed practical nurse
Midwife
Milk tester
Motor vehicle dealer/salesman
Nurse, professional (registered)
Optician
Optometrist
Pestcontroller
Pharmacist
Physician/surgeon
Physiotherapist
Professional fundraiser
Psychoanalyst
Psychologist
Rainmaker
Real estate broker/salesman/agent
Securities agent
Seed dealer/processor
Taxidermist
Teacher (elementary/secondary)
Veterinarian
Well driller

ARKANSAS

Abstractor
Accountant, certified public
Aircraft pilot
Architect
Attorney
Auctioneer
Barber
Beautician
Boiler inspector
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, insurance
Butcher
Chiropodist/podiatrist
Chiropractor
Collection agent
Contractor (excluding plumbing/electrical)
Dairy grader/tester/dealer
Dental hygienist
Dentist
Electrologist
Elevator inspector (construction/repair)
Embalmr
Engineer, professional
Exterminator/fumigator
Fortuneteller
Fundraiser/solicitor
Funeral director
Game/bird prey breeder
Hawker/ peddler
Herbalist
Insurance adjuster/ advisor
Insurance agent/solicitor/salesman
Investment advisor/agent
Land surveyor/civil engineer
Licensed practical nurse
Loanmaker
Masseur
Midwife
Motor vehicle salesman
Nurse, professional (registered)
Nurseryman/dealer
Ophthalmic dispenser
Optometrist
Osteopath
Pelt dealer
Physician/surgeon
Physiotherapist
Plumber
Polygrapher
Private detective
Psychiatric technician
Psychologist
Real estate broker/salesman/agent
Sanitarian
Securities agent
Teacher (elementary/secondary)
Transportation broker
Veternarian

CALIFORNIA

Abstractor
Accountant, certified public
Aircraft pilot
Aquatic plant dealer (kelp)
Architect/landscape architect
Artist (including actor/arranger/cinematographer/composer/lyricist/radio/musical director/writer)
Attendant (handicapped persons)
Attorney
Auctioneer
Automobile dismantler
 Bail issuer/negotiator/solicitor
Barber
Beautician
Bedding cleaner/manufacturer/renovator/salesman

Bondsman
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, insurance
Building/loan agent/salesman
Cannery operator (fish/fruit)
Cattle grazer/herder
Cemetary broker/salesman
Checkcashier/seller
Chiroprodist/podiatrist
Chiropractor
Clinical laboratory operator/director
Collection agent/debt collector
Commercial feedstuff contractor
Commercial fishing breeder/broker/manufacturer/wholesaler
Dairy products distributor/freezer/processor/sampler/seller/technician/weighter
Dental hygienist
Dentist
Driver-training school operator/instructor
Drycleaner
Electrician
Electrologist
Electronic repair dealer
Embalmr
Employment agency operator
Engineer, professional
Escrow agent
Exterminator/manufacturer/dealer (economic poisons)
Fertilizer manufacturer/importer/dealer
Fireworks manufacturer/importer/salesman
Foreign language school operator
Fosterer
Futneteller
Frozen food plant operator
Funeral director
Game breeder (pheasant/nutria)
Garbage feeder
Guide-dog trainer
Harbor pilot
Healthhome operator
Horsemeat slaughterer/salesman/distributor/importer
Hunting club operator
Insurance adjuster/agent/broker/salesman
Junk dealer
Land surveyor/civil engineer
Licensed practical nurse
Loanmaker/negotiator
Marriage/family/child counselor
Meat (cold storage) dresser/handler/retailer/slaughterer/wholesaler
Midwife
Milk certifier/ grader/weighter
Mineral/oil/gas broker
Motor vehicle dealer/salesman
Naturopath
Nurseryman
Nurse, professional (registered)
<table>
<thead>
<tr>
<th>Occupation</th>
<th>Occupation</th>
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<tbody>
<tr>
<td>Nurse, public health</td>
<td>Dental hygienist</td>
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<td>Outdoor display advertiser</td>
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<td>Insurance agent/broker/salesman</td>
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<td>Physician/surgeon</td>
<td>Land surveyor/civil engineer</td>
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<td>Physiotherapist</td>
<td>Librarian</td>
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<td>Private detective</td>
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**COLORADO**

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<td>Collection agent/debt collector</td>
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<td>Dairy grader/tester</td>
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**CONNECTICUT**

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<td>Boiler inspector</td>
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<tr>
<td>Broker, insurance</td>
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<tr>
<td>Cattle/swine dealer/broker</td>
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<td>Chiropractor</td>
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<tr>
<td>Collection agent/debt collector</td>
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<tr>
<td>Contractor (excluding plumbing/electrical)</td>
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<td>Densolition operator</td>
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<td>Dental hygienist</td>
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<td>Dentist</td>
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<tr>
<td>Driving instructor</td>
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<td>Electrician</td>
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<td>Electrologist/hypertrichologist</td>
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<tr>
<td>Elevator Inspector (construction/repair)</td>
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<tr>
<td>Embalmer</td>
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<td>Engineer, professional</td>
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<tr>
<td>Exterminator/pestcontroller</td>
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<tr>
<td>Feeder-pig dealer</td>
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<td>Fur/game breeder/dealer</td>
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<tr>
<td>Hawker/peddler/handler</td>
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<tr>
<td>Harbor pilot</td>
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<td>Homeopath</td>
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<td>Insurance agent/broker/adjuster/salesman</td>
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<td>Junk dealer</td>
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<tr>
<td>Land surveyor/civil engineer</td>
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<td>Licensed practical nurse</td>
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<tr>
<td>Meat inspector/grader/processor/teacher</td>
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<td>Midwife</td>
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<td>Milk weigher/grader/certifier/sampler/</td>
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<td>Motor vehicle dealer/salesman/repairman</td>
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<td>Moving picture operator</td>
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<td>Naturopath</td>
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<td>Nurse, professional (registered)</td>
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<td>Nurse, public health</td>
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<td>Nursing home administrator</td>
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<td>Ophthalmic dispenser</td>
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<td>Physician/surgeon</td>
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<td>Plumber</td>
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<td>Poultry dealer</td>
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<td>Private detective</td>
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<td>Psychologist</td>
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<td>Public adjuster (debts)</td>
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<tr>
<td>Real estate broker/agent/salesman</td>
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<tr>
<td>Sanitarian</td>
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<tr>
<td>Secondhand dealer</td>
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<tr>
<td>Securities agent</td>
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<tr>
<td>Steamfitter/gasfitter</td>
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<tr>
<td>Taxidermist</td>
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<tr>
<td>Teacher (elementary/secondary)</td>
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<tr>
<td>Technician, medical laboratory</td>
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<tr>
<td>Technician, TV/radio</td>
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<tr>
<td>Tree expert/surgeon</td>
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<tr>
<td>Veterinarian</td>
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<tr>
<td>Weighmaster</td>
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<tr>
<td>Well digger/driller</td>
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</tbody>
</table>

**DELAWARE**

<table>
<thead>
<tr>
<th>Profession</th>
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<tbody>
<tr>
<td>Accountant, certified public</td>
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<tr>
<td>Aircraft pilot</td>
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<tr>
<td>Architect</td>
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<tr>
<td>Attorney</td>
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<tr>
<td>Auctioneer</td>
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<tr>
<td>Babcock test operator</td>
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<tr>
<td>Barber</td>
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<tr>
<td>Beautician</td>
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<tr>
<td>Boiler inspector</td>
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<td>Bondsman</td>
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<tr>
<td>Boxer/wrestler (all personnel associated with boxing/wrestling)</td>
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<tr>
<td>Broker, excess line</td>
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<td>Broker, insurance/stock</td>
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<tr>
<td>Busman</td>
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<tr>
<td>Cesspool cleaner</td>
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<tr>
<td>Chauffeur</td>
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<tr>
<td>Chiropractor/podiatrist</td>
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<td>Chiropractor</td>
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<tr>
<td>Contractor (excluding plumbing/electrical)</td>
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<tr>
<td>Dairyman</td>
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<tr>
<td>Dairy products buyer/grader/processor/</td>
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<tr>
<td>Motor vehicle dealer/salesman/repairman</td>
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<tr>
<td>Moving picture operator</td>
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<tr>
<td>Naturopath</td>
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<td>Nurse, professional (registered)</td>
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<td>Real estate broker/agent/salesman</td>
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<td>Sanitarian</td>
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<td>Secondhand dealer</td>
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<td>Securities agent</td>
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<td>Steamfitter/gasfitter</td>
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<tr>
<td>Taxidermist</td>
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<tr>
<td>Teacher (elementary/secondary)</td>
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<td>Technician, medical laboratory</td>
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<td>Technician, TV/radio</td>
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<tr>
<td>Tree expert/surgeon</td>
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<tr>
<td>Veterinarian</td>
</tr>
</tbody>
</table>

23
Private detective
Psychoanalyst
Psychologist
Real estate broker/salesman/agent
Secondhand dealer
Securities agent
Taxidermist
Taxi driver
Teacher (elementary/secondary)
Technician, medical laboratory
Tree expert/surgeon
Veterinarian
Weighmaster
Well digger

FLORIDA

Accountant, certified public
Aircraft pilot
Alligator skin buyer (nonresidents)
Animal breeder (horses)
Architect/landscape architect
Astrologer
Attorney
Bailbond agent/bondsman
Barber (teacher/apprentice)
Barbershop owner/manager
Beautician
Broker, insurance
Cemetery broker/salesman
Chauffeur
Chiropodist/podiatrist
Chiropractor
Cigarette retailer/wholesaler/exporter
Contractor (excluding plumbing/electrical)
Dental hygienist
Dentist
Electrician
Elevator inspector (construction/repair)
Embalmer
Employment agency operator
Engineer, professional
Explosive handler
Exterminator/pestcontroller
Finance company operator/small loan company operator
Fire extinguisher servicer
Fishingboat operator
Fisherman/hunter/trapper
Fortuneteller
Frozen dessert manufacturer
Funeral director
Fur/hide dealer
Game/fish/nutria dealer/breeder
Guide
Harbor pilot
Hawker/peddler/handler
Insurance adjuster/agent/solicitor/salesman
Land surveyor/civil engineer
Licensed practical nurse
Lie detector operator

LIQUIFIED PETROLEUM GAS HANDLER
Manicurist/pedicurist
Masseur
Midwife
Migrant camp operator
Milk dealer/distributor
Money order issuer/seller
Mortgage broker
Motor vehicle dealer/salesman
Naturopath
Nurse, professional (registered)
Nurse, public health
Nursing home administrator
Ophthalmic dispenser
Optician
Optometrist
Osteopath
Outdoor display advertiser
Pharmacist
Physician/surgeon
Physiotherapist
Plumber
Private detective/investigator
Psychologist
Racetrack operator (all persons associated with dog/harness/horse racing)
Real estate broker/salesman/instructor/agent
Sanitarian
Secondhand dealer
Securities agent
Seed dealer/handler
Shorthand reporter, certified
Stevedore
Tax collection agency operator
Teacher (elementary/secondary)
Technician, medical laboratory
Tipsheet printer/publisher/seller
Veterinarian
Watchmaker/clockmaker
Weather modifier
Wholesale seafood dealer
Yacht/ship broker

GEORGIA

Accountant, certified public
Agricultural products dealer/warehouse operator
Aircraft pilot
Alligator hunter
Architect/landscape architect
Attorney
Auctioneer (jewelry/livestock/tobacco)
Bait dealer/fish restocker
Borer
Barber school owner/manager
Beautician
Beauty shop owner/manager
Broker, insurance
Checkseller
Chiropodist/podiatrist
Chiropractor
Cigarr/cigarette manufacturer/dealer/distributor
Commercial fishingboat owner/operator
Contractor (excluding plumbing/electrical)
Dairy products handler/tester/dealer/distributor
Dealer, pistols/revolvers
Dental hygienist
Dentist
Drayman
Embalmér
Engineer, professional
Exterminator/fumigator/pestcontroller
Fertilizer manufacturer/applier
Forester
Foster home/day nursery operator
Funeral director
Fur/hide/pelt dealer
Hawker/peddler/handler
Heating/air-conditioning contractor
Honeybee seller
Hunting preserve operator
Ice cream manufacturer/broker
Industrial loan issuer
Insecticide agent/jobber/importer/manufacturer/salesman
Insurance agent/adjuster/broker/counselor/solicitor/salesman
Junk dealer
Land surveyor/civil engineer
Librarian
Licensed practical nurse
Lightning-rod erector/installer
Liquified petroleum distributor/seller
Livestock buyer/dealer
Manicurist
Mattress remaker/renovator
Midwife
Mobile home manufacturer/dealer
Motor vehicle dealer/salesman
Motor vehicle used-parts dealer
Nursery stock dealer
Nurse, professional (registered)
Nursing home administrator
Ophthalmic dispenser
Optician
Optometrist
Outdoor display advertiser
Osteopath
Oyster/crab/shrimp dealer
Pawnbroker
Pecan dealer/processor
Pharmacist
Physician/surgeon
Physiotherapist
Plumber
Polygrapher
Poultry hatchery dealer/operator
Prospector (phosphate)
Psychologist
Quail breeder
Real estate broker/salesman/agent
Rendering plant operator
Salary/wage buyer
Sanitarian
Securities agent
Seed dealer
Soft drink manufacturer
Surface miner
Teacher (elementary/secondary)
Veterinarian
Weighmaster
Wholesale fish dealer

HAWAII

Abstractor
Accountant, certified public
Architect (registered)
Agent (including collection/emigrant/employment/farm products)
Agricultural commodities dealer/merchant/broker/agent/processor
Attorney
Auctioneer
Bailbond agent/bondsman
Barber
Beautician
Boat dealer
Boiler inspector
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, insurance
Butcher (including swine/sheep/goat inspector and beef/pork salesman)
Cemetery broker/salesman
Chiropractor/podiatrist
Chiropractor
Contractor (including building construction/general engineering contractor/special contractor/general contractor)
Dental hygienist
Dentist
Driver-training instructor
Embalmér
Engineer, professional
Exterminator
Firearm dealer
Food products baker/seller/manufacturer
Fraternal society agent
Funeral director
Game bird breeder/salesman/importer
Hawker/peddler/handler
Insurance agent/salesman
Investment banker
Laboratory director/technician
Land surveyor/civil engineer
Laundry/cleaning/dyeing/steam laundry operator
Licensed practical nurse
Masseur
Midwife
Milk retailer

25
Motor vehicle dealer/salesman
Mortgage broker/solicitor
Naturopath
Nurse, professional (registered)
Optical/dispenser
Optician
Optometrist
Osteopath
Pawnbroker
Pharmacist
Photographer
Physician/surgeon
Physiotherapist
Private detective
Psychologist
Real estate broker/salesman
Sanitarian
Secondhand dealer
Security dealer (building and loan associations)
Seed salesman
Shipper
Solicitor (of orders)
Strip mining operator
Surplus line broker
Tattoo artist
Teacher (elementary/secondary)
Technician, medical laboratory
Tobacco/cigar/cigarette dealer/salesman
Vehicle driver (for hire)
Vendor, itinerant (medicines/drugs/devices; excluding hawker/peddler/handler)
Veterinarian
Well driller

IDAHO

Abstractor
Accountant, certified public
Advertiser
Aircraft pilot
Amusement operator (resorts)
Apple grower/packer
Architect
Artificial inseminator
Attorney
Auctioneer
Babcock test operator
Bailbond agent/bondsman
Barber
Bean grower/handler
Beautician
Beekeeper
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, excess line
Broker, insurance
Cannery operator
Cattle dealer
Cherry grower/handler
Chiropractor
Cigarette dealer
Collection agent/debt collector
Commercial driving school instructor
Commercial feed salesman
Commercial fertilizer salesman
Contractor (excluding plumbing/electrical)
Crematory operator
Dairy products processor
Dental hygienist
Drug manufacturer/repackager/wholesaler
Economic poissons/insecticides/herbicides/fungi manufacturer
Egg candler/distributor
Electrician
Embalmor
Employment agency operator
Engineer, professional
Farm produce agent/broker/dealer/commission merchant
Ferry operator
Fish/game fisherman/outfitter/trapper/guide
Foster home/day-care operator
Funeral director
Fur breeder/larmer/buyer/corporate agent
Harbor pilot
Hawker/peddler/handler
Hop dealer/grover
Horse racing jockey/owner/trainer
Horseshoer
Insurance adjuster/agent/broker/examiner/salesman
Junkyard dealer
Landscape gardener
Land surveyor/civil engineer
Lender (money)
Licensed practical nurse
Livestock brander/marketer/salesman
Log scaler
Milk weigher/grader/certifier
Mine inspector/miner
Motor club agent/operator
Motor vehicle dealer/salesman
Nutcracker
Nurse, professional (registered)
Nurse, public health
Onion/potato dealer/handler
Optometrist
Osteopath
Peas/lentils buyer/grover
Pharmacist
Physician/surgeon
Physiotherapist
Plumber
Poultry raiser
Prophylactic salesman
Psychologist
Public adjuster (debts)
Punchboard/chance-spindle distributor
Rainmaker
Real estate broker/salesman/agent
Sanitarian
Securities investment agent
Seed dealer
Steamboiler operator (passenger boats)
Taxidermist
Teacher (elementary/secondary)
Veterinarian
Warehouseman

IILLINOIS

Accountant, certified public
Agricultural products/seeds salesman
Aircraft pilot/personnel
Amusement devices distributor (coin operator)
Animal feeder (garbage)
Architect
Athletic exhibition agent
Attorney
Auctioneer
Bailbond agent/bondsman
Barber/apprentice barber
Barbershop owner/teacher/manager
Beautician/apprentice beautician
Beauty shop owner/teacher/manager
Blind products salesman
Blood bank manager (clinical laboratory)
Boiler inspector
Broker, insurance
Bulk milk tank operator
Cemetery broker/salesman
Chauffeur
Chiropractor
Chiropractor
Cigarette distributor
Collection agent/debt collector
Commercial fertilizer distributor
Commission merchant (perishable agricultural commodities)
Community currency exchange agent
Contractor (excluding plumbing/electrical)
Correspondence/trade/business school operator
Dairy plant operator
Dental hygienist
Dentist
Disposal plant operator (dead animals)
Drayman
Driver-training school operator/instructor
Egg breaker/dealer
Electrician
Elevator construction inspector
Elevator operator
Embalmer
Employment agency operator
Engineer (hoisting/structural)
Engineer, professional
Explosives handler/manufacturer/salesman
Expressman
Exterminator/economic poisons manufacturer/seller
Feeder-pig dealer

Farm products/produce agent
Ferry operator
Financial planner
Fireworks dealer
Fish hatchery operator
Fish shipper
Florist
Foreign exchange dealer
Frozen dessert products manufacturer/distributor
Frozen food locker plant operator
Funeral director
Fur buyer
Game breeder
Garbage disposal operator/driver
Grain inspector
Harness/horse racing (all personnel associated with harness/horse racing)
Hawker/peddler/handler
Heating contractor
Homeopath
Hooker
Horsemeat processor
Horseloader
Insurance agent/broker/salesman
Insurance bankruptcy salesman
Itinerant merchant
Jack
Land surveyor/civil engineer
Licensed practical nurse
Livestock buyer/dealer
Loading platform operator
Lobbyist
Locker/processing plant owner/food plant operator
Midwife
Migrant labor camp owner/operator
Milk weigher/gradier/certifier
Mine inspector/miner
Motor carrier operator
Motor vehicle dealer/salesman
Motor vehicle racing events operator
Naturopath
Nurseryman (stock)
Nurse, professional (registered)
Nurse, public health
Nursing home administrator
Ophthalmic dispenser
Optometrist
Osteopath
Physician/surgeon
Physiotherapist
Plumber
Porter
Polygrapher
Poultry dealer
Presser
Private detective
Psychoanalyst
Psychologist
Public adjuster (debts)
Real estate broker/salesman/agent
Refrigeration/air-conditioning mechanic/contractor
Remittance agent
Safety deposit box agent
Sanitarian
Secondhand dealer
Securities investment broker/salesman/dealer
Shorthand reporter, certified
Slaughterer
Small loans agent
Social worker
Tanner
Taxidermist
Taxi driver
Teacher (elementary/secondary)
Technician, medical laboratory
Timber buyer
Timekeeper/ticket seller (sporting events)
Trapper
Tree expert/surgeon
Veterinarian
Vine grower
Warehouseman (storage of grain/food/liquor)
Well digger/driller/contractor
Wholesaler

INDIANA

Accountant, certified public
Aircraft pilot
Agricultural product grower/handler/processor
Architect
Attorney
Auctioneer
Bailbond agent/bondsman
Bankruptcy salesman
Barber
Beautician
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, insurance
Chiropodist/podiatrist
Chiropractor
Collection agent
Dairy products buyer/seller/tester
Dental hygienist
Dentist
Disposal plant operator (dead animals)
Driving school operator/instructor
Embalmer
Employment agency operator
Engineer, professional
Ferry operator
Fish/game breeder/catcher/seller
Funeral director
Fur buyer/processor
Harbor pilot
Hawker/peddler
Herbicide salesman
Installment contractor
Insurance agent/salesman
Junk dealer
Kennel operator
Land surveyor/civil engineer
Licensed practical nurse
Livestock buyer
Loanmaker (small loans)
Midwife
Milk weigher/grade/certifier
Nurse, professional (registered)
Optometrist
Osteopath
Pawnbroker
Pharmacist/drugstore operator
Physician/surgeon
Physiotherapist
Pig feeder/dealer
Poultry dealer
Private detective
Refrigerator/cold storage operator
Real estate broker/salesman/agent
Repairman (TV/radio)
Sanitarian
Securities investment agent
Septic tank cleaner
Taxidermist
Teacher (elementary/secondary)
Theater/moving picture operator
Veterinarian
Warehousemman
Watchmaker
Well driller

IOWA

Accountant, certified public
Aircraft pilot
Architect
Attorney
Auctioneer
Bailbond agent/bondsman
Bankruptcy salesman
Barber
Beautician
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, insurance
Chiropodist/podiatrist
Chiropractor
Collection agent
Dairy products buyer/seller/tester
Dental hygienist
Dentist
Disposal plant operator (dead animals)
Driving school operator/instructor
Embalmer
Employment agency operator
Engineer, professional
Ferry operator
Fish/game breeder/catcher/seller
Funeral director
Fur buyer/processor
Harbor pilot
Hawker/peddler
Herbicide salesman
Installment contractor
Insurance agent/salesman
Junk dealer
Kennel operator
Land surveyor/civil engineer
Licensed practical nurse
Livestock buyer
Loanmaker (small loans)
Midwife
Milk weigher/grade/certifier
Nurse, professional (registered)
Optometrist
Osteopath
Pawnbroker
Pharmacist/drugstore operator
Physician/surgeon
Physiotherapist
Pig feeder/dealer
Poultry dealer
Private detective
Refrigerator/cold storage operator
Real estate broker/salesman/agent
Repairman (TV/radio)
Sanitarian
Securities investment agent
Septic tank cleaner
Taxidermist
Teacher (elementary/secondary)
Theater/moving picture operator
Veterinarian
Warehousemman
Watchmaker
Well driller
Dental hygienist
Dentist
Disposal plant operator (dead animals)
Egg grader/processor
Electrologist
Embalmor
Engineer, professional
Exterminator/fumigator
Feeder-pig dealer
Fertilizer manufacturer/distributor
Fish dealer
Fortuneteller
Funeral director
Fur dealer
Harbor pilot
Hawker/peddler/handler
Insurance agent/salesman
Land surveyor/civil engineer
Licensed practical nurse
Milk weigher/grader/certifier/seller
Mine inspector/miner
Motor vehicle dealer/salesman
Nurse, professional (registered)
Optometrist
Osteopath
Pharmacist
Physician/surgeon
Physiotherapist
Plumber
Poultry buyer (for market)
Private detective
Public adjuster (debts)
Real estate broker/salesman/agent
Securities investment agent
Shorthand reporter, certified
Teacher (elementary/secondary)
Veterinarian
Watchmaker/clockmaker

KANSAS

Abstractor
Accountant, certified public
Aircraft pilot
Architect/landscape architect
Atomic energy producer/handler
Attorney
Auctioneer
Barber
Beautician/cosmetologist
Beekeeper
Boiler inspector
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, insurance
Business agent (labor organizations)
Chiroprist/podiatrist
Chiropractor
Cigarette dealer/manufacturer
Commercial fisherman

Commission merchant (farm produce)
Contractor (excluding plumbing/electrical)
Custom fertilizer blender operator
Dental hygienist
Dentist
Disposal plant operator (dead animals)
Driver-training instructor
Embalmor
Employment agency operator
Engineer, professional
Exterminator/pest controller/aerial sprayer
Feedlot operator
Funeral director
Garbage collector
Hawker/peddler/handler
Hearing-aid dispenser/fitter
Insurance agent/salesman
Junkyard operator
Land surveyor/civil engineer
Licensed practical nurse
Livestock brander
Loan agent
Nurseryman
Nurse, professional (registered)
Nursing home administrator
Oil/gas well driller
Optometrist
Osteopath
Outdoor display advertiser
Physician/surgeon
Psychologist
Real estate broker/salesman/agent
Shorthand reporter, certified
Slaughterhouse/poultry packing operator
Surface miner
Teacher (elementary/secondary)
Vendor, itinerant
Veterinarian
Warehouseman

KENTUCKY

Accountant, certified public
Aircraft pilot
Architect
Attorney
Auctioneer
Barber
Barbershop owner/manager
Beautician/cosmetologist
Beauty shop owner/manager
Beekeeper
Boiler inspector
Booking agent (entertainment)
Boxer/wrestler (all personnel associated with boxing/wrestling)
Midwife
Milk weigher/grader/certifier
Motor vehicle dealer/salesman
Nurseryman
Nurse, professional (registered)
Nursing home administrator
Optometrist
Osteopath
Pawnbroker
Pharmacist
Photographer
Physician/surgeon
Physiotherapist
Plumber
Private detective
Psychologist
Real estate broker/salesman/agent
Sanitarian
Secondhand dealer
Teacher (elementary/secondary)
Technician, TV/radio
Tree expert/surgeon
Veterinarian
Watchmaker/clockmaker
Weatherman
Weather modifier

MAINE
Accountant, certified public
Aircraft pilot
Arborist
Architect
Attorney
Auctioneer
Babcock test operator
Bait dealer
Barber
Beautician
Beekeeper
Boiler inspector
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, insurance
Broker, real estate
Check/money order issuer
Chiropodist/podiatrist
Chiropractor
Collection agent/debt collector
Contractor (home repair)
Dental hygienist
Dentist
Driver education instructor
Electrician
Elevator inspector (construction/repair)
Embalmer/undertaker
Engineer, professional
Exterminator
Feed (commercial) salesman/distributor
Fish dealer
Fisherman, commercial
Food packer
Flour inspector
Funeral director
Fur breeder/dealer
Garbage feeder
Hawker/peddler/handler
Insurance adjuster/agent/broker/salesman
Junk dealer
Land surveyor/civil engineer
Licensed practical nurse
Lightning-rod salesman
Livestock dealer
Meat processor
Milk tester
Mine/mineral prospector
Moving picture operator
Nurse, professional (registered)
Nursing home administrator
Oil burner installer/serviceman
Optometrist
Osteopath
Parachute rigger
Pawnbroker
Pharmacist
Photographer
Physician/surgeon
Physiotherapist
Plumber
Private detective
Professional fundraiser
Psychologist
Real estate salesman/agent
Sardine packer
Seed grower
Securities investment agent
Steam engineer/fireman
Steamfitter/gasfitter
Surplus line broker
Tattoo artist
Taxidermist
Teacher (elementary/secondary)
Technician, medical laboratory
Tree expert/surgeon
Vendor, itinerant
Veterinarian
Victualer

MARYLAND
Accountant, certified public
Aircraft pilot
Animal breeder
Apple grower
Architect
Attorney
Auctioneer
Barber
Barbershop owner/manager
<table>
<thead>
<tr>
<th>Occupation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beautician</td>
</tr>
<tr>
<td>Beauty shop owner/manager</td>
</tr>
<tr>
<td>Boat manufacturer/dealer</td>
</tr>
<tr>
<td>Boxer/wrestler (all personnel associated with boxing/wrestling)</td>
</tr>
<tr>
<td>Broker, insurance</td>
</tr>
<tr>
<td>Chiropodist/podiatrist</td>
</tr>
<tr>
<td>Chiropractor</td>
</tr>
<tr>
<td>Cleaning/dyeing/pressing/laundry operator</td>
</tr>
<tr>
<td>Contractor (excluding plumbing/electrical)</td>
</tr>
<tr>
<td>Dental hygienist</td>
</tr>
<tr>
<td>Dentist</td>
</tr>
<tr>
<td>Dredger (oysters)</td>
</tr>
<tr>
<td>Driving school instructor</td>
</tr>
<tr>
<td>Embalmer</td>
</tr>
<tr>
<td>Employment agency operator</td>
</tr>
<tr>
<td>Engineer, professional</td>
</tr>
<tr>
<td>Farm market wholesaler</td>
</tr>
<tr>
<td>Fisherman, commercial</td>
</tr>
<tr>
<td>Fortuneteller</td>
</tr>
<tr>
<td>Forester</td>
</tr>
<tr>
<td>Funeral director</td>
</tr>
<tr>
<td>Fungicide manufacturer/pesticide manufacturer</td>
</tr>
<tr>
<td>Fur tanner/dealer</td>
</tr>
<tr>
<td>Harbor pilot</td>
</tr>
<tr>
<td>Hareracer</td>
</tr>
<tr>
<td>Hawker/peddler</td>
</tr>
<tr>
<td>Insurance adjuster/agent/advisor/salesman</td>
</tr>
<tr>
<td>Junk dealer</td>
</tr>
<tr>
<td>Licensed practical nurse</td>
</tr>
<tr>
<td>Loanmaker, small</td>
</tr>
<tr>
<td>Midwife</td>
</tr>
<tr>
<td>Milk/cream inspector</td>
</tr>
<tr>
<td>Miner (strip)</td>
</tr>
<tr>
<td>Nurse, professional (registered)</td>
</tr>
<tr>
<td>Optometrist</td>
</tr>
<tr>
<td>Osteopath</td>
</tr>
<tr>
<td>Outdoor advertiser</td>
</tr>
<tr>
<td>Pharmacist</td>
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<tr>
<td>Physician/surgeon</td>
</tr>
<tr>
<td>Physiotherapist</td>
</tr>
<tr>
<td>Plumber</td>
</tr>
<tr>
<td>Poultry dealer</td>
</tr>
<tr>
<td>Private detective/guard</td>
</tr>
<tr>
<td>Psychologist</td>
</tr>
<tr>
<td>Real estate salesman/broker/agent</td>
</tr>
<tr>
<td>Salesman (home improvement/contracts/livestock/motor vehicle)</td>
</tr>
<tr>
<td>Securities agent</td>
</tr>
<tr>
<td>Slaughterer</td>
</tr>
<tr>
<td>Solicitor (for nonpublic school)</td>
</tr>
<tr>
<td>Solid fuel dealer/weigher</td>
</tr>
<tr>
<td>Steampfitter/gasfitter</td>
</tr>
<tr>
<td>Surveyor</td>
</tr>
<tr>
<td>Taxidermist</td>
</tr>
<tr>
<td>Teacher (elementary/secondary)</td>
</tr>
<tr>
<td>Technician, medical laboratory</td>
</tr>
<tr>
<td>Tonger (oysters)</td>
</tr>
<tr>
<td>Trailer dealer</td>
</tr>
<tr>
<td>Tree expert/surgeon</td>
</tr>
<tr>
<td>Veterinarian</td>
</tr>
<tr>
<td>Well digger/driller</td>
</tr>
</tbody>
</table>

**MASSACHUSETTS**

<table>
<thead>
<tr>
<th>Occupation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accountant, certified public</td>
</tr>
<tr>
<td>Aircraft pilot</td>
</tr>
<tr>
<td>Architect</td>
</tr>
<tr>
<td>Attorney</td>
</tr>
<tr>
<td>Auctioneer</td>
</tr>
<tr>
<td>Barber</td>
</tr>
<tr>
<td>Barbershop owner/manager</td>
</tr>
<tr>
<td>Beauty operator</td>
</tr>
<tr>
<td>Beauty shop owner/manager</td>
</tr>
<tr>
<td>Bedding manufacturer/wholesaler</td>
</tr>
<tr>
<td>Beef weigher</td>
</tr>
<tr>
<td>Blasting operator</td>
</tr>
<tr>
<td>Booking agent, theatrical</td>
</tr>
<tr>
<td>Boxer/wrestler (all personnel associated with boxing/wrestling)</td>
</tr>
<tr>
<td>Broker, insurance</td>
</tr>
<tr>
<td>Carbonated beverage manufacturer/salesman</td>
</tr>
<tr>
<td>Cattle broker</td>
</tr>
<tr>
<td>Chiropodist/podiatrist</td>
</tr>
<tr>
<td>Chiropractor</td>
</tr>
<tr>
<td>Cinematographer</td>
</tr>
<tr>
<td>Cigarette/cigar/tobacco</td>
</tr>
<tr>
<td>Collection agent</td>
</tr>
<tr>
<td>Correspondence school operator</td>
</tr>
<tr>
<td>Dental hygienist</td>
</tr>
<tr>
<td>Dentist</td>
</tr>
<tr>
<td>Drug wholesaler</td>
</tr>
<tr>
<td>Electrician</td>
</tr>
<tr>
<td>Electrologist</td>
</tr>
<tr>
<td>Elevator inspector (construction/repair)</td>
</tr>
<tr>
<td>Elevator operator</td>
</tr>
<tr>
<td>Embalmer</td>
</tr>
<tr>
<td>Engineer, hoisting</td>
</tr>
<tr>
<td>Engineer, professional</td>
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<tr>
<td>Explosive handler</td>
</tr>
<tr>
<td>Exterminator/fumigator/economic poison handler</td>
</tr>
<tr>
<td>Ferry operator</td>
</tr>
<tr>
<td>Firearms salesman</td>
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<tr>
<td>Forester</td>
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<tr>
<td>Fortuneteller</td>
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<tr>
<td>Foreign exchange dealer</td>
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<tr>
<td>Funeral director</td>
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<tr>
<td>Gunsmith</td>
</tr>
<tr>
<td>Hawker/peddler/handler</td>
</tr>
<tr>
<td>Ice cream/frozen desserts manufacturer/distributor</td>
</tr>
<tr>
<td>Insurance adjuster/independent advisor/salesman</td>
</tr>
</tbody>
</table>
Junk dealer
Land surveyor/civil engineer
Licensed practical nurse
Manicurist
Masseur
Milk dealer/pasturizer/retailer/wholesaler/producer
Nurse, professional (registered)
Nurse, public health
Ophthalmic dispenser/optician
Optometrist
Osteopath
Oyster planter/grower/digger
Pawnbroker
Pharmacist
Physician/surgeon
Physiotherapist
Plumber/gasfitter
Poultry dealer
Private detective/guard
Psychologist
Real estate salesman/broker/agent
Repairman (elevators/escalators/tramways)
Sanitarian
Secondhand dealer (auto)
Taxidermist
Teacher (elementary/secondary)
Technician (TV/radio/oil burner)
Veterinarian
Watchman/guard
Weighmaster
Well digger/driller

MICHIGAN

Accountant, certified public
Architect/landscape architect
Attorney
Babcock test operator
Barber
Barbershop owner/manager
Beauty operator/cosmetologist
Beauty shop owner/manager
Beekeeper
Boiler inspector
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, insurance
Canner/preserver
Cemetery salesman/broker
Chauffeur
Checkseller/issuer
Chiroproidist/podiatrist
Chiropractor
Cigarette manufacturer/wholesaler/dealer
Collection agent/debt collector
Commencer feed manufacturer/distributor
Commercial fisherman
Commission merchant (farm products)
Community planner
Contractor (excluding plumbing/electrical)
Dairy products handler/cream buyer/milk test inspector/milk plant operator
Disposal plant operator (dead animals)
Dental hygienist
Dentist
Dog kennel operator
Drycleaner/dyer
Egg grader/processor/breaker
Electrician/electrical contractor
Electrologist
Elevator installer/inspector (construction/repair)
Embalmers
Emigrant agent
Employment agency operator
Engineer, professional
Exterminator/fumigator
Ferry operator
Fish breeder
Flight instructor
Forester
Frozen food locker operator
Funeral director
Fur breeder/farmer/trapper/dealer
Garbage disposal operator
Garbage feeder (swine)
Harbor pilot
Hawker/peddler
Hearing-aid dispenser
Homeopath
Home repair salesman
Ice cream/imitation ice cream manufacturer/distributor
Insurance adjuster/agent/solicitor/salesman
Jockey
Junk dealer
Land surveyor/civil engineer
Librarian
Licensed practical nurse
Livestock dealer/broker
Manicurist
Meat inspector/grader
Midwife
Milk weigher/grader/certifier
Minnow dealer
Motor vehicle dealer/salesman
Nurseryman
Nurse, professional (registered)
Nurse, public health
Nursing home/convalescent home operator
Ophthalmic dispenser
Optometrist
Osteopath
Pharmacist
Physician/surgeon
Physiotherapist  
Plumber  
Private detective/guard  
Private employment bureau operator  
Psychologist  
Public adjuster (debts)  
Real estate broker/salesman/agent  
Sanitarian  
Secondhand dealer  
Security guard  
Security investment agent  
Septic tank/cesspool/seepage pit cleaner  
Taxidermist  
Teacher (elementary/secondary)  
Transit merchant  
Tree expert/surgeon  
Vending machine operator (food)  
Veterinarian  
Watchmaker/clockmaker  
Weighmaster  
Well driller/driller

MINNESOTA

Abstractor  
Accountant, certified public  
Architect  
Attorney  
Auctioneer  
Barber/teacher  
Barbershop owner/manager  
Beauty operator  
Beauty shop owner/manager  
Beekeeper  
Boiler inspector  
Boxer/wrestler (all personnel associated with boxing/wrestling)  
Cartage carrier (local)  
Chiropractor  
Cigarette/tobacco products salesman  
Cleaning/dyeing plant operator  
Commercial feed salesman  
Cropduster  
Dairy products dealer/distributor  
Dental hygienist  
Dentist  
Detective/investigator/protective agent  
Egg buyer/salesman/dealer/breaker/candler  
Electrician  
Embalmer-mortician/funeral director  
Engineer, professional  
Fertilizer shipper/blender/salesman  
Flax/hay dealer  
Food handler/processor  
Fur buyer  
Fur/game farm operator  
Healing arts practitioner  
Insurance agent/solicitor/broker  
Insurance advisor/adjuster  
Land surveyor/civil engineer  
Licensed practical nurse  
Livestock buyer/agent/packer  
Livestock garbage feeder  
Livestock vet servicer  
Manicurist  
Masseur  
Milk/cream grader/tester  
Motor vehicle salesman/dealer  
Moving picture agent/operator  
Nursery stock agent/dealer/salesman  
Nurse, registered (professional)  
Optometrist  
Osteopath  
Outdoor display advertiser  
Pharmacist  
Physiotherapist  
Physician/surgeon  
Pilot (ship)  
Plumber  
Potato shipper/grower  
Poultry flock inspector  
Private trade school operator/solicitor/agent/representative  
Professional fundraiser  
Real estate broker/salesman/agent  
Securities agent/advisor  
Seed salesman/distributor  
Sprayer/duster (weeds)  
Steamfitter  
Taxidermist  
Teacher (elementary/secondary)  
Tree dealer  
Veterinarian  
Warehouseman  
Watchmaker

MISSISSIPPI

Accountant, certified public  
Aircraft pilot  
Air-conditioning serviceman  
Architect  
Auctioneer  
Attorney  
Auditor  
Automobile dealer (secondhand)  
Automobile rental agent  
Bakery goods distributor  
Barber  
Beautician  
Broker, insurance  
Broom manufacturer/salesman  
Cash register/refrigerator salesman  
Chiropractor/podiatrist  
Cleaning/pressing/dyeing/laundry operator  
Cold storage operator  
Contractor (excluding plumbing/electrical)  
Cotton buyer  
Dental hygienist
<table>
<thead>
<tr>
<th>Occupation</th>
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<tbody>
<tr>
<td>Dentist</td>
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<tr>
<td>Drauyman</td>
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<tr>
<td>Earthenware dealer/salesman</td>
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<tr>
<td>Electrician</td>
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<tr>
<td>Embalmer</td>
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<tr>
<td>Engineer, professional</td>
</tr>
<tr>
<td>Ferry/tollbridge operator</td>
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<tr>
<td>Fertilizer factory operator</td>
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<tr>
<td>Fireworks dealer</td>
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<tr>
<td>Florist</td>
</tr>
<tr>
<td>Funeral director</td>
</tr>
<tr>
<td>Fur dealer</td>
</tr>
<tr>
<td>Harbor pilot</td>
</tr>
<tr>
<td>Horse/mule dealer</td>
</tr>
<tr>
<td>Insurance agent/broker/salesman</td>
</tr>
<tr>
<td>Insurance advisor/adjuster</td>
</tr>
<tr>
<td>Junk dealer</td>
</tr>
<tr>
<td>Labor agent</td>
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<tr>
<td>Land surveyor/civil engineer</td>
</tr>
<tr>
<td>Lawyer</td>
</tr>
<tr>
<td>Licensed practical nurse</td>
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<tr>
<td>Loan agent</td>
</tr>
<tr>
<td>Log/stave buyer</td>
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<tr>
<td>Lumber dealer/broker</td>
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<tr>
<td>Mattress renovator</td>
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<tr>
<td>Mattress dealer (secondhand)</td>
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<tr>
<td>Meat distributor</td>
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<tr>
<td>Merchandise broker</td>
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<tr>
<td>Midwife</td>
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<tr>
<td>Motion picture dealer/operator</td>
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<tr>
<td>Nurse, professional (registered)</td>
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<tr>
<td>Optometrist</td>
</tr>
<tr>
<td>Osteopath</td>
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<tr>
<td>Pawnbroker</td>
</tr>
<tr>
<td>Pharmacist</td>
</tr>
<tr>
<td>Photographer</td>
</tr>
<tr>
<td>Physician/surgeon</td>
</tr>
<tr>
<td>Physiotherapist</td>
</tr>
<tr>
<td>Plumber</td>
</tr>
<tr>
<td>Psychologist</td>
</tr>
<tr>
<td>Real estate agent/salesman/broker</td>
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<tr>
<td>Road machinery dealer/salesman</td>
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<tr>
<td>Securities agent</td>
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<tr>
<td>Ship salesman/agent</td>
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<tr>
<td>Soft drinks dealer/salesman/manufacturer</td>
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<tr>
<td>Teacher (elementary/secondary)</td>
</tr>
<tr>
<td>Tractor/farm machinery agent</td>
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<tr>
<td>Vendor, transient</td>
</tr>
<tr>
<td>Veterinarian</td>
</tr>
<tr>
<td>Watchman/guard</td>
</tr>
<tr>
<td><strong>MISSOURI</strong></td>
</tr>
<tr>
<td>Accountant, certified public</td>
</tr>
<tr>
<td>Aircraft pilot</td>
</tr>
<tr>
<td>Animal feeder</td>
</tr>
<tr>
<td>Architect</td>
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<tr>
<td>Attorney</td>
</tr>
<tr>
<td>Auctioneer</td>
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<tr>
<td>Barber</td>
</tr>
<tr>
<td>Beautician</td>
</tr>
<tr>
<td><strong>Boiler inspector</strong></td>
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<tr>
<td>Boxer/wrestler (all personnel associated with boxing/wrestling)</td>
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<tr>
<td>Broker, excess line</td>
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<tr>
<td>Building and loan securities agent</td>
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<tr>
<td>Butcher</td>
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<tr>
<td>Chauffeur</td>
</tr>
<tr>
<td>Chiropractor/osteopath</td>
</tr>
<tr>
<td>Dairy product tester/grader/sampler (milk/cream)</td>
</tr>
<tr>
<td>Dental hygienist</td>
</tr>
<tr>
<td>Dentist</td>
</tr>
<tr>
<td>Dogfood manufacturer/importer/jobber/distributor</td>
</tr>
<tr>
<td>Drycleaner</td>
</tr>
<tr>
<td>Egg dealer/processor</td>
</tr>
<tr>
<td>Electrician</td>
</tr>
<tr>
<td>Electrologist</td>
</tr>
<tr>
<td>Embalmer/funeral director</td>
</tr>
<tr>
<td>Engineer, professional</td>
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<tr>
<td>Exchange dealer</td>
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<tr>
<td>Inspector (agricultural products)</td>
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<tr>
<td>Insurance adjuster/advisor</td>
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<td>Insurance agent/broker/salesman</td>
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<tr>
<td>Junk dealer</td>
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<tr>
<td>Licensed practical nurse</td>
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<tr>
<td>Livestock breeder</td>
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<tr>
<td>Manicurist</td>
</tr>
<tr>
<td>Midwife</td>
</tr>
<tr>
<td>Nurseryman</td>
</tr>
<tr>
<td>Nurse (obstetrical)</td>
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<tr>
<td>Nurse, professional (registered)</td>
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<tr>
<td>Optometrist</td>
</tr>
<tr>
<td>Osteopath</td>
</tr>
<tr>
<td>Peddler</td>
</tr>
<tr>
<td>Plumber</td>
</tr>
<tr>
<td>Pharmacist</td>
</tr>
<tr>
<td>Physician/surgeon</td>
</tr>
<tr>
<td>Physiotherapist</td>
</tr>
<tr>
<td>Private detective/guard</td>
</tr>
<tr>
<td>Real estate broker/salesman/agent</td>
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<tr>
<td>Securities agent</td>
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<tr>
<td>Teacher (elementary/secondary)</td>
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<tr>
<td>Veterinarian</td>
</tr>
<tr>
<td>Warehouseman</td>
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<tr>
<td>Well driller</td>
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<tr>
<td><strong>MONTANA</strong></td>
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<tr>
<td>Abstractor</td>
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<tr>
<td>Accountant, certified public</td>
</tr>
<tr>
<td>Aircraft pilot/instructor</td>
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<tr>
<td>Animal feeder</td>
</tr>
<tr>
<td>Architect</td>
</tr>
<tr>
<td>Attorney</td>
</tr>
<tr>
<td>Auctioneer</td>
</tr>
<tr>
<td>Babcock test operator</td>
</tr>
<tr>
<td>Barber</td>
</tr>
<tr>
<td>Beautician</td>
</tr>
<tr>
<td>Boiler operator</td>
</tr>
</tbody>
</table>

35
Broker, excess line
Broker, insurance
Butcher
Cesspool cleaner
Chauffeur
Chiropodist/podiatrist
Chiropractor
Contractor (excluding plumbing/electrical)
Dental hygienist
Dentist
Egg dealer/grader/processor
Electrician
Embalmner
Engineer, hoisting
Engineer, professional
Fireman
Funeral director
Fur dealer
Garbage treater
Hawker/peddler
Homeopath
Horseshoer
Insurance agent/broker/salesman
Insurance advisor/adjuster
Licensed practical nurse
Masseur
Milk weigher/grader/certifier
Mine inspector/miner
Nurse, professional (registered)
Optometrist
Osteopath
Pawnbroker
Pharmacist
Photographer
Physician/surgeon
Physiotherapist
Plumber
Real estate broker/salesman/agent
Sanitarian
Taxidermist
Teacher (elementary/secondary)
Veterinarian
Wage broker
Water plant operator
Weather controlman
Weighmaster
Well digger/driller

NEBRASKA

Abstractor
Accountant, certified public
Aircraft pilot
Architect/landscape architect
Attorney
Auctioneer
Barber
Barbershop operator/manager
Beauty shop operator/manager

Beautician
Beekeeper
Boxer/wrestler (all personnel associated with boxing/wrestling)
Butter/cheese (imitation) manufacturer/wholesale dealer
Checker
Child-care attendant
Chiropodist/podiatrist
Chiropractor
Collection agent/debt collector
Dairy product wholesaler/retailer/producer/tester
Dental hygienist
Dentist
Detective (private)/guard
Driver-training instructor
Drycleaner
Egg handler/grader/processor
Electrician
Electrologist
Embalmner
Engineer, professional
Feeder (garbage)
Fireworks distributor/jobber/retailer
Food locker operator
Frozen desserts/ice cream manufacturer/salesman
Funeral director
Fur dealer
Game farmer/dealer
Garbage processor/disposal operator
Installment paper purchaser
Insurance agent/broker/salesman
Insurance advisor/adjuster
Jack (stallion)
Land surveyor/civil engineer
Licensed practical nurse
Livestock slaughterer
Loan agent
Masseur
Milk seller/producer/tester
Motor vehicle dealer/salesman
Nurse, professional (registered)
Nurse, public health
Optometrist
Osteopath
Pawnbroker
Pharmacist
Physician/surgeon
Physiotherapist
Potato shipper
Psychologist
Public adjuster (debris)
Real estate broker/salesman/agent
Sanitarian
Securities agent
Teacher (elementary/secondary)
Technician, medical laboratory
Trapper (fur)
Veterinarian
Weather modifier
NEVADA

Abstractor
Accountant, certified public
Aircraft pilot
Aerial/ground spraying operator
Arborist
Architect
Attorney
Barber
Barber school instructor/barbershop operator/manager
Beauty school instructor/beauty school operator/manager
Bondsman, professional
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, excess line
Broker, insurance
Boiler inspector
Cattle dealer
Cementary broker/salesman
Chauffer
Chiropodist/podiatrist
Chiropractor
Collection agent/debt collector
Contractor (excluding plumbing/electrical)
Dental hygienist
Dentist
Driver-training instructor
Electrologist
Embalmer/funera. director
Engineer, hoisting
Engineer (professional)
Farm labor contractor
Fur dealer
Insurance adjuster/advisor
Insurance agent/solicitor/broker/salesman
Land surveyor/civil engineer
Licensed practical nurse
Manicurist
Milk grader/weigher
Motor vehicle dealer/salesman
Nurse, professional (registered)
Ophthalmic dispenser/optician
Optometrist
Osteopath
Peddler/hawker
Pharmacist
Photographer
Physician/surgeon
Physiotherapist
Plumber
Polygrapher
Private detective/investigator
Psychoanalyst
Psychologist
Real estate broker/salesman/agent
Sanitarian

Securities agent
Seed dealer
Teacher (elementary/secondary)
Technician, medical laboratory
Veterinarian
Weather controller
Weighmaster
Well digger/driller

NEW HAMPSHIRE

Accountant, certified public
Aircraft pilot
Appraiser, professional
Arborist
Architect
Attorney
Auctioneer
Barber
Beautician
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, insurance
Chauffeur
Chiropodist/podiatrist
Chiropractor
Dental hygienist
Dentist
Electrologist
Elevator inspector/repairman
Embalmer
Engineer, professional
Exterminator/fumigator
Funeral director
Fur buyer
Garbage feeder
Harbor pilot
Hawker/peddler/handler
Homeopath
Horse racing (all personnel associated with horse racing)
Insurance agent/broker/salesman
Insurance advisor/adjuster
Junk dealer
Licensed practical nurse
Lightning-rod salesman/dealer
Livestock dealer
Manicurist
Masseur
Milk weigher/grader/inspector/tester/sampler
Motor vehicle dealer/salesman
Naturopath
Nurse, professional (registered)
Nurse, public health
Optometrist
Osteopath
Pawnbroker
Pesticide applicator
Pharmacist
Physician/surgeon
Physiotherapist
Plumber
Poultry dealer
Psychologist
Real estate broker/salesman/agent
Teacher (elementary/secondary)
Tree expert/surgeon
Veterinarian
Weighmaster
X-ray technician

NEW JERSEY

Accountant, certified public
Aircraft pilot
Architect
Attorney
Barber
Barbershop operator
Beauty shop operator
Bioanalytical laboratory director
Boiler inspector
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, insurance
cattle broker
Checkcasher/seller
Chiropodist/podiatrist
Chiropractor
Commission merchant/broker
Collection agent
Dental hygienist
Dentist
Electrician
Embalmers
Engineer, professional
Engineer, steam fireman
Explosives manufacturer/distributor/salesman
Fishing preserve operator
Frozen products manufacturer/distributor
Fuel (solid) distributor/salesman
Funeral director
Garbage feeder
Goat milk distributor/salesman
Harbor pilot
Hawker/peddler/handler
Health officer
Home repair salesman/contractor
Inspector/grade(meat)
Insura: ce agent/broker/solicitor/salesman
Insurance advisor/adjuster
Land surveyor/civil engineer
Librarian
Licensed practical nurse
Master, public vessels
Midwife
Milk weigher/grader/dealer

Motor vehicle dealer/salesman
Mover
Nurse, professional (registered)
Nutria breeder
Ophthalmic dispenser
Ophthalmic technician
Optometrist
Osteopath
Pharmacist
Physician/surgeon
Physiotherapist
Plumber
Poultry dealer
Private detective
Professional planner
Psychologist
Real estate broker/salesman/agent
Sanitarian
Securities agent
Shorthand reporter, certified
Taxidermist
Taxi driver
Teacher (elementary/secondary)
Technician, medical laboratory
Tree surgeon
Veterinarian
Weighmaster/repairman
Well driller/digger
X-ray technician

NEW MEXICO

Accountant, certified public
Aircraft pilot
Aerial cropduster
Animal feeder
Architect
Attorney
Barber
Beauty shop operator
Beautician
Beekeeper
Boiler inspector
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, insurance
Butcher/slaughterer
Cactus plant agent/dealer
Cemetery broker/salesman
Chauffeur
Checkseller
Dairy products handler/producer
Dentist
Driver-training instructor
Drycleaning operator
Egg grader/processor
Electrician
Electrologist
Embalmer
Engineer, professional
Exterminator/fumigator/pestcontroller
Farm produce broker/dealer/shipper/packer
Florist stock dealer/agent
Funeral director
Fur dealer/trapper
Geologist
Hawker/peddler/handler
Inspector, public vessels
Insurance adjuster/agent/broker/advisor
Insurance security salesman
Land surveyor/civil engineer
Licensed practical nurse
Liquified petroleum gas assembler/installer/manufacturer/repairman
Manicurist
Midwife
Milk weigher/grader
Mine inspector/miner
Motor vehicle dealer/salesman
Nurseryman
Nurse, professional (registered)
Nurse, public health
Optometrist
Osteopath
Peanut processor
Pharmacist
Photographer
Physician/surgeon
Physiotherapist
Plumber
Polygrapher
Private detective
Psychologist
Real estate agent/broker/salesman
Sanitarian
Security investment agent
Small loanmaker
Teacher (elementary/secondary)
Veterinarian
Weather controller
Well digger/driller

NEW YORK

Accountant, certified public
Aircraft pilot
Architect
Attorney
Auctioneer
Bailbond agent/bondsman
Bait dealer
Barber
Barbershop operator/manager
Beautician
Beauty shop operator/manager
Bedding salesman/supplier/repairman/secondhand dealer
Boiler inspector
Boxer/wrestler (all persons associated with boxing/wrestling)
Broker, excess line
Broker, insurance
Cattle dealer
Cemetery broker/salesman
Chauffeur
Checkcashier
Chiropractor/osteopath
Collector (wildlife/fish)
Commercial fishbait dealer
Commercial fisherman
Corporation treasurer
Dental hygienist
Dentist
Dog trainer (area operator)
Electrician
Embalmer
Engineer, professional
Exterminator/pesticide operator
Farm fishpond operator
Feeder (garbage)
Fertilizer manufacturer/distributor
Fireman
Fisherman, commercial
Fishing preserve operator
Frozen dessert handler (wholesale)
Funeral director
Fur farmer
Game dealer/farmer
Harbor pilot
Hawker/peddler
Horse racing (all personnel associated with horse racing)
Inspector, public vessels
Insurance adjuster/advisor
Insurance agent/salesman
Junk dealer
Land surveyor/civil engineer
Lender
Librarian
Licensed practical nurse
Livestock dealer
Lottery sales agent
Manager, milk plants
Master, public vessels
Masseur
Medical supervisor
Merchant truckman
Merchant, commission (livestock/farm products)
Milk dealer/broker/manufacturer/ tester
Milk weigher/grader
Money transmitter
Motor vehicle dealer/salesman
Narcotic drugs manufacturer/distributor
Notary public
Nurse, professional (registered)
Nurseryman
Ophthalmic dispenser
Optometrist
Osteopath
Pawnbroker
Pharmacist
Physician/surgeon
Physiotherapist
Plumage (for fly-tying) dealer
Plumber
Policeman, railroad
Policeman, special
Private detective/investigator/watchman/patrol agent
Producer (cider)
Psychologist
Public adjuster (debts)
Real estate broker/salesman/agent
Shorthand reporter, certified
Steamfitter/gasfitter
Steamship ticket agent
Taxidermist
Teacher (elementary/secondary/principal/superintendent)
Trout hatchery operator
Vessel operator, public
Veterinarian
Weighmaster
Well digger
X-ray technician

NORTH CAROLINA

Accountant, certified public
Adjuster, insurance
Aerial sprayer
Aircraft pilot
Architect
Attorney
Auctioneer
Barber
Barbershop operator/manager
Bail bondsman
Beautician
Beauty shop operator/manager
Boiler inspector
Boxer/wrestler (all persons associated with boxing/wrestling)
Broker, excess line
Broker, insurance
Chiropracto
Chiropractor
Contractor (excluding plumbing/electrical)
Dental hygienist
Dentist
Detective
Electrician
Elevator installer/repairman
Embalmer
Engineer, professional
Exterminator/fumigator

Fish/game dealer/packer
Fortuneteller
Funeral director
Fur dealer
Hawker/peddler/handler
Insurance agent/broker/adjuster/advisor/salesman
Junk dealer
Land surveyor/civil engineer
Librarian
Licensed practical nurse
Lightning-rod salesman
Manicurist
Midwife
Moving picture operator
Nurse, professional (registered)
Ophthalmic dispenser/optician
Optometrist
Osteopath
Pawnbroker
Pest controller
Pharmacist
Photographer
Phrenologist
Physician/surgeon
Physiotherapist
Plumber
Private detective
Psychologist/psychotherapist
Real estate broker/salesman/agent
Sanitarian
Securities agent
Teacher (elementary/secondary)
Veterinarian
Watchmaker/clockmaker/repairman
Weighmaster
Well digger/driller

NORTH DAKOTA

Abstractor
Accountant, certified public
Aerial cropduster
Aircraft pilot
Architect
Attorney
Auctioneer
Barber
Beautician
Beekeeper
Broker, insurance
Chiropracto
Chiropractor
Contractor (excluding plumbing/electrical)
Dental hygienist
Dentist
Detective
Electrician
Elevator installer/repairman
Embalmer
Engineer, professional
Funeral director
Fur dealer
Insurance agent/salesman/advisor/adjuster
Insurance security salesman
Land surveyor/civil engineer
Licensed practical nurse
Livestock/poultry/wool dealer
Masseur
Mine inspector/miner
Moving picture operator
Nurse, professional (registered)
Oil/gas broker
Optometrist
Osteopath
Pharmacist
Physician/surgeon
Physiotherapist
Plumber
Polygrapher
Private detective
Psychoanalyst
Psychologist
Real estate broker/salesman/agent
Roving grain/hay buyer
Securities investment agent
Seed dealer
Taxicab driver
Taxidermist
Teacher (elementary/secondary)
Veterinarian
Watchmaker/clockmaker
Weather controller
Weighmaster, public

OHIO

Accountant, certified public
Aircraft pilot
Architect
Attorney
Auctioneer
Barber
Barbershop owner/manager
Beautician
Beauty shop owner/manager
Boiler inspector
Broker, insurance
Cemetery broker/salesman
Chiropodist/podiatrist
Chiropractor
Dental hygienist
Dentist
Driver-training instructor
Drycleaner
Electrotherapist
Elevator inspector/repairman
Embalmer
Engineer, professional
Engineer, steam fireman
Funeral director

Fur dealer
Garbage/swine feeder
Hawker/peddler/handler
Horsemeat slaughterer/seller/processor
Inspector/grader (meat)
Insurance agent/solicitor/adjuster/advisor/salesman
Junk dealer
Land surveyor/civil engineer
Licensed practical nurse
Livestock dealer/broker
Manicurist
Masseur
Midwife
Milk/cream dealer
Motor transportation agent
Motor vehicle dealer/salesman
Nurse, professional (registered)
Nursing home administrator
Optometrist
Osteopath
Pawnbroker
Pharmacist
Physician/surgeon
Physiotherapist
Plumber
Psychoanalyst
Real estate broker/salesman/agent
Securities investment agent
Ship broker/yacht salesman
Taxi driver
Teacher (elementary/secondary)
Veterinarian

OKLAHOMA

Accountant, certified public
Architect
Attorney
Auctioneer
Bail bondsman
Barber
Barbershop operator/manager
Beautician
Beauty shop operator/manager
Broker, insurance
Butcher
Chauffeur
Checkseller
Chiropodist/podiatrist
Chiropractor
Coal mine shop firer/gasman/hoisting engineer
Contractor (excluding plumbing/electrical)
Dental hygienist
Dentist
Driver-training instructor
Drycleaner
Electrician
Electrologist
Embalmer
<table>
<thead>
<tr>
<th>Occupation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Engineer, professional</td>
</tr>
<tr>
<td>Exterminator/fumigator</td>
</tr>
<tr>
<td>Forester</td>
</tr>
<tr>
<td>Funeral director</td>
</tr>
<tr>
<td>Fur dealer</td>
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<tr>
<td>Insurance adjuster/advisor</td>
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<tr>
<td>Insurance agent/salesman</td>
</tr>
<tr>
<td>Junk dealer</td>
</tr>
<tr>
<td>Licensed practical nurse</td>
</tr>
<tr>
<td>Manicurist</td>
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<tr>
<td>Midwife</td>
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<tr>
<td>Milk weigher/grader</td>
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<tr>
<td>Mine inspector/reinier</td>
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<tr>
<td>Motor vehicle dealer/salesman</td>
</tr>
<tr>
<td>Notary public</td>
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<tr>
<td>Nurse, professional (registered)</td>
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<tr>
<td>Nurseryman</td>
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<tr>
<td>Nursing home administrator</td>
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<tr>
<td>Optometrist</td>
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<tr>
<td>Osteopath</td>
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<tr>
<td>Pharmacist</td>
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<tr>
<td>Photographer</td>
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<tr>
<td>Physician/surgeon</td>
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<tr>
<td>Physiotherapist</td>
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<tr>
<td>Plumber</td>
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<tr>
<td>Psychologist</td>
</tr>
<tr>
<td>Real estate broker/salesman/agent</td>
</tr>
<tr>
<td>Repairman, electrical appliance</td>
</tr>
<tr>
<td>Sanitarian</td>
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<tr>
<td>Securities investment agent</td>
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<tr>
<td>Septic tank cleaner</td>
</tr>
<tr>
<td>Shorthand reporter, certified</td>
</tr>
<tr>
<td>Social worker</td>
</tr>
<tr>
<td>Sprayer</td>
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<tr>
<td>Teacher (elementary/secondary)</td>
</tr>
<tr>
<td>Taxi driver</td>
</tr>
<tr>
<td>Veterinarian</td>
</tr>
</tbody>
</table>

**OREGON**

- Accountant, certified public
- Aerial sprayer
- Aircraft pilot
- Architect/landscape architect
- Attorney
- Auctioneer
- Barber
- Barbershop owner/manager
- Beautician
- Beauty shop operator/manager
- Boiler inspector
- Boxer/wrestler (all personnel associated with boxing/wrestling)
- Broker, excess line
- Broker, insurance
- Business chance broker/salesman
- Checkseller
- Chiroprodist/podiatrist
- Chiropractor
- Coal mine foreman/gasman/superintendent
- Collection agent
- Dental hygienist
- Dentist
- Egg grader/processor
- Electrician
- Electrologist
- Elevator inspector/repairman
- Embalmer
- Engineer, hoisting
- Engineer, professional
- Escrow agent
- Funeral director
- Harbor pilot
- Hawker/peddler/handler
- Hearing-aid dispenser
- Inspector/grade (meat)
- Insurance agent/broker/salesman
- Insurance advisor/adjuster
- Junk dealer
- Jockey
- Land surveyor/civil engineer
- Licensed practical nurse
- Loanmaker
- Masseur
- Midwife
- Milk weigher/grader
- Naturopath
- Notary public
- Nurse, professional (registered)
- Nursing home administrator
- Optometrist
- Osteopath
- Pawnbroker
- Peticide applicator
- Pharmacist
- Physician/surgeon
- Physiotherapist
- Plumber
- Pruner
- Psychologist
- Public adjuster (debts)
- Rainmaker
- Real estate broker/salesman/agent
- Savings and loan association agent
- Sanitarian
- Secondhand dealer
- Securities investment agent
- Sprayer
- Taxidermist
- Teacher (elementary/secondary)
- Veterinarian
- Watchmaker/clockmaker
- Well digger/driller

**PENNSYLVANIA**

- Accountant, certified public
- Aircraft operator/navigator
Animal carcass dealer
Animal feeder (garbage)
Apple marketer/producer
Architect/landscape architect
Attorney
Auctioneer
Barber/teacher
Barbershop owner/manager
Beautician/teacher
Beauty shop owner/manager
Beverage (nonalcoholic) dealer/salesman/retailer
Boiler inspector/operator
Bondsman
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, excess line
Broker, insurance
Butcher/slaughterer
Butter (renovated) dealer/salesman
Camp administrator
Cattle broker/dealer
Chiropractor
Coal stripping operator/miner
Day-care center operator
Dental hygienist
Dentist
Distillery (certificate) broker
Driver-training school instructor
Drycleaning/dyeing plant manager/operator
Egg separating operator
Elevator inspector/repairman/operator
Embalmers/undertakers
Engineer, professional
Ethyl alcohol dealer
Explosive handler/dealer
Farm produce dealer
Feed (commercial) dealer/retailer
Fertilizer dealer/retailer
Fireworks dealer/handler
Fish propagation operator
Funeral director
Fur-bearer animal breeder/dealer
Game breeder
Gas (liquidified petroleum) dealer
Hawker/peddler/handler
Harbor pilot
Harness/horse racing (all personnel associated with harness/horse racing)
Homeopath
Insurance adjuster/advisor
Insurance agent/salesman
Insecticide/pesticide/fungicide dealer/salesman
Inspector, mine
Installment loan agent
Investment broker
Junkyard dealer
Land surveyor/civil engineer
Licensed practical nurse
Limestone manufacturer/importer
Loans maker (small)
Manicurist
Mattress/bedding/upholstered furniture manufacturer/dealer
Meat canner/packer
Midwife
Milk/milk products dealer/handler/hauler/grader/processor/transporter/miner/weigher
Mine inspector/miner
Motor vehicle dealer/salesman
Moving picture operator
Nurse, professional (registered)
Nurse, public health
Nursing home administrator
Ophthalmic dispenser
Optometrist
Osteopath
Pawnbroker
Pharmacist
Physician/surgeon
Physiotherapist
Plumber
Private trade school administrator
Private detective/guard
Prospector (mining)
Psychiatric technician
Psychoanalyst
Psychologist
Public transportation operator (taxi driver)
Radiation control operator
Rainmaker
Real estate broker/salesman/agent
Securities investment agent
Seed salesman/dealer
Taxi driver
Teacher (elementary/secondary)
Technician, medical laboratory
Ticket broker
Toymaker/salesman/dealer
Veterinarian
Waste disposal operator
Water-well driller/digger
Weighmaster

RHODE ISLAND

Accountant, certified public
Aircraft pilot
Arborist
Architect
Attorney
Barber
Beautician
Beekeeper
Boiler inspector/operator
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, excess line
Cattle dealer
Cemetery salesman/broker
Chauffeur
Checkseller
Chiropractor
Debt poller/adjuster
Dental hygienist
Dentist
Drycleaner
Egg handler/processor
Electrician
Electrologist
Elevator inspector/repairman
Embalmer
Engineer, professional
Explosives manufacturer/dealer
Frozen foods manufacturer/salesman/distributor
Funeral director
Fur dealer
Game breeder/salesman
Harbor pilot
Hawker/peddler/handler
Hoisting engineer
Homeopath
Insurance adjuster/advisor
Insurance agent/broker/solicitor/salesman
Junk/secondhand dealer
Loan (small) agent
Land surveyor/civil engineer
Licensed practical nurse
Meat inspector/grader
Midwife
Milk producer/distributor/handler
Motion picture operator
Motor vehicle dealer/salesman
Nurseryman
Nurse, professional (registered)
Nurse, public health
Nursing home administrator
Oil burner contractor
Ophthalmic dispenser
Optometrist
Optician
Osteopath
Pawnbroker
Pharmacist
Physician/surgeon
Physiotherapist
Plumber
Psychologist
Real estate broker/salesman/agent
Repossessor
Securities agent
Social worker
Taxicab driver
Teacher (elementary/secondary)
Technician, medical laboratory
Tree surgeon
Veterinarian

SOUTH CAROLINA

Accountant, certified public
Aircraft pilot
Architect
Attorney
Auctioneer
Barber
Barbershop owner/manager
Beautician
Beauty shop owner/manager
Broker, insurance
Chiropractor
Chiropractic contractor (excluding plumbing/electrical)
Dentist
Dentist
Detective
Dental hygienist
Dentist
Egg handler
Embalmer
Engineer, professional
Engineer, professional
Fish dealer/processor
Forester
Funeral director
Game breeder/salesman
Harbor pilot
Hawker/peddler
Insurance agent/broker/salesman
Insurance advisor/adjuster
Junk dealer
Land surveyor/civil engineer
Licensed practical nurse
Lightning-rod salesman
Midwife
Moving picture operator
Nurse, professional (registered)
Nurse, public health
Nursing home administrator
Ophthalmic dispenser
Optometrist
Osteopath
Physician/surgeon
Physiotherapist
Plumber
Private detective
Psychiatric technician
Psychoanalyst
Psychologist
Real estate broker/salesman/agent
Securities agent
Sanitarian
Taxi driver
Teacher (elementary/secondary)
Technician, medical laboratory
Veterinarian
SOUTH DAKOTA

Abestator
Accountant, certified public
Aircraft pilot
Architect
Attorney
Auctioneer
Barber
Barbershop owner/manager
Beauty shop owner/manager
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, excess line
Butcher
Cesspool cleaner
Chiropractor
Collector, scientific
Dairy product salesman/processor/distributor
Dental hygienist
Dentist
Egg processor/ grader
Electrician
Embalmer
Engineer, professional
Funeral director
Fur breeder/buyer/trapper
Hawker/peddler/handler
Homeopath
Insurance agent/broker/salesman
Insurance advisor/adjuster
Loanmaker
Land surveyor/civil engineer
Licensed practical nurse
Mine inspector/miner
Moving picture operator
Naturopath
Nurse, professional (registered)
Nurse, public health
Nurseryman
Ophthalmic dispenser
Optometrist
Osteopath
Pharmacist
Physician/surgeon
Physiotherapist
Potato dealer (wholesale)
Produce dealer (wholesale)
Real estate broker/salesman/agent
Sanitarian
Security investment agent
Stamp dealer
Swine dealer
Taxidermist
Teacher (elementary/secondary)
Technician, medical laboratory
Veterinarian

TENNESSEE

Accountant, certified public
Aircraft pilot
Animal dealer
Architect
Attorney
Auctioneer
Barber
Barbershop owner/manager
Beauty shop owner/manager
Boxer/wrestler (all personnel associated with boxing/wrestling)
Chauffeur
Chiropodist/podiatrist
Chiropractor
Contractor (excluding plumbing/electrical)
Dairy product salesman/processor/manufacturer
Dental hygienist
Dentist
Driver-training school instructor
Egg dealer/wholesaler/processor
Elevator inspector/operator
Embalmer
Engineer, professional
Exterminator/fumigator/pest controller
Fish/game dealer (commercial)
Funeral director
Hatchery operator
Hawker/peddler/handler
Hearing-aid dispenser
Inspector, boiler
Insurance agent/broker/salesman
Insurance advisor/adjuster
Land surveyor/civil engineer
Librarian
Licensed practical nurse
Livestock dealer
Midwife
Mine inspector/miner
Nurse, professional (registered)
Nurse, public health
Ophthalmic dispenser
Optometrist
Osteopath
Pharmacist
Physician/surgeon
Physiotherapist
Plumber
Private detective/guard
Psychologist
Psychoanalyst
Real estate broker/salesman/agent
Refrigerator/locker plant operator
Sanitarian
Teacher (elementary/secondary)
Technician, medical laboratory
Veterinarian
Weighmaster
Well driller/digger

TEXAS

Accountant, certified public
Architect
Aircraft pilot
Attorney
Auctioneer
Babcock test operator
Barber
Barbershop owner/manager
Beauty
Beauty shop owner/manager
Boiler inspector/operator
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, insurance
Chauffeur
Chiropodist/podiatrist
Chiropractor
Dental hygienist
Dentist
Electrician
Embalmer, funeral director
Engineer, professional
Fur breeder
Game bird breeder
Harbor pilot
Hawker/peddler/handler
Insurance agent/solicitor/salesman
Insurance advisor/adjuster
Land surveyor/civil engineer
Librarian
Licensed practical nurse
Midwife
Moving picture operator
Nurse, professional (registered)
Optometrist
Osteopath
Pawnbroker
Pharmacist
Photographer
Physician/surgeon
Physiotherapist
Plumber
Polygrapher
Real estate broker/salesman/agent
Sanitarian
Securities agent
Teacher (elementary/secondary)
Veterinarian
Weather modifier
Well driller/digger

UTAH

Abstractor
Accountant, certified public
Aircraft pilot
Architect
Attorney
Barber
Barbershop owner/manager
Beauty
Beauty shop owner/manager
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, insurance
Chauffeur
Chiropodist/podiatrist
Chiropractor
Contractor (excluding plumbing/electrical)
Dental hygienist
Dentist
Driver-training school instructor
Electrician
Electrologist
Embalmer
Engineer, professional
Funeral director
Hawker/peddler/handler
Inspector, boiler
Insurance broker/agent/salesman
Insurance advisor/adjuster
Land surveyor/civil engineer
Licensed practical nurse
Motor vehicle dealer/salesman
Naturopath
Nurse, professional (registered)
Nursing home administrator
Obstetrician
Ophthalmic dispenser
Optometrist
Osteopath
Pawnbroker
Pharmacist
Photographer
Physician/surgeon
Physiotherapist
Plumber
Private detective/guard
Produce dealer
Prophylactic salesman
Psychologist
Public adjuster (debt)
Real estate salesman/broker/agent
Sanitarian
Security investment agent
Shorthand reporter, certified
Sprinkler-irrigation fitter
Teacher (elementary/secondary)
Veterinarian
VERMONT

Accountant, certified public
Aircraft pilot
Architect
Attorney
Auctioneer
Barber
Barbershop owner/manager
Beauty shop owner/manager
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, excess line
Chiropodist/podiatrist
Clairvoyant/palmist/fortuneteller
Contractor (excluding plumbing/electrical)
Consider buyer (wholesale)/dealer
Dealer (peanuts/pistols/secondhand paper)
Dental hygienist
Dentist
Dog breeder (all personnel associated with dog breeding)
Driver's license examiner
Electrical inspector/repairman
Electrical inspector/repairman
Embalmer
Emigrant agent
Engineer, professional
Forester
Funeral director
Fur buyer
Hawker/peddler/handler
Insurance adjuster/adjuster
Insurance agent/broker/salesman
Institutional administrator
Jewelry buyer
Junkyard operator
Land surveyor/civil engineer
Licensed practical nurse
Livestock dealer
Nurse, professional (registered)
Nurse, public health
Optometrist
Osteopath
Physician/surgeon
Physiotherapist
Photographer
Plumber
Private detective/guard
Psychoanalyst
Real estate broker/agent/salesman
Teacher (elementary/secondary)
Veterinarian
Weighmaster
Well driller/digger
Wholesaler, feedstuff

VIRGINIA

Accountant, certified public
Aircraft pilot
Architect
Attorney
Auctioneer, itinerant/jewelry
Barber
Barbershop owner/manager
Beauty shop owner/manager
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, excess line
Chiropodist/podiatrist
Clairvoyant/palmist/fortuneteller
Contractor (excluding plumbing/electrical)
Cotton buyer (wholesale)/dealer
Dealer (peanuts/pistols/secondhand paper)
Dental hygienist
Dentist
Dog breeder (all personnel associated with dog breeding)
Driver's license examiner
Electrical inspector/repairman
Electrical inspector/repairman
Embalmer
Emigrant agent
Engineer, professional
Forester
Funeral director
Fur buyer
Hawker/peddler/handler
Insurance adjuster/adjuster
Insurance agent/broker/salesman
Institutional administrator
Jewelry buyer
Junkyard operator
Land surveyor/civil engineer
Licensed practical nurse
Livestock dealer
Nurse, professional (registered)
Nurse, public health
Optometrist
Osteopath
Physician/surgeon
Physiotherapist
Photographer
Phrenologist
Physician/surgeon
Physiotherapist
Psychologist
Psychoanalyst
Real estate agent/broker/salesman
Sanitarian
Social worker
Taxi driver
Teacher (elementary/secondary)
Technician, medical laboratory
Tobacco retailer/wholesaler
Vendor (liniment/medicine/salve)
Veterinarian
Weighmaster

WASHINGTON

Accountant, certified public
Architect
Attorney
Auctioneer
Barber
Barbershop owner/manager
Beautician
Beauty shop owner/manager
Boiler inspector
Boxer/wrestler (all personnel associated with boxing/wrestling)
Brands inspector
Chiropodist/podiatrist
Chiropractor
Contractor (excluding plumbing/electrical)
Dealer, aircraft/automobile
Dental hygienist
Dentist
Drugless therapist
Egg dealer
Electrician
Embalmer
Engineer, professional
Escheat agent
Firearms dealer
Funeral director
Fur dealer
Furniture manufacturer/repairer/retailer
Game farmer
Harbor pilot
Hawker
Insurance agent/broker
Insurance advisor/adjuster
Investment advisor
Jockey
Land surveyor/civil engineer
Librarian
Licensed practical nurse
Masseur
Master, public vessels
Moneylender
Motor vehicle wrecker
Nurse, professional (registered)
Nurseryman
Ophthalmic dispenser/optician
Optometrist
Osteopath
Packer (fish)
Pharmacist/druggist
Physician/surgeon
Physiotherapist
Phoultry dealer
Psychologist
Public adjuster (debt)
Rainmaker
Real estate agent/broker/salesman
Repairer (bedding/furniture)
Retailer (bedding/sterilizers)
Sanitarian
Security investment agent
Slaughterer
Taxidermist
Teacher (elementary/secondary)
Upholstered furniture dealer
Used-car dealer
Vendor, itinerant
Vendor, drugs
Veterinarian
Watchmaker
Well digger/driller

WEST VIRGINIA

Accountant, certified public
Architect
Attorney
Barber
Barbershop owner/manager
Beautician
Beauty shop owner/manager
Boxer/wrestler (all personnel associated with boxing/wrestling)
Broker, excess line
Chafleur
Chiropodist/podiatrist
Chiropractor
Cigarette subjobber/wholesaler
Dental hygienist
Dentist
Egg distributor
Embalmer
Engineer, professional
Fortuneteller
Forester
Funeral director
Fur dealer
Garbage feeder
Hawker/peddler/handler
Insurance agent/broker/service representative/solicitor/salesman
Insurance advisor/adjuster
Junk dealer
Licensed practical nurse
Midwife
Nurse, professional (registered)
Optometrist
Osteopath
Pawnbroker
Pharmacist
Physician/surgeon
Physiotherapist
<table>
<thead>
<tr>
<th>Occupation</th>
<th>Occupation</th>
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<tbody>
<tr>
<td>Private detective/guard</td>
<td>Garbage feeder (swine)</td>
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<td>Psychiatric technician</td>
<td>Guide/hunter</td>
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<tr>
<td>Real estate agent/broker/salesman</td>
<td>Hawker/peddler/handler</td>
</tr>
<tr>
<td>Sanitarian</td>
<td>Installment-loan agency manager</td>
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<tr>
<td>Securities agent</td>
<td>Insurance broker/agent/salesman</td>
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<tr>
<td>Second-mortgage lender/broker</td>
<td>Insurance advisor/adjuster</td>
</tr>
<tr>
<td>Teacher (elementary/secondary)</td>
<td>Land surveyor/civil engineer</td>
</tr>
<tr>
<td>Vendor, itinerant</td>
<td>Librarian</td>
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<tr>
<td>Veterinarian</td>
<td>Licensed practical nurse</td>
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<td></td>
<td>Livestock breeder/dealer/trucker</td>
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<td>Livestock remedy salesman/dealer</td>
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<tr>
<td><strong>WISCONSIN</strong></td>
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<tr>
<td>Abstractor</td>
<td>Manicurist</td>
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<tr>
<td>Accountant, certified public</td>
<td>Meat/poultry products dealer/retailer</td>
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<td>Aircraft pilot</td>
<td>Midwife</td>
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<td>Antifreeze dealer/salesman</td>
<td>Milk/cream tester/weigher/sampler</td>
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<td>Architect</td>
<td>Mobile home dealer/salesman</td>
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<td>Attorney</td>
<td>Motor vehicle salesman/dealer</td>
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<td>Auctioneer</td>
<td>Motor vehicle wrecker</td>
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<td>Barber/teacher</td>
<td>Narcotics manufacturer</td>
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<td>Barbershop owner/manager</td>
<td>Nurse, professional (registered)</td>
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<tr>
<td>Beautician/teacher</td>
<td>Nurse, public health</td>
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<tr>
<td>Beauty shop owner/manager</td>
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<tr>
<td>Beekeeper</td>
<td>Oil refinery operator</td>
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<tr>
<td>Beverage/soft water manufacturer/dealer</td>
<td>Optometrist</td>
</tr>
<tr>
<td>Boxer/wrestler (all personnel associated</td>
<td>Osteopath</td>
</tr>
<tr>
<td>with boxing/wrestling)</td>
<td>Pharmacist</td>
</tr>
<tr>
<td>Broker, excess line</td>
<td>Physician/surgeon</td>
</tr>
<tr>
<td>Business chance broker/salesman</td>
<td>Physiotherapist</td>
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<tr>
<td>Cemetery salesman/broker</td>
<td>Plumber</td>
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<tr>
<td>Chauffeur</td>
<td>Radiation station operator</td>
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<tr>
<td>Checkseller</td>
<td>Real estate broker/salesman/agent</td>
</tr>
<tr>
<td>Chiropodist/podiatrist</td>
<td>Rendering plant operator</td>
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<tr>
<td>Chiropractor</td>
<td>Sanitarian</td>
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<tr>
<td>Cigarette/cigar salesman/dealer/manufacturer</td>
<td>Scrap-iron dock operator/owner</td>
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<tr>
<td>Coal dock owner/operator</td>
<td>Security investment agent</td>
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<tr>
<td>Collection agent</td>
<td>Septic tank service operator</td>
</tr>
<tr>
<td>Commerical feed salesman/dealer</td>
<td>Small loan dealer</td>
</tr>
<tr>
<td>Commerical fertilizer-agricultural lime</td>
<td>Taxidermist</td>
</tr>
<tr>
<td>salesman/dealer</td>
<td>Taxi driver</td>
</tr>
<tr>
<td>Commissioin merchant/dealer/broker/product</td>
<td>Teacher (elementary/secondary)</td>
</tr>
<tr>
<td>wholesaler</td>
<td>Veterinarian</td>
</tr>
<tr>
<td>Contractor (excluding plumbing/electrical)</td>
<td>Warehouse operator (including public storage/</td>
</tr>
<tr>
<td>Dairy products dealer/salesman/buttermaker/</td>
<td>cold storage/farm products/locker</td>
</tr>
<tr>
<td>cheesemaker/limburger maker</td>
<td>plant processor</td>
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<tr>
<td>Dental hygienist</td>
<td>Watchmaker</td>
</tr>
<tr>
<td>Dentist</td>
<td>Waterpower/mill/milldam operator</td>
</tr>
<tr>
<td>Detective/guard</td>
<td>Water softener dealer/salesman</td>
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<tr>
<td>Driver-training school instructor</td>
<td>Well driller/pump installer</td>
</tr>
<tr>
<td>Economic poisons/pesticides dealer/salesman</td>
<td>Wildlife exhibit manager</td>
</tr>
<tr>
<td>Electrologist</td>
<td></td>
</tr>
<tr>
<td>Embalmer</td>
<td></td>
</tr>
<tr>
<td>Engineer, professional</td>
<td></td>
</tr>
<tr>
<td>Fish bait dealer/fish hatchery owner/fishing,</td>
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<tr>
<td>net, or set hook operator/fish dealer</td>
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</tr>
<tr>
<td>(wholesale)</td>
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<tr>
<td>Food/farm products dealer/retailer</td>
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</tr>
<tr>
<td>Funeral director</td>
<td></td>
</tr>
<tr>
<td>Fur dealer</td>
<td></td>
</tr>
<tr>
<td>Game farmer/dealer</td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>WYOMING</strong></td>
</tr>
<tr>
<td>Abtractor</td>
<td></td>
</tr>
<tr>
<td>Accountant, certified public</td>
<td></td>
</tr>
<tr>
<td>Aerial prospector/sprayer/horsehunter</td>
<td></td>
</tr>
<tr>
<td>Aircraft pilot</td>
<td></td>
</tr>
<tr>
<td>Agricultural commodities dealer/retailer</td>
<td></td>
</tr>
<tr>
<td>Agricultural vegetable seed dealer/salesman</td>
<td></td>
</tr>
<tr>
<td>Animal feeder (garbage)</td>
<td></td>
</tr>
<tr>
<td>Architect</td>
<td></td>
</tr>
</tbody>
</table>
Attorney
Auctioneer
Barber/instructor
Barbershop owner/manager
Beautyician/instructor
Beauty shop owner/manager
Boxer/wrestler (all personnel associated with boxing/wrestling)
Chauffeur
Child-care center operator
Chiropractopodiatrist
Chiropractor
Cigarette salesman/dealer
Collection agent
Commercial feedstuff dealer/salesman
Commercial fertilizer salesman/dealer
Dairy products manufacturer/dealer/operator/ tester/handler/weigher
Dental hygienist
Dentist
Drycleaner
Economic poisons dealer/salesman
Egg processor/candler/seller/buyer/wholesaler
Electrician
Embalmert
Engineer, professional
Exterminator/fumigator/pestcontroller
Fish/game dealer/shipper/packager/farmer/seine fisher
Funeral director
Fur (raw) dealer
Geologist
Grain dealer
Guide, game animal
Hawker/peddler/handler
Homeopath
Hospital/nursing home administrator
Insurance broker/agent/salesman
Insurance adjuster/advisor
Intelligence officer
Jockey
Junk dealer
Land survey/civil engineer
Licensed practical nurse
Livestock dealer
Livestock brand salesman
Livestock remedies salesman/dealer
Livestock sales operator
Manicurist
Meat inspector/grader
Meat peddler
Merchant, itinerant/transient
Midwife
Mine inspector/miner
Motorboat operator/owner
Nurse, professional (registered)
Nursery stock/fruit trees/plant dealer/salesman
Optometrist
Osteopath
Pawnbroker
Pharmacist
Photographer
Physician/surgeon
Physiotherapist
Potato shipper
Private detective/guard
Private school administrator
Psychiatric technician
Psychoanalyst
Psychologist
Real estate agent/salesman/broker
Sheriff
Slaughterer/meat processor
Small loan dealer
Taxidermist
Teacher (elementary/secondary)
Technician, medical laboratory
Trademark dealer/salesman
Veterinarian
Warehouseman
Weather modifier
## C. Number of States Licensing Selected Occupations

<table>
<thead>
<tr>
<th>Occupation</th>
<th>No. of States</th>
<th>Occupation</th>
<th>No. of States</th>
</tr>
</thead>
<tbody>
<tr>
<td>Abtractor</td>
<td>19</td>
<td>Alligator hunter</td>
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<tr>
<td>Accountant, certified public</td>
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<td>Alligator skin buyer</td>
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<tr>
<td>Aerial cropduster/sprayer</td>
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<td>Amusement operator</td>
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<tr>
<td>Aerial horsehunter</td>
<td>1</td>
<td>Apple grower/packer</td>
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<tr>
<td>Aerial prospector</td>
<td>1</td>
<td>Appraiser</td>
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<tr>
<td>Aquatic plant dealer (kelp)</td>
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<tr>
<td>Arborist</td>
<td>4</td>
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<tr>
<td>Archaeologist</td>
<td>1</td>
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<tr>
<td>Architect</td>
<td>50</td>
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<tr>
<td>Artificial inseminator</td>
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<tr>
<td>Artist (actor, arranger, cinematographer, composer, lyricist, radio/musical director, writer)</td>
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<tr>
<td>Assayer</td>
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<tr>
<td>Astrologer</td>
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<tr>
<td>Attendant (child care/handicapped)</td>
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<tr>
<td>Attorney</td>
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<tr>
<td>Auctioneer</td>
<td>42</td>
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<tr>
<td>Auditor</td>
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<td>Bacteriologist</td>
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<td>Bail bondsman</td>
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<td>Bankruptcy salesman</td>
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<tr>
<td>Barber</td>
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<tr>
<td>Barbershop owner/manager</td>
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<tr>
<td>Beautician/cosmetologist</td>
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<tr>
<td>Beauty shop owner/manager</td>
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<tr>
<td>Bedding cleaner/renovator/repairman/salesman</td>
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<tr>
<td>Beef weigher</td>
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<tr>
<td>Beekeeper</td>
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</tbody>
</table>

Agent:  
- Agricultural product 1  
- Athletic exhibition 1  
- Automobile rental 1  
- Booking (theatrical) 2  
- Building and loan securities 3  
- Business (labor organization) 1  
- Community currency exchange 1  
- Economic poisons/pesticides/fungicides 1  
- Emigrant 2  
- Employment 1  
- Escheat 1  
- Escrow 2  
- Farm machinery/tractors 1  
- Farm products/produce 2  
- Fraternal society 1  
- Fur 3  
- Installment loan 2  
- Insurance 50  
- Investment 2  
- Labor 2  
- Loan/small loan 17  
- Lottery sales 1  
- Motor transportation 1  
- Racing (thoroughbred) 1  
- Real estate 50  
- Remittance 1  
- Safety deposit box 1  
- Savings and loan association 1  
- Securities/investment 37  
- Steamship ticket 1

Aircraft/personnel (flight/ground instructor, manager/assistant manager, pilot) 45

1 Data shown in this table represent approximate numbers due to the lack of uniformity in occupational classifications from State to State.
<table>
<thead>
<tr>
<th>Occupation</th>
<th>No. of States</th>
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<tbody>
<tr>
<td>Bioanalytical laboratory director</td>
<td>1</td>
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<tr>
<td>Blasting operator</td>
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<tr>
<td>Blood bank manager</td>
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<tr>
<td>Boxer/wrestler (including announcer/judge/manager/watchmaker/physician/promoter/referee/second/ticket seller/timekeeper/trainer)</td>
<td>39</td>
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<tr>
<td>Breeder:</td>
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<tr>
<td>Animal livestock</td>
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<tr>
<td>Fur/beaver/game</td>
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<tr>
<td>Game bird</td>
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<td>Game/fish</td>
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<td>Game/livestock</td>
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<td>Nutria</td>
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<tr>
<td>Poultry/baby chick</td>
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<tr>
<td>Quail</td>
<td>1</td>
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<tr>
<td>Broker/jobber/buyer:</td>
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<tr>
<td>Agricultural products</td>
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<tr>
<td>Aircraft</td>
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<tr>
<td>Alcoholic beverage</td>
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<tr>
<td>Business chance</td>
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<tr>
<td>Cattle/swine</td>
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<tr>
<td>Cemetery</td>
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<td>Cigarette/cigar</td>
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<td>Citrus fruit</td>
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<td>Commission</td>
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<td>Distillery (certificate)</td>
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<td>Dogfood</td>
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<td>Drug</td>
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<td>Economic poisons/pesticides/fungicides</td>
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<td>Excess line</td>
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<td>Farm produce</td>
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<td>Food products</td>
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<td>Fur</td>
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<td>Fur/beaver/cheese</td>
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<td>Future sales</td>
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<td>Hay</td>
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<td>Ice cream</td>
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<td>Log/stave</td>
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<td>Mineral/oil/gas</td>
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<td>Peas/lentils</td>
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<td>Potatoes</td>
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<td>Poultry</td>
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<td>Salary/wage</td>
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<td>Ship</td>
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<td>Ticket</td>
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<td>Timber</td>
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<td>Tobacco</td>
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<td>Transportation</td>
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<tr>
<td>Wholesale merchandise</td>
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<tr>
<td>Bulk milktank operator</td>
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<td>Busman</td>
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<td>Butcher/slaughterer</td>
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<td>Meat/poultry products</td>
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<td>Mobile home</td>
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<td>Nonalcoholic beverages</td>
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<td>Dogfood</td>
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<td>Fireworks</td>
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<tr>
<td>Frozen desserts/ice cream</td>
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<tr>
<td>Frozen foods</td>
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<td>Goat's milk</td>
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<td>Horsemeat</td>
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<td>Narcotic drugs</td>
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<tr>
<td>Diver, marine</td>
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<table>
<thead>
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<th>Occupation</th>
<th>No. of States</th>
<th>Occupation</th>
<th>No. of States</th>
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<td>Guide-dog trainer</td>
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<td>Drycleaner/dyer/presser</td>
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<td>Securities advisor/counselor</td>
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<td>Septic tank/cesspool/seepage pit cleaner</td>
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<td>Serum culturer/vaccine (virus) preparer</td>
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Sanitarian: 32  
Sardine packer: 1  
Scrap-iron dock operator: 1  
Securities advisor/counselor: 4  
Septic tank/cesspool/seepage pit cleaner: 8  
Serum culturer/vaccine (virus) preparer: 1  
Sheriff: 1  
Shipper:  
Farm produce: 2  
Fish/game: 5
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<td>Steam engineer/fireman/boiler operator</td>
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<td>Steamfitter/gasfitter</td>
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<td>X-ray technician</td>
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WHERE TO GET MORE INFORMATION

For more information on manpower programs and services in your area, contact your local employment service office or the nearest office of the Regional Manpower Administrator at the address listed below:

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<tr>
<th>Location</th>
<th>States Served</th>
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<tbody>
<tr>
<td>Boston, Mass. 92203</td>
<td>New Hampshire</td>
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<tr>
<td>Area Code 617, 223-7243</td>
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<td></td>
<td>Virginia</td>
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<tr>
<td>341 Ninth Avenue</td>
<td>Massachusetts</td>
</tr>
<tr>
<td>New York, N.Y. 10001</td>
<td>New York</td>
</tr>
<tr>
<td>Area Code 212, 971-7364</td>
<td>Canal Zone</td>
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<tr>
<td>5000 Wissahickon Avenue</td>
<td>Delaware</td>
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<tr>
<td>Philadelphia, Pa. 19144</td>
<td>Maryland</td>
</tr>
<tr>
<td>Area Code 215, 433-5200</td>
<td>Pennsylvania</td>
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<tr>
<td>D.C. Manpower Administrator</td>
<td>District of Columbia</td>
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<tr>
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<tr>
<td>Washington, D.C. 20004</td>
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<tr>
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<tr>
<td>1371 Peachtree Street, NE.</td>
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<tr>
<td>Atlanta, Ga. 30309</td>
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<tr>
<td>Area Code 404, 526-3267</td>
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<td>North Carolina</td>
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<tr>
<td>219 South Dearborn Street</td>
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<td>Chicago, Ill. 60604</td>
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<td>Kansas City, Mo. 64106</td>
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<td>Dallas, Tex. 75201</td>
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